

TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

GOVERNING BOARD MEETING

Dewitt C. Greer State Highway Building  
Ric Williamson Hearing Room  
125 E. 11th Street  
Austin, Texas

February 21, 2019  
8:00 a.m.

MEMBERS PRESENT:

J.B. GOODWIN, Chair  
LESLIE BINGHAM ESCAREÑO, Vice Chair  
PAUL BRADEN, Member  
ASUSENA RESÉNDIZ Member  
LEO VASQUEZ, Member

DAVID CERVANTES, Acting Director

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ITEM 1: APPROVAL OF THE FOLLOWING ITEMS PRESENTED IN THE BOARD MATERIALS:	
EXECUTIVE	
a) Presentation, discussion, and possible action on Board meeting minutes summary for December 6, 2018	
LEGAL	
b) Presentation, discussion, and possible action regarding the adoption of a Final Order of debarment for John R. Dykema Jr. and Dykema Architects, Inc.	
COMMUNITY AFFAIRS	
c) Presentation, discussion, and possible action on approval of the draft 2019 Department of Energy Weatherization Assistance Program state plan for public comment	
BOND FINANCE	
d) Presentation, discussion, and possible action on Inducement Resolution No. 19-027, for Multifamily Housing Revenue Bonds Regarding Authorization for Filing Applications for Private Activity Bond Authority for Northgate Village Apartments (#19603) in Dallas	
e) Presentation, discussion, and possible action on Inducement Resolution No. 19-028, for Multifamily Rousing Revenue Bonds Regarding Authorization for Filing Applications for Private Activity Bond Authority for Ventura at Hickory Tree (#19604) in Balch Springs	
MULTIFAMILY FINANCE	
f) Presentation, discussion, and possible action on a Determination Notice for	

Housing Tax Credits with another Issuer  
and an Award of Direct Loan Funds  
18448 RBJ Phase I Austin  
19409/18454 Grim Hotel Texarkana

- g) Presentation, discussion, and possible action on a Determination Notice for Housing Tax Credits with another Issuer  
18445 Wurzbach Manor San Antonio
- h) Presentation, discussion, and possible action on the re-issuance of a Determination Notice for Housing Tax Credits with another Issuer (#18424  
Flora Lofts, Dallas)
- I) Presentation, discussion, and possible action regarding site eligibility under 10 TAC §11.101(a)(2) related to Undesirable Site Features  
19076 Bellfort Park Apartments Houston  
19112 Hebronville Seniors Apartments  
Hebronville

#### HOME AND HOMELESSNESS PROGRAMS

- j) Presentation, discussion, and possible action to authorize the issuance of the 2019 HOME Investment Partnerships Program Single Family Development Notice of Funding Availability and publication in the *Texas Register*

#### ASSET MANAGEMENT

- k) Presentation, discussion, and possible action regarding a Material Amendment to the Housing Tax Credit Application  
17204 Vista Bella Lago Vista  
18015 Cambrian East Riverside Austin
- l) Presentation, discussion, and possible action regarding a Material Amendment to the Housing Tax Credit Land Use Restriction Agreement  
01069 Northstar Apartments Raymondville  
01162 Town Park Townhomes Houston

#### RULES

- m) Presentation, discussion, and possible action on an order adopting the repeal of 10 TAC §5.801, Project Access Initiative; and an order adopting new 10 TAC §5.801, Project Access Initiative,

and directing their publication for adoption in the *Texas Register*

- n) Presentation, discussion, and possible action on TAC Chapter 1, Administration, Subchapter B, Accessibility and Reasonable Accommodations; and an order adopting new Accessibility and Reasonable Accommodations, and directing their publication for adoption in the *Texas Register*
- o) Presentation, discussion, and possible action on an order adopting new 10 TAC §1.410, Determination of Alien Status for Program Beneficiaries, and directing publication for adoption in the *Texas Register*
- p) Presentation, discussion, and possible action on an order adopting new 10 TAC §1.411, Administration of Block Grants under Chapter 2105 of the Tex. Gov't Code, and directing publication for adoption in the *Texas Register*
- q) Presentation, discussion, and possible action on an order proposing an amendment to 10 TAC §1.405, Bonding Requirements, and directing publication for public comment in the *Texas Register*
- r) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC §5.802, Local Operators for the Section 8 Housing Choice Voucher Program, and directing its publication for public comment in the *Texas Register*
- s) Presentation, discussion, and possible action on an order proposing an amendment to 10 TAC §1.15, Integrated Housing Rule, and directing publication for public comment in the *Texas Register*
- t) Presentation, discussion, and possible action on the adoption of the 2019 State of Texas Low Income Housing Plan and Annual Report, and an order adopting the repeal and new 10 TAC §1.23 concerning State of Texas Low

Income Housing Plan and Annual Report, and directing their publication in the *Texas Register*

- u) Presentation, discussion, and possible action regarding adoption of amendments to 10 TAC §23.24, concerning Administrative Deficiency Process, and §23.51, concerning Contract for Deed General Requirements, and directing their publication in the *Texas Register*
- v) Presentation, discussion, and possible action on an order adopting the repeal of 10 TAC Chapter 7, Subchapter C, Emergency Solutions Grants; and an order adopting new 10 TAC Chapter 7, Subchapter C, Emergency Solutions Grants, and directing publication for adoption in the *Texas Register*

CONSENT AGENDA REPORT ITEMS

ITEM 2: THE BOARD ACCEPTS THE FOLLOWING REPORTS:

- a) TDHCA Outreach Activities, (January-February)
- b) Report on the 2020 QAP Plan
- c) Report on the Department's 1st Quarter Investment Report in accordance with the Public Funds Investment Act (PFIA)
- d) Report on the Department's Interim Balance Sheet/Statement of Net Position for the period ended November 30, 2018
- e) Report on the Department's 1st Quarter Investment Report relating to funds held under Bond Trust Indentures

ACTION ITEMS

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Council, Inc.

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| a) Presentation, discussion, and possible action regarding an Award of Direct Loan funds from the 2018-1 Multifamily Direct Loan Notice of Funding Availability<br>18503 Eastern Oaks Apartments Austin  |    |
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| c) Presentation, discussion and possible action on staff determination regarding Application disclosure under 10 TAC §11.101(a)(2) related to Undesirable Site Features and 10 TAC §11.101(a)(3) related to Neighborhood Risk Factors for #19146 New Hope Housing Avenue J |    |
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PUBLIC COMMENT ON MATTERS OTHER THAN ITEMS FOR WHICH THERE WERE POSTED AGENDA ITEMS

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P R O C E E D I N G S

1  
2 MR. GOODWIN: Good morning. I am going to call  
3 to order the February 21st Board meeting for the Texas  
4 Department of Housing and Community Affairs. We will  
5 start with a roll call.

6 Mr. Vasquez.

7 MR. VASQUEZ: Present.

8 MR. GOODWIN: Ms. Reséndiz.

9 MS. RESÉNDIZ: Present.

10 MR. GOODWIN: Ms. Bingham.

11 MS. BINGHAM ESCAREÑO: Here.

12 MR. GOODWIN: The man on the far end there, Mr.  
13 Braden.

14 MR. BRADEN: Here.

15 MR. GOODWIN: Here. Ms. Thomason is not here.

16 So we do have a quorum. And we will officially start the  
17 Board meeting. Please rise and join us as David leads us  
18 in the pledge to the flags.

19 (Whereupon, the Pledge of Allegiance was  
20 recited.)

21 (Whereupon, the Pledge to the Texas flag was  
22 recited.)

23 MR. GOODWIN: Every time I say that pledge I am  
24 a little worried that I am going to screw the words up.  
25 Yes.

1           So Mr. Lyttle, I believe you have a resolution  
2 to read into the record?

3           MR. LYTTLE: Yes, sir. It reads -- excuse me,  
4 it reads as follows.

5           Whereas, February 2019 is Black History Month,  
6 and has a nationally designated theme of Black migrations,  
7 emphasizing the movement of people of African descent to  
8 new destinations and subsequently to new social realities,  
9 beginning in the earliest 20th century and continuing  
10 today, in the 21st century.

11           Whereas, the Texas Department of Housing and  
12 Community Affairs recognizes the significance of Black  
13 History Month as an important time to honor African  
14 Americans as they moved from the farm to the cities, from  
15 the South to the more industrialized Northeast, Midwest  
16 and West, and from poverty to the national stage in  
17 business, politics, literature and the arts.

18           Whereas the Department recognizes African  
19 American migration patterns and the continuous movement  
20 and relocation of these families, that such migrations  
21 have resulted in a more diverse and stratified interracial  
22 and intraracial urban population amid a changing social  
23 climate. And that such migrations have required a greater  
24 need for affordable housing in those relocated areas.

25           And whereas the Department recognizes that

1 today black migrations are worldwide, and the historic  
2 trend of migration has reversed with an increase in black  
3 populations looking for jobs and affordable housing in  
4 southern cities such as Atlanta and Houston.

5 Now, therefore, it is hereby resolved that the  
6 Texas Department of Housing and Community Affairs  
7 recognizes the significance of Black History Month as an  
8 important time to acknowledge, better understand, and  
9 celebrate the history of African Americans, and encourages  
10 the continued celebration of this month to provide an  
11 opportunity for all peoples of the State of Texas to learn  
12 more about the migration of African Americans, its impact  
13 on African Americans in business, politics, literature and  
14 the arts, and the impact affordable housing has had on the  
15 success of African Americans in these areas, as they  
16 relocate.

17 And recognizes that in pursuit of the goal and  
18 responsibility of providing affordable housing and equal  
19 housing opportunities for all, the Governing Board of the  
20 Texas Department of Housing and Community Affairs does  
21 hereby celebrate February 2019 as Black History Month in  
22 Texas. And encourages all Texas individuals and  
23 organizations, public and private, to join and work  
24 together in this observance of the impact and importance  
25 of affordable housing and equal housing opportunity to the

1 success of all Texans.

2 MR. GOODWIN: Do I hear a motion to adopt this  
3 resolution.

4 MS. BINGHAM ESCAREÑO: So moved.

5 MR. GOODWIN: Second.

6 MR. BRADEN: Second.

7 MR. GOODWIN: It has been moved and seconded.

8 Any discussion?

9 (No response.)

10 MR. GOODWIN: Comments?

11 (No response.)

12 MR. GOODWIN: All in favor, say aye.

13 (A chorus of ayes.)

14 MR. GOODWIN: Opposed?

15 (No response.)

16 MR. GOODWIN: Okay. We are moving on to the  
17 consent agenda. And we have a correction to the consent  
18 agenda and some items to be pulled. But before we listen  
19 to that correction, are there any items on the consent  
20 agenda that any Board member would like to pull?

21 (No response.)

22 MR. GOODWIN: No? Anybody in the public have  
23 any items that they would like to pull?

24 (No response.)

25 MR. GOODWIN: Okay. Marni, you go ahead.

1 MS. HOLLOWAY: Good morning. Marni Holloway,  
2 Directive of Multifamily Finance. On item 1(f),  
3 application 18448 for RBJ Phase I. We have a correction  
4 to the underwriting report that was published in your  
5 Board materials. There are hard copies out front. And I  
6 believe that each of you have one now.

7 Through the underwriting process, there was an  
8 error in the unit mix. So we have published -- or the  
9 Real Estate Analysis Division has published a revised  
10 report, that says, per the Applicant, they submitted the  
11 incorrect revised unit mix during application  
12 underwriting.

13 The underwritten unit mix included 81 50-  
14 percent units and 147 60-percent units. The correct unit  
15 mix includes 72 50-percent units and 156 60-percent units.

16 There are no other changes. And this did not impact the  
17 feasibility analysis.

18 MR. GOODWIN: Okay.

19 MS. HOLLOWAY: Okay. On that same item, 1(f),  
20 we are pulling off the agenda application 19409 Grim  
21 Hotel. We will be bringing that back to you in a future  
22 meeting. We are also pulling off Item 1(g), for Wurzbach  
23 Manor. That one also will be coming to you at a future  
24 meeting.

25 MR. GOODWIN: Okay. Hearing no other comments,

1 do I have a motion to approve the consent agenda? As  
2 modified; I am sorry.

3 MS. BINGHAM ESCAREÑO: I move to approve the  
4 consent agenda with the modifications made by staff.

5 MR. GOODWIN: Second.

6 MR. BRADEN: Seconded.

7 MR. GOODWIN: So it has been moved and  
8 seconded. Any discussion?

9 (No response.)

10 MR. GOODWIN: All in favor, say aye.

11 (A chorus of ayes.)

12 MR. GOODWIN: Opposed?

13 (No response.)

14 MR. GOODWIN: Okay. The consent agenda is  
15 approved. So we are going to move into Executive Session.

16 I need to read this document for just a moment, please.

17 The Governing Board of the Texas Department of  
18 Housing and Community Affairs will go into closed, or  
19 Executive Session at this time, pursuant to Texas  
20 Government Code 551.071 to seek and receive the legal  
21 advice of its attorney. Pursuant to Texas Government Code  
22 551.072, to deliberate the possible purchase, sale,  
23 exchange or lease of real estate.

24 The closed session will be held in the adjacent  
25 meeting room at the rear of this hearing room. The date

1 is February 21st, and the time is 8:06 a.m.

2 (Whereupon, the Board recessed into Executive  
3 Session at 8:06 a.m.)

4 MR. GOODWIN: The Board is now reconvened in  
5 open session at 8:27 a.m. During the Executive Session,  
6 the Board did not adopt any policy, position, resolution,  
7 rule, regulation, or take any formal action or vote on any  
8 item.

9 We are moving to the action items. Item 3,  
10 Tom. Good morning.

11 MR. GOURIS: Good morning, Board. My name is  
12 Tom Gouris. I am a Director of Special Initiatives for  
13 the Department. This item before you is the sale of 901  
14 North Orange Street, in Alpine, Texas, known as the Alpine  
15 Retirement Community.

16 This property has been before you before, about  
17 a year ago. We had a contract of offer on it, and  
18 contracted it. Unfortunately, that property -- that sale  
19 did not manifest to completion.

20 So we are bringing this back to you today with  
21 a new offer, a new purchaser. The purchaser is a company  
22 called Well Empowered Health. It is a nonprofit  
23 organization.

24 The terms of the transaction were discussed in  
25 Executive Session. And I think that they are a fair

1 offer.

2 We are also asking to extend the LURA on this  
3 property for an additional 15 years. And also asking that  
4 we have the authority to continue a sale, if this sale  
5 falls out, to continue to market and sell the property,  
6 should this one fall out.

7 MR. GOODWIN: Okay. Do I hear a motion to  
8 accept staff's recommendation?

9 MR. VASQUEZ: Move to accept staff's  
10 recommendation.

11 MR. GOODWIN: A second?

12 MR. BRADEN: Second.

13 MR. GOODWIN: Any discussion?

14 (No response.)

15 MR. GOODWIN: All in favor, say aye.

16 (A chorus of ayes.)

17 MR. GOODWIN: Opposed?

18 (No response.)

19 MR. GOODWIN: Okay. Thank you, Tom.

20 MR. GOURIS: Thank you all. Item 4, home  
21 ownership program. Cathy.

22 MS. GUTIERREZ: Good morning.

23 MR. GOODWIN: Good morning.

24 MS. GUTIERREZ: Cathy Gutierrez, Director of  
25 the Texas Home Ownership Division, presenting to you on

1 Item 4, quarterly reports for Texas Home Ownership  
2 Division activity. I will try to make this fairly quick.

3 I just wanted to give you guys an update on  
4 some of the modifications that we have made to the  
5 quarterly reports that have previously been presented to  
6 you. I will start off by saying that the programs are  
7 holding strong.

8 We are excited, and quite frankly, very proud  
9 of the affordable home ownership options TDHCA continues  
10 to make available to low- and moderate-income Texas  
11 homebuyers. The quarterly reports were initially created  
12 to provide Division activity in terms of loan volume and  
13 number of households served under the programs.

14 Recent modifications have been made to include  
15 newly introduced loan options, and to also provide  
16 demographic and geographic information. The aggregate  
17 summary report, which is page 3 of Item 4, provides a  
18 breakdown of each available home ownership option and  
19 related volume over the last three calendar years.

20 Two columns of information have been added to  
21 this report. Our newest option, the My Choice Texas Home  
22 program described to you on page 1 of your writeup, was  
23 released and opened for loan reservations in mid-October  
24 of last year. The program has been well received by the  
25 lending community, and we are now able to report loan

1 purchase activity for this option.

2 The bond program option was added to the  
3 report, to report loans that have been closed and  
4 purchased under a tax exempt bond issuance. The data  
5 provided in today's report is specific to the 2018 Series  
6 A bond issue released in August of 2018.

7 As mentioned in the previous quarterly report,  
8 the 2019 Series A bond allocation of \$143 million was  
9 fully originated in less than two months, which brings us  
10 to the most recent bond allocation. The 2019 Series A  
11 bond issue was released just last week, February 11th,  
12 making available approximately 166 million in mortgage  
13 loan options, offering a very attractive unassisted rate  
14 of 3.99 percent.

15 Lenders, realtors, and more importantly, Texas  
16 first-time homebuyers have certainly taken notice and are  
17 excited for the opportunity and affordability these low  
18 rates provide to the mortgage loan. In less than two  
19 weeks, approximately eight business days, just about 29, I  
20 mean, 20 percent or 29 million of those funds have been  
21 committed under this new bond allocation.

22 A quick update on our mortgage credit  
23 certificate program. As recommended and approved at the  
24 January Board meeting, the standalone MCC option has been  
25 suspended, as of February 1st of this year. The decision

1 to suspend the option is due to significant and ongoing  
2 demand for MCCs and the issue of private activity bonds  
3 being a limited resource to meet the demand.

4 TDHCA is extremely proud of the success the  
5 Texas MCC program has experienced over the years,  
6 assisting over 11,500 Texas first-time homebuyers to  
7 better afford home ownership through this tax savings  
8 benefit. The overwhelming demand for MCCs resulted in  
9 TDHCA providing MCCs in conjunction with approximately 1.9  
10 billion in mortgage loans, just in fiscal years 2015 to  
11 2018.

12 There are several active standalone MCC  
13 programs available in various areas throughout the state,  
14 provided by local housing finance corporations, and other  
15 entities. Staff has compiled a list of these programs to  
16 provide to mortgage lenders and consumers as stand alone  
17 MCC options to consider. TDHCA continues to offer the MCC  
18 in combination with our down payment assistance through  
19 our combo option.

20 Turning to page 4 of Item 4, the demographic  
21 information, this report displays the most recent twelve  
22 months data on the average household purchasing a home  
23 under the program. The intent in providing the  
24 demographic information is to give you a visual of what  
25 the average homebuyer looks like under the program.

1           Today, you would see a 36-year-old male in a  
2 household of two with an income of \$54,958, purchasing a  
3 pre-existing single family home using FHA financing with a  
4 mortgage loan of \$169,698. The income mentioned  
5 represents a household income of less than 80 percent of  
6 the average area median family income.

7           It is also important to note here that although  
8 the programs do allow for household incomes up to 115  
9 percent of the area median family income, year after year,  
10 the majority of funds continue to assist households that  
11 fall into the 80-percent-or-below income range. On  
12 average, 68 percent of those served are low-income first  
13 time homebuyers.

14           The aggregate report on geographic  
15 distribution, which is page 5 of Item 4, includes a map  
16 illustrating a twelve-month distribution of funds across  
17 the state. Harris, Travis, Bexar, El Paso and Tarrant  
18 counties come in as a top five originating counties in the  
19 state.

20           However, as shown on the map, home ownership  
21 benefits have been provided to households in 146 of the  
22 254 Texas counties, assisting approximately 57 percent of  
23 the counties in the state. The map will be considered by  
24 staff to determine future outreach efforts for underserved  
25 areas of the state.

1                   That is pretty much my report. That sums it  
2 up. If there is anything that you all would like to see  
3 added to the report, additional information, additional  
4 data, we are happy to consider that, and bring that to  
5 you. And with that, I will answer any questions.

6                   MR. GOODWIN: I would like to point out that in  
7 '16, we served 2,894 families, and in '17 and 18, over  
8 7,500. So great job.

9                   MS. GUTIERREZ: Thank you.

10                  MR. GOODWIN: Thank you. Any questions or  
11 comments from Board members?

12                  (No response.)

13                  MR. GOODWIN: If not, do I hear a motion to  
14 accept this report?

15                  MR. BRADEN: Move to accept.

16                  MR. GOODWIN: Second?

17                  MR. VASQUEZ: Second.

18                  MR. GOODWIN: It has been moved and seconded.  
19 Any discussion?

20                  (No response.)

21                  MR. GOODWIN: If not, all those in favor, say  
22 aye.

23                  (A chorus of ayes.)

24                  MR. GOODWIN: Opposed?

25                  (No response.)

1 MR. GOODWIN: Thank you, Cathy.

2 MS. GUTIERREZ: Thank you.

3 MR. GOODWIN: Next, we have Item 5, Community  
4 Affairs. Mr. De Young.

5 MR. DE YOUNG: Good morning, members of the  
6 Board. Michael De Young, Community Affairs Division  
7 Director. Item 5 is concerning Galveston County Community  
8 Action Agency.

9 I will take you back to the last Board meeting,  
10 where we had a conversation about Galveston County. And  
11 there were concerns that we weren't seeing the  
12 improvements that we needed to see.

13 We made a recommendation to the Board. And we  
14 had public comment. And we had some good discussion at  
15 the Board level. And ultimately, the recommendation was  
16 that we give them an additional 90 days to resolve some of  
17 the issues that we have identified.

18 Immediately after that, we got back to our  
19 office, just a block and a half away, and realized we have  
20 a potential issue. And it is really not a big issue. But  
21 we didn't have an approved '19 contract. Galveston was  
22 still operating on their old '18 contract.

23 And they still had about half a million dollars  
24 left in that contract. They are going to be working,  
25 pledging funds for utility assistance over the next few

1 months. And there is the potential risk that they could  
2 run out of funds, and we would have a disruption of  
3 services.

4 So the item before you today is to give them  
5 access to 25 percent of their '19 contract. It is about  
6 \$830,000 roughly.

7 I don't anticipate that they will you know, go  
8 spend that \$830,000. I think this is more preventive,  
9 just so that we don't have a disruption of services,  
10 should they expend those funds over the next two months.

11 With your approval, we would go back this  
12 afternoon, and immediately begin routing a contract. And  
13 it would be there. They will fully expend that '18 first.

14 We do, the process is for every subrecipient is  
15 spend your old contract, and then we will move into the  
16 new contract. This is just for the potential of having  
17 bills start to -- bigger bills start to come in. And they  
18 have the ability to expend '19 funds.

19 As an update to the last Board item, you  
20 instructed staff to come up with kind of a measuring stick  
21 of what we would like to see. And then, work with  
22 Galveston County Community Action to have check ins.

23 So we did our 30 day check in, in fact, this  
24 past Tuesday morning. We had a phone call with the Board  
25 Chair, Joe Compian, who is also here -- and the staff.

1           And Ernest will be going out, about 30 days  
2 from now, at the end of March, to do an assessment of  
3 where they stand. And then, we will come back to you at  
4 the late April meeting with a formal recommendation of  
5 where are they in this process, and what are the next  
6 steps?

7           So where the Board is at -- or the staff is  
8 asking for your approval to enter into a 25-percent  
9 contract with Galveston County Community Action for the  
10 2019 CEAP funds.

11           MR. GOODWIN: Okay. Do I hear a motion to  
12 approve staff's recommendation?

13           MR. BRADEN: I'll make the motion to approve  
14 staff recommendation. And I also want to commend the fact  
15 that after we made a decision that you did not expect, you  
16 thought about it and came up with this. Thinking ahead, I  
17 appreciate it.

18           MR. GOODWIN: A second.

19           MS. BINGHAM ESCAREÑO: I will second.

20           MR. GOODWIN: Okay. It has been moved and  
21 seconded. Any questions or discussion?

22           Leo?

23           MR. VASQUEZ: Question. So the 800,000  
24 roughly, that is saying, here is the entire amount? Or is  
25 it approving up to that amount, and they would --

1 Galveston County would ask us for, okay, we had \$300,000  
2 this month. We have --

3 MR. DE YOUNG: We are asking you to approve a  
4 25-percent contract, which is the \$800,000. They will --  
5 as soon as they fully expend their '18 contract. And that  
6 may be, for example, mid-March.

7 They would close out that '18 contract, report  
8 all their final expenditures, and move over into the last  
9 two weeks of March. And say they expend \$200,000. They  
10 would draw that \$200,000 on the '19 contract.

11 There is a true up every month of, what do you  
12 have in cash on hand. How much do you need to make good  
13 on all the commitments you have made. And so, they would  
14 have access to 800, but they would not draw down 800.  
15 They would draw down only what they need.

16 MR. VASQUEZ: Right. And so, we are still  
17 having these 30-day look-ins, or whatever, to see if  
18 progress is being made towards compliance before.

19 MR. DE YOUNG: Right. And we'll continue that,  
20 and come back with that recommendation at the late April  
21 Board meeting. After Ernest.

22 MR. VASQUEZ: Okay. So it is not just, here is  
23 another -- go forward with another \$800,000 and come back  
24 to us after that. We are still --

25 MR. DE YOUNG: We are still monitoring them.

1 Yes.

2 MR. VASQUEZ: Okay. Thanks.

3 MR. GOODWIN: Any other questions?

4 (No response.)

5 MR. GOODWIN: If not, all those in favor, say  
6 aye.

7 (A chorus of ayes.)

8 MR. GOODWIN: Opposed?

9 (No response.)

10 MR. GOODWIN: Okay. Thank you, Mike.

11 MR. DE YOUNG: Thank you.

12 MR. GOODWIN: Item 6(a), Andrew. You are going  
13 to do 6(a) and 6(b), Andrew?

14 MR. SINNOTT: That is correct. Yes.

15 MR. GOODWIN: Okay.

16 MR. SINNOTT: Good morning, Board. Andrew  
17 Sinnott, Multifamily Loans program administrator. So Item  
18 6(a) is a presentation, discussion and possible action  
19 regarding an award of direct loan funds from 2018-1  
20 Multifamily Direct Loan NOFA for Eastern Oaks Apartments.

21 So this is the second time that this  
22 application has been before you. Its development site was  
23 previously found eligible with regard to poverty rate and  
24 school rating in November of last year.

25 This development is a 30-unit development

1 constructed nearly 40 years ago in Southeast Austin. That  
2 is owned by the Housing Authority of Travis County, which  
3 is the Applicant.

4 The development was converted from public  
5 housing units to project-based rental assistance units  
6 through HUD's RAD program in 2016, along with two other  
7 Housing Authority of Travis County properties that  
8 utilized equity from 9-percent tax credits as the majority  
9 of their financing. Since Eastern Oaks Apartments was not  
10 viable as a competitive Housing Tax Credit application, it  
11 has requested \$2 million from the supportive housing soft  
12 repayment set-aside by virtue of restricting all 20 direct  
13 loan units to 30 percent AMI.

14 The population being served is a general  
15 population. The \$2 million in direct loan funds  
16 represents the only Department funding. No tax credits  
17 are being requested.

18 So as a result, the requirements in 10 TAC  
19 13.8(c)(6)(A), regarding 20 percent owner equity, and (C)  
20 regarding an appraisal showing no more than 80-percent  
21 loan to value with regard to the direct loan, those two  
22 requirements become applicable. So waivers have been  
23 requested for both of those requirements.

24 Three direct loan only applications have  
25 previously received waivers of 20-percent owner equity, of

1 the 20-percent owner equity requirement on their way to  
2 ultimately receiving direct loan awards. These three  
3 direct loan only applications mitigated the risk inherent  
4 in direct loan only transactions by providing a  
5 combination of owner equity, private foundation grants,  
6 local government grants, and donated labor, materials, and  
7 professional services.

8           Similar to two of the three direct loan  
9 applications that previously moved forward with less than  
10 20-percent owner equity, Eastern Oaks Apartments financing  
11 is composed primarily of soft debt, with the Department's  
12 \$2 million, and the City of Austin's \$1 million,  
13 representing approximately 88 percent of the total housing  
14 development costs. Leaving only 12 percent of the  
15 financing subject to hard repayment provisions.

16           Furthermore, with regard to mitigating  
17 circumstances for the lack of 20-percent owner equity, the  
18 Applicant's most recent financial statements for fiscal  
19 year ending June 30, 2017, as well as the letter from its  
20 financial institution, reveal that it is maintaining a  
21 healthy financial position with sufficient liquid assets  
22 to cover any cost overruns or delays in funding.

23           It is also worth noting that the revised 2019  
24 owner equity requirement in Chapter 13, in the multifamily  
25 direct loan rule, allows for direct loan only applicants

1 to move forward with less than 20-percent owner equity,  
2 without needing a waiver, but rather, with Board approval  
3 of a reduced equity as a result of mitigating  
4 circumstances, like I have been describing.

5 While the 80-percent loan-to-value ratio  
6 requirement with respect to the direct loan has not been  
7 waived previously, the Department's loan, which is  
8 currently approximately 89 percent of the value of the  
9 property, should ultimately represent a significantly  
10 lower percentage of the value of the property once the  
11 rehabilitation is complete.

12 Staff is recommending the Board's approval of  
13 the waivers of 10 TAC 13.8(c)(6)(A) and (C) as a result of  
14 the mitigating circumstances described, and as a result of  
15 the Housing Authority demonstrating that they could not  
16 have foreseen or prevented needing these waivers as a  
17 result of limitations under which a public housing  
18 authority has had to operate for the past several decades.

19 In addition to the waivers of 10 TAC  
20 13.8(c)(6)(A) and (C) being requested, the Applicant also  
21 requested a waiver of 10 TAC 10.302(i)(5)(B), which  
22 requires cash flow to remain positive throughout the term  
23 of the direct loan. According to staff's analysis, cash  
24 flow is projected to go negative in year ten. So that is  
25 where this waiver is coming from, or is resulting from.

1           So 10 TAC 302(i)(6)(B) allows a development  
2 such as this one, which is receiving PBRA, project based  
3 rental assistance, through a RAD conversion for at least  
4 50 percent of the units to move forward without meeting  
5 several feasibility requirements, but not the positive  
6 cash flow requirement. So it is the positive cash flow  
7 requirement that they are requesting the waiver on.

8           All of the other feasibility conclusions, they  
9 are being given this exception in 10 TAC 10.302(i)(6)(B).

10          Therefore, after reviewing the documentation, namely, the  
11 project-based rental assistance contract and the Housing  
12 Authority's resolution irrevocably committing to fund any  
13 operating deficits that may arise during the term of the  
14 loan submitted by the Applicant, that supports the unique  
15 circumstances that provide mitigation, the Acting Director  
16 has granted an exception in accordance with 10 TAC  
17 10.302(i)(6)(A), with regard to the negative cash flow.

18          Additionally, this application is being  
19 recommended for an award of TCAP repayment funds, which is  
20 the only source of funds available to this application as  
21 a result of the set-aside, the supportive housing soft  
22 repayment set-aside under which is supplied and  
23 construction activity rehabilitation being proposed.  
24 Currently, rehabilitation is not an eligible activity  
25 under the state's National Housing Trust Fund allocation

1 plan.

2 So NHTF was the only other -- NHTF and TCAP  
3 were the two sources under the set-aside. This  
4 application is only eligible for TCAP repayment funds.

5 Were this application eligible to be  
6 recommended for an award of NHTF, staff would not be in a  
7 position to grant the exception available in 10 TAC  
8 10.302(i)(6)(A). For these reasons, staff recommends  
9 approval of the Applicant's requested waivers and approval  
10 of a \$2 million direct loan award out of the supportive  
11 housing soft repayment set-aside, which will be sourced  
12 with TCAP repayment funds.

13 If you have any questions?

14 MR. GOODWIN: Questions?

15 (No response.)

16 MR. GOODWIN: Anybody got that 10 TAC  
17 10.302(i)(6)(A)? Could you repeat that again?

18 MR. SINNOTT: This was -- yes. Quite a meaty  
19 Board item.

20 MR. GOODWIN: I think I understand what you are  
21 saying. But I also thought I understood my wife when she  
22 was talking to me last night, too.

23 MR. SINNOTT: This was a very rule oriented --

24 MR. GOODWIN: A rule oriented recommendation?  
25 You have checked every rule?

1 MR. SINNOTT: Yes.

2 MR. GOODWIN: You promise. Promise. Scout's  
3 honor?

4 MR. SINNOTT: Scout's honor.

5 MR. GOODWIN: There you go. Any questions? If  
6 not, I will consider a motion.

7 MR. VASQUEZ: I have a question or two.

8 MR. GOODWIN: Sure.

9 MR. VASQUEZ: In plain English, the quote  
10 direct loan, what are the terms of repayment that you are  
11 recommending?

12 MR. SINNOTT: So this is a deferred forgivable.

13 So as of --

14 MR. VASQUEZ: Zero.

15 MR. SINNOTT: Zero. Zero percent.

16 MR. VASQUEZ: It is a gift.

17 MR. SINNOTT: Deferred forgivable 30-year term.

18 So yes. This is the part of that 88 percent of the total  
19 housing development costs being soft debt with really no  
20 repayment provisions. Our \$2 million is part of that 88  
21 percent of the total development costs, which are soft  
22 debt.

23 MR. VASQUEZ: Okay. And forgive me if I missed  
24 it, I am from Harris County, not Travis County. So I  
25 don't have these details.

1           So for this Eastern Oaks project, is this  
2 something that the Travis County Housing Authority or  
3 Housing Authority of Travis County is coming in to save?  
4 Or is it a project they started in the first place?

5           MR. SINNOTT: It is a project that they have  
6 owned for the whole period, that it has been around. Like  
7 I said, it has been -- it was constructed in 1980, or '82,  
8 I believe. And they have owned it this whole time.

9           So it is just a matter of, you know, there is  
10 some -- they have kept it in as good condition as they  
11 could, given the limited capital and operating funds that  
12 housing authorities have been receiving for the past  
13 several decades. But they have converted it to this RAD  
14 transaction whereby they can go out and get financing  
15 outside of HUD.

16           So they have come to us. They have come to the  
17 City of Austin. And they have got a small \$400,000 from a  
18 private bank to fund the rehabilitation.

19           MR. VASQUEZ: Just so I understand. In the  
20 limited news I have been reading about, isn't Travis  
21 County and the City of Austin, aren't they dedicating all  
22 kinds of new funds to --

23           MR. SINNOTT: The City of Austin passed housing  
24 bonds, yes, this past year. I am not sure if this  
25 particular deal is being sourced with housing bonds passed

1 by the City of Austin in this past, in 2018. But there  
2 are some other housing bonds passed by the City of Austin  
3 several years ago that they also may be using.

4 MR. VASQUEZ: It just seems odd to me that we  
5 are being tapped to be the main funding source of this  
6 project that Travis County started.

7 MR. SINNOTT: Sure. And the Applicant is here.  
8 She may be able to better answer this question.

9 MS. HICKS: Hi. Jennifer Hicks with True Casa  
10 Consulting. I am the consultant to the Applicant for this  
11 project.

12 So to answer your question, Mr. Vasquez, that  
13 we applied to the City of Austin back in July of 2018.  
14 That was before the new \$250 million in general obligation  
15 bonds became available.

16 So we are up for approval of funding March 7th,  
17 by the Austin City Council for the \$1 million. And that  
18 will be made up of a few different sources: the kind of  
19 leftovers of the last general obligation bond package from  
20 the City, and then, some HOME dollars that the City has.  
21 So it won't be taking advantage of the new allocation  
22 because that came -- that just opened up in January.

23 MR. VASQUEZ: Okay. So I am sorry. Did you  
24 say that the City of Austin's \$1 million has not been  
25 approved yet?

1 MS. HICKS: The staff has approved it. It is  
2 on City Council agenda for March 7th approval.

3 MR. VASQUEZ: Okay. But as of right now, it  
4 has not been.

5 MS. HICKS: It has not.

6 MR. VASQUEZ: Is it contingent on our \$2  
7 million?

8 MS. HICKS: No.

9 MR. VASQUEZ: Okay.

10 MS. HICKS: And then, just going through the  
11 funding stock available, just for back history, the  
12 Housing Authority had three projects that went through the  
13 RAD conversion at the same time.

14 Two of those projects were packaged and applied  
15 for tax credits and were allocated tax credits, and are  
16 almost complete with their rehabilitation right now. This  
17 project didn't score well in the 9-percent round, and it  
18 wasn't eligible for -- a good fit for the tax credit  
19 funding.

20 And so, that is why we put together a funding  
21 package that included the NFTL funding. As a consultant,  
22 I have utilized the NFTL funding on many different  
23 applications. And I can say this tiny project, we went  
24 through a lot of different iterations to make this project  
25 work.

1           But you know, I think the intent of the NFTL  
2 funding, the soft forgivable funding fits well for this  
3 project that has, you know, all the rents are set at --  
4 per the HAP contract, all the incomes of the residents are  
5 at 30-percent AMFI and below. There is just not a lot of  
6 cash flow on this project to support debt.

7           And I think, you know, we have really tapped  
8 the resources that are out there, to make the financing of  
9 this project work.

10           MR. VASQUEZ: Okay. Thank you.

11           MS. HICKS: Is that helpful?

12           MR. VASQUEZ: The other, let me just, again.  
13 This isn't a reflection on your project. I would assume  
14 that every project, a \$2 million forgivable loan fits well  
15 into their financing package. Right. That is a  
16 rhetorical statement.

17           MS. HICKS: Sure. Right. Well, and the other  
18 thing I guess I would say is, there is money available.  
19 So I think that if there was a situation where there were  
20 a lot of projects competing for a very limited plot of  
21 money.

22           But there is money available. And so, I guess  
23 that was the other reason why, you know, we have gone this  
24 route.

25           MR. VASQUEZ: Thank you, Ms. Hicks.

1 MR. GOODWIN: Other questions?

2 MR. VASQUEZ: More internal to staff, and I  
3 think you all know I have been asking lots of questions on  
4 direct loan programs, especially after-the-fact direct  
5 loan programs.

6 This really isn't after the fact that one of  
7 our awards and then a tax credit award then follows. So  
8 it is a different animal. I recognize this is somewhat  
9 different. But it is still concerning, especially when  
10 there is no chance of us getting --

11 MR. SINNOTT: Right. So --

12 MR. VASQUEZ: What I am getting at, is this a  
13 slippery slope that we have gone from giving 40-year  
14 amortization, zero-interest -- I feel like we are sliding  
15 down the slope to now giving, here is zero payback as  
16 well. It just seems to be getting worse every time I hear  
17 direct loans.

18 MS. HOLLOWAY: Marni Holloway, Director of  
19 Multifamily Finance. So in each direct loan NOFA, there  
20 is a set-aside that is the supportive housing soft  
21 repayment set-aside.

22 That set-aside is composed of our National  
23 Housing Trust Fund dollars that are allocated to us by HUD  
24 annually. They come with a requirement to serve  
25 households at 30 percent of AMI, or less.

1           The balance of the set-aside, the other funds  
2 come from our TCAP repayment funds. These are TCAP loans  
3 that have been, we are receiving income from. And we are  
4 recycling that income.

5           The purpose of that set-aside is to provide  
6 funds to serve these lowest income households. Or in  
7 supportive housing transactions where the cost of  
8 providing the supportive transactions makes debt payments  
9 very difficult. That is the whole purpose of this set-  
10 aside.

11           So when the NOFA was previously approved, this  
12 was part of that process. Our 2019-1 NOFA has a similar  
13 set-aside composed of National Housing Trust Fund dollars  
14 and TCAP repayment funds.

15           MR. GOODWIN: Okay.

16           MR. SINNOTT: And the TCAP repayment funds, it  
17 should be noted that the TCAP repayment funds in the set-  
18 aside are the interest that we have accumulated, not the  
19 principal that we have accumulated on TCAP repayments. So  
20 this is just -- you know, this isn't cutting into the  
21 principal that we are receiving.

22           So we are still -- this is just the extra  
23 portion that we are setting aside for these types of deals  
24 that are not able to support hard, repayable debt.

25           MR. VASQUEZ: And this total size of this

1 development is 30 units?

2 MR. SINNOTT: Correct.

3 MR. VASQUEZ: So our \$2 million, the hopeful  
4 city \$1 million, and \$400,000 from the bank?

5 MR. SINNOTT: Uh-huh.

6 MR. VASQUEZ: So that is \$3.4 million, or  
7 \$113,000 a door for rehab?

8 MR. SINNOTT: Yes. This has been a project  
9 that, like I said, they have done the best they could, the  
10 Housing Authority of Travis County, as I understand it,  
11 with the limited resources that they have had.

12 But there is a lot of rehab needed. And if  
13 Robert, or Jennifer --

14 MR. VASQUEZ: Couldn't you just knock the whole  
15 thing down and start new?

16 MR. ONION: Good morning. My name is Robert  
17 Onion. I am with the Housing Authority of Travis County.  
18 You know, very good questions.

19 You know, this is a 40-year-old property. I  
20 think the issue that we have is the density. You know, it  
21 is about six units to the acre.

22 And if you look at it just strictly from a  
23 development standpoint, you would say, well, gee, why  
24 couldn't you increase the density. But of course, we are  
25 in the City of Austin. And we do have tree ordinances.

1 And then, we also have setback line requirements that keep  
2 the property from developing and actually doing it new.

3 So we do have to do it rehab. With regard to  
4 the worthwhileness of the property, again, these are at 30  
5 percent of area median income.

6 And it is very different than the programs that  
7 you all administered, in that all you have to do is walk  
8 in and you pay 30 percent of your income. And so, if you  
9 make \$8,500 a year, your rent is \$200.

10 And as I said, in the last Board meeting, we  
11 are the difference between the tax credit program and  
12 homelessness. This is the only safety net.

13 If you have looked at City of Austin blueprint  
14 for affordable housing, there is a need for over 20,000  
15 units by 2025, at 30 percent and below. Also, you heard  
16 testimony that the expenses are 80 percent of the income  
17 that is being brought in. Therefore, it can't support  
18 very much debt.

19 We, in fact, do not pay property taxes. If we  
20 did pay property taxes, then we would have no cash flow at  
21 all. So that is why we have to access these programs in  
22 order to do the rehab.

23 And of course, this will reposition the  
24 property for the next 30 to 40 years. And preserve  
25 housing with a 20-year HAP contract with HUD.

1                   And to give you some idea, we are -- you know,  
2 a one bedroom apartment is the max amount that we can  
3 receive in subsidy. Not what we get from the tenant, is  
4 \$387 a month. And that is in the City of Austin.

5                   So extremely low rents. We did do the RAD  
6 conversion to keep the subsidy in place. And we are  
7 preserving the housing.

8                   MR. GOODWIN: I don't think you answered his  
9 question.

10                  MR. ONION: I didn't?

11                  MR. GOODWIN: What do you think about \$113,000  
12 to rehab a one-bedroom apartment?

13                  MR. ONION: I would say that is a lot, I think,  
14 if you compare to a tax credit program. We just did the  
15 tax credit program on the other two properties. That was  
16 \$137,000 a unit for rehab. So this is actually a little  
17 bit lower, because you don't have as many of the program  
18 requirements as a result of that.

19                  So you know, we are also doing with our Housing  
20 Finance Corporation, new properties. And they are going  
21 for \$150,000 for new properties. So yes. It is very  
22 expensive. I don't know that there is an alternative to  
23 it.

24                  MR. GOODWIN: Other questions?

25                  MR. SINNOTT: And the costs were borne out in

1 the PCA. Is that correct?

2 MR. ONION: That is correct. Yes.

3 MR. SINNOTT: So the PCA that they provide the  
4 property condition assessment bore out these costs, the  
5 PCA that met our rules.

6 MR. GOODWIN: Well, I just renovated a 6,500  
7 square foot home with new granite counter tops, new  
8 hardwood floors, all painted, et cetera, for under  
9 \$100,000. I have a real problem with \$113,000 to renovate  
10 an apartment. Just to be frank with you, I just wrote  
11 those checks.

12 MR. VASQUEZ: So the density is six units an  
13 acre?

14 MR. SINNOTT: Yes, sir.

15 MR. VASQUEZ: And we can't change that. I  
16 mean, all right.

17 MS. HICKS: Because of the trees on the  
18 property. The other thing I wanted to point out. There  
19 are significant relocation costs in the development  
20 budget. So I think those were at two --

21 MR. ONION: Three hundred thousand.

22 MS. HICKS: Three hundred thousand. So that is  
23 factored into that number, that per unit cost. Just  
24 putting that out there. And in doing development in  
25 Austin, construction, \$100,000 is, above \$100,000 is

1 normal.

2 But the other thing I wanted to point out was,  
3 we did put this application in, considering National  
4 Housing Trust Fund funding. That is what we had  
5 anticipated for this project to be. Unfortunately, rehab  
6 wasn't allowed.

7 In the federal rules, rehab is allowed. But  
8 the state rules have been written as such that rehab is  
9 not allowed. So I just wanted to put that out there; that  
10 we had positioned this originally for National Housing  
11 Trust Fund because of the 30-percent units.

12 MR. GOODWIN: Any other questions? Comments.

13 MR. VASQUEZ: I guess, so the -- what you are  
14 asking the Board to approve now is just the \$2 million.

15 MR. SINNOTT: Correct. The waivers and the two  
16 million dollars, structured as a zero-percent deferred  
17 forgivable loan over 30 years.

18 And to be clear on the rehab, it is a gut  
19 rehab. It is everything down to the studs. So this is a  
20 higher level of rehabilitation than we typically see.

21 MR. VASQUEZ: Is it possible for us to add in,  
22 if this is -- if we approve this \$2 million, that it is  
23 contingent upon the \$1 million from the City?

24 MR. SINNOTT: Sure. And we'll typically  
25 underwrite or have the final costs and source and uses go

1 back through underwriting prior to closing, to loan  
2 closing. So ensuring that that \$1 million from the City  
3 is there will be part of that.

4 MR. VASQUEZ: Okay.

5 MR. BRADEN: I have a question. So this pot of  
6 money we are using is designed to be used for these type  
7 of projects.

8 MR. SINNOTT: Correct. Yes. Extremely low  
9 incomes. Either -- so there is two ways that you can  
10 access these funds in the supportive housing soft  
11 repayment set-aside. You can either be serving a  
12 supportive housing population, or you can be serving a  
13 general or an elderly population.

14 And then, limit the direct loan units to 30-  
15 percent AMI or below. So it is intended for extremely low  
16 income and or supportive housing.

17 MR. BRADEN: And some of these are questions  
18 for the property. So obviously you are working within  
19 limitations that are imposed on you by the City of Austin,  
20 to what you can or cannot do with this property.

21 MR. ONION: Yes, sir. With regard to zoning  
22 and also the ADA requirements for -- each of the units  
23 have to be ADA accessible, which creates an additional  
24 cost, along with getting around the trees.

25 MR. BRADEN: And when you came up with that 113

1 per unit, that included -- you are going to gut these  
2 properties. So you are moving people out. And then are  
3 you going to move them back in? Or is the same people  
4 going to be back in the units?

5 MR. ONION: Yes, sir. We will be moving them  
6 out. We probably will move out, say 15 residents or 15  
7 buildings, rehab those. Soon as they are finished, we  
8 will bring them back in, and start with the second phase.

9 MR. BRADEN: So all of that relocation is  
10 caught up in these numbers we are talking about.

11 MR. ONION: Sure. It is built into the budget.  
12 And it is a requirement of HUD under the relocation plan  
13 that we do that. And it is a very extensive cost  
14 associated with that.

15 MR. BRADEN: So it is not remodeling as we  
16 think of remodeling, since it is additional costs that you  
17 are covering.

18 MR. ONION: Absolutely.

19 MR. BRADEN: I will make a motion to accept  
20 staff recommendation and approve the resolution.

21 MS. BINGHAM ESCAREÑO: I will second the  
22 motion.

23 MR. GOODWIN: Made and seconded. Any other  
24 questions or discussion? With conditions.

25 MR. BRADEN: What condition is that?

1 MR. GOODWIN: With the condition of the \$1  
2 million.

3 MR. VASQUEZ: With the condition that the City  
4 of Austin approve their million.

5 MR. BRADEN: I will accept that.

6 MR. GOODWIN: Okay. Any other questions or  
7 discussions?

8 (No response.)

9 MR. GOODWIN: I have got a question, Andrew.  
10 What is the problem if we table this for 30 days. Does  
11 that create any problems for us?

12 MR. SINNOTT: Not for staff, necessarily. I am  
13 not sure if it would cause anything for the Applicant.

14 MR. ONION: Of course, the City of Austin is  
15 ready to go, and they want to approve it March 7th. Of  
16 course, they are saying that we would like for you to  
17 close in April.

18 You know, there is still a lot of development  
19 work that we need to do in order to you know, engage the  
20 general contractor, et cetera, to do that. That will  
21 cause a delay in the process.

22 You know, we have been working on this for an  
23 awful long time. As you know, Mr. Goodwin, time kills  
24 deals. And you know, I would hate to delay things any  
25 further than we have to.

1 MR. GOODWIN: I understand. How does this deal  
2 get killed if we delay it 30 days?

3 MR. ONION: Well, things get -- things change.  
4 I am sure the City of Austin is going to make it  
5 contingent upon you approving, since you are 2 million.

6 MR. GOODWIN: I thought we heard earlier that  
7 it wasn't contingent.

8 MR. ONION: Well, you know. We represented  
9 that we were going to the Board today for approval. At  
10 this point, it is not contingent upon that. If it is  
11 delayed, they could go back and have the same discussion  
12 that you all are having. And say well, we would really  
13 like to have TDHCA.

14 But that is you all's decision. And we  
15 certainly will stand by it. And we are just very  
16 appreciative of the efforts that you all have made in this  
17 regard.

18 MR. GOODWIN: Yes. Any other questions? My  
19 reason for asking that question is simply, I find the  
20 103,000 when you take the 10,000 out for relocation  
21 preposterously high.

22 And I am going to vote no against the motion,  
23 which I will tell the Board members but would like to have  
24 the opportunity to see the costs. At this stage of the  
25 game the six units to an acre does not have any impact

1       whatsoever on costs.

2                   It is just an underutilized piece of property  
3       that I understand the City of Austin will not allow you to  
4       maximize. But it surely doesn't increase your costs. And  
5       getting around trees is a project dilemma with everybody.

6                   With that being said, if the other Board  
7       members would approve, I would just like to see our  
8       staff -- and personally, I would like to review those cost  
9       numbers a little bit closer, and go take a look at the  
10      property.

11                   I am just telling you, I just spent this money  
12      out of my own personal checking account to this  
13      rehabilitation. And it was in Travis County. And it was  
14      under the guides of the City of Austin.

15                   And it was almost everything that you mentioned  
16      that was going to be done in these apartments. But it was  
17      done under a lot more square footage. So that is my  
18      position.

19                   MR. BRADEN: I mean, since staff said there is  
20      no harm in tabling it, I move we table it for 30 days. I  
21      will retract my motion, if that makes sense.

22                   MR. GOODWIN: Okay. Would you retract your  
23      second. Motion to table for 30 days? Come back at our  
24      next Board meeting?

25                   MR. BRADEN: So moved.

1 MR. GOODWIN: Second.

2 MS. BINGHAM ESCAREÑO: I will second.

3 MR. GOODWIN: It has been moved and seconded.

4 Marni, do you have comments about that you would like to  
5 make?

6 MS. HOLLOWAY: I would just ask for some  
7 clarity around what the Board would like us to do in this  
8 next 30 days, and what would you like us to bring back to  
9 you next month.

10 MR. GOODWIN: Okay. What I would like to see  
11 is a verification of these costs in a complete breakdown  
12 to the Board members of what these costs are, and how they  
13 compare with other. It just seems completely out of line  
14 to me.

15 MS. HOLLOWAY: We have a property condition  
16 assessment that is where those costs come from, that of  
17 course we can provide to you. It is up on our website  
18 right now. But we can make sure that you have all of  
19 that.

20 When you say comparison, what would you like us  
21 to be comparing to? I mean, REA has looked at those  
22 costs, and compared them to information that we have.

23 MR. GOODWIN: Okay.

24 MS. HOLLOWAY: So is that the kind of --

25 MR. GOODWIN: That is what I would like to see

1 and have brought out.

2 MS. HOLLOWAY: Okay.

3 MR. GOODWIN: And I will do my own comparisons  
4 with it as well, and provide it at the next Board meeting,  
5 too.

6 MS. HOLLOWAY: Certainly.

7 MS. BINGHAM ESCAREÑO: Doesn't REA then have  
8 like, if we wanted to see the last three years of rehabs,  
9 and costs per door or per square foot or whatever. I just  
10 want to make sure that -- so I work in hospitals, where I  
11 just did a project where patient rooms were 70 grand to  
12 redo a patient room.

13 And I did the same thing. I was like, wow.  
14 You can buy a small house for near that. And those  
15 weren't even ORs or anything.

16 But I just want to make sure that you know,  
17 this development stands on its own merit, you know. It is  
18 not -- I think it is -- we all agree that it is a meritorious  
19 development and initiative. And that maybe the Board  
20 could benefit from some overall education on what rehab  
21 project costs typically are.

22 And I know that would vary widely -- you know,  
23 that it would be hard to just come up with one average  
24 number of rehab per square foot or per unit or whatever.  
25 But I am assuming that we have plenty of that data that

1 may just educate the Board moving forward.

2 MR. GOODWIN: Brent.

3 MR. STEWART: Hi. Brent Stewart, Real Estate  
4 Analysis. So if there is a weakness in our underwriting  
5 process, it is rehab deals.

6 We rely on a third-party condition assessment  
7 report to tell us, not only scope of work, but the cost of  
8 that scope. They vary so widely that it is difficult to  
9 make comparisons from one rehab property to the next.  
10 They all require such a different scope of work.

11 The only way that we would have sure confidence  
12 in the numbers is to have a third-party cost review. That  
13 is outside of the property condition report.

14 We have had rehabilitation developments that  
15 haven't been particularly adapted -- reuse developments  
16 that have had substantial cost increases between the PCA  
17 report that is underwritten and when the deal comes back  
18 in for either a loan closing or an amendment or cost  
19 certification. Which says that, you know, the PCA reports  
20 up front either miss the scope -- there was work that was  
21 not picked up in the scope, because it was unknown at the  
22 time it started out.

23 There could have been conditions in the walls,  
24 conditions elsewhere. New construction deals, we are  
25 pretty good at costing rehabilitation deals. We rely on

1 third-party information.

2 MR. GOODWIN: Okay. Any other questions?

3 (No response.)

4 MR. GOODWIN: If not, we have a motion to table  
5 for 30 days, and a second. All those in favor, say aye.

6 (A chorus of ayes.)

7 MR. GOODWIN: Opposed?

8 (No response.)

9 MR. GOODWIN: Okay. We will bring it back up  
10 at the next Board meeting.

11 MR. VASQUEZ: Before we move on. Just given  
12 that. Again, I want to make it clear, at least from my  
13 perspective. I don't know if I am talking for the -- I am  
14 not talking for the rest of the Board.

15 I am just talking for myself. That obviously,  
16 we want to encourage as many of these rehab deals in  
17 getting affordable housing out in our communities, across  
18 the state.

19 It just, at the same time, again, these per --  
20 bang for our buck, I think, is just extremely important.  
21 And not, again, I am not just focusing on this deal. It  
22 is across the board that I think it is really important.

23 And then, that is one aspect of this. The loan  
24 aspect of what we are doing, I mean. If we are having  
25 grant programs, let's talk about it being grant programs

1 and don't disguise it under this misnomer of loan  
2 programs.

3           And then a final thought, that I am wondering  
4 if staff can somehow keep conveying to the City of Austin  
5 and Travis County that if they really care about  
6 affordable housing, which I am sure they do, do you want  
7 to keep two trees growing, or do you want to have five  
8 families in the housing? I mean, it just -- you know,  
9 making a waiver of these restrictions on affordable  
10 housing.

11           Especially the really low-income affordable  
12 housing, it seems like a fair trade off, that perhaps we  
13 can convey that feeling to the Austin and Travis County.  
14 And anyplace else around the state.

15           MR. SINNOTT: Sure. I am sure that the  
16 development community is making that argument pretty hard  
17 for prioritizing housing.

18           MR. GOODWIN: Welcome to Travis County, Leo.

19           MS. HICKS: Right now, as we speak, there is a  
20 City Council meeting happening right now with the  
21 resolution on the board that would do just that. Kind of  
22 waive a lot of zoning requirements, set backs, to get  
23 affordable housing units on the ground.

24           So after this, I am going there. And I will  
25 share those remarks.

1 MR. SINNOTT: All right. So Item 6(b) is  
2 presentation, discussion and possible action regarding the  
3 2019-2 multifamily direct loan special purpose Notice of  
4 Funding Availability. And to give you all some  
5 background, we have been hearing from potential nonprofit  
6 direct loans applicants for several years --

7 MR. ECCLES: Andrew, just one second. I have  
8 to let the record reflect that Board member Leslie Bingham  
9 is not on the dais right now.

10 MR. SINNOTT: Sure. Just to give you all some  
11 background. So we have been hearing from potential  
12 nonprofit direct loans applicants for several years about  
13 the need for pre-development funding for the smaller  
14 nonprofits that -- where the costs to putting together an  
15 application are prohibitive, in terms of putting together  
16 an application for our products, our tax credits, our  
17 loans.

18 While pre-development is an eligible activity  
19 within the CHDO set-aside for HOME funds, staff has been  
20 unwilling to use those HOME funds in such a way, since  
21 there are repayment risks to HUD if a project does not  
22 progress from the development stage, from the pre-  
23 development stage, to the development stage. TCAP  
24 repayment funds, however, do not carry any repayment risk  
25 to HUD.

1                   So with repayments from TCAP loans now  
2                   generating upwards of \$6 million annually, and with the  
3                   interest portion representing approximately \$2 million of  
4                   that \$6 million, staff believes programming a small  
5                   portion of the TCAP interest payments for pre-development  
6                   to be worthwhile, in order to expand the universe of  
7                   potential applicants for HOME and National Housing Trust  
8                   Fund. And thereby, be in a better position to meet the  
9                   federal commitment and expenditure deadlines that  
10                  accompany those fund sources.

11                  Under this NOFA, we will have \$200,000 in TCAP  
12                  repayment funds available for private 501(c)(3) or  
13                  501(c)(4) nonprofits to undertake pre-development  
14                  activities, which will hopefully lead to the submission of  
15                  applications to develop multifamily affordable rental  
16                  housing under one of our annual NOFAs for multifamily  
17                  development. Each nonprofit will be limited to one  
18                  application under this special purpose NOFA with a maximum  
19                  per application request of \$50,000.

20                  Applications will be prioritized based on date  
21                  received, with additional priorities for applications with  
22                  development sites in counties declared by FEMA to be  
23                  eligible for individual assistance in 2017, '18, or '19,  
24                  and applications in which the nonprofit can be certified  
25                  as a CHDO. We plan on having the pre-development

1 application available on our website next week, with  
2 applications beginning to be accepted March 11th through  
3 November 26th.

4 And before I conclude, I just want to  
5 acknowledge the contributions of Marni and Elena Morgan in  
6 our Multifamily Division in bringing this pre-development  
7 NOFA to fruition. Thank you.

8 MR. ECCLES: And before, just have to note for  
9 the record, that Board member Bingham returned to the dais  
10 early in your presentation.

11 MR. GOODWIN: Do I hear a motion to accept  
12 staff's recommendation?

13 MR. VASQUEZ: Well, so moved.

14 MR. GOODWIN: Second?

15 MR. BRADEN: Second.

16 MR. GOODWIN: Moved and seconded. Questions?

17 MR. VASQUEZ: Question. So the period that you  
18 are accepting applications, it says March 11th through --

19 MR. SINNOTT: November 26th.

20 MR. VASQUEZ: Oh, through November 26th. Okay.  
21 Good. Thanks.

22 MR. SINNOTT: You are welcome.

23 MR. GOODWIN: Any other questions?

24 (No response.)

25 MR. GOODWIN: All those in favor, say aye.

1 (A chorus of ayes.)

2 MR. GOODWIN: Opposed?

3 (No response.)

4 MR. GOODWIN: Okay. The motion passed.

5 MR. SINNOTT: Thank you.

6 MR. GOODWIN: That brings us to the end of our  
7 agenda. We are now open for any public comments for  
8 future agenda items.

9 Joe?

10 MR. COMPIAN: Chairman Goodwin and TDHCA Board  
11 members, I would be a terrible person if I would not be  
12 here to say thank you for the extensions you granted to  
13 Galveston County Community Action.

14 There is a change in the attitude among staff.  
15 Morale is great. We did have that little hiccup on  
16 finalizing our board. I still have two positions that we  
17 are still working on.

18 We communicated that with Mr. Hunt and Mr.  
19 De Young yesterday. And we hope to very quickly have  
20 those finalized.

21 So please, I apologize to you if in any way I  
22 may offend you. But I plan on being here during this  
23 period, every time you have your Board meetings, to keep  
24 you updated. And once again, thank you so much.

25 MR. GOODWIN: Thank you for what you are doing,

1 Joe. We appreciate you coming. Okay. Any other  
2 comments?

3 (No response.)

4 MR. GOODWIN: If not, I will entertain a motion  
5 to adjourn.

6 MS. BINGHAM ESCAREÑO: So moved.

7 MR. BRADEN: Second.

8 MR. GOODWIN: And seconded. All in favor, aye.

9 (A chorus of ayes.)

10 MR. GOODWIN: See you next month.

11 (Whereupon, at 9:22 a.m., the meeting was  
12 concluded.)

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C E R T I F I C A T E

MEETING OF: TDHCA Board  
LOCATION: Austin, Texas  
DATE: February 21, 2019

I do hereby certify that the foregoing pages, numbers 1 through 57, inclusive, are the true, accurate, and complete transcript prepared from the verbal recording made by electronic recording by Elizabeth Stoddard before the Texas Department of Housing and Community Affairs.

DATE: February 27, 2019

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(Transcriber)

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