

# Housing Tax Credit Supplement for Agenda Item 4(c)

## MULTIFAMILY FINANCE DIVISION BOARD ACTION REQUEST July 29, 2010

#### **Requested Action**

Approve the list of recommended Applications for Final Commitments of Housing Tax Credits from the 2010 State Housing Credit Ceiling; and

Approve the 2010 Housing Tax Credit Waiting List.

WHEREAS, the Board is required, by §2306.6724(f) of the Texas Government Code, to "issue final commitments for allocations of housing tax credits each year in accordance with the qualified allocation plan not later than July 31;" and

WHEREAS, the Board is required by \$2306.6711(c) of the Texas Government Code to "establish a waiting list of additional Applications ranked by score in descending order of priority based on set-aside categories and regional allocation goals" concurrently with the initial issuance of commitments for Competitive Housing Tax Credits; therefore

BE IT RESOLVED, that the list of recommended Applications for Final Commitments of Housing Tax Credits from the 2010 State Housing Credit Ceiling and the 2010 Housing Tax Credit Waiting List is hereby approved in the form presented to this meeting.

#### **Background**

The Competitive Housing Tax Credit recommendations for June 29, 2010 are presented in a separate addendum to the Board materials. The addendum contains the following information that reflects the recommendations of the Executive Award and Review Advisory Committee ("EARAC"):

#### Reports located in the Board Book

- ➤ Report 1A: At-Risk and USDA Recommended Applications ("At-Risk R") (only shows those Applications recommended for an award in the At-Risk and USDA Allocations).
- ➤ Report 1B: **Regional Recommended Applications ("Regional R")** (only shows those Applications recommended for an award in the Rural and Urban Regional Allocations).
- ➤ Report 2A: At-Risk and USDA Awarded and Active Applications ("At-Risk A/R/N") (complete list of all Applications previously awarded, recommended for an award and the waiting list of all active Applications not recommended for an award for the At-Risk Allocation)
- ➤ Report 2B: Regional Awarded and Active Applications ("Regional A/R/N") (complete list of all Applications previously awarded, recommended for an award

and the waiting list of all active Applications not recommended for an award for the Regional Allocations)

- **▶** Report 3: **Hurricane Ike County Applications**
- Report 4: Applications Recommended to Meet the Federal Non-Profit Allocation (only shows those Applications recommended for an award from the federal Nonprofit Set-Aside)
- ➤ Report 5: Applications Recommended to Meet the State Rural Allocation (only shows those Applications recommended for an award from the state required Rural Allocation).

#### Located in the Board Material Addendum

- ➤ Board Summary: Development Information, Public Input and Staff Recommendation for each application (provided in Development number order for all active/eligible Applications)
- ➤ Real Estate Analysis Report for each application that has been underwritten as of July 22, 2010.

#### I. REGIONAL ALLOCATION FORMULA AND SET-ASIDES

The total amount of Housing Tax Credits available for the state of Texas to allocate in 2010 is \$69,285,151. This is comprised of approximately \$54M in State Housing Credit Ceiling and \$14.9M disaster area credits.

The total State Housing Credit Ceiling ("credit ceiling") for 2010 is \$54,378,991 (as of July 23, 2009). This figure includes the amount of annual allocation authorized to the state, based on population, of \$52,042,834; amount carried forward from 2009 of \$936,595; and returned credits from previous years of \$1,399,562. The National Pool has not been announced as of July 23, 2010. The amount of total State Housing Credit Ceiling for 2010 to be awarded at this meeting is reduced by the forward commitments made by the Board in 2009. The forward commitments that remain active total \$4,593,824. In addition, the State received \$14,906,160 in disaster credits to help in the relief efforts of Hurricane Ike.

As required by \$2306.111 of the Texas Government Code, and further addressed in \$50.7(a) of the 2010 Qualified Allocation Plan and Rules ("QAP"), the Department utilizes a regional allocation formula to distribute eighty-five percent of the housing tax credits from the credit ceiling. There are thirteen Uniform State Service Regions which receive varying portions of the credit ceiling based on need in those regions. Each region is further divided into two allocations: a Rural Regional Allocation and an Urban Regional Allocation, as required. Based on the regional allocation formula, each of these twenty-six geographic areas, or sub-regions, is to have available a specific amount of tax credits.

#### Nonprofit Set-Aside

As required by \$50.7(b)(1) of the 2010 QAP, several Set-Asides/allocations, are also required to be met with 2010 Housing Tax Credits. The only federally legislated Set-Aside is the Nonprofit Set-side, which requires that at least ten percent of the credit ceiling be allocated to Qualified Nonprofit Developments. As described in \$50.9(d), Applications in the Nonprofit Set-Aside compete with Applications in the general pool,

rather than competing with one another in a separate pool. Only if the ten percent Set-Aside is not met when evaluating Applications based on score, will the Department then add the highest scoring Qualified Nonprofit Developments statewide until the ten percent Nonprofit Set-Aside is met. It should be noted that for the 2010 credit ceiling, the Nonprofit Set-Aside is satisfied purely through the general scoring competitiveness; it is unnecessary to recommend additional Nonprofit Applications for non-scoring reasons.

#### At-Risk Set-Aside and USDA Allocation

Pursuant to §50.7(b)(3) of the 2010 QAP, an At-Risk Set-Aside, which is legislated by Texas Government Code, requires that at least fifteen percent of the State Housing Credit Ceiling be set-aside for existing Developments that are at risk of losing their affordability. Pursuant to §50.7(b)(2) of the 2010 QAP, there is also a United States Department of Agriculture ("USDA") Allocation that requires that at least five percent of the State Housing Credit Ceiling be awarded to Developments, proposing rehabilitation, that are funded by USDA. The five percent USDA set-aside is required to be taken from the fifteen percent At-Risk set-aside.

#### Allocation Distribution

The table below reflects the portion of the State Housing Credit Ceiling available to each region, the amount of tax credits dedicated to the Rural Allocation and the Urban Allocation, as well as the fifteen percent that must be allocated to At-Risk Applications. The fifteen percent dedicated to the At-Risk Allocation is calculated from the amount of State Credit Ceiling allocated to the state. (**Table 1 on following page**).

Table 1

	<b>Total Allocation</b>	Rural	Urban
<b>Region</b>	for Each Region	<b>Allocation</b>	<b>Allocation</b>
1	\$ 1,763,189	\$683,326	\$1,079,863
2	\$ 834,111	\$588,287	\$245,824
3	\$10,860,495	\$1,102,732	\$9,757,762
4	\$ 1,696,890	\$950,285	\$746,605
5	\$ 1,259,603	\$691,996	\$567,607
6	\$10,011,875	\$931,296	\$9,080,579
7	\$ 3,138,744	\$649,662	\$2,489,082
8	\$ 2,380,425	\$629,883	\$1,750,542
9	\$ 3,742,759	\$666,529	\$3,076,230
10	\$ 1,571,844	\$620,651	\$951,193
11	\$ 5,724,980	\$2,088,317	\$3,636,663
12	\$ 1,058,829	\$592,520	\$466,309
13	\$ 2,219,470	\$625,553	\$1,593,917

Total Regions \$46,263,213 \$10,821,037 \$35,442,176

At-Risk \$ 8,115,778

Total \$54,378,991

Allocation

#### II. APPLICATION SUBMISSION

There are currently 113 applications eligible for consideration, which are requesting credits totaling \$143,024,449. The attached lists include applications that received forward commitments by the Board in 2009 out of the 2010 State Housing Tax Credit Ceiling. The Developments that received forward commitments are indicated by an "A" in the column titled "Status" as they have already received an award from the 2010 cycle. The Applications being recommended for award are indicated by a "R" in the "Status" column. The Applications not being recommended for award are indicated by a "N" in the "Status" column.

#### III. APPLICATION EVALUATION

#### Evaluation and Review

Central to the each Application Round is the Department's commitment to ensuring fairness and consistency in evaluating all Applications and ensuring adherence to all required guidelines. Each Application has been reviewed in accordance with the Eligibility and Selection Criteria. The eligible Applications were assessed a score according to the documentation that was submitted to the Department.

The Applications that appeared to be most competitive were reviewed in detail for Threshold Criteria, financial feasibility, and material non-compliance with Department programs. The final reviews of these few Applications were completed after the determination of appeals, challenges, and financial feasibility

#### **Public Comment**

The Department held six public hearings in April 2010 throughout the state (Odessa, El Paso, Harlingen, Houston, Austin and Dallas) to receive public comment from citizens, neighborhood groups, and elected officials concerning the 2010 Applications. In addition, the Department accepted written comments on all Applications, pursuant to §50.11(a)(9) of the 2010 QAP. A summary of the public comment received for each Application is provided in each Application's Development Information, Public Input and Board Summary ("Board Summary") report.

#### IV. STAFF RECOMMENDATION PROCESS

In making recommendations, staff relied on regional allocations, set-aside requirements and scores.

The recommended credit amounts are noted with an asterisk if the credit amount has not yet been evaluated; in these cases the credit amount reflected is the credit amount requested by the Applicant. If an Underwriting Report has not been completed for an Application, the Application may still be found to be infeasible, have the credit amount reduced and/or may have additional conditions placed on the allocation and the credit

award will not exceed the requested amount. All recommendations made by staff are subject to underwriting conditions, application review conditions and any other special conditions the Board may consider appropriate.

#### Recommendation Methodology

Staff followed the traditional regional allocation methodology for the available allocation amount. The recommendations in each Regional Sub-region are made by identifying the Applications, in descending scoring order, whose recommended credit amounts total the credit amount available in the sub-region, without exceeding the credit amounts available in each sub-region. By not exceeding the amounts available, in a few instances, there will be a significant balance of tax credits remaining in each sub-region.

All credits remaining in the Rural sub-regions are then combined together. Applications are then selected in order, by highest score, in the most <u>under</u>-served Rural sub-region, in the 2010 regional allocation, until the total combined amount is reached but not exceeded. These recommendations are considered the "Rural collapse."

Any tax credits that have not been utilized from the "Rural collapse" will be combined with any remaining amounts from the Urban sub-regions. Applications are then selected in order, by highest score, in the most <u>under</u>-served sub-region, whether Urban or Rural. These recommendations are considered the "Statewide collapse."

The "Ike Disaster" credits were utilized after the traditional allocation methodology was completed. All remaining applications in the Ike eligible counties that were not recommended the traditional method, were ranked by highest score and then recommendations were made until all Ike Credits were used.

#### VI. STAFF RECOMMENDATION – WAITING LIST

Consistent with §2306.6711 of the Texas Government Code and §50.10(b) of the 2010 QAP, "...the Board shall generate, concurrently with the issuance of commitments, a Waiting List of additional Applications ranked by score in descending order of priority based on Set-Aside categories and regional allocation goals..."

Staff recommends that the Board consider the Waiting List to be composed of all Applications that have not been approved by the Board for a commitment of 2010 Housing Tax Credits, and have not been terminated by the Department or withdrawn by the Applicant. Staff further recommends that the applications that remain be approved or amended and approved by the Board today be accepted as the Waiting List "ranked by score in descending order of priority" for regional allocation purposes.

Developments will be awarded from the waiting list as follows:

• If tax credits are returned from the Nonprofit Set-Aside, and the return of tax credits causes the Department to achieve less than the required 10% Set-Aside, the next highest scoring Qualified Nonprofit Development will be recommended for a commitment to the Board, regardless of the region in which it is located. If tax credits are returned from the Nonprofit Set-Aside, and the return of tax credits does not cause the Department to go below the required 10% Set-Aside, then the next highest scoring Development in the sub-region of the returned tax credits will be recommended for a commitment to the Board, regardless of Set-Aside.

- If tax credits are returned from the USDA Set-Aside Allocation and the return of tax credits causes the Department to achieve less than the required five percent allocation, the next highest scoring USDA Development from the At-Risk Waiting List will be recommended to the Board for a commitment. If there are no eligible USDA Applications available, then the next highest scoring At-Risk Application will be recommended for a commitment to the Board. If there are no eligible At-Risk Applications available, then the remaining ceiling will be added to the Statewide collapse pool.
- If tax credits are returned from the At-Risk Set-Aside Allocation and the return of tax credits causes the Department to achieve less than the required fifteen percent At-Risk set-aside, the next highest scoring At-Risk Development from the At-Risk Waiting List will be recommended for a commitment to the Board. If there are no eligible Applications available in the At-Risk set-aside, then the remaining ceiling will be added to the Statewide collapse pool.
- For all other Developments, if tax credits are returned from a Development not associated with any Set-Aside, the next highest scoring Development from that sub- region's waiting list, regardless of inclusion in a set-side, will be recommended for a commitment to the Board. If no other Development exists in the sub-region then to the extent that sufficient funds exist the next highest statewide collapse Development will be funded.

All Developments on the Waiting List not yet reviewed for Threshold or underwritten must still be found to be Acceptable, or Acceptable with Conditions, by the Multifamily and Real Estate Analysis Divisions. Credit amounts and conditions are subject to change based on underwriting and underwriting appeals. Allocations from the Waiting List remain subject to review by the Portfolio Management and Compliance Division to ensure no issues of Material Noncompliance exist. In the event that the credit amount returned is insufficient to fund the next appropriate Application, staff may wait to determine if other return credits would make the application whole or offer the Applicant an opportunity to adjust the size of their Development. If the Applicant declines the offer, staff will contact the next appropriate Applicant on the Waiting List, continuing in this manner until the Waiting List is exhausted. Staff will also review to ensure that no awards from the Waiting List would cause a violation of any sections of the 2010 QAP (for example, the \$2 million credit limitation, the one-mile rules, etc.).

# Report 1A: At-Risk and USDA Awarded and Active Applications ("At-Risk A/R") 2010 Competitive Housing Tax Credit Program

(As of July 29, 2010, the recommendations may change due to pending appeals)

## **Estimated State Ceiling to be Allocated: \$8,115,778**

Regio File # Statu	on cus <sup>1</sup> Development Name	Address	City A	llocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR	LI Units	Total Units	Target <sup>4</sup> Pop	<sup>4</sup> Housing <sup>5</sup> Activity	Recommer Credit	ded*Owner Contact	TDHCA HOME		Comment 6
10058 9 R	Guild Park Apts	779 W. Mayfield	San Antonio	Urban		114	114	G	2 RH	\$1,127,186	Gilbert M. Pie	tte 🗌	223.0	Competitive in At- Risk Set-Aside
10238 8 R	Prince Hall Plaza	700 Doris St.	Navasota	Rural		60	60	G	2 RH	\$624,203	K.T. (Ike) Akb	ari 🗸	219.0	Competitive in At- Risk Set-Aside
10239 3 R	Prince Hall Gardens	1800 E. Robert	Fort Worth	Urban		100	100	G	2 RH	\$1,064,555	K.T. (Ike) Akb	ari 🗌	211.0	Competitive in At- Risk Set-Aside
10150 9 R	Woodlawn Ranch Apts	330 W. Cheryl Dr.	San Antonio	Urban		200	252	G	2 NC	\$2,000,000	Stephen J. Poppoon		211.0	Competitive in At- Risk Set-Aside
10020 9 R	La Posada del Rey Apts	3135 Roosevelt Ave.	San Antonio	Urban		145	145	G	2 RH	\$1,375,120	Jennifer Chester		207.0	Competitive in At- Risk Set-Aside
10212 8 R	Longbridge Apts	921 N. Tyus St.	Groesbeck	Rural		28	28	G	2 RH	\$206,362	Dennis Hoove	er 🗸	206.0	Competitive in USDA Allocation
10226 3 R	Red Oak Apts	413 & 507 West Red Oak Rd.	Red Oak	Rural		116	116	G	2 RH	\$1,029,742	Paul Patierno	<b>✓</b>	203.0	Competitive in USDA Allocation
10112 10 R	Country Village Apts	1500 Hackberry Ln.	Mathis	Rural		36	36	Е	2 RH	\$270,645	Dennis Hoove	er 🗸	197.0	Competitive in USDA Allocation
10213 6 R	Heritage Square Apts	7626 Hwy 60 South	Wallis	Rural		24	24	G	2 RH	\$206,231	Dennis Hoove	er 🗸	196.0	Competitive in USDA Allocation
10211 4 R	Riverplace Apts	1304 West Ave. A	Hooks	Rural		28	40	G	2 RH	\$245,813*	Dennis Hoove	er 🗸	184.0	Competitive in USDA Allocation
10253 6 R	Brookswood Apts	444 Jefferson St.	West Columbia	a Rural		50	50	Е	2 RH	\$321,049	Ronald Potterpin	<b>✓</b>	183.0	Competitive in USDA Allocation
		· – – – – – – – – – .			Total:	901	965			\$8,470,906			-	
11 To	otal Applications					901	965			\$8,470,906	<b>;</b>			

Page 1 of 1

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP, At-Risk=AR.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

# Report 1B: Regional Awarded and Active Applications ("Regional A/R") 2010 Competitive Housing Tax Credit Program

(As of July 29, 2010, the recommendations may change due to pending appeals)

## Estimated State Ceiling to be Allocated: \$45,989,408

Region File # Status <sup>1</sup> Development Na	ame Address	S	City	Allocation	Set-Asides <sup>3</sup> USDA NP		Total Units		<sup>4</sup> Housing <sup>5</sup> Activity	Recommend Credit		TDHCA Final	
Region: 1													
Allocation Information for	Region 1:	Total Credits A	vailable fo	or Region:	\$1,763,189		Ur	ban Al	location:	\$1,079,863	Rura	I Allocation:	\$683,326
Applications Submitted in Regi	ion 1: U	rban											
10236 1 R Viking Road Apts	Intersecti Ventura I	on of Viking Rd. and Rd.	Amarillo	Urban		132	132	G	NC	\$1,417,000	Justin Zimmerman	<u> </u>	Significant Sub- Regional Shortfall in Statewide Collapse
					Total:	132	132			\$1,417,000			
					Total:	132	132			\$1,417,000			
Applications Submitted in Regi	ion 1: R	ural											
10107 1 R Tenth Street Apts	SE Corne Whittenb	er Tenth St. and urg St.	Borger	Rural		47	48	G	NC	\$583,000	Justin Zimmerman	157.0	Competitive in Region
					Total:	47	48			\$583,000			
					Total:	47	48			\$583,000			
2 Applications in Region					Region Total:	179	180			\$2,000,000			

Page 1 of 14

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<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		0	Set-Asides <sup>3</sup>	LI Total	Target <sup>2</sup>	$^4$ Housing $^5$	Recommended	*Owner	TDHCA Final	6
File # Status Development Name Address	City	Allocation <sup>2</sup>	<b>USDA NP</b>	<b>Units Units</b>	Pop	Activity	Credit	Contact	<b>HOME Score Com</b>	ment

Allocation Information for Re	gion 2: Total Credit	s Available for F	Region:	\$834,111		Url	oan Al	location:	\$245,824	Rural	Allocation:	\$588,287
Applications Submitted in Region	2: Urban											
0246 2 R Green Briar Village Phase II	901 Airport Dr.	Wichita Falls	Urban		36	36	G	NC	\$438,447	Randy Stevenson	202.0	Significant Sub- Regional Shortfa in Statewide Collapse
				Total:	36	36			\$438,447			
				Total:	36	36			\$438,447			
Applications Submitted in Region	2: Rural											
0000 2 A Mustang Heights Apts	Intersection of Arizona Ave I-20 frontage Rd.	e. & Sweetwater	Rural		80	80	G	NC	\$950,000	Lucille Jones		Forward Commitment of 2010 Credits Ma in 2009
				Total:	80	80			\$950,000			
				Total:	80	80			\$950,000			
2 Applications in Region				Region Total:	116	116			\$1,388,447			

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<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region Set-Asides <sup>3</sup> LI Total Target <sup>4</sup> Housing <sup>5</sup> Recommended\*Owner TDHCA Final File # Status <sup>1</sup> Development Name Address City Allocation <sup>2</sup> USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

Allocation Information for Re	gion 3: Total Credits A	vailable for R	egion:\$1	0,860,495		Url	oan Al	location:	\$9,757,762	Rural /	Allocation:	\$1,102,732
Applications Submitted in Region	3: Urban											
0119 3 R Race Street Lofts	2817/2812/2820/2822/2902 McLemore St.	Fort Worth	Urban		36	36	G	RH	\$592,207	Jesus "Jay" Chapa	228.0	Competitive Region
0284 3 R Atmos Lofts	1900 Jackson St.	Dallas	Urban		107	107	G	ADR	\$1,336,488*	Ted Hamilton	225.0	Competitive Region
0153 3 R Britain Way	1954 Shoaf	Irving	Urban		168	168	G	RH	\$1,627,680*	Deepak Sulakhe	<b>2</b> 25.0	Competitive Region
0136 3 R Evergreen at Richardson	SWC of Renner Rd. & N. Star Rd.	Richardson	Urban		170	170	E	NC	\$2,000,000*	Don Maison	<b>2</b> 22.0	Competitive Region
0117 3 R Terrell Homes I	Scattered Sites (N. of Hwy 287, E. of Hwy 35W, S. of Hwy 30 and W. of MLK Jr. Hwy)	Fort Worth	Urban		54	54	G	NC	\$1,136,782*	Jesus "Jay" Chapa	217.0	Competitive Region
0079 3 R Steeple Chase Farms	S. FM 1417 and Park Ave.	Sherman	Urban		156	156	G	NC	\$1,996,605*	Chris Dischinger	217.0	Competitive Region
				Total:	691	691			\$8,689,762			
				Total:	691	691			\$8,689,762			
Applications Submitted in Region	3: Rural											
130 3 R Meadow Vista	White Settlement Rd. (1/4 mile E. of FM 730)	Weatherford	Rural		80	80	E	NC	\$895,498	Justin MacDonald	<b>2</b> 10.0	Competitive Region
				Total:	80	80			\$895,498			

Region Total: 771 771

7 Applications in Region

Page 3 of 14

Thursday, July 22, 2010

\$895,498

\$9,585,260

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		0	Set-Asides <sup>3</sup>	LI	Total	Target <sup>4</sup>	Housing <sup>5</sup>	Recommended	l*Owner	<b>TDHCA</b>	Final	6
File # Status Development Name Address	Citv	Allocation <sup>2</sup>	USDA NP	Units	Units	Pop	Activity	Credit	Contact	HOME	Score Comment	t 🗀

Allocation Information for R	Region 4: Total Credits A	Available for	Region:	\$1,696,890		Url	ban Al	location:	\$746,605	Rural A	Allocation:	\$950,285
Applications Submitted in Region	on 4: Urban											
10028 4 R Pecan Ridge	NWC of Milam and 15th St.	Texarkana	Urban		124	124	G	RH	\$1,899,414	Naomi Byrne	225.0	Significant Sub- Regional Shortf in Statewide Collapse
0198 4 R Pinnacle at North Chase	E. side of N. Broadway, S. of Loop 323	Tyler	Urban		120	120	G	NC	\$1,473,851	Lisa Stephens	216.0	Competitive in Hurricane Ike Counties
				Total:	244	244			\$3,373,265			
				Total:	244	244			\$3,373,265			
Applications Submitted in Region	on 4: Rural	. – – – –										
10026 4 R Silverleaf at Chandler	r II 801 FM 2010	Chandler	Rural		44	44	E	NC	\$518,601*	J Michael Sugrue	<b>2</b> 11.0	Competitive in Region
				Total:	44	44			\$518,601			
				Total:	44	44			\$518,601			
3 Applications in Region				Region Total:	288	288			\$3,891,866			

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<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation. 3 = Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region ,		0	Set-Asides <sup>3</sup>	LI 1	Total T	arget4	Housing <sup>5</sup>	Recommended	*Owner	<b>TDHCA</b>	Final	6
File # Status Development Name Address	City	Allocation <sup>2</sup>	USDA NP	Units	Units	Pop	Activity	Credit	Contact	HOME	<b>Score Commer</b>	١ť

Allocation Information for Reg	gion 5: Total Credits	Available for	Region:	\$1,259,603		Url	oan Al	location:	\$567,607	Rural A	locati	on:	\$691,996
Applications Submitted in Region	5: Urban												
0031 5 R The Crossing	3705 E. Lucas	Beaumont	Urban		150	150	E	NC	\$1,556,815	Robert L. Reyna		01.0	Significant Sub- Regional Shortfa in Statewide Collapse
				Total:	150	150			\$1,556,815				
				Total:	150	150			\$1,556,815				
Applications Submitted in Region	5: Rural												
0283 5 R Lufkin Pioneer Crossing	1805 N John Reddit	Lufkin	Rural		80	80	G	NC	\$945,626*	Noor Jooma	<b>√</b> 2°	11.0	Significant Sub- Regional Shortfa in Rural Collapse
0271 5 R Hudson Manor	4280 Old Union Rd.	Hudson	Rural		80	80	E	NC	\$955,313*	H. Elizabeth Young	<b>√</b> 20	0.80	Competitive in Hurricane Ike Counties
0279 5 R Hudson Green	840 Mt. Carmel Rd.	Hudson	Rural		80	80	G	NC	\$919,550*	H. Elizabeth Young	<b>√</b> 20	0.80	Competitive in Hurricane Ike Counties
0126 5 R Auburn Square	11.35 acres E. of 2390 N. Main St.	Vidor	Rural		80	80	G	NC	\$1,102,290*	Vivian L. Ballou	<b>√</b> 20	04.0	Competitive in Hurricane Ike Counties
				Total:	320	320			\$3,922,779				
				Total:	320	320			\$3,922,779				
5 Applications in Region				Region Total:	470	470			\$5,479,594				

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region

Set-Asides

Set-Asides

LI Total Target

Housing

Recommended

Owner TDHCA Final

File # Status

Development Name Address

City Allocation

USDA NP Units Units Pop Activity

Credit Contact HOME Score Comment

Region:	6												
Allocation Informa	tion for Re	gion 6: Total Credits A	vailable for	Region:\$1	0,011,875		Url	ban Alle	ocation:	\$9,080,579	Rural A	llocation:	\$931,296
Applications Submitte	ed in Region	6: Urban											
0003 6 A Champion Marina Lar		7302 Heards Ln.	Galveston	Urban		256	256	G	RH	\$1,643,824	Saleem Jafar		Forward Commitment of 2010 Credits Mad in 2009
					Total:	256	256			\$1,643,824			
0142 6 R Mason Ser Apartment		W. side of Mason Rd., N. of Franz Rd.	Houston	Urban		120	120	E	NC	\$1,451,258	Kenneth G. Cash	216.0	Competitive in Region
0084 6 R Perry Stree	et Apts	4415 Perry St.	Houston	Urban		160	160	G	NC	\$920,833	Joy Horak- Brown	216.0	Competitive in Region
0035 6 R Zion Garde	ens	St. Charles & Webster St.	Houston	Urban		70	70	G	NC	\$953,930	L. David Punch	214.0	Competitive in Region
0178 6 R Cypress C Fayridge	reek at	NEC of Beltway 8 and Fayridge Dr.	Houston	Urban		148	151	G	NC	\$2,000,000	Stuart B. Shaw	210.0	Competitive in Region
0124 6 R Golden Ba Village III	ımboo	W. side of Synott Rd. (approx. 900LF N. of intersection of Synott Rd. & Bellaire Rd.)	Houston	Urban		130	130	E	NC	\$1,611,321	Michael CaoMy Nguyen	210.0	Competitive in Region
0266 6 R Travis Stre Apts	eet Plaza	4500 Travis	Houston	Urban		192	192	G	NC	\$1,374,101*	Tim Cantwell	210.0	Competitive in Hurricane Ike Counties
0115 6 R Tuscany P	Place	N. side of Northpark Dr. (Approx. 1200LF East of TX Loop 494)	Kingwood	Urban		152	152	G	NC	\$2,000,000	Ben Amor	208.0	Competitive in Hurricane Ike Counties
0227 6 R Tarrington	Court Apts	Approx. 1/2 mile NEC of I-45 and S. Sam Houston Pkwy. E. on the SEC of the approx. 8000 Block of Sam Houston Pkwy. East	Houston	Urban		153	153	Е	NC	\$1,990,250*	J. Steve Ford	207.0	Competitive in Hurricane Ike Counties
0094 6 R Providence Square	e Town	3801 Center St.	Deer Park	Urban		165	188	E	NC	\$1,721,277	Chris Richardson	206.0	Competitive in Hurricane Ike

Page 6 of 14

Counties

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

Thursday, July 22, 2010

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region File # Status <sup>1</sup> D	evelopment Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP			Target <sup>4</sup> Pop	Housing Activity	5 Recommend Credit		TDHCA Fina HOME Scor	
10051 6 R Park	way Ranch II	E. side of the approx. 10000 Block W. Montgomery	Houston	Urban		44	45	G	NC	\$962,945	W. Barry Kah	in 206.0	Competitive in Hurricane Ike Counties
10064 6 R Cypro	ess Gardens	Wallisville Rd. and Maxey Rd.	Houston	Urban		100	100	E	NC	\$1,386,662*	Scott Brian	204.0	Competitive in Hurricane Ike Counties
					Total:	1,434	1,461			\$16,372,577			
				. – – – –	Total:	1,690	1,717			\$18,016,401			
Applications Sub	omitted in Region 6	5: Rural		. – – – –						. – – – –			
10061 6 R Magr	nolia Trails	31000 Block of Nichols Sawmill Rd.	Magnolia	Rural		80	80	E	NC	\$906,277	David Mark Koogler	212.0	Competitive in Region
					Total:	80	80			\$906,277			
					Total:	80	80			\$906,277			
13 Application	ons in Region				Region Total:	1,770	1,797			\$18,922,678			

Page 7 of 14

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation. 3 = Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region File # Status 1 Development Nam	e Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP	LI Units	Total Total	Farget <sup>4</sup> Housing Pop Activity		ed*Owner TDHCA Fina Contact HOME Scor	
Region: 7										
Allocation Information for Re	gion 7: Total Credits	Available for	Region: \$	3,138,744		Urk	oan Allocation:	\$2,489,082	Rural Allocation:	\$649,662
Applications Submitted in Region	7: Urban									
10002 7 A Wildflower Terrace	NEC of Berkman Dr. & Tom Miller St.	Austin	Urban		170	200	E NC	\$2,000,000	Diana McIver	Forward Commitment of 2010 Credits Made in 2009
				Total:	170	200		\$2,000,000		
				Total:	170	200		\$2,000,000		
Applications Submitted in Region	7: Rural									
10143 7 R Oak Creek Townhomes	s 1110 Broadway St.	Marble Falls	Rural		80	80	G RH	\$1,019,154*	Dennis Hoover 🕡 193.0	Significant Sub- Regional Shortfall in Rural Collapse
				Total:	80	80		\$1,019,154		
				Total:	80	80		\$1,019,154		

Region Total: 250 280

\$3,019,154

2 Applications in Region

Page 8 of 14

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		0	Set-Asides <sup>3</sup>	LI	Total -	Target <sup>4</sup>	Housing <sup>5</sup>	Recommended	*Owner	<b>TDHCA</b>	Final	6
File # Status Development Name Address	City	Allocation <sup>∠</sup>	USDA NP	Units	Units	Pop	Activity	Credit	Contact	HOME	Score Commen	ıt

Regio	on: 8											
Alloc	ation Information for Re	gion 8: Total Credits A	vailable fo	r Region:	\$2,380,425		Ur	ban Al	llocation:	\$1,750,542	Rural Allocation:	\$629,883
Applic	ations Submitted in Region	8: Urban										
10077	8 R Fairways at Sammons Park	SWC of West Adams and 43rd St.	Temple	Urban		92	92	Е	NC	\$1,000,000	Clifton Phillips 210.0	Competitive in Region
					Total:	92	92			\$1,000,000		
					Total:	92	92			\$1,000,000		
Applic	ations Submitted in Region											
10007	8 R Mexia Gardens	NEC N. Bailey at E. Sumpter	Mexia	Rural		80	80	G	NC	\$812,214	Richard Brown	Significant Sub- Regional Shortfal in Rural Collapse
					Total:	80	80			\$812,214		
					Total:	80	80			\$812,214		
2	Applications in Region				Region Total:	172	172			\$1,812,214		

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		, s	Set-Asides <sup>3</sup>	LI T	Total Ta	arget <sup>4</sup>	Housing <sup>5</sup>	Recommended	*Owner	TDHCA	Final	6
File # Status Development Name Address	City	Allocation <sup>∠</sup> U	JSDA NP	Units U	Units I	Pop	Activity	Credit	Contact	HOME	Score Commen	ıt

Region: 9													
Allocation Information for Re	gion 9:	Total Cre	edits Available for R	egion:	\$3,742,759		Url	ban Al	location:	\$3,076,230	Rural Alloca	tion:	\$666,529
Applications Submitted in Region	9: Urb	an											
10169 9 R La Risa	800 Babcoo	k Rd.	San Antonio	Urban		237	237	G	RH	\$1,954,346	Jerry Du Terroill	225.0	Competitive in Region
					Total:	237	237			\$1,954,346			
					Total:	237	237			\$1,954,346			
Applications Submitted in Region	9: Rur	al											
10131 9 R Guadalupe Crossing	End of Sunf	lower Ln.	Comfort	Rural		68	68	G	NC	\$858,688	Granger	209.0	Significant Sub- Regional Shortfal in Rural Collapse
					Total:	68	68			\$858,688			
			-		Total:	68	68			\$858,688			
2 Applications in Region					Region Total:	305	305			\$2,813,034			

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region File # Status <sup>1</sup> Development Nar	ne Address	City All	ocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP		Total Total Units		<sup>4</sup> Housing <sup>5</sup> Activity	Recommend Credit		DHCA Final	U
Region: 10												
Allocation Information for R	egion 10: Total Credit	s Available for Re	gion: \$	1,571,844		Urk	oan Al	location:	\$951,193	Rural A	Allocation:	\$620,651
Applications Submitted in Region	n 10: Urban											
10125 10 R Costa Tarragona II	2240 N. Padre Island Dr.	Corpus Christi	Urban		96	96	G	NC	\$1,333,459*	John D. Bell	<b>2</b> 11.0	Significant Sub- Regional Shortfall in Statewide Collapse
				Total:	96	96			\$1,333,459			
				Total:	96	96			\$1,333,459			
Applications Submitted in Region	n 10: Rural	. – – – – –										
10220 10 R Casa Ricardo	200 W. Yoakum Ave.	Kingsville	Rural		60	60	Е	RH	\$650,580	Socorro "Cory" Hinosoja	<b>2</b> 18.0	Significant Sub- Regional Shortfall in Rural Collapse
				Total:	60	60			\$650,580			
				Total:	60	60			\$650,580			

Region Total: 156 156

\$1,984,039

2 Applications in Region

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		0	Set-Asides <sup>3</sup>	LI	Total	Target <sup>4</sup>	Housing <sup>5</sup>	Recommended	*Owner	TDHCA Final	6
File # Status Development Name Address	Citv	Allocation <sup>∠</sup>	USDA NP	Units	Units	Pop	Activity	Credit	Contact	HOME Score Cor	mment

Allocation Information for Re	egion 11: Total Credits A	vailable for l	Region:	\$5,724,980		Url	ban Al	location:	\$3,636,663	Rural Allocation:	\$2,088,317
Applications Submitted in Region	11: Urban										
0222 11 R Citrus Gardens	2100 Grapefruit	Brownsville	Urban		148	148	G	RH	\$1,807,115	Antonio Juarez 222.0	Competitive in Region
10122 11 R La Terraza at Lomas del Sur	E. side of Ejido Blvd. (approx. 2000LF S. of the intersection of Ejido Blvd. & Wormser Rd.)	Laredo	Urban		128	128	G	NC	\$1,688,609	Carlos Villarreal 211.0	Competitive in Region
				Total:	276	276			\$3,495,724		
				Total:	276	276			\$3,495,724		
Applications Submitted in Region	n 11: Rural										
0014 11 R Artisan at Port Isabel	100 Hockaday and 100 Ash Dr.	Port Isabel	Rural		74	74	G	RH	\$1,396,089*	Ryan Wilson 216.0	Competitive in Region
				Total:	74	74			\$1,396,089		
				Total:	74	74			\$1,396,089		
3 Applications in Region				Region Total:	350	350			\$4,891,813		

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		0	Set-Asides <sup>3</sup>	LI Tota	al Target	$^4$ Housing $^5$	Recommended	l*Owner	TDHCA Final	6
File # Status Development Name Address	City	Allocation <sup>∠</sup>	USDA NP	<b>Units Unit</b>	ts Pop	Activity	Credit	Contact	HOME Score Commen	t

Allocation Information for Re	egion 12: Total Credits	Available for	Region:	\$1,058,829		Urk	oan Al	location:	\$466,309	Rural	Allocation:	\$592,520
Applications Submitted in Regior	n 12: Urban											
10103 12 R Gateway Plaza Apts	NWC of Loop 250 and W. Hwy. 80	Midland	Urban		95	96	G	NC	\$1,077,000	Michael B. Wilhoit	200.0	Significant Sub- Regional Shortfa in Statewide Collapse
				Total:	95	96			\$1,077,000			
				Total:	95	96			\$1,077,000			
Applications Submitted in Region	12: Rural											
10270 12 R Gateway to Eden	Grant/Rudder and Kelly St.	Eden	Rural		17	17	G	NC	\$268,527*	Ethan Horne	<b>✓</b> 136.0	Competitive in Region
				Total:	17	17			\$268,527			
				Total:	17	17			\$268,527			
2 Applications in Region				Region Total:	112	113			\$1,345,527			

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation. 3 = Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region File # Status <sup>1</sup> Devel	opment Name Address		City	Allocation	Set-Asides <sup>3</sup> USDA NP	LI T Units U			y <sup>5</sup> Recommen Credit		TDHCA Final	
Region:	13											
Allocation Inform	ation for Region 13:	Total Credits	Available fo	r Region:	\$2,219,470		Urbai	n Allocation	\$1,593,917	Rural	Allocation:	\$625,553
Applications Submit	ted in Region 13: Urb	an										
10176 13 R Canyon S	Square Village 8622 & 862	4 N. Loop Rd.	El Paso	Urban		104 1	04	G NC	\$1,293,104	Ike J. Monty	□ 209.0	Competitive in

Allocation Information for Region 13: Total Credits	Available for F	Region:	\$2,219,470		Url	ban All	ocation:	\$1,593,917	Rural A	Allocation:	\$625,553
Applications Submitted in Region 13: Urban											
10176 13 R Canyon Square Village 8622 & 8624 N. Loop Rd.	El Paso	Urban		104	104	G	NC	\$1,293,104	Ike J. Monty	209.0	Competitive in Region
			Total:	104	104			\$1,293,104			
			Total:	104	104			\$1,293,104			
Applications Submitted in Region 13: Rural											
10022 13 R Presidio Dolores Apts 12473 Cuatro Aces Circle	San Elizario	Rural	<b>V V</b>	36	36	G	NC	\$725,184*	Albert Davalos	<u> </u>	Significant Sub- Regional Shortfall in Rural Collapse
			Total:	36	36			\$725,184			
			Total:	36	36			\$725,184			
2 Applications in Region			Region Total:	140	140			\$2,018,288			
47 Total Applications				5.079	5.138			\$59.151.914			

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

# Report 2A: At-Risk and USDA Awarded and Active Applications ("At-Risk A/R/N") 2010 Competitive Housing Tax Credit Program

(As of July 29, 2010, the recommendations may change due to pending appeals)

## **Estimated State Ceiling to be Allocated: \$8,115,778**

Region File # Status <sup>1</sup> Development Name	• Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR				<sup>4</sup> Housing <sup>5</sup> Activity	Recommen Credit		TDHCA HOME		Comment 6
10058 9 R Guild Park Apts	779 W. Mayfield	San Antonio	Urban		114	114	G	2 RH	\$1,127,186	Gilbert M. Pie	tte 🗌	223.0	Competitive in At- Risk Set-Aside
10238 8 R Prince Hall Plaza	700 Doris St.	Navasota	Rural		60	60	G	2 RH	\$624,203	K.T. (Ike) Akb	ari 🗸	219.0	Competitive in At- Risk Set-Aside
10239 3 R Prince Hall Gardens	1800 E. Robert	Fort Worth	Urban		100	100	G	2 RH	\$1,064,555	K.T. (Ike) Akb	ari 🗌	211.0	Competitive in At- Risk Set-Aside
10150 9 R Woodlawn Ranch Apts	330 W. Cheryl Dr.	San Antonio	Urban		200	252	G	2 NC	\$2,000,000*	Stephen J. Poppoon		211.0	Competitive in At- Risk Set-Aside
10020 9 R La Posada del Rey Apts	3135 Roosevelt Ave.	San Antonio	Urban		145	145	G	2 RH	\$1,375,120	Jennifer Chester		207.0	Competitive in At- Risk Set-Aside
10212 8 R Longbridge Apts	921 N. Tyus St.	Groesbeck	Rural		28	28	G	2 RH	\$206,362*	Dennis Hoove	r 🗸	206.0	Competitive in USDA Allocation
10226 3 R Red Oak Apts	413 & 507 West Red Oak Rd.	Red Oak	Rural		116	116	G	2 RH	\$1,029,742	Paul Patierno	<b>✓</b>	203.0	Competitive in USDA Allocation
10112 10 R Country Village Apts	1500 Hackberry Ln.	Mathis	Rural		36	36	E	2 RH	\$270,645*	Dennis Hoove	r 🗸	197.0	Competitive in USDA Allocation
10213 6 R Heritage Square Apts	7626 Hwy 60 South	Wallis	Rural		24	24	G	2 RH	\$206,231*	Dennis Hoove	r 🗸	196.0	Competitive in USDA Allocation
10211 4 R Riverplace Apts	1304 West Ave. A	Hooks	Rural		28	40	G	2 RH	\$245,813*	Dennis Hoove	r 🗸	184.0	Competitive in USDA Allocation
10253 6 R Brookswood Apts	444 Jefferson St.	West Colum	bia Rural		50	50	Е	2 RH	\$321,049	Ronald Potterpin	<b>~</b>	183.0	Competitive in USDA Allocation
		·		Total:	901	965			\$8,470,906	;			
10044 3 N Wynnewood Seniors Housing	Approx. 1500 Block of S. Zang Blvd. (W. side of street)	Dallas	Urban		140	140	Е	3 NC	\$1,606,374*	Brian L. Roop		204.0	Not Competitive in Region
10274 4 N Grand Manor Apts	2700 N. Grand Ave.	Tyler	Urban		120	120	G	3 RH	\$1,197,939*	Owen Metz		196.0	Not Competitive in Region**
10225 6 N North MacGregor Arms	3533 N. MacGregor	Houston	Urban		64	64	G	3 RH	\$690,966*	Janet Miller		190.0	Not Competitive in Region
		·		Total:	324	324			\$3,495,279			-	
14 Total Applications		<u> </u>			1,225	1,289			\$11,966,185	i			

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

4 = Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

Page 1 of 1

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP, At-Risk=AR.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

<sup>\*\* =</sup> Property site is located in a Hurricane Ike County.

# Report 2B: Regional Awarded and Active Applications ("Regional A/R/N") 2010 Competitive Housing Tax Credit Program

(As of July 29, 2010, the recommendations may change due to pending appeals)

Region ille # Status Development Name Address

Estimated State Ceiling to be Allocated: \$45,989,408

Set-Asides LI Total Target Housing Recommended Owner TDHCA Final Owner Status Development Name Address

City Allocation USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

File # Sta	atus Development Name	e Address		City	Allocation <sup>2</sup>	USDA NP	Units	Units	Pop	Activity	Credit	Contact	HOME Score	e Comment T
Region	: 1													
Allocati	on Information for Re	gion 1: T	otal Credits A	vailable fo	or Region: \$	51,763,189		Url	oan Al	ocation:	\$1,079,863	Rura	I Allocation:	\$683,326
Application	ons Submitted in Region	1: Urban												
10236 1	R Viking Road Apts	Intersection of Ventura Rd.	Viking Rd. and	Amarillo	Urban		132	132	G	NC	\$1,417,000	Justin Zimmerman	<u> </u>	Significant Sub- Regional Shortfal in Statewide Collapse
						Total:	132	132			\$1,417,000			
						Total:	132	132			\$1,417,000			
Application	ons Submitted in Region	1: Rural												
10107 1	R Tenth Street Apts	SE Corner Te Whittenburg S		Borger	Rural		47	48	G	NC	\$583,000	Justin Zimmerman	157.0	Competitive in Region
						Total:	47	48			\$583,000			
						Total:	47	48			\$583,000			
2 Ap	oplications in Region					Region Total:	179	180			\$2,000,000			

Page 1 of 17

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region Set-Asides <sup>3</sup> LI Total Target <sup>4</sup> Housing <sup>5</sup> Recommended\*Owner TDHCA Final File # Status <sup>1</sup> Development Name Address City Allocation <sup>2</sup> USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

Allocation Information for Re	gion 2: Total Credits A	vailable for R	Region:	\$834,111		Url	ban Al	llocation:	\$245,824	Rural	Allocation:	\$588,287
Applications Submitted in Region	2: Urban											
10246 2 R Green Briar Village Phase II	901 Airport Dr.	Wichita Falls	Urban		36	36	G	NC	\$438,447	Randy Stevenson	202.0	Significant Sub- Regional Shortfall in Statewide Collapse
				Total:	36	36			\$438,447			
10108 2 N Griffith Road Apts	SE corner of Griffith Rd. and Scottish Rd.	Abilene	Urban		83	84	G	NC	\$923,000	Michael B. Wilhoit	200.0	Not Competitive in Region
				Total:	83	84			\$923,000			
				Total:	119	120			\$1,361,447			
Applications Submitted in Region												
10000 2 A Mustang Heights Apts	Intersection of Arizona Ave. & I-20 frontage Rd.	Sweetwater	Rural		80	80	G	NC	\$950,000	Lucille Jones		Forward Commitment of 2010 Credits Made in 2009
				Total:	80	80			\$950,000			
10023 2 N Burkburnett Pioneer Crossing for Seniors	109 Williams Dr.	Burkburnett	Rural		80	80	E	NC	\$927,718*	Noor Jooma	205.0	\$2M Cap Violation Not Competitive in Region
				Total:	80	80			\$927,718			
				Total:	160	160			\$1,877,718			
4 Applications in Region				Region Total:	279	280			\$3,239,165			

Page 2 of 17

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Region Set-Asides <sup>3</sup> LI Total Target <sup>4</sup> Housing <sup>5</sup> Recommended \*Owner TDHCA Final <sub>6</sub> File # Status <sup>1</sup> Development Name Address City Allocation <sup>2</sup> USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

Region: 3

Alloc	ation Information for Reg	gion 3: Total Credits A	vailable for I	Region:\$1	0,860,495		Url	ban All	ocation:	\$9,757,762	Rural A	llocation	\$1,102,732
Applica	ations Submitted in Region 3	3: Urban											
0119	3 R Race Street Lofts	2817/2812/2820/2822/2902 McLemore St.	Fort Worth	Urban		36	36	G	RH	\$592,207	Jesus "Jay" Chapa	228.0	Competitive in Region
)153	3 R Britain Way	1954 Shoaf	Irving	Urban		168	168	G	RH	\$1,627,680*	Deepak Sulakhe	<b>2</b> 25.0	Competitive in Region
)284	3 R Atmos Lofts	1900 Jackson St.	Dallas	Urban		107	107	G	ADR	\$1,336,488*	Ted Hamilton	225.0	Competitive in Region
0136	3 R Evergreen at Richardson	SWC of Renner Rd. & N. Star Rd.	Richardson	Urban		170	170	E	NC	\$2,000,000*	Don Maison	<b>222.</b> 0	Competitive in Region
)117	3 R Terrell Homes I	Scattered Sites (N. of Hwy 287, E. of Hwy 35W, S. of Hwy 30 and W. of MLK Jr. Hwy)	Fort Worth	Urban		54	54	G	NC	\$1,136,782*	Jesus "Jay" Chapa	217.0	Competitive in Region
079	3 R Steeple Chase Farms	S. FM 1417 and Park Ave.	Sherman	Urban		156	156	G	NC	\$1,996,605*	Chris Dischinger	217.0	Competitive in Region
					Total:	691	691			\$8,689,762			
200	3 N Hillside West Seniors	Near 32 Pinnacle Park Blvd.	Dallas	Urban		130	130	E	NC	\$1,632,728*	Brandon Bolin	216.0	Not Competitiv
171	3 N HomeTowne at Garland	1520 Castle Dr.	Garland	Urban		144	144	E	NC	\$1,434,894	Carla Simmons	216.0	Not Competitiv Region
158	3 N Sedona Ranch	6101 Old Denton Rd.	Fort Worth	Urban		172	172	E	NC	\$1,940,000	Chris Applequist	216.0	Not Competitive Region
137	3 N Evergreen at Wylie	Approx. the 600 to 700 Block of S. McCreary Rd.	Wylie	Urban		160	160	E	NC	\$1,936,192*	Don Maison	215.0	Not Competitiv Region
093	3 N Greenhaus at East Side Apts	4611 E. Side Ave.	Dallas	Urban		24	24	G	NC	\$412,525*	Maria Machado	<b>2</b> 13.0	Not Competitiv
202	3 N Brae Estates	3715 NE 28th St. and 3650 Kimbo Rd.	Fort Worth	Urban		68	68	G	NC	\$1,292,507*	Kim McCaslin Schliker	212.0	Not Competitiv
134	3 N Champion Homes at Copperridge	5602 Maple Ave.	Dallas	Urban		107	107	G	NC	\$1,378,758*	Saleem Jafar	212.0	\$2M Cap Viola Not Competitive Region

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Page 3 of 17

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<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region File # Status <sup>1</sup> Development Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP		Total Units		Housing Activity	<sup>5</sup> Recommend Credit			A Final	e Comment 6
10009 3 N Creekside Village	3601 Miller Rd.	Rowlett	Urban		116	116	Е	NC	\$1,311,710*	Charles Holcomb		211.0	Not Competitive in Region
10075 3 N Vermillion Park	Eastern Terminus of Emporium Square	Mesquite	Urban		96	96	E	NC	\$1,000,000*	Clifton Phillips		210.0	Not Competitive in Region
10232 3 N Evergreen Residences- 3800 Willow	3800 Willow	Dallas	Urban		100	100	G	SRO	\$1,151,210*	Graham Greer	ne 🗌	210.0	Not Competitive in Region
10113 3 N Promenade at Mercer Crossing	NWC of Whittington Pl. and Senlac Dr.	Farmers Branch	Urban		124	124	Е	NC	\$1,518,354*	Brad Kyles		209.0	Not Competitive in Region
10027 3 N The Huntington at Greenville	300 Block S. Greenville Ave.and Main St.	Allen	Urban		114	114	Е	NC	\$1,387,546*	Mark Musemeche		207.0	Not Competitive in Region
10233 3 N Kleberg Commons	12700 Klegerg Rd.	Dallas	Urban		200	200	Е	NC	\$2,000,000*	Dale Lancaste	r 🗌	203.0	Not Competitive in Region
10062 3 N Willow Bay Apts	E. side of Boat Club Rd. and Cromwell Marine Creek Dr.	Fort Worth	Urban		124	124	Е	NC	\$1,631,681*	Mark Lechner		202.0	Not Competitive in Region
10045 3 N North Court Villas	10 acres on the S. side of Stonebrook Pkwy. Between Woodstream Dr. and Preston Rd.	Frisco	Urban		150	150	G	NC	\$2,000,000*	Dru Childre		197.0	Not Competitive in Region
10221 3 N Residences at Rowlett Creek	SWC of Firewheel Pkwy. & Castle Dr.	Garland	Urban		160	160	G	NC	\$2,000,000*	Dan Allgeier		194.0	Not Competitive in Region
10089 3 N Silver Spring at Chapel Hill	SWC of Bonds Ranch Rd. and Business 287/Saginaw Blvd.	Fort Worth	Urban		100	100	Е	NC	\$914,179*	Alice Wong		190.0	Not Competitive in Region
				Total: 2	2,089	2,089			\$24,942,284				
				Total: 2	2,780	2,780			\$33,632,046				
Applications Submitted in Region	3: Rural												
10130 3 R Meadow Vista	White Settlement Rd. (1/4 mile E. of FM 730)	Weatherford	Rural		80	80	E	NC	\$895,498	Justin MacDonald	<b>✓</b>	210.0	Competitive in Region
				Total:	80	80			\$895,498				
10090 3 N Silver Spring at Forney	SEC of FM 548 and Reeder Ln.	Forney	Rural		80	80	E	NC	\$802,682*	Alice Wong		209.0	Not Competitive in Region
10257 3 N The Colony at Lake Granbury	SWC Hwy 4 & Thorp Springs Rd.	Granbury	Rural		80	80	E	NC	\$964,787*	Rick J. Deyoe	<b>✓</b>	207.0	Not Competitive in Region
10050 3 N West Park Senior Housing	West Park Row and 44th St.	Corsicana	Rural		48	48	Е	NC	\$544,559*	Emanuel H. Glockzin, Jr.	<b>✓</b>	207.0	Not Competitive in Region

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Page 4 of 17

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5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

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	Region Status <sup>1</sup> Development Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP			Target <sup>4</sup> Pop	Housing <sup>5</sup> Activity	Recommend Credit		TDHCA Fin	al 6 ore Comment
10092	3 N Silver Spring Grand Heritage	SWC of Hwy 78 and C.R. 484	Lavon	Rural		80	80	Е	NC	\$866,244*	Alice Wong	203.	Not Competitive in Region
10059	3 N Westway Place	44th St., off West Park Row	Corsicana	Rural		40	40	G	NC	\$546,741*	Emanuel H. Glockzin, Jr.	<b>2</b> 01.	Not Competitive in Region
10018	3 N Granbury Seniors	1300 N. Meadows Dr.	Granbury	Rural		80	80	E	NC	\$1,019,323*	Ryan Wilson	200.	Not Competitive in Region
					Total:	408	408			\$4,744,336			
					Total:	488	488			\$5,639,834			
3	Applications in Region			<del>-</del>	Region Total:	3,268	3,268			\$39,271,880			

Page 5 of 17

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<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

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Region Set-Asides <sup>3</sup> LI Total Target <sup>4</sup> Housing <sup>5</sup> Recommended\*Owner TDHCA Final File # Status <sup>1</sup> Development Name Address City Allocation <sup>2</sup> USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

Alloc	cation Information for Reg	ion 4: Total Credits A	vailable for	Region: \$	51,696,890		Url	oan Al	location:	\$746,605	Rural A	Illocation:	\$950,285
Applic	cations Submitted in Region 4	1: Urban											
0028	4 R Pecan Ridge	NWC of Milam and 15th St.	Texarkana	Urban		124	124	G	RH	\$1,899,414	Naomi Byrne	225.0	Significant Sub- Regional Shortfa in Statewide Collapse
0198	4 R Pinnacle at North Chase	E. side of N. Broadway, S. of Loop 323	Tyler	Urban		120	120	G	NC	\$1,473,851	Lisa Stephens	216.0	Competitive in Hurricane Ike Counties
					Total:	244	244			\$3,373,265			
					Total:	244	244			\$3,373,265			
Applic	cations Submitted in Region 4	1: Rural											
0026	4 R Silverleaf at Chandler II	801 FM 2010	Chandler	Rural		44	44	Е	NC	\$518,601*	J Michael Sugrue	<b>2</b> 11.0	Competitive in Region
					Total:	44	44			\$518,601			
0033	4 N Sulphur Springs Pioneer Crossing for Seniors	Gossett Ln.	Sulphur Springs	Rural		80	80	E	NC	\$929,204*	Noor Jooma	210.0	Not Competitive i Region
0039	4 N Paris Retirement Village II	1500 W. Washington St.	Paris	Rural		78	80	E	NC	\$864,182*	Joe Chamy	<b>1</b> 69.0	Not Competitive i Region
					Total:	158	160			\$1,793,386			
					Total:	202	204			\$2,311,987			

Region Total: 446 448

\$5,685,252

5 Applications in Region

Page 6 of 17

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Allocation Information for Reg	jion 5: Total Credits	Available for	Region:	\$1,259,603		Url	ban A	llocation:	\$567,607	Rural A	llocation:	\$691,996
Applications Submitted in Region	5: Urban											
10031 5 R The Crossing	3705 E. Lucas	Beaumont	Urban		150	150	E	NC	\$1,556,815	Robert L. Reyna	201.0	Significant Sub- Regional Shortfall in Statewide Collapse
				Total:	150	150			\$1,556,815			
				Total:	150	150			\$1,556,815			
Applications Submitted in Region	5: Rural						:					
10283 5 R Lufkin Pioneer Crossing	1805 N John Reddit	Lufkin	Rural		80	80	G	NC	\$945,626*	Noor Jooma	211.0	Significant Sub- Regional Shortfall in Rural Collapse
10271 5 R Hudson Manor	4280 Old Union Rd.	Hudson	Rural		80	80	E	NC	\$955,313*	H. Elizabeth Young	208.0	Competitive in Hurricane Ike Counties
10279 5 R Hudson Green	840 Mt. Carmel Rd.	Hudson	Rural		80	80	G	NC	\$919,550*	H. Elizabeth Young	208.0	Competitive in Hurricane Ike Counties
10126 5 R Auburn Square	11.35 acres E. of 2390 N. Main St.	Vidor	Rural		80	80	G	NC	\$1,102,290*	Vivian L. Ballou	204.0	Competitive in Hurricane Ike Counties
				Total:	320	320			\$3,922,779			
10241 5 N Timberland Trails Apts	2205 N. Timberland Dr.	 Lufkin	Rural		80	80	G	NC NC	\$858,909*	John D. Mathews	198.0	Not Competitive in Region
				Total:	80	80			\$858,909			
				Total:	400	400			\$4,781,688			
6 Applications in Region				Region Total:	550	550			\$6,338,503			

Page 7 of 17

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<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

LI Total Target Housing Recommended Owner TDHCA Final Region Allocation<sup>2</sup> USDA NP File # Status 1 Development Name Address City Contact HOME Score Comment Units Units Pop Activity Credit

Allo	cation Information for Re	gion 6: Total Credits A	vailable for	Region:\$1	0,011,875		Url	ban All	ocation:	\$9,080,579	Rural A	llocation:	\$931,296
Appli	ations Submitted in Region	6: Urban											
10003	6 A Champion Homes at Marina Landing	7302 Heards Ln.	Galveston	Urban		256	256	G	RH	\$1,643,824	Saleem Jafar		Forward Commitment of 2010 Credits Mad in 2009
					Total:	256	256			\$1,643,824			
0084	6 R Perry Street Apts	4415 Perry St.	Houston	Urban		160	160	G	NC	\$920,833	Joy Horak- Brown	216.0	Competitive in Region
0142	6 R Mason Senior Apartment Homes	W. side of Mason Rd., N. of Franz Rd.	Houston	Urban		120	120	E	NC	\$1,451,258	Kenneth G. Cash	216.0	Competitive in Region
0035	6 R Zion Gardens	St. Charles & Webster St.	Houston	Urban		70	70	G	NC	\$953,930	L. David Punch	214.0	Competitive in Region
0178	6 R Cypress Creek at Fayridge	NEC of Beltway 8 and Fayridge Dr.	Houston	Urban		148	151	G	NC	\$2,000,000	Stuart B. Shaw	210.0	Competitive in Region
0124	6 R Golden Bamboo Village III	W. side of Synott Rd. (approx. 900LF N. of intersection of Synott Rd. & Bellaire Rd.)	Houston	Urban		130	130	Е	NC	\$1,611,321	Michael CaoMy Nguyen	210.0	Competitive in Region
0266	6 R Travis Street Plaza Apts	4500 Travis	Houston	Urban		192	192	G	NC	\$1,374,101*	Tim Cantwell	210.0	Competitive in Hurricane Ike Counties
0115	6 R Tuscany Place	N. side of Northpark Dr. (Approx. 1200LF East of TX Loop 494)	Kingwood	Urban		152	152	G	NC	\$2,000,000	Ben Amor	208.0	Competitive in Hurricane Ike Counties
0227	6 R Tarrington Court Apts	Approx. 1/2 mile NEC of I-45 and S. Sam Houston Pkwy. E. on the SEC of the approx. 8000 Block of Sam Houston Pkwy. East	Houston	Urban		153	153	Е	NC	\$1,990,250*	J. Steve Ford	207.0	Competitive in Hurricane Ike Counties
0094	6 R Providence Town Square	3801 Center St.	Deer Park	Urban		165	188	E	NC	\$1,721,277	Chris Richardson	206.0	Competitive in Hurricane Ike

Page 8 of 17

Counties

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<sup>6 =</sup> Comment: Reason for Recommendation

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File #	Region Status <sup>1</sup> Development Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP	LI Units	Total Units	Target <sup>4</sup> Pop	Housing <sup>£</sup> Activity	Recommend Credit		_	A Final	e Comment 6
10051	6 R Parkway Ranch II	E. side of the approx. 10000 Block W. Montgomery	Houston	Urban		44	45	G	NC	\$962,945	W. Barry Kah	n 🗌	206.0	Competitive in Hurricane Ike Counties
10064	6 R Cypress Gardens	Wallisville Rd. and Maxey Rd.	Houston	Urban		100	100	Е	NC	\$1,386,662*	Scott Brian		204.0	Competitive in Hurricane Ike Counties
					Total:	1,434	1,461			\$16,372,577				
10184	6 N Cypress Creek at Veterans Memorial	Approx. 8500 Block of Veterans Memorial Dr.	Houston	Urban		148	152	G	NC	\$2,000,000*	Stuart B. Sha	w	208.0	\$2M Cap Violation
10096	6 N The Orchard at Westchase	3802 Rodgerdale	Houston	Urban		153	153	E	NC	\$1,917,087	Stephan Fairfield		200.0	Not Competitive in Region
10290	6 N Magnolia Place Apts	Wenda St. at the 9500 Block of Cullen Blvd.	Houston	Urban		144	144	E	NC	\$1,995,026	Bert Magill		199.0	Not Competitive in Region
10186	6 N Mariposa at Calder Drive	N. side of FM 517 approx. 1/5 mi W. of FM 646	League City	Urban		172	176	E	NC	\$2,000,000*	Stuart B. Sha	w	193.0	\$2M Cap Violation; Not Competitive in Region
10101	6 N Lafayette Park Apts	Approx. 200 Block of Aldine Bender and 16000 Block of Cotillion Dr.	Houston	Urban		150	150	E	NC	\$1,930,643*	William D. Henson		192.0	Not Competitive in Region
10080	6 N Rolling Meadows	S. Side of FM 518 Hwy	Kemah	Urban		124	124	Е	NC	\$1,698,491*	Chris Dischinger		192.0	Not Competitive in Region
10250	6 N Willow Meadow Place Apts	10630 Beechnut	Houston	Urban		328	328	G	RH	\$2,000,000*	M. Dale Dods	on	179.0	Not Competitive in Region
10128	6 N Ventana Pointe	Red Oak Dr. & Butterfield Rd.	Houston	Urban		96	96	E	NC	\$1,232,530*	Monique Aller	۱ 🗌	178.0	Not Competitive in Region
10229	6 N Hannover Park	Approx. 2828 FM 2920	Spring	Urban		142	142	I	NC	\$2,000,000*	Paula Burns		175.0	Not Competitive in Region
10228	6 N Wintersprings Apts	Approx. 6000 Block of Atascocita Rd.	Humble	Urban		156	156	E	NC	\$1,998,701*	J. Steve Ford		173.0	\$2M Cap Violation; Not Competitive in Region
					Total:	1,613	1,621			\$18,772,478				
					Total:	3,303	3,338			\$36,788,879				
Appli	cations Submitted in Region (	6: Rural												
10061	6 R Magnolia Trails	31000 Block of Nichols Sawmill Rd.	Magnolia	Rural		80	80	E	NC	\$906,277	David Mark Koogler		212.0	Competitive in Region
					Total:	80	80			\$906,277				

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Thursday, July 22, 2010

Page 9 of 17

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<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region File # Status <sup>1</sup> Development Name Ad	ddress City	Set-Asides Allocation <sup>2</sup> USDA NP	<sup>3</sup> LI Total Units Units	•	Recommended*Owner Credit Contact	TDHCA Final 6 HOME Score Comment
		Tota		Top Touring	\$906,277	
23 Applications in Region			: 3,383 3,418		\$37,695,156	

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

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<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region Set-Asides Set-Asides LI Total Target Housing Recommended Owner TDHCA Final File # Status Development Name Address City Allocation USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

Allocation Information for Rec	gion 7: Total Credits A	vailable for R	Region:	\$3,138,744		Ur	ban Al	location:	\$2,489,082	Rural A	llocation:	\$649,662
Applications Submitted in Region	7: Urban											
10002 7 A Wildflower Terrace	NEC of Berkman Dr. & Tom Miller St.	Austin	Urban		170	200	E	NC	\$2,000,000	Diana McIver		Forward Commitment of 2010 Credits Made in 2009
				Total:	170	200			\$2,000,000			
10152 7 N Shady Oaks	4320 S. Congress Ave.	Austin	Urban		238	238	G	RH	\$1,339,983	Walter Moreau	225.0	Not Competitive in Region
10183 7 N Cypress Creek at Four Seasons Farm	0.1 Miles East of Intersection of FM 150 and Lehman Rd.	Kyle	Urban		148	151	G	NC	\$2,000,000*	Stuart B. Shaw	203.0	\$2M Cap Violation;Not Competitive in Region
10162 7 N Promontory Pointe	NWC I-35 and Fleischer Dr.	Austin	Urban		200	200	G	NC	\$1,875,000*	Sarah Andre	203.0	Not Competitive in Region
				Total:	586	589			\$5,214,983			
				Total:	756	789			\$7,214,983			
Applications Submitted in Region												
10143 7 R Oak Creek Townhomes	1110 Broadway St.	Marble Falls	Rural		80	80	G	RH	\$1,019,154*	Dennis Hoover	<b>✓</b> 193.0	Significant Sub- Regional Shortfall in Rural Collapse
				Total:	80	80			\$1,019,154			
10235 7 N Villas of Giddings	40 lots in the Rolling Oaks subdivision	Giddings	Rural		36	36	G	NC	\$751,056*	Jeffrey S. Spicer	<b>1</b> 92.0	Not Competitive in Region
				Total:	36	36			\$751,056			
				Total:	116	116			\$1,770,210			
6 Applications in Region				Region Total:	872	905			\$8,985,193			

Page 11 of 17

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

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<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		0	Set-Asides <sup>3</sup>	LI	Total -	Target <sup>4</sup>	Housing <sup>5</sup>	Recommended	*Owner	<b>TDHCA</b>	Final	6
File # Status Development Name Address	City	Allocation <sup>∠</sup>	USDA NP	Units	Units	Pop	Activity	Credit	Contact	HOME	Score Commen	ıt

Region: 8											
Allocation Information for Re	gion 8: Total Credits A	vailable fo	r Region:	\$2,380,425		Url	ban A	llocation:	\$1,750,542	Rural Allocation:	\$629,883
Applications Submitted in Region	8: Urban										
10077 8 R Fairways at Sammons Park	SWC of West Adams and 43rd St.	Temple	Urban		92	92	E	NC	\$1,000,000	Clifton Phillips 210.0	Competitive in Region
				Total:	92	92			\$1,000,000		
		. — — –		Total:	92	92			\$1,000,000		
Applications Submitted in Region		. — — –									
10007 8 R Mexia Gardens NEC N. Bailey at E. Sumpt	NEC N. Bailey at E. Sumpter	Mexia	Rural		80	80	G	NC	\$812,214	Richard Brown	Significant Sub- Regional Shortfa in Rural Collapse
				Total:	80	80			\$812,214		
				Total:	80	80			\$812,214		
2 Applications in Region				Region Total:	172	172			\$1,812,214		

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5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region Set-Asides <sup>3</sup> LI Total Target <sup>4</sup> Housing <sup>5</sup> Recommended\*Owner TDHCA Final File # Status <sup>1</sup> Development Name Address City Allocation <sup>2</sup> USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

Allocation Information for Re	gion 9: Total Credits A	vailable for R	egion:	\$3,742,759		Url	ban Al	location:	\$3,076,230	Rural Allocation:	\$666,529
Applications Submitted in Region	9: Urban										
0169 9 R La Risa	800 Babcock Rd.	San Antonio	Urban		237	237	G	RH	\$1,954,346	Jerry Du Terroill 225.0	Competitive in Region
				Total:	237	237			\$1,954,346		
0040 9 N Ashton Senior Village	SEC of Borgfeld Rd. and FM 3009 (Roy Richard Dr.)	Schertz	Urban		176	176	E	NC	\$2,000,000	Colby Denison 215.0	Not Competitive Region
0120 9 N Montabella Senior	NWC of tract of land at NWC of Lakeview Dr. & Foster Rd.	San Antonio	Urban		90	90	E	NC	\$1,161,397*	Susan Sheeran 212.0	Not Competitive Region
0076 9 N Darson Marie Terrace	3142 Weir Ave.	San Antonio	Urban		56	57	E	NC	\$703,739*	Richard 212.0 Washington	Not Competitive Region
0160 9 N Creekside Place	SWC of Turner Dr. & Morrison Dr.	New Braunfels	Urban		176	176	E	NC	\$1,959,715*	Fernando S. 207.0 Godinez	Not Competitive Region
0114 9 N The Terrace at Haven for Hope	N. San Marcos & Perez St.	San Antonio	Urban		140	140	G	NC	\$1,638,351*	Meghan Garza- 194.0 Oswald	Not Competitive Region
0118 9 N San Juan Square III	2200 Block of S. Calaveras St.	San Antonio	Urban		139	139	G	NC	\$1,908,261*	David Casso	Not Competitive Region
				Total:	777	778			\$9,371,463		
				Total:	1,014	1,015			\$11,325,809		
Applications Submitted in Region	9: Rural										
0131 9 R Guadalupe Crossing	End of Sunflower Ln.	Comfort	Rural		68	68	G	NC	\$858,688	Granger 209.0 MacDonald	Significant Sub- Regional Shortfa in Rural Collapse
				Total:	68	68			\$858,688		
0121 9 N Mesquite Place	Tract of land on S. side County Rd. 4010 (Gilliam Rd.) approx. 1950LF	Pearsall	Rural		80	80	G	NC	\$1,096,573*	Lucille Jones  203.0	Not Competitive Region
				Total:	80	80			\$1,096,573		
				Total:	148	148			\$1,955,261		
9 Applications in Region				Region Total:	1.162	1.163			\$13,281,070		

Page 13 of 17

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Thursday, July 22, 2010

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region ,		0	Set-Asides <sup>3</sup>	LI Total Ta	arget <sup>4</sup> Ho	using $^{5}$	Recommended	l*Owner	TDHCA Final	6
File # Status Development Name Address	City	Allocation <sup>2</sup>	USDA NP	Units Units I	Pop Ac	ctivity	Credit	Contact	<b>HOME Score Comment</b>	:

Region: 10												
Allocation Information for Ro	egion 10: Total Credits A	vailable for R	egion:	\$1,571,844		Urk	oan A	llocation:	\$951,193	Rural Alloca	tion:	\$620,651
Applications Submitted in Region	n 10: Urban											
10125 10 R Costa Tarragona II	2240 N. Padre Island Dr.	Corpus Christi	Urban		96	96	G	NC	\$1,333,459*	John D. Bell	211.0	Significant Sub- Regional Shortfa in Statewide Collapse
				Total:	96	96			\$1,333,459			
10132 10 N Seaside Manor	SWC of FM 1069 and Gallion St.	Ingleside	Urban		100	100	E	NC	\$1,103,591*	Justin   MacDonald	206.0	Not Competitive Region
				Total:	100	100			\$1,103,591			
				Total:	196	196			\$2,437,050			
Applications Submitted in Region	n 10: Rural											
10220 10 R Casa Ricardo	200 W. Yoakum Ave.	Kingsville	Rural		60	60	E	RH	\$650,580	Socorro "Cory"   Hinosoja	218.0	Significant Sub- Regional Shortfa in Rural Collapse
				Total:	60	60			\$650,580			
				Total:	60	60			\$650,580			
3 Applications in Region				Region Total:	256	256			\$3,087,630			

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<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region Set-Asides <sup>3</sup> LI Total Target <sup>4</sup> Housing <sup>5</sup> Recommended\*Owner TDHCA Final <sub>6</sub> File # Status <sup>1</sup> Development Name Address City Allocation <sup>2</sup> USDA NP Units Units Pop Activity Credit Contact HOME Score Comment

Allocation Information for Reg	jion 11: Total Credits A	vailable for F	Region: \$	55,724,980		Urk	an All	ocation:	\$3,636,663	Rural A	llocation:	\$2,088,317
Applications Submitted in Region	11: Urban											
0222 11 R Citrus Gardens	2100 Grapefruit	Brownsville	Urban		148	148	G	RH	\$1,807,115	Antonio Juarez	222.0	Competitive in Region
0122 11 R La Terraza at Lomas del Sur	E. side of Ejido Blvd. (approx. 2000LF S. of the intersection of Ejido Blvd. & Wormser Rd.)	Laredo	Urban		128	128	G	NC	\$1,688,609	Carlos Villarreal	211.0	Competitive in Region
				Total:	276	276			\$3,495,724			
0135 11 N Champion Homes at Canyon Creek	1700 N. Minnesota Ave.	Brownsville	Urban		100	100	G	NC	\$1,348,738*	Saleem Jafar	199.0	\$2M Cap Violation Not Competitive in Region
0223 11 N Sunset Terrace Senior Village	700 W. Egly	Pharr	Urban		80	80	E	NC	\$837,980*	J. Fernando Lopez	<b>1</b> 93.0	Not Competitive in Region
				Total:	180	180			\$2,186,718			
				Total:	456	456			\$5,682,442			
Applications Submitted in Region	11: Rural											
0014 11 R Artisan at Port Isabel	100 Hockaday and 100 Ash Dr.	Port Isabel	Rural		74	74	G	RH	\$1,396,089*	Ryan Wilson	<b>2</b> 16.0	Competitive in Region
				Total:	74	74			\$1,396,089			
0262 11 N Las Brisas Manor	1970 US Hwy 277 S.	Del Rio	Rural		48	48	E	NC	\$698,724*	Mark du Mas	215.0	Not Competitive in Region
0151 11 N Sunflower Estates	404 Lion's Villa Ave.	La Feria	Rural		77	79	G	NC	\$1,010,136*	Sunny K. Philip	<b>2</b> 11.0	Not Competitive in Region
				Total:	125	127			\$1,708,860			
				Total:	199	201			\$3,104,949			

Region Total: 655 657

\$8,787,391

7 Applications in Region

Page 15 of 17

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<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region		0	Set-Asides <sup>3</sup>	LI Total T	arget4	Housing <sup>5</sup>	Recommended <sup>3</sup>	*Owner	TDHCA Final 6
File # Status Development Name Address	City	Allocation <sup>2</sup>	USDA NP	<b>Units Units</b>	Pop	Activity	Credit	Contact	HOME Score Comment

Allocation Information for Re	egion 12: Total Credits	Available for	r Region:	\$1,058,829		Url	ban Al	location:	\$466,309	Rural	Allocation:	\$592,520
Applications Submitted in Regior	n 12: Urban											
10103 12 R Gateway Plaza Apts	NWC of Loop 250 and W. Hwy. 80	Midland	Urban		95	96	G	NC	\$1,077,000	Michael B. Wilhoit	200.0	Significant Sub- Regional Shortfa in Statewide Collapse
				Total:	95	96			\$1,077,000			
				Total:	95	96			\$1,077,000			
Applications Submitted in Region	n 12: Rural											
10270 12 R Gateway to Eden	Grant/Rudder and Kelly St.	Eden	Rural		17	17	G	NC	\$268,527*	Ethan Horne	<b>✓</b> 136.0	Competitive in Region
				Total:	17	17			\$268,527			
				Total:	17	17			\$268,527			
2 Applications in Region				Region Total:	112	113			\$1,345,527			

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

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<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region ,		0	Set-Asides <sup>3</sup>	LI Total	Target <sup>4</sup>	<sup>1</sup> Housing <sup>5</sup>	Recommended	l*Owner	TDHCA Final	6
File # Status 1 Development Name Address	City	Allocation <sup>2</sup>	USDA NP	<b>Units Units</b>	Pop	Activity	Credit	Contact	HOME Score Comm	nent

Region: 13												
Allocation Information for Reg	gion 13: Total Credits A	Available for F	Region:	\$2,219,470		Urb	oan Al	location:	\$1,593,917	Rural A	Allocation:	\$625,553
Applications Submitted in Region	13: Urban											
10176 13 R Canyon Square Village	8622 & 8624 N. Loop Rd.	El Paso	Urban		104	104	G	NC	\$1,293,104	Ike J. Monty	209.0	Competitive in Region
				Total:	104	104			\$1,293,104			
10024 13 N Canutillo Palms	Parcel directly South of Canutillo High School. 200 ft West of I-10	El Paso	Urban		172	172	G	NC	\$2,000,000*	R.L. "Bobby" Bowling IV	192.0	Not Competitive in Region
				Total:	172	172			\$2,000,000			
				Total:	276	276			\$3,293,104			
Applications Submitted in Region	13: Rural											
10022 13 R Presidio Dolores Apts	12473 Cuatro Aces Circle	San Elizario	Rural	<b>V V</b>	36	36	G	NC	\$725,184*	Albert Davalos	<u> </u>	Significant Sub- Regional Shortfall in Rural Collapse
				Total:	36	36			\$725,184			
				Total:	36	36			\$725,184			
3 Applications in Region				Region Total:	312	312			\$4,018,288			
102 Total Applications				1	1,646	11,722		\$	135,547,269			

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2009 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation. 3 = Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

## **Report 3: Hurricane Ike Awarded and Active Applications**

## 2010 Competitive Housing Tax Credit Program

(As of July 29, 2010, the recommendations may change due to pending appeals)

Estimated State Ceiling to be Allocated: \$14,906,160

File#	Region Status <sup>1</sup> Development Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR	LI Units	Total Total	Target <sup>4</sup> Pop	Housing <sup>5</sup>	Recommend Credit*	led Owner Contact	TDHCA HOME		Comment 6
0003	6 A Champion Homes at Marina Landing	7302 Heards Ln.	Galveston	Urban		256	256	G	RH	\$0	Saleem Jafar			Forward Commitment of 2010 Credits Made in 2009
					Total:	256	256			\$0				
0238	8 R Prince Hall Plaza	700 Doris St.	Navasota	Rural		60	60	G	RH	\$0	K.T. (Ike) Akbar	i 🗸	219.0	Competitive in At- Risk Set-Aside
0213	6 R Heritage Square Apts	7626 Hwy 60 South	Wallis	Rural		24	24	G	RH	\$0*	Dennis Hoover	<b>✓</b>	196.0	Competitive in USDA Allocation
0253	6 R Brookswood Apts	444 Jefferson St.	West Colum	bia Rural		50	50	Е	RH	\$0	Ronald Potterpi	n 🗸	183.0	Competitive in USDA Allocation
0142		W. side of Mason Rd., N. of Franz Rd.	Houston	Urban		120	120	Е	NC	\$0	Kenneth G. Cas	h	216.0	Competitive in Region
0084	6 R Perry Street Apts	4415 Perry St.	Houston	Urban		160	160	G	NC	\$0	Joy Horak-Brow	n 🗌	216.0	Competitive in Region
0035	6 R Zion Gardens	St. Charles & Webster St.	Houston	Urban		70	70	G	NC	\$0	L. David Punch		214.0	Competitive in Region
0061		31000 Block of Nichols Sawmill Rd.	Magnolia	Rural		80	80	Е	NC	\$0	David Mark Koo	gler	212.0	Competitive in Region
0178	, i	NEC of Beltway 8 and Fayridge Dr.	Houston	Urban		148	151	G	NC	\$0	Stuart B. Shaw		210.0	Competitive in Region
0124		W. side of Synott Rd. (approx. 900LF N. of intersection of Synott Rd. & Bellaire Rd.)	Houston	Urban		130	130	Е	NC	\$0	Michael CaoMy Nguyen		210.0	Competitive in Region
0283	5 R Lufkin Pioneer Crossing	1805 N John Reddit	Lufkin	Rural		80	80	G	NC	\$0*	Noor Jooma	<b>✓</b>	211.0	Significant Sub- Regional Shortfall i Rural Collapse
0031	5 R The Crossing	3705 E. Lucas	Beaumont	Urban		150	150	E	NC	\$0	Robert L. Reyna	a 🗌	201.0	Significant Sub- Regional Shortfall i Statewide Collapse
0198		E. side of N. Broadway, S. of Loop 323	Tyler	Urban		120	120	G	NC	\$1,473,851	Lisa Stephens		216.0	Competitive in Hurricane Ike Counties

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2010 Housing Tax Credits=A, Pending/ Non-Awarded Applications=P, Not Pending Applications=N

Page 1 of 3

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP, At-Risk=AR. Only USDA applications proposing Rehabilitation are reflected on this log. USDA applications proposing New Construction will be attributed to, and come from, the applicable Uniform State Service Region, and are located on the "Regional" log.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G

<sup>5 =</sup> Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

File #	Region Status <sup>1</sup> Development Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR	LI Units	Total 1 Units	Target <sup>4</sup> Pop	Housing <sup>t</sup> Activity	Recommend Credit*	ded Owner Contact	TDHCA HOME		Comment 6
10266	6 R Travis Street Plaza Apts	4500 Travis	Houston	Urban		192	192	G	NC	\$1,374,101*	Tim Cantwell		210.0	Competitive in Hurricane Ike Counties
10271	5 R Hudson Manor	4280 Old Union Rd.	Hudson	Rural		80	80	E	NC	\$955,313*	H. Elizabeth You	ing 🗸	208.0	Competitive in Hurricane Ike Counties
10279	5 R Hudson Green	840 Mt. Carmel Rd.	Hudson	Rural		80	80	G	NC	\$919,550*	H. Elizabeth You	ing 🗸	208.0	Competitive in Hurricane Ike Counties
10115	6 R Tuscany Place	N. side of Northpark Dr. (Approx. 1200LF East of TX Loop 494)	Kingwood	Urban		152	152	G	NC	\$2,000,000	Ben Amor		208.0	Competitive in Hurricane Ike Counties
10227	6 R Tarrington Court Apts	Approx. 1/2 mile NEC of I-45 and S. Sam Houston Pkwy. E. on the SEC of the approx. 8000 Block of Sam Houston Pkwy. East	Houston	Urban		153	153	Е	NC	\$1,990,250*	J. Steve Ford		207.0	Competitive in Hurricane Ike Counties
10051	6 R Parkway Ranch II	E. side of the approx. 10000 Block W. Montgomery	Houston	Urban		44	45	G	NC	\$962,945	W. Barry Kahn		206.0	Competitive in Hurricane Ike Counties
10094	6 R Providence Town Square	3801 Center St.	Deer Park	Urban		165	188	E	NC	\$1,721,277	Chris Richardso	n 🗌	206.0	Competitive in Hurricane Ike Counties
10126	5 R Auburn Square	11.35 acres E. of 2390 N. Main St.	Vidor	Rural		80	80	G	NC	\$1,102,290*	Vivian L. Ballou	<b>✓</b>	204.0	Competitive in Hurricane Ike Counties
10064	6 R Cypress Gardens	Wallisville Rd. and Maxey Rd.	Houston	Urban		100	100	E	NC	\$1,386,662*	Scott Brian		204.0	Competitive in Hurricane Ike Counties
					Total:	2,238	2,265		;	\$13,886,239				
10096	6 N The Orchard at Westchase	3802 Rodgerdale	Houston	Urban		153	153	E	NC	\$0	Stephan Fairfield	d	200.0	Not Competitive in Region
10290	6 N Magnolia Place Apts	Wenda St. at the 9500 Block of Cullen Blvd.	Houston	Urban		144	144	E	NC	\$0	Bert Magill		199.0	Not Competitive in Region
10241	5 N Timberland Trails Apts	2205 N. Timberland Dr.	Lufkin	Rural		80	80	G	NC	\$0*	John D. Mathew	s 🗸	198.0	Not Competitive in Region
10274	, , , , , , , , , , , , , , , , , , , ,	2700 N. Grand Ave.	Tyler	Urban		120	120	G	RH	\$0*	Owen Metz			Not Competitive in Region**
10101	6 N Lafayette Park Apts	Approx. 200 Block of Aldine Bender and 16000 Block of Cotillion Dr.	Houston	Urban		150	150	E	NC	\$0*	William D. Hens	on	192.0	Not Competitive in Region

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2010 Housing Tax Credits=A, Pending/ Non-Awarded Applications=P, Not Pending Applications=N

Page 2 of 3

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation
3 = Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP, At-Risk=AR. Only USDA applications proposing Rehabilitation are reflected on this log. USDA applications proposing New Construction will be attributed to, and come from, the applicable Uniform State Service Region, and are located on the "Regional" log.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

File #	Region Status <sup>1</sup> Development Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR	LI Units	Total Tunits	Farget <sup>4</sup> Pop	Housing <sup>5</sup> F	Recommen Credit*	ded Owner Contact	TDHCA HOME		Comment 6
10080	6 N Rolling Meadows	S. Side of FM 518 Hwy	Kemah	Urban		124	124	E	NC	\$0*	Chris Dischinge	er 🗌	192.0	Not Competitive in Region
10225	6 N North MacGregor Arms	3533 N. MacGregor	Houston	Urban		64	64	G	RH	\$0*	Janet Miller		190.0	Not Competitive in Region
10250	6 N Willow Meadow Place Apts	10630 Beechnut	Houston	Urban		328	328	G	RH	\$0*	M. Dale Dodsor	n 🗌	179.0	Not Competitive in Region
10128	6 N Ventana Pointe	Red Oak Dr. & Butterfield Rd.	Houston	Urban		96	96	Е	NC	\$0*	Monique Allen		178.0	Not Competitive in Region
10229	6 N Hannover Park	Approx. 2828 FM 2920	Spring	Urban		142	142	I	NC	\$0*	Paula Burns		175.0	Not Competitive in Region
10184	6 N Cypress Creek at Veterans Memorial	Approx. 8500 Block of Veterans Memorial Dr.	Houston	Urban		148	152	G	NC	\$0*	Stuart B. Shaw		208.0	\$2M Cap Violation
10186	6 N Mariposa at Calder Drive	N. side of FM 517 approx. 1/5 mi W. of FM 646	League City	Urban		172	176	E	NC	\$0*	Stuart B. Shaw		193.0	\$2M Cap Violation; Not Competitive in Region
10228	6 N Wintersprings Apts	Approx. 6000 Block of Atascocita Rd.	Humble	Urban		156	156	E	NC	\$0*	J. Steve Ford		173.0	\$2M Cap Violation; Not Competitive in Region
	-				Total:	1,877	1,885			\$0	· – – – – - · – – – – –	-		·
3	5 Total Applications					4,371	4,406		\$1:	3,886,239				

Page 3 of 3

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<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation
3 = Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP, At-Risk=AR. Only USDA applications proposing Rehabilitation are reflected on this log. USDA applications proposing New Construction will be attributed to, and come from, the applicable Uniform State Service Region, and are located on the "Regional" log.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

## Report 4: 2010 9% Recommended Non Profit Applications **2010 Competitive Housing Tax Credit Program**

(As of July 29, 2010, the recommendations may change due to pending appeals)

## Estimated Non-Profit Allocation: \$6,901,135

Region File # Status <sup>1</sup> Development Name	Address	City A	allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR				Housing <sup>5</sup>	Recommend Credit		TDHCA HOME		Comment 6
10169 9 R La Risa	800 Babcock Rd.	San Antonio	Urban		237	237	G	2 RH	\$1,954,346	Jerry Du Terr	oill 🗌	225.0	Competitive in Region
10058 9 R Guild Park Apts	779 W. Mayfield	San Antonio	Urban		114	114	G	2 RH	\$1,127,186	Gilbert M. Pie	ette 🗌	223.0	Competitive in At- Risk Set-Aside
10084 6 R Perry Street Apts	4415 Perry St.	Houston	Urban		160	160	G	2 NC	\$920,833	Joy Horak- Brown		216.0	Competitive in Region
10035 6 R Zion Gardens	St. Charles & Webster St.	Houston	Urban		70	70	G	2 NC	\$953,930	L. David Pun	ch	214.0	Competitive in Region
III (	W. side of Synott Rd. (approx. 900LF N. of intersection of Synott Rd. & Bellaire Rd.)	Houston	Urban		130	130	E	2 NC	\$1,611,321	Michael Caol Nguyen	Му 🗌	210.0	Competitive in Region
10020 9 R La Posada del Rey Apts 3	3135 Roosevelt Ave.	San Antonio	Urban		145	145	G	2 RH	\$1,375,120	Jennifer Chester		207.0	Competitive in At- Risk Set-Aside
	11.35 acres E. of 2390 N. Main St.	Vidor	Rural		80	80	G	2 NC	\$1,102,290*	Vivian L. Ball	ou 🗸	204.0	Competitive in Hurricane Ike Counties
10022 13 R Presidio Dolores Apts	12473 Cuatro Aces Circle	San Elizario	Rural		36	36	G	2 NC	\$725,184*	Albert Davalo	os 🗌	161.0	Significant Sub- Regional Shortfall in Rural Collapse
			 	Total:	972	972			\$9,770,210		 	-	
8 Total Applications					972	972			\$9,770,210				

Page 1 of 1

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2010 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP, At-Risk=AR.

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

## Report 5: Applications Recommended to Meet the State Rural Allocation ("Rural R") 2010 Competitive Housing Tax Credit Program

(As of July 29, 2010, the recommendations may change due to pending appeals)

Estimated Rural Allocation: \$13,802,269

1	File #	Region Status <sup>1</sup> Development Name	Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR				<sup>4</sup> Housing <sup>5</sup> Activity	Recommend Credit		TDHCA HOME		Comment 6
1	10000	2 A Mustang Heights Apts	Intersection of Arizona Ave. & I-20 frontage Rd.	Sweetwater	Rural		80	80	G	1 NC	\$950,000	Lucille Jones			Forward Commitment of 2010 Credits Made in 2009
						Total:	80	80			\$950,000				
1	10238	8 R Prince Hall Plaza	700 Doris St.	Navasota	Rural		60	60	G	2 RH	\$624,203	K.T. (Ike) Akb	ari <b>√</b>	219.0	Competitive in At- Risk Set-Aside
1	10220	10 R Casa Ricardo	200 W. Yoakum Ave.	Kingsville	Rural		60	60	Е	2 RH	\$650,580	Socorro "Cory Hinosoja	/" <b>✓</b>	218.0	Significant Sub- Regional Shortfall in Rural Collapse
1	10014	11 R Artisan at Port Isabel	100 Hockaday and 100 Ash Dr.	Port Isabel	Rural		74	74	G	2 RH	\$1,396,089*	Ryan Wilson	<b>✓</b>	216.0	Competitive in Region
1	10061	6 R Magnolia Trails	31000 Block of Nichols Sawmill Rd.	Magnolia	Rural		80	80	Е	2 NC	\$906,277	David Mark Koogler		212.0	Competitive in Region
1	10026	4 R Silverleaf at Chandler II	801 FM 2010	Chandler	Rural		44	44	Е	2 NC	\$518,601*	J Michael Sugrue	<b>✓</b>	211.0	Competitive in Region
1	10283	5 R Lufkin Pioneer Crossing	1805 N John Reddit	Lufkin	Rural		80	80	G	2 NC	\$945,626*	Noor Jooma	<b>✓</b>	211.0	Significant Sub- Regional Shortfall in Rural Collapse
1	10130	3 R Meadow Vista	White Settlement Rd. (1/4 mile E. of FM 730)	Weatherford	l Rural		80	80	Е	2 NC	\$895,498	Justin MacDonald	✓	210.0	Competitive in Region
1	10131	9 R Guadalupe Crossing	End of Sunflower Ln.	Comfort	Rural		68	68	G	2 NC	\$858,688	Granger MacDonald		209.0	Significant Sub- Regional Shortfall in Rural Collapse
1	10279	5 R Hudson Green	840 Mt. Carmel Rd.	Hudson	Rural		80	80	G	2 NC	\$919,550*	H. Elizabeth Young	<b>✓</b>	208.0	Competitive in Hurricane Ike Counties
1	10271	5 R Hudson Manor	4280 Old Union Rd.	Hudson	Rural		80	80	E	2 NC	\$955,313*	H. Elizabeth Young	<b>✓</b>	208.0	Competitive in Hurricane Ike Counties
1	10212	8 R Longbridge Apts	921 N. Tyus St.	Groesbeck	Rural		28	28	G	2 RH	\$206,362*	Dennis Hoove	er 🗸	206.0	Competitive in USDA Allocation

<sup>1 =</sup> Status of Award Abbreviation: Development Previously Awarded 2010 Housing Tax Credits=A, Recommended for Award=R, Not Recommended for Award=N.

Page 1 of 2

<sup>2 =</sup> Allocation: Rural Regional Allocation or Urban Regional Allocation.

<sup>3 =</sup> Set-Aside Abbreviations: TRDO-USDA=USDA, Nonprofit=NP, At-Risk=AR.

Thursday, July 22, 2010

<sup>4 =</sup> Target Population Abbreviation: Intergenerational=I, Elderly=E, General=G.
5 = Housing Activity: New Construction=NC, Rehabilitation (includes Reconstruction)=RH, Adaptive Reuse=ADR.

<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.

Region File # Status <sup>1</sup> Development Name	e Address	City	Allocation <sup>2</sup>	Set-Asides <sup>3</sup> USDA NP AR			_	<sup>4</sup> Housing <sup>5</sup> Activity	Recommend Credit		TDHCA HOME		Comment 6
10126 5 R Auburn Square	11.35 acres E. of 2390 N. Main St.	Vidor	Rural		80	80	G	2 NC	\$1,102,290*	Vivian L. Ball	ou 🗸	204.0	Competitive in Hurricane Ike Counties
10226 3 R Red Oak Apts	413 & 507 West Red Oak Rd.	Red Oak	Rural		116	116	G	2 RH	\$1,029,742	Paul Patierno	<b>✓</b>	203.0	Competitive in USDA Allocation
10112 10 R Country Village Apts	1500 Hackberry Ln.	Mathis	Rural		36	36	E	2 RH	\$270,645*	Dennis Hoove	er 🗸	197.0	Competitive in USDA Allocation
10213 6 R Heritage Square Apts	7626 Hwy 60 South	Wallis	Rural		24	24	G	2 RH	\$206,231*	Dennis Hoove	er 🗸	196.0	Competitive in USDA Allocation
10143 7 R Oak Creek Townhomes	1110 Broadway St.	Marble Falls	Rural		80	80	G	2 RH	\$1,019,154*	Dennis Hoove	er 🗸	193.0	Significant Sub- Regional Shortfall in Rural Collapse
10211 4 R Riverplace Apts	1304 West Ave. A	Hooks	Rural		28	40	G	2 RH	\$245,813*	Dennis Hoove	er 🗸	184.0	Competitive in USDA Allocation
10007 8 R Mexia Gardens	NEC N. Bailey at E. Sumpter	Mexia	Rural		80	80	G	2 NC	\$812,214	Richard Brow	n 🗌	184.0	Significant Sub- Regional Shortfall in Rural Collapse
10253 6 R Brookswood Apts	444 Jefferson St.	West Colum	bia Rural		50	50	E	2 RH	\$321,049	Ronald Potterpin	<b>✓</b>	183.0	Competitive in USDA Allocation
10022 13 R Presidio Dolores Apts	12473 Cuatro Aces Circle	San Elizario	Rural		36	36	G	2 NC	\$725,184*	Albert Davalo	s 🗌	161.0	Significant Sub- Regional Shortfall in Rural Collapse
10107 1 R Tenth Street Apts	SE Corner Tenth St. and Whittenburg St.	Borger	Rural		47	48	G	2 NC	\$583,000	Justin Zimmerman		157.0	Competitive in Region
10270 12 R Gateway to Eden	Grant/Rudder and Kelly St.	Eden	Rural		17	17	G	2 NC	\$268,527*	Ethan Horne	<b>✓</b>	136.0	Competitive in Region
		·	·	Total:	1,328	1,341			\$15,460,636			-	
23 Total Applications					1,408	1,421			\$16,410,636				

Page 2 of 2

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<sup>6 =</sup> Comment: Reason for Recommendation

<sup>\* =</sup> Recommended Credit: Development is displaying the requested amount because a real estate analysis has not yet been completed.



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Mexia Gardens, TDHCA Number 10007

BASIC DEVELOPMENT INFORMATION							
Site Address: NEC N. Bailey at	E. Sumpter		Development #:	10007			
City: Mexia	Region: 8		Population Served:	General			
County: Limestone	Zip Code: 7666	67	Allocation:	Rural			
HTC Set Asides: □At-Risk □	Nonprofit $\Box$ USDA $\Box$ Ru	ıral Rescue H	TC Housing Activity*:	NC			
HOME Set Asides: □CHDO	□ Preservation □ Gen	eral					
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO							
	OWNER AND DEVELOPMENT TEAM						
Owner:	Mexia Housing, LLC						
Owner Contact and Phone:	Richard Brown, (214) 521-	-0300					
Developer:							
Housing General Contractor:	Roger Zais						
Architect:	Architetura, Inc.						
Market Analyst:	Ipser & Associates, Inc.						
Syndicator:	WNC & Associates, Inc.						
Supportive Services: Mockingbird Management							
Consultant and Contact: N/A,							
	LIAUT /DLUI DIAIC II	NICODNAATIONI					
11-11 D 1 - 1	UNIT/BUILDING II		S. C. J. I. I. Sc.	00			
Unit Breakdown: <u>30%</u> <u>40%</u> 8 0	50% 60% 4 68	Total Restri		80			
	2 BR 3 BR 4 BR 5 BR		oloyee Units:	0			
0 24	44 12 0 0	•	lopment Units:	80			
Type of Building:	2 0 0		lopment Cost*:	\$7,349,862			
	r more per building		Residential Buildings:	20			
l '	d Residence	HOME High	n Total Units:	0			
l	oom Occupancy	HOME Low	Total Units:	0			
☐ Townhome ☐ Transition	• •						
*Note	: If Development Cost = \$0, an Underwriting	ing Report has not been	completed.				
	FUNDING INFO	<u>DRMATION</u>					
	Applicant	Departmer					
Competitive Housing Tax Cred	Request \$812,214	Analysis* \$812,21	Amort Term	<u>Rate</u>			
HOME Activity Fund Amount:	\$0		60 0 0	0.00%			
HOME CHDO Operating Grant	·		50	- 7-7-			
*Note: If an Underwriting Report has not been of		nded for an award, the c		olicant Request			



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Mexia Gardens, TDHCA Number 10007

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Ogden, District 5, S Points: 7 US Representative: Barton, District 6, NC

TX Representative: Cook, District 8, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

## **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Mexia Gardens, TDHCA Number 10007

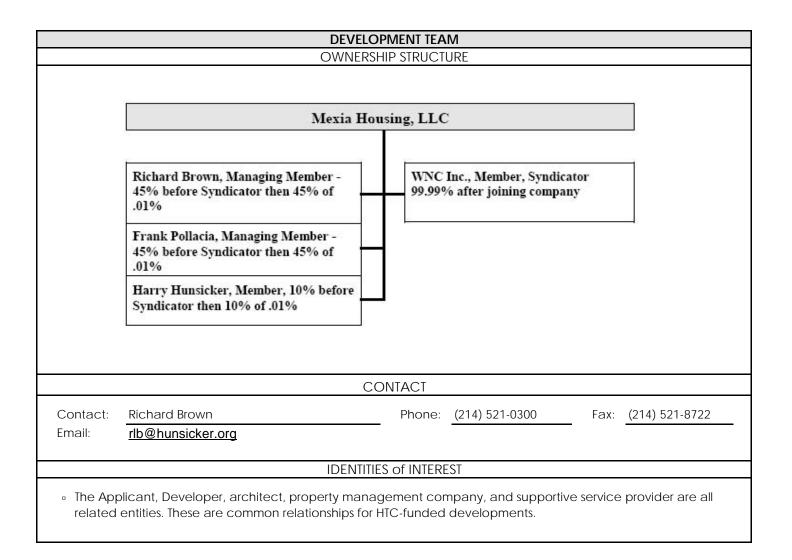
## **COMPLIANCE EVAULATION SUMMARY:** ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 1 Total # Monitored: 1 RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON: Competitive Housing Tax Credits: ✓ Score: 184 ☐ Meeting a Required Set-Aside Credit Amount\*: \$812.214 Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a significant portion of their total targeted sub-regional allocation when Rural tax credits are collapsed. **HOME Activity Funds:** Loan Amount: \$0 **HOME CHDO Operating Expense Grant: Grant Amount:** \$0 Recommendation:

# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

## Real Estate Analysis Division Underwriting Report

REPORT DATE: 06/03/10	PROGRAM:	HTC 9%		file nume	BER: <b>1000</b>	)7
	DEVE	LOPMENT				
	Mexia	Gardens			_	_
Location: North East Corner of N. Bail	ey Road and E. S	Sumpter Roa	d		Regi	on: 8
City: Mexia	County: Limest	one	Zip:	76667	ОСТ	DDA
Key Attributes: General, New Construction, Rural						
	ALLC	OCATION				
	, ALEC	JOATHON .				
	+	EQUEST			MMENDATION	
TDHCA Program	Amount	Interest Am	ort/Term	Amount	Interest A	mort/Term
Housing Tax Credit (Annual)	\$812,214			\$812,214		
	CON	NDITIONS				
Should the terms and rates of the pro- and an adjustment to the credit alloce	cation amount n	•	_	ne transaction sh	nould be re-e	evaluated
	SALIE	INI ISSUES				
		ASIDES for LU	RA			
Income Limit		Rent Limit		Number of I	Jnits	
30% of AMI 50% of AMI		0% of AMI 0% of AMI		8 4		
60% of AMI		0% of AMI		68		
STRENGTHS / MITIGATING FA	•		ı	WEAKNESSES /	DICKC	
<ul> <li>Occupancy is approximately 95% in physical and leased occupancy).</li> </ul>		85%	•	nts for the 60% u otal units, are be	ınits, which re	•
<ul> <li>Occupancy for 2BR units within the market is high, at approximately 97%.</li> <li>The capture rate for the two-bedroom units indicates that the subject must capture nearly three out of four eligible households.</li> </ul>						
	PREVIOUS UNDE	ERWRITING F	REPORTS			
The Applicant has previously applied for underwritten or receive an allocation fo			partment	but did not sco	re high enou	ıgh to be

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#### **PROPOSED SITE** SITE PLAN Collective Mexia Gardens Apartments Detantion 80 Units One Story 9.45 ACRES Bailey Street 80 Units 12.3 bdrm 44.2 bdrm 24 1 bdrm 20 fourplex bldgs Sumpter Street **BUILDING CONFIGURATION Building Type** Α В С Total Floors/Stories **Buildings** 1 Number 6 12 20 BR/BA SF Units Total Units Total SF 750 18,000 24 2 1,040 44 45,760 2 2 4 3 2 1,181 2 12 14,172 Units per Building 4 4 4 80 77,932 SITE ISSUES Total Size: Scattered site? 9.45 acres ✓ No Yes Flood Zone: Within 100-yr floodplain? √ No Yes Needs to be re-zoned? Zoning: Residential Div 3 Yes ✓ No N/A Comments: The Applicant is purchasing total acreage of 23.197 acres for a price of \$150,000; however, only 9.45 acres will be used for this subject development; therefore the acquisition price will be adjusted based upon an appraisal of the acreage to be used. Please refer to the Acquisition Information Section below for more detail.

			TDH	ICA SITE IN	ISPECTION	V			
specto	or: TDRA St	aff					Dat	te: 4/	/14/2009
verall	Assessment:								
	ccellent	✓ Accepta	able	Quest	tionable	Poo	or		Unacceptable
	ding Uses:	ial / Dasielantial/Cak	a a l		E 4	Manadaw /Da	املمسانما		
North South		ial / Residential/Schial/Residential/Com			East:	Meadow/Re Vacant Lot/F			
Souti	II; Kesiderii	iai/ResideHtiai/Con	IIIIeiCiai		West:	Vacant Lot/F	residential		
		H	GHLIGHTS	of ENVIRC	NMENTAL	REPORTS			
ovide	r: MB Cor	nsulting Group, LL(	C				Dat	te: 3/	/29/2010
ocoan		mental Concerns		Other Con	corns:			_	
None		mental Concerns	(RLC3) and	Other Con	Cerris.				
NOTIC	C								
			ſ	MARKET AI	NALYSIS				
ovide	r: Ipser &	Associates					Dat	te: 3/	/9/2010
ontac									17-927-2838
		r of Revisions:	no	one	Date of	Last Applica	nt Revisior	n: —	N/A
imarv	Market Area	ı (РМА)·	940 sc	n miles	17 mile (	equivalent rad	ius	_	
		et Area consists o		•	17 Time (	squivalent rad	143		
	,								
				HOUSEHO		OME			
	I			Rural Incom		====			
HH		% of AMI		of AMI	_	50% of AMI			of AMI
size 1	min \$9,874	max \$10,770	min 	max	min \$16,45	ma: 57 \$17,9		min 19,749	max \$21,540
2	\$9,874	\$10,770			\$16,45			19,749	\$21,540
3					φ10,10			23,760	\$27,720
4								27,429	\$30,780
5								27,429	\$33,240
6									
			DI E LICINI		DV ! DDIM	ary market	ADE A		
		VEF( )DI ) V							
		AFFORDA			RY IN PRIIVI	ART WARRE	ANLA	Target	Comp. Total
File	; #	AFFORDA	Develop		RY IN PRIIVI	ART WARKET	Type	Target Population	Comp Total n Units Units
File		AFFORDA Proposed, Under	Develop	ment			Туре	Population	
File			Develop	ment			Туре	Population	
File		Proposed, Under	Develop Constructio	ment n, and Unst	abilized Co	omparable D	Type Developmo	Population	
	none	Proposed, Under Othe	Develop Constructio	ment n, and Unst	abilized Co		Type Developmo	Population ents	n Units Units
File	none	Proposed, Under Othe	Develop Constructio er Affordable	ment n, and Unst e Developn	abilized Co	omparable D	Type Developme	Population	
	none	Proposed, Under Othe	Develop Constructio er Affordable	ment n, and Unst e Developn ble Develop	abilized Connents in PN	omparable D	Type Developme	Population ents family	n Units Units

Proposed, Under Construction, and Unstabilized Comparable Supply:

There is a current application for the Longbridge Apartments (# 10212), a 28-unit development in Groesbeck. This application is for the rehabilitation of an occupied property, and does not impact the demand calculation for the subject.

OVERALL DEMAND ANALYSIS				
	Market Analyst	Underwriter		
Total Households in the Primary Market Area	8,078	8,005		
Potential Demand from the Primary Market Area	697	739		
Potential Demand from Other Sources	0	0		
GROSS DEMAND	697	739		
Subject Affordable Units	80	80		
Unstabilized Comparable Units	0	0		
RELEVANT SUPPLY	80	80		
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	11%	11%		

## Demand Analysis:

The maximum Gross Capture Rate for a rural development targeting family households is 30%. The Underwriter has confirmed the Market Analyst's determination of an 11% Gross Capture Rate for the 80 proposed units. This indicates sufficient demand to support the subject development.

Underwriting analysis of PMA Demand by Unit Type										
		Market Analyst					Underv	vriter		
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%	]	31	8	0	26%		24	8	0	34%
1 BR/50%		52	4	0	8%		41	4	0	10%
1 BR/60%		34	12	0	35%		39	12	0	31%
2 BR/60%		78	44	0	56%		60	44	0	73%
3 BR/60%		47	12	0	26%		30	12	0	39%

#### Primary Market Occupancy Rates:

"Occupancy in a total of 516 units surveyed by I&A staff was 94.8% (95.2% leased). The 140 conventional units are 95.7% occupied, the two RD-USDA/HTC locations are 98% occupied (100% leased), the 5 RD locations are 82% occupied, and the public housing units in Groesbeck and Mexia are 98.5% occupied. Among the 13 locations surveyed, 10 have a physical occupancy of 95% or greater, and 5 of the locations have a leased occupancy rate of 100%." (p. 2-16)

The capture rate for the two-bedroom units indicates that the subject must capture nearly 3 out of four eligible households. This is because all the units are targeting the 60% of AMI income range. In the event that the Applicant may eventually have to lease to households below the 60% range at reduced rents, the expense-to-income ratio may exceed the 65% limit.

#### Absorption Projections:

"There have not been any new multi-family projects built in Limestone County since 1985, therefore, no absorption data are available. The only indication of absorption is the high occupancy ...the low turnover and the waiting lists, including 300 at the only HTC (also RDUSDA) complex in Mexia ... Average absorption for the subject is estimated at approximately 9 to 10 units per month. It is expected that a 7 to 8 month lease-up period will be required to achieve 92.5% occupancy of the 80 units. The slow population growth would indicate a slow absorption, however, the new mining and power plant operations coming in the Limestone County and its surrounding area, along with its attraction as a central city for the area, indicates a higher absorption can be expected." (p. 3-5)

## Market Impact:

The Market Analyst reports high occupancy, low turnover, and long waiting lists at existing properties, indicating the proposed development will not have an adverse impact on the market.

#### Comments:

Based on the overall Gross Capture Rate, the market study provides sufficient information on which to base a funding recommendation. However, the unit-specific capture rate for the two-bedroom units is high due to the narrow targeting of only the 60% of AMI income range. It is possible the subject may need to reduce the rent to attract households below the 60% range.

attract	nousenoids below the 60% rang	ge.		
	0	Perating Pro	FORMA ANALYSIS	
Income:	Number of Revisions:	1	Date of Last Applicant Revision:	4/14/2010
as of 2/ from 20 be requ assump Underw Rural Re	2010 that were calculated by to possible that were calculated by to possible the pay electrical costs. The postions are in line with current TDI writer's estimate. If normal programmers	the Nelrod Com 010 rent limits we be Applicant's se HCA underwritin ram rent limits fo and the Underw	e calculated by subtracting tenant-papers and approved by the TDHCA Coere not available at the time of under econdary income and vacancy and or guidelines, and effective gross incortimestone County were used rather riter's DCRs would decrease to levels 184 and .98 respectively.	ompliance Division, writing. Tenants will collection loss me is within 5% of the than the higher HTC
targetir	ng of only the 60% of AMI incom households below the 60% rang	ne range. If the	of 73% for the two-bedroom units due Applicant finds it necessary to reduce verage would likely decrease below [	the rent in order to
Expenses:	Number of Revisions:	1	Date of Last Applicant Revision:	4/14/2010
estimat party d and op an insu catego an exp	e of \$3,904, derived from actual ata sources. The Underwriter ut be rations at a comparable deverance quote provided by the Apry differs from the Underwriter's	al operating historial operating historial operating the Application of the Applicant to estimate becaused include pur	ction at \$4,083 per unit is within 5% of tory of the development, the TDHCA datant's payroll expense estimate based Applicant's portfolio. Additionally, the mate insurance expense. The Applicanuse the Applicant included \$4,800 in structure to Department guidelines, which	atabase, and third- on a staffing plan Underwriter relied on nt's "Other Expenses" yndication fees as
operati develo covera	plicant's effective gross income ng income is not, therefore, the pment's debt capacity. The Un ge ratio (DCR) of 1.38 and an e	e Underwriter's ye derwriter's profe expense to incor	are within 5% of the Underwriter's estin ear one pro forma will be used to dete orma and the proposed debt service me ratio of 61.96%. The recommended bring DCR within the Department's ma	ermine the result in a debt I financing structure

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Underwriter's base year effective gross income, expenses and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

ACQUISITION INFORMATION					
	appraised vai	_UE			
Provider: Richard J. Tibbenham, Inc. Number of Revisions: 0	c., MAI  Date of Last Appli	oont Dovision	Date:	3/11/2010 N/A	
	<del></del>	Cant Revision:		IN/A	
Land Only: 9.45 acres	\$90,000	As of:	3/9/2010	_	
Existing Buildings: (as-is)	\$0	As of:	3/9/2010	_	
Total Development: (as-is)	\$90,000	As of:	3/9/2010	_	
	ASSESSED VAL	UE			
Land Only: 23.175 acres	\$121,890	Tax Year:		2009	
Existing Buildings:	\$0	Valuation by	/:	imestone CAD	
1 acre:	5,260			_	
Total Prorata: 9.45 acres	\$49,703	-			
Total Assessed Value:	\$49,703	Tax Rate:		2.237764	
	EVIDENCE of PROPERTY	CONTROL			
Type: Commercial Contract, Unim	oroved Property		Acre	eage: 23.197	
Contract Expiration: 12/31/2010 Valid Through Board Date? Ves No					
Acquisition Cost: \$150,000 Other: Only 9.45 acres will be used for this development.					
Seller: Holloway Martin, Bryan Haenisch and Willi Related to Development Team? Yes Vo					
CO	NSTRUCTION COST ESTIMA	ATE EVALUATIO	N		
COST SCHEDULE Number of Revis	ions: 0	Date of Last Ap	plicant Revisior	n: N/A	
Acquisition Value:  The Applicant is purchasing a 23.19 considered to be reasonable since used for the subject development. acres. This \$92,000 consist of \$90,00 \$90,000 land value for the 9.45 acre that has been provided by Application than the prorated value based on appraisal and found the valuation frontage than the remaining acrea acreage not being used for the subetween the purchase contract prof \$60,000.	the acquisition is an arm's. The Applicant is claiming a 20 for the land plus an addies is based upon an independent. The amount being assisthe average of the entire the first of the 9.45 acre tract to be age. If a future application bject development, the assistance of the second control of the second cont	length transaction total acquisition total acquisitional \$2,000 for endent third particular for the value reasonable due for funding is suligned value car	on; however, or price of \$92,0 closing costs are appraisal datue of the 9.45 are Underwriter of the fact that bmitted using the not exceed the	nly 9.45 acres will be 1000 for the 9.45 and legal fees. The ed March 9, 2010 cre tract is higher evaluated the eat it has more road the remaining e difference	
Sitework Cost:					
The Applicant's claimed sitework c no third party substantiation is requ	•	vithin the Depart	ment's guideline	es, and therefore,	
Direct Construction Cost:					
The Applicant's direct construction Residential Cost Handbook-derived could result in increased construct	d estimate. Although the d	evelopment has	some townhon	ne features which	

due to the proposed use of cost-saving design features such as standard bath and kitchen designs across unit

types.

## Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a rural area and it is proposed to be located in a school attendance zone that has an academic rating of "Exemplary" or "Recognized".

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$6,942,000 supports annual tax credits of \$812,214. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED FINA	NCING	STRUCTURE				
SOURCES &	<i>USES</i> Number of Revis	sions: 0	_	Date of Las	st Applicar	nt Revision	: <u> </u>	N/A
Source:	Stearns Bank			Туре:	Interim Fi	inancing		
Principal:	\$3,536,506	Interest Rate:	7.5%		Fixed	Term:	18	months
	:: rest rate is to be a variable ng with a floor of 7.5%.	interest rate equal	to the V	Vall Street Jo	ournal Prim	ie Rate plu	us 1.0% a	at the time
Source:	Stearns Bank			Туре:	Permane	ent Financi	ng	
Principal:	\$1,650,000	Interest Rate:	7.5%		Fixed	Amort:	360	months
Comments This loar	:: n will have an amortization	based on 30 years	with a to	erm of 15 ye	ars.			
Source:	Heart of Texas HFC			Туре:	Interim Fi	inancing		
Source: Principal: Comments	\$225,000	Interest Rate:	AFR	Туре: - 	Interim Fi	inancing Term:	TBD	months
Principal: Comments	\$225,000			<u> </u>	Interim Fi		TBD	months
Principal: Comments	\$225,000			<u> </u>	Interim Fi			months
Principal: Comments Term wil	\$225,000 If be the later of 12 months		in servic	e.	Interim Fi	Term:		months 812,214

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## **CONCLUSIONS**

#### Recommended Financing Structure:

As previously mentioned, the Underwriter's year one pro forma and the proposed permanent loan of \$1,650,000 results in a DCR above the Department's maximum of 1.35. Therefore, the recommended financing structure reflects an increased loan amount of \$1,690,000. The Applicant's total development cost estimate less the adjusted permanent loan of \$1,690,000 indicates the need for \$5,659,862 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$870,835 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$812,214
Allocation determined by gap in financing: \$870,835
Allocation requested by the Applicant: \$812,214

The allocation amount determined by the Applicant's request is recommended. A tax credit allocation of \$812,214 per year for 10 years results in total equity proceeds of \$5,278,863 at a syndication rate of \$0.65 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$380,999 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within ten years of stabilized operation.

Underwriter:		Date:	June 3, 2010
	D.P. Burrell		
Manager of Real Estate Analysis:		Date:	June 3, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	June 3, 2010
	Brent Stewart		

## **UNIT MIX/RENT SCHEDULE**

Mexia Gardens, Mexia, HTC 9% #10007

LOCATION DATA					
CITY:	Mexia				
COUNTY:	Limestone				
SUB-MARKET:					
PROGRAM REGION:	8				
RURAL RENT USED:	Yes				
IREM REGION:					

UNIT DISTRIBUTION						
# Beds	# Units	% Total				
Eff						
1	24	30.0%				
2	44	55.0%				
3	12	15.0%				
4						
TOTAL	80	100.0%				

Other Unit Desgination								
PI	ROGRAMS	<b>6</b> :						
Rent Limit	Eff	1	2	3	4	Total Units		
MISC								

OTHER ASSUMPTIONS							
DEVELOPMENT ACTIVITY:	New						
REVENUE GROWTH:	2.00%						
EXPENSE GROWTH:	3.00%						
HIGH COST ADJUSTMENT:	130%						
APPLICABLE FRACTION:	100.00%						
APP % - ACQUISITION:							
APP % - CONSTRUCTION:	9.00%						

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT	DESCRI	PTION		PROG	RAM RENT	LIMITS	APPLICANT RENTS		TDHCA RENTS				MARKE	T RENTS		
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program		Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	8	1	1	750	\$288	\$66	\$222	\$0	\$0.30	\$222	\$1,776	\$1,776	\$222	\$0.30	\$0	\$565	\$343
TC 50%	4	1	1	750	\$480	\$66	\$414	\$0	\$0.55	\$414	\$1,656	\$1,656	\$414	\$0.55	\$0	\$565	\$151
TC 60%	12	1	1	750	\$576	\$66	\$510	\$0	\$0.68	\$510	\$6,120	\$6,120	\$510	\$0.68	\$0	\$565	\$55
TC 60%	44	2	2	1,040	\$693	\$91	\$602	\$0	\$0.58	\$602	\$26,488	\$26,488	\$602	\$0.58	\$0	\$660	\$58
TC 60%	12	3	2	1,181	\$800	\$119	\$681	\$0	\$0.58	\$681	\$8,172	\$8,172	\$681	\$0.58	\$0	\$710	\$29
TOTAL:	80			77,932							\$44,212	\$44,212					
AVG:				974				\$0	\$0.57	\$553			\$553	\$0.57	\$0	\$639	(\$86)
ANNUAL:											\$530,544	\$530,544					

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Mexia Gardens, Mexia, HTC 9% #10007

INICOME					<b>TDUO</b> 4				
INCOME POTENTIAL GROSS R	ENIT				TDHCA \$530,544	<b>APPLICANT</b> \$530,544			
Secondary Income	LINI		Per Unit Per Month:	\$15.00	14,400	14,400	\$15.00	Per Unit Per Month	
Other Support Income:			T er Offit F er Moritif.	ψ13.00	14,400	14,400	\$0.00	Per Unit Per Month	
POTENTIAL GROSS IN	NCOME				\$544,944	\$544,944	ψ0.00	T CT OTHER CT WORLD	
Vacancy & Collection Los	S	% of P	otential Gross Income:	-7.50%	(40,871)	(40,872)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-R	Rental Unit	s or Concessio	ns		0				
EFFECTIVE GROSS IN	COME				\$504,073	\$504,072			
<b>EXPENSES</b>		% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative		4.43%	\$279	0.29	\$22,331	\$21,800	\$0.28	\$273	4.32%
Management		5.00%	\$315	0.32	25,204	25,000	0.32	313	4.96%
Payroll & Payroll Tax		15.08%	\$950	0.98	76,000	76,000	0.98	950	15.08%
Repairs & Maintenance		9.45%	\$595	0.61	47,614	49,000	0.63	613	9.72%
Utilities		3.96%	\$249	0.26	19,936	18,000	0.23	225	3.57%
Water, Sewer, & Trash		6.33%	\$399	0.41	31,895	36,000	0.46	450	7.14%
Property Insurance		3.45%	\$218	0.22	17,400	17,000	0.22	213	3.37%
Property Tax	2.237764	8.52%	\$537	0.55	42,965	50,000	0.64	625	9.92%
Reserve for Replacement	ts	4.76%	\$300	0.31	24,000	24,000	0.31	300	4.76%
TDHCA Compliance Fees	S	0.63%	\$40	0.04	3,200	3,200	0.04	40	0.63%
Other: Cable TV		0.36%	\$23	0.02	1,800	6,600	0.08	83	1.31%
TOTAL EXPENSES		61.96%	\$3,904	\$4.01	\$312,344	\$326,600	\$4.19	\$4,083	64.79%
NET OPERATING INC		38.04%	\$2,397	\$2.46	\$191,729	\$177,472	\$2.28	\$2,218	35.21%
<b>DEBT SERVICE</b>									
Stearns Bank					\$138,444	\$138,444			
Second Lien					\$0				
TOTAL DEBT SERVICE	E				138,444	138,444			
NET CASH FLOW					\$53,284	\$39,028			
AGGREGATE DEBT COV	EDACE D	۸٦١٨			1.38	1.28			
ACCITEDATION	ERAGER	ATIO			1.30	1.20			
RECOMMENDED DEBT C					1.35	1.20			
	OVERAG					1.20			
RECOMMENDED DEBT C	OVERAG		PER UNIT	PER SQ FT		APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
RECOMMENDED DEBT CONSTRUCTION COS	COVERAG <u>Factor</u>	E RATIO	<u>PER UNIT</u> \$1,150	PER SQ FT \$1.18	1.35		<u>PER SQ FT</u> \$1.18	<u>PER UNIT</u> \$1,150	<u>% of TOTAL</u> 1.25%
RECOMMENDED DEBT C CONSTRUCTION COS  Description	COVERAG <u>Factor</u>	E RATIO		·	1.35	APPLICANT			·
RECOMMENDED DEBT CONSTRUCTION COS  Description  Acquisition Cost (site or b	COVERAG <u>Factor</u>	E RATIO <u>% of TOTAL</u> 1.27%	\$1,150	\$1.18	1.35 TDHCA \$92,000	APPLICANT	\$1.18	\$1,150	1.25%
RECOMMENDED DEBT CONSTRUCTION COS  Description  Acquisition Cost (site or booth)  Off-Sites	COVERAG <u>Factor</u>	% of TOTAL 1.27% 0.00%	\$1,150 \$0	\$1.18 \$0.00	1.35 TDHCA \$92,000	APPLICANT \$92,000	\$1.18 0.00	\$1,150 0	1.25% 0.00%
CONSTRUCTION COS  Description  Acquisition Cost (site or booth)  Off-Sites  Sitework  Direct Construction	COVERAG <u>Factor</u>	% of TOTAL 1.27% 0.00% 8.03%	\$1,150 \$0 \$7,250 \$50,101	\$1.18 \$0.00 \$7.44	1.35 TDHCA \$92,000 0 580,000 4,008,116	\$92,000 580,000 4,094,500	\$1.18 0.00 7.44	\$1,150 0 7,250	1.25% 0.00% 7.89% 55.71%
RECOMMENDED DEBT CONSTRUCTION COS  Description  Acquisition Cost (site or booth)  Off-Sites  Sitework	COVERAG <u>Factor</u> oldg)	% of TOTAL 1.27% 0.00% 8.03% 55.46%	\$1,150 \$0 \$7,250	\$1.18 \$0.00 \$7.44 \$51.43	1.35 TDHCA \$92,000 0 580,000	### \$92,000 \$580,000	\$1.18 0.00 7.44 52.54	\$1,150 0 7,250 51,181	1.25% 0.00% 7.89%
RECOMMENDED DEBT CONSTRUCTION COS  Description  Acquisition Cost (site or bootf-Sites Sitework Direct Construction  Contingency	ECOVERAGE Factor oldg) 5.00%	% of TOTAL  1.27%  0.00%  8.03%  55.46%  3.17%	\$1,150 \$0 \$7,250 \$50,101 \$2,868	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406	\$92,000 \$80,000 4,094,500 230,000	\$1.18 0.00 7.44 52.54 2.95	\$1,150 0 7,250 51,181 2,875	1.25% 0.00% 7.89% 55.71% 3.13%
CONSTRUCTION COS  Description  Acquisition Cost (site or booth)  Off-Sites Sitework Direct Construction  Contingency  Contractor's Fees	ECOVERAGE Factor oldg) 5.00%	% of TOTAL 1.27% 0.00% 8.03% 55.46% 3.17% 8.89%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336	\$92,000 \$80,000 4,094,500 230,000 652,500	\$1.18 0.00 7.44 52.54 2.95 8.37	\$1,150 0 7,250 51,181 2,875 8,156	1.25% 0.00% 7.89% 55.71% 3.13% 8.88%
CONSTRUCTION COS  Description  Acquisition Cost (site or booth)  Off-Sites Sitework Direct Construction  Contingency Contractor's Fees Indirect Construction	ECOVERAGE Factor oldg) 5.00%	% of TOTAL 1.27% 0.00% 8.03% 55.46% 3.17% 8.89% 4.84%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500	\$92,000 580,000 4,094,500 230,000 652,500 349,500	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48	\$1,150 0 7,250 51,181 2,875 8,156 4,369	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76%
CONSTRUCTION COS  Description  Acquisition Cost (site or booth)  Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs	ECOVERAGE  Factor  oldg)  5.00%  14.00%	% of TOTAL  1.27%  0.00%  8.03%  55.46%  3.17%  8.89%  4.84%  1.46%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979	\$92,000 \$92,000 \$80,000 4,094,500 230,000 652,500 349,500 105,862 905,000	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44%
RECOMMENDED DEBT CONSTRUCTION COS  Description  Acquisition Cost (site or booth)  Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees	ECOVERAGE  Factor  oldg)  5.00%  14.00%	% of TOTAL  1.27% 0.00% 8.03% 55.46% 3.17% 8.89% 4.84% 1.46% 12.33% 1.81%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500	\$92,000 \$80,000 4,094,500 230,000 652,500 349,500 105,862	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44%
CONSTRUCTION COS  Description  Acquisition Cost (site or be off-Sites) Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing	ECOVERAGE  Factor  oldg)  5.00%  14.00%	% of TOTAL  1.27%  0.00%  8.03%  55.46%  3.17%  8.89%  4.84%  1.46%  12.33%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979	\$92,000 \$80,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31%
CONSTRUCTION COS  Description  Acquisition Cost (site or b) Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves	ECOVERAGE Factor oldg)  5.00% 14.00%	% of TOTAL 1.27% 0.00% 8.03% 55.46% 3.17% 8.89% 4.84% 1.46% 12.33% 1.81% 2.74%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293	\$92,000 580,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500 210,000	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86%
CONSTRUCTION COS  Description  Acquisition Cost (site or b) Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves TOTAL COST	ECOVERAGE  Factor    5.00%	% of TOTAL 1.27% 0.00% 8.03% 55.46% 3.17% 8.89% 4.84% 1.46% 12.33% 1.81% 2.74% 100.00%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479 \$90,337.39	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54 \$92.73	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293 \$7,226,991	\$92,000 580,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500 210,000 \$7,349,862	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69 \$94.31	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625 \$91,873	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86% 100.00%
CONSTRUCTION COS  Description  Acquisition Cost (site or b) Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves TOTAL COST Construction Cost Recapt SOURCES OF FUNDS	ECOVERAGE  Factor    5.00%	8.89% 4.84% 1.46% 1.273% 4.84% 1.46% 1.233% 1.81% 2.74% 100.00%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479 \$90,337.39	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54 \$92.73	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293 \$7,226,991 \$5,459,858	\$92,000 \$80,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500 210,000 \$7,349,862 \$5,557,000	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69 \$94.31 \$71.31 RECOMMENDED	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625 \$91,873 \$69,463	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86% 100.00%
CONSTRUCTION COS  Description  Acquisition Cost (site or b) Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves TOTAL COST Construction Cost Recap	ECOVERAGE  Factor    5.00%	% of TOTAL 1.27% 0.00% 8.03% 55.46% 3.17% 8.89% 4.84% 1.46% 12.33% 1.81% 2.74% 100.00%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479 \$90,337.39	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54 \$92.73	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293 \$7,226,991	\$92,000 580,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500 210,000 \$7,349,862	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69 \$94.31	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625 \$91,873 \$69,463	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86% 100.00% 75.61%
CONSTRUCTION COS  Description  Acquisition Cost (site or b) Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves TOTAL COST Construction Cost Recapt SOURCES OF FUNDS Stearns Bank	ECOVERAGE  Factor    5.00%	8.89% 4.84% 1.274% 1.000% 8.03% 55.46% 3.17% 8.89% 4.84% 1.46% 12.33% 1.81% 2.74% 100.00% 75.55%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479 \$90,337.39 \$68,248	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54 \$92.73 \$70.06	1.35  TDHCA \$92,000  0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293 \$7,226,991 \$5,459,858  \$1,650,000 0	\$92,000 \$80,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500 210,000 \$7,349,862 \$5,557,000	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69 \$94.31 \$71.31 RECOMMENDED \$1,690,000	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625 \$91,873 \$69,463	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86% 100.00% 75.61%
CONSTRUCTION COS  Description  Acquisition Cost (site or booth of the construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves TOTAL COST  Construction Cost Recapt SOURCES OF FUNDS  Stearns Bank Second Lien  WNC - HTC Equity	ECOVERAGE  Factor    5.00%	E RATIO  ** of TOTAL  1.27%  0.00%  8.03%  55.46%  3.17%  8.89%  4.84%  1.46%  12.33%  1.81%  2.74%  100.00%  75.55%  22.83%  0.00%  73.04%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479 \$90,337.39 \$68,248 \$20,625 \$0 \$65,986	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54 \$92.73 \$70.06	1.35  TDHCA \$92,000  0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293 \$7,226,991 \$5,459,858  \$1,650,000 0 5,278,863	\$92,000 \$92,000 \$80,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500 210,000 \$7,349,862 \$5,557,000 \$1,650,000 5,278,863	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69 \$94.31 \$71.31 RECOMMENDED \$1,690,000 0 5,278,863	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625 \$91,873 \$69,463	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86% 100.00% 75.61%  See Available
CONSTRUCTION COS  Description  Acquisition Cost (site or be Off-Sites Sitework Direct Construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves TOTAL COST  Construction Cost Recapt SOURCES OF FUNDS  Stearns Bank Second Lien  WNC - HTC Equity Deferred Developer Fees	ECOVERAGE  Factor    5.00%	E RATIO  **of TOTAL*  1.27%  0.00%  8.03%  55.46%  3.17%  8.89%  4.84%  1.46%  12.33%  1.81%  2.74%  100.00%  75.55%  22.83%  0.00%  73.04%  5.83%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479 \$90,337.39 \$68,248 \$20,625 \$0 \$65,986 \$5,262	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54 \$92.73 \$70.06	1.35  TDHCA \$92,000 0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293 \$7,226,991 \$5,459,858  \$1,650,000 0 5,278,863 420,999	\$92,000 580,000 4,094,500 230,000 652,500 349,500 105,862 905,000 210,000 \$7,349,862 \$5,557,000 \$1,650,000 5,278,863 420,999	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69 \$94.31 \$71.31 RECOMMENDED \$1,690,000 0 5,278,863 380,999	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625 \$91,873 \$69,463 Developer F \$905 % of Dev. F	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86% 100.00% 75.61%  Tee Available 6,000 Tee Deferred
CONSTRUCTION COS  Description  Acquisition Cost (site or booth of the construction Contingency Contractor's Fees Indirect Construction Ineligible Costs Developer's Fees Interim Financing Reserves TOTAL COST  Construction Cost Recapt SOURCES OF FUNDS  Stearns Bank Second Lien  WNC - HTC Equity	ECOVERAGE  Factor    5.00%	E RATIO  ** of TOTAL  1.27%  0.00%  8.03%  55.46%  3.17%  8.89%  4.84%  1.46%  12.33%  1.81%  2.74%  100.00%  75.55%  22.83%  0.00%  73.04%	\$1,150 \$0 \$7,250 \$50,101 \$2,868 \$8,029 \$4,369 \$1,323 \$11,137 \$1,631 \$2,479 \$90,337.39 \$68,248 \$20,625 \$0 \$65,986	\$1.18 \$0.00 \$7.44 \$51.43 \$2.94 \$8.24 \$4.48 \$1.36 \$11.43 \$1.67 \$2.54 \$92.73 \$70.06	1.35  TDHCA \$92,000  0 580,000 4,008,116 229,406 642,336 349,500 105,862 890,979 130,500 198,293 \$7,226,991 \$5,459,858  \$1,650,000 0 5,278,863	\$92,000 \$92,000 \$80,000 4,094,500 230,000 652,500 349,500 105,862 905,000 130,500 210,000 \$7,349,862 \$5,557,000 \$1,650,000 5,278,863	\$1.18 0.00 7.44 52.54 2.95 8.37 4.48 1.36 11.61 1.67 2.69 \$94.31 \$71.31 RECOMMENDED \$1,690,000 0 5,278,863	\$1,150 0 7,250 51,181 2,875 8,156 4,369 1,323 11,313 1,631 2,625 \$91,873 \$69,463 Developer F \$905 % of Dev. F	1.25% 0.00% 7.89% 55.71% 3.13% 8.88% 4.76% 1.44% 12.31% 1.78% 2.86% 100.00% 75.61%  Fee Available 0,000 fee Deferred 12% tive Cash Flow

## MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Mexia Gardens, Mexia, HTC 9% #10007

## DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$55.81	\$4,349,680
Adjustments				
Exterior Wall Finish	4.00%		\$2.23	\$173,987
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.50%		1.95	152,239
Roofing			0.00	0
Subfloor			(2.48)	(193,271)
Floor Cover			2.38	185,478
Breezeways	\$23.05	0	0.00	0
Balconies	\$20.78	15,220	4.06	316,272
Plumbing Fixtures	\$845	168	1.82	141,960
Rough-ins	\$420	80	0.43	33,600
Built-In Appliances	\$1,850	80	1.90	148,000
Exterior Stairs	\$1,900	0	0.00	0
Enclosed Corridors	\$45.89		0.00	0
Other:			0.00	0
Other:			0.00	0
Carports	\$9.70	16,000	1.99	155,200
Heating/Cooling			1.85	144,174
Garages	\$19.01	1,600	0.39	30,416
Comm &/or Aux Bldgs	\$77.73	2,157	2.15	167,658
Other: fire sprinkler	\$2.25	0	0.00	0
SUBTOTAL			74.49	5,805,393
Current Cost Multiplier	0.99		(0.74)	(58,054)
Local Multiplier	0.86		(10.43)	(812,755)
TOTAL DIRECT CONSTRU	CTION COST	S	\$63.32	\$4,934,584
Plans, specs, survy, bld prm	3.90%		(\$2.47)	(\$192,449)
Interim Construction Interes	3.38%		(2.14)	(166,542)
Contractor's OH & Profit	11.50%		(7.28)	(567,477)
NET DIRECT CONSTRUCT	ION COSTS		\$51.43	\$4,008,116

## PROPOSED PAYMENT COMPUTATION

Stearns Bank	\$1,650,000	Amort	360
Int Rate	7.50%	DCR	1.38
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.384879332
0	\$0	Amort	
Int Rate		Aggregate DCR	1.384879332
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.384879332
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.384879332

#### RECOMMENDED FINANCING STRUCTURE:

Stearns Bank	\$141,801
Second Lien	0
	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$141,801

Stearns Bank	\$1,690,000	Amort	360
Int Rate	7.50%	DCR	1.35
	1		

Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.35

0	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	\$1

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.352101123

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	\$1

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME	at 2.0	00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIA	AL GROSS RE	ENT	\$530,544	\$541,155	\$551,978	\$563,018	\$574,278	\$634,049	\$700,042	\$772,902	\$942,164
Secondar	y Income		14,400	14,688	14,982	15,281	15,587	17,209	19,000	20,978	25,572
Other Sup	oport Income:		0	0	0	0	0				
Other Sup	oport Income:		0	0	0	0	0	0	0	0	0
POTENTIA	AL GROSS IN	COME	544,944	555,843	566,960	578,299	589,865	651,259	719,042	793,881	967,736
Vacancy	& Collection Lo	oss	(40,871)	(41,688)	(42,522)	(43,372)	(44,240)	(48,844)	(53,928)	(59,541)	(72,580)
Employee	or Other Non-	-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIV	E GROSS IN	COME	\$504,073	\$514,155	\$524,438	\$534,927	\$545,625	\$602,414	\$665,114	\$734,339	\$895,156
EXPENSE	S at 3.0	00%									
General 8	k Administrativ	е	\$22,331	\$23,001	\$23,691	\$24,401	\$25,133	\$29,136	\$33,777	\$39,157	\$52,624
Managem	nent		25,204	25,708	26,222	26,746	27,281	30,121	33,256	36,717	44,758
Payroll &	Payroll Tax		76,000	78,280	80,628	83,047	85,539	99,163	114,957	133,266	179,099
Repairs &	Maintenance		47,614	49,043	50,514	52,029	53,590	62,126	72,021	83,492	112,206
Utilities			19,936	20,534	21,150	21,785	22,438	26,012	30,155	34,958	46,981
Water, Se	ewer & Trash		31,895	32,852	33,837	34,852	35,898	41,615	48,244	55,928	75,162
Insurance	•		17,400	17,922	18,460	19,013	19,584	22,703	26,319	30,511	41,004
Property 1	Тах		42,965	44,254	45,582	46,949	48,358	56,060	64,989	75,340	101,250
Reserve f	or Replaceme	nts	24,000	24,720	25,462	26,225	27,012	31,315	36,302	42,084	56,558
TDHCA C	Compliance Fe	е	3,200	3,296	3,395	3,497	3,602	4,175	4,840	5,611	7,541
Other			1,800	1,854	1,910	1,967	2,026	2,349	2,723	3,156	4,242
TOTAL EX	PENSES		\$312,344	\$321,463	\$330,849	\$340,513	\$350,461	\$404,774	\$467,582	\$540,220	\$721,424
NET OPER	RATING INCO	ME	\$191,729	\$192,692	\$193,588	\$194,414	\$195,164	\$197,640	\$197,532	\$194,120	\$173,732
DE	BT SERVICE										
First Lien F	inancing		\$141,801	\$141,801	\$141,801	\$141,801	\$141,801	\$141,801	\$141,801	\$141,801	\$141,801
Second Lie	Second Lien		0	0	0	0	0	0	0	0	0
NET CASH	H FLOW		\$49,928	\$50,891	\$51,788	\$52,613	\$53,364	\$55,839	\$55,731	\$52,319	\$31,931
DEBT CO	VERAGE RAT	10	1.35	1.36	1.37	1.37	1.38	1.39	1.39	1.37	1.23

## HTC ALLOCATION ANALYSIS -Mexia Gardens, Mexia, HTC 9% #10007

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$92,000	\$92,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$580,000	\$580,000	\$580,000	\$580,000
Construction Hard Costs	\$4,094,500	\$4,008,116	\$4,094,500	\$4,008,116
Contractor Fees	\$652,500	\$642,336	\$652,500	\$642,336
Contingencies	\$230,000	\$229,406	\$230,000	\$229,406
Eligible Indirect Fees	\$349,500	\$349,500	\$349,500	\$349,500
Eligible Financing Fees	\$130,500	\$130,500	\$130,500	\$130,500
All Ineligible Costs	\$105,862	\$105,862		
Developer Fees				
Developer Fees	\$905,000	\$890,979	\$905,000	\$890,979
Development Reserves	\$210,000	\$198,293		
TOTAL DEVELOPMENT COSTS	\$7,349,862	\$7,226,991	\$6,942,000	\$6,830,837

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$6,942,000	\$6,830,837
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$9,024,600	\$8,880,088
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$9,024,600	\$8,880,088
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$812,214	\$799,208

Syndication Proceeds 0.6499 \$5,278,863 \$5,194,332

Total Tax Credits (Eligible Basis Method) \$812,214 \$799,208

Syndication Proceeds \$5,278,863

\$5,194,332

Requested Tax Credits \$812,214 Syndication Proceeds \$5,278,863

Gap of Syndication Proceeds Needed \$5,659,862

Total Tax Credits (Gap Method) \$870,835

Recommended Tax Credits \$812,214

Syndication Proceeds \$5,278,863

MN (4.0°E)

Page 14 of 14

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Scale 1: 375,000

Data Zoom 9-1

1" = 5.92 mi



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Creekside Village, TDHCA Number 10009

BASIC DEVELOPMENT INFORMATION									
Site Address:	3601 Miller Rd.				Development #:	10009			
City:	Rowlett	Region:	3	Pop	pulation Served:	Elderly			
County:	Dallas	Zip Code	77058		Allocation:	Urban			
HTC Set Aside	s: □At-Risk □No	onprofit USDA	□Rural I	Rescue HTC H	lousing Activity*:	NC			
HOME Set Asid	des: CHDO	Preservation	□General						
	*HTC Housing Activit	y: Rehabilitation=RH, Adap	tive Reuse=ADR	, New Construction=NC, S	Single Room Occupancy=SRO				
		OWNER A	ND DEVELO	PMENT TEAM					
Owner:		Community Retire	ment Cente	r of Rowlett, LP					
Owner Contac	t and Phone:	Charles Holcomb,	(713) 522-4	1141					
Developer:		Community Retire	ment Centre	e, Inc.					
Housing Gene	ral Contractor:	TBD							
Architect:		Joseph Hoover Al	Joseph Hoover AIA + Associates / M Group						
Market Analys	t:	O'Conner & Associates							
Syndicator:		Boston Capital							
Supportive Se	rvices:	Lake Pointe Medical Center							
Consultant and	d Contact:	N/A,	N/A,						
UNIT/BUILDING INFORMATION									
Unit Breakdow	ın: <u>30%</u> 40% <u>5</u>	0% 60%	DING IN	Total Restricted	I Inits:	116			
Omit Breakdow		41 57		Market Rate Uni		0			
	<u>Eff</u> 1 BR 2	BR 3 BR 4 BR 5	<u>BR</u>	Owner/Employe	e Units:	0			
	0 90	26 0 0	0	Total Developm	ent Units:	116			
Type of Buildir	ng:			Total Developm	ent Cost*:	\$0			
☐ Duplex	5 units or m	nore per building			dential Buildings:	2 0			
☐ Triplex	Detached F			_	HOME High Total Units:				
☐ Fourplex		m Occupancy		HOME Low Tota	ai Units:	0			
☐ Townhome	☐ Transitiona		LInderwriting Pa	anort has not been comple	ated				
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.  FUNDING INFORMATION									
		·	icant	Department					
Request Analysis* Amort Term Rate									
•	Amount: \$1,311	•	\$0						
HOME Activit		\$0	\$0	0 0	0.00%				
HOME CHDO	mount:	\$0	\$0						
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Creekside Village, TDHCA Number 10009

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, N Points: 0 US Representative: Johnson, District 3, NC

TX Representative: Driver, District 113, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 46 In Opposition: 10

**Quantifiable Community Participation Input:** 

## **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

The Gibson Company Inc., O, David Gibson

Rowlett Chamber of Commerce, S, Lisa Ferrell, President, Rowlett Chamber of Commerce

Hunton & Williams, O, Jeremy Anderson, Owner

Big Sky Construction, O, Robert C. Long, President

CTC Texas Associates, L.L.C., O, Richard D. Cass

CTC Texas Associates, L.L.C., O, Don E. Cass

Delphi Group, Inc., O, Jeff Swaney, President

Senior Citizens of Rowlett, S, Liz Grubaugh, Secretary

Element, O, Brent Anderson

WLS Lighting Systems, O, Dean Pritchard

Hickory Street Annex, O, Gary P. Kaelson, Owner

Joovy, Family Gear, O, Robert P. Gardner III

Madison Partners, O, Larry Vineyard, Owner

Concierge Asset Management, O, Maxwell Drever, Chairman

Simbolwood, Ltd., O, Glenn Solomon, Managing Partner

TKM Construction Inc., O, Thomas K. Motlow, Builder

Westdale Real Estate Investment & Management, O, Chuck Hixson, Vice President

DG Development, O, Thomas Granese, Managing Partner

## **General Summary of Comment:**

## CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment of funding from the City of Rowlett in the amount of \$675,000, or a commitment from a qualifying substitute source in an amount not less than \$675,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## **MULTIFAMILY FINANCE DIVISION** July 29, 2010

## **Competitive Housing Tax Credit Program** Development Information, Public Input and Board Summary

## Creekside Village, TDHCA Number 10009

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 211 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Artisan at Port Isabel, TDHCA Number 10014

BASIC DEVELOPMENT INFORMATION									
Site Address: 100	Hockaday and	l 100 Ash Dr				Deve	lopment	t #:	10014
City: Port	t Isabel	F	Region:	11		Population	on Serve	ed:	General
County: Can	neron	Z	ip Code:	78578			Allocation	on:	Rural
HTC Set Asides:	☐At-Risk ☐No	onprofit $\Box$	USDA	□Rural F	Rescue	HTC Housir	ng Activi	ty*:	RH
HOME Set Asides:	$\Box$ CHDO	Preser	vation	<b>✓</b> General					
	*HTC Housing Activi	ity: Rehabilitation	=RH, Adaptiv	e Reuse=ADR,	New Construct	tion=NC, Single R	oom Occup	ancy=SRO	
		OW	/NER AN	D DEVELO	PMENT TEA	<u>M</u>			
Owner:		ARDC Por	t Isabel,	Ltd.					
Owner Contact and	d Phone:	Ryan Wils	on, (210)	694-2223					
Developer:		Franklin D	evelopme	ent Propert	ies, Ltd.				
Housing General C	contractor:	Franklin C	onstruction	on, Ltd.					
Architect:		Gonzalez	Newell, B	Bender, Inc.	Architects	;			
Market Analyst:		Butler Bur	gher Gro	up, L.L.C.					
Syndicator:		Hudson H	ousing Ca	apital, L.L.C	<b>C</b> .				
Supportive Services: United Apartment Group									
Consultant and Co	Consultant and Contact: N/A,								
	UNIT/BUILDING INFORMATION								
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>5</u>		111, 2012	<u> </u>		stricted Units			74
5 2. 5a		67 7			Market R		•		0
	<u>Eff</u> 1 BR 2	2 BR 3 BR 4	4 BR 5 B	<u>R</u>	Owner/Er	mployee Uni	ts:		0
	0 8	34 28	4 0		Total Dev	elopment U	nits:		74
Type of Building:					Total Dev	elopment C	ost*:		\$0
☐ Duplex	✓ 5 units or n	more per bui	lding		Number of	of Residentia	ıl Buildir	igs:	7
☐ Triplex	$\square$ Detached F	Residence				igh Total Uni			0
☐ Fourplex	☐ Single Roo	m Occupan	су		HOME Lo	ow Total Unit	ts:		17
☐ Townhome	☐ Transitiona	al							
	*Note: It	If Development C	ost = \$0, an l	Jnderwriting Re	port has not be	en completed.			
				G INFORM					
			Applio		Departm Analysis		Amort	Term	Rate
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,396,089 \$1,396,089						ixaic			
HOME Activity Fu	\$2,000,	000	\$2,000,	000	0	0	0.00%		
HOME CHDO Operating Grant Amount: \$0 \$0									
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Artisan at Port Isabel, TDHCA Number 10014

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Lucio, District 27, S Points: 14 US Representative: Ortiz, District 27, NC

TX Representative: Oliveira, District 37, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

S, Tara Rios Ybarra, State Representative, District 43

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Star of the South Residents Council, Pablo Villarreal Letter Score: 24 S or O: S

Our developments are old and having new tax credit apartments will be great for our community. We will have

a nice affordable complex and it will beautify our area.

## Community Input Other than Quantifiable Community Participation Input:

Total Score for All Input: 0

Lighthouse Asembly of God, S, Steven Hyde, Pastor

## **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment of funding from the Housing Authority of the City of Port Isabel in the amount of \$1.5M, or a commitment from a qualifying substitute source in an amount not less than \$1.5M, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Artisan at Port Isabel, TDHCA Number 10014

# COMPLIANCE EVAULATION SUMMARY: ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 8 Total # Monitored: 6

Total # Monitored: 6		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASE	<u>:D ON:</u>
Competitive Housing Tax Credits: ✓ Score: 216 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,396,089
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$2,000,000
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Granbury Seniors, TDHCA Number 10018**

	BASIC DEVELOPMENT INFORMATION							
Site Address: 1300 N. Meadow	s Dr.	Development #:	10018					
City: Granbury	Region: 3	Population Served:	Elderly					
County: Hood	Zip Code: 76048	Allocation:	Rural					
HTC Set Asides: □At-Risk □	Nonprofit □USDA □Rura	Rescue HTC Housing Activity*:	NC					
HOME Set Asides: □CHDO	☐ Preservation ☐ Gener	al						
*HTC Housing Ac	tivity: Rehabilitation=RH, Adaptive Reuse=AD	DR, New Construction=NC, Single Room Occupancy=SRO						
	OWNER AND DEVEL	OPMENT TEAM						
Owner:	ARDC Granbury, Ltd.							
Owner Contact and Phone:	Ryan Wilson, (210) 694-222	3						
Developer:	Franklin Development Prope	erties, Ltd.						
Housing General Contractor:	Franklin Construction, Ltd.							
Architect:	JHP Architecture							
Market Analyst:	Butler Burgher Group, L.L.C							
Syndicator:	Hudson Housing Capital, L.I	Hudson Housing Capital, L.L.C.						
Supportive Services:	United Apartment Group	United Apartment Group						
Consultant and Contact:	N/A,							
	UNIT/BUILDING INF	CORMATION						
Unit Breakdown: 30% 40%	·	Total Restricted Units:	80					
4 0	36 40	Market Rate Units:	0					
Eff 1 BR	2 BR 3 BR 4 BR 5 BR	Owner/Employee Units:	0					
0 80	0 0 0 0	Total Development Units:	80					
Type of Building:		Total Development Cost*:	\$0					
✓ Duplex □ 5 units of	r more per building	Number of Residential Buildings:	23					
l '	d Residence	HOME High Total Units:	0					
l	oom Occupancy	HOME Low Total Units:	0					
☐ Townhome ☐ Transitio								
*Note	:: If Development Cost = \$0, an Underwriting							
	FUNDING INFOR	<u> </u>						
Applicant Department Request Analysis* Amort Term Rate								
Competitive Housing Tax Cred	lit Amount: \$1,019,323	\$0						
HOME Activity Fund Amount:	\$0	\$0 0 0 0	.00%					
HOME CHDO Operating Gran	t Amount: \$0	\$0						
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).								



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Granbury Seniors, TDHCA Number 10018**

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Averitt, District 22, S Points: 7 US Representative: Edwards, District 17, NC

TX Representative: Keffer, District 60, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

## **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment of funding from the Grandbury Housing Authority in the amount of \$950,000, or a commitment from a qualifying substitute source in an amount not less than \$950,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## **MULTIFAMILY FINANCE DIVISION** July 29, 2010

## **Competitive Housing Tax Credit Program** Development Information, Public Input and Board Summary

## **Granbury Seniors, TDHCA Number 10018**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 200 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# La Posada del Rey Apts, TDHCA Number 10020

	BASIC DEVELOPMI	ENT INFORMATIO	<u>N</u>							
Site Address: 3135 Roosevelt A	Ave.		Development #:	10020						
City: San Antonio	Region: 9		Population Served:	General						
County: Bexar	Zip Code: 78	214	Allocation:	Urban						
HTC Set Asides: ☑At-Risk ☑	Nonprofit $\Box$ USDA $\Box$ R	Rural Rescue H	ITC Housing Activity*:	RH						
HOME Set Asides: □CHDO	□ Preservation □ Ge	eneral								
*HTC Housing Ac	tivity: Rehabilitation=RH, Adaptive Reus	e=ADR, New Construction	n=NC, Single Room Occupancy=SF	RO						
	OWNER AND DE	VELOPMENT TEAN	<u>/</u>							
Owner:	La Posada 1968, LLC									
Owner Contact and Phone:	Jennifer Chester, (850)	443-1316								
Developer:	National Community Rer	naissance Develop	oment, Corp							
Housing General Contractor:	Genstar Development &	Construction, Inc.								
Architect:	Michael Gaertner Archite	ects								
Market Analyst:	Novogradac & Company	Novogradac & Company, L.L.P.								
Syndicator:	Wells Fargo	Wells Fargo								
Supportive Services:	Wedge Management, In	Wedge Management, Inc.								
Consultant and Contact:	N/A,									
	LINIT/RIIII DING	INFORMATION								
Unit Breakdown: 30% 40%	•		ricted Units:	145						
8 0	65 72	Market Rat		0						
	2 BR 3 BR 4 BR 5 BR		ployee Units:	0						
0 26	64 55 0 0	,	Total Development Units:							
Type of Building:		Total Deve	lopment Cost*:	\$0						
☐ Duplex ☐ 5 units or	r more per building		Residential Buildings:	37						
☐ Triplex ☐ Detached	d Residence	•	h Total Units:	0						
l	oom Occupancy	HOME Lov	v Total Units:	0						
Transition Transition										
*Note	: If Development Cost = \$0, an Underwi		completed.							
	FUNDING INF		n+							
	Applicant Request	Departme Analysis*	Amort Term	n Rate						
Competitive Housing Tax Credit Amount: \$1,392,259 \$1,392,259										
HOME Activity Fund Amount: \$0 \$0 0 0.00%				0.00%						
HOME CHDO Operating Grant Amount: \$0 \$0										
*Note: If an Underwriting Report has not been of	completed and the application is recomm (pending the Financial Fe		credit amount recommended is the A	Applicant Request						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## La Posada del Rey Apts, TDHCA Number 10020

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Uresti, District 19, NC Points: 0 US Representative: Rodriguez, District 23, NC

TX Representative: Gutierrez, District 119, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Mission San Jose Neighborhood Association, Armando Cortez Letter Score: 24 S or O: S

A need to rehabilitate the units at La Posada del Rey to promote safe housing for community members. To

enhance the area and for economic revitalization of the area.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# La Posada del Rey Apts, TDHCA Number 10020

COMPLIANCE EVAULATION SUMMARY:					
☐ No unresolved issues of material non-compliance or audit findings:					
Total # Developments in Portfolio:					
Total # Monitored:					
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASI	ED ON:			
Competitive Housing Tax Credits: ✓ Score: 207 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$1,392,259			
Recommendation: Competitive in At-Risk Set-Aside					
HOME Activity Funds:	Loan Amount:	\$0			
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0			
Recommendation:					
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Regues	(nending the Financial Feas	ihility Analysis)			



#### Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/21/10 PROGRAM: 9% HTC FILE NUMBER: 10020

# La Posada del Rey Apartments Location: 3135 Roosevelt Ave. Region: 9 City: San Antonio County: Bexar Zip: 78214 OCT DDA Key Attributes: General, Acquisition/Rehabilitation, At-Risk, Non-Profit

#### **ALLOCATION**

	RI	EQUEST		RECO	MMENDA	ION
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$1,392,259			\$1,375,120		

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of lead in the drinking water as a result of the subject property plumbing facilities, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the elimination of any identified sources of lead.
- 4 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

#### SALIENT ISSUES

	TDHCA SET-ASIDES for LURA	
Income Limit	Rent Limit	Number of Units
30% of AMI	30% of AMI	8
50% of AMI	50% of AMI	65
60% of AMI	60% of AMI	72

10020 La Posada del Rey Apts.xlsx printed: 7/21/2010

#### STRENGTHS/MITIGATING FACTORS

- 100% of the units are covered by a project-based Section 8 contract.
- The subject is currently 94% occupied and no permanent relocation of tenants is anticipated as a result of the rehabilitation.
- The gross capture rate is 1.5%.

#### WEAKNESSES/RISKS

 Applicant appears to have limited to no previous tax credit experience.

NON-MANAGING MEMBER

Tax Credit Investor TBD

99.99%

Proposed rents are on average 6% lower than market rents.

#### PREVIOUS UNDERWRITING REPORTS

No previous reports.

#### **DEVELOPMENT TEAM**

**OWNERSHIP STRUCTURE** 

#### DEVELOPMENT OWNER La Posada 1968, LLC

a Texas limited liability company

#### MANAGING MEMBER NHDC La Posada del Rey Apartments, Inc. a Florida 501(c)(3) corporation

authorized to do business in Texas .01%

> Angelita Tejerina Director

Richard "Rick" J. Whittingham Director 0%

> Delia Aguine Director 0%

0%

#### CONTACT

Contact: Jennifer Chester (850) 443-1316 (305) 357-6984 Phone: Email: jchester@nationalcore.org

#### **IDENTITIES of INTEREST**

• The Applicant and Developer are related entities. This is a common relationship for HTC-funded

#### PROPOSED SITE SITE PLAN BUILDING CONFIGURATION **Building Type** С Ε Α В D Total Floors/Stories 2 2 2 2 2 Buildings Number 10 37 15 8 BR/BA Units Total Units Total SF 552 26 14,352 2 684 2 64 43,776 2 3 840 55 46,200 1 1 3 104,328 Units per Building 4 4 145 SITE ISSUES Total Size: 9.321 Scattered site? acres Yes ✓ No Flood Zone: Zone X Within 100-yr floodplain? ✓ No Yes Zoning: MF Needs to be re-zoned? ✓ No N/A Yes

			DHCA SITE	INSPECTI	ON		
Inspector:	Manufac	tured Housing Staff				Date:	5/27/2010
Overall Ass					_	Bato.	072772010
Excelle	ent	✓ Acceptable	Ques	tionable	Poor		Unacceptable
Surrounding	g Uses:						
North:	East White	e Ave, commercial &		East:	Roosevelt Ave		
South:				West:	East White Ave		
	Pacheco	Dr & residential			commercial &	resident	ıaı 
		HIGHLIGH	TS of FNVIF	SONMEN.	TAL REPORTS		
Drovidor	- FMC	THEFICIAL	10 OI LIVII	CONTINUENT	IT LE IVET OTTO	Data	2/0/2010
Provider:	EMG					Date:	2/9/2010
" "This ass	essment ha	ental Conditions (REC is revealed no eviden n with the Project." (p.	ce of Reco			nditions (F	RECs) or Historical
Asbesto Operati	s was detectors and Ma	onducted a Phase I Ercted in the mastic und aintenance (O&M) Pla perty." (p. 15)	derlying the	Project's	vinyl floor tile. C	Conseque	ntly, an Asbestos
existing asbesto part of t O&M Pr sound b	Operations s-containin this assessmogram is subusiness pra	estos-containing tile mand Maintenance (Contains and Maintenance (Contains and Maintenance) graderials in the form the maintain that the ctice. ACM maintain and and sturbed." (p. 3)	D&M) Progra n of roofing an also be e Project in	am contin materials maintaine accorda	nues to be imple and resilient floo ed in the O&M P nce with current	mented. or tile wei rogram. A t regulato	In addition, suspect re not sampled as a A properly designed ory standards and
Based commerce were obtained to the weight of the weight o	on the date observed to be dispersed to be dispersed to be dispersed to the Own the Ow	onducted a Phase I En of construction (1968 be in good condition aint Operations and M The purpose of the O& M was designed to co on) of the dust and to &M will remain in effect	), LBP may he with no evident and evident and the creater that the creater than the creater	nave beeldence of the (O&M) Fithe Project eation of the ead exposed by the beat for the ead exposed by the e	n used at the Prochipping, peelin Plan was prepare to maintain LB lead-contamina cure to building cen removed from	pject. The g or crac ed by EM P/PLBP su ted dust; occupan m the Pro	painted surfaces king paint observed G and dated rfaces in good control the ts, workers and ject." (p. 14)
surface: observe Progran	s were obse d. This type n continues	erved to be in good c e of application can b to be implemented. nce with current regu	ondition with e maintain A properly o	th no evid ed if the e developed	ence of chippin existing Operatio d O&M Program	g peeling ns and M is sufficie	g, or cracking paint laintenance (O&M) ent to maintain the
on copy construct and rep within a does no the drin water a	per drinking ction in 196 placement of pplicable s pot contain e king water	constructed prior to the water piping. While the second was no information was not the plumbing system tandards, there is no selevated lead concentration the Project in order ct. Follow-up actions, in 14/10)	he Project I available in ms since 198 specific doc strations. EM to more fu	has been ndicating 86. Therefo cumentati 1G recom Ily evalua	renovated multi if the renovation ore, while the water ion that the water mends sampling te the potential	ple times as include ater supp er provide and labe presence	since its initial ed complete gutting lied to the site is ed to the residents bratory analysis of e of lead in the

"The Project is not located within 3,000 feet of a railroad or five miles of a civil airport. However, the Project is located within 1,000 feet of a busy road and within 15 miles of a military airport. The busy road, Roosevelt Avenue, is located adjacent to the east of the Project. The military airport, Kelly Air Force Base, is located approximately 5.15 miles west of the Project. Based on proximity to these sources of noise, the lender may be required to conduct a noise analysis using the HUD Noise Guidebook, and must meet HUD Guidelines with regard to environmental noise." (follow-up letter 7/14/10)

Any funding recommendation will be subject to the following conditions:

- Receipt, review, and acceptance, by Cost Citification, of documentation that a comprehensive survey
  was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that
  appropriate abatement procedures, consistent with all relevant regulations, were followed for the
  demolition and removal of any such materials.
- Receipt, review, and acceptance, by Cost Citification, of documentation that a comprehensive survey was completed to identify the presence of lead in the drinking water as a result of the subject property plumbing facilities, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the elimination of any identified sources of lead.
- Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise
  assessment has been completed to determine the requirements for the proposed development to satisfy
  HUD guidelines, and that any subsequent recommendations have been incorporated into the
  development plans.
- Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.

		MARKET	ANALYSIS		
Provider:	Novogradac & Compa	ny, LLP		Date:	2/15/2010
Contact:	Andrea Shaw			Phone:	(512) 340-0420
	Number of Revisions:	none	Date of Last Applicant	Revision:	N/A
Primary Ma	arket Area (PMA):	21 sq. miles	3 mile equivalent radius	5	
	nary Market Area is define In Interstate 35 and US 87	•	acts in southeast San Antoi	nio, south	of Interstate 10,

	ELIGIBLE HOUSEHOLDS BY INCOME							
	Bexar County Income Limits							
НН	30%	of AMI	40% o	f AMI	50% (	of AMI	60% of AMI	
size	min	max	min	max	min	max	min	max
1	\$0	\$12,000			\$0	\$20,000	\$0	\$24,000
2	\$0	\$13,700			\$0	\$22,900	\$0	\$27,480
3	\$0	\$15,450			\$0	\$25,750	\$0	\$30,900
4	\$0	\$17,150			\$0	\$28,600	\$0	\$34,320
5	\$0	\$18,500			\$0	\$30,900	\$0	\$37,080
6								

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	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA					
File #	Development	Туре	Target Population	Comp Units	Total Units	
	Proposed, Under Construction, and Unstabilized Compara	ble Devel	opments			
None						
	Other Affordable Developments in PMA since	2006				
10058	Guild Park Apts	rehab	family	n/a	114	
060040	San Jose Apts	rehab	family	n/a	220	
060426	Costa Almadena	new	family	n/a	176	
	Stabilized Affordable Developments in PMA (pre-2006)					
	Total Properties ( pre-2006 )	8	Tota	al Units	1,408	

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no unstabilized or proposed comparable developments in the PMA that will impact the demand for the subject.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	32,377	32,779
Potential Demand from the Primary Market Area	1,608	9,412
Potential Demand from Other Sources	0	0
GROSS DEMAND	1,608	9,412
Subject Affordable Units	145	145
Unstabilized Comparable Units	0	0
RELEVANT SUPPLY	145	145
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	9.0%	1.5%

#### Demand Analysis:

The Market Analyst has calculated demand assuming households would need to meet a minimum income to be considered qualified. Based on this, the Market Analyst identified Gross Demand for 1,608 units, and a Gross Capture Rate of 9.0% for the subject 145 units.

Since all units at the subject are covered by a Section 8 HAP contract, the minimum qualifying income is effectively zero. The Underwriter identified Gross Demand for 9,412 units, and a Gross Capture Rate of 1.5%.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development.

Moreover, as existing Affordable Housing that is more than 50% occupied and will offer a leasing preference to current tenants, the Gross Capture Rate limit is not a criterion for feasibility for the subject application.

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	Underwriting analysis of PMA Demand by Unit Type									
			Market A	Analyst				Unde	erwriter	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		112	4	0	4%		171	4	0	2%
1 BR/50%		221	13	0	6%		264	13	0	5%
1 BR/60%		285	9	0	3%		166	9	0	5%
2 BR/30%		127	2	0	2%		215	2	0	1%
2 BR/50%		231	27	0	12%		166	27	0	16%
2 BR/60%		331	35	0	11%		276	35	0	13%
3 BR/30%	]	98	2	0	2%		125	2	0	2%
3 BR/50%		290	25	0	9%		196	25	0	13%
3 BR/60%		313	28	0	9%		192	28	0	15%

#### Primary Market Occupancy Rates:

The market study presents data on four LIHTC comparable properties, and five market rate properties. "The vacancy rates of the comparable properties range from 1.2 percent to 14.6 percent. The overall vacancy average is 7.3 percent. The average vacancy rate of the LIHTC comparables is 6.5 percent. The average vacancy rate of the market rate comparables is 8.5 percent." (pp. 49-50)

#### Absorption Projections:

"Only one of the comparable properties was able to provide absorption information. Costa Cadiz Apartments, a LIHTC comparable, opened in 2005 and reported an absorption pace of 16 units per month, for an absorption period of approximately 11 months. Additionally, three of the four LIHTC comparables in the market are currently reporting occupancies of 94 percent or higher. If the Subject was 100 percent vacant and had to re-lease units, without the HAP contract in place, we would estimate an absorption rate of 12 units per month, for an absorption period of approximately 12 months. It should be noted that this absorption analysis is hypothetical because the tenants at the Subject will remain in place during renovations and there will be no re-tenanting required." (p. 48)

#### Market Impact:

"The Subject property is currently operating at a stabilized occupancy of approximately 94 percent and there is limited turnover anticipated as a result of the renovation. Thus, we do not believe the renovation of the Subject will adversely impact this LIHTC comparables." (p. 52)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS	
Income: Number of Revisions: 2 Date of Last Applicant Revision: 6/28/2010	
The Development is currently under a Rental Assistance agreement with the US Department of Housing and Urban Development. The terms of the agreement state that all 145 units are covered under the Section 8 HAP contract. The Applicant's projected rents collected per unit are based on the current HAP rents, as of May 1, 2010. Tenants will be responsible for electric & gas utility costs only.	
The Applicant's secondary income is in line with current TDHCA underwriting guidelines; however, the Applicant uses a slightly lower vacancy and collection loss assumption of 6%. The development's actual operating history appears to support the standard 7.5% figure; therefore the Underwriter has utilized the standard vacancy loss figure of 7.5%. Despite the differences in vacancy, effective gross income is within	

5% of the Underwriter's estimate.

The Applicant's total annual operating expense projection at \$4,331 per unit is within 5% of the
Underwriter's estimate of \$4,222, derived from actual operating history of the development, the TDHCA
database, and third-party data sources. The Applicant's estimate of general & administrative is 50% higher
than the Underwriter's estimate based on the TDHCA database; however, actual operating history of the
development appears to support the lower database figure. The Underwriter's estimate of payroll & payroll

Date of Last Applicant Revision:

7/1/2010

considered reasonable. Of note, the actual operating history appears to be slightly inflated due to additional maintenance contracts for the prior year.

Number of Revisions:

Repairs & maintenance and water, sewer & trash are 19% & 17% lower than the Underwriter's current estimate respectively; however, it is reasonable to assume that following extensive rehabilitation, the development would operate more efficiently, thus reducing repairs and maintenance and utility expenses.

tax is based on the IREM database which is in line with the Applicant's estimate, and is therefore

Also of note, the Applicant's estimate of property tax is 6% higher than the Underwriter's estimate; however, the Underwriter's estimate of \$32K/unit is based on a 10% cap rate and substantiated by NOI.

Finally, the GP, NHDC La Posada del Rey Apartments, Inc. is a 501(c)(3) non-profit organization and as such would qualify for a property tax exemption. If the property were to secure a 50% or 100%, the impact on the NOI would warrant adjustment to the permanent loan amount in order to maintain maximum feasibility. Based on the Underwriter's analysis of these two scenarios, the development appears to remain financially feasible. The Underwriter's analysis assumes the development will have full property tax expense as reflected in the application. However, if it is determined at cost certification that the development obtained a property tax exemption, an adjustment to the credit allocation amount may be warranted.

#### Conclusion:

Expense:

The Applicant's effective gross income, operating expenses, and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.22, which is within the Department's DCR guideline of 1.15 to 1.35.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

ACQUISITION INFORMATION									
	APPRAISED	VALUE							
Provider: Novogradac & Com	npany		Date:	3/10/2010					
Number of Revisions: None	e Date of Last Ap	plicant Revision:	N/A						
Land Only: 9.32 acres	\$730,000	As of:	12/3/2009						
Existing Buildings: (as-is)	\$2,070,000	As of:	12/3/2009	<del>_</del>					
Total Development: (as-is)	\$2,800,000	As of:	12/3/2009						
	ASSESSED	VALUE							
Land Only: 9.32 acres	\$537,390	Tax Year:		2010					
Existing Buildings:	\$4,017,610	10 Valuation by		Bexar CAD					
Total Assessed Value:	\$4,555,000	000 Tax Rate:		2.789597					

EVIDENCI	E of PROPERTY CONTROL
Type: Deed of Trust	Acreage: 9.321
Contract Expiration: N/A	Valid Through Board Date?
Acquisition Cost: \$4,200,000	Other: The general partner purchased the property from La Posada, Ltd. In 2005. Therefore, this is an identity of interest transaction.
Seller: La Posada, Ltd.	Related to Development Team? Yes Vo
CONSTRUCTION	N COST ESTIMATE EVALUATION
COST SCHEDULE Number of Revisions:	None Date of Last Applicant Revision: N/A
statement dated April 12, 2005 reflecting a t claimed site cost of \$311,125 per acre or \$20 acquisition cost has been limited to the lesse holding costs.	uisition cost of \$2.9M. The Applicant provided a settlement total purchase price of \$4.2M for the Subject property. The 20K per unit is assumed to be reasonable. The Underwriter's ser of the appraised value or the original acquisition cost plus
price. However, the 2010 Real Estate Analys by the Underwriter exceed the lesser of the subparagraph plus costs identified in clause evidenced by clause (ii)(II)(-a-) of this subparaly valuation for 8.2 acres of \$2.8M. In a follow-reviewing the survey for the Subject propert	ple building basis of \$2,030,000 or 70% of the total acquisition arises Rules state: "In no instance will the acquisition cost utilized original acquisition cost evidenced by clause (ii)(I) of this e (ii)(II)(-b-) of this subparagraph, or the "as-is" value conclusion aragraph." The submitted appraisal indicates an 'as is' tup email dated June 29, 2010, the Appraiser clarified, "After ty, which reflects a slight increase in the total area of the site to mined that there would be no change to the values reported port dated March 10, 2010."
	opraisal concluded land value of \$730K from the 'as-is' eligible building acquisition basis of \$2,070,000.
·	ssociated sitework costs are minimal. The Applicant has which is generally consistent with the estimate in the proposed nt (PCA).
	imate is \$50K or 1% lower than the estimate provided in the underwriting analysis will reflect the PCA value.
of 5% of eligible sitework and direct constructions of the second structure of	were adjusted down by \$1 to meet the Department guideline action costs for new construction developments. The Applicant's allowed by HTC guidelines by a total of \$12,541 based on their Applicant's eligible fees in these areas have been reduced by vely moved to ineligible costs.

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#### Developer Fees:

The Applicant's estimate of eligible developer fee exceeds limitations outlined in the REA rules. Pursuant to §1.32(e)(7)(B)(i) of the REA rules, "the allocation of eligible developer fee in calculating rehabilitation / new construction Tax Credits will not exceed 15% of the rehabilitation / new construction basis less developer fees." Additionally, §1.32(e)(7)(B)(ii) of the REA rules states that no developer fee may be claimed in acquisition eligible basis for identity of interest transactions.

The Applicant did not attribute any portion of the developer fee to acquisition eligible basis, but rather attributed all fee to rehabilitation / new construction eligible basis. Because rehabilitation / new construction eligible developer fee is limited to 15% of rehabilitation / new construction eligible basis less developer fee, the Applicant's claimed eligible developer fee is overstated by \$299,629. This reduction resulted in the recommended reduction to the tax credit allocation.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract.

#### Conclusion:

The Underwriter's cost schedule was derived from information presented in the Application materials submitted by the Applicant. Any deviations from the Applicant's estimates are due to program and underwriting guidelines. Therefore, the Underwriter's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$13,203,932 supports annual tax credits of \$1,375,120. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

PROPOSED F	INANCING STRUCT	TURE								
SOURCES & USES Number of Revisions: None Date of Last Applicant Revision: N/A										
Source: JP Morgan Chase Type: Interim to Permanent Financing										
Interim: \$8,787,027 Interest Rate:	6.00%	Fixed Term: 24 months								
Permanent: \$3,775,396 Interest Rate:	9.50%	Fixed Amort: 360 months								
Comments:		<del></del>								
The Interim Rate Index is LIBOR + 350 bps with an underwriting rate of 6%. The term sheet indicates an alternate rate of Chase Bank Floating Rate plus 1%. The Underwriter assumed a rate equal to the underwriting rate of 6%. The Permanent Rate Index will be fixed at a spread over the 10 Year Treasury, and was underwritten at 9.5%. The term on the permanent loan will be 18 years.										
Source: Wells Fargo	Туре:	Syndication								
Proceeds: \$10,023,263 Syndication	Rate: 72%	Anticipated HTC: \$ 1,392,259								
Amount: \$801,002	Туре:	Deferred Developer Fees								

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#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Underwriter's total development cost estimate less the permanent loan of \$3,775,396 indicates the need for \$10,824,266 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,503,521 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,375,120Allocation determined by gap in financing:\$1,503,521Allocation requested by the Applicant:\$1,392,259

The allocation amount determined by the eligible basis calculation t is recommended. A tax credit allocation of \$1,375,120 per year for 10 years results in total equity proceeds of \$9,899,875 at a syndication rate of \$0.72 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$924,391 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within 10 years of stabilized operation.

Underwriter:		Date:	July 21, 2010
	Diamond Unique Thompson		_
Manager of Real Estate Analysis:		Date:	July 21, 2010
	Audrey Martin		_
Director of Real Estate Analysis:		Date:	July 21, 2010
	Brent Stewart		

#### **UNIT MIX/RENT SCHEDULE**

La Posada del Rey Apartments, San Antonio, 9% HTC #10020

LOCATION DA	TA
CITY:	San Antonio
COUNTY:	Bexar
SUB-MARKET:	
PROGRAM REGION:	9
RURAL RENT USED:	No
IREM REGION:	San Antonio

JSaua (	iei Key A	раги
ION		
% Total	Р	ROGR
	Rent Limit	Ef
17.9%	Sec 8	
44.1%		
37.9%		
100.0%		

**UNIT DISTRIBUT** 

# Beds

Eff

2

3

**TOTAL** 

# Units

26

64

55

145

Other Unit Desgination										
Р	ROGRAMS	<b>3</b> :	Sec 8							
Rent Limit	Eff	1	2	3	4	Total Units				
Sec 8		\$506	\$625	\$775		145				

OTHER ASSUMPTIONS							
DEVELOPMENT ACTIVITY:	Acq/Rehab						
REVENUE GROWTH:	2.00%						
EXPENSE GROWTH:	3.00%						
HIGH COST ADJUSTMENT:	130%						
APPLICABLE FRACTION:	100.00%						
APP % - ACQUISITION:	3.50%						
APP % - CONSTRUCTION:	9.00%						

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	U	UNIT DESCRIPTION PROGRAM RENT LIMITS APPLICANT RENTS TDHCA RENTS			OTHER UNIT DESIGNATION	MARKE	T RENTS												
Туре	Other Designat ion	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Sec 8	Market Rent	TDHCA Savings to Market
TC 30%	Sec 8	4	1	1	552	\$321	\$55	\$266	\$240	\$0.92	\$506	\$2,024	\$2,024	\$506	\$0.92	\$240	\$506	\$600	\$94
TC 50%	Sec 8	13	1	1	552	\$536	\$55	\$481	\$25	\$0.92	\$506	\$6,578	\$6,578	\$506	\$0.92	\$25	\$506	\$600	\$94
TC 60%	Sec 8	9	1	1	552	\$643	\$55	\$588	(\$82)	\$0.92	\$506	\$4,554	\$4,554	\$506	\$0.92	(\$82)	\$506	\$600	\$94
TC 30%	Sec 8	2	2	. 1	684	\$386	\$68	\$318	\$307	\$0.91	\$625	\$1,250	\$1,250	\$625	\$0.91	\$307	\$625	\$660	\$35
TC 50%	Sec 8	27	2	1	684	\$643	\$68	\$575	\$50	\$0.91	\$625	\$16,875	\$16,875	\$625	\$0.91	\$50	\$625	\$660	\$35
TC 60%	Sec 8	35	2	1	684	\$772	\$68	\$704	(\$79)	\$0.91	\$625	\$21,875	\$21,875	\$625	\$0.91	(\$79)	\$625	\$660	\$35
TC 30%	Sec 8	2	3	1	840	\$445	\$90	\$355	\$420	\$0.92	\$775	\$1,550	\$1,550	\$775	\$0.92	\$420	\$775	\$800	\$25
TC 50%	Sec 8	25	3	1	840	\$743	\$90	\$653	\$122	\$0.92	\$775	\$19,375	\$19,375	\$775	\$0.92	\$122	\$775	\$800	\$25
TC 60%	Sec 8	28	3	1	840	\$892	\$90	\$802	(\$27)	\$0.92	\$775	\$21,700	\$21,700	\$775	\$0.92	(\$27)	\$775	\$800	\$25
TOTAL:		145			104,328							\$95,781	\$95,781						
AVG:	_				720				\$20	\$0.92	\$661			\$661	\$0.92	\$20	\$661	\$702	(\$42)
ANNUAL:												\$1,149,372	\$1,149,372						

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### La Posada del Rey Apartments, San Antonio, 9% HTC #10020

INCOME Total Net R	Pontable Sa Et				TDHCA	APPLICANT			
POTENTIAL GROSS RENT	Rentable Sq Ft:				\$1,149,372	\$1,149,372			
Secondary Income	Per U	Init Per Month:	\$7.17		12,468	12,468	\$7.17	Per Unit Per Month	
Other Support Income:					,	•	\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME					\$1,161,840	\$1,161,840			
Vacancy & Collection Loss	% of Potential 0	Gross Income:	-7.50%	(\$104,726)	(87,138)	(69,708)	-6.00%	of Potential Gross I	ncome
Employee or Other Non-Rental Unit	s or Concession	IS			0				
EFFECTIVE GROSS INCOME					\$1,074,702	\$1,092,132			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT	Jun 09 - May 10			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.74%	\$351	0.49	48,018	\$50,964	\$76,201	\$0.73	\$526	6.98%
Management	5.00%	\$371	0.52	48,567	53,735	55,555	0.53	383	5.09%
Payroll & Payroll Tax	13.45%	\$997	1.39	194,683	144,565	144,285	1.38	995	13.21%
Repairs & Maintenance	4.68%	\$347	0.48	50,288	50,288	40,667	0.39	280	3.72%
Utilities	1.48%	\$109	0.15	15,856	15,856	15,345	0.15	106	1.41%
Water, Sewer, & Trash	5.79%	\$429	0.60	62,172	62,172	51,818	0.50	357	4.74%
Property Insurance	3.14%	\$233	0.32	33,732	33,732	33,774	0.32	233	3.09%
Property Tax 2.789597	11.67%	\$865	1.20	121,982	125,392	134,794	1.29	930	12.34%
Reserve for Replacements	4.05%	\$300	0.42	43,500	43,500	43,500	0.42	300	3.98%
TDHCA Compliance Fees	0.54%	\$40	0.06	5,800	5,800	5,800	0.06	40	0.53%
Other: Security	2.44%	\$181	0.25	26,187	26,187	26,187	0.25	181	2.40%
TOTAL EXPENSES	56.96%	\$4,222	\$5.87	\$650,784.29	\$612,191	\$627,925	\$6.02	\$4,331	57.50%
NET OPERATING INC	43.04%	\$3,190	\$4.43		\$462,511	\$464,207	\$4.45	\$3,201	42.50%
DEBT SERVICE									
JP Morgan Chase					\$380,947	\$380,964			
Second Lien					\$0	\$0			
Additional Financing					\$0	\$0			
Additional Financing					0	0			
Additional Financing					0	0			
TOTAL DEBT SERVICE					380,947	380,964			
NET CASH FLOW					\$81,564	\$83,243			
AGGREGATE DEBT COVERAGE R	ATIO				1.21	1.22			
RECOMMENDED DEBT COVERAG				·		1.22			
CONSTRUCTION COST					_	<u> </u>			
Description Factor	% of TOTAL	PER UNIT	PER SQ FT		TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)		\$19,310	\$26.84		\$2,800,000	\$2,900,000	\$27.80	\$20,000	19.86%
Off-Sites	0.00%	\$0	\$0.00		0	0	0.00	0	0.00%
Sitework	3.81%	\$3,840	\$5.34		556,755	506,755	4.86	3,495	3.47%
Direct Construction		\$43,688	\$60.72		6,334,690	6,284,690	60.24	43,343	43.05%
Contingency 9.85%	4.65%	\$4,684	\$6.51		679,145	679,145	6.51	4,684	4.65%
Contractor's Fees 12.54%	6.50%	\$6,548	\$9.10		949,444	949,444	9.10	6,548	6.50%
Indirect Construction	4.00%	\$4,025	\$5.59		583,646	583,646	5.59	4,025	4.00%
Ineligible Costs					149,000	149,000			
	1.02%	\$1,028 \$11,066	\$1.43 \$16.63		1,735,000	1,735,000	1.43	1,028	1.02%
·		\$11,966	\$16.63		578,000	578,000	16.63	11,966	11.88%
Interim Financing	3.96%	\$3,986	\$5.54		-	·	5.54	3,986	3.96%
Reserves	1.60%	\$1,614	\$2.24		233,982	233,982	2.24	1,614	1.60%
TOTAL COST  Construction Cost Recap		100,687.32 <b>\$58,759</b>	\$139.94 <b>\$81.67</b>		\$14,599,662 \$8,520,034	\$14,599,662 \$8,420,034	\$139.94 \$80.71	\$100,687 <b>\$58,069</b>	100.00% 57.67%
· · · · · · · · · · · · · · · · · · ·	38.30%	φ30,739	φο1.07		\$6,320,034	\$6,420,034		<b>\$30,009</b>	57.07%
SOURCES OF FUNDS				i	<u> </u>	•	RECOMMENDED	1	
JP Morgan Chase		\$26,037	\$36.19		\$3,775,396	\$3,775,396	\$3,775,396	•	ee Available
Second Lien	0.00%	\$0	\$0.00		0	0	0	· '	
Wells Fargo		\$69,126	\$96.07		10,023,263	10,023,263	9,899,875		
Deferred Developer Fees	5.49%	\$5,524	\$7.68		801,002	801,002	924,391	64	
Additional (Excess) Funds Req'd	0.00%	\$0	\$0.00		1	1	0	15-Yr Cumula	ive Cash Flow
TOTAL SOURCES					\$14,599,662	\$14,599,662	\$14,599,662	\$1,29	

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

La Posada del Rey Apartments, San Antonio, 9% HTC #10020

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook

#### PROPOSED PAYMENT COMPUTATION

JP Morgan Chase	\$3,775,396	Amort	360
Int Rate	9.50%	DCR	1.21
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.21
Additional Financia	\$0	Amort	
Int Rate		Aggregate DCR	1.21
Additional Financia	\$0	Amort	
Int Rate		Subtotal DCR	1.21
Additional Financia	\$0	Amort	
Int Rate		Aggregate DCR	1.21

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

| Sabota | S

JP Morgan Chase	\$3,775,396	Amort	360
Int Rate	9.50%	DCR	1.22
Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.22

Additional Financia	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.22

Additional Financia	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.22	

Additional Financia	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.22

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at 2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS RENT	\$1,149,372	\$1,172,359	\$1,195,807	\$1,219,723	\$1,244,117	\$1,373,606	\$1,516,572	\$1,674,418	\$2,041,106
Secondary Income	12,468	12,717	12,972	13,231	13,496	14,900	16,451	18,164	22,141
Other Support Income:	0	0	0	0	0	0	0	0	0
Other Support Income:	0	0	0	0	0	0	0	0	0
POTENTIAL GROSS INCO	ME 1,161,840	1,185,077	1,208,778	1,232,954	1,257,613	1,388,506	1,533,023	1,692,581	2,063,247
Vacancy & Collection Loss	(69,708)	(88,881)	(90,658)	(92,472)	(94,321)	(104,138)	(114,977)	(126,944)	(154,744)
Employee or Other Non-Ren	ntal L0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS INCOM	ME \$1,092,132	\$1,096,196	\$1,118,120	\$1,140,482	\$1,163,292	\$1,284,368	\$1,418,046	\$1,565,638	\$1,908,504
EXPENSES at 3.00%									
General & Administrative	\$76,201	\$78,487	\$80,841	\$83,266	\$85,764	\$99,424	\$115,260	\$133,618	\$179,572
Management	55,555	55761.9018	56,877	58,015	59,175	65,334	72,134	79,642	97,083
Payroll & Payroll Tax	144,285	148,613	153,072	157,664	162,394	188,259	218,243	253,004	340,016
Repairs & Maintenance	40,667	41,887	43,144	44,438	45,772	53,062	61,513	71,311	95,835
Utilities	15,345	15,805	16,279	16,767	17,270	20,021	23,210	26,907	36,160
Water, Sewer & Trash	51,818	53,372	54,974	56,623	58,321	67,611	78,379	90,863	122,112
Insurance	33,774	34,787	35,831	36,906	38,013	44,068	51,086	59,223	79,591
Property Tax	134,794	138,838	143,003	147,293	151,712	175,875	203,888	236,362	317,651
Reserve for Replacements	43,500	44,805	46,149	47,534	48,960	56,758	65,798	76,278	102,511
TDHCA Compliance Fee	5,800	5,974	6,153	6,338	6,528	7,568	8,773	10,170	13,668
Other	26,187	26,973	27,782	28,615	29,474	34,168	39,610	45,919	61,711
TOTAL EXPENSES	\$627,925	\$645,303	\$664,104	\$683,459	\$703,382	\$812,147	\$937,895	\$1,083,296	\$1,445,910
NET OPERATING INCOME	\$464,207	\$450,893	\$454,016	\$457,024	\$459,910	\$472,221	\$480,152	\$482,342	\$462,594
DEBT SERVICE									
First Lien Financing	\$380,947	\$380,947	\$380,947	\$380,947	\$380,947	\$380,947	\$380,947	\$380,947	\$380,947
Second Lien	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
NET CASH FLOW	\$83,260	\$69,946	\$73,069	\$76,077	\$78,963	\$91,275	\$99,205	\$101,395	\$81,647
DEBT COVERAGE RATIO	1.22	1.18	1.19	1.20	1.21	1.24	1.26	1.27	1.21

#### HTC ALLOCATION ANALYSIS -La Posada del Rey Apartments, San Antonio, 9% HTC #10020

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	
	TOTAL	TOTAL	ACQUISITION	ACQUISITION	REHAB/NEW	REHAB/NEW	
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	
Acquisition Cost							
Purchase of land	\$870,000	\$730,000					
Purchase of buildings	\$2,030,000	\$2,070,000	\$2,030,000	\$2,070,000			
Off-Site Improvements							
Sitework	\$506,755	\$556,755			\$506,755	\$556,755	
Construction Hard Costs	\$6,284,690	\$6,334,690			\$6,284,690	\$6,334,690	
Contractor Fees	\$949,444	\$949,444			\$936,903	\$949,444	
Contingencies	\$679,145	\$679,145			\$679,145	\$679,145	
Eligible Indirect Fees	\$583,646	\$583,646			\$583,646	\$583,646	
Eligible Financing Fees	\$578,000	\$578,000			\$578,000	\$578,000	
All Ineligible Costs	\$149,000	\$149,000					
Developer Fees							
Developer Fees	\$1,735,000	\$1,735,000			\$1,435,371	\$1,452,252	
Development Reserves	\$233,982	\$233,982					
TOTAL DEVELOPMENT COSTS	\$14,599,662	\$14,599,662	\$2,030,000	\$2,070,000	\$11,004,509	\$11,133,932	
Deduct from Basis:							
All grant proceeds used to finance	costs in eligible b	asis					
B.M.R. loans used to finance cost	•						
Non-qualified non-recourse financi							
Non-qualified portion of higher qua		]					
Historic Credits (on residential por	tion only)						
TOTAL ELIGIBLE BASIS			\$2,030,000	\$2,070,000	\$11,004,509	\$11,133,932	
High Cost Area Adjustment			. , ,		130%	130%	
TOTAL ADJUSTED BASIS			\$2,030,000	\$2,070,000	\$14,305,862	\$14,474,112	
Applicable Fraction			100%	100%	100%	100%	
TOTAL QUALIFIED BASIS			\$2,030,000	\$2,070,000	\$14,305,862	\$14,474,112	
Applicable Percentage			3.50%	3.50%	9.00%	9.00%	
TOTAL AMOUNT OF TAX CRE	DITS		\$71,050	\$72,450	\$1,287,528	\$1,302,670	
Syndic	cation Proceeds	0.7199	\$511,509	\$521,588	\$9,269,272	\$9,378,287	
		T-4-1 T 0	andita (Filali)	Dania Martina N	#4 050 5 <del>-</del> 0	64 07F 400	
		iotal lax C	redits (Eligible	,	\$1,358,578	\$1,375,120	
			Syndica	ation Proceeds	\$9,780,781	\$9,899,875	
			Request	ed Tax Credits	\$1,392,259		
			-	ation Proceeds	\$10,023,263		
Synuication Froceeds \$10,023,203							
	Gap of Syndication Proceeds Needed						
		A. === :	A				

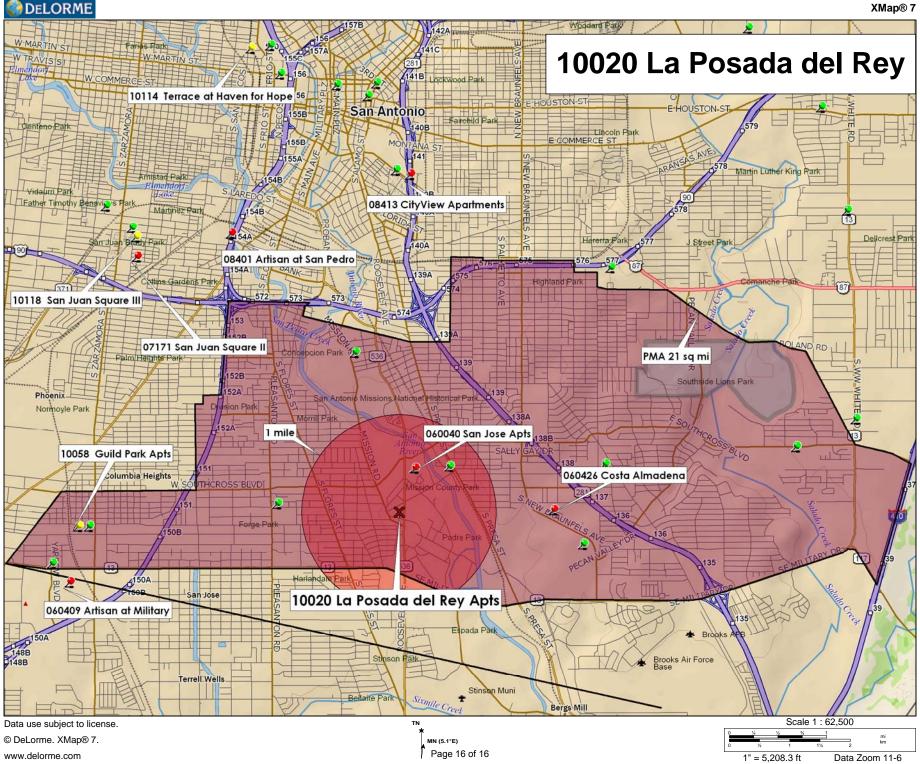
Recommended Tax Credits 1,375,120
Syndication Proceeds \$9,899,875

\$1,503,521

**Total Tax Credits (Gap Method)** 

10020 La Posada del Rey Apts.xlsx Page 15 of 16

\$1,503,521





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Presidio Dolores Apts, TDHCA Number 10022**

		BASI	BASIC DEVELOPMENT INFORMATION						
Site Address: 124	73 Cuatro Aces	s Circle				Deve	elopment	t #:	10022
City: San	Elizario		Region:	13		Populati	on Serve	ed:	General
County: EI P	aso	Ž	Zip Code:	79849			Allocation	on:	Rural
HTC Set Asides:	At-Risk <b>☑</b> No	onprofit 🖪	USDA	□Rural F	Rescue	HTC Housin	ng Activi	ty*:	NC
HOME Set Asides:	CHDO	Prese	rvation	$\square$ General					
	*HTC Housing Activit	ity: Rehabilitation	n=RH, Adaptiv	e Reuse=ADR,	New Construct	tion=NC, Single F	Room Occup	ancy=SRO	
		<u>O\</u>	WNER AN	D DEVELOF	PMENT TEA	<u>AM</u>			
Owner:		Presidio [	Dolores Ap	partments,	LP				
Owner Contact and	d Phone:	Albert Da	valos, (57	5) 882-355	4				
Developer:		YES Hous	sing, Inc.						
Housing General C	Contractor:	Pavilion C	Construction	on					
Architect:		IDEA Cor	sultants						
Market Analyst:		Prior & As	ssociates						
Syndicator:		Bank of A	merica M	errill Lynch					
Supportive Service	es:	San Eliza	rio Indepe	ndent Scho	ool District				
Consultant and Co	ntact:	N/A,							
		U	INIT/BUILF	DING INFO	RMATION				
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>5</u>		, 50122	<u> </u>		stricted Units	ş.		36
5 <u>2.</u> 0		33 3				ate Units:	-		0
	<u>Eff</u> 1 BR 2	<u> BR 3 BR</u>	4 BR 5 B	<u>R</u>	Owner/Er	mployee Uni	its:		0
	0 0	8 18	10 0		Total Dev	elopment U	nits:		36
Type of Building:					Total Dev	elopment C	ost*:		\$0
Duplex	$\square$ 5 units or m	nore per bu	ilding			of Residentia		igs:	18
☐ Triplex	$\square$ Detached F	Residence				igh Total Un			0
☐ Fourplex	☐ Single Roo	•	псу		HOME Lo	ow Total Uni	ts:		0
☐ Townhome	☐ Transitiona	al							
	*Note: If	f Development C				en completed.			
				G INFORM					
			Applio Requ		Departm Analysis		Amort	Term	Rate
Competitive Hous	sing Tax Credit	Amount:	\$725,		\$725,			<u>-</u> _	
HOME Activity Fu	ınd Amount:			\$0		\$0	0	0	0.00%
HOME CHDO Op	erating Grant A	Amount:		\$0		\$0			
*Note: If an Underwriting Re	port has not been com			recommended for ncial Feasibility A		e credit amount re	ecommende	d is the Applic	ant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Presidio Dolores Apts, TDHCA Number 10022

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Uresti, District 19, NC Points: 0 US Representative: Reyes, District 16, NC

TX Representative: Quintanilla, District 75, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 1 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

Total Score for All Input: 4

YES Housing, Development Community, S, Michelle Den Bleyker, Director

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Presidio Dolores Apts, TDHCA Number 10022

#### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 0

Total # Monitored: 0

#### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 161 ✓ Meeting a Required Set-Aside Credit Amount\*: \$725,184

Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a

significant portion of their total targeted sub-regional allocation when Rural tax credits are collapsed.

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Burkburnett Pioneer Crossing for Seniors, TDHCA Number 10023**

	BASI	C DEVELOPM	ENT INFORMAT	<u>ION</u>		
Site Address: 109 Willi	liams Dr.			Developmen	t #:	10023
City: Burkburr	nett	Region: 2		Population Serve	ed:	Elderly
County: Wichita	Z	Zip Code: 76	354	Allocati	on:	Rural
HTC Set Asides: □At-F	Risk $\square$ Nonprofit $\square$	□usda □f	Rural Rescue	HTC Housing Activi	ty*:	NC
HOME Set Asides:	□CHDO □Preser	vation 🗹 Ge	eneral			
*HTC	C Housing Activity: Rehabilitation	=RH, Adaptive Reus	se=ADR, New Constru	ıction=NC, Single Room Occuր	oancy=SRO	
	OV	VNER AND DE	VELOPMENT TE	AM		
Owner:	·	ett Seniors, LP				
Owner Contact and Pho	one: Noor Joor	na, (214) 253-	2444			
Developer:	Accent De	evelopers, L.L.	C.			
Housing General Contra	actor: Urban Pro	gress, CDC				
Architect:	Wright Gr	oup Architects	Planners, PLL	С		
Market Analyst:	Mark C. T	emple & Asso	ciates, L.L.C.			
Syndicator:		d Associates	,			
Supportive Services:	N/A					
Consultant and Contact						
Consultant and Contact						
	<u>U</u>	NIT/BUILDING	<u>INFORMATIOI</u>	<u>V</u>		
	<u>0%</u> <u>40%</u> <u>50%</u> <u>60%</u>			estricted Units:		80
4				Rate Units:		0
<u>Ef</u>				Employee Units:		0
O Time of Dividings	0 40 40 0	0 0		evelopment Units:		08
Type of Building:				evelopment Cost*:  of Residential Buildir	vac:	\$0 12
· ·	5 units or more per bu	ilding		High Total Units:	iys.	16
' '	Detached Residence			_ow Total Units:		4
•	Single Room Occupar Transitional	icy		zow rotal orino.		
La rowillionie La	*Note: If Development C	Cost = \$0 an Underw	riting Report has not b	peen completed		
		FUNDING INF				
		Applicant	Departi	ment		
		Request	<u>Analysi</u>	s* Amort	Term	Rate
Competitive Housing	Tax Credit Amount:	\$927,718		\$0		
HOME Activity Fund A	Amount:	\$2,000,000		\$0 0	0	0.00%
HOME CHDO Operati	ing Grant Amount:	\$0		\$0		
*Note: If an Underwriting Report ha		application is recomn ding the Financial Fe		the credit amount recommende	ed is the Appli	cant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Burkburnett Pioneer Crossing for Seniors, TDHCA Number 10023**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Estes, District 30, NC Points: 0 US Representative: Thornberry, District 13, NC

TX Representative: Farabee, District 69, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 4

Grace Ministries, S, jerry Johnson, Board Member

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$1.8M in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1.8M, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$200,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$200,000, as required by §50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Burkburnett Pioneer Crossing for Seniors, TDHCA Number 10023**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 205 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended due to \$2 million cap violation.		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Canutillo Palms, TDHCA Number 10024**

		BASIC DEVEL	OPMENT IN	IFORMATIO	<u>N</u>			
Site Address: Pare	cel directly South of C	anutillo High S	School. 200	ft West of I-	1 Developme	nt #:	10024	
City: EI P	aso	Region:	13		Population Ser	ved:	General	
County: El P	aso	Zip Code:	79932		Alloca	tion:	Urban	
HTC Set Asides: □At-Risk □Nonprofit □USDA □Rural Rescue HTC Housing Activity*:								
HOME Set Asides:	□CHDO □F	reservation	□General					
	*HTC Housing Activity: Rehal	pilitation=RH, Adaptiv	ve Reuse=ADR,	New Construction	n=NC, Single Room Occ	upancy=SRO		
		OWNER AN	D DEVELOR	MENT TEAN	<u>/I</u>			
Owner:	Can	utillo Palms, L1	ΓD					
Owner Contact and	d Phone: R.L.	"Bobby" Bowlii	ng IV, (915)	821-3550				
Developer:	Trop	icana Building	Corporation	า				
Housing General C	Contractor: Trop	icana Building	Corporation	า				
Architect:	ART	chitecture						
Market Analyst:	Pow	ers Group						
Syndicator:	The	Richman Grou	ıp					
Supportive Service	s: Trop	icana Properti	es					
Consultant and Co	ntact: N/A,							
		LINIT/RUILI	DING INFO	RMATION				
Unit Breakdown:	<u>30% 40% 50% 6</u>	<u>014117 DOILE</u> 60%	DIIVO IIVI O		ricted Units:		172	
Onit Dicardown.		85		Market Rat			0	
		BR 4 BR 5 B	<u> </u>		ployee Units:		0	
	0 20 68	72 12 0	1	Total Deve	lopment Units:		172	
Type of Building:				Total Deve	lopment Cost*:		\$0	
☐ Duplex	☐ 5 units or more p	er building		Number of	Residential Build	ings:	43	
☐ Triplex	☐ Detached Reside	nce		•	h Total Units:		0	
Fourplex	☐ Single Room Occ	cupancy		HOME Lov	v Total Units:		0	
$\square$ Townhome	$\square$ Transitional							
	*Note: If Develop	oment Cost = \$0, an	Underwriting Rep	oort has not been	completed.			
		<u>'</u>	G INFORM					
		Applio Requ		Departme Analysis*	nt Amort	Term	Rate	
Competitive Hous	sing Tax Credit Amou				\$0	101111		
HOME Activity Fu	ınd Amount:		\$0	Ş	\$O C	0	0.00%	
HOME CHDO Op	erating Grant Amoun	t:	\$0	\$	\$O			
*Note: If an Underwriting Re	port has not been completed a	nd the application is (pending the Final			credit amount recommen	ded is the Applic	ant Request	



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Canutillo Palms, TDHCA Number 10024

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Shapleigh, District 29, S Points: 7 US Representative: Reyes, District 16, NC

TX Representative: Moody, District 78, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 1 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt of a firm commitment from the City of El Paso for the \$185,000 in-kind contribution, or a commitment from a qualifying substitute source in an amount not less than \$185,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the City of El Paso in the amount of \$370,000, or a commitment from a qualifying substitute source in an amount not less than \$370,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Canutillo Palms, TDHCA Number 10024**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score:192 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Silverleaf at Chandler II, TDHCA Number 10026

		BASI	C DEVEL	OPMENT IN	IFORMATIO	N			
Site Address: 801	FM 2010					Developr	nent	#:	10026
City: Cha	andler		Region:	4		Population S	Serve	d:	Elderly
County: Her	nderson	Z	Zip Code:	75758		Allo	catio	n:	Rural
HTC Set Asides:	☐At-Risk ☐No	onprofit [	USDA	□Rural F	Rescue F	ITC Housing A	ctivity	<b>/</b> *:	NC
HOME Set Asides:	□chdo	Preser	rvation	<b>✓</b> General					
	*HTC Housing Activi	ity: Rehabilitation	n=RH, Adaptiv	/e Reuse=ADR,	New Constructio	n=NC, Single Room	Occupa	ncy=SRO	
		OV	VNER AN	D DEVELO	PMENT TEAM	<u>/I</u>			
Owner:		SilveLeaf	at Chand	ler II, LP					
Owner Contact and	d Phone:	J Michael	Sugrue,	(903) 887-4	344				
Developer:		StoneLea	f Develop	ment, L.L.C	<b>C</b> .				
Housing General C	Contractor:	StoneLea	f, Inc.						
Architect:		Architettu	ra, Inc.						
Market Analyst:		Apartmen	t Market I	Data, L.L.C					
Syndicator:		National E	quity Fur	nd, Inc.					
Supportive Service	es:	Texas Inte	er-Faith S	Supportive S	Services, Inc	;			
Consultant and Co	ntact:	N/A,							
		U	NIT/BUII I	DING INFO	RMATION				
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>5</u>		11117 00121	<u> </u>		ricted Units:			44
Om Broakdown		20 21			Market Ra				0
	Eff 1 BR 2	2 BR 3 BR	4 BR 5 B	<u>sr</u>	Owner/Em	ployee Units:			0
	0 20	24 0	0 0		Total Deve	lopment Units:			44
Type of Building:					Total Deve	lopment Cost*	:		\$0
Duplex	$\square$ 5 units or n	more per bu	ilding		Number of	Residential Bu	uilding	gs:	22
☐ Triplex	$\square$ Detached F	Residence			•	h Total Units:			6
☐ Fourplex	☐ Single Roo	om Occupar	ncy		HOME Lov	v Total Units:			9
☐ Townhome	☐ Transitiona	al							
	*Note: It	If Development C	Cost = \$0, an I	Underwriting Re	port has not beer	completed.			
				G INFORM					
			Applio Requ		Departme Analysis*	nt Am	ort	Term	Rate
Competitive Hous	sing Tax Credit	Amount:	\$518,		\$518,60		<u>Jit</u>	101111	<u>rtato</u>
HOME Activity Fu	ınd Amount:		\$1,539,	272	\$1,539,2	72	0	0	0.00%
HOME CHDO Op	erating Grant A	Amount:		\$0	;	\$0			
*Note: If an Underwriting Re	port has not been com			recommended for		credit amount recomn	nended	is the Applic	cant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Silverleaf at Chandler II, TDHCA Number 10026

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Nichols, District 3, NC Points: 0 US Representative: Hensarling, District 5, NC

TX Representative: Brown, District 4, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

S, Ronny Lawrence, Commissioner, Pct. 3

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Northwest Chandler Neighborhood Alliance, Marshall Crawford, Jr. Letter Score: 24 S or O: S

Additionally, the development would attract needed growth in our area of the city which has been somewhat stagnant through the years, while the rest of the city has been considerable expansion of new homes and businesses.

The proposed site of the development is well placed and would be accessed from FM 20 I0 which is a well maintained road, and would not cause an undue increase in throughtraffic in our neighborhood.

Northwest Chandler Neighborhood Alliance, Marshall Crawford, Jr. Letter Score: 24 S or O: S

The city of Chandler has a shortage of housing available for senior adults, particularly those with limited income. The addition of the proposed development, with its smaller floor plans, maintained yards and common areas would be a welcome and needed addition to our community.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$1,539,272 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1,539,272, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the Chandler Area Economic Development Corporation in the amount of \$140,000, or a commitment from a qualifying substitute source in an amount not less than \$140,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Silverleaf at Chandler II, TDHCA Number 10026

COMPLIANCE EVAULATION SUMMARY:						
☐ No unresolved issues of material non-compliance or audit findings:						
Total # Developments in Portfolio:						
Total # Monitored:						
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:						
Competitive Housing Tax Credits: ✓ Score: 211 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$518,601				
Recommendation: Has a competitive score within its allocation type and region						
HOME Activity Funds:	Loan Amount:	\$1,539,272				
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0				
Recommendation:						
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Huntington at Greenville, TDHCA Number 10027

	BASIC DEVELOPMENT INFORMATION						
Site Address: 300 E	Block S. Greenville Ave.a	nd Main St.		Developme	ent #:	10027	
City: Allen		Region: 3		Population Se	rved:	Elderly	
County: Collin	n 2	Zip Code: 7500	02	Alloc	ation:	Urban	
HTC Set Asides:	At-Risk $\square$ Nonprofit $\square$	□USDA □Ru	ral Rescue	HTC Housing Act	tivity*:	NC	
HOME Set Asides:	□CHDO □Prese	rvation $\Box$ Gen	eral				
*	*HTC Housing Activity: Rehabilitation	n=RH, Adaptive Reuse=	ADR, New Constru	ction=NC, Single Room Oc	ccupancy=SRO		
	<u>0\</u>	WNER AND DEVE	LOPMENT TE	<u>AM</u>			
Owner:	Allen Hun	itington Partners,	Ltd.				
Owner Contact and	Phone: Mark Mus	semeche, (713) 5	522-4141				
Developer:	MGroup,	L.L.C.					
Housing General Co	ontractor: NRP Con	tractors, L.L.C.					
Architect:	MGroup +	Architects, Inc.					
Market Analyst: O'Connor & Associates							
Syndicator:	N/A						
Supportive Services: TBD							
Consultant and Cont							
Consultant and Com	tact.						
UNIT/BUILDING INFORMATION							
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total Re	estricted Units:		114	
	6 0 51 57			Rate Units:		0	
	Eff 1 BR 2 BR 3 BR			Employee Units:		0	
Towns of Duildings	0 61 53 0 0 0 Total Development Units:					114	
Type of Building:				otal Development Cost*: \$0 umber of Residential Buildings: 1			
☐ Duplex   ✓ 5 units or more per building				Number of Residential Buildings:			
· ·	☐ Triplex ☐ Detached Residence			HOME High Total Units: HOME Low Total Units:			
<ul><li>☐ Fourplex</li><li>☐ Townhome</li></ul>	☐ Single Room Occupar	псу	TIONIL	low rotal office.		0	
☐ Townhome ☐ Transitional  *Note: If Development Cost = \$0, an Underwriting Report has not been completed.							
FUNDING INFORMATION							
Applicant Department							
		Request	Analysis	s* Amo	rt Term	Rate	
Competitive Housing Tax Credit Amount: \$1,387,546 \$0							
HOME Activity Fund Amount: \$0				\$0	0 0	0.00%	
HOME CHDO Operating Grant Amount: \$0 \$0							
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Huntington at Greenville, TDHCA Number 10027

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Shapiro, District 8, NC Points: 0 US Representative: Hall, District 4, NC

TX Representative: Paxton, District 70, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$700,000, or a commitment from a qualifying substitute source in an amount not less than \$700,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Allen and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Allen in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# The Huntington at Greenville, TDHCA Number 10027

COMPLIANCE EVAULATION SUMMARY:						
☐ No unresolved issues of material non-compliance or audit findings:						
Total # Developments in Portfolio:						
Total # Monitored:						
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:				
Competitive Housing Tax Credits: ✓ Score: 207 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0				
Recommendation: Not Recommended: Does not have a competitive score within its allocation	Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.					
HOME Activity Funds:	Loan Amount:	\$0				
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0				
Recommendation:						
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Pecan Ridge, TDHCA Number 10028

BASIC DEVELOPMENT INFORMATION									
Site Address: NW	C of Milam and	15th St.				Deve	elopment	#:	10028
City: Tex	arkana	R	Region:	4		Populati	ion Serve	d:	General
County: Boy	vie	Zi	p Code:	75501			Allocatio	n:	Urban
HTC Set Asides:	□At-Risk □No	onprofit $\Box$	USDA	□Rural F	Rescue	HTC Housi	ng Activity	y*:	RH
HOME Set Asides:	CHDO	Preserv	ation	□General					
	*HTC Housing Activity	y: Rehabilitation=	RH, Adaptive	e Reuse=ADR,	New Construc	tion=NC, Single F	Room Occupa	ancy=SRO	
		OW	NER AND	D DEVELO	PMENT TEA	<u>AM</u>			
Owner:		Pecan Rid	ge at Ros	seHill, LP					
Owner Contact and	d Phone:	Naomi Byri	ne, (903)	838-8548					
Developer:		Pecan Rid	ge at Ros	seHill GP, I	L.C./Prin	tice L. Gary			
Housing General C	Contractor:	Carleton C	onstruction	on, Ltd.					
Architect:		BGO Archi	tects, Inc	<b>:</b> .					
Market Analyst:	Market Analyst: Integra Realty Resources								
Syndicator:	Syndicator: National Equity Fund								
Supportive Services: Housing Authority of the City of Texarkana									
Consultant and Co	ntact:	N/A,							
UNIT/BUILDING INFORMATION									
Unit Breakdown:	<u>30% 40% 50</u>	·	VIII/ DOILL	onvo nvi o					124
Offit Breakdown.						0			
		BR 3 BR 4	BR 5 B	R	Owner/Employee Units:				0
		56 36	0 0		• •				124
Type of Building:	·					\$18,595,065			
☐ Duplex	☐ Duplex    ✓ 5 units or more per building			Number of Residential Buildings: 24					
☐ Triplex	_ ·				HOME High Total Units: 0				
☐ Fourplex	$\square$ Single Roon	m Occupancy HOME Low Total Units:					0		
☐ Townhome	$\square$ Transitional								
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.									
FUNDING INFORMATION									
			Applic		Departm		Amort	Torm	Data
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,953,734 \$1,899,414					Kale				
HOME Activity Fund Amount: \$0				\$0	0	0	0.00%		
HOME CHDO Operating Grant Amount: \$0				\$0					
*Note: If an Underwriting Re	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						olicant Request		



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Pecan Ridge, TDHCA Number 10028

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Eltife, District 1, S Points: 14 US Representative: Hall, District 4, NC

TX Representative: Frost, District 1, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Rosehill Neighborhood Improvement Association, Inc., Erma Stenson Letter Score: 24 S or O: S

- 1. The new development will replace old, crime-ridden public housing, and will provide nice new housing for low-income residents. It will also compliment a coming townhome development that will be completed early 2010.
- 2. The development is in line with the City of Texarkana's improvement initiatives in the area which are quite extensive and represent millions of dollars in investment.
- 3. The new housing being introduced into this neighborhood will be a magnet for new business development, as retail needs grow with the coming residents.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance, by Commitment, of a detailed cost breakdown prepared by a Third Party engineer or architect related to the site work costs, and a letter from a certified public accountant allocating which portions of those site costs should be included in Eligible Basis and which ones may be ineligible.
- 2. Receipt, review, and acceptance by Commitment Notice of a firm commitment from City of Texarkana for interim funds describing all terms and conditions of repayment.
- 3. Receipt, review, and acceptance, by Cost Certification, of an attorney or CPA opinion clearly establishing that the proposed Texarkana Public Facility Corporation HOPE VI loans can be considered to be a valid debt with the reasonable expectation that they will be repaid in full.
- 4. Receipt, review, and acceptance by Carryover of satisfactory documentation reporting release of liens held in place on the site, and a nothing further certificate from the title company.
- 5. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 6. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of lead in the drinking water as a result of the subject property plumbing, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the elimination of any identified sources of lead.
- 7. Receipt, review, and acceptance, by carryover, of evidence from the local taxing jurisdiction confirming that a 100% property tax exemption will be available to the development.
- 8. Receipt of a firm commitment of funding from the City of Texarkana in the amount of \$975,000, or a commitment from a qualifying substitute source in an amount not less than \$975,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 9. Should the terms and rates of the proposed financing change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Pecan Ridge, TDHCA Number 10028

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 21		
Total # Monitored: 18		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISO	ORY COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 225 ☐ Meeting a Required Set-As	ide Credit Amount*:	\$1,899,414
Recommendation: Recommended because without this award included, this sub-region's significant portion of their total targeted sub-regional allocation when		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Re	quest (pending the Financial Fea	sibility Analysis).



# Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/20/10 PROGRAM: FILE NUMBER: 10028 9% LIHTC **DEVELOPMENT** Pecan Ridge Location: NW Corner of Milam & 15th Street Region: City: Texarkana County: Bowie 75501 DDA Key Attributes: General, Reconstruction, Urban, Multifamily **ALLOCATION REQUEST** RECOMMENDATION TDHCA Program **Amount** Interest Amort/Term **Amount** Interest | Amort/Term Housing Tax Credit (Annual) \$1,953,734 \$1,899,414

### CONDITIONS

- 1 Receipt, review, and acceptance, by Commitment, of a detailed cost breakdown prepared by a Third Party engineer or architect related to the site work costs, and a letter from a certified public accountant allocating which portions of those site costs should be included in Eligible Basis and which ones may be ineligible.
- 2 Receipt, review, and acceptance by Commitment Notice of a firm commitment from City of Texarkana for interim funds describing all terms and conditions of repayment.
- 3 Receipt, review, and acceptance, by Cost Certification, of an attorney or CPA opinion clearly establishing that the proposed Texarkana Public Facility Corporation HOPE VI loans can be considered to be a valid debt with the reasonable expectation that they will be repaid in full.
- 4 Receipt, review, and acceptance by Carryover of satisfactory documentation reporting release of liens held in place on the site, and a nothing further certificate from the title company.
- 5 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 6 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of lead in the drinking water as a result of the subject property plumbing, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the elimination of any identified sources of lead.
- 7 Receipt, review, and acceptance, by carryover, of evidence from the local taxing jurisdiction confirming that a 100% property tax exemption will be available to the development.
- 8 Should the terms and rates of the proposed financing change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.

# SALIENT ISSUES

TDHCA SET-ASIDES for LURA							
Income Limit	Rent Limit	Number of Units					
30% of AMI	30% of AMI	7					
50% of AMI	50% of AMI	56					
60% of AMI	60% of AMI	61					

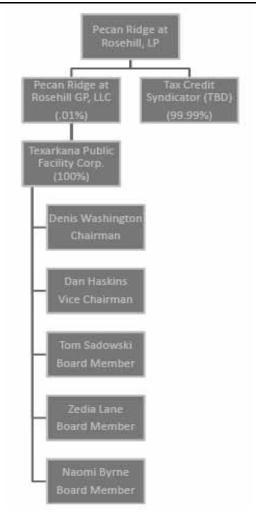
### STRENGTHS/MITIGATING FACTORS

### WEAKNESSES/RISKS

- Overall occupancy in the PMA is 95%, and existing HTC properties are at 96%.
- The gross capture rate is 5% and the capture rate for each unit type is at or below 7%.

# **DEVELOPMENT TEAM**

### OWNERSHIP STRUCTURE



# CONTACT

Contact: Naomi Byrne Phone: (903) 838-8548 Fax: (903) 832-2899

Email: nbyrne@texarkanaha.org

# **IDENTITIES of INTEREST**

- The Applicant and Developer are related entities. These are common relationships for HTC-funded developments.
   The supportive services provider is listed as the Housing Authority of the City of Texarkana.
- The seller is also regarded as a related party to the General Partner (GP) as the GP's board is made up entirely of the seller's board members or employees. The acquisition price will be based upon the lesser of the declared price, the appraised value, or the original acquisition and holding costs. This is discussed at greater length in the construction cost section of this report.

# PROPOSED SITE

# SITE PLAN



### **BUILDING CONFIGURATION**

Building Type	A-HC	В	B1	С	C1	C-HC	D-HC		Total
Floors/Stories	2	2	2	2	2	2	2		Buildings
Number	5	4	2	3	2	2	6		24

BF	R/BA	SF		Units						Total Units	Total SF		
1	1	765			1	2	2	1				14	10,710
1	1	803						1				2	1,606
1	1	841			1	2	2	2				16	13,456
2	2	1,168	1	2	1							15	17,520
2	2	1,228		2	2	1		1	3			35	42,980
2	2	1,228							1			6	7,368
3	2	1,387	1			2	2	2	2			31	42,997
3	2	1,387	1									5	6,935
Ur	nits per	Building	3	4	5	7	6	7	6			124	143,572

### Rehabilitation/Reconstruction Activities:

Stevens Courts is an existing 124-unit family development consisting of 14 residential buildings and 1 management/leasing office on approximately 8.2 acres; which has reportedly reached the end of it's useful life. The proposed reconstruction activities include the abatement and demolition of all residential buildings which is projected to take about 3 months (September - November 2010). The existing management/leasing office was formerly the Administration Building for the Housing Authority of Texarkana and this building will be abated and rehabilitated in order to house a small museum to the former development (Steven Courts) and two other developments in Texarkana as requested by the State Historical Preservation Office. This building will also house a computer learning center. The proposed development will include the same number of units (124) and the City has added additional land to bring the total site up to 10.26 acres. The new development will consist of 24 residential buildings, 1 clubhouse/leasing office, and the preserved/rehabilitated Administration Building (museum/computer center).

#### Tenant Relocation Plan:

the Site." (p. 2)

The Applicant has included \$212,291 in tenant relocation expenses. The Housing Authority of Texarkana, Texas (HATT) has provided a comprehensive relocation plan which combines several planned rehabilitation/reconstruction developments within Bowie County. Overall, HATT expects approximately 124 families to be displaced from the existing Stevens Courts development during the Summer of 2010. Excerpt from the HATT Relocation Plan:

"The construction of new residential units will occur in five phases and include a combination of 529 public housing and tax credit rental units, and 25 affordable homeownership units scattered on sites throughout the Rosehill neighborhood. The first 120 rental units were recently completed in fall 2008 with Renaissance Plaza – a new building built on a vacant parcel that did not require resident relocation. Phase 2 (Covington), which consists of 126 affordable rental units, is completed as of spring 2010. Phase 3 (Stevens Courts) will total 124 affordable units and construction will begin in Q1 2011. Phase 4 will consist of 25 homeownership units for sale to low income households in the City of Texarkana. It will be constructed concurrently with Griff King and Stevens Courts rental developments. Construction on Phase 5 (Griff King) will begin in Q2 2012 and will include 120-158 units. The redevelopment will be completed by Q3 2013 and the grant will closeout in 2013."

		SITE ISSUES				
Total Size: Flood Zone: Zoning:	10.26 acres Zone X MF-1	Scattered site? Within 100-yr floodplain? Needs to be re-zoned?	Yes Yes Yes	✓ No ✓ No ✓ No		
		TDHCA SITE INSPECTIO	N			
Inspector: T	DHCA Manufactured Housir	ng Staff	Date:	4/6/2010		
Excellent Surrounding (	✓ Acceptable	Questionable	Poor	Unacceptable		
•	Residential, Businesses	East:	Residential, Businesses			
South: F	Residential, Businesses	West:	Residential, Businesses	Businesses		
	HIGH	ILIGHTS of ENVIRONMENTA	al reports			
Provider: _A	Alpha testing, Inc.		Date:	3/24/2010		
Recognized I	Environmental Concerns (RE	Cs) and Other Concerns:				
" "This asses: (p. 3)	sment has revealed no evid	ence of recognized environm	ental conditions in conne	ection with the Site."		
<ul><li>"Based on</li></ul>	the age of the (existing) fac	cilities (pre circa 1940s) and th	e Site reconnaissance, as	bestos containing		

materials (ACM), lead-based paint (LBP), and lead-in-drinking water are considered to be potentially present at

Any funding recommendation will be subject to the following conditions:

- Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was
  completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate
  abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of
  any such materials.
- Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was
  completed to identify the presence of lead in the drinking water as a result of the subject property plumbing, and
  that appropriate abatement procedures, consistent with all relevant regulations, were followed for the elimination
  of any identified sources of lead.

	MARKET ANALYSIS								
Provider:	Integra Realty Resources	DFW		Date:	3/19/2010				
Contact:	Jon Cruse			Phone:	(972) 960-1222				
	Number of Revisions:	none	Date of Last Applicant Revision:		N/A				
Primary Market Area (PMA):		155 sq. miles	7 mile equivalent radius						
The Prim	nary Market Δrea is defined	I by 17 census trad	cts encompassing Texarkana Texa	as and Te	varkana Δrkansas				

	ELIGIBLE HOUSEHOLDS BY INCOME									
	Bowie County Income Limits									
НН	30	% of AMI	40% of A	AMI	50% of	AMI	60%	of AMI		
size	min	max	min	max	min	max	min	max		
1	\$0	\$10,850			\$0	\$18,100	\$0	\$21,720		
2	\$0	\$12,400			\$0	\$20,700	\$0	\$24,840		
3	\$0	\$13,950			\$0	\$23,250	\$0	\$27,900		
4	\$0	\$15,500			\$0	\$25,850	\$0	\$31,020		
5	\$0	\$16,750			\$0	\$27,900	\$0	\$33,480		
6										

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA								
File #	Development	Туре	Target Population	Comp Units	Total Units				
	Proposed, Under Construction, and Unstabilized Comparable Developments								
07164	Oaks at Rose Hill fka Covington Townhomes	recon	family	126	126				
	Other Affordable Developments in PMA since 2	2006							
060050	Renaissance Plaza	new	senior	n/a	120				
	Stabilized Affordable Developments in PMA ( pre-2006 )								
	Total Properties ( pre-2006 )	4	Total Units		552				

Proposed, Under Construction, and Unstabilized Comparable Supply:

The Market Analyst reports two proposed developments in PMA: Cowhorn Creek at Rosehill and Lakeridge Apts Phase II. Apparently both of these developments had intended to submit applications for the 2010 HTC cycle, but neither actually did. So these are not considered in the underwriting analysis.

Another development, The Oaks at Rosehill (#07164, fka Covington Townhomes) is located less than one mile from the subject. The market study reports this property to be 100% occupied, but Department data indicates it is 94% occupied in April 2010, and has not been at least 90% occupied for 12 consecutive months. The underwriting analysis includes the 126 units at the Oaks at Rosehill in the Capture Rate calculation.

OVERALL DEMAND ANALYSIS								
	Market Analyst	Underwriter						
Total Households in the Primary Market Area	32,565	32,565						
Potential Demand from the Primary Market Area	4,916	5,030						
Potential Demand from Other Sources	0	0						
GROSS DEMAND	4,916	5,030						
Subject Affordable Units	124	124						
Unstabilized Comparable Units	188	126						
RELEVANT SUPPLY	312	250						
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	6.3%	5.0%						

### Demand Analysis:

The Market Analyst identifies Gross Demand for 4,916 units, and a Gross Capture rate of 6.3% for a total Relevant Supply of 312 units (including the two proposed developments that did not apply). The Underwriter identifies Gross Demand for 5,030 units, and a Gross Capture rate of 5.0% for 250 units (the 124 subject units, and 126 units at the Oaks at Rosehill).

The maximum Gross Capture rate for urban developments targeting family households is 10%. The analysis indicates sufficient demand to support the subject as well as the unstabilized comparable units in the PMA.

Additionally, the subject will be Replacement Housing for existing Affordable Housing; as such, the Gross Capture Rate limit is not a criterion for feasibility.

	UNDERWRITING ANALYSIS of PMA DEMAND by UNIT TYPE										
		Marke	t Analys	st			Under	writer			
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate		
1 BR/30%	688	2	not reported			4,229	2	4	0%		
1 BR/50%	727	14	4 not reported			6,293	14	0	0%		
1 BR/60%	400	16	no	t reported		632	16	28	7%		
2 BR/30%	462	3	no	t reported		8,770	3	10	0%		
2 BR/50%	609	23	no	t reported		11,978	23	0	0%		
2 BR/60%	179	30	no	t reported		7,649	30	84	1%		
3 BR/30%	295	2	no	not reported		2,356	2	0	0%		
3 BR/50%	458	19	no	t reported		5,292	19	0	0%		
3 BR/60%	145	15	no	t reported		3,473	15	0	0%		

### Primary Market Occupancy Rates:

The market study reports that "the average occupancy for the supply of multifamily properties within the subject's PMA is 95% ... (and) the average occupancy for the supply of LIHTC properties within the subject's PMA is 96%. " (pp. 46-48)

### Absorption Projections:

"We were able to obtain absorption information on two LIHTC projects within the PMA. Chapel Ridge – Phase II, which consists of 72 units (mix of market rent and income and rent restricted units), opened in November 2004 and reached stabilized occupancy five months later. This equates to an absorption pace of approximately 13 units per month. Lakeridge Apartments, which consists of 112 units (100% income and rent restricted), opened in November 2004 and reached stabilized occupancy ten months later. This equates to an absorption pace of approximately 11 units per month. Based the preceding, a new property, the size of the subject as proposed with 124 units, is likely to be absorbed within 12 months of opening, equating to an absorption pace of approximately 10 units per month. (p. 50)

# Market Impact:

"The subject is located in an area with above average occupancy levels, below (average) rents, and two new LIHTC projects, other than the subject, forecast to come online within the next 24 months ... we conclude there to be sufficient unmet demand to support the development of the subject." (summary of conclusions)

### Comments:

The market study provides sufficient information on which to base a funding recommendation.

me ma	met stady provides samelent ii	iioimation o	Tr Willett to base a farial	ng recommendan	511.
		<b>OPERATING</b>	PROFORMA ANALYS	IS	
Income:	Number of Revisions:	None	Date of Last Applicant	t Revision:	N/A
rents co Authori	ally Units: The Applicant's curre bllected per unit calculated by ity of Texarkana, Texas from the tric utility expenses while the o	y subtracting e 2009 housir	g tenant-paid utility allow ng tax credit program re	vances as maintair ent limits. Tenants w	ned by the Housing vill be required to pay
Application the 30 F different the Are subsidy equal to service these retained the rem	Housing Units: The remaining 3 ant, for the 30 PHUs, the Housing PHUs to be reconstructed. Undice between operating experia Median Family Income (AM) paid to the Housing Authority to the public housing units' product by the PHUs. The Underwrite ents did not yield enough income, the Underwriter included intaining pro rata PHU operating policant's projection.	ng Authority water the agreed asses for the PFI), but in now by HUD on a grated share der used the same to compan secondary in	will be executing an Operment, HUD pays an and HUS and the amount of event shall the rent character per unit basis. In calculation of expenses less the tense ame rents as reported by letely offset the PHUs' princome an amount of perments as reported by the physical process.	erating Subsidy Agranual operating substant operating substants earned to tenants exulating the income, ant contribution, arey the Applicant for or ata share of operation of the subside the subside the subside results of the subside t	eement which covers sidy equal to the rning less than 30% of ceed the operating the subsidy will be and no debt can be the PHUs. However, erating expenses; dy necessary to cover
collecte conserv this dev (\$20/un the min project Vacane	lary income is estimated at \$5 ed. Current secondary income vative assumption that second velopment the Underwriter condit/month) for the 94 HTC-only income secondary income figurition of \$7,440 in annual secondary and collection losses of -7.5 plicant's secondary income anes.	e guidelines dary income mpared the units to the Are of \$5/unit/dary income.	allow for \$5 to \$20/unit/would not be collected maximum amount of se applicant's secondary incompant the Underwriter inded.	month; however, the control of the public house condary income all come figure. Since its able to include the	ne Underwriter used a sing units. Therefore, for llowed the Applicant is using ne Applicant's
2010 HT	C Rent Limits were utilized in the C rents and PHU rents reporte y for gross rents collected.		9	_	•
Expense:	Number of Revisions:	2	Date of Last Applicant	t Revision:	6/11/2010
estimat limit for databa	olicant's total annual operatin e of \$3,514 per unit. The Appli initial feasibility requirements. use figures, and an operating I ton Townhomes (aka - The Oa	cant's projec The Underw budget for a	cted expense to income riter's expense estimate completed, comparab	e ratio is 62.89% whi s are derived from	ch is below the 65% TDHCA, IREM

For payroll, the Underwriter utilized the IREM average, as it was comparable to the Applicant's estimate, which was based on the operating budget for a comparable development. The normal methodology for estimating utilities yielded estimates higher than the Applicant's projection; however, the Underwriter relied on the operating budget for the comparable development, Covington Townhomes, in determining an estimate of utility expenses (including water, sewer, and trash). The Applicant's estimate of replacement reserve expense, \$300 per unit per year, is 20% higher than the Underwriter's estimate. The Underwriter's estimate is equal to \$250 per unit per year, which is consistent with the Department's guidelines for new construction, and consistent with Sterling Bank's requirement.

Of note, the Applicant has indicated that the development will receive a property tax exemption. The Applicant did not provide documentation from the taxing jurisdiction to support this claim; however, based on the ownership of the property by the Housing Authority, the Underwriter has also assumed that the development will be tax exempt. However, this report is conditioned on receipt, review, and acceptance, by Carryover, of evidence from the local taxing jurisdiction confirming that a 100% property tax exemption will be available to the development.

#### Conclusion:

The Applicant's effective gross income, operating expenses, and net operating income are all within 5% of the Underwriter's estimates; therefore, the Applicant's year one operating pro forma will be used to determine the development's debt capacity. The Applicant's estimated debt service is within 1% (or \$872 less than) of the Underwriter's calculation. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.34, which is within the Department's DCR guideline of 1.15 to 1.35.

### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible for the long-term.

		ACQUISITION IN	FORMATION		
		APPRAISED	VALUE		
				5 .	0.410.400.40
Provider: Integra Realty Res	ources			Date:	3/19/2010
Number of Revisions:	None	Date of Last App	olicant Revision:	N/A	
Land Only: 10.26 acres		\$510,000	As of:	3/2/2010	
Existing Buildings: (as-is)		\$0	As of:	3/2/2010	
Total Development: (as-is)		\$510,000 As of: 3/2/2010			<del></del>
		ASSESSED	VALUE		
Land Only: 10.312 acres	\$	187,727	Tax Year:		2009
Existing Buildings:	\$1	,232,912	- Valuation	by:	Bowie CAD
Total Assessed Value: \$1,420,639			Tax Rate:		2.34589
Comments:			_		

The difference in total acreage between the appraisal and CAD is due to land reserved for "right of way" which is accounted for in the appraisal district's overall acreage calculation, but is not accounted for in the Applicant's overall acreage calculation. The boundary survey reports tract I being 8.194 acres and tract being 2.066 acres for a total of 10.260 acres.

		EVIDENC	CE of PRO	PERTY CONTROL		
Type: Cor	tract for Lease				Acreage: 1	0.26
Contract Exp		12/31/2010	Valid T	hrough Board Date?	Yes	No
Acquisition C		 )	Other:	J		
Seller: Hou	sing Authority of arkana, Texas		Relate	d to Development Team?	✓ Yes	□ No
annual lea The seller i seller's boa A portion Church. Th evidence	ase payment red s a related-party ard members or of the developm ne Applicant pui	puired.  I to the lease transactemployees.  I the transactemployees are the contracted of the contracted that the contracted of the contracted of the contracted that	ction as the on Bowie C future exp	payment of \$500,000 and a lee General Partner's board is m AD as being owned by Union ansion during the reconstruct are included in the overall site	nade up entirely c n Hill Missionary Ba tion activities on 1	of the aptist /14/2010 as
			TITL	.E		
Texarkana Page 163 FILED OF F Abstract of judgment	i, Texas to Union of the Real Prop ECORD AT THIS T if Judgment dat against the defo	Hill Missionary Baptis erty Records of Bowi (IME.) ed June 22, 2007, whendant, Rose H. Stew the Real Property Re	t Church ir e County, nerein the p vart the an ecords of B	d by Philip Ball, Director of Public the amount of \$2,187.44 and Texas. (As to Lot 6 & Pt. Lot 7, plaintiff, Citibank (South Dakonount of \$9,250.72, said Abstratowie County, Texas. (As to Lo	d recorded in Volument (No. 1974) Addition) (No. 1974) N.A. recovered	ume 4055, O RELEASE ed recorded in
		CONSTRUCTIO	ON COST E	ESTIMATE EVALUATION		
COST SCHED	<i>ULE</i> Number of	Revisions:	4	Date of Last Applicant Rev	rision: 7/19	9/2010
represents place in 1 however, indicating of 5% of th	olling Housing Au an identity of in 1953, the Applica the Applicant di an original acq ae original purch tted documenta	terest. According to nt was not able to pe d submit original pro uisition cost of \$37,42 ase price to substant ation was insufficient	the Applic rovide a se perty ledg 26, and util tiate the c to allow th	he property, therefore the tra cant, because the acquisition ettlement statement for the or ers used in the audited finance ized a return on equity calcu- laimed acquisition cost.	of the subject propertiginal land purch cials for the properties lation for the land eriginal acquisiti	ase; erty, I at a rate on cost for

The submitted documentation was insufficient to allow the Underwriter to establish the original acquisition cost for the purpose of calculating an identity of interest acquisition cost pursuant to REA rules. However, REA rules allow a 10% return on original acquisition costs and holding costs. Applying a 10% rate of return to a transaction completed in 1953, an original purchase price of approximately \$2,400 would be enough to substantiate an acquisition cost of \$500K. The Underwriter considers it reasonable to assume that since 1953, the Housing Authority has made investments in the property of sufficient size to, with a 10% return, substantiate a current acquisition cost of \$500K.

The submitted Contract for Lease executed January 8, 2010 indicates the owner (Housing Authority of the City of Texarkana) grants an option to lease the subject site to Pecan Ridge at Rosehill, LP (the Applicant) at an upfront payment of \$500,000 for a term of 99 years; there is no annual lease payment.

The Applicant's claimed value of \$500K for the 10.260-acre site is below the appraised value (\$510K) and a return of 5% per year; therefore the Applicant's acquisition value of \$500,000 has been used for this analysis. This value represents \$48,733/acre or \$4,032/unit.

### Site Work Cost:

The Applicant's claimed site work costs of \$14,736 exceed \$9,000 per unit; therefore, third party engineer and CPA documentation is required. The required documentation has not been provided as of the date of this report. The Underwriter has assumed that the Applicant's estimate of eligible sitework costs can be substantiated. However, this report is conditioned on receipt, review, and acceptance, by Commitment, of a detailed cost breakdown prepared by a Third Party engineer or architect, and a letter from a certified public accountant allocating which portions of those site costs should be included in Eligible Basis and which ones may be ineligible.

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is \$548K or 7.3% higher than the Underwriter's Marshall & Swift derived estimate. Of note, the Applicant supplied a General Contractor's Final G702/703 for a comparable property completed by an affiliate of the Applicant. The final costs as reflected in the G702/703 were in line with the Underwriter's Marshall & Swift-derived estimate.

### Ineligible Costs:

The Applicant has estimated \$500,000 for demolition costs associated with the reconstruction.

### Interim Interest Expense:

The Applicant overstated one year's worth of fully drawn interim loan interest by \$424,400; therefore the eligible basis was adjusted by an equivalent amount.

### Contingency & Fees:

The Applicant overstated the Developer Fee by \$51,354; therefore the eligible basis calculation was reduced by an equivalent amount.

#### Reserves:

The syndicator (NEF) requires Lease-up Reserves of \$100K and an Operating Deficit Reserve of \$300K to be funded by the Owner at closing. The Applicant has estimated \$600K for the total reserve fund, and provided a lease-up schedule to substantiate \$245,350 in lease-up reserves; therefore the Underwriter has included the syndicator's required \$300K operating reserve plus the Applicant's projected lease-up reserve of \$245,350 for a total reserve amount of \$545,350.

### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract.

### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$16,234,311 and the 9% applicable percentage rate supports annual tax credits of \$1,899,414. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED FINA	NCING STRUCTURE
SOURCES (	& USES Number of Revisi	ons: 1	Date of Last Applicant Revision: 3/26/2010
Source:	Sterling Bank		Type: Interim Financing
Principal:	\$9,000,000	Interest Rate: 5.5	6 Fixed Term: 30 months
Source:	Sterling Bank		Type: Permanent Financing
Principal:	\$1,959,168	Interest Rate: 9.0	6 Fixed Amort: 360 months
Comment	S:		<del></del>

\$9M will be available for interim financing at a rate of "Prime floating + 1% subject to a minimum all in rate of 5.50% for an expected term up to 30 months, and is anticipated to be repaid with LIHTC equity proceeds.

Permanent loan rate to be locked no later than construction loan closing. The commitment letter dated 2/22/10 states a fixed rate of 9% underwriting rate of interest based on market conditions at that time. The loan will carry a term of 15 years with principle and interest payments based on a 30 year amortization schedule with a balloon payment due upon maturity. The Owner will be required to fund and Operating Deficit Reserve equal to 6 months of the higher of actual or underwritten operating expenses (including replacement reserves) and debt service. The commitment is contingent upon TDHCA allocation of an LIHTC award.

Source:	City of Texarkana			Type:	Interim Lo	an		
Principal: Comments	\$975,000	Interest Rate:	Short-Term AFR	- [	Fixed	Amort:	12	months
upon ma	licant has applied for the aturity at the current short City of Texarkana with te	term AFR. This re	eport will be co					
Source:	Texarkana Public Facility	Corporation		Туре:	Interim t	o Perman	ent Loa	n (HOPE VI)
Principal: Comments	\$400,000	Interest Rate:	AFR	_	Fixed	Term:	45	years
long teri paymer Upon sta be amo balance or befor	licant has received a corm AFR, and a term of 45 years, payable through cash abilization and funding of rized over 45 years, and seand all accrued and unle 12/31/10. These loans a funds granted to HATT by	ears. During the flow. The loan with the permanent shall be payable paid interest due re being made with the state of the	interim phase t vill accrue inter senior lien finan through availa e at maturity. Ti	he loan west at lor ecing, the able cash ne currer	will require n ng-term AFR e entire outs n flow, with t nt terms are granted to	monthly int (3.94% as tanding b the entire of condition the Lende	erest of this alance outstar ed upo	inly report). e owed will ading on closing on e HAIT and
Source:	Texarkana Public Facility			Туре:	Interim t	o Perman	ent Loa	n (HOPE VI)
long teri paymer Upon sta be amo balance or befor HOPE VI	licant has received a corm AFR, and a term of 45 years, payable through cash abilization and funding of ritized over 45 years, and see and all accrued and unle 12/31/10. These loans a funds granted to HATT by	ears. During the flow. The loan with the permanent shall be payable paid interest due re being made withe HUD.	interim to perminterim phase to will accrue intersenior lien finanthrough availate at maturity. The with funds whice	he loan vest at lor est at lor icing, the ible cash ne currer h will be	will require n ng-term AFR e entire outs n flow, with t nt terms are granted to	monthly int (3.94% as standing b the entire of condition	erest of this alance outstar	nly report). e owed will nding on closing on
The reco Facility ( repaid a of this, th CPA opi	epay Permanent Loans frommended financing structorporation loans. Because and therefore treated as whis report is conditioned upnion clearly establishing the to be a valid debt with	cture indicates in se the ultimate so ralid debt, the an pon receipt, revi hat the proposed	nsufficient cash ource of these mount of the lo ew, and accept d Texarkana Pu	flow to infunds is for funds is for ans must otance, to blic Faci	repay the p ederal (HOF t be remove by Cost Cer lity Corpora	PE VI), if the ed from eliq tification, o tion HOPE	e loans gible b of an a	cannot be asis. Because ttorney or
Source:	National Equity Fund, Inc	c. (NEF)		Туре:	Syndication	on		
Proceeds: Comments The sync term) of	licator will require the pro	Syndication ject to capitalize		5% ase-up o	Anticipate of \$100K and		ting re	1,953,734 serve (long-
Amount:	\$145,087			Туре:	Deferred I	Developer	Fees	

### **CONCLUSIONS**

### Recommended Financing Structure:

The Underwriter's total development cost estimate less the total permanent loans of \$5,751,976 indicates the need for \$12,843,089 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,976,057 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,899,414Allocation determined by gap in financing:\$1,976,057Allocation requested by the Applicant:\$1,953,734

The allocation amount determined by the Underwriter's calculation of the eligible basis is recommended. A tax credit allocation of \$1,899,414 per year for 10 years results in total equity proceeds of \$12,344,961 at a syndication rate of \$0.65 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$498,128 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cash flow within 15 years of stabilized operation.

Underwriter:	Colton Sanders	Date:	July 20, 2010
Manager of Real Estate Analysis:	Audrey Martin	Date:	July 20, 2010
Director of Real Estate Analysis:	Brent Stewart	Date:	July 20, 2010

# **UNIT MIX/RENT SCHEDULE**

Pecan Ridge, Texarkana, 9% LIHTC #10028

LOCATION DATA							
CITY:	Texarkana						
COUNTY:	Bowie						
SUB-MARKET:							
PROGRAM REGION:	4						
RURAL RENT USED:	No						
IREM REGION:							

UNIT DISTRIBUTION										
# Beds # Units % Total										
Eff										
1	32	25.8%								
2	56	45.2%								
3	36	29.0%								
4										
TOTAL	124	100.0%								

	Other Unit Desgination									
	PF	ROGRAMS	S:	PHU						
	Rent Limit	Eff	1	2	3	4	Total Units			
6	PHU		\$247	\$247	\$247		30			
6										
6	MISC		\$0	\$0	\$0					

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:								
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:								
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:								

							UNI	T MIX / N	MONTHL	Y RENT	SCHEDU	JLE							
	UNIT DESCRIPTION PROGRAM RENT LIMITS APPLICANT RENT				ſS		TDHCA R	ENTS			MARKE	T RENTS							
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per NRA	Delta to Max Program	PHU	Market Rent	TDHCA Savings to Market
TC 30%	PHU	1	1	1	765	\$290	\$67	\$223	\$24	\$0.32	\$247	\$247	\$247	\$247	\$0.32	\$24	\$247	\$555	\$308
TC 50%	PHU	3	1	1	765	\$485	\$67	\$418	(\$171)	\$0.32	\$247	\$741	\$741	\$247	\$0.32	(\$171)	\$247	\$555	\$308
TC 50%		4	1	1	765	\$485	\$67	\$418	\$0	\$0.55	\$418	\$1,672	\$1,672	\$418	\$0.55	\$0		\$555	\$137
TC 60%		6	1	1	765	\$582	\$67	\$515	\$0	\$0.67	\$515	\$3,090	\$3,090	\$515	\$0.67	\$0		\$555	\$40
TC 60%		2	1	1	803	\$582	\$67	\$515	\$0	\$0.64	\$515	\$1,030	\$1,030	\$515	\$0.64	\$0		\$570	\$55
TC 30%	PHU	1	1	1	841	\$290	\$67	\$223	\$24	\$0.29	\$247	\$247	\$247	\$247	\$0.29	\$24	\$247	\$585	\$338
TC 50%	PHU	3	1	1	841	\$485	\$67	\$418	(\$171)	\$0.29	\$247	\$741	\$741	\$247	\$0.29	(\$171)	\$247	\$585	\$338
TC 50%		4	1	1	841	\$485	\$67	\$418	\$0	\$0.50	\$418	\$1,672	\$1,672	\$418	\$0.50	\$0		\$585	\$167
TC 60%		8	1	1	841	\$582	\$67	\$515	\$0	\$0.61	\$515	\$4,120	\$4,120	\$515	\$0.61	\$0		\$585	\$70
TC 30%	PHU	1	2	1.5	1,168	\$348	\$82	\$266	(\$19)	\$0.21	\$247	\$247	\$247	\$247	\$0.21	(\$19)	\$247	\$745	\$498
TC 50%	PHU	4	2	1.5	1,168	\$581	\$82	\$499	(\$252)	\$0.21	\$247	\$988	\$988	\$247	\$0.21	(\$252)	\$247	\$745	\$498
TC 50%		5	2	1.5	1,168	\$581	\$82	\$499	\$0	\$0.43	\$499	\$2,495	\$2,495	\$499	\$0.43	\$0		\$745	\$246
TC 60%		5	2	1.5	1,168	\$697	\$82	\$615	\$0	\$0.53	\$615	\$3,075	\$3,075	\$615	\$0.53	\$0		\$745	\$130
TC 30%	PHU	2	2	2	1,228	\$348	\$82	\$266	(\$19)	\$0.20	\$247	\$494	\$494	\$247	\$0.20	(\$19)	\$247	\$775	\$528
TC 50%	PHU	2	2	2	1,228	\$581	\$82	\$499	(\$252)	\$0.20	\$247	\$494	\$494	\$247	\$0.20	(\$252)	\$247	\$775	\$528
TC 50%		12	2	2	1,228	\$581	\$82	\$499	\$0	\$0.41	\$499	\$5,988	\$5,988	\$499	\$0.41	\$0		\$775	\$276
TC 60%		25	2	2	1,228	\$697	\$82	\$615	\$0	\$0.50	\$615	\$15,375	\$15,375	\$615	\$0.50	\$0		\$775	\$160
TC 30%	PHU	2	3	2	1,387	\$403	\$104	\$299	(\$52)	\$0.18	\$247	\$494	\$494	\$247	\$0.18	(\$52)	\$247	\$855	\$608
TC 50%	PHU	11	3	2	1,387	\$671	\$104	\$567	(\$320)	\$0.18	\$247	\$2,717	\$2,717	\$247	\$0.18	(\$320)	\$247	\$855	\$608
TC 50%		8	3	2	1,387	\$671	\$104	\$567	\$0	\$0.41	\$567	\$4,536	\$4,536	\$567	\$0.41	\$0		\$855	\$288
TC 60%		15	3	2	1,387	\$806	\$104	\$702	\$0	\$0.51	\$702	\$10,530	\$10,530	\$702	\$0.51	\$0		\$855	\$153
TOTAL:		124			143,572					l		\$60,993	\$60,993		1				
AVG:	-				1,158				(\$50)	\$0.42	\$492			\$492	\$0.42	(\$50)	\$60	\$742	(\$250)
ANNUAL:												\$731,916	\$731,916						

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# Pecan Ridge, Texarkana, 9% LIHTC #10028

		, ,	can mage,	Texarrana, 370				
INCOME Total No POTENTIAL GROSS RENT	et Rentable Sq Ft	:		TDHCA \$731,916	<b>APPLICANT</b> \$731,916			
Secondary Income		Per Unit Per Month:	\$5.00	7,440	7,440	\$5.00	Per Unit Per Month	
Other Support Income: PHU Sub		Per Onic Per Month.	φ5.00	16,496	7,440	\$0.00	Per Unit Per Month	
Other Support Income:	,				0	\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$755,852	\$739,356			
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(56,689)	(55,452)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental U		sions		0	0			
EFFECTIVE GROSS INCOME				\$699,163	\$683,904			
EXPENSES	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	6.06%	\$342	0.30	\$42,395	\$30,568	\$0.21	\$247	4.47%
Management	5.00%	\$282	0.24	34,958	34,195	0.24	276	5.00%
Payroll & Payroll Tax	25.87%	\$1,459	1.26	180,901	185,441	1.29	1,495	27.12%
Repairs & Maintenance	5.32%	\$300	0.26	37,190	35,290	0.25	285	5.16%
Utilities	3.39%	\$191	0.16	23,668	19,826	0.14	160	2.90%
Water, Sewer, & Trash	5.49%	\$310	0.27	38,381	40,020	0.28	323	5.85%
Property Insurance	2.96%	\$167	0.14	20,667	21,000	0.15	169	3.07%
Property Tax 2.34589		\$0	0.00	0	0	0.00	0	0.00%
Reserve for Replacements	4.43%	\$250	0.22	31,000	37,200	0.26	300	5.44%
TDHCA Compliance Fees	0.71%	\$40	0.03	4,960	4,960	0.03	40	0.73%
Other: Security & Supp. Serv.	3.09%	\$174	0.15	21,600	21,600	0.15	174	3.16%
TOTAL EXPENSES	62.32%	\$3,514	\$3.03	\$435,720	\$430,100	\$3.00	\$3,469	62.89%
NET OPERATING INC	37.68%	\$2,125	\$1.83	\$263,443	\$253,804	\$1.77	\$2,047	37.11%
DEBT SERVICE			•		, ,	·	. ,	
Sterling Bank				\$189,167	\$190,039			
Texarkana Public Facility Corp. (H	OPE IV)			\$0	\$0			
Texarkana Public Facility Corp.	,			\$0	\$0			
City of Texarkana, TX				0	0			
TOTAL DEBT SERVICE				189,167	190,039			
NET CASH FLOW				\$74,276	\$63,765			
AGGREGATE DEBT COVERAGE	RATIO			1.39	1.34			
RECOMMENDED DEBT COVERA	GE RATIO				1.34			
<b>CONSTRUCTION COST</b>								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	2.80%	\$4,032	\$3.48	\$500,000	\$500,000	\$3.48	\$4,032	2.69%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	10.23%	\$14,736	\$12.73	1,827,227	1,827,227	12.73	14,736	9.83%
Direct Construction	41.84%	\$60,239	\$52.03	7,469,668	8,017,422	55.84	64,657	43.12%
Contingency 5.22%	2.72%	\$3,914	\$3.38	485,348	485,348	3.38	3,914	2.61%
Contractor's Fees 14.00%	7.67%	\$11,044	\$9.54	1,369,514	1,373,620	9.57	11,078	7.39%
Indirect Construction	8.37%	\$12,055	\$10.41	1,494,791	1,494,791	10.41	12,055	8.04%
Ineligible Costs	6.77%	\$9,753	\$8.42	1,209,400	1,209,400	8.42	9,753	6.50%
Developer's Fees 15.00%	11.40%	\$16,409	\$14.17	2,034,740	2,168,873	15.11	17,491	11.66%
Interim Financing	5.14%	\$7,406	\$6.40	918,384	918,384	6.40	7,406	4.94%
Reserves	3.05%	\$4,398	\$3.80	545,350	600,000	4.18	4,839	3.23%
TOTAL COST	100.00%	\$143,987.27	\$124.36	\$17,854,422	\$18,595,065	\$129.52	\$149,960	100.00%
Construction Cost Recap	62.46%	\$89,934	\$77.67	\$11,151,757	\$11,703,617	\$81.52	\$94,384	62.94%
SOURCES OF FUNDS						RECOMMENDED		
Sterling Bank	10.97%	\$15,800	\$13.65	\$1,959,168	\$1,959,168	\$1,959,168	Developer F	ee Available
Texarkana Public Facility Corp. (HOPE		\$27,361	\$23.63	3,392,808	3,392,808	3,392,808	1	7,519
Texarkana Public Facility Corp.	2.24%	\$3,226	\$2.79	400,000	400,000	400,000		
National Equity Fund	71.12%	\$102,403	\$88.44	12,698,003	12,698,003	12,344,961	% of Dev. F	ee Deferred
Deferred Developer Fees	0.81%	\$1,170	\$1.01	145,087	145,087	498,128		4%
Additional (Excess) Funds Reg'd	-4.15%	(\$5,973)	(\$5.16)	(740,644)	(1)	0		tive Cash Flow
TOTAL SOURCES		(+-,0.0)	(+=)	\$17,854,422	\$18,595,065	\$18,595,065		2,536
<del>-</del>				. , ,	. ,,	, , , , , , , , , , , , , , , , , , , ,		•

# MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Pecan Ridge, Texarkana, 9% LIHTC #10028

### **DIRECT CONSTRUCTION COST ESTIMATE**

Marshall & Swift Residential Cost Handbook Average Quality Town Home Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$60.86	\$8,737,136
Adjustments				
Exterior Wall Finish	0.40%		\$0.24	\$34,949
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.05%		1.86	266,483
-				
Roofing			0.00	0
Subfloor			(0.16)	(22,972)
Floor Cover			2.22	319,089
Breezeways	\$23.05	0	0.00	0
Proches / Balconies	\$21.63	17,617	2.65	381,056
Plumbing Fixtures	\$1,015	13	0.09	13,195
Rough-ins	\$445	124	0.38	55,180
Built-In Appliances	\$2,525	124	2.18	313,100
Internal Stairs	\$1,575	0	0.00	0
Enclosed Corridors	\$50.94	0	0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.86	267,044
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$67.77	6,712	3.17	454,879
Other: fire sprinkler	\$2.25	0	0.00	0
SUBTOTAL			75.36	10,819,138
Current Cost Multiplier	0.99		(0.75)	(108,191)
Local Multiplier	0.86		(10.55)	(1,514,679)
TOTAL DIRECT CONSTRUC	TION COST	S	\$64.05	\$9,196,267
Plans, specs, survy, bld prmts	3.90%		(\$2.50)	(\$358,654)
Interim Construction Interest	3.38%		(2.16)	(310,374)
Contractor's OH & Profit	11.50%		(7.37)	(1,057,571)
NET DIRECT CONSTRUCTION	ON COSTS		\$52.03	\$7,469,668

### PROPOSED PAYMENT COMPUTATION

Sterling Bank	\$1,959,168	Amort	360
Int Rate	9.00%	DCR	1.39
Texarkana Public Facility Corp. (HOPE IV)	\$3,392,808	Amort	0
Int Rate	3.94%	Subtotal DCR	1.39
Texarkana Public Facility Corp.	\$400,000	Amort	0
Int Rate	3.94%	Aggregate DCR	1.39
City of Texarkana, TX	\$0	Amort	
Int Rate		Subtotal DCR	1.39
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.39

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S

NOI:	
Sterling Bank	\$189,167
Texarkana Public Facility Corp. (HOPE IV)	0
Texarkana Public Facility Corp.	0
City of Texarkana, TX	0
Additional Financing	0
TOTAL DEBT SERVICE	\$189,167

Sterling Bank	\$1,959,168	Amort	360
Int Rate	9.00%	DCR	1.34

Texarkana Public Facility Corp. (HOPE IV)	\$3,392,808	Amort	0
Int Rate	3.94%	Subtotal DCR	1.34

Texarkana Public Facility			
Corp.	\$400,000	Amort	0
Int Rate	3.94%	Aggregate DCR	1.34

City of Texarkana, TX	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.34

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GR	ROSS RENT	\$731,916	\$746,554	\$761,485	\$776,715	\$792,249	\$874,707	\$965,748	\$1,066,263	\$1,299,769
Secondary Inci	ome	7,440	7,589	7,741	7,895	8,053	8,891	9,817	10,839	13,212
Other Support	Income: PHU Subs	0	0	0	0	0	0	0	0	0
Other Support	Income:	0	0	0	0	0	0	0	0	0
POTENTIAL GF	ROSS INCOME	739,356	754,143	769,226	784,611	800,303	883,599	975,565	1,077,102	1,312,981
Vacancy & Col	lection Loss	(55,452)	(56,561)	(57,692)	(58,846)	(60,023)	(66,270)	(73,167)	(80,783)	(98,474)
Employee or O	ther Non-Rental Ui	0	0	0	0	0	0	0	0	0
EFFECTIVE GF	ROSS INCOME	\$683,904	\$697,582	\$711,534	\$725,765	\$740,280	\$817,329	\$902,397	\$996,319	\$1,214,508
EXPENSES at	3.00%									
General & Adm	ninistrative	\$30,568	\$31,485	\$32,430	\$33,402	\$34,405	\$39,884	\$46,237	\$53,601	\$72,035
Management		34,195	34878.9153	35,576	36,288	37,014	40,866	45,120	49,816	60,725
Payroll & Payro	oll Tax	185,441	191,004	196,734	202,636	208,715	241,958	280,496	325,172	437,004
Repairs & Mair	ntenance	35,290	36,349	37,439	38,562	39,719	46,045	53,379	61,881	83,163
Utilities		19,826	20,421	21,033	21,664	22,314	25,868	29,989	34,765	46,721
Water, Sewer 8	& Trash	40,020	41,221	42,457	43,731	45,043	52,217	60,534	70,175	94,310
Insurance		21,000	21,630	22,279	22,947	23,636	27,400	31,764	36,824	49,488
Property Tax		0	0	0	0	0	0	0	0	0
Reserve for Re	placements	37,200	38,316	39,465	40,649	41,869	48,538	56,268	65,230	87,664
TDHCA Comp	liance Fee	4,960	5,109	5,262	5,420	5,583	6,472	7,502	8,697	11,689
Other	_	26,560	27,357	28,178	29,023	29,894	34,655	40,174	46,573	62,590
TOTAL EXPEN	SES _	\$435,060	\$447,770	\$460,854	\$474,324	\$488,191	\$563,904	\$651,464	\$752,735	\$1,005,390
NET OPERATIF	NG INCOME	\$248,844	\$249,813	\$250,680	\$251,441	\$252,089	\$253,425	\$250,933	\$243,585	\$209,118
DEBT	SERVICE									
First Lien Finance	cing	\$189,167	\$189,167	\$189,167	\$189,167	\$189,167	\$189,167	\$189,167	\$189,167	\$189,167
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	Ō	0	0	0	0	0
Other Financing	_	0	0	0	0	0	0	0	0	0
NET CASH FLO	ow _	\$59,677	\$60,646	\$61,513	\$62,274	\$62,922	\$64,258	\$61,766	\$54,418	\$19,951
DEBT COVERA	AGE RATIO	1.32	1.32	1.33	1.33	1.33	1.34	1.33	1.29	1.11

# HTC ALLOCATION ANALYSIS -Pecan Ridge, Texarkana, 9% LIHTC #10028

CATEGORY	APPLICANT'S TOTAL	TDHCA TOTAL	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Purchase of land	\$500,000	\$500,000		
Purchase of buildings	7000,000	<b>¥</b> 5 5 5,5 5 5		
Off-Site Improvements				
Sitework	\$1,827,227	\$1,827,227	\$1,827,227	\$1,827,227
Construction Hard Costs	\$8,017,422	\$7,469,668	\$8,017,422	\$7,469,668
Contractor Fees	\$1,373,620	\$1,301,565	\$1,373,620	\$1,301,565
Contingencies	\$485,348	\$485,348	\$485,348	\$485,348
Eligible Indirect Fees	\$1,494,791	\$1,494,791	\$1,494,791	\$1,494,791
Eligible Financing Fees	\$918,384	\$918,384	\$918,384	\$918,384
All Ineligible Costs	\$1,209,400	\$1,209,400		
Developer Fees			\$2,117,519	\$2,024,548
Developer Fees	\$2,168,873	\$2,034,740		
Development Reserves	\$600,000	\$545,350		
TOTAL DEVELOPMENT COSTS	\$18,595,065	\$17,786,473	\$16,234,311	\$15,521,531

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$16,234,311	\$15,521,531
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$21,104,604	\$20,177,990
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$21,104,604	\$20,177,990
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,899,414	\$1,816,019

Syndication Proceeds 0.6499 \$12,344,961 \$11,802,946

Total Tax Credits (Eligible Basis Method) \$1,899,414 \$1,816,019

Syndication Proceeds \$12,344,961 \$11,802,946

Requested Tax Credits \$1,953,734

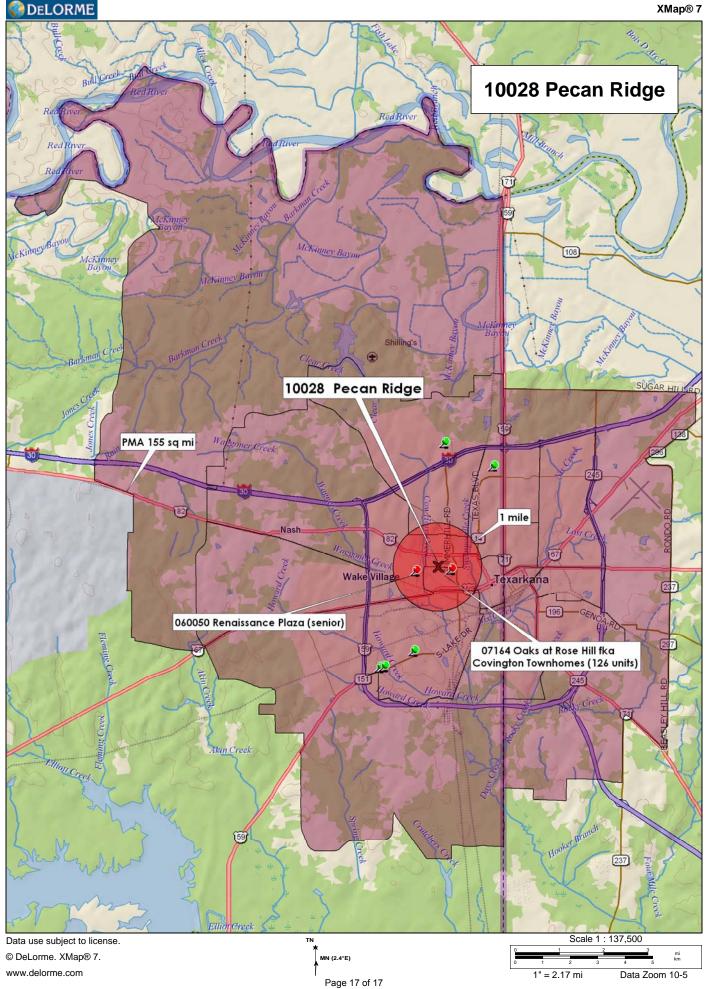
Syndication Proceeds \$12,698,003

Gap of Syndication Proceeds Needed \$12,843,089

Total Tax Credits (Gap Method) \$1,976,057

Recommended Tax Credits 1,899,414

Syndication Proceeds \$12,344,961





# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# The Crossing, TDHCA Number 10031

BASIC DEVELOPMENT INFORMATION						
Site Address: 3705 E.	Lucas			_	Development #:	10031
City: Beaumo	ont	Region:	5	Pop	oulation Served:	Elderly
County: Jefferso	on Z	Zip Code:	77708		Allocation:	Urban
HTC Set Asides: □At-	·Risk □Nonprofit □	USDA	□Rural R	descue HTC H	lousing Activity*:	NC
HOME Set Asides:	□CHDO □Preser	rvation	□General			
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO						
OWNER AND DEVELOPMENT TEAM						
Owner: BHA Crossing, LP						
Owner Contact and Phone: Robert L. Reyna, (409) 951-7201						
Developer:	Golden Tı	riangle Re	developme	nt Corp. R. David	d Kelly	
Housing General Conti	ractor: Carleton (	Construction	on, Ltd.			
Architect:	Beeler, G	uest, Owe	ns Archited	cts, LP		
Market Analyst: Integra Realty Resources						
Syndicator: National Equity Fund						
Supportive Services: Beaumont Housing Authority						
Consultant and Contac	Consultant and Contact: N/A,					
UNIT/BUILDING INFORMATION						
Unit Breakdown: 30	<u>50</u> 0% 40% 50% 60%	INITY DOILE	DINO INI O	Total Restricted	Units:	150
	23 0 52 75			Market Rate Uni		0
	ff 1 BR 2 BR 3 BR	4 BR 5 BR Owner/Employee Units:			0	
	0 126 24 0	0 0		Total Developme	ent Units:	150
Type of Building:				Total Developme	ent Cost*:	\$14,724,944
☐ Duplex ✓	5 units or more per bu	ilding		Number of Resid	dential Buildings:	3
☐ Triplex ☐	Detached Residence			HOME High Tot		0
☐ Fourplex ☐	Single Room Occupar	ncy		HOME Low Total	al Units:	0
☐ Townhome ☐	Transitional					
	*Note: If Development C	Cost = \$0, an U	Inderwriting Rep	oort has not been comple	eted.	
			G INFORMA			
		Applic Reque		Department Analysis*	Amort Tor	m Pate
Competitive Housing	Tax Credit Amount:	\$1,592,9		\$1,556,815	Amort Ter	m Rate
HOME Activity Fund	Amount:		\$0	\$0	0	0 0.00%
HOME CHDO Operat	ting Grant Amount:		\$0	\$0		
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request						



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# The Crossing, TDHCA Number 10031

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Williams, District 4, S Points: 7 US Representative: Poe, District 2, NC

TX Representative: Deshotel, District 22. S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

### Community Input Other than Quantifiable Community Participation Input:

### **General Summary of Comment:**

### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, by the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identity the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for demolition and removal of any such materials.
- 4. Receipt, review, and acceptance, by TDHCA Commitment of documentation of a loan commitment from City of Beaumont (or an acceptable Alternate source) for the proposed \$775,000.
- 5. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.
- 6. Receipt of a firm commitment of funding from the City of Beaumont in the amount of \$775,000, or a commitment from a qualifying substitute source in an amount not less than \$775,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# The Crossing, TDHCA Number 10031

<u>COMPLIANCE EVAULATION SUMMARY:</u>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 17		
Total # Monitored: 14		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 201 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,556,815
Recommendation: Recommended because without this award included, this sub-region's allo significant portion of their total targeted sub-regional allocation when tax of		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request	(pending the Financial Feas	ibility Analysis).



# Real Estate Analysis Division Underwriting Report

REPORT DATE:	06/22/10	PROGRAM:	HTC 9%		FILE NUMB	ER: <b>10</b>	031
DEVELOPMENT							
		The Cro	ssing Ap	artments			
Location: 3705 E	ast Lucas Stree	t				Re	gion: 5
City: Beaumont		County: Jeffers	son	Zip:	77708	ОСТ	✓ DDA
Key Attributes:	Elderly, New Co	onstruction, Urban					
		-	ALLOCATIO	)NI			
		<i>F</i>	ALLOCATIO	JIN .			
REQUEST					RECC	OMMENDAT	ION
TDHCA Program		Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (A	Annual)	\$1,587,098			\$1,556,815		
							•

- **CONDITIONS**
- 1 Receipt, review, and acceptance, by the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 4 Receipt, review, and acceptance by TDHCA commitment of documentation of a loan commitment from City of Beaumont (or an acceptable alternate source) for the proposed \$775,000.
- 5 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

### SALIENT ISSUES

TDHCA SET-ASIDES for LURA						
Income Limit	Rent Limit	Number of Units				
30% of AMI	30% of AMI	23				
50% of AMI	50% of AMI	52				
60% of AMI	60% of AMI	75				

PROS CONS

- Gross capture rate for the tax credit units is 5% and for public housing units is 2%.
- The majority-interest Developer has experience with 2,624 tax credit units in Texas.
- Average occupancy in PMA for all multifamily properties is 97% and average occupancy of LIHTC properties is 99%.

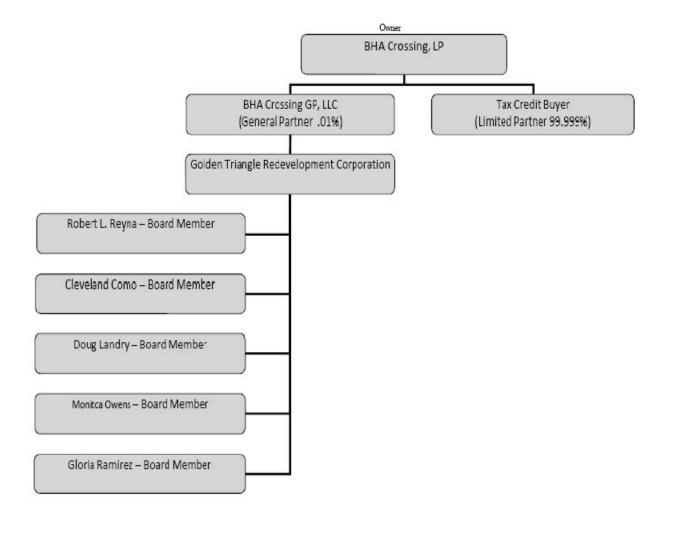
 Deferred developer fee is equal to 97% of 15-year cash flow.

# PREVIOUS UNDERWRITING REPORTS

No previous reports.

### **DEVELOPMENT TEAM**

OWNERSHIP STRUCTURE



# CONTACT

Contact: Robert L. Reyna Phone: (409) 951-7201 Fax: (409) 951-7275

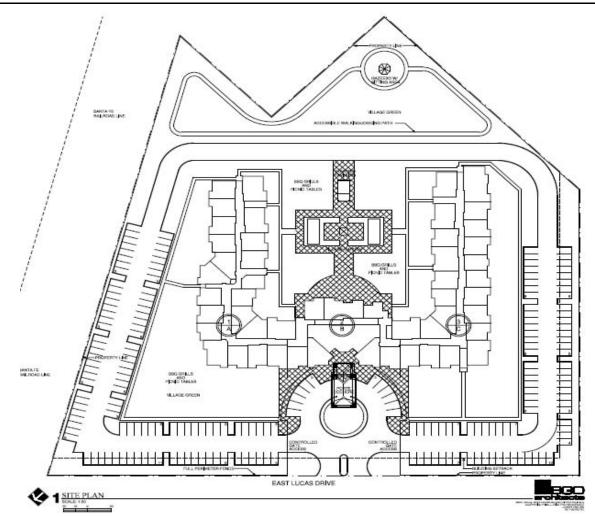
Email: <a href="mailto:reynaro@bmtha.org">reynaro@bmtha.org</a>

# **IDENTITIES of INTEREST**

- The Applicant and Developer are related entities. These are common relationships for HTC-funded developments.
- The seller, the Beaumont Housing Authority is regarded as a related party to the Applicant, as the General Partner's board is made up entirely of the Seller's board members or employees.

# PROPOSED SITE

# SITE PLAN



# **BUILDING CONFIGURATION**

Building Type	Α	В	С	D	Е	F	G	Н	J	Total
Floors/Stories	3	3	3							Buildings
Number	1	1	1							3

ВІ	R/BA	SF		Units						Total Units	Total SF	
1	1	610	12	16	14						42	25,620
1	1	735	25		31						56	41,160
1	1	793	12	10	6						28	22,204
2	1	876	12		12						24	21,024
Į	Jnits pe	er Building	61	26	63						150	110,008

### Comments The subject development will consist of one building that is separated in three based upon firewalls. Relocation Plan The site for the development of The Crossing Apartments currently has 56 units of affordable housing for senior citizens. All of the existing units and buildings will be demolished, and all 56 families will be relocated off-site to other Beaumont Housing Authority public housing developments or into private housing with a Section 8 Housing Choice Voucher. The expenses of the move, which are estimated to be \$125K has been budgeted in the Development Cost Schedule and will be paid by the Applicant. SITE ISSUES Total Size: Scattered site? 7.703 acres | | Yes |√|No Flood Zone: Χ Within 100-yr floodplain? ✓ No Yes GC-MD-General Needs to be re-zoned? Zoning: Yes √ No N/A TDHCA SITE INSPECTION Inspector: Manufactured Housing Staff Date: 4/15/2010 Overall Assessment: Excellent Questionable ✓ Acceptable Poor Unacceptable Surrounding Uses: North: Commercial/Residential East: Single Family Residential Single Family Residential/Commercial South: West: Commercial HIGHLIGHTS of ENVIRONMENTAL REPORTS Provider: Alpha Testing, Inc. Date: 3/12/2010 Recognized Environmental Concerns (RECs) and Other Concerns: None Comments: The ESA provider reported that "No Federal Emergency Management Agency's (FEMA) Flood Insurance Maps (FIRM) with the Site location was available for review at the time of this assessment." However, the Market Analyst reported the FEMA flood panel number, and the map was readily accessible on the FEMA website; the site is located in Zone X, outside the 100-year floodplain. "Based on the HUD Noise Guidebook's Noise Assessment Guidelines, the subject Site is considered to have a "normally unacceptable" level of combined noise." (p. 30) "The Site is currently developed with the Lucas Gardens apartment complex, a multi-family residential property constructed in 1965. Based on the age of the Site structures, asbestos-containing materials (ACM) ... lead-based paint ... and lead in the drinking water ... are considered to be potentially present at the Site." (p. 27) Any funding recommendation will be subject to the following conditions: Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD quidelines, and that any subsequent recommendations have been incorporated into the development plans. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that

appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition

and removal of any such materials.

		MARK	(et analysis		
Provider:	Integra Realty Resources			Date:	3/19/2010
Contact:	Jon Cruse		_	Phone:	(972) 960-1222
	Number of Revisions:	none	Date of Last Applicant R	evision:	N / A
Primary Ma	rket Area (PMA):	67 sq. miles	5 mile equivalent radius		
The prim	nary market area is defined	d by 28 census tra	acts in the Beaumont area. Th	e approxir	mate geographic
bounda	ries are Keith Road to the	west; Pine Island	Bayou to the north; the Neche	es River an	d Highland Avenue
to the e	ast; and the LNVA Canal, F	Hildebrandt Bayo	ou, and Walden Road to the sc	outh.	

	ELIGIBLE HOUSEHOLDS BY INCOME									
	Jefferson County Income Limits									
НН	HH PHU / 30% PHU / 50% HTC / 50% HTC / 60%							/ 60%		
size	min	max	min	max	min	max	min	max		
1	\$0	\$11,400	\$0	\$19,000	\$12,192	\$19,000	\$14,640	\$22,800		
2	\$0	\$13,050	\$0	\$21,700	\$12,192	\$21,700	\$14,640	\$26,040		
3	\$0	\$14,650	\$0	\$24,450	\$14,664	\$24,450	\$17,592	\$29,340		

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARI	KET AREA			
File #	Development	Туре	Target Population	Comp Units	Total Units
	Proposed, Under Construction, and Unstabilized Comparable	e Develo	pments		
09104	Stone Hearst Seniors	new	senior	34	36
08133	Gardens of Sienna (fka Timber Creek Senior Living)	new	senior	109	120
	Other Affordable Developments in PMA since 2	006			
09183	Grace Lake Townhomes	new	family	n/a	128
08417	Seville Row Apts	rehab	senior	n/a	90
08416	Timbers Edge (fka Park Shadows Apts)	rehab	family	n/a	150
07907	Virginia Estates Apts	rehab	family	n/a	110
07901	Pointe North	recon	family	n/a	158
07416	Regent I	new	family	n/a	160
07189	Sunlight Manor Apts	rehab	family	n/a	120
060239	Timber Creek at Sienna Trails	new	family	n/a	36
060202	Beaumont Downtown Lofts	recon	family	n/a	36
	Stabilized Affordable Developments in PMA (pre-	2006)			
	Total Properties ( pre-2006 )	6	То	tal Units	886

Proposed, Under Construction, and Unstabilized Comparable Supply:

The Market Analyst failed to identify any unstabilized comparable supply in the primary market area. But there are in fact two senior developments under construction. The Gardens of Sienna (# 08133, fka Timber Creek Senior) is a 2008 Tax Credit development with 120 units, 109 of which will compete directly with proposed units at the subject. Stone Hearst Seniors (# 09104) is a 2009 Tax Credit development with 36 units, 34 of which will compete directly with proposed units at the subject.

OVERALL DEMAND ANALYSIS						
	NA	Underwriter				
	Market Analyst	HTC Units	PH Units			
Total Households in the Primary Market Area	39,597	39,597	39,597			
Target Households in the Primary Market Area	15,860	15,860	15,860			
Potential Demand from the Primary Market Area	7,337	4,406	2,895			
Potential Demand from Other Sources	0	0	0			
GROSS DEMAND	7,337	4,406	2,895			
Subject Affordable Units	150	94	56			
Unstabilized Comparable Units	0	143	0			
RELEVANT SUPPLY	150	237	56			
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	2%	5%	2%			

### Demand Analysis:

The Market Analyst considered demand for all 150 proposed units. This includes 56 public housing units, for which the Market Analyst considered the minimum household income to be \$1,200 per year. Based on this minimum income for the public housing units, and a maximum income of \$29,340 for a three-person household at 60% of AMI, the Market Analyst calculates Gross Demand for 7,337 units. This results in a Gross Capture Rate of 2% for the 150 proposed units.

There is actually no minimum income for public housing units; the tenant is required to pay 30% of their gross income, and the property receives a subsidy to cover the difference up to the operating expenses for the unit. The Underwriter assumes the demand pool of households eligible for the non-public housing units will be the limiting factor due to minimum income requirements. Therefore, the underwriting analysis considers demand separately for the public housing units and the non-public housing units. Based on a minimum income of \$12,192 for the one-bedroom unit at 50% of AMI, and a maximum income of \$29,340 for a three-person household at 60% of AMI, the Underwriter calculates Gross Demand for 4,406 units. With a total Relevant Supply of 237 units (94 proposed LIHTC units at the subject, and 143 comparable units under construction in the PMA), the Underwriter concludes a Gross Capture Rate of 5%.

Gross Demand for the public housing units is assumed to consist of all senior households below the minimum income for the tax credit units. Gross Demand for 2,895 units indicates a Gross Capture Rate of 2% for the 56 proposed public housing units.

The maximum Gross Capture Rate for a senior development is 10%; the subject is therefore considered feasible in terms of market demand.

		PMA [	DEMAND	by UNIT TY	PE/						
		Market A	Analyst			Underwriter					
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate		
1 BR/30% PHU	1634	18	0	1%		2,017	18	0	0%		
1 BR/50% PHU	459	40	0	9%		2,152	23	0	0%		
1 BR/50%	459	40	U	970		1,421	17	38	4%		
1 BR/60%	1788	68	0	4%		569	68	37	18%		
2 BR/30% PHU	1261	5	0	0%		653	5	0	0%		
2 BR/50% PHU	305	12	0	4%		677	10	0	0%		
2 BR/50%	305	12	U	4 %		751	2	22	3%		
2 BR/60%	1019	7	0	1%		397	7	46	13%		

### Primary Market Occupancy Rates:

"The average occupancy for the supply of multifamily properties within the subject's PMA is 97%." (p. 48) The average occupancy for the supply of LIHTC properties within the subject's PMA is 99%." (p. 51)

### Absorption Projections:

"Since 2000, average annual absorption in the PMA has been at a rate of 267 units per year ... data on two recently constructed apartment complexes in the Beaumont area ... equates to an absorption pace of approximately 12 units per month. Based the preceding, a new "seniors only" property, the size of the subject as proposed with 150 units, is likely to be absorbed within 12 months of opening, equating to an absorption pace of approximately 12 units per month." (p. 53)

### Market Impact:

"We conclude there to be sufficient unmet demand to support the development of the subject." (p. 77) Comments:

The market study provides sufficient information on which to base a funding recommendation.

	OPERATING PROFORMA ANALYSIS							
Income:	Number of Revisions:	2	Date of Last Applicant Revision:	4/29/2010				

HTC-Only Units: The Applicant's current rent schedule reflects that 94 of the units are tax credit only units with projected rents collected per unit calculated by subtracting tenant-paid utilities (as maintained by the Beaumont Housing Authority) from the 2009 housing tax credit program rent limits. Tenants will be required to pay all electrical costs.

Public Housing Units: The remaining 56 units will be considered public housing units (PHUs). According to the Applicant, for the 56 public housing units, the Beaumont Housing Authority will be executing an amendment to an existing Operating Subsidy Agreement which covers the existing 56 PHU units that will be demolished. Under the agreement, HUD pays an annual operating subsidy equal to the difference between operating expenses for the PHU units and the amount of rent for tenants earning less than 60% of Area Median Family Income (AMFI), but in no event can the rent charged to tenants exceed the operating subsidy paid to the Housing Authority by HUD on a per unit basis. In calculating income, the subsidy will be equal to the public housing units' prorated share of expenses less the tenant contribution; no debt can be serviced by the public housing units. The Underwriter did not use the same rents as the Applicant in calculating the development's income and PHU subsidy, the Underwriter used \$0 rents, with all of the income coming from the PHU subsidy for analysis purposes. The net result is that the Applicant's effective gross income is not within 5% of the Underwriter's estimate.

Of note, rents limits increased approximately 2.3% in 2010. The use of 2010 rent limits by the Underwriter and Applicant would have increased DCR to 1.21 and 1.37, respectively; however, because the Underwriter's proforma would continue to be used, the recommended tax credits would not be affected.

The Applicant's secondary income and vacancy and collection loss are within current TDHCA underwriting guidelines. Current TDHCA rules allow between \$5 and \$20 per unit per month for secondary income. The Underwriter did not include secondary income for the 56 PHA units; only the 94 Non-PHA units are assumed to have secondary income; however, the Applicant's estimate of \$18K annually is less than annual income (\$22K) would be if they used the maximum of \$20/unit/month for the 94 non-PHUs; therefore, based on this the Underwriter used the Applicant's projection of \$18K, since it falls within the allowable range when only the non-PHUs are considered. Additionally, the Underwriter anticipates that the PHUs will operate at an occupancy level of 100% and the non-PHU units should operate at 95% or more occupancy based upon information provided in the market study provided with the application. This results in a total vacancy and collection loss rate of 3.13%.

Expenses:	Number of	Revisions:	2	Date of Last Applicar	nt Revision:	4/29/2010
		•		ection at \$3,216 per ur se, and third-party data		f the Underwriter's
achieve Housing property	ed through a Authority. Tl	long-term g he Beaumoi any years b	ground lease of the p nt Housing Authority ecause of the existin	emption as proposed property for 99 years by currently owns the pro ag affordable housing t	the Applicant perty and it has	from the Beaumont been exempt from
income determi coveraç Additior	olicant's total and net ope ne the deve ge ratio (DCF nally, the App	erating inco lopment's do R) of 1.15 wholicant's and	me are not. Therefore ebt capacity. The prinich is acceptable and the Underwriter's ex	5% of the Underwriter's e, the Underwriter's year oforma and estimated and within the maximum pense to income rationum guideline of 65%, a	ar one pro form d debt service r n underwriting c s, which are 59	a will be used to esult in a debt guidelines of 1.35. .84% and 62.67%
The und factor fo year eff ratio tha	or expenses i ective gross	in accordan income, exp pove 1.15 ar	nce with current TDHO pense and net opera nd continued positive	ual growth factor for ind CA guidelines. As note ating income were utiliz e cashflow. Therefore,	d above, the Uzed resulting in	nderwriter's base a debt coverage
			ACQUISITIO	N INFORMATION		
				N INFORMATION ISED VALUE		
Provider:	Integra Rea	alty Resourc	APPRAI		Date:	3/19/2010
Provider: Number of		alty Resourc 0	APPRAI es		Date: N/A	3/19/2010
	Revisions:		APPRAI es	ISED VALUE		3/19/2010
Number of Land Only:	Revisions:	0	APPRAI  Date of Last A  \$520,000  \$0	SED VALUE  Applicant Revision:	N/A	3/19/2010
Number of Land Only: Existing Buil	Revisions: 7.703	0 acres	APPRAI ees Date of Last A	Applicant Revision:  As of:	N/A 3/19/2010	3/19/2010
Number of Land Only: Existing Buil Total Devel Comments The Sub	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) icities:	0 acres -is) ently consist	APPRAI  Ses  Date of Last A  \$520,000  \$0  \$520,000  ts of 13 two-story multicures and to replace	Applicant Revision:  As of:  As of:  As of:  As of:  tifamily structures (knowe them with new afforce)	N/A 3/19/2010 3/19/2010 3/19/2010 wn as Lucas Ga	urden); however, plans
Number of Land Only: Existing Buil Total Devel Comments The Sub	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) icities:	0 acres -is) ently consist	APPRAI  Ses  Date of Last A  \$520,000  \$0  \$520,000  ts of 13 two-story multicures and to replace	Applicant Revision:  As of: As of: As of: As of: As of: As of:	N/A 3/19/2010 3/19/2010 3/19/2010 wn as Lucas Ga	urden); however, plans
Number of Land Only: Existing Buil Total Devel Comments The Sub	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) iject site curre	0 acres -is) ently consist	APPRAI  Ses  Date of Last A  \$520,000  \$0  \$520,000  ts of 13 two-story multicures and to replace	Applicant Revision:  As of:  As of:  As of:  As of:  tifamily structures (knowe them with new afforce)	N/A 3/19/2010 3/19/2010 3/19/2010 wn as Lucas Ga	urden); however, plans
Number of Land Only: Existing Buil Total Devei Comments The Subare to de Land Only: Existing Buil	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) iject site curre demolish the o	0 acres -is) ently consist existing struc	APPRAI  tes  Date of Last A  \$520,000  \$0  \$520,000  ts of 13 two-story multicures and to replace  ASSESS  \$141,780  \$2,486,780	Applicant Revision:  As of:  As of:  As of:  As of:  As of:  SED VALUE	N/A  3/19/2010  3/19/2010  3/19/2010  wn as Lucas Gadable housing s	urden); however, plans tructures.
Number of Land Only: Existing Buil Total Devel Comments The Sub are to de  Land Only: Existing Buil 1 acre:	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) iject site curre Idemolish the officers 7.9 Idings:	acres -is) ently consist existing struct	APPRAI  tes  Date of Last A  \$520,000  \$0  \$520,000  ts of 13 two-story multicures and to replace  ASSESS  \$141,780  \$2,486,780  17,947	Applicant Revision:  As of:  As of:  As of:  As of:  As of:  SED VALUE  Tax Year:	N/A  3/19/2010  3/19/2010  3/19/2010  wn as Lucas Gadable housing s	arden); however, plans tructures.
Number of Land Only: Existing Built Total Devel Comments The Sub are to d  Land Only: Existing Built 1 acre: Total Prorate	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) iject site curre demolish the officers 7.9 Idings: ta: 7.703	0 acres -is) ently consist existing struc	APPRAI  Ses  Date of Last A  \$520,000  \$0  \$520,000  Its of 13 two-story multicures and to replace  ASSESS  \$141,780  \$2,486,780  17,947  \$138,244	Applicant Revision:  As of:  As of:  As of:  As of:  As of:  SED VALUE  Tax Year:  Valuation by	N/A  3/19/2010  3/19/2010  3/19/2010  wn as Lucas Gadable housing s	arden); however, plans tructures. 2009 Jefferson CAD
Number of Land Only: Existing Buil Total Devel Comments The Sub are to de  Land Only: Existing Buil 1 acre:	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) iject site curre demolish the officers 7.9 Idings: ta: 7.703	acres -is) ently consist existing struct	APPRAI  tes  Date of Last A  \$520,000  \$0  \$520,000  ts of 13 two-story multicures and to replace  ASSESS  \$141,780  \$2,486,780  17,947	Applicant Revision:  As of:  As of:  As of:  As of:  As of:  SED VALUE  Tax Year:	N/A  3/19/2010  3/19/2010  3/19/2010  wn as Lucas Gadable housing s	arden); however, plans tructures.
Number of Land Only: Existing Built Total Devel Comments The Sub are to d  Land Only: Existing Built 1 acre: Total Prorate	Revisions: 7.703 Idings: (as-is) Iopment: (as-is) iject site curre demolish the officers 7.9 Idings: ta: 7.703	acres -is) ently consist existing struct	APPRAI  tes  Date of Last A  \$520,000  \$0  \$520,000  ts of 13 two-story multicures and to replace  ASSESS  \$141,780  \$2,486,780  17,947  \$138,244  \$2,625,024	Applicant Revision:  As of:  As of:  As of:  As of:  As of:  SED VALUE  Tax Year:  Valuation by	N/A  3/19/2010  3/19/2010  3/19/2010  wn as Lucas Gadable housing s	arden); however, plans tructures. 2009 Jefferson CAD

Other:

Valid Through Board Date?

Related to Development Team?

✓ Yes

✓ Yes

☐ No

 $\square$  No

Contract Expiration:

Acquisition Cost:

Seller:

12/31/2010

\$1

**Beaumont Housing Authority** 

CONSTRUCTION COST ESTIMATE EVALUATION
COST SCHEDULE Number of Revisions: 1 Date of Last Applicant Revision: 6/21/2010
Acquisition Value:  The Applicant has not claimed any acquisition value for the subject property, as the current owner, the Beaumont Housing Authority is an affiliate and will be providing a 99-year ground lease at a cost of \$1. The subject site currently has 13 affordable housing buildings that will be completely demolished to make way for the construction of the 150 new seniors housing units.
Sitework Cost:
Total sitework cost of \$9,000 per unit is below the limit for which additional information is required to document the costs. Accordingly, no additional documentation is required from the Applicant to substantiate sitework cost. Additionally, the \$9,000 per unit estimate by the Applicant includes demolition costs of \$4,733 per unit which cannot be included in eligible basis calculations; therefore, sitework cost that is to be included in eligible basis is \$4,267 per unit.
Direct Construction Cost:
The Applicant's direct construction cost estimate is \$268K or 4% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.
Interim Interest Expense:  The Applicant's estimate included more than 12 months of fully drawn interest on construction financing in eligible basis. In accordance with Department guidelines, the Underwriter has effectively shifted any interim interest exceeding 12 months of fully drawn interest to ineligible costs. This has resulted in \$224,498 being moved into ineligible cost from interim interest expense.
Contingency & Fees:  The Applicant's developer fee also exceeds 15% of the Applicant's adjusted eligible basis by \$34,332 and therefore the eligible portion of the Applicant's developer fee must be reduced by the same amount. The overstatement of the developer fee is due to the Applicant's overstatement of interest expense.
Conclusion:
The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$13,306,114 supports annual tax credits of \$1,556,815. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.
PROPOSED FINANCING STRUCTURE
SOURCES & USES Number of Revisions: 1 Date of Last Applicant Revision: 4/6/2010
Source: Sterling Bank Type: Interim Financing
Principal: \$8,489,904 Interest Rate: 5.5% Fixed Term: 30 months  Comments:  This loan is to be priced at a variable rate of Prime floating plus 1%, subject to a minimum all-in rate of 5.50%.
Source: Sterling Bank Type: <b>Permanent Financing</b>
Principal: \$2,732,408 Interest Rate: 8.24% Fixed Amort: 360 months
Comments:  The loan will have a term of 15 years, with a 30 year amortization period. The loan was underwritten at 8.24%; however, the rate has not been locked to date. According to the proposal letter, if the rate was locked as of the date of the letter, February 15, 2010, it would have been 8%. The rate will be locked no later than

construction loan closing.

Source:	City of Beaumont		Туре:	Interim Financing	9			
Principal:	\$775,000	Interest Rate:	AFR 🗸	Fixed Amort:	12 months			
Comments								
	aumont Housing Authorit y for a loan. They are st	, ,		•				
	R; however, to date the							
	d or received a commitm	_	•		•			
	oned upon the receipt, I y of Beaumont (or an ac	-	•					
	,		,					
Source:	HTC Syndication Proce	eeds	Туре:	Syndication				
Proceeds:	\$11,627,358	Syndication Rate:	73%	Anticipated HTC:	: \$ 1,592,948			
Amount:	\$415,178		Туре:	Deferred Develo	per Fees			
		CONC	LUCIONC					
		CONC	LUSIONS					
Recomme	nded Financing Structur	re:						
	olicant's total developm		•					
	,536 in gap funds. Base	•						
annuall	y would be required to t	fill this gap in financing	. The three possi	ble tax credit alloca	tions are:			
	Allocation determined by	_		\$1,556,815				
	llocation determined by			\$1,642,977				
Д	Illocation requested by t	the Applicant:		\$1,587,098				
	cation amount determine							
	ion of \$1,556,815 per yea \$0.73 per tax credit dolla	_	total equity proc	eeds of \$11,363.616:	at a syndication			
rate or	\$0.73 per lax credit dolla	ai.						
	derwriter's recommende	•			•			
	Deferred developer feet	s in this amount appea	ır to be repayabl	e from developmen	t cashflow within 15			
years o	f stabilized operation.							
				Data	l 22 2010			
Underwrite	<del>2</del> 1:	D.P. Burrell		Date:	June 22, 2010			
Manager (	of Real Estate Analysis:	D.F. bullell		Date:	June 22, 2010			
Manager	or real Estate / triarysis.	Audrey Martin		Date.	30110 22, 2010			
Director of	FReal Estate Analysis:			Date:	June 22, 2010			
Director Of	Modification / Wildingsis.	Brent Stewart			34110 22, 2010			
		Di Sili Si Si Viani						

# **UNIT MIX/RENT SCHEDULE**

The Crossing Apartments, Beaumont, HTC 9% #10031

LOCATION DATA	4
CITY:	Beaumont
COUNTY:	Jefferson
SUB-MARKET:	
PROGRAM REGION:	5
RURAL RENT USED:	
IREM REGION:	

UNIT DISTRIBUTION									
# Beds # Units % Total									
Eff									
1	126	84.0%							
2	24	16.0%							
3									
4									
TOTAL	150	100.0%							

Other Unit Desgination											
PI	ROGRAMS	<b>3</b> :	PHU								
Rent Limit	Eff	1	2	3	4	Total Units					
PHU		\$0	\$0			56					
MISC		\$0	\$0								

OTHER ASSUMPTIONS  DEVELOPMENT ACTIVITY: New REVENUE GROWTH: 2.00% EXPENSE GROWTH: 3.00%	
REVENUE GROWTH: 2.00%	
EXPENSE GROWTH: 3.00%	
HIGH COST ADJUSTMENT: 130%	
APPLICABLE FRACTION: 100.00%	
APP % - ACQUISITION:	
APP % - CONSTRUCTION: 9.00%	

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UN	NIT DESC	RIPTION			PROG	RAM RENT	LIMITS	APPLICANT RENTS			TDHCA RENTS					MARKE	T RENTS	
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per NRA	Delta to Max Program	PHU	Market Rent	TDHCA Savings to Market
TC 30%	PHU	6	1	1	610	\$305	\$76	\$229	\$164	\$0.64	\$393	\$2,358	\$0	\$0	\$0.00	(\$229)	\$0	\$825	\$825
TC 50%	PHU	5	1	1	610	\$508	\$76	\$432	(\$39)	\$0.64	\$393	\$1,965	\$0	\$0	\$0.00	(\$432)	\$0	\$825	\$825
TC 50%		5	1	1	610	\$508	\$76	\$432	\$0	\$0.71	\$432	\$2,160	\$2,160	\$432	\$0.71	\$0		\$825	\$393
TC 60%		26	1	1	610	\$610	\$76	\$534	\$0	\$0.88	\$534	\$13,884	\$13,884	\$534	\$0.88	\$0		\$825	\$291
TC 30%	PHU	6	1	1	735	\$305	\$76	\$229	\$164	\$0.53	\$393	\$2,358	\$0	\$0	\$0.00	(\$229)	\$0	\$930	\$930
TC 50%	PHU	11	1	1	735	\$508	\$76	\$432	(\$39)	\$0.53	\$393	\$4,323	\$0	\$0	\$0.00	(\$432)	\$0	\$930	\$930
TC 50%		7	1	1	735	\$508	\$76	\$432	\$0	\$0.59	\$432	\$3,024	\$3,024	\$432	\$0.59	\$0		\$930	\$498
TC 60%		32	1	1	735	\$610	\$76	\$534	\$0	\$0.73	\$534	\$17,088	\$17,088	\$534	\$0.73	\$0		\$930	\$396
TC 30%	PHU	6	1	1	793	\$305	\$76	\$229	\$164	\$0.50	\$393	\$2,358	\$0	\$0	\$0.00	(\$229)	\$0	\$970	\$970
TC 50%	PHU	7	1	1	793	\$508	\$76	\$432	(\$39)	\$0.50	\$393	\$2,751	\$0	\$0	\$0.00	(\$432)	\$0	\$970	\$970
TC 50%		5	1	1	793	\$508	\$76	\$432	\$0	\$0.54	\$432	\$2,160	\$2,160	\$432	\$0.54	\$0		\$970	\$538
TC 60%		10	1	1	793	\$610	\$76	\$534	\$0	\$0.67	\$534	\$5,340	\$5,340	\$534	\$0.67	\$0		\$970	\$436
TC 30%	PHU	5	2	1	876	\$366	\$99	\$267	\$126	\$0.45	\$393	\$1,965	\$0	\$0	\$0.00	(\$267)	\$0	\$1,010	\$1,010
TC 50%	PHU	10	2	1	876	\$611	\$99	\$512	(\$119)	\$0.45	\$393	\$3,930	\$0	\$0	\$0.00	(\$512)	\$0	\$1,010	\$1,010
TC 50%		2	2	1	876	\$611	\$99	\$512	\$0	\$0.58	\$512	\$1,024	\$1,024	\$512	\$0.58	\$0		\$1,010	\$498
TC 60%		7	2	1	876	\$733	\$99	\$634	\$0	\$0.72	\$634	\$4,438	\$4,438	\$634	\$0.72	\$0		\$1,010	\$376
TOTAL:		150			110,008							\$71,126	\$49,118						
AVG:	_				733				\$10	\$0.65	\$474			\$327	\$0.45	(\$137)	\$0	\$921	(\$593)
ANNUAL:												\$853,512	\$589,416						

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# The Crossing Apartments, Beaumont, HTC 9% #10031

	et Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$589,416	\$853,512			
Secondary Income	F	Per Unit Per Month:	\$10.00	18,000	18,000	\$10.00	Per Unit Per Month	
PHU Subsidy Income POTENTIAL GROSS INCOME				178,017	<b>CO74 E40</b>	\$0.00	Per Unit Per Month	
Vacancy & Collection Loss		ntial Gross Income:	-3.13%	\$785,433 (24,610)	\$871,512 (65,364)	7.500/	of Potential Gross I	
Employee or Other Non-Rental L			-3.13%	(24,010)	(03,304)	-7.50%	or Potential Gross i	ncome
EFFECTIVE GROSS INCOME		10113		\$760,823	\$806,148			
<b>EXPENSES</b>	% OF EGI	PER UNIT	PER SQ FT	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	+ ,	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	6.64%	\$337	0.46	\$50,551	\$71,232	\$0.65	\$475	8.84%
Management	5.00%	\$254	0.35	38,041	38,054	0.35	254	4.72%
Payroll & Payroll Tax	14.83%	\$752	1.03	112,823	110,000	1.00	733	13.65%
Repairs & Maintenance	11.89%	\$603	0.82	90,458	80,000	0.73	533	9.92%
Utilities	4.17%	\$212	0.29	31,735	34,331	0.31	229	4.26%
Water, Sewer, & Trash	6.66%	\$338	0.46	50,690	46,140	0.42	308	5.72%
Property Insurance	6.44%	\$327	0.45	49,034	49,109	0.45	327	6.09%
Property Tax 2.57646	5 0.00%	\$0	0.00	0	0	0.00	0	0.00%
Reserve for Replacements	4.93%	\$250	0.34	37,500	37,500	0.34	250	4.65%
TDHCA Compliance Fees	0.79%	\$40	0.05	6,000	6,000	0.05	40	0.74%
Other: Supportive Services	1.31%	\$67	0.09	10,000	10,000	0.09	67	1.24%
TOTAL EXPENSES	62.67%	\$3,179	\$4.33	\$476,832	\$482,366	\$4.38	\$3,216	59.84%
NET OPERATING INC	37.33%	\$1,893	\$2.58	\$283,991	\$323,782	\$2.94	\$2,159	40.16%
DEBT SERVICE								
Sterling Bank				\$246,102	\$246,851			
Other Financing				\$0				
Additional Financing				0				
TOTAL DEBT SERVICE				246,102	246,851			
NET CASH FLOW				\$37,890	\$76,931			
AGGREGATE DEBT COVERAGE	RATIO			1.15	1.31			
RECOMMENDED DEBT COVERA	CE DATIO							
	GE KATIO			1.15				
CONSTRUCTION COST	IGE RATIO			1.15				
		PER UNIT	PER SQ FT	1.15	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT \$0		TDHCA		<u>PER SQ FT</u> \$0.00		· <u></u>
Description Factor Acquisition Cost (site or bldg)	% of TOTAL 0.00%	\$0	\$0.00	TDHCA \$0	\$0	\$0.00	\$0	0.00%
Description Factor Acquisition Cost (site or bldg) Off-Sites	% of TOTAL 0.00% 0.00%	\$0 \$0	\$0.00 \$0.00	**************************************	\$0 0	\$0.00 0.00	\$0 0	0.00%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework	% of TOTAL 0.00% 0.00% 4.45%	\$0 \$0 \$4,267	\$0.00 \$0.00 \$5.82	**************************************	\$0 0 639,999	\$0.00 0.00 5.82	\$0 0 4,267	0.00% 0.00% 4.35%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction	% of TOTAL 0.00% 0.00% 4.45% 52.41%	\$0 \$0 \$4,267 \$50,199	\$0.00 \$0.00 \$5.82 \$68.45	**TDHCA  \$0 0 639,999 7,529,851	\$0 0 639,999 7,798,445	\$0.00 0.00 5.82 70.89	\$0 0 4,267 51,990	0.00% 0.00% 4.35% 52.96%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00%	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84%	\$0 \$0 \$4,267 \$50,199 \$2,723	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71	**TDHCA	\$0 0 639,999 7,798,445 421,874	\$0.00 0.00 5.82 70.89 3.83	\$0 0 4,267 51,990 2,812	0.00% 0.00% 4.35% 52.96% 2.87%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.189	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50%	\$0 \$0 \$4,267 \$50,199 \$2,723 \$7,181	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149	\$0 0 639,999 7,798,445 421,874 1,077,149	\$0.00 0.00 5.82 70.89 3.83 9.79	\$0 0 4,267 51,990 2,812 7,181	0.00% 0.00% 4.35% 52.96% 2.87% 7.32%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58%	\$0 \$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59	\$0 0 4,267 51,990 2,812 7,181 6,300	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58%	\$0 \$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95	\$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00%	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.189 Indirect Construction Ineligible Costs Developer's Fees 15.009 Interim Financing Reserves	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64	\$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78% 100.00%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64 \$130.59	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000 \$14,366,341	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000 \$14,724,944	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667 \$98,166	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72% 100.00%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64	\$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78% 100.00% 67.21%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667 \$95,775.61	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64 \$130.59	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000 \$14,366,341 \$9,655,492	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000 \$14,724,944 \$9,937,467	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85 \$90.33 RECOMMENDED	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667 \$98,166	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72% 100.00% 67.49%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Sterling Bank	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78% 100.00% 67.21%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667 \$95,775.61 \$64,370	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64 \$130.59	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000 \$14,366,341 \$9,655,492	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000 \$14,724,944 \$9,937,467	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85 \$90.33  RECOMMENDED \$2,732,408	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667 \$98,166 \$66,250  Developer F	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72% 100.00% 67.49%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Sterling Bank Other Financing	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78% 100.00% 67.21%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667 \$95,775.61 \$64,370	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64 \$130.59 \$87.77	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000 \$14,366,341 \$9,655,492	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000 \$14,724,944 \$9,937,467	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85 \$90.33  RECOMMENDED \$2,732,408 0	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667 \$98,166 \$66,250  Developer F	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72% 100.00% 67.49%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.189 Indirect Construction Ineligible Costs Developer's Fees 15.009 Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Sterling Bank Other Financing HTC Syndication Proceeds	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78% 100.00% 67.21%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667 \$95,775.61 \$64,370 \$18,216 \$0 \$77,516	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64 \$130.59 \$87.77	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000 \$14,366,341 \$9,655,492 \$2,732,408 0 11,627,358	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000 \$14,724,944 \$9,937,467	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85 \$90.33  RECOMMENDED \$2,732,408 0 11,363,616	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667 \$98,166 \$66,250  Developer F \$1,73 % of Dev. F	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72% 100.00% 67.49% Fee Available 5,580 Fee Deferred
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.18% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Sterling Bank Other Financing HTC Syndication Proceeds Deferred Developer Fees	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78% 100.00% 67.21%  19.02% 0.00% 80.93% 2.89%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667 \$95,775.61 \$64,370 \$18,216 \$0 \$77,516 \$2,768	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64 \$130.59 \$87.77 \$24.84 \$0.00 \$105.70 \$3.77	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000 \$14,366,341 \$9,655,492 \$2,732,408 0 11,627,358 415,178	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000 \$14,724,944 \$9,937,467 \$2,732,408 0 11,627,358 415,178	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85 \$90.33  RECOMMENDED \$2,732,408 0 11,363,616 628,920	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667 \$98,166 \$66,250  Developer F \$1,73 % of Dev. F	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72% 100.00% 67.49% Fee Available 5,580 Fee Deferred 6%
Description Factor Acquisition Cost (site or bldg) Off-Sites Sitework Direct Construction Contingency 5.00% Contractor's Fees 13.189 Indirect Construction Ineligible Costs Developer's Fees 15.009 Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Sterling Bank Other Financing HTC Syndication Proceeds	% of TOTAL 0.00% 0.00% 4.45% 52.41% 2.84% 7.50% 6.58% 6.85% 11.79% 4.79% 2.78% 100.00% 67.21%	\$0 \$4,267 \$50,199 \$2,723 \$7,181 \$6,300 \$6,563 \$11,289 \$4,587 \$2,667 \$95,775.61 \$64,370 \$18,216 \$0 \$77,516	\$0.00 \$0.00 \$5.82 \$68.45 \$3.71 \$9.79 \$8.59 \$8.95 \$15.39 \$6.25 \$3.64 \$130.59 \$87.77	TDHCA \$0 0 639,999 7,529,851 408,493 1,077,149 945,000 984,498 1,693,284 688,067 400,000 \$14,366,341 \$9,655,492 \$2,732,408 0 11,627,358	\$0 0 639,999 7,798,445 421,874 1,077,149 945,000 984,498 1,769,912 688,067 400,000 \$14,724,944 \$9,937,467	\$0.00 0.00 5.82 70.89 3.83 9.79 8.59 8.95 16.09 6.25 3.64 \$133.85 \$90.33  RECOMMENDED \$2,732,408 0 11,363,616	\$0 0 4,267 51,990 2,812 7,181 6,300 6,563 11,799 4,587 2,667 \$98,166 \$66,250  Developer F \$1,73 % of Dev. F	0.00% 0.00% 4.35% 52.96% 2.87% 7.32% 6.42% 6.69% 12.02% 4.67% 2.72% 100.00% 67.49%  Fee Available 5,580 Fee Deferred 6% tive Cash Flow

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

The Crossing Apartments, Beaumont, HTC 9% #10031

### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$57.11	\$6,282,575
Adjustments				
Exterior Wall Finish	8.00%		\$4.57	\$502,606
Elderly	3.00%		1.71	188,477
9-Ft. Ceilings	4.00%		2.28	251,303
Roofing			0.00	0
Subfloor			1.33	146,677
Floor Cover			2.22	244,493
Breezeways	\$23.05	0	0.00	0
Balconies	\$22.09	8,580	1.72	189,552
Plumbing Fixtures	\$845	0	0.00	0
Rough-ins	\$420	150	0.57	63,000
Built-In Appliances	\$1,850	150	2.52	277,500
Exterior Stairs	\$1,900	0	0.00	0
Enclosed Corridors	\$47.19	29,077	12.47	1,372,149
Hurricane (wind adj)	\$0.99	146,681	1.32	145,214
Elevators	\$53,600	2	0.97	107,200
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	203,515
Garages	\$30.00	0	0.00	0
Common Area & Offices	\$57.11	7,596	3.94	433,809
Other: fire sprinkler	\$2.25	110,008	2.25	247,518
SUBTOTAL			96.86	10,655,588
Current Cost Multiplier	0.99		(0.97)	(106,556)
Local Multiplier	0.88		(11.62)	(1,278,671)
TOTAL DIRECT CONSTRU	CTION COS	TS	\$84.27	\$9,270,362
Plans, specs, survy, bld prn	3.90%		(\$3.29)	(\$361,544)
Interim Construction Interes	3.38%		(2.84)	(312,875)
Contractor's OH & Profit	11.50%		(9.69)	(1,066,092)
NET DIRECT CONSTRUCT	ION COSTS	-	\$68,45	\$7,529,851

### PROPOSED PAYMENT COMPUTATION

		1	
Sterling Bank	\$2,732,408	Amort	360
Int Rate	8.24%	DCR	1.15
Other Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.15
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.15
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.15
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.15

# RECOMMENDED FINANCING STRUCTURE:

Sterling Bank	\$246,102
Other Financing	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$246,102

\$2,732,408	Amort	360
8.24%	DCR	1.15
\$0	Amort	0
0.00%	Subtotal DCR	1.15
\$0	Amort	0
0.00%	Aggregate DCR	\$1.15
	\$0 0.00%	8.24% DCR  \$0 Amort  0.00% Subtotal DCR  \$0 Amort

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.153959525

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	\$1.15

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at 2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS RENT	\$589,416	\$601,204	\$613,228	\$625,493	\$638,003	\$704,407	\$777,722	\$858,668	\$1,046,711
Secondary Income	18,000	18,360	18,727	19,102	19,484	21,512	23,751	26,223	31,965
PHU Subsidy Income	178,017	183,246	188,629	194,172	199,878	231,045	267,107	308,836	413,014
Other Support Income:	0	0	0	0	0	0	0	0	0
POTENTIAL GROSS INCOME	785,433	802,810	820,585	838,766	857,365	956,964	1,068,579	1,193,726	1,491,690
Vacancy & Collection Loss	(24,610)	(25,155)	(25,712)	(26,281)	(26,864)	(29,985)	(33,482)	(37,403)	(46,740)
Employee or Other Non-Rental U	. 0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS INCOME	\$760,823	\$777,655	\$794,873	\$812,485	\$830,501	\$926,979	\$1,035,097	\$1,156,323	\$1,444,950
EXPENSES at 3.00%									
General & Administrative	\$50,551	\$52,067	\$53,630	\$55,238	\$56,896	\$65,958	\$76,463	\$88,641	\$119,127
Management	38,041	38,883	39,744	40,624	41,525	46,349	51,755	57,816	72,248
Payroll & Payroll Tax	112,823	116,208	119,694	123,285	126,984	147,209	170,655	197,836	265,875
Repairs & Maintenance	90,458	93,172	95,967	98,846	101,811	118,027	136,826	158,619	213,170
Utilities	31,735	32,687	33,667	34,677	35,717	41,406	48,001	55,647	74,784
Water, Sewer & Trash	50,690	52,211	53,777	55,390	57,052	66,139	76,673	88,885	119,454
Insurance	49,034	50,505	52,020	53,581	55,188	63,978	74,168	85,981	115,552
Property Tax	0	0	0	0	0	0	0	0	0
Reserve for Replacements	37,500	38,625	39,784	40,977	42,207	48,929	56,722	65,756	88,371
TDHCA Compliance Fee	6,000	6,180	6,365	6,556	6,753	7,829	9,076	10,521	14,139
Other	10,000	10,300	10,609	10,927	11,255	13,048	15,126	17,535	23,566
TOTAL EXPENSES	\$476,832	\$490,837	\$505,257	\$520,103	\$535,388	\$618,871	\$715,465	\$827,238	\$1,106,286
NET OPERATING INCOME	\$283,991	\$286,818	\$289,617	\$292,382	\$295,113	\$308,108	\$319,632	\$329,085	\$338,664
DEBT SERVICE									
First Lien Financing	\$246,102	\$246,102	\$246,102	\$246,102	\$246,102	\$246,102	\$246,102	\$246,102	\$246,102
Second Lien	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
NET CASH FLOW	\$37,890	\$40,717	\$43,515	\$46,281	\$49,011	\$62,006	\$73,531	\$82,983	\$92,563
DEBT COVERAGE RATIO	1.15	1.17	1.18	1.19	1.20	1.25	1.30	1.34	1.38

# HTC ALLOCATION ANALYSIS -The Crossing Apartments, Beaumont, HTC 9% #10031

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW	
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	
Acquisition Cost	Acquisition Cost				
Purchase of land					
Purchase of buildings					
Off-Site Improvements					
Sitework	\$639,999	\$639,999	\$639,999	\$639,999	
Construction Hard Costs	\$7,798,445	\$7,529,851	\$7,798,445	\$7,529,851	
Contractor Fees	\$1,077,149	\$1,077,149	\$1,077,149	\$1,077,149	
Contingencies	\$421,874	\$408,493	\$421,874	\$408,493	
Eligible Indirect Fees	\$945,000	\$945,000	\$945,000	\$945,000	
Eligible Financing Fees	\$688,067	\$688,067	\$688,067	\$688,067	
All Ineligible Costs	\$984,498	\$984,498			
Developer Fees	\$1,735,580				
Developer Fees	\$1,769,912	\$1,693,284		\$1,693,284	
Development Reserves	\$400,000	\$400,000			
TOTAL DEVELOPMENT COSTS	\$14,724,944	\$14,366,341	\$13,306,114	\$12,981,843	

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$13,306,114	\$12,981,843
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$17,297,949	\$16,876,396
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$17,297,949	\$16,876,396
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,556,815	\$1,518,876

Syndication Proceeds 0.7299 \$11,363,616 \$11,086,684

Total Tax Credits (Eligible Basis Method) \$1,556,815 \$1,518,876

Syndication Proceeds \$11,363,616 \$11,086,684

Requested Tax Credits \$1,587,098

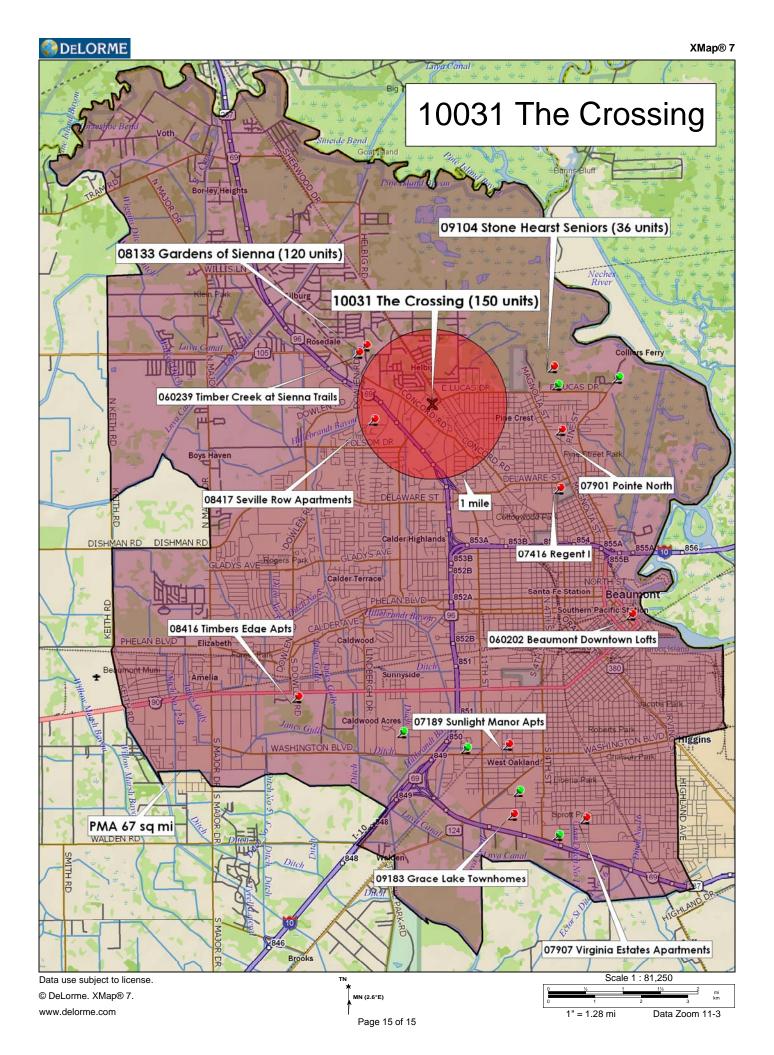
Syndication Proceeds \$11,584,657

Gap of Syndication Proceeds Needed \$11,992,536

Total Tax Credits (Gap Method) \$1,642,977

Recommended Tax Credits 1,556,815

Syndication Proceeds \$11,363,616





July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Sulphur Springs Pioneer Crossing for Seniors, TDHCA Number 10033**

	BASIC DEVE	LOPMENT INFO	<u>ORMATION</u>					
Site Address: Gossett Ln.			Deve	elopment #:	10033			
City: Sulphur Springs	Region:	4	Populati	on Served:	Elderly			
County: Hopkins	Zip Code	: 75482		Allocation:	Rural			
HTC Set Asides: □At-Risk □Nonprofit □USDA □Rural Rescue HTC Housing Activity*: NC								
HOME Set Asides: ☐CHDO ☐Preservation ☑General								
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
	OWNER AN	ND DEVELOPM	IENT TEAM					
Owner:	SS Seniors, LLC							
Owner Contact and Phone:	Noor Jooma, (214	) 448-0829						
Developer:	Accent Developers	s, L.L.C.						
Housing General Contractor:	Urban Progress, C	CDC						
Architect:	Terrance J. Wrigh	t						
Market Analyst:	Mark C. Temple &	Associates, L.	.L.C.					
Syndicator:	Syndicator: Michel Associates, Ltd.							
Supportive Services: N/A								
Consultant and Contact: N/A,								
	LINIT/BLIII	DING INFORM	/ATION					
Unit Breakdown: 30% 40%	-		otal Restricted Units	ş·	80			
4 0	36 40		Narket Rate Units:		0			
Eff 1 BR	2BR 3BR 4BR 5	<u>BR</u> O	Owner/Employee Uni	its:	0			
0 40	40 0 0	0 T	otal Development U	Inits:	80			
Type of Building:		Т	otal Development C	cost*:	\$0			
☐ Duplex ✓ 5 units o	r more per building	N	lumber of Residentia	al Buildings:	12			
☐ Triplex ☐ Detache	d Residence		IOME High Total Un		12			
☐ Fourplex ☐ Single R	oom Occupancy	Н	IOME Low Total Uni	its:	8			
☐ Townhome ☐ Transition	nal							
*Note	e: If Development Cost = \$0, ar	Underwriting Report	t has not been completed.					
	·	<u>ig informati</u>	<u></u>					
	Appl Req		Department Analysis*	Amort Term	Rate			
Competitive Housing Tax Cred		9,204	\$0	AUTOIL TOITI	Naio			
HOME Activity Fund Amount:	\$2,000	0,000	\$0	0 0	0.00%			
HOME CHDO Operating Gran	t Amount:	\$0	\$0					
*Note: If an Underwriting Report has not been		s recommended for a ancial Feasibility Anal		ecommended is the Applic	ant Request			



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Sulphur Springs Pioneer Crossing for Seniors, TDHCA Number 10033**

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, NC Points: 0 US Representative: Hall, District 4, NC

TX Representative: Homer, District 3, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$1.8M in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1.8M, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$200,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$200,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Sulphur Springs Pioneer Crossing for Seniors, TDHCA Number 10033**

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 2		
Total # Monitored: 0		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 210 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Zion Gardens, TDHCA Number 10035**

BASIC	DEVELOPMENT INF	<u>ORMATION</u>							
Site Address: St. Charles & Webster St.		Development #: 10035	5						
City: Houston Re	egion: 6	Population Served: General	ıl						
County: Harris Zip	Code: 77003	Allocation: Urban	า						
HTC Set Asides: □At-Risk ☑Nonprofit □USDA □Rural Rescue HTC Housing Activity*:									
HOME Set Asides: □CHDO □Preservation □General									
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO									
OWNER AND DEVELOPMENT TEAM									
Owner: Zion Garden		VICINI ILI NIVI							
Owner Contact and Phone: L. David Pur	nch, (713) 659-7735	5							
Developer: Welling & So	ons Development C	o. L.L.C.							
Housing General Contractor: Welling & So	ons Development C	o. L.L.C.							
Architect: SIR, Inc.									
Market Analyst: Ipser & Asso	ociates, Inc.								
Syndicator: Raymond James									
Supportive Services: Greater Zion Missionary Baptist Church									
Consultant and Contact: Simco Minis	try Development, In	nc.,							
 UNI	T/BUILDING INFOR	MATION							
 Unit Breakdown: <u>30%</u> 40% <u>50%</u> 60%		Total Restricted Units: 70	)						
0 0 70 0		Market Rate Units: 0							
<u>Eff</u> 1BR 2BR 3BR 4E	3R 5 BR	Owner/Employee Units: 0	,						
0 0 38 28 4		Total Development Units: 70							
Type of Building:		Total Development Cost*: \$9,225,244	ļ						
$\square$ Duplex $\square$ 5 units or more per buildi	···9	Number of Residential Buildings: 1							
☐ Triplex ☐ Detached Residence		HOME High Total Units: 0							
☐ Fourplex ☐ Single Room Occupancy	1	HOME Low Total Units: 0	1						
☐ Townhome ☐ Transitional									
*Note: If Development Cost	= \$0, an Underwriting Repo	ort has not been completed.							
<u>FL</u>	<u>Unding informa</u>	TION							
	Applicant	Department							
Competitive Housing Tax Credit Amount:	Request_ \$953,930	Analysis* Amort Term Rate \$953,930							
HOME Activity Fund Amount:	\$0	\$0 0 0 0.00%							
HOME CHDO Operating Grant Amount:	\$0	\$0							
·		an award, the credit amount recommended is the Applicant Request							



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Zion Gardens, TDHCA Number 10035

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ellis, District 13, S Points: 7 US Representative: Jackson Lee, District 18, NC

TX Representative: Coleman, District 147, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Upper Third Ward Civic Association, Frence Thompson Letter Score: 24 S or O: S

This development is needed in this area. There is none of this sort and it will improve lives and will enhance

the community.

## **Community Input Other than Quantifiable Community Participation Input:**

## **General Summary of Comment:**

## **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance, by Commitment, of a firm commitment from the City of Houston clearly stating the terms of the HOME funds.
- 2. Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.
- 3. Receipt of a firm commitment of funding from the City of Houston in the amount of \$898,750, or a commitment from a qualifying substitute source in an amount not less than \$898,750, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Zion Gardens, TDHCA Number 10035**

## **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 0

Total # Monitored: 0

## RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 214 ✓ Meeting a Required Set-Aside Credit Amount\*: \$953,930

Recommendation: Has a competitive score within its allocation type and region

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

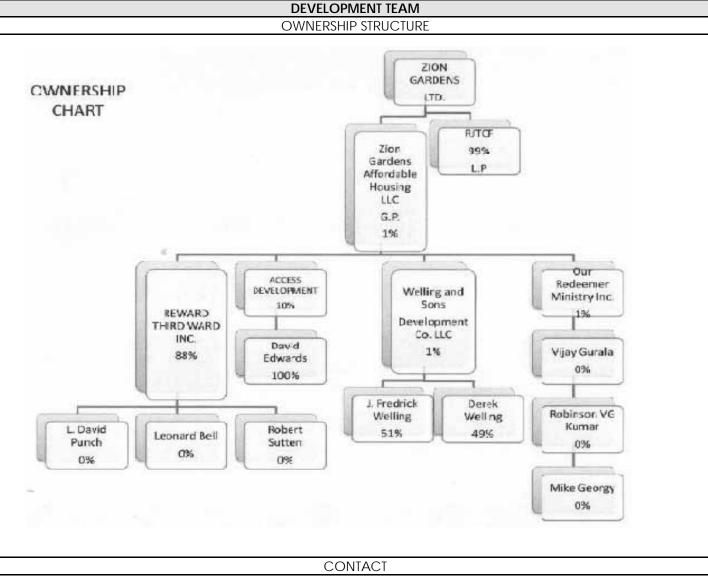
Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



## Real Estate Analysis Division Underwriting Report

REPORT DATE:	07/07/10	PROGRAM:	HTC 9%		FILE NUMB	ER: <b>100</b>	35
			DEVELOPM	IENT			
			Zion Gard	ens			
Location: St. Ch	narles & Webst	er St.				Reg	jion: 6
City: Houston		County: Harris		Zip:	77003	 ост	✓ DDA
Key Attributes:	General, New	V Construction, Urb	an, Non-Pro	ofit, Supportive I	Housing		
			ALLOCATI	ON			
			REQUEST		RECC	OMMENDAT	ION
TDHCA Program		Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (	(Annual)	\$953,930			\$953,930		
			CONDITIC	NS			
	ms and rates o	f the proposed de edit allocation am		e warranted.	the transaction	should be r	e-evaluated
		TDHC	:A SET-ASIDES	S for LUPA			 ]
	Income Lim		Rent Limit	J TOT LOTO (	Number of L	Jnits	-
	50% of AMI	Ę	50% of AMI		70		]
STRENC	GTHS/MITIGATIN	NG FACTORS			WEAKNESSES/F	RISKS	
this developmed deferral of developmed deferral of developmed rents market rents.  The gross capt According to the credit general	ent could be sycloper fees if sare on averaure rate is 2.9% he market and occupancy doverall occupa	ge 34% lower than	tax e				
		DDEVIIOUS	HNDEDWE	TIMO DEDODES			
No previous repor	rts.	PREVIOUS	OINDEKWKI	TING REPORTS			



Contact: David Punch Phone: (713) 659-7735 Fax: N/A

Email: pastorpunch@yahoo.com

## **IDENTITIES of INTEREST**

 The Applicant, Developer & General Contractor, and the property manager & supportive services provider are related entities. These are common relationships for HTC-funded developments.

## PROPOSED SITE SITE PLAN PIDNIC TABLE COMMUNITY CARDENS FENCE MATILABLE PEFBEISHUS POFBADS SEFTA **BUILDING CONFIGURATION** Building Type Α Total Floors/Stories Buildings 6 Number 1 BR/BA SF Units Total Units Total SF 950 30 28,500 957 8 2 8 7,656 1 3 1,158 28 28 32,424 4 2 1,317 4 4 5,268 Units per Building 70 70 73,848

				SITE IS	SSUES					
Total Size: Flood Zone Zoning: Comments	e: <u>Z</u> N	i.09 acr Zone X N/A	V	cattered site? /ithin 100-yr flooc leeds to be re-zo		] ] ]	Yes Yes Yes	✓ No ✓ No ☐ No	✓ N	/A
No zonii	ng in Hoi	uston.								
				TDHCA SITE	INSPECT	ION				
Inspector:	Manufa	actured Hou	using Staff				Da	ate: <u>5/1</u>	1/2010	
Overall Ass	essment									
Excelle	ent	✓ Acce	ptable	Questionab	le	Poor			Unaccept	able
Surrounding	g Uses:									
North:		er St & reside			East:	Live Oak & re				
South:	Hadley	/ St & resider	ntial		West:	Saint Charles	St & co	mmercial		
			HIGH	LIGHTS of ENVIR	ONMEN	TAL DEDORTS				
					CONTINIEN	IT LE IVET OTTIS				
Provider:	Comm	ercial Due [	Diligence S	ervices			Da	ate: <u>3/4</u>	1/2010	
Recognize	d Enviror	nmental Cor	ncerns (REG	Cs) and Other Co	oncerns:					
<ul><li>None</li></ul>			•							
				MARKET	ΛΝΑΙνει	c				
				IVIARREI	AIVALTSI	3				
Provider:	<u> </u>	Associates							/2010	
Contact:	Ed Ipse							<del></del>	7) 927-2	
	Numbe	er of Revisior	ns:	none	Date of	Last Applicant	Revision	າ:	3/18/20	)10
Primary Ma			17	sq. miles		quivalent radiu	S			
The Prim	nary Mar	ket Area is c	lefined by	23 census tracts	in centra	l Houston.				
				ELIGIBLE HOUSEH	OLDS BY	NCOME				
				Harris County						
НН	30% (	of AMI	40	% of AMI		50% of AMI	I	60%	of AMI	
size	min	max	min	max	min	max		min	ma	ax
1										
2					\$24,58	3 \$25,50	00			
3					\$24,58					
4					\$28,42					
5					\$28,42					
6					\$31,71					_
٠				<u> </u>				ļ		
		AFF	ORDABLE	HOUSING INVENT	ORY in PI	RIMARY MARKI	ET AREA	1 1		
File #			D	evelopment			Туре	Target Population	Comp Units	Total Units
		Proposed, I	Jnder Con	struction, and Ur	nstabilized	d Comparable	Develo			
				ne		·				
			Other Af	fordable Develo <sub>l</sub>	oments ir	PMA since 20	06			
10225	North M	lacGregor Ar	ms	·			rehab	family	n/a	64
10266		reet Apts					new	SRO	n/a	192
09817	Bayou E						rehab	family	n/a	107
07306	Zion Vill						new	senior	n/a	50
07210	_	ppe Housing a	at Bray's Cro	ssing			new	SRO	n/a	149
	-		_	Affordable Devel	opments	in PMA ( pre-2	006)	<u> </u>		•
			, CADIII LOU F		•	ies ( pre-2006 )	8	Tr	otal Units	994
				10	.ar riopei	( pic-2000 )	U	1	, car OTIICS	774

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no unstabilized comparable developments in the Primary Market Area that would impact the capture rate for the subject.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
otal Households in the Primary Market Area	30,082	32,653
Potential Demand from the Primary Market Area	3,084	2,391
otential Demand from Other Sources	0	0
GROSS DEMAND	3,084	2,391
ubject Affordable Units	70	70
Instabilized Comparable Units	0	0
RELEVANT SUPPLY	70	70

#### Demand Analysis:

The Market Analyst identifies Gross Demand for 3,084 units, resulting in a Gross Capture Rate of 2.3% for the subject 70 units.

The subject does not offer any one-bedroom units, and the maximum income for a one-person household at 50% of AMI is lower than the minimum income for the two-bedroom unit. The underwriting analysis therefore only considers 2-6 person households. This results in Gross Demand for 2,391 units, indicating a Gross Capture Rate of 2.9% for the subject 70 units.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; this indicates sufficient demand to support the proposed development.

	Underwriting analysis of PMA Demand by Unit Type										
			Market A	nalyst				Under	writer		
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate	
2 BR/50%		557	36	0	6%		222	38	0	17%	
3 BR/50%		446	30	0	7%		251	28	0	11%	
4 BR/50%		8	4	0	50%		198	4	0	2%	

#### Primary Market Occupancy Rates:

"The existing 4 HTC general occupancy locations surveyed have a combined total of 696 units with an overall occupancy rate of 99.4% (99.7% leased). Only one of these sites reported a waiting list (10 names). They range in size from 84 units to 260 units, and in age from 1996 to 2007. The nearest, and newest, HTC location to the subject site is Canal Place, about 1.5 miles northeast of the subject. With 202 units, their occupancy is 95% (98% leased), and this is the location with a waiting list. They have a mix of rents at 60% of AMI, along with market-rate units. The 5 conventional locations surveyed have a total of 1,174 units, which are 92.4% occupied (the number of preleased units was not available). None of these complexes reported a waiting list; all have efficiency, one and/or 2-Bd units; none of them have 3-Bd units." (p. 2-15)

## Absorption Projections:

"Reportedly, the 152 HTC units (at Canal Place) at 60% of AMI leased as quickly as they were ready, averaging about 30 per month. The 50 market rated units were slower to fill. It was stated that the project reached 95% occupancy before hurricane lke hit the area in September 2007 ... The Zion Village apartments, an elderly project a few blocks from the subject, leased at a rate of about 12 per month and is 100% occupied with a waiting list. With an occupancy rate of 94.5% (97.4% economic occupancy) in the HTC units in the market area, a rapid absorption of the subject is expected, but not as high as that experienced at Canal Place. Average absorption for the subject is conservatively estimated at 10 to 12 units per month, and it is expected that a 5 to 7 month lease-up period will be required to achieve 92.5% occupancy of the 70 units as they are made ready." (p. 2-19)

#### Market Impact:

The Applicant identifies the subject as Supportive Housing, and indicates they have "implemented an array of support services assisting tenants In achieving needed residential stability". While it is difficult to quantify the demand for this target market, the analysis indicates sufficient income-qualified demand to support the subject from the general population. In addition, the Market Analyst notes that "Absorption will be accelerated by the acceptance of Section 8 Vouchers ... The Harris County Consolidated Plan indicates a need for 10,000 spaces for homeless emergency and transitional shelters. The Houston/Harris County Coalition for the Homeless has targeted the use of 10% of local HOME funds for housing vouchers to place homeless in existing, scattered rental units stating that there is a dire shortage of permanent, subsidized housing ... The subject could work with the Coalition and serve as permanent housing." (p. 3-6)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

	OPERATING PROFORMA ANALYSIS									
Income:	Number of Revisions:	1	Date of Last Applicant Revision:	5/24/2010						

The Applicant's projected rents collected per unit were calculated by subtracting tenant-paid utility allowances as of January 1, 2010, maintained by the Houston Housing Authority, from the 2009 program gross rent limits. Of note, although 2010 rent limits have been released, for consistency with the analyses published earlier this year, the Underwriter has continued to utilize the 2009 program, in accordance with §1.32(d)(1)(iii) of the 2010 REA rules. Rent limits have increased by approximately 2.3%, and if used in the Underwriter's and Applicant's proformas, DCR would increase to 1.22 and 1.28, respectively, and the recommended tax credit amount would not be affected.

Tenants will be required to pay electric & natural gas utilities.

The Applicant did not include an estimate for secondary income. The Underwriter estimated \$5 per unit per month consistent with Department guidelines. The Applicant's vacancy and collection loss assumptions are in line with current TDHCA underwriting guidelines and effective gross income is within 5% of the Underwriter's estimate.

The application indicates that 43% of the units will be characterized as supportive housing units. The Real Estate Analysis Rules allow exceptions to certain feasibility criteria for developments that propose at least 50% of the units as supportive housing. Although the percent of supportive housing units for this development is not great enough to qualify for these feasibility exceptions, the Underwriter has determined that as structured, the deal is feasible without using these feasibility exceptions for supportive housing.

The tax credit LURA does not include any additional restrictions based on the classification of 43% of the units as supportive housing. Additionally, the market study indicates sufficient income-qualified demand to support the subject from the general population. Therefore, if the Applicant is unable to find additional subsidy for the supportive housing units, it is reasonable to expect that there will be sufficient demand from income-qualified tenants to lease the supportive housing units to otherwise qualifying residents at the tax credit rents.

Expense:	Number of Revision	s: <u>2</u>	Date	of Last Applicant Revisio	on: 5/2	25/2010
estimate payroll of staffing party pr payroll t estimate	e of \$4,941, derived fr & payroll tax estimate plan indicating that to operty manager & th ax estimate. Also of r	om the TDHCA da is considerably lo he property will er e support service tote, although high able with the data	tabase, ar wer than the mploy only manager. her than the abase, reas	n at \$4,744 per unit is with d third-party data source ne database. However, t two FTE's, one of which w This could reasonably ac e PHA-derived estimate of sonably accounting for t	es. Of note, the Aphe Applicant proviil serve as both to count for lower particular the Applications.	oplicant's vided a he related- ayroll & olicant's utility
data po only ten TDHCA trash es	oints; however, the pr ants, but residents of database and as suc timates have been a	oposed community the community as h is considered read djusted to reflect t	y activity of well. Furth asonable. A	se is also on the high-en- enter & children's activit ermore, the Applicant's e Accordingly, the Underw se estimates as describe to be slightly overstated.	y center will be us estimate is in line v riter's utility & wate d previously. Final	sed by not with the er, sewer,
Underw develop	olicant's effective gro riter's estimates; there oment's debt capacit	efore, the Applicar y. The proposed p	nt's year or ermanent	es, and net operating in e pro forma will be used financing structure result ent's DCR guideline of 1	to determine the s in an initial year'	
for expe effectiv remains	enses in accordance e gross income, expe	with current TDHC nse and net opera tinued positive ca	A guideline ating incor shflow. The	owth factor for income a es. As noted above, the ne were utilized resulting erefore, the developmen	Applicant's base y in a debt coverag	/ear ge ratio that
				FORMATION		
		<i>F</i>	ASSESSED \	/ALUE		
Land Only:	1.09 acres	\$596,004		Tax Year:	200	
Existing Buil Total Assess	_	N/A \$596,004		Valuation by: Tax Rate:	2.63	
Total Assess	eu value.	\$370,004		-	2.03	
		EVIDENCE	of PROPI	ERTY CONTROL		
T 0					•	1.00
	ommercial Contract				_ Acreage:	1.09
Contract E	xpiration: 7/31	/2010	Valid Th	ough Board Date?	✓ Yes	No
Acquisition	Cost: \$750,000		Other:			
Seller: C	enterpointe Living @	Gray, LP	Related	to Development Team?	Yes	✓ No
		CONSTRUCTION	N COST ES	TIMATE EVALUATION		
COST SCHE	EDULE Number of Re	evisions:	1	Date of Last Applicant	Revision:	5/24/2010
		acre or \$10,714 pe	er unit is as	sumed to be reasonable	since the acquisi	tion is an

#### Sitework Cost:

The Applicant's claimed sitework costs of \$7K per unit are within current Department guidelines. Therefore, further third party substantiation is not required.

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is \$121K or 3% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. Of note, the 28K square foot detached parking garage structure will be free of charge for the tenants' use.

## Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in the Hurricane Rita GO Zone.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$8,153,244 supports annual tax credits of \$953,930. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED FI	INANCIN	G STRUCTU	RE			
SOURCES &	USES Number of R	evisions: 1		ate of Last	Applicant	Revision:		5/14/2010
Source:	City of Houston			Type:	Perma	nent Finan	cing	
Principal: Comments:		Interest Rate:	3.0%		Fixed	Amort:	360	_ months
a 3% inte received	erest rate and amor d, there is sufficient o	or the local HOME fund tized over 30 years. Of developer fee to fill the nitment for these funds	note, sho e gap in fil	uld the requinancing. Re	uested HO eceipt, rev ms is a cor	ME funds u iew and ad	ultimatel cceptar nis repor	y not be nce by t.
	barik or Oklarionna			Type.				9
	\$2 872 494	Interest Rate	4 50%	\[\]	ived	Term <sup>.</sup>	24	months
Interim: Permanent:	+ 1/2 2 1 / 1 2 2	Interest Rate: Interest Rate:	4.50% 7.50%	_ = '	Fixed	Term: Amort:	24 360	months months
Interim: Permanent: Comments: The Interiwas 4.5%	\$1,567,463 im Rate Index is the 5. The Permanent Ra		7.50% ational Prir at Bank of	me + 50 bps	Fixed s, which as 's cost of fu	Amort: s of the dat unds + 300	360 te of the	months term sheet
Interim: Permanent: Comments: The Interwas 4.5% ceiling. T	\$1,567,463 im Rate Index is the 5. The Permanent Ra	Interest Rate: Bank of Oklahoma Nate Index will be fixed a	7.50% ational Prir at Bank of	me + 50 bps	Fixed s, which as 's cost of fu	Amort: s of the dat unds + 300 sion.	360 te of the	months term sheet
Interim: Permanent: Comments: The Interiwas 4.5%	\$1,567,463 im Rate Index is the 6. The Permanent Ra The term on the perm	Interest Rate: Bank of Oklahoma Nate Index will be fixed a	7.50% ational Prir at Bank of 5 years fron	me + 50 bps Oklahoma m the date	Fixed  s, which as its cost of function of converse Syndice	Amort: s of the dat unds + 300 sion.	360 te of the bps, wit	months term sheet

## **CONCLUSIONS**

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the first lien permanent loan of \$1,567,463 and \$898,750 HOME loan indicates the need for \$6,759,031 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$965,576 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$953,930Allocation determined by gap in financing:\$965,576Allocation requested by the Applicant:\$953,930

The allocation amount determined by the eligible basis calculation and requested by the Applicant is recommended. A tax credit allocation of \$953,930 per year for 10 years results in total equity proceeds of \$6,677,507 at a syndication rate of \$0.70 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$81,524 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within three years of stabilized operation.

Underwriter:		Date:	July 7, 2010
	Diamond Unique Thompson		
Manager of Real Estate Analysis:		Date:	July 7, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	July 7, 2010
	Brent Stewart		_

## **UNIT MIX/RENT SCHEDULE**

Zion Gardens, Houston, HTC 9% #10035

LOCATION DAT	A
CITY:	Houston
COUNTY:	Harris
SUB-MARKET:	
PROGRAM REGION:	6
RURAL RENT USED:	No
IREM REGION:	Houston

UNIT DISTRIBUTION								
# Beds	# Units	% Total						
Eff								
1								
2	38	54.3%						
3	28	40.0%						
4	4	5.7%						
TOTAL	70	100.0%						

Other Unit Desgination									
PROGRAMS:			HOME						
Rent Limit	Eff	1	2	3	4	Total Units			
LH	\$558	\$598	\$717	\$829	\$925	70			
НН	\$640	\$714	\$866	\$1,044	\$1,145	0			

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:	3.50%					
APP % - CONSTRUCTION:	9.00%					

	UNIT MIX / MONTHLY RENT SCHEDULE																		
UNIT DESCRIPTION				PROG	RAM REN	T LIMITS		APPLICA	NT RENTS			TDHCA RI	ENTS		OTHER UNIT DESIGNATIO N		T RENTS		
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	•	Total Monthly Rent	Rent per Unit	Rent per NRA	Delta to Max Program	НОМЕ	Market Rent	TDHCA Savings to Market
TC 50%	LH	30	2	1	950	\$717	\$63	\$654	\$1	\$0.69	\$655	\$19,650	\$19,620	\$654	\$0.69	\$0	\$717	\$960	\$306
TC 50%	LH	8	2	1	957	\$717	\$63	\$654	\$1	\$0.68	\$655	\$5,240	\$5,232	\$654	\$0.68	\$0	\$717	\$960	\$306
TC 50%	LH	28	3	2	1,158	\$829	\$76	\$753	(\$1)	\$0.65	\$752	\$21,056	\$21,084	\$753	\$0.65	\$0	\$829	\$1,150	\$397
TC 50%	LH	4	4	2	1,317	\$925	\$97	\$828	\$3	\$0.63	\$831	\$3,324	\$3,312	\$828	\$0.63	\$0	\$925	\$1,390	\$562
TOTAL:		70			73,848							\$49,270	\$49,248						
AVG:					1,055				\$0	\$0.67	\$704			\$704	\$0.67	\$0	\$774	\$1,061	(\$357)
ANNUAL:												\$591,240	\$590,976						

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Zion Gardens, Houston, HTC 9% #10035

		-	Lion Garder	15, HOUSTOH, HT	C 970 #10033			
	Rentable Sq Ft			TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$590,976	\$591,240			
Secondary Income	F	Per Unit Per Month:	\$5.00	4,200 \$595,176	0 \$501.240	\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME Vacancy & Collection Loss	0/ of Data	ntial Gross Income:	-7.50%	(44,638)	\$591,240 (44,340)	-7.50%	of Potential Gross	la ao ma
Employee or Other Non-Rental Ur			-7.50%	(44,030)	(44,340)	-7.50%	or Potential Gross	income
EFFECTIVE GROSS INCOME		510110		\$550,538	\$546,900			
<b>EXPENSES</b>	% OF EGI	PER UNIT	PER SQ FT	¥ ,	<b>+</b> ,	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.26%	\$335	0.32	\$23,430	\$19,000	\$0.26	\$271	3.47%
Management	5.00%	\$393	0.37	27,527	27,850	0.38	398	5.09%
Payroll & Payroll Tax	10.74%	\$845	0.80	59,132	47,000	0.64	671	8.59%
Repairs & Maintenance	8.94%	\$703	0.67	49,239	40,000	0.54	571	7.31%
Utilities	4.04%	\$318	0.30	22,225	30,000	0.41	429	5.49%
Water, Sewer, & Trash	5.76%	\$453	0.43	31,694	40,800	0.55	583	7.46%
Property Insurance	4.69%	\$369	0.35	25,847	24,000	0.32	343	4.39%
Property Tax 2.6387	9.76%	\$768	0.73	53,750	50,000	0.68	714	9.14%
Reserve for Replacements	3.81%	\$300	0.73	21,000	21,000	0.28	300	3.84%
TDHCA Compliance Fees	0.51%	\$40	0.04	2,800	3,200	0.04	46	0.59%
Other: Cable, Sup. Servs, Security		\$417	0.40	29,200	29,200	0.40	417	5.34%
TOTAL EXPENSES	62.82%	\$4,941	\$4.68	\$345,844	\$332,050	\$4.50	\$4,744	60.71%
NET OPERATING INC	37.18%	\$2,924	\$2.77	\$204,694	\$214,850	\$2.91	\$3,069	39.29%
DEBT SERVICE	37.10%	\$2,924	Φ2.77	Ψ204,034	Ψ214,030	\$2.91	φ3,009	39.2976
Bank of Oklahoma				\$131,519	\$131,648			
City of Houston				\$45,470	\$46,100			
Additional Financing				\$0	φ40,100			
TOTAL DEBT SERVICE				176,989	177,748			
NET CASH FLOW				\$27,705	\$37,102			
	DATIO			<del></del>				
AGGREGATE DEBT COVERAGE RECOMMENDED DEBT COVERA				1.16	1.21			
CONSTRUCTION COST	GL NATIO			L	1.21			
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	8.24%	\$10,714	\$10.16	\$750,000	\$750,000	\$10.16	\$10,714	8.13%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	5.39%	\$7,000	\$6.64	490,000	490,000	6.64	7,000	5.31%
Direct Construction	49.63%	\$64,496	\$61.14	4,514,706	4,635,408	62.77	66,220	50.25%
Contingency 4.40%	2.42%	\$3,143	\$2.98	220,000	220,000	2.98	3,143	2.38%
Contractor's Fees 13.00%	7.15%	\$9,298	\$8.81	650,832	650,832	8.81	9,298	7.05%
Indirect Construction	9.45%	\$12,282	\$11.64	859,742	859,742	11.64	12,282	9.32%
Ineligible Costs	1.34%	\$1,743	\$1.65	122,000	122,000	1.65	1,743	1.32%
Developer's Fees 15.00%	11.51%	\$14,954	\$14.17	1,046,781	1,054,000	14.27	15,057	11.43%
Interim Financing	2.67%	\$3,475	\$3.29	243,262	243,262	3.29	3,475	2.64%
Reserves	2.20%	\$2,857	\$2.71	200,000	200,000	2.71	2,857	2.17%
TOTAL COST	100.00%	\$129,961.77	\$123.19	\$9,097,324	\$9,225,244	\$124.92	\$131,789	100.00%
Construction Cost Recap	64.59%	\$83,936	\$79.56	\$5,875,538	\$5,996,240	\$81.20	\$85,661	65.00%
SOURCES OF FUNDS						RECOMMENDED	_	
Bank of Oklahoma	17.23%	\$22,392	\$21.23	\$1,567,463	\$1,567,463	\$1,567,463	Developer F	ee Available
City of Houston	9.88%	\$12,839	\$12.17	898,750	898,750	898,750	\$1,05	4,000
Raymond James	73.40%	\$95,393	\$90.42	6,677,510	6,677,510	6,677,507	% of Dev. F	ee Deferred
Deferred Developer Fees	0.90%	\$1,165	\$1.10	81,521	81,521	81,524	8	%
Additional (Excess) Funds Req'd	-1.41%	(\$1,827)	(\$1.73)	(127,920)	0	0	15-Yr Cumula	tive Cash Flow
TOTAL SOURCES				\$9,097,324	\$9,225,244	\$9,225,244	\$663	,475
							-	

## MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Zion Gardens, Houston, HTC 9% #10035

#### **DIRECT CONSTRUCTION COST ESTIMATE**

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$52.62	\$3,885,579
Adjustments				
Exterior Wall Finish	6.00%		\$3.16	\$233,135
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.75%		1.97	145,709
Roofing			0.00	0
Subfloor			4.99	368,255
Floor Cover			2.41	177,974
Breezeways	\$23.61	0	0.00	0
Balconies	\$23.61	3,728	1.19	88,031
Plumbing Fixtures	\$845	96	1.10	81,120
Rough-ins	\$420	140	0.80	58,800
Built-In Appliances	\$3,100	70	2.94	217,000
Exterior Stairs	\$1,900	8	0.21	15,200
Enclosed Corridors	\$42.70	240	0.14	10,247
Elevators:	\$114,700	2	3.11	229,400
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	136,619
Garages	\$17.37	28,000	6.59	486,360
Comm &/or Aux Bldgs	\$84.82	1,052	1.21	89,232
Other: fire sprinkler	\$2.25	73,848	2.25	166,158
SUBTOTAL			86.51	6,388,818
Current Cost Multiplier	0.99		(0.87)	(63,888)
Local Multiplier	0.88		(10.38)	(766,658)
TOTAL DIRECT CONSTRUC	CTION COSTS	3	\$75.27	\$5,558,272
Plans, specs, survy, bld prmi	3.90%		(\$2.94)	(\$216,773)
Interim Construction Interest	3.38%		(2.54)	(187,592)
Contractor's OH & Profit	11.50%		(8.66)	(639,201)
NET DIRECT CONSTRUCTI	ON COSTS		\$61.14	\$4,514,706

#### PROPOSED PAYMENT COMPUTATION

Bank of Oklahoma	\$1,567,463	Amort	360
Int Rate	7.50%	DCR	1.56
City of Houston	\$898,750	Amort	360
Int Rate	3.00%	Subtotal DCR	1.16
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.16
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.16
Additional Financing	\$0	Amort	
Int Rate	•	Aggregate DCR	1.16

## RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

	NOI.	
Bank of Oklahoma		\$131,519
City of Houston		45,470
Additional Financing		0
Additional Financing		0
Additional Financing		0
TOTAL DEBT SERVICE		\$176,989

Bank of Oklahoma	\$1,567,463	Amort	360
Int Rate	7.50%	DCR	1.63

City of Houston	\$898,750	Amort	360
Int Rate	3.00%	Subtotal DCR	1.21
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.21

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.21	

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.21

## OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at 2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS RENT	\$591,240	\$603,065	\$615,126	\$627,429	\$639,977	\$706,587	\$780,129	\$861,325	\$1,049,950
Secondary Income	0	0	0	0	0	0	0	0	0
Other Support Income:	0	0	0	0	0	0	0	0	0
Other Support Income:	0	0	0	0	0	0	0	0	0
POTENTIAL GROSS INCOME	591,240	603,065	615,126	627,429	639,977	706,587	780,129	861,325	1,049,950
Vacancy & Collection Loss	(44,340)	(45,230)	(46,134)	(47,057)	(47,998)	(52,994)	(58,510)	(64,599)	(78,746)
Employee or Other Non-Renta	al L0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS INCOME	\$546,900	\$557,835	\$568,992	\$580,371	\$591,979	\$653,593	\$721,619	\$796,726	\$971,204
EXPENSES at 3.00%									
General & Administrative	\$19,000	\$19,570	\$20,157	\$20,762	\$21,385	\$24,791	\$28,739	\$33,317	\$44,775
Management	27,850	28406.84417	28,975	29,554	30,146	33,283	36,747	40,572	49,457
Payroll & Payroll Tax	47,000	48,410	49,862	51,358	52,899	61,324	71,092	82,415	110,759
Repairs & Maintenance	40,000	41,200	42,436	43,709	45,020	52,191	60,504	70,140	94,263
Utilities	30,000	30,900	31,827	32,782	33,765	39,143	45,378	52,605	70,697
Water, Sewer & Trash	40,800	42,024	43,285	44,583	45,921	53,235	61,714	71,543	96,148
Insurance	24,000	24,720	25,462	26,225	27,012	31,315	36,302	42,084	56,558
Property Tax	50,000	51,500	53,045	54,636	56,275	65,239	75,629	87,675	117,828
Reserve for Replacements	21,000	21,630	22,279	22,947	23,636	27,400	31,764	36,824	49,488
TDHCA Compliance Fee	3,200	3,296	3,395	3,497	3,602	4,175	4,840	5,611	7,541
Other	29,200	30,076	30,978	31,908	32,865	38,099	44,168	51,202	68,812
TOTAL EXPENSES	\$332,050	\$341,733	\$351,701	\$361,962	\$372,525	\$430,195	\$496,877	\$573,989	\$766,324
NET OPERATING INCOME	\$214,850	\$216,102	\$217,291	\$218,409	\$219,454	\$223,397	\$224,742	\$222,737	\$204,880
DEBT SERVICE									
First Lien Financing	\$131,519	\$131,519	\$131,519	\$131,519	\$131,519	\$131,519	\$131,519	\$131,519	\$131,519
Second Lien	45,470	45,470	45,470	45,470	45,470	45,470	45,470	45,470	45,470
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
NET CASH FLOW	\$37,861	\$39,113	\$40,302	\$41,420	\$42,464	\$46,408	\$47,753	\$45,748	\$27,891
DEBT COVERAGE RATIO	1.21	1.22	1.23	1.23	1.24	1.26	1.27	1.26	1.16

## HTC ALLOCATION ANALYSIS -Zion Gardens, Houston, HTC 9% #10035

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$750,000	\$750,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$490,000	\$490,000	\$490,000	\$490,000
Construction Hard Costs	\$4,635,408	\$4,514,706	\$4,635,408	\$4,514,706
Contractor Fees	\$650,832	\$650,832	\$650,832	\$650,832
Contingencies	\$220,000	\$220,000	\$220,000	\$220,000
Eligible Indirect Fees	\$859,742	\$859,742	\$859,742	\$859,742
Eligible Financing Fees	\$243,262	\$243,262	\$243,262	\$243,262
All Ineligible Costs	\$122,000	\$122,000		
Developer Fees				
Developer Fees	\$1,054,000	\$1,046,781	\$1,054,000	\$1,046,781
Development Reserves	\$200,000	\$200,000		
TOTAL DEVELOPMENT COSTS	\$9,225,244	\$9,097,324	\$8,153,244	\$8,025,324

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$8,153,244	\$8,025,324
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$10,599,217	\$10,432,921
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$10,599,217	\$10,432,921
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$953,930	\$938,963

Syndication Proceeds 0.7000 \$6,677,507 \$6,572,740

Total Tax Credits (Eligible Basis Method) \$953,930 \$938,963

Syndication Proceeds \$6,677,507

\$6,572,740

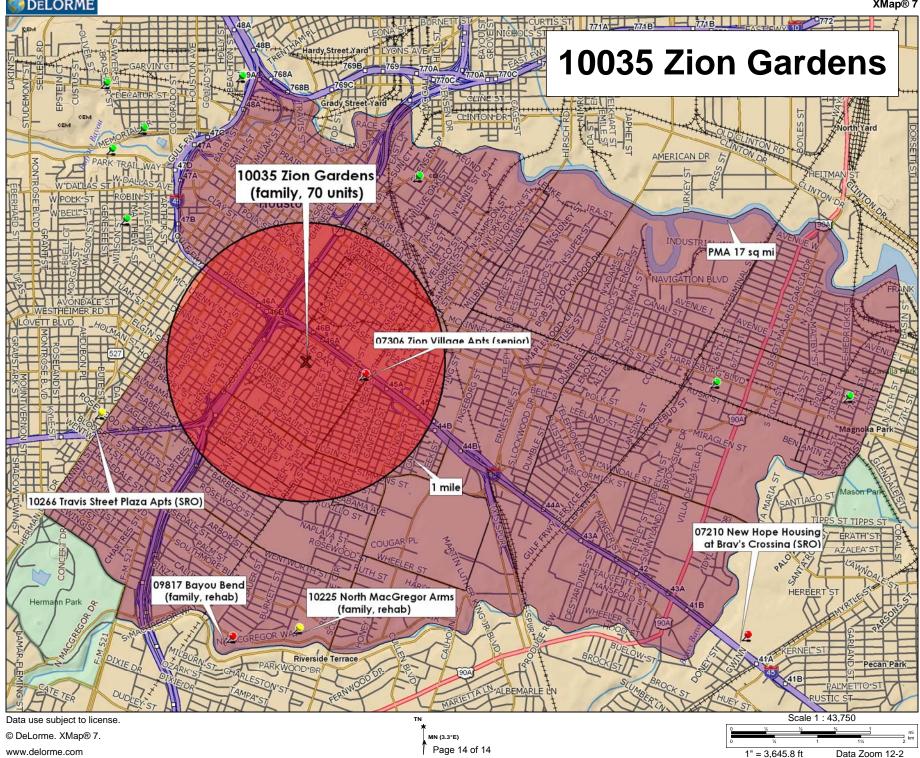
Requested Tax Credits \$953,930 Syndication Proceeds \$6,677,510

Gap of Syndication Proceeds Needed \$6,759,031

Total Tax Credits (Gap Method) \$965,576

Recommended Tax Credits 953,930

Syndication Proceeds \$6,677,507





July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Paris Retirement Village II, TDHCA Number 10039

	BASIC DEVELOPMENT INFORMATION										
Site Address: 1500 W. Washing	gton St.	Development #:	10039								
City: Paris	Region: 4	Population Served:	Elderly								
County: Lamar	Zip Code: 75	Allocation:	Rural								
HTC Set Asides: □At-Risk □Nonprofit □USDA □Rural Rescue HTC Housing Activity*:											
HOME Set Asides: □CHDO □Preservation ☑General											
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO											
OWNER AND DEVELOPMENT TEAM											
Owner:	Paris Retirement Village	e II, LTD.									
Owner Contact and Phone:	Joe Chamy, (817) 285-6	3315									
Developer:	Valcrest Investments, In	c.									
Housing General Contractor:	Compass Point Develop	oment Company, Inc.									
Architect:	Apex Architectural Design	gners, Inc.									
Market Analyst:	Ipser & Associates, Inc.										
Syndicator:	Raymond James Tax C	redit Funds, Inc.									
Supportive Services:	Lamar County Human R	Resource Council									
Consultant and Contact:	N/A,										
	UNIT/BUILDING	INFORMATION									
Unit Breakdown: 30% 40%	-	Total Restricted Units:	78								
4 0	35 39	Market Rate Units:	2								
Eff 1 BR	<u>2 BR 3 BR 4 BR 5 BR</u>	Owner/Employee Units:	0								
0 72	8 0 0 0	Total Development Units:	80								
Type of Building:		Total Development Cost*:	\$0								
☐ Duplex ☐ 5 units or	more per building	Number of Residential Buildings:	20								
☐ Triplex ☐ Detached	d Residence	HOME High Total Units:	15								
	oom Occupancy	HOME Low Total Units:	4								
☐ Townhome ☐ Transition	nal										
*Note:	: If Development Cost = \$0, an Underw										
	<u>FUNDING INI</u>										
	Applicant Request	Department Analysis* Amort Ter	m Rate								
Competitive Housing Tax Cred		\$0	1.00								
HOME Activity Fund Amount:	\$1,850,000	\$0 0	0 0.00%								
HOME CHDO Operating Grant	Amount: \$0	\$0									
*Note: If an Underwriting Report has not been c	completed and the application is recomr (pending the Financial Fe	nended for an award, the credit amount recommended is the	e Applicant Request								



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Paris Retirement Village II, TDHCA Number 10039

## PUBLIC COMMENT SUMMARY

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Eltife, District 1, S Points: 7 US Representative: Hall, District 4, NC

TX Representative: Homer, District 3, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$1,850,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1,850,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Paris Retirement Village II, TDHCA Number 10039

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 169 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Ashton Senior Village, TDHCA Number 10040

	BASIC DEVELOPMENT INFORMATION										
Site Address:	SEC of Borgfeld R	d. and FM 3009 (Ro	by Richard Dr.	) Development #	<i>‡</i> : 10040						
City:	Schertz	Region:	9	Population Served	l: Elderly						
County:	Guadalupe	Zip Code	e: 78154	Allocation	n: Urban						
HTC Set Aside	s: □At-Risk □N	Ionprofit $\Box$ USDA	□Rural R	escue HTC Housing Activity	*: NC						
HOME Set Asi	des: <b>☑</b> CHDO	Preservation	<b>✓</b> General								
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO											
		OWNER A	ND DEVELOP	MENT TEAM							
Owner:		DDC Ashton, Ltd.									
Owner Contac	t and Phone:	Colby Denison, (5	512) 732-1226								
Developer:		DDC Investments	s, Ltd. (Crossr	oads Housing Dev. Corp.)							
Housing Gene	eral Contractor:	TBD									
Architect:		Architettura, Inc.									
Market Analys	t:	O'Connor & Asso	ciates								
Syndicator:		NEF, Inc.									
Supportive Se	rvices:	Better Texans, In	С								
Consultant an	d Contact:	N/A,									
		LINIT/DI II	LDING INFOR	MATION							
Unit Breakdov	vn: <u>30%</u> <u>40%</u> <u>5</u>		LDING INI OF	Total Restricted Units:	176						
Offit Breakdov	77 0 27 0	62 87		Market Rate Units:	0						
		<u>2 BR 3 BR 4 BR 5</u>		Owner/Employee Units:	0						
	0 64	112 0 0	0	Total Development Units:	176						
Type of Buildin	ng:			Total Development Cost*:	\$20,617,776						
$\square$ Duplex	5 units or r	more per building		Number of Residential Building							
$\square$ Triplex	☐ Detached	Residence		HOME High Total Units:	25						
☐ Fourplex		om Occupancy		HOME Low Total Units:	11						
☐ Townhome	☐ Transitiona										
	*Note:	If Development Cost = \$0, a		·							
			<u>NG INFORM<i>A</i></u> llicant	Department							
			luest_		Term Rate						
Competitive	Housing Tax Credit	Amount: \$2,00	0,000	\$0							
HOME Activi	ty Fund Amount:	\$2,00	0,000	\$0 0	0 0.00%						
HOME CHD	O Operating Grant A	Amount: \$5	0,000	\$0							
*Note: If an Underwri	ting Report has not been cor	Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request									



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Ashton Senior Village, TDHCA Number 10040

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Wentworth, District 25, S Points: 7 US Representative: Cuellar, District 28, NC

TX Representative: Kuempel, District 44, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Gleaming Springs Neighborhood Association, Inc. Rebecca A. Scheffler Letter Score: 24 S or O: S

Critical need for affordable housing for our senior citizens in our town.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

## **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance by commitment of evidence of the appropriate zoning change or a variance for the proposed development from the City.
- 2. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3. Receipt, review, and acceptance by commitment that the use of the HUD Utility model for the Subject has been approved by the Department, with allowance between \$77 and \$102 for 1BR units and between \$94 and \$131 for 2BR units, or alternatively confirmation that the Schertz Housing Authority Utility Allowances will be used.
- 4. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5. Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.
- 6. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$2,000,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$2,000,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Ashton Senior Village, TDHCA Number 10040

<u>COMPLIANCE EVAULATION SUMMARY:</u>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 9		
Total # Monitored: 4		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 215 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	st (pending the Financial Fea	sibility Analysis).

# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

## Real Estate Analysis Division Underwriting Report

REPORT DATE:	06/14/10	PROGRAM:	HTC 9%/HOME	FILE NUMBER	10040
		DI	EVELOPMENT		
		Ashto	n Senior Village		
Location: SE co	rner of Borgfeld	Rd & FM 3009 (I	Roy Richard Dr.)		Region: 9
City: Schertz		County: Gua	dalupe Zip	o: <u>78154</u>	✓ QCT □ DDA
Key Attributes:	Elderly, New (	Construction, Urb	oan, CHDO		

## **ALLOCATION**

	F	REQUEST		RECOMMENDATION				
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term	Lien Position	
HOME Activity Funds	\$2,000,000	0.00%	35/18	\$2,000,000	0.00%	35/18	2nd	
HOME CHDO Operating Expenses	\$50,000			\$50,000				
Housing Tax Credit (Annual)	\$2,000,000			\$2,000,000				

## **CONDITIONS**

- 1 Receipt, review, and acceptance by commitment of evidence of the appropriate zoning change or a variance for the proposed development from the City.
- 2 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3 Receipt, review and acceptance by commitment that the use of the HUD Utility model for the Subject has been approved by the Department, with allowances between \$77 and \$102 for 1BR units and between \$94 and \$131 for 2BR units, or alternatively confirmation that the Schertz Housing Authority utility allowances will be used.
- 4 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5 Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.

## SALIENT ISSUES

TDHCA SET-ASIDES for LURA									
Income Limit	Rent Limit	Number of Units							
30% of AMI	30% of AMI	27							
50% of AMI	50% of AMI	62							
60% of AMI	60% of AMI	87							

#### STRENGTHS/MITIGATING FACTORS

- The three nearest senior HTC properties report occupancies of 100%, 95%, and 90%.
- The principals of the Applicant have experience developing and owning 776 Housing Tax Credit units.
- Proposed rents are on average 37% lower than market rents.
- Unit capture rates for all unit types are 17% or lower.

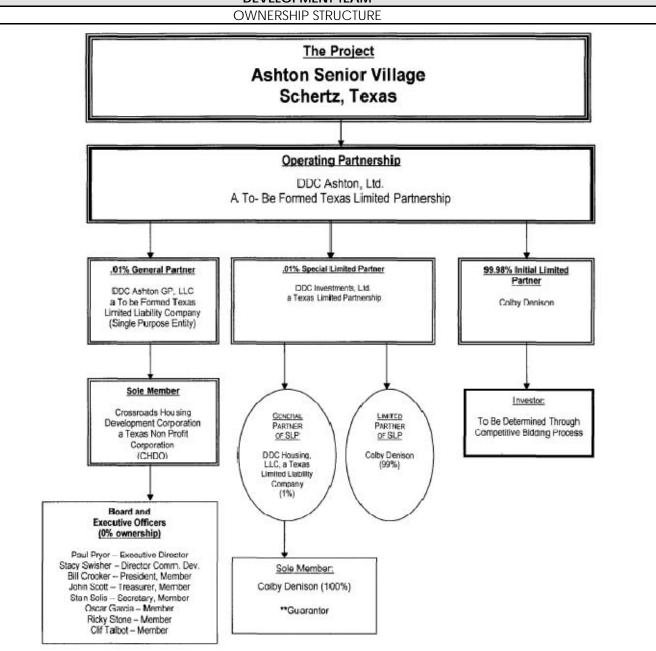
## WEAKNESSES/RISKS

- The overall occupancy in the PMA is 89%.
- 64% of the units are 2BR. Of the 15 vacant units at the three nearest senior HTC properties, 12 (or 80%) are 2BR units.

## PREVIOUS UNDERWRITING REPORTS

No previous reports.

## **DEVELOPMENT TEAM**



## CONTACT

Contact: Colby Denison Phone: (512) 732-1226 Fax: (512) 732-1276

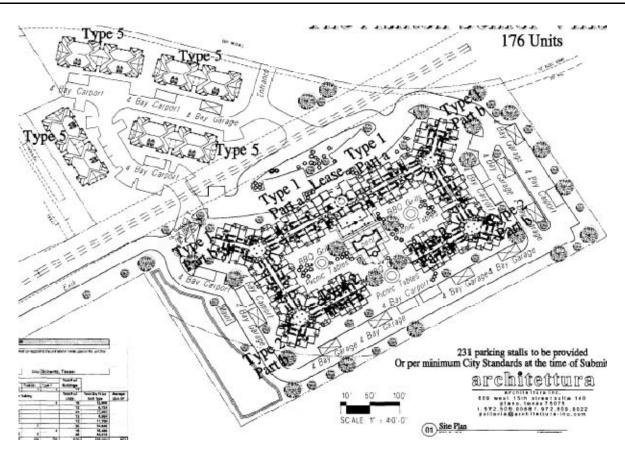
Email: colby@denisondevelopment.com

## **IDENTITIES of INTEREST**

• The Applicant and Developer are related entities. This is a common relationship for HTC-funded developments.

## PROPOSED SITE

## SITE PLAN



## **BUILDING CONFIGURATION**

Building Type	Α	В	С	D	Е			Total
Floors/Stories	3	3	3	3	1			Buildings
Number	2	2	2	2	4			12

	BR/BA	SF		Units									Total Units	Total SF
1	1	727		6									12	8,724
1	1	733		6	6								24	17,592
1	1	747		3	3								12	8,964
1	1	750					4						16	12,000
2	1	917	6	6	6	6							48	44,016
2	2	968	6	6		6	4						52	50,336
2	2	975		3	3								12	11,700
	Units per I	Building	12	30	18	12	8						176	153,332

		SITE ISSU	JES			
Total Size: Flood Zone: Zoning:	Zone X Neighborhood Services	Scattered site? Within 100-yr flo Needs to be re-	•	☐ Yes ✓ Yes ✓ Yes	✓ No ☐ No ☐ No	□ N/A
for a zoning Receipt, revi	oroperty is currently zoned change to R-4 Multifamily, ew, and acceptance by c osed development from the	which allows for th ommitment of evic	ne proposed dence of the	property. e appropriate zon		•
		TDHCA SITE IN	SPECTION			
Inspector: Overall Assessm	Manufactured Housing Sta	ff			Date: <u>5/2</u>	7/2010
Excellent Surrounding Use	Acceptable es:	Question	nable	Poor		Inacceptable
	Borgfeld Rd, commercial & Vacant/undeveloped land			gfeld Rd & comm		
- Journal of the second of the	'	i				
	HIGHL	IGHTS of ENVIRO	INIVIEINTAL R	EPORIS		
Provider:	ECS, LLP				Date: 1/2	9/2010
Recognized Env	vironmental Concerns (REC	s) and Other Cond	cerns:			
	ers Bradzoil Ten-Minute Oil C al conditions (REC) of the s		otential cont	amination source	and a reco	gnized
According to 10,000-gallor However, ba	entified at approximately o the EDR On Demand repo n diesel UST and are curre ased on the surface topogra rs the property to be a pote	ort, the property co ently active. There aphy, potential ex	ontains three are no repo ists for an un	e 10,000-gallon ga rted releases asso documented rele	soline USTs a ciated with ase to impa	and one the property.
impacted. A used for rede site source a	t to the off-site RECs, additi dditional assessment is reco evelopment of the site Ba nd the fact that city water ssessment is not recommen	ommended if grou ased on the standa and sewer service	indwater is a ard policy to	inticipated to be owards contamina	encountere ated aquifer	d during or s from an off-
railroad. Bas	site is located within 15 mile ed on the site location, a n o be noise sensitive." (adde	oise study is recom	nmended fo			
<ul> <li>Receipt, revi assessment h</li> </ul>	commendation will be subjected, and acceptance, before as been completed to defined that any subsequent re	ore the 10% Test, o termine the require	f document ements for th	ation that a comp ne proposed deve	lopment to	satisfy HUD
	ew, and acceptance, by ( ations were implemented.	Cost Certification,	of documen	tation that all nois	se assessme	nt

					MARKET	ANALYSIS				
Provider:		O'Con	nor & Associat	es				Date:	2/12/20	)10
Contact:	: -	Robert	t Coe					Phone:	(713) 37	75-4279
	_	Numbe	er of Revisions:		1	Date of Last	Applicant Revis	ion:	3/26	/2010
Primary N	/larket/	Area (F	PMA):	450 sc	ı miles	12 mile equiva	alent radius			
•						tracts northeas		o, straddli	na Bexai	r. Coma
	Guadalı							,	9	,
Seconda	ıry Mark	et Are	ea (SMA):	31 sc	ı. miles	3 mile equiva	alent radius			
The m	arket st	udy d	efines a Secon		•	t to the southea	nst of the PMA, I	out offers	no anal	ysis of
				TH CID	I E LIQUISEU	OLDS BY INCOM	ΔE			
-						nty Income Lim				
НН	I	30% (	of AMI		of AMI		of AMI	60	0% of AM	41
size	n	nin	max	min	max	min	max	min		max
1	\$7,70		\$12,000			\$12,864	\$20,000	\$15,43		24,000
2	\$7,70		\$13,700			\$12,864	\$22,900	\$15,43		27,480
3	\$9,26		\$15,450			\$15,432	\$25,750	\$18,52		30,900
4										
5										
6										
			AFFORDA	ARLE HOUS	ING INVFN	TORY in PRIMAR	Y MARKET AREA			
			7 (11 (11 (12)					Targ	et Com	p Total
Fil∈	e #			Develo	pment		Туре	Popula		
		Pro	oposed, Under	Construct	ion, and Ur	nstabilized Com	parable Devel	opments		
				none						
			Oth	er Affordal	ble Develo	pments in PMA	since 2006			
				none		•				
			Stabili	and Afford	abla Daval	onmonts in DM	1 ( pro 2004 )	•		
			Stabili	zeu Anorua		opments in PMA I Properties ( pre-			Total Uni	ts 24
					1014	Triopolitos (pro-	1		Total on	13 21
			CC	OMPARABLI	E SUPPLY in	EXTENDED MAR	RKET AREA			
101	160	Creeksi	de Place				new	seni	or n/a	176
101	120	Montak	oella Senior				new	seni	or n/a	90
060	0007 I	anda	Place				new	seni	or n/a	100
			Other Affo	ordable De	velonment	s in Extended M	Market since 200	)6		
			0 0. 7 0	none	тогориноги	o III Externaled II				
091	198	Montak	oella Pointe				new	fam	ily n/a	144
081	150	Oak Ma	anor/Oak Village	е			rehab	fam	ily n/a	229
081	190	Sutton I	Homes				recon	fam	ily n/a	194
060	)416 <sup>-</sup>	The Lar	nding				rehab	fam	ily n/a	216
-			at Salado Heigh	its			new	fam		252
060	)426	Costa A	Almadena				new	fam	ily n/a	176
			Stabilized Af	fordable D	evelopme	nts in Extended	Market ( pre-20	006)		
					Tota	l Properties ( pre-	2006) 13		Total Uni	ts 2,454

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no proposed, under construction, or unstabilized comparable properties inside the Primary Market Area. It is noted that there are two additional 2010 applications for senior developments in an extended area around the PMA. Creekside Place (#10160) is located 15 miles northeast of the subject. Three census tracts are common between the subject PMA and the PMA defined for Creekside, accounting for 19% of the senior population in the subject PMA. The underwriting analysis considers the demand for the subject with an without this common population.

Montabella Senior (#10120) is located nine miles southwest of the subject. The PMA defined for Montabella Senior does not intersect the subject PMA. Also Landa Place (#060007) is a 2006 senior development located 12 miles northeast of the subject. Landa Place has achieved stabilized operation and is not considered in the demand calculations.

OVERALL DEMAND	ANALYSIS		
	Market Analyst	Unde	writer
	PMA	PMA	Reduced Market
Total Households in the Primary Market Area	38,118	38,118	31,866
Target Households in the Primary Market Area	11,805	14,481	11,806
Potential Demand from the Primary Market Area	2,721	2,916	2,373
Potential Demand from Other Sources	0	0	0
GROSS DEMAND	2,721	2,916	2,373
Subject Affordable Units	176	176	176
Unstabilized Comparable Units	0	0	0
RELEVANT SUPPLY	176	176	176
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	6.5%	6.0%	7.4%

#### Demand Analysis:

The 2010 Real Estate Analysis Rules state that "the Market Analyst should use demographic data specific to the elderly population for an elderly Development, if available, and should avoid making adjustments from more general demographic data". The market study disregards this guideline. The senior household population is estimated indirectly as the proportion of seniors to adults, and the senior household growth rate is determined based on a general national trend by doubling the overall household growth rate for the PMA. The underwriting analysis has relied on available demographic data specific to the senior households in the PMA.

The Market Analyst identifies Gross Demand for 2,721 senior units in the PMA, indicating a Gross Capture Rate of 6.5% for the subject's 176 proposed units. The Underwriter identifies Gross Demand for 2,916 units based on senior-specific demographics data for the PMA, indicating a Gross Capture Rate of 6.0% for the subject's 176 units.

As stated above, Creekside Place is a proposed senior development located northeast of the subject. Three census tracts, containing 19% of the senior population in the subject PMA, are shared by the PMA for Creekside Place. In order to eliminate the conflicting demand for this population, the Underwriter has calculated demand from a reduced market area, excluding the common census tracts. This analysis identifies Gross Demand for 2,373 units, and a Gross Capture Rate of 7.4%.

The maximum Gross Capture Rate for urban developments targeting senior households is 10%; this indicates sufficient demand to support the proposed development.

	U	INDERWRI <sup>*</sup>	TING ANA	LYSIS of F	MA DEMA	λNΕ	D by UNIT TY	PE		
			Market	Analyst				Underw	riter	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		363	10	0	1%		351	10	0	3%
1 BR/50%		187	16	0	8%		673	23	0	3%
1 BR/60%		791	38	0	2%		294	31	0	11%
2 BR/30%		331	17	0	2%		183	17	0	9%
2 BR/50%		171	39	0	25%		373	39	0	10%
2 BR/60%		983	56	0	6%		331	56	0	17%
footnote: The Market Ana	lyst's c	lata reflect	s an incorr	ect mix of	50% and 6	0%	one-bedroo	m units.	-	-

#### Primary Market Occupancy Rates:

The Market Analyst reports quarterly averages for overall occupancy in the PMA that ranged between 88% and 91% during 2009, up from a range of 83% to 89% during 2008. The Market Analyst states the average is reduced by what is reported to be the nearest HTC project in the PMA, Stratton Oaks, which has recently been in transition due to management issues. Stratton Oaks is one of the nearest HTC developments, but it is actually located outside the PMA in Seguin.

There is one HTC project inside the PMA: Cibolo Plaza, a 1992 project with 24 units, all one- and two-bedrooms, is located less than two miles from the subject. Department data indicates that it is 100% occupied. The Underwriter identified a senior development in Seguin, Eden Place (#01088) with 60 units, which currently reports 90% occupancy. Two additional senior developments were noted west and southwest of the subject toward San Antonio. Legacy on O'Connor Road, with 150 units, is 8 miles west of the subject and reports 100% occupancy. Midcrown Senior Pavilion (#05453), with 196 units, is 9 miles southwest of the subject and reports 95% occupancy.

#### Absorption Projections:

"The most recent Seniors HTC projects which have come on-line in the San Antonio MSA were Landa Place, which ... attained stabilized occupancy in May 2008, (with) an average absorption of approximately 49 units per month from completion. Midcrown Senior Pavilion is a 196-unit Seniors HTC ... completed in May 2007, and attained stabilized occupancy in December 2008, (with) an average absorption of approximately 10 units per month. Primrose at Mission Hills ... reported attaining stabilized occupancy in January 2009, (with) an average absorption of approximately 19 units per month. We estimate absorption at 10 to 20 units a month and the property should stabilize within 9 to 18 months of opening." (p. 12)

## Market Impact:

"The HTC properties we were able to contact all reported a waiting list. As previously indicated, there is one existing Family HTC project within the subject's primary market area, and no existing Seniors HTC complexes. With average rental rates in all projects at \$0.910 PSF, and occupancy rates averaging 89.88% overall, it is reasonable to project that a new affordable housing project with competitive amenities and an average rent of \$0.618 per square foot per month, such as the subject property, would perform favorably in this market." (p. 41)

#### Comments:

The market analysis, based on the market study and additional information gathered by the Underwriter, indicates sufficient demand to support a funding recommendation for the subject.

		OPERATING P	ROFORMA ANALYSIS	
Income:	Number of Revisions:	2	Date of Last Applicant Revision	6/2/2010
allowance 2009 prog chose to u each unit Underwrite	es based on the HUD Utility gram gross rent limits. It shou update the program gross r type increased slightly (\$4	Model (which ld be noted, so ents to incorporto \$9), for consider 2009 progra	t were calculated by subtracting to has not yet been approved by the ubsequent to a request from the Uprate the newly published 2010 resistency with the analyses publisheam, in accordance with §1.32(d)(1 ponly.	e Department), from the nderwriter, the Applicant nt limits. While rents for d earlier this year, the
evaluated feasibility for 2BR un condition Subject ha between	d the range of utility allowar conclusion of the analysis. I hits. Of note, the Schertz Hou ed on receipt, review and a as been approved by the D	nces which wo This range is be using Authority acceptance b Department, w	nave not been approved by the Dould not cause a change in the recetween \$77 and \$102 for 1BR units of utility allowances fall within these by commitment that the use of the lith allowances between \$77 and \$77 confirmation that the Schertz Hou	commendation or the and between \$94 and \$131 e ranges. This report is HUD Utility model for the \$102 for 1BR units and
however, the \$20 gu income b additiona additiona month gu	secondary income assump uideline. The Applicant indi eing claimed would be fror Il amounts are achievable in Income. The Underwriter's ideline.	tions are not, a cated that \$1! m garage and n this market. secondary inc	ptions are in line with current TDHC as the Applicant included an addi 5.91 of the total \$27.91 per unit per carport income but provided limit Moreover, the market study providence estimate is equal to the maxints, effective gross income is within	tional \$7.91 per unit over r month in secondary ted support that these ded no support for such imum \$20 per unit per
Expense:	Number of Revisions:	1	Date of Last Applicant Revision	6/2/2010
estimate of adjusted is contract in Underwrite	of \$3,634, derived from the management fees from the provided by the Applicant. er's estimate. The Underwrite ever, the Subject qualifies a	IDHCA databa typical 5% to Also of note, ther's estimate o	ojection at \$3,751 per unit is within ase, and third-party data sources. (3.5% of EGI, as evidenced in the Mare Applicant's estimate of property of \$21K/unit is based on a 10% capid as such, the Applicant's lower produced in the Applicant in th	Of note, the Underwriter Management Agreement y tax is 25% lower than the rate and the Underwriter's
however, of note, th Applicant	the Applicant's estimate is in the lender requirement for re thave utilized the standard	n line with the eserve for repla \$250/unit/yea	expense is 27% higher than the Un TDHCA database and as such is cacement is \$200/unit/year; however or per REA rules. All other expense ling the TDHCA database and as such a	considered reasonable. Also er, the Underwriter and ne items vary slightly;
Conclusion:				
Underwrit developm	er's estimates; therefore, the nent's debt capacity. The pi	e Applicant's y roposed perm	expenses, and net operating incor ear one pro forma will be used to anent financing structure results in epartment's DCR guideline of 1.15	determine the an initial year's debt

#### Feasibility:

The underwriting 30-year pro forma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

		ACQU	ISITION INF	ORMATION		
		, ,	ASSESSED V	'ALUE		
Land Only:	10.623 acres	\$555,	285	Tax Year: Valuation by: Tax Rate:	2010 Guadalupe 2.2437	
		EVIDENCI	E of PROPE	RTY CONTROL		
Type: Unimpr	oved Commerc	ial Property Con	tract		Acreage: 1	0.629
Contract Expiration	on: <u>1</u>	0/31/2010	Valid Th	nrough Board Date?	✓ Yes	☐ No
Acquisition Cost:	\$1,388,	214	Other:			
Seller: Oryx De	evelopment, LLC	<u> </u>	Related	d to Development Team?	Yes	✓ No
		CONSTRUCTION	N COST EST	IMATE EVALUATION		
COST SCHEDULE	Number o	Revisions:	None	Date of Last Applicant Re	vision:	N/A
	\$130,606 per a			med to be reasonable since m loan in the amount of \$450	•	

#### Sitework Cost:

The Applicant claimed sitework costs over the Departments maximum guideline of \$9,000 per unit largely due to on-site paving & utility extension across the site. The Applicant provided sufficient third party certification through a detailed certified cost estimate by an Engineer to justify these costs. In addition, these costs have been reviewed by the Applicant's CPA, Thomas Stephen & Company, LLC, to preliminarily opine that all of the total \$2,058,303 will be considered eligible. The CPA has indicated that this opinion of eligibility has taken into account the effect of the recent IRS Technical Advisory Memorandums on the eligibility of sitework costs.

#### Direct Construction Cost:

in the Proposed Financing Structure section below.

The Applicant's direct construction cost estimate is \$145K or 2% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. Of note, garages and carports are being provided for a fee, and as a result the both the Applicant and Underwriter have excluded the cost of these amenities from eligible basis.

#### Ineligible Costs:

The Applicant included \$70K in bridge loan interest and fees as an eligible cost. These costs are generally regarded to be ineligible since the submitted commitment letters do not explicitly document the loan. Therefore, the Underwriter reduced the Applicant's eligible basis by an equivalent amount. Also of note, the Underwriter's ineligible cost is adjusted for carport and garages. Specifically, the Underwriter determined carports & garages to be \$148,756 based on Marshall & Swift; however, the Applicant has included \$432K for these costs.

## Interim Interest Expense:

The Underwriter reduced the Applicant's eligible interim financing fees by \$132,250 to bring the eligible interest expense down to one year of fully drawn interest expense. This results in an equivalent reduction to the Applicant's eligible basis estimate.

## Contingency & Fees:

The Applicant's contractor's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines. However, the Applicant's developer fee exceeds 15% of the Applicant's adjusted eligible basis by \$30,338 and therefore the eligible portion of the Applicant's developer fee must be reduced by the same amount.

## 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$17,858,615 supports annual tax credits of \$2,089,458. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED FIL	VANCING	STRUCTU	JRE			
SOURCES & L	USES Number of F	Revisions: Nor	ne [	Date of La	st Applicar	nt Revision:		N/A
Source:	Oryx Development,	LLC		Туре:	Interim F	inancing		
Principal: Comments:	\$450,000	Interest Rate:	Prime + 1		Fixed	Term:	6	months
•	elopment, the seller of opment costs. The loan	•	•				cover	
Source:	TDHCA - HOME			Туре:	Interim to	o Permanent	Financ	ng
Principal: Comments:	\$2,000,000	Interest Rate:	0.0%	[	✓ Fixed	Amort:	420	months
Comments: The Applic	\$2,000,000  cant has requested this nt component is reque	interim-to-perman	ent HOME	loan that	t will be in a	a second lier	n positic	n. The
Comments: The Applic	cant has requested this	interim-to-perman	ent HOME	loan that	t will be in a	a second lier	n positic	n. The
Comments: The Applic permaner lien.  Source: Interim: Permanent:	cant has requested this nt component is reque	interim-to-perman	ent HOME	loan that and 35 y	t will be in a ear amortize an amortize and a linterim to	a second lier zation, consis	n positic	n. The
Comments: The Application permaner lien.  Source: Interim: Permanent: Comments: The Interim	cant has requested this nt component is reque  CitiBank  \$11,500,000	Interest Rate: Interest Rate: 450 bps; underwrit	ent HOME year term  4.85%  8.50%  ten at 6%.	I loan that and 35 y	t will be in a ear amortize an amortize an amortize an	a second lier zation, consis Permanent Fir Term: Amort:	n position position stent with the s	months months
Comments: The Applic permaner lien.  Source: Interim: Permanent: Comments: The Interim	Cant has requested this nt component is requested this requested t	Interest Rate: Interest Rate: 450 bps; underwrit	ent HOME year term  4.85%  8.50%  ten at 6%.	I loan that and 35 y	t will be in a ear amortize an amortize an amortize an	e second lier zation, consis Permanent Fir Term: Amort:	n position position stent with the s	months months
Comments: The Applic permaner lien.  Source: Interim: Permanent: Comments: The Interir	CitiBank  \$11,500,000  \$3,200,000  The Rate Index is LIBOR + con the permanent loar.	Interest Rate: Interest Rate: 450 bps; underwrit	ent HOME year term  4.85%  8.50%  ten at 6%. om the da	Type:  The Permite of convices	Interim to Interim to Fixed Fixed anent Rate	Permanent Fir  Term: Amort: e Index will b	n position position stent with the s	months months

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$3.2M and requested \$2M in TDHCA HOME funds indicates the need for \$15,417,776 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$2,083,900 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$2,089,458
Allocation determined by gap in financing: \$2,083,900
Allocation requested by the Applicant: \$2,000,000

The allocation amount determined by the Applicant's request is recommended. A tax credit allocation of \$2M per year for 10 years results in total equity proceeds of \$14,797,040 at a syndication rate of \$0.74 per tax credit dollar.

The Underwriter recommends a HOME loan not to exceed \$2M structured as a fully repayable mortgage with an interest rate of 0% and with an amortization and term to mirror the Citibank mortgage or replacement source of financing (currently with 18 year term and 35 year amortization). If the HOME award is ultimately not received the substantial resulting gap in financing would render this transaction infeasible. CHDO Operating Funds in the amount of \$50K is also recommended.

The Underwriter's recommended financing structure indicates the need for \$620,736 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within 10 years of stabilized operation.

The HOME award amount is below the 221(d)(3) limit for this project. In addition, the HOME award is below the prorata share of development cost based on the number HOME units to total units.

Underwriter:		Date:	June 14, 2010
	Diamond Unique Thompson		
Manager of Real Estate Analysis:		Date:	June 14, 2010
	Audrey Martin	<del></del>	
Director of Real Estate Analysis:		Date:	June 14, 2010
	Brent Stewart		<u> </u>

#### **UNIT MIX/RENT SCHEDULE**

Ashton Senior Village, Schertz, HTC 9%/HOME #10040

			_
LOCATION DATA		ĺ	
CITY:	Schertz	I	
COUNTY:	Guadalupe	I	
SUB-MARKET:		İ	
PROGRAM REGION:	9	İ	
RURAL RENT USED:	No	İ	
IREM REGION:	NA	İ	
		İ	

		Asn	ton Senio	r
UNIT	DISTRIBU	JTION		
# Beds	# Units	% Total	P	R
Eff			Rent Limit	
1	64	36.4%	LH	
2	112	63.6%	НН	
3				
4				
TOTAL	176	100.0%		

tal Units
11
25

OTHER	RASSUMPTIONS	
DEVELOPMENT ACTIVITY:	New	
REVENUE GROWTH:	2.00%	
EXPENSE GROWTH:	3.00%	
HIGH COST ADJUSTMENT:	130%	
APPLICABLE FRACTION:	100.00%	
APP % - ACQUISITION:	N/A	
APP % - CONSTRUCTION:	9.00%	

								UNIT	MIX / MO	NTHLY I	RENT SC	HEDULE							
	UNIT	DESCR	IPTIOI	N		PROG	RAM RENT	LIMITS		APPLIC	ANT RENT	rs		TDHCA RE	NTS		OTHER UNIT DESIGNATIO N	MARKET	T RENTS
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	номе	Market Rent	TDHCA Savings to Market
TC 30%	LH / 30% AMI	4	1	1	727	\$321	\$80	\$241	\$4	\$0.34	\$245	\$980	\$964	\$241	\$0.33	\$0	\$321	\$775	\$534
TC 30%	HH / 60% AMI	6	1	1	727	\$321	\$80	\$241	\$4	\$0.34	\$245	\$1,470	\$1,446	\$241	\$0.33	\$0	\$642	\$775	\$534
TC 50%		2	1	1	727	\$536	\$80	\$456	\$6	\$0.64	\$462	\$924	\$912	\$456	\$0.63	\$0		\$775	\$319
TC 50%		18	1	1	733	\$536	\$80	\$456	\$6	\$0.63	\$462	\$8,316	\$8,208	\$456	\$0.62	\$0		\$775	\$319
TC 50%	HH / 60% AMI	3	1	1	733	\$536	\$80	\$456	\$6	\$0.63	\$462	\$1,386	\$1,368	\$456	\$0.62	\$0	\$642	\$775	\$319
TC 60%		3	1	1	733	\$643	\$80	\$563	\$8	\$0.78	\$571	\$1,713	\$1,689	\$563	\$0.77	\$0		\$775	\$212
TC 60%		12	1	1	747	\$643	\$80	\$563	\$8	\$0.76	\$571	\$6,852	\$6,756	\$563	\$0.75	\$0		\$750	\$187
TC 60%		16	1	1	750	\$643	\$80	\$563	\$8	\$0.76	\$571	\$9,136	\$9,008	\$563	\$0.75	\$0		\$750	\$187
TC 30%	LH / 30% AMI	3	2	1	917	\$386	\$102	\$284	\$4	\$0.31	\$288	\$864	\$852	\$284	\$0.31	\$0	\$386	\$855	\$571
TC 30%	HH / 60% AMI	4	2	1	917	\$386	\$102	\$284	\$4	\$0.31	\$288	\$1,152	\$1,136	\$284	\$0.31	\$0	\$792	\$855	\$571
TC 50%		14	2	1	917	\$643	\$102	\$541	\$8	\$0.60	\$549	\$7,686	\$7,574	\$541	\$0.59	\$0		\$855	\$314
TC 50%	HH / 60% AMI	3	2	1	917	\$643	\$102	\$541	\$8	\$0.60	\$549	\$1,647	\$1,623	\$541	\$0.59	\$0	\$792	\$855	\$314
TC 60%		24	2	1	917	\$772	\$102	\$670	\$9	\$0.74	\$679	\$16,296	\$16,080	\$670	\$0.73	\$0		\$855	\$185
TC 30%	LH / 30% AMI	4	2	2	968	\$386	\$102	\$284	\$4	\$0.30	\$288	\$1,152	\$1,136	\$284	\$0.29	\$0	\$386	\$905	\$621
TC 30%	HH / 60% AMI	6	2	2	968	\$386	\$102	\$284	\$4	\$0.30	\$288	\$1,728	\$1,704	\$284	\$0.29	\$0	\$792	\$905	\$621
TC 50%		19	2	2	968	\$643	\$102	\$541	\$8	\$0.57	\$549	\$10,431	\$10,279	\$541	\$0.56	\$0		\$905	\$364
TC 50%	HH / 60% AMI	3	2	2	968	\$643	\$102	\$541	\$8	\$0.57	\$549	\$1,647	\$1,623	\$541	\$0.56	\$0	\$792	\$905	\$364
TC 60%		20		2	968	\$772	\$102	\$670	\$9	\$0.70	\$679	\$13,580	\$13,400	\$670	\$0.69	\$0		\$905	\$235
TC 60%		12		2	975	\$772	\$102	\$670	\$9	\$0.70	\$679	\$8,148	\$8,040	\$670	\$0.69	\$0		\$905	\$235
TOTAL:		176	J		153,332					1		\$95,108	\$93,798		1				
AVG:	='				871				\$7	\$0.62	\$540			\$533	\$0.61	\$0	\$127	\$840	(\$307)
ANNUAL:												\$1,141,296	\$1,125,576						

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Ashton Senior Village, Schertz, HTC 9%/HOME #10040

			Ashton	Senior Villa	age, Schertz, H	TC 9%/HOME #	‡10040		
INCOME To	otal Net R	tentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS REN	NT				\$1,125,576	\$1,141,296			
Secondary Income		F	Per Unit Per Month:	\$20.00	42,240	25,344	\$12.00	Per Unit Per Month	
Other Support Income: Carp	,	) & Garages	(40)		<b>*</b> 10= 010	33,600	\$15.91	Per Unit Per Month	
POTENTIAL GROSS INC	OME			7.500/	\$1,167,816	\$1,200,240	7.500/		
Vacancy & Collection Loss Employee or Other Non-Ren	stal I Inite		ntial Gross Income:	-7.50%	(87,586)	(90,024)	-7.50%	of Potential Gross I	ncome
EFFECTIVE GROSS INC		OI COIICESSI	UIIS		\$1,080,230	\$1,110,216			
EXPENSES	OWL	% OF EGI	PER UNIT	PER SQ FT	ψ1,000,200	ψ1,110,210	PER SQ FT	PER UNIT	% OF EGI
General & Administrative		5.73%	\$351	0.40	\$61,859	\$53,000	\$0.35	\$301	4.77%
Management		3.50%	\$215	0.25	37,808	44,408	0.29	252	4.00%
Payroll & Payroll Tax		15.23%	\$934	1.07	164,469	179,800	1.17	1,022	16.20%
Repairs & Maintenance		7.66%	\$470	0.54	82,760	90,000	0.59	511	8.11%
Utilities		4.35%	\$267	0.31	47,025	50,000	0.33	284	4.50%
Water, Sewer, & Trash		6.12%	\$376	0.43	66,092	84,000	0.55	477	7.57%
Property Insurance		3.38%	\$208	0.43	36,557	36,960	0.24	210	3.33%
. ,	2.2437	7.68%	\$471	0.54	82,927	62,000	0.40	352	5.58%
Reserve for Replacements	2437	4.07%	\$250	0.29	44,000	44,000	0.29	250	3.96%
TDHCA Compliance Fees		0.65%	\$40	0.05	7,040	7,040	0.05	40	0.63%
Other: Supportive Services,	Security	0.84%	\$51	0.06	9,040	9,040	0.06	51	0.81%
TOTAL EXPENSES	Decumy	59.21%	\$3,634	\$4.17	\$639,577	\$660,248	\$4.31	\$3,751	59.47%
NET OPERATING INC	-	40.79%	\$2,504	\$2.87	\$440,653	\$449,968	\$2.93	\$2,557	40.53%
DEBT SERVICE	=	10.7070	Ψ2,004	ψ2.01	ψ110,000	ψ110,000	ψ2.50	ΨΣ,007	40.0070
CitiBank					\$286,794	\$286,794			
TDHCA - HOME					\$57,143	\$57,143			
Additional Financing					\$0	φον,τπο			
TOTAL DEBT SERVICE					343,937	343,937			
NET CASH FLOW					\$96,715	\$106,031			
AGGREGATE DEBT COVER	ACE DA	TIO			1.28	1.31			
RECOMMENDED DEBT COVER					1.20	1.31			
CONSTRUCTION COST									
	-ootor	0/ -4 TOTAL	DED LINIT	DED CO ET	TDHCA	APPLICANT	DED OO ET	DED LINIT	0/ -4 TOTAL
' <u></u>	actor	% of TOTAL	PER UNIT	PER SQ FT	<del></del>		PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg	1)	7.02%	\$8,030	\$9.22	\$1,413,214	\$1,413,214	\$9.22	\$8,030	6.85%
Off-Sites		0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework Direct Construction		10.22%	\$11,695 \$54,400	\$13.42	2,058,303 8,995,233	2,058,303	13.42	11,695	9.98%
	- 070/	44.67%	\$51,109	\$58.67	559,915	9,140,000 559,915	59.61	51,932	44.33%
	5.07%	2.78%	\$3,181	\$3.65	1,567,762	1,567,762	3.65	3,181	2.72%
	4.00%	7.79%	\$8,908	\$10.22			10.22	8,908	7.60%
Indirect Construction		6.77%	\$7,747	\$8.89	1,363,500	1,363,500	8.89	7,747	6.61%
Ineligible Costs	F 000/	3.14%	\$3,593	\$4.12	632,366	915,610	5.97	5,202	4.44%
•	5.00%	11.46%	\$13,112	\$15.05	2,307,669	2,359,722	15.39	13,408	11.45%
Interim Financing		4.17%	\$4,771	\$5.48	839,750	839,750	5.48	4,771	4.07%
Reserves	-	1.99%	\$2,273	\$2.61	400,000	400,000	2.61	2,273	1.94%
TOTAL COST	=	100.00%	\$114,418.82	\$131.33	\$20,137,712	\$20,617,776	\$134.46	\$117,146	100.00%
Construction Cost Recap		65.46%	<i>\$74,893</i>	\$85.97	\$13,181,213	\$13,325,980	\$86.91	\$75,716	64.63%
SOURCES OF FUNDS						1	RECOMMENDED	1	
CitiBank		15.89%	\$18,182	\$20.87	\$3,200,000	\$3,200,000	\$3,200,000	1 . '	ee Available
TDHCA - HOME		9.93%	\$11,364	\$13.04	2,000,000	2,000,000	2,000,000	\$2,32	·
NEF		73.48%	\$84,074	\$96.50	14,797,040	14,797,040	14,797,040		ee Deferred
Deferred Developer Fees		3.08%	\$3,527	\$4.05	620,737	620,737	620,736	27	7%
Additional (Excess) Funds Re	eq'd	-2.38%	(\$2,728)	(\$3.13)	(480,065)	(1)	0	15-Yr Cumula	tive Cash Flow

\$20,137,712

\$20,617,776

\$20,617,776

**TOTAL SOURCES** 

\$1,818,541

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Ashton Senior Village, Schertz, HTC 9%/HOME #10040

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$56.24	\$8,623,150
Adjustments				
Exterior Wall Finish	0.80%		\$0.45	\$68,985
Elderly	3.00%		1.69	258,694
9-Ft. Ceilings	3.10%		1.74	267,318
Roofing			0.00	0
Subfloor			1.10	168,227
Floor Cover			2.41	369,530
Breezeways	\$26.77		0.00	0
Balconies	\$26.77	14,580	2.55	390,327
Plumbing Fixtures	\$871	192	1.09	167,290
Rough-ins	\$424	176	0.49	74,601
Built-In Appliances	\$1,954	176	2.24	343,982
Exterior Stairs	\$1,900	28	0.35	53,200
Enclosed Corridors	\$46.32	24,318	7.35	1,126,371
Elevators:	\$81,175	5	2.65	405,875
Carports	\$9.70	8,000	0.51	77,600
Heating/Cooling			1.85	283,664
Garages	\$18.16	8,000	0.95	145,280
Comm &/or Aux Bldgs	\$65.64	8,527	3.65	559,693
Other: fire sprinkler	\$2.25	153,332	2.25	344,997
SUBTOTAL			89.54	13,728,785
Current Cost Multiplier	0.99		(0.90)	(137,288)
Local Multiplier	0.83		(15.22)	(2,333,894)
TOTAL DIRECT CONSTRUC	CTION COSTS	3	\$73.42	\$11,257,604
Plans, specs, survy, bld prmi	3.90%		(\$2.86)	(\$439,047)
Interim Construction Interest	3.38%		(2.48)	(379,944)
Contractor's OH & Profit	11.50%		(8.44)	(1,294,624)
NET DIRECT CONSTRUCTI	ON COSTS		\$59.64	\$9,143,989

#### PROPOSED PAYMENT COMPUTATION

CitiBank	\$3,200,000	Amort	420
Int Rate	8.50%	DCR	1.54
TDHCA - HOME	\$2,000,000	Amort	420
Int Rate	0.00%	Subtotal DCR	1.28
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.28
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.28
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.28

#### RECOMMENDED FINANCING STRUCTURE APPLICANT'S

	ITOI.	
CitiBank		\$286,794
TDHCA - HOME		57,143
Additional Financing		0
Additional Financing		0
Additional Financing		0
TOTAL DEBT SERVICE		\$343,937

CitiBank	\$3,200,000	Amort	420
Int Rate	8.50%	DCR	1.57

TDHCA - HOME	\$2,000,000	Amort	420
Int Rate	0.00%	Subtotal DCR	1.31
Additional Financing	<b>3</b> \$0	Amort	0

Additional Financing	\$0	Amort	0
I-4 D-4-	0.000/	0.11000	4.04

Additional Financing \$0		Amort	0	
Int Rate	0.00%	Aggregate DCR	1.31	

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL G	ROSS RENT	\$1,141,296	\$1,164,122	\$1,187,404	\$1,211,152	\$1,235,375	\$1,363,954	\$1,505,916	\$1,662,653	\$2,026,764
Secondary Inc	come	25,344	25,851	26,368	26,895	27,433	30,288	33,441	36,921	45,007
Other Support	Income: Carport	s 33,600	34,272	34,957	35,657	36,370	40,155	44,334	48,949	59,668
Other Support	Income:	0	0	0	0	0	0	0	0	0
POTENTIAL G	ROSS INCOME	1,200,240	1,224,245	1,248,730	1,273,704	1,299,178	1,434,398	1,583,691	1,748,523	2,131,440
Vacancy & Co	ollection Loss	(90,024)	(91,818)	(93,655)	(95,528)	(97,438)	(107,580)	(118,777)	(131,139)	(159,858)
Employee or C	Other Non-Rental	L 0	0	0	0	0	0	0	0	0
EFFECTIVE G	ROSS INCOME	\$1,110,216	\$1,132,426	\$1,155,075	\$1,178,176	\$1,201,740	\$1,326,818	\$1,464,914	\$1,617,384	\$1,971,582
EXPENSES at	t 3.00%									
General & Adr	ministrative	\$53,000	\$54,590	\$56,228	\$57,915	\$59,652	\$69,153	\$80,167	\$92,936	\$124,898
Management		44,408	45296.4048	46,202	47,126	48,069	53,072	58,596	64,694	78,862
Payroll & Payr	roll Tax	179,800	185,194	190,750	196,472	202,366	234,598	271,964	315,280	423,710
Repairs & Mai	intenance	90,000	92,700	95,481	98,345	101,296	117,430	136,133	157,816	212,091
Utilities		50,000	51,500	53,045	54,636	56,275	65,239	75,629	87,675	117,828
Water, Sewer	& Trash	84,000	86,520	89,116	91,789	94,543	109,601	127,058	147,295	197,952
Insurance		36,960	38,069	39,211	40,387	41,599	48,224	55,905	64,810	87,099
Property Tax		62,000	63,860	65,776	67,749	69,782	80,896	93,781	108,717	146,107
Reserve for R	eplacements	44,000	45,320	46,680	48,080	49,522	57,410	66,554	77,154	103,689
TDHCA Comp	oliance Fee	7,040	7,251	7,469	7,693	7,924	9,186	10,649	12,345	16,590
Other		9,040	9,311	9,591	9,878	10,175	11,795	13,674	15,852	21,303
TOTAL EXPEN	NSES	\$660,248	\$679,612	\$699,547	\$720,071	\$741,202	\$856,603	\$990,109	\$1,144,574	\$1,530,129
NET OPERATI	ING INCOME	\$449,968	\$452,815	\$455,528	\$458,105	\$460,538	\$470,215	\$474,805	\$472,810	\$441,452
DEBT	SERVICE									
First Lien Finan	icing	\$286,794	\$286,794	\$286,794	\$286,794	\$286,794	\$286,794	\$286,794	\$286,794	\$286,794
Second Lien		57,143	57,143	57,143	57,143	57,143	57,143	57,143	57,143	57,143
Other Financing	g	0	0	0	0	0	0	0	0	0
Other Financing	g	0	0	0	0	0	0	0	0	0
Other Financing	g	0	0	0	0	0	0	0	0	0
NET CASH FL	OW	\$106,031	\$108,878	\$111,591	\$114,168	\$116,600	\$126,277	\$130,868	\$128,873	\$97,515
DEBT COVER	AGE RATIO	1.31	1.32	1.32	1.33	1.34	1.37	1.38	1.37	1.28

#### HTC ALLOCATION ANALYSIS -Ashton Senior Village, Schertz, HTC 9%/HOME #10040

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$1,413,214	\$1,413,214		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$2,058,303	\$2,058,303	\$2,058,303	\$2,058,303
Construction Hard Costs	\$9,140,000	\$8,995,233	\$9,140,000	\$8,995,233
Contractor Fees	\$1,567,762	\$1,567,762	\$1,567,762	\$1,567,762
Contingencies	\$559,915	\$559,915	\$559,915	\$559,915
Eligible Indirect Fees	\$1,363,500	\$1,363,500	\$1,363,500	\$1,363,500
Eligible Financing Fees	\$839,750	\$839,750	\$839,750	\$839,750
All Ineligible Costs	\$915,610	\$632,366		
Developer Fees			\$2,329,385	
Developer Fees	\$2,359,722	\$2,307,669	·	\$2,307,669
Development Reserves	\$400,000	\$400,000		
TOTAL DEVELOPMENT COSTS	\$20,617,776	\$20,137,712	\$17,858,615	\$17,692,132

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$17,858,615	\$17,692,132
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$23,216,199	\$22,999,772
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$23,216,199	\$22,999,772
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$2,089,458	\$2,069,979

Syndication Proceeds 0.7399 \$15,458,896 \$15,314,785

Total Tax Credits (Eligible Basis Method) \$2,089,458 \$2,069,979

Syndication Proceeds \$15,458,896 \$15,314,785

Requested Tax Credits \$2,000,000

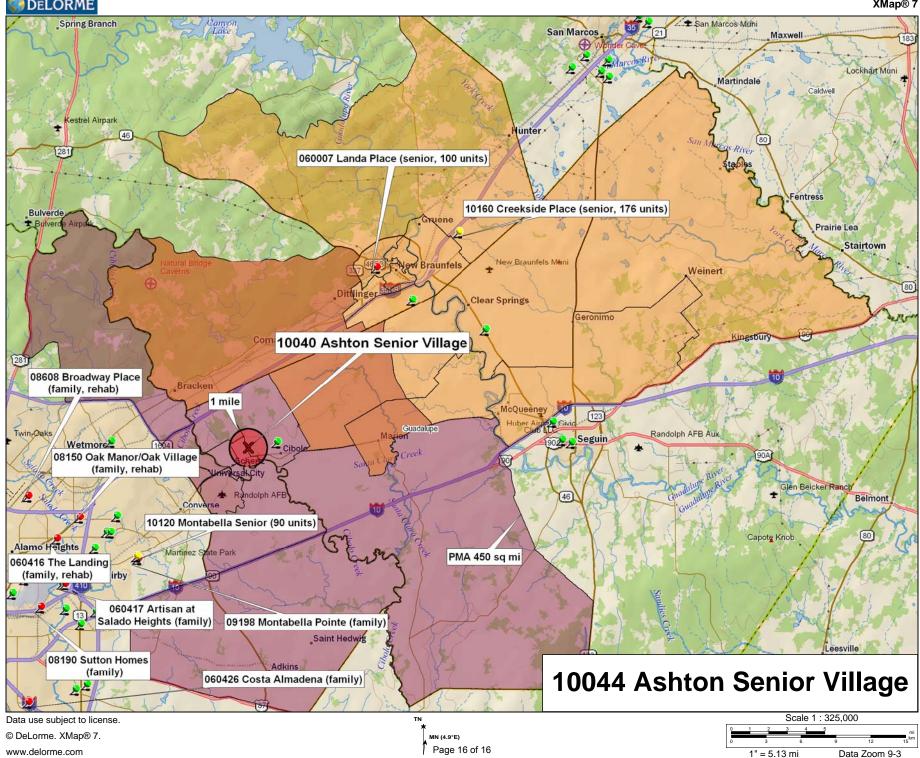
Syndication Proceeds \$14,797,040

Gap of Syndication Proceeds Needed \$15,417,776

Total Tax Credits (Gap Method) \$2,083,900

Recommended Tax Credits 2,000,000

Syndication Proceeds \$14,797,040





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Wynnewood Seniors Housing, TDHCA Number 10044

BASIC DEVELOPMENT INFORMATION									
Site Address: Approx. 1500 B	lock of S. Zang Blvd. (V	V. side of street)	Development #:	10044					
City: Dallas	Region:	3	Population Served:	Elderly					
County: Dallas	Zip Code:	75224	Allocation:	Urban					
HTC Set Asides: ✓At-Risk	✓Nonprofit □USDA	☐Rural Rescue	HTC Housing Activity*:	NC					
HOME Set Asides: ☐CHDC	⊃ Preservation	General							
*HTC Housing	Activity: Rehabilitation=RH, Adapti	ve Reuse=ADR, New Const	truction=NC, Single Room Occupancy=	-SRO					
OWNER AND DEVELOPMENT TEAM									
Owner:	Wynnewood Senio	ors Housing, LP							
Owner Contact and Phone:	Brian L. Roop, (21	4) 209-1492							
Developer:	Central Dallas Con	nmunity Developme	ent Corp.						
Housing General Contractor:	ICI Construction, Ir	nc.							
Architect:	Humphreys & Part	ners Architects, L.P	) <u>.</u>						
Market Analyst:	Apartment Market	Data, L.L.C.							
Syndicator: Bank of America, N.A.									
Supportive Services: Central Dallas Community Development Co.									
Consultant and Contact:	Coats Rose, Tame								
	·	DING INFORMATIO							
Unit Breakdown: 30% 40%			Restricted Units:	140					
21 0	49 70		t Rate Units:	0					
Eff 1 B 0 68	R <u>2 BR</u> <u>3 BR</u> <u>4 BR</u> <u>5 B</u> 72		/Employee Units: Development Units:	140					
Type of Building:	72 0 0 0		Development Cost*:	\$0					
	or more per building		er of Residential Buildings:	1					
l '	ed Residence		High Total Units:	0					
l '	Room Occupancy	HOME	Low Total Units:	0					
☐ Townhome ☐ Transiti	• •								
*No	ote: If Development Cost = \$0, an	Underwriting Report has no	t been completed.						
	FUNDIN	G INFORMATION							
	Appli	-	rtment	man Data					
Competitive Housing Tax Cre	<del>Req</del> ر 1,606; edit Amount:		<u>sis*                                   </u>	<u>rm</u> <u>Rate</u>					
HOME Activity Fund Amount:		\$0	\$0 O	0 0.00%					
HOME CHDO Operating Gra	nt Amount:	\$0	\$0						
HOME CHDO Operating Grant Amount: \$0 \$0  *Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request									



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Wynnewood Seniors Housing, TDHCA Number 10044

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: West, District 23, S Points: 14 US Representative: Johnson, District 30, NC

TX Representative: Alonzo, District 104, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 5 In Opposition: 12

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment of funding from the City of Dallas in the amount of \$1,459,247, or a commitment from a qualifying substitute source in an amount not less than \$1,459,247, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Wynnewood Seniors Housing, TDHCA Number 10044**

#### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 6

Total # Monitored: 5

#### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 204 ✓ Meeting a Required Set-Aside Credit Amount\*: \$0

Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## North Court Villas, TDHCA Number 10045

BASIC DEVELOPMENT INFORMATION									
Site Address: 10 acres on the S. side of Stonebrook Pkwy. Between Woodstre Development #: 10045									
City: Fris	со	F	Region:	3		Population	n Serve	ed:	General
County: Coll	in	Z	ip Code:	75034			Allocation	on:	Urban
HTC Set Asides:	☐At-Risk ☐N	lonprofit	USDA	□Rural R	tescue H	TC Housin	g Activit	ty*:	NC
HOME Set Asides:	□chdo	Preser	vation	□General					
	*HTC Housing Activi	rity: Rehabilitation	=RH, Adaptiv	e Reuse=ADR,	New Construction	n=NC, Single Ro	oom Occup	ancy=SRO	
		OW	/NER AN	D DEVELOF	MENT TEAM	<u>1</u>			
Owner:		Stewart C	eek Villa	s, L.P.					
Owner Contact and	d Phone:	Dru Childr	e, (512) <sup>4</sup>	158-5567					
Developer:		Songhai D	evelopm	ent Compa	ny, L.L.C.				
Housing General C	Contractor:	CMB Cons	struction,	L.L.C.					
Architect:		Ted Trout	Architect	and Assoc	., Ltd.				
Market Analyst:		O'Connor	& Associa	ates					
Syndicator:		Wachovia							
Supportive Services: Capstone Real Estate Services									
Consultant and Contact: N/A,									
		UI	NIT/BUILD	DING INFO	RMATION				
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>5</u>				Total Restr	icted Units:	•		150
		68 74			Market Rat	e Units:			0
	<u>Eff</u> 1 BR 2	2 BR 3 BR 4	<u> 1 BR 5 B</u>	<u>R</u>	Owner/Emp	oloyee Unit	s:		0
	0 34	80 36	0 0		Total Deve	lopment Ur	nits:		150
Type of Building:					Total Deve	•			\$0
☐ Duplex	✓ 5 units or n	more per bui	lding		Number of			gs:	7
☐ Triplex	☐ Detached I	Residence			HOME High				0
☐ Fourplex	ŭ	om Occupan	су		HOME Low	Total Unit	S:		0
☐ Townhome	☐ Transitiona	al							
	*Note: I	If Development C				completed.			
				G INFORM		_1			
			Applio Requ		Departmer Analysis*		Amort	Term	Rate
Competitive Hous	sing Tax Credit	Amount:	\$2,000,			<del>0</del>		<u></u>	<u></u>
HOME Activity Fu	ınd Amount:			\$0	\$	60	0	0	0.00%
HOME CHDO Op	erating Grant A	Amount:		\$0	\$	60			
*Note: If an Underwriting Re	port has not been con			recommended for		redit amount red	commende	d is the Applic	cant Request



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### North Court Villas, TDHCA Number 10045

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Shapiro, District 8, NC Points: 0 US Representative: Burgess, District 26, NC

TX Representative: Paxton, District 70, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 1 In Opposition: 10

**Quantifiable Community Participation Input:** 

Stonebrook Area Association, Boamah Boachie Letter Score: 24 S or O: S

There is great need for affordable housing in Frisco as shown by the City of Frisco's RFP to invite affordable housing developers to the city. We believe this project will continue to meet that need. We are also impressed by the quality of supportive services that will be provided to the tenants.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**



### MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## North Court Villas, TDHCA Number 10045

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score:197 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		**
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **West Park Senior Housing, TDHCA Number 10050**

BASIC DEVELOPMENT INFORMATION							
Site Address: West Park	Row and 44th St.			Developme	nt #:	10050	
City: Corsicana	ı	Region: 3		Population Ser	ved:	Elderly	
County: Navarro	Z	Zip Code: 751	110	Alloca	tion:	Rural	
HTC Set Asides: □At-Ris	sk <b>☑</b> Nonprofit □	□usda □R	ural Rescue	HTC Housing Activ	vity*:	NC	
HOME Set Asides:   ✓	CHDO □Presei	vation Ge	neral				
*HTC H	ousing Activity: Rehabilitation	n=RH, Adaptive Reuse	e=ADR, New Constru	uction=NC, Single Room Oc	cupancy=SRO		
	OV	VNER AND DEV	/ELOPMENT TE	AM			
Owner:		k Senior Housin					
Owner Contact and Phor	ne: Emanuel	H. Glockzin, Jr.	, (979) 846-88	78			
Developer:	Homestea	ad Developmen	t Group, Ltd.				
Housing General Contract	ctor: Brazos Va	alley Construction	on, Inc.				
Architect:	Myraid De	esigns, Ltd.					
Market Analyst:	•	Associates Cor	nsulting, Inc.				
Syndicator:		ssociates, Inc.					
Supportive Services: Affordable Caring Housing, Inc.							
Consultant and Contact:		nuel H. Glockzi	•				
Obligation and Obligation							
	<u>u</u>	NIT/BUILDING	<u>INFORMATION</u>	<u>N</u>			
	40% 50% 60%			estricted Units:		48	
3	0 22 23	·		Rate Units:		0	
<u>Eff</u>	1 BR 2 BR 3 BR			Employee Units:		0	
0	40 8 0	0 0		evelopment Units:		48	
Type of Building:				evelopment Cost*:	lingo:	\$0 12	
_ ' _	units or more per bu	ilding		of Residential Build ligh Total Units:	ings.	12 0	
·	etached Residence			ow Total Units:		25	
<u> </u>	ngle Room Occupar ansitional	ncy	I IOIVIL L	tow rotal offits.		20	
	*Note: If Development 0	Cost = \$0 an Underwr	riting Report has not	heen completed			
	Note: Il Development	FUNDING INF		been completed.			
		Applicant	<u>Departr</u> Departr	ment			
		Request	Analysis		Term	Rate	
Competitive Housing Ta	ax Credit Amount:	\$544,559		\$0			
HOME Activity Fund Am	nount:	\$1,025,000		\$0	0	0.00%	
HOME CHDO Operating	g Grant Amount:	\$50,000		\$0			
*Note: If an Underwriting Report has		application is recomn		, the credit amount recomme	ended is the App	olicant Request	



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### West Park Senior Housing, TDHCA Number 10050

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Averitt, District 22, S Points: 7 US Representative: Barton, District 6, NC

TX Representative: Cook, District 8, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Navarro Corsicana Chamber of Commerce, S, Paul E. Hooper, Jr., Executive Director The City of Corsicana, Texas Economic Development Dept., S, Lee McCleary, Director Kaufman County Senior Housing, Ltd., S, Omega Ann Hawkins, Executive Director

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### West Park Senior Housing, TDHCA Number 10050

#### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 34

Total # Monitored: 30

#### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 207 ✓ Meeting a Required Set-Aside Credit Amount\*: \$0

Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: Grant Amount: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Parkway Ranch II, TDHCA Number 10051

BASIC DEVELOPMENT INFORMATION							
Site Address: E. side of the approx. 10000 Block W. Montgomery Development #:							
City: Housto	on Re	egion: 6		Population Served:	General		
County: Harris	Zip	Code: 77088	3	Allocation:	Urban		
HTC Set Asides: □At	t-Risk $\square$ Nonprofit $\square$ l	JSDA □Rura	al Rescue	HTC Housing Activity*:	NC		
HOME Set Asides:	□CHDO □Preserva	ation $\Box$ Gene	ral				
*H	TC Housing Activity: Rehabilitation=F	RH, Adaptive Reuse=Al	DR, New Construc	tion=NC, Single Room Occupancy	/=SRO		
	<u>OWI</u>	NER AND DEVEL	OPMENT TEA	<u>\M</u>			
Owner:	Parkway Ra	anch II, Ltd.					
Owner Contact and P	Phone: W. Barry Ka	ahn, (713) 871-0	063				
Developer:	Parkway II I	Development, L.	L.C.				
Housing General Con	ntractor: Hettig Cons	truction Corp.					
Architect:	JRM Archite	ects, Inc.					
Market Analyst:	O'Connor &	Associates					
Syndicator:	Hudson Ho	using Capital, L.	L.C.				
Supportive Services: Texas Inter-Faith Supportive Services, L.L.C.							
Consultant and Contact: N/A,							
	LINI	IT /DI III DINIC INI	TODA A TION				
He't Decel de la co		<u>IT/BUILDING INI</u>			4.4		
Unit Breakdown: 3	30% 40% 50% 60% 3 0 19 22			stricted Units: ate Units:	44		
	Eff 1 BR 2 BR 3 BR 4	BR 5 BR		mployee Units:	0		
<u>'</u>		14 0		velopment Units:	45		
Type of Building:		-		velopment Cost*:	\$9,179,087		
☐ Duplex ☐	☐ 5 units or more per build	lina	Number	of Residential Buildings:	45		
	Detached Residence	9	HOME H	igh Total Units:	0		
☐ Fourplex ☐	☐ Single Room Occupanc	y	HOME L	ow Total Units:	0		
☐ Townhome ☐	Transitional						
	*Note: If Development Cos	t = \$0, an Underwriting	Report has not be	een completed.			
	<u> </u>	UNDING INFOR	<u>RMATION</u>				
		Applicant Request	Departm Analysis		orm Doto		
Competitive Housing	g Tax Credit Amount:	\$962,946	\$962,		erm Rate		
HOME Activity Fund	d Amount:	\$0		\$0 0	0 0.00%		
HOME CHDO Opera	ating Grant Amount:	\$0		\$0			
*Note: If an Underwriting Report	t has not been completed and the app	olication is recommending the Financial Feasibi	ed for an award, th	e credit amount recommended is	the Applicant Request		



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Parkway Ranch II, TDHCA Number 10051

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Whitmire, District 15, NC Points: 0 US Representative: Jackson Lee, District 18, NC

TX Representative: Turner, District 139, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

O, Dr. Wanda Bamberg, Aldine I.S.D., Superintendent

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Garden City Civic Club, Timothy White

1. New development needed to upgrade neighborhood. 2. Fulfill housing shortages particularly for school teachers, policemen, and firemen. 3. Improve neighborhood security. 4. Increase/Improve area property values

Letter Score: 24

S or O: S

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review and acceptance by Commitment, of a firm commitment from Harris County Finance Corporation for the anticipated \$460,000 with the terms of the funds clearly stated.
- 2. Receipt of a commitment of funding from the Harris County Housing Finance Corporation in the amount of \$460,000, or a commitment from a qualifying substitute source in an amount not less than \$460,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



### MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Parkway Ranch II, TDHCA Number 10051

#### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 28

Total # Monitored: 25

RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASE	ED ON:
Competitive Housing Tax Credits: ✓ Score: 206 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$962,945
Recommendation: Has a competitive score within the Hurricane Ike counties		
		•-
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



#### Real Estate Analysis Division Underwriting Report

REPORT DATE: 06/25/10 PROGRAM: 9% HTC FILE NUMBER: 10051

#### **DEVELOPMENT**

#### Parkway Ranch II

Location: East side of approximately 10000 block of West Montgomery Region: 6

City: Houston County: Harris Zip: 77088 QCT DDA

Key Attributes: General, Urban, New Construction, and Single-Family

#### **ALLOCATION**

	REQUEST			RECO	MMENDA	TION
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$962,946			\$962,945		

#### **CONDITIONS**

- 1 Receipt, review and acceptance by Commitment, of a firm commitment from Harris County Finance Corporation for the anticipated \$460,000 with the terms of the funds clearly stated.
- 2 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

#### SALIENT ISSUES

	TDHCA SET-ASIDES for LURA						
Income Limit	Rent Limit	Number of Units					
30% of AMI	30% of AMI	3					
50% of AMI	50% of AMI	19					
60% of AMI	60% of AMI	22					

#### STRENGTHS/MITIGATING FACTORS

- The Applicant has experience developing and managing tax credit properties in Texas with ownership of approximately 1722 affordable units plus another 128 in various construction phases from fifteen successful HTC developments.
- Parkway Ranch consists of 112 four-bedroom, single-family detached units, and reported a current occupancy of 94%, and is pre-leased to 100%.
   Parkway Ranch was completed in January 2009, and attained stabilized occupancy in March 2009, which equates to an average absorption of approximately 35 units per month.

#### WEAKNESSES/RISKS

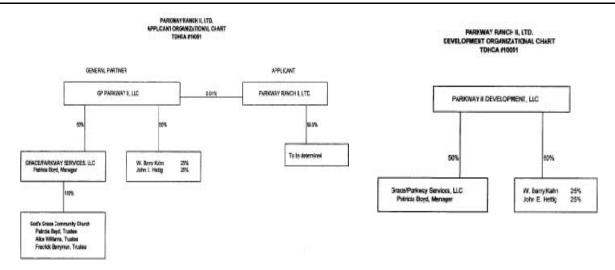
 Only typical risks associated with rental development. These are mitigated in this case by the experience of the developer, minimal market risk due to much lower proforma rents than market, ample contingency and available developer fee deferral to absorb cost overruns.

#### PREVIOUS UNDERWRITING REPORTS

None on this phase. The development will be the second Phase of Parkway Ranch, a 112 single-family development which received an allocation in 2006 and was completed in 2008.

#### **DEVELOPMENT TEAM**

#### **OWNERSHIP STRUCTURE**



CONTACT

Contact: W. Barry Kahn Phone: (713) 871-0063 Fax: (713) 871-1916

Email: bkahn@hettig-kahn.com

#### **IDENTITIES of INTEREST**

- The Applicant, Developer, General Contractor, and property manage are related entities. These are common relationships for HTC-funded developments.
- The seller, God's Grace Church, is a related party as it will own 50% of the General Partner and receiving 50% of the developer fees.

#### **PROPOSED SITE** SITE PLAN **BUILDING CONFIGURATION** Single-Family Type 3/2 4/2 4/2.5 Total Floors/Stories 2 2 Buildings Number 9 45 1 35 BR/BA SF Units Total Units Total SF 1,200 1,200 13,005 1,445 2.5 1,429 35 50,015 1 45 64,220 Units per Building 1 SITE ISSUES Scattered site? Yes Total Size: 7.77 acres ✓ No Within 100-yr floodplain? Flood Zone: Χ ✓ No Yes Zoning: No zoning Needs to be re-zoned? No ✓ N/A Yes Comments: Parkway Ranch II will be the second Phase of Parkway Ranch and will share an easement and common access with Parkway Ranch.

			TC	HCA SITE I	NSPECTIO	NC				
nspector:	Manu	factured Hous	ing Staff					Date:	5/4/	2010
Overall Ass	sessment:	_	A-1-1-	Oues	tionable		□ <b>n</b>		П.,	
urroundir		✓ Accep	table	Ques	lionable		Poor		Ui	nacceptable
North:	_	ard and Resid	ences beyor	nd	East:	Emp	ty lot and	Residen	ces be	yond
South:	Parkw	ay Ranch I an	d Residence	s beyond	West:	_	-care and dences be		rts Busi	ness and
			HIGHLIGHT	S of ENVIR	ONMENT.	AL REF	PORTS			
Provider:	Phase	Engineering						Date:	3/9/	2010
proper	ty." (p. 2)			MARKET A	212Y IAM					
				IVIJ (IKIKLI )	1147 (E 1 313					
rovider:		nnor & Associa	tes					Date:		/2010
Contact:	Rober				Б.,	C		Phone:		375-4279
	Numb	er of Revisions	s: <u> </u>		Date o	r Last A	Applicant	Revision:		6/7/2010
The Prin	arket Area mary Mark nwest Hou	ket Area is def	-	miles en census tra			llent radius southwes		nt of I	45 and Loop
The Ma	rket Anal	Area (SMA): yst defined a S d west from 145	Secondary M	miles Iarket Area,			llent radius census tra		nding	south from th
xtended	Market A	rea:	62 sq.	miles	4 mile	equiva	lent radius			
primary		also considere areas for the si						•		
				LE HOUSEHO			-			
<u> </u>				rris County I	_					
HH eizo	T	of AMI	40% o		_	50% of			60% o	
size	min 	max 	min 	max 	mir 		max	min 		max 
1										

1			 				
2			 				
3			 				
4	\$19,029	\$19,150	 	\$31,714	\$31,900	\$38,057	\$38,280
5	\$19,029	\$20,700	 	\$31,714	\$34,450	\$38,057	\$41,340
6	\$19,029	\$22,200	 	\$31,714	\$37,000	\$38,057	\$44,400

	Affordable Housing Inventory in Primary Market Area								
File #	Development	Туре	Target Population	Comp Units	Total Units				
	Proposed, Under Construction, and Unstabilized Comparable Developments								
060027	Parkway Ranch I	new	family	107	112				
10184	Cypress Creek at Veterans Memorial	new	family	8	152				
	Other Affordable Developments in PMA since 2	2006							
09132	Chelsea Senior Community	new	senior	n/a	150				
	Stabilized Affordable Developments in PMA (pre-	-2006)							
	Total Properties ( pre-2006 )	13	To	otal Units	2,613				

	COMPARABLE SUPPLY IN EXTENDED MARKET	=						
09196	Golden Bamboo II	new	family	8	116			
07415	Costa Vizcaya	new	family	12	252			
	Other Affordable Developments in EXTENDED MARKET since 2006							
09177	The Orchard at Oak Forest	new	senior	n/a	118			
060617	Idlewilde Apts	new	family	n/a	250			
09815	Tidwell Estates	rehab	family	n/a	132			
	Stabilized Affordable Developments in EXTENDED MARKET (pre-2006)							
	Total Properties ( pre-2006 )	9	To	otal Units	1,993			

Proposed, Under Construction, and Unstabilized Comparable Supply:

The subject development consists entirely of four-bedroom single-family units. Consistent with previous underwriting of similar developments, only four-bedroom units are considered to be comparable, and households of five or more persons are considered eligible. (While four-person households are technically eligible to rent four-bedroom units, only a small fraction of such households meet the minimum income; moreover, if four-person households are included in the demand, then three-bedroom units must be included in the supply, since they would be competing for those same households.)

The subject is a second phase project. Parkway Ranch I (#060027) was funded in 2006; it contains 112 four-bedroom single family units similar to the subject. Data reported to the Department indicates Parkway Ranch was 86% occupied in January 2010; it is therefore considered unstabilized and must be included in determining the capture rate for the subject.

Cypress Creek at Veteran's Memorial (#10184) is a proposed family development in the PMA that will include 8 four-bedroom units that must be included in the capture rate calculations.

There are no comparable units in the Secondary Market defined by the Market Analyst.

There are two unstabilized development with comparable units located just north of the subject PMA. Golden Bamboo Village II (#09196) and Costa Vizcaya (#07415) are both located seven miles northwest of the subject. Golden Bamboo Village contains 8 four-bedroom units, and Costa Vizcaya contains 12 four-bedroom units. The market areas defined for these developments were very similar, and they include two census tracts that contain 21% of the population of the subject PMA. The Underwriter has considered demand based on an extended market area made up of the combined PMA's for the subject, Golden Bamboo, and Costa Vizcaya; this analysis includes the 20 four-bedroom units located at the two properties.

OVERALL DEMAN	ID ANALYSIS					
	Market Analyst		Underwriter			
	PMA	PMA HISTA	PMA Claritas	Extended Market		
Total Households in the Primary Market Area	29,646	29,646	29,646	70,670		
Potential Demand from the Primary Market Area	1,241	1,064	1,241	2,995		
Potential Demand from Section 8 Vouchers	125	76	76	76		
Potential Demand from Secondary Market	451	380	439	1,024		
GROSS DEMAND	1,817	1,519	1,755	4,094		
Subject Affordable Units	44	44	44	44		
Unstabilized Comparable Units	115	115	115	135		
RELEVANT SUPPLY	159	159	159	179		
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	8.8%	10.5%	9.1%	4.4%		

#### Demand Analysis:

The market study submitted with the application overstated the demand by incorrectly including the entire income range from \$19,029 to \$44,400, failing to exclude households above the maximum 30% income and below the minimum 50% income; demand from the Secondary Market Area is also overstated due to a calculation error. The Market Analyst corrected the income range in a revised analysis, but introduced another error, overstating the estimated demand from Section 8 vouchers in the PMA. The Market Analyst calculates Gross Demand for 1,817 units, and a Gross Capture Rate of 8.8% for the 44 subject units and 115 comparable units in the PMA.

The Market Analyst's calculations are based on demographic data from Claritas, and general pro-rated adjustments to determine household size and income eligibility. The underwriting analysis is based on Ribbon Demographics HISTA data. While this is also sourced from Claritas data, the HISTA report provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, the HISTA report indicates a lower concentration of eligible households in the target income range. The Underwriter calculates Gross Demand for 1,519 units, resulting in a Gross Capture Rate of 10.5%. This exceed the maximum 10% rate.

As an alternative approach, the Underwriter followed the Market Analyst's methodology and confirmed the demand for 1,241 units from eligible households in the PMA. With corrected calculations for demand from Section 8 vouchers and from the Secondary Market, this methodology indicates a Gross Capture Rate of 9.1%. However, this approach fails to contemplate the fact that 21% of the PMA population is also being targeted by Golden Bamboo Village II and Costa Vizcaya.

Considering a Primary Market composed of the combined PMA's for the subject as well as Golden Bamboo and Costa Vizcaya, and including the additional comparable units, the Underwriter determines Gross Demand for 4,094 units, and a Gross Capture Rate of 4.4% for 179 total units.

The maximum Gross Capture Rate for urban developments targeting family households is 10%. The underwriting analysis based on the extended market area indicates sufficient demand to support the proposed development in addition to the other comparable units in the surrounding area.

	Underwriting analysis of PMA Demand by Unit Type								
		Market Analyst				Underwriter			
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
4 BR/30%	160	3	4	4%		70	3	4	10%
4 BR/50%	609	19	90	18%		175	19	90	62%
4 BR/60%	539	22	21	8%		200	22	21	22%

#### Primary Market Occupancy Rates:

Data in the market study indicates overall multifamily occupancy in the PMA ranged between 82% and 84% throughout 2009. However, the subject consists solely of four-bedroom single-family units. The management company for the proposed development manages a number of similar properties. The Market Analyst reports data for five such properties, with occupancies ranging from 92% to 100%, and overall occupancy of 94% for 450 total units.

#### Absorption Projections:

The market study reports that overall multifamily absorption in the PMA was negative for three of four quarters in 2009, as well as for three of four quarters in 2008. Net absorption was negative 273 units for 2009. Again, however, the bulk of the multifamily product is not comparable to the subject. Of the similar properties mentioned, Waterside Court, with 118 units, leased up at 37 units per month in 2007; Sheldon Ranch leased its 30 units in less than one month during 2008; and Parkway Ranch, adjacent to the subject, leased up at 35 units per month during 2009.

#### Market Impact:

"The Consolidated Plan-Community Profile and Housing Market Analysis for the City of Houston indicated that only 6% of the multifamily housing stock consists of three bedrooms or more, and that there is significant pentup demand for larger rental units." (p. 68)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

		OPERATING PI	ROFORMA ANALYSIS	
Income:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A
and ga and the which a	s hot water utility allowance e electric costs provided by	es as of June 1, 2 Direct Energy sp nce the 2010 rei	were calculated by subtracting the tena 2009, maintained by the Harris County Ho pecifically for Parkway Ranch from the 2 nt limits were not available at the time of s utility costs.	ousing Authority 2009 HUD rent limits
Expense:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A
estimat budget specific estimat develo	e of \$5,520, derived from the shows one line item estimate cally: water, sewer & trash ( e is because the developm per will be paying for all the	te TDHCA datab te that deviates 85% higher). The te water, sewer &	rojection at \$5,756 per unit is within 5% of pase, IREM, and third-party data sources. Is significantly when compared to the date applicant explains that the higher water droom single-family homes with lawns of trash. The property is also located in a Nas based off of Parkway Ranch Phase I's	The Applicant's tabase averages, er, sewer & trash f which the MUD with a higher
the Und	olicant's estimate of net op derwriter's year one pro forn	na is used to det e proposed per	are not within 5% of the Underwriter's est termine the development's debt capaci manent financing structure the calculate	ty and debt
factor f	for expenses in accordance e, expense and net operatir	e with current TD ng income were	nual growth factor for income and a 3% PHCA guidelines. The Underwriter's base utilized resulting in a debt coverage rationsrefore, the development can be charac	year effective gross io that remains

	ACQUISITION INFOR	-			
	APPRAISED VA	LUE			
Provider: Patrick O'Connor & Asso	ociates, LP		Date:	3/1/2010	
Number of Revisions: None	Date of Last Applican	t Revision:	N/A		
Land Only: 7.77 acres	\$560,000	As of: 3	/1/2010		
Existing Buildings: (as-is)	\$0		/1/2010	_	
Total Development: (as-is)	\$560,000	As of: 3	/1/2010	_	
	ASSESSED VAL	UE			
Land Only: 7.77 acres	Tax Exempt	Tax Year:		2009	
Existing Buildings:	\$0	Valuation by:		Harris CA	
Total Assessed Value:	Tax Exempt	Tax Rate:		2.19142	<u> </u>
	EVIDENCE of PROPERT	Y CONTROL			
Type: Earnest Money Contract			Acro	age: 7.7	7
	11 Valid Thro	augh Doord Doto?			
		ough Board Date?		✓ Yes	∟ No
Acquisition Cost: \$550,000	Other:				
Seller: God's Grace Church	Related t	o Development Te	am?	✓ Yes	∐ No
CON	ISTRUCTION COST ESTIM	ATE EVALUATION			
COST SCHEDULE Number of Revision	ons: None	Date of Last Applic	cant Revisio	on:	N/A
Acquisition Value:  The site cost of \$550,000 which is \$ acquisition price of \$815,000 for 14 interest expense, a calculated ret property.	4.9 acres prorated to 7.77	acres plus allowab	le holding	costs that i	nclude
Sitework Cost:					
The Applicant claimed sitework conceptors provided sufficient third party cert to justify these costs. In addition, the Company, to preliminarily opine the	ification through a detaile hese costs have been rev	ed certified cost es iewed by the Appl	timate by a icant's CPA	i licensed e A, Novogra	engineer
Direct Construction Cost:					
The Applicant's direct construction Swift Residential Cost Handbook-of from bids just recently received fo family units in Houston TX.	derived estimate. The App	licant has based t	neir direct d	constructio	n cost
Contingency & Fees: The Applicant's contractor's and cexpenses, and profit are all within				administrat	ive
30% Increase to Eligible Basis The development qualifies for a 30 Zone.	0% increase in eligible bas	is because it is loca	ated in the	Hurricane	Rita GO

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$8,230,303 and the 9% applicable percentage rate supports annual tax credits of \$962,945. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED FIN	NANCING	STRUCTU	RE			
SOURCES & U	USES Number of Re	evisions: No	one	Date of La	st Applic	ant Revisio	on:	N/A
Source:	Capital One			Туре:	Interim	Financing	9	
Principal:	\$6,900,000	Interest Rate:	5.3%		Fixed	Term:	24	months
	nall accrue at a varia currently 0.26% plus 3			_				onth LIBOR
Source:	David Kapiloff			Туре:	Interim	Financing	)	
Principal: Comments:	\$200,000	Interest Rate:	0.74%	□	Fixed	Term:	12	months
The intere	est rate will be set by	the short-term AFR ir	n effect th	e date the	loan is fu	unded.		
Source:	Capital One			Туре:	Perma	nent Finan	cing	
Principal:	\$1,625,000	Interest Rate:	8.0%		Fixed	Amort:	0	months
Comments:						Term:	15	years
	nall accrue at a fixed the 24-month forwar	-		nth rate loc	ck at or b	efore clos	ing of th	ne Ioan.
Source:	Harris County Housi	ng Finance Corpora	tion	Туре:	Interim	Financing	J	
Principal:	\$460,000	Interest Rate:	TBD		Fixed	Amort:	N/A	months
Comments:						Term:	1	years
	frequest dated Dec	ember 28, 2009 has I	oeen subr	nitted by th	ne Applic	ant.		
Source:	Hudson Housing Ca	pital		Туре:	Syndic	ation		
Proceeds:	\$7,125,084	Syndication Ra	te:	74%	Anticip	ated HTC	: \$	962,946
Amount:	\$437,282			Туре:	Deferre	ed Develo	per Fee	s

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$1,625,000 indicates the need for \$7,562,366 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,022,044 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$962,945
Allocation determined by gap in financing: \$1,022,044
Allocation requested by the Applicant: \$962,946

The allocation amount determined by the Applicant's requested amount is recommended. A tax credit allocation of \$962,946 per year for 10 years results in total equity proceeds of \$7,125,084 at a syndication rate of \$0.74 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$429,033 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within ten years of stabilized operation.

Underwriter:		Date:	June 25, 2010
	Carl Hoover		_
Manager of Real Estate Analysis:		Date:	June 25, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	June 25, 2010
	Brent Stewart		_

### **UNIT MIX/RENT SCHEDULE**

Parkway Ranch II, Houston, 9% HTC #10051

LOCATIO	ON DATA		UNIT DISTRIBUTION				
CITY:	Houston		# Beds   # Units   % Tot				
COUNTY:	Harris		Eff				
SUB-MARKET:			1				
PROGRAM REGION:	6		2	1	2.2%		
RURAL RENT USED:	No		3				
IREM REGION:	Houston		4	44	97.8%		
			TOTAL	45	100.0%		

		Other	Unit Desg	ination		
		Other	Unit Desg	mation		
PROGRAMS:						
Rent Limit	Eff	1	2	3	4	Total Unit
MISC						

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:						
APP % - CONSTRUCTION:	9.00%					

						UNI	T MIX / N	IONTHL'	Y RENT	SCHEDU	ILE						
	UNIT	DESCRIF	PTION		PROGRAM RENT LIMITS APPLICANT RENTS		TDHCA RENTS				MARKE	T RENTS					
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
EO	1	2	2	1,200	\$0	\$0	\$0		\$0.00	\$0	\$0	\$0	\$0	\$0.00	NA	\$1,265	\$1,265
TC 30%	2	4	2.5	1,429	\$555	\$114	\$441	\$0	\$0.31	\$441	\$882	\$882	\$441	\$0.31	\$0	\$1,295	\$854
TC 50%	15	4	2.5	1,429	\$925	\$114	\$811	\$0	\$0.57	\$811	\$12,165	\$12,165	\$811	\$0.57	\$0	\$1,295	\$484
TC 60%	18	4	2.5	1,429	\$1,110	\$114	\$996	\$0	\$0.70	\$996	\$17,928	\$17,928	\$996	\$0.70	\$0	\$1,295	\$299
TC 30%	1	4	2	1,445	\$555	\$114	\$441	\$0	\$0.31	\$441	\$441	\$441	\$441	\$0.31	\$0	\$1,265	\$824
TC 50%	4	4	2	1,445	\$925	\$114	\$811	\$0	\$0.56	\$811	\$3,244	\$3,244	\$811	\$0.56	\$0	\$1,265	\$454
TC 60%	4	4	2	1,445	\$1,110	\$114	\$996	\$0	\$0.69	\$996	\$3,984	\$3,984	\$996	\$0.69	\$0	\$1,265	\$269
TOTAL:	45			64,220							\$38,644	\$38,644					
AVG:				1,427				\$0	\$0.60	\$859			\$859	\$0.60	\$0	\$1,288	(\$430)
ANNUAL:											\$463,728	\$463,728					

### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Parkway Ranch II, Houston, 9% HTC #10051

			•					
	Rentable Sq Ft:			TDHCA \$463,728	\$463,728			
POTENTIAL GROSS RENT	_	New Liberts Deve Managha	<b>¢o 7</b> 0	5,280	5,280	¢0.70	Deathair Deathard	
Secondary Income Other Support Income:	F	er Unit Per Month:	\$9.78	5,200	3,280	\$9.78 \$0.00	Per Unit Per Month Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$469,008	\$469,008	ψο.σσ	r or ormer or monar	
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(35,176)	(35,172)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Un	its or Conces	sions		0				
EFFECTIVE GROSS INCOME				\$433,832	\$433,836			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	3.47%	\$335	0.23	\$15,062	\$13,764	\$0.21	\$306	3.17%
Management	5.00%	\$482	0.34	21,692	21,692	0.34	482	5.00%
Payroll & Payroll Tax	12.14%	\$1,170	0.82	52,663	52,308	0.81	1,162	12.06%
Repairs & Maintenance	10.10%	\$974	0.68	43,829	46,080	0.72	1,024	10.62%
Utilities	2.51%	\$242	0.17	10,897	9,720	0.15	216	2.24%
Water, Sewer, & Trash	5.64%	\$544	0.38	24,460	45,312	0.71	1,007	10.44%
Property Insurance	4.80%	\$463	0.32	20,823	21,564	0.34	479	4.97%
Property Tax 2.19142	9.43%	\$909	0.64	40,925	30,540	0.48	679	7.04%
Reserve for Replacements	2.54%	\$244	0.17	11,000	11,000	0.17	244	2.54%
TDHCA Compliance Fees	0.41%	\$39	0.03	1,760	1,764	0.03	39	0.41%
Other: Supp. Serv.	1.22%	\$117	0.08	5,280	5,280	0.08	117	1.22%
TOTAL EXPENSES	57.26%	\$5,520	\$3.87	\$248,391	\$259,024	\$4.03	\$5,756	59.71%
NET OPERATING INC	42.74%	\$4,121	\$2.89	\$185,442	\$174,812	\$2.72	\$3,885	40.29%
DEBT SERVICE	42.7470	ψ4,121	ψ2.03	ψ100,442	Ψ174,012	ΨΖ.72	ψ3,003	40.2376
Capital One				\$143,084	\$143,084			
•				\$143,084	\$143,064			
Second Lien								
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0	442.004			
TOTAL DEBT SERVICE				143,084	143,084			
NET CASH FLOW				\$42,358	\$31,728			
AGGREGATE DEBT COVERAGE F				1.30	1.22			
RECOMMENDED DEBT COVERAC	SE RATIO			1.30				
CONSTRUCTION COST				·				
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	5.65%	\$12,038	\$8.44	\$541,721	\$550,000	\$8.56	\$12,222	5.99%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	12.17%	\$25,922	\$18.16	1,166,500	1,166,500	18.16	25,922	12.70%
Direct Construction	44.47%	\$94,709	\$66.36	4,261,903	3,833,620	59.70	85,192	41.73%
Contingency 5.25%	2.97%	\$6,333	\$4.44	285,000	285,000	4.44	6,333	3.10%
Contractor's Fees 12.90%	7.30%	\$15,556	\$10.90	700,016	700,016	10.90	15,556	7.62%
Indirect Construction	5.08%	\$10,810	\$7.57	486,450	486,450	7.57	10,810	5.29%
Ineligible Costs	2.16%	\$4,601	\$3.22	207,063	207,063	3.22	4,601	2.25%
Developer's Fees 18.82%	14.31%	\$30,483	\$21.36	1,371,717	1,371,717	21.36	30,483	14.93%
Interim Financing	4.04%	\$8,600	\$6.03	387,000	387,000	6.03	8,600	4.21%
Reserves	1.84%	\$3,908	\$2.74	175,872	200,000	3.11	4,444	2.18%
TOTAL COST	100.00%	\$212,960.93	\$149.23	\$9,583,242	\$9,187,366	\$143.06	\$204,164	100.00%
Construction Cost Recap	66.92%	\$142,520	\$99.87	\$6,413,419	\$5,985,136	\$93.20	\$133,003	65.15%
SOURCES OF FUNDS	/0	,		, -, - · · · · · ·	,, . • •		, , , , , ,	*
		000 111	00-01	¢4 005 000	¢4 005 000	RECOMMENDED	<b>1</b>	
Capital One	16.96%	\$36,111	\$25.30	\$1,625,000	\$1,625,000	\$1,625,000		ee Available
Second Lien	0.00%	\$0	\$0.00	0		0	' '	1,/1/
Additional Financing	0.00%	\$0	\$0.00	0		C		
Additional Financing	0.00%	\$0	\$0.00	0		C	_	
Additional Financing	0.00%	\$0	\$0.00	0		C	_	
HTC Syndication Proceeds	74.35%	\$158,335	\$110.95	7,125,084	7,125,084	7,125,084	% of Dev. F	ee Deferred
Deferred Developer Fees	4.56%	\$9,717	\$6.81	437,282	437,282	429,003	3′	1%
Additional (Excess) Funds Req'd	4.13%	\$8,797	\$6.16	395,876	0	C	15-Yr Cumula	tive Cash Flow
TOTAL SOURCES				\$9,583,242	\$9,187,366	\$9,179,087	\$764	,702
				-			_	

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Parkway Ranch II, Houston, 9% HTC #10051

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Single-Family Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$69.19	\$4,443,387
Adjustments			•	
Exterior Wall Finish	0.80%		\$0.55	\$35,547
Elderly			0.00	0
9-Ft. Ceilings	3.10%		2.14	137,745
Roofing			0.00	0
Subfloor			(0.17)	(10,917)
Floor Cover			3.33	213,853
Breezeways	\$23.05	0	0.00	0
Porches	\$20.78	6,424	2.08	133,491
Plumbing Fixtures	\$1,160	70	1.26	81,200
Rough-ins	\$465	45	0.33	20,925
Built-In Appliances	\$2,700	45	1.89	121,500
Exterior Stairs	\$1,900	0	0.00	0
Enclosed Corridors	\$59.27		0.00	0
Other:			0.00	0
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.86	119,449
Garages	\$28.85	17,186	7.72	495,816
Comm &/or Aux Bldgs	\$73.56	3,250	3.72	239,078
Other: fire sprinkler	\$0.00	64,220	0.00	0
SUBTOTAL			93.91	6,031,073
Current Cost Multiplier	0.99		(0.94)	(60,311)
Local Multiplier	0.88		(11.27)	(723,729)
TOTAL DIRECT CONSTRU	CTION COST	TS	\$81.70	\$5,247,034
Plans, specs, survy, bld prn	3.90%		(\$3.19)	(\$204,634)
Interim Construction Interes	3.38%		(2.76)	(177,087)
Contractor's OH & Profit	11.50%		(9.40)	(603,409)
NET DIRECT CONSTRUCT	ION COSTS		\$66.36	\$4,261,903

#### PROPOSED PAYMENT COMPUTATION

Capital One	\$1,625,000	Amort	360
Int Rate	8.00%	DCR	1.30
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.30
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.30
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.30
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.30

#### RECOMMENDED FINANCING STRUCTURE:

Capital One	\$143,084
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$143,084

Int Rate 8.00% DCR 1.30	Capital One	\$1,625,000	Amort	360
	Int Rate	8.00%	DCR	1.30

Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.30

Additional Financir	ng \$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.30

Additional Financin	<b>ç</b> \$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.30

Additional Financir	<b>iç</b> \$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.30

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$463,728	\$473,003	\$482,463	\$492,112	\$501,954	\$554,198	\$611,879	\$675,564	\$823,509
Secondary Income	е	5,280	5,386	5,493	5,603	5,715	6,310	6,967	7,692	9,376
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	469,008	478,388	487,956	497,715	507,669	560,508	618,846	683,256	832,885
Vacancy & Collect	tion Loss	(35,176)	(35,879)	(36,597)	(37,329)	(38,075)	(42,038)	(46,413)	(51,244)	(62,466)
Employee or Othe	er Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GROS	SS INCOME	\$433,832	\$442,509	\$451,359	\$460,386	\$469,594	\$518,470	\$572,433	\$632,012	\$770,419
EXPENSES at	3.00%									
General & Admini	strative	\$15,062	\$15,514	\$15,980	\$16,459	\$16,953	\$19,653	\$22,783	\$26,412	\$35,495
Management		21,692	22,125	22,568	23,019	23,480	25,923	28,622	31,601	38,521
Payroll & Payroll T	Гах	52,663	54,242	55,870	57,546	59,272	68,713	79,657	92,344	124,103
Repairs & Mainter	nance	43,829	45,144	46,498	47,893	49,330	57,187	66,296	76,855	103,286
Utilities		10,897	11,224	11,561	11,908	12,265	14,218	16,483	19,108	25,680
Water, Sewer & T	rash	24,460	25,194	25,950	26,728	27,530	31,915	36,998	42,891	57,642
Insurance		20,823	21,448	22,091	22,754	23,437	27,169	31,497	36,513	49,071
Property Tax		40,925	42,153	43,417	44,720	46,061	53,398	61,902	71,762	96,442
Reserve for Repla	acements	11,000	11,330	11,670	12,020	12,381	14,353	16,638	19,289	25,922
TDHCA Complian	nce Fee	1,760	1,813	1,867	1,923	1,981	2,296	2,662	3,086	4,148
Other		5,280	5,438	5,602	5,770	5,943	6,889	7,986	9,259	12,443
TOTAL EXPENSE	s	\$248,391	\$255,626	\$263,073	\$270,740	\$278,632	\$321,715	\$371,524	\$429,119	\$572,752
NET OPERATING	INCOME	\$185,442	\$186,883	\$188,286	\$189,647	\$190,963	\$196,755	\$200,908	\$202,893	\$197,667
DEBT SER	RVICE									
First Lien Financing	g	\$143,084	\$143,084	\$143,084	\$143,084	\$143,084	\$143,084	\$143,084	\$143,084	\$143,084
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	,	\$42,358	\$43,799	\$45,202	\$46,563	\$47,878	\$53,671	\$57,824	\$59,809	\$54,582
DEBT COVERAGE	E RATIO	1.30	1.31	1.32	1.33	1.33	1.38	1.40	1.42	1.38

#### HTC ALLOCATION ANALYSIS -Parkway Ranch II, Houston, 9% HTC #10051

CATEGORY	APPLICANT'S TOTAL AMOUNTS	TDHCA TOTAL AMOUNTS	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost	AMOUNTO	AWOONTO	ELIGIBLE BAGIO	ELIGIBLE BASIS
Purchase of land	\$550,000	\$541,721		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$1,166,500	\$1,166,500	\$1,166,500	\$1,166,500
Construction Hard Costs	\$3,833,620	\$4,261,903	\$3,833,620	\$4,261,903
Contractor Fees	\$700,016	\$700,016	\$700,016	\$700,016
Contingencies	\$285,000	\$285,000	\$285,000	\$285,000
Eligible Indirect Fees	\$486,450	\$486,450	\$486,450	\$486,450
Eligible Financing Fees	\$387,000	\$387,000	\$387,000	\$387,000
All Ineligible Costs	\$207,063	\$207,063		
Developer Fees				
Developer Fees	\$1,371,717	\$1,371,717	\$1,371,717	\$1,371,717
Development Reserves	\$200,000	\$175,872		
TOTAL DEVELOPMENT COSTS	\$9,187,366	\$9,583,242	\$8,230,303	\$8,658,586

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$8,230,303	\$8,658,586
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$10,699,394	\$11,256,162
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$10,699,394	\$11,256,162
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$962,945	\$1,013,055

Syndication Proceeds 0.7399 \$7,125,080 \$7,495,850

Total Tax Credits (Eligible Basis Method) \$962,945 \$1,013,055

Syndication Proceeds \$7,125,080 \$7,495,850

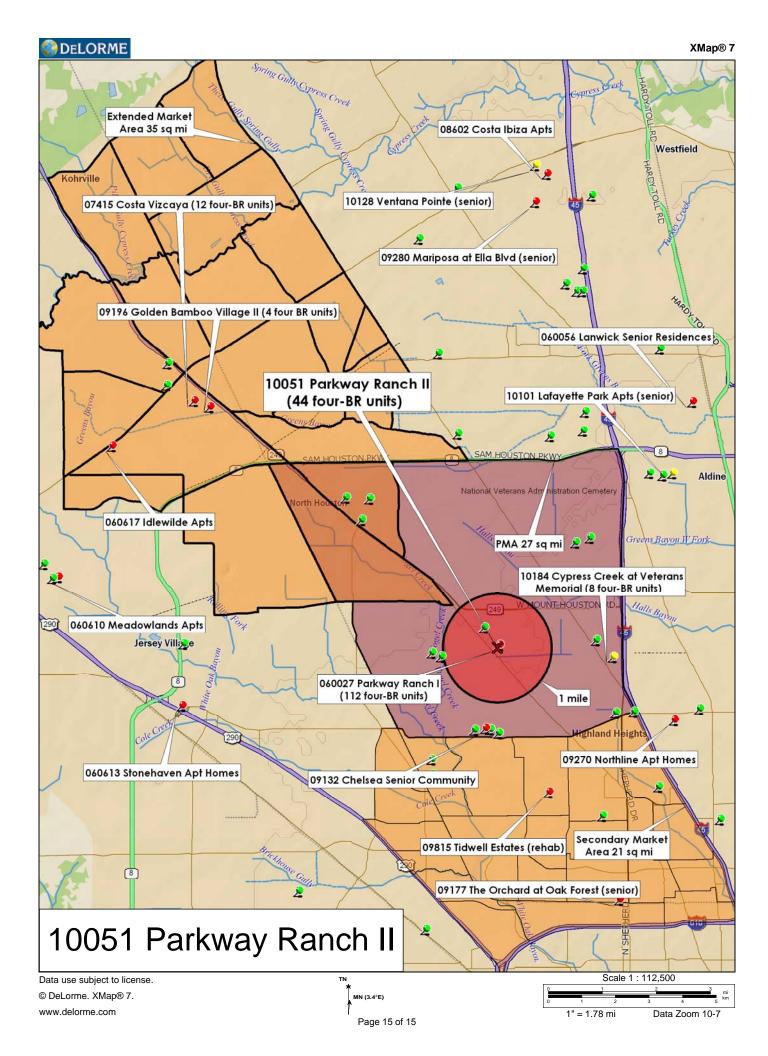
Requested Tax Credits \$962,946 Syndication Proceeds \$7,125,084

Gap of Syndication Proceeds Needed \$7,562,366

Total Tax Credits (Gap Method) \$1,022,044

Recommended Tax Credits 962,945

Syndication Proceeds \$7,125,080





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Guild Park Apts, TDHCA Number 10058**

BASIC DEVELOPMENT INFORMATION									
Site Address: 7	79 W. Mayfield				Development #:	10058			
City:	San Antonio	Region:	9	Р	opulation Served:	General			
County: E	Bexar	Zip Code:	78211		Allocation:	Urban			
HTC Set Asides:	✓At-Risk ✓No	onprofit USDA	□Rural F	Rescue HTC	Housing Activity*:	RH			
HOME Set Aside	HOME Set Asides: □CHDO □Preservation □General								
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO									
OWNER AND DEVELOPMENT TEAM									
Owner:		Guild Park, LP							
Owner Contact	and Phone:	Gilbert M. Piette, (210) 821-4300							
Developer:		Housing and Community Services, Inc/Gilbert M Piette							
Housing Genera	al Contractor:	Galaxy Builders, Ltd./Arun Verma							
Architect:		Gonzalez Newell, Bender, Inc. Architects							
Market Analyst:		Butler Burgher Group, L.L.C.							
Syndicator:		Hudson Housing Capital, L.L.C.							
Supportive Services: Housing and Community Services, Inc.									
Consultant and	Contact:	Raymond H. Lucas	s/Lucas & A	ssociates, L.P.,					
UNIT/BUILDING INFORMATION									
Unit Breakdown	: <u>30%</u> <u>40%</u> <u>5</u>	<u>60%</u> 60%		Total Restricte	ed Units:	114			
	6 0	51 57		Market Rate Units: 0					
		BR 3 BR 4 BR 5 F	<u>3R</u>	Owner/Employ		0			
- (5 ""		40 36 10 0	)	Total Develop		114			
Type of Building				Total Develop	\$11,305,079				
☐ Duplex		nore per building	LIONAT III I T 4 III 19			23 0			
☐ Triplex ☐ Fourplex	☐ Detached F	Residence om Occupancy	HOME La Taralliaire			0			
☐ Townhome	☐ Transitiona	• •							
	*Note: If Development Cost = \$0, an Underwriting Report has not been completed.								
FUNDING INFORMATION									
Applicant Department Request Analysis* Amort Term Rate									
Competitive H			Analysis* \$1,127,186	Amort Term	<u>Rate</u>				
HOME Activity		\$0	\$0	0	0.00%				
HOME CHDO	Amount:	\$0	\$0						
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).									



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Guild Park Apts, TDHCA Number 10058**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Uresti, District 19, NC Points: 0 US Representative: Rodriguez, District 23, NC

TX Representative: Leibowitz, District 117, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Phillip A. Cortez, City Councilman, District 4
O, Son Durdon, South San Antonio Superintendent

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Guild Park Apartments Resident Association, Henry Rodriguez Letter Score: 24 S or O: S

The proposed improvements are needed and long overdue and to preserve affordable housing for low income

families.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt, and acceptance by Commitment Notice of a firm commitment from City of San Antonio for HOME/CDBG funds describing all terms and conditions.
- 2. Receipt, review, and acceptance, by Cost Certification, of a documentation that a comprehensive assessment for asbestos-containing materials has been completed; and any subsequent recommendations have been implemented.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for lead-based paint has been completed, and any subsequent recommendations have been implemented.
- 4. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for lead in drinking water has been completed, and any subsequent recommendations have been implemented.
- 5. Should the terms and rates of the proposed financing change, that transaction should be re-evaluated an adjustment to the credit allocation amount may be warranted.
- 6. Receipt of a firm commitment from the City of San Antonio for funding in the amount of \$1,000,000, or a commitment from a qualifying substitute source in an amount not less than \$1,000,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 7. Receipt of a firm commitment of funding from the City of San Antonio in the amount of \$550,000, or a commitment from a qualifying substitute source in an amount not less than \$550,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

## Development Information, Public Input and Board Summary

# Guild Park Apts, TDHCA Number 10058 COMPLIANCE EVAULATION SUMMARY:

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 15

Total # Monitored: 11

#### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 223 ✓ Meeting a Required Set-Aside Credit Amount\*: \$1,127,186

Recommendation: Competitive in At-Risk Set-Aside

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: Grant Amount: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

#### Real Estate Analysis Division Underwriting Report

REPORT DATE:	07/01/10	PROGRAM:	99	% LIHTC	file nume	BER:	10058	
			DEVELOPN	/IENT				
		Guild	Park Ap	artments				
Location:		779 West	Mayfield E	Blvd.		Regi	on: 9	
City: San	Antonio	County:	Bexar	Zip:	78211	<b></b> ✓ QCT	DDA	
Key Attributes:			-	, Acquisition / R Row House Build				
			ALLOCAT	ION				
			REQUEST		REC	OMMENDATI	ON	
TDHCA Program		Amount	Interest	Amort/Term	Amount	Interest	Amort/Term	
Housing Tax Credit (A	Annual)	\$1,129,624			\$1,127,186			
·		nce by Commitm			nitment from C	ity of San Ar	itonio for	_

- 2 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for asbestos-containing materials has been completed; and any subsequent recommendations have been implemented.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for lead-based paint has been completed, and any subsequent recommendations have been implemented.
- 4 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for lead in drinking water has been completed, and any subsequent recommendations have been implemented.
- 5 Should the terms and rates of the proposed financing change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.

#### **SALIENT ISSUES**

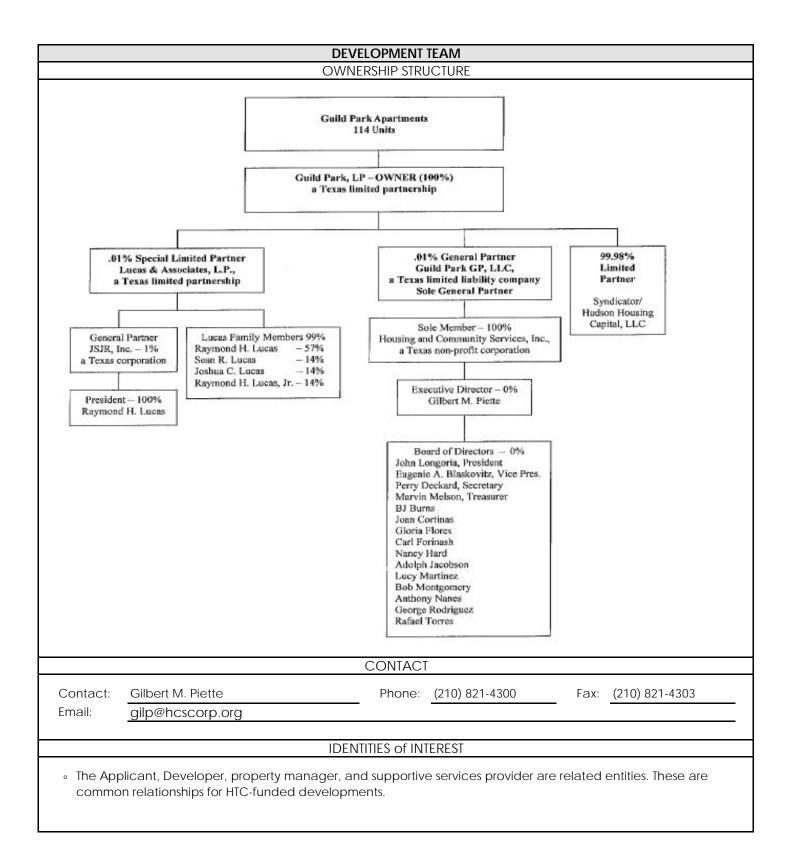
TDHCA SET-ASIDES for LURA						
Income Limit	Rent Limit	Number of Units				
30% of AMI	30% of AMI	6				
50% of AMI	50% of AMI	51				
60% of AMI	60% of AMI	57				

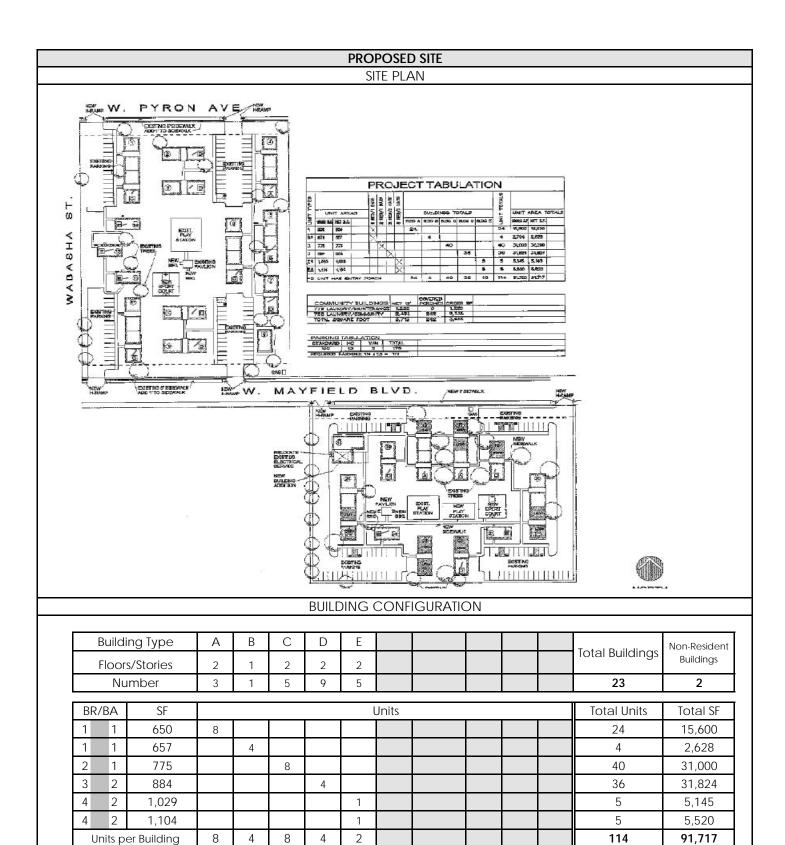
#### STRENGTHS/MITIGATING FACTORS

- The HTC properties surveyed in and near the subject's PMA are reported at 94% average occupancy.
- The Market Study reports that HTC maximum rents, except for the 60%, 2-bedroom units are achievable within the PMA, albeit on newer products. The property has little competition in the 3 & 4 bedroom market segment as the newer developments consists mostly of 1 & 2 bedroom unit-types. The Market Study reports achievable capture rates of 1.83% and 0.49% for 3 & 4 bedrooms, respectively.
- The Applicant has budgeted \$130,997 for asbestos abatement and a contingency amount of \$551,842.

#### WEAKNESSES/RISKS

- A small section of the parking area appears to be located in the 100-year floodplain; the subject is eligible for funding by virtue of the existing HUD Rent Supplement and the proposed refinance of the FHAinsured mortgage.
- The HUD Rent Supplement Program expires 12/31/2010 and will likely not be renewed. 63% of the units are currently covered. Upon expiration, rent assistance to these residents will decrease which will likely result in potential greater vacancy and a longer lease-up period.
- Costs for lead based-paint and drinking water assessments (and remediation as necessary) as recommended in the ESA are uncertain as of this report.





#### Rehabilitation Activities:

The subject was originally built in 1969 and consists of 114 units with 25 existing buildings (23 residential and 2 laundry/office buildings) on approximately 8.5 acres. The rehab is proposing to covert all 3 and 4 bedroom unit types from only 1 bathroom to 2 bathrooms. A new 2,500 square foot community center and leasing office are to be constructed while the existing laundry/office buildings will be converted to a maintenance shop. New laundry facilities will be included within the new community center. All units will have modernized kitchen appliances, bathroom fixtures, flooring, and ceiling fans. The rehabilitation activities will be performed in phases of approximately 50 to 60 units at a time and the overall timeline is expected to take 12 to 15 months. The Applicant anticipates lease-up activities beginning in the third quarter of 2011.

#### Tenant Relocation Plan:

The Applicant described a budget of \$400,000 for relocation activities. Within this budget are expenses anticipated for a relocation/social counselor (\$50K), moving and storage for tenants (\$128.5K), phone and miscellaneous utility transfer fees (\$28.5K), temporary housing costs (\$171K), and expenses (\$22K) for tenants with special needs (12 ADA accessible units). A building-by-building relocation schedule was not provided.

As reported within the 2/11/2010 rent roll the property had 7 vacant units (or 6% vacancy) and a total of 72 tenants (or 63% of the units) using the HUD rent supplement which is set to expire at the end of 2010. The Applicant has reported that the loss of this supplement will negatively impact the affordability of the units considering the current tenant's high use of the rent supplement. This concern is mitigated by the Market Analysts opinion that the development will support the rent levels described herein.

Total Size: 8.528 acres   Scattered site?   Yes   No   Flood Zone:   Zone X, AE   Within 100-yr floodplain?   Yes   No   Zoning:   MF-33   Needs to be re-zoned?   Yes   No   N/A   Comments:  "The Federal Emergency Management Agency, Flood Insurance Rate Map indicates that a very small section of the southwest corner of Phase I (779 W. Mayfield Boulevard) lies within Zone AE, which are special flood hazard areas inundated by 100-year flood. A visual inspection revealed that none of the building improvements lie within this very small southwest corner of the subject property. The remainder of Phase I and Phase II of the subject property was determined to be in Zone X, which are areas determined to be outside the 500-year floodplain." (p. 8)  "The QAP \$50.6(a) states "No buildings or roads that are part of a Development proposing Rehabilitation or Adaptive Reuse, with the exception of Developments with federal funding assistance from HUD or TX USDA-RHS, will be permitted in the one-hundred (100) year floodplain unless they already meet the requirements established in this subsection for New Construction". Therefore, the subject is eligible even if a portion of the site lies within the 100-year floodplain, due to a) federal assistance under the HUD Rent Supplement Program, and b) the existing FHA-insured mortgage which will be refinanced as a new FHA-insured mortgage.    TDHCA SITE INSPECTION   Date: 5/20/2010	Analysts opinion that the development will support the rent levels described herein.									
Flood Zone:	SITE ISSUES									
Zoning: MF-33 Needs to be re-zoned? Yes No N/A  Comments:  "The Federal Emergency Management Agency, Flood Insurance Rate Map indicates that a very small section of the southwest corner of Phase I (779 W. Mayfield Boulevard) lies within Zone AE, which are special flood hazard areas inundated by 100-year flood. A visual inspection revealed that none of the building improvements lie within this very small southwest corner of the subject property. The remainder of Phase I and Phase II of the subject property was determined to be in Zone X, which are areas determined to be outside the 500-year floodplain." (p. 8)  The QAP §50.6(a) states "No buildings or roads that are part of a Development proposing Rehabilitation or Adaptive Reuse, with the exception of Developments with federal funding assistance from HUD or TX USDA-RHS, will be permitted in the one-hundred (100) year floodplain unless they already meet the requirements established in this subsection for New Construction". Therefore, the subject is eligible even if a portion of the site lies within the 100-year floodplain, due to a) federal assistance under the HUD Rent Supplement Program, and b) the existing FHA-insured mortgage which will be refinanced as a new FHA-insured mortgage.  TDHCA SITE INSPECTION  Inspector: TDHCA - Manufactured Housing Staff Date: 5/20/2010  Overall Assessment:  Excellent Acceptable Questionable Poor Unacceptable  Surrounding Uses:	Total Size:	8.528	acres	Scattered si	te?		Yes	<b>√</b>	No	
Zoning: MF-33 Needs to be re-zoned? Yes No N/A  Comments:  "The Federal Emergency Management Agency, Flood Insurance Rate Map indicates that a very small section of the southwest corner of Phase I (779 W. Mayfield Boulevard) lies within Zone AE, which are special flood hazard areas inundated by 100-year flood. A visual inspection revealed that none of the building improvements lie within this very small southwest corner of the subject property. The remainder of Phase I and Phase II of the subject property was determined to be in Zone X, which are areas determined to be outside the 500-year floodplain." (p. 8)  The QAP §50.6(a) states "No buildings or roads that are part of a Development proposing Rehabilitation or Adaptive Reuse, with the exception of Developments with federal funding assistance from HUD or TX USDA-RHS, will be permitted in the one-hundred (100) year floodplain unless they already meet the requirements established in this subsection for New Construction". Therefore, the subject is eligible even if a portion of the site lies within the 100-year floodplain, due to a) federal assistance under the HUD Rent Supplement Program, and b) the existing FHA-insured mortgage which will be refinanced as a new FHA-insured mortgage.  TDHCA SITE INSPECTION  Inspector: TDHCA - Manufactured Housing Staff Date: 5/20/2010  Overall Assessment:  Excellent Acceptable Questionable Poor Unacceptable  Surrounding Uses:	Flood Zone:	Zone	X, AE	Within 100-y	r floodplain?	•	√ Yes		No	
"The Federal Emergency Management Agency, Flood Insurance Rate Map indicates that a very small section of the southwest corner of Phase I (779 W. Mayfield Boulevard) lies within Zone AE, which are special flood hazard areas inundated by 100-year flood. A visual inspection revealed that none of the building improvements lie within this very small southwest corner of the subject property. The remainder of Phase I and Phase II of the subject property was determined to be in Zone X, which are areas determined to be outside the 500-year floodplain." (p. 8)  ¹ The QAP §50.6(a) states "No buildings or roads that are part of a Development proposing Rehabilitation or Adaptive Reuse, with the exception of Developments with federal funding assistance from HUD or TX USDA-RHS, will be permitted in the one-hundred (100) year floodplain unless they already meet the requirements established in this subsection for New Construction". Therefore, the subject is eligible even if a portion of the site lies within the 100-year floodplain, due to a) federal assistance under the HUD Rent Supplement Program, and b) the existing FHA-insured mortgage which will be refinanced as a new FHA-insured mortgage.    TDHCA SITE INSPECTION	Zoning:	MF	-33	Needs to be	re-zoned?		_		No N/A	
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Adaptive Reuse, with the exception of Developments with federal funding assistance from HUD or TX USDA-RHS, will be permitted in the one-hundred (100) year floodplain unless they already meet the requirements established in this subsection for New Construction". Therefore, the subject is eligible even if a portion of the site lies within the 100-year floodplain, due to a) federal assistance under the HUD Rent Supplement Program, and b) the existing FHA-insured mortgage which will be refinanced as a new FHA-insured mortgage.  TDHCA SITE INSPECTION  Date: 5/20/2010  Overall Assessment:  Excellent  Acceptable  Questionable  Poor  Unacceptable  Surrounding Uses:	of the sout areas inun within this subject pro	of the southwest corner of Phase I (779 W. Mayfield Boulevard) lies within Zone AE, which are special flood hazard areas inundated by 100-year flood. A visual inspection revealed that none of the building improvements lie within this very small southwest corner of the subject property. The remainder of Phase I and Phase II of the subject property was determined to be in Zone X, which are areas determined to be outside the 500-year								
Inspector: TDHCA - Manufactured Housing Staff  Overall Assessment:  Excellent  Vacceptable  Questionable  Poor  Unacceptable  Surrounding Uses:	Adaptive F will be per in this subs the 100-ye	Reuse, with the mitted in the or section for New ear floodplain, d	exception of ne-hundred ( Construction ue to a) fed	f Developmen (100) year floo n". Therefore, t eral assistance	its with feder dplain unless the subject is a under the H	al funding a s they alread s eligible eve HUD Rent Su	assistance in dy meet the en if a port pplement	from I ie req tion o Progr	HUD or TX USDA quirements esta of the site lies w	A-RHS, ablished vithin
Overall Assessment:  Excellent  Ouestionable  Ouestionable  Ouestionable  Ouestionable  Ouestionable  Ouestionable				TDHCA S	ITE INSPECT	ON				
Excellent	Inspector: T	DHCA - Manufa	ctured Hous	ing Staff			Da	te:	5/20/2010	
Surrounding Uses:	Overall Assess	sment:	_	_						
		L	/ Acceptable	Que	stionable		Poor		Unacceptable	Э
	J									
	_	North: Residential Housing East: Police Station, Residential, Retail								
South: Parking Garage, Retail & Residential West: Recreational Area, Residential  Comments: Recreational Area, Residential	_	'arking Garage,	Retail & Res	idential	West:	Recreat	ional Area	, Resi	dential	

The Site Inspector noted that there is only one fire hydrant accessible to this site and that is one block from the subject. Accessibility to IH-35 is easy to and from subject. There are a number of small businesses, retail stores, and restaurants in close proximity to the subject. It was reported that there are no handicap parking signs throughout the site, however the inspection report is unclear regarding if any spots are specifically reserved for handicap parking.

# Provider: Astex Environmental Conditions (RECs) and Other Concerns: The assessment revealed no Recognized Environmental Conditions concerning the subject property. "Flooring was observed to be 12" resilient floor tile over the original 9" resilient floor tile with associated black mastic. The original 9" floor tile and associated black mastic was analyzed to be asbestos containing." (p.13) "This material must be removed by a Texas licensed Asbestos abatement Contractor under the supervision of a Texas Asbestos Consultant prior to demolition." (p.41) "Nine out of twelve, tested brown paint on exterior front doors (only) were found to be positive for lead-based

- "Nine out of twelve, tested brown paint on exterior front doors (only) were found to be positive for lead-based paint. The two confirmatory paint chip samples confirmed that the brown paint was analyzed to be lead-based paint. All other tested interior and exterior painted surfaces were found to be free of lead based paint." (p. 42)
- "Physical sampling for lead in water was not within the Scope of Work for this Assessment however due to the age of construction (1970) lead in water is a possibility." (p. 42)

#### Comments:

Any funding recommendation will be subject to the following conditions:

- Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for asbestos-containing materials has been completed; and any subsequent recommendations have been implemented.
- Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for lead-based paint has been completed, and any subsequent recommendations have been implemented.
- Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive assessment for lead in drinking water has been completed, and any subsequent recommendations have been implemented.

		MARK	ET ANALYSIS				
Provider:	Butler Burgher Group			Date:	4/1/2010		
Contact:	Mark Fugina		_	Phone:	(877) 524-1187		
	Number of Revisions:	none	Date of Last Applicant Re	evision:	N / A		
Primary Market Area (PMA): 25 sq. miles 3 mile equivalent radius							
The Prim	The Primary Market Area is defined by 16 census tracts in south San Antonio. The approximate geographic						

The Primary Market Area is defined by 16 census tracts in south San Antonio. The approximate geographic boundaries are the Union Pacific Railroad tracks to the west; Fay Ave. and Gladys Ave. to the north; Mission Road and State Road 536 to the east; and Interstate 10 to the south.

	ELIGIBLE HOUSEHOLDS BY INCOME								
			В	exar County	Income Limits				
НН	30	% of AMI	40% c	of AMI	50% of	AMI	60%	of AMI	
size	min	max	min	max	min	max	min	max	
1	\$11,006	\$12,000			\$18,377	\$20,000	\$22,046	\$24,000	
2	\$11,006	\$13,700			\$18,377	\$22,900	\$22,046	\$27,480	
3	\$13,234	\$15,450			\$22,046	\$25,750	\$26,469	\$30,900	
4	\$15,257	\$17,150			\$25,474	\$28,600	\$30,583	\$34,320	
5	\$15,257	\$18,500			\$25,474	\$30,900	\$30,583	\$37,080	
6	\$17,040	\$19,900			\$28,457	\$33,200	\$34,149	\$39,840	

	Affordable Housing Inventory in Primary Market Area							
File #	Development	Туре	Target Population	Comp Units	Total Units			
	Proposed, Under Construction, and Unstabilized Comparab	le Develo	pments					
	none							
	Other Affordable Developments in PMA since 2006							
10020	La Posada del Rey	rehab	family	n/a	145			
060040	San Jose Apts	rehab	family	n/a	220			
060409	Artisan at Military	new	family	n/a	252			
060422	Costa Mirada	new	family	n/a	212			
	Stabilized Affordable Developments in PMA (pre-2006)							
	Total Properties (pre-2006) 5 Total Units 964							

#### Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no proposed or unstabilized units that impact the demand for the subject. Two new construction developments allocated in 2006 (Artisan at Military #060409 and Costa Mirada #060422) have achieved stabilized occupancy; another 2006 development just outside the PMA (San Jose Apts #060040) was a rehabilitation of an occupied property; and there is a 2010 application just outside the PMA (La Posada del Rey #10020) for the rehabilitation of an occupied property.

OVERALL DEMAND ANALYSIS						
	Market Analyst	Underwriter				
Total Households in the Primary Market Area	28,513	28,513				
Potential Demand from the Primary Market Area	4,770	4,771				
Potential Demand from Other Sources	0	0				
GROSS DEMAND	4,770	4,771				
Subject Affordable Units	114	114				
Unstabilized Comparable Units	0	0				
RELEVANT SUPPLY	114	114				
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	2%	2%				

#### Demand Analysis:

The Market Analyst determined Gross Demand for 4,770 units in the Primary Market Area, indicating a Gross Capture rate of 2% for the 114 subject units. The Underwriter has confirmed these results. The Gross Capture rate is well under the maximum 10% for urban developments targeting family households.

Moreover, the subject property is currently more than 50% occupied, and is considered Existing Affordable Housing due to the HUD Rent Supplement Contract; therefore, the Gross Capture Rate limit is not a criteria for feasibility.

Underwriting analysis of PMA Demand by Unit Type										
		Marke	et Analyst			Underwriter				
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate	
1 BR/30%	398	1	0	0%		83	1	0	1%	
1 BR/50%	599	13	0	2%		128	13	0	10%	
1 BR/60%	634	14	0	2%		93	14	0	15%	
2 BR/30%	479	2	0	0%		142	2	0	1%	
2 BR/50%	636	18	0	3%		188	18	0	10%	
2 BR/60%	726	20	0	3%		195	20	0	10%	
3 BR/30%	555	2	0	0%		129	2	0	2%	
3 BR/50%	734	16	0	2%		198	16	0	8%	
3 BR/60%	674	18	0	3%		210	18	0	9%	
4 BR/30%	618	1	0	0%		88	1	0	1%	
4 BR/50%	686	4	0	1%		141	4	0	3%	
4 BR/60%	750	5	0	1%		107	5	0	5%	

#### Primary Market Occupancy Rates:

"The average occupancy rate in the San Antonio's South submarket was 89.5% in 4Q 2009, based on MPF Research. Furthermore, the HTC properties surveyed in and near the subject's PMA were averaging 94%." (p. 51)

#### Absorption Projections:

"The data indicate average absorption from a low of 10 units per month to a high of 47 units per month, averaging 21 units per month. However, some of these properties are market rate communities and do not reflect properties with income restrictions. The mean of the HTC properties is 17 units per month ... we assumed an absorption rate of 20 units per month for the subject. However, the subject is currently stabilized and the relocation plan during renovation of the property will limit the amount of tenant movement, and it is likely that the residents will continue to live at the existing property." (p. 69)

#### Market Impact:

The subject is at stabilized occupancy and expected to remain so throughout the rehabilitation process, so there will be no adverse impact to the apartment market in the area.

OPERATING PRO FORMA ANALYSIS

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

		OI LIG TIME	TRO TORIVITATION	
Income:	Number of Revisions:	4	Date of Last Applicant Revision:	5/19/2010
alloward alloward building be required second and construction assumptions and the second second second assumption and and arket second	nces as of 6/1/2009 as maint g types for Apartment (8+ un uired to pay for water, sewed dary income is estimated at a ollection losses of -7.5% are a otions are within current TDHO writing guidelines. 2009 HTC rese of \$11K annually for gross	ained by the sits), Duplex or r, and trash ex \$10/unit/mont can guidelines. The rents compare rents collected	type were calculated by subtracting to san Antonio Housing Authority-HCV; and 4-Plex; from the 2009 HTC Gross Program penses while the development will cown for laundry and vending machine fee Applicant's secondary income and vaction 2009 HTC Rent Limits were utilized in the dot 2010 HTC rents for the subject will also the contential increase in overall gross rent to the subject will represent th	d adjusted according to m rent limits. Tenants will er all electric utilities. es collected. Vacancy cancy and collection loss his analysis per current result a potential nt level are limited by

Expense:	Number of Revisions:	3	Date of Last Applicant Revision:	5/19/2010
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The Applicant's total annual operating expense projection per unit of \$4,257 is within 5% of the Underwriter's estimate of \$4,191 per unit. The Applicant's projected expense to income ratio is 64.82% which is below the 65% limit for initial feasibility requirements. The Underwriter's expense estimates are derived from TDHCA and IREM database figures.

#### Conclusion:

The Applicant's effective gross income, operating expenses, and net operating income are all within 5% of the Underwriter's estimates; therefore, the Applicant's year-1 operating pro forma will be used to determine the development's debt capacity. The Applicant's estimated debt service is within 1% (or \$847 less than) of the Underwriter's calculation. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.28, which within the Department's DCR guideline of 1.15 to 1.35.

#### Feasibility:

The underwriting 30-year pro forma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible for the long-term.

	ACQUISITION INFORMATION					
	APPRAISEI	D VALUE				
Provider: Butler Burgher Group, LLC			Date:	4/1/2010		
Number of Revisions: None	Date of Last App	olicant Revision:	N/A			
Land Only: 8.528 acres	\$300,000	As of:	3/9/2010			
Existing Buildings: (as-is)	\$1,250,000	As of:	3/9/2010	<del>_</del>		
Total Development: (as-is) \$1,550,000 As of: 3/9/2010						
Comments:		_		<del>_</del>		

The appraisal report lists the following breakdown of Market Value opinions:

- "as is, encumber by Rent Supplement Contracts" = \$1,550,000
- "as renovated and stabilized, encumbered by Housing Tax Credits (HTC)" = \$3,320,000
- Land Value, "as if vacant" = \$300,000
- Value of Limited Partnership = \$8,200,000

The value represented in the chart above is reported as the "as renovated and stabilized, encumbered with HTC, Market Value of the Fee Simple interest in the subject property as of March 9, 2010, and subject to the extraordinary and general underlying assumptions and limiting and hypothetical conditions was \$3,320,000."

	ASSESSED VALUE							
Land Only:	8.528	acres	\$419,750	Tax Year:	2009			
Existing Buildi	ngs:		\$1,610,399	Valuation by:	Bexar CAD			
Total Assessed	d Value:		\$2,030,149	Tax Rate:	2.744397			
Commonts								

This assessment is based on the combined values of both the "north" & "south" tract of the site. Bexar County Appraisal District provides a 2009 Personal Property Summary Sheet which reports a value of \$22,270. The value of the personal property identified was not included in the above land and improvement calculation.

EVIDENCE	of Property Control				
Type: Purchase Contract		Acreage:	8.528		
Contract Expiration: 12/31/2010	Valid Through Board Date?	✓ Yes	□ No		
Acquisition Cost: \$1,100,000	Other:				
Seller: San Antonio Newspaper Guild Housing Trust	Related to Development Team?	Yes	✓ No		
Comments:  The purchase price is based on the existing loan subject. The Applicant provided financial statem approximately \$1.1M based on a loan balance of term balance of \$87,321.	nents from the seller supporting the of \$875,440; accrued interest balan	acquisition cost of	-		
	COST ESTIMATE EVALUATION				
COST SCHEDULE Number of Revisions: No.	Date of Last Applicant Re	evision:	N/A		
The total acquisition cost, including closing costs an arm's length transaction between unrelated process described above) plus estimated closing costs of to corroborate the closing cost estimate. The find documented until closing occurs and the documents no condition to this report relating to the acquision occurs.  Site Work Cost:  The Applicant's claimed site work costs of \$8,133 further third-party justification is required at this time rehabs. The PCA provider submitted a range of within this range. A large proportion of the site with paving materials.	parties. The acquisition value is bas f \$100,000. The Applicant provided al purchase price and acquisition on the nentation will be evaluated at Cost isition value or purchase price.  per unit are within current Departmen. This amount exceeds site work costs associated with the site work.	ed on the purchas supporting docur cost cannot be full Certification; ther nent guidelines, ar costs typically see The Applicant's es	se price (as nentation y efore there ad no en on stimate fits		
Direct Construction Cost:  The Applicant's direct construction cost estimate is within 5% of the Underwriter's Marshall & Swift derived estimate which is based on and adjusted for average quality construction of multifamily and 2/4-plex construction costs depending on building/unit type configuration.  Interim Interest Expense:  The Applicant overstated one year's worth of fully drawn interim loan interest by \$54,525; therefore the eligible					
basis was adjusted by an equivalent amount.  Contingency & Fees:  The Applicant overstated the Developer Fee by san equivalent amount.					
Reserves:  The Applicant reports a reserve account to be furequires an Operating Reserve in an amount equexpenses shall be funded at the time of the Third an additional \$100K in rent-up reserves, and the estimate. The Underwriter did not include the account basis calculation and the exclusion of this reserves.	ual to the greater of \$300,000 or six I Capital Contribution. The Applica Applicant supplied a Lease-Up Sch dditional \$100K rent-up reserve as it	months of operatir nt's reserve estima edule as support fi is immaterial for th	ng te includes or this e eligible		

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract.

#### Conclusion.

The Applicant's total development cost is within 5% of the Underwriter's estimate; however, since this is an acquisition/rehabilitation deal the Underwriter's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$10,180,120 supports annual tax credits of \$1,127,186. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds in order to determine the recommended allocation.

		FINANC	ING STRUCTUR	E			
SOURCES &	USES Number of Rev	isions: 3	Date of	Last Applican	t Revision:		5/21/2010
Source:	Evanston Financial (H	UD 221(d)(4)	Туре:	Interim	Financing		
Principal:	\$1,550,000	Interest Rate:	7.45%	Fixed	Term:	24	months
of a firm commitr	: nmitment is contingent commitment. Receip ment are a condition or or conversion to perma	t, review, and accep of this report. The App	otance of the fir plicant reports th	nancing terms nat this loan w	described v	vithin the	e firm
Source:	Evanston Financial (H	UD 221(d)(4)	Туре:	Perma	nent Financi	ing	
Principal:	\$1,550,000	Interest Rate:	7.45%	✓ Fixed	Amort:	480	months
	nmitment letter describ ge Insurance Premium City of San Antonio H	rate for a fully under	•	45%.	nent Financi		
Principal:	\$1,550,000	Interest Rate:	AFR%	Fixed	Amort:	480	months
Comments							
under re the lette commitr estimate The Und	of San Antonio letter of seview. The City has proper which would be 6/26 ment for funding. The led to be 4.42% and amerwriter has used a moof this analysis.	ovided the Applicant o/2010. This report is o Applicant has reques nortized over 40 years	with a list of requestion of the conditioned upon steed a loan amount of the condition of t	uirements to long receipt, revolunt of \$1,550, all payments s	be satisfied view, and ac 000 bearing ubject to av	within 12 ceptan interest ailable c	20 days of ce of a firm at AFR cash flow.
under re the lette commitr estimate The Und	eview. The City has proper which would be 6/26 ment for funding. The action be 4.42% and amerwriter has used a mo	ovided the Applicant o/2010. This report is o Applicant has reques nortized over 40 years ore recent AFR figure	with a list of requestion of the conditioned upon steed a loan amount of the condition of t	puirements to on receipt, revolunt of \$1,550, al payments s the "Recomm	be satisfied v view, and ac 000 bearing ubject to av ended Finan	within 12 ceptan interest ailable c	20 days of ce of a firm at AFR cash flow.
under re the lette commitr estimate The Und section o	eview. The City has proper which would be 6/26 ment for funding. The set to be 4.42% and amerwriter has used a moof this analysis.	ovided the Applicant o/2010. This report is o Applicant has reques nortized over 40 years ore recent AFR figure	with a list of requested a loan amount of 4.38% within the supplemental of 4.38%.	puirements to lon receipt, revolunt of \$1,550, al payments sthe "Recomm	be satisfied v view, and ac 000 bearing ubject to av ended Finan	within 12 sceptan interest ailable o ncing Str	20 days of ce of a firm at AFR cash flow.

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Underwriter's total development cost estimate less the total permanent loans of \$3,100,000 indicates the need for \$8,196,900 in gap funds. Based on the submitted syndication terms, an annual tax credit allocation of \$1,130,720 would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,127,186Allocation determined by gap in financing:\$1,131,848Allocation requested by the Applicant:\$1,129,624

The allocation amount determined by eligible basis is recommended. A tax credit allocation of \$1,127,186 per year for 10 years results in total equity proceeds of \$8,171,282 at a syndication rate of \$0.72 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$33,797 in additional funds. Developer Fees of \$1,283,699 are available to fill any remaining gaps in financing; however the deferral of any portion of said fees are subject to being repaid from development cash flow within 15 years of stabilized operations. Based on the Applicant's long-term pro forma, available cash flow for repayment of any deferred fees is sufficient within 15 years of stabilized operations.

Underwriter:	Colton Sanders	Date:	July 1, 2010
Manager of Real Estate Analysis:	Audrey Martin	Date:	July 1, 2010
Director of Real Estate Analysis:	Brent Stewart	Date:	July 1, 2010

#### **UNIT MIX/RENT SCHEDULE**

Guild Park Apartments, San Antonio, 9% LIHTC #10058

LOCATION DATA					
CITY:	San Antonio				
COUNTY:	Bexar				
SUB-MARKET:					
PROGRAM REGION:	9				
RURAL RENT USED:					
IREM REGION:	San Antonio				

UNIT DISTRIBUTION							
# Beds	# Beds # Units % Total						
Eff							
1	28	24.6%					
2	40	35.1%					
3	36	31.6%					
4	10	8.8%					
TOTAL	114	100.0%					

	Other Unit Desgination							
PROGRAMS:								
Rent Limit	Eff	1	2	3	4	Total Units		
MISC								

OTHER ASSUMPTIONS							
DEVELOPMENT ACTIVITY:							
REVENUE GROWTH:							
EXPENSE GROWTH:							
HIGH COST ADJUSTMENT:							
APPLICABLE FRACTION:							
APP % - ACQUISITION:							
APP % - CONSTRUCTION:							

	UNIT MIX / MONTHLY RENT SCHEDULE																
UNIT DESCRIPTION PROGRAM RENT LIMITS						APPLICANT RENTS			TDHCA RENTS			MARKE	T RENTS				
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	1	1	1	650	\$321	\$64	\$257	\$0	\$0.40	\$257	\$257	\$257	\$257	\$0.40	\$0	\$590	\$333
TC 50%	11	1	1	650	\$536	\$64	\$472	\$0	\$0.73	\$472	\$5,192	\$5,192	\$472	\$0.73	\$0	\$590	\$118
TC 60%	12	1	1	650	\$643	\$64	\$579	\$0	\$0.89	\$579	\$6,948	\$6,948	\$579	\$0.89	\$0	\$590	\$11
TC 50%	2	1	1	657	\$536	\$75	\$461	\$0	\$0.70	\$461	\$922	\$922	\$461	\$0.70	\$0	\$665	\$204
TC 60%	2	1	1	657	\$643	\$75	\$568	\$0	\$0.86	\$568	\$1,136	\$1,136	\$568	\$0.86	\$0	\$665	\$97
TC 30%	2	2	1	775	\$386	\$88	\$298	\$0	\$0.38	\$298	\$596	\$596	\$298	\$0.38	\$0	\$665	\$367
TC 50%	18	2	1	775	\$643	\$88	\$555	\$0	\$0.72	\$555	\$9,990	\$9,990	\$555	\$0.72	\$0	\$665	\$110
TC 60%	20	2	1	775	\$772	\$88	\$684	(\$19)	\$0.86	\$665	\$13,300	\$13,300	\$665	\$0.86	(\$19)	\$665	\$0
TC 30%	2	3	2	884	\$445	\$189	\$256	\$0	\$0.29	\$256	\$512	\$512	\$256	\$0.29	\$0	\$745	\$489
TC 50%	16	3	2	884	\$743	\$189	\$554	\$0	\$0.63	\$554	\$8,864	\$8,864	\$554	\$0.63	\$0	\$745	\$191
TC 60%	18	3	2	884	\$892	\$189	\$703	\$0	\$0.80	\$703	\$12,654	\$12,654	\$703	\$0.80	\$0	\$745	\$42
TC 30%	1	4	2	1,029	\$497	\$285	\$212	\$0	\$0.21	\$212	\$212	\$212	\$212	\$0.21	\$0	\$875	\$663
TC 50%	2	4	2	1,029	\$830	\$285	\$545	\$0	\$0.53	\$545	\$1,090	\$1,090	\$545	\$0.53	\$0	\$875	\$330
TC 60%	2	4	2	1,029	\$996	\$285	\$711	\$0	\$0.69	\$711	\$1,422	\$1,422	\$711	\$0.69	\$0	\$875	\$164
TC 50%	2	4	2	1,104	\$830	\$285	\$545	\$0	\$0.49	\$545	\$1,090	\$1,090	\$545	\$0.49	\$0	\$900	\$355
TC 60%	3	4	2	1,104	\$996	\$285	\$711	\$0	\$0.64	\$711	\$2,133	\$2,133	\$711	\$0.64	\$0	\$900	\$189
TOTAL:	114			91,717							\$66,318	\$66,318					
AVG:				805				(\$3)	\$0.72	\$582			\$582	\$0.72	(\$3)	\$694	(\$112)
ANNUAL:											\$795,816	\$795,816					

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Guild Park Apartments, San Antonio, 9% LIHTC #10058

INCOME Total Net Rentable Sq Ft: Per month TDHCA APPLICANT Per month	
POTENTIAL GROSS RENT \$66,318 \$795,816 \$795,816 \$66,318	
Secondary Income         Per Unit Per Month:         \$10.00         13,680         \$10.00         Per Unit Per Month	h
Other Support Income: 0 \$0.00 Per Unit Per Mor	h
Other Support Income:  0 0 \$0.00 Per Unit Per Mor	<u>h</u>
POTENTIAL GROSS INCOME \$809,496 \$10.00 Per Unit Per Mor	_
Vacancy & Collection Loss % of Potential Gross Income: -7.50% (60,712) (60,708) -7.50% of Potential Gross  Employee or Other Non-Rental Units or Concessions 0 0	Income
Employee or Other Non-Rental Units or Concessions 0 0  EFFECTIVE GROSS INCOME \$748,784 \$748,788	
EXPENSES % OF EGI PER UNIT PER SQ FT PER UNIT	% OF EGI
General & Administrative 5.07% \$333 0.41 \$37,991 36,500 \$0.40 \$320	4.87%
Management 5.00% \$328 0.41 37,439 37,450 0.41 329	5.00%
Payroll & Payroll Tax 17.00% \$1,117 1.39 127,327 127,323 1.39 1,117	17.00%
Repairs & Maintenance 7.24% \$476 0.59 54,233 61,500 0.67 539	8.21%
Utilities 3.91% \$257 0.32 29,276 26,000 0.28 228	3.47%
Water, Sewer, & Trash 8.67% \$569 0.71 64,896 70,000 0.76 614	9.35%
Property Insurance 4.37% \$287 0.36 32,700 32,700 0.36 287	4.37%
Property Tax 2.744397 4.69% \$308 0.38 35,119 35,103 0.38 308	4.69%
Reserve for Replacements 4.57% \$300 0.37 34,200 34,200 0.37 300	4.57%
TDHCA Compliance Fees 0.61% \$40 0.05 4,560 4,560 0.05 40	0.61%
Other: Supp Serv Contract 2.67% \$175 0.22 20,000 20,000 0.22 175	2.67%
TOTAL EXPENSES 63.80% \$4,191 \$5.21 \$477,741 \$485,336 \$5.29 \$4,257	64.82%
NET OPERATING INC 36.20% \$2,378 \$2.96 \$271,043 \$263,452 \$2.87 \$2,311	35.18%
DEBT SERVICE	
Evanston Financial (HUD 221(d)(4) \$122,561	
City of San Antonio HOME \$82,665 \$82,665	
Additional Financing \$0 \$0	
TOTAL DEBT SERVICE 204,379 205,226	
NET CASH FLOW \$66,664 \$58,226	
AGGREGATE DEBT COVERAGE RATIO 1.33 1.28	
RECOMMENDED DEBT COVERAGE RATIO 1.29	
CONSTRUCTION COST	
Description Factor % of TOTAL PER UNIT PER SQ FT TDHCA APPLICANT PER SQ FT PER UNIT	% of TOTAL
Acquisition Cost (site or bldg) 10.61% \$10,526 \$13.08 \$1,200,000 \$1,200,000 \$13.08 \$10,526	10.52%
Off-Sites 0.00% \$0 \$0.00 0 0 0.00 0	0.00%
Sitework 8.20% \$8,133 \$10.11 927,132 927,132 10.11 8,133	8.13%
Direct Construction 40.61% \$40,274 \$50.06 \$4,591,289 4,591,288 50.06 40,274	40.26%
Contingency 10.00% 4.88% \$4,841 \$6.02 551,842 551,842 6.02 4,841	4.84%
Contractor's Fees 14.00% 6.83% \$6,777 \$8.42 772,578 772,578 8.42 6,777	6.77%
Indirect Construction 8.74% \$8,671 \$10.78 988,500 988,500 10.78 8,671	8.67%
Ineligible Costs 2.70% \$2,677 \$3.33 305,209 305,209 3.33 2,677	2.68%
Developer's Fees 14.53% 11.43% \$11,332 \$14.09 1,291,878 1,291,878 14.09 11,332	11.33%
Interim Financing 3.33% \$3,304 \$4.11 376,651 376,651 4.11 3,304	3.30%
Reserves 2.65% \$2,632 \$3.27 300,000 400,000 4.36 3,509	3.51%
TOTAL COST 100.00% \$99,167.36 \$123.26 \$11,305,079 \$11,405,078 \$124.35 \$100,045	100.00%
Construction Cost Recap 60.53% \$60,025 \$74.61 \$6,842,841 \$5,915,708 \$74.61 \$60,025	60.00%
SOURCES OF FUNDS	
Evanston Financial (HUD 221(d)(4) 13.71% \$13,596 \$16.90 \$1,550,000 \$1,550,000 Developed	Fee Available
	33,699
	Fee Deferred
Deferred Developer Fees 1.03% \$1,019 \$1.27 116,122 116,122 33,797	3%
· · · · · · · · · · · · · · · · · · ·	ative Cash Flow
	7,838

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Guild Park Apartments, San Antonio, 9% LIHTC #10058

#### PROPOSED PAYMENT COMPUTATION

Evanston Financial (HUD 221(d)(4)	\$1,550,000	Amort	480
Int Rate	7.45%	DCR	2.23

City of San Antonio HOME	\$1,550,000	Amort	480	
Int Rate	4.42%	Subtotal DCR	1.33	

Additional Financin	\$0	Amort	
Int Rate		Aggregate DCR	1.33

#### RECOMMENDED FINANCING STRUCTURE APPLICANT'S

NOI:

Evanston Financial (HUD 221(d)(4)
City of San Antonio HOME
Additional Financing
Additional Financing
Additional Financing
TOTAL DEBT SERVICE

\$121,714	
82,189	
0	
0	
0	
\$203,904	

Evanston Financial (HUD 221(d)(4)	\$1,550,000	Amort	480
Int Rate	7.45%	DCR	2.16

City of San Antonio HOME	\$1,550,000	Amort	480
Int Rate	4.38%	Subtotal DCR	1.29

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.29	

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at 2.0	.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS RE	ENT	\$795,816	\$811,732	\$827,967	\$844,526	\$861,417	\$951,074	\$1,050,062	\$1,159,354	\$1,413,246
Secondary Income		13,680	13,954	14,233	14,517	14,808	16,349	18,050	19,929	24,294
Other Support Income:		0	0	0	0	0				
Other Support Income:		0	0	0	0	0	0	0	0	0
POTENTIAL GROSS INC	ICOME	809,496	825,686	842,200	859,044	876,225	967,423	1,068,113	1,179,283	1,437,539
Vacancy & Collection Lo	.oss	(60,708)	(61,926)	(63,165)	(64,428)	(65,717)	(72,557)	(80,108)	(88,446)	(107,815)
Employee or Other Non	n-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS INC	COME	\$748,788	\$763,759	\$779,035	\$794,615	\$810,508	\$894,866	\$988,004	\$1,090,837	\$1,329,724
EXPENSES at 3.0	.00%									
General & Administrative	ve	\$36,500	\$37,595	\$38,723	\$39,885	\$41,081	\$47,624	\$55,210	\$64,003	\$86,015
Management		37,450	38198.78574	38,963	39,742	40,537	44,756	49,414	54,557	66,505
Payroll & Payroll Tax		127,323	131,143	135,077	139,129	143,303	166,128	192,587	223,262	300,045
Repairs & Maintenance	e	61,500	63,345	65,245	67,203	69,219	80,244	93,024	107,841	144,929
Utilities		26,000	26,780	27,583	28,411	29,263	33,924	39,327	45,591	61,271
Water, Sewer & Trash		70,000	72,100	74,263	76,491	78,786	91,334	105,881	122,745	164,960
Insurance		32,700	33,681	34,691	35,732	36,804	42,666	49,462	57,340	77,060
Property Tax		35,103	36,156	37,241	38,358	39,509	45,801	53,096	61,553	82,723
Reserve for Replaceme	ents	34,200	35,226	36,283	37,371	38,492	44,623	51,731	59,970	80,595
TDHCA Compliance Fe	ee	4,560	4,697	4,838	4,983	5,132	5,950	6,897	7,996	10,746
Other	_	24,560	25,297	26,056	26,837	27,642	32,045	37,149	43,066	57,877
TOTAL EXPENSES		\$489,896	\$504,218	\$518,963	\$534,142	\$549,769	\$635,095	\$733,779	\$847,924	\$1,132,724
NET OPERATING INCO	OME _	\$258,892	\$259,541	\$260,072	\$260,473	\$260,739	\$259,771	\$254,225	\$242,913	\$197,000
DEBT SERVICE	E									
First Lien Financing		\$121,714	\$121,714	\$121,714	\$121,714	\$121,714	\$121,714	\$121,714	\$121,714	\$121,714
Second Lien		82,189	82,189	82,189	82,189	82,189	82,189	82,189	82,189	82,189
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing	_	0	0	0	0	0	0	0	0	0
NET CASH FLOW	_	\$54,988	\$55,638	\$56,168	\$56,570	\$56,835	\$55,867	\$50,321	\$39,009	(\$6,904)
DEBT COVERAGE RAT	TIO	1.27	1.27	1.28	1.28	1.28	1.27	1.25	1.19	0.97

#### HTC ALLOCATION ANALYSIS -Guild Park Apartments, San Antonio, 9% LIHTC #10058

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	ACQUISITION	ACQUISITION	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost						
Purchase of land	\$850,000	\$519,750				
Purchase of buildings	\$350,000	\$680,250	\$350,000	\$680,250		
Off-Site Improvements	<b>***</b>	<b>A</b>		1	<b>^</b> /	<b>^</b>
Sitework	\$927,132	\$927,132			\$927,132	\$927,132
Construction Hard Costs	\$4,591,288	\$4,591,289			\$4,591,288	\$4,591,289
Contractor Fees	\$772,578	\$772,578			\$772,578	\$772,578
Contingencies	\$551,842	\$551,842			\$551,842	\$551,842
Eligible Indirect Fees	\$988,500	\$988,500			\$988,500	\$988,500
Eligible Financing Fees	\$376,651	\$376,651			\$376,651	\$376,651
All Ineligible Costs Developer Fees	\$305,209	\$305,209	\$52,500		\$1,231,199	
Developer Fees	\$1,291,878	\$1,291,878	φ52,500	\$98,872	φ1,231,199	\$1,193,006
Developer rees  Development Reserves	\$400,000	\$300,000		ψ90,072		φ1,193,000
<u> </u>		, ,	£400 500	Ф770 400	fo 400 400	₽0.400.000
TOTAL DEVELOPMENT COSTS	\$11,405,078	\$11,305,079	\$402,500	\$779,122	\$9,439,190	\$9,400,998
Deduct from Bosics						
Deduct from Basis:			I	T		
All grant proceeds used to finance co	sts in eligible basis					
B.M.R. loans used to finance cost in	eligible basis					
Non-qualified non-recourse financing						
Non-qualified portion of higher quality	/ . / .					
Historic Credits (on residential portion	n only)					
TOTAL ELIGIBLE BASIS			\$402,500	\$779,122	\$9,439,190	\$9,400,998
High Cost Area Adjustment					130%	130%
TOTAL ADJUSTED BASIS			\$402,500	\$779,122	\$12,270,947	\$12,221,297
Applicable Fraction			100%	100%	100%	1009
TOTAL QUALIFIED BASIS			\$402,500	\$779,122	\$12,270,947	\$12,221,297
Applicable Percentage			3.50%	3.50%	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDIT	·s		\$14,088	\$27,269	\$1,104,385	\$1,099,917
	dication Proceeds	0.7249		\$197,683	\$8,005,993	\$7,973,600
Total Ta	ax Credits (Eligible	Basis Method)			\$1,118,473	\$1,127,186
	Syndica	ation Proceeds			\$8,108,117	\$8,171,282
	Request	ed Tax Credits			\$1,129,624	
	•					
	Syndica	ation Proceeds			\$8,188,956	
Gap	of Syndication Pro	ceeds Needed			\$8,305,078	\$8,205,079
	Total Tax Credits	(Gap Method)			\$1,145,642	\$1,131,848
	Recommend	ed Tax Credits		[	\$1,12	7,186
	Syndica	ation Proceeds			\$8,17	1.282



#### MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Westway Place, TDHCA Number 10059**

BASIC DEVELOPMENT INFORMATION						
Site Address: 44th St., off Wes		Development #:	10059			
City: Corsicana	Region: 3	Pop	oulation Served:	General		
County: Navarro	Zip Code: 751	10	Allocation:	Rural		
HTC Set Asides: □At-Risk ✓	Nonprofit $\Box$ USDA $\Box$ Ru	ral Rescue HTC H	lousing Activity*:	NC		
HOME Set Asides:   ✓ CHDO	□ Preservation □ Gen	eral				
*HTC Housing Ac	ctivity: Rehabilitation=RH, Adaptive Reuse=	-ADR, New Construction=NC, S	Single Room Occupancy=SRO			
OWNER AND DEVELOPMENT TEAM						
Owner: Westway Place, Ltd.						
Owner Contact and Phone:	Emanuel H. Glockzin, Jr.,	(979) 846-8878				
Developer:	Homestead Development	Group, Ltd				
Housing General Contractor:	Brazos Valley Construction	n, Inc.				
Architect:	Myriad Designs, Ltd.					
Market Analyst:	Allen and Associates Cons	sulting, Inc.				
Syndicator:	WNC & Associates, Inc.	WNC & Associates, Inc.				
Supportive Services:	g, Inc.					
Consultant and Contact:	N/A,					
	UNIT/BUILDING II	NFORMATION				
Unit Breakdown: 30% 40%	·	Total Restricted	Units:	40		
2 0	14 24	Market Rate Uni		0		
Eff 1 BR	<u>2 BR</u> <u>3 BR</u> <u>4 BR</u> <u>5 BR</u>	Owner/Employe	e Units:	0		
0 12	24 4 0 0	Total Developme		40		
Type of Building:		Total Developme		\$0		
☐ Duplex ☐ 5 units or	r more per building		dential Buildings:	4		
☐ Triplex ☐ Detached	d Residence	HOME High Total		0		
✓ Fourplex  ☐ Single Ro	oom Occupancy	cupancy HOME Low Total Units:		0		
☐ Townhome ☐ Transition	nal					
*Note	e: If Development Cost = \$0, an Underwriting	ng Report has not been comple	eted.			
	<u>FUNDING INFO</u>					
	Applicant Department					
Competitive Housing Tax Cred	Request \$546,741	Analysis* \$0	Amort Term	Rate		
HOME Activity Fund Amount:	\$1,200,000	\$0	0 0	0.00%		
HOME CHDO Operating Grant	t Amount: \$0	\$0				
*Note: If an Underwriting Report has not been of	completed and the application is recommer		nount recommended is the Appli	cant Request		



#### MULTIFAMILY FINANCE DIVISION

July 29, 2010

### Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Westway Place, TDHCA Number 10059**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Averitt, District 22, S Points: 7 US Representative: Barton, District 6, NC

TX Representative: Cook, District 8, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



#### MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Westway Place, TDHCA Number 10059**

COMPLIANCE EVAULATION SUMMARY:				
☐ No unresolved issues of material non-compliance or audit findings:				
Total # Developments in Portfolio:				
Total # Monitored:				
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:		
Competitive Housing Tax Credits:  Score: 201  Meeting a Required Set-Aside	Credit Amount*:	\$0		
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.			
HOME Activity Funds:	Loan Amount:	\$0		
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0		
Recommendation:				
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Regues	t (pending the Financial Feas	ihility Analysis)		



#### MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Magnolia Trails, TDHCA Number 10061

BASIC DEVELOPMENT INFORMATION						
Site Address: 31000	Block of Nichols Sawmill	Rd.		Development #:	10061	
City: Magno	lia R	Region: 6		Population Served:	Elderly	
County: Montgo	omery Zi	p Code: 77355		Allocation:	Rural	
HTC Set Asides: □At	t-Risk $\square$ Nonprofit $\square$	USDA □Rura	l Rescue H	HTC Housing Activity*:	NC	
HOME Set Asides:	□CHDO □Preserv	vation □Gener	al			
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO						
OWNER AND DEVELOPMENT TEAM						
Owner:	Owner: Magnolia Trails, LP					
Owner Contact and Ph	hone: David Mark	k Koogler, (713) 9	06-4460			
Developer:	Mark-Dana	a Corporation				
Housing General Cont	tractor: Koogler Co	onstruction of Tex	as, L.L.C.			
Architect:	Mucasey &	Associates Arch	itects			
Market Analyst:	Apartment	Market Data, L.L.	.C.			
Syndicator:	PNC Real	PNC Real Estate				
Supportive Services:	TBD	TBD				
Consultant and Contact: N/A,						
	IIN	NIT/BUILDING INF	ORMATION			
Unit Breakdown: 3	<u>30% 40% 50% 60%</u>	VIII DOLLDIIVO IIVI		ricted Units:	80	
orin broakdown. <u>o</u>	4 0 36 40		Market Ra		0	
<u> </u>	Eff 1 BR 2 BR 3 BR 4	BR 5 BR		ployee Units:	0	
	0 50 30 0	0 0	Total Deve	elopment Units:	80	
Type of Building:			Total Deve	elopment Cost*:	\$8,677,226	
☐ Duplex ✓	5 units or more per buil	ding	Number of	Residential Buildings:	3	
☐ Triplex ☐	Detached Residence		HOME Hig	gh Total Units:	0	
☐ Fourplex ☐	Single Room Occupand	су	HOME Lov	w Total Units:	0	
☐ Townhome ☐	Transitional					
	*Note: If Development Co	est = \$0, an Underwriting	Report has not beer	n completed.		
	<u> </u>	FUNDING INFOR	<u>MATION</u>			
		Applicant	Departme		urm Data	
Competitive Housing Tax Credit Amount: Request \$908,909			Analysis* \$906,2		erm Rate	
HOME Activity Fund Amount: \$0			;	\$0 0	0 0.00%	
HOME CHDO Opera	ating Grant Amount:	\$0	:	\$0		
*Note: If an Underwriting Report	has not been completed and the ap	oplication is recommendeing the Financial Feasibili	ed for an award, the lity Analysis).	credit amount recommended is the	he Applicant Request	



#### MULTIFAMILY FINANCE DIVISION

July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Magnolia Trails, TDHCA Number 10061

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Nichols, District 3, NC Points: 0 US Representative: Brady, District 8, NC

TX Representative: Eissler, District 15, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Jimmy W. Thornton, Jr., Mayor City of Resolution of Support from Local Government 🔽

Magnolia

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Habitat for Humanity Montgomery County, S, Barbara Smith, Executive Director

Magnolia Area Chamber of Commerce, S, Alisha Roberts, President

United Way, S, Julie P. Martineau, President

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance, by commitment, of a commitment from Montgomery County Community Development for the proposed loan with the terms clearly stated.
- 2. Receipt, review, and acceptance, by cost certification, of an executed Land Use Restriction Agreement (LURA) with the Department restricting the entire 9.89 acre site.
- 3. Receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain restricting the entire 9.89 acre site.
- 4. Receipt, review, and acceptance, by cost certification, of an executed agreement by the seller of the land "The Power Partnership" the church which is located directly north of the subject property that they have agreed to construct, operate, and maintain a regional detention pond on the western side of the subject development at their expense.
- 5. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.



#### MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

#### Magnolia Trails, TDHCA Number 10061

COMPLIANCE EVAULATION SUMMARY:	
✓ No unresolved issues of material non-compliance or audit findings:	
Total # Developments in Portfolio: 3	
Total # Monitored: 0	
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:	
Competitive Housing Tax Credits: ✓ Score: 212 ☐ Meeting a Required Set-Aside Credit Amount*: \$906,277	
Recommendation: Has a competitive score within its allocation type and region	
HOME Activity Funds: Loan Amount: \$0	
HOME CHDO Operating Expense Grant:  Grant Amount: \$0	
Recommendation:	

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



#### Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/14/10 PROGRAM: 9% HTC FILE NUMBER: 10061

# DEVELOPMENT Magnolia Trails Location: 31000 Block of Nichols Sawmill Road Region: 6 City: Magnolia County: Montgomery Zip: 77355 □ QCT ✓ DDA Key Attributes: Elderly, Rural, New Construction, and Multifamily

#### **ALLOCATION**

	REQUEST			RECON	MENDAT	ION
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$908,909			\$906,277		

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, by commitment, of a commitment from Montgomery County Community Development for the proposed loan with the terms clearly stated.
- 2 Receipt, review, and acceptance, by cost certification, of an executed Land Use Restriction Agreement (LURA) with the Department restricting the entire 9.89 acre site.
- 3 Receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain restricting the entire 9.89 acre site.
- 4 Receipt, review, and acceptance, by cost certification, of an executed agreement by the seller of the land "The Power Partnership" the church which is located directly north of the subject property that they have agreed to construct, operate, and maintain a regional detention pond on the western side of the subject development at their expense.
- 5 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

#### **SALIENT ISSUES**

TDHCA SET-ASIDES for LURA					
Income Limit	Rent Limit	Number of Units			
30% of AMI	30% of AMI	4			
50% of AMI	50% of AMI	36			
60% of AMI	60% of AMI	40			

#### STRENGTHS/MITIGATING FACTORS

#### WEAKNESSES/RISKS

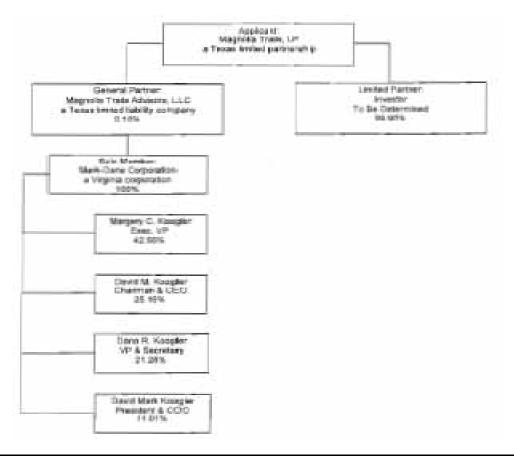
- There was a 52.6% increase in population in the Primary Market Area from 2000 to 2009.
- The primary market area will require an additional 382 rental dwelling units overall, including 216 senior rental units. This reflects the aging of the population within the Primary Market Area.
- Seven stabilized senior developments in the surrounding area each report occupancy of at least 97%.
- The gross capture rate is 4.2%, and the unit capture rate for each unit type is 8% or lower.

#### PREVIOUS UNDERWRITING REPORTS

Previously underwritten during 2009 tax credit cycle, TDHCA #09102.

#### **DEVELOPMENT TEAM**

#### **OWNERSHIP STRUCTURE**



#### CONTACT

Contact: David Mark Koogler Phone: (713) 906-4460 Fax: (281) 419-1991

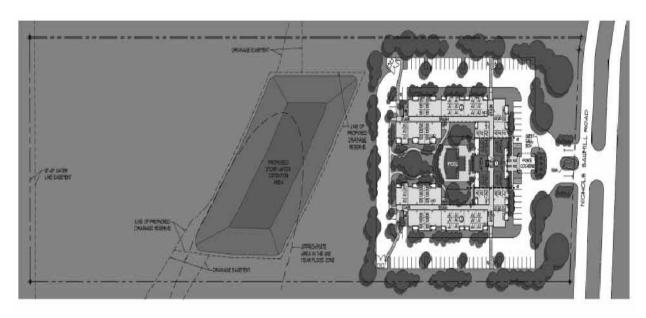
Email: dkoogler@mark-dana.com

#### **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.

#### PROPOSED SITE

SITE PLAN



#### Comments:

Building Type

The Applicant has indicated that the entire 9.89 acre site will be restricted by the Tax Credit LURA.

#### **BUILDING CONFIGURATION**

Floors/	'Stories	3	3	3							Buildings	
Nun	nber	1	1	1							3	
			-	-	=		-	-	-	-		
BR/BA	SF					Ur	nits				Total Units	Total SF
1 1	729	8	21	21							50	36,450
2 2	990	0	15	15							30	29,700
Units per	Building	8	36	36							80	66,150

#### SITE ISSUES

Total Size:	9.896 acres	Scattered site?	Yes	✓ No
Flood Zone:	Part: AE / Bal. X	Within 100-yr floodplain?	✓ Yes	No
Zoning:	No Zoning	Needs to be re-zoned?	Yes	✓ No N/A

#### Comments:

The City of Magnolia does not have a zoning ordinance.

The Applicant has acknowledged in the application that part of the site is located within the 100-year Flood Hazard Area, and that the development will be designed and constructed as required by the QAP §49.6(a): "Any Development proposing New Construction located within the 100 year floodplain as identified by the Federal Emergency Management Agency (FEMA) Flood Insurance Rate Maps must develop the site so that all finished ground floor elevations are at least one foot above the flood plain and parking and drive areas are no lower than six inches below the floodplain, subject to more stringent local requirements."

The seller of the land, The Power Partnership, the church which is located directly north of the subject property, has agreed to construct, operate, and maintain a regional detention pond on the western side of the subject development at their expense. A written agreement will be made a condition of this report.

			TDHCA SITE	INSPECT	ION		
Inspector:	: TDRA Staff					Date:	4/21/2010
Overall As	ssessment:						
Exce	llent	Acceptable	Question Question	nable	Poor		Unacceptable
Surroundii	ng Uses:						
North:	Single residence	e; Wooded/Sch	iool	East:	Subdivision En	trance; Ho	using
South:		lf-storage comp	lex	West:	Wooded; woo	ded	
Commen	ts:						
None							
		HIGHLIG	GHTS of ENVIR	ONMEN	TAL REPORTS		
Provider:	Phase Enginee	ring, Inc.				Date:	2/24/2009
D = = = ·	ed Environmental	_	.)  011 0				
			MARKET A	ANALYSI	S		
Provider:	Apartment Ma	rketData				Date:	2/24/2010
Contact:	Darrell Jack				_	Phone:	(210) 530-0040
	Number of Rev	risions: r	none	Date of	Last Applicant F	Revision:	N/A
Primary M	arket Area (PMA)	: 428 s	sq. miles	12 mile e	quivalent radius		
	mary Market Ared			surroundii	ng the town of	Magnolia,	straddling
Montg	omery, Grimes, a	nd Waller counti	es.				
	Market Area (SM	•			quivalent radius	T T	:
	arket Analyst ala r ns at Tomball) is c						omball (#060414, al ved stabilized
							MA. Approximately
65% of	the population o	f the subject PM	A is concentro	ated in fo	ur census tracts	common	to the subject PMA
							ed the overall suppl
ana ae at Tom		enaea Market Ar	rea aetinea b	y the con	nbined PMAs to	or the subje	ect and HomeTowne
ai ion	iodii.						
		ELIC	GIBLE HOUSEH	OLDS BY	NCOME		
		Моі	ntgomery Cou	ınty Incoi	me Limits		
НН	30% of AMI	40%	of AMI	50	0% of AMI		60% of AMI
size	min max	c min	max	min	max	min	max

	ELIGIBLE HOUSEHOLDS BY INCOME							
	Montgomery County Income Limits							
НН	309	% of AMI	40% of AMI		50% of AMI		60% of AMI	
size	min	max	min	max	min	max	min	max
1	\$8,592	\$13,400			\$14,352	\$22,350	\$17,208	\$26,820
2	\$8,592	\$15,300			\$14,352	\$25,500	\$17,208	\$30,600
3					\$17,208	\$28,700	\$20,664	\$34,440
4								
5								
6								

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA						
File #	Development	Туре	Target Population	Comp Units	Total Units		
Proposed, Under Construction, and Unstabilized Comparable Developments							
None 0							

	COMPARABLE SUPPLY IN EXTENDED MARKET							
060414	Hometowne at Tomball	new	senior	210	210			
	Other Affordable Developments in EXTENDED MARKET since 2006							
08128	Mid-Towne Apts II	rehab	family	n/a	54			
	Stabilized Affordable Developments in EXTENDED MARKET ( pre-2006 )							
	Total Properties ( pre-2006 ) 4 Total Units 236							

#### Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no other affordable properties located within the Primary Market Area; HomeTowne at Tomball is the only unstabilized comparable property located within the Extended Market Area.

It should be noted that the subject market areas are northwest of the greater Houston area. There are numerous affordable developments located just south and east of the Extended Market Area of this analysis, including several unstabilized or proposed senior developments. However, the market areas for these properties do not target the population of the subject PMA.

OVERALL DEMAND ANALYSIS							
	Market Analyst	Un	derwriter				
	PMA	РМА	Extended Market				
Total Households in the Primary Market Area	23,242	23,242	97,816				
Target Households in the Primary Market Area	7,308	8,050	31,151				
Potential Demand from the Primary Market Area	2,255	2,411	6,885				
Potential Demand from Other Sources	0	0	0				
GROSS DEMAND	2,255	2,411	6,885				
Subject Affordable Units	80	80	80				
Unstabilized Comparable Units	0	0	210				
RELEVANT SUPPLY	80	80	290				
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	3.5%	3.3%	4.2%				

#### Demand Analysis:

The Market Analyst identified Gross Demand for 2,255 units based on income-eligible 1-3 person senior households in the PMA. This results in a Gross Capture rate of 3.5% for the subject 80 units. The Underwriter has determined Gross Demand for 2,411 units based on all income-eligible senior households in the PMA, and a Gross Capture Rate of 3.3%.

While HomeTowne at Tomball has recently reported 100% occupancy, it has not been at least 90% occupied for twelve months, and is therefore not considered stabilized. Since 65% of the target PMA population is common to the market area for HomeTowne at Tomball, the Underwriter has evaluated demand for the Extended Market Area formed by the combined PMAs. This analysis indicates Gross Demand for 6,885 units, and a Gross Capture Rate of 4.2% for a total Relevant Supply of 290 units.

The maximum Gross Capture Rate for a development targeting senior households is 10%. The analysis indicates sufficient demand to support the proposed development as well as the existing units at HomeTowne at Tomball.

		Market Analyst					Unde	rwriter	
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%	58	4	0	7%		325	4	0	1%
1 BR/50%	62	27	0	44%		535	27	0	5%
1 BR/60%	80	19	0	24%		237	19	0	8%
2 BR/50%	26	9	0	35%		392	9	0	2%

footnote: Market Analyst's data only considers renter households; Underwriter's data includes homeowners

#### Primary Market Occupancy Rates:

The subject application was previously submitted during the 2009 cycle. The market study reports overall occupancy of 79.8% at surveyed properties with a total of 568 units; occupancy of those same surveyed properties one year prior was 95.6%.

The 568 units includes 3 projects: Magnolia Plaza with 36 units, The Park at Walkers Landing with 64 units, and Stone Ridge with 468 units. After discussion with the Market Analyst, it turns out that Stone Ridge is located outside the PMA in Conroe. So there are actually only 100 multifamily units in the PMA, with a 92% combined occupancy (100% at Magnolia Plaza and 88% at Walkers Landing). The significant decrease in occupancy at Stone Ridge, which skewed the reported occupancy, is partially attributable to limited access resulting from construction in front of the property along 145.

The Market Analyst has provided additional data on HTC properties targeting seniors in the surrounding areas including Hempstead / Prairie View to the west, Tomball to the south, and Conroe to the east. Of eight properties with a total of 808 units, seven properties report occupancy of at least 97%. The sole exception is Woodside Manor (#060421) in Conroe, which is still under construction; only 50% of the units are in service, and 80% of those are leased.

#### Absorption Projections:

"Due to limited new supply, we see only 176 units absorbed since 2005-2010 ... There are no newer 'affordable' projects within the PMA upon which to draw any conclusions." (p. 52)

#### Market Impact:

HomeTowne at Tomball has reported to the Department that they have had difficulty locating income-eligible senior tenants, and as a result they have leased a number of units to over-income households. The available information does not corroborate this issue. The additional data on senior occupancy provided by the Market Analyst suggests strong demand for affordable senior units in the area. Of the seven senior properties for which the Market Analyst reported 97%-100% occupancy, the vacancy reports submitted by the properties to the Department for April 2010 also indicate that each is at least 93%-96% occupied.

The Market Analyst also compared the unit mix between the subject and HomeTowne at Tomball. The subject has 62.5% one-bedroom units and 32.5% two-bedroom units, whereas Tomball has 40% one-bedroom units and 60% two-bedroom units; and the subject has 5% of its units restricted at 30% of AMI, 45% restricted at 50% of AMI, and only 50% of the units are restricted at 60% of AMI, whereas Tomball has 98% of its units restricted at 60% of AMI. "In conclusion, we believe the comparison of populations shows that there is a high likelihood that Magnolia Trails would be able to lease its 80 units. Additionally, the incomes served by the project, as well as the overall distribution of one and two bedroom units, will appeal to a greater pool of potential renters. By comparison, HomeTowne at Tomball is heavily weighted to 60% two-bedroom units."

Comments: The Market Analyst has provided su	ufficient inform	nation on which to base a funding recom	mendation.				
OPERATING PROFORMA ANALYSIS							
Income: Number of Revisions:	One	Date of Last Applicant Revision:	5/1/2010				
The Applicant's projected rents collected per unit for the 30% and 50% units were calculated by subtracting tenant-paid utility allowances as of June 1, 2009, maintained by the Montgomery County Housing Authority from the 2009 HUD rent limits which apply to HTC applications. The Applicant's rent projections for the 60% units were lower than the maximum rents allowed under HTC guideline because, according to the Applicant, market conditions require the lower rents to be competitive in the market place. The Underwriter's projected rents for all units were calculated by subtracting tenant-paid utility allowances as of June 1, 2009, maintained by the Montgomery County Housing Authority from the 2009 HUD rent limits which apply to HTC applications. Tenants will be required to pay all eclectic utility costs.							
		nd vacancy and collection loss are within s income is within 5% of the Underwriter's o					
Expense: Number of Revisions:	None	Date of Last Applicant Revision:	N/A				
Underwriter's estimate of \$4,226 per The Applicant's budget shows sever database averages, specifically: a maintenance (20% lower), and was is reasonable after consulting with very much in line with a comparate Property Management Services, In properties and the Applicant belies Regarding repairs and maintenance stated the expenses are very much Services, Inc. provided expense figure exactly the same number of units a expenses for the subject property, maintenance in region 6 may be a	er unit, as deriveral line item es general & adm ter, sewer, tras FDI Property Mole property unic, states that per eves that they come and water, in in line with expures from a come as the subject of It is reasonable overstated, pan of water, sewer	projection at \$3,906 per unit is not within a red from TDHCA database, IREM, and thin stimates that deviated significantly when ninistrative (23% lower), payroll (14% lowersh (31% lower). The Applicant explains the Management Services, Inc. which verified ander FDI's management. Regarding payroayroll budgets range from \$54,828 to \$58 can provide qualified personnel for their passewer, trash, FDI Property Management Sexisting comparable property by the named of Personnel for the action of the property of the substantiate of the action of the action of the property for an elderly development. In a red trash are within 15% of the Applicant, and trash are within 15% of the Applicant.	d-party data sources. compared to the c), repairs and at the G&A expense their expense was oll & payroll tax, FDI 3,240 for comparable proposed salaries.  Services, Inc. also has rty Management can Village with the their estimated or repairs and addition, because the				
Underwriter's year one pro forma is	used to deter	within 5% of the Underwriter's estimate; the mine the development's debt capacity of financing structure the calculated DCR o	and debt coverage				
factor for expenses in accordance income, expense and net operatir	e with current I ng income wei	unnual growth factor for income and a 39 IDHCA guidelines. The Underwriter's base re utilized resulting in a debt coverage ra nerefore, the development can be chara	year effective gross tio that remains				

#### **ACQUISITION INFORMATION** ASSESSED VALUE Land Only: 17.53 acres \$280,480 Tax Year: 2009 \$16,000 Prorated 1 acre: Valuation by: Montgomery CAD Prorated 9.89: \$158,240 Tax Rate: 2.6358 **EVIDENCE of PROPERTY CONTROL** Commercial Contract - Unimproved Property Type: 9.896 Acreage: Contract Expiration: 10/31/2010 Valid Through Board Date? ✓ Yes No Acquisition Cost: \$549,302 Other: Seller: The Power Partnership Related to Development Team? ✓ No Yes Comments: The seller will provide financing in the amount of \$180,000 for one year at an interest rate equal to Wall Street Journal prime. **CONSTRUCTION COST ESTIMATE EVALUATION** COST SCHEDULE Number of Revisions: Date of Last Applicant Revision: None N/A Acquisition Value: The acquisition cost of \$557,459 is considered acceptable as this is an arm's length transaction. The sales price is for \$547,459 plus \$10,000 in closing costs and acquisition legal fees. It should be noted that based on the information provided in the application, it appears that the Applicant will acquire a total of 9.89 acres but will develop only a portion of this site with the proposed development. The site plans submitted in the application reflects a portion of the site to the west of the proposed development not being developed. The Underwriter has confirmed with the Applicant that the entire 9.89 acres will be restricted in the HTC LURA. However, any funding recommendation will be conditioned upon receipt, review and acceptance, by Cost Certification, of an executed Land Use Restriction Agreement (LURA) with the Department restricting all 9.89 acres of the subject site. Sitework Cost: The Applicant's estimate of \$9,000 per unit for sitework costs is within the Department's guidelines and therefore is acceptable. Direct Construction Cost: The Applicant's direct construction cost estimate is \$141K or 4% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. Interim Interest Expense: The Underwriter reduced the Applicant's eligible interim financing fees by \$20,150 to bring the eligible interest expense down to one year of fully drawn interest expense. This results in an equivalent reduction to the Applicant's eligible basis estimate. Contingency & Fees: The Applicant's contractor's are all within the maximums allowed by TDHCA guidelines, but the Applicant's developer fee exceeds 15% of the Applicant's adjusted eligible basis by \$2,347 and therefore the eligible portion of the Applicant's eligible fees in this area has been reduced by the same amount with the overage effectively moved to ineligible costs. 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a rural area.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the need for permanent funds and to calculate the eligible basis. An eligible basis of \$7,745,954 supports annual tax credits of \$906,277. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

FINANCING S	STRUCTURE
SOURCES & USES Number of Revisions: None	Date of Last Applicant Revision: N/A
Source: PNC Real Estate	Type: Interim Financing
Principal: \$3,455,360 Interest Rate: 7.0%	Fixed Term: 24 months
Comments: The construction loan will float over the term of the loar amount includes a bridge loan in the amount of \$1,298, \$2,157,028.	· · · · · · · · · · · · · · · · · · ·
Source: Montgomery County Community Developmen	nt Type: Interim Financing
Principal: \$270,000 Interest Rate: 0.0% Comments:	Fixed Term: 12 months
The commitment provided did not list any terms; however with a term equal to the later of one-year from closing of on receipt of a commitment with terms clearly stated, but the Source:  The Power Partnership	or the placed in service date. This report is conditioned
Principal: \$180,000 Interest Rate: 3.25	_ · · ·
Comments:	77
Interest is set by the prime rate published by the WSJ five	e business days before the closing date.
Source: PNC Real Estate	Type: Permanent Financing
Principal: \$2,157,028 Interest Rate: 8.50 Comments:	% Fixed Amort: 420 months
The interest rate will be set by the 10 Year U.S. Treasury pat the time of rate lock, which will occur prior to the coldate of the proposal letter was 8.5%; this rate has been	nstruction loan closing. The indicative rate as of the
Source: PNC Real Estate	Type: Syndication
Proceeds: \$6,265,199 Syndication Rate:	69% Anticipated HTC: \$ 908,909
Amount: \$255,000	Type: Deferred Developer Fees

#### CONCLUSIONS

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$2,157,028 indicates the need for \$6,520,198 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$945,902 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$906,277Allocation determined by gap in financing:\$945,902Allocation requested by the Applicant:\$908,909

The allocation amount confirmed by the eligible basis calculation of the Applicant's eligible development costs is recommended. A tax credit allocation of \$906,277 per year for 10 years results in total equity proceeds of \$6,247,054 at a syndication rate of \$0.69 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$273,144 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within fifteen years of stabilized operation.

Underwriter:		Date:	July 14, 2010
	Carl Hoover		
Manager of Real Estate Analysis:		Date:	July 14, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	July 14, 2010
	Brent Stewart		

#### **UNIT MIX/RENT SCHEDULE**

Magnolia Trails, Magnolia, 9% HTC #10061

LOCATION	UNIT	
CITY:	Magnolia	# Beds
COUNTY:	Montgomery	Eff
SUB-MARKET:		1
PROGRAM REGION:	6	2
RURAL RENT USED:	No	3
IREM REGION:		4
		TOTAL

UNIT DISTRIBUTION							
# Beds	# Units % Total						
Eff							
1	50	62.5%					
2	30	37.5%					
3							
4							
TOTAL	80	100.0%					

	Other Unit Desgination								
Р	ROGRAMS	<b>5</b> :							
Rent Limit	Eff	1	2	3	4	Total Units			
MISC									

	OTHER ASSUMPTIONS							
1	DEVELOPMENT ACTIVITY:	New						
,	REVENUE GROWTH:	2.00%						
l	EXPENSE GROWTH:	3.00%						
l	HIGH COST ADJUSTMENT:	130%						
l	APPLICABLE FRACTION:	100.00%						
	APP % - ACQUISITION:							
	APP % - CONSTRUCTION:	9.00%						
J		5.5076						

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT I	DESCRIP	TION		PROGI	RAM RENT	M RENT LIMITS APPLICANT RENTS				TDHCA RENTS				MARKET	Γ RENTS	
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	4	1	1	729	\$358	\$53	\$305	\$0	\$0.42	\$305	\$1,220	\$1,220	\$305	\$0.42	\$0	\$615	\$310
TC 50%	27	1	1	729	\$598	\$53	\$545	\$0	\$0.75	\$545	\$14,715	\$14,715	\$545	\$0.75	\$0	\$615	\$70
TC 60%	19	1	1	729	\$717	\$53	\$664	(\$110)	\$0.76	\$554	\$10,526	\$11,685	\$615	\$0.84	(\$49)	\$615	\$0
TC 50%	9	2	2	990	\$717	\$68	\$649	\$0	\$0.66	\$649	\$5,841	\$5,841	\$649	\$0.66	\$0	\$810	\$161
TC 60%	21	2	2	990	\$861	\$68	\$793	(\$64)	\$0.74	\$729	\$15,309	\$16,653	\$793	\$0.80	\$0	\$810	\$17
TOTAL:	80			66,150							\$47,611	\$50,114					
AVG:				827				(\$43)	\$0.72	\$595			\$626	\$0.76	(\$12)	\$688	(\$62)
ANNUAL:											\$571,332	\$601,368					

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

			M	lagnolia Tra	ils, Magnolia, 9	9% HTC #10061	1		
INCOME	Total Net F	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RE	ENT				\$601,368	\$571,332			
Secondary Income		F	Per Unit Per Month:	\$18.00	17,280	17,280	\$18.00	Per Unit Per Month	
Other Support Income:							\$0.00	Per Unit Per Month	
Other Support Income:							\$0.00	Per Unit Per Month	
POTENTIAL GROSS IN					\$618,648	\$588,612			
Vacancy & Collection Loss			ntial Gross Income:	-7.50%	(46,399)	(44,148)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-R EFFECTIVE GROSS IN		its or Conces	ssions		0 \$572,249	\$544,464			
<b>EXPENSES</b>		% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative		5.10%	\$365	0.44	\$29,207	\$22,450	\$0.34	\$281	4.12%
Management		5.00%	\$358	0.43	28,612	27,169	0.41	340	4.99%
Payroll & Payroll Tax		14.30%	\$1,023	1.24	81,859	70,300	1.06	879	12.91%
Repairs & Maintenance		7.27%	\$520	0.63	41,593	33,100	0.50	414	6.08%
Utilities		2.46%	\$176	0.21	14,070	16,500	0.25	206	3.03%
Water, Sewer, & Trash		5.11%	\$366	0.44	29,244	20,200	0.31	253	3.71%
Property Insurance		4.05%	\$289	0.35	23,153	29,280	0.44	366	5.38%
Property Tax	2.6358	10.69%	\$764	0.92	61,151	64,373	0.97	805	11.82%
Reserve for Replacement	ts	3.49%	\$250	0.30	20,000	20,000	0.30	250	3.67%
TDHCA Compliance Fees		0.56%	\$40	0.05	3,200	3,080	0.05	39	0.57%
Other: Supp. Serv.		1.05%	\$75	0.09	6,000	6,000	0.09	75	1.10%
TOTAL EXPENSES		59.08%	\$4,226	\$5.11	\$338,088	\$312,452	\$4.72	\$3,906	57.39%
NET OPERATING INC		40.92%	\$2,927	\$3.54	\$234,162	\$232,012	\$3.51	\$2,900	42.61%
DEBT SERVICE									
PNC Real Estate					\$193,320	\$193,320			
Second Lien					\$0	, ,			
Additional Financing					\$0				
Additional Financing					0				
Additional Financing					0				
TOTAL DEBT SERVICE	<b>.</b>				193,320	193,320			
NET CASH FLOW					\$40,842	\$38,692			
AGGREGATE DEBT COVE	FRAGE F	RATIO			1.21	1.20			
RECOMMENDED DEBT C					1.21	20			
CONSTRUCTION COST	Т								
Description	Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or ble		6.58%	\$6,968	\$8.43	\$557,459	\$557,459	\$8.43	\$6,968	6.42%
Off-Sites	~9/	0.00%	\$0,908 \$0	\$0.43	0	0	0.00	ф0,900 О	0.42%
Sitework		8.49%	\$9,000	\$0.00 \$10.88	720,000	720,000	10.88	9,000	8.30%
Direct Construction		6.49% 46.70%	\$9,000 \$49,488	\$10.86 \$59.85	3,959,011	4,100,000	61.98	9,000 51,250	6.30% 47.25%
Contingency	7.00%	3.86%	\$4,094	\$4.95	327,531	336,918	5.09	4,211	3.88%
	14.00%	7.73%	\$8,188	\$9.90	655,062	673,354	10.18	8,417	7.76%
Indirect Construction	17.00%	7.73% 5.81%	\$6,157	\$9.90 \$7.45	492,561	492,561	7.45	6,157	5.68%
Ineligible Costs		1.56%	\$6,157 \$1,652	\$2.00	132,165	132,165	2.00	1,652	1.52%
	15.00%	11.62%	\$1,032	\$14.89	985,042	1,012,689	15.31	12,659	11.67%
•	13.00%				· ·				
Interim Financing		4.87%	\$5,160	\$6.24	412,779	412,779	6.24	5,160	4.76%
Reserves TOTAL COST		2.79%	\$2,960	\$3.58	236,798	239,301	3.62	2,991	2.76%
Construction Cost Recap	,	100.00%	\$105,980.08 <b>\$70,770</b>	\$128.17 <b>\$85.59</b>	\$8,478,407 <b>\$5,661,603</b>	\$8,677,226 \$5,830,272	\$131.17 <b>\$88.14</b>	\$108,465 <b>\$72,878</b>	100.00% 67.19%
-	,	00.70%	φ10,110	φυσ.υθ	φυ,συ 1,σσ	ψυ,υυυ,Ζ1Ζ		φ12,010	01.1970
SOURCES OF FUNDS					<b>A</b>	<u> </u>	RECOMMENDED	1	
PNC Real Estate		25.44%	\$26,963	\$32.61	\$2,157,028	\$2,157,028	\$2,157,028		ee Available
Second Lien		0.00%	\$0	\$0.00	0	0	0	\$1,01	0,342

\$94.71

\$3.85

(\$3.01)

\$78,315

\$3,188

(\$2,485)

73.90%

3.01%

-2.35%

6,265,199

255,000

(198,820)

\$8,478,407

6,265,199

\$8,677,226

255,000

6,247,054

\$8,677,226

273,144

% of Dev. Fee Deferred

27%

15-Yr Cumulative Cash Flow

\$745,635

HTC Syndication Proceeds

Deferred Developer Fees

**TOTAL SOURCES** 

Additional (Excess) Funds Req'd

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Magnolia Trails, Magnolia, 9% HTC #10061

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$55.64	\$3,680,509
Adjustments				
Exterior Wall Finish	0.56%		\$0.31	\$20,611
Elderly	3.00%		1.67	110,415
9-Ft. Ceilings	3.07%		1.71	112,992
Roofing			0.00	0
Subfloor			1.33	88,200
Floor Cover			2.41	159,422
Breezeways	\$23.05	14,387	5.01	331,572
Balconies	\$23.05	5,498	1.92	126,699
Plumbing Fixtures	\$845	140	1.79	118,300
Rough-ins	\$420	80	0.51	33,600
Built-In Appliances	\$1,850	80	2.24	148,000
Exterior Stairs	\$1,900	8	0.23	15,200
Enclosed Corridors	\$45.72	0	0.00	0
Elevator	\$59,900	1	0.91	59,900
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	122,378
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$70.66	4,611	4.93	325,813
Other: fire sprinkler	\$2.25	66,150	2.25	148,838
SUBTOTAL			84.69	5,602,447
Current Cost Multiplier	0.99		(0.85)	(56,024)
Local Multiplier	0.88		(10.16)	(672,294)
TOTAL DIRECT CONSTRU	CTION COS	TS	\$73.68	\$4,874,129
Plans, specs, survy, bld prn	3.90%		(\$2.87)	(\$190,091)
Interim Construction Interes	3.38%		(2.49)	(164,502)
Contractor's OH & Profit	11.50%		(8.47)	(560,525)
NET DIRECT CONSTRUCT	ION COSTS		\$59.85	\$3,959,011

#### PROPOSED PAYMENT COMPUTATION

PNC Real Estate	\$2,157,028	Amort	420
Int Rate	8.50%	DCR	1.21
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.21
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.21
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.21
		•	
Additional Financing	\$0	Amort	,
Int Rate		Aggregate DCR	1.21

#### RECOMMENDED FINANCING STRUCTURE:

PNC Real Estate	\$193,320
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$193,320

PNC Real Estate	\$2,157,028	Amort	420
Int Rate	8.50%	DCR	1.21

Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.21
Additional Florencies		A	
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.21

Additional Financir	<b>iç</b> \$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.21

Additional Financir	ng \$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.21

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS RENT		\$601,368	\$613,395	\$625,663	\$638,177	\$650,940	\$718,690	\$793,492	\$876,080	\$1,067,936
Secondary Income		17,280	17,626	17,978	18,338	18,704	20,651	22,801	25,174	30,687
Other Support Income:		0	0	0	0	0	0	0	0	0
Other Support Income:		0	0	0	0	0	0	0	0	0
POTENTIAL GROSS INCOME		618,648	631,021	643,641	656,514	669,644	739,342	816,293	901,253	1,098,623
Vacancy & Collection Loss		(46,399)	(47,327)	(48,273)	(49,239)	(50,223)	(55,451)	(61,222)	(67,594)	(82,397)
Employee or Other Non-Rental L		0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS INCOME		\$572,249	\$583,694	\$595,368	\$607,276	\$619,421	\$683,891	\$755,071	\$833,659	\$1,016,226
EXPENSES at	3.00%									
General & Admin	General & Administrative		\$30,084	\$30,986	\$31,916	\$32,873	\$38,109	\$44,179	\$51,216	\$68,829
Management		28,612	29,185	29,768	30,364	30,971	34,195	37,754	41,683	50,811
Payroll & Payroll Tax		81,859	84,314	86,844	89,449	92,133	106,807	123,818	143,539	192,905
Repairs & Maintenance		41,593	42,840	44,126	45,449	46,813	54,269	62,912	72,933	98,016
Utilities		14,070	14,492	14,927	15,375	15,836	18,358	21,282	24,672	33,157
Water, Sewer & Trash		29,244	30,121	31,025	31,955	32,914	38,156	44,234	51,279	68,915
Insurance		23,153	23,847	24,562	25,299	26,058	30,209	35,020	40,598	54,560
Property Tax		61,151	62,985	64,875	66,821	68,825	79,788	92,496	107,228	144,105
Reserve for Replacements		20,000	20,600	21,218	21,855	22,510	26,095	30,252	35,070	47,131
TDHCA Compliance Fee		3,200	3,296	3,395	3,497	3,602	4,175	4,840	5,611	7,541
Other		6,000	6,180	6,365	6,556	6,753	7,829	9,076	10,521	14,139
TOTAL EXPENSES		\$338,088	\$347,944	\$358,091	\$368,536	\$379,288	\$437,990	\$505,863	\$584,350	\$780,110
NET OPERATING INCOME		\$234,162	\$235,750	\$237,277	\$238,740	\$240,133	\$245,901	\$249,208	\$249,309	\$236,116
DEBT SE	RVICE									
First Lien Financing		\$193,320	\$193,320	\$193,320	\$193,320	\$193,320	\$193,320	\$193,320	\$193,320	\$193,320
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW		\$40,842	\$42,430	\$43,957	\$45,420	\$46,813	\$52,581	\$55,888	\$55,989	\$42,796
DEBT COVERAGE RATIO		1.21	1.22	1.23	1.23	1.24	1.27	1.29	1.29	1.22

### HTC ALLOCATION ANALYSIS - Magnolia Trails, Magnolia, 9% HTC #10061

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$557,459	\$557,459		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$720,000	\$720,000	\$720,000	\$720,000
Construction Hard Costs	\$4,100,000	\$3,959,011	\$4,100,000	\$3,959,011
Contractor Fees	\$673,354	\$655,062	\$673,354	\$655,062
Contingencies	\$336,918	\$327,531	\$336,918	\$327,531
Eligible Indirect Fees	\$492,561	\$492,561	\$492,561	\$492,561
Eligible Financing Fees	\$412,779	\$412,779	\$412,779	\$412,779
All Ineligible Costs	\$132,165	\$132,165		
Developer Fees			\$1,010,342	
Developer Fees	\$1,012,689	\$985,042		\$985,042
Development Reserves	\$239,301	\$236,798		
TOTAL DEVELOPMENT COSTS	\$8,677,226	\$8,478,407	\$7,745,954	\$7,551,985

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$7,745,954	\$7,551,985
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$10,069,740	\$9,817,581
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$10,069,740	\$9,817,581
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$906,277	\$883,582

**Syndication Proceeds** 0.6893 \$6,247,054 \$6,090,619

**Total Tax Credits (Eligible Basis Method)** \$906,277 \$883,582 \$6,090,619

**Syndication Proceeds** \$6,247,054

**Requested Tax Credits** \$908,909

**Syndication Proceeds** \$6,265,199

**Gap of Syndication Proceeds Needed** \$6,520,198

> **Total Tax Credits (Gap Method)** \$945,902

**Recommended Tax Credits** 906,277

\$6,247,054 **Syndication Proceeds** 

MN (3.5°E)

Page 15 of 15

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Satsuma

Scale 1: 325,000

Data Zoom 9-3

1" = 5.13 mi



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Willow Bay Apts, TDHCA Number 10062

	BASIC DEVI	LOPMENT IN	NFORMATION .		
Site Address: E. side of Bo	oat Club Rd. and Cromwe	II Marine Cre	ek Dr.	Development #:	10062
City: Fort Worth	Region:	3	P	opulation Served:	Elderly
County: Tarrant	Zip Code	e: 76179		Allocation:	Urban
HTC Set Asides: □At-Risk	$\square$ Nonprofit $\square$ USDA	. □Rural F	Rescue HTC	Housing Activity*:	NC
HOME Set Asides: □CF	HDO Preservation	□General			
*HTC Hous	sing Activity: Rehabilitation=RH, Ada	ptive Reuse=ADR,	New Construction=NC	C, Single Room Occupancy=SRO	
	OWNER A	ND DEVELO	PMENT TEAM		
Owner:	Willow Bay MBL,	LP			
Owner Contact and Phone:	: Mark Lechner, (5	02) 639-8032	2		
Developer:	MBL Derby City D	Development	, L.L.C.		
Housing General Contracto	or: Xpert Design and	l Construction	n, L.L.C.		
Architect:	Weber Group				
Market Analyst:	Apartment Marke	et Data, L.L.C	· ·		
Syndicator: Raymond James Tax Credit Funds					
Supportive Services: Capstone Real Estate Services, Inc.					
Consultant and Contact:	S. Anderson Con	sulting, Sara	h Anderson		
	LINIT/DII	II DINC INFO	ADMATION		
Unit Breakdown: 30%	·	<u>ILDING INFO</u>	Total Restricte	od Unite:	124
38	<u>40%</u> <u>50%</u> <u>60%</u> 0 72 14		Market Rate L		0
	1 BR 2 BR 3 BR 4 BR 5	BR	Owner/Employ		0
	38 86 0 0	0	Total Develop		124
Type of Building:			Total Develop	ment Cost*:	\$0
☐ Duplex ☑ 5 un	nits or more per building		Number of Re	sidential Buildings:	3
☐ Triplex ☐ Deta	ached Residence		HOME High T		
☐ Fourplex ☐ Sing	gle Room Occupancy		HOME Low To	otal Units:	
☐ Townhome ☐ Tran	nsitional				
	*Note: If Development Cost = \$0, a	an Underwriting Re	port has not been com	pleted.	
	<u></u>	ng inform			
	• •	olicant quest	Department	Amort Torm	Pata
Competitive Housing Tax		31,681	Analysis* \$0	Amort Term	<u>Rate</u>
HOME Activity Fund Amo	unt:	\$0	\$0	0 0	0.00%
HOME CHDO Operating (	Grant Amount:	\$0	\$0		
*Note: If an Underwriting Report has not		is recommended f		amount recommended is the App	licant Request



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Willow Bay Apts, TDHCA Number 10062

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Nelson, District 12, NC Points: 0 US Representative: Granger, District 12, NC

TX Representative: Geren, District 99, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Trails of Marina Creek Home Owners Association, Inc., William R. Rose Letter Score: 24 S or O: S

This senior housing development will work well into the neighborhood.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment from the City of Fort Worth Housing and Economic Development Department for funding in the amount of \$800,000, or a commitment from a qualifying substitute source in an amount not less than \$800,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Willow Bay Apts, TDHCA Number 10062

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 202 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Cypress Gardens, TDHCA Number 10064**

<u> </u>	BASIC DEVELOPMENT INFORMATION					
Site Address: Wallisville Rd. and Maxey	Rd.		Developn	nent #:	10064	
City: Houston	Region:	6	Population S	erved:	Elderly	
County: Harris	Zip Code:	77013	Allo	cation:	Urban	
HTC Set Asides: □At-Risk □Nonprofit	□USDA	□Rural Rescue	HTC Housing Ad	ctivity*:	NC	
HOME Set Asides: □CHDO □Preservation □General						
*HTC Housing Activity: Rehabil	litation=RH, Adaptive	Reuse=ADR, New Cons	truction=NC, Single Room C	Occupancy=SRO		
	OWNER AND	DEVELOPMENT :	<u>TEAM</u>			
Owner: Cypre	ess Gardens Ry	kara, LP				
Owner Contact and Phone: Scott	Brian, (502) 37	6-9532				
Developer: Sum-	Tex, L.L.C.					
Housing General Contractor: Xpert	Design and Co	nstruction, L.L.C				
Architect: Webe	er Group					
Market Analyst: Aparti	ment Market Da	ata, L.L.C.				
Syndicator: Raymond James Tax Credit Funds						
Supportive Services: Capstone Real Estate Services, Inc						
Consultant and Contact: S. And	derson Consult	ing, Sarah Ander	son			
	UNIT/BUILDI	NG INFORMATION	<u>ON</u>			
Unit Breakdown: 30% 40% 50% 60	<u>)%</u>	Total F	Restricted Units:		100	
5 0 45 5	50	Marke	t Rate Units:		0	
	<u>BR 4 BR 5 BR</u>	='	/Employee Units:		0	
	0 0 0		Development Units:		100	
Type of Building:			Development Cost*:		\$0	
☐ Duplex	•		er of Residential Bu E High Total Units:	lidings:	2 0	
☐ Triplex ☐ Detached Resider			E Low Total Units:		0	
☐ Fourplex ☐ Single Room Occu ☐ Townhome ☐ Transitional	upancy	1101112	Low Fotal Office.			
	nent Cost = \$0, an Un	derwriting Report has no	ot been completed.			
	FUNDING	INFORMATION				
	Applica	•	rtment			
Competitive Housing Tax Credit Amoun	Request: \$1,386,60		<u>sis*                                   </u>	ort Term	Rate	
HOME Activity Fund Amount:		\$0	\$0	0 0	0.00%	
HOME CHDO Operating Grant Amount:		\$0	\$0			
, -	Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).					



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Cypress Gardens, TDHCA Number 10064

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Whitmire, District 15, NC Points: 0 US Representative: Green, District 29, NC

TX Representative: Dutton, District 142, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment from the City of Houston Housing and Community Development Department for funding in the amount of \$1,400,000, or a commitment from a qualifying substitute source in an amount not less than \$1,400,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Cypress Gardens, TDHCA Number 10064

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 0		
Total # Monitored: 0		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 204 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,386,662
Recommendation: Has a competitive score within the Hurricane Ike counties		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Vermillion Park, TDHCA Number 10075**

	BASIC DEVELOPMENT INFORMATION						
Site Address: Eas	tern Terminus of En	nporium Square			Developmen	t #:	10075
City: Mes	squite	Region:	3		Population Serv	ed:	Elderly
County: Dall	as	Zip Code:	75150		Allocati	on:	Urban
HTC Set Asides:	☐At-Risk ☐Nonpro	ofit USDA	$\Box$ Rural F	Rescue H <sup>-</sup>	TC Housing Activi	ty*:	NC
HOME Set Asides:	□chdo □	Preservation	□General				
	*HTC Housing Activity: Reh	abilitation=RH, Adapti	ve Reuse=ADR,	New Construction	=NC, Single Room Occu	pancy=SRO	
		OWNER AN	D DEVELOR	PMENT TEAM	<u> </u>		
Owner:	RS	T Vermillion Par	rk, LP				
Owner Contact and	d Phone: Clif	ton Phillips, (97	2) 243-4205	5			
Developer:	Rou	undstone Devel	opment, L.	L.C.			
Housing General C	Contractor: N.E	. Construction,	L.L.P.				
Architect:	Wo	mack + Hampto	on Architect	s, L.L.C.			
Market Analyst:	Ара	artment Market	Data, L.L.C				
Syndicator:	Allia	ant Capital, Ltd.					
Supportive Services: TBD							
Consultant and Co	ntact: N/A	١,					
		LINIT/DI III	DINC INFO	DNAATION			
Unit Breakdown:	200/ 400/ E00/		DING INFO	Total Restri	otod I Inito:		96
Offit breakdown.	30% 40% 50% 5 0 43	60% 48		Market Rate			0
		3 BR 4 BR 5 E	3R		oloyee Units:		0
	0 56 40	0 0 0		•	opment Units:		96
Type of Building:				Total Devel	opment Cost*:		\$0
☐ Duplex	✓ 5 units or more	per building		Number of I	Residential Buildir	ngs:	2
☐ Triplex	☐ Detached Resid	lence		HOME High	Total Units:		0
☐ Fourplex	☐ Single Room O	ccupancy		HOME Low	Total Units:		0
$\square$ Townhome	$\square$ Transitional						
	*Note: If Devel	opment Cost = \$0, an	Underwriting Re	port has not been	completed.		
		· · · · · · · · · · · · · · · · · · ·	G INFORM				
		Appli Requ		Departmen Analysis*	t Amort	Term	Rate
Competitive Hous	sing Tax Credit Amo			\$		101111	. (0.0
HOME Activity Fu	ınd Amount:		\$0	\$	0 0	0	0.00%
HOME CHDO Op	perating Grant Amou	nt:	\$0	\$	0		
*Note: If an Underwriting Re	port has not been completed	and the application is (pending the Fina			edit amount recommende	ed is the Applic	cant Request



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Vermillion Park, TDHCA Number 10075**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, NC Points: 0 US Representative: Hensarling, District 5, NC

TX Representative: Miklos, District 101, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 2

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment from the City of Mesquite for funding in the amount of \$625,000, or a commitment from a qualifying substitute source in an amount not less than \$625,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Vermillion Park, TDHCA Number 10075**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 210 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Darson Marie Terrace, TDHCA Number 10076**

		BASIC	DEVELO	OPMENT IN	<u>IFORMATION</u>			
Site Address:	3142 Weir Ave.					Development	#:	10076
City:	San Antonio	Re	egion:	9	i	Population Serve	ed:	Elderly
County:	Bexar	Zip	Code:	78226		Allocation	n:	Urban
HTC Set Aside	s: □At-Risk □N	onprofit $\Box$ $\Box$	JSDA	□Rural F	Rescue HTC	C Housing Activit	y*:	NC
HOME Set Asi	HOME Set Asides: □CHDO □Preservation □General							
	*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO							
		<u>OWN</u>	IER ANI	D DEVELOR	PMENT TEAM			
Owner:	Owner: Darson Marie RHF Partners L.P.							
Owner Contac	t and Phone:	Richard Wa	shingto	n, (562) 25	7-5110			
Developer:		Retirement	Housing	g Foundatio	n			
Housing Gene	ral Contractor:	Cook Const	ruction,	L.L.P.				
Architect:		M Group Ar	chitects					
Market Analys	t:	Integra Rea	Ity Resc	ources				
Syndicator:		PNC Real E	state					
Supportive Services: TBD								
Consultant and	Consultant and Contact: Diana McIver & Associates,							
		<u>UNI</u>	IT/BUILE	DING INFO	RMATION			
Unit Breakdow	/n: <u>30%</u> <u>40%</u> <u>5</u>	50% 60%			Total Restrict	ed Units:		56
	3 0	37 16			Market Rate I	Jnits:		0
		<u> 2 BR 3 BR 4 I</u>		<u>R</u>	Owner/Emplo	-		1
T (D 11)	0 48	9 0 (	0 0		Total Develop			57
Type of Buildir	_				Total Develop	oment Cost": esidential Buildin	ac:	\$0 1
☐ Duplex	✓ 5 units or n  ☐ Detached I	•	ing		HOME High 7		ys.	0
☐ Triplex ☐ Fourplex		residerice om Occupancy	,		HOME Low T			0
☐ Townhome	☐ Transitiona		,					
	*Note: I	If Development Cos	t = \$0, an L	Inderwriting Re	port has not been cor	mpleted.		
		<u>F</u>	UNDING	G INFORM	ATION			
			Applic		Department	A at	Та жаз	Data
Competitive	Housing Tax Credit	Amount:	\$703,		Analysis* \$0	<u>Amort</u>	<u>Term</u>	<u>Rate</u>
HOME Activi	ty Fund Amount:			\$0	\$0	0	0	0.00%
HOME CHD	Operating Grant A	Amount:		\$0	\$0			
*Note: If an Underwrit	ing Report has not been con			recommended for a cial Feasibility		it amount recommended	d is the Applic	cant Request



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Darson Marie Terrace, TDHCA Number 10076**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Van De Putte, District 26, NC Points: 0 US Representative: González, District 20, NC

TX Representative: Menéndez, District 124, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Thompson Community Association, Patricia Herrera Letter Score: 24 S or O: S

There is a need for affordable senior housing in our neighborhood.

Community Input Other than Quantifiable Community Participation Input:

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Darson Marie Terrace, TDHCA Number 10076**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 212 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Fairways at Sammons Park, TDHCA Number 10077

	BASI	C DEVELOPME	ENT INFORMAT	<u>ION</u>		
Site Address: SWC of W	est Adams and 43rd			Development #:	10077	
City: Temple		Region: 8		Population Served:	Elderly	
County: Bell	Z	Zip Code: 76	504	Allocation:	Urban	
HTC Set Asides: □At-Ris	sk $\square$ Nonprofit $\square$	□usda □r	Rural Rescue	HTC Housing Activity*:	NC	
HOME Set Asides: □C	HOME Set Asides: □CHDO □Preservation □General					
*HTC Ho	sucing Activity: Rehabilitation	S-DH Adaptive Reus	a=ADR New Constru	action=NC, Single Room Occupancy=S	SPO	
1110110	,	•			SKO	
Owner:		ways at Sammo	<u>VELOPMENT TE</u> ons Park, LP	<u>.Aivi</u>		
Owner Contact and Phone		illips, (972) 243				
Developer:		ne Developme				
Housing General Contract		ruction, L.L.P.				
Architect:	Cross Arc	•				
Market Analyst:	Apartmen	t Market Data,	L.L.C.			
Syndicator: Alliant Capital, Ltd.						
Supportive Services: TBD						
Consultant and Contact:	N/A,					
	U	NIT/RI III DING	INFORMATION	N.		
Unit Breakdown: <u>30%</u>	·	IVIII DOILDIII C		stricted Units:	92	
5	0 41 46			Rate Units:	0	
Eff_	1 BR 2 BR 3 BR	4 <u>BR</u> <u>5 BR</u>		Employee Units:	0	
0	46 46 0	0 0		evelopment Units:	92	
Type of Building:				evelopment Cost*:	\$9,460,101	
□ Duplex 🗹 5 ເ	units or more per bu	ildina	Number	of Residential Buildings:	3	
l ·	etached Residence	3	HOME I	High Total Units:	0	
l	ngle Room Occupar	ncy	HOME L	_ow Total Units:	0	
·	ansitional	,				
	*Note: If Development C	Cost = \$0, an Underwi	riting Report has not b	peen completed.		
		FUNDING INF	ORMATION			
		Applicant	Departr	ment		
	0 11: 4	Request	Analysi		m Rate	
Competitive Housing Ta	x Credit Amount:	\$1,000,000	\$1,000	),000		
HOME Activity Fund Am	ount:	\$0		\$0 0	0 0.00%	
HOME CHDO Operating	Grant Amount:	\$0		\$0		
*Note: If an Underwriting Report has n		application is recomm		the credit amount recommended is the	Applicant Request	



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Fairways at Sammons Park, TDHCA Number 10077

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Fraser, District 24, S Points: 14 US Representative: Carter, District 31, NC

TX Representative: Sheffield, District 55, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

S, D, Blackburn, City Manager City of Temple

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Temple Jaycees, The Temple Jaycees is in support of the proposed affordable housing development known as The Fairways at Sammons Park.

United Way of Central Texas, Our organization is in support of the proposed affordable housing development known as The Fairways at Sammons Park.

Rotary Club of Temple South, The Rotary Club of Temple South is in support of the proposed affordable housing development known as The Fairways at Sammons Park.

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, by cost certification, of an as-built survey verifying no buildings or improvements are located in the 100-year floodplain; or, if buildings or improvements are found to be in the floodplain, receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain.
- 2. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 4. Receipt, review, and acceptance by commitment of a firm commitment for the \$297K construction loan from the City of Temple.
- 5. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.
- 6. Receipt of a firm commitment from the City of Temple for funding in the amount of \$297,000, or a commitment from a qualifying substitute source in an amount not less than \$297,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Fairways at Sammons Park, TDHCA Number 10077

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 1		
Total # Monitored: 0		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 210 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,000,000
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).

Housing Tax Credit (Annual)

### Real Estate Analysis Division Underwriting Report

REPORT DATE: 05/20/10	PROGRAM:	HTC 9%		FILE NUMBE	ER: <b>1007</b>	7		
		DEVELOPIV	IENT					
The Fairways at Sammons Park								
Location: Southwest Corner of West Adams & 43rd Street Region: 8								
City: Temple	County: Bell		Zip:	76504	QCT	DDA		
Key Attributes: Elderly, New Co	onstruction, Urba	n						
		<b>ALLOCATI</b>	ON					
		REQUEST		RECO	OMMENDATIO	ON		
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term		

#### **CONDITIONS**

\$1,000,000

\$1,000,000

- 1 Receipt, review, and acceptance, by cost certification, of an as-built survey verifying no buildings or improvements are located in the 100-year floodplain; or, if buildings or improvements are found to be in the floodplain, receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain,
- 2 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 4 Receipt, review, and acceptance by commitment of a firm commitment for the \$297K construction loan from the City of Temple.
- 5 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

#### **SALIENT ISSUES**

TDHCA SET-ASIDES for LURA								
Income Limit	Rent Limit	Number of Units						
30% of AMI	30% of AMI	5						
50% of AMI	50% of AMI	41						
60% of AMI	60% of AMI	46						

This section intentionally left blank.

#### STRENGTHS/MITIGATING FACTORS

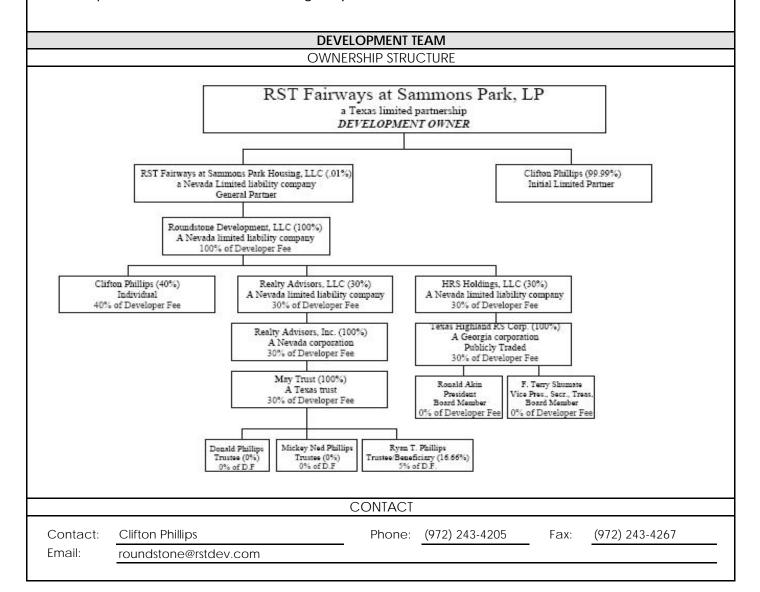
WEAKNESSES/RISKS

2% gross capture rate

- Deferred developer fee is 84% of cumulative 15year cash flow, indicating that greater than proforma expense growth combined with no rent growth could impact repayment of the developer fee note.
- Average occupancy on comparable units is 97.7%.
- Average proforma rents are 30% below overall market rents.

#### PREVIOUS UNDERWRITING REPORTS

The Fairways at Sammons Park (TDHCA #09118) was submitted and a preliminary underwriting analysis was performed. However, the development ultimately did not score high enough to receive an allocation during the competitive round and the underwriting analysis was never finalized.

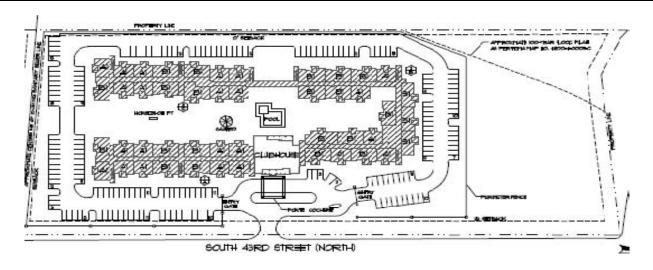


### **IDENTITIES of INTEREST**

- The Applicant and Developer are related entities. This is a common relationship for HTC-funded developments.
- The seller is a related party to the General Partner.

#### **PROPOSED SITE**

#### SITE PLAN



#### **BUILDING CONFIGURATION**

Building Type	А	В	С				
Floors/Stories	2	2	2				Total Buildings
Number	1	1	1				3

В	BR/E	3A	SF	Units					Total Units	Total SF			
1		1	722	18	10	18						46	33,212
2		2	969	10	26	10						46	44,574
L	Jnits	per	Building	28	36	28						92	77,786

#### SITE ISSUES

Total Size: 10.69 Scattered site? acres ✓ No Yes Flood Zone: Zones X & AE Within 100-yr floodplain? □No ✓ Yes Zoning: MF-2 Needs to be re-zoned? |√|No │ │N/A Yes

#### Comments:

According to the ESA provider, "The subject property does not appear as a Floodplains area in the database; however, review of the Flood Insurance Map (FIRM) for Bell County, Texas and Incorporated Areas, Community Panel Number 48027 C 0355 E, dated September 26, 2008, indicates that the majority of the subject property is located in unshaded flood Zone X, "Areas determined to be outside the 500-year flood plain." The extreme northwest corner of the property, parallel to Bird Creek, is located in Flood Zone AE, "Special Flood Hazard Areas subject to inundation by the 100-year flood, base flood elevations (determined to be approximately 658 feet above Mean Sea Level at the subject property).

The area approximately five to ten feet further away from Bird Creek is located in Shaded Flood Zone X, "Areas of 500-year flood; areas of the 100-year flood with average depths of less than one foot or with drainage areas less than one square mile; and areas protected by levees from the 100-year flood." AquaTerra (the ESA Provider) recommends that a survey of the subject property be prepared that delineates the floodplain boundary in relation to the subject property." (p. 32)

Receipt, review, and acceptance, by cost certification, of an as-built survey verifying no buildings or improvements are located in the 100-year floodplain; or, if buildings or improvements are found to be in the floodplain, receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain,

Inspector: Manufactured Housing Staff  Overall Assessment:    Excellent   Acceptable   Questionable   Poor   Unacceptable  Surrounding Uses:  North: Commercial/single family beyond   East: IH35/small commercial beyond   South: Multifamily/single family/business   West: Golf course/single family beyond  Comments:  The site inspection performed during the 2009 application round remains relied upon										
Overall Assessment:  Excellent  Acceptable  Questionable  Poor  Unacceptable  Surrounding Uses:  North:  Commercial/single family beyond  South:  Multifamily/single family/business  West:  Golf course/single family beyond  Comments:										
Surrounding Uses:  North: Commercial/single family beyond East: IH35/small commercial beyond  South: Multifamily/single family/business West: Golf course/single family beyond  Comments:										
North: Commercial/single family beyond East: IH35/small commercial beyond  South: Multifamily/single family/business West: Golf course/single family beyond  Comments:										
South: Multifamily/single family/business West: Golf course/single family beyond  Comments:										
Comments:										
The site inspection performed during the 2009 application round remains relied upon.										
The site inspection performed during the 2007 application round remains relied upon.										
HIGHLIGHTS of ENVIRONMENTAL REPORTS										
Provider: Preservation Assessment Services dba Aqua Terra Assessments Date: 2/5/2010										
Recognized Environmental Conditions (RECs) and Other Concerns:										
<ul> <li>The assessment revealed no evidence of Recognized Environmental Conditions.</li> </ul>										
<ul> <li>"According to HUD guidelines, a noise assessment conducted in accordance with 24CFR 51, Subpart B is</li> </ul>										
required for proposed new construction, and to determine if noise abatement is required because the property										
is located within 3,000 feet of a railroad track." (p. 3)										
Comments:										
Any funding recommendation will be subject to the following conditions:										
<ul> <li>Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise</li> </ul>										
assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.										
galdomies, and that any subsequent recent mendations have been mediporated into the development plans.										
<ul> <li>Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment</li> </ul>										
recommendations were implemented.										
MARKET ANALYSIS										
Provider: Apartment MarketData Date: 2/18/2010										
Contact: Darrell Jack Phone: (210) 530-0040										
Number of Revisions: None Date of Last Applicant Revision: N / A										
Primary Market Area (PMA): 175 sq. miles 7 mile equivalent radius										
The Primary Market Area is defined by 22 census tracts, encompassing the cities of Temple and Belton, and the										
eastern portion of Killeen.										
ELIGIBLE HOUSEHOLDS BY INCOME										
Bell County Income Limits										
HH 30% of AMI 40% of AMI 50% of AMI 60% of AMI										
HH         30% of AMI         40% of AMI         50% of AMI         60% of AMI           size         min         max         min         max         min         max										

	AFFORDABLE HOUSING INVENTORY in PRIMARY MA	ARKET ARI	ΕA										
File #	Development	Туре	Target Population	Comp Units	Total Units								
Proposed, Under Construction, and Unstabilized Comparable Developments  None  Other Affordable Developments in PMA since 2006													
	None												
Other Affordable Developments in PMA since 2006													
060041	Grand Reserve Seniors Temple	new	senior	n/a	102								
Stabilize	ed Affordable Developments in PMA (pre-2006)												
	Total Properties ( pre-2006 )	8		Total Units	903								
	COMPARABLE SUPPLY near the PRIMARY MA	DKET											
09163	Tremont Apartment Homes	new											

Proposed, Under Construction, and Unstabilized Comparable Supply:

The Grand Reserve Seniors Temple Community (#060041) is a 2006 development located about 3 miles south of the subject. The Grand Reserve has achieved stabilized occupancy, and has therefore does not impact the demand calculations for the subject.

Tremont Apartment Homes (#09163) is a 112-unit development targeting seniors. Tremont is located in Killeen just west of the subject PMA. The defined PMA for Tremont Apartments shares one common census tract with the subject PMA; this tract contains less than 4% of the population of the subject PMA, and less than 2% of the target (senior) population. This does not have a significant impact on the demand for the subject.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	35,439	35,439
Target Households in the Primary Market Area	11,911	12,632
Potential Demand from the Primary Market Area	3,697	3,773
Potential Demand from Other Sources	0	0
GROSS DEMAND	3,697	3,773
Subject Affordable Units	92	92
Unstabilized Comparable Units	0	0
RELEVANT SUPPLY	92	92
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	2%	2%

#### Demand Analysis:

The maximum Gross Capture for a senior development is 10%. The Underwriter has confirmed the Market Analyst's determination of a 2% Gross Capture Rate for the 92 proposed units. This indicates sufficient demand to support the subject development.

PMA DEMAND by UNI	PMA DEMAND by UNIT TYPE											
		Market Analyst					Underwriter					
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate		
1 BR/30%		365	5		1%		507	5	0	1%		
1 BR/50%		562	41		7%		866	41	0	5%		
2 BR/60%		168	46		27%		344	46	0	13%		

Primary	/ Market C	ccupancy	v Rates
minary	/ IVIaIRCL C	Ccupanc	y itatos.

The Market Analyst reports that there are 8,382 existing units in the PMA with an overall occupancy of 92%.

#### Absorption Projections:

"The most recently built affordable senior project in the PMA, The Grand Reserve Seniors (2006), began leasing in April 2008 and is currently 98% occupied ... We estimate that the project would achieve a lease rate of approximately 7% to 10% of its units per month as they come on line for occupancy from construction." (pp. 48-50)

#### Market Impact:

"The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. Affordable senior units are 97.6% occupied." (p. 12)

Comments:  The market study provides sufficient information on which to base a funding recommendation.									
OPERATING PROFORMA ANALYSIS									
Income: Number of Revisions: None Date of Last Applicant Revision: N/A									
The Applicant's projected rents collected per unit were calculated by subtracting tenant-paid utility allowances as of February 2009, maintained by Central TX Council of Governments, from the 2009 program gross rent limits. The 2010 rent limits had not been released at the time of underwriting. Tenants will be required to pay electric and natural gas utility costs.									
The Applicant's vacancy and collection loss and secondary income assumptions are in line with current TDHCA underwriting guidelines.									
Expense: Number of Revisions: None Date of Last Applicant Revision: N/A									
The Applicant's total annual operating expense projection at \$3,781 per unit is within 5% of the Underwriter's estimate of \$3,762, derived from the TDHCA database and third-party data sources. The Applicant's estimate of water, sewer, and trash expense is 41% higher than the Underwriter's estimate; however, the Applicant's estimate is in line with the TDHCA database and as such is considered reasonable.									
Conclusion: The Applicant's effective gross income, operating expenses, and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one proforma will be used to determine the development's debt capacity.									
Feasibility:  The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.									
ACQUISITION INFORMATION									
APPRAISED VALUE									
Provider:The Powers GroupDate:3/29/2010Number of Revisions:NoneDate of Last Applicant Revision:N/A									
Land Only: 10.96 acres \$535,000 As of: 3/10/2010									

	F	ASSESSED \	/ALUE				
Land Only: 10.69 acres Existing Buildings: Total Assessed Value:	\$90,882 N/A \$90,882		Tax Year: Valuation by: Tax Rate:	2009 Bell C/ 2.394	AD		
	EVIDENCE	e of Prope	RTY CONTROL				
Type: Purchase Sales Contract				Acreage:	10.69		
Acquisition Cost: \$525,000		Other:	S	✓ Yes	∐ No		
Seller: Prime Income Asset Mana	agement, Inc.	Related t	to Development Team?	✓ Yes	☐ No		
(	CONSTRUCTION	N COST EST	TIMATE EVALUATION				
COST SCHEDULE Number of Revi	sions:	None	Date of Last Applicant	Revision: N/A			
determined price, the appraise acquisition cost of \$525K is dee cost methodology.  The seller, Prime Income Asset N \$420K. Therefore, in the evaluation of return of 8% (as consistent w \$157,780 and for the payment the property by the seller of \$58 acquisition cost of \$525K as class of the seller of \$58 acquisition cost of \$525K as class of the payment of \$58 acquisition cost of \$525K as class of \$525K as	emed reasonable Management, Ir ation of the purce ith the Applican of property taxes 84,621. Therefore it med by the Applican appraisal has the Applicant of th	nc. originall chase and report to the sees of approxe, the Underpolicant.	y purchased the site in Nesale, the Underwriter a ller for the 4 year owners kimately \$6,842 for 2006 erwriter's development coded by the Applicant as	March 2006 at a collowed for a reasonable period which 2008, for a total ost schedule reflects required by the	cash price of onable rate n totals investment in ects an		
Also of note, the Applicant inte			·				
Sitework Cost:  The Applicant's claimed sitework further third party substantiation	ork costs of \$9K p	oer unit are		·	nerefore,		
Direct Construction Cost: The Applicant's direct construc Residential Cost Handbook-de		ate is \$271K	or 6% higher than the Ur	nderwriter's Marsl	hall & Swift		
Contingency & Fees: The Applicant's contractor's are expenses, and profit are all with				eral and administi	rative		
30% Increase to Eligible Basis The development qualifies for a	a 30% increase i	n eligible b	asis because it is located	d in a census trac	ct that has a		

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median family income ("MFI") that is higher than the MFI for the county in which the census tract is located and

it is proposed in a census tract that has no greater than 10% poverty population.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$8,674,800 supports annual tax credits of \$1,014,952. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED F	INANCIN	G STRUCT	TURE				
SOURCES &	& <i>USES</i> Number of Rev	visions: No	ne	Date of La	ıst Applic	ant Revisior	n: N/A		
Source:	City of Temple			Туре:	Interim	Financing			
Principal:	\$297,000	Interest Rate:	AFR	[	/ Fixed	Term:	24	months	
Comments	s: olicant has applied for	thoso funds, however	or as of t	ho data at	f this und	onwriting rou	oort no o	word bos	
been m	nade. Receipt, review a on of this report.								
Source:	NE Millworks, LLC			Туре:	Interim	Financing			
Principal:	\$198,000	Interest Rate:	AFR		Fixed	Term:	24	months	
Comments							_		
	erest rate will be at or b rest only for 0-23 month						•	•	
credits.	est only for a 25 month	3. 7 COMMITTENE NE	as been in	occived ai	110 15 0011	anionea ap	011 4 1030	rvation of tax	
Source:	Alliant Mortgage Cor	mpany, Inc		Type: Interim to Permanent Financing					
Interim:	\$5,450,000	Interest Rate:	6.75%		Fixed	Term:	24	months	
Permanen	. ,	Interest Rate:	7.75%		/ Fixed	Amort:	360	months —	
Comments	s: erim Rate Index is Prime	± 350 hns The Perr	manent P:	ato Indov v	will be five	ad at the 10	) Voar Tro	asury ± 400	
	derwritten @ 7.75%. The	•						•	
Source:	Alliant Capital, Ltd.			Туре:	Syndic	ation			
Proceeds:	\$6,599,340	Syndication R	ate:	66%	Anticip	ated HTC:	\$	1,000,000	
Amount:	\$486,562			Туре:	Deferre	ed Develop	er Fees		

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#### **CONCLUSIONS**

Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$2,374,199 indicates the need for \$7,085,902 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,073,729 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$1,014,952
Allocation determined by gap in financing: \$1,073,729
Allocation requested by the Applicant: \$1,000,000

The allocation amount determined by the Applicant's request is recommended. A tax credit allocation of \$1M per year for 10 years results in total equity proceeds of \$6,599,340 at a syndication rate of \$0.66 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$486,562 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within 15 years of stabilized operation.

Underwriter:		Date:	May 20, 2010
	Diamond Unique Thompson		
Manager of Real Estate Analysis:		Date:	May 20, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	May 20, 2010
	Brent Stewart		

## **UNIT MIX/RENT SCHEDULE**

The Fairways at Sammons Park, Temple, HTC 9% #10077

LOCATION	N DATA	UNIT DISTRIBUTION					
CITY:	Temple	# Beds	# Units	% Total			
COUNTY:	Bell	Eff					
SUB-MARKET:		1	46	50.0%			
PROGRAM							
REGION:	8	2	46	50.0%			
RURAL RENT	No	3					
IREM REGION:	NA	4					
		TOTAL	92	100.0%			

	Other Unit Desgination									
Pi	PROGRAMS:									
Rent Limit	Eff	1	2	3	4	Total Units				
MISC										

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:								
	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:								
	130%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:	9.00%							

	UNIT MIX / MONTHLY RENT SCHEDULE																
l	UNIT DESCRIPTION PROGRAM RENT LIMITS			LIMITS		APPLICA	NT RENT	S		TDHCA RENTS			MARKET RENTS				
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	5	1	1	722	\$303	\$46	\$257	(\$0)	\$0.36	\$257	\$1,285	\$1,286	\$257	\$0.36	\$0	\$720	\$463
TC 50%	41	1	1	722	\$506	\$46	\$460	(\$0)	\$0.64	\$460	\$18,860	\$18,868	\$460	\$0.64	\$0	\$720	\$260
TC 60%	46	2	2	969	\$729	\$66	\$663	(\$0)	\$0.68	\$663	\$30,498	\$30,512	\$663	\$0.68	\$0	\$860	\$197
TOTAL:	92			77,786							\$50,643	\$50,666					
AVG:				846				(\$0)	\$0.65	\$550			\$551	\$0.65	\$0	\$790	(\$239)
ANNUAL:											\$607,716	\$607,992					

### PROFORMA ANALYSIS & DEVELOPMENT COSTS

### The Fairways at Sammons Park, Temple, HTC 9% #10077

INCOME Total Net F	Rentable Sq Ft:	meran	nays at oar	TDHCA	APPLICANT	10077		
POTENTIAL GROSS RENT	teritable oq i t.			\$607,992	\$607,716			
Secondary Income	1	Per Unit Per Month:	\$20.00	22,080	22,080	\$20.00	Per Unit Per Month	1
POTENTIAL GROSS INCOME				\$630,072	\$629,796			
Vacancy & Collection Loss	% of Pote	ntial Gross Income:	-7.50%	(47,255)	(47,232)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental Unit	ts or Concess	sions		0				
EFFECTIVE GROSS INCOME				\$582,817	\$582,564			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.41%	\$279	0.33	\$25,680	\$27,580	\$0.35	\$300	4.73%
Management	5.00%	\$317	0.37	29,141	29,128	0.37	317	5.00%
Payroll & Payroll Tax	12.40%	\$785	0.93	72,262	76,236	0.98	829	13.09%
Repairs & Maintenance	8.66%	\$549	0.65	50,485	44,803	0.58	487	7.69%
Utilities	2.64%	\$167	0.20	15,387	12,420	0.16	135	2.13%
Water, Sewer, & Trash	5.84%	\$370	0.44	34,016	47,820	0.61	520	8.21%
Property Insurance	4.87%	\$308	0.36	28,364	27,140	0.35	295	4.66%
Property Tax 2.394	9.45%	\$599	0.71	55,062	47,012	0.60	511	8.07%
Reserve for Replacements	3.95%	\$250	0.30	23,000	23,000	0.30	250	3.95%
TDHCA Compliance Fees	0.63%	\$40	0.05	3,680	3,680	0.05	40	0.63%
Other: Supportive Services	1.55%	\$98	0.12	9,016	9,016	0.12	98	1.55%
TOTAL EXPENSES	59.38%	\$3,762	\$4.45	\$346,093	\$347,835	\$4.47	\$3,781	59.71%
NET OPERATING INC	40.62%	\$2,573	\$3.04	\$236,724	\$234,729	\$3.02	\$2,551	40.29%
DEBT SERVICE								
Alliant Mortgage Company, Inc				\$204,109	\$204,109			
Second Lien				\$0				
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				204,109	204,109			
NET CASH FLOW				\$32,615	\$30,620			
AGGREGATE DEBT COVERAGE R	RATIO			1.16	1.15			
RECOMMENDED DEBT COVERAGE					1.15			
CONSTRUCTION COST				-				
Description Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	5.77%	\$5,707	\$6.75	\$525,000	\$525,000	\$6.75	\$5,707	5.55%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	9.09%	\$9,000	\$10.64	828,000	828,000	10.64	9,000	8.75%
Direct Construction	49.58%	\$49,072	\$58.04	4,514,580	4,785,274	61.52	52,014	50.58%
Contingency 5.25%	3.08%	\$3,051	\$3.61	280,664	280,664	3.61	3,051	2.97%
Contractor's Fees 14.00%	8.21%	\$8,130	\$9.62	747,961	785,857	10.10	8,542	8.31%
Indirect Construction	6.13%	\$6,069	\$7.18	558,342	558,342	7.18	6,069	5.90%
Ineligible Costs	1.24%	\$1,232	\$1.46	113,301	113,301	1.46	1,232	1.20%
Developer's Fees 15.00%	11.92%	\$11,796	\$13.95	1,085,207	1,131,495	14.55	12,299	11.96%
Interim Financing	3.35%	\$3,317	\$3.92	305,168	305,168	3.92	3,317	3.23%
Reserves	1.61%	\$1,598	\$1.89	147,000	147,000	1.89	1,598	1.55%
TOTAL COST	100.00%	\$98,969.82	\$117.05	\$9,105,223	\$9,460,101	\$121.62	\$102,827	100.00%
Construction Cost Recap	69.97%	\$69,252	\$81.91	\$6,371,205	\$6,679,795	\$85.87	\$72,606	70.61%
SOURCES OF FUNDS						RECOMMENDED		
Alliant Mortgage Company, Inc	26.08%	\$25,807	\$30.52	\$2,374,199	\$2,374,199	\$2,374,199	Developer F	ee Available
Second Lien	0.00%	\$0	\$0.00	0	φ2,574,199	0	\$1,13	
Alliant Capital, Ltd.	72.48%	\$71,732	\$84.84	6,599,340	6,599,340	6,599,340		ee Deferred
Deferred Developer Fees				486,562	486,562	486,562		8%
·	5.34%	\$5,289 (\$3,857)	\$6.26		480,302	400,302		
Additional (Excess) Funds Req'd TOTAL SOURCES	-3.90%	(\$3,857)	(\$4.56)	(354,878)		\$9,460,101		tive Cash Flow
TOTAL SOURCES				\$9,105,223	\$9,460,101	φ <del>9,4</del> 00,101	\$581	,524

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

The Fairways at Sammons Park, Temple, HTC 9% #10077

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$55.62	\$4,326,598
Adjustments				
Exterior Wall Finish	1.60%		\$0.89	\$69,226
Elderly	3.00%		1.67	129,798
9-Ft. Ceilings	3.20%		1.78	138,451
Roofing			0.00	0
Subfloor			(0.16)	(12,446)
Floor Cover			2.41	187,464
Breezeways	\$22.48	24,021	6.94	539,992
Balconies	\$22.48	8,648	2.50	194,407
Plumbing Fixtures	\$845	138	1.50	116,610
Rough-ins	\$420	184	0.99	77,280
Built-In Appliances	\$1,850	92	2.19	170,200
Exterior Stairs	\$1,900	10	0.24	19,000
Enclosed Corridors	\$45.70		0.00	0
Other: Elevator	\$49,500	2	1.27	99,000
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	143,904
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$73.43	3,300	3.11	242,303
Other: fire sprinkler	\$2.25	77,786	2.25	175,019
SUBTOTAL			85.06	6,616,805
Current Cost Multiplier	0.99		(0.85)	(66,168)
Local Multiplier	0.85		(12.76)	(992,521)
TOTAL DIRECT CONSTRU	CTION COST	TS .	\$71.45	\$5,558,116
Plans, specs, survy, bld prm	3.90%		(\$2.79)	(\$216,767)
Interim Construction Interes	3.38%		(2.41)	(187,586)
Contractor's OH & Profit	11.50%		(8.22)	(639,183)
NET DIRECT CONSTRUCT	ION COSTS		\$58.04	\$4,514,580

#### PROPOSED PAYMENT COMPUTATION

Alliant Mortgage Company, Inc	\$2,374,199	Amort	360
Int Rate	7.75%	DCR	1.16
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.16
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.16
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.16
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.16

### RECOMMENDED FINANCING STRUCTURE APPLICANT'S

NOI:

 Alliant Mortgage Company, Inc
 \$204,109

 Second Lien
 0

 Additional Financing
 0

 Additional Financing
 0

 Additional Financing
 0

 TOTAL DEBT SERVICE
 \$204,109

Alliant Mortgage Company, Inc	\$2,374,199	Amort	360
Int Rate	7.75%	DCR	1.15

Second Lien	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.15	

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME a	at 2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL (	GROSS RENT	\$607,716	\$619,870	\$632,268	\$644,913	\$657,811	\$726,277	\$801,868	\$885,327	\$1,079,209
Secondary I	ncome	22,080	22,522	22,972	23,431	23,900	26,388	29,134	32,166	39,211
Other Suppo	ort Income:	0	0	0	0	0	0	0	0	0
Other Suppo	ort Income:	0	0	0	0	0	0	0	0	0
POTENTIAL (	GROSS INCOME	629,796	642,392	655,240	668,345	681,711	752,665	831,002	917,494	1,118,420
Vacancy & 0	Collection Loss	(47,232)	(48,179)	(49,143)	(50,126)	(51,128)	(56,450)	(62,325)	(68,812)	(83,881)
Employee o	r Other Non-Rental	0	0	0	0	0	0	0	0	0
EFFECTIVE (	GROSS INCOME	\$582,564	\$594,213	\$606,097	\$618,219	\$630,583	\$696,215	\$768,677	\$848,682	\$1,034,538
EXPENSES	at 3.00%									
General & A	dministrative	\$27,580	\$28,407	\$29,260	\$30,137	\$31,042	\$35,986	\$41,717	\$48,362	\$64,994
Managemer	nt	29,128	29710.4223	30,305	30,911	31,529	34,810	38,434	42,434	51,727
Payroll & Pa	ayroll Tax	76,236	78,523	80,879	83,305	85,804	99,471	115,314	133,680	179,655
Repairs & M	laintenance	44,803	46,147	47,532	48,957	50,426	58,458	67,769	78,562	105,581
Utilities		12,420	12,793	13,176	13,572	13,979	16,205	18,786	21,779	29,269
Water, Sewe	er & Trash	47,820	49,255	50,732	52,254	53,822	62,394	72,332	83,853	112,691
Insurance		27,140	27,954	28,793	29,657	30,546	35,412	41,052	47,590	63,957
Property Tax	x	47,012	48,422	49,875	51,371	52,912	61,340	71,110	82,436	110,787
Reserve for	Replacements	23,000	23,690	24,401	25,133	25,887	30,010	34,790	40,331	54,201
TDHCA Con	npliance Fee	3,680	3,790	3,904	4,021	4,142	4,802	5,566	6,453	8,672
Other		9,016	9,286	9,565	9,852	10,148	11,764	13,638	15,810	21,247
TOTAL EXPE	NSES	\$347,835	\$357,979	\$368,421	\$379,170	\$390,236	\$450,651	\$520,507	\$601,288	\$802,780
NET OPERAT	TING INCOME	\$234,729	\$236,234	\$237,676	\$239,048	\$240,347	\$245,564	\$248,171	\$247,393	\$231,758
DEBT	SERVICE									
First Lien Fina	ancing	\$204,109	\$204,109	\$204,109	\$204,109	\$204,109	\$204,109	\$204,109	\$204,109	\$204,109
Second Lien		0	0	0	0	0	0	0	0	0
Other Financi	ing	0	0	0	0	0	0	0	0	0
Other Financi	ing	0	0	0	0	0	0	0	0	0
Other Financi	ing	0	0	0	0	0	0	0	0	0
NET CASH F	LOW	\$30,620	\$32,125	\$33,567	\$34,940	\$36,238	\$41,455	\$44,062	\$43,285	\$27,649
DEBT COVER	RAGE RATIO	1.15	1.16	1.16	1.17	1.18	1.20	1.22	1.21	1.14

### HTC ALLOCATION ANALYSIS -The Fairways at Sammons Park, Temple, HTC 9% #10077

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$525,000	\$525,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$828,000	\$828,000	\$828,000	\$828,000
Construction Hard Costs	\$4,785,274	\$4,514,580	\$4,785,274	\$4,514,580
Contractor Fees	\$785,857	\$747,961	\$785,857	\$747,961
Contingencies	\$280,664	\$280,664	\$280,664	\$280,664
Eligible Indirect Fees	\$558,342	\$558,342	\$558,342	\$558,342
Eligible Financing Fees	\$305,168	\$305,168	\$305,168	\$305,168
All Ineligible Costs	\$113,301	\$113,301		
Developer Fees				
Developer Fees	\$1,131,495	\$1,085,207	\$1,131,495	\$1,085,207
Development Reserves	\$147,000	\$147,000		
TOTAL DEVELOPMENT COSTS	\$9,460,101	\$9,105,223	\$8,674,800	\$8,319,922

Deduct from Basis:					
All grant proceeds used to finance costs in eligible basis					
B.M.R. loans used to finance cost in eligible basis					
Non-qualified non-recourse financing					
Non-qualified portion of higher quality units [42(d)(3)]					
Historic Credits (on residential portion only)					
TOTAL ELIGIBLE BASIS	\$8,674,800	\$8,319,922			
High Cost Area Adjustment	130%	130%			
TOTAL ADJUSTED BASIS	\$11,277,240	\$10,815,899			
Applicable Fraction	100%	100%			
TOTAL QUALIFIED BASIS	\$11,277,240	\$10,815,899			
Applicable Percentage	9.00%	9.00%			
TOTAL AMOUNT OF TAX CREDITS	\$1,014,952	\$973,431			

Syndication Proceeds 0.6599 \$6,698,011 \$6,424,002

Total Tax Credits (Eligible Basis Method) \$1,014,952 \$973,431

Syndication Proceeds \$6,698,011

\$6,424,002

Requested Tax Credits \$1,000,000 Syndication Proceeds \$6,599,340

Gap of Syndication Proceeds Needed \$7,085,902

Total Tax Credits (Gap Method) \$1,073,729

Recommended Tax Credits 1,000,000

Syndication Proceeds \$6,599,340



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Steeple Chase Farms, TDHCA Number 10079**

BASIC DEVELOPMENT INFORMATION							
Site Address: S. FM 1417 and	·		Development #:	10079			
City: Sherman	Region:						
County: Grayson	Zip Code:	·		Urban			
HTC Set Asides: □At-Risk □	Nonprofit $\Box$ USDA	□Rural Rescue	HTC Housing Activity*:	NC			
HOME Set Asides: □CHDO	Preservation	□General					
*HTC Housing A	ctivity: Rehabilitation=RH, Adaptive	e Reuse=ADR, New Constr	uction=NC, Single Room Occupancy=S	RO			
		D DEVELOPMENT TE					
Owner:	Steeple Chase Farm		<u>LAW</u>				
Owner Contact and Phone: Chris Dischinger, (502) 639-8030							
Developer:	Dischinger Develop	ment, L.L.C.					
Housing General Contractor:	Xpert Design and C	construction, L.L.C.					
Architect:	Weber Group						
Market Analyst:	Apartment Market D	Data, L.L.C.					
Syndicator:	Raymond James Ta	ax Credit Funds					
Supportive Services:	Capstone Real Esta	ate Services, Inc.					
Consultant and Contact:	S. Anderson Consu	lting, Sarah Anders	on				
	<u>UNIT/BUILD</u>	DING INFORMATIO	<u>N</u>				
Unit Breakdown: 30% 40%	<u>50%</u> <u>60%</u>	Total R	Total Restricted Units:				
8 0	72 76	Market	Market Rate Units:				
	2 BR 3 BR 4 BR 5 B		Owner/Employee Units:				
0 12	83 61 0 0		Total Development Units: 156  Total Development Cost*: \$6				
Type of Building:			Total Development Cost*:				
	r more per building		Number of Residential Buildings:				
l	d Residence		HOME High Total Units: HOME Low Total Units:				
	oom Occupancy	HOIVIE	LOW TOTAL UTILS.	5			
☐ Townhome ☐ Transitio							
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.  FUNDING INFORMATION							
	Applic		ment				
	Reque	-		n Rate			
Competitive Housing Tax Cred	dit Amount: \$1,996,6	605 \$1,990	6,605				
HOME Activity Fund Amount:		\$0	\$0 0	0 0.00%			
HOME CHDO Operating Gran	t Amount:	\$0	\$0				
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request							



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Steeple Chase Farms, TDHCA Number 10079

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Estes, District 30, NC Points: 0 US Representative: Hall, District 4, NC

TX Representative: Phillips, District 62, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Steeple Chase Farms Property Owners Association, Walter H. DeRonde Letter Score: 24 S or O: S

There is a definite need for affordable housing in this area. This project will enhance the overall neighborhood

area.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$1,000,000, or a commitment from a qualifying substitute source in an amount not less than \$1,000,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Sherman and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Sherman in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Steeple Chase Farms, TDHCA Number 10079**

COMPLIANCE EVAULATION SUMMARY:					
☐ No unresolved issues of material non-compliance or audit findings:					
Total # Developments in Portfolio:					
Total # Monitored:					
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:					
Competitive Housing Tax Credits: ✓ Score: 217 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,996,605			
Recommendation: Has a competitive score within its allocation type and region	Recommendation: Has a competitive score within its allocation type and region				
LIONAT A skinitu Tundov	Loop Amount	ΦO			
HOME Activity Funds:	Loan Amount:	\$0 \$0			
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0			
Recommendation:					
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).					



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Rolling Meadows, TDHCA Number 10080**

BASIC DEVELOPMENT INFORMATION								
Site Address: S. Side of FM 518 Hwy		Devel	opment #:	10080				
City: Kemah	Region: 6 Population Served:			Elderly				
County: Galveston	Zip Code: 77565 Allocation:		Urban					
HTC Set Asides: ☐ At-Risk ☐ Nonprofit ☐ USDA ☐ Rural Rescue HTC Housing Activity*:								
HOME Set Asides: □CHDO □Preservation ☑General								
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO  OWNER AND DEVELOPMENT TEAM								
	Meadows Rykara, LP	FIVIEINT TEATVI						
Owner Contact and Phone: Chris D	Dischinger, (502) 639-8	030						
Developer: Dischinger Development, L.L.C.								
Housing General Contractor: Xpert D	esign and Constructio	n, L.L.C.						
Architect: Weber Group								
Market Analyst: Apartm	ent Market Data, L.L.C	<b>.</b>						
Syndicator: Raymo	nd James Tax Credit F	unds						
Supportive Services: N/A								
Consultant and Contact: S. Ande	erson Consulting, Sara	h Anderson						
UNIT/BUILDING INFORMATION								
Unit Breakdown: 30% 40% 50% 60%		Total Restricted Units:		124				
7 0 56 61		Market Rate Units: 0						
Eff 1 BR 2 BR 3 B	R <u>4 BR</u> <u>5 BR</u>	Owner/Employee Units	5:	0				
0 38 86 0	0 0	Total Development Un		124				
Type of Building:		Total Development Co		\$0				
☐ Duplex	building	Number of Residential	_	3 20				
☐ Triplex ☐ Detached Residence	☐ Triplex ☐ Detached Residence		HOME High Total Units:					
☐ Fourplex ☐ Single Room Occup	pancy	HOME Low Total Units: 5						
☐ Townhome ☐ Transitional								
*Note: If Developme	nt Cost = \$0, an Underwriting Re	eport has not been completed.						
	FUNDING INFORM	ATION						
	Applicant	Department	A <b>T</b>	Data				
Competitive Housing Tax Credit Amount:	Request_ \$1,698,491	Analysis* /	Amort Term	<u>Rate</u>				
HOME Activity Fund Amount:	\$1,000,000	\$0 \$0	0 0	0.00%				
HOME CHDO Operating Grant Amount:	\$0	\$0 \$0	0 0	0.0070				
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request								



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Rolling Meadows, TDHCA Number 10080**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Jackson, District 11, NC Points: 0 US Representative: Paul, District 14, S

TX Representative: Taylor, District 24, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$1,000,000, or a commitment from a qualifying substitute source in an amount not less than \$1,000,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Kemah and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Kemah in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Rolling Meadows, TDHCA Number 10080**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 192 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Regues	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Perry Street Apts, TDHCA Number 10084

BASIC DEVELOPMENT INFORMATION							
Site Address: 4415 Pe	erry St.			De	velopment #:	10084	
City: Houston	ı R	egion:	6	Popula	ation Served:	General	
County: Harris	Ziŗ	o Code:	77021		Allocation:	Urban	
HTC Set Asides: □At-F	Risk <b>☑</b> Nonprofit □l	USDA [	Rural Rescue	HTC Hous	sing Activity*:	NC	
HOME Set Asides:	□CHDO □Preserv	ation	General				
*HTC	C Housing Activity: Rehabilitation=I	RH, Adaptive F	Reuse=ADR, New Cor	nstruction=NC, Single	e Room Occupancy=SR	0	
	OWI	NER AND	DEVELOPMEN1	TEAM			
Owner:	Perry SRO,	, Ltd.					
Owner Contact and Pho	one: Joy Horak-l	Brown, (71	13) 222-0290				
Developer:	New Hope	Housing, I	Inc.				
Housing General Contr	actor: Camden Bu	uilders, Inc	D.				
Architect:	Val Glitsch	FAIA LEE	D AP				
Market Analyst:	O'Connor 8	& Associate	es				
Syndicator:	National Ed	quity Fund,	, Inc.				
Supportive Services:	New Hope	New Hope Housing, Inc.					
Consultant and Contact	•	O.					
		IIT/BUILDII	<u>ng informat</u> 		•		
	0% 40% 50% 60%			Restricted Un	its:	160	
8   Ef		DD 5 DD		et Rate Units: er/Employee U	nito:	0	
16		0 0		Development		160	
Type of Building:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0 0		Development		\$8,900,935	
	5 units or more per build	dina		ber of Residen		1	
l '	Detached Residence	anig	HOM	E High Total U	Jnits:	0	
l '	Single Room Occupanc	;y	HOM	E Low Total U	nits:	0	
	Transitional						
	*Note: If Development Cos	st = \$0, an Uno	derwriting Report has	not been completed.			
	<u>]</u>	FUNDING	INFORMATION				
		Applica		artment	A	Dete	
Competitive Housing	Tax Credit Amount:	Reques \$920,83		ysis* 920,833	Amort Term	Rate	
HOME Activity Fund A		9	\$O	\$0	0 (	0.00%	
HOME CHDO Operati	ing Grant Amount:	9	\$O	\$0			
*Note: If an Underwriting Report ha			commended for an awa al Feasibility Analysis).	ard, the credit amoun	t recommended is the A	pplicant Request	



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Perry Street Apts, TDHCA Number 10084

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ellis, District 13, S Points: 14 US Representative: Jackson Lee, District 18, NC

TX Representative: Edwards, District 146, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Greater OST/South Union Super Neighborhood #68, Preston Roe Letter Score: 24 S or O: S

Will bring affordable housing to neighborhood and increase land value.

### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

## **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance, by commitment, of a commitment from the City of Houston to provide a HOME loan to the Houston Area CDC in the amount of \$3,000,000, with the terms of financing provided, include the rate, term and amortization period.
- 2. Receipt, review, and acceptance, by commitment, of a commitment from the Houston Area CDC to provide a loan to partnership in the amount of \$3,000,000, with the terms of financing provided, including the rate, term and amortization period.
- 3. Receipt, and acceptance, by commitment, of a commitment from the Rockwell fund for \$192,000 with the terms of financing provided.
- 4. Receipt, review, and acceptance, by Cost Certification, of an attorney opinion clearly establishing that the proposed HACDC loan can be considered to be a valid debt with the reasonable expectation that it will be repaid in full.
- 5. Should the terms and rates of the proposed financing change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.
- 6. Receipt of a firm commitment from the City of Houston Housing and Community Development Department for funding in the amount of \$3,000,000, or a commitment from a qualifying substitute source in an amount not less than \$3,000,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Perry Street Apts, TDHCA Number 10084

### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 3

Total # Monitored: 1

### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 216 ✓ Meeting a Required Set-Aside Credit Amount\*: \$920,833

Recommendation: Has a competitive score within its allocation type and region

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

## **TEXAS DEPARTMENT OF** HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

### Real Estate Analysis Division **Underwriting Report**

REPORT DATE: 06/24/10	PROGRAM:	RAM: 9% LIHTC FILE NUM		file Numbe	ER:	10084		
DEVELOPMENT								
	Perry S	treet Apartme	ents					
Location: 4415 Perry Street					Regio	n: <u>6</u>		
City: Houston	County: Harris		Zip:	77021	✓ QCT	✓ DDA		
Key Attributes: Supportive Hou	ısing, Single Room	Occupancy, No	n-Profit,	New Constructi	on			
		ALLOCATION				_		
		ALLOCATION						
	F	REQUEST		RECC	MMENDATIO	ON		
TDHCA Program	Amount	Interest Amo	ort/Term	Amount	Interest	Amort/Term		
Housing Tax Credit (Annual)	\$920,833			\$920,833				
		CONDITIONS						
<ol> <li>Receipt, review, and acceptal HOME loan to the Houston Are including the rate, term and at</li> <li>Receipt, review, and acceptal loan to the partnership in the aterm and amortization period.</li> <li>Review, and acceptance, by of financing provided.</li> <li>Receipt, review, and acceptance</li> </ol>	a CDC in the amomortization period nce, by commitme amount of \$3,000,000 commitment, of a	ount of \$3,000,000 ent, of a commit 000, with the term commitment fro	D, with the ment from the Roman the	om the Houston ancing provided	Area CDC to , including th	ed, o provide a ne rate, th the terms		
proposed HACDC loan can be repaid in full.	•				_			
5 Should the terms and rates of t adjustment to the credit alloca			ne transa	action should be	e re-evaluate	ed and an		
	S	ALIENT ISSUES						
	TDHCA	SET-ASIDES for LU	JRA					
Income Limit		Rent Limit		Number of	Units			
30% of AMI	3	30% of AMI		8				

### STRENGTHS/MITIGATING FACTORS

 The development will serve a market need that is difficult to serve without access to substantial sources of private funds and grant donations.

50% of AMI

60% of AMI

 According to the Applicant's pro forma, the development may need as much as \$2.7M in additional operating subsidies over the 30 year affordability period.

72

80

WEAKNESSES/RISKS

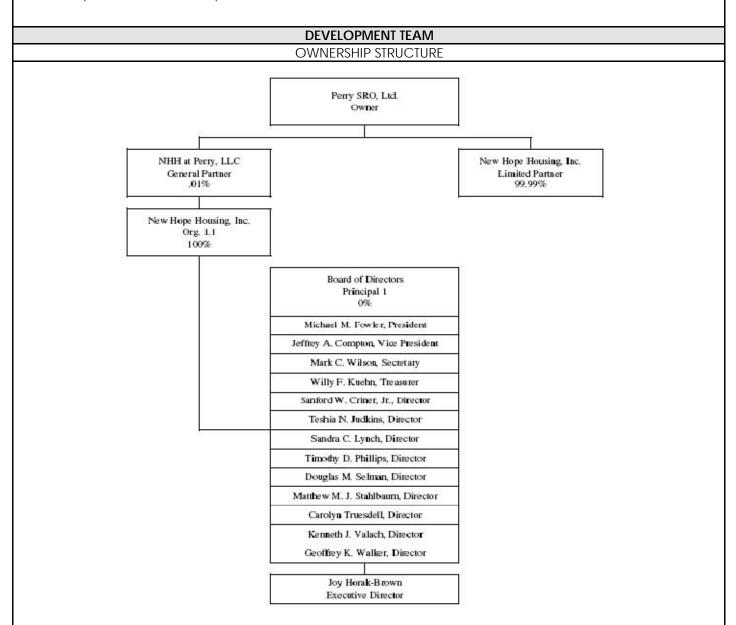
50% of AMI

60% of AMI

### STRENGTHS/MITIGATING FACTORS

### WEAKNESSES/RISKS

- The Applicant reports an average vacancy & collection loss of approximately 3.7% based on two recently placed in service 2008 comparables properties within the owner's portfolio; both comparables are within 6 miles of the subject.
- The market analysis indicates sufficient incomeeligible demand, possibly mitigating the need for an operating subsidy.
- The Gross Capture Rate of 13.8% is well below the maximum of 30% applicable to this development.
- Based on lease-up for recent developments in the PMA, and for two other SRO development's in New Hope Housing's portfolio, the market analyst expects absorption to be 15-20 units per moth.



CONTACT				
Phone:	(713)222-0290	Fax:	(713) 222-7770	

Email: joy@newhopehousing.com

PERRY APARTMENTS SITE PLAN

Joy Horak-Brown

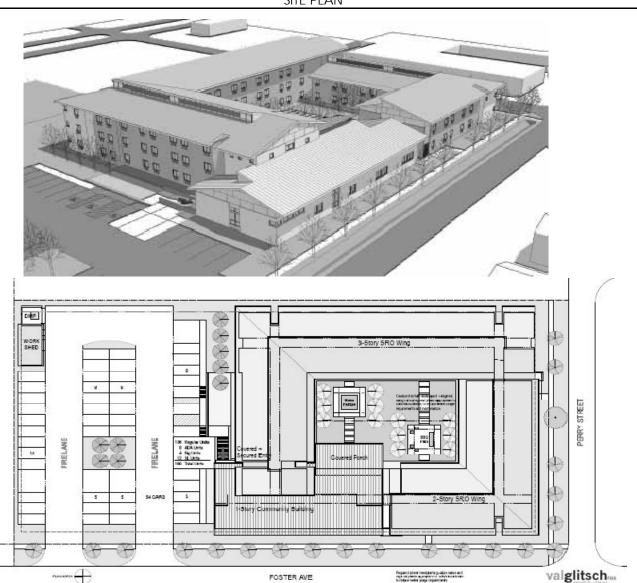
Contact:

## **IDENTITIES of INTEREST**

 The Applicant, Developer, property manager, and supportive services provider are related entities. These are common relationships for HTC-funded developments.

### PROPOSED SITE

SITE PLAN



BUILI	DING CONFIGURATION									
Building Type A										
Floors/Stories 3	Total Buildings									
Number 1	1									
BR/BA SF	Units Total Units Total	CE .								
0 1 240 136	136 32,64									
0 1 400 12	12 4,80	_								
0 1 440 12	12 5,28									
Units per Building 160	160 42,72	20								
Comments:  The building will be configured with one wing residential wing being two-stories, and anoth	, which houses the community center, being one-story, one er residential wing consisting of three-stories.									
	SITE ISSUES									
Total Size: 1.8366 acres Scattere	d sito?									
	00-yr floodplain? Yes Vo									
	be re-zoned? Yes No No N/A									
Comments:										
The City of Houston has no zoning ordinance										
TDHCA SITE INSPECTION										
Inspector: TDHCA Manufactured Housing Staff Date: 5/7/2010  Overall Assessment:										
	• " " □									
Excellent Acceptable	Questionable Poor Unacceptable									
Surrounding Uses:										
North: Light Industrial, Businesses, Houses	East: Cullen Blvd, Residential (Apts & SFR)	_								
South: Business, Residential, Loop 610	West: Homes, Manufacturing, Homes	_								
Comments:										
·	its to report; however the inspector indicated the following ratio	_								
or salient linkage attributes were observed as amenities: outdoor public recreation, indoor	"not observed/present" regarding proximity to the following pulling regreation, and a soniors center.	OIIC								
amenities. Outdoor public recreation, indoor	dublic recreation, and a semons center.									
HICHICLES	of ENVIRONMENTAL REPORTS									
nightights	OF ENVIRONMENTAL REPORTS									
Provider: Phase Engineering, Inc.	Date: 3/12/2010									
Recognized Environmental Concerns (RECs) and	Other Concerns:									
<ul> <li>"This assessment has revealed no evidence o</li> </ul>	recognized environmental conditions in connection with the									
property It is the opinion of Phase Engineer	ng, Inc. that no additional appropriate investigation is necessa	y to								
detect the presence of hazardous substance	s or petroleum products at the subject property." (p. 3)									
i i i i i i i i i i i i i i i i i i i										
	Market analysis									
Provider: O'Connor & Associates	Date: 3/8/2010									
Contact: Kenneth Araiza	Phone: (713) 686-9955									
Number of Revisions: none	Date of Last Applicant Revision: N / A									
Primary Market Area (DMA)	<del></del> ··	_								
Primary Market Area (PMA): 34 sq. mi	•									
· · · · · · · · · · · · · · · · · · ·	sus tracts in South Central Houston, from Mykawa Road to South	1								
iviain street east to west, and nom brays bayt	Main Street east to west, and from Brays Bayou to Sims Bayou north to south.									

	ELIGIBLE HOUSEHOLDS BY INCOME									
	Harris County Income Limits									
НН	30%	of AMI	40%	6 of AMI	50% o	f AMI	60%	of AMI		
size	min	max	min	max	min	max	min	max		
1	\$11,486	\$13,400			\$19,131	\$22,350	\$22,971	\$26,820		
2										
3										
4										
5										
6										

	Affordable Housing Inventory in Primary Market Area									
File #	Development	Туре	Target Population	Comp Units	Total Units					
	Proposed, Under Construction, and Unstabilized Comparable Developments									
	none									
	Other Affordable Developments in PMA since 2	2006								
07291	Cypress Creek at Reed Road	new	family	n/a	132					
060217	Reed Road Senior	new	senior	n/a	180					
	Stabilized Affordable Developments in PMA (pre-	2006)								
	Total Properties ( pre-2006 )	14		Total Units	2546					

	COMPARABLE SUPPLY in SECONDARY MARKET								
10266	Travis Street Plaza	new	SRO	n/a	192				
08232	Sakowitz Apts	new	SRO	n/a	166				
n/a	1414 Congress	rehab	SRO	n/a	57				
07210	New Hope Housing at Brays Crossing	new	SRO	n/a	149				

Proposed, Under Construction, and Unstabilized Comparable Supply:

The subject consists entirely of Single Room Occupancy units. The are no comparable units located within the defined Primary Market Area. However, there are a number of comparable developments in the surrounding area. New Hope Housing at Brays Crossing, 1414 Congress, and The Sakowitz Apartments are all being developed by the same Developer as the subject.

Brays Crossing contains 149 SRO units that are placing in service during the first half of 2010. It is located 3 miles east of the subject; its Primary Market Area is east of Mykawa Road, whereas the subject PMA is west of Mykawa. The most recent data provided to the Department from Brays Crossing indicates 40 occupied units as of April 2010.

1414 Congress is a rehabilitation property not funded through TDHCA. It is located 4 miles north of the subject; it contains 57 SRO units scheduled to place in service later in 2010. Sakowitz is a 2008 HTC property with 166 SRO units, located 6 miles north of the subject, also scheduled to place in service later in 2010.

There is also another 2010 HTC application that would be considered comparable. Travis Street Apartments is located 3 miles northwest of the subject, and proposes 192 SRO units specifically targeted to veterans. There are two census tracts common to the PMA's for Travis Street and the subject. These two tracts contain only 7% of the population of the subject PMA; this is not considered to be significant to the calculation of demand for the subject.

OVERALL DEMAND ANALYSIS						
	Market Analyst	Underwriter				
Total Households in the Primary Market Area	42,585	42,585				
Potential Demand from the Primary Market Area	1,810	1,158				
Potential Demand from Section 8 Voucher holders	163	0				
GROSS DEMAND	1,973	1,158				
Subject Affordable Units	160	160				
Unstabilized Comparable Units	0	0				
RELEVANT SUPPLY	160	160				
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	8.1%	13.8%				

#### Demand Analysis:

The Market Analyst calculated demand based on all one-person households, including homeowners as well as renters. The Market Analyst identified Potential Demand for 1,810 units from income-qualified one-person households in the PMA; the Analyst also identified Potential Demand for 163 units from holders of Section 8 Vouchers; this amounts to Gross Demand for 1,973 units, indicating a Gross Capture Rate of 8.1% for the subject 160 units.

The Market Analyst's calculations are based on demographic data from Claritas. The underwriting analysis is based on Ribbon Demographics HISTA data. While this is also sourced from Claritas data, the HISTA report provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, the HISTA report indicates a higher concentration of renter households in the target income range. However, the Underwriter only includes one-person renter households, resulting in a lower Gross Demand. The Underwriter calculates Gross Demand for 1,158 units, resulting in a Gross Capture Rate of 13.8%.

The subject is designated as supportive housing. It is therefore considered to be targeting a special needs population, and the maximum Gross Capture Rate is 30%. The analysis indicates sufficient demand from the income-eligible population to support the subject. Demand from Section 8 Vouchers was not considered because an acceptable Gross Capture Rate was concluded without it.

As indicated by the Market Analyst and the Applicant, this Gross Capture Rate is likely overstated. The Applicant has an operating subsidy agreement in place, and will therefore rent to many individuals below the minimum incomes applied in this analysis. The Applicant also indicates that at its comparable properties, many tenants come from outside the immediate market area through referrals from agencies and organizations throughout the Houston area.

PMA DEMAND by UNIT TYPE										
		Market Analyst						Und	erwriter	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
0 BR/30%		351	8	0	2%		333	8	0	2%
0 BR/50%		0	72	0	N/A		406	72	0	18%
0 BR/60%		1835	80	0	4%		419	80	0	19%

Footnote: The Market Analyst's demand includes homeowners; the Underwriter's demand is limited to renter households.

#### Primary Market Occupancy Rates:

"The occupancies of the rent comparables included in this study range from 90% to 100%, with an average of 98.00%. The average occupancy for apartments in the subject's primary market area was reported at 90.42% in the most recent O'ConnorData apartment market data program for the subject's primary market area and 89.92% in the latest quarterly report.

Managers of SRO projects interviewed for this analysis indicate a waiting list is typical for the market and had occupancies ranging from 90% to 100%. Lower occupancies in the SRO projects tend to be older or poorly managed properties." (p. 38)

Canal Street Apartments, an SRO property operated by the Applicant, reports 94% occupancy in April 2010. The Applicant's newest property, Bray's Crossing, placed in service in February 2010, and has leased 40 units in its first two months.

#### Absorption Projections:

"Brays Crossing ... is averaging 20 units per month. Cypress Creek is the most recent Family HTC property built (2009) within the PMA and reported an average absorption rate of 15 units per month. The Oakmoor Apartments (Family HTC) was built in 2007 and reported a very brisk lease-up with 84% of the property leased up before opening or an average of 74 units per month. The Canal Street Apartments, a SRO project, reportedly stabilized in 5 months indicating an absorption rate of 24units. There are currently no rent-restricted complexes under construction and no market-rate complexes under construction. We are projecting an absorption rate of 15-25 units per month and anticipated to be at stabilized occupancy (92.5%) within eight months." (p. 99)

#### Market Impact:

"The closest SRO project (YMCA Cossaboom) is presently 100% occupied. The subject property should be highly competitive in this market, and should achieve stabilized occupancy within eight months after completion. As with most new projects, pre-leasing will take place during the construction phase. Based on our analysis of the subject property's primary market area, there is sufficient demand to construct and successfully absorb the Perry Street Apartments.' (p. 99)

### Comments:

The market study provides sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS									
Income:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A					

The Applicant's estimated rents are based on an operating subsidy agreement provided by the owner of the General Partner, New Hope Housing, Inc. The subject property will be a single room occupancy, supportive housing development that will serve very low income tenants and provide extensive supportive housing services available to all tenants. New Hope Housing, Inc (the General Partner) will provide an "operating subsidy as secondary income to offset the estimated expenses that will not be covered by the tenant paid rental income." The development will be all bills paid. Secondary income estimates (excluding the operating subsidy) are within current guidelines of \$5-\$20/unit/month at \$13.13/unit/month collected from laundry, vending and guest fees.

The Applicant estimated vacancy and collection losses of 7.5%, which is consistent with Department guidelines. Additionally, the Applicant utilized an operating subsidy amount that is approximately equal to the projected vacancy and collection loss, \$67K. The Applicant stated that the subsidy was set equal to the estimated vacancy and collection loss in order to result in breakeven operations over 15 years.

Per the Real Estate Analysis Rules, the Underwriter's rents are based on the Applicant's proposed rents, with the exception of the eight (8) 240 square foot units at the 30% rent level, for which the Underwriter limited these rents to the program maximum rents. The Underwriter's gross potential rent is approximately 1% or \$7,680 less than the Applicant's gross potential rents due to the difference in rent for the 30% units.

Based on the Underwriter's analysis the operating subsidy does not appear to be needed in order to achieve break even operations projected through 15-years of stabilized operations. Therefore, the Underwriter did not include the operating subsidy within the annual operating pro forma.

The Underwriter utilized a total vacancy and collection loss of 5%, based on historical occupancy rates of other developments within New Hope Housing's portfolio, as well as historical occupancy of comparable developments surveyed by the market analyst.

Vacancy levels for two comparable New Hope Housing properties in Harris County, Hamilton Street Residence (non-TDHCA development) and Canal Street Apartments (# 03808), indicated an average vacancy and collection loss rate of 3.7%. The average occupancy for comparable developments surveyed in the market study was 98%.

Expense:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A	

The Applicant's expense estimate of \$4,516/unit annually is not within 5% of the Underwriter's projection of \$4,213/unit annually based on TDHCA and IREM expense database figures as well as operating history of comparable developments within the New Hope Housing portfolio. Several of the Applicant's expense line-items differ significantly as compared to the Underwriter's projections: payroll expenses are higher by \$47K (19%), and property taxes are lower by \$4.5K (18%). Additionally, the Applicant's estimate for management fee departs from the standard 5% of effective gross income.

In order to support these estimates the Applicant provided a management agreement for a comparable property (New Hope Housing at Brays Crossing #07210) which reported a management fee not to exceed 6% of effective gross income. The Applicant also provided a staffing plan which supported approximately \$251K in payroll expenses, however the Applicant did not revise their initial estimate of approximately \$299K; therefore, the Underwriter used the staffing plan to justify a higher payroll expense estimate as compared to database figures.

The Applicant reports that Harris County does not provide a true property tax exemption for non-profit organizations, but rather the property tax assumption for the subject is based on the published cap rate of 13% to estimate the assessed value for an income producing property. The Applicant supported their projection based on an Appraisal Consulting Assignment involving the Projected Property Tax Burden for the subject performed by O'Connor & Associates for New Hope Housing at Brays Crossing (#07210). Brays Crossing is a 149 unit development and the study reports that \$23,016 (or \$154/unit) is a reasonable assumption of that development's property tax burden. The Underwriter applied the per unit figure of \$154 to the 160 units within the subject development based on the supporting documentation provided by the Applicant. Of note, the property tax estimate used by the Underwriter's is in line with the estimate that results from the use of the standard methodology, which is to utilize the Underwriter's NOI and the published capitalization rate.

#### Conclusion:

The Applicant's net operating income is within 5% of the Underwriter's, but the Applicant's estimates of effective gross income and expenses are not within 5% of the Underwriter's; therefore, the Underwriter's year one pro forma will be used in the analysis. Because the development is classified as Supportive Housing and is anticipated to operate without conventional debt, pursuant to §1.32(g)(3)(C) it is exempted from debt coverage ratio requirements.

#### Feasibility:

Because the development is classified as Supportive Housing for at least 50% of the units, the development can be classified as feasible under §1.32(i)(6)(B) of the 2010 Real Estate Analysis Rules. The Applicant has documented capacity to provide sufficient resources to offset future operating deficits. This will be the third property funded to this sponsor by TDHCA since 2003. New Hope Housing has committed ongoing operating subsidies for each property. As New Hope Housing continues to pursue development of new SRO properties, the organization must escalate fundraising activities to cover a potential operating deficit across their development portfolio.

	ACQUISITION IN			
	ASSESSED	VALUE		
Land Only: 1.837 acres  Existing Buildings:	\$162,000 \$4,680	Tax Year: Valuation by:	2010 Harris CAI	<u> </u>
Total Assessed Value:	\$166,680	Tax Rate:	2.5237	
Comments:	\$100,000		2.5257	
The \$4,680 value reported by H concrete slabs that were repor CAD values were available, how 2009 tax rates were used in the	ted used as a parking lot a wever 2010 tax rates were	according to the Phase I ES	A report. The 2010	) Harris
	EVIDENCE of PROP	ERTY CONTROL		
Type: Commercial Contract - L	nimproved Property		Acreage: 2	2.41
Contract Expiration: 10/29/	2010 Valid T	hrough Board Date?	 ✓ Yes	□ No
Acquisition Cost: \$525,000	Other:	Development Acreage is	<del></del>	_
Seller: Avi Ron Comments:	Relate	d to Development Team?	Yes	✓ No
Applicant is proposing to purch will consist of only 80,000 square cost to account for the undeverapproximately \$400,000 plus eli-	e feet of the total land pur loped land. The eligible a gible closing costs.	chase. The Applicant prora acquisition cost, as calculate	ated the eligible a	cquisition
(	CONSTRUCTION COST ES	SIIMAIE EVALUATION		
COST SCHEDULE Number of Revis	sions: None	Date of Last Applicant Re	evision: N/A	
Acquisition Value:  The Applicant claims a prorated 2.41 acres will be purchased for development site acreage to be a total acquisition value of \$40! the Underwriter's prorated calco acquisition cost. The Applicant's reasonable as this is an arms-left.	r \$525K per the contract. se a 1.8366 acre portion o 5,565 as reported in the ap- ulation plus closing costs; s acquisition cost of \$2,535	The legal description and b f the total land purchased. oplication materials. This val therefore, the Underwriter u	ooundary survey re The Applicant had ue was slightly low used the Applicant	eport s claimed ver than t's
Site work Cost:  The Applicant's projection of sit third-party documentation is re		t is below the \$9K/unit guide	eline; therefore no	further
Direct Construction Cost:  The Applicant's direct construct  Marshall & Swift Residential Cost  development. The Underwriter'	t Handbook based on ho	tel costs as this is a Single Re	esidence Occupa	
Reserves:  The Syndicator's commitment le reserve of \$60K, reserve for repl The Underwriter has used these	acements of \$40K, escrow	reserve of \$350K, and an o	pperating reserve	· ·

### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a Hurricane Rita GO Zone.

### Conclusion:

The Applicant's total development costs are within 5% of the Underwriter's estimates; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate the eligible basis. An eligible basis of \$7,870,370 supports annual tax credits of \$920,833 based on a syndication rate of \$0.62. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommendation allocation.

		FINAN	CING STR	UCTURE				
SOURCES	& <i>USES</i> Number of I	Revisions: 1		Date of La	ast Applica	ant Revision	ı: <u> </u>	6/22/2010
Source:	JPMorgan Chase	Bank, N.A.		Туре:	Interin	n Financing	1	
Principal:	\$4,381,327	Interest Rate:	8.0%	[	✓ Fixed	Term:	18	months
Source:	Houston Area Cor Corporation	nmunity Development		Туре:	Interin	n to Permai	nent Fina	ancing
Principal: Comment	\$3,000,000	Interest Rate:	0.0%	[	✓ Fixed	Amort:	480	months
Houston extend are sou HOME I for forg  Therefor eligible commir receipt HOME I partner amortiz  Neither Becaus must be certifica	n for a \$3M HOME In, a single balloon parced from the feder oan from the City of iveness.  The control of the control of the control of the latest part of the Houston of the Houston of the Applicant's nor the the ultimate source of the control of	erm with no payments vestment Partnership from the partnership will be coan terms outlined by s contingent upon the stance, by commitmer Area CDC, and a comof \$3,000,000, with the the Underwriter's profes of the loan is federa sult, this report is conditions of the partnership will be the Underwriter's profes of the loan is federal sult, this report is conditions of the partnership will be the Underwriter's profes of the loan is federal sult, this report is conditions of the partnership with the partnership will be the Underwriter's profes of the loan is federal sult, this report is conditions of the partnership will be the partnership will be the underwriter's professions of the partnership will be the partnership w	e at terms of a location terms of finding indication or a continuous indication of a continuous indication or a continuous indica	tured as a cower's opt of the fund to be except that do not indice on of an LIF mmitment from the Hanancing part of the load receipt, re-	a loan at 09 ion to elect is to the Applicate an operation of the Court of the Court of the \$3M loads and to be convicted and the court of the \$3M loads and to be convicted and the convicted a	% for 20 yearst forgivened by the funds to botton for for This report City of House a CDC to pencluding the considered vacceptane	ars, with ess. Since the same asis, due to be exceptiveness is conditionated to provide e rate, the ability to alid desce, by constant of the	options to e HOME funds e terms as the e to the option  luded from s. The final itioned on provide a a loan to the erm and  b be repaid. ot, the loan ost
Source:	Rockwell Fund, Ind	<u>.</u>		Type:	Grant			_
Principal:	\$192,000	Interest Rate:	N/A			Amort:	N/A	months
is cond for \$192	plicant has applied itioned on receipt, re	to the Rockwell Fund, I eview, and acceptant of financing provided.	ce, by cor	nmitment,	, of a comr	mitment fro	m the R	ockwell Fund

Source:	National Equity Fund	l, Inc.	Туре:	Syndication	
Proceeds:	\$5,708,935	Syndication Rate:	62%	Anticipated HTC:	\$920,833
Amount:	\$0		Туре:	Deferred Developer F	ees
		CONCLUS	SIONS		
need fo	r \$5,708,935 in gap fu	pment cost estimate less the nds. Based on the submitted o fill this gap in financing. Th	d syndication	terms, a tax credit alloca	ation of \$920,833
А	llocation determined	by gap in financing:		\$920,833 \$920,833	
The allo amount equity p The Unc Develop	, is recommended. The proceeds of \$5,708,939 derwriter's recommendoer fees of \$1,026,500	sted by the Applicant, which are recommended annual to based on a syndication raded financing structure indicate available for deferral to year cumulative cash flow.	ax credit awar te of \$0.62 pe cates the nee of fill any unfore	d of \$920,833 is recommer tax credit dollar.  d for no additional perm	ended resulting in anent funds.

Underwriter:	Colton Sanders	Date:	June 24, 2010
Manager of Real Estate Analysis:	Audrey Martin	Date:	June 24, 2010
Director of Real Estate Analysis:	Brent Stewart	Date:	June 24, 2010

## **UNIT MIX/RENT SCHEDULE**

Perry Street Apartments, Houston, 9% LIHTC #10084

LOCATION DATA					
CITY:	Houston				
COUNTY:	Harris				
SUB-MARKET:					
OGRAM REGION:	6				
URAL RENT USED:	No				
IREM REGION:	Houston				

UNIT DISTRIBUTION										
# Beds	Beds # Units % Total									
Eff	160	100.0%								
1										
2										
3										
4										
TOTAL	160	100.0%								

		Other	Unit Des	gination		
PI	ROGRAMS	<b>3</b> :				
Rent Limit	Eff	1	2	3	4	<b>Total Units</b>
MISC						

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:	N/A					
APP % - CONSTRUCTION:	9.00%					

	UNIT MIX / MONTHLY RENT SCHEDULE																	
	UNIT	DESCRI	PTION		PROG	RAM REN	LIMITS	1	APPLICA	IT RENTS	3		TDHCA	RENTS			MARKE	T RENTS
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Operational Subsidy from New Hope Housing	Market Rent	TDHCA Savings to Market
TC 30%	8	0	1	240	\$335	\$0	\$335	\$80	\$1.73	\$415	\$3,320	\$2,680	\$335	\$1.40	\$0	\$415	\$450	\$115
TC 50%	72	0	1	240	\$558	\$0	\$558	(\$143)	\$1.73	\$415	\$29,880	\$29,880	\$415	\$1.73	(\$143)	\$415	\$450	\$35
TC 60%	56	0	1	240	\$670	\$0	\$670	(\$255)	\$1.73	\$415	\$23,240	\$23,240	\$415	\$1.73	(\$255)	\$415	\$450	\$35
TC 60%	12	0	1	400	\$670	\$0	\$670	(\$235)	\$1.09	\$435	\$5,220	\$5,220	\$435	\$1.09	(\$235)	\$435	\$500	\$65
TC 60%	12	0	1	440	\$670	\$0	\$670	(\$225)	\$1.01	\$445	\$5,340	\$5,340	\$445	\$1.01	(\$225)	\$445	\$510	\$65
TOTAL:	160			42,720							\$67,000	\$66,360						
AVG:				267				(\$184)	\$1.57	\$419			\$415	\$1.55	(\$188)	\$419	\$458	(\$44)
ANNUAL:											\$804,000	\$796,320						

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Perry Street Apartments, Houston, 9% LIHTC #10084

		-	u eet Aparu	ments, nouston		0004		
	Rentable Sq Ft:	<u>42,720</u>		TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$796,320	\$804,000			
Secondary Income Operating Subsidy		er Unit Per Month:	\$13.13 \$0.00	25,200	25,200 66,996		Per Unit Per Month	
Other Support Income:		er Unit Per Month: er Unit Per Month:	\$0.00	0	00,990		Per Unit Per Month Per Unit Per Month	
POTENTIAL GROSS INCOME		er Unit Per Month:	\$13.13	\$821,520	\$896,196		Per Unit Per Month	
Vacancy & Collection Loss		tial Gross Income:	-5.00%	(41,076)	(67,212)		of Potential Gross	
Employee or Other Non-Rental Un	its or Concess	ions		0	0			
EFFECTIVE GROSS INCOME				\$780,444	\$828,984			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	6.18%	\$301	1.13	\$48,205	\$46,751	\$1.09	\$292	5.64%
Management	6.00%	\$293	1.10	46,827	45,235	1.06	283	5.46%
Payroll & Payroll Tax	32.23%	\$1,572	5.89	251,531	298,527	6.99	1,866	36.01%
Repairs & Maintenance	9.01%	\$439	1.65	70,316	71,182	1.67	445	8.59%
Utilities	11.38%	\$555	2.08	88,791	90,074	2.11	563	10.87%
Water, Sewer, & Trash	4.47%	\$218	0.82	34,864	36,396	0.85	227	4.39%
Property Insurance	7.00%	\$341	1.28	54,596	60,000	1.40	375	7.24%
Property Tax 2.5237	3.17%	\$154	0.58	24,715	20,252	0.47	127	2.44%
Reserve for Replacements	5.13%	\$250	0.94	40,000	40,000	0.94	250	4.83%
TDHCA Compliance Fees	0.82%	\$40	0.15	6,400	6,400	0.15	40	0.77%
Other:	1.00%	\$49	0.18	7,800	7,800	0.18	49	0.94%
TOTAL EXPENSES	86.37%	\$4,213	\$15.78	\$674,045	\$722,617	\$16.92	\$4,516	87.17%
NET OPERATING INC	13.63%	\$665	\$2.49	\$106,399	\$106,367	\$2.49	\$665	12.83%
DEBT SERVICE								_
Houston Area CDC				\$0	\$0			
Rockwell Fund, Inc				\$0	\$0			
Additional Financing				\$0	\$0			
TOTAL DEBT SERVICE				0	0			
NET CASH FLOW				\$106,399	\$106,367			
AGGREGATE DEBT COVERAGE I	RATIO			N/A	N/A			
RECOMMENDED DEBT COVERAGE	GE RATIO			N/A				
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	4.55%	\$2,535	\$9.49	\$405,565	\$405,565	\$9.49	\$2,535	4.56%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	4.50%	\$2,506	\$9.39	401,000	401,000	9.39	2,506	4.51%
Direct Construction	41.03%	\$22,846	\$85.57	3,655,359	3,648,050	85.39	22,800	40.99%
Contingency 4.99%	2.27%	\$1,265	\$4.74	202,453	202,453	4.74	1,265	2.27%
Contractor's Fees 13.97%	6.36%	\$3,543	\$13.27	566,867	566,867	13.27	3,543	6.37%
Indirect Construction	16.73%	\$9,316	\$34.89	1,490,500	1,490,500	34.89	9,316	16.75%
Ineligible Costs	0.84%	\$469	\$1.76	75,000	75,000	1.76	469	0.84%
Developer's Fees 14.98%	11.52%	\$6,416	\$24.03	1,026,500	1,026,500	24.03	6,416	11.53%
Interim Financing	6.01%	\$3,344	\$12.52	535,000	535,000	12.52	3,344	6.01%
Reserves	6.17%	\$3,438	\$12.87	550,000	550,000	12.87	3,438	6.18%
TOTAL COST	100.00%	\$55,676.53	\$208.53	\$8,908,244	\$8,900,935	\$208.36	\$55,631	100.00%
Construction Cost Recap	54.17%	\$30,160	\$112.96	\$4,825,679	\$4,818,370	\$112.79	\$30,115	54.13%
SOURCES OF FUNDS					_	RECOMMENDED		
Houston Area CDC	33.68%	\$18,750	\$70.22	3,000,000	3,000,000	\$3,000,000	Developer F	ee Available
Rockwell Fund, Inc	2.16%	\$1,200	\$4.49	192,000	192,000	192,000	\$1,02	6,500
National Equity Fund, Inc.	64.09%	\$35,681	\$133.64	5,708,935	5,708,935	5,708,935	% of Dev. F	ee Deferred
Deferred Developer Fees	0.00%	\$0	\$0.00	0	0	0	0	%
Additional (Excess) Funds Req'd	0.08%	\$46	\$0.17	7,309	0	0	15-Yr Cumula	tive Cash Flow
TOTAL SOURCES	· · · · · · · · · · · · · · · · · · ·	<u> </u>	· · · · · · · · · · · · · · · · · · ·	\$8,908,244	\$8,900,935	\$8,900,935	\$1,02	1,174

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Perry Street Apartments, Houston, 9% LIHTC #10084

### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$70.38	\$3,006,634
Adjustments				
Exterior Wall Finish	6.00%		\$4.22	\$180,398
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.75%		2.64	112,749
Roofing			0.00	0
Subfloor			1.33	56,960
Floor Cover			2.93	125,276
Breezeways	\$23.05	0	0.00	0
Balconies	\$0.00	0	0.00	0
Plumbing Fixtures	\$845	(160)	(3.16)	(135,200
Rough-ins	\$420	0	0.00	0
Refrigerator & Microwave	\$1,500	160	5.62	240,000
Exterior Stairs	\$1,900	8	0.36	15,200
Enclosed Corridors	\$60.46	14223	20.13	859,923
Elevator: Included in Ba	ase Cost	1	0.00	0
Other:			0.00	0
Parking Garage	\$9.70	0	0.00	0
Heating/Cooling			1.85	79,032
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$68.80	5,966	9.61	410,441
Other: fire sprinkler	\$2.25	56,943	2.46	105,091
SUBTOTAL			118.36	5,056,504
Current Cost Multiplier	0.99		(1.18)	(50,565
Local Multiplier	0.90		(11.84)	(505,650
TOTAL DIRECT CONSTRUC	CTION COST	S	\$105.34	\$4,500,289
Plans, specs, survy, bld prm	3.90%		(\$4.11)	(\$175,511
Interim Construction Interest	3.38%		(3.56)	(151,885
Contractor's OH & Profit	11.50%		(12.11)	(517,533
NET DIRECT CONSTRUCTI	ON COSTS		\$85.57	\$3,655,359

### PROPOSED PAYMENT COMPUTATION

Houston Area CDC	\$3,000,000	Amort	0
Int Rate	0.00%	DCR	#DIV/0!
Rockwell Fund, Inc	\$192,000	Amort	0
Int Rate	0.00%	Subtotal DCR	#DIV/0!
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	#DIV/0!
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	#DIV/0!
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	#DIV/0!

### RECOMMENDED FINANCING STRUCTURE:

Houston Area CDC	\$0
Rockwell Fund, Inc	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$0

Houston Area CDC	\$3,000,000	Amort	0		
Int Rate	0.00%	DCR	#DIV/0!		

Rockwell Fund, Inc	\$192,000	Amort	0	
Int Rate	0.00%	Subtotal DCR	#DIV/0!	

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	#DIV/0!	

### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$796,320	\$812,246	\$828,491	\$845,061	\$861,962	\$951,676	\$1,050,727	\$1,160,088	\$1,414,141
Secondary Incom	ne	25,200	25,704	26,218	26,742	27,277	30,116	33,251	36,712	44,751
Operating Subsid	iy	0	0	0	0	0	0	0	0	0
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	821,520	837,950	854,709	871,804	889,240	981,792	1,083,978	1,196,800	1,458,892
Vacancy & Collect	ction Loss	(41,076)	(41,898)	(42,735)	(43,590)	(44,462)	(49,090)	(54,199)	(59,840)	(72,945)
Employee or Oth	er Non-Rental	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$780,444	\$796,053	\$811,974	\$828,213	\$844,778	\$932,703	\$1,029,779	\$1,136,960	\$1,385,947
EXPENSES at	3.00%									
General & Admin	istrative	\$48,205	\$49,651	\$51,141	\$52,675	\$54,255	\$62,897	\$72,915	\$84,528	\$113,599
Management		46,827	47,763	48,718	49,693	50,687	55,962	61,787	68,218	83,157
Payroll & Payroll	Tax	251,531	259,077	266,849	274,855	283,100	328,191	380,463	441,061	592,749
Repairs & Mainte	enance	70,316	72,425	74,598	76,836	79,141	91,746	106,359	123,299	165,703
Utilities		88,791	91,455	94,199	97,025	99,935	115,852	134,305	155,696	209,242
Water, Sewer & 7	Γrash	34,864	35,910	36,987	38,097	39,240	45,490	52,735	61,134	82,159
Insurance		54,596	56,234	57,921	59,658	61,448	71,235	82,581	95,734	128,659
Property Tax		24,715	25,457	26,220	27,007	27,817	32,248	37,384	43,338	58,243
Reserve for Repl	acements	40,000	41,200	42,436	43,709	45,020	52,191	60,504	70,140	94,263
TDHCA Complian	nce Fee	6,400	6,592	6,790	6,993	7,203	8,351	9,681	11,222	15,082
Other		7,800	8,034	8,275	8,523	8,779	10,177	11,798	13,677	18,381
TOTAL EXPENSE	s	\$674,045	\$693,798	\$714,134	\$735,071	\$756,626	\$874,340	\$1,010,511	\$1,168,048	\$1,561,238
NET OPERATING	INCOME	\$106,399	\$102,255	\$97,840	\$93,142	\$88,151	\$58,363	\$19,269	(\$31,089)	(\$175,290)
DEBT SE	RVICE									
First Lien Financin	g	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NET CASH FLOW		\$106,399	\$102,255	\$97,840	\$93,142	\$88,151	\$58,363	\$19,269	(\$31,089)	(\$175,290)
DEBT COVERAGE	E RATIO	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

### HTC ALLOCATION ANALYSIS -Perry Street Apartments, Houston, 9% LIHTC #10084

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$405,565	\$405,565		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$401,000	\$401,000	\$401,000	\$401,000
Construction Hard Costs	\$3,648,050	\$3,655,359	\$3,648,050	\$3,655,359
Contractor Fees	\$566,867	\$566,867	\$566,867	\$566,867
Contingencies	\$202,453	\$202,453	\$202,453	\$202,453
Eligible Indirect Fees	\$1,490,500	\$1,490,500	\$1,490,500	\$1,490,500
Eligible Financing Fees	\$535,000	\$535,000	\$535,000	\$535,000
All Ineligible Costs	\$75,000	\$75,000		
Developer Fees				
Developer Fees	\$1,026,500	\$1,026,500	\$1,026,500	\$1,026,500
Development Reserves	\$550,000	\$550,000		
TOTAL DEVELOPMENT COSTS	\$8,900,935	\$8,908,244	\$7,870,370	\$7,877,679

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$7,870,370	\$7,877,679
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$10,231,481	\$10,240,983
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$10,231,481	\$10,240,983
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$920,833	\$921,688

Syndication Proceeds 0.6200 \$5,708,937 \$5,714,239

Total Tax Credits (Eligible Basis Method) \$920,833 \$921,688

Syndication Proceeds \$5,708,937 \$5,714,239

Requested Tax Credits \$920,833 Syndication Proceeds \$5,708,935

Gap of Syndication Proceeds Needed \$5,708,935

Total Tax Credits (Gap Method) \$920,833

Recommended Tax Credits 920,833

Syndication Proceeds \$5,708,935

Page 16 of 16



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Silver Spring at Chapel Hill, TDHCA Number 10089

	BASIC DEVELOPMENT INFORMATION						
Site Address: SWC of Bonds Ranch Rd. and Business 287/Saginaw Blvd. Development #:							
City: For	t Worth	Region: 3		Population Served:	Elderly		
County: Tar	rant	Zip Code: 7617	9	Allocation:	Urban		
HTC Set Asides:	$\square$ At-Risk $\square$ Nonprofit	□USDA □Rur	al Rescue	HTC Housing Activity*:	NC		
HOME Set Asides:	□CHDO □Prese	ervation $\Box$ Gene	eral				
	*HTC Housing Activity: Rehabilitation	on=RH, Adaptive Reuse=A	ADR, New Construc	tion=NC, Single Room Occupancy=SR	0		
	<u>O</u>	WNER AND DEVE	LOPMENT TEA	<u>AM</u>			
Owner:	Silver Sp	oring at Chapel Hill	l, L.P.				
Owner Contact and	d Phone: Alice Wo	ong, (214) 731-920	)8				
Developer:	Realty C	apital Corporation					
Housing General (	Contractor: CF Jorda	an Construction, L	LC				
Architect:	O'Brien	& Associates, Inc.					
Market Analyst:	Apartme	nt Market Data, L.	L.C.				
Syndicator:	·	d James Tax Cred					
Supportive Service	•	e Real Estate Serv					
Consultant and Co	·	o real Estato Core	71000				
Consultant and Co	madt. 14/74,						
		<u>UNIT/BUILDING IN</u>	IFORMATION	ļ			
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>			stricted Units:	100		
	5 0 45 50		Market Rate Units:				
	Eff 1 BR 2 BR 3 BR	·		Owner/Employee Units:			
T (D 101	0 64 36 0	0 0		velopment Units:	100		
Type of Building:				velopment Cost*:	\$0 16		
☐ Duplex	✓ 5 units or more per b	-		of Residential Buildings: ligh Total Units:	16 0		
Triplex	☐ Detached Residence			ow Total Units:	0		
☐ Fourplex☐ Townhome	☐ Single Room Occupa☐ Transitional	ancy	TIOME E	ow rotal orlito.	ŭ		
		Cost = \$0, an Underwritin	a Report has not be	een completed			
	Note. Il Developinent	FUNDING INFO		sen completed.			
		Applicant	Departm	nent			
		Request	Analysis		Rate		
Competitive Hous	sing Tax Credit Amount:	\$914,179		\$0			
HOME Activity Fu	und Amount:	\$0		\$0 0 0	0.00%		
HOME CHDO O	perating Grant Amount:	\$0		\$0			
*Note: If an Underwriting Re	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Silver Spring at Chapel Hill, TDHCA Number 10089

### PUBLIC COMMENT SUMMARY

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Nelson, District 12, NC Points: 0 US Representative: Granger, District 12, NC

TX Representative: Geren, District 99, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment from the City of Fort Worth Housing and Economic Development Department for funding in the amount of \$480,000, or a commitment from a qualifying substitute source in an amount not less than \$48,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Silver Spring at Chapel Hill, TDHCA Number 10089

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score:190 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	at (pending the Financial Fear	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Silver Spring at Forney, TDHCA Number 10090

BASIC DEVELOPMENT INFORMATION									
Site Address: SEC of FM 548 and Reeder Ln.						Development #:			10090
City: Fo	rney	ſ	Region:	3		Populati	on Serve	ed:	Elderly
County: Ka	ufman	Z	ip Code:	75126			Allocation	on:	Rural
HTC Set Asides:	□At-Risk □N	Nonprofit	USDA	□Rural F	Rescue I	HTC Housir	ng Activi	ty*:	NC
HOME Set Asides	: CHDO	Preser	vation	□General					
	*HTC Housing Activ	vity: Rehabilitation	=RH, Adaptiv	/e Reuse=ADR,	New Construction	on=NC, Single F	Room Occup	ancy=SRO	
		OV	/NER AN	D DEVELO	PMENT TEA	M			
Owner:		Silver Spri	ng at For	ney, L.P.					
Owner Contact ar	nd Phone:	Alice Won	g, (214)	731-9208					
Developer:		Realty Ca	pital Corp	oration					
Housing General	Contractor:	TBD							
Architect:		O'Brien &	Associate	es					
Market Analyst:		Apartmen	t Market I	Data, L.L.C					
Syndicator:		Raymond	James T	ax Credit F	unds, Inc.				
Supportive Service	es:	Capstone	Real Esta	ate Service	s				
Consultant and C	ontact:	N/A,							
		U	NIT/BUII [	DING INFO	RMATION				
Unit Breakdown:	<u>30%</u> 40% <u>\$</u>	<u>-</u> 50% <u>60%</u>		<u> </u>		tricted Units	ş.		80
ome Broakaomin	4 0	36 40			Market Ra				0
	Eff 1 BR 2	2 BR 3 BR 4	4 BR 5 B	<u>BR</u>	Owner/En	nployee Uni	its:		0
	0 44	36 0	0 0		Total Dev	elopment U	nits:		80
Type of Building:					Total Dev	elopment C	ost*:		\$0
☐ Duplex	✓ 5 units or r	more per bui	lding			f Residentia		igs:	12
☐ Triplex	$\square$ Detached	Residence				gh Total Un			0
☐ Fourplex		om Occupan	су		HOME Lo	w Total Uni	ts:		0
☐ Townhome	☐ Transition	al							
	*Note:	If Development C		•		en completed.			
				G INFORM					
			Applio Requ		Departme Analysis*		Amort	Term	Rate
Competitive Hou	ısing Tax Credit	t Amount:	\$802,			\$0			
HOME Activity F	und Amount:			\$0		\$0	0	0	0.00%
HOME CHDO O	perating Grant /	Amount:		\$0		\$0			
*Note: If an Underwriting R	eport has not been co			recommended for		credit amount re	ecommende	d is the Applic	cant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Silver Spring at Forney, TDHCA Number 10090

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, S Points: 14 US Representative: Hensarling, District 5, NC

TX Representative: Brown, District 4, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 94 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment from the City of Forney Economic Development Corporation for funding in the amount of \$280,000, or a commitment from a qualifying substitute source in an amount not less than \$280,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Silver Spring at Forney, TDHCA Number 10090

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 209 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Silver Spring Grand Heritage, TDHCA Number 10092

BASIC DEVELOPMENT INFORMATION									
Site Address: SWC of Hwy 78 and C.R. 484						Development #: 1009			10092
City: Lav	on	F	Region:	3		Populati	on Serve	ed:	Elderly
County: Col	in	Z	ip Code:	75166			Allocation	on:	Rural
HTC Set Asides:	☐At-Risk ☐N	lonprofit -	USDA	□Rural F	Rescue	HTC Housir	ng Activit	ty*:	NC
HOME Set Asides:	□chdo	Preser	vation	□General					
	*HTC Housing Activi	rity: Rehabilitation=	=RH, Adaptiv	e Reuse=ADR,	New Constructi	ion=NC, Single F	Room Occup	ancy=SRO	
		OW	/NER AN	D DEVELO	PMENT TEA	M			
Owner:		Silver Spri	ng Grand	d Heritage,	L.P.				
Owner Contact and	d Phone:	Alice Won	g, (214) 7	731-9208					
Developer:		Realty Cap	oital Corp	oration					
Housing General C	Contractor:	TBD							
Architect:		O'Brien &	Associate	es, Inc.					
Market Analyst:		Apartment	Market [	Data, L.L.C					
Syndicator:		Raymond	James T	ax Credit F	unds, Inc.				
Supportive Service	es:	Capstone	Real Esta	ate Service	s, Inc.				
Consultant and Co	ntact:	N/A,							
		UI	NIT/BUILF	DING INFO	RMATION				
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>5</u>	<u>50%</u> 60%	1117 00122	<u> </u>		tricted Units	ş.		80
51.11		36 40			Market Ra				0
	<u>Eff</u> 1 BR 2	2 BR 3 BR 4	BR 5 B	<u>R</u>	Owner/En	nployee Uni	ts:		0
	0 44	36 0	0 0		Total Dev	elopment U	nits:		80
Type of Building:					Total Dev	elopment C	ost*:		\$0
☐ Duplex	✓ 5 units or n	more per bui	lding			of Residentia		igs:	12
☐ Triplex	☐ Detached I	Residence				gh Total Un			0
☐ Fourplex		om Occupan	су		HOME Lo	w Total Uni	ts:		0
☐ Townhome	☐ Transitiona	al							
	*Note: I	If Development Co				en completed.			
				G INFORM		ont			
			Applio Requ		Departme Analysis*		Amort	Term	Rate
Competitive House	sing Tax Credit	Amount:	\$866,			\$0			
HOME Activity Fu	ınd Amount:			\$0		\$0	0	0	0.00%
HOME CHDO Op	erating Grant A	Amount:		\$0		\$0			
*Note: If an Underwriting Re	port has not been con			recommended for		credit amount re	ecommende	d is the Applic	cant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Silver Spring Grand Heritage, TDHCA Number 10092

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Estes, District 30, NC Points: 0 US Representative: Hall, District 4, NC

TX Representative: Laubenberg, District 89, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment from the City of Lavon for funding in the amount of \$320,000, or a commitment from a qualifying substitute source in an amount not less than \$320,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Silver Spring Grand Heritage, TDHCA Number 10092

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 203 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Greenhaus at East Side Apts, TDHCA Number 10093**

BASIC DEVELOPMENT INFORMATION						
Site Address: 4611 E. Si	de Ave.			Devel	opment #:	10093
City: Dallas	Reg	gion: 3		Population	n Served:	General
County: Dallas	Zip <sup>e</sup>	Code: 75226	6		Allocation:	Urban
HTC Set Asides: □At-Ris	sk <b>⊻</b> Nonprofit □U	SDA □Rura	al Rescue	HTC Housin	g Activity*:	NC
HOME Set Asides:	CHDO □Preservat	tion <b>☑</b> Gene	ral			
*HTC Ho	ousing Activity: Rehabilitation=RF	H, Adaptive Reuse=A	DR, New Constru	ction=NC, Single Ro	oom Occupancy=	:SRO
	OWN	ER AND DEVEL	OPMENT TE	AM		
Owner:	SH East Side					
Owner Contact and Phone	Owner Contact and Phone: Maria Machado, (214) 821-8510					
Developer:	Developer: OM Housing, L.L.C.					
Housing General Contract	Housing General Contractor: TBD					
Architect: Good Fulton & Farrell, Inc.						
Market Analyst: Apartment Market Data, L.L.C.						
Syndicator: Boston Financial Investment Management, LP						
Supportive Services: Shared Housing Center, Inc.						
Consultant and Contact:	N/A,					
UNIT/BUILDING INFORMATION  Unit Breakdown: 30% 40% 50% 60% Total Restricted Units: 24						
2	40% 50% 60% 0 11 11			Rate Units:	•	24 0
Eff	1 BR 2 BR 3 BR 4 B	BR 5 BR		Employee Unit	s:	0
0	0 12 12 0			velopment Ur		24
Type of Building:				velopment Co		\$0
□ Duplex 🗹 5 ເ	— N. J. (B. 11. (1.B.11)		3			
l ·	etached Residence	3	HOME High Total Units:		11	
☐ Fourplex ☐ Sir	ngle Room Occupancy	HOME Low Total Units:		2		
☐ Townhome ☐ Tra	ansitional					
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.						
FUNDING INFORMATION						
		Applicant	Departr		Amart Ta	rm Doto
Request Analysis* Amort Competitive Housing Tax Credit Amount: \$412,525 \$0		Amort Te	<u>rm</u> <u>Rate</u>			
HOME Activity Fund Amount: \$500,000			\$0	0	0 0.00%	
HOME CHDO Operating Grant Amount: \$0 \$0						
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Greenhaus at East Side Apts, TDHCA Number 10093**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: West, District 23, S Points: 7 US Representative: Johnson, District 30, NC

TX Representative: Branch, District 108, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 1 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

Total Score for All Input: 6

Vogel Alcove, S, Barbara R. Landix, Executive Director

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Greenhaus at East Side Apts, TDHCA Number 10093**

### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 4

Total # Monitored: 4

### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 213 ✓ Meeting a Required Set-Aside Credit Amount\*: \$0

Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Providence Town Square, TDHCA Number 10094**

BASIC DEVELOPMENT INFORMATION						
Site Address: 380	1 Center St.				Development #:	10094
City: Dee	er Park	Region:	6	Р	opulation Served:	Elderly
County: Har	ris	Zip Code:	77536		Allocation:	Urban
HTC Set Asides:	□At-Risk □Nonp	rofit USDA	□Rural F	Rescue HTC	Housing Activity*:	NC
HOME Set Asides:	□chdo □	Preservation	General			
	*HTC Housing Activity: Re	ehabilitation=RH, Adaptiv	ve Reuse=ADR,	New Construction=NC	C, Single Room Occupancy=	:SRO
OWNER AND DEVELOPMENT TEAM						
	Owner: Providence Town Square Housing, Ltd.					
	Owner Contact and Phone: Chris Richardson, (713) 914-9200					
Developer:	Developer: Nantucket Housing, L.L.C.					
Housing General C	Contractor: Bl	azer Building, Inc	<b>.</b>			
Architect:	Architect: Mucasey and Associates					
Market Analyst:	Market Analyst: Novogradac & Company, L.L.P.					
Syndicator: Boston Financial						
Supportive Services: Education Based Housing, Inc.						
Consultant and Co	Consultant and Contact: N/A,					
UNIT/BUILDING INFORMATION						
Unit Breakdown:	<u>30%</u> 40% <u>50%</u>	<u>'</u>	DING IN O	Total Restricte	ad I Inite:	165
Offit Breakdown.	9 0 74	82		Market Rate U		23
		3 BR 4 BR 5 E	3R	Owner/Employee Units:		0
	0 133 55	0 0 0				188
Type of Building:	·			\$19,300,343		
☐ Duplex			11			
☐ Triplex	☐ Detached Residence HOME High Total Units:		37			
□ Fourplex	☐ Single Room C	HOMEL TALLE		17		
☐ Townhome	☐ Transitional					
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.						
FUNDING INFORMATION						
		Appli		Department		<b>5</b> .
Request Competitive Housing Tax Credit Amount: \$1,721,277			Analysis* \$1,721,277	<u>Amort</u> <u>Te</u>	<u>rm</u> <u>Rate</u>	
			0 0.00%			
HOME Activity Fund Amount:			\$0	\$0	0	0 0.00/6
HOME CHDO Operating Grant Amount: \$0 \$0						
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request  (nending the Financial Feasibility Applysis)						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Providence Town Square, TDHCA Number 10094**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Jackson, District 11, S Points: 7 US Representative: Olson, District 22, NC

TX Representative: Smith, District 128, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 1 In Opposition: 0

**Quantifiable Community Participation Input:** 

### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Rotary Club Deer Park, S. Jerry Mouton, President

Faithbridge Church, S, John Dodd, Pastor

Rob Johnson Interest Real Estate Dev., S, Rob Johnson Deer Park Chamber of Commerce, S, Tim Culp, President

#### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review and acceptance, by Commitment, of a firm commitment from Harris County Housing Finance Corporation for the anticipated \$400,000 loan with the terms of the funds clearly stated.
- 2. Receipt, review and acceptance, by Commitment, of a commitment from Harris County Community Services Department to provide a loan to a non-profit entity in the amount of \$2,160,000, with the terms of financing provided, including the rate, term and amortization period.
- 3. Receipt, review, and acceptance, by Commitment, of a commitment from the non-profit entity to provide loan to the partnership in the amount of \$2,160,000, with the terms of financing provided, including the rate, term and amortization period.
- 4. Receipt, review, and acceptance, by Cost Certification, of an attorney opinion clearly establishing that the proposed non-profit entity's loan can be considered to be a valid debt with the reasonable expectation that it will be repaid in full.
- 5. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated an adjustment to the credit amount may be warranted.
- 6. Receipt of a firm commitment of funding from the Harris County Community Services Department in the amount of \$1,760,000, or a commitment from a qualifying substitute source in an amount not less than \$1,760,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 7. Receipt of a firm commitment of funding from the Harris County Community Services Department in the amount of \$400,000, or a commitment from a qualifying substitute source in an amount not less than \$400,00, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## **Competitive Housing Tax Credit Program** Development Information, Public Input and Board Summary

## **Providence Town Square, TDHCA Number 10094**

# **COMPLIANCE EVAULATION SUMMARY:** ✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 21

Total # Monitored: 20		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 206 ☐ Meeting a Required Set-Aside Recommendation: Has a competitive score within the Hurricane Ike counties	Credit Amount*:	\$1,721,277
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



### Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/09/10 9% HTC 10094 PROGRAM: FILE NUMBER: **DEVELOPMENT** Providence Town Square 3801 Center Street Location: Region: 6 City: Deer Park County: Harris Zip: 77536 ✓ DDA QCT Key Attributes: Elderly, New Construction, Urban and Multifamily **ALLOCATION REQUEST** RECOMMENDATION Interest Interest Amort/Term TDHCA Program **Amount** Amort/Term Amount Housing Tax Credit (Annual) \$1,721,277 \$1,721,277 **CONDITIONS** 1 Receipt, review and acceptance, by Commitment, of a firm commitment from Harris County Housing Finance Corporation for the anticipated \$400,000 loan with the terms of the funds clearly stated. 2 Receipt, review and acceptance, by Commitment, of a commitment from Harris County Community Services Department to provide a loan to a non-profit entity in the amount of \$2,160,000, with the terms of financing provided, including the rate, term and amortization period. 3 Receipt, review, and acceptance, by Commitment, of a commitment from the non-profit entity to provide a loan to the partnership in the amount of \$2,160,000, with the terms of financing provided, including the rate, term and amortization period. 4 Receipt, review, and acceptance, by Cost Certification, of an attorney opinion clearly establishing that the proposed non-profit entity's loan can be considered to be a valid debt with the reasonable expectation that it will be repaid in full. 5 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

#### SALIENT ISSUES

TDHCA SET-ASIDES for LURA				
Income Limit	Rent Limit	Number of Units		
30% of AMI	30% of AMI	9		
50% of AMI	50% of AMI	74		
60% of AMI	60% of AMI	82		

#### STRENGTHS/MITIGATING FACTORS

 The Developer has experience developing 16 tax credit developments in Texas providing 2,928 units.

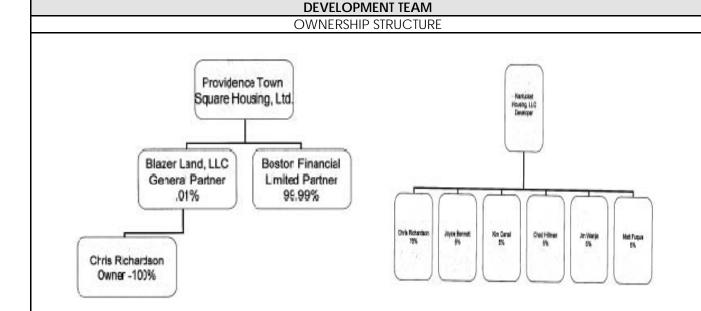
#### WEAKNESSES/RISKS

 The subject, along with another proposed current application and two approved 2009 developments, will introduce 640 senior units within a four mile radius.

- The small number of senior renters in the PMA could be due to the fact that there are no age-restricted properties in the PMA. Addition of age-restricted properties in the PMA would likely attract more seniors to the area and increase the percentage of renter occupied units in the PMA.
- It appears that the majority of the rental housing in the Subject's PMA is market rate.
   Approximately 10.3 percent of the rental housing in the Subject's PMA is affordable. This suggests a strong need for maintaining affordable housing like the Subject in the PMA.
- The Applicant's expense to income ratio is above 65% which reflects an increased risk that the development will not be able to sustain even a moderate period of flat income with rising expenses.

#### PREVIOUS UNDERWRITING REPORTS

The subject property was previously underwritten in September 2008 as a 4% HTC/MRB and was recommended to receive an allocation of \$743,913.



CONTACT

Contact: Chris Richardson Phone: (713) 914-9200 Fax: (713) 914-9292

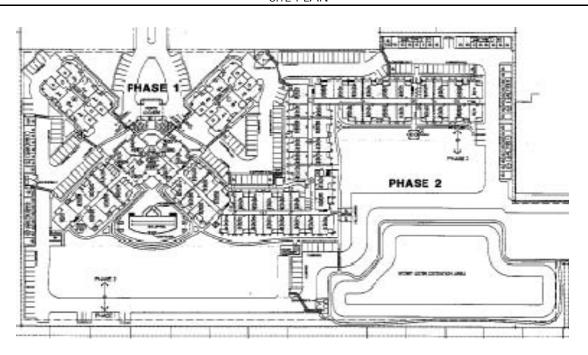
Email: blazer1@blazerrealestate.com

#### **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.

## PROPOSED SITE

SITE PLAN



#### **BUILDING CONFIGURATION**

Building Type	1	2	3	4	5	6	7	8	9	10&11	Total
Floors/Stories	3	3	3	3	3	3	3	3	3	1	Buildings
Number	1	1	1	1	1	1	1	1	1	2	11

BR/	′BA	SF		Units								Total Units	Total SF	
1	1	729		3	3					3			9	6,561
1	1	729		14	4	16	12	8	10	10	6		80	58,320
1	1	729		3	2	8	6	4	4	5	4		36	26,244
1	1	791										4	8	6,328
1	1	791											0	0
2	2	990			3		3	6	7	6	6		31	30,690
2	2	990	14	3	3								20	19,800
2	2	1,075										2	4	4,300
Uni	ts per	Building	14	23	15	24	21	18	21	24	16	6	188	152,243

#### SITE ISSUES

Total Size:	6.8	acres	Scattered site?	Yes	✓ No	
Flood Zone:	X		Within 100-yr floodplain?	Yes	✓ No	
Zoning:	PUD		Needs to be re-zoned?	Yes	✓ No	N/A
Comments	•		_			

The site consists of 6.8 acres which will be Phase I out of the total acreage of 10.48 acres. The remaining 3.68 acres will be used for future use as Phase II.

	TDHCA SITE	INSPECTI	ON						
Inspector: Manufactured Housing	Staff			Date:	4/29/2010				
Overall Assessment:									
Z Excellent Acceptable	e Ques	tionable	Poor		Unacceptable				
Surrounding Uses:									
North: Storage retail and resid		East:	Various retail a						
South: Various retail and reside Comments:	ences beyond	West:	Retail and bus	sinesses b	eyond				
The inspector noted that the site had an excellent mix of retail, businesses, and residences with medical care facilities available in a quiet neighborhood.									
HIC	SHLIGHTS of ENVIR	RONMEN	TAL REPORTS						
Provider: EDC Environmental Serv	vices, Inc.			Date:	3/5/2010				
Recognized Environmental Condition	ons (RECs) and Othe	er Conce	rns:						
<ul> <li>"Based on our findings, this assess</li> </ul>				environme	ental				
conditions associated with the c			_		a.				
MARKET ANALYSIS									
Provider: Novogradac				Date:	2/25/2010				
Contact: Anna Beattie				Phone:	(512) 340-0420				
Number of Revisions:	none	Date o	f Last Applicant	Revision:	N / A				
Primary Market Area (PMA):	24 sq. miles	3 mile	equivalent radius						
The Primary Market Area is define	ed by 16 census tra		•		ing the SE quadrant				
of Beltway 8 and HWY 225.		<b>.</b>							
Secondary Market Area (SMA):	151 sq. miles		equivalent radius	falo Pavoi	L south to Cloar				
The Market Analyst defined a Se- Lake, and east to the Houston Sh	•	еа ехтепс	aling Hortin to buil	аю вауо	a, south to clear				
Extended Market Area:	85 sq. miles	5 mile	equivalent radius						
There is a senior development as	·		•		ut just outside the				
PMA; there is also another currer	•			•	•				
subject, which should have been			•						
another 2009 senior developmer									
Secondary Markets defined by the four properties (including the subsection)	3		•		•				
radius, and a significant portion	=		-						
The Underwriter has considered				_					
the combined primary market ar					9				
	FLIGIBLE HOUSEH	OLDS BY I	NCOME						

_													
	ELIGIBLE HOUSEHOLDS BY INCOME												
	Harris County Income Limits												
НН	30%	% of AMI	40% c	of AMI	50% c	of AMI	60% of AMI						
size	e min	max	min	max	min	max	min	max					
1	\$8,592	\$13,400			\$14,352	\$22,350	\$17,208	\$26,820					
2	\$8,592	\$15,300			\$14,352	\$25,500	\$17,208	\$30,600					
3	\$10,344	\$17,250			\$17,208	\$28,700	\$20,664	\$34,440					
4													
5													
6													

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA											
File #	Target Comp Tot Population Units Units											
	Proposed, Under Construction, and Unstabilized Comparable Developments											
	None											
	Other Affordable Developments in PMA since 2006											
08260	Harris Manor	rehab	family	n/a	201							
07309	Glenwood Trails	new	family	n/a	114							
	Stabilized Affordable Developments in PMA (pre-2006)											
	Total Properties (pre-2006) 7 Total Units 1,663											

	COMPARABLE SUPPLY IN EXTENDED MARKET										
10227	Tarrington Court	new	senior	153	153						
09313	Hampshire Courts	new	senior	159	159						
09161	Sterling Court	new	senior	140	140						

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no comparable developments within the PMA that would impact the demand determination for the subject. Tarrington Court (#10227) is located within the Secondary Market as defined by the Market Analyst, but was not considered in the Market Analyst's calculations.

The Underwriter has noted that four properties: the subject, Tarrington Court, Hampshire Court (#09313), and Sterling Court (#09161) are all located within four mile radius. The Underwriter has therefore evaluated the overall supply and demand for the combined market areas of these developments.

OVERALL DEMAND ANALYSIS								
	Market Analyst	Underwriter						
		PMA	Extended Market					
Total Households in the Primary Market Area	31,304	29,823	87,163					
Target Households in the Primary Market Area	9,907	9,663	25,815					
Potential Demand from the Primary Market Area	1,437	2,853	8,422					
Potential Demand from Secondary Market	510	0	0					
GROSS DEMAND	1,947	2,853	8,422					
			T					
Subject Affordable Units	188	188	188					
Unstabilized Comparable Units	0	0	452					
RELEVANT SUPPLY	188	188	640					
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	9.7%	6.6%	7.6%					

#### Demand Analysis:

The Market Analyst identifies Potential Demand for 1,437 units from the Primary Market Area. This is based on income-qualified senior renter households, but only an assumed conversion rate of senior homeowners. This understates the demand permitted under the Real Estate Analysis Rules, which consider senior renter and homeowner households equally.

The Market Analyst also calculates demand for 510 units from the Secondary Market Area by taking 25% of the income-eligible senior renter households. This is an incorrect interpretation of the Real Estate Analysis Rules, which state that demand from a Secondary Market cannot account for more than 25% of Gross Demand. The Rules also require that proposed or unstabilized comparable supply in the SMA must be included in the Relevant Supply in the same proportion at which demand from the SMA is included in Gross Demand; the Market Analyst failed to account for Tarrington Court (#10227), a proposed senior development located in the defined Secondary Market.

The Market Analyst concluded Gross Demand for 1,947 units, and a Gross Capture Rate of 9.7% for the subject 188 units.

The Underwriter identifies Gross Demand for 2,853 units from all income-eligible senior households in the PMA, and a Gross Capture Rate of 6.6% for just the subject 188 units.

As noted above, there are four proposed or approved senior developments located within a four mile radius, with a significant portion of the population included in two or more market areas. The Underwriter has evaluated the overall supply and demand for the Extended Market Area formed by the combined Primary Market Areas of the four developments. This analysis indicates Gross Demand for 8,422 units, and a Gross Capture Rate of 7.6% for the total Relevant Supply of 640 units.

The Secondary Market Area defined by the Market Analyst was not considered because sufficient demand was identified without it.

The maximum Gross Capture Rate for developments targeting senior households is 10%; the analysis indicates sufficient demand to support the proposed development, as well as the other comparable units in the Extended Market Area.

	Underwriting analysis of PMA Demand by Unit Type												
	Mai	ket Analys	it			Underwriter							
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate			
1BR/LH/30%	134	6	0	4%		1 BR/30%	371	6	0	2%			
1BR/LH/50%	210	6	0	3%									
1BR / 50%	210	49	0	23%		1 BR/50%	602	55	0	9%			
1BR/ Hi HOME	133	22	0	17%									
1BR / 60%	205	31	0	15%		1 BR/60%	271	53	0	20%			
2BR/LH/30%	23	3	0	13%		2 BR/30%	230	3	0	1%			
2BR/LH/50%	76	2	0	3%									
2BR / 50%	82	17	0	21%		2 BR/50%	424	19	0	4%			
2BR/ Hi HOME	33	15	0	45%									
2BR / 60%	104	14	0	13%		2 BR/60%	239	29	0	12%			

#### Primary Market Occupancy Rates:

The Market Analyst reports occupancy data on four LIHTC properties, including three targeting seniors. "Southmore Park Apartments, an age-restricted LIHTC comparable, has the highest vacancy (10.8%) of the comparables ... it is the only age-restricted property to offer three-bedroom units, which are not typically offered at age-restricted properties because they generally do not perform well. Southmore Park is the oldest property among the comparables, which could also be affecting the overall vacancy. If Southmore Park were excluded, the LIHTC average vacancy would be 4.3 percent." (pp. 79-80)

Overall occupancy at five market rate comparables is reported to average 93%.

#### Absorption Projections:

"Only two of the comparables were able to report absorption information. Parkway Senior, a senior LIHTC/Market property opened in December 2003 and reported an absorption rate of 11 units per month. Seville Place, a family LIHTC property, opened in 2006 and reported an absorption rate of 20 units per month. The Subject will offer HOME and LIHTC units. There is a lack of senior affordable housing in Deer Park and senior growth is anticipated in Deer Park. None of the comparables are currently maintaining waiting lists, but most managers indicated renter traffic has increased in recent months. We conservatively estimate a absorption rate 15 units per month, or approximately 12 months, based on a stabilized occupancy of 95 percent." (pp. 50-51)

#### Market Impact:

"We believe this capture rate is overstated based on comments from the property managers of Parkway Senior Apartments and Primrose at Pasadena who indicated demand for age-restricted housing has remained high, despite the national recession. As previously discussed, we believe the high vacancy rate at Southmore Park Apartments is related to the three-bedroom units and not reflective of actual market demand for affordable age-restricted one- and two-bedroom units. Also, the developer has a list of approximately 45 potential applicants that have expressed interest in residing at the Subject. Many of the potential tenants currently reside in independent living facilities that are too expensive and the tenants are looking for a more affordable alternative." (p. 74)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

Income:	Number of Revisions:	1	Date of Last Applicant Revision:	4/9/2010

**OPERATING PROFORMA ANALYSIS** 

The Applicant's and Underwriter's projected rents collected per unit for the units were calculated by subtracting the tenant-paid utility allowances as of January 1, 2010, maintained by the Houston Housing Authority from the 2009 HUD rent limits which apply to HTC applications. The use of Houston utility allowances is allowable in Deer Park because the subject property is within five miles of the city limits of Houston. It should be noted that there is a slight difference in the Underwriter's and Applicant's rents for three (3) of the 729 square foot market rate one-bedroom units. The Applicant deducted utility allowances from the achievable market rent, which the Underwriter did not. Tenants will be required to pay all electric utility costs. Of note, water heater expense will be paid by the

development because the development's water heaters will use gas utilities.

2010 rent limits were released after underwriting for 2010 applications began; therefore, the development was evaluated using 2009 limits. If the Underwriter and Applicant used 2010 rent limits, income would increase by 1.9% and the DCR would be 1.39 and 1.31 respectively. The Underwriter's DCR would be increased over the 1.35 allowable limit; however, the assumed \$115,665 increase in permanent debt that would be required to decrease DCR to 1.35 would not cause the development to be oversourced. Therefore, the recommendation would not have been affected.

In addition to secondary income from normal operation, the Applicant projects income from the 48 detached garages and storage lockers at \$3,290 per month. Because a fee will be charged for these amenities, the cost to construct them cannot be included in eligible basis. The income from these optional amenities is not included in the Underwriter's pro forma because the Underwriter did not receive enough supporting documentation from the Applicant to support this secondary income. However, the Applicant did not maximize other allowable secondary income as compared to the Department's maximum \$20 per unit per month; therefore, the underwriting analysis will assume the maximum of \$20 per unit per month in secondary income from normal operation. Of note, there will be no charge for the 12 attached garages; therefore the cost of these garages may be included in eligible basis.

The Applicant's vacancy and collection loss assumptions are in line with current underwriting guidelines and the effective gross income assumption is within 5% of the Underwriter's estimate.

Expense:	Number of Revisions:	None	Date of Last Ap	plicant Revision:	N/A					
Underwithe Applications of the Applications of the Applications of the IDHCA.	olicant's total annual opera riter's estimate of \$4,758, dolicant's budget shows one ase averages, specifically: ri- of expense numbers for re- period of time for the expe- ry's average expense. Also Also, the Underwriter deemed M average to which the Ap- tion the applicant's estimat	erived from the line item estire epairs & maintenses was not puthe applicant use to the applicant plicant's estimeted an expense	ne TDHCA databas mate that deviates tenance (27% high enance on a comporovided the Under's estimate of utilitithat the applicant t's expense to be mate compares.  Compliance fees is es of \$2,500 for pe	e, IREM, and third- significantly where ser). The Applican parable property in rwriter did not use es expense is signitis paying for natu easonable, and the cover stated by \$4 tty cash expense is	party data sources. In compared to the It provided three In Katy, TX, but since a It the comparable If cantly higher than If algas water heater In e Underwriter utilized If 200 than required by In the "Other"					
Conclusion	category; the Underwriter reclassified this expense to the general & administrative expense category.									
The Applicant's estimate of total expenses and net operating income are not within 5% of the Underwriter's estimates; therefore, the Underwriter's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the proposed permanent financing structure the recommended DCR of 1.32 falls within the Department's guidelines. It should noted that the Applicant's expense to income ratio is above 65% which reflects an increased risk that the development will not be able to sustain even a moderate period of flat income with rising expenses.  Feasibility:  The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth										
factor f gross in remains	for expenses in accordance come, expense and net operations above 1.15 and continued terized as feasible.	e with current perating incon	TDHCA guidelines. ne were utilized res	The Underwriter's sulting in a debt co	base year effective overage ratio that					
		A C C L II C I I I								
			on information Aised value							
D '1			1022 171202	D 1	2/2/22/2					
Provider: Number of	Gary Brown & Associates  f Revisions:  One		ast Applicant Revis	Date: ion: 3/3/2						
Land Only		<b>-</b> \$1,070,00		3/3/2010	<del></del> -					
•	ildings: (as-is)	\$1,070,00	As of:	3/3/2010	<u></u>					
_	elopment: (as-is)	\$1,070,00		3/3/2010						
		ASSE	SSED VALUE							
Land Only	10 F. acros	\$1,595,710	Tax Ye	Ort	2009					
Prorated 1		\$1,595,710		ai. ion by:	Harris CAD					
Prorated 6		\$1,035,384	Tax Ra		2.87853					
	E	VIDENCE of I	PROPERTY CONTI	ROL						
Type: S	pecial Warranty Deed			Ac	creage: 10.48					
Contract E	Expiration: N/A	,	Valid Through Boar	d Date?	✓ Yes  No					
Acquisition	n Cost: \$1,436,616		Other: 6.8 acres	will be used for th	is proposed Phase I					

development.

CONSTRUCTION COST ESTIMATE EVALUATION										
COST SCHEDULE	Number of Revisions:	One	Date of Last Applicant Revision:	7/9/2010						

#### Acquisition Value:

The Applicant originally purchased the subject site containing 10.48 acres in April 2008 for \$1,436,616 including closing costs. Phase I will use 6.8 acres out of the original purchased site and the remaining acreage will be put in reserve for Phase II at a later date; therefore, the Underwriter prorated the cost of the 6.8 acres to be \$1,241,078 considering the purchase price including closing costs and a 10% ROI. The Applicant provided no other documentation of holding costs or improvements made to the site that would provide justification for a higher amount. Since this prorated price exceeds the Applicant's requested amount of \$1,064,000 the Applicant's requested amount will be used.

#### Off-Site Cost:

The Applicant claimed off-site costs of \$332,403 for storm sewer, detention pond, and a left turn lane on Center Street that is being required by the City. The Applicant provided sufficient third party certification through an engineer's certification to justify these costs. These costs were not included in eligible basis. This detention pond is for the use of Phase I and the future use of Phase II; therefore, any cost associated with the detention pond may not be claimed in any future application for Phase II, as the cost has already been accounted for in Phase I's development costs.

#### Sitework Cost:

The Applicant's claimed total sitework costs of \$9,000 per unit which are within current Department guidelines. Therefore, further third party substantiation is not required.

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is \$736K or 8% lower than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. The Applicant projects income from the 48 detached garages and storage; because of this the cost for construction of these optional amenities was not included in eligible basis. The Applicant did not project income from the 12 attached garages; therefore, the cost was included in eligible basis.

#### Interim Interest Expense:

The Applicant included \$114,996 in eligible bridge loan interest in the development cost schedule. The Applicant later clarified that the claimed interest was associated with a predevelopment loan, not a bridge loan. Interest incurred before production begins on the land is generally excluded from eligible basis. However, the Applicant provided a CPA statement indicating that the claimed interest was for a period of time after production on the site began, and because of that eligible interest could therefore be included in eligible basis. The amount of interest substantiated by CPA statement was \$114,996. The Underwriter relied on the CPA statement and has considered this interest to be construction period interest. The underwriter has included this interest in interim financing in addition to the 1 year allowable interest.

#### Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines. Soft cost contingencies for \$54,162 were shown in indirect construction costs and have been moved to contingency.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in the Hurricane Rita GO Zone.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$16,825,364 and the 9% applicable percentage rate supports annual tax credits of \$1,727,732. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED FINA	ANCING S	STRUCTU	RE			
SOURCES &	USES Number of Revi	sions: None	e Da	ate of Las	t Applica	nt Revisior	า: .	N/A
Source:	Bank of America			Type:	Interim F	inancing		
Principal: Comments:	\$11,700,000	Interest Rate:	4.625%	250 bps v	Fixed	Term:	24	months
	will float based on the			·				
Source:	Harris County Commu			Type:		& Perman		
20 year to propose forgiven profit load the fund.  Therefore be excluoption for a commuloan to a partners.  Neither to propose federal, report is	\$2,160,000  licant is proposing a \$2 term, 30 year amortizated a \$2,160,000 loan from the season of	ion, with payments m HOME Investme DME funds are source applicant at the sale cluded from eligible rofit loan to the pass because the proport is conditioned on hitment from Harris e amount of \$2,160 nancing provided, Underwriter's profesed 20 year term at be considered value, review and acceptance of the same of the	s subject to the property of t	-party no o available ship Progress the federal as the original to the will be at a community for a conthe rate, cates sufficient. Because loan monthly cost cost control of the cost cost cost cost cost and cost cost cost cost and cost cost cost cost cost cost cost cost	n-profit o ole cash fl ram at 0% al govern ginally pro option fo terms that the parti and acce y Services nmitment term and cient cas use the ul nust be re ertificatio	ow. The A interest, when the posed Court forgiven to do not repeated by the court from the domestical amortization of an all for the coupayable.	pplicar with a pare relate ounty Hess. equire to possible or not incompared to pare repay the repay the repay the results of As a results on the pare results of the result	nt originally provision for ed non-lome loan, he funds to dicate an mitment, of provide a posit to the eriod.
Source:	Harris County Finance	: Corporation		Туре:	Interim F	inancing		
be the la applicat from Har	\$400,000 licant has indicated in ater of one year from the ion has been submitted ris County Housing Final early stated has been recommended.	ne date of loan clo d on February 3, 20 ance Corporation 1	osing or the 1010 for the for the ant	e placed subject l ticipated	in service oan; ther	e date. At efore, a fil	this po rm com	int only a nmitment
Source:	Bank of America			Туре:	Permane	ent Financ	ing	
Principal:	\$4,400,000	Interest Rate:	8.25%	_	Fixed	Amort: Term:	360 18	months years
market r the date market s	erate will be fixed imm ates for like tenor and e of the letter, the rate preads, an underwriting and a rate of 8.25%.	character loans. Awould be 7.25%; ho	According owever, di	to the ter ue to fluc	rm sheet, tuating U	if the rate S Treasury	were lo	ocked as of and term

Cource	Boston Financial		Typo	Syndication	
Source:	-		Type:	Syndication	
Proceeds:	\$12,391,956	Syndication Rate:	72%	Anticipated HTC:	\$ 1,721,277
Amount:	\$193,453		Туре:	Deferred Develope	er Fees
Amount:	\$44,094		Туре:	Net Lease Up Fee	
	s: ommended structure will ned since we do not typic	cally use income during	g lease up as		
		CONCLUSI	IONS		
The App America submitte gap in f A A	ended Financing Structure olicant's total development and the \$2,160,000 HOI ed syndication terms, a transfinancing. The three possession determined by allocation determined by the three	ent cost estimate less the ME loan indicates the retax credit allocation of sible tax credit allocation desible tax credit allocation desible basis:  y gap in financing:  he Applicant:	need for \$12, \$1,769,669 ai ons are:	,740,343 in gap funds nnually would be red \$1,727,732 \$1,769,669 <b>\$1,721,277</b>	s. Based on the quired to fill this
	ocation amount requeste or for 10 years results in to dollar.				
perman	derwriter's recommende nent funds. Deferred dev pment cashflow within tw	veloper and contractor	r fees in this a		
Underwrite	<u> </u>			Date:	July 9, 2010
		Carl Hoover			<u> </u>
Manager c	of Real Estate Analysis:			Date:	July 9, 2010
Manage. c	7 Nour Estato Final Jose.	Audrey Martin			34.3 7, 2010
Director of	Real Estate Analysis:	,		Date:	July 9, 2010

Brent Stewart

## **UNIT MIX/RENT SCHEDULE**

### Providence Town Square, Deer Park, 9% HTC #10094

LOCATION DATA	4
CITY:	Deer Park
COUNTY:	Harris
SUB-MARKET:	
PROGRAM REGION:	6
RURAL RENT USED:	No
IREM REGION:	Houston

UNIT DISTRIBUTION									
# Beds	# Units	% Total							
Eff									
1	133	70.7%							
2	55	29.3%							
3									
4									
TOTAL	188	100.0%							

	Other Unit Desgination											
PROGRAMS: HOME												
Rent Limit	Eff	1	2	3	4	Total Units						
LH	\$558	\$598	\$717	\$829	\$925	17						
НН	\$640	\$714	\$866	\$1,044	\$1,145	37						
MISC	#N/A	#N/A	#N/A	#N/A	#N/A							
	•	•			•	•						

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	87.77%					
APP % - ACQUISITION:						
APP % - CONSTRUCTION:	9.00%					

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UNIT I	DESCR	RIPTION	ı		PROGR	RAM REN	T LIMITS	A	PPLICA	ANT REN	TS		TDHCA F	RENTS		OTHER UNIT DESIGNATION		RKET NTS
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	НОМЕ	Market Rent	TDHCA Savings to Market
TC 30%	LH	6	1	1	729	\$358	\$54	\$304	\$0	\$0.42	\$304	\$1,824	\$1,824	\$304	\$0.42	\$0	\$598	\$875	\$571
TC 50%	LH	6	1	1	729	\$598	\$54	\$544	\$0	\$0.75	\$544	\$3,264	\$3,264	\$544	\$0.75	\$0	\$598	\$875	\$331
TC 50%		49	1	1	729	\$598	\$54	\$544	\$0	\$0.75	\$544	\$26,656	\$26,656	\$544	\$0.75	\$0		\$875	\$331
TC 60%	НН	22	1	1	729	\$714	\$54	\$660	\$0	\$0.91	\$660	\$14,520	\$14,520	\$660	\$0.91	\$0	\$714	\$875	\$215
TC 60%		30	1	1	729	\$717	\$54	\$663	\$0	\$0.91	\$663	\$19,890	\$19,890	\$663	\$0.91	\$0		\$875	\$212
MR		9	1	1	729		\$54		NA	\$1.20	\$875	\$7,875	\$7,875	\$875	\$1.20	NA		\$875	\$0
MR		3	1	1	729		\$54		NA	\$1.13	\$821	\$2,463	\$2,625	\$875	\$1.20	NA		\$875	\$0
TC 60%		1	1	1	791	\$717	\$54	\$663	\$0	\$0.84	\$663	\$663	\$663	\$663	\$0.84	\$0		\$900	\$237
MR		7	1	1	791		\$54		NA	\$1.14	\$900	\$6,300	\$6,300	\$900	\$1.14	NA		\$900	\$0
TC 30%	LH	3	2	2	990	\$431	\$70	\$361	\$0	\$0.36	\$361	\$1,083	\$1,083	\$361	\$0.36	\$0	\$717	\$1,025	\$664
TC 50%	LH	2	2	2	990	\$717	\$70	\$647	\$0	\$0.65	\$647	\$1,294	\$1,294	\$647	\$0.65	\$0	\$717	\$1,025	\$378
TC 50%		17	2	2	990	\$717	\$70	\$647	\$0	\$0.65	\$647	\$10,999	\$10,999	\$647	\$0.65	\$0		\$1,025	\$378
TC 60%	HH	15	2	2	990	\$861	\$70	\$791	\$0	\$0.80	\$791	\$11,865	\$11,865	\$791	\$0.80	\$0	\$866	\$1,025	\$234
TC 60%		14	2	2	990	\$861	\$70	\$791	\$0	\$0.80	\$791	\$11,074	\$11,074	\$791	\$0.80	\$0		\$1,025	\$234
MR		4	2	2	1,075		\$70		NA	\$0.98	\$1,050	\$4,200	\$4,200	\$1,050	\$0.98	NA		\$1,050	\$0
TOTAL:		188			152,243							\$123,970	\$124,132						
AVG:					810				\$0	\$0.81	\$659			\$660	\$0.82	\$0	\$210	\$920	(\$260)
ANNUAL:												\$1,487,640	\$1,489,584						

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Providence Town Square, Deer Park, 9% HTC #10094

		Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS REI					\$1,489,584	\$1,487,640			
Secondary Income: Laundry	•		er Unit Per Month:	\$20.00	45,120	27,072	\$12.00	Per Unit Per Month	
Other Support Income: Gar	ages & S	Storage Locke	ers			39,480	\$17.50	Per Unit Per Month	
POTENTIAL GROSS INC	OME				\$1,534,704	\$1,554,192	\$0.00	Per Unit Per Month	
Vacancy & Collection Loss		% of Poten	tial Gross Income:	-7.50%	(115,103)	(116,568)	-7.50%	of Potential Gross	Income
Employee or Other Non-Re					0	(110,000)			
EFFECTIVE GROSS INC					\$1,419,601	\$1,437,624			
EXPENSES		% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative		4.83%	\$365	0.45	\$68,638	\$60,000	\$0.39	\$319	4.17%
Management		5.00%	\$378	0.47	70,980	71,971	0.47	383	5.01%
Payroll & Payroll Tax		13.55%	\$1,023	1.26	192,368	209,800	1.38	1,116	14.59%
Repairs & Maintenance		7.96%	\$601	0.74	113,017	143,700	0.94	764	10.00%
Utilities		6.78%	\$512	0.63	96,313	90,000	0.59	479	6.26%
Water, Sewer, & Trash		4.79%	\$362	0.45	68,001	62,500	0.41	332	4.35%
Property Insurance		3.75%	\$283	0.35	53,285	63,000	0.41	335	4.38%
	.87853	10.67%	\$806	1.00	151,526	161,868	1.06	861	11.26%
Reserve for Replacements	<del>-</del>	3.31%	\$250	0.31	47,000	47,015	0.31	250	3.27%
TDHCA Compliance Fees		0.46%	\$35	0.04	6,600	10,800	0.07	57	0.75%
Other: Supp. Serv. & Secur	rity	1.89%	\$143	0.18	26,800	26,800	0.18	143	1.86%
TOTAL EXPENSES		63.01%	\$4,758	\$5.88	\$894,527	\$947,454	\$6.22	\$5,040	65.90%
NET OPERATING INC	•	36.99%	\$2,793	\$3.45	\$525,074	\$490,170	\$3.22	\$2,607	34.10%
DEBT SERVICE	:		,		,,-	+, -	*-	* /	
Bank of America					\$396,669	\$396,669			
Harris County HOME Funds					\$0	+ ,			
Additional Financing					\$0				
Additional Financing					0				
Additional Financing					0				
TOTAL DEBT SERVICE					396,669	396,669			
NET CASH FLOW					\$128,406	\$93,501			
AGGREGATE DEBT COVER	RAGE R	ATIO			1.32	1.24			
RECOMMENDED DEBT CO					1.32	1.21			
CONSTRUCTION COST									
	Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTA
Acquisition Cost (site or bldg		5.31%	\$5,660	\$6.99	\$1,064,000	\$1,064,000	\$6.99	\$5,660	5.51%
Off-Sites	9/	1.66%	\$1,768	\$2.18	332,403	332,403	2.18	1,768	1.72%
Sitework		8.45%	\$9,000	\$11.11	1,692,000	1,692,000	11.11	9,000	8.77%
Direct Construction		49.01%	\$52,201	\$64.46	9,813,770	9,077,309	59.62	48,284	47.03%
	5.14%	2.96%	\$3,148	\$3.89	591,893	591,893	3.89	3,148	3.07%
	2.45%	7.52%		\$3.69 \$9.89	1,505,646	1,505,646	9.89	3,146 8,009	7.80%
ndirect Construction	∠. <del>4</del> 3%		\$8,009 \$4,704	\$9.89 \$5.81	884,445	884,445		8,009 4,704	7.80% 4.58%
neligible Costs		4.42% 3.68%	\$4,704 \$3,021		737,091	751,576	5.81 4.94	3,998	3.89%
	2 200/	10.23%	\$3,921 \$10,804	\$4.84 \$12.45	2,048,047	2,048,047			
•	3.20%		\$10,894	\$13.45	1,026,024	1,026,024	13.45	10,894	10.61%
nterim Financing		5.12%	\$5,458	\$6.74	, ,		6.74	5,458	5.32%
Reserves	•	1.63%	\$1,739	\$2.15	327,000	327,000	2.15	1,739	1.69%
TOTAL COST  Construction Cost Recap	:	100.00%	\$106,501.70 <b>\$72,358</b>	\$131.52 <b>\$89.35</b>	\$20,022,319 <b>\$13,603,309</b>	\$19,300,343 <b>\$12,866,848</b>	\$126.77 <b>\$84.52</b>	\$102,661 <b>\$68,441</b>	100.00%
•		67.94%	φ12,330	<b>ФОЭ.</b> ЗЭ	φ13,003,30 <del>9</del>	φ 12,000,040		φυο,44 Ι	66.67%
SOURCES OF FUNDS					04 (00 000	<b>0.4.400.00</b>	RECOMMENDED	1 _	
Bank of America		21.98%	\$23,404	\$28.90	\$4,400,000	\$4,400,000	\$4,400,000		ee Available
Harris County HOME Funds		10.79%	\$11,489	\$14.19	2,160,000	2,160,000	2,160,000	\$2,04	•
HTC Syndication Proceeds		61.89%	\$65,915	\$81.40	12,391,956	12,391,956	12,391,956		ee Deferred
Deferred Developer Fees		0.97%	\$1,029	\$1.27	193,453	193,453	348,387	17	7%
Net Lease Up Income						44,094	0		
Additional (Excess) Funds R	eq'd	4.38%	\$4,664	\$5.76	876,910	110,840	0	15-Yr Cumula	
TOTAL COLIDOTE					¢20,022,240	¢40 200 242	¢40 200 242	<b>ቀ</b> ጋ 05	F 400

**TOTAL SOURCES** 

\$20,022,319

\$19,300,343

\$19,300,343

\$2,055,160

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Providence Town Square, Deer Park, 9% HTC #10094

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$56.92	\$8,666,377
Adjustments				
Exterior Wall Finish	2.40%		\$1.37	\$207,993
Elderly	3.00%		1.71	259,991
9-Ft. Ceilings	3.30%		1.88	285,990
Roofing			0.00	0
Subfloor			1.33	202,991
Floor Cover			4.58	697,029
Breezeways	\$23.05	37,977	5.75	875,243
Balconies	\$22.89	14,627	2.20	334,803
Plumbing Fixtures	\$845	(23)	(0.13)	(19,435)
Rough-ins	\$420	376	1.04	157,920
Built-In Appliances	\$1,850	188	2.28	347,800
Exterior Stairs	\$1,900	18	0.22	34,200
Enclosed Corridors	\$47.00	0	0.00	0
Elevators	\$59,900	4	1.57	239,600
Other:			0.00	0
Carports (128)	\$9.70	25,600	1.63	248,320
Heating/Cooling			1.85	281,650
Garages	\$17.65	12,000	1.39	211,824
Comm &/or Aux Bldgs	\$64.63	10,560	4.48	682,440
Other: fire sprinkler	\$2.25	152,243	2.25	342,547
SUBTOTAL			92.33	14,057,284
Current Cost Multiplier	0.99		(0.92)	(140,573)
Local Multiplier	0.88		(11.08)	(1,686,874)
TOTAL DIRECT CONSTRU	CTION COST	ΓS	\$80.33	\$12,229,837
Plans, specs, survy, bld prn	3.90%		(\$3.13)	(\$476,964)
Interim Construction Interes	3.38%		(2.71)	(412,757)
Contractor's OH & Profit	11.50%		(9.24)	(1,406,431)
NET DIRECT CONSTRUCT	ION COSTS		\$65.25	\$9,933,685

#### PROPOSED PAYMENT COMPUTATION

Bank of America	\$4,400,000	Amort	360
Int Rate	8.25%	DCR	1.32
Harris County HON	\$2,160,000	Amort	0
Int Rate	1.00%	Subtotal DCR	1.32
Additional Financii	\$0	Amort	
Int Rate		Aggregate DCR	1.32
Additional Financii	\$0	Amort	
Int Rate		Subtotal DCR	1.32
Additional Financii	\$0	Amort	
Int Rate		Aggregate DCR	1.32

#### RECOMMENDED FINANCING STRUCTURE:

Bank of America	\$396,669
Harris County HOME Funds	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$396,669

Int Rate 8.25% DCR 1.32	Bank of America	\$4,400,000	Amort	360
	Int Rate	8.25%	DCR	

Harris County HON	\$2,160,000	Amort	0
Int Rate	1.00%	Subtotal DCR	1.32

Additional Financii	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.32

Additional Financii	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.32	

Additional Financii	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.32	

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME	at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIA	AL GROS	SS RENT	\$1,489,584	\$1,519,376	\$1,549,763	\$1,580,758	\$1,612,374	\$1,780,191	\$1,965,474	\$2,170,043	\$2,645,270
Secondar	ry Income	,	45,120	46,022	46,943	47,882	48,839	53,923	59,535	65,731	80,126
Other Sup	pport Inc	ome: Garages	0	0	0	0	0	0	0	0	0
	0		0	0	0	0	0	0	0	0	0
POTENTIA	AL GROS	SS INCOME	1,534,704	1,565,398	1,596,706	1,628,640	1,661,213	1,834,113	2,025,009	2,235,774	2,725,396
Vacancy	& Collect	ion Loss	(115,103)	(117,405)	(119,753)	(122,148)	(124,591)	(137,559)	(151,876)	(167,683)	(204,405)
Employee	or Other	Non-Rental	. 0	0	0	0	0	0	0	0	0
EFFECTIV	/E GROS	SS INCOME	\$1,419,601	\$1,447,993	\$1,476,953	\$1,506,492	\$1,536,622	\$1,696,555	\$1,873,134	\$2,068,091	\$2,520,991
EXPENSE	S at	3.00%									
General 8	& Adminis	strative	\$68,638	\$70,697	\$72,818	\$75,002	\$77,252	\$89,557	\$103,821	\$120,356	\$161,749
Managem	nent		70,980	72,400	73,848	75,325	76,831	84,828	93,657	103,405	126,050
Payroll &	Payroll T	ax	192,368	198,139	204,083	210,205	216,511	250,996	290,973	337,318	453,327
Repairs 8	& Mainten	ance	113,017	116,407	119,900	123,497	127,202	147,462	170,948	198,176	266,332
Utilities			96,313	99,202	102,179	105,244	108,401	125,667	145,682	168,886	226,968
Water, Se	ewer & T	rash	68,001	70,041	72,142	74,306	76,535	88,725	102,857	119,240	160,248
Insurance	Э		53,285	54,884	56,530	58,226	59,973	69,525	80,598	93,436	125,570
Property 7	Tax		151,526	156,072	160,754	165,576	170,544	197,707	229,196	265,701	357,081
Reserve f	for Repla	cements	47,000	48,410	49,862	51,358	52,899	61,324	71,092	82,415	110,759
TDHCA (	Complian	ce Fee	6,600	6,798	7,002	7,212	7,428	8,612	9,983	11,573	15,553
Other			26,800	27,604	28,432	29,285	30,164	34,968	40,537	46,994	63,156
TOTALEX	(PENSE	3	\$894,527	\$920,653	\$947,548	\$975,236	\$1,003,740	\$1,159,370	\$1,339,345	\$1,547,499	\$2,066,792
NET OPER	RATING	INCOME	\$525,074	\$527,340	\$529,405	\$531,256	\$532,882	\$537,185	\$533,789	\$520,592	\$454,200
DE	EBT SER	VICE									
First Lien F	Financing	ı	\$396,669	\$396,669	\$396,669	\$396,669	\$396,669	\$396,669	\$396,669	\$396,669	\$396,669
Second Lie	en		0	0	0	0	0	0	0	0	0
Other Fina	incing		0	0	0	0	0	0	0	0	0
Other Fina	incing		0	0	0	0	0	0	0	0	0
Other Fina	incing		0	0	0	0	0	0	0	0	0
NET CASH	H FLOW		\$128,406	\$130,672	\$132,736	\$134,587	\$136,213	\$140,517	\$137,120	\$123,923	\$57,531
DEBT CO	VERAGE	RATIO	1.32	1.33	1.33	1.34	1.34	1.35	1.35	1.31	1.15

### HTC ALLOCATION ANALYSIS -Providence Town Square, Deer Park, 9% HTC #10094

CATEGORY	APPLICANT'S TOTAL AMOUNTS	TDHCA TOTAL AMOUNTS	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$1,064,000	\$1,064,000		
Purchase of buildings				
Off-Site Improvements	\$332,403	\$332,403		
Sitework	\$1,692,000	\$1,692,000	\$1,692,000	\$1,692,000
Construction Hard Costs	\$9,077,309	\$9,813,770	\$9,077,309	\$9,813,770
Contractor Fees	\$1,505,646	\$1,505,646	\$1,505,646	\$1,505,646
Contingencies	\$591,893	\$591,893	\$591,893	\$591,893
Eligible Indirect Fees	\$884,445	\$884,445	\$884,445	\$884,445
Eligible Financing Fees	\$1,026,024	\$1,026,024	\$1,026,024	\$1,026,024
All Ineligible Costs	\$751,576	\$737,091		
Developer Fees				
Developer Fees	\$2,048,047	\$2,048,047	\$2,048,047	\$2,048,047
Development Reserves	\$327,000	\$327,000		
TOTAL DEVELOPMENT COSTS	\$19,300,343	\$20,022,319	\$16,825,364	\$17,561,825

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$16,825,364	\$17,561,825
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$21,872,973	\$22,830,373
Applicable Fraction	87.77%	87.77%
TOTAL QUALIFIED BASIS	\$19,197,024	\$20,037,295
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,727,732	\$1,803,357

Syndication Proceeds 0.7199 \$12,438,429 \$12,982,870

Total Tax Credits (Eligible Basis Method) \$1,727,732 \$1,803,357

Syndication Proceeds \$12,438,429 \$12,982,870

\$12,391,956

Requested Tax Credits \$1,721,277

Gap of Syndication Proceeds Needed \$12,740,343

Total Tax Credits (Gap Method) \$1,769,669

**Syndication Proceeds** 

Recommended Tax Credits 1,721,277

Syndication Proceeds \$12,391,956



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# The Orchard at Westchase, TDHCA Number 10096

BASIC DEVELOPMENT INFORMATION											
Site Address: 3802 Roo	dgerdale			Developmer	nt #:	10096					
City: Houston	F	Region: 6		Population Serv	ved:	Elderly					
County: Harris	Z	ip Code: 7	7042	Allocat	ion:	Urban					
HTC Set Asides: □At-Risk ☑Nonprofit □USDA □Rural Rescue HTC Housing Activity*: NC											
HOME Set Asides: □CHDO □Preservation □General											
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO											
OWNER AND DEVELOPMENT TEAM											
Owner:	Orchard W	estchase LP									
Owner Contact and Pho	one: Stephan F	airfield, (713)	223-1864								
Developer:	Orchard W	estchase De	velopment, L.L.	C.							
Housing General Contra	actor: TBD										
Architect:	Insite Arch	itecture, Inc.									
Market Analyst:	O'Connor	& Associates									
Syndicator:	N/A										
Supportive Services:	TBD										
Consultant and Contact:	:: N/A,										
	Ш	NIT/RI III DINIC	S INFORMATION	ı							
Unit Breakdown: 30%	<u>50</u> % 40% 50% 60%	VIII/ DOILDIIVO		stricted Units:		153					
5				Rate Units:		0					
Eff		BR 5BR		Employee Units:		0					
0		0 0		velopment Units:		153					
Type of Building:			Total De	evelopment Cost*:		\$0					
☐ Duplex ✓ 5	5 units or more per bui	lding	Number	of Residential Buildi	ngs:	3					
☐ Triplex ☐ ☐	Detached Residence		HOME H	High Total Units:		133					
☐ Fourplex ☐ S	Single Room Occupan	су	HOME L	ow Total Units:		0					
☐ Townhome ☐ T	Transitional										
	*Note: If Development Co	ost = \$0, an Under	writing Report has not b	een completed.							
		•	<u>FORMATION</u>								
		Applicant Request	Departr Analysis		Torm	Poto					
Competitive Housing T	Tax Credit Amount:	\$1,921,416	Allalysis	s* Amort \$0	<u>Term</u>	Rate					
HOME Activity Fund A	mount:	\$0		\$0 0	0	0.00%					
HOME CHDO Operatir	ng Grant Amount:	\$0		\$0							
*Note: If an Underwriting Report has			mended for an award, t easibility Analysis).	he credit amount recommend	led is the Applic	ant Request					



## MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### The Orchard at Westchase, TDHCA Number 10096

#### PUBLIC COMMENT SUMMARY

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Huffman, District 17, NC Points: 0 US Representative: Green, District 9, NC

TX Representative: Thibaut , District 133, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government 

▼

S, Oliver Pennington, Council Member, District G

Individuals and Businesses: In Support: 0 In Opposition: 1

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment of funding from the City of Houston Housing and Community Development Department in the amount of \$3,978,000, or a commitment from a qualifying substitute source in an amount not less than \$3,978,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# The Orchard at Westchase, TDHCA Number 10096

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 200 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



### Real Estate Analysis Division Underwriting Report

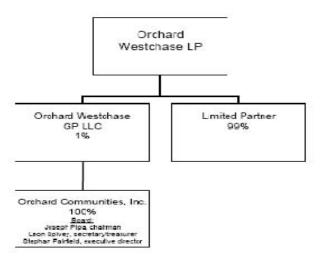
REPORT DATE: 07/21/10 PROGRAM: 9% HTC FILE NUMBER: 10096 **DEVELOPMENT** The Orchard at Westchase Location: 3802 Rodgerdale Region: 77042 City: Houston County: Harris Zip: √ DDA ОСТ Key Attributes: Elderly, New Construction, Urban, and Multifamily **ALLOCATION REQUEST** RECOMMENDATION TDHCA Program **Amount** Interest Amort/Term Amount Interest Amort/Term Housing Tax Credit (Annual) \$1,921,416 \$1,917,087 **CONDITIONS** 1 Receipt, review, and acceptance, by Cost Certification, of documentation that an Affected Property Assessment Report (APAR), as recommended in the Phase I ESA, has been prepared and submitted to TCEQ; and that any subsequent recommendations have been implemented. 2 Receipt, review and acceptance, by Commitment, of a firm commitment from the City of Houston for the anticipated \$3,978,000 of HOME Funds with the terms of the funds clearly stated. 3 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted. SALIENT ISSUES TDHCA SET-ASIDES for LURA Income Limit Rent Limit Number of Units 30% of AMI 30% of AMI 5 50% of AMI 50% of AMI 133 60% of AMI 60% of AMI 15 STRENGTHS/MITIGATING FACTORS WEAKNESSES/RISKS The Developer has experience developing tax The Underwriter's and Applicant's expense to credit properties in Texas with a total of 9 income ratios both approach 65%. An expense developments providing 1,220 units. to income ratio above 65% reflects an increased risk that the development will not be able to sustain even a moderate period of flat income and rent growth with rising expenses. HTC properties in the PMA report above average Overall occupancy in the PMA is only 84%. occupancy, and the two HTC senior properties are 100% occupied.

#### PREVIOUS UNDERWRITING REPORTS

None

#### **DEVELOPMENT TEAM**

#### **OWNERSHIP STRUCTURE**



#### CONTACT

Contact: Stephan Fairfield Phone: (713) 223-1864 Fax: (713) 223-0567

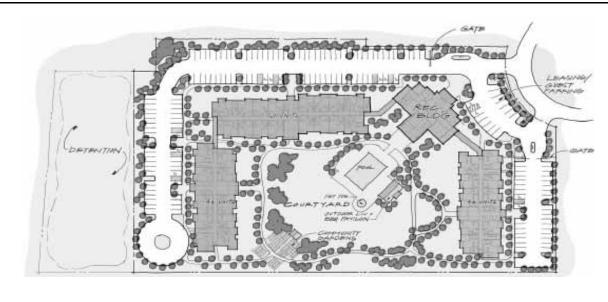
Email: sfairfield@orchardcommunities.org

#### **IDENTITIES of INTEREST**

 The Applicant and Developer are related entities. These are common relationships for HTC-funded developments.

#### PROPOSED SITE

SITE PLAN



			RAILDIN	G COI	VEIGURA	IION			
		_						1	T
Building Type	Α	В						Total	
Floors/Stories	4	4						Buildings	ļ
Number	2	1						3	l
BR/BA SF				Units	S			Total Units	Total SF
1 1 747	18	49						85	63,495
1 1 747	1	2						4	2,988
2 2 1,000	19	10						48	48,000
2 2 1,000	1	2						4	4,000
2 2 1,183	4	4						12	14,196
Units per Building	43	67						153	132,679
				SITE IS	CLIEC				
				311E 13	SUES				
Total Size: 7.5	i41 a	cres	Scatte	ered site	?		Yes	✓ No	
Flood Zone: X			Within	100-yr 1	floodplain	i?	Yes	✓ No	
	Zoning		Needs	s to be r	re-zoned?	•	Yes	☐ No	✓ N/A
Comments:									
The City of Housto	n does r	not have a	zoning (	ordinan	ce.				
			TDHC	A SITE I	NSPECTIO	NC			
							D-	.t. F/10/	2010
	cturea H	ousing Sta	Т				Da	ite: 5/13/	2010
Overall Assessment:			1	□。 .					
✓ Excellent	<b>A</b> c	cceptable	l	Quest	tionable		Poor	Una	acceptable
Surrounding Uses: North: Equipme	nt rontal	l business a	and omn	sty lot	Fact:	Darkin	a lot and ac	scoss road w	vith tall
and apa			ша еттр	лу ют	East:		eyond.	ccess road w	TITI TOII
South: Toll way	oad witl	h access r	oad and		West:	Empty	lot with apa	artments bey	ond.
Comments:									
The inspector state		there was e	excellent	t acces	s to the W	'estchas	e Toll way a	nd the site w	as close to
nearby business o	ffices.								
		HIGHLI	GHTS of	ENVIR	ONMENT.	AL REP	ORTS		
Provider: The Muril	la Camr	nany					Da	nte: 3/30/	2010
			DEO )	1.011				ite. <u>3/30/</u>	2010
Recognized Environn			•						
<ul> <li>"Based upon TMC conditions may ex</li> </ul>		_				_	_		
been reported on									ic nave
Investigation on the									pacted by
arsenic from the fo	-					_		·	3
HTA A C		A.CC	Б	•		. (454	-D) I	1.6	
<ul> <li>"TMC recommend TCEQ." (p. 3)</li> </ul>	s that ar	n Affectea	Property	y Assess	ment kep	ort (APA	AR) be prepa	irea for subn	nittai to the
10LQ. (p. 3)									
Any funding recomm	endatio	n will be su	bject to	the foll	owing co	nditions	:		
Receipt, review, a	nd acce	eptance, k	y Cost C	Certifica	ntion, of do	ocumer	ntation that a	an Affected	Property
Assessment Repor								ed and subn	nitted to
TCEQ; and that ar	ny subsec	quent reco	mmend	iations h	nave bee	n impler	mented.		

		MARKE	T ANALYSIS		
Provider:	O'Connor & Associates			Date:	3/5/2010
Contact:	Robert Coe			Phone:	(713) 375-4279
	Number of Revisions:	none	Date of Last Applicant	Revision:	N/A
Primary Ma	irket Area (PMA):	13 sq. miles	2 mile equivalent radiu	S	
The Prim	nary Market area consists o	of 13 census trac	cts in southwest Harris Coun	ty.	

#### Extended Market Area:

Several comparable properties are located within two miles of the PMA boundaries and are clearly targeting a large part of the same population as the subject. The Underwriter has therefore also considered the supply and demand for an Extended Market Area consisting of the combined Primary Market Areas for the comparable properties. The approximate geographic boundaries of the Extended Market Area are the Fort Bend County line to the southwest; South Fry Road to the west; Interstate 10 and Memorial Drive to the north; and Wilcrest Drive, Sam Houston Parkway, and US59 to the east.

	ELIGIBLE HOUSEHOLDS BY INCOME											
	Harris County Income Limits											
НН	30%	6 of AMI	40% o	f AMI	50% c	of AMI	60% of AMI					
size	e min	max	min	max	min	max	min	max				
1	\$8,592	\$13,400			\$14,352	\$22,350	\$20,664	\$26,820				
2	\$8,592	\$15,300			\$14,352	\$25,500	\$20,664	\$30,600				
3					\$17,208	\$28,700	\$20,664	\$34,440				
4												
5												
6												

	Affordable Housing Inventory in Primary Market Area								
File #	Development	Туре	Target Population	Comp Units	Total Units				
Proposed, Under Construction, and Unstabilized Comparable Developments									
	None								
Other Affordable Developments in PMA since 2006									
	Other Arrordable Developments in Pivia since	2006							
09822	Other Affordable Developments in PMA since Fountains of Westchase	rehab	family	n/a	288				
09822	Fountains of Westchase	rehab	family	n/a	288				
09822		rehab e-2006)		n/a al Units	288				

	COMPARABLE SUPPLY in the EXTENDED MARKET						
10124	Golden Bamboo Village III	new	senior	130	130		
09242	Beechnut Oaks	new	senior	144	144		
08603	West Oaks Village Seniors	new	senior	232	232		

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no proposed or unstabilized comparable properties located within the boundaries of the subject PMA. However, several comparable properties are located within two miles of the PMA boundaries and are clearly targeting a large part of the same population as the subject.

Golden Bamboo Village III (#10124) is a proposed 2010 senior development with 130 units located literally across the street from the west boundary of the subject PMA. Beechnut Oaks (#09242) is a 2009 senior development with 144 units located four miles southwest of the subject. West Oaks Senior Village (#08603) is a 2008 senior development with 232 units located two miles outside the PMA to the west, and less than six miles from the subject property.

OVERALL DEMAND ANALYSIS					
	Market Analyst Underwriter				
	PMA	PMA	Extended Market		
Total Households in the Primary Market Area	43,513	43,513	125,571		
Target Households in the Primary Market Area	7,867	7,867	31,126		
Potential Demand from the Primary Market Area	2,993	3,205	9,615		
Potential Demand from Other Sources	0	0	0		
GROSS DEMAND	2,993	3,205	9,615		
Subject Affordable Units	153	153	153		
Unstabilized Comparable Units	0	0	506		
RELEVANT SUPPLY	153	153	659		
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	5.1%	4.8%	6.9%		

#### Demand Analysis:

The Market Analyst identifies Gross Demand for 2,993 units from 7,867 senior households in the PMA; and a Gross Capture Rate of 5.1% for the subject 153 units. The Underwriter calculates Gross Demand for 3,205 units, and a Gross Capture Rate of 4.8%.

The Underwriter also determined Gross Demand for 9,615 units within the Extended Market Area, indicating a Gross Capture Rate of 6.9% for 659 units (including the subject as well as Golden Bamboo Village III, Beechnut Oaks, and West Oaks Senior Village).

The maximum Gross Capture Rate for developments targeting senior households is 10%; the analysis indicates sufficient demand to support the proposed development.

Underwriting analysis of PMA Demand by Unit Type										
		Market Analyst						Unde	rwriter	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		408	5	0	1%		1,096	5	9	1%
1 BR/50%		197	84	0	43%		1,875	84	68	8%
2 BR/50%		218	49	0	22%		1,242	49	56	8%
2 BR/60%		789	15	0	2%		659	15	171	28%

#### Primary Market Occupancy Rates:

"The average occupancy for apartments in the subject's primary market area was reported at 83.89% in the most recent (March 2010) 0'Connor Data apartment market data program for the zip codes containing the subject's primary market area ... The occupancy data for the Houston area is somewhat skewed due to the number of complexes still under renovation from flood and wind damage from Hurricane Ike." (p. 38) The Market Analyst provides further detail on the HTC developments in the immediate area. Two HTC family properties in the PMA, Silver Leaf (fka Newport Apartments) and Sovereign Townhomes, report 90% and 95% occupancy. Town Park Townhomes is a senior HTC project within the PMA, and Laurel Point is a senior HTC just outside the PMA; both report 100% occupancy. "The high occupancy level of the affordable housing projects in the area indicates a potential pent-up demand for newly-renovated affordable housing units in the primary market area." (p. 38)

#### Absorption Projections:

"The most recent Seniors HTC project which came on-line was West Oaks Seniors (outside tile PMA), which reportedly came on line in October 2009, and is currently 40% occupied, which equates to an average absorption of 23 units per month. Considering the strong absorption history of similar properties and the lack of available quality affordable Seniors units in this market, we project that the subject property will lease an average of 15 to 25 units per month until achieving stabilized occupancy." (p. 75)

#### Market Impact:

"As the competing projects in the subject property's primary market area have high occupancy rates, and the nearest existing HTC projects also have an occupancy rate which approximates stabilized levels, it appears there is a shortage of affordable housing. The subject property should be highly competitive in this market, and should achieve stabilized occupancy within 7 to II months after completion." (p. 75)

#### Comments:

The low overall occupancy in the market area is cause for concern. But the affordable properties in the area have above average occupancy; and most significantly, the comparable senior developments are currently 100% occupied.

The market study provides sufficient information on which to base a funding recommendation.					
	0	PERATING P	roforma analysis		
Income:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A	
allowar Tax Cre 2010 ap and Ap respect	nces as of January 1, 2010, r dit rent limits which apply to oplications began; therefore plicant used 2010 rent limits	maintained b o HTC applica e, the develop o, income wou	nit were calculated by subtracting the te y the Houston Housing Authority from the ations. 2010 rent limits were released afte pment was evaluated using 2009 limits. It ald increase by 2% and DCR would be 1 not have been affected. Tenants will be	e 2009 Housing er underwriting for f the Underwriter .29 and 1.28,	
	ment's guidelines. Overall th	•	and vacancy and collection loss are with effective gross income is within 5% of th		
Expense:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A	
Underw The App Underw will be t commu	riter's estimate of \$4,273, de blicant's budget shows one riter's estimates, specifically nigh, however, based on the nity building.	erived from the line item esting the utilities (38%)	projection at \$4,303 per unit is within 1% ne TDHCA database, IREM, and third-par mate that deviates significantly when co 6 higher). It is reasonable that utilities for e development has large corridor space	rty data sources. Ompared to the the development	
estimate capaci	olicant's estimate of total ex es; therefore, the Applicant	's year one pr (DCR). Based	net operating income are within 5% of the roforma is used to determine the development on the proposed permanent financing ent's guidelines.	opment's debt	
factor for gross inc remains	or expenses in accordance come, expense and net op	with current erating incor	annual growth factor for income and a : TDHCA guidelines. The Underwriter's ba ne were utilized resulting in a debt cove h flow. Therefore, the development car	se year effective rage ratio that	

ACQUISITION INFORMATION						
	SSESSED VALUE					
Land Only: 19.89 acres \$4,144,0 Prorated 1 acre: \$208,3		2009 Harris CAD				
Prorated 7.541 acres: \$1,571,7		2.797				
	of PROPERTY CONTROL					
	OFFICE ENTI-CONTROL	Acrongo: 7.541				
Type: Purchase Agreement		Acreage: 7.541				
Contract Expiration: 1/15/2011  Acquisition Cost: \$2,627,840	Valid Through Board Date?  Other:					
Seller: Bammelbelt, L.P.	Related to Development Te	nam?				
Comments:	- Related to Development le	am:				
The site is 7.541 acres and the acquisition pri agreement that states based on the final sur more than twenty thousand square feet.		·				
CONSTRUCTION	I COST ESTIMATE EVALUATION					
COST SCHEDULE Number of Revisions:	One Date of Last Appli	cant Revision: 7/20/2010				
Acquisition Value:  The site cost of \$2,627,840 which is \$348,474 since the acquisition is an arm's-length trans  Off-Site Cost:  The Applicant claimed off-site costs of \$183, party certification through a registered engi	action. 650 for road paving and overla	ys and provided sufficient third				
Sitework Cost:	neers statement to justify these	CO313.				
The Applicant's claimed total sitework costs guidelines. Therefore, further third party subs	•	hin current Department				
Direct Construction Cost:  The Applicant's direct construction cost estir Swift Residential Cost Handbook-derived est		the Underwriter's Marshall &				
Interim Interest Expense:  The Underwriter reduced the Applicant's eliginterest expense down to one year of fully do to the Applicant's eligible basis estimate.						
Contingency & Fees:  The Applicant's developer fee exceeds 15% the eligible portion of the Applicant's eligible amounts with the overage effectively move.	e fees in these areas have beer					
30% Increase to Eligible Basis  The development qualifies for a 30% increas GO Zone.	e in eligible basis because it is l	ocated in the Hurricane Rita				
Conclusion:  The Applicant's total development cost is with Applicant's cost schedule will be used to development be used to development be used to development be used to development be used to development be used to development be used to development be used to development be used to development be used to develop	termine the need for permaner 5 supports annual tax credits of 1e tax credits calculated based	nt funds and to calculate the \$1,917,087. This figure will be				

PROPOSED FINANCING STRUCTURE					
SOURCES & USES Number of Revisions: None	Date of Last Applicant Revision: N/A				
Source: JPMorgan Chase	Type: Pre-Development Interim Financing				
Principal: \$4,000,000 Interest Rate: 6.09  Comments: Interest rate set by the 30-day LIBOR (with a LIBOR floor	<u>—</u>				
Source: JPMorgan Chase	Type: Interim Financing				
Principal: \$11,790,735 Interest Rate: 5.09	6 Fixed Term: 24 months				
Comments: Interest rate set by the one-month LIBOR plus 3.25% adj rate of 5% was identified.  Source: National Economic Opportunity Fund, LLC	usted monthly on a 360 day basis. An underwriting  Type: Interim Financing				
Principal: \$800,000 Interest Rate: 5.09  Comments: Interest only and paid monthly for the lesser of 36 mont	<u>—</u>				
will by AFR with a floor of 5%.					
Source: City of Houston HOME Funds	Type: Interim and Permanent Financing				
Principal: \$3,978,000 Interest Rate: 0.09					
	Fixed Amort: 480 months Term: 40 years  est. A commitment for these funds was not ot, review and acceptance, by Commitment, of a				
Principal: \$3,978,000 Interest Rate: 0.09  Comments:  Principal amount repayable over 40 years with 0% interprovided. Therefore, this report is conditioned on receiptirm commitment from the City of Houston for the antic	Fixed Amort: 480 months Term: 40 years  est. A commitment for these funds was not ot, review and acceptance, by Commitment, of a				
Principal: \$3,978,000 Interest Rate: 0.09  Comments:  Principal amount repayable over 40 years with 0% interprovided. Therefore, this report is conditioned on receiptirm commitment from the City of Houston for the antice the funds clearly stated.	Fixed Amort: 480 months Term: 40 years  est. A commitment for these funds was not ot, review and acceptance, by Commitment, of a lipated \$3,978,000 of HOME Funds with the terms of type:  Permanent Financing				
Principal: \$3,978,000 Interest Rate: 0.09  Comments:  Principal amount repayable over 40 years with 0% interprovided. Therefore, this report is conditioned on receiptirm commitment from the City of Houston for the antice the funds clearly stated.  Source: JPMorgan Chase	Fixed Amort: 480 months Term: 40 years  est. A commitment for these funds was not on, review and acceptance, by Commitment, of a sipated \$3,978,000 of HOME Funds with the terms of  Type: Permanent Financing  Fixed Amort: 360 months Term: 18 years				
Principal: \$3,978,000 Interest Rate: 0.09  Comments:  Principal amount repayable over 40 years with 0% interprovided. Therefore, this report is conditioned on receiptirm commitment from the City of Houston for the antice the funds clearly stated.  Source: JPMorgan Chase  Principal: \$2,060,000 Interest Rate: 9.59  Comments:	Fixed Amort: 480 months Term: 40 years  est. A commitment for these funds was not on, review and acceptance, by Commitment, of a sipated \$3,978,000 of HOME Funds with the terms of  Type: Permanent Financing  Fixed Amort: 360 months Term: 18 years				
Principal: \$3,978,000 Interest Rate: 0.09  Comments: Principal amount repayable over 40 years with 0% interprovided. Therefore, this report is conditioned on receiptirm commitment from the City of Houston for the antice the funds clearly stated.  Source: JPMorgan Chase  Principal: \$2,060,000 Interest Rate: 9.59  Comments: Interest rate set by a spread over the 10 year U.S. Treas	Fixed Amort: 480 months years  est. A commitment for these funds was not on the set and acceptance, by Commitment, of a sipated \$3,978,000 of HOME Funds with the terms of one of the set and acceptance.  Type: Permanent Financing  Fixed Amort: 360 months Term: 18 years  ury. An indicative rate of 9.5% was identified.				

This section intentionally left blank.

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$2,060,000 and the City of Houston HOME Funds of \$3,978,000 indicates the need for \$13,856,459 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,924,701 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,917,087Allocation determined by gap in financing:\$1,924,701Allocation requested by the Applicant:\$1,921,416

The allocation amount determined by the eligible basis method is recommended. A tax credit allocation of \$1,917,087 per year for 10 years results in total equity proceeds of \$13,801,640 at a syndication rate of \$0.72 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$54,819 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within one year of stabilized operation.

Underwriter:		Date:	July 21, 2010
	Carl Hoover		
Manager of Real Estate Analysis:		Date:	July 21, 2010
	Audrey Martin		_
Director of Real Estate Analysis:		Date:	July 21, 2010
	Brent Stewart		

10096 Orchard at Westchase.xlsx printed: 7/21/2010

## **UNIT MIX/RENT SCHEDULE**

The Orchard at Westchase, Houston, 9% HTC #10096

LOCATION DATA				
CITY:	Houston		#	
COUNTY:	Harris			
SUB-MARKET:				
PROGRAM REGION:	6			
RURAL RENT USED:	No			
IREM REGION:	Houston			
			7	

UNIT DISTRIBUTION					
# Beds	# Units	% Total			
Eff					
1	89	58.2%			
2	64	41.8%			
3					
4					
TOTAL	153	100.0%			

	Other Unit Desgination								
PROGRAMS: HOME									
Rent Limit	Eff	1	2	3	4	Total Units			
НН	\$640	\$714	\$866	\$1,044	\$1,145	133			
MISC	#N/A	#N/A	#N/A	#N/A	#N/A				

<b>-</b>	•			
OTHER ASSUMPTIONS				
DEVELOPMENT ACTIVITY:	New			
REVENUE GROWTH:	2.00%			
EXPENSE GROWTH:	3.00%			
HIGH COST ADJUSTMENT:	130%			
APPLICABLE FRACTION:	100.00%			
APP % - ACQUISITION:				
APP % - CONSTRUCTION:	9.00%			

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UNIT	DESCR	IPTION			PROGE	RAM REN	T LIMITS	A	PPLIC <i>I</i>	ANT REN	TS	TDHCA RENTS		OTHER UNIT DESIGNATION		RKET INTS		
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent		Max Net Program Rent		Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per NRA	Delta to Max Program	НОМЕ	Market Rent	TDHCA Savings to Market
TC 30%		5	1	1	747	\$358	\$57	\$301	\$0	\$0.40	\$301	\$1,505	\$1,505	\$301	\$0.40	\$0		\$975	\$674
TC 50%	НН	84	1	1	747	\$598	\$57	\$541	\$0	\$0.72	\$541	\$45,444	\$45,444	\$541	\$0.72	\$0	\$714	\$975	\$434
TC 50%	НН	49	2	2	1,000	\$717	\$74	\$643	\$0	\$0.64	\$643	\$31,507	\$31,507	\$643	\$0.64	\$0	\$866	\$1,335	\$692
TC 60%		3	2	2	1,000	\$861	\$74	\$787	\$0	\$0.79	\$787	\$2,361	\$2,361	\$787	\$0.79	\$0		\$1,335	\$548
TC 60%		12	2	2	1,183	\$861	\$74	\$787	\$0	\$0.67	\$787	\$9,444	\$9,444	\$787	\$0.67	\$0		\$1,445	\$658
TOTAL:		153			132,679							\$90,261	\$90,261						
AVG:					867				\$0	\$0.68	\$590			\$590	\$0.68	\$0	\$669	\$1,134	(\$544)
ANNUAL:										•		\$1,083,132	\$1,083,132						

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

### The Orchard at Westchase, Houston, 9% HTC #10096 TDHCA

					, 0,0 0			
INCOME Total Net POTENTIAL GROSS RENT	Rentable Sq Ft:			TDHCA \$1,083,132	<b>APPLICANT</b> \$1,083,132			
Secondary Income	Р	er Unit Per Month:	\$15.00	27,540	27,540	\$15.00	Per Unit Per Month	
POTENTIAL GROSS INCOME			7.500/	\$1,110,672	\$1,110,672	7.500/		
Vacancy & Collection Loss Employee or Other Non-Rental Uni		ions	-7.50%	(83,300)	(83,304)	-7.50%	of Potential Gross I	ncome
EFFECTIVE GROSS INCOME	is of Concess	10113		\$1,027,372	\$1,027,368			
EXPENSES	% OF EGI	PER UNIT	PER SQ FT	ψ.,eΞ.,e.=	ψ.,eΞ.,eee	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.44%	\$365	0.42	\$55,859	\$58,132	\$0.44	\$380	5.66%
Management	5.00%	\$336	0.39	51,369	51,369	0.39	336	5.00%
Payroll & Payroll Tax	15.24%	\$1,023	1.18	156,554	161,250	1.22	1,054	15.70%
Repairs & Maintenance	7.92%	\$532	0.61	81,375	73,502	0.55	480	7.15%
Utilities	2.86%	\$192	0.22	29,427	40,731	0.31	266	3.96%
Water, Sewer, & Trash	5.03%	\$338	0.39	51,704	45,192	0.34	295	4.40%
Property Insurance	4.52%	\$304	0.35	46,438	53,550	0.40	350	5.21%
Property Tax 2.797	10.21%	\$685	0.79	104,846	98,462	0.74	644	9.58%
Reserve for Replacements	3.72%	\$250	0.29	38,250	38,250	0.29	250	3.72%
TDHCA Compliance Fees	0.60%	\$40	0.05	6,120	6,120	0.05	40	0.60%
Other:	3.10%	\$208	0.24	31,837	31,837	0.24	208	3.10%
TOTAL EXPENSES	63.64%	\$4,273	\$4.93	\$653,779	\$658,395	\$4.96	\$4,303	64.09%
NET OPERATING INC	36.36%	\$2,442	\$2.82	\$373,593	\$368,973	\$2.78	\$2,412	35.91%
DEBT SERVICE			·			·		
Chase				\$207,859	\$207,859			
City of Houston-HOME Funds				\$99,450	\$99,450			
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				307,309	307,309			
NET CASH FLOW				\$66,284	\$61,664		\$656,960	39,417.60
AGGREGATE DEBT COVERAGE R	ATIO			1.22	1.20			
RECOMMENDED DEBT COVERAG	E RATIO				1.20			
CONSTRUCTION COST			1,442,199					
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	13.14%	\$17,175	\$19.81	\$2,627,840	\$2,627,840	\$19.81	\$17,175	13.21%
Off-Sites	0.92%	\$1,200	\$1.38	183,650	183,650	1.38	1,200	0.92%
Sitework	6.88%	\$9,000	\$10.38	1,377,000	1,377,000	10.38	9,000	6.92%
Direct Construction	42.26%	\$55,248	\$63.71	8,452,933	8,277,825	62.39	54,103	41.61%
Contingency 4.80%	2.36%	\$3,082	\$3.55	471,491	471,491	3.55	3,082	2.37%
Contractor's Fees 12.59%	6.60%	\$8,629	\$9.95	1,320,174	1,320,174	9.95	8,629	6.64%
Indirect Construction	8.33%	\$10,885	\$12.55	1,665,413	1,665,413	12.55	10,885	8.37%
Ineligible Costs	1.05%	\$1,372	\$1.58	209,936	209,936	1.58	1,372	1.06%
Developer's Fees 14.85%	10.71%	\$14,000	\$16.14	2,142,046	2,142,046	16.14	14,000	10.77%
Interim Financing	5.68%	\$7,426	\$8.56	1,136,232	1,136,232	8.56	7,426	5.71%
Reserves	2.08%	\$2,724	\$3.14	416,756	482,852	3.64	3,156	2.43%
TOTAL COST  Construction Cost Recap	100.00% 58.10%	\$130,741.64 <b>\$75,958</b>	\$150.77 <b>\$87.59</b>	\$20,003,471 <b>\$11,621,598</b>	\$19,894,459 <b>\$11,446,490</b>	\$149.94 <b>\$86.27</b>	\$130,029 <b>\$74,814</b>	100.00% 57.54%
·	36.10%	φ10, <del>3</del> 30	φ01.59	ψ11,021,030	φ11, <del>440,430</del>		φ/4,014	37.34%
SOURCES OF FUNDS	40.0001	M40 40:	045.50	\$2,000,000	\$2.000.000	PRECOMMENDED PROPERTY OF A COLOR	] , , =	A". ! ! !
Chase	10.30%	\$13,464	\$15.53	\$2,060,000 3,978,000	\$2,060,000 3,978,000	\$2,060,000	Developer F	
City of Houston-HOME Funds	19.89%	\$26,000	\$29.98 \$404.36			3,978,000	\$2,13	-
HTC Syndication Proceeds	69.15%	\$90,411	\$104.26	13,832,809	13,832,809	13,801,640		ee Deferred
Deferred Developer Fees	0.00%	\$0	\$0.00	0	00.050	54,819	3'	
Additional (Excess) Funds Req'd	0.66%	\$867	\$1.00	132,662	23,650	\$10,904,450	15-Yr Cumulat	
TOTAL SOURCES				\$20,003,471	\$19,894,459	\$19,894,459	\$978	,102

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

The Orchard at Westchase, Houston, 9% HTC #10096

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$52.91	\$7,020,196
Adjustments				
Exterior Wall Finish	4.40%		\$2.33	\$308,889
Elderly	3.00%		1.59	210,606
9-Ft. Ceilings	3.55%		1.88	249,217
Roofing			0.00	0
Subfloor			2.62	347,619
Floor Cover			2.41	319,756
Breezeways	\$23.05		0.00	0
Balconies	\$23.00	15,306	2.65	352,060
Plumbing Fixtures	\$845	192	1.22	162,240
Rough-ins	\$420	306	0.97	128,520
Built-In Appliances	\$1,850	153	2.13	283,050
Interior Stairs	\$1,900	18	0.26	34,200
Enclosed Corridors	\$40.69	31,758	9.74	1,292,269
Elevators	\$92,350	3	2.09	277,050
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	245,456
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$68.30	6,328	3.26	432,196
Other: fire sprinkler	\$2.25	132,679	2.25	298,528
SUBTOTAL			90.16	11,961,853
Current Cost Multiplier	0.99		(0.90)	(119,619)
Local Multiplier	0.88		(10.82)	(1,435,422)
TOTAL DIRECT CONSTRU	CTION COS	ΓS	\$78.44	\$10,406,812
Plans, specs, survy, bld pm	3.90%		(\$3.06)	(\$405,866)
Interim Construction Interes	3.38%		(2.65)	(351,230)
Contractor's OH & Profit	11.50%		(9.02)	(1,196,783)
NET DIRECT CONSTRUCT	ION COSTS		\$63.71	\$8,452,933

#### PROPOSED PAYMENT COMPUTATION

Chase	\$2,060,000	Amort	360
Int Rate	9.50%	DCR	1.80
City of Houston-HO	\$3,978,000	Amort	480
Int Rate	0.00%	Subtotal DCR	1.22
Additional Financia	\$0	Amort	
Int Rate		Aggregate DCR	1.22
Additional Financia	\$0	Amort	
Int Rate		Subtotal DCR	1.22
Additional Financin	\$0	Amort	
Int Rate		Aggregate DCR	1.22

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

ALLEIGAN	O INOI.
Chase	\$207,859
City of Houston-HOME Funds	99,450
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$307,309

Chase	\$2,060,000	Amort	360
Int Rate	9.50%	DCR	1.78
City of Houston-HO	\$3,978,000	Amort	480

Int Rate	0.00%	Subtotal DCR	1.20
Additional Financia	\$0	Amort	0

Additional Financii	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.20	

Additional Financii	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.20

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROS	SS RENT	\$1,083,132	\$1,104,795	\$1,126,891	\$1,149,428	\$1,172,417	\$1,294,443	\$1,429,170	\$1,577,919	\$1,923,474
Secondary Income		27,540	28,091	28,653	29,226	29,810	32,913	36,338	40,121	48,907
Other Support Inco	ome:	0	0	0	0	0	0	0	0	0
Other Support Inco	ome:	0	0	0	0	0	0	0	0	0
POTENTIAL GROS	SS INCOME	1,110,672	1,132,885	1,155,543	1,178,654	1,202,227	1,327,356	1,465,508	1,618,039	1,972,381
Vacancy & Collecti	ion Loss	(83,304)	(84,966)	(86,666)	(88,399)	(90,167)	(99,552)	(109,913)	(121,353)	(147,929)
Employee or Other	r Non-Rental	L 0	0	0	0	0	0	0	0	0
EFFECTIVE GROS	S INCOME	\$1,027,368	\$1,047,919	\$1,068,877	\$1,090,255	\$1,112,060	\$1,227,804	\$1,355,595	\$1,496,686	\$1,824,452
EXPENSES at	3.00%									
General & Adminis	strative	\$58,132	\$59,876	\$61,672	\$63,522	\$65,428	\$75,849	\$87,930	\$101,935	\$136,992
Management		51,369	52396.5636	53,444	54,513	55,604	61,391	67,781	74,835	91,224
Payroll & Payroll Ta	ax	161,250	166,088	171,070	176,202	181,488	210,395	243,905	282,753	379,996
Repairs & Mainten	ance	73,502	75,707	77,978	80,318	82,727	95,903	111,178	128,886	173,212
Utilities		40,731	41,953	43,212	44,508	45,843	53,145	61,609	71,422	95,985
Water, Sewer & Tr	rash	45,192	46,548	47,944	49,383	50,864	58,965	68,357	79,244	106,498
Insurance		53,550	55,157	56,811	58,516	60,271	69,871	80,999	93,900	126,194
Property Tax		98,462	101,416	104,458	107,592	110,820	128,471	148,933	172,654	232,032
Reserve for Replac	cements	38,250	39,398	40,579	41,797	43,051	49,908	57,857	67,072	90,139
TDHCA Compliand	ce Fee	6,120	6,304	6,493	6,687	6,888	7,985	9,257	10,731	14,422
Other		31,837	32,792	33,776	34,789	35,833	41,540	48,156	55,826	75,026
TOTAL EXPENSES	S	\$658,395	\$677,633	\$697,438	\$717,827	\$738,817	\$853,422	\$985,962	\$1,139,259	\$1,521,720
NET OPERATING	INCOME	\$368,973	\$370,286	\$371,439	\$372,428	\$373,243	\$374,382	\$369,633	\$357,427	\$302,732
DEBT SER	VICE									
First Lien Financing		\$207,859	\$207,859	\$207,859	\$207,859	\$207,859	\$207,859	\$207,859	\$207,859	\$207,859
Second Lien		99,450	99,450	99,450	99,450	99,450	99,450	99,450	99,450	99,450
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW		\$61,664	\$62,977	\$64,130	\$65,119	\$65,934	\$67,073	\$62,324	\$50,118	(\$4,577)
DEBT COVERAGE	RATIO	1.20	1.20	1.21	1.21	1.21	1.22	1.20	1.16	0.99

#### HTC ALLOCATION ANALYSIS -The Orchard at Westchase, Houston, 9% HTC #10096

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$2,627,840	\$2,627,840		
Purchase of buildings				
Off-Site Improvements	\$183,650	\$183,650		
Sitework	\$1,377,000	\$1,377,000	\$1,377,000	\$1,377,000
Construction Hard Costs	\$8,277,825	\$8,452,933	\$8,277,825	\$8,452,933
Contractor Fees	\$1,320,174	\$1,320,174	\$1,320,174	\$1,320,174
Contingencies	\$471,491	\$471,491	\$471,491	\$471,491
Eligible Indirect Fees	\$1,665,413	\$1,665,413	\$1,665,413	\$1,665,413
Eligible Financing Fees	\$1,136,232	\$1,136,232	\$1,136,232	\$1,136,232
All Ineligible Costs	\$209,936	\$209,936		
Developer Fees			\$2,137,220	
Developer Fees	\$2,142,046	\$2,142,046		\$2,142,046
Development Reserves	\$482,852	\$416,756		
TOTAL DEVELOPMENT COSTS	\$19,894,459	\$20,003,471	\$16,385,355	\$16,565,289

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$16,385,355	\$16,565,289
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$21,300,961	\$21,534,875
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$21,300,961	\$21,534,875
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,917,087	\$1,938,139

Syndication Proceeds 0.7199 \$13,801,640 \$13,953,201

Total Tax Credits (Eligible Basis Method) \$1,917,087 \$1,938,139

Syndication Proceeds \$13,801,640 \$13,953,201

Requested Tax Credits \$1,921,416

Syndication Proceeds \$13,832,809

Gap of Syndication Proceeds Needed \$13,856,459

Total Tax Credits (Gap Method) \$1,924,701

Recommended Tax Credits 1,917,087

Syndication Proceeds \$13,801,640



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Lafayette Park Apts, TDHCA Number 10101

BASIC DEVELOPMENT INFORMATION								
Site Address: Approx.	200 Block of Aldine Be	ender and	16000 Blo	ck of Cotillion	Development	#:	10101	
City: Houston	!	Region:	6	Р	opulation Serve	d:	Elderly	
County: Harris	Z	Zip Code:	77060		Allocation	n:	Urban	
HTC Set Asides: □At-F	Risk $\square$ Nonprofit $\square$	USDA	□Rural R	lescue HTC	Housing Activit	y*:	NC	
HOME Set Asides:	☐CHDO ☐Presei	rvation	General					
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
OWNER AND DEVELOPMENT TEAM								
Owner: Lafayette Park Apartments, L.P.								
Owner Contact and Pho	one: William D	William D. Henson, (713) 334-5808						
Developer:	Lafayette	afayette Park Developers, L.L.C.						
Housing General Contractor: Lafayette Park Contractors, L.L.C.								
Architect: Mucasey & Associates, AIA								
Market Analyst: O'Connor & Associates								
Syndicator: N/A								
Supportive Services: Texas Inter-Faith Housing Corporation								
Consultant and Contact: LBK, Ltd., Lily Kavthekar								
Unit Breakdown: 30% 40% 50% 60%  Unit Breakdown: 150							150	
8 STILL DIEBROOMI.				Market Rate U			0	
	Eff_ 1 BR 2 BR 3 BR 4 BR 5 BR			Owner/Employee Units:			0	
0	100 50 0	0 0	<del></del>	Total Develop	ment Units:		150	
Type of Building:				Total Develop	ment Cost*:		\$0	
☐ Duplex				Number of Residential Buildings:			20	
☐ Triplex ☐ Detached Residence			HOME High Total Units:			0		
☐ Fourplex ☐ Single Room Occupancy			HOME Low Total Units:			0		
☐ Townhome ☐ ☐	Transitional							
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.								
FUNDING INFORMATION								
		Applic Reque		Department Analysis*	Amart	Torm	Pata	
Competitive Housing Tax Credit Amount:		\$1,930,6		\$0	Amort	<u>Term</u>	Rate	
HOME Activity Fund Amount:			\$0	\$0	0	0	0.00%	
HOME CHDO Operating Grant Amount:			\$0	\$0				
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request								



## MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Lafayette Park Apts, TDHCA Number 10101

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Gallegos, District 6, S Points: 14 US Representative: Green, District 29, NC

TX Representative: Thompson, District 141, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

O, Dr. Wanda Bamberg, Aldine I.S.D., Superintendent

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment of funding from the Houston Housing Finance Corporation in the amount of \$500,000, or a commitment from a qualifying substitute source in an amount not less than \$500,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Lafayette Park Apts, TDHCA Number 10101

COMPLIANCE EVAULATION SUMMARY:						
☐ No unresolved issues of material non-compliance or audit findings:						
Total # Developments in Portfolio:						
Total # Monitored:						
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:				
Competitive Housing Tax Credits: ✓ Score:192 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0				
Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.						
HOME Activity Funds:	Loan Amount:	\$0				
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0 \$0				
Recommendation:	Grant Amount.	φυ				
Recommendation.						
*Note: If an Underwriting Penert has not been completed, the credit amount recommended in the Applicant Peguses	et (panding the Financial Face	sibility Analysis)				
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	Sibility Affalysis).				



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Gateway Plaza Apts, TDHCA Number 10103**

		BASIC DEVELO	PMENT INFORM	<u>1ATION</u>				
Site Address: NWC of Loop 250 and W. Hwy. 80				Developmen	t #: 10103			
City: Mid	land	Region:	12	Population Serve	ed: General			
County: Mid	land	Zip Code:	79706	Allocati	on: Urban			
HTC Set Asides:	☐At-Risk ☐Nonpro	fit □USDA	□Rural Rescue	HTC Housing Activi	ty*: NC			
HOME Set Asides:		Preservation	General					
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
		OWNER AND	DEVELOPMENT	TEAM				
Owner:								
Owner Contact and Phone: Michael B. Wilhoit, 41789032			178903212					
Developer: Wilhoit-O'Brien Development, L.L.C.								
Housing General C	Contractor: Zimi	merman Propert	ies Construction	, L.L.C.				
Architect: Parker & Associates								
Market Analyst: Integra Realty Resources								
Syndicator: Raymond James								
Supportive Services: Texas Inter-Faith Housing Corporation								
Consultant and Contact: Zimmerman Properties, L.L.C.,								
UNIT/BUILDING INFORMATION  Take Broad in the Haritan Haritan Control of the Contr								
Unit Breakdown:	30% 40% 50% 6 5 0 43	<u>60%</u> 47		Restricted Units: et Rate Units:	95 0			
		3 BR 4 BR 5 BF		er/Employee Units:	1			
	0 12 48	36 0 0	<del></del> "	Development Units:	96			
Type of Building:				Development Cost*:	\$10,270,000			
☐ Duplex			Numl	Number of Residential Buildings: 4				
☐ Triplex	<u> </u>		HOM	HOME High Total Units: 0				
☐ Fourplex	☐ Single Room Oc	n Occupancy HOME Low Total Units: 0						
$\square$ Townhome	$\square$ Transitional							
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.								
FUNDING INFORMATION								
		Applica Reque		artment ysis* Amort	Term Rate			
Competitive Housing Tax Credit Amount: \$1,077,000				077,000	<u>rate</u>			
HOME Activity Fund Amount:			\$0	\$0 0	0 0.00%			
HOME CHDO Operating Grant Amount:			\$0	\$0				
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).								



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Gateway Plaza Apts, TDHCA Number 10103**

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Seliger, District 31, NC Points: 0 US Representative: Conaway, District 11, NC

TX Representative: Craddick, District 82, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

# Community Input Other than Quantifiable Community Participation Input:

# **General Summary of Comment:**

### CONDITIONS OF COMMITMENT

- 1. Receipt, review and acceptance, by Commitment, of a firm commitment from Capital Area Housing Finance Corporation for the anticipated \$513,500 with the terms of the funds clearly stated.
- 2. Receipt, review and acceptance that the proposed zoning with the City of Midland for MF-1 zoning be granted by commitment which would allow for multifamily.
- 3. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into development plans.
- 4. Receipt, review and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.
- 6. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$513,500, or a commitment from a qualifying substitute source in an amount not less than \$513,500, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Midland and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Midland in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# **MULTIFAMILY FINANCE DIVISION** July 29, 2010

**Competitive Housing Tax Credit Program** Development Information, Public Input and Board Summary

# **Gateway Plaza Apts, TDHCA Number 10103**

# **COMPLIANCE EVAULATION SUMMARY:** ✓ No unresolved issues of material non-compliance or audit findings:

• No unlesolved i	ssues of material non-compliance of addit findings.						
Total # Develop	Total # Developments in Portfolio: 12						
Total # Monitore	ed: <b>10</b>						
RECOMM	<u>Endation by the executive award and review advisory</u>	COMMITTEE IS BAS	ED ON:				
Competitive Housi	ng Tax Credits: 🗹 Score: 200 🗌 Meeting a Required Set-Aside	Credit Amount*:	\$1,077,000				
	Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a significant portion of their total targeted sub-regional allocation when tax credits are collapsed state-wide.						
HOME Activity Fur	nds:	Loan Amount:	\$0				
HOME CHDO Ope	erating Expense Grant:	Grant Amount:	\$0				
Recommendation:							
*Note: If an Underwr	iting Report has not been completed, the credit amount recommended is the Applicant Reque	st (pending the Financial Feat	sihility Analysis)				

# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

# Real Estate Analysis Division Underwriting Report

REPORT DATE: 05/20/10 PROGRAM: 9% HTC FILE NUMBER: 10103

# DEVELOPMENT Gateway Plaza Apartments Location: NW Corner of Loop 250 and W. Hwy. 80 Region: 12 City: Midland County: Midland Zip: 79706 OCT DDA Key Attributes: General, Urban, New Construction, and Multifamily

# **ALLOCATION**

	REQUEST			RECON	/IMENDAT	ION
TDHCA Program	Amount Interest Amort/Term		Amount	Interest	Amort/Term	
Housing Tax Credit (Annual)	\$1,077,000			\$1,077,000		

# **CONDITIONS**

- 1 Receipt, review and acceptance, by Commitment, of a firm commitment from Capital Area Housing Finance Corporation for the anticipated \$513,500 with the terms of the funds clearly stated.
- 2 Receipt, review and acceptance that the proposed zoning with the City of Midland for MF-1 zoning be granted by commitment which would allow for multifamily.
- 3 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 4 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

### **SALIENT ISSUES**

TDHCA SET-ASIDES for LURA							
Income Limit	Rent Limit	Number of Units					
30% of AMI	30% of AMI	5					
50% of AMI	50% of AMI	43					
60% of AMI	60% of AMI	47					
EO	N/A	1					

This section intentionally left blank.

# STRENGTHS/MITIGATING FACTORS

- The Developer has experience developing tax credit properties in Texas with 712 units completed.
- The one LIHTC development in the PMA that is currently in lease-up has leased at a rate of 23 units per month, which coupled with a gross capture rate of 4.6% indicates a high demand for new affordable units within the PMA.
- Proposed rents are on average 41% lower than market rents, with 60% 2 and 3BR rents 22-23% below market.

### WEAKNESSES/RISKS

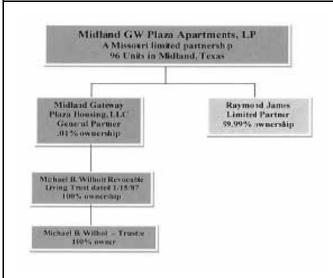
- The Underwriter's expense to income ratio is 60%, reflecting an increased risk that the development will not be able to sustain even a moderate period of flat income and rent growth with rising expenses.
- The average physical occupancy for existing LIHTC developments in the PMA is 92%, which indicates a vacancy factor higher than the standard 7.5% vacancy factor, which includes 5% vacancy and 2.5% collection loss, assumed in the underwriting analysis.

# PREVIOUS UNDERWRITING REPORTS

None

# **DEVELOPMENT TEAM**

# **OWNERSHIP STRUCTURE**





# CONTACT

Contact: Michael B. Wilhoit Phone: (417) 890-3212 Fax: (417) 883-6343

Email: mwilhoit@wilhoitproperties.com

# **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.

### **PROPOSED SITE** SITE PLAN 36. ALITTA WIE DANIANCE ENDMENT **BUILDING CONFIGURATION Building Type** 2 Total Floors/Stories 3 3 **Buildings** Number 1 BR/BA SF Units **Total Units** Total SF 712 12 8,544 1 12 2 964 48 46,272 2 12 12 2 1,131 40,716 3 12 36 24 24 96 95,532 Units per Building SITE ISSUES Total Size: Scattered site? 6.0 acres ✓ No Yes Flood Zone: С Within 100-yr floodplain? ✓ No Yes IP-1 Needs to be re-zoned? Zonina: ✓ Yes N/A Comments: On February 26, 2010 a zoning change request from IP-1 to MF-1 for the entire 6.0 acres was submitted to the City of Midland. This change of zoning will be a condition of this request. TDHCA SITE INSPECTION Inspector: Manufactured Housing Staff Date: 4/8/2010 Overall Assessment: Excellent Questionable ✓ Acceptable Poor Unacceptable Surrounding Uses: North: Vacant Land and Sports Complex East: Multiple Businesses and Residential beyond beyond Industrial Uses and Interstate 20 Motor Sports Company and Mobile South: West: beyond Home Park beyond Comments: None.

# HIGHLIGHTS of ENVIRONMENTAL REPORTS

Provider: Kaw Valley Engineering Date: 3/23/2010

Recognized Environmental Concerns (RECs) and Other Concerns:

- "This assessment has revealed no evidence of recognized environmental conditions in connection with the property." (p. 18)
- "The subject property is near the Texas and Pacific Railroad and State Highway 158 which may produce loud noise; therefore, it is recommended that a noise study be conducted." (p. 18)

Any funding recommendation will be subject to the following conditions:

Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.

Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.

# **MARKET ANALYSIS**

Provider: Integra Realty Resources DFW Date: 3/25/2010

Contact: Amy D.B. White Phone: (972) 960-1222

Number of Revisions: None Date of Last Applicant Revision: N / A

Primary Market Area (PMA): 95 sq. miles 5 mile equivalent radius

The Primary Market Area is defined by 22 census tracts in Midland. The approximate geographic boundaries are the Ector County line to the west; Hwy 158, Hwy 191, and Hwy 869 to the north; Fairgrounds Road to the east; and Interstate 20 to the south.

	ELIGIBLE HOUSEHOLDS BY INCOME							
			Midl	and County	Income Limi	ts		
НН	30%	of AMI	40% c	of AMI	50% of AMI		60% of AMI	
size	min	max	min	max	min	max	min	max
1	\$11,589	\$12,650			\$19,337	\$21,050	\$23,211	\$25,260
2	\$11,589	\$14,450			\$19,337	\$24,100	\$23,211	\$28,920
3	\$13,920	\$16,250			\$23,211	\$27,100	\$27,874	\$32,520
4	\$16,080	\$18,050			\$26,811	\$30,100	\$32,194	\$36,120
5	\$16,080	\$19,500			\$26,811	\$32,500	\$32,194	\$39,000
6								

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA								
File #	Development Type Target Comp Population Units								
	Proposed, Under Construction, and Unstabilized Comparable Developments								
07282	Constellation Ranch fka Palermo Apts new family 130								
	Other Affordable Developments in PMA since	2006							
	none n/a								
	Stabilized Affordable Developments in PMA (pre-2006)								
_	Total Properties (pre-2006) 4 Total Units 540								

Proposed, Under Construction, and Unstabilized Comparable Supply:

There is one comparable development in the PMA that will impact the determination of demand for the subject. Constellation Ranch (# 07282, fka Palermo Apts) is a 2007 Tax Credit property with 136 total units (130 restricted and 6 market rate units).

OVERALL DEMAND ANALYSIS					
	Market Analyst	Underwriter			
Total Households in the Primary Market Area	36,209	36,209			
Potential Demand from the Primary Market Area	4,445	4,873			
Potential Demand from Other Sources	0	0			
GROSS DEMAND	4,445	4,873			
Subject Affordable Units	95	95			
Unstabilized Comparable Units	15	130			
RELEVANT SUPPLY	110	225			
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	2.5%	4.6%			

# Demand Analysis:

The Market Analyst incorrectly determined income-eligibility based on tenant-paid rents (i.e. net of the utility allowance) rather than the HTC gross rent limit. This would tend to overstate the demand; however, the Market Analyst applied the income percentage to the general household population, and also applied a general renter percentage adjustment, resulting in lower overall demand than the underwriting analysis.

The Market Analyst also understates the Relevant Supply, by only including the vacant units at Constellation Ranch. (The Real Estate Analysis Rules require that all comparable units at unstabilized developments be included in the supply.)

Based on Gross Demand for 4,445 units, and a Relevant Supply of 110 units (95 restricted units at the subject and 15 vacant units at Constellation Ranch) the Market Analyst determines a Gross Capture Rate of 2.5%.

The underwriting analysis is based on a HISTA Data report from Ribbon Demographics, which provides a detailed breakdown of households by income, size, tenure, and age. The HISTA data for the subject PMA indicates a higher concentration of renter households in the target income range. Gross Demand for 4,873 units, and a Relevant Supply of 225 units, indicates a Gross Capture Rate of 4.6%.

This result is well below the maximum Gross Capture Rate of 10% for urban developments targeting family households, indicating sufficient demand to support the subject development.

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underwriting analysis of PMA Demand by Unit Type										
			Market	Analyst				Unde	rwriter	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		214	1	not reported			131	1	2	2%
1 BR/50%		274	5	not reported			203	5	0	2%
1 BR/60%		319	6	not re	ported		222	6	10	7%
2 BR/30%		270	2	not re	ported		126	2	8	8%
2 BR/50%		324	22	not re	ported		199	22	12	17%
2 BR/60%		354	23	not re	ported		228	23	50	32%
3 BR/30%		463	2	not reported			59	2	4	10%
3 BR/50%		481	16	not reported			125	16	0	13%
3 BR/60%		611	18	not re	ported		134	18	41	44%

# Primary Market Occupancy Rates:

"The average occupancy level for all rental properties within the PMA is 92%." (p. 40) "The occupancy rate for the existing LIHTC properties within the PMA is 90%." (p. 42) This includes Constellation Ranch, which was in lease-up at the time of the market study. (TDHCA data indicates Constellation Ranch at 97% on April 12, 2010.)

# Absorption Projections:

"Only one LIHTC project has been recently constructed within the PMA. The property, Constellation Ranch, consists of 130 income and rent restricted units (LIHTC units). It opened in October 2009 and is reporting occupancy of 85%, or 115 units. Therefore, this property has leased units at a rate of 23 units per month. The leasing manager at Constellation Ranch anticipates it will be 100% occupied by March 31, 2010." (p. 46)

"A new project, the size of the subject as proposed with 96 units, is likely to be absorbed within 6 months of opening, equating to an absorption pace of approximately 16.00 units per month." (p. 46)

### Market Impact:

"The subject is located in an area with average occupancy levels, average rents, and no new projects, other than the subject, forecast to come online within the next 24 months ... we conclude there to be sufficient unmet demand to support the development of the subject." (pp. 65-66)

### Comments:

The market study provides sufficient information on which to base a funding recommendation.

	(	OPERATING P	ROFORMA ANALYSIS	
Income:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A
allowa HUD re	nces as of October 1, 2009	), maintained C applications	unit were calculated by subtracting th by the Midland County Housing Autho s since the 2010 rent limits were not av all electric utility costs.	ority from the 2009
	ment's guidelines. Overall	•	and vacancy and collection loss are 's effective gross income is within 5% c	

Expense:	Number	of Revisions:	None	Date	of Last Applicant	t Revision:	N/A		
Underw The App averag accour their ac develop than the	riter's estir blicant's bu es, specific hting budg counting f pers. Addi e databas	udget shows sev cally: general & et makes up the firm and 60+ dev	erived from eral items that administrative bulk of the Celopments the continuation of the Celopments the continuation of the Celopments the Celopments fire and the Celopment's fire and the Celopme	the TDHC at deviate ve (47% lower G&A expended to the contraction of regions of the contraction of the contr	A database, IRE significantly wher) which the verse and with the unting costs we pairs and mainted poorted by acti	M, and third-phen compared Applicant statuse long term refere below that be nance experual expenses a	party data sources.  In the database  es is because the  elationship with  of most other  ase is much lower  at other		
The App Underw develop financir	Conclusion:  The Applicant's estimate of total expenses and net operating income are not within 5% of the Underwriter's estimates; therefore, the Underwriter's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the proposed permanent financing structure the calculated DCR of 1.11 falls below the Department's guidelines; however, DCR under the recommended financing structure falls within the Department's guidelines at 1.15.								
growth effectiv ratio tha	Feasibility:  The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. The Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow under the recommended structure. Therefore, the development can be characterized as feasible.								
			ACQUISITION						
			ASSE	ESSED VA	LUE				
Land Only:		acres	\$1,355,480		Tax Year:		2009		
Prorated 6			\$196,020		Valuation by	:	Midland CAD		
Total Asses	sed Value:		\$196,020		Tax Rate:		2.174383		
		E\	/IDENCE of	PROPER	Y CONTROL				
<del>-</del>						A =			
Type: C	commercia	al and Industrial F					age: <u>6.0</u>		
Contract E	xpiration:	10/29/201	10	Valid Thro	ugh Board Date	e?	Yes No		
Acquisition	cquisition Cost: \$655,000 Other:								
Seller: G	Grace Partr	nership, LLC		Related t	o Development	Team?	☐ Yes ✓ No		
		CONST	RUCTION CO	OST ESTIN	1ATE EVALUATI	ON			
COST SCH	COST SCHEDULE Number of Revisions: One Date of Last Applicant Revision: 4/1/2010								
•	The site cost of \$655,000 which is \$109,167 per acre or \$6,823 per unit is assumed to be reasonable since								

This section intentionally left blank.

# Sitework Cost: The Applicant's claimed sitework costs of \$9,000 per unit are within current Department guidelines. Therefore, further third party substantiation is not required. Direct Construction Cost: The Applicant's direct construction cost estimate is \$293K or 6% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. Reserves:

Raymond James the equity provider has required reserves of \$287,487 which are greater than the six months of stabilized operating expenses less management fees and reserve for replacements plus debt service as required by the Department; therefore, the larger reserve figure required by the equity provider of \$287,487 will be used.

# Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a census tract that has a median family income ("MFI") that is higher than the MFI for the county in which the census tract is located.

# Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$9,206,000 and the 9% applicable percentage rate supports annual tax credits of \$1,077,102. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

	PROPOSED FINANCII	NG STRUCTURE		
SOURCES & USES Number of Re	visions: None	Date of Last Applica	ant Revision:	N/A
Source: Great Southern Ban	 k	Type: Interim	Financing	
Principal: \$7,700,000	Interest Rate: 6.0%	Fixed	Term: 24	months
Comments:				_
Priced at Great Southern Ban	k Prime rate floating, with	n a 6.0% floor		
Source: Empire Bank		Type: Interim	Financing	
Principal: \$206,000	Interest Rate: 3.259	6 Fixed	Term: 12	months
Comments:				_
The rate is based on the prime	e rate and it will float dail	y; therefore, a rate of	f 3.25% was used	which was
the rate in effect at the time	of underwriting.			
Source: Kenneth A. Schwab		Type: Interim	Financing	
Principal: \$206,000	Interest Rate: 8.0%	✓ Fixed	Term: 12	months
Comments:				_
One year balloon note, intere	est only monthly payment	S		

This section intentionally left blank.

Source:	Capital Area Housing	Finance Corporation	Туре:	Interim	Financing	l			
Principal: Comments		nterest Rate: AFR		Fixed	Term:	12	months		
The Lon	g-Term AFR was 4.31% a		_			_			
•	application pending fo busing Finance Corpora		9				•		
	will be required.		a 4010,000 W			141143	iodily		
Source:	Great Southern Bank		Туре:	Permai	nent Finan	cing			
Principal: Comments		nterest Rate: 8.0%		✓ Fixed	Amort:	360	months		
	rest rate will be based c	on the 15 year FHLB plu	s 2.78 bps, w	ith an un	derwriting	rate of	8%. As of		
	e of underwriting the cur the recommended fina	_	-						
	th a 30 year amortization	_	ie teims oi ti	ie ioaii w	iii be base	eu on a	is year		
Source:	Raymond James		Туре:	Syndic	ation				
Proceeds:	\$7,322,868	Syndication Rate:	1ype. 68%		ated HTC:	ф	1,077,000		
		syndication rate.		·		-			
Amount:	\$342,132		Type:	Deferre	ed Develo	oer Fees	<u> </u>		
		CONCLUS	IONS						
Recomme	nded Financing Structur	Α.							
	olicant's total developm		the permane	ent loan c	of \$2,605,0	00 indic	ates the		
	or \$7,665,000 in gap fund		-						
	319 annually would be re ons are:	equired to till this gap t	n illiancing.	me mee	e bossible	tax cred	all		
А	llocation determined by	, eligible basis:		\$1,077,102					
	llocation determined by	=		\$1,127,319					
	llocation requested by t	• •		\$1,077,000					
	cation amount determine on of \$1,077,000 per year								
syndica	ition rate of \$0.68 per ta	x credit dollar.							
	derwriter's recommende	O							
•	nent funds. Deferred de evelopment cashflow wi	•			appear to	be rep	ayable		
					D-+-	N 4 -	. 20 2010		
Underwrite	er:	Carl Hoover			Date:	IVIA	y 20, 2010		
Manager (	of Real Estate Analysis:				Date:	Ma	y 20, 2010		
.viariagor c	5 ar Estato / warysis.	Audrey Martin			Date.	IVIG	<i>J</i> 20, 2010		
Director of	Real Estate Analysis:				Date:	Ма	y 20, 2010		
	-	Brent Stewart							

# **UNIT MIX/RENT SCHEDULE**

Gateway Plaza Apartments, Midland, 9% HTC #10103

LOCATION DATA						
CITY:	Midland					
COUNTY:	Midland					
SUB-MARKET:						
PROGRAM REGION:	12					
RURAL RENT USED:	No					
IREM REGION:	_					

UNIT DISTRIBUTION							
# Beds	eds # Units % Total						
Eff							
1	12	12.5%					
2	48	50.0%					
3	36	37.5%					
4							
TOTAL	96	100.0%					

Other Unit Desgination								
PROGRAMS:								
Rent Limit	Eff	1	2	3	4	Total Units		
MISC								

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:						
APP % - CONSTRUCTION:	9.00%					

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT	DESCRI	PTION		PROG	RAM RENT	LIMITS	S APPLICANT RENTS TDHCA RENTS MAI			MARKE	T RENTS					
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Net Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	1	1	1	712	\$338	\$133	\$205	\$0	\$0.29	\$205	\$205	\$205	\$205	\$0.29	\$0	\$650	\$445
TC 50%	5	1	1	712	\$564	\$133	\$431	\$0	\$0.61	\$431	\$2,155	\$2,155	\$431	\$0.61	\$0	\$650	\$219
TC 60%	6	1	1	712	\$677	\$133	\$544	(\$4)	\$0.76	\$540	\$3,240	\$3,264	\$544	\$0.76	\$0	\$650	\$106
TC 30%	2	2	2	964	\$406	\$172	\$234	\$0	\$0.24	\$234	\$468	\$468	\$234	\$0.24	\$0	\$825	\$591
TC 50%	22	2	2	964	\$677	\$172	\$505	\$0	\$0.52	\$505	\$11,110	\$11,110	\$505	\$0.52	\$0	\$825	\$320
TC 60%	23	2	2	964	\$813	\$172	\$641	(\$1)	\$0.66	\$640	\$14,720	\$14,743	\$641	\$0.66	\$0	\$825	\$184
EO	1	2	2	964	#N/A	\$172	#N/A	#N/A	\$0.66	\$640	\$640	\$640	\$640	\$0.66	#N/A	\$825	\$185
TC 30%	2	3	2	1,131	\$469	\$210	\$259	\$0	\$0.23	\$259	\$518	\$518	\$259	\$0.23	\$0	\$950	\$691
TC 50%	16	3	2	1,131	\$782	\$210	\$572	\$0	\$0.51	\$572	\$9,152	\$9,152	\$572	\$0.51	\$0	\$950	\$378
TC 60%	18	3	2	1,131	\$939	\$210	\$729	(\$4)	\$0.64	\$725	\$13,050	\$13,122	\$729	\$0.64	\$0	\$950	\$221
TOTAL:	96			95,532							\$55,258	\$55,377					
AVG:				995				#N/A	\$0.58	\$576			\$577	\$0.58	#N/A	\$850	(\$273)
ANNUAL:											\$663,096	\$664,524					

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# Gateway Plaza Apartments, Midland, 9% HTC #10103

		Gatewa	ay Plaza Ap	artments, Midla	and, 9% HIC #1	10103		
	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$664,524	\$663,096			
Secondary Income Other Support Income:	F	Per Unit Per Month:	\$6.00	6,912	6,912	\$6.00 \$0.00	Per Unit Per Month Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$671,436	\$670,008	φ0.00	rei Oliit rei Wollti	
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(50,358)	(50,256)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Unit	s or Concess	ions		0	ì			
EFFECTIVE GROSS INCOME				\$621,078	\$619,752			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.44%	\$352	0.35	\$33,800	\$17,948	\$0.19	\$187	2.90%
Management	5.00%	\$323	0.33	31,054	30,988	0.32	323	5.00%
Payroll & Payroll Tax	13.07%	\$846	0.85	81,186	77,500	0.81	807	12.51%
Repairs & Maintenance	5.64%	\$365	0.37	35,000	35,000	0.37	365	5.65%
Utilities	4.73%	\$306	0.31	29,393	27,500	0.29	286	4.44%
Water, Sewer, & Trash	6.24%	\$403	0.41	38,727	42,500	0.44	443	6.86%
Property Insurance	3.23%	\$209	0.21	20,051	17,500	0.18	182	2.82%
Property Tax 2.174383	8.91%	\$576	0.58	55,316	55,000	0.58	573	8.87%
Reserve for Replacements	3.86%	\$250	0.25	24,000	24,000	0.25	250	3.87%
TDHCA Compliance Fees	0.61%	\$40	0.04	3,800	3,840	0.04	40	0.62%
Other: Supp. Serv.	2.23%	\$144	0.14	13,824	13,824	0.14	144	2.23%
TOTAL EXPENSES	58.95%	\$3,814	\$3.83	\$366,150	\$345,600	\$3.62	\$3,600	55.76%
NET OPERATING INC	41.05%	\$2,655	\$2.67	\$254,928	\$274,152	\$2.87	\$2,856	44.24%
DEBT SERVICE								
Great Southern Bank				\$229,375	\$229,375			
Second Lien				\$0				
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				229,375	229,375			
NET CASH FLOW				\$25,553	\$44,777			
AGGREGATE DEBT COVERAGE R.				1.11	1.20			
RECOMMENDED DEBT COVERAG	E RATIO			1.15				
CONSTRUCTION COST				<del></del>				
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	6.63%	\$6,823	\$6.86	\$655,000	\$655,000	\$6.86	\$6,823	6.38%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	8.74%	\$9,000	\$9.04	864,000	864,000	9.04	9,000	8.41%
Direct Construction	48.42%	\$49,856	\$50.10	4,786,141	5,078,995	53.17	52,906	49.45%
Contingency 7.00%	3.95%	\$4,063	\$4.08	390,000	390,000	4.08	4,063	3.80%
Contractor's Fees 14.00%	8.00%	\$8,240	\$8.28	791,020	832,005	8.71	8,667	8.10%
Indirect Construction	2.42%	\$2,490	\$2.50	239,000	239,000	2.50	2,490	2.33%
Ineligible Costs	1.20%	\$1,237	\$1.24	118,780	118,780	1.24	1,237	1.16%
Developer's Fees 15.00%	11.64%	\$11,988	\$12.05	1,150,824	1,200,000	12.56	12,500	11.68%
Interim Financing	6.09%	\$6,271	\$6.30	602,000	602,000	6.30	6,271	5.86%
Reserves	2.91%	\$2,995	\$3.01	287,487	290,220	3.04	3,023	2.83%
TOTAL COST	100.00%	\$102,960.95	\$103.47	\$9,884,251	\$10,270,000	\$107.50	\$106,979	100.00%
Construction Cost Recap	69.11%	\$71,158	\$71.51	\$6,831,160	\$7,165,000	\$75.00	\$74,635	69.77%
SOURCES OF FUNDS						RECOMMENDED	•	
Great Southern Bank	26.36%	\$27,135	\$27.27	\$2,605,000	\$2,605,000	\$2,605,000	Developer F	ee Available
Second Lien	0.00%	\$0	\$0.00	0		0	\$1,20	0,000
Additional Financing	0.00%	\$0	\$0.00	0		0		
Additional Financing	0.00%	\$0	\$0.00	0		0		
Additional Financing	0.00%	\$0	\$0.00	0		0		
HTC Syndication Proceeds	74.09%	\$76,280	\$76.65	7,322,868	7,322,868	7,322,868	% of Dev. F	ee Deferred
Deferred Developer Fees	3.46%	\$3,564	\$3.58	342,132	342,132	342,132	29	9%
Additional (Excess) Funds Req'd	-3.90%	(\$4,018)	(\$4.04)	(385,749)	0	0	15-Yr Cumula	tive Cash Flow
TOTAL SOURCES				\$9,884,251	\$10,270,000	\$10,270,000	\$660	,324
							-	

# MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Gateway Plaza Apartments, Midland, 9% HTC #10103

# DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$52.19	\$4,985,833
Adjustments				
Exterior Wall Finish	0.40%		\$0.21	\$19,943
Elderly	0.00%		0.00	0
9-Ft. Ceilings			0.00	0
Roofing			0.00	0
Subfloor			1.33	127,376
Floor Cover			2.41	230,232
Breezeways	\$23.05	7,336	1.77	169,070
Balconies	\$22.10	10,660	2.47	235,601
Plumbing Fixtures	\$845	252	2.23	212,940
Rough-ins	\$420	192	0.84	80,640
Built-In Appliances	\$1,850	96	1.86	177,600
Exterior Stairs	\$1,900	32	0.64	60,800
Enclosed Corridors	\$42.27		0.00	0
Other:			0.00	0
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	176,734
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$78.19	2,046	1.67	159,967
Other: fire sprinkler	\$2.25	95,532	2.25	214,947
SUBTOTAL			71.72	6,851,683
Current Cost Multiplier	0.99		(0.72)	(68,517)
Local Multiplier	0.87		(9.32)	(890,719)
TOTAL DIRECT CONSTRUC	CTION COST	S	\$61.68	\$5,892,448
Plans, specs, survy, bld prm	3.90%		(\$2.41)	(\$229,805)
Interim Construction Interest	3.38%		(2.08)	(198,870)
Contractor's OH & Profit	11.50%		(7.09)	(677,631)
NET DIRECT CONSTRUCT	ON COSTS		\$50.10	\$4,786,141

### PROPOSED PAYMENT COMPUTATION

Freat Southern Bank	\$2,605,000	Amort	360
Int Rate	8.00%	DCR	1.11
Second Lien	\$0	Amort	
Int Rate	30	Subtotal DCR	1.11
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.11
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.11
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.11

# RECOMMENDED FINANCING STRUCTURE:

Great Southern Bank	\$220,719
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$220,719

<b>Great Southern Bank</b>	\$2,605,000	Amort	360
Int Rate	7.60%	DCR	1.15
Second Lien	\$0	Amort	0
0000114 21011	**	7411011	

Additional Financing	<b>s</b> 0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.15

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.15

Additional Financing \$0		Amort	0	
Int Rate	0.00%	Aggregate DCR	1.15	

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$664,524	\$677,814	\$691,371	\$705,198	\$719,302	\$794,168	\$876,825	\$968,086	\$1,180,091
Secondary Incom	e	6,912	7,050	7,191	7,335	7,482	8,260	9,120	10,069	12,275
Other Support Inc	come:	0	0	0	0	0				
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	671,436	684,865	698,562	712,533	726,784	802,428	885,946	978,155	1,192,366
Vacancy & Collec	tion Loss	(50,358)	(51,365)	(52,392)	(53,440)	(54,509)	(60,182)	(66,446)	(73,362)	(89,427)
Employee or Othe	er Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$621,078	\$633,500	\$646,170	\$659,093	\$672,275	\$742,246	\$819,500	\$904,794	\$1,102,939
EXPENSES at	3.00%									
General & Admini	istrative	\$33,800	\$34,814	\$35,858	\$36,934	\$38,042	\$44,101	\$51,125	\$59,268	\$79,651
Management		31,054	31,675	32,308	32,955	33,614	37,112	40,975	45,240	55,147
Payroll & Payroll 1	Гах	81,186	83,621	86,130	88,714	91,375	105,929	122,800	142,359	191,319
Repairs & Mainter	nance	35,000	36,050	37,132	38,245	39,393	45,667	52,941	61,373	82,480
Utilities		29,393	30,274	31,183	32,118	33,082	38,351	44,459	51,540	69,266
Water, Sewer & T	rash	38,727	39,889	41,085	42,318	43,587	50,530	58,578	67,908	91,262
Insurance		20,051	20,653	21,273	21,911	22,568	26,163	30,330	35,160	47,253
Property Tax		55,316	56,976	58,685	60,446	62,259	72,175	83,671	96,997	130,356
Reserve for Repla	acements	24,000	24,720	25,462	26,225	27,012	31,315	36,302	42,084	56,558
TDHCA Complian	nce Fee	3,800	3,914	4,031	4,152	4,277	4,958	5,748	6,663	8,955
Other		13,824	14,239	14,666	15,106	15,559	18,037	20,910	24,240	32,577
TOTAL EXPENSE	s	\$366,150	\$376,824	\$387,812	\$399,124	\$410,768	\$474,337	\$547,838	\$632,833	\$844,824
NET OPERATING	INCOME	\$254,928	\$256,676	\$258,358	\$259,970	\$261,507	\$267,909	\$271,661	\$271,961	\$258,115
DEBT SEF	RVICE									
First Lien Financing	g	\$220,719	\$220,719	\$220,719	\$220,719	\$220,719	\$220,719	\$220,719	\$220,719	\$220,719
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	'	\$34,209	\$35,957	\$37,639	\$39,251	\$40,788	\$47,190	\$50,942	\$51,242	\$37,396
DEBT COVERAGE	E RATIO	1.15	1.16	1.17	1.18	1.18	1.21	1.23	1.23	1.17

# HTC ALLOCATION ANALYSIS -Gateway Plaza Apartments, Midland, 9% HTC #10103

CATEGORY	APPLICANT'S TOTAL AMOUNTS	TDHCA TOTAL AMOUNTS	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$655,000	\$655,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$864,000	\$864,000	\$864,000	\$864,000
Construction Hard Costs	\$5,078,995	\$4,786,141	\$5,078,995	\$4,786,141
Contractor Fees	\$832,005	\$791,020	\$832,005	\$791,020
Contingencies	\$390,000	\$390,000	\$390,000	\$390,000
Eligible Indirect Fees	\$239,000	\$239,000	\$239,000	\$239,000
Eligible Financing Fees	\$602,000	\$602,000	\$602,000	\$602,000
All Ineligible Costs	\$118,780	\$118,780		
Developer Fees				
Developer Fees	\$1,200,000	\$1,150,824	\$1,200,000	\$1,150,824
Development Reserves	\$290,220	\$287,487		
TOTAL DEVELOPMENT COSTS	\$10,270,000	\$9,884,251	\$9,206,000	\$8,822,984

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$9,206,000	\$8,822,984
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$11,967,800	\$11,469,880
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$11,967,800	\$11,469,880
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,077,102	\$1,032,289

**Syndication Proceeds** 0.6799 \$7,323,562 \$7,018,865

**Total Tax Credits (Eligible Basis Method)** \$1,077,102 \$1,032,289

> **Syndication Proceeds** \$7,323,562 \$7,018,865

**Requested Tax Credits** \$1,077,000 **Syndication Proceeds** \$7,322,868

**Gap of Syndication Proceeds Needed** \$7,665,000

**Total Tax Credits (Gap Method)** \$1,127,319

**Recommended Tax Credits** \$1,077,000

**Syndication Proceeds** \$7,322,868



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Tenth Street Apts, TDHCA Number 10107**

BASIC DEVELOPMENT INFORMATION									
Site Address: SE Corner Tenth St. and Whittenburg St. Development #:									
City: Borg	er R	egion: 1		Population Served:	General				
County: Hutcl	hinson Zip	Code: 79007		Allocation:	Rural				
HTC Set Asides:	At-Risk $\square$ Nonprofit $\square$ l	USDA □Rura	l Rescue H	TC Housing Activity*:	NC				
HOME Set Asides:	□CHDO □Preserva	ation $\Box$ Gener	al						
,	*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
OWNER AND DEVELOPMENT TEAM									
Owner:	Borger Ten	th Street Apartm	ents, LP						
Owner Contact and	Phone: Justin Zimn	nerman, (417) 89	0-3239						
Developer:	Zimmermar	n Properties, L.L.	C.						
Housing General Co	ontractor: Zimmermar	n Properties Con	struction, L.L.C	<b>.</b>					
Architect:	Parker & As	ssociates							
Market Analyst:	Integra Rea	alty Resources							
Syndicator:	Lizart Capit								
Supportive Services: Texas Inter-Faith Housing Corporation									
Consultant and Con									
Consultant and Con	tact: N/A,								
	<u>UN</u>	IT/BUILDING INF	ORMATION						
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total Restr	icted Units:	47				
	3 0 21 23		Market Rat		0				
	Eff 1 BR 2 BR 3 BR 4			ployee Units:	1				
T (D 7.8)	0 8 24 16	0 0		Iopment Units:	48				
Type of Building:				lopment Cost*:	\$5,280,000				
l <u> </u>	✓ 5 units or more per build	ding		Residential Buildings: h Total Units:	4 0				
Triplex	☐ Detached Residence		ū	v Total Units:	0				
☐ Fourplex☐ Townhome	<ul><li>☐ Single Room Occupanc</li><li>☐ Transitional</li></ul>	У	TIONE LOW	rotar Offits.	Ü				
	*Note: If Development Cos	st – \$0, an Underwriting	Report has not been	completed					
		FUNDING INFOR		odinplotod.					
	<u>.</u>	Applicant	Departmer	nt					
		Request	Analysis*	Amort Term	Rate				
Competitive Housi	ng Tax Credit Amount:	\$583,000	\$583,00	00					
HOME Activity Fur	nd Amount:	\$0	\$	0 0	0.00%				
HOME CHDO Ope	erating Grant Amount:	\$0	\$	60					
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).									



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Tenth Street Apts, TDHCA Number 10107

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Seliger, District 31, NC Points: 0 US Representative: Thornberry, District 13, NC

TX Representative: Chisum, District 88, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

# Community Input Other than Quantifiable Community Participation Input:

# **General Summary of Comment:**

# **CONDITIONS OF COMMITMENT**

- 1. Receipt, review and acceptance, before the 10% Test, of documentation that soil sampling and testing has been completed before construction to identify potential petroleum hydrocarbon or metals contamination at the site, and that any subsequent recommendations have been incorporated into the development plans.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation that all recommendations related to the soil testing were implemented.
- 3. Receipt, review and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 4. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 5. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 6. Receipt, review and acceptance, by Cost Certification, of evidence that the recommendations of the ESA provider with regard to radon gas have been implemented, and verification that radon levels within the finished development are acceptable.
- 7. Receipt, review, and acceptance by Commitment, of a firm commitment from the Borger Economic Development Corporation for the anticipated \$160.000 with the terms of the funds clearly stated.
- 8. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Tenth Street Apts, TDHCA Number 10107**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 157 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$583,000
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



# Real Estate Analysis Division **Underwriting Report**

REPORT DATE: 05/26/10 10107 PROGRAM: 9% HTC FILE NUMBER:

		DEVELOPMENT				
		Tenth Street Apartments				
Location:	South	neast Corner of Tenth Street and Whittenburg Street	Reg	ion: <u>1</u>		
City: Borge	✓ QCT	DDA				
Key Attributes: General, Rural, New Construction, and Multifamily						
		ALLOCATION				

			RECC	MMENDATIO	ON	
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$583,000			\$583,000		

# **CONDITIONS**

- 1 Receipt, review, and acceptance, before the 10% Test, of documentation that soil sampling and testing has been completed before construction to identify potential petroleum hydrocarbon or metals contamination at the site, and that any subsequent recommendations have been incorporated into the development plans.
- 2 Receipt, review, and acceptance, by Cost Certification, of documentation that all recommendations related to the soil testing were implemented.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 4 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 5 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 6 Receipt, review, and acceptance, by cost certification, of evidence that the recommendations of the ESA provider with regard to radon gas have been implemented, and verification that radon levels within the finished development are acceptable.
- 7 Receipt, review, and acceptance by Commitment, of a firm commitment from the Borger Economic Development Corporation for the anticipated \$160,000 with the terms of the funds clearly stated.
- 8 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

# **SALIENT ISSUES**

TDHCA SET-ASIDES for LURA							
Income Limit	Rent Limit	Number of Units					
30% of AMI	30% of AMI	3					
50% of AMI	50% of AMI	21					
60% of AMI	60% of AMI	23					
EO	N/A	1					

# STRENGTHS / MITIGATING FACTORS

 The Applicant has experience developing and managing tax credit properties in Texas with 916 units completed.

# WEAKNESSES / RISKS

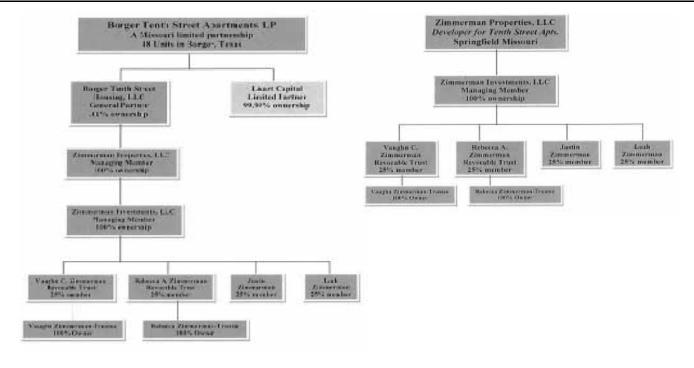
- The Underwriter's and Applicant's expense to income ratios exceeds 60%. An expense to income ratio above 60% reflects an increased risk that the development will not be able to sustain even a moderate period of flat income and rent growth with rising expenses.
- Proposed rents are on average only 9% lower than market rents, and rents for half of the units provide no discount to market rents.
- The average physical occupancy for existing LIHTC developments in the PMA is 88%.
- Average annual absorption in the PMA was 12 units per year dating back to approximately 1970.
- The unit capture rate for 3BR 50% and 60% units (31% of total units) is 72% and 69% respectively.

# PREVIOUS UNDERWRITING REPORTS

None

# **DEVELOPMENT TEAM**

# OWNERSHIP STRUCTURE



# CONTACT

Contact: Justin Zimmerman Phone: (417) 890-3239 Fax: (417) 883-6343

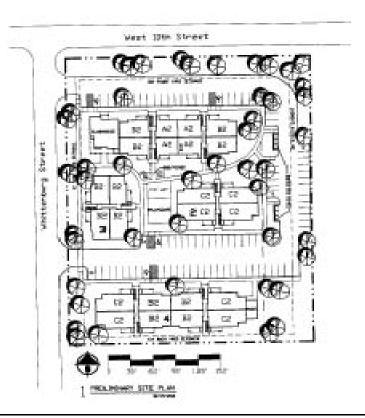
Email: jzimmerman@wilhoitproperties.com

# **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.

# PROPOSED SITE

# SITE PLAN



# **BUILDING CONFIGURATION**

Building Type	1	2	3	4				
Floors/Stories	2	2	2	2				Total Buildings
Number	1	1	1	1				4

BR/BA	١	SF					U	nits				Total Units	Total SF
1 1		712	8									8	5,696
2 2	) (	964	8		8	8						24	23,136
3 2	2 1	,131		8		8						16	18,096
Units p	er Bui	ilding	16	8	8	16				,	⁄es	48	46,928

# Comments:

The clubhouse is attached to building 1.

SITE ISSUES
Total Size: 2.2 acres Scattered site?
TDHCA SITE INSPECTION
Inspector: TDRA Staff  Overall Assessment:  Excellent  Ouestionable  Ouestionable  Ouestionable  Ouestionable  Ouestionable  Surrounding Uses:  North: Single Family Housing and Vacant Land beyond  South: Single Family Housing and Commercial Business beyond  West: Commercial District
HIGHLIGHTS of ENVIRONMENTAL REPORTS
Recognized Environmental Concerns (RECs) and Other Concerns:  "The historical evidence indicates the potential of petroleum hydrocarbon and metals contamination at the site. This is from an old oil well at the site, as well as previous oil well drilling supply sales, machine and tool shops, and use as an oil pipe yard. Soil sampling and testing would need to be performed for evaluation of this potential condition." (p. 20)  "The subject property is currently unoccupied with one, small boarded-up building in the northwest comer." (p. 6) "The building appears to be of an age for which asbestos-containing materials (ACMs) and lead based paint could be present within or on the structure." (p. 16) "It is recommended that the building located in the northwest corner of the referenced project be tested for asbestos containing materials and lead based paint. As directed by Zimmerman Investments, LLC, these procedures are currently in progress by Texas licensed contractors." (Addendum No. 1)  "The subject property is near railroad tracks which may produce loud noise; therefore, it is recommended that a noise study be conducted." (p. 20)
<ul> <li>"Site-specific radon testing would need to be performed in any future structure in order to determine the exact radon level that may concentrate within any building. It is our opinion that the use of a visquene vapor barrier beneath concrete slabs and outside of basement walls will preclude any excessive radon migration into any future building." (p. 18)</li> <li>Any funding recommendation will be subject to the following conditions:</li> <li>Receipt, review, and acceptance, before the 10% Test, of documentation that soil sampling and testing has been completed before construction to identify potential petroleum hydrocarbon or metals contamination at the site, and that any subsequent recommendations have been incorporated into the development plans.</li> <li>Receipt, review, and acceptance, by Cost Certification, of documentation that all recommendations related to the soil testing were implemented.</li> <li>Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and sample of any supply metarials.</li> </ul>
<ul> <li>and removal of any such materials.</li> <li>Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD</li> </ul>

guidelines, and that any subsequent recommendations have been incorporated into the development plans.

- Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- Receipt, review, and acceptance, by cost certification, of evidence that the recommendations of the ESA provider with regard to radon gas have been implemented, and verification that radon levels within the finished development are acceptable.

IVIARKEI	ANALYSIS

Provider: Integra Realty Resources DFW Date: 3/25/2010

Contact: Amy D. B. White Phone: (972) 960-1222

Number of Revisions: none Date of Last Applicant Revision: N / A

Primary Market Area (PMA): 3,072 sq. miles 31 mile equivalent radius

The Primary Market Area proposed by the Market Analyst is extraordinarily large, consisting of all of Hutchinson County where the subject is located, as well as all of Carson and Gray Counties and half of Hansford County. The Market Analyst states "there are a limited number of apartment complexes scattered throughout the area, indicating that renters have few options from which to choose. This tends to increase the size of market areas, as it is necessary to travel far to find suitable rental housing. Therefore, we also consider 45-minute and 30-minute drive times to the subject." (p. 16)

Immediate Market Area (SMA): 900 sq. miles 17 mile equivalent radius

The drive time map presented does encompass most of the three-and-a-half counties designated as the PMA, and provides some basis for the unusually large PMA. However, the Underwriter has also determined the demand from a smaller area consisting of just Hutchinson County.

	ELIGIBLE HOUSEHOLDS BY INCOME												
	Hutchinson County Income Limits												
НН	HH 30% of AMI 40% of AMI 50% of AMI 60% of AMI												
size	min	max	min	max	min	max	min	max					
1	\$9,943	\$10,850			\$16,560	\$18,050	\$19,886	\$21,660					
2	\$9,943	\$12,400			\$16,560	\$20,650	\$19,886	\$24,780					
3	\$11,931	\$13,950			\$19,886	\$23,200	\$23,863	\$27,840					
4	\$13,817	\$15,500			\$22,971	\$25,800	\$27,566	\$30,960					
5	\$13,817	\$16,750	.16,750 \$22,971 \$27,850				\$27,566	\$33,420					
6													

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA									
File #	Development	Туре	Target Population	Comp Units	Total Units					
	Proposed, Under Construction, and Unstabilized Comparable Developments									
09101	Hampton Villages	new	family	76	76					
	Stabilized Affordable Developments in PMA									
	Total Properties 5 Total Units 264									

Proposed, Under Construction, and Unstabilized Comparable Supply:

Hampton Villages is a 76-unit new construction family development that received a tax credit allocation in 2009. It is located in Gray County, 25 miles from the subject, within the drive-time radius identified by the Market Analyst. It is therefore considered part of the comparable unstabilized supply in determining the Gross Capture Rate for the defined Primary Market Area.

However, the Underwriter notes that the Primary Market Area designated for Hampton Villages was limited to Gray County. In addition to evaluating the PMA defined by the Market Analyst, the Underwriter has taken a similar approach to that of Hampton Villages, and evaluated the supply and demand in the more immediate market for the subject, consisting of just the Hutchinson County limits. For the purpose of this immediate county evaluation there are no proposed or unstabilized units other than the subject.

OVERALL DEMAND	ANALYSIS		
	Market Analyst	U	nderwriter
	РМА	PMA	Hutchinson County
Total Households in the Primary Market Area	21,291	21,291	8,696
Potential Demand from the Primary Market Area	1,363	1,703	593
Potential Demand from Other Sources	0	0	0
GROSS DEMAND	1,363	1,703	593
Subject Affordable Units	47	47	47
Unstabilized Comparable Units	76	76	0
RELEVANT SUPPLY	123	123	47
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	9.0%	7.2%	7.9%

### Demand Analysis:

The Market Analyst incorrectly determined income-eligibility based on tenant-paid rents (i.e. net of the utility allowance) rather than the HTC gross rent limit. This would tend to overstate the demand; however, the Market Analyst applied the income percentage to the general household population, and also applied a general renter percentage adjustment, resulting in lower overall demand than the underwriting analysis.

Based on Gross Demand for 1,363 units, and a Relevant Supply of 123 units (47 at the subject and 76 at Hampton Villages) the Market Analyst determines a Gross Capture Rate of 9.0%.

The underwriting analysis is based on a HISTA Data report from Ribbon Demographics, which provides a detailed breakdown of households by income, size, tenure, and age. The HISTA data for the subject PMA indicates a higher concentration of renter households in the target income range. Gross Demand for 1,703 units, and a Relevant Supply of 123 units, indicates a Gross Capture Rate of 7.2%.

In evaluating demand in the immediate market of Hutchinson County, the Underwriter identified Gross Demand for 593 units, indicating a Gross Capture Rate of 7.9% for the proposed 47 units at the subject.

These results are all well below the maximum Gross Capture Rate of 30% for rural developments targeting family households. This indicates sufficient demand to support the subject development.

	Underwriting analysis of PMA Demand by Unit Type										
		Marke	t Analyst				Und	erwriter			
Unit Type	Demand	Demand Subject Units Comp Units Capture Rate			Demand	Subject Units	Comp Units	Unit Capture Rate			
1 BR/30%	92	1	not reported			55	1	0	2%		
1 BR/50%	89	3	not reported			88	3	0	3%		
1 BR/60%	162	4	not rep	orted		77	4	0	5%		
2 BR/30%	76	1	not rep	orted		51	1	2	6%		
2 BR/50%	79	11	not rep	orted		67	11	6	26%		
2 BR/60%	130	11	not rep	orted		54	11	6	32%		
3 BR/30%	77	1	not reported			20	1	2	15%		
3 BR/50%	76	7	not reported			34	7	18	72%		
3 BR/60%	117	8	not rep	orted		41	8	20	69%		

# Primary Market Occupancy Rates:

"The average occupancy level for all rental properties within the PMA is 90% ... The occupancy rate for the existing LIHTC properties within the PMA is 88%." (pp. 39-40) The lowest reported occupancy at an LIHTC property is 81% at La Mirage (#02157). La Mirage is the closest (less than 4 miles from the subject) and the only existing LIHTC property in Hutchinson County. The low occupancy at La Mirage at the time of the market study is cause for concern. Department information indicates occupancy has improved, with only three vacancies out of 48 units on 5/5/10, or 93.75% occupancy; but the reported move-in and move-out dates indicate frequent turnover during the previous year.

# Absorption Projections:

"No LIHTC projects have been recently constructed in the PMA. Based upon data gathered by Integra Realty Resources DFW, historical absorption for the PMA is" zero since 2000; 3 units per year during the 1990's; 35 units per year during the 1980's; and an overall average of 12 units per year dating back to pre 1970. "The depressed income and resulting rents does not make it feasible for an un-subsidized property to be constructed within the PMA. The most recent multifamily units were constructed in 1994 and it is our opinion that the historical absorption ... is understated. Based on our interviews with property managers, and our demand analysis, there is demand for affordable housing in the PMA. We therefore estimate that the subject property would absorb at a faster rate ... a new project, the size of the subject as proposed with 48 units, is likely to be absorbed within 12 months of opening, equating to an absorption pace of approximately 4.00 units per month.." (p. 43)

### Market Impact:

"The subject is located in an area with average occupancy levels, below average rents, and one new project, in addition to the subject, forecast to come online within the next 24 months ... Thus, we conclude there to be sufficient unmet demand to support the development of the subject." (pp. 61-62)

### Comments:

The recent low occupancy and high turnover at the nearest affordable property is cause for concern. But occupancy at La Mirage appears to have recovered to what is considered a stabilized level. La Mirage is a much older property that was rehabilitated in 2002. The subject will have a comparative advantage as a new construction development. And in accordance with the Real Estate Analysis Rules, the Capture Rate analysis indicates demand to support the subject development, both in the larger PMA and in the immediate county. Overall, the market study provides sufficient information on which to base a funding recommendation.

		<b>OPERATING</b>	PROFORMA ANALYSIS						
Income:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A					
allowai rent lim below	The Underwriter's projected rents collected per unit are based on the lower of the tenant-paid utility allowances as of February 1, 2009, maintained by the Hutchinson County Housing Authority from the 2009 HUD rent limits which apply to HTC applications, or the market rents. The Applicant proposes rents for 60% units below program market rents based on an expectation that the market rents are not achievable. Tenants will be required to pay all electric utility costs.								
	•	,	nd vacancy and collection loss are v s income is within 5% of the Underwrit	'					
Expense:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A					
Underv Applica databa	vriter's estimate of \$3,828, d ant's budget shows several	erived from th line item estim general & adr	projection at \$3,600 per unit is not wit e TDHCA database, IREM, and third-p lates that deviate significantly when o ninistrative (27% lower), payroll & payr y taxes (10% lower).	party data sources. The compared to the					

The Applicant explained that the lower G&A estimate is because the accounting budget makes up the bulk of the G&A expense and with the long term relationship with their accounting firm and 60+ developments their accounting costs are below that of most developers. The Applicant explained that payroll & payroll taxes were higher because they utilize their onsite staff for most maintenance work and avoid contract labor. The Applicant's property tax estimates are based on actual expenses at existing developments within the Applicant's Texas portfolio and repairs and maintenance are lower than the database because onsite staff handles most repairs. Of note, the total of TDHCA's database repairs and maintenance and payroll was in line with the Applicant's estimate of those items. This suggests that proposed repairs and maintenance savings are offset by higher payroll expense. Also, an extra expense item is included in the Applicant's payroll expense for the rental concession on the employee unit.

### Conclusion:

The Applicant's estimate of total expenses are not within 5% of the Underwriter's estimates; therefore, the Underwriter's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the recommended permanent financing structure the calculated DCR of 1.33 falls within the Department's guidelines.

# Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. The Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible.

	ACQUISITION INI	EODMATION .		
	ACQUISITION IN			
Land Only: 2.2 acres Existing Buildings: Total Assessed Value:	\$74,500 \$0 \$74,500	Tax Year: Valuation by: Tax Rate:	2009 Hutchinsor 2.7024	n CAD
	EVIDENCE of PROPI	ERTY CONTROL		
Type: Commercial and Industr	ial Real Estate Sale Contra	oct	Acreage:	2.2
Contract Expiration: 10/29	/2010 Valid Thro	ough Board Date?	✓ Yes	No
Acquisition Cost: \$75,000	Other:			
Seller: Dwight Axelrod an Shery	l Springer Related t	to Development Team?	Yes	✓ No
(	CONSTRUCTION COST ES	TIMATE EVALUATION		
COST SCHEDULE Number of Rev	isions: None	Date of Last Applicant I	Revision:	N/A
Acquisition Value: The site cost of \$75,000 is assun	ned to be reasonable sinc	e the acquisition is an arm	n's-length transa	ction.
Sitework Cost:  The Applicant's claimed sitework further third party substantiatio		are within current Departi	ment guidelines.	Therefore,

# Direct Construction Cost:

The Applicant's direct construction cost estimate is \$176K or 7% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. The Applicant has submitted an application for a similar development in Amarillo (45 miles southwest of Borger), Viking Road. The Applicant's proposed direct construction cost for Viking Road is \$3.85 less per square foot than the proposed direct construction cost for the subject. Further, the Applicant's direct construction cost estimate for Viking Road is within 1% of the Underwriter's Marshall & Swift estimate for that development. The Underwriter has determined that the higher proposed direct construction cost for the subject is reasonable based on the following: Viking Road consists of three story buildings, rather than two stories at the subject, contributing to higher per square foot costs for roofing materials, which could account for as much as \$1.19 of the \$3.85 premium on direct construction costs. Additionally, Viking Road is 132 units versus the 48 units at the subject; while the Underwriter cannot quantify the effect of the subject's relative size on cost, the subject can reasonably be expected to have a higher per unit cost. Finally, the subject's location is approximately 45 miles from Amarillo which would cause the trades to drive a greater distance to the property also contributing to higher costs.

### Reserves:

Lisart Capital, LLC the equity provider has required reserves of \$129,610 which are greater than the six months of stabilized operating expenses less management fees and reserve for replacements plus debt service as required by the Department; therefore, the larger reserve figure required by the equity provider will be used by the Underwriter.

# Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

# 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a rural area.

# Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$4,984,600 and the 9% applicable percentage rate supports annual tax credits of \$583,198. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		DROBOSED	EIRLA BLOU	NO STRUCTU	IDE			
		PROPOSED	FINANCI	NG STRUCTU	JKE			
SOURCES 8	USES Number of	Revisions: No	ne	Date of Las	st Applica	ant Revisic	on:	N/A
Source:	Great Southern Ba	ank		Туре:	Interim	n Financing	9	
Principal:	\$3,810,000	Interest Rate:	6.0%		Fixed	Term:	24	months
Comments	:	-						
Priced a	it Great Southern B	ank Prime rate floatir	ng, with a	6.0% floor				
			Ü					
Source:	Borger Economic	Development Corp.		Туре:	Interim	n Financino	9	
Principal:	\$160,000	Interest Rate:	TBD		Fixed	Term:	12	months
Comments	:	-						
At the ti	me of underwriting	there was only an ap	plication	pending for	the fund	ls; therefor	e, by Co	mmitment a
firm con	nmitment from Borg	er Economic Develo	pment Co	orp. for the ai	nticipate	ed \$160,00	0 with the	e terms of the
funds cl	early stated will be	required.			•			
Principal: Comments At the till firm con	\$160,000 : me of underwriting	Interest Rate: there was only an arger Economic Develo	oplication	pending for	Fixed the fund	Term: ls; therefor	12 re, by Co	mmitment a

Principal: \$920,000 Interest Rate: 8.0%   Fixed Amort: 360 months  Comments:  The Interest rate will be based on the 15 year FHLB plus 2.78 bps, with an underwriting rate of 8%. As of the date of underwriting the current 15 year FHLB+278 bp rate was 4.819+2.78=7.6%, which was the rate used in the recommended financing structure. Also the terms of the loan will be based on a 15 year term with a 30 year amortization.  Source: Lisart Capital, LLC   Type: Syndication  Proceeds: \$4,313,768   Syndication Rate: 74%   Anticipated HTC: \$ 583,000    Amount: \$46,231   Type: Deferred Developer Fees  FRecommended Financing Structure:  The Applicant's total development cost estimate less the permanent loan of \$920,000 indicates the need for \$4,360,000 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$589,248 annually would be required to fill this gap in financing. The three possible tax credit allocations are:  Allocation determined by eligible basis: \$583,198   Allocation determined by gap in financing: \$589,248   Allocation amount determined by the Applicant: \$589,248   Allocation amount determined by the Applicant's requested amount is recommended. A tax credit allocation of \$583,000 per year for 10 years results in total equity proceeds of \$4,313,768 at a syndication rate of \$0.74 per tax credit dollar.  The Underwriter's recommended financing structure indicates the need for \$46,232 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.  Underwriter's recommended financing structure indicates the need for \$46,232 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.  Bater Based on the 15 year FILE Proceeds of \$46,232 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashfl	Source:	Great Southern Ban	k		Туре:	Permanent Financing				
The interest rate will be based on the 15 year FHLB plus 2.78 bps, with an underwriting rate of 8%. As of the date of underwriting the current 15 year FHLB+278 bp rate was 4.819+2.78-7.6%, which was the rate used in the recommended financing structure. Also the terms of the loan will be based on a 15 year term with a 30 year amortization.  Source: Lisart Capital, LLC	•		Interest Rate:	8.0%	_ [	Fixed	Amort:	360	months	
Proceeds: \$4,313,768 Syndication Rate: 74% Anticipated HTC: \$583,000  Amount: \$46,231 Type: Deferred Developer Fees  CONCLUSIONS  Recommended Financing Structure:  The Applicant's total development cost estimate less the permanent loan of \$920,000 indicates the need for \$4,360,000 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$589,248 annually would be required to fill this gap in financing. The three possible tax credit allocations are:  Allocation determined by eligible basis: \$583,198  Allocation determined by gap in financing: \$589,248  Allocation amount determined by the Applicant: \$583,000  The allocation amount determined by the Applicant's requested amount is recommended. A tax credit allocation of \$583,000 per year for 10 years results in total equity proceeds of \$4,313,768 at a syndication rate of \$0.74 per tax credit dollar.  The Underwriter's recommended financing structure indicates the need for \$46,232 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.  Underwriter: Date: May 26, 2010  Audrey Martin  Director of Real Estate Analysis: Date: May 26, 2010	The inte of unde recomn	rest rate will be based rwriting the current 15 nended financing stru	5 year FHLB+278 bp	rate was 4	.819+2.78=	7.6%, wh	ich was the	e rate use	ed in the	
Amount: \$46,231 Type: Deferred Developer Fees  CONCLUSIONS  Recommended Financing Structure:  The Applicant's total development cost estimate less the permanent loan of \$920,000 indicates the need for \$4,360,000 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$589,248 annually would be required to fill this gap in financing. The three possible tax credit allocations are:  Allocation determined by gligible basis: Allocation determined by gap in financing: \$583,198 Allocation requested by the Applicant: \$583,000  The allocation amount determined by the Applicant's requested amount is recommended. A tax credit allocation of \$583,000 per year for 10 years results in total equity proceeds of \$4,313,768 at a syndication rate of \$0.74 per tax credit dollar.  The Underwriter's recommended financing structure indicates the need for \$46,232 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.  Underwriter:  Date: May 26, 2010  Audrey Martin  Director of Real Estate Analysis: Date: May 26, 2010	Source:	Lisart Capital, LLC			Туре:	Syndic	ation			
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The Applicant's total development cost estimate less the permanent loan of \$920,000 indicates the need for \$4,360,000 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$589,248 annually would be required to fill this gap in financing. The three possible tax credit allocations are:  Allocation determined by eligible basis:  Allocation determined by gap in financing:  \$583,198  Allocation requested by the Applicant:  \$589,248  Allocation amount determined by the Applicant's requested amount is recommended. A tax credit allocation of \$583,000 per year for 10 years results in total equity proceeds of \$4,313,768 at a syndication rate of \$0.74 per tax credit dollar.  The Underwriter's recommended financing structure indicates the need for \$46,232 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.  Underwriter:  Date:  May 26, 2010  Audrey Martin  Director of Real Estate Analysis:  Date:  May 26, 2010			C	ONCLUSIC	NS					
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Carl Hoover  Manager of Real Estate Analysis: Date: May 26, 2010  Audrey Martin  Director of Real Estate Analysis: Date: May 26, 2010	would be required to fill this gap in financing. The three possible tax credit allocations are:  Allocation determined by eligible basis:  Allocation determined by gap in financing:  \$583,198  Allocation requested by the Applicant:  \$583,000  The allocation amount determined by the Applicant's requested amount is recommended. A tax credit allocation of \$583,000 per year for 10 years results in total equity proceeds of \$4,313,768 at a syndication rate of \$0.74 per tax credit dollar.  The Underwriter's recommended financing structure indicates the need for \$46,232 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development						cation rate permanent			
Carl Hoover  Manager of Real Estate Analysis: Date: May 26, 2010  Audrey Martin  Director of Real Estate Analysis: Date: May 26, 2010										
Manager of Real Estate Analysis:  Audrey Martin  Director of Real Estate Analysis:  Date: May 26, 2010  May 26, 2010	Underwrite	r:	Carl Hoover				Date:	Ma	y 26, 2010	
Director of Real Estate Analysis: Date: May 26, 2010	Manager o	of Real Estate Analysis	: <u> </u>				Date:	Ma <u>'</u>	y 26, 2010	
	Director of	Real Estate Analysis:	Audrey Martii	1			Date:	Ma	y 26, 2010	
		-	Brent Stewart							

# **UNIT MIX/RENT SCHEDULE**

Tenth Street Apartments, Borger, 9% HTC #10107

LOCATION DATA						
CITY: Borger						
COUNTY:	Hutchinson					
SUB-MARKET:						
ROGRAM REGION:	1					
URAL RENT USED:						
IREM REGION:						

UNIT DISTRIBUTION								
# Beds # Units % Total								
Eff								
1	8	16.7%						
2	24	50.0%						
3	16	33.3%						
4								
TOTAL	48	100.0%						

	Other Unit Desgination											
PI	ROGRAMS	S:										
Rent Limit	Eff	1	2	3	4	Total Units						
MISC												

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	130%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:	9.00%							

	UNIT MIX / MONTHLY RENT SCHEDULE																	
	UNIT	DESCRI	PTION		PROG	RAM RENT	LIMITS	,	APPLICA	NT RENTS	3	TDHCA RENTS				MARKE	T RENTS	
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	0	Market Rent	Savings to Market
TC 30%	1	1	1	712	\$290	\$70	\$220	\$0	\$0.31	\$220	\$220	\$220	\$220	\$0.31	\$0		\$460	\$240
TC 50%	3	1	1	712	\$483	\$70	\$413	\$0	\$0.58	\$413	\$1,239	\$1,239	\$413	\$0.58	\$0		\$460	\$47
TC 60%	4	1	1	712	\$580	\$70	\$510	(\$60)	\$0.63	\$450	\$1,800	\$1,840	\$460	\$0.65	(\$50)		\$460	\$0
TC 30%	1	2	2	964	\$348	\$90	\$258	\$0	\$0.27	\$258	\$258	\$258	\$258	\$0.27	\$0		\$560	\$302
TC 50%	11	2	2	964	\$580	\$90	\$490	\$0	\$0.51	\$490	\$5,390	\$5,390	\$490	\$0.51	\$0		\$560	\$70
TC 60%	11	2	2	964	\$696	\$90	\$606	(\$61)	\$0.57	\$545	\$5,995	\$6,160	\$560	\$0.58	(\$46)		\$560	\$0
EO	1	2	2	964	#N/A	\$90	#N/A	#N/A	\$0.57	\$545	\$545	\$545	\$545	\$0.57	#N/A		\$560	\$15
TC 30%	1	3	2	1,131	\$403	\$108	\$295	\$0	\$0.26	\$295	\$295	\$295	\$295	\$0.26	\$0		\$660	\$365
TC 50%	7	3	2	1,131	\$670	\$108	\$562	\$0	\$0.50	\$562	\$3,934	\$3,934	\$562	\$0.50	\$0		\$660	\$98
TC 60%	8	3	2	1,131	\$804	\$108	\$696	(\$61)	\$0.56	\$635	\$5,080	\$5,280	\$660	\$0.58	(\$36)		\$660	\$0
TOTAL:	48			46,928							\$24,756	\$25,161						
AVG:				978				#N/A	\$0.53	\$516			\$524	\$0.54	#N/A	\$0	\$577	(\$52)
ANNUAL:									•		\$297,072	\$301,932		•	•	·		

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# Tenth Street Apartments, Borger, 9% HTC #10107

			i Sireet Apt	irtineirts, borge		7107		
INCOME Total Net POTENTIAL GROSS RENT	Rentable Sq Ft			**TDHCA \$301,932	\$297,072			
Secondary Income		Per Unit Per Month:	\$6.00	3,456	3,456	\$6.00	Per Unit Per Month	
Other Support Income:			*****	2,100	2,122	\$0.00	Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$305,388	\$300,528			
Vacancy & Collection Loss		ential Gross Income:	-7.50%	(22,904)	(22,536)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Ur		sions		0	<b>#077.000</b>			
EFFECTIVE GROSS INCOME EXPENSES	% OF EGI	PER UNIT	PER SQ FT	\$282,484	\$277,992	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	6.10%	\$359	0.37	\$17,231	\$12,569	\$0.27	\$262	4.52%
Management	5.00%	\$359 \$294	0.30	14,124	13,899	0.30	290	4.52% 5.00%
Payroll & Payroll Tax	10.25%	\$603	0.62	28,964	45,000	0.96	938	16.19%
Repairs & Maintenance	11.86%	\$698	0.02	33.495	15,000	0.32	313	5.40%
Utilities	4.72%	\$278	0.71	13,344	10,000	0.32	208	3.60%
Water, Sewer, & Trash	6.79%	\$399	0.20	19,175	22,000	0.47	458	7.91%
Property Insurance	3.01%	\$399 \$177	0.41	8,500	8,500	0.47	456 177	3.06%
Property Tax 2.70246	9.87%	\$581	0.59	27.889	25.000	0.10	521	8.99%
Reserve for Replacements	4.25%	\$250	0.26	12,000	12,000	0.26	250	4.32%
TDHCA Compliance Fees	0.67%	\$39	0.04	1,880	1,920	0.04	40	0.69%
Other: Supp. Serv.	2.45%	\$144	0.15	6,912	6,912	0.15	144	2.49%
TOTAL EXPENSES	64.96%	\$3,823	\$3.91	\$183,515	\$172,800	\$3.68	\$3,600	62.16%
NET OPERATING INC	35.04%	\$2,062	\$2.11	\$98,969	\$105,192	\$2.24	\$2,192	37.84%
DEBT SERVICE		4-,	<del></del>	400,000	******		7-,	
Great Southern Bank				\$81,008	\$81,008			
Second Lien				\$0	40.,000			
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				81,008	81,008			
NET CASH FLOW				\$17,962	\$24,184			
AGGREGATE DEBT COVERAGE	RATIO			1.22	1.30			
RECOMMENDED DEBT COVERA	GE RATIO			1.27				
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	1.49%	\$1,563	\$1.60	\$75,000	\$75,000	\$1.60	\$1,563	1.42%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	8.27%	\$8,688	\$8.89	417,000	417,000	8.89	8,688	7.90%
Direct Construction	48.89%	\$51,330	\$52.50	2,463,854	2,640,020	56.26	55,000	50.00%
Contingency 6.94%	3.97%	\$4,167	\$4.26	200,000	200,000	4.26	4,167	3.79%
Contractor's Fees 14.00%	8.00%	\$8,402	\$8.59	403,320	427,980	9.12	8,916	8.11%
Indirect Construction	4.64%	\$4,875	\$4.99	234,000	234,000	4.99	4,875	4.43%
Ineligible Costs	1.80%	\$1,891	\$1.93	90,790	90,790	1.93	1,891	1.72%
Developer's Fees 20.00%	15.69%	\$16,474	\$16.85	790,755	830,000	17.69	17,292	15.72%
Interim Financing	4.67%	\$4,908	\$5.02	235,600	235,600	5.02	4,908	4.46%
Reserves	2.57%	\$2,700	\$2.76	129,610	129,610	2.76	2,700	2.45%
TOTAL COST	100.00%	\$104,998.50	\$107.40	\$5,039,928	\$5,280,000	\$112.51	\$110,000	100.00%
Construction Cost Recap	69.13%	\$72,587	\$74.25	\$3,484,173	\$3,685,000	\$78.52	\$76,771	69.79%
SOURCES OF FUNDS						RECOMMENDED		
Great Southern Bank	18.25%	\$19,167	\$19.60	\$920,000	\$920,000	\$920,000	Developer F	ee Available
Second Lien	0.00%	\$0	\$0.00	0		0	\$830	,000
HTC Syndication Proceeds	85.59%	\$89,870	\$91.92	4,313,769	4,313,769	4,313,768	% of Dev. F	ee Deferred
Deferred Developer Fees	0.92%	\$963	\$0.99	46,231	46,231	46,232	6	%
Additional (Excess) Funds Req'd	-4.76%	(\$5,001)	(\$5.12)	(240,072)	0	0	15-Yr Cumula	tive Cash Flow
TOTAL SOURCES				\$5,039,928	\$5,280,000	\$5,280,000	\$321	,116
							-	

# MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Tenth Street Apartments, Borger, 9% HTC #10107

# DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.95	\$2,578,730
Adjustments				
Exterior Wall Finish	0.40%		\$0.22	\$10,315
Elderly			0.00	0
9-Ft. Ceilings			0.00	0
Roofing			0.00	0
Subfloor			(0.16)	(7,508)
Floor Cover			2.41	113,096
Breezeways	\$22.48	4,344	2.08	97,653
Balconies	\$22.48	5,332	2.55	119,871
Plumbing Fixtures	\$845	120	2.16	101,400
Rough-ins	\$420	96	0.86	40,320
Built-In Appliances	\$1,850	48	1.89	88,800
Exterior Stairs	\$1,900	12	0.49	22,800
Enclosed Corridors	\$45.03		0.00	0
Maintenance Garage	\$28.85	283	0.17	8,165
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	86,817
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$81.26	1,484	2.57	120,585
Other: fire sprinkler	\$2.25	46,928	2.25	105,588
SUBTOTAL			74.30	3,486,631
Current Cost Multiplier	0.99		(0.74)	(34,866)
Local Multiplier	0.88		(8.92)	(418,396)
TOTAL DIRECT CONSTRU	CTION COST	ΓS	\$64.64	\$3,033,369
Plans, specs, survy, bld prn	3.90%		(\$2.52)	(\$118,301)
Interim Construction Interes	3.38%		(2.18)	(102,376)
Contractor's OH & Profit	11.50%		(7.43)	(348,837)
NET DIRECT CONSTRUCT		\$52.50	\$2,463,854	

# PROPOSED PAYMENT COMPUTATION

Great Southern Bank	\$920,000	Amort	360
Int Rate	8.00%	DCR	1.22
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.22
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.22
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.22
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.22

# RECOMMENDED FINANCING STRUCTURE:

Great Southern Bank	\$77,951
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$77,951

Great Southern Bank	\$920,000	Amort	360
Int Rate	7.60%	DCR	1.27
Second Lien	\$0	Amort	0
1.0			

Additional Financing	<b>3</b> \$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.27

Additional Financing	<b>3</b> \$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.27

Additional Financing	<b>3</b> \$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.27

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	OSS RENT	\$301,932	\$307,971	\$314,130	\$320,413	\$326,821	\$360,837	\$398,393	\$439,858	\$536,184
Secondary Incom	ne	3,456	3,525	3,596	3,668	3,741	4,130	4,560	5,035	6,137
Other Support In	come:	0	0	0	0	0	0	0	0	0
Other Support In	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	OSS INCOME	305,388	311,496	317,726	324,080	330,562	364,967	402,953	444,893	542,322
Vacancy & Collect	ction Loss	(22,904)	(23,362)	(23,829)	(24,306)	(24,792)	(27,373)	(30,221)	(33,367)	(40,674)
Employee or Othe	er Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$282,484	\$288,134	\$293,896	\$299,774	\$305,770	\$337,594	\$372,732	\$411,526	\$501,648
EXPENSES at	3.00%									
General & Admin	istrative	\$17,231	\$17,748	\$18,281	\$18,829	\$19,394	\$22,483	\$26,064	\$30,215	\$40,607
Management		14,124	14,407	14,695	14,989	15,288	16,880	18,637	20,576	25,082
Payroll & Payroll	Tax	28,964	29,833	30,728	31,650	32,600	37,792	43,811	50,789	68,256
Repairs & Mainte	enance	33,495	34,499	35,534	36,600	37,698	43,703	50,663	58,733	78,932
Utilities		13,344	13,744	14,157	14,581	15,019	17,411	20,184	23,399	31,446
Water, Sewer & 7	Trash	19,175	19,750	20,343	20,953	21,581	25,019	29,004	33,623	45,187
Insurance		8,500	8,755	9,018	9,288	9,567	11,091	12,857	14,905	20,031
Property Tax		27,889	28,726	29,588	30,475	31,390	36,389	42,185	48,904	65,723
Reserve for Repl	acements	12,000	12,360	12,731	13,113	13,506	15,657	18,151	21,042	28,279
TDHCA Complia	nce Fee	1,880	1,936	1,994	2,054	2,116	2,453	2,844	3,297	4,430
Other		6,912	7,119	7,333	7,553	7,780	9,019	10,455	12,120	16,289
TOTAL EXPENSE	ES .	\$183,515	\$188,879	\$194,401	\$200,086	\$205,939	\$237,896	\$274,855	\$317,604	\$424,262
NET OPERATING	SINCOME	\$98,969	\$99,255	\$99,495	\$99,688	\$99,831	\$99,698	\$97,877	\$93,922	\$77,385
DEBT SE	RVICE									
First Lien Financin	ng	\$77,951	\$77,951	\$77,951	\$77,951	\$77,951	\$77,951	\$77,951	\$77,951	\$77,951
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing	,	0	0	0	0	0	0	0	0	0
NET CASH FLOW	٧	\$21,019	\$21,304	\$21,544	\$21,737	\$21,880	\$21,748	\$19,926	\$15,971	(\$565)
DEBT COVERAG	E RATIO	1.27	1.27	1.28	1.28	1.28	1.28	1.26	1.20	0.99

# HTC ALLOCATION ANALYSIS -Tenth Street Apartments, Borger, 9% HTC #10107

CATEGORY	APPLICANT'S TOTAL AMOUNTS	TDHCA TOTAL AMOUNTS	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost	7	Amoonio	ELIGIBLE BAGIC	ELIGIBEE BAGIO
Purchase of land	\$75,000	\$75,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$417,000	\$417,000	\$417,000	\$417,000
Construction Hard Costs	\$2,640,020	\$2,463,854	\$2,640,020	\$2,463,854
Contractor Fees	\$427,980	\$403,320	\$427,980	\$403,320
Contingencies	\$200,000	\$200,000	\$200,000	\$200,000
Eligible Indirect Fees	\$234,000	\$234,000	\$234,000	\$234,000
Eligible Financing Fees	\$235,600	\$235,600	\$235,600	\$235,600
All Ineligible Costs	\$90,790	\$90,790		
Developer Fees				
Developer Fees	\$830,000	\$790,755	\$830,000	\$790,755
Development Reserves	\$129,610	\$129,610		
TOTAL DEVELOPMENT COSTS	\$5,280,000	\$5,039,928	\$4,984,600	\$4,744,528

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$4,984,600	\$4,744,528
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$6,479,980	\$6,167,887
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$6,479,980	\$6,167,887
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$583,198	\$555,110

Syndication Proceeds 0.7399 \$4,315,235 \$4,107,401

Total Tax Credits (Eligible Basis Method) \$583,198 \$555,110

Syndication Proceeds \$4,315,235 \$4,107,401

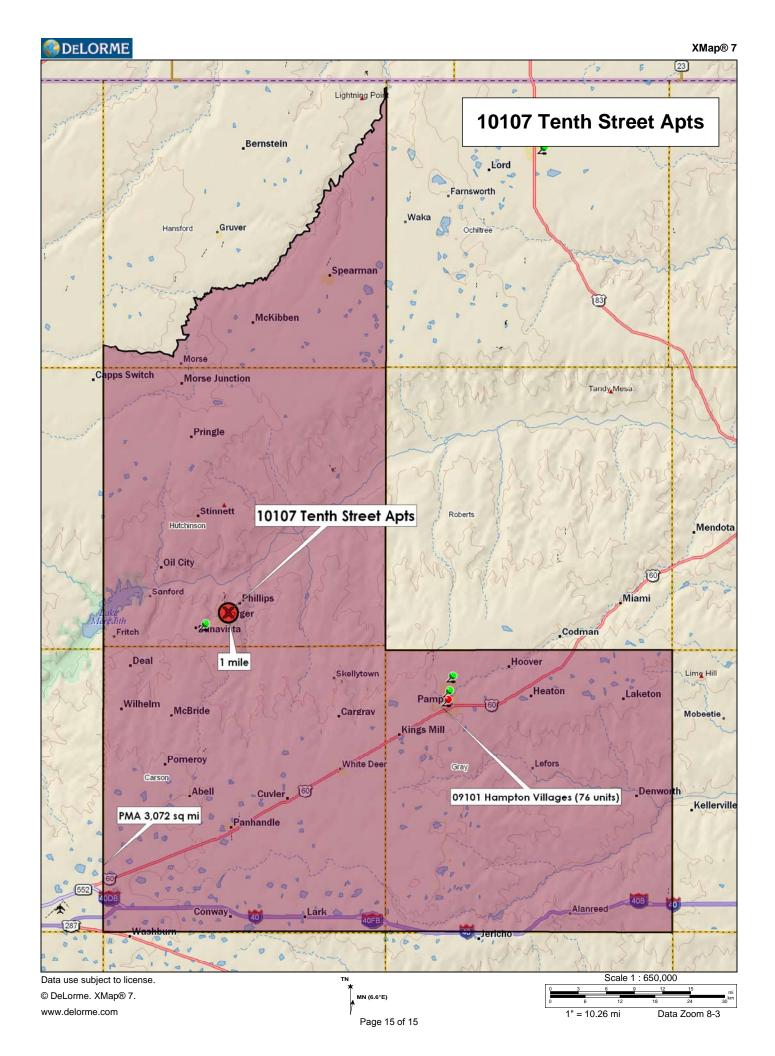
Requested Tax Credits \$583,000 Syndication Proceeds \$4,313,768

Gap of Syndication Proceeds Needed \$4,360,000

Total Tax Credits (Gap Method) \$589,248

Recommended Tax Credits 583,000

Syndication Proceeds \$4,313,768





# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Griffith Road Apts, TDHCA Number 10108**

	BASIC DEVELOPMENT INFORMATION		
Site Address: SE corner of Griffith Rd. and Scottish Rd. Development #:	10108		
City: Abilene Region: 2 Population Served:	General		
County: Taylor Zip Code: 79601 Allocation:	Urban		
HTC Set Asides: ☐ At-Risk ☐ Nonprofit ☐ USDA ☐ Rural Rescue HTC Housing Activity*:	NC		
HOME Set Asides: □CHDO □Preservation □General			
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO			
OWNER AND DEVELOPMENT TEAM Owner: Abilene Griffith Road Apartments, LP			
Owner Contact and Phone: Michael B. Wilhoit, (417) 890-3212			
Developer: Wilhoit-O'Brien Development, L.L.C.			
Housing General Contractor: Zimmerman Properties Construction, L.L.C.			
Architect: Parker & Associates			
Market Analyst: Integra Realty Resources			
Syndicator: Raymond James			
Supportive Services: Texas Inter-Faith Housing Corporation			
Consultant and Contact: Zimmerman Properties, L.L.C.,			
UNIT/BUILDING INFORMATION			
Unit Breakdown: 30% 40% 50% 60% Total Restricted Units:	83		
5 0 37 41 Market Rate Units:	0		
Eff 1 BR 2 BR 3 BR 4 BR 5 BR Owner/Employee Units:	1		
0 12 36 36 0 0 Total Development Units:	84		
Type of Building: Total Development Cost*: \$8	3,550,000		
☐ Duplex	4		
☐ Triplex ☐ Detached Residence HOME High Total Units:	0		
☐ Fourplex ☐ Single Room Occupancy HOME Low Total Units:	0		
☐ Townhome ☐ Transitional			
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.			
FUNDING INFORMATION			
Applicant Department			
Request Analysis* Amort Term F Competitive Housing Tax Credit Amount: \$923,000 \$0	Rate_		
	).00%		
HOME CHDO Operating Grant Amount: \$0 \$0	,		
Howe of the operating train Amount.			



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Griffith Road Apts, TDHCA Number 10108**

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Fraser, District 24, S Points: 14 US Representative: Neugebauer, District 19, NC

TX Representative: King, District 71, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

# Community Input Other than Quantifiable Community Participation Input:

# **General Summary of Comment:**

### CONDITIONS OF COMMITMENT

- 1. Receipt, review and acceptance, by Commitment, of a firm commitment from East Texas Housing Finance Corporation for the anticipated \$430,000 loan with the terms of the funds clearly stated.
- 2. Receipt, review and acceptance that the proposed zoning with the City of Abilene for Multifamily be granted by commitment which would replace the current zoning of Agriculture.
- 3. Receipt, review, and acceptance, by Cost Certification, of a civil engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a letter of Map Amendment ("LOMA") or letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain.
- 4. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into development plans.
- 5. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 6. Receipt, review and acceptance, by Cost Certification, of documentation that radon testing has been completed in the finished buildings, and that any subsequent recommendations have been implemented.
- 7. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.
- 8. Receipt of a firm commitment of funding from the East Texas Housing Finance Corporation in the amount of \$430,000, or a commitment from a qualifying substitute source in an amount not less than \$430,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Abilene and East Texas HFC must be provided authorizing the East Texas HFC to act on behalf of the City of Abilene in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Griffith Road Apts, TDHCA Number 10108**

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 12		
Total # Monitored: 10		
	00141417777 10 040	5D ON
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 200 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
•		•
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

## Real Estate Analysis Division Underwriting Report

9% HTC **REPORT DATE:** 05/20/10 PROGRAM: FILE NUMBER: 10108 **DEVELOPMENT Griffith Road Apartments** Location: SE Corner of Griffith Road and Scottish Road Region: City: Abilene 79601 County: Taylor Zip: **∇** QCT DDA Key Attributes: General, Urban, New Construction, and Multifamily **ALLOCATION REQUEST** RECOMMENDATION Housing Tax Credit (Annual) \$923,000 \$923,000

## **CONDITIONS**

- 1 Receipt, review and acceptance, by Commitment, of a firm commitment from East Texas Housing Finance Corporation for the anticipated \$430,000 loan with the terms of the funds clearly stated.
- 2 Receipt, review and acceptance that the proposed zoning with the City of Abilene for Multifamily be granted by commitment which would replace the current zoning of Agriculture.
- 3 Receipt, review, and acceptance, by Cost Certification, of a civil engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain.
- 4 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 5 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 6 Receipt, review, and acceptance, by Cost Certification, of documentation that radon testing has been completed in the finished buildings, and that any subsequent recommendations have been implemented.
- 7 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

## **SALIENT ISSUES**

TDHCA SET-ASIDES for LURA							
Income Limit	Rent Limit	Number of Units					
30% of AMI	30% of AMI	5					
50% of AMI	50% of AMI	37					
60% of AMI	60% of AMI	41					
EO	N/A	1					

## STRENGTHS/MITIGATING FACTORS

- The Developer has experience developing tax credit properties in Texas with 712 units completed.
- No new family LIHTC developments have been constructed within the PMA since 2000 and no new comparable developments are proposed in the PMA, suggesting that the proposed subject units will be absorbed quickly within the
- Proposed rents are on average 43% lower than market rents, with 60% rents 23-26% below market.

#### WEAKNESSES/RISKS

- The Underwriter's and Applicant's expense to income ratios exceeds 60%. An expense to income ratio above 60% reflects an increased risk that the development will not be able to sustain even a moderate period of flat income and rent growth with rising expenses.
- The average physical occupancy for existing LIHTC developments in the PMA is 92%, which indicates a vacancy factor higher than the standard 7.5% vacancy factor, which includes 5% vacancy and 2.5% collection loss, assumed in the underwriting analysis.
- 79% of cash flow from years 1-15 is necessary to repay deferred developer fee.

## PREVIOUS UNDERWRITING REPORTS

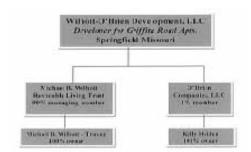
None

market.

## **DEVELOPMENT TEAM**

## OWNERSHIP STRUCTURE





#### CONTACT

Contact: Michael B. Wilhoit Phone: (417) 890-3212 Fax: (417) 883-6343

Email: mwilhoit@wilhoitproperties.com

## **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.

#### **PROPOSED SITE** SITE PLAN SCOTTISH ROAL **BUILDING CONFIGURATION Building Type** 1 2 3 Total Floors/Stories 3 3 3 Buildings Number 1 2 4 BR/BA SF Units Total Units Total SF 712 12 12 8,544 2 964 34,704 2 12 36 12 2 1,131 12 12 36 40.716 12 24 24 84 83,964 Units per Building SITE ISSUES Total Size: 5.00 acres Scattered site? √ No Yes Flood Zone: Α Within 100-yr floodplain? No ✓ Yes AO - Agricultural Open Needs to be re-zoned? Zoning: No N/A ✓ Yes Comments: On February 24, 2010 a zoning change request from Agricultural to Multifamily for the entire 5.0 acres was submitted to the City of Abilene. This change of zoning will be a condition of this request. The site is partially within Flood Hazard Area Zone A. Any funding recommendation will be subject to receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no

longer within the 100 year floodplain.

	TI	DHCA SITE INSPECT	ON				
Inspector: Manufactur	ed Housing Staff			Date:	3/25/2010		
Overall Assessment:			_	Date.	0, 20, 20.0		
Excellent	✓ Acceptable	Questionable	Poor		Unacceptable		
Surrounding Uses:		_					
North: Hotel and W	almart beyond	East:	Interstate 20 a	nd Hotel	beyond		
South: Vacant Land	d	West:	Vacant Land a	and Resic	dential beyond		
	HIGHLIGHT	S of ENVIRONMEN	TAL REPORTS				
Provider: Kaw Valley I	Engineering			Date:	3/22/2010		
Recognized Environmen " "The Phase I ESA has r conditions which wou	ot disclosed evide	ence indicating the s	site to have reco		nvironmental		
<ul> <li>"A noise study is recor (less than 1116-mile no</li> </ul>			oximity to Intersta	ate Highv	vay 20		
lowest level of living s grade buildings. Site-s to determine the exa use of a visquene var	"Measured radon levels in the vicinity of the project site reached a maximum of 5.7 pCilL with an average of 1.3 pCi/L in Taylor County, Texas. The regional testing was performed in basements or the lowest level of living space, which tend to yield a higher concentration than is observed in slab-ongrade buildings. Site-specific radon testing would need to be performed in any future structure in order to determine the exact radon level that may concentrate within any building. It is our opinion that the use of a visquene vapor barrier beneath concrete slabs and outside of basement walls will preclude any excessive radon migration into any future building." (p.16)						
Any funding recommend Receipt, review, and assessment has been satisfy HUD guidelines development plans.	acceptance, before completed to det	ore the 10% Test, of c termine the requirem	locumentation the prop	osed de	velopment to		
Receipt, review, and recommendations we		Cost Certification, of	documentation	that all n	oise assessment		
Receipt, review, and completed in the finis implemented.							
		MARKET ANALYSI	S				
Provider: Integra Real	ty Resources			Date:	3/25/2010		
Contact: Amy D. B. W	-			Phone:	(972) 960-1222		
Number of F		ne Date o	f Last Applicant F		N / A		
Primary Market Area (PM	Λ). 121						
The Primary Market Area (FW geographic boundar and County Roads 12	rea is defined by 2 ies are US83 to the	9 census tracts in the west; Jones County					

	ELIGIBLE HOUSEHOLDS BY INCOME								
	Taylor County Income Limits								
НН	30%	of AMI	40% c	of AMI	50% c	of AMI	60% c	of AMI	
size	e min	max	min	max	min	max	min	max	
1	\$9,806	\$10,700			\$16,320	\$17,800	\$19,611	\$21,360	
2	\$9,806	\$12,200			\$16,320	\$20,350	\$19,611	\$24,420	
3	\$11,760	\$13,750			\$19,611	\$22,900	\$23,554	\$27,480	
4	\$13,577	\$15,250			\$22,663	\$25,450	\$27,223	\$30,540	
5	\$13,577	\$16,450			\$22,663	\$27,500	\$27,223	\$33,000	
6									

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA									
File #	Development	Туре	Target Population	Comp Units	Total Units					
	Proposed, Under Construction, and Unstabilized Comparable Developments									
	None									
	Other Affordable Developments in PMA since	2006								
09175	Abilene Senior Village	new	senior	n/a	92					
08142	Anson Park Seniors	new	senior	n/a	80					
	Stabilized Affordable Developments in DMA (pre 2004)									
	Stabilized Affordable Developments in PMA (pro		Tota	al Hnits	020					
	Total Properties ( pre-2006 ) 8 Total Units 930									

Proposed, Under Construction, and Unstabilized Comparable Supply: None.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	38,043	38,043
Potential Demand from the Primary Market Area	6,045	6,858
Potential Demand from Other Sources	0	0
GROSS DEMAND	6,045	6,858
Subject Affordable Units	83	83
Unstabilized Comparable Units	0	0
RELEVANT SUPPLY	83	83
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	1.4%	1.2%

## Demand Analysis:

The Market Analyst has overstated the range of eligible household incomes by calculating minimum incomes based on collected rents (net of utility allowances) rather than gross rent. The Market Analyst also fails to exclude households of six or more persons, which are too large to qualify for the largest (three-bedroom) units at the subject property. Based on these assumptions, the Market Analyst calculates Gross Demand for 6,045 units. This results in a Gross Capture rate of 1.4% for the 83 proposed affordable units.

The Market Analyst's calculations are based on demographic data from Claritas. The underwriting analysis is based on Ribbon Demographics HISTA data. While this is also sourced from Claritas, the HISTA data provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, HISTA indicates that 43% of renter households are income-eligible, as compared to 37% determined by the Market Analyst. This difference outweighs the Market Analyst's overstated demand based on income range and household size. The Underwriter calculates Gross Demand for 6,858 units, resulting in a Gross Capture Rate of 1.2%.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the calculated gross Capture rate of 1.2% indicates sufficient demand to support the proposed development.

underwriting analysis of PMA Demand by Unit Type										
			Market	Analyst				Unde	rwriter	
Unit Type	De	mand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%	į	549	1	0	0%		184	1	0	1%
1 BR/50%	(	635	5	0	1%		302	5	0	2%
1 BR/60%		794	6	0	1%		330	6	0	2%
2 BR/30%	(	302	2	0	1%		179	2	0	1%
2 BR/50%	(	373	16	0	4%		332	16	0	5%
2 BR/60%	4	420	17	0	4%		381	17	0	4%
3 BR/30%		271	2	0	1%		97	2	0	2%
3 BR/50%	(	309	16	0	5%		196	16	0	8%
3 BR/60%	(	353	18	0	5%		236	18	0	8%

The Market Analyst's demand is overstated due to minimum incomes calculated based on collected rent (i.e. net of utility allowance) rather than gross rent.

## Primary Market Occupancy Rates:

"The average occupancy level for all rental properties within the PMA is 90%." (p. 41) "The occupancy rate for the existing LIHTC properties within the PMA is 92%." (p. 44)

## Absorption Projections:

"No "family" LIHTC projects have been recently constructed within the PMA ... (since 2000) average annual absorption in the PMA was 142 units per year, or 12 units per month. However, based on the demand for affordable housing, we estimate that the subject property would absorb at a faster rate ... a new project, the size of the subject as proposed with 84 units, is likely to be absorbed within 6 months of opening, equating to an absorption pace of approximately 14 units per month." (p.47)

## Market Impact:

"The subject is located in an area with average occupancy levels, below average rents, and one new project (which) will be an age restricted "seniors only" complex and will not be competitive with the subject ... we conclude there to be sufficient unmet demand to support the development of the subject." (pp. 65-66)

## Comments:

The market study provides sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS								
Income: Number of Revisions: One	Date of Last Applicant Revision: 3/26/2010							
allowances as of November 25, 2008, mainta	er unit were calculated by subtracting the tenant-paid utility ained by the Abilene Housing Authority from the 2009 HUD ince the 2010 rent limits were not available at the time of all electric utility costs.							
	The Applicant's estimate of secondary income and vacancy and collection loss are within the Department's guidelines. Overall the Applicant's effective gross income is within 5% of the Underwriter's							
Expense: Number of Revisions: One	Date of Last Applicant Revision: 3/26/2010							
Underwriter's estimate of \$3,692, derived from The Applicant's budget shows several line ited the database averages, specifically: general lower), utilities (33% higher) and property tax estimate is because the accounting budget term relationship with their accounting firm at that of most developers. The Applicant explainment because they have the ability to handle all the eliminates the standard contract labor costs property tax estimates are based on actual Texas portfolio.  Conclusion:  The Applicant's estimate of gross income, to the database and the standard gross income, to the standard gross income gross income, to the standard gross income, to the standard gross income gross income gross income gross income gross income gross income gross income gross income gross inc	ense projection at \$3,598 per unit is within 5% of the m the TDHCA database, IREM, and third-party data sources. Em estimates that deviate significantly when compared to al & administrative (31% lower), repairs & maintenance (23% to (16% higher). The Applicant explained that the lower G&A to makes up the bulk of the G&A expense and with the long and 60+ developments their accounting costs are below ained that repairs and maintenance costs are lower the repairs and maintenance duties internally which is. Finally, the Applicant explained that the utility and expenses at existing developments within the Applicant's							
financing structure the calculated DCR of 1.	verage ratio (DCR). Based on the proposed permanent .18 falls within the Department's guidelines.							
Feasibility:	20/ appual growth factor for income and a 20/ appual							
The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. The Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible.								
ACQUIS	ITION INFORMATION							
AS	SSESSED VALUE							
Land Only: 138.348 acres \$2,043,95	35 Tax Year: 2009							
Prorated 5.0 acres: \$73,869								
Total Assessed Value: \$73,869	9 Tax Rate: 2.3266							
EVIDENCE (	of PROPERTY CONTROL							
Type: Commercial and Industrial Real Estate	e Sale Contract Acreage: 5.0							
Contract Expiration: 10/29/2010	Valid Through Board Date?							
Acquisition Cost: \$325,000	Other:							
Seller: Ruth Elizabeth Griffith Related to Development Team? Yes								

CONSTRUCTION COST ESTIMATE EVALUATION								
COST SCHEDULE Number of Revisions: None Date of Last Applicant Revision: N/A								
Acquisition Value:  The site cost of \$325,000 which is \$65,000 per acre or \$3,869 per unit is assumed to be reasonable since the acquisition is an arm's-length transaction.  Sitework Cost:  The Applicant's claimed sitework costs of \$9,000 per unit are within current Department guidelines. Therefore, further third party substantiation is not required.								
Direct Construction Cost:  The Applicant's direct construction cost estimate is \$81.2K or 2% lower than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.								
Reserves: Raymond James the equity provider has required reserves of \$232,428 which are greater than the six months of stabilized operating expenses less management fees and reserve for replacements plus debt service as required by the Department; therefore, the larger reserve figure required by the equity provider of \$232,428 will be used.								
Contingency & Fees:  The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.								
30% Increase to Eligible Basis  The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract and it is located in a census tract that has a median family income ("MFI") that is higher than the MFI for the county in which the census tract is located.								
Conclusion:  The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$7,889,450 and the 9% applicable percentage rate supports annual tax credits of \$923,066. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.								
PROPOSED FINANCING STRUCTURE								
SOURCES & USES Number of Revisions: None Date of Last Applicant Revision: N/A								
Source: Great Southern Bank Type: Interim Financing								
Principal: \$6,395,000 Interest Rate: 6.0% Term: 24 months  Comments:  Priced at Great Southern Bank Prime rate floating, with a 6.0% floor								
Source: Empire Bank Type: Interim Financing								
Principal: \$171,000 Interest Rate: 3.25% Fixed Term: 12 months  Comments:  The rate is based on the prime rate and it will float daily; therefore, a rate of 3.25% was used which was the rate in effect at the time of underwriting.								

Source:	ce: Kenneth A. Schwab			Type: Interim Financing				
Principal: Comments One year		nterest Rate: only monthly p	8.0% ayments	_	/ Fixed	Term:	12	months
Source:	East Texas Housing Fina	•		Type:	Interim	Financing	9	
Principal: Comments		nterest Rate:	AFR	_ [	/ Fixed	Term:	12	months
AFR was applica	s 4.31% as of the date of tion pending for the fun Finance Corporation fo	ids; therefore, b	y Commiti	ment a fir	m comm	itment fro	m East	Texas
Source:	Great Southern Bank			Type:	Perma	nent Finan	cing	
Principal:	\$1,845,000 I	nterest Rate:	8.00%	_	Fixed	Amort: Term:	360 15	months years
the date	s:  rest rate will be based of e of underwriting the cu the recommended fina th a 30 year amortization	irrent 15 year FH ncing structure.	ILB+278 bp	rate wa	s 4.819+2	.78= 7.6%,	which	was the rate
Source:	Raymond James			Type:	Syndic	ation		
Proceeds:	\$6,275,772	Syndication F	Rate: 6	8%	Anticip	ated HTC	: \$	923,000
							_	
Amount:	\$429,228			Туре:	Deferre	ed Develo	per Fee	<u> </u>
Amount:	\$429,228	COI	NCLUSION		Deferre	ed Develo	per Fee	es
Recommer The App	s429,228 anded Financing Structur blicant's total developm or \$6,705,000 in gap func 8 annually would be rec	e: ent cost estima ds. Based on the	te less the e submitte	permane d syndica	ent loan dation term	of \$1,845,0 ns, a tax ci	00 indic	cates the ocation of
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Recommer The App need fo \$986,128 are: A A The allo allocation syndica The Uno perman	nded Financing Structure blicant's total developm or \$6,705,000 in gap funct 8 annually would be recullocation determined by llocation determined by totation amount determinent or \$923,000 per year	e: ent cost estima ds. Based on the quired to fill this of definition elements delements definition elements definition elements definition elemen	te less the e submitte gap in finang:  Slicant's recults in total aucture indicantractor fee	permane d syndica ancing. T quested a l equity p icates the	ent loan cation term he three amount is roceeds amount	of \$1,845,0 ns, a tax cr possible ta \$923,066 \$986,128 <b>\$923,000</b> recomme of \$6,275,7	00 indice redit all ax credended.	cates the ocation of it allocations  A tax credit
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Recomment The Approved for \$986,128 are:  All All All The allo allocation syndication of the Underwrite Manager of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Allocation of the Approved for the Allocation of the Alloca	nded Financing Structure plicant's total development \$6,705,000 in gap functs annually would be recommended by the street of the street of the street of the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by the street of \$0.68 per task derwriter's recommended by \$0.68 per task derwriter's reco	re: ent cost estimards. Based on the guired to fill this government of the Applicant: ned by the Applicant of 10 years result to the Applicant of 10 years result to the Applicant of 10 years result to the Applicant of the Appli	te less the e submitte gap in fina ng: licant's red ults in total ucture indi antractor fe stabilized o	permane d syndica ancing. T quested a l equity p icates the	ent loan cation term he three amount is roceeds amount	of \$1,845,0 ns, a tax cr possible ta \$923,066 \$986,128 <b>\$923,000</b> recomme of \$6,275,7	00 indice and an area of the repair of the r	cates the ocation of it allocations  A tax credit allocational payable

## **UNIT MIX/RENT SCHEDULE**

Griffith Road Apartments, Abilene, 9% HTC #10108

LOCATION DATA						
CITY:	Abilene					
COUNTY:	Taylor					
SUB-MARKET:						
PROGRAM REGION:	2					
RURAL RENT USED:	No					
IREM REGION:	NA					

UNIT DISTRIBUTION						
# Beds	# Units	% Total				
Eff						
1	12	14.3%				
2	36	42.9%				
3	36	42.9%				
4						
TOTAL	84	100.0%				

	Other Unit Desgination								
PROGRAMS:									
Rent Limit	Eff	1	2	3	4	Total Units			
MISC									

OTHER ASSUMPTIONS							
DEVELOPMENT ACTIVITY:	New						
REVENUE GROWTH:	2.00%						
EXPENSE GROWTH:	3.00%						
HIGH COST ADJUSTMENT:	130%						
APPLICABLE FRACTION:	100.00%						
APP % - ACQUISITION:							
APP % - CONSTRUCTION:	9.00%						

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT	DESCRI	PTION		нтс	PROGRAM LIMITS	RENT		APPLICAI	NT RENTS			TDHCA	RENTS		MARKE	T RENTS
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per NRA	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	1	1	1	712	\$286	\$86	\$200	\$0	\$0.28	\$200	\$200	\$200	\$200	\$0.28	\$0	\$660	\$460
TC 50%	5	1	1	712	\$476	\$86	\$390	\$0	\$0.55	\$390	\$1,950	\$1,950	\$390	\$0.55	\$0	\$660	\$270
TC 60%	6	1	1	712	\$572	\$86	\$486	(\$1)	\$0.68	\$485	\$2,910	\$2,916	\$486	\$0.68	\$0	\$660	\$174
TC 30%	2	2	2	964	\$343	\$110	\$233	\$0	\$0.24	\$233	\$466	\$466	\$233	\$0.24	\$0	\$760	\$527
TC 50%	16	2	2	964	\$572	\$110	\$462	\$0	\$0.48	\$462	\$7,392	\$7,392	\$462	\$0.48	\$0	\$760	\$298
TC 60%	17	2	2	964	\$687	\$110	\$577	(\$2)	\$0.60	\$575	\$9,775	\$9,809	\$577	\$0.60	\$0	\$760	\$183
EO	1	2	2	964	#N/A	\$110	#N/A	#N/A	\$0.60	\$575	\$575	\$575	\$575	\$0.60	#N/A	\$760	\$185
TC 30%	2	3	2	1,131	\$396	\$135	\$261	\$0	\$0.23	\$261	\$522	\$522	\$261	\$0.23	\$0	\$860	\$599
TC 50%	16	3	2	1,131	\$661	\$135	\$526	\$0	\$0.47	\$526	\$8,416	\$8,416	\$526	\$0.47	\$0	\$860	\$334
TC 60%	18	3	2	1,131	\$794	\$135	\$659	(\$4)	\$0.58	\$655	\$11,790	\$11,862	\$659	\$0.58	\$0	\$860	\$201
TOTAL:	84			83,964							\$43,996	\$44,108					
AVG:				1,000				#N/A	\$0.52	\$524			\$525	\$0.53	#N/A	\$789	(\$263)
ANNUAL:											\$527,952	\$529,296					

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Griffith Road Apartments, Abilene, 9% HTC #10108

POTENTIAL GROSS RETURN   Pur Unit Per March   \$6.00   \$6.048   \$	INCOME		Rentable Sq Ft:			TDHCA	APPLICANT			
Dome Support Income:		KENI				\$529,296	\$527,952			
POTESTITAL GROSS INCOME	•			Per Unit Per Month:	\$6.00	6,048	6,048			
POTENTIAL CROSS INCOME										
Parent   P		NCOME				\$535,344	\$534,000	\$0.00	rei Oliit rei Moliili	
Employee or Other Non-Rental Units or Concessions  EXPERSES  General & Administrative  4.775% \$2779 0.28 \$495,193 \$5439,344  General & Administrative  4.775% \$2779 0.28 \$23,400 \$16,099 \$0.19 \$102 3285 \$23.285 \$32.400 \$10,000 \$36 3285 \$3285			% of Pote	ential Gross Income:	-7.50%			-7.50%	of Potential Gross In	ncome
Seminaria Administrativa	=						, , ,			
General & Administrative	EFFECTIVE GROSS IN	NCOME				\$495,193	\$493,944			
Payrol & Payrol Tax	<b>EXPENSES</b>		% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
Payroll & Payroll Tax	General & Administrative	Э	4.73%	\$279	0.28	\$23,400	\$16,099	\$0.19	\$192	3.26%
Repairs & Maintenance	Management		5.00%	\$295	0.29	24,760	24,698	0.29	294	5.00%
Utilities   3.78%   \$223   0.22   18,734   25,000   0.30   298   5.08%	Payroll & Payroll Tax		14.66%	\$864	0.86	72,608	70,000	0.83	833	14.17%
Water, Sewer, & Trash	Repairs & Maintenance		7.89%	\$465	0.47	39,059	30,000	0.36	357	6.07%
Property Insurance   4.29%   \$253   0.25   21,249   15,000   0.18   179   3.04%	Utilities		3.78%	\$223	0.22	18,734	25,000	0.30	298	5.06%
Property Tax	Water, Sewer, & Trash		6.24%	\$368	0.37	30,925	35,000	0.42	417	7.09%
Reserve for Replacements	Property Insurance		4.29%	\$253	0.25	21,249	15,000	0.18	179	3.04%
Reserve for Replacements	Property Tax	2.3266	8.68%	\$512	0.51	42,996	50,000	0.60	595	10.12%
Combination   Combination		nts			0.25		21,000	0.25	250	
Combination   Combination	TDHCA Compliance Fee	es	0.67%	\$40	0.04	3,320	3,360	0.04	40	0.68%
State   Stat	•		2.44%	\$144	0.14		12.096	0.14	144	2.45%
See	* * *									
Second Park   Second Park	NET OPERATING INC		37.37%	\$2,203	\$2.20	\$185,047	\$191,691	\$2.28	\$2,282	38.81%
TOTAL DEBT SERVICE  NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Description Factor   Mail of the property	DEBT SERVICE			* ,			• • • •			
NET CASH FLOW	Great Southern Bank					\$162,455	\$162,455			
AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Description Factor &	TOTAL DEBT SERVICI	E				162,455	162,455			
Description   Factor   Section   Factor   Section   Factor   Section   Sec	NET CASH FLOW					\$22,592	\$29,236			
CONSTRUCTION COST           Description         Factor         % of TOTAL         PER UNIT         PER SOFT         TDHCA         APPLICANT         PER SOFT         PER UNIT         % of TOTAL           Acquisition Cost (site or bidg)         3.7%         \$3.869         \$3.87         \$325,000         \$325,000         \$3.87         \$3,869         3.80%           Off-Sites         0.00%         \$0         \$0.00         0         0.00         0         0.00%         \$0         0.00%         \$3.869         3.80%           Sitework         8.76%         \$9.000         \$9.00         756,000         756,000         9.00         9.00         9.00         8.4%           Direct Construction         51.38%         \$52,796         \$52,822         4,434,887         4,353,660         51.85         51.829         50.92%           Contractor's Fees         13.78%         8.29%         \$8,516         \$8.52         715,340         715,340         8.52         8.516         8.37%           Indirect Construction         2.77%         \$2.845         \$2.85         239,000         239,000         2.85         2.845         2.80%           Ineligible Costs         14.92%         \$12.250         \$12.26         1,0	AGGREGATE DEBT COV	/ERAGE R	RATIO			1.14	1.18			
Description         Factor         % of TOTAL         PER SUFT         TDHCA         APPLICANT         PER SUFT         PER SUFT         % of TOTAL         % of TOTAL         ACQuisition Cost (site or bidg)         3.77%         \$3.869         \$3.87         \$325,000         \$325,000         \$3.87         \$3.869         3.80%           Off-Sites         0.00%         \$0.00%         \$0.00         0         0         0.00         0         0.00%         9.00         9.00         8.84%           Direct Construction         \$1.38%         \$52,796         \$52.82         4,434,887         4,353,660         51.85         51,829         50.92%           Contractor's Fees         \$13,78%         \$8.29%         \$8,516         \$8.52         715,340         715,340         8.52         8,516         8.37%           Indirect Construction         \$2.77%         \$2,845         \$2.85         \$239,000         \$239,000         \$2.85         \$2,845         \$2.80%           Ineligible Costs         \$1.19%         \$1,228         \$12.25         \$12.26         \$1,029,000         \$1,029,000         \$12.28         \$12.25         \$12.4%           Developer's Fees         \$14.82%         \$15.25         \$2.77         \$23,428         \$2.40         \$2.77 </td <td>RECOMMENDED DEBT</td> <td>COVERAG</td> <td>E RATIO</td> <td></td> <td></td> <td><b>'</b></td> <td>1.23</td> <td></td> <td></td> <td></td>	RECOMMENDED DEBT	COVERAG	E RATIO			<b>'</b>	1.23			
Description         Factor         % of TOTAL         PER SUFT         TDHCA         APPLICANT         PER SUFT         % of TOTAL         % of TOTAL         Acquisition Cost (site or bidg)         3.77%         \$3.869         \$3.87         \$325,000         \$325,000         \$3.87         \$3.869         3.80%           Off-Sites         0.00%         \$0         \$0.00         0         0         0.00         9.00         9.00         8.4%           Sitework         8.76%         \$9,000         \$9.00         756,000         756,000         9.00         9.00         8.84%           Direct Construction         \$1.38%         \$52,796         \$52.82         4,434,887         4,353,660         51.85         51,829         50.92%           Contractor's Fees         \$13,78%         \$8.29%         \$8,516         \$8.52         715,340         715,340         8.52         8,516         8.37%           Indirect Construction         \$2.77%         \$2,845         \$2.85         \$239,000         \$239,000         \$2.85         \$2.845         \$2.80%           Ineligible Costs         \$1.19%         \$1,228         \$12.25         \$12.26         \$1,029,000         \$102,900         \$12.28         \$12.25         \$12.04%           Ine	CONSTRUCTION COS	ST				•				
Acquisition Cost (site or bidg) 3.77% \$3.869 \$3.87 \$3.869 \$3.87 \$0.00 \$0			% of TOTAL	PER LINIT	PER SO ET	TDHCA	APPLICANT	PER SO ET	PER LINIT	% of TOTAL
Off-Sites         0.00%         \$0         \$0.00         0         0         0.00         0         0.00%           Sitework         8.76%         \$9.000         \$9.00         756,000         756,000         9.00         9.00         8.84%           Direct Construction         51.38%         \$52,796         \$52.82         4,434,887         4,353,660         51.85         51,829         50.92%           Contractor's Fees         13.78%         8.29%         \$9,516         \$8.52         715,340         715,340         8.52         8.516         8.37%           Indirect Construction         2.77%         \$2,845         \$2.85         239,000         239,000         2.85         2,845         2.80%           Ineligible Costs         1.19%         \$1,228         \$1.23         103,120         103,120         12.3         1,228         1.21%           Developer's Fees         14.82%         11.92%         \$12,250         \$12.26         1,029,000         1,029,000         12.26         12,250         12.04%           Interim Financing         5.35%         \$5,493         \$5.50         461,450         461,450         5.50         5,493         5.40%           Reserves         2.69%         \$2,7										
Sitework         8.76%         \$9,000         \$9.00         756,000         756,000         9.00         9.00         8.84%           Direct Construction         51.38%         \$52,796         \$52.82         4,434,887         4,353,660         51.85         51,829         50.92%           Contingency         7.00%         3.88%         \$3.988         \$3.99         335,000         335,000         3.99         3.988         3.92%           Contractor's Fees         13.78%         8.29%         \$8,516         \$8.52         715,340         715,340         8.52         8,516         8.37%           Indirect Construction         2.77%         \$2,845         \$2.85         239,000         239,000         2.85         2,845         2.80%           Ineligible Costs         1.19%         \$1,228         \$1.23         103,120         1.23         1,228         1,21%           Developer's Fees         14.82%         11.92%         \$12,250         \$12.26         1,029,000         1,029,000         1,226         12,250         12.14%           Developer's Fees         14.82%         11.92%         \$12,250         \$12.26         1,029,000         1,029,000         12.26         12,250         \$1.27%	•	biag)								
Direct Construction										
Contingency 7.00% 3.88% \$3.988 \$3.99 335,000 335,000 3.99 3,988 3.92% Contractor's Fees 13.78% 8.29% \$8.516 \$8.52 7715,340 715,340 8.52 8.516 8.37% Indirect Construction 2.77% \$2.845 \$2.85 239,000 239,000 2.85 2,845 2.80% Ineligible Costs 11.19% \$1,228 \$1.23 103,120 103,120 1.23 1,228 1.21% Developer's Fees 14.82% 11.92% \$12,250 \$12.26 1,029,000 1,029,000 12.26 12,250 12.04% Interim Financing 5.35% \$5.493 \$5.50 461,450 461,450 5.50 5,493 5.40% Reserves 2.69% \$2,767 \$2.77 232,428 232,430 2.77 2,767 2.72% TOTAL COST 100.00% \$102,752.67 \$102.80 \$8,631,225 \$8,550,000 \$101.83 \$101,786 100.00% Construction Cost Recap 72.31% \$74,300 \$74.33 \$6,241,227 \$6,160,000 \$73.36 \$73,333 72.05% SOURCES OF FUNDS  Great Southern Bank 21.38% \$21,964 \$21.97 \$1,845,000 \$1,845,000 \$1,845,000 \$1,029,000 \$4,029,000 \$4,029,000 \$1,										
Contractor's Fees         13.78%         8.29%         \$8,516         \$8.52         715,340         715,340         8.52         8,516         8.37%           Indirect Construction         2.77%         \$2,845         \$2.85         239,000         239,000         2.85         2,845         2.80%           Ineligible Costs         1.19%         \$1,228         \$1.23         103,120         103,120         1.23         1,228         1,21%           Developer's Fees         14.82%         11.92%         \$12,250         \$12.26         1,029,000         1,029,000         12.26         12,250         12.04%           Interim Financing         5.35%         \$5,493         \$5.50         461,450         461,450         5.50         5,493         5.40%           Reserves         2.69%         \$2,767         \$2.77         232,428         232,430         2.77         2,767         2.72%           TOTAL COST         100.00%         \$102,752,67         \$102.80         \$8,631,225         \$8,550,000         \$101.83         \$101,786         100.00%           Construction Cost Recap         72.31%         \$74,300         \$74.33         \$6,241,227         \$6,160,000         \$73.36         \$73,333         72.05% <td< td=""><td></td><td>7.009/</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>		7.009/								
Indirect Construction										
Ineligible Costs		13.70%								
Developer's Fees         14.82%         11.92%         \$12.250         \$12.26         1,029,000         1,029,000         1,029,000         12.26         12,250         12.04%           Interim Financing         5.35%         \$5,493         \$5.50         461,450         461,450         5.50         5.493         5.40%           Reserves         2.69%         \$2,767         \$2.77         232,428         232,430         2.77         2,767         2.72%           TOTAL COST         100.00%         \$102,752.67         \$102.80         \$8,631,225         \$8,550,000         \$101.83         \$101,786         100.00%           Construction Cost Recap         72.31%         \$74,300         \$74.33         \$6,241,227         \$6,160,000         \$73.36         \$73,333         72.05%           SOURCES OF FUNDS           Great Southern Bank         21.38%         \$21,964         \$21.97         \$1,845,000         \$1,845,000         \$1,845,000         \$1,845,000         \$1,029,000           Second Lien         0.00%         \$0         \$0.00         0         0         \$1,029,000         \$1,029,000         \$1,029,000         \$1,029,000         \$1,029,000         \$1,029,000         \$1,029,000         \$1,029,000         \$1,029,000         \$1,029										
Interim Financing   5.35%   \$5,493   \$5.50   \$461,450   \$461,450   \$5.50   \$5.493   \$5.40%     Reserves   2.69%   \$2,767   \$2.77   232,428   232,430   2.77   2,767   2.72%     TOTAL COST   100.00%   \$102,752.67   \$102.80   \$8,631,225   \$8,550,000   \$101.83   \$101,786   \$100.00%     Construction Cost Recap   72.31%   \$74,300   \$74.33   \$6,241,227   \$6,160,000   \$73.36   \$73,333   \$72.05%     SOURCES OF FUNDS	•									
Reserves         2.69%         \$2,767         \$2.77         232,428         232,430         2.77         2,767         2.72%           TOTAL COST         100.00%         \$102,752.67         \$102.80         \$8,631,225         \$8,550,000         \$101.83         \$101,786         100.00%           Construction Cost Recap         72.31%         \$74,300         \$74.33         \$6,241,227         \$6,160,000         \$73.36         \$73,333         72.05%           SOURCES OF FUNDS         RECOMMENDED           Great Southern Bank         21.38%         \$21,964         \$21.97         \$1,845,000         \$1,845,000         \$1,845,000         Developer Fee Available           Second Lien         0.00%         \$0         0         0         0         \$1,029,000           Additional Financing         0.00%         \$0         \$0.00         0         0         \$1,029,000           Additional Financing         0.00%         \$0         \$0.00         0         0         0         \$1,029,000           HTC Syndication Proceeds         72.71%         \$74,712         \$74.74         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772	·	14.82%								
TOTAL COST Construction Cost Recap         100.00%         \$102.752.67         \$102.80         \$8,631,225         \$8,550,000         \$101.83         \$101.786         100.00%           SOURCES OF FUNDS         RECOMMENDED           Great Southern Bank         21.38%         \$21,964         \$21.97         \$1,845,000         \$1,845,000         \$1,845,000         \$1,845,000         Developer Fee Available           Second Lien         0.00%         \$0         \$0.00         0         0         \$1,029,000           Additional Financing         0.00%         \$0         \$0.00         0         0         \$1,029,000           Additional Financing         0.00%         \$0         \$0.00         0         0         0         \$1,029,000           HTC Syndication Proceeds         72.71%         \$74.712         \$74.74         6,275,772 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>,</td><td>,</td><td></td><td></td><td></td></t<>						,	,			
Construction Cost Recap   72.31%   \$74,300   \$74.33   \$86,241,227   \$86,160,000   \$73.36   \$73,333   72.05%										
SOURCES OF FUNDS           Great Southern Bank         21.38%         \$21,964         \$21.97         \$1,845,000         \$1,845,000         \$1,845,000         Developer Fee Available           Second Lien         0.00%         \$0         \$0.00         0         0         0         \$1,029,000 </td <td></td> <td>_</td> <td></td> <td></td> <td></td> <td>* - , , -</td> <td></td> <td></td> <td> ,</td> <td></td>		_				* - , , -			,	
Great Southern Bank         21.38%         \$21,964         \$21.97         \$1,845,000         \$1,845,000         Developer Fee Available           Second Lien         0.00%         \$0         \$0.00         0         0         0         \$1,029,000           Additional Financing         0.00%         \$0         \$0.00         0		='	72.31%	\$74,300	\$74.33	\$0,241,227	\$6,760,000		\$73,333	72.05%
Second Lien         0.0%         \$0         \$0.00         0         0         \$1,029,000           Additional Financing         0.0%         \$0         \$0.00         0         0         0           Additional Financing         0.00%         \$0         \$0.00         0         0         0           Additional Financing         0.00%         \$0         \$0.00         0         0         0           HTC Syndication Proceeds         72.71%         \$74,712         \$74.74         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772         6,275,772         429,228         4						<b>04.045.000</b>	04.045.000		1	
Additional Financing         0.00%         \$0         \$0.00         0         0           Additional Financing         0.00%         \$0         \$0.00         0         0           Additional Financing         0.00%         \$0         \$0.00         0         0           HTC Syndication Proceeds         72.71%         \$74.712         \$74.74         6,275,772         6,275,772         6,275,772         % of Dev. Fee Deferred           Deferred Developer Fees         4.97%         \$5,110         \$5.11         429,228         429,228         429,228         42%           Additional (Excess) Funds Req'd         0.94%         \$967         \$0.97         81,225         0         0         15-Yr Cumulative Cash Flow						* //	\$1,845,000			
Additional Financing         0.00%         \$0         \$0.00         0         0           Additional Financing         0.00%         \$0         \$0.00         0         0           HTC Syndication Proceeds         72.71%         \$74,712         \$74.74         6,275,772         6,275,772         6,275,772         % of Dev. Fee Deferred           Deferred Developer Fees         4.97%         \$5,110         \$5.11         429,228         429,228         429,228         42%           Additional (Excess) Funds Req'd         0.94%         \$967         \$0.97         81,225         0         0         15-Yr Cumulative Cash Flow									• ' '	9,000
Additional Financing         0.00%         \$0         \$0.00         15-Yr Cumulative Cash Flow									-	
HTC Syndication Proceeds         72.71%         \$74,712         \$74.74         6,275,772         6,275,772         6,275,772         % of Dev. Fee Deferred           Deferred Developer Fees         4.97%         \$5,110         \$5.11         429,228         429,228         429,228         429,228           Additional (Excess) Funds Req'd         0.94%         \$967         \$0.97         81,225         0         0         15-Yr Cumulative Cash Flow	· ·									
Deferred Developer Fees         4.97%         \$5,110         \$5.11         429,228         429,228         429,228         429,228           Additional (Excess) Funds Req'd         0.94%         \$967         \$0.97         81,225         0         0         15-Yr Cumulative Cash Flow									-	
Additional (Excess) Funds Req'd 0.94% \$967 \$0.97 81,225 0 0 15-Yr Cumulative Cash Flow			72.71%	\$74,712						
	•		4.97%	\$5,110	\$5.11			429,228		
TOTAL SOURCES \$8,631,225 \$8,550,000 \$545,371	, ,	s Req'd	0.94%	\$967	\$0.97					tive Cash Flow
	TOTAL SOURCES					\$8,631,225	\$8,550,000	\$8,550,000	\$545	,371

## MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Griffith Road Apartments, Abilene, 9% HTC #10108

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.21	\$4,552,006
Adjustments				
Exterior Wall Finish	0.40%		\$0.22	\$18,208
Elderly			0.00	0
9-Ft. Ceilings			0.00	0
Roofing			0.00	0
Subfloor			1.33	111,952
Floor Cover			2.41	202,353
Breezeways	\$23.05	6,419	1.76	147,937
Balconies	\$22.10	9,329	2.46	206,193
Plumbing Fixtures	\$845	216	2.17	182,520
Rough-ins	\$420	168	0.84	70,560
Built-In Appliances	\$1,850	84	1.85	155,400
Exterior Stairs	\$1,900	28	0.63	53,200
Enclosed Corridors	\$44.29		0.00	0
Other:			0.00	0
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	155,333
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$78.19	2,046	1.91	159,967
Other: fire sprinkler	\$2.25	83,964	2.25	188,919
SUBTOTAL			73.90	6,204,548
Current Cost Multiplier	0.99		(0.74)	(62,045)
Local Multiplier	0.89		(8.13)	(682,500)
TOTAL DIRECT CONSTRUC	CTION COSTS	S	\$65.03	\$5,460,002
Plans, specs, survy, bld prm	3.90%		(\$2.54)	(\$212,940)
Interim Construction Interest	3.38%		(2.19)	(184,275)
Contractor's OH & Profit	11.50%		(7.48)	(627,900)
NET DIRECT CONSTRUCTI	ON COSTS		\$52.82	\$4,434,887

## PROPOSED PAYMENT COMPUTATION

Great Southern Bank	\$1,845,000	Amort	360
Int Rate	8.00%	DCR	1.14
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.14
Additional Financing	\$0	Amort	•
Int Rate		Aggregate DCR	1.14

## RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Great Southern Bank	\$156,325
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$156,325

Great Southern Bank	\$1,845,000	Amort	360
Int Rate	7.60%	DCR	1.23

Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.23

Additional Financing	φU	Amort	0
Int Rate	0.00%	Aggregate DCR	1.23

Additional Financing	<b>\$</b> 0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.23

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.23

## OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME	at :	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIA	L GROSS I	RENT	\$527,952	\$538,511	\$549,281	\$560,267	\$571,472	\$630,952	\$696,621	\$769,126	\$937,561
Secondary	y Income		6,048	6,169	6,292	6,418	6,547	7,228	7,980	8,811	10,740
Other Sup	port Income	9:	0	0	0	0	0				
Other Sup	port Income	Đ:	0	0	0	0	0	0	0	0	0
POTENTIA	L GROSS I	INCOME	534,000	544,680	555,574	566,685	578,019	638,179	704,602	777,937	948,301
Vacancy 8	& Collection	Loss	(40,056)	(40,851)	(41,668)	(42,501)	(43,351)	(47,863)	(52,845)	(58,345)	(71,123)
Employee	or Other No	on-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIV	E GROSS I	INCOME	\$493,944	\$503,829	\$513,906	\$524,184	\$534,667	\$590,316	\$651,757	\$719,592	\$877,178
EXPENSE:	Sat :	3.00%									
General &	Administrat	tive	\$16,099	\$16,582	\$17,079	\$17,592	\$18,120	\$21,006	\$24,351	\$28,230	\$37,938
Managem	ent		24,698	25192.26601	25,696	26,210	26,734	29,517	32,589	35,981	43,860
Payroll & F	Payroll Tax		70,000	72,100	74,263	76,491	78,786	91,334	105,881	122,745	164,960
Repairs &	Maintenand	ce	30,000	30,900	31,827	32,782	33,765	39,143	45,378	52,605	70,697
Utilities			25,000	25,750	26,523	27,318	28,138	32,619	37,815	43,838	58,914
Water, Se	wer & Trash	h	35,000	36,050	37,132	38,245	39,393	45,667	52,941	61,373	82,480
Insurance			15,000	15,450	15,914	16,391	16,883	19,572	22,689	26,303	35,348
Property T	Гах		50,000	51,500	53,045	54,636	56,275	65,239	75,629	87,675	117,828
Reserve fo	or Replacen	nents	21,000	21,630	22,279	22,947	23,636	27,400	31,764	36,824	49,488
TDHCA C	Compliance F	Fee	3,360	3,461	3,565	3,672	3,782	4,384	5,082	5,892	7,918
Other			15,456	15,920	16,397	16,889	17,396	20,167	23,379	27,102	36,423
TOTAL EX	PENSES		\$305,613	\$314,535	\$323,719	\$333,173	\$342,907	\$396,047	\$457,498	\$528,567	\$705,855
NET OPER	RATING INC	COME	\$188,331	\$189,294	\$190,187	\$191,010	\$191,761	\$194,269	\$194,259	\$191,025	\$171,324
DE	BT SERVI	CE									
First Lien F	inancing		\$156,325	\$156,325	\$156,325	\$156,325	\$156,325	\$156,325	\$156,325	\$156,325	\$156,325
Second Lie	n		0	0	0	0	0	0	0	0	0
Other Finar	ncing		0	0	0	0	0	0	0	0	0
Other Finar	ncing		0	0	0	0	0	0	0	0	0
Other Finar	ncing		0	0	0	0	0	0	0	0	0
NET CASH	FLOW		\$32,006	\$32,969	\$33,862	\$34,685	\$35,436	\$37,944	\$37,934	\$34,700	\$14,999
DEBT COV	/ERAGE R/	ATIO	1.20	1.21	1.22	1.22	1.23	1.24	1.24	1.22	1.10

## HTC ALLOCATION ANALYSIS -Griffith Road Apartments, Abilene, 9% HTC #10108

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$325,000	\$325,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$756,000	\$756,000	\$756,000	\$756,000
Construction Hard Costs	\$4,353,660	\$4,434,887	\$4,353,660	\$4,434,887
Contractor Fees	\$715,340	\$715,340	\$715,340	\$715,340
Contingencies	\$335,000	\$335,000	\$335,000	\$335,000
Eligible Indirect Fees	\$239,000	\$239,000	\$239,000	\$239,000
Eligible Financing Fees	\$461,450	\$461,450	\$461,450	\$461,450
All Ineligible Costs	\$103,120	\$103,120		
Developer Fees				
Developer Fees	\$1,029,000	\$1,029,000	\$1,029,000	\$1,029,000
Development Reserves	\$232,430	\$232,428		
TOTAL DEVELOPMENT COSTS	\$8,550,000	\$8,631,225	\$7,889,450	\$7,970,677

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$7,889,450	\$7,970,677
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$10,256,285	\$10,361,880
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$10,256,285	\$10,361,880
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$923,066	\$932,569

Syndication Proceeds 0.6799 \$6,276,218 \$6,340,836

Total Tax Credits (Eligible Basis Method) \$923,066 \$932,569

Syndication Proceeds \$6,276,218 \$6,340,836

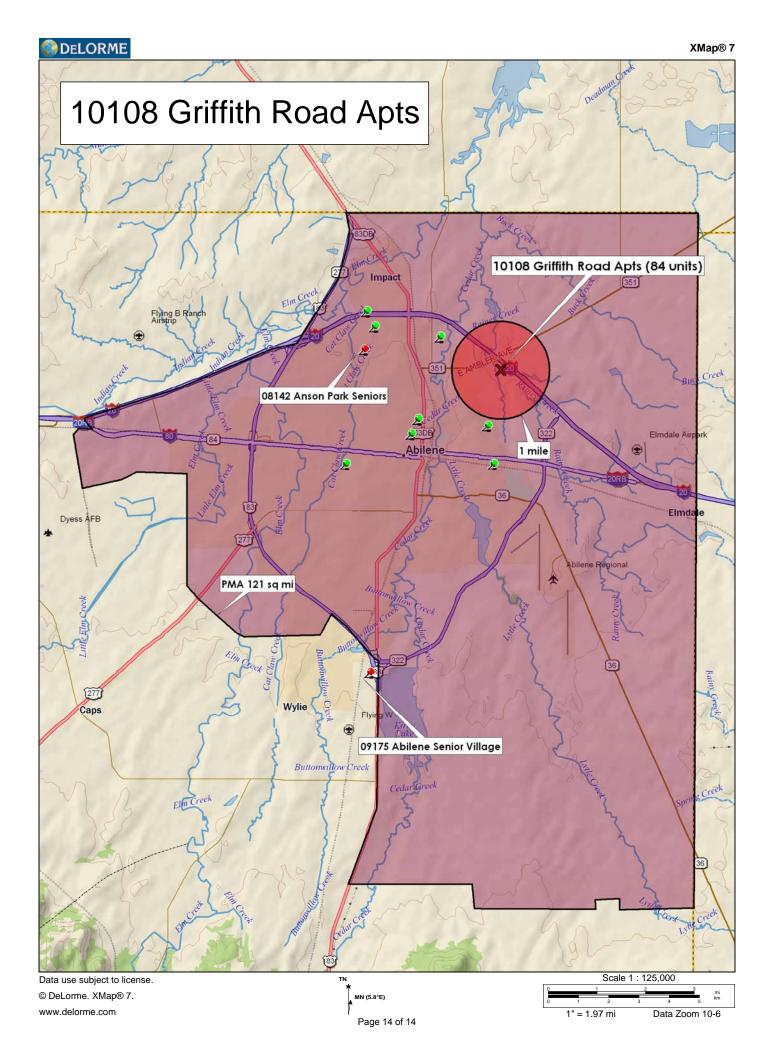
Requested Tax Credits \$923,000 Syndication Proceeds \$6,275,772

Gap of Syndication Proceeds Needed \$6,705,000

Total Tax Credits (Gap Method) \$986,128

Recommended Tax Credits 923,000

Syndication Proceeds \$6,275,772





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Country Village Apts, TDHCA Number 10112**

BASIC DEVELOPMENT INFORMATION							
Site Address: 1500 Hackberry Ln	ı <b>.</b>		Development #:	10112			
City: Mathis	Region:	10	Population Served:	Elderly			
County: San Patricio	Zip Code:	78368	Allocation:	Rural			
HTC Set Asides: ✓At-Risk □N	onprofit  USDA	☐Rural Rescue	HTC Housing Activity*:	RH			
HOME Set Asides: □CHDO	✓ Preservation	✓ General					
*HTC Housing Activi	ty: Rehabilitation=RH, Adapti	ve Reuse=ADR, New Cons	struction=NC, Single Room Occupancy=	SRO			
	OWNER AN	ID DEVELOPMENT	TEAM				
Owner:	HVM Mathis, Ltd.						
Owner Contact and Phone:	Dennis Hoover, (5	12) 756-6809					
Developer:	Dennis Hoover						
Housing General Contractor:	F & H Construction	n Co., L.L.C.					
Architect:	Architetura, Inc.						
Market Analyst:	Ipser & Associates	s, Inc.					
Syndicator:	Michel and Associa	ates					
Supportive Services:	N/A						
Consultant and Contact:	N/A,						
		D	~				
	-	DING INFORMATION					
Unit Breakdown: <u>30%</u> 40% 5			Restricted Units:	36			
	16 18 <u>: BR 3 BR</u> 4 <u>BR</u> 5 E		rt Rate Units: r/Employee Units:	0			
0 34	2 0 0 0		Development Units:	36			
Type of Building:	2 0 0 0		Development Cost*:	\$0			
	nore per building		er of Residential Buildings:	9			
☐ Triplex ☐ Detached F			E High Total Units:	6			
l <u> </u>	m Occupancy	HOME	Low Total Units:	2			
☐ Townhome ☐ Transitiona							
*Note: I	f Development Cost = \$0, an	Underwriting Report has no	ot been completed.				
FUNDING INFORMATION							
	Applicant Department						
Competitive Housing Tax Credit	Requ Amount: \$270		<u>rsis*                                   </u>	m <u>Rate</u>			
HOME Activity Fund Amount:	\$617		17,040 0	0 0.00%			
HOME CHDO Operating Grant A		\$0	\$0	3.30,0			
*Note: If an Underwriting Report has not been con	npleted and the application is			e Applicant Request			



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Country Village Apts, TDHCA Number 10112

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Zaffirini, District 21, S Points: 14 US Representative: Hinojosa, District 15, NC

TX Representative: Hunter, District 32, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Ciri Villarreal, Mayor City of Mathis Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Country Village Tenants Council, Esmeralda M. Quintanilla Letter Score: 24 S or O: S

We support the tax credit application because several of the proposed upgrades are for a more energy efficient complex. New flooring, new appliances, new paint, new energy efficient door and windows.

## **Community Input Other than Quantifiable Community Participation Input:**

## **General Summary of Comment:**

## **CONDITIONS OF COMMITMENT**

- 1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$617,040 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$617,040, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from USDA for \$840,139, or a commitment from a qualifying substitute source in an amount not less than \$840,139, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Country Village Apts, TDHCA Number 10112**

## **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 65

Total # Monitored: 63

## RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 197 ✓ Meeting a Required Set-Aside Credit Amount\*: \$270,645

Recommendation: Competitive in USDA Allocation

HOME Activity Funds: Loan Amount: \$617,040

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Promenade at Mercer Crossing, TDHCA Number 10113**

BASIC DEVELOPMENT INFORMATION						
Site Address: NWC of Whitting	ton Pl. and Senlac Dr.		D	evelopment #	<del>!</del> :	10113
City: Farmers Branch	Region:	3	Рорц	ulation Served	:	Elderly
County: Dallas	Zip Code:	75234		Allocation	1:	Urban
HTC Set Asides: □At-Risk □	Nonprofit $\Box$ USDA	□Rural Resc	ue HTC Ho	ousing Activity*	·:	NC
HOME Set Asides: □CHDO	$\Box$ Preservation	□General				
*HTC Housing Ac	tivity: Rehabilitation=RH, Adaptiv	ve Reuse=ADR, New 0	Construction=NC, Sin	ngle Room Occupan	cy=SRO	
	OWNER AN	D DEVELOPME	NT TEAM			
Owner:	PMC Housing, L.P.					
Owner Contact and Phone:	Brad Kyles, (469) 5	522-4372				
Developer:	Investors Real Esta	ate NV, LLC				
Housing General Contractor:	N.E. Construction,	L.L.P.				
Architect:	Gailer, Tolson, Fre	nch Design Ass	ociates			
Market Analyst:	Apartment Market	Data, L.L.C.				
Syndicator:	Alliant Capital, Ltd.					
Supportive Services:	N/A	N/A				
Consultant and Contact:	Roundstone Develo	opment, LLC,				
	<u>UNIT/BUIL</u>	DING INFORM <i>A</i>	ATION			
Unit Breakdown: 30% 40%	<u>50%</u> <u>60%</u>	Tot	al Restricted L	Jnits:		124
7 0	55 62	Ма	rket Rate Units	3:		0
	2 BR 3 BR 4 BR 5 E		ner/Employee			0
0 66	58 0 0 0		al Developmer			124
Type of Building:	and the State of		al Developmer mber of Reside		ę·	\$0 2
l '	· more per building d Residence		ME High Total	_	J.	0
	oom Occupancy		ME Low Total			0
☐ Townhome ☐ Transition	• •					
*Note	: If Development Cost = \$0, an	Underwriting Report ha	as not been complete	ed.		
FUNDING INFORMATION						
	Applio Requ		partment alysis*	Amort 7	Torm	Pate
Competitive Housing Tax Cred			\$0	Amort 1	<u> Ferm</u>	Rate
HOME Activity Fund Amount:		\$0	\$0	0	0	0.00%
HOME CHDO Operating Grant	: Amount:	\$0	\$0			
*Note: If an Underwriting Report has not been of		recommended for an a		ount recommended is	s the Applica	int Request



## July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Promenade at Mercer Crossing, TDHCA Number 10113**

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Shapiro, District 8, NC Points: 0 US Representative: Marchant, District 24, NC

TX Representative: Anchia, District 103, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

## **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment of funding from the City of Farmers Branch in the amount of \$750,000, or a commitment from a qualifying substitute source in an amount not less than \$750,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Promenade at Mercer Crossing, TDHCA Number 10113**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 209 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Terrace at Haven for Hope, TDHCA Number 10114

	BASIC	C DEVELOPMENT IN	NFORMATION .			
Site Address: N. S	San Marcos & Perez St.		Deve	elopment #:	10114	
City: Sar	Antonio R	Region: 9	Populati	on Served:	General	
County: Bex	ar Zi	ip Code: 78207		Allocation:	Urban	
HTC Set Asides:	□At-Risk <b>☑</b> Nonprofit □	USDA □Rural I	Rescue HTC Housi	ng Activity*:	NC	
HOME Set Asides:	□CHDO □Preserv	vation General				
	*HTC Housing Activity: Rehabilitation=	=RH, Adaptive Reuse=ADR	, New Construction=NC, Single F	Room Occupancy=SRO		
	OW	NER AND DEVELO	PMENT TEAM			
Owner:	Terrace at	Haven, Ltd.				
Owner Contact and	d Phone: Meghan G	arza-Oswald, (210)	220-2190			
Developer:	Haven for I	Hope of Bexar Cou	nty			
Housing General C	Contractor: NRP Contr	ractors				
Architect:	Alamo Arcl	hitects, Inc.				
Market Analyst:	Apartment	Market Data, L.L.C				
Syndicator:	Red Stone	Equity Partners				
Supportive Service	es: Haven for I	en for Hope of Bexar County				
Consultant and Co	ntact: NRP Holdi	ng, L.L.C., Debra G	Guerrero			
	UN	NIT/BUILDING INFO	PRMATION			
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total Restricted Units	S:	140	
	7 0 63 70		Market Rate Units:		0	
	Eff 1 BR 2 BR 3 BR 4	<u> </u>	Owner/Employee Un	ts:	0	
	40 42 50 8	0 0	Total Development U		140	
Type of Building:			Total Development C		\$0	
☐ Duplex	✓ 5 units or more per buil	lding	Number of Residentia	-	4	
☐ Triplex	Detached Residence		HOME High Total Un		20	
☐ Fourplex	☐ Single Room Occupand	СУ	HOME Low Total Uni	ts:	5	
☐ Townhome	☐ Transitional					
			eport has not been completed.			
		FUNDING INFORM				
	Applicant Department Request Analysis* Amort Term Rate					
Competitive House	sing Tax Credit Amount:	\$1,638,351	\$0			
HOME Activity Fu	and Amount:	\$0	\$0	0 0	0.00%	
HOME CHDO Op	perating Grant Amount:	\$0	\$0			
*Note: If an Underwriting Re	eport has not been completed and the ap (pendi	pplication is recommended ing the Financial Feasibility		ecommended is the Applic	ant Request	



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Terrace at Haven for Hope, TDHCA Number 10114

## PUBLIC COMMENT SUMMARY

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Van De Putte, District 26, S Points: 7 US Representative: González, District 20, NC

TX Representative: Villarreal, District 123, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

## **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt of a firm commitment of funding from the City of San Antonio in the amount of \$775,000, or a commitment from a qualifying substitute source in an amount not less than \$775,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the City of San Antonio in the amount of \$325,000, or a commitment from a qualifying substitute source in an amount not less than \$325,000, as required by §50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Terrace at Haven for Hope, TDHCA Number 10114

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
DECOMMENDATION BY THE EVECUTIVE AWARD AND DEVIEW ADVICORY		TD ON
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 194 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Tuscany Place, TDHCA Number 10115**

	BASIC DEVELOPMENT INFORMATION						
Site Address:	N. side of Northpar	k Dr. (Approx. 120	OLF East of	TX Loop 494)	Development #	#: 10115	
City:	Kingwood	Region:	6		Population Served	d: General	
County:	Montgomery	Zip Code	e: 77339		Allocation	n: Urban	
HTC Set Asides	s: □At-Risk □No	onprofit $\Box$ USDA	□Rural I	Rescue HT	C Housing Activity	*: NC	
HOME Set Asia	HOME Set Asides: □CHDO □Preservation □General						
	*HTC Housing Activit	ty: Rehabilitation=RH, Ada	otive Reuse=ADR	, New Construction=	∍NC, Single Room Occupar	ncy=SRO	
		OWNER A	ND DEVELO	PMENT TEAM			
Owner:		Tuscany Place, L	td.				
Owner Contact	and Phone:	Ben Amor, (210)	342-8576				
Developer:		TG 201, Inc.					
Housing Gene	ral Contractor:	NRP Contractors	, L.L.C.				
Architect:		Alamo Architects	, Inc.				
Market Analyst	:	Apartment Marke	t Data, L.L.C	<b>)</b> .			
Syndicator:		Red Stone Equity	Stone Equity Partners, Inc.				
Supportive Ser	vices:	TG 201, Inc.	201, Inc.				
Consultant and	l Contact:	NRP Holdings, L.	L.C., Debra	Guerrero			
		UNIT/BU	ILDING INFO	RMATION			
Unit Breakdow	n: <u>30%</u> 40% <u>5</u>	60% <u>60%</u>		Total Restric	cted Units:	152	
		69 75		Market Rate	Units:	0	
	Eff 1 BR 2	BR 3 BR 4 BR 5	BR	Owner/Emp	loyee Units:	0	
		72 60 8	0		opment Units:	152	
Type of Buildin	g:				opment Cost*:	\$20,279,961	
☐ Duplex	5 units or n	nore per building			Residential Building		
☐ Triplex	Detached F			HOME High		0	
☐ Fourplex	_	m Occupancy		HOME Low	rotal Units:	0	
☐ Townhome	☐ Transitiona		un Undorwriting Po	poort has not boon o	completed		
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.  FUNDING INFORMATION							
		·	olicant	Departmen	t		
	Request Analysis* Amort Term Rate						
Competitive Housing Tax Credit Amount: \$2,000,000 \$2,000				\$2,000,000	0		
HOME Activit	y Fund Amount:		\$0	\$0	0	0 0.00%	
HOME CHDO	Operating Grant A	mount:	\$0	\$0	)		
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Tuscany Place, TDHCA Number 10115**

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Williams, District 4, S Points: 14 US Representative: Poe, District 2, NC

TX Representative: Creighton, District 16, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

## **Community Input Other than Quantifiable Community Participation Input:**

## **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, by commitment, of a commitment from Capital Area Housing Finance Corporation for the proposed loan, with the terms of financing clearly stated.
- 2. Receipt, review, and acceptance, by commitment, of an updated engineer's cost breakdown and CPA letter to include the cost of the onsite detention pond.
- 3. Receipt, review, and acceptance, by carryover, of evidence from the local taxing jurisdiction confirming that a 50% property tax exemption will be available to the development.
- 4. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 5. Receipt, review, and acceptance, by cost certification, of an as-built survey verifying no buildings or improvements are located in the 100-year floodplain; or, if buildings or improvements are found to be in the floodplain, receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain.
- 6. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 7. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Tuscany Place, TDHCA Number 10115**

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 1		
Total # Monitored: 1		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASI	ED ON:
Competitive Housing Tax Credits: ✓ Score: 208 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$2,000,000
Recommendation: Has a competitive score within the Hurricane Ike counties		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ihility Analysis)



## Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/14/10 PROGRAM: HTC 9% FILE NUMBER: 10115

# DEVELOPMENT Tuscany Place Location: North side of Northpark Dr. (~ 1200 feet east of TX Loop 494) City: Kingwood County: Montgomery Zip: 77339 ☐ QCT DDDA Key Attributes: General, New Construction, Urban

## **ALLOCATION**

	REQUEST			RECO	MMENDATI	ON
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$2,000,000			\$2,000,000		

## **CONDITIONS**

- 1 Receipt, review, and acceptance, by commitment, of a commitment from Capital Area Housing Finance Corporation for the proposed loan, with the terms of financing clearly stated.
- 2 Receipt, review, and acceptance, by commitment, of an updated engineer's cost breakdown and CPA letter to include the cost of the onsite detention pond.
- 3 Receipt, review, and acceptance, by carryover, of evidence from the local taxing jurisdiction confirming that a 50% property tax exemption will be available to the development.
- 4 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 5 Receipt, review, and acceptance, by cost certification, of an as-built survey verifying no buildings or improvements are located in the 100-year floodplain; or, if buildings or improvements are found to be in the floodplain, receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain.
- 6 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 7 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

This section intentionally left blank.

## SALIENT ISSUES

TDHCA SET-ASIDES for LURA					
Income Limit	Rent Limit	Number of Units			
30% of AMI	30% of AMI	8			
50% of AMI	50% of AMI	69			
60% of AMI	60% of AMI	75			

## STRENGTHS/MITIGATING FACTORS

 Proposed rents are on average 28% lower than market rents.

- WEAKNESSES/RISKS
- The principals of the Applicant have limited experience developing and owning Housing Tax Credit units.
- Occupancy of comparable affordable properties is 92.6%.
- Overall occupancy in the PMA is 89.9%.

## PREVIOUS UNDERWRITING REPORTS

No previous reports.

## **DEVELOPMENT TEAM**

OWNERSHIP STRUCTURE

## PROJECT PARTNERSHIP Tuscany Place, Ltd. a Texas Limited Partnership formed Document: Limited Partnership Agreement dated EIN: TBD (2010) GENERAL PARTNER INVESTOR LIMITED PARTNER TG 201 Tuseany Place, LLC TBD a Texas LLC formed on EIN: TBD (2010) 99,99% .01% SOLE MEMBER TG 201, Inc. a Texas 501(c)(3) corporation formed on 2/27/1997 EIN: 74-2176901 Officers/Directors Ben Amor, Executive Director Viola Rendon, Board Chair Margie Lopez, Secretary Roy Salone, Treasurer Rene Salazar, Director Arshia Azim., Director

## CONTACT

Contact: Ben Amor Phone: (210) 342-8576 Fax: (210) 348-8913

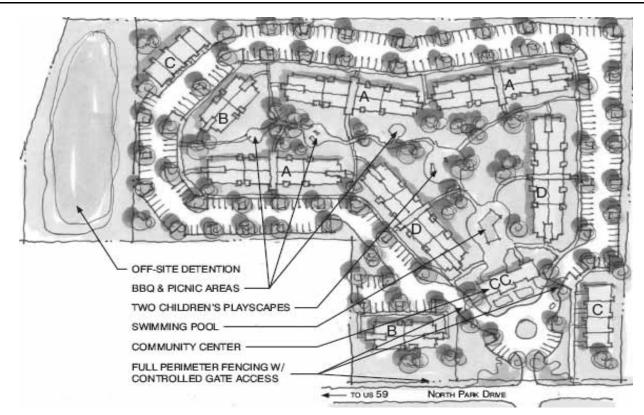
Email: tginfo@tgicorp.org

## **IDENTITIES of INTEREST**

- The Applicant, Developer, General Contractor, and supportive services provider are related entities. These
  are common relationships for HTC-funded developments.
- The seller is the Co-Developer and therefore is regarded as a related party. The acquisition price will be based upon the lesser of the declared price, the appraised value, and the original acquisition and holding cost. This is discussed at greater length in the construction cost section of this report.

## **PROPOSED SITE**

SITE PLAN



## BUILDING CONFIGURATION

Building Type	Α	В	С	D				Total
Floors/Stories	3	3	2	3				Buildings
Number	3	2	2	2				9

BR/	′BA	SF					Un	its			Total Units	Total SF
1	1	712				6					12	8,544
2	2	950	12			6					48	45,600
2	2	963		12							24	23,112
3	2	1,142	12			12					60	68,520
4	2	1,561			4						8	12,488
Uni	ts per	Building	24	12	4	24				-	152	158,264

			SITE	ISSUES			
Total Size: Flood Zone Zoning: Comments	N/A	es AE & X	Scattered sit Within 100-yr Needs to be	floodplair	ı? <u></u>	es c	☑ No ☑ No ☑ No ☑ N/A
According hazard and a Receipt improve the floo certification floodpla	ing to the Esareas inund a, review, an ements are I dplain, recention that the pain and that the pain of this republic essment:	ated by 100 years and acceptance, ocated in the 10 pipt, review, and e finished groun all drives, parking port.  Ured Housing Sta	ar flood - base e by cost certifica 00-year floodpla acceptance, b d floor elevation ng and amenitie TDHCA SITE	elevations of ation, of ar ain; or, if bu by cost cer n for each es are not r	determined"  n as-built survey  ilidings or impro  tification, of ar  building is at le  more than 6 inc	(p. 19)  y verifying  ovements a  n architect  east one fo  ches below  Date:	are found to be in ural engineer's pot above the vithe floodplain, is a  4/13/2010  Unacceptable
South:		Dr, vacant & re	sidential	West:	TX Loop 494		
		HIGH	LIGHTS of ENVI	RONMEN	TAL REPORTS		
<ul> <li>"Based of which, in which, in "A railrost runs nor Housing railroad</li> <li>Any funding Receipt assessm HUD guidevelop</li> <li>Receipt</li> </ul>	d Environment on the scopen our opinical and track runth and south and Urban to the site, areview, and ent has been oment plans	on, warrant additions north and south approximately Development goternacon recommendation will be standation	th approximated 450 feet west of the pulled investigated 450 feet west of the following the pulled investigated in the following the pulled in	idings of the ion at this to at this to at this to a the site. It is assed on the ions of the study is a the ions of the study is a the ions of the io	time." (p. iii)  west of the site in accordance ne proximity of be conducted anditions: accumentation the have been inc	e followed with U.S. I a major ro " (p. ii) hat a com posed dev orporated	adway and a  prehensive noise elopment to satisfy into the
			MARKET	ANALYSIS	S		
Provider: Contact:	Darrell Jac	t MarketData ck f Revisions:	none	Date of	f Last Applican	Date: Phone: t Revision:	2/24/2010 (210) 530-0040 N / A
•	-		30 sq. miles by 10 census tra		equivalent radiu HWY 59 in soutl		mery and north Harris

	ELIGIBLE HOUSEHOLDS BY INCOME										
Montgomery County Income Limits											
НН	309	% of AMI	40% c	of AMI	50% c	of AMI	60%	60% of AMI			
size	min	max	min	max	min	max	min	max			
1	\$12,274	\$13,400			\$20,503	\$22,350	\$24,583	\$26,820			
2	\$12,274	\$15,300			\$20,503	\$25,500	\$24,583	\$30,600			
3	\$14,777	\$17,250			\$24,583	\$28,700	\$29,520	\$34,440			
4	\$17,074	\$19,150			\$28,423	\$31,900	\$34,114	\$38,280			
5	\$17,074	\$20,700			\$28,423	\$34,450	\$34,114	\$41,340			
6	\$19,029	\$22,200			\$31,714	\$37,000	\$38,057	\$44,400			

	Affordable Housing Inventory in Primary Market Area								
File #	Development	Population Units							
Proposed, Under Construction, and Unstabilized Comparable Developments									
None									
	Other Affordable Developments in PMA since	2006							
	None								
	Stabilized Affordable Developments in PMA ( pro	e-2006)							
	Total Properties ( pre-2006 )	8	To	tal Units	703				

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no unstabilized or proposed comparable developments in the PMA that will impact the demand for the subject.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	34,450	34,450
Target Households in the Primary Market Area	34,450	34,450
Potential Demand from the Primary Market Area	2,926	2,928
Potential Demand from Other Sources	0	0
GROSS DEMAND	2,926	2,928
Subject Affordable Units	152	152
Unstabilized Comparable Units	0	0
RELEVANT SUPPLY	152	152
Polograph Cross Porcend CDOSS CARTURE RATE	5.2%	F 20/
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	5.2%	5.2%

## Demand Analysis:

The Market Analyst identified Gross Demand for 2,926 units from income-eligible renter households in the PMA; and a Gross Capture Rate of 5.2% for the 152 subject units. The Underwriter has confirmed these calculations.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development.

	UNDERWRI	TING ANA	ALYSIS of F	PMA DEMA	4NE	D by UNIT	TYPE				
		Market .	Analyst			Underwriter					
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate		
1 BR/30%	163	1	0	1%		77	1	0	1%		
1 BR/50%	269	5	0	2%		116	5	0	4%		
1 BR/60%	276	6	0	2%		132	6	0	5%		
2 BR/30%	72	3	0	4%		59	3	0	5%		
2 BR/50%	138	33	0	24%		133	33	0	25%		
2 BR/60%	139	36	0	26%		119	36	0	30%		
3 BR/30%	35	3	0	9%		36	3	0	8%		
3 BR/50%	69	27	0	39%		65	27	0	41%		
3 BR/60%	86	30	0	35%		77	30	0	39%		
4 BR/30%	34	1	0	3%		6	1	0	16%		
4 BR/50%	69	4	0	6%		40	4	0	10%		
4 BR/60%	86	3	0	3%		46	3	0	7%		

#### Primary Market Occupancy Rates:

"The overall occupancy reported in the market is 87.2%, including Woodland Hills Village, which is undergoing renovation. Excluding this property, the overall occupancy of the PMA is 89.9%." (p. 49)

The market study provides further detail showing lower occupancy for older properties built in the 1970's (85.1% for 1,046 units) and 1980's (87.2% for 4,218 units); and higher occupancy for newer properties built in the 1990's (95.2% for 2,188 units) and the 2000's (93.2% for 3,769 units). (p. 52)

Specific data ia also provided for 7 affordable projects, all built since 1990, with a total of 653 units and overall occupancy of 92.6%. (p. 54)

## Absorption Projections:

"Montgomery Pines (LIHTC) 224 units were built in 2005 and reached a stabilized occupancy after 8 months of leasing." (p. 53)

## Market Impact:

"The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. Affordable family units have been easily absorbed. Today, stabilized affordable projects are 92.4% occupied. This demonstrates that the demand for new affordable rental housing is high." (p. 56)

#### Comments:

the market study provides sufficient information on which to base a funding recommendation.									
OPERATING PROFORMA ANALYSIS									
Income: Number of Revisions: None Date of Last Applicant Revision: N/A									
The Applicant's projected rents collected per unit were calculated by subtracting tenant-paid utility allowances as of April 13, 2010, maintained by Conroe Housing Authority, from the 2009 program gross rent limits. Of note, for consistency with the analyses published earlier this year, the Underwriter has continued to utilize the 2009 program, in accordance with §1.32(d)(1)(iii) of the 2010 REA rules. Rent limits increased approximately 2% from 2009 to 2010. If the Underwriter and Applicant utilized 2010 rents, DCR would increase to approximately 1.18 and 1.20, respectively, and the recommendation would not be affected. Tenants will be required to pay electric, water, and sewer costs.									
The Applicant's secondary income and vacancy and collection loss assumptions are in line with current TDHCA underwriting guidelines and effective gross income is within 5% of the Underwriter's estimate.									

Expense:	Number	of Revisions:	None	Date of Last Applica	nt Revision:	N/A					
Underw the Applica sole ow tax exe tax assi estimat	writer's estired in the collicant's estimation of the emption. Accumption between This reposal taxing ju	mate of \$3,939, deristimate of water, setate is in-line with the GP, TG 201, Inc. is a ccordingly, the Undases on a 10% cap fort is conditioned o	ived from the wer & trash is e database, a a 501(c)(3) no derwriter has a rate & NOI. T in receipt, rev	projection at \$3,905 per e TDHCA database, and a 39% higher than the Leand is therefore consideration of applied a 50% tax exempled a 50% tax estimation, and acceptance property tax exemptions.	d third-party data Inderwriter's estim Iered reasonable and as such quali mption to the star ate is in-line with the, by Carryover, o	a sources. Of note, nate; however, the . Also of note, the fies for a property ndard property he Applicant's If evidence from					
Conclusion:  The Applicant's effective gross income, operating expenses, and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.15, which is within the Department's DCR guideline of 1.15 to 1.35.											
The und factor f year ef covera	Feasibility:  The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.										
				N INFORMATION							
			APPRA	ISED VALUE							
Provider:		using Appraisal Asso	ociates		Date: 2	2/15/2010					
Number o	f Revisions:	None	Date of La	st Applicant Revision:	N/A	_					
Land Only	: 10.6	acres	\$1,779,000	As of:	2/8/2010						
			ASSES	SED VALUE							
Land Only 1 acre: Total Prora		acres	\$217,230 \$16,000 \$153,919	Tax Year: Valuation b Tax Rate:	by: Mon	2010 tgomery CAD 2.2482					
		FV	IDENCE of P	ROPERTY CONTROL							
Type: Contract F		al Unimproved Prop 11/30/2010	erty Contrac		Acreaç	ge: <u>9.62</u> ✓ Yes  \ No					
Acquisition	n Cost:	\$1,388,000	С	ther:							

This section intentionally left blank.

Related to Development Team?

✓ Yes

☐ No

NORTHP13, Ltd.

Seller:

CONSTRUCTION COST ESTIMATE EVALUATION								
COST SCHEDULE Number of Revisions:	1	Date of Last Applicant Revision:	6/14/2010					
Acquisition Value:		CH						

The Applicant has provided a contract for the purchase of the subject site for \$1,388,000, which equates to \$144K per acre or \$9K per unit. The property is a 9.62 acre portion of a larger 13.577 acre tract. The current owner of the property, NORTHP13, Ltd is the Co-Developer of the Subject. The Applicant has included the costs for utilities for the property and has provided documentation of holding costs, including taxes, and return on investment, that support the claimed acquisition cost of \$1,388,000; therefore, the Underwriter has used this value.

#### Off-Site Cost:

The Applicant claimed off-site costs of \$100K for extension to existing lift station and provided sufficient third party certification through an architect to justify these costs. Based on the submitted boundary survey and site plan, this detention pond appears to be located on the site. Therefore, the Underwriter has considered this cost to be ineligible sitework cost. Because the QAP requires third party documentation from an engineer and CPA for sitework costs, this report is conditioned on receipt, review, and acceptance, by commitment, of an updated engineer's cost breakdown and CPA letter to include the cost of the onsite detention pond.

#### Sitework Cost:

The Applicant claimed sitework costs over the Departments maximum guideline of \$9,000 per unit largely for a detention pond and landscaping. Sufficient third party certification through a detailed certified cost estimate by an architect to justify these costs was provided. In addition, these costs have been reviewed by the Applicant's CPA, Novogradac & Company, to preliminarily opine that all of the total \$2,001,630 will be considered eligible. The CPA has indicated that this opinion of eligibility has taken into account the effect of the recent IRS Technical Advisory Memorandums on the eligibility of sitework costs.

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is \$688K or 8% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.

#### Reserves:

The Applicant provided documentation to support \$154,370 in lease-up reserves in addition to the standard operating reserves allowed pursuant to REA rules. Therefore, the Underwriter has included this amount in addition to standard operating reserves.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in the Hurricane Rita GO Zone.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$17,334,737 supports annual tax credits of \$2,028,164. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

This section intentionally left blank.

	PROPOSED FINAL	NCING STRUCTI	JRE							
SOURCES & USES Num	ber of Revisions: None	Date of La	st Applican	t Revisio	n:	N/A				
Source: CAHFC		Туре:	Interim Fir	nancing						
Principal: \$1,425,0 Comments:	00 Interest Rate:	AFR [	Fixed	Term:	TBD	months				
	The Applicant has applied for interim financing with requested minimum terms of the later of one year or PIS date and an interest rate at or below AFR. Because this loan has not yet been committed, this report is									
conditioned on receipt, review, and acceptance, by commitment, of a commitment for this source, with the terms clearly indicated. Of note, interim interest from this source was not used to justify the Applicant's										
the terms clearly indi claimed eligible inte		from this source	e was not us	ed to jus	tify the <i>i</i>	Applicant's				
Source: Lifestyle Ne	ighborhood Co.	Typo	Interim Fir	nancina						
Principal: \$410,000 Comments:	Interest Rate:	7.0%	Fixed	Term:	15	months				
	od Co. has provided a commit	ment for a cons	truction per	iod loan	of \$410	K. The				
	he greater of prime + 2.0% or 7.									
•	on of construction. Of note, inte eligible interim interest.	rim interest from	this source	was not	used to	justify the				
Source: Oak Grove	Capital	Туре:	Interim to F	Permanen	nt Financi	ng				
Interim: \$15,000,	000 Interest Rate:	6.50%	Fixed	Term:	24	months				
Permanent: \$5,635,0	00 Interest Rate:	9.00%	Fixed	Amort:	360	months				
Comments:	oe fixed at 6.5% for 24 months.	The permanent l	oan will be	fixed at	9% for 3	0 vears with				
ine intenin loan wii i		p oa	04		,,,,,,					
	n the date of conversion.					<i>y</i>				
an 18 year term from		Type	Syndicati	on		- <b>,</b>				
an 18 year term from Source: Red Stone	Equity Partners, Inc.	Type:	Syndicati		¢					
an 18 year term from	Equity Partners, Inc.		Syndicati Anticipate Deferred	ed HTC:	\$	2,000,000				

This section intentionally left blank.

#### CONCLUSIONS

Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$5,635,000 indicates the need for \$14,644,961 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$2,154,102 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$2,028,164
Allocation determined by gap in financing: \$2,154,102
Allocation requested by the Applicant: \$2,000,000

The allocation amount determined by the Applicant's request is recommended. A tax credit allocation of \$2M per year for 10 years results in total equity proceeds of \$13,597,280 at a syndication rate of \$0.68 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$966,469 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within 10 years of stabilized operation.

Underwriter:		Date:	July 14, 2010
	Diamond Unique Thompson		_
Manager of Real Estate Analysis:		Date:	July 14, 2010
	Audrey Martin		_
Director of Real Estate Analysis:		Date:	July 14, 2010
	Brent Stewart		

10115 Tuscany Place.xlsx printed: 7/14/2010

## **UNIT MIX/RENT SCHEDULE**

Tuscany Place, Kingwood, HTC 9% #10115

LOCATION	UNIT DISTRIBUTION			
CITY:	Kingwood	# Beds	# Units	% Total
COUNTY:	Montgomery	Eff		
SUB-MARKET:		1	12	7.9%
PROGRAM REGION:	6	2	72	47.4%
RURAL RENT USED:	No	3	60	39.5%
IREM REGION:	NA	4	8	5.3%
		TOTAL	152	100.0%

Other Unit Desgination									
PF	ROGRAMS								
Rent Limit	Eff	1	2	3	4	Total Units			

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	130%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:	N/A							
APP % - CONSTRUCTION:	9.00%							

	UNIT MIX / MONTHLY RENT SCHEDULE																
UNIT DESCRIPTION				PROGRAM RENT LIMITS APPLICANT RENTS		TDHCA RENTS			MARKET RENTS								
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	1	1	1	712	\$358	\$79	\$279	\$0	\$0.39	\$279	\$279	\$279	\$279	\$0.39	\$0	\$711	\$432
TC 50%	5	1	1	712	\$598	\$79	\$519	\$0	\$0.73	\$519	\$2,595	\$2,595	\$519	\$0.73	\$0	\$711	\$192
TC 60%	6	1	1	712	\$717	\$79	\$638	\$0	\$0.90	\$638	\$3,828	\$3,828	\$638	\$0.90	\$0	\$711	\$73
TC 30%	2	2	2	950	\$431	\$97	\$334	(\$1)	\$0.35	\$333	\$666	\$668	\$334	\$0.35	\$0	\$833	\$499
TC 50%	22	2	2	950	\$717	\$97	\$620	\$0	\$0.65	\$620	\$13,640	\$13,640	\$620	\$0.65	\$0	\$833	\$213
TC 60%	24	2	2	950	\$861	\$97	\$764	\$0	\$0.80	\$764	\$18,336	\$18,336	\$764	\$0.80	\$0	\$833	\$69
TC 30%	1	2	2	963	\$431	\$97	\$334	(\$1)	\$0.35	\$333	\$333	\$334	\$334	\$0.35	\$0	\$839	\$505
TC 50%	11	2	2	963	\$717	\$97	\$620	\$0	\$0.64	\$620	\$6,820	\$6,820	\$620	\$0.64	\$0	\$839	\$219
TC 60%	12	2	2	963	\$861	\$97	\$764	\$0	\$0.79	\$764	\$9,168	\$9,168	\$764	\$0.79	\$0	\$839	\$75
TC 30%	3	3	2	1,142	\$498	\$118	\$380	(\$1)	\$0.33	\$379	\$1,137	\$1,140	\$380	\$0.33	\$0	\$1,175	\$795
TC 50%	27	3	2	1,142	\$829	\$118	\$711	\$0	\$0.62	\$711	\$19,197	\$19,197	\$711	\$0.62	\$0	\$1,175	\$464
TC 60%	30	3	2	1,142	\$995	\$118	\$877	\$0	\$0.77	\$877	\$26,310	\$26,310	\$877	\$0.77	\$0	\$1,175	\$298
TC 30%	1	4	2	1,561	\$555	\$143	\$412	\$0	\$0.26	\$412	\$412	\$412	\$412	\$0.26	\$0	\$1,485	\$1,073
TC 50%	4	4	2	1,561	\$925	\$143	\$782	\$0	\$0.50	\$782	\$3,128	\$3,128	\$782	\$0.50	\$0	\$1,485	\$703
TC 60%	3	4	2	1,561	\$1,110	\$143	\$967	\$0	\$0.62	\$967	\$2,901	\$2,901	\$967	\$0.62	\$0	\$1,485	\$518
TOTAL:	152			158,264							\$108,750	\$108,756					
AVG:				1,041				(\$0)	\$0.69	\$715			\$716	\$0.69	\$0	\$994	(\$278)
ANNUAL:											\$1,305,000	\$1,305,072					

### PROFORMA ANALYSIS & DEVELOPMENT COSTS

		Τι	ıscany Plac	e, Kingwood, H	ITC 9% #10115			
INCOME				TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$1,305,072	\$1,305,000			
Secondary Income		Per Unit Per Month:	\$7.50	13,680	13,680	\$7.50	Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$1,318,752	\$1,318,680			
Vacancy & Collection Loss		ential Gross Income:	-7.50%	(98,906)	(98,904)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Un	its or Concess	sions		0	¢4 240 776			
EFFECTIVE GROSS INCOME EXPENSES	% OF EGI	PER UNIT	PER SQ FT	\$1,219,846	\$1,219,776	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.55%		0.35	\$55,494	\$53,200		\$350	4.36%
Management	5.00%	\$365 \$401	0.39	60,992	60,989	\$0.34 0.39	φ330 401	5.00%
Payroll & Payroll Tax	12.75%	\$1,023	0.98	155,531	148,200	0.94	975	12.15%
•				88,687	76,000			
Repairs & Maintenance Utilities	7.27% 2.79%	\$583 \$224	0.56 0.21	34,008	36,480	0.48 0.23	500 240	6.23% 2.99%
Water, Sewer, & Trash	3.13%	\$251 \$180	0.24 0.18	38,172 28,728	53,200 28,728	0.34 0.18	350 189	4.36%
Property Insurance	2.36%	\$189						2.36%
Property Tax 2.2482	5.67%	\$455 \$250	0.44	69,200 38,000	64,600	0.41	425	5.30%
Reserve for Replacements	3.12%	\$250	0.24	6,080	38,000 6,080	0.24	250	3.12%
TDHCA Compliance Fees	0.50%	\$40	0.04	· ·	*	0.04	40	0.50%
Other: Supportive Services TOTAL EXPENSES	2.31% 49.43%	\$185 \$3,967	0.18 \$3.81	28,120 \$603,013	28,120 \$593,597	0.18 \$3.75	185 \$3,905	2.31% 48.66%
NET OPERATING INC		<u> </u>		\$616,833	\$626,179			
DEBT SERVICE	50.57%	\$4,058	\$3.90	ψ010,033	φ020,179	\$3.96	\$4,120	51.34%
				\$544,086	\$544,086			
Oak Grove Capital Second Lien				\$344,088	\$544,060			
				\$0				
Additional Financing								
Additional Financing				0				
Additional Financing TOTAL DEBT SERVICE				544,086	544,086			
NET CASH FLOW				\$72,747	\$82,093			
	DATIO							
AGGREGATE DEBT COVERAGE I RECOMMENDED DEBT COVERAGE	-			1.13	1.15 1.15			
CONSTRUCTION COST	JE KATIO			L	1.15	149,014.46		
	0/ // TOTAL	DED LINIT	DED 00 FT	TDUCA	ADDUCANT		DED LINE	0/ // TOTAL
Description Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	7.18%	\$9,132	\$8.77	\$1,388,000	\$1,388,000	\$8.77	\$9,132	6.84%
Off-Sites	0.00%	\$0	\$0.00	0	100,000	0.63	658	0.49%
Sitework	10.35%	\$13,169	\$12.65	2,001,630	2,001,630	12.65	13,169	9.87%
Direct Construction Contingency 6.25%	43.16%	\$54,892 \$4.354	\$52.72 \$4.00	8,343,600 646,643	9,031,238	57.06	59,416	44.53%
	3.34%	\$4,254	\$4.09	1,538,862		4.09	4,254	3.19%
Contractor's Fees 14.00% Indirect Construction	7.96%	\$10,124 \$6,077	\$9.72	1,060,532	1,607,132 1,060,532	10.15	10,573	7.92%
	5.49%	\$6,977	\$6.70			6.70	6,977	5.23%
Ineligible Costs	4.23%	\$5,378	\$5.16	817,383	717,383	4.53	4,720	3.54%
Developer's Fees 15.00%	11.11%	\$14,129	\$13.57	2,147,674	2,261,000	14.29	14,875	11.15%
Interim Financing	3.76%	\$4,780	\$4.59	726,562	726,562	4.59	4,780	3.58%
Reserves	3.42%	\$4,351	\$4.18	661,323	739,841	4.67	4,867	3.65%
TOTAL COST	100.00%	\$127,185.59	\$122.15	\$19,332,210 \$12,530,736	\$20,279,961 \$13,286,643	\$128.14	\$133,421 \$97,412	100.00%
Construction Cost Recap	64.82%	\$82,439	\$79.18	\$12,530,736	\$13,286,643	\$83.95	\$87,412	65.52%
SOURCES OF FUNDS				<b>45.55</b>	<b>45.22</b>	RECOMMENDED	1	
Oak Grove Capital	29.15%	\$37,072	\$35.61	\$5,635,000	\$5,635,000	\$5,635,000		ee Available
Second Lien	0.00%	\$0	\$0.00	0	0	0	\$2,26	·
Red Stone Equity Partners, Inc.	70.33%	\$89,456	\$85.92	13,597,280	13,597,280	13,597,280	% of Dev. F	ee Deferred

1,047,681

\$19,332,210

(947,751)

1,047,681

\$20,279,961

0

1,047,681

\$20,279,961

0

46%

15-Yr Cumulative Cash Flow

\$1,972,216

\$6.62

(\$5.99)

Deferred Developer Fees

**TOTAL SOURCES** 

Additional (Excess) Funds Req'd

5.42%

-4.90%

\$6,893

(\$6,235)

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Tuscany Place, Kingwood, HTC 9% #10115

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.26	\$8,588,047
Adjustments				
Exterior Wall Finish	2.00%		\$1.09	\$171,761
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.25%		1.76	279,112
Roofing			0.00	0
Subfloor			1.33	211,019
Floor Cover			2.41	381,416
Breezeways	\$28.57	6,810	1.23	194,540
Balconies	\$23.01	7,194	1.05	165,537
Plumbing Fixtures	\$848	404	2.17	342,740
Rough-ins	\$421	296	0.79	124,520
Built-In Appliances	\$1,903	152	1.83	289,296
Exterior Stairs	\$1,900	48	0.58	91,200
Enclosed Corridors	\$44.34	0	0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	292,788
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$133.50	2,390	2.02	319,065
Other: fire sprinkler	\$2.25	158,264	2.25	356,094
SUBTOTAL			74.60	11,807,135
Current Cost Multiplier	0.99		(0.75)	(118,071)
Local Multiplier	0.88		(8.95)	(1,416,856)
TOTAL DIRECT CONSTRUC	CTION COSTS	S	\$64.91	\$10,272,207
Plans, specs, survy, bld prmts	3.90%		(\$2.53)	(\$400,616)
Interim Construction Interest	3.38%		(2.19)	(346,687)
Contractor's OH & Profit	11.50%		(7.46)	(1,181,304)
NET DIRECT CONSTRUCTI	ON COSTS		\$52.72	\$8,343,600

#### PROPOSED PAYMENT COMPUTATION

Oak Grove Capital	\$5,635,000	Amort	360
Int Rate	9.00%	DCR	1.13
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.13
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.13
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.13
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.13

## RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Oak Grove Capital	\$544,086
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$544,086

Oak Grove Capital	\$5,635,000	Amort	360
Int Rate	9.00%	DCR	1.15

Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.15
Additional Financing	\$0	Amort	0

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.15

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.15

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS	S RENT	\$1,305,000	\$1,331,100	\$1,357,722	\$1,384,876	\$1,412,574	\$1,559,596	\$1,721,920	\$1,901,139	\$2,317,477
Secondary Income		13,680	13,954	14,233	14,517	14,808	16,349	18,050	19,929	24,294
Other Support Inco	ome:	0	0	0	0	0	0	0	0	0
Other Support Inco	ome:	0	0	0	0	0	0	0	0	0
POTENTIAL GROSS	S INCOME	1,318,680	1,345,054	1,371,955	1,399,394	1,427,382	1,575,945	1,739,970	1,921,068	2,341,771
Vacancy & Collection	ion Loss	(98,904)	(100,879)	(102,897)	(104,955)	(107,054)	(118,196)	(130,498)	(144,080)	(175,633)
Employee or Other	r Non-Rental l	. 0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS	S INCOME	\$1,219,776	\$1,244,175	\$1,269,058	\$1,294,439	\$1,320,328	\$1,457,749	\$1,609,472	\$1,776,988	\$2,166,138
EXPENSES at	3.00%									
General & Administ	trative	\$53,200	\$54,796	\$56,440	\$58,133	\$59,877	\$69,414	\$80,470	\$93,287	\$125,369
Management		60,989	62208.933	63,453	64,722	66,017	72,888	80,474	88,850	108,307
Payroll & Payroll Ta	ax	148,200	152,646	157,225	161,942	166,800	193,367	224,166	259,870	349,243
Repairs & Maintena	ance	76,000	78,280	80,628	83,047	85,539	99,163	114,957	133,266	179,099
Utilities		36,480	37,574	38,702	39,863	41,059	47,598	55,179	63,968	85,968
Water, Sewer & Tr	rash	53,200	54,796	56,440	58,133	59,877	69,414	80,470	93,287	125,369
Insurance		28,728	29,590	30,478	31,392	32,334	37,484	43,454	50,375	67,699
Property Tax		64,600	66,538	68,534	70,590	72,708	84,288	97,713	113,276	152,234
Reserve for Replace	cements	38,000	39,140	40,314	41,524	42,769	49,581	57,478	66,633	89,549
TDHCA Compliance	e Fee	6,080	6,262	6,450	6,644	6,843	7,933	9,197	10,661	14,328
Other		28,120	28,964	29,833	30,727	31,649	36,690	42,534	49,309	66,267
TOTAL EXPENSES		\$593,597	\$610,795	\$628,497	\$646,717	\$665,472	\$767,820	\$886,091	\$1,022,781	\$1,363,433
NET OPERATING IN	NCOME	\$626,179	\$633,379	\$640,561	\$647,722	\$654,856	\$689,929	\$723,381	\$754,207	\$802,705
DEBT SER	VICE									
First Lien Financing		\$544,086	\$544,086	\$544,086	\$544,086	\$544,086	\$544,086	\$544,086	\$544,086	\$544,086
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW		\$82,093	\$89,294	\$96,475	\$103,636	\$110,771	\$145,843	\$179,295	\$210,121	\$258,619
DEBT COVERAGE	RATIO	1.15	1.16	1.18	1.19	1.20	1.27	1.33	1.39	1.48

### HTC ALLOCATION ANALYSIS -Tuscany Place, Kingwood, HTC 9% #10115

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$1,388,000	\$1,388,000		
Purchase of buildings				
Off-Site Improvements	\$100,000			
Sitework	\$2,001,630	\$2,001,630	\$2,001,630	\$2,001,630
Construction Hard Costs	\$9,031,238	\$8,343,600	\$9,031,238	\$8,343,600
Contractor Fees	\$1,607,132	\$1,538,862	\$1,607,132	\$1,538,862
Contingencies	\$646,643	\$646,643	\$646,643	\$646,643
Eligible Indirect Fees	\$1,060,532	\$1,060,532	\$1,060,532	\$1,060,532
Eligible Financing Fees	\$726,562	\$726,562	\$726,562	\$726,562
All Ineligible Costs	\$717,383	\$817,383		
Developer Fees				
Developer Fees	\$2,261,000	\$2,147,674	\$2,261,000	\$2,147,674
Development Reserves	\$739,841	\$661,323		
TOTAL DEVELOPMENT COSTS	\$20,279,961	\$19,332,210	\$17,334,737	\$16,465,504

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$17,334,737	\$16,465,504
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$22,535,158	\$21,405,155
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$22,535,158	\$21,405,155
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$2,028,164	\$1,926,464

Syndication Proceeds 0.6799 \$13,788,758 \$13,097,335

Total Tax Credits (Eligible Basis Method) \$2,028,164 \$1,926,464

Syndication Proceeds \$13,788,758 \$13,097,335

Requested Tax Credits \$2,000,000

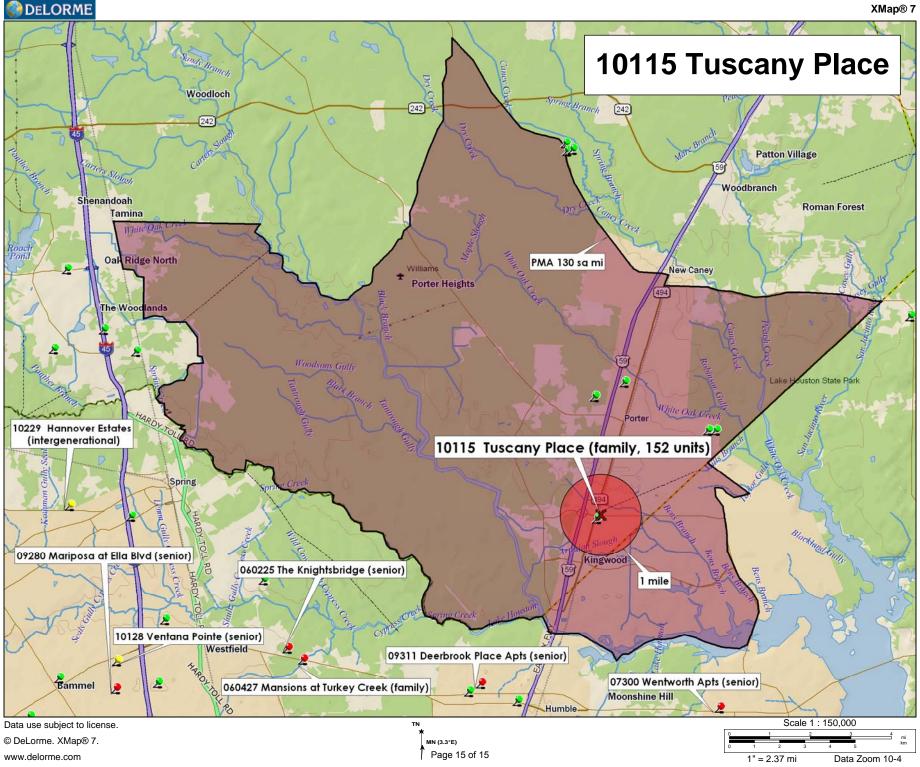
Syndication Proceeds \$13,597,280

Gap of Syndication Proceeds Needed \$14,644,961

Total Tax Credits (Gap Method) \$2,154,102

Recommended Tax Credits 2,000,000

Syndication Proceeds \$13,597,280





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Terrell Homes I, TDHCA Number 10117**

		DACIO		DA AFRIT INIFORM	IATION			
Site Address: Sc	attered Sites (N. o	•		PMENT INFORM		Development	t #·	10117
	rt Worth	Reg	-	3	-	opulation Serve		General
•	rrant	-		76104	г	Allocati		Urban
·			_		ЦΤС			NC
HTC Set Asides:	∐At-Risk ∐No	nprofit US	SDA L	□Rural Rescue	, ніс	Housing Activi	ty":	INC
HOME Set Asides	: □CHDO	Preservati	on $\Box$	General				
	*HTC Housing Activity	: Rehabilitation=RH.	Adaptive F	Reuse=ADR. New Cor	nstruction=NC.	. Single Room Occur	oancv=SRO	
			•	DEVELOPMENT				
Owner:		Terrell Homes		DEVELOFINIEN	ILAIVI			
Owner Contact ar	nd Phone:	Jesus "Jay" C		3173925804				
Developer:		Fort Worth Ho	•					
Housing General		NRP Contract	ŭ	•				
Architect:		Alamo Archite	•					
Market Analyst:		Apartment Ma	•					
Syndicator:		Red Stone Ed						
•	001							
Supportive Service		Neighborhood		•				
Consultant and C	ontact:	NRP Holdings	S, L.L.C.	., Debra Guerre	ro			
		<u>UNIT</u>	'BUILDII	NG INFORMAT	<u>ION</u>			
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50</u>	<u> 60%</u>		Total	Restricted	d Units:		54
		5 26			et Rate Ui			0
		BR 3 BR 4 BI			er/Employ			0
Type of Building:	0 0 (	) 27 27	0		•	nent Units: nent Cost*:		54 \$0
□ Duplex	✓ 5 units or me	oro por buildin	a			sidential Buildir	nas:	ф0 54
☐ Triplex	☐ Detached R	•	9		E High To		.90.	0
☐ Fourplex		n Occupancy		НОМ	E Low To	tal Units:		0
□ Townhome	☐ Transitional	, ,						
	*Note: If [	Development Cost =	\$0, an Und	derwriting Report has r	not been comp	oleted.		
		<u>FUI</u>	NDING	INFORMATION				
			Applicar	•	artment	Amort	Torm	Data
Competitive Hou	Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,136,782 \$1,136,782							
HOME Activity Fund Amount: \$0 \$0 0 0.00%					0.00%			
HOME CHDO C	perating Grant Ar	nount:	\$	\$O	\$0			
*Note: If an Underwriting F	Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Terrell Homes I, TDHCA Number 10117**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Davis, District 10, S Points: 7 US Representative: Burgess, District 26, NC

TX Representative: Veasey, District 95, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Roy C. Brooks, County Commissioner Precinct 1

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a firm commitment from the City of Fort Worth Housing and Economic Development Department for funding in the amount of \$560,000, or a commitment from a qualifying substitute source in an amount not less than \$560,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the City of Fort Worth Housing and Economic Development Department in the amount of \$255,000, or a commitment from a qualifying substitute source in an amount not less than \$255,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Terrell Homes I, TDHCA Number 10117**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASE	ED ON:
Competitive Housing Tax Credits: ✓ Score: <b>217</b> ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,136,782
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feasi	bility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# San Juan Square III, TDHCA Number 10118

BASIC DEVELOPMENT INFORMATION								
Site Address: 22	200 Block of S. Cal	averas St.			Development #:	10118		
City: Sa	an Antonio	Region:	9	Pop	oulation Served:	General		
County: Be	exar	Zip Code:	78207		Allocation:	Urban		
HTC Set Asides:	□At-Risk <b>☑</b> Nor	nprofit $\Box$ USDA	□Rural R	lescue HTC H	ousing Activity*:	NC		
HOME Set Asides	s: CHDO	Preservation	□General					
	*HTC Housing Activity:	Rehabilitation=RH, Adapti	ve Reuse=ADR.	New Construction=NC. S	ingle Room Occupancy=	SRO		
				PMENT TEAM	3			
Owner:		San Juan Square I		TVICTOR ICT				
Owner Contact a	nd Phone:	David Casso, (210	) 477-6023					
Developer:		San Antonio Housi	ng Facility C	Corp				
Housing General	Contractor:	NRP Contractors,	L.L.C.					
Architect:		Alamo Architects, I	Inc.					
Market Analyst:		Apartment Market	Data, L.L.C					
Syndicator:		Red Stone Equity F	Stone Equity Partners, Inc.					
Supportive Services: Community Housing Resource Partners, Inc.								
Consultant and C	Contact:	NRP Holdings L.L.	C., Debra G	uerrero				
		UNIT/BUIL	DING INFO	RMATION				
Unit Breakdown:	<u>30% 40% 50</u>			Total Restricted	Units:	139		
	49 0 2	1 69		Market Rate Uni	ts:	0		
	<u>Eff</u> 1 BR 2 E	<u> 3 BR 4 BR 5 E</u>	<u> 3R</u>	Owner/Employee	e Units:	0		
	0 16 6	3 52 8 0	)	Total Developme		139		
Type of Building:				Total Developme		\$0		
☐ Duplex	✓ 5 units or mo	ore per building		Number of Resid	_	10		
Triplex	Detached Re			HOME High Tota		0		
Fourplex	☐ Single Room	Occupancy		HOME Low Tota	il Units:	0		
✓ Townhome	☐ Transitional							
	*Note: If Development Cost = \$0, an Underwriting Report has not been completed.							
		·	G INFORM					
Applicant Department  Request Analysis* Amort Term Rate								
Competitive Housing Tax Credit Amount: \$1,908,261 \$0								
HOME Activity F		\$0	\$0	0	0 0.00%			
HOME CHDO C	Operating Grant An	nount:	\$0	\$0				
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request								



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## San Juan Square III, TDHCA Number 10118

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Van De Putte, District 26, S Points: 7 US Representative: González, District 20, NC

TX Representative: Gutierrez, District 119, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# San Juan Square III, TDHCA Number 10118

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 190 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Regues	(pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Race Street Lofts, TDHCA Number 10119**

		BASIC DEVEL	OPMENT II	<u>NFORMATION</u>			
Site Address: 281	7/2812/2820/2822/29	02 McLemore	St.		Development #	<del>!</del> :	10119
City: For	t Worth	Region:	3	Р	opulation Served	:	General
County: Tarr	rant	Zip Code:	76111		Allocation	1:	Urban
HTC Set Asides:	☐At-Risk ☐Nonprof	t USDA	$\Box$ Rural $\Box$	Rescue HTC	Housing Activity*	<b>:</b> :	RH
HOME Set Asides:	□CHDO □P	reservation	□Genera				
	*HTC Housing Activity: Rehab	ilitation=RH, Adapti	ive Reuse=ADR	, New Construction=NC	C, Single Room Occupan	cy=SRO	
		OWNER AN	ID DEVELO	PMENT TEAM			
Owner:	Race	Street Lofts,	Ltd.				
Owner Contact and	d Phone: Jesu	s "Jay" Chapa	a, (817) 392	-5804			
Developer:	Fort '	Worth Housin	g Finance (	Corp.			
Housing General C	Contractor: NRP	Contractors,	L.L.C.				
Architect:	Alam	o Architects,	Inc.				
Market Analyst:	Apar	tment Market	Data, L.L.C	<b>&gt;</b> .			
Syndicator:	Red	Stone Equity I	Partners, In	IC.			
Supportive Services: NRP Mana			t, L.L.C.				
Consultant and Co	ntact: NRP	Holdings L.L.	C., Debra (	Guerrero			
		LINUT /DLIII	DING INFO	NDM A TION			
Unit December	200/ 400/ 500/ 6		DING INFO		al I la San		00
Unit Breakdown:		<u>0%</u> 18		Total Restricte Market Rate U			36 0
	Eff 1 BR 2 BR 3		3R	Owner/Employ			0
		<u> </u>		Total Develop			36
Type of Building:				Total Develop			\$6,762,739
☐ Duplex	✓ 5 units or more performance of the performan	er buildina		Number of Re	sidential Buildings	s:	3
☐ Triplex	☐ Detached Reside	Ū		HOME High T	otal Units:		0
☐ Fourplex	☐ Single Room Occ	upancy		HOME Low To	otal Units:		0
☐ Townhome	$\square$ Transitional						
	*Note: If Development Cost = \$0, an Underwriting Report has not been completed.						
	FUNDING INFORMATION						
	Applicant Department						
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$592,207 \$592,207							
HOME Activity Fund Amount:			\$0	\$0	0	0	0.00%
HOME CHDO Op	perating Grant Amoun	t:	\$0	\$0			
Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request						s the Appli	icant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Race Street Lofts, TDHCA Number 10119

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Davis, District 10, S Points: 14 US Representative: Granger, District 12, NC

TX Representative: Burnam, District 90, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

S, Roy C. Brooks, County Commissioner Precinct 1

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Scenic Bluff Neighborhood Association, Belinda Norris

We are well aware of the need for quality affordable accessible housing in the Riverside/Scenic Bluff Area and throughout Ft Worth. We feel that this project will not only help to meet the existing housing need but will be designed and managed in a manner that will continue to be a benefit to our community.

Letter Score: 24

S or O: S

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that a subsurface investigation was conducted to evaluate potential impacts to soils and groundwater associated with the former adjacent plastics company, dry cleaners, former US Post Office and the former adjacent Midas Rex facility, and that any subsequent recommendations were implemented.
- 4. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identity the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for demolition and removal of any such materials.
- 5. If any existing drinking water piping will be used in the future, then, receipt, review, and acceptance, by Cost Certification, of documentation that a lead in drinking water survey was conducted, and that any subsequent recommendations were implemented.
- 6. Receipt, review, and acceptance, by Commitment, of a firm commitment from the City of Fort Worth Department of Housing and Economic Development for the anticipated \$1,500,000 of HOME funds with the terms of the funds clearly stated.
- 7. Receipt, review, and acceptance, by Cost Certification, of an attorney's opinion affirming that the City of Fort Worth Department of Housing and Economic Development cash flow loan can be repaid at or by maturity and can be considered valid debt.
- 8. Receipt of a firm commitment from the City of Fort Worth Housing and Economic Development Department for funding in the amount of \$1,000,000, or a commitment from a qualifying substitute source in an amount not less than \$1,000,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 9. Receipt of a firm commitment of funding from the City of Fort Worth Housing and Economic Development Department in the amount of \$500,000, or a commitment from a qualifying substitute source in an amount not less than \$500,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 10. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

### Race Street Lofts, TDHCA Number 10119

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\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



### Real Estate Analysis Division Underwriting Report

REPORT DATE: 06/14/10 PROGRAM: 9% HTC FILE NUMBER: 10119

	DEVELOPM	ENT	
	Race Street	Lofts	
Location: 2817	1cLemore	Region: 3	
City: Fort Worth	County: Tarrant	Zip: 76111	_
Key Attributes:	General, Reconstruction, Urban, and M	ultifamily	

#### **ALLOCATION**

	REQUEST			RECON	/IMENDAT	ION
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$592,207			\$592,207		

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that a subsurface investigation was conducted to evaluate potential impacts to soils and groundwater associated with the former adjacent plastics company, dry cleaners, former US Post Office and the former adjacent Midas Rex facility, and that any subsequent recommendations were implemented.
- 4 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 5 If any existing drinking water piping will be used in the future, then, receipt, review, and acceptance, by Cost Certification, of documentation that a lead in drinking water survey was conducted, and that any subsequent recommendations were implemented.
- 6 Receipt, review and acceptance, by Commitment, of a firm commitment from the City of Fort Worth Department of Housing and Economic Development for the anticipated \$1,500,000 of HOME Funds with the terms of the funds clearly stated.
- 7 Receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the City of Fort Worth Department of Housing and Economic Development cash flow loan can be repaid at or by maturity and can be considered valid debt.
- 8 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

#### SALIENT ISSUES

TDHCA SET-ASIDES for LURA						
Income Limit	Rent Limit	Number of Units				
30% of AMI	30% of AMI	2				
50% of AMI	50% of AMI	16				
60% of AMI	60% of AMI	18				

#### STRENGTHS/MITIGATING FACTORS

- Historical absorption for units built since 2000 is 25-30 units per month.
- Developments in the PMA built since 2005 have occupancies from 92-100%; higher vacancies are concentrated in older properties.
- The property manager NRP Management, LLC has experience managing 16 tax credit properties in Texas with a total 2,925 units.

#### WEAKNESSES/RISKS

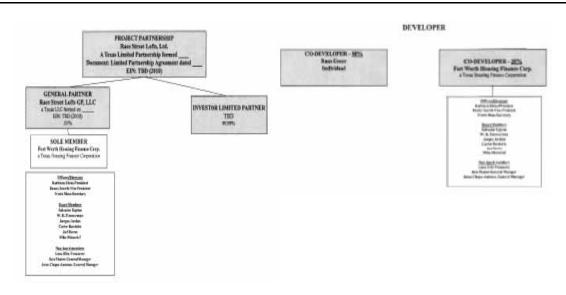
- Occupancies for 2BR and 3BR units in the PMA are below 90%.
- Gross capture rate of 8.9% is close to 10% maximum allowed by Department rule.

#### PREVIOUS UNDERWRITING REPORTS

None

#### **DEVELOPMENT TEAM**

#### **OWNERSHIP STRUCTURE**



#### CONTACT

Contact: Jesus "Jay" Chapa Phone: (817) 392-5804 Fax: (817) 392-2431

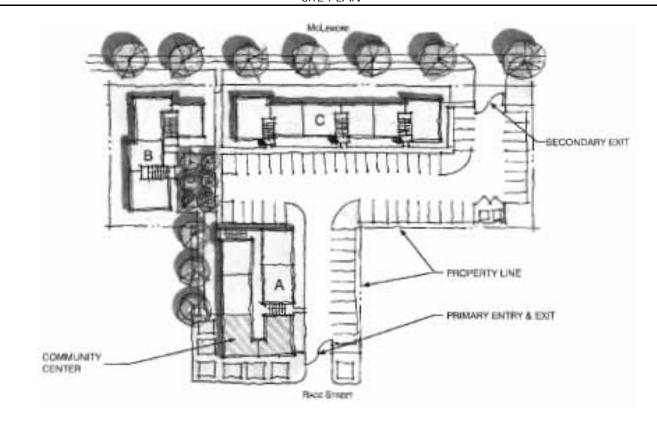
Email: jesus.chapa@fortworthgov.org

#### **IDENTITIES of INTEREST**

• The Applicant and Developer are related parties. Additionally, the consultant, General Contractor, property manager, and supportive services provider are related entities. These are common relationships for HTC-funded developments.

#### **PROPOSED SITE**

#### SITE PLAN



#### **BUILDING CONFIGURATION**

Building Type	А	В	С				Total
Floors/Stories	3	2	2				Buildings
Number	1	1	1				3

BR/	/BA	SF		Units						Total Units	Total SF		
1	1	818		2	8							10	8,180
2	2	1,001	12	4								16	16,016
3	2	1,202		2	4							6	7,212
3	2	1,206	4									4	4,824
Uni	ts per	Building	16	8	12							36	36,232

#### Development Plan:

Race Street Lofts is a reconstruction of a 45-unit dilapidated vacant apartment complex located at 2817 Race Street, one duplex, and two single-family residences located on McLamore Street of which all the sites are contiguous to each other. The development will involve demolishing all the structures. The PCA dated March 30, 2010 confirms the apartment units were not occupied and deemed uninhabitable. The PCA identified the duplex and one single family home as being in poor condition, with the remaining two single family homes identified as being in fair to good condition. The occupied duplex and single-family homes are leased on a month to month basis.

The proposed reconstruction will involve the demolition and reconstruction of 36 units of affordable multi-family apartments. The development will include the new construction of three residential buildings on approximately 1.56 acres.

#### Relocation Plan: When the appropriate time nears for each of the tenants in the four single-family homes to move more information will be provided explaining the reimbursement of moving expenses, utility transfers, etc. The Applicant has provided a relocation budget of approximately \$50,000. SITE ISSUES Total Size: Scattered site? 1.56 acres Yes |√|No Flood Zone: Χ Within 100-yr floodplain? ✓ No Yes Zoning: MU-1 Residential Needs to be re-zoned? |√|No ∣ N/A Yes TDHCA SITE INSPECTION Inspector: Manufactured Housing Staff Date: 5/5/2010 Overall Assessment: Excellent Questionable ✓ Acceptable Poor Unacceptable Surrounding Uses: **Small Businesses** North: Residential East: South: Small Businesses / Residential Beyond West: **Small Businesses** HIGHLIGHTS of ENVIRONMENTAL REPORTS Provider: Terracon 3/9/2010 Date: Recognized Environmental Concerns (RECs) and Other Concerns: "Based on the dates of construction (i.e. prior to 1960), Terracon recommends that an asbestos survey be conducted in accordance with local, state, and/or federal laws on the structures prior to renovation or demolition. If the on-site structures are not planned for demolition, Terracon recommends that a leadbased paint survey be conducted." • "If the existing drinking water piping will be used in the future, Terracon recommends that a lead in drinking water survey be conducted. If new piping will be installed during site development, and if water to the site is or will be supplied by the City of Fort Worth, it does not appear that a lead in drinking water survey will be necessary." "Terracon recommends that a subsurface investigation be conducted to evaluate potential impacts to soils and groundwater associated with the former adjacent plastics company, dry cleaners, former US Post Office and the former adjacent Midas Rex facility." "Terracon recommends that further evaluation be conducted regarding the noise assessment guidelines." Any funding recommendation will be subject to the following conditions: Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented. Receipt, review, and acceptance, by Cost Certification, of documentation that a subsurface investigation was conducted to evaluate potential impacts to soils and groundwater associated with the former adjacent plastics company, dry cleaners, former US Post Office and the former adjacent Midas Rex facility, and that any subsequent recommendations were implemented.

- Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- If any existing drinking water piping will be used in the future, then, receipt, review, and acceptance, by Cost Certification, of documentation that a lead in drinking water survey was conducted, and that any subsequent recommendations were implemented.

MARKET ANALYSIS									
Provider:	Apartment MarketData	3		Date:	2/24/2010				
Contact:	Darrell Jack			Phone:	(210) 530-0040				
	Number of Revisions:	none	Date of Last Applicant	Revision:	N/A				
Primary Ma	arket Area (PMA):	46 sq. miles	4 mile equivalent radiu	S					
The Primary Market Area is defined by 31 census tracts in central Fort Worth, along I 35 between I30 and I820.									

	ELIGIBLE HOUSEHOLDS BY INCOME										
	Tarrant County Income Limits										
НН	30%	30% of AMI 40% of AMI		50% c	of AMI	60% of AMI					
size	e min	max	min	max	min	max	min	max			
1	\$12,720	\$13,850			\$21,189	\$23,100	\$25,440	\$27,720			
2	\$12,720	\$15,850			\$21,189	\$26,400	\$25,440	\$31,680			
3	\$15,257	\$17,800			\$25,440	\$29,700	\$30,549	\$35,640			
4					\$29,417	\$33,000	\$35,280	\$39,600			
5					\$29,417	\$35,650	\$35,280	\$42,780			
6											

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MA	RKET ARE	4						
File #	Development	Туре	Target Population	Comp Units	Total Units				
Proposed, Under Construction, and Unstabilized Comparable Developments									
10117	Terrell Homes I	new	family	54	54				
10202	Bonnie Brae Estates	new	family	68	68				
	Other Affordable Developments in PMA since	2006							
060211	Hanratty Place	new	family	n/a	32				
	Stabilized Affordable Developments in PMA (pre-2006)								
Total Properties (pre-2006) 10 Total Units 1,5									

	COMPARABLE SUPPLY In SECONDARY MARKET								
08124	Mill Stone Apts	new	family	144	144				
07149	Residences at Eastland	new	family	146	146				
060415	Village Creek	new	family	252	252				

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are two applications, other than the subject, in the 2010 tax credit cycle, for developments in the Primary Market Area targeting family households. Terrell Homes I (#10117) and Bonnie Brae Estates (#10202) both consist entirely of single-family units, but they will compete for some of the same households as the subject, and are therefore included in the comparable supply in calculating the capture rate.

There are also three unstabilized family developments in the surrounding area that must be considered. Mill Stone Apartments, Residences at Eastland, and Village Creek Apartments are all located outside the subject PMA, but the market areas defined for these developments each intersect with the subject PMA. Thirty-five percent of the population of the subject PMA is also targeted by at least one of these developments. These developments are therefore also included in the comparable supply.

OVERALL DEMAND ANALYSIS								
	Market Analyst	Underwriter						
otal Households in the Primary Market Area	34,745	34,745						
Potential Demand from the Primary Market Area	8,325	7,893						
Potential Demand from Other Sources	0	0						
GROSS DEMAND	8,325	7,893						
Subject Affordable Units	36	36						
Instabilized Comparable Units	55	664						
RELEVANT SUPPLY	91	700						

#### Demand Analysis:

The Market Analyst identifies 8,325 income-eligible renter households in the PMA, and calculates a Gross Capture rate of 1.1% for a total Relevant Supply of 91 units (36 units at the subject and a total of 55 between Terrell Homes and Bonnie Brae Estates).

The Underwriter only includes eligible households of five-persons or less, providing Gross Demand for 7,893 units; this results in a Gross Capture rate of 8.9% for a total Relevant Supply of 600 units (including Mill Stone, Residences at Eastland, and Village Creek as well as the subject, Terrell Homes and Bonnie Brae Estates).

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development as well as the other proposed and unstabilized units in the area.

PMA DEMAND by UNIT TYPE											
		Market	Analyst			Underwriter					
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate		
1 BR/30%	606	1	0	0%		268	1	0	0%		
1 BR/50%	924	5	0	1%		420	5	0	1%		
1 BR/60%	1001	6	0	1%		474	4	0	1%		
2 BR/30%	284	1	0	0%		234	1	1	1%		
2 BR/50%	512	6	0	1%		413	6	9	4%		
2 BR/60%	468	7	0	1%		375	9	0	2%		
3 BR/50%	403	5	13	4%		241	5	51	23%		
3 BR/60%	475	5	13	4%		268	5	12	6%		

### Primary Market Occupancy Rates:

The market study reports overall occupancy in the PMA at 89.2% based on data for 8,558 units. (p. 51) The data shows one-bedroom units at 90.3%, two-bedroom units at 87.8%, and three-bedroom units at 88.0%. (A sample of 20 four-bedroom units are reportedly 100% occupied.)

Additional data with a larger sample representing a larger submarket indicates that properties built since 2000 are 94.4% occupied, properties built in the 1990's average 95.0%, those built in the 1980's average 90%, and those built in the 1970's average 82.3%. (p. 54)

Department data on the affordable properties closest to the subject tends to confirm the trend of occupancy by the age of the properties. Of seven properties within three miles of the subject, four of them, all built since 2005, report occupancies ranging from 92% to 100%. The older properties, from 2001, 1996, and 1995, report 82%, 94%, and 86%. Most of these properties are near the subject or to the south, closer to downtown; Residences at Diamond Hill, the 2001 property at only 82% occupancy, is three miles north of the subject and the furthest from downtown.

The subject will consist of new, contemporary buildings, replacing some very old, dilapidated, and vacant structures. The stronger performance of the newer properties in the market area suggests the subject will have an advantage over the older stock.

#### Absorption Projections:

The market study reports net absorption of 886 units over five years, but this is made up of 1,558 newer units (built since 2000), and overall negative absorption for older product. Similarly, the trailing one-year data shows absorption of 358 newer units, with negative data for all older units. (p. 54) This data indicates that newer units have been absorbed at an average rate of 25-30 units per month.

#### Market Impact:

"The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. Newer affordable family units have been easily absorbed. Today, the two newest stabilized affordable projects are both 100% occupied. This demonstrates that the demand for new affordable rental housing is high." (p. 59)

#### Comments:

While there appears to be some weakness in the occupancy of two- and three-bedroom units, the vacancies seem to be concentrated among the older developments. The overall market analysis supports a funding recommendation for the subject.

supports a funding recommendation for the subject.									
OPERATING PROFORMA ANALYSIS									
Income: Number of Revisions: Two Date of Last Applicant Revision: 5/13/2010									
The Applicant's projected rents collected per unit were calculated by subtracting the tenant-paid utility allowances as of January 1, 2010, maintained by the Fort Worth Housing Authority from the 2009 Housing Tax Credit rent limits which apply to HTC applications. 2010 rent limits were released after underwriting for 2010 applications began; therefore, the development was evaluated using 2009 limits. If the Underwriter and Applicant used 2010 rent limits, income would increase by 2% and DCR would be 1.34 and 1.24, respectively, and the recommendation would not have been affected. Tenants will be required to pay all electric utility costs and water & sewer.									
The Applicant's estimate of secondary income and vacancy and collection loss are within the Department's guidelines. Overall the Applicant's effective gross income is within 5% of the Underwriter's estimate.									
Expense: Number of Revisions: None Date of Last Applicant Revision: N/A									
The Applicant's total annual operating expense projection at \$4,062 per unit is not within 5% of the Underwriter's estimate of \$3,699, derived from the TDHCA database, IREM, and third-party data sources. The Applicant's budget shows two line item estimates that deviate significantly when compared to the Underwriter's estimates, specifically: utilities (56% higher) and water, sewer & trash (71% higher). However, although the Applicant's estimates for these line items differ from the Underwriter's estimates, they are in line with the TDHCA database, and as such are considered to be reasonable.									

#### Conclusion:

The Applicant's estimate of total expenses and net operating income are not within 5% of the Underwriter's estimates; therefore, the Underwriter's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the proposed permanent financing structure the calculated DCR of 1.29 falls within the Department's guidelines.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. The Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible.

ACQUISITION INFORMATION										
	ASSESSED	VALUE								
Land Only: 1.56 acres Existing Buildings:	\$84,756 \$803,144	Tax Year: Valuation by:	2009 Tarrant CAD							
Total Assessed Value:	\$887,900	Tax Rate:	2.826567							
EVIDENCE of PROPERTY CONTROL										
Type: Agreement to Purchase and Sell Commercial Land Acreage: 1.56										
Contract Expiration: 12	/31/2010 Valid	Through Board Date?	✓ Yes No							
Acquisition Cost: \$1,110,00	: <u> </u>									
Seller: Race Street Propertie	s, LP Relate	ed to Development Team	n?							
CONSTRUCTION COST ESTIMATE EVALUATION										
COST SCHEDULE Number of F	Revisions: One	Date of Last Applicar	nt Revision: 4/26/2010							
Acquisition Value: The site cost of \$1,110,000 v since the acquisition is an a	•	e or \$30,833 per unit is ass	umed to be reasonable							
Sitework Cost:										
The Applicant's claimed sitework costs over the Departments maximum guideline of \$9,000 per unit and provided sufficient third party certification through a detailed certified cost estimate by a licensed engineer to justify these costs. In addition, these costs have been reviewed by the Applicant's CPA, Novogradac & Company, to preliminarily opine that \$324,000 of the total \$458,232 will be considered eligible. Of note, without the demolition cost the sitework costs would be within the Department's maximum guideline of \$9,000.										
Direct Construction Cost:										
	The Applicant's direct construction cost estimate is \$25.6K or 1% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.									

#### Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$5,061,600 and the 9% applicable percentage rate supports annual tax credits of \$592,207. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

SOURCES & USES         Number of Revisions:         None         Date of Last Applicant Revision:         N/A           Source:         Oak Grove Capital         Type:         Interim Financing         ■ 1           Principal:         \$3,750,000         Interest Rate:         6.5%         □ Fixed         Term:         24         months           Source:         City of Fort Worth         Type:         Interim Financing         ■ 18D         months           Comments:         At the time of underwriting there was only an application pending for the funds: therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.           Source:         Lifestyle Neighborhoods Corporation         Type:         Interim Financing         ■ 15         months           Comments:         \$140,000         Interest Rate:         7.0%         ☐ Fixed         Term:         15         months           Comments:         The interest will be the greater of seven percent or prime plus two percent.         Fixed         Amort:         360         months           Source:         Oak Grove Capital         Type:         Permanent Financing         Principal:         \$1,220,000         Interest Rate:         7.0%         ☐ Fixed         Amort:         360         months </th <th></th> <th></th> <th>PROPOSED FIN</th> <th>IANCINO</th> <th>STRUCTU</th> <th>JRE</th> <th></th> <th></th> <th></th>			PROPOSED FIN	IANCINO	STRUCTU	JRE					
Principal: \$3,750,000 Interest Rate: 6.5%	SOURCES &	& <i>USES</i> Number of Re	evisions: Non	<u>ie</u> [	Date of La	st Applic	ant Revision	: <u>-</u>	N/A		
Source: City of Fort Worth  Fincipal: \$1,500,000 Interest Rate: 1.0% Fixed Term: 1BD months  At the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  Source: Lifestyle Neighborhods Corporation Type: Interim Financing  Principal: \$140,000 Interest Rate: 7.0% ▼ Fixed Term: 15 months  Comments: The interest will be the greater of seven percent or prime plus two percent.  Source: Oak Grove Capital Type: Permanent Financing  Principal: \$1,220,000 Interest Rate: 9.0% ▼ Fixed Amort: 360 months  Term: 18 years  Source: City of Fort Worth Type: Permanent Financing  Principal: \$1,500,000 Interest Rate: 1.0% ▼ Fixed Amort: 340 months  Term: 35 years  Comments: Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required. The recommended financing structure does not show sufficient cash flow to repay the loan. Accordingly, receipt, review and acceptance, by Cost Certification, of an attorneys opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners Type: Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part and Tity Syndication Part Anticipated Syndication Part Anticipated Syndication Part Anticipated Syndication Part Anticipated Syndication Part Anticipated Syndication Part Anticipated Syndication Part Anticipated Syndication Part An	Source:	Oak Grove Capital			Туре:	Interim	Financing				
Principal: \$1,500,000 Interest Rate: 1.0% Fixed Term: TBD months  Comments:  At the time of underwriting there was only an application pending for the funds: therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  Source: Lifestyle Neighborhoods Corporation Type: Interim Financing  Principal: \$140,000 Interest Rate: 7.0% Fixed Term: 15 months  Comments:  The interest will be the greater of seven percent or prime plus two percent.  Source: Oak Grove Capital Type: Permanent Financing  Principal: \$1,220,000 Interest Rate: 9.0% Fixed Amort: 360 months years  Source: City of Fort Worth Type: Permanent Financing  Principal: \$1,500,000 Interest Rate: 1.0% Fixed Amort: 420 months  Term: 35 years  Comments:  Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  The recommended financing structure does not show sufficient cash flow to repay the loan. Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners Type: Syndication  Proceeds: \$4,026,202 Syndication Rate: 68% Anticipated HTC: \$592,207	Principal:	\$3,750,000	Interest Rate:	6.5%	_	Fixed	Term:	24	months		
Comments: At the time of underwriting there was only an application pending for the funds: therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  Source: Lifestyle Neighborhoods Corporation	Source:	City of Fort Worth			Туре:	Interim	Financing				
At the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  Source: Lifestyle Neighborhoods Corporation Type: Interim Financing  Principal: \$140,000 Interest Rate: 7.0% Fixed Term: 15 months  Comments:  The interest will be the greater of seven percent or prime plus two percent.  Source: Oak Grove Capital Type: Permanent Financing  Principal: \$1,220,000 Interest Rate: 9.0% Fixed Amort: 360 months  Term: 18 years  Source: City of Fort Worth Type: Permanent Financing  Principal: \$1,500,000 Interest Rate: 1.0% Fixed Amort: 420 months  Term: 35 years  Comments:  Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required. The recommended financing structure does not show sufficient cash flow to repay the loan. Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners Type: Syndication  Anticipated HTC: \$ 592,207	•		Interest Rate:	1.0%	_	Fixed	Term:	TBD	months		
Principal: \$140,000 Interest Rate: 7.0%	At the ti Commit terms of	Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.									
The interest will be the greater of seven percent or prime plus two percent.  Source: Oak Grove Capital Type: Permanent Financing  Principal: \$1,220,000 Interest Rate: 9.0% Fixed Amort: 18 years  Source: City of Fort Worth Type: Permanent Financing  Principal: \$1,500,000 Interest Rate: 1.0% Fixed Amort: 420 months Term: 35 years  Comments:  Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required. The recommended financing structure does not show sufficient cash flow to repay the loan. Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners Type: Syndication  Proceeds: \$4,026,202 Syndication Rate: 68% Anticipated HTC: \$ 592,207	Source:	Lifestyle Neighborh	oods Corporation		Type:	Interim	Financing				
The interest will be the greater of seven percent or prime plus two percent.  Source: Oak Grove Capital	•		Interest Rate:	7.0%	_	Fixed	Term:	15	months		
Principal: \$1,220,000 Interest Rate: 9.0%											
Source: City of Fort Worth  Type: Permanent Financing  Principal: \$1,500,000 Interest Rate: 1.0% Fixed Amort: 420 months Term: 35 years  Comments:  Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  The recommended financing structure does not show sufficient cash flow to repay the loan.  Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners  Type: Syndication  Term: 18 years  Permanent Financing  Fixed Amort: 420 months  Term: 35 years  Torm: 35 years  Torm: 31 years  Term: 18 years  Fixed Amort: 420 months  Term: 32 years  Torm: 35 years  Torm: 35 years  Torm: 35 years	Source:	Oak Grove Capital			Туре:	Perma	nent Financi	ng			
Source: City of Fort Worth  Type: Permanent Financing  Fixed Amort: 420 months years  Comments:  Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  The recommended financing structure does not show sufficient cash flow to repay the loan.  Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners  Type: Syndication  Type: Syndication  Proceeds: \$4,026,202  Syndication Rate: 68%  Anticipated HTC: \$592,207	Principal:	\$1,220,000	Interest Rate:	9.0%	_	Fixed	Amort:	360	months		
Principal: \$1,500,000 Interest Rate: 1.0% Fixed Amort: 420 months Term: 35 years  Comments:  Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  The recommended financing structure does not show sufficient cash flow to repay the loan.  Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners Type: Syndication  Proceeds: \$4,026,202 Syndication Rate: 68% Anticipated HTC: \$592,207							Term:	18	years		
Comments:  Applicant has requested a 1% soft simple interest rate, accruing, but not compounded based on available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  The recommended financing structure does not show sufficient cash flow to repay the loan.  Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners  Type: Syndication  Proceeds: \$4,026,202  Syndication Rate: 68%  Anticipated HTC: \$592,207	Source:	City of Fort Worth			Type:	Perma	nent Financi	ng			
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available cash flow. Also at the time of underwriting there was only an application pending for the funds; therefore, by Commitment a firm commitment from The City of Fort Worth for the anticipated \$1,500,000 with the terms of the funds clearly stated will be required.  The recommended financing structure does not show sufficient cash flow to repay the loan.  Accordingly, receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.  Source: Red Stone Equity Partners Type: Syndication  Proceeds: \$4,026,202 Syndication Rate: 68% Anticipated HTC: \$592,207	Comments	S:					ierm:	35	years		
Proceeds: \$4,026,202 Syndication Rate: 68% Anticipated HTC: \$ 592,207	availab funds; tl \$1,500,0 The rec Accord that the	le cash flow. Also at herefore, by Commitmon with the terms of to the commended financing ingly, receipt, review a cash flow loan can be	the time of underw ment a firm commit he funds clearly sta g structure does no and acceptance,	riting the tment fro ated will b t show su by Cost (	re was only m The City pe require fficient careful Cartification	ly an ap <sub>l</sub> , of Fort \ d. ash flow t on, of an	plication per Worth for the to repay the attorney's o	nding i antic loan. pinion	for the ipated affirming		
	Source:	Red Stone Equity Pa	artners		Туре:	Syndic	ation				
Amount: \$16,537 Type: Deferred Developer Fees	Proceeds:	\$4,026,202	Syndication R	Rate: 6	8%	Anticip	pated HTC:	\$	592,207		
	Amount:	\$16,537			Туре:	Deferre	ed Develope	r Fees	i		

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$1,220,000 and the HOME funds from the City of Fort Worth for \$1,500,000 indicates the need for \$4,042,739 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$594,639 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$592,207
Allocation determined by gap in financing: \$594,639
Allocation requested by the Applicant: \$592,207

The allocation amount determined by the Applicant's requested amount / eligible basis is recommended. A tax credit allocation of \$592,207 per year for 10 years results in total equity proceeds of \$4,026,202 at a syndication rate of \$0.68 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$16,537 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within one year of stabilized operation.

Underwriter:		Date:	June 14, 2010
	Carl Hoover		_
Manager of Real Estate Analysis:		Date:	June 14, 2010
	Audrey Martin		_
Director of Real Estate Analysis:		Date:	June 14, 2010
	Brent Stewart		

### **UNIT MIX/RENT SCHEDULE**

Race Street Lofts, Fort Worth, 9% HTC #10119

LOCATION DATA	UNIT DISTRIBUTION				
CITY:	Fort Worth	# Beds	# Units	% Total	
COUNTY:	Tarrant	Eff			
SUB-MARKET:		1	10	27.8%	
PROGRAM REGION:	3	2	16	44.4%	
RURAL RENT USED:	No	3	10	27.8%	
IREM REGION:	Fort Worth	4			
		TOTAL	36	100.0%	

Other Unit Desgination											
PF	ROGRAMS	<b>i</b> :	HOME								
Rent Limit	Eff	1	2	3	4	Total Units					
LH	\$577	\$618	\$742	\$858	\$957	;					
НН	\$648	\$689	\$838	\$1,082	\$1,186	12					
MISC	#N/A	#N/A	#N/A	#N/A	#N/A						
	Rent Limit LH HH	Rent Limit Eff  LH \$577  HH \$648	PROGRAMS:           Rent Limit         Eff         1           LH         \$577         \$618           HH         \$648         \$689	PROGRAMS:         HOME           Rent Limit         Eff         1         2           LH         \$577         \$618         \$742           HH         \$648         \$689         \$838	PROGRAMS:         HOME           Rent Limit         Eff         1         2         3           LH         \$577         \$618         \$742         \$858           HH         \$648         \$689         \$838         \$1,082	PROGRAMS:         HOME           Rent Limit         Eff         1         2         3         4           LH         \$577         \$618         \$742         \$858         \$957           HH         \$648         \$689         \$838         \$1,082         \$1,186					

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:	Reconstruction							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	130%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:	N/A							
APP % - CONSTRUCTION:	9.00%							

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UNI	T DESCF	RIPTIOI	N		PROGI	RAM RENT	LIMITS		APPLICA	NT RENT	OTHER UNIT DESIGNATION N MAR			MARKE.	T RENTS			
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	НОМЕ	Market Rent	TDHCA Savings to Market
TC 30%	LH	1	1	1	818	\$371	\$80	\$291	\$0	\$0.36	\$291	\$291	\$291	\$291	\$0.36	\$0	\$618	\$845	\$554
TC 50%	НН	5	1	1	818	\$618	\$80	\$538	\$0	\$0.66	\$538	\$2,690	\$2,690	\$538	\$0.66	\$0	\$689	\$845	\$307
TC 60%		4	1	1	818	\$742	\$80	\$662	\$0	\$0.81	\$662	\$2,648	\$2,648	\$662	\$0.81	\$0		\$845	\$183
TC 30%	LH	1	2	2	1,001	\$445	\$97	\$348	\$0	\$0.35	\$348	\$348	\$348	\$348	\$0.35	\$0	\$742	\$950	\$602
TC 50%	НН	6	2	2	1,001	\$742	\$97	\$645	\$0	\$0.64	\$645	\$3,870	\$3,870	\$645	\$0.64	\$0	\$838	\$950	\$305
TC 60%		9	2	2	1,001	\$891	\$97	\$794	\$0	\$0.79	\$794	\$7,146	\$7,146	\$794	\$0.79	\$0		\$950	\$156
TC 50%		3	3	2	1,202	\$858	\$113	\$745	(\$1)	\$0.62	\$744	\$2,232	\$2,235	\$745	\$0.62	\$0		\$1,170	\$425
TC 60%		3	3	2	1,202	\$1,029	\$113	\$916	\$0	\$0.76	\$916	\$2,748	\$2,748	\$916	\$0.76	\$0		\$1,170	\$254
TC 50%	LH	1	3	2	1,206	\$858	\$113	\$745	(\$1)	\$0.62	\$744	\$744	\$745	\$745	\$0.62	\$0	\$858	\$1,175	\$430
TC 50%	НН	1	3	2	1,206	\$858	\$113	\$745	(\$1)	\$0.62	\$744	\$744	\$745	\$745	\$0.62	\$0	\$1,082	\$1,175	\$430
TC 60%		2	3	2	1,206	\$1,029	\$113	\$916	\$0	\$0.76	\$916	\$1,832	\$1,832	\$916	\$0.76	\$0		\$1,175	\$259
TOTAL:		36			36,232							\$25,293	\$25,298						
AVG:	_				1,006				(\$0)	\$0.70	\$703			\$703	\$0.70	\$0	\$327	\$983	(\$280)
ANNUAL:												\$303,516	\$303,576						

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

### Race Street Lofts, Fort Worth, 9% HTC #10119

	<u>DF EGI</u> 17% 95% .68%
Secondary Income Per Unit Per Month: \$10.00 4,320 4,320 \$10.00 Per Unit Per Month Other Support Income: Other Support Income: POTENTIAL GROSS INCOME Vacancy & Collection Loss % of Potential Gross Income: Employee or Other Non-Rental Units or Concessions  EFFECTIVE GROSS INCOME  EXPENSES % OF EGI PER UNIT PER SQFT PER SQFT PER UNIT % CO. 10.00 Per Unit Per Month \$0.00 Per Unit Per Month	17% 95%
Other Support Income: Other Support Income: Other Support Income: POTENTIAL GROSS INCOME Vacancy & Collection Loss % of Potential Gross Income: Employee or Other Non-Rental Units or Concessions  EFFECTIVE GROSS INCOME  EXPENSES % OF EGI PER UNIT PER SQ FT  S0.00 Per Unit Per Month \$0.00 Per Unit Per Month	17% 95%
POTENTIAL GROSS INCOME	17% 95%
Vacancy & Collection Loss % of Potential Gross Income: -7.50% (23,092) (23,088) -7.50% of Potential Gross Income  Employee or Other Non-Rental Units or Concessions  EFFECTIVE GROSS INCOME  EXPENSES % OF EGI PER UNIT PER SQ FT PER UNIT % C	17% 95%
Employee or Other Non-Rental Units or Concessions  EFFECTIVE GROSS INCOME  EXPENSES  % OF EGI PER UNIT PER SQ FT  PER SQ	17% 95%
EFFECTIVE GROSS INCOME  EXPENSES  % OF EGI PER UNIT PER SQ FT  PER	17% 95%
EXPENSES % OF EGI PER UNIT PER SQ FT PER UNIT % C	17% 95%
	17% 95%
- Sericia de Cominación de Companyo de 19	95%
	.68%
<u> </u>	
	99%
	93%
Water, Sewer, & Trash 4.24% \$335 0.33 12,072 20,700 0.57 575 7.	27%
	17%
Property Tax 2.826567 0.00% \$0 0.00 0 0 0.00 0 0.00	00%
<u> </u>	16%
	51%
Other: Supp. Serv. 2.53% \$200 0.20 7,200 7,200 0.20 200 2.	53%
TOTAL EXPENSES 46.76% \$3,699 \$3.68 \$133,168 \$146,247 \$4.04 \$4,062 51	.36%
NET OPERATING INC 53.24% \$4,212 \$4.19 \$151,636 \$138,501 \$3.82 \$3,847 48	.64%
DEBT SERVICE	
Oak Grove Capital         \$117,797         \$117,797	
City of Fort Worth - HOME \$0	
Additional Financing \$0	
Additional Financing 0	
Additional Financing 0	
TOTAL DEBT SERVICE 117,797 117,797	
NET CASH FLOW \$33,839 \$20,704	
AGGREGATE DEBT COVERAGE RATIO 1.29 1.18	
RECOMMENDED DEBT COVERAGE RATIO 1.29	
<u>CONSTRUCTION COST</u>	
Description Factor % of TOTAL PER UNIT PER SQ FT TDHCA APPLICANT PER SQ FT PER UNIT % of	TOTAL
Acquisition Cost (site or bldg) 16.69% \$30,833 \$30.64 \$1,110,000 \$1,110,000 \$30.64 \$30,833 16	.41%
Off-Sites 0.00% \$0 \$0.00 0 0 0.00 0 0.00	00%
	79%
	.11%
	75%
	86%
	.57%
	99%
	.47%
Interim Financing 4.37% \$8,069 \$8.02 290,468 290,468 8.02 8,069 4.	30%
	75%
	).00%
Construction Cost Recap 42.78% \$79,028 \$78.52 \$2,844,990 \$2,874,734 \$79.34 \$79,854 42	.51%
SOURCES OF FUNDS RECOMMENDED	
Oak Grove Capital         18.34%         \$33,889         \$33.67         \$1,220,000         \$1,220,000         \$1,220,000         Developer Fee Available	lable
City of Fort Worth - HOME 22.55% \$41,667 \$41.40 1,500,000 1,500,000 \$843,600	
HTC Syndication Proceeds 60.54% \$111,839 \$111.12 4,026,202 4,026,202 % of Dev. Fee Defe	erred
Deferred Developer Fees 0.25% \$459 \$0.46 16,537 16,537 2%	
Additional (Excess) Funds Req'd -1.69% (\$3,116) (\$3.10) (112,172) 0 0 15-Yr Cumulative Cas	h Flow
TOTAL SOURCES \$6,650,567 \$6,762,739 \$700,087	

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Race Street Lofts, Fort Worth, 9% HTC #10119

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.58	\$1,977,575
Adjustments				
Exterior Wall Finish	0.00%		\$0.00	\$0
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.00%		1.64	59,327
Roofing			0.00	0
Subfloor			0.63	22,754
Floor Cover			2.41	87,319
Breezeways	\$24.13	5,310	3.54	128,120
Balconies	\$22.22	2,704	1.66	60,080
Plumbing Fixtures	\$845	78	1.82	65,910
Rough-ins	\$420	72	0.83	30,240
Built-In Appliances	\$1,850	36	1.84	66,600
Exterior Stairs	\$1,900	9	0.47	17,100
Enclosed Corridors	\$44.66		0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	67,029
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$78.98	1,890	4.12	149,272
Other: fire sprinkler	\$2.25	36,232	2.25	81,522
SUBTOTAL			77.63	2,812,848
Current Cost Multiplier	0.99		(0.78)	(28,128)
Local Multiplier	0.89		(8.54)	(309,413)
TOTAL DIRECT CONSTRU	CTION COS	TS	\$68.32	\$2,475,307
Plans, specs, survy, bld prn	3.90%		(\$2.66)	(\$96,537)
Interim Construction Interes	3.38%		(2.31)	(83,542)
Contractor's OH & Profit	11.50%		(7.86)	(284,660)
NET DIRECT CONSTRUCT	ION COSTS		\$55.49	\$2,010,568

#### PROPOSED PAYMENT COMPUTATION

Oak Grove Capital	\$1,220,000	Amort	360
Int Rate	9.00%	DCR	1.29
City of Fort Worth - I	\$1,500,000	Amort	0
Int Rate	1.00%	Subtotal DCR	1.29
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.29
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.29
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.29

#### RECOMMENDED FINANCING STRUCTURE:

Oak Grove Capital	\$117,797	
City of Fort Worth - HOME	0	
Additional Financing	0	
Additional Financing	0	
Additional Financing	0	
TOTAL DEBT SERVICE	\$117,797	

Oak Grove Capital	\$1,220,000	Amort	360
Int Rate	9.00%	DCR	1.29
City of Fort Worth - I	\$1,500,000	Amort	0
Int Rate	1.00%	Subtotal DCR	1.29
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.29

Int Rate 0.0	00% Subtotal D	CR 1.29

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.29

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GR	OSS RENT	\$303,576	\$309,648	\$315,840	\$322,157	\$328,600	\$362,801	\$400,562	\$442,253	\$539,104
Secondary Incor	me	4,320	4,406	4,495	4,584	4,676	5,163	5,700	6,293	7,672
Other Support In	ncome:	0	0	0	0	0	0	0	0	0
Other Support In	ncome:	0	0	0	0	0	0	0	0	0
POTENTIAL GR	OSS INCOME	307,896	314,054	320,335	326,742	333,277	367,964	406,262	448,546	546,775
Vacancy & Colle	ection Loss	(23,092)	(23,554)	(24,025)	(24,506)	(24,996)	(27,597)	(30,470)	(33,641)	(41,008)
Employee or Oth	ner Non-Rental U	. 0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	OSS INCOME	\$284,804	\$290,500	\$296,310	\$302,236	\$308,281	\$340,367	\$375,793	\$414,905	\$505,767
EXPENSES at	3.00%									
General & Admi	nistrative	\$11,376	\$11,717	\$12,068	\$12,430	\$12,803	\$14,843	\$17,207	\$19,947	\$26,807
Management		14,240	14,525	14,815	15,112	15,414	17,018	18,790	20,745	25,288
Payroll & Payroll	Tax	28,670	29,530	30,416	31,328	32,268	37,407	43,365	50,272	67,562
Repairs & Maint	enance	28,820	29,685	30,576	31,493	32,438	37,604	43,593	50,537	67,917
Utilities		8,982	9,251	9,529	9,815	10,109	11,719	13,586	15,750	21,167
Water, Sewer &	Trash	12,072	12,434	12,807	13,191	13,587	15,751	18,260	21,168	28,448
Insurance		11,368	11,709	12,061	12,422	12,795	14,833	17,196	19,934	26,790
Property Tax		0	0	0	0	0	0	0	0	0
Reserve for Rep	lacements	9,000	9,270	9,548	9,835	10,130	11,743	13,613	15,782	21,209
TDHCA Complia	ance Fee	1,440	1,483	1,528	1,574	1,621	1,879	2,178	2,525	3,393
Other		7,200	7,416	7,638	7,868	8,104	9,394	10,891	12,625	16,967
TOTAL EXPENS	ES	\$133,168	\$137,021	\$140,986	\$145,068	\$149,268	\$172,192	\$198,679	\$229,286	\$305,550
NET OPERATIN	G INCOME	\$151,636	\$153,479	\$155,324	\$157,168	\$159,012	\$168,175	\$177,114	\$185,619	\$200,217
DEBT SE	RVICE									
First Lien Financi	ng	\$117,797	\$117,797	\$117,797	\$117,797	\$117,797	\$117,797	\$117,797	\$117,797	\$117,797
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLO	W	\$33,839	\$35,682	\$37,527	\$39,372	\$41,216	\$50,378	\$59,317	\$67,822	\$82,421
DEBT COVERAG	GE RATIO	1.29	1.30	1.32	1.33	1.35	1.43	1.50	1.58	1.70

### HTC ALLOCATION ANALYSIS -Race Street Lofts, Fort Worth, 9% HTC #10119

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$1,110,000	\$1,110,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$324,000	\$324,000	\$324,000	\$324,000
Construction Hard Costs	\$2,036,210	\$2,010,568	\$2,036,210	\$2,010,568
Contractor Fees	\$396,514	\$392,412	\$396,514	\$392,412
Contingencies	\$118,010	\$118,010	\$118,010	\$118,010
Eligible Indirect Fees	\$1,052,798	\$1,052,798	\$1,052,798	\$1,052,798
Eligible Financing Fees	\$290,468	\$290,468	\$290,468	\$290,468
All Ineligible Costs	\$405,117	\$405,117		
Developer Fees				
Developer Fees	\$843,600	\$837,651	\$843,600	\$837,651
Development Reserves	\$186,022	\$109,542		
TOTAL DEVELOPMENT COSTS	\$6,762,739	\$6,650,567	\$5,061,600	\$5,025,907

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$5,061,600	\$5,025,907
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$6,580,080	\$6,533,680
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$6,580,080	\$6,533,680
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$592,207	\$588,031

Syndication Proceeds 0.6799 \$4,026,203 \$3,997,812

Total Tax Credits (Eligible Basis Method) \$592,207 \$588,031

Syndication Proceeds \$4,026,203 \$3,997,812

Requested Tax Credits \$592,207

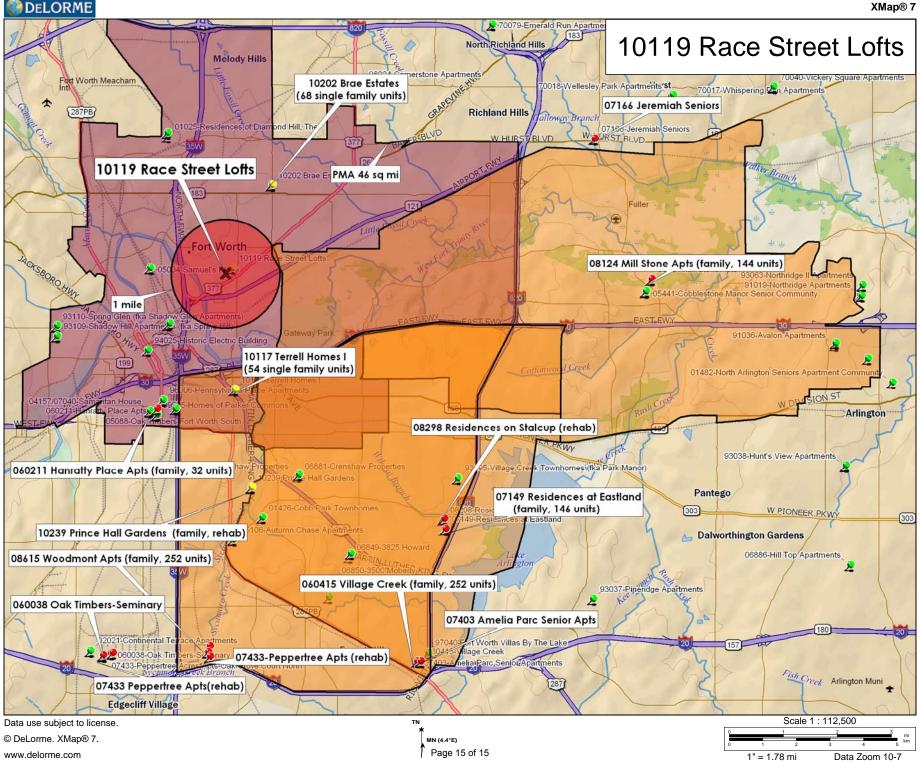
Syndication Proceeds \$4,026,202

Gap of Syndication Proceeds Needed \$4,042,739

Total Tax Credits (Gap Method) \$594,639

Recommended Tax Credits 592,207

Syndication Proceeds \$4,026,202





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Montabella Senior, TDHCA Number 10120**

BASIC DEVELOPMENT INFORMATION				
Site Address: NWC of tract of lan	nd at NWC of Lakeview Dr. & Fo	oster Rd. Development #:	10120	
City: San Antonio	Region: 9	Population Served:	Elderly	
County: Bexar	Zip Code: 78244	Allocation:	Urban	
HTC Set Asides: □At-Risk ☑No	onprofit $\Box$ USDA $\Box$ Rural f	Rescue HTC Housing Activity*:	NC	
HOME Set Asides: ☐CHDO	☐ Preservation ☐ General			
*HTC Housing Activit	ty: Rehabilitation=RH, Adaptive Reuse=ADR	, New Construction=NC, Single Room Occupancy=SRO		
	OWNER AND DEVELO	PMENT TEAM		
Owner:	Montabella Senior, Ltd.	<del></del>		
Owner Contact and Phone:	Susan Sheeran, (210) 281-02	34		
Developer:	Merced Housing Texas			
Housing General Contractor:	NRP Contractors L.L.C.			
Architect:	Alamo Architects, Inc.			
Market Analyst: Apartment Market Data, L.L.C.				
Syndicator:	Red Stone Equity Partners, In	С		
Supportive Services: Merced Housing Texas				
Consultant and Contact:	N/A,			
	UNIT/BUILDING INFO	DEMATION		
Unit Breakdown: 30% 40% 5	60% 60%	Total Restricted Units:	90	
	40 45	Market Rate Units:	0	
	BR 3 BR 4 BR 5 BR	Owner/Employee Units:	0	
	46 0 0 0	Total Development Units:	90	
Type of Building:		Total Development Cost*:	\$0	
☐ Duplex	nore per building	Number of Residential Buildings:	12	
☐ Triplex ☐ Detached F	•	HOME High Total Units:	0	
☐ Fourplex ☐ Single Room	m Occupancy	Occupancy HOME Low Total Units:		
☐ Townhome ☐ Transitiona	l			
*Note: If	f Development Cost = \$0, an Underwriting Re	eport has not been completed.		
FUNDING INFORMATION				
	Applicant	Department	Data	
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,161,397 \$0				
HOME Activity Fund Amount:		\$0 0 0	0.00%	
HOME CHDO Operating Grant A	Amount: \$0	\$0		
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).				



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Montabella Senior, TDHCA Number 10120

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Uresti, District 19, NC Points: 0 US Representative: Smith, District 21, NC

TX Representative: Jones McClendon, District 120, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Highland Farm Neighborhood Association, Marvin Corothers Letter Score: 24 S or O: S

It will always give community a chance to belong.

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Montabella Senior, TDHCA Number 10120**

COMPLIANCE EVAULATION SUMMARY:			
☐ No unresolved issues of material non-compliance or audit findings:			
Total # Developments in Portfolio:			
Total # Monitored:			
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:			
Competitive Housing Tax Credits: ✓ Score: 212 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0	
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.		
HOME Activity Funds:	Loan Amount:	\$0	
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0	
Recommendation:			
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).			



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Mesquite Place, TDHCA Number 10121**

DAGIO DEVELODIAGNE INFORMATION					
BASIC DEVELOPMENT INFORMATION Site Address: Tract of land on S. side County Rd. 4010 (Gilliam Rd.) approx. 1 Development #: 10121					
	arsall		9	Population Served:	
County: Fric		•	78061	Allocation:	
_	_		Rural Rescue	HTC Housing Activity*	
HTC Set Asides:	·			THE HEADING MOUNTY	
HOME Set Asides:	□CHDO □F	reservation 🗹	General		
	*HTC Housing Activity: Rehal	oilitation=RH, Adaptive Re	euse=ADR, New Constru	uction=NC, Single Room Occupand	y=SRO
		OWNER AND D	EVELOPMENT TE	AM	
Owner:	Mes	quite Place, Ltd.			
Owner Contact and	d Phone: Lucil	le Jones, (830) 25	57-5323		
Developer:	LRJ	Consulting L.L.C.			
Housing General C	Contractor: NRP	Contractors L.L.0	D.		
Architect: Alamo Architects, Inc.					
Market Analyst:		tment Market Dat	a, L.L.C.		
Syndicator:		Stone Equity Part			
Supportive Service		Management, L.I	•		
Consultant and Co		Holdings LLC, De			
			<u>IG INFORMATIOI</u>		
Unit Breakdown:		<u>60%</u>		estricted Units:	80
		40 BR 4 BR 5 BR		Rate Units: Employee Units:	0
		24 0 0		evelopment Units:	80
Type of Building:				evelopment Cost*:	\$0
☐ Duplex	✓ 5 units or more p	er building	Number	of Residential Buildings	: 7
☐ Triplex	·		HOME I	HOME High Total Units:	
☐ Fourplex	☐ Single Room Occ	lle Room Occupancy HOME Low Total Units:		5	
☐ Townhome	$\square$ Transitional				
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.					
FUNDING INFORMATION					
		Applican Request	•		erm Rate
Competitive Housing Tax Credit Amount: \$1,096,573 \$0			<u> </u>		
HOME Activity Fund Amount: \$1		\$1,300,000	0	\$0 0	0 0.00%
HOME CHDO Operating Grant Amount: \$0 \$0					
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request  (nending the Financial Feasibility Analysis)					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Mesquite Place, TDHCA Number 10121**

#### PUBLIC COMMENT SUMMARY

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Zaffirini, District 21, S Points: 7 US Representative: Cuellar, District 28, NC

TX Representative: King, District 80, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Mesquite Place, TDHCA Number 10121**

<b>COMPLIANCE EVAULATION SUMMARY:</b>				
☐ No unresolved issues of material non-compliance or audit findings:				
Total # Developments in Portfolio:				
Total # Monitored:				
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:				
Competitive Housing Tax Credits: ✓ Score: 203 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0		
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.			
HOME Activity Funds:	Loan Amount:	\$0		
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0		
Recommendation:				
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).		



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# La Terraza at Lomas del Sur, TDHCA Number 10122

	BASIC	DEVELOPMEN	T INFORMATI	<u>ION</u>					
Site Address: E. side of E	Ejido Blvd. (approx. 2	2000LF S. of the	intersection of	of Ej Development #	t: 10122				
City: Laredo	R	Region: 11		Population Served	: General				
County: Webb	Zi	p Code: 7804	6	Allocation	: Urban				
HTC Set Asides: □At-Ris	sk $\square$ Nonprofit $\square$	USDA □Rur	al Rescue	HTC Housing Activity	t: NC				
HOME Set Asides: □C	CHDO Preserv	vation □Gene	eral						
*HTC Hc	*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
OWNER AND DEVELOPMENT TEAM									
Owner:	La Terraza	at Lomas del S	ur, Ltd.						
Owner Contact and Phone	e: Carlos Villa	arreal, (956) 791	-7302						
Developer:	Ejido Holdi	ngs L.L.C.							
Housing General Contrac	tor: NRP Contr	actors L.L.C.							
Architect:	Alamo Arc	hitects, Inc.							
Market Analyst:	Apartment	Market Data, L.	L.C.						
Syndicator:	Red Stone	Equity Partners	, Inc.						
Supportive Services:		igement, L.L.C.							
Consultant and Contact:	N/A,	,							
	· · · · · · · · · · · · · · · · · · ·								
		NIT/BUILDING IN		_					
	<u>40%</u> <u>50%</u> <u>60%</u>			stricted Units:	128				
7	0 57 64	DD E DD		Rate Units:	0				
<u>Eff</u> 0	1 BR 2 BR 3 BR 4 12 60 48	8 0		mployee Units: velopment Units:	0 128				
Type of Building:	12 00 40	0 0		velopment Cost*:	\$16,066,604				
l _''	units or more per buil	dina		of Residential Buildings					
l ·	etached Residence	allig		ligh Total Units:	0				
l	ngle Room Occupand	CV	HOME L	ow Total Units:	0				
l	ansitional	-,							
	*Note: If Development Co	ost = \$0, an Underwritin	g Report has not be	een completed.					
		FUNDING INFO	RMATION						
		Applicant	Departm						
Compotitive Housing To	v Cradit Amount:	Request \$1,714,465	Analysis \$1,714		Term Rate				
Competitive Housing Ta		\$1,714,465	φ1,714,	\$0         0	0 0.00%				
HOME Activity Fund Am		·		•	0 0.00%				
HOME CHDO Operating		\$0	dod for on	\$0	e the Applicant Descript				
*Note: If an Underwriting Report has n	ioi been completed and the ap (pendi	oplication is recommending the Financial Feasil	ueu for an award, tr oility Analysis).	ie credit amount recommended i	s trie Applicant Request				



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## La Terraza at Lomas del Sur, TDHCA Number 10122

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Zaffirini, District 21, S Points: 14 US Representative: Cuellar, District 28, NC

TX Representative: Guillen, District 31, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, by carryover, of evidence from the local taxing jurisdiction confirming that a 100% property tax exemption will be available to the development.
- 2. Receipt review and acceptance before the 10% Test of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 4. Receipt, review, and acceptance, by Commitment, that the proposed zoning with the City of Laredo for R-2 zoning be granted which would allow for multifamily.
- 5. Receipt, review and acceptance, by Commitment, of a firm commitment from the City of Laredo for the anticipated \$1,500,000 of HOME Funds with the terms of the funds clearly stated.
- 6. Receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the City of Laredo cash flow HOME loan can be repaid at or by maturity and can be considered valid debt.
- 7. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.
- 8. Receipt of a firm commitment from the City of Laredo for funding in the amount of \$1,100,000, or a commitment from a qualifying substitute source in an amount not less than \$1,100,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 9. Receipt of a firm commitment of funding from the City of Laredo in the amount of \$400,000, or a commitment from a qualifying substitute source in an amount not less than \$400,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

# **Competitive Housing Tax Credit Program** Development Information, Public Input and Board Summary

# La Terraza at Lomas del Sur, TDHCA Number 10122

<u>COMPLIANCE EVAULATION SUMMARY:</u>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 0		
Total # Monitored: 0		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 211 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,714,465
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



#### Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/19/10 PROGRAM: 9% HTC FILE NUMBER: 10122

# DEVELOPMENT La Terraza at Lomas del Sur Location: East side of Ejido Blvd. (approx. 2000 LF South of the intersection of Ejido Blvd. and Wormser Rd. City: Laredo County: Webb Zip: 78046 ☐ QCT ☑ DDA Key Attributes: General, Urban, New Construction, and Multifamily

#### **ALLOCATION**

	F	REQUEST		RECOMMENDATION				
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term		
Housing Tax Credit (Annual)	\$1,688,667			\$1,688,609				

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, by carryover, of evidence from the local taxing jurisdiction confirming that a 100% property tax exemption will be available to the development.
- 2 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 4 Receipt, review, and acceptance, by Commitment, that the proposed zoning with the City of Laredo for R-2 zoning be granted which would allow for multifamily.
- 5 Receipt, review and acceptance, by Commitment, of a firm commitment from the City of Laredo for the anticipated \$1,500,000 of HOME Funds with the terms of the funds clearly stated.
- 6 Receipt, review and acceptance, by Cost Certification, of an attorney's opinion affirming that the City of Laredo cash flow HOME loan can be repaid at or by maturity and can be considered valid debt.
- 7 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

#### SALIENT ISSUES

TDHCA SET-ASIDES for LURA								
Income Limit	Rent Limit	Number of Units						
30% of AMI	30% of AMI	7						
50% of AMI	50% of AMI	57						
60% of AMI	60% of AMI	64						

10122 La Terraza at Lomas del Sur.xlsx printed: 7/19/2010

#### STRENGTHS/MITIGATING FACTORS

Overall occupancy in the PMA is 94.1%.

#### WEAKNESSES/RISKS

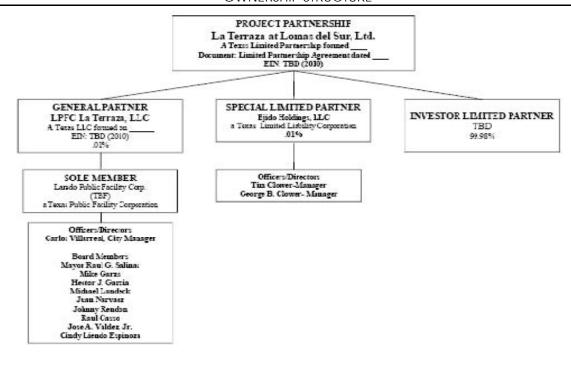
- The Underwriter's and Applicant's expense to income ratios both approach 65%. An expense to income ratio above 65% reflects an increased risk that the development will not be able to sustain even a moderate period of flat income and rent growth with rising expenses.
- The 3% Gross Capture Rate indicates significant demand for the subject.
- Future development of parcels between site and Ejido Blvd. could diminish visibility of site.
- The subject will be the first affordable project funded in Laredo since 2002.
- Proposed rents are on average 43% below market rents.

#### PREVIOUS UNDERWRITING REPORTS

None

#### **DEVELOPMENT TEAM**

#### OWNERSHIP STRUCTURE



#### CONTACT

Contact: Carlos Villarreal Phone: (956) 791-7302 Fax: (956) 791-7498

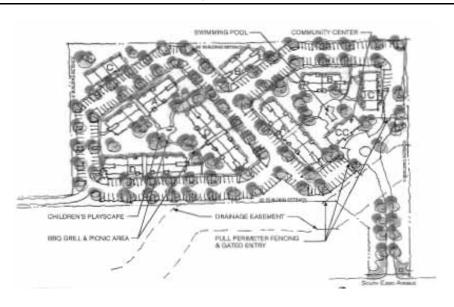
Email: cvillarrea@ci.laredo.tx.us

#### **IDENTITIES of INTEREST**

• The Applicant and Developer are related parties. Additionally, the consultant, General Contractor, property manager, and supportive services provider are related entities. These are common relationships for HTC-funded developments.

#### PROPOSED SITE

#### SITE PLAN



#### **BUILDING CONFIGURATION**

Building Type	А	В	С	D				Total
Floors/Stories	3	3	2	3				Buildings
Number	2	2	2	2				8

BR/BA	SF		Units							Total Units	Total SF	
1 1	712				6						12	8,544
2 2	950	12			6						36	34,200
2 2	963		12								24	23,112
3 2	1,142	12			12						48	54,816
4 2	1,561			4							8	12,488
Units pe	r Building	24	12	4	24						128	133,160

#### SITE ISSUES

Scattered site? Total Size: 9.5 acres ✓ No Yes Flood Zone: Χ Within 100-yr floodplain? ✓ No Yes Zoning: R-1A Needs to be re-zoned? ✓ Yes No

Comments:

The site is presently zoned R-1A which allows for single family residences and there is an application pending with the City of Laredo to change the zoning to R-2 which would allow multi-family residences. This rezoning to R-2 will be made a condition to this report.

□ N/A

			TE	DHCA SITE IN	NSPECTION	NC			
Inspecto	or: Manu	ıfactured Ho	using Staff					Date:	4/26/2010
Ex	Assessmen cellent ding Uses:	_	eptable	Questio	nable		Poor		Unacceptable
North	-	nt Land			East:	Va	cant Land		
Soutl	n: Vaca	nt Land			West:	Res	sidential Ho	using	
									_
			HIGHLIGHT	S of ENVIRC	ONMENT	AL R	REPORTS		
Provide	r: <u>Terrac</u>	con Consulta	ints, Inc.					Date:	3/24/2010
• "Base		proximity of t		n our opinion the site, Terr					at this time." (p. ii)
deve Rece	elopment p	olans.	otance, by C						oorated into the oise assessment
				MARKET A	NALYSIS	· )			
Provide	r: Apart	ment Marke	tData					Date:	2/19/2010
Contac		ll Jack						Phone:	(210) 530-0040
	Numb	oer of Revisio	ns: nc	ne	Date of	Last	Applicant F	Revision:	N/A
•	Market Are Primary Ma		-	. miles 4 census trac			ralent radius ssing centra	al and so	uth Laredo.
			ELIGIB	LE HOUSEHO	LDS BY IN	VСО	ME		
			We	bb County I	_				
НН		of AMI		of AMI		0% o	f AMI	1	00% of AMI
size	min	max ¢o.400	min	max	min	10	max ¢15.050	min	
1 _	\$8,777 \$8,777	\$9,600 \$10,950			\$14,64 \$14,64		\$15,950 \$18,250	\$17,5 \$17,5	
3	\$10,560	\$10,950			\$14,62	_	\$18,250	\$17,5	
4	\$12,206	\$13,700			\$20,29		\$22,800	\$24,3	
5	\$12,206	\$14,800			\$20,29		\$24,600	\$24,3	
I. —					\$22.66	′ 2	\$26,450	\$27.1	89 \$31,740

	Affordable Housing Inventory in Primary Market Area								
File #	Development	Туре	Target Population	Comp Units	Total Units				
	Proposed, Under Construction, and Unstabilized Comparable Developments								
	None								
	Other Affordable Developments in PMA since	2006							
	None								
	Stabilized Affordable Developments in PMA (pre-2006)								
	Total Properties (pre-2006) 8 Total Units 602								

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no unstabilized comparable units in the PMA that will impact the demand determination for the subject.

OVERALL DEMAND ANALYSIS							
	Market Analyst	Underwriter					
Total Households in the Primary Market Area	26,263	26,263					
Potential Demand from the Primary Market Area	4,566	4,220					
Potential Demand from Other Sources	0	0					
GROSS DEMAND	4,566	4,220					
Subject Affordable Units	128	128					
Unstabilized Comparable Units	0	0					
RELEVANT SUPPLY	128	128					
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	2.8%	3.0%					

#### Demand Analysis:

The Market Analyst determined Gross Demand for 4,566 units based on income-eligible renter households of all sizes; and a Gross Capture Rate of 2.8% for the subject 128 units. The Underwriter determined Gross Demand for 4,220 units from income-eligible renter households with 1-6 persons; and a Gross Capture Rate of 3.0%.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development.

Underwriting analysis of PMA Demand by Unit Type										
			Market	Analyst			Underwriter			
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		171	1	0	1%		97	1	0	1%
1 BR/50%		222	5	0	2%		117	5	0	4%
1 BR/60%		193	6	0	3%		104	6	0	6%
2 BR/30%		159	3	0	2%		141	3	0	2%
2 BR/50%		242	27	0	11%		232	27	0	12%
2 BR/60%		158	30	0	19%		148	30	0	20%
3 BR/30%		143	3	0	2%		113	3	0	3%
3 BR/50%		182	21	0	12%		177	21	0	12%
3 BR/60%		217	24	0	11%		190	24	0	13%
4 BR/50%		142	4	0	3%		118	4	0	3%
4 BR/60%		152	4	0	3%		132	4	0	3%

#### Primary Market Occupancy Rates:

The market study reports overall occupancy of 94.1% for a total of 697 units in the PMA. (p. 47)

#### **Absorption Projections:**

"Over the past 5 years, we see 394 new units built and absorbed since 2000 ... There have been no affordable units absorbed in the PMA in recent years. Clark's Crossing is the most recently constructed affordable project, built in 2001, and is currently 96.3% occupied ... We estimate that the project would achieve a lease rate of approximately 7% to 10% of its units per month as they come on line for occupancy from construction." (pp. 49-51)

#### Market Impact:

"The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. Affordable family units have been easily absorbed. Today, stabilized affordable projects are 95.9% occupied." (p. 54)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

	OPERATING PROFORMA ANALYSIS								
Income:	Number of Revisions:	One	Date of Last Applicant Revision:	7/16/2010					
allowai Tax Cre for 2010 other a	nces as of March 16, 2010 edit rent limits which apply to applications began; there	maintained to HTC applice efore, the Un uring the 201	unit were calculated by subtracting th by the Laredo Housing Authority from t cations. 2010 rent limits were released derwriter's income reflects 2009 rents of 0 tax credit cycle. Tenants will be requer.	he 2010 Housing after underwriting consistent with all					
	ment's guidelines. Overall t	•	and vacancy and collection loss are t's effective gross income is within 5% c						

Expense: Nu	umber of Revisions:	One	Date of Last Applicant Rev	vision: 7/16/2010							
Underwriter The Applica Underwriter Underwriter expense es excluding g items differ	The Applicant's total annual operating expense projection at \$3,074 per unit is within 5% of the Underwriter's estimate of \$3,008, derived from the TDHCA database, IREM, and third-party data sources. The Applicant's budget shows two line item estimates that deviates significantly when compared to the Underwriter's estimates, specifically: property insurance (16% lower) and utilities (45% higher). The Underwriter relied on an insurance quote provided by the Applicant to determine a property insurance expense estimate. The Applicant's estimate appears to be in line with the property insurance quote excluding general liability insurance. Regarding utilities, although the Applicant's estimates for these line items differ from the Underwriter's estimates, they are in line with the TDHCA database, and as such are considered to be reasonable.										
Applicant of Appli	Considered to be reasonable.  Of note, the Applicant has indicated that the development will receive a property tax exemption. The Applicant did not provide documentation from the taxing jurisdiction to support this claim; however, the Applicant did provide an excerpt of the tax code that discusses tax exemptions for properties owned by public facilities corporations. The Underwriter relied on this documentation and has also assumed that the development will be tax exempt. However, this report is conditioned on receipt, review, and acceptance, by carryover, of evidence from the local taxing jurisdiction confirming that a 100% property tax exemption will be available to the development.										
Underwriter developme	Conclusion:  The Applicant's estimate of gross income, total expenses and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the proposed permanent financing structure the calculated DCR of 1.19 falls within the Department's guidelines.										
growth fact effective gr ratio that re	tor for expenses in acc ross income, expense a	cordance with a and net operat	annual growth factor for inc current TDHCA guidelines. T ing income were utilized re sitive cash flow. Therefore,	The Applicant's base year sulting in a debt coverage							
			N INFORMATION								
		ASSESS	SED VALUE								
Land Only: 1 Prorated per a Prorated 9.5 ac		\$2,119,740 \$18,001 \$171,005	Tax Year: Valuation by: Tax Rate:	2009 Webb CAD 2.543225							
	E	VIDENCE of PI	ROPERTY CONTROL								
Type: Agree	ement to Purchase Uni	improved Real	Estate	Acreage: 9.5							
Contract Expir	ration: 12/18/20	10 Va	alid Through Board Date?	Yes □ No							
Acquisition Co	ost: \$675,000	Ot	ther:								
Seller: A & V	W Investments	 Re	elated to Development Tea	m? ☐ Yes ☑ No							
Investments	s and commits to assig	n the property	to purchase the subject pro to La Terraza at Lomas de S vation for La Terraza at Lom	operty from A&W Sur upon formation of this							

CONSTRUCTION COST ESTIMATE EVALUATION										
COST SCHEDULE Number of Revisions: Two Date of Last Applicant Revision: 7/19/2010										
Acquisition Value:  The site cost of \$675,000 which is \$71,053 per acre or \$5,273 per unit is assumed to be reasonable since the acquisition is an arm's-length transaction.  Sitework Cost:										
The Applicant claimed sitework costs over the Departments maximum guideline of \$9,000 per unit and provided sufficient third party certification through a detailed certified cost estimate by a licensed engineer to justify these costs. In addition, these costs have been reviewed by the Applicant's CPA, Thomas Stephen & Company, LLP, to preliminarily opine that \$2,009,067 of the total \$2,009,067 will be considered eligible.										
Direct Construction Cost:  The Applicant's direct construction cost estimate is \$512K or 8% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.										
Reserves:  Red Stone the equity provider has required reserves of \$291,284 which is greater than the six months of stabilized operating expenses less management fees and reserve for replacements plus debt service as required by the Department. Additionally, the Applicant documented \$140,194 in lease-up reserves. These reserve figures were included in the Underwriter's analysis.										
Contingency & Fees:  The Applicant's contractor's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines. However, the Applicant's eligible developer fee was overstated by \$493; therefore, the Applicant's eligible basis has been reduced by this amount.  30% Increase to Eligible Basis  The development qualifies for a 30% increase in eligible basis because it proposes to provide an										
additional 10% of units at 30% of AMFI in excess of those 30% units committed for scoring purposes.  Conclusion:  The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$14,432,555 and the 9% applicable percentage rate supports annual tax credits of \$1,688,609. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.										
PROPOSED FINANCING STRUCTURE										
SOURCES & USES Number of Revisions: One Date of Last Applicant Revision: 7/16/2010										
Source: Oak Grove Capital Type: Interim Financing										
Principal: \$10,100,000 Interest Rate: 6.5% Fixed Term: 24 months  Comments:  Upon lease-up of the property, 1.15 debt service coverage, and 90% occupancy for 90 days, the construction loan will be repaid.										
Source: Lifestyle Neighborhoods Corporation Type: Interim Financing										
Principal: \$330,000 Interest Rate: 7.0% Fixed Term: 15 months  Comments:  The loan will accrue interest at the greater of seven percent (7%) or prime plus two percent (2%)										

Source: Oak Grove Capital			Туре:	Perma	nent Finan	cing						
Principal: \$1,870,000	Interest Rate:	9.0%		Fixed	Amort: Term:	360 18	months					
			_				years -					
Source: City of Laredo - HOME	E Funds		Туре:	Interim	and Perm	anent	Financing					
Principal: \$1,500,000	Interest Rate:	1.0%		✓ Fixed	Amort: Term:	420 35	months years					
Comments:  Applicant has requested a 1% subject to available cash flow. for the funds; therefore, by Cor \$1,500,000 with the terms of the The recommended financing subject Accordingly, receipt, review are that the cash flow loan can be condition of this report.	Also at the time mmitment a firm a funds clearly st tructure does not acceptance	e of under commitn tated will ot show su , by Cost	writing the transfer to the transfer to the transfer to the transfer transfer transfer to the transfer	here was on The City red. Cash flow t tion, of an	only an ap of Laredo to repay th attorney's	plication for the legal	on pending anticipated n affirming					
Source: Red Stone Equity Parti	ners		Туре:	Syndic	ation							
Proceeds: \$12,513,094	Syndication	Rate:	73%	. Anticip	ated HTC:	\$	1,714,465					
Amount: \$404,011			Туре:	Deferre	ed Develo <sub>l</sub>	oer Fee	es					
	CO	CONCLUSIONS										
		INCLUSIO	INS									
Recommended Financing Structure The Applicant's total developm Laredo HOME Funds of \$1,500,0 submitted syndication terms, a gap in financing. The three po  Allocation determined by Allocation requested by The allocation amount determing rules, is recommended. A tax of proceeds of \$12,324,383 at a sy The Underwriter's recommended permanent funds. Deferred deferom development cashflow with	nent cost estima 2000 indicates the tax credit alloca essible tax credit y eligible basis: y gap in financia the Applicant: ined by the Application yndication rate of eveloper and co	ote less the eneed fo ation of \$ allocationg:  blicant's element of \$1,688 of \$0.73 pucture incontractor f	e permai r \$12,696 1,739,608 ns are: igible ba ,609 per er tax cr dicates the	asis, as adju year for 10 edit dollar ne need fo is amount	\$1,688,609 \$1,739,608 \$1,688,667 usted for a 0 years resi	ased o require ) dheren ults in to in add	n the d to fill this dice to REA otal equity					
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The Applicant's total developm Laredo HOME Funds of \$1,500,0 submitted syndication terms, a gap in financing. The three po  Allocation determined by Allocation determined by Allocation requested by  The allocation amount determing rules, is recommended. A tax of proceeds of \$12,324,383 at a sy  The Underwriter's recommended permanent funds. Deferred deferom development cashflow with  Underwriter:	nent cost estima 2000 indicates the tax credit alloca essible tax credit y eligible basis: y gap in financia the Applicant: ined by the Applicant allocation yndication rate of eveloper and cost ithin 12 years of	ate less the e need fo ation of \$ allocatio ng: of \$1,688 of \$0.73 p ucture incontractor f stabilized	e permai r \$12,696 1,739,608 ns are: igible ba ,609 per er tax cr dicates the	asis, as adju year for 10 edit dollar ne need fo is amount	p funds. B would be \$1,688,609 \$1,739,608 \$1,688,667 usted for a pears resident to pear to pear to pear to pate:	ased o require  dherer ults in to be rep  Ju	n the d to fill this die to REA otal equity ditional payable					

# **UNIT MIX/RENT SCHEDULE**

La Terraza at Lomas del Sur, Laredo, 9% HTC #10122

LOCATION	UNIT DISTRIBUTION				
CITY:	Laredo	# Beds	# Units	% Total	
COUNTY:	Webb	Eff			
SUB-MARKET:		1	12	9.4%	
PROGRAM REGION:	11	2	60	46.9%	
RURAL RENT USED:	No	3	48	37.5%	
IREM REGION:		4	8	6.3%	
		TOTAL	128	100.0%	

Other Unit Desgination										
PR	PROGRAMS:									
Rent Limit	Eff	1	2	3	4	Total Units				
MISC										

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:						
APP % - CONSTRUCTION:	9.00%					

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT D	DESCRIF	PTION		PROGE	RAM REN	T LIMITS	Al	PPLICA	NT REN	тѕ	TDHCA RENTS				MARKET RENTS	
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	1	1	1	712	\$256	\$130	\$126	\$5	\$0.18	\$131	\$131	\$126	\$126	\$0.18	\$0	\$563	\$437
TC 50%	5	1	1	712	\$427	\$130	\$297	\$9	\$0.43	\$306	\$1,530	\$1,485	\$297	\$0.42	\$0	\$563	\$266
TC 60%	6	1	1	712	\$513	\$130	\$383	\$10	\$0.55	\$393	\$2,358	\$2,298	\$383	\$0.54	\$0	\$563	\$180
TC 30%	1	2	2	950	\$308	\$163	\$145	\$6	\$0.16	\$151	\$151	\$145	\$145	\$0.15	\$0	\$700	\$555
TC 50%	17	2	2	950	\$512	\$163	\$349	\$11	\$0.38	\$360	\$6,120	\$5,933	\$349	\$0.37	\$0	\$700	\$351
TC 60%	18	2	2	950	\$615	\$163	\$452	\$13	\$0.49	\$465	\$8,370	\$8,136	\$452	\$0.48	\$0	\$700	\$248
TC 30%	2	2	2	963	\$308	\$163	\$145	\$6	\$0.16	\$151	\$302	\$290	\$145	\$0.15	\$0	\$707	\$562
TC 50%	10	2	2	963	\$512	\$163	\$349	\$11	\$0.37	\$360	\$3,600	\$3,490	\$349	\$0.36	\$0	\$707	\$358
TC 60%	12	2	2	963	\$615	\$163	\$452	\$13	\$0.48	\$465	\$5,580	\$5,424	\$452	\$0.47	\$0	\$707	\$255
TC 30%	3	3	2	1,142	\$356	\$196	\$160	\$7	\$0.15	\$167	\$501	\$480	\$160	\$0.14	\$0	\$802	\$642
TC 50%	21	3	2	1,142	\$592	\$196	\$396	\$13	\$0.36	\$409	\$8,589	\$8,316	\$396	\$0.35	\$0	\$802	\$406
TC 60%	24	3	2	1,142	\$711	\$196	\$515	\$15	\$0.46	\$530	\$12,720	\$12,360	\$515	\$0.45	\$0	\$802	\$287
TC 50%	4	4	2	1,561	\$661	\$266	\$395	\$14	\$0.26	\$409	\$1,636	\$1,580	\$395	\$0.25	\$0	\$1,028	\$633
TC 60%	4	4	2	1,561	\$793	\$266	\$527	\$17	\$0.35	\$544	\$2,176	\$2,108	\$527	\$0.34	\$0	\$1,028	\$501
TOTAL:	128			133,160							\$53,764	\$52,171					
AVG:				1,040				\$12	\$0.40	\$420			\$408	\$0.39	\$0	\$747	(\$340)
ANNUAL:											\$645,168	\$626,052					

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### La Terraza at Lomas del Sur, Laredo, 9% HTC #10122

		La Tell	aza at LUIII	as dei Sui, Laid		10122		
INCOME Total Net I POTENTIAL GROSS RENT	Rentable Sq Ft:			TDHCA \$626,052	APPLICANT \$645,169			
Secondary Income		er Unit Per Month:	\$8.00	12,288	\$645,168 12,288	\$8.00	Dor I Init Dor Month	
Other Support Income:	Р	er Unit Per Month:	\$6.00	12,200	12,200	\$0.00	Per Unit Per Month Per Unit Per Month	
Other Support Income:				ФСОО О 4O	<b>#057.450</b>	\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME Vacancy & Collection Loss	0/ of Doton	tial Cross Income.	-7.50%	\$638,340 (47,876)	\$657,456 (49,308)	-7.50%	of Detectiol Cross I	
Employee or Other Non-Rental Un		tial Gross Income:	-7.50%	(47,870)	(49,300)	-7.50%	of Potential Gross I	ncome
EFFECTIVE GROSS INCOME	113 01 0011003	310113		\$590,465	\$608,148			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT	, , , , ,	, ,	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	6.56%	\$302	0.29	\$38,709	\$39,040	\$0.29	\$305	6.42%
Management	5.00%	\$231	0.22	29,523	30,200	0.23	236	4.97%
Payroll & Payroll Tax	16.65%	\$768	0.74	98,298	97,000	0.73	758	15.95%
Repairs & Maintenance	8.77%	\$404	0.39	51,755	49,280	0.37	385	8.10%
Utilities	7.76%	\$358	0.34	45,848	66,356	0.50	518	10.91%
Water, Sewer, & Trash	5.93%	\$273	0.26	35,004	29,900	0.22	234	4.92%
Property Insurance	4.58%	\$211	0.20	27,028	22,784	0.17	178	3.75%
Property Tax 2.543225	0.00%	\$0	0.00	0	0	0.00	0	0.00%
Reserve for Replacements	5.42%	\$250	0.24	32,000	32,000	0.24	250	5.26%
TDHCA Compliance Fees	0.87%	\$40	0.04	5,120	5,120	0.04	40	0.84%
Other: Supportive Services	3.68%	\$170	0.16	21,750	21,750	0.16	170	3.58%
TOTAL EXPENSES	65.21%	\$3,008	\$2.89	\$385,036	\$393,430	\$2.95	\$3,074	64.69%
NET OPERATING INC	34.79%	\$1,605	\$1.54	\$205,429	\$214,718	\$1.61	\$1,677	35.31%
DEBT SERVICE								
Oak Grove Capital				\$180,557	\$180,557			
City of Laredo-HOME Funds				\$0				
TOTAL DEBT SERVICE				180,557	180,557			
NET CASH FLOW				\$24,872	\$34,161			
AGGREGATE DEBT COVERAGE F	RATIO			1.14	1.19			
RECOMMENDED DEBT COVERAGE	GE RATIO			1.19				
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	4.39%	\$5,273	\$5.07	\$675,000	\$675,000	\$5.07	\$5,273	4.20%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	13.05%	\$15,696	\$15.09	2,009,067	2,009,067	15.09	15,696	12.50%
Direct Construction	42.30%	\$50,862	\$48.89	6,510,383	7,022,559	52.74	54,864	43.71%
Contingency 5.99%	3.32%	\$3,987	\$3.83	510,330	510,330	3.83	3,987	3.18%
Contractor's Fees 14.00%	8.21%	\$9,876	\$9.49	1,264,169	1,335,873	10.03	10,437	8.31%
Indirect Construction	7.27%	\$8,742	\$8.40	1,119,000	1,119,000	8.40	8,742	6.96%
Ineligible Costs	3.40%	\$4,088	\$3.93	523,272	523,272	3.93	4,088	3.26%
Developer's Fees 15.00%	11.66%	\$14,023	\$13.48	1,794,925	1,883,000	14.14	14,711	11.72%
Interim Financing	3.59%	\$4,322	\$4.15	553,219	553,219	4.15	4,322	3.44%
Reserves	2.80%	\$3,371	\$3.24	431,478	435,284	3.27	3,401	2.71%
TOTAL COST	100.00%	\$120,240.96	\$115.58	\$15,390,843	\$16,066,604	\$120.66	\$125,520	100.00%
Construction Cost Recap	66.88%	\$80,421	\$77.31	\$10,293,949	\$10,877,829	\$81.69	\$84,983	67.70%
SOURCES OF FUNDS						RECOMMENDED	-	
Oak Grove Capital	12.15%	\$14,609	\$14.04	\$1,870,000	\$1,870,000	\$1,870,000	Developer F	ee Available
City of Laredo-HOME Funds	9.75%	\$11,719	\$11.26	1,500,000	1,500,000	1,500,000	\$1,88	2,507
HTC Syndication Proceeds	80.08%	\$96,288	\$92.56	12,324,803	12,324,803	12,324,383	% of Dev. F	ee Deferred
Deferred Developer Fees	2.42%	\$2,905	\$2.79	371,802	371,802	372,221	20	)%
Additional (Excess) Funds Req'd	-4.39%	(\$5,279)	(\$5.07)	(675,762)	(1)	0	15-Yr Cumula	tive Cash Flow
TOTAL SOURCES				\$15,390,843	\$16,066,604	\$16,066,604	\$530	,634

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

La Terraza at Lomas del Sur, Laredo, 9% HTC #10122

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.37	\$7,240,428
Adjustments				
Exterior Wall Finish	0.80%		\$0.43	\$57,923
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.10%		1.69	224,453
Roofing			0.00	0
Subfloor			1.33	177,547
Floor Cover			2.48	330,804
Breezeways	\$23.05	15,903	2.75	366,511
Balconies	\$22.84	8,804	1.51	201,043
Plumbing Fixtures	\$849	332	2.12	281,900
Rough-ins	\$420	248	0.78	104,160
Built-In Appliances	\$1,892	128	1.82	242,200
Exterior Stairs	\$1,900	40	0.57	76,000
Enclosed Corridors	\$44.45	0	0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	246,346
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$77.58	2,193	1.28	170,130
Other: fire sprinkler	\$2.25	133,160	2.25	299,610
SUBTOTAL			75.24	10,019,056
Current Cost Multiplier	0.99		(0.75)	(100,191)
Local Multiplier	0.81		(14.30)	(1,903,621)
TOTAL DIRECT CONSTRUC	CTION COST	S	\$60.19	\$8,015,245
Plans, specs, survy, bld prmi	3.90%		(\$2.35)	(\$312,595)
Interim Construction Interest	3.38%		(2.03)	(270,515)
Contractor's OH & Profit	11.50%		(6.92)	(921,753)
NET DIRECT CONSTRUCTION	ON COSTS		\$48.89	\$6,510,383

#### PROPOSED PAYMENT COMPUTATION

Oak Grove Capital	\$1,870,000	Amort	360
Int Rate	9.00%	DCR	1.14
City of Laredo-HOME Funds	<b>s</b> \$1,500,000	Amort	0
Int Rate	1.00%	Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Oak Grove Capital	\$180,557
City of Laredo-HOME Funds	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$180,557

Oak Grove Capital	\$1,870,000	Amort	360
Int Rate	9.00%	DCR	1.19

City of Laredo-HOME Fund	Amort	0	
Int Rate	1.00%	Subtotal DCR	1.19
	•		
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.19

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.19	

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.19	

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at 2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS RENT	\$645,168	\$658,071	\$671,233	\$684,657	\$698,351	\$771,035	\$851,285	\$939,888	\$1,145,718
Secondary Income	12,288	12,534	12,784	13,040	13,301	14,685	16,214	17,901	21,822
Other Support Income:	0	0	0	0	0	0	0	0	0
Other Support Income:	0	0	0	0	0	0	0	0	0
POTENTIAL GROSS INCOME	657,456	670,605	684,017	697,698	711,652	785,721	867,499	957,789	1,167,540
Vacancy & Collection Loss	(49,308)	(50,295)	(51,301)	(52,327)	(53,374)	(58,929)	(65,062)	(71,834)	(87,565)
Employee or Other Non-Renta	L 0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS INCOME	\$608,148	\$620,310	\$632,716	\$645,370	\$658,278	\$726,792	\$802,437	\$885,955	\$1,079,974
EXPENSES at 3.00%									
General & Administrative	\$39,040	\$40,211	\$41,418	\$42,660	\$43,940	\$50,938	\$59,052	\$68,457	\$92,000
Management	30,200	30803.93922	31,420	32,048	32,689	36,092	39,848	43,996	53,630
Payroll & Payroll Tax	97,000	99,910	102,907	105,995	109,174	126,563	146,721	170,090	228,587
Repairs & Maintenance	49,280	50,758	52,281	53,850	55,465	64,299	74,540	86,413	116,132
Utilities	66,356	68,347	70,397	72,509	74,684	86,580	100,369	116,356	156,372
Water, Sewer & Trash	29,900	30,797	31,721	32,673	33,653	39,013	45,226	52,430	70,461
Insurance	22,784	23,468	24,172	24,897	25,644	29,728	34,463	39,952	53,692
Property Tax	0	0	0	0	0	0	0	0	0
Reserve for Replacements	32,000	32,960	33,949	34,967	36,016	41,753	48,403	56,112	75,410
TDHCA Compliance Fee	5,120	5,274	5,432	5,595	5,763	6,680	7,744	8,978	12,066
Other	21,750	22,403	23,075	23,767	24,480	28,379	32,899	38,139	51,255
TOTAL EXPENSES	\$393,430	\$404,931	\$416,771	\$428,960	\$441,508	\$510,024	\$589,266	\$680,922	\$909,606
NET OPERATING INCOME	\$214,718	\$215,379	\$215,945	\$216,411	\$216,770	\$216,767	\$213,171	\$205,033	\$170,369
DEBT SERVICE									
First Lien Financing	\$180,557	\$180,557	\$180,557	\$180,557	\$180,557	\$180,557	\$180,557	\$180,557	\$180,557
Second Lien	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
Other Financing	0	0	0	0	0	0	0	0	0
NET CASH FLOW	\$34,161	\$34,822	\$35,388	\$35,853	\$36,212	\$36,210	\$32,613	\$24,476	(\$10,189)
DEBT COVERAGE RATIO	1.19	1.19	1.20	1.20	1.20	1.20	1.18	1.14	0.94

#### HTC ALLOCATION ANALYSIS -La Terraza at Lomas del Sur, Laredo, 9% HTC #10122

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$675,000	\$675,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$2,009,067	\$2,009,067	\$2,009,067	\$2,009,067
Construction Hard Costs	\$7,022,559	\$6,510,383	\$7,022,559	\$6,510,383
Contractor Fees	\$1,335,873	\$1,264,169	\$1,335,873	\$1,264,169
Contingencies	\$510,330	\$510,330	\$510,330	\$510,330
Eligible Indirect Fees	\$1,119,000	\$1,119,000	\$1,119,000	\$1,119,000
Eligible Financing Fees	\$553,219	\$553,219	\$553,219	\$553,219
All Ineligible Costs	\$523,272	\$523,272		
Developer Fees			\$1,882,507	
Developer Fees	\$1,883,000	\$1,794,925		\$1,794,925
Development Reserves	\$435,284	\$431,478		
TOTAL DEVELOPMENT COSTS	\$16,066,604	\$15,390,843	\$14,432,555	\$13,761,093

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$14,432,555	\$13,761,093
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$18,762,322	\$17,889,421
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$18,762,322	\$17,889,421
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,688,609	\$1,610,048

Syndication Proceeds 0.7299 \$12,324,383 \$11,751,002

Total Tax Credits (Eligible Basis Method) \$1,688,609 \$1,610,048

Syndication Proceeds \$12,324,383 \$11,751,002

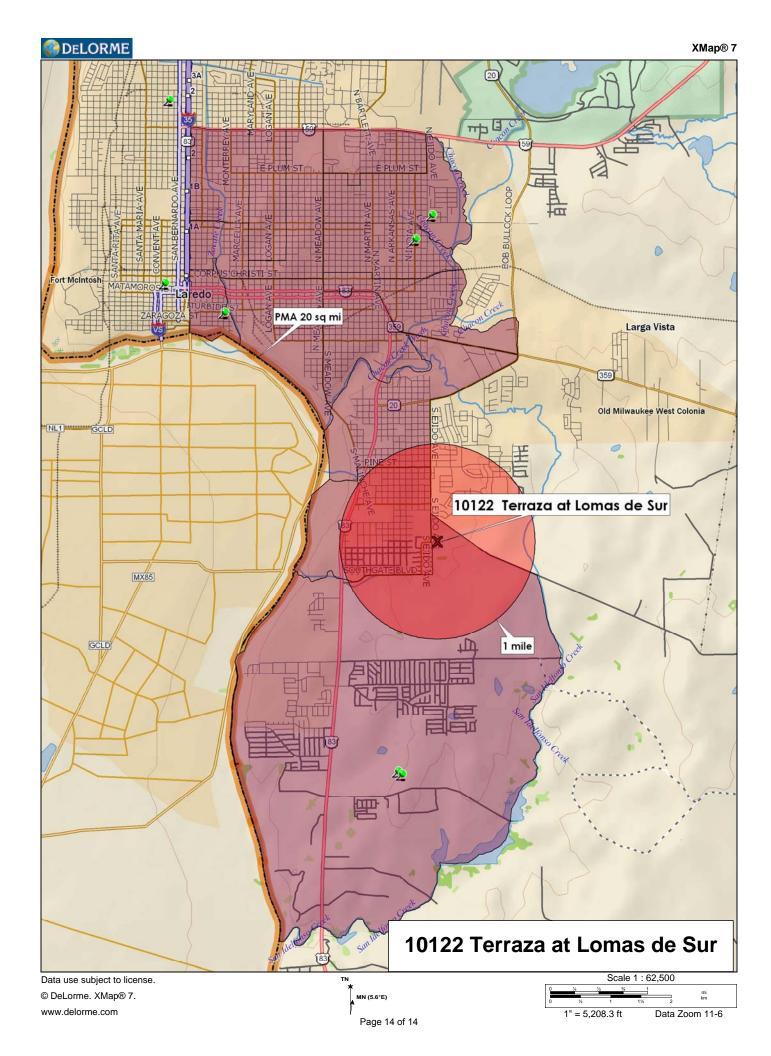
Requested Tax Credits \$1,688,667 Syndication Proceeds \$12,324,806

Gap of Syndication Proceeds Needed \$12,696,604

Total Tax Credits (Gap Method) \$1,739,608

Recommended Tax Credits 1,688,609

Syndication Proceeds \$12,324,383





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Golden Bamboo Village III, TDHCA Number 10124

BASIC DEVELOPMENT INFORMATION							
Site Address: W. side of S	ynott Rd. (approx. 900LF	F N. of interse	ction of Synot	t Development #:	10124		
City: Houston	Region	n: 6		Population Served:	Elderly		
County: Harris	Zip Cod	de: 77083		Allocation:	Urban		
HTC Set Asides: □At-Risk	✓ Nonprofit □USD/	A □Rural F	Rescue HT	C Housing Activity*:	NC		
HOME Set Asides: □CH	IDO □Preservation	□General					
*HTC Hous	sing Activity: Rehabilitation=RH, Ad	laptive Reuse=ADR	New Construction=	NC, Single Room Occupancy=SF	RO		
	OWNER A	AND DEVELO	PMENT TEAM				
Owner:	Golden Bamboo	III, Ltd.					
Owner Contact and Phone:	Michael CaoMy	Nguyen, (281	495-8936				
Developer:	VN Teamwork, I	Inc.					
Housing General Contracto	r: NRP Contractor	s L.L.C.					
Architect:	Alamo Architects	s, Inc.					
Market Analyst:	Apartment Mark	et Data, L.L.C	· .				
Syndicator:	Red Stone Equit	ty Partners, In	C.				
Supportive Services:	VN Teamwork, I	Inc.					
Consultant and Contact:	N/A,						
	I INIIT/DI	JILDING INFO	ADM/ATION				
Unit Breakdown: 30% 4	·	JILDING INFC	Total Restric	otad Unita:	130		
7	<u>40%</u> <u>50%</u> <u>60%</u> 0 59 64		Market Rate		0		
-	1 BR 2 BR 3 BR 4 BR	5 BR	Owner/Emp		0		
	65 65 0 0	0	•	opment Units:	130		
Type of Building:				opment Cost*:	\$16,005,379		
☐ Duplex ☑ 5 un	its or more per building		Number of F	Residential Buildings:	5		
	ached Residence		HOME High	Total Units:	0		
☐ Fourplex ☐ Sing	le Room Occupancy		HOME Low	Total Units:	0		
☐ Townhome ☐ Tran	sitional						
	*Note: If Development Cost = \$0,	, an Underwriting Re	port has not been c	completed.			
	<u>FUND</u>	ING INFORM	<u>ATION</u>				
	•	plicant	Department		Data		
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,611,321 \$1,611,321							
HOME Activity Fund Amou	. ,	\$0	\$(		0.00%		
HOME CHDO Operating 0	Grant Amount:	\$0	\$0	)			
*Note: If an Underwriting Report has not	been completed and the applicatio (pending the F	on is recommended f Financial Feasibility	or an award, the cre	edit amount recommended is the	Applicant Request		



July 29, 2010

## **Competitive Housing Tax Credit Program** Development Information, Public Input and Board Summary

# Golden Bamboo Village III, TDHCA Number 10124

#### PUBLIC COMMENT SUMMARY

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Huffman, District 17, NC Points: 0 US Representative: Green, District 9, NC

TX Representative: Vo, District 149, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: Resolution of Support from Local Government

In Opposition: 0 Individuals and Businesses: In Support: 0

**Quantifiable Community Participation Input:** 

Alief Super Neighborhood Council, Anne W. Williams

Letter Score: 24 S or O: S

There remains a tremendous need for affordable housing for aging and disabled adults in the greater Houston area.

Also, the success of Golden Bamboo Village I and the location of this project will give its residents greater access to bus routes and medicl facilities.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review and acceptance, by Commitment, of a firm commitment from the City of Houston clearly stating the terms of the HOME funds.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation of additional testing of the on-site soils and groundwater to identify any necessary corrective action related to contamination from the Bellknot Martinizing facility, and evidence that any subsequent recommendations have been implemented.
- 3. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into development plans.
- 4. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the tax credit allocation may be warranted.
- 6. Receipt of a firm commitment from the City of Houston Housing and Community Development Department for funding in the amount of \$807,000, or a commitment from a qualifying substitute source in an amount not less than \$807,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 7. Receipt of a firm commitment of funding from the City of Houston Housing and Community Development Department in the amount of \$323,000, or a commitment from a qualifying substitute source in an amount not less than \$323,000, as required by §50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Golden Bamboo Village III, TDHCA Number 10124

#### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 1

Total # Monitored: 0

#### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 210 ✓ Meeting a Required Set-Aside Credit Amount\*: \$1,611,321

Recommendation: Has a competitive score within its allocation type and region

HOME Activity Funds: Loan Amount: \$0

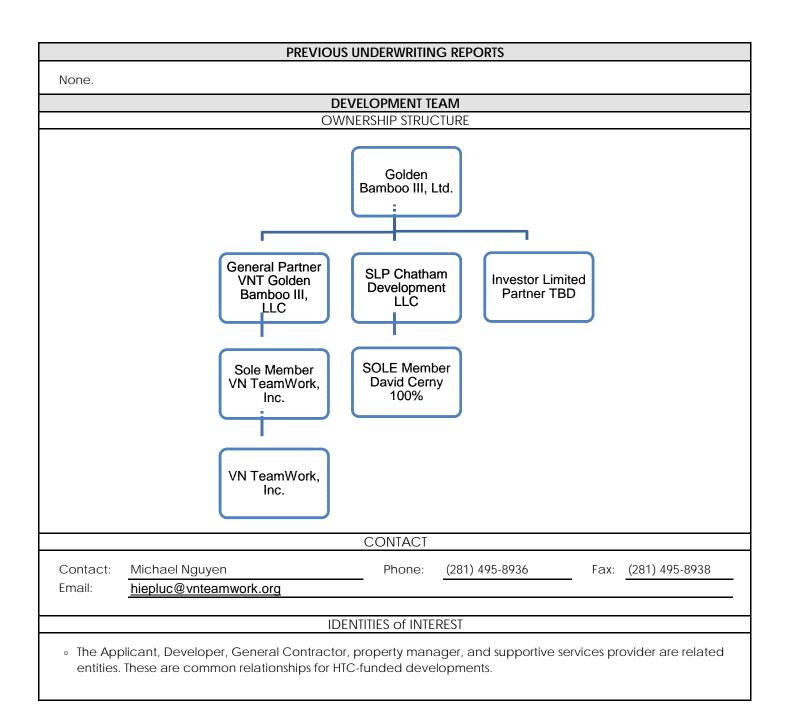
HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

## Real Estate Analysis Division Underwriting Report

REPORT DATE:	06/03/10	PROGRAM:	HTC 9%		FILE NUMBER:	10124				
		D	EVELOPN	1ENT						
		Golden	Bambo	o Village III						
Location: West s	Location: West side of Synott Rd (North of Intersection of Synott Rd. & Bellaire Blvd.) Region: 6									
City: Houston	City: Houston County: Harris Zip: 77083									
Key Attributes:	Key Attributes: Elderly; New Construction, Urban; Non-Profit									
		I	ALLOCAT	ION						
			REQUEST		RECOM	IMENDATION				
TDHCA Program		Amount	Interest	Amort/Term	Amount	Interest Amort/Term				
Housing Tax Credit (A	Annual)	\$1,611,321			\$1,611,321					
		(	CONDITIO	2NC						
stating the term 2 Receipt, review soils and ground	s of the HOME fur , and acceptanc dwater to identify	nds. e, by Cost Certi any necessary (	fication, c	of documentate		esting of the on-site n from the Bellknot				
assessment has guidelines, and 4 Receipt, review recommendation 5 Should the term	been completed that any subsequent, and acceptanc ons were implement	to determine the tent recommender, by Cost Certicented.	ne require dations ha fication, c t or syndic	ments for the pave been inco of documentat eation change	rporated into the clion that all noise a	oment to satisfy HUD development plans.				
		S	ALIENT IS:	SUFS						
	-					1				
	Income Limit	IDHCA	Rent Lin	S for LURA	Number of U	nits				
	30% of AMI		30% of A		7	11113				
	50% of AMI		50% of A		59					
	60% of AMI		60% of A	MI	64					
STRENG	THS/MITIGATING F	ACTORS			WEAKNESSES/RI	SKS				
<ul> <li>Principals of Ap development e</li> </ul>		ate LIHTC				ncy in the PMA is only rties report 89% overall				
	pedroom units at i e PMA are 92% oc es report 98% occu	cupied, and fiv		Half of the un	its are two bedroc	om units.				
<ul> <li>Occupancy for developments i</li> </ul>	two bedroom un n the market is 98		·		opment of parcels uld diminish visibilit	between site and ty of site.				



#### **PROPOSED SITE** SITE PLAN DETENTION AREA FULL PERIMETER FENCE WITH GATED ACCESS COMMUNITY CENTER SWIMM NG POOL **BUILDING CONFIGURATION Building Type** В С D Ε Total Floors/Stories Buildings 3 3 3 3 Number 1 Of note, there will be one building, separated by five firewalls. Also of note, the clubhouse will be located on the first floor of building type E. BR/BA SF Units Total Units Total SF 755 49,075 65 18 15 15 15 2 900 12 18 18 15 2 65 58,500 Units per Building 30 33 33 30 4 130 107,575 SITE ISSUES Total Size: 6.83 acres Scattered site? Yes ✓ No Flood Zone: Zone X Within 100-yr floodplain? Yes ✓ No Zoning: N/A Needs to be re-zoned? ✓ N/A Yes Comments: No zoning in Houston. The contract for the site is for approximately 6.8 acres; the survey in the application indicates 6.83 acres.

]]	DHCA SITE INSPECTI	ON						
Inspector: Manufactured Housing			Date:	5/13/2010				
Overall Assessment:	_							
Excellent Acceptable	Questionable	Poor		Unacceptable				
Surrounding Uses:								
North: residential	East:	Synott Rd & resid	lential					
South: Bellaire Blvd & commercial	West:	vacant land & re	esidences	_				
HIGHLIGH	TS of ENVIRONMEN	TAL REPORTS						
Provider: Terracon			Date:	3/9/2010				
Recognized Environmental Concerns (RECs) ar	nd Other Concerns:							
<ul> <li>"Based on the proximity to the site, the apparent topographic up-gradient position in relation to the site, the types of chemical utilized (halogenated solvents), and the high frequency of releases associated with facilities of this type, the former Bellnott Martinizing facility appears to constitute an REC to the site at this time Additional investigation would be required to evaluate the on-site soils and groundwater; however, any corrective action activities required would be the responsibility of the off-site property owners." (pp. 23-24)</li> <li>"In accordance with U.S. Department of Housing and Urban Development guidelines and based on the proximity of a major roadway to the site, Terracon recommends that a noise study be conducted." (p. 23)</li> <li>Any funding recommendation will be subject to the following conditions:         Receipt, review, and acceptance, by Cost Certification, of documentation of additional testing of the on-site soils and groundwater to identify any necessary corrective action related to contamination from the Bellknot Martinizing facility, and evidence that any subsequent recommendations have been implemented.     </li> <li>Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD</li> </ul>								
guidelines, and that any subsequent recom Receipt, review, and acceptance, by Cost recommendations were implemented.		·		·				
recommendations were implemented.								
	MARKET ANALYSIS							
Provider: Apartment MarketData			Date:	2/24/2010				
Contact: Darrell Jack			Phone:	(210) 530-0040				
	no Dato of	ast Applicant Povi						
Number of Revisions: none Date of Last Applicant Revision: N / A  Primary Market Area (PMA): 15.5 sq. miles 2 mile equivalent radius  The Primary Market area consists of 13 census tracts in southwest Harris County. The approximate geographic boundaries are the Fort Bend County line to the southwest; State road 6 to the west; Richmond Avenue, Westpark Tollway, and Bellaire Blvd to the north; West Houston Parkway, Wilcrest Drive, and Sam Houston Parkway to the east; and Bissonnet Drive and Old Richmond Drive to the south.								
Secondary Market Area (SMA):  Several comparable properties are located large part of the same population as the su demand for an Extended Market Area consproperties. The approximate geographic beline to the southwest; South Fry Road to the Drive, Sam Houston Parkway, and US59 to the	I within a mile of the I bject. The Underwrite sisting of the combine boundaries of the Exte west; Interstate 10 ar	er has therefore als ed Primary Market A ended Market Area	o consider Areas for th a are the F	red the supply and ne comparable fort Bend County				

	ELIGIBLE HOUSEHOLDS BY INCOME										
	Harris County Income Limits										
НН	30	30% of AMI 40% of AMI		50%	of AMI	60% of AMI					
size	min	max	min	max	min	max	min	max			
1	\$8,592	\$13,400			\$14,352	\$22,350	\$17,208	\$26,820			
2	\$8,592	\$15,300			\$14,352	\$25,500	\$17,208	\$30,600			
3	\$10,344	\$17,250			\$17,208	\$28,700	\$20,664	\$34,440			
4											

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA								
File #	Development	Туре	Target Population	Comp Units	Total Units				
Propose	d, Under Construction, and Unstabilized Comparable Development	S	-						
09242	Beechnut Oaks	new	senior	144	144				
Other Af	fordable Developments in PMA since 2006								
10250	Willow Meadows Place	rehab	family	n/a	328				
09156	Park Lane Apts	new	family	n/a	144				
060627	Aspen Park Apts	rehab	family	n/a	256				
Stabilize	d Affordable Developments in PMA ( pre-2006 )								
	Total Properties ( pre-2006 )	4	Tot	al Units	802				
	COMPARABLE SUPPLY IN EXTENDED MARKE	Γ							
Propose	d, Under Construction, and Unstabilized Comparable Development:	S							
10096	Orchard at Westchase	new	senior	153	153				
08603	West Oaks Village Seniors	new	senior	232	232				
Other Af	fordable Developments in EXTENDED MARKET since 2006								
09822	Fountains of Westchase	rehab	family	n/a	288				
08140	Premier on Woodfair	rehab	family	n/a	408				
Stabilize	d Affordable Developments in EXTENDED MARKET (pre-2006)								
	Total Properties (pre-2006)	10	Tot	al Units	1,935				

Proposed, Under Construction, and Unstabilized Comparable Supply:

Beechnut Oaks (#09242) is a 2009 senior development with 144 units located within the PMA approximately one mile south of the subject.

West Oaks Senior Village (#08603) is a 2008 senior development with 232 units located one mile outside the subject PMA to the northwest. Orchard at Westchase (#10096) is a proposed 2010 senior development with 153 units located one mile outside the subject PMA to the northeast.

OVERALL DEMAND ANALYSIS							
	Market Analyst	Unde	rwriter				
	PMA	PMA	Extended Market				
Total Households in the Primary Market Area	33,252	33,252	125,571				
Target Households in the Primary Market Area	7,121	8,245	31,126				
Potential Demand from the Primary Market Area	2,817	3,121	9,615				
Potential Demand from Other Sources	0	0	0				
GROSS DEMAND	2,817	3,121	9,615				
Subject Affordable Units	130	130	130				
Unstabilized Comparable Units	144	144	529				
RELEVANT SUPPLY	274	274	659				
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	9.7%	8.8%	6.9%				

#### Demand Analysis:

The Market Analyst identifies Gross Demand for 2,817 units in the Primary Market Area, resulting in a Gross Capture Rate of 9.7% for a Total Relevant Supply of 274 units (130 at the subject and 144 at Beechnut Oaks).

Demographic data independently generated by the Underwriter indicates the same number of renter households but a larger number of homeowners, resulting in Gross Demand for 3,121 units and a Gross Capture Rate of 8.8% for 274 units.

The Underwriter also determined Gross Demand for 9,615 units within the Extended Market Area, indicating a Gross Capture Rate of 6.9% for 659 units (including the subject and Beechnut Oaks as well as West Oaks Senior Village and Orchard at Westchase).

The maximum Gross Capture Rate for developments targeting senior households is 10%; the calculated results all indicate sufficient demand to support the proposed development.

underwriting analysis of PMA Demand by Unit Type										
		Marke	t Analyst				Underw	/riter		
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate	
1 BR/30%	287	4	5	3%		355	4	5	3%	
1 BR/50%	412	29	39	17%		598	29	39	11%	
1 BR/60%	449	32	42	16%		295	32	42	25%	
2 BR/30%	137	3	3	4%		242	3	3	2%	
2 BR/50%	240	30	26	23%		493	30	26	11%	
2 BR/60%	307	32	29	20%		288	32	29	21%	

#### Primary Market Occupancy Rates:

The Market Analyst reports that overall occupancy for 10,000 units in the PMA is 86.5%. The market study also provides a more detailed survey of comparable properties. Income restricted properties report greater than 92% occupancy for 360 one- and two-bedroom units, and 89% overall occupancy for a total of 800 units. Market rate properties report 94% occupancy for 1,777 one- and two-bedroom units, and 95% overall occupancy for a total of 1,910 units. (pp. 13-14)

#### Unit Mix:

The proposed unit mix contains an equal number of one-bedroom and two-bedroom units. The market study indicates that the overall unit mix in the market area includes 53% one-bedrooms and 39% two-bedrooms. But this is in comparison to the entire market, not just senior properties. The Market Analyst provided additional information indicating that among five senior properties in the area, there are 320 one-bedroom units with 8 units (2.5%) vacant; and there are 554 two-bedroom units, with 8 units (1.4%) vacant.

#### Absorption Projections:

"There have been no affordable projects recently built in the PMA. Matthew Ridge (LIHTC) was built in 2002 and leased up after 7 months." (p. 54) The market study offers no information on absorption of senior developments in the PMA. The market study for West Oaks Senior Village (#08603) discusses several senior developments in the Extended Market Area: Meadows Place Senior Village leased up at a rate of 24 units per month during 2005; Manor at Jersey Village leased up at 12 units per month during 2006; and Pinnacle on Wilcrest leased up at 17 units per month during 2007.

#### Market Impact:

"The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. New affordable family units have been easily absorbed. Today, stabilized affordable projects are just 89% occupied At the same time, the only affordable project built since 2000, Matthew Ridge, is 99% occupied and leased up after just 7 months." (p. 58) The Market Analyst also provided additional information indicating that five senior properties in the Extended Market Area report 98% occupancy.

#### Comments:

The Underwriter has concluded there is sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS											
Income: Number of Revisions: No	one Date o	f Last Applicant Revision:	N/A								
The Applicant's projected rents collected p as of January 1, 2010, maintained by Housto note, the final 2010 rent limits had not been electric, natural gas, water, and sewer cost The Applicant's secondary income and vac underwriting guidelines, and effective gross	on Housing Authon released at the cs. cancy and collec	ority, from the 2009 program time of underwriting. Tenan ction loss assumptions are in	gross rent limits. Of ts will be required to pay line with current TDHCA								
Expense: Number of Revisions: No	one Date o	f Last Applicant Revision:	N/A								
The Applicant's total annual operating expense projection at \$4,174 per unit is within 5% of the Underwriter's estimate of \$4,188, derived from the TDHCA database, and third-party data sources. Of note, although slightly higher than the Underwriter's estimate, the Applicant's utility estimate is lower than the TDHCA database, reasonably accounting for smaller seniors units and lower utility usage. Also of note, the Applicant's estimate of water, sewer, and trash expense is 33% higher than the Underwriter's estimate; however, the Applicant's estimate is in line with the TDHCA database and as such is considered reasonable. Finally, property insurance is 32% lower than the Underwriter's estimate; however it is in line with the IREM database and is therefore also considered reasonable.											
Conclusion:  The Applicant's effective gross income, operating expenses, and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.20, which is within the Department's DCR guideline of 1.15 to 1.35.											
for expenses in accordance with current TE effective gross income, expense and net o	Feasibility:  The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as										
AC	QUISITION INFO	RMATION									
177	ASSESSED VA										
Land Only: 27.7465 acres \$4,9	06,386	Tax Year:	2010								
	76,829	Valuation by:	Harris CAD								
	02,438	Tax Rate:	2.807								
EVIDEI	NCE of PROPER	TY CONTROL									
Type: Purchase Option			Acreage: 6.8								
Contract Expiration: 12/17/2010	Valid Thro	ugh Board Date?	✓ Yes								
Acquisition Cost: \$1,110,000	Other:										
Seller: OKC Development Co. Ltd.	Related to	Development Team?	Yes V No								
CONSTRUCT	IIONI COST ESTIN	MATE EVALUATION									
			E/20/210								
COST SCHEDULE Number of Revisions:	2	Date of Last Applicant Revisi	on: 5/28/210								
Acquisition Value:  The site cost of \$163,235 per acre or \$8,538 length transaction.	per unit is assum	ed to be reasonable since t	he acquisition is an arm's-								

#### Sitework Cost:

The Applicant claimed sitework costs over the Departments maximum guideline of \$9,000 per unit largely due to the construction of a detention pond and extending water & sewer lines. Sufficient third party certification was provided through a detailed certified cost estimate by an architect to justify these costs. In addition, these costs have been reviewed by the Applicant's CPA, Novogradac, to preliminarily opine that all \$1,787,500 will be considered eligible. The CPA has indicated that this opinion of eligibility has taken into account the effect of the recent IRS Technical Advisory Memorandums on the eligibility of sitework costs.

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is \$298K or 5% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.

#### Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in the Hurricane Rita GO Zone.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$13,771,975 supports annual tax credits of \$1,611,321. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

PROPOSED FINANCING STRUCTURE											
SOURCES & USES Number of Revisions: None Date of Last Applicant Revision: N/A											
Source: City of Houston - HOME Type: Permanent Financing											
Principal: \$1,130,000 Interest Rate: 1.0% Fixed Amort: 420 months  Comments:  The Applicant has applied for the local HOME funds. The application indicates a request for a soft loan amortized over 35 years at a 1% soft simple interest rate. Accordingly, the Applicant has not included any debt service associated with this funding as the intention is to have this source structured as a soft loan repayable out of available cashflow. It should be noted that if this debt were amortized over 35 years at a 1% interest rate, the additional debt service would decrease the DCR to a 1.05.  For purposes of this analysis the Underwriter has not included any debt service on the anticipated City of											
For purposes of this analysis the Underwriter has not included any debt service on the anticipated City of Houston HOME funds to mirror the Applicant's expectations of a cash flow loan. However, based on the Underwriter's first year pro forma the estimated DCR is at a 1.20. This suggests that at least a portion (\$281,673) of the City of Houston HOME funds could be repayable at 1% over 30 years and still maintain an acceptable DCR. The remaining \$848K in HOME funds could also be repaid from remaining cashflow over the term of the loan. Nevertheless, any funding recommendation will be conditioned upon receipt, review and acceptance, by Commitment, of a firm commitment from the City of Houston clearly stating the terms of the HOME funds.											
Source: Oak Grove Capital Type: Interim to Permanent Financing											
Interim: \$10,725,000 Interest Rate: 6.50% Fixed Term: 24 months  Permanent: \$2,995,000 Interest Rate: 9.00% Fixed Amort: 360 months  Comments:  Interim loan is interest only during construction period. Permanent loan term is 18 years.											
Source: Red Stone Equity Type: Syndication											
Proceeds: \$11,276,991 Syndication Rate: 70% Anticipated HTC: \$ 1,611,321											
Amount: \$603,388 Type: Deferred Developer Fees											

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$2,995,000 and \$1,130,000 City HOME loan indicates the need for \$11,880,379 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,697,537 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$1,611,321
Allocation determined by gap in financing: \$1,697,537
Allocation requested by the Applicant: \$1,611,321

The allocation amount determined by the Applicant's request is recommended. A tax credit allocation of \$1,611,321 per year for 10 years results in total equity proceeds of \$11,276,991 at a syndication rate of \$0.70 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$603,388 in additional permanent funds. Deferred developer fees in this amount appear to be repayable from development cashflow within 15 years of stabilized operation.

Underwriter:		Date:	June 3, 2010
	Diamond Unique Thompson		_
Manager of Real Estate Analysis:		Date:	June 3, 2010
	Audrey Martin	<del></del>	
Director of Real Estate Analysis:		Date:	June 3, 2010
	Brent Stewart		_

## **UNIT MIX/RENT SCHEDULE**

Golden Bamboo Village III, Houston, HTC 9% #10124

LOCATION DA	ГА	UNIT	DISTRIBU	JTION	Other Unit Desgination						OTHER ASSUMPTIONS			
CITY:	Houston	# Beds	# Units	% Total	PF	ROGRAMS	S:	номе				DEVELOPMENT ACTIVITY:	New	
COUNTY:	Harris	Eff			Rent Limit	Eff	1	2	3	4	Total Units	REVENUE GROWTH:	2.00%	
SUB-MARKET:		1	65	50.0%	LH	\$558	\$598	\$717	\$829	\$925	3	EXPENSE GROWTH:	3.00%	
PROGRAM REGION:	6	2	65	50.0%	НН	\$640	\$714	\$866	\$1,044	\$1,145	9	HIGH COST ADJUSTMENT:	130%	
RURAL RENT USED:	No	3										APPLICABLE FRACTION:	100.00%	
IREM REGION:	Houston	4										APP % - ACQUISITION:	3.50%	
		TOTAL	130	100.0%	MISC	#N/A	#N/A	#N/A	#N/A	#N/A		APP % - CONSTRUCTION:	9.00%	

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UI	NIT DESCRIPTION PROGRAM RENT LIMITS APPLICANT RENTS TDHCA RENTS					OTHER UNIT DESIGNATI ON		T RENTS										
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	-	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	HOME	Market Rent	TDHCA Savings to Market
TC 30%		4	1	1	755	\$358	\$87	\$271	\$0	\$0.36	\$271	\$1,084	\$1,084	\$271	\$0.36	\$0		\$734	\$463
TC 50%	LH	3	1	1	755	\$598	\$87	\$511	\$0	\$0.68	\$511	\$1,533	\$1,533	\$511	\$0.68	\$0	\$598	\$734	\$223
TC 50%		26	1	1	755	\$598	\$87	\$511	\$0	\$0.68	\$511	\$13,286	\$13,286	\$511	\$0.68	\$0		\$734	\$223
TC 60%	HH	9	1	1	755	\$717	\$87	\$630	\$0	\$0.83	\$630	\$5,670	\$5,643	\$627	\$0.83	(\$3)	\$714	\$734	\$107
TC 60%		23	1	1	755	\$717	\$87	\$630	\$0	\$0.83	\$630	\$14,490	\$14,490	\$630	\$0.83	\$0		\$734	\$104
TC 30%		3	2	2	900	\$431	\$111	\$320	(\$1)	\$0.35	\$319	\$957	\$960	\$320	\$0.36	\$0		\$885	\$565
TC 50%		30	2	2	900	\$717	\$111	\$606	\$0	\$0.67	\$606	\$18,180	\$18,180	\$606	\$0.67	\$0		\$885	\$279
TC 60%		32	2	2	900	\$861	\$111	\$750	\$0	\$0.83	\$750	\$24,000	\$24,000	\$750	\$0.83	\$0		\$885	\$135
TOTAL:		130			107,575							\$79,200	\$79,176					·	
AVG:					828				(\$0)	\$0.74	\$609			\$609	\$0.74	(\$0)	\$63	\$810	(\$200)
ANNUAL:												\$950,400	\$950,112						

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# Golden Bamboo Village III, Houston, HTC 9% #10124

INCOME		00.00						
INCOME POTENTIAL GROSS RENT				**************************************	<b>APPLICANT</b> \$950,400			
Secondary Income		Per Unit Per Month:	\$7.50	11,700	11,700	\$7.50	Per Unit Per Month	
Other Support Income:	•	rei Onit Fei Monti.	Ψ1.50	11,700	11,700	\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOM	E			\$961,812	\$962,100	ψ0.00	T er Offict er Month	
Vacancy & Collection Loss	% of Pote	ntial Gross Income:	-7.50%	(72,136)	(72,156)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental	Jnits or Conces	sions		0				
EFFECTIVE GROSS INCOM	≣			\$889,676	\$889,944			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.33%	\$365	0.44	\$47,462	\$45,500	\$0.42	\$350	5.11%
Management	5.00%	\$342	0.41	44,484	44,497	0.41	342	5.00%
Payroll & Payroll Tax	14.95%	\$1,023	1.24	133,020	127,400	1.18	980	14.32%
Repairs & Maintenance	7.60%	\$520	0.63	67,612	65,000	0.60	500	7.30%
Utilities	2.87%	\$197	0.24	25,545	30,500	0.28	235	3.43%
Water, Sewer, & Trash	4.82%	\$330	0.40	42,900	57,250	0.53	440	6.43%
Property Insurance	4.23%	\$290	0.35	37,651	25,480	0.24	196	2.86%
Property Tax 2.807	9.84%	\$674	0.81	87,578	88,776	0.83	683	9.98%
Reserve for Replacements	3.65%	\$250	0.30	32,500	32,500	0.30	250	3.65%
TDHCA Compliance Fees	0.58%	\$40	0.05	5,200	5,200	0.05	40	0.58%
Other: Supportive Services	2.31%	\$158	0.19	20,540	20,540	0.19	158	2.31%
TOTAL EXPENSES	61.20%	\$4,188	\$5.06	\$544,493	\$542,643	\$5.04	\$4,174	60.97%
NET OPERATING INC	38.80%	\$2,655	\$3.21	\$345,183	\$347,301	\$3.23	\$2,672	39.03%
DEBT SERVICE								
Oak Grove Capital				\$289,181	\$289,181			
City of Houston - HOME				\$0				
Additional Financing				\$0				
TOTAL DEBT SERVICE				289,181	289,181			
NET CASH FLOW				\$56,002	\$58,120			
AGGREGATE DEBT COVERAG	ERATIO			1.19	1.20			
RECOMMENDED DEBT COVER	AGE RATIO			l	1.20			
CONSTRUCTION COST								
<u>Description</u> <u>Facto</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	7.13%	\$8,538	\$10.32	\$1,110,000	\$1,110,000	\$10.32	\$8,538	6.94%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	11.48%	\$13,750	\$16.62	1,787,500	1,787,500	16.62	13,750	11.17%
Direct Construction	41.30%	\$49,461	\$59.77	6,429,970	6,727,731	62.54	51,752	42.03%
Contingency 5.79%	3.06%	\$3,660	\$4.42	475,762	475,762	4.42	3,660	2.97%
Contractor's Fees 14.009	7.82%	\$9,362	\$11.31	1,217,052	1,251,740	11.64	9,629	7.82%
Indirect Construction	7.68%	\$9,200	\$11.12	1,196,000	1,196,000	11.12	9,200	7.47%
Ineligible Costs	3.60%	\$4,317	\$5.22	561,242	561,242	5.22	4,317	3.51%
Developer's Fees 15.00%	6 11.22%	\$13,435	\$16.24	1,746,529	1,796,000	16.70	13,815	11.22%
Interim Financing	3.45%	\$4,133	\$4.99	537,242	537,242	4.99	4,133	3.36%
Reserves	3.26%	\$3,904	\$4.72	507,517	562,162	5.23	4,324	3.51%
TOTAL COST	100.00%	\$119,760.11	\$144.73	\$15,568,814	\$16,005,379	\$148.78	\$123,118	100.00%
Construction Cost Recap	63.65%	\$76,233	\$92.12	\$9,910,284	\$10,242,733	\$95.21	\$78,790	64.00%
SOURCES OF FUNDS						RECOMMENDED		
Oak Grove Capital	19.24%	\$23,038	\$27.84	\$2,995,000	\$2,995,000	\$2,995,000	Developer F	ee Available
City of Houston - HOME	7.26%	\$8,692	\$10.50	1,130,000	1,130,000	1,130,000	\$1,79	
Red Stone Equity	72.43%	\$86,746	\$104.83	11,276,991	11,276,991	11,276,991		ee Deferred
Deferred Developer Fees	3.88%	\$4,641	\$5.61	603,388	603,388	603,388		1%
Additional (Excess) Funds Reg'd	-2.80%	(\$3,358)	(\$4.06)	(436,565)	0	0		tive Cash Flow
TOTAL SOURCES	2.3070	(+0,000)	(755)	\$15,568,814	\$16,005,379	\$16,005,379	\$1,01	
				ψ.5,000,01-τ	ψ. 5,000,010	ψ. 0,000,010	<b>Ι</b> Ψ',Ο'	. ,

## MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Golden Bamboo Village III, Houston, HTC 9% #10124

DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook

Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$53.94	\$5,803,044
Adjustments				
Exterior Wall Finish	0.00%		\$0.00	\$0
Elderly	3.00%		1.62	174,091
9-Ft. Ceilings	3.00%		1.62	174,091
Roofing			0.00	0
Subfloor			1.33	143,433
Floor Cover			2.41	259,256
Breezeways	\$23.05		0.00	0
Balconies	\$23.05	6,890	1.48	158,792
Plumbing Fixtures	\$845	195	1.53	164,775
Rough-ins	\$420	260	1.02	109,200
Built-In Appliances	\$1,850	130	2.24	240,500
Exterior Stairs	\$1,900	12	0.21	22,800
Enclosed Corridors	\$44.02	23,148	9.47	1,019,071
Elevator:	\$81,175	2	1.51	162,350
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	199,014
Garages	\$30.00	0	0.00	O
Comm &/or Aux Bldgs	\$74.43	2,956	2.05	220,020
Other: fire sprinkler	\$2.25	110,531	2.31	248,695
SUBTOTAL			84.58	9,099,132
Current Cost Multiplier	0.99		(0.85)	(90,991
Local Multiplier	0.88		(10.15)	(1,091,896
TOTAL DIRECT CONSTRUC	TION COSTS	3	\$73.59	\$7,916,245
Plans, specs, survy, bld prmts	3.90%		(\$2.87)	(\$308,734
Interim Construction Interest	3.38%		(2.48)	(267,173
Contractor's OH & Profit	11.50%		(8.46)	(910,368
NET DIRECT CONSTRUCTION	ON COSTS		\$59.77	\$6,429,970

#### PROPOSED PAYMENT COMPUTATION

Oak Grove Capital	\$2,995,000	Amort	360
Int Rate	9.00%	DCR	1.19
		<u>,                                    </u>	
City of Houston - HOME	\$1,130,000	Amort	
Int Rate	1.00%	Subtotal DCR	1.19
П		1	
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.19
Additional Financing	\$0	Amort	
Int Rate	40	Subtotal DCR	1.19
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.19
City of Houston - HOME	<u>NOI:</u>	\$289,181 0	<u>-ICANT'S</u>
Oak Grove Capital City of Houston - HOME Additional Financing Additional Financing	- <u></u>	0 0	
City of Houston - HOME Additional Financing Additional Financing Additional Financing	_	0 0 0	
City of Houston - HOME Additional Financing Additional Financing	_	0 0	
City of Houston - HOME Additional Financing Additional Financing Additional Financing	_	0 0 0	360
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI	CE	0 0 0 \$289,181	
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI	CE \$2,995,000	0 0 0 \$289,181	360
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI	CE \$2,995,000	0 0 0 \$289,181	360
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI Oak Grove Capital Int Rate	\$2,995,000 9.00%	0 0 0 0 \$289,181	360 1.20
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI Oak Grove Capital Int Rate  City of Houston - HOME	\$2,995,000 9.00% \$1,130,000	0 0 0 0 \$289,181 Amort DCR	360 1.20
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI Oak Grove Capital Int Rate  City of Houston - HOME	\$2,995,000 9.00% \$1,130,000	0 0 0 0 \$289,181 Amort DCR	360 1.20
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI Oak Grove Capital Int Rate  City of Houston - HOME Int Rate	\$2,995,000 9,00% \$1,130,000 1,00%	0 0 0 0 \$289,181 Amort DCR	360 1.20 0 1.20
City of Houston - HOME Additional Financing Additional Financing Additional Financing TOTAL DEBT SERVI  Oak Grove Capital Int Rate  City of Houston - HOME Int Rate  Additional Financing Int Rate	\$2,995,000 9.00% \$1,130,000 1.00% \$0 0.00%	O O O S289,181  Amort DCR  Amort Subtotal DCR  Amort Aggregate DCR	360 1.20 0 1.20 0
City of Houston - HOME Additional Financing Additional Financing TOTAL DEBT SERVI Oak Grove Capital Int Rate  City of Houston - HOME Int Rate  Additional Financing	\$2,995,000 9,00% \$1,130,000 1,00%	0 0 0 0 0 \$289,181 Amort DCR Amort Subtotal DCR	360 1.20 0 1.20

0.00%

Amort

Aggregate DCR

1.20

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

Additional Financing

Int Rate

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GR	OSS RENT	\$950,400	\$969,408	\$988,796	\$1,008,572	\$1,028,744	\$1,135,816	\$1,254,033	\$1,384,553	\$1,687,763
Secondary Inco	me	11,700	11,934	12,173	12,416	12,664	13,983	15,438	17,045	20,777
Other Support I	Income:	0	0	0	0	0	0	0	0	0
Other Support I	Income:	0	0	0	0	0	0	0	0	0
POTENTIAL GR	OSS INCOME	962,100	981,342	1,000,969	1,020,988	1,041,408	1,149,799	1,269,471	1,401,598	1,708,540
Vacancy & Coll	ection Loss	(72,156)	(73,601)	(75,073)	(76,574)	(78,106)	(86,235)	(95,210)	(105,120)	(128,141)
Employee or Ot	ther Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GR	OSS INCOME	\$889,944	\$907,741	\$925,896	\$944,414	\$963,302	\$1,063,564	\$1,174,260	\$1,296,478	\$1,580,400
EXPENSES at	3.00%									
General & Adm	inistrative	\$45,500	\$46,865	\$48,271	\$49,719	\$51,211	\$59,367	\$68,823	\$79,785	\$107,224
Management		44,497	45386.8635	46,295	47,220	48,165	53,178	58,713	64,824	79,020
Payroll & Payro	II Tax	127,400	131,222	135,159	139,213	143,390	166,228	192,704	223,397	300,226
Repairs & Main	tenance	65,000	66,950	68,959	71,027	73,158	84,810	98,318	113,978	153,177
Utilities		30,500	31,415	32,357	33,328	34,328	39,796	46,134	53,482	71,875
Water, Sewer 8	k Trash	57,250	58,968	60,737	62,559	64,435	74,698	86,596	100,388	134,913
Insurance		25,480	26,244	27,032	27,843	28,678	33,246	38,541	44,679	60,045
Property Tax		88,776	91,439	94,182	97,008	99,918	115,833	134,282	155,669	209,206
Reserve for Rep	placements	32,500	33,475	34,479	35,514	36,579	42,405	49,159	56,989	76,588
TDHCA Compli	ance Fee	5,200	5,356	5,517	5,682	5,853	6,785	7,865	9,118	12,254
Other		20,540	21,156	21,791	22,445	23,118	26,800	31,069	36,017	48,404
TOTAL EXPENS	SES	\$542,643	\$558,477	\$574,778	\$591,558	\$608,833	\$703,145	\$812,203	\$938,326	\$1,252,933
NET OPERATIN	IG INCOME	\$347,301	\$349,264	\$351,118	\$352,856	\$354,470	\$360,418	\$362,057	\$358,153	\$327,466
DEBT S	ERVICE									
First Lien Financ	ing	\$289,181	\$289,181	\$289,181	\$289,181	\$289,181	\$289,181	\$289,181	\$289,181	\$289,181
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLO	W	\$58,120	\$60,083	\$61,937	\$63,675	\$65,288	\$71,237	\$72,876	\$68,971	\$38,285
DEBT COVERA	GE RATIO	1.20	1.21	1.21	1.22	1.23	1.25	1.25	1.24	1.13

#### HTC ALLOCATION ANALYSIS -Golden Bamboo Village III, Houston, HTC 9% #10124

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW	
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	
Acquisition Cost					
Purchase of land	\$1,110,000	\$1,110,000			
Purchase of buildings					
Off-Site Improvements					
Sitework	\$1,787,500	\$1,787,500	\$1,787,500	\$1,787,500	
Construction Hard Costs	\$6,727,731	\$6,429,970	\$6,727,731	\$6,429,970	
Contractor Fees	\$1,251,740	\$1,217,052	\$1,251,740	\$1,217,052	
Contingencies	\$475,762	\$475,762	\$475,762	\$475,762	
Eligible Indirect Fees	\$1,196,000	\$1,196,000	\$1,196,000	\$1,196,000	
Eligible Financing Fees	\$537,242	\$537,242	\$537,242	\$537,242	
All Ineligible Costs	\$561,242	\$561,242			
Developer Fees					
Developer Fees	\$1,796,000	\$1,746,529	\$1,796,000	\$1,746,529	
Development Reserves	\$562,162	\$507,517			
TOTAL DEVELOPMENT COSTS	\$16,005,379	\$15,568,814	\$13,771,975	\$13,390,055	

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$13,771,975	\$13,390,055
High Cost Area Adjustment	130%	6 130%
TOTAL ADJUSTED BASIS	\$17,903,568	\$17,407,072
Applicable Fraction	1009	6 100%
TOTAL QUALIFIED BASIS	\$17,903,568	\$17,407,072
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,611,321	\$1,566,636

Syndication Proceeds 0.6999 \$11,276,992 \$10,964,262

Total Tax Credits (Eligible Basis Method) \$1,611,321 \$1,566,636

Syndication Proceeds \$11,276,992 \$10,964,262

Requested Tax Credits \$1,611,321 Syndication Proceeds \$11,276,991

Gap of Syndication Proceeds Needed \$11,880,379

Total Tax Credits (Gap Method) \$1,697,537

Recommended Tax Credits 1,611,321

Syndication Proceeds \$11,276,991



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Costa Tarragona II, TDHCA Number 10125**

BASIC DEVELOPMENT INFORMATION											
Site Address: 224	0 N. Padre Isla	and Dr.				Developmen	nt #:	10125			
City: Cor	pus Christi	F	Region:	10		Population Serv	ed:	General			
County: Nue	eces	Z	ip Code:	78408		ion:	Urban				
HTC Set Asides:	□At-Risk □N	Ionprofit	USDA	□Rural Re	escue H7	TC Housing Activ	ity*:	NC			
HOME Set Asides:	$\Box$ CHDO	Preser	vation	General							
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO											
OWNER AND DEVELOPMENT TEAM											
Owner: Costa Tarragona II, Ltd.											
Owner Contact and	d Phone:	John D. B	ell, (361) 8	380-3220							
Developer:		Rofam En	terprises,	Inc.							
Housing General C	Contractor:	NRP Cont	ractors L.I	L.C.							
Architect:		Alamo Arc	chitects, In	ıc.							
Market Analyst:		Apartmen	t Market D	ata, L.L.C.							
Syndicator:		Red Stone	e Equity Pa	artners, Inc							
Supportive Service	es:	Communit	ty Housing	g Resource	Partners, In	c.					
Consultant and Co	ntact:	NRP Hold	ings, L.L.(	C., Debra G	uerrero						
		U	NIT/BUILD	ING INFOR	RMATION						
Unit Breakdown:	<u>30%</u> <u>40%</u> 5	50% 60%			Total Restric	cted Units:		96			
	5 0	44 47			Market Rate	Units:		0			
		<u> 2 BR                                  </u>	4 BR 5 BI		Owner/Emp	•		0			
	0 12	48 36	0 0			opment Units:		96			
Type of Building:						opment Cost*:		\$0			
☐ Duplex	✓ 5 units or r	•	ilding			Residential Buildi	ngs:	5			
☐ Triplex	☐ Detached				J	Total Units:		5			
Fourplex		om Occupan	су		HOME Low	Total Units.		5			
☐ Townhome	☐ Transitiona										
	*Note:	If Development C				completed.					
				<u>S INFORMA</u>	<u></u>						
			Applica Reque		Departmen Analysis*	t Amort	Term	Rate			
Competitive House	sing Tax Credit	Amount:	\$1,333,4		\$1,333,459		TCIIII	<u>rtato</u>			
HOME Activity Fu	and Amount:		\$500,0	000	\$500,000	0 0	0	0.00%			
HOME CHDO Op	erating Grant A	Amount:		\$0	\$0	0					
*Note: If an Underwriting Re	port has not been cor			ecommended for		edit amount recommend	ed is the Applic	ant Request			



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Costa Tarragona II, TDHCA Number 10125

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Hinojosa, District 20, NC Points: 0 US Representative: Ortiz, District 27, NC

TX Representative: Herrero, District 34, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Legrand Street Corridor Association, Jimmy Rodriguez

Letter Score: 24 S or O: S

The community needs quality affordable housing. Costa Tarragona II will serve those needs and spur

additional economic development.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a firm commitment from the City of Corpus Christi HOME for funding in the amount of \$700,000, or a commitment from a qualifying substitute source in an amount not less than \$700,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the City of Corpus Christi HOME in the amount of \$300,000, or a commitment from a qualifying substitute source in an amount not less than \$300,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# **Costa Tarragona II, TDHCA Number 10125**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 2		
Total # Monitored: 2		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	FD ON:
Competitive Housing Tax Credits: ✓ Score: 211 ☐ Meeting a Required Set-Aside	Credit Amount":	\$1,333,459
Recommendation: Recommended because without this award included, this sub-region's allo significant portion of their total targeted sub-regional allocation when tax of		
HOME Activity Funds:	Loan Amount:	\$500,000
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Auburn Square, TDHCA Number 10126**

				BAS	IC DEVEL	OPMENT	INFORMA1	ION				
Site Address: 1	1.35 acre	s E. of	2390						/elopmen	t #:	10126	
City: V	idor .			Region: 5				Popula	tion Serv	ed:	General	
County: C			Zip Code:	ip Code: 77662 Allocation:				on:	Rural			
HTC Set Asides:	□At-Ris	k <b>⊻</b> l	Nonpr	ofit [	USDA	$\square$ Rura	Rescue	HTC Hous	ing Activi	ty*:	NC	
HOME Set Asides: □CHDO □Preservation □General												
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO												
		g / tot					OPMENT TE					_    
Owner:			Au		Square, Lt		JI IVILINI IL	<u>.Aivi</u>				
Owner Contact a	and Phone	e:	Viv	ian L.	Ballou, (4	109) 727-5	987					
Developer:			Te	nder L	oving Ca	re Ctr. For	Children d	ba Legacy				
Housing Genera	l Contract	or:	NR	P Cor	ntractors L	L.C.						
Architect:			Ala	ımo Aı	rchitects,	Inc.						
Market Analyst:			Ар	artmei	nt Market	Data, L.L.	C.					
Syndicator:			Re	d Stor	ne Equity	Partners, I	nc.					
Supportive Serv	ices:		Te	nder L	oving Ca	re Ctr. For	Children d	ba Legacy C	Com			
Consultant and	Contact:		NR	P Hole	dings L.L.	.C., Debra	Guerrero					
				<u>l</u>	JNIT/BUIL	DING INF	ORMATIO	<u>N</u>				
Unit Breakdown	30%	<u>40%</u>	<u>50%</u>	60%			Total Re	estricted Uni	ts:		80	
	5	0	35	40			Market	Rate Units:	0			
	<u>Eff</u>	<u>1 BR</u>	<u> 2 BR</u>	<u>3 BR</u>	4 BR 5 E	<u>BR</u>	Owner/E	Employee U	nits:		0	
	0	12	44	24	0 (	)		evelopment			80	
Type of Building	:							evelopment			\$0	
☐ Duplex	<b>✓</b> 5 u	nits or	more	per bu	uilding			of Resident		ngs:	7	
☐ Triplex	☐ De	tached	l Resid	dence				High Total U			24	
☐ Fourplex	☐ Sin	igle Ro	om O	ccupa	ncy		HOME I	Low Total U	nits:		4	
☐ Townhome	☐ Tra	ansitior	nal									
		*Note:	: If Deve	lopment	Cost = \$0, an	Underwriting I	Report has not b	peen completed.				╝
					FUNDIN	ig infori	MATION					
					Appli		Departi			_		
Competitive Ho	usina Ta	c Cradi	it Amo	unt.	Requ \$1,102		Analysi \$1,102		Amort	Term	Rate	
HOME Activity	•		it Airic	orit.	\$500		,	0,000	0	0	0.00%	
HOME CHDO			Δμοι	ınt <sup>.</sup>	ΨΟΟΟ	\$0	φοσι	\$0	5	O	0.0070	
					application is		d for an award		recommende	ed is the Applic	cant Request	
*Note: If an Underwriting	Report has n	ot been c	ompleted			recommende ancial Feasibili		tne credit amount	recommende	ea is the Applic	cant Request	1



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Auburn Square, TDHCA Number 10126**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Williams, District 4, S Points: 7 US Representative: Brady, District 8, NC

TX Representative: Hamilton, District 19. S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Ray Long, Mayor, City of Vidor Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Azalea Garden Club, S, Margie S. Brown, Secretary

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a firm commitment from the Southeast Texas Regional Planning Commission/Orange Regional HOME Consortium for funding in the amount of \$530,000, or a commitment from a qualifying substitute source in an amount not less than \$530,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the Southeast Texas Regional Planning Commission/Orange Regional HOME Consortium in the amount of \$420,000, or a commitment from a qualifying substitute source in an amount not less than \$420,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Auburn Square, TDHCA Number 10126**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 204 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$1,102,290
Recommendation: Has a competitive score within the Hurricane Ike counties		
HOME Activity Funds:	Loan Amount:	\$500,000
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Regues	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Ventana Pointe, TDHCA Number 10128**

BASIC DEVELOPMENT INFORMATION											
Site Address: Re	ed Oak Dr. & Butterfi	eld Rd.			Development #:	10128					
City: Ho	ouston	Region:	6	Pop	oulation Served:	Elderly					
County: Ha	arris	Zip Code:	77090		Allocation:	Urban					
HTC Set Asides:	□At-Risk □Nonp	rofit USDA	□Rural F	Rescue HTC H	ousing Activity*:	NC					
HOME Set Asides	s: CHDO	Preservation	□General								
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO											
		OWNER AN	D DEVELOR	PMENT TEAM							
Owner:	Ve	entana Pointe, Ltd	d.								
Owner Contact a	nd Phone: Mo	onique Allen, (21	4) 236-370 <sup>-</sup>	1							
Developer:	UF	PCDC Texas, Inc	<b>).</b>								
Housing General	Contractor: NF	RP Contractors, L	L.C.								
Architect:	Ala	amo Architects, I	nc.								
Market Analyst:	Ар	artment Market	Data, L.L.C								
Syndicator:	Re	ed Stone Equity F	Partners								
Supportive Service	ces: UF	PCDC Texas, Inc	<b>).</b>								
Consultant and C	Contact: NF	RP Holdings, L.L.	.C., Debra (	Guerrero							
		<u>UNIT/BUILI</u>	DING INFO	RMATION							
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u>	60%		Total Restricted	Units:	96					
	5 0 43	48		Market Rate Uni	ts:	0					
	Eff 1 BR 2 BR	3 BR 4 BR 5 B	<u> </u>	Owner/Employee	r/Employee Units:						
	0 48 48	0 0 0	1	Total Developme		96					
Type of Building:	<u></u>			Total Developme		\$0					
☐ Duplex	✓ 5 units or more			Number of Resid	<del>-</del>	4 0					
☐ Triplex	☐ Detached Resi			HOME High Tota HOME Low Tota		0					
<ul><li>☐ Fourplex</li><li>☐ Townhome</li></ul>	<ul><li>☐ Single Room C</li><li>☐ Transitional</li></ul>	occupancy		THOME LOW TOLO	ar Ormo.	ŭ					
		elopment Cost = \$0, an	Underwriting Re	port has not been comple	ted.						
		FUNDIN	G INFORM	ATION							
		Applio		Department							
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,232,530 \$0											
HOME Activity F	J	Ψ1,202,	\$0	\$0	0 0	0.00%					
•	Operating Grant Amo	unt:	\$0	\$0							
			recommended for	or an award, the credit am	nount recommended is the Appl	licant Request					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Ventana Pointe, TDHCA Number 10128**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Whitmire, District 15, NC Points: 0 US Representative: Jackson Lee, District 18, NC

TX Representative: Harless, District 126, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

N, David B. Turkel, Director, Harris County

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Cali-Hafer/Red Oak Neighborhood Assoc., Gerard Wilder Letter Score: 24 S or O: S

There is a need for safe, decent, affordable housing in the area.

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Ventana Pointe, TDHCA Number 10128**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 178 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Meadow Vista, TDHCA Number 10130

BASIC DEVELOPMENT INFORMATION											
Site Address: White Settlement Rd. (1/4 mile E. of FM 730)  Development #:	10130										
City: Weatherford Region: 3 Population Served:	Elderly										
County: Parker Zip Code: 76087 Allocation:	Rural										
HTC Set Asides: □At-Risk □Nonprofit □USDA □Rural Rescue HTC Housing Activity*:											
HOME Set Asides: □CHDO □Preservation ☑General											
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO											
OWNER AND DEVELOPMENT TEAM											
Owner: Weatherford Meadow Vista Apartments, L.P.											
Owner Contact and Phone: Justin MacDonald, (830) 257-5323											
Developer: Weatherford Meadow Vista Builders, L.L.C.											
Housing General Contractor: G.G. MacDonald, Inc.											
Architect: Archon Corporation											
Market Analyst: Mark C. Temple & Associates, L.L.C.											
Syndicator: Alliant Capital, LTD	Alliant Capital, LTD										
	J.C. Ventures, L.L.C.										
Consultant and Contact: N/A,											
· · · · · · · · · · · · · · · · · · ·											
<u>UNIT/BUILDING INFORMATION</u>											
Unit Breakdown: 30% 40% 50% 60% Total Restricted Units:	80										
4 0 68 8 Market Rate Units:	0										
Eff 1 BR 2 BR 3 BR 4 BR 5 BR Owner/Employee Units:	0										
0 40 40 0 0 0 Total Development Units:  Type of Building:  Total Development Cost*: \$8,	80 8,630,858										
Must and Decided Bullion	20										
<ul><li>□ Duplex</li><li>□ Triplex</li><li>□ Detached Residence</li><li>□ Triplex</li><li>□ Detached Residence</li><li>Number of Residential Buildings:</li><li>HOME High Total Units:</li></ul>	0										
✓ Fourplex ☐ Single Room Occupancy HOME Low Total Units:	12										
☐ Townhome ☐ Transitional											
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.											
FUNDING INFORMATION											
Applicant Department											
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$896,376 \$895,498											
	2.00%										
HOME CHDO Operating Grant Amount: \$0 \$0											
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant F	Request										



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Meadow Vista, TDHCA Number 10130

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Estes, District 30, NC Points: 0 US Representative: Granger, District 12, NC

TX Representative: King, District 61, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Center of Hope Parker County, S, Paula Robinson, Executive Director Parker County Committee on Aging, S, Glenda Webb, Executive Director

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review and acceptance, by commitment, of appropriate zoning of the subject property for multifamily residential development.
- 2. By Commitment Notice Receipt, review and acceptance, of a commitment from Capital Area Housing Finance Corporation for the proposed \$270,000 loan with terms of financing, including interest rate, term and amortization period.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that all ESA recommendations regarding asbestos abatement, the on-site septic system, and the on-site pole-mounted transformer have been followed, and that any subsequent recommendations resulting from testing for asbestos or PCB have been implemented.
- 4. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the tax credit allocation may be warranted.
- 5. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$270,000, or a commitment from a qualifying substitute source in an amount not less than \$270,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Weatherford and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Weatherford in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 6. Receipt of a firm commitment of funding from the Texas Department of Housing and Community Affairs for \$500,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$500,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

# Development Information, Public Input and Board Summary

## Meadow Vista, TDHCA Number 10130

# COMPLIANCE EVAULATION SUMMARY: ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 23 Total # Monitored: 19

RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASE	D ON:
Competitive Housing Tax Credits: ✓ Score: 210 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$895,498
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funda:	Loan Amount:	\$500,000
HOME Activity Funds:	Loan Amount.	\$500,000
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

#### Real Estate Analysis Division Underwriting Report

REPORT DA	ATE: 06/23/10	PROGRAM:	HTC 9% / HOME	FILE NUME	BER: <b>10130</b>	
			DEVELOPMENT			
			Meadow Vista			
Location:	White Settlement Ro	d. (1/4 mile east o	f FM 730)		Region: 3	

City: Weatherford County: Parker Zip: 76087 QCT DDA

Key Attributes: Elderly, New Construction, Rural

#### **ALLOCATION**

		REQUEST		RECOMMENDATION				
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term	Lien Position	
HOME Activity Funds	\$500,000	2.00%	30/30	\$500,000	2.00%	30/18	2nd	
Housing Tax Credit (Annual)	\$896,376			\$895,498				

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, by commitment, of approval of appropriate zoning of the subject property for multifamily residential development.
- 2 By Commitment Notice Receipt, review, and acceptance of a commitment from Capital Area Housing Finance Corporation for the proposed \$270,000 loan with terms of financing, including interest rate, term and amortization period.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that all ESA recommendations regarding asbestos abatement, the on-site water well, the on-site septic system, and the on-site pole-mounted transformer have been followed, and that any subsequent recommendations resulting from testing for asbestos or PCB have been implemented.
- 4 Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.

#### SALIENT ISSUES

	TDHCA SET-ASIDES for LURA	
Income Limit	Rent Limit	Number of Units
30% of AMI	30% of AMI	4
50% of AMI	50% of AMI	68
60% of AMI	60% of AMI	8

printed: 6/22/2010

#### STRENGTHS/MITIGATING FACTORS

#### WEAKNESSES/RISKS

- The principal of the Applicant has experience developing and managing 2,096 HTC units in Texas.
- The development will be located in a good location with good visibility and good access.
- Between 2000 and 2009 the senior population increased almost 43% and senior households by almost 36% in the subject market.
- Overall occupancy in the Primary Market Area is 94.5%.
- Proposed rents are on average 37% below market rents.

#### PREVIOUS UNDERWRITING REPORTS

No previous reports.

#### **DEVELOPMENT TEAM**

**OWNERSHIP STRUCTURE** 

#### Weatherford Meadow Vista Apartments, L.P. (A to be formed Texas Limited Partnership)

Weatherford Meadow Vista GP, L.L.C. General Partner

> T. Justin MacDonald 100%

tjmacdonald@macdonald-companies.com

.01%

T. Justin MacDonald

Initial Limited Partner 99.99%

CONTACT

Contact: Justin MacDonald

Email:

Phone:

(830) 257-5323

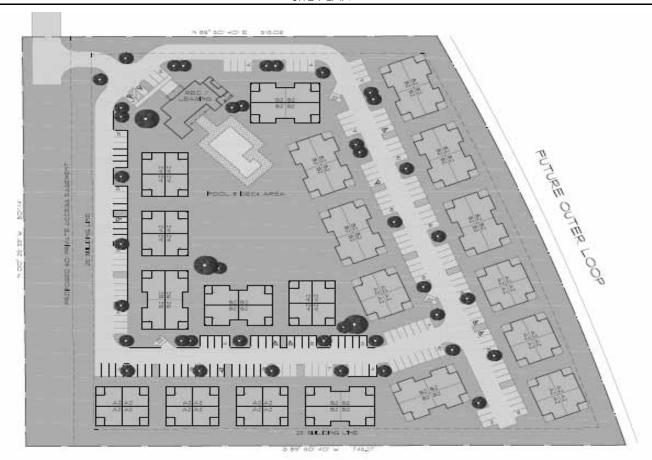
Fax: (830) 257-3168

#### IDENTITIES of INTEREST

 The Applicant, Developer, General Contractor, and supportive services provider are related entities. These are common relationships for HTC-funded developments.

#### PROPOSED SITE

SITE PLAN



SITE PLAN

MEADOW VISTA

MACDONALD COMPANIES

WEATHERFORD, TEXAS



#### **BUILDING CONFIGURATION**

Building Type	Α	В					
Floors/Stories	1	1					Total Buildings
Number	10	10					20

BR/BA	4	SF		Units									Total Units	Total SF
1 1		814	4										40	32,560
2 1	.5	1,043		4									40	41,720
Units p	er l	Building	4	4									80	74,280

	SITE ISSUES						
	Scattered site? Within 100-yr floodplain? Needs to be re-zoned? ed both A Agricultural and SF-8.4. The ifamily MF-1, which allows for the prop						
	TDHCA SITE INSPECTION						
Inspector: TDRA Staff Overall Assessment:  Excellent Acceptable Surrounding Uses: North: Single Family Residential/Sing South: Undeveloped / Single Family		Date: 4/23/2010  Poor Unacceptable  eloped / Single Family Residential eloped					
HIC	SHLIGHTS of ENVIRONMENTAL REPO	ORTS					
Provider: Alpha testing, Inc.  Recognized Environmental Concerns (RECs) and Other Concerns:  "If the on-site structures are scheduled for renovation or demolition, a comprehensive asbestos survey must be performed by a State of Texas licensed and EPA accredited asbestos inspector in accordance with Texas Asbestos Health Protection Rules and the EPA's NESHAP regulation (40 CFR Part 61) prior to the initiation of renovation or demolition in activities." (p. 3)  "If the on-site water well is not intended for future use, ALPHA recommends the water well be plugged and abandoned in accordance with 16 Texas Administrative Code (T AC) Chapter 76." (p. 3)  "If the on-site septic tank system is encountered during future Site development activities and is not intended for future use, ALPHA recommends the septic tank system be closed and abandoned in accordance with local, state and federal regulations." (p. 3)  "If the on-site pole-mounted transformer is planned for removal/disposal, and is not owned by a third-party utility company, the transformer should be assumed to be polychlorinated biphenyl (PCB)-containing until testing proves otherwise. PCB-containing transformers should be disposed in accordance to local, state and federal regulations." (p. 3)  Any funding recommendation will be subject to the following conditions:  Receipt, review, and acceptance, by Cost Certification, of documentation that all ESA recommendations regarding asbestos abatement, the on-site water well, the on-site septic system, and the on-site pole-mounted transformer have been followed, and that any subsequent recommendations resulting from testing for asbestos or PCB have been implemented.							
	MARKET ANALYSIS						
The original market study submitted defined and did not conform to the 2010 still did not satisfy the requirem	•	ont radius  y Market Area that was not clearly evised market study submitted June 10, 10 establishes a PMA defined by twelve					

	ELIGIBLE HOUSEHOLDS BY INCOME										
	Parker County Income Limits										
HH 30% of AMI 40% of AMI 50% of AMI 60%						60% of	AMI				
size	min	max	min	in max min max		min	max				
1	\$8,904	\$13,850			\$14,832	\$23,100	\$17,808	\$27,720			
2	\$8,904	\$15,850			\$14,832	\$26,400	\$17,808	\$31,680			
3					\$17,808	\$29,700					
4											
5											
6											

AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA									
File #	Development	Туре	Target Population	Comp Units	Total Units				
	Proposed, Under Construction, and Unstabilized Comparable Developments								
060419	Gardens of Weatherford	new	senior	76	76				
	Stabilized Affordable Developments in PMA (pre-2006)								
	Total Properties ( pre-2006 )	5	Tot	al Units	396				

Proposed, Under Construction, and Unstabilized Comparable Supply:

The Market Analyst reports that there are no unstabilized comparable developments in the PMA, and that Gardens of Weatherford (#060419), a 2006 tax exempt bond project, "never materialized due to lack of financing." However, Gardens of Weatherford is still an active application currently under consideration for a TCAP award; it must therefore be considered in determining the capture rate for the subject PMA.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	not provided	36,734
Target Households in the Primary Market Area	13,987	14,128
	· ·	
Potential Demand from the Primary Market Area	3,989	3,366
Potential Demand from Other Sources	0	0
GROSS DEMAND	3,989	3,366
Subject Affordable Units	80	80
Unstabilized Comparable Units	0	76
RELEVANT SUPPLY	80	156
	•	
Relevant Supply : Gross Demand = GROSS CAPTURE RATE	2.0%	4.6%

#### Demand Analysis:

The Market Analyst identifies Gross Demand for 3,989 units based on income-eligible senior households; this indicates a Gross Capture Rate of 2.0% for the subject 80 units.

The Market Analyst's calculations are based on demographic data from Claritas. The underwriting analysis is based on Ribbon Demographics HISTA data. While this is also sourced from Claritas data, the HISTA report provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, the HISTA report indicates a lower concentration of senior households in the target income range. The Underwriter calculates Gross Demand for 3,366 units, resulting in a Gross Capture Rate of 4.6% for a total Relevant Supply of 156 units.

The maximum Gross Capture Rate for developments targeting senior households is 10%; the analysis indicates sufficient demand to support the proposed development.

PMA DEMAND by UNIT TYPE										
			Marke	t Analyst			Underwriter			
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		1198	4	0	0%		485	4	0	1%
1 BR/50%		2229	28	0	1%		845	28	0	3%
1 BR/60%		2614	40	0	2%		438	8	33	9%
2 BR/50%		2262	40	0	2%		627	40	43	13%

#### Primary Market Occupancy Rates:

The market study reports occupancies of 95% and 98% at two existing HTC properties in Weatherford with a combined 292 units; and overall occupancy of 94.5% for a total of 992 multifamily units in the market area. (p. VII-7)

#### Absorption Projections:

The market study reports absorption of 179 units per year over six years, but this is only general absorption data on overall rental units, including single family homes. There is little data available on multifamily absorption. The most recent tax credit development in Weatherford was built in 2003. (p. VII-8)

#### Market Impact:

"Demographic trends were very strong between 2000 and 2009. Within the Weatherford Market Area, senior population increased by almost 34 percent and senior households by more than 21 percent. Future trends for the Weatherford Market Area indicate senior population will increase by almost 29 percent and senior households by almost 20 percent between 2009 and 2014 ... The subject development will not affect the trends of the other HTC apartment projects located in the market area." (p. XI-1)

#### Comments:

The market analysis indicates sufficient demand to support a funding recommendation.

	OPERATING PROFORMA ANALYSIS								
Income:	Number of Revisions:	1	Date of Last Applicant Revision:	5/7/2010					
The Applicant's and Underwriter's projected rents collected per unit were calculated by subtracting tenant-paid utility allowances as of 1/1/2009, maintained by the Housing Authority of Weatherford, from the lesser of the 2009 tax credit or HOME program gross rent limits. Tenants will be required to pay electric, water, and sewer costs. Rent limits increased approximately 2.6% in 2010. The use of 2010 rent limits by the Underwriter and Applicant would increase DCR to 1.22 and 1.26, respectively, and would not materially change the analysis, nor affect the recommended tax credits.  The Applicant's secondary income and vacancy and collection loss assumptions are in line with current TDHCA underwriting guidelines.									
Expenses:	Number of Revisions:	0	Date of Last Applicant Revision:	N/A					
estimate howeve specifica estimate from the	Expenses: Number of Revisions: 0 Date of Last Applicant Revision: N/A  The Applicant's total annual operating expense projection at \$4,030 per unit is within 5% of the Underwriter's estimate of \$4,106, derived from the TDHCA database, and third-party data sources. The Applicant's budget however has one line item estimate that deviates significantly when compared to the Underwriter's estimate; specifically, utilities, which are 28% higher than the Underwriter's estimate. However, when the Applicant's estimate of \$24.5K is compared to both the Underwriter's estimate of \$19K (derived from the utility allowances from the Housing Authority of Weatherford) and the database average of \$29.4K, the Applicant's estimate is in line with the available data points, and can be considered reasonable.								

#### Conclusion:

The Applicant's effective gross income, operating expenses, and net operating income are all within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.17, which is within the Department's DCR guideline of 1.15 to 1.35. Additionally, the Applicant's expense to income ratio at 61.95% is within the Department's acceptable guidelines.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expenses and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

	ACQUISITION INFO	RMATION							
	ASSESSED VA								
Land Only: 128.51 acres Existing Buildings: Total Assessed Value: 1 acre: Total Prorata: 8 acres	\$2,056,160 \$0 \$2,056,160 \$16,000 \$128,000	Tax Year: Valuation by: Tax Rate:	2009 Parker C 2.4574	CAD					
	EVIDENCE of PROPER	TY CONTROL							
Type: Commercial Contract - Contract Expiration: 8/16	Unimproved Property	gh Board Date?	Acreage:	8 No					
Acquisition Cost: \$460,000		_	<del>_</del>						
Seller: Parker Pearson, LP	· · · · · · · · · · · · · · · · · · ·								
CONSTRUCTION COST ESTIMATE EVALUATION									
COST SCHEDULE Number of Revisions: 0 Date of Last Applicant Revision: N/A  Acquisition Value: The site cost of \$57,500 per acre is assumed to be reasonable since the acquisition is an arm's-length transaction.  Sitework Cost: The Applicant's proposed total site work cost of \$8,988 per unit is within the Department's guidelines, therefore no further third party substantiation is required.									
The Applicant's direct constructions Residential Cost Handbook-dedevelopment proposed in Big Crossing, utilizes the same unit construction cost per square funderwriter considers this cost percentage of masonry exteri	Direct Construction Cost:  The Applicant's direct construction cost estimate is \$335K or 7% lower than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. Of note, the Underwriter evaluated a nearly identical development proposed in Big Spring by an affiliate of the Applicant. The Big Spring development, Comanche Crossing, utilizes the same unit floor plans, but is slightly smaller at 68 units. The Underwriter's estimated direct construction cost per square foot for Comanche Crossing was \$58.68 compared to \$61.75 for the Subject. The Underwriter considers this cost differential reasonable based on the fact that the Subject proposes a higher percentage of masonry exterior than Comanche Crossing, and because the local multiplier in effect for the Subject is higher than the multiplier used for Comanche Crossing.								

However, while the Underwriter's direct cost estimate for the Subject is higher than the previously evaluated Comanche Crossing, the Applicant's cost estimates show the opposite trend. The Applicant proposes direct cost per square foot of \$57.24 for the Subject as compared to \$59.74 for Comanche Crossing. While this is counter to the Underwriter's conclusion, the Underwriter considers the Applicant's estimates reasonable based on the assumption that the Subject's location near the Dallas/Ft. Worth metroplex may lead to cost savings that Comanche Crossing's in Big Spring may not benefit from.

#### Contingency & Fees:

The Applicant's eligible developer fees exceeds 15% of the Applicant's adjusted eligible basis by \$7,500; therefore the eligible portion of the Applicant's contractor and developer fees must be reduced by the same amount.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a rural area.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$7,653,832 supports annual tax credits of \$895,498. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		FINANC	CING STRUC	TURE				
SOURCES &	USES Number of Rev	visions: Nor	ne [	Date of Las	t Applica	ınt Revisio	on: N	/A
Source:	Alliant Mortgage Co.	, Inc.		Type:	Interim t	to Perma	nent Finaı	ncing
on a 30 y basis poii approxim	\$5,104,921 \$1,664,256  In loan will have a variety amortization with the sabove the 10-year mately 7.62%. The lend effects an interest rate	an 18 year term. Th Treasury Bill. The ra er is projecting the	ne interest ro ite, if set at t	ne plus 350 ate will be k	oased on the comi	a spread	d of appro would ha	oximately 400 ve been
Source:	TDHCA HOME Loan			Туре:	Interim t	to Perma	nent Finaı	ncing
Permanent: Comments:	\$500,000	Interest Rate:	2.0%	✓	Fixed	Amort:	360	months
The Appli	cant has requested th	is interim-to-perma	inent HOME	loan that v	vill be in o	a second	lien posit	ion.
Source:	Capital Area Housing	g Finance Corp.		Туре:	Interim Fi	inancing		
Principal:	\$270,000	Interest Rate:	AFR	_	Fixed	Term:	TBD	months
Principal: \$270,000 Interest Rate: AFR Fixed Term: TBD months  Comment:  The Applicant has applied for this loan but has not received a commitment from the subject lender. The requested terms are a loan at or below AFR for a term of 12 months or placement in service, whichever is longer. Accordingly, "By Commitment Notice - Receipt, review, and acceptance of a commitment from Capital Area Housing Finance Corporation for the proposed \$270,000 loan with terms of financing, including interest rate, term and amortization period" is a condition of this report.  Of note, the interim period interest on this loan was not needed to substantiate the Applicant's claimed eligible interim interest.								

Source:	Mark Stevenson		Туре:	Interim Financing
Principal:	\$175,000	Interest Rate: 8.0		Fixed Term: 24 months
Comments: A comm	itment for this loan was	interim period interest o	mature at conv	rersion of the primary debt to the not needed to substantiate the
Source:	Alliant Capital, Ltd.		Туре:	Syndication
Proceeds:	\$6,274,003	Syndication Rate:	70%	Anticipated HTC: \$896,376
Amount:	\$192,599		Туре:	Deferred Developer Fees
		CONCLU	JSIONS	
The Appl \$6,466,60	02 in gap funds. Based	nent cost estimate less the	cation terms, a t	coans of \$2,164,256 indicates the need for tax credit allocation of \$923,893 annually redit allocations are:
Al	location determined by	v eligible basis:		\$895,498
	ocation determined by	_		\$923,893
	ocation requested by			\$896,376
		ined by the eligible basis 7,862 at a syndication rate		\$895,498 is recommended resulting in ax cre <b>dit d</b> ollar.
funds. D		d contractor fees in this a		ed for \$198,740 in additional permanent to be repayable from development
		elow the 221 (d) (3) limit for cost based on the numb		a addition, the HOME award is below the to total units.
Underwriter	:	D.P. Burrell		Date: June 23, 2010
Manager o	f Real Estate Analysis:	D.F. Duncii		Date: June 23, 2010
=		Audrey Martin		

Brent Stewart

Date:

June 23, 2010

Director of Real Estate Analysis:

#### **UNIT MIX/RENT SCHEDULE**

Meadow Vista, Weatherford, HTC 9% / HOME #10130

LOCATION DATA						
CITY:	Weatherford					
COUNTY:	Parker					
SUB-MARKET:						
PROGRAM REGION:	3					
RURAL RENT USED:						
IREM REGION:						

WeauOW VI								
UNIT DISTRIBUTION								
# Beds # Units % Total								
Eff			I					
1	40	50.0%	I					
2	40	50.0%	I					
3			I					
4			I					
TOTAL	80	100.0%	l					
			_					

,								
Other Unit Desgination								
PI	ROGRAMS	<b>3</b> :	HOME					
Rent Limit	Eff	1	2	3	4	Total Units		
LH	\$577	\$618	\$742	\$858	\$957	16		
MISC	#N/A	#N/A	#N/A	#N/A	#N/A			
MISC	#N/A	#N/A	#N/A	#N/A	#N/A			

OTHER	OTHER ASSUMPTIONS							
DEVELOPMENT ACTIVITY:	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	130%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:	9.00%							

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UNIT DESCRIPTION					PROG	RAM RENT	LIMITS		APPLICAN	NT RENTS	<b>3</b>		TDHCA RE	ENTS		OTHER UNIT DESIGNATIO N		T RENTS
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	_	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	HOME	Market Rent	TDHCA Savings to Market
TC 30%	LH / 30% AMI	4	1	1	814	\$371	\$95	\$277	(\$1)	\$0.34	\$276	\$1,104	\$1,106	\$277	\$0.34	\$0	\$618	\$801	\$525
TC 50%	LH / 50% AMI	12	1	1	814	\$618	\$95	\$524	(\$1)	\$0.64	\$523	\$6,276	\$6,282	\$524	\$0.64	\$0	\$618	\$801	\$278
TC 50%		16	1	1	814	\$618	\$95	\$524	(\$1)	\$0.64	\$523	\$8,368	\$8,376	\$524	\$0.64	\$0		\$801	\$278
TC 60%		8	1	1	814	\$742	\$95	\$648	(\$1)	\$0.79	\$647	\$5,176	\$5,180	\$648	\$0.80	\$0		\$801	\$154
TC 50%		40	2	1.5	1,043	\$742	\$122	\$621	(\$2)	\$0.59	\$619	\$24,760	\$24,820	\$621	\$0.59	\$0		\$1,005	\$385
TOTAL:		80			74,280							\$45,684	\$45,764						
AVG:					929				(\$1)	\$0.62	\$571			\$572	\$0.62	\$0	\$124	\$903	(\$331)
ANNUAL:												\$548,208	\$549,168						

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Meadow Vista, Weatherford, HTC 9% / HOME #10130

			,					
	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT			045.00	\$549,168	\$548,208	045.00		
Secondary Income	Per	Unit Per Month:	\$15.00	14,400	14,400	\$15.00	Per Unit Per Month	
Other Support Income: POTENTIAL GROSS INCOME				\$563,568	\$562,608	\$0.00	Per Unit Per Month	
Vacancy & Collection Loss	% of Potential	I Gross Income:	-7.50%	(42,268)	(42,192)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Unit	s or Concessions	S		0	, , ,			
EFFECTIVE GROSS INCOME				\$521,300	\$520,416			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.58%	\$364	0.39	\$29,104	\$26,250	\$0.35	\$328	5.04%
Management	5.00%	\$326	0.35	26,065	20,816	0.28	260	4.00%
Payroll & Payroll Tax	15.96%	\$1,040	1.12	83,198	78,740	1.06	984	15.13%
Repairs & Maintenance	9.01%	\$587	0.63	46,968	42,100	0.57	526	8.09%
Utilities	3.67%	\$239	0.26	19,140	24,500	0.33	306	4.71%
Water, Sewer, Trash	5.96%	\$388	0.42	31,073	32,000	0.43	400	6.15%
Property Insurance	3.36%	\$219	0.24	17,498	17,600	0.24	220	3.38%
Property Tax 2.45747	8.55%	\$557	0.60	44,586	49,500	0.67	619	9.51%
Reserve for Replacements	3.84%	\$250	0.27	20,000	20,000	0.27	250	3.84%
TDHCA Compliance Fees	0.61%	\$40	0.04	3,200	3,200	0.04	40	0.61%
Other: Supportive Services	1.47%	\$96	0.10	7,680	7,680	0.10	96	1.48%
TOTAL EXPENSES	63.02%	\$4,106	\$4.42	\$328,514	\$322,386	\$4.34	\$4,030	61.95%
NET OPERATING INC	36.98%	\$2,410	\$2.60	\$192,787	\$198,030	\$2.67	\$2,475	38.05%
DEBT SERVICE								_
Alliant Mortgage Co, Inc.				\$146,541	\$146,538			
TDHCA HOME Loan				\$22,177	\$22,175			
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				168,718	168,713			
NET CASH FLOW				\$24,069	\$29,317			
AGGREGATE DEBT COVERAGE R	ATIO			1.14	1.17			
RECOMMENDED DEBT COVERAG	E RATIO			L	1.17			
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	5.13%	\$5,750	\$6.19	\$460,000	\$460,000	\$6.19	\$5,750	5.33%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	7.46%	\$8,363	\$9.01	669,000	669,000	9.01	8,363	7.75%
Direct Construction	51.16%	\$57,337	\$61.75	4,586,965	4,252,030	57.24	53,150	49.27%
Contingency 4.68%	2.74%	\$3,076	\$3.31	246,052	246,052	3.31	3,076	2.85%
Contractor's Fees 13.11%	7.68%	\$8,612	\$9.27	688,945	688,945	9.27	8,612	7.98%
Indirect Construction	4.02%	\$4,506	\$4.85	360,500	360,500	4.85	4,506	4.18%
Ineligible Costs	4.57%	\$5,119	\$5.51	409,525	409,525	5.51	5,119	4.74%
Developer's Fees 14.39%	11.22%	\$12,573	\$13.54	1,005,826	1,005,826	13.54	12,573	11.65%
Interim Financing	4.90%	\$5,487	\$5.91	438,980	438,980	5.91	5,487	5.09%
Reserves	1.12%	\$1,250	\$1.35	100,000	100,000	1.35	1,250	1.16%
TOTAL COST	100.00% \$	112,072.41	\$120.70	\$8,965,793	\$8,630,858	\$116.19	\$107,886	100.00%
Construction Cost Recap	69.05%	\$77,387	\$83.35	\$6,190,962	\$5,856,027	\$78.84	\$73,200	67.85%
SOURCES OF FUNDS						RECOMMENDED	=	
Alliant Mortgage Co, Inc.	18.56%	\$20,803	\$22.41	\$1,664,256	\$1,664,256	\$1,664,256	Developer F	ee Available
TDHCA HOME Loan	5.58%	\$6,250	\$6.73	500,000	500,000	500,000	\$998	3,326
HTC Syndication Proceeds	69.98%	\$78,425	\$84.46	6,274,003	6,274,003	6,267,862	% of Dev. F	ee Deferred
Deferred Developer Fees	2.15%	\$2,407	\$2.59	192,599	192,599	198,740	20	)%
Additional (Excess) Funds Req'd	3.74%	\$4,187	\$4.51	334,935	0	(0)	15-Yr Cumula	tive Cash Flow
		· , -	ψ	55.,555				
TOTAL SOURCES		. , .	<b>V</b> 1.0.	\$8,965,793	\$8,630,858	\$8,630,858	\$500	

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Meadow Vista, Weatherford, HTC 9% / HOME #10130

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$67.60	\$5,021,016
Adjustments				
Exterior Wall Finish	6.00%		\$4.06	\$301,261
Elderly	3.00%		2.03	150,630
9-Ft. Ceilings	3.75%		2.53	188,288
Roofing			0.00	0
Subfloor			(2.48)	(184,214)
Floor Cover			3.14	233,091
Breezeways	\$23.05	0	0.00	0
Balconies	\$20.78	10,123	2.83	210,364
Plumbing Fixtures	\$1,015	(80)	(1.09)	(81,200)
Rough-ins	\$445	0	0.00	0
Built-In Appliances	\$2,525	80	2.72	202,000
Exterior Stairs	\$1,900	0	0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	137,418
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$74.38	2,968	2.97	220,766
Other: fire sprinkler	\$2.25	74,280	2.25	167,130
SUBTOTAL			88.40	6,566,550
Current Cost Multiplier	0.99		(0.88)	(65,665)
Local Multiplier	0.87		(11.49)	(853,651)
TOTAL DIRECT CONSTRUC	TION COSTS	S	\$76.03	\$5,647,233
Plans, specs, survy, bld prmt	3.90%		(\$2.97)	(\$220,242)
Interim Construction Interest	3.38%		(2.57)	(190,594)
Contractor's OH & Profit	11.50%		(8.74)	(649,432)
NET DIRECT CONSTRUCTION	ON COSTS		\$61.75	\$4,586,965

#### PROPOSED PAYMENT COMPUTATION

Alliant Mortgage Co, Inc	\$1,664,256	Amort	360
Int Rate	8.00%	DCR	1.32
TDHCA HOME Loan	\$500,000	Amort	360
Int Rate	2.00%	Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

 Alliant Mortgage Co, Inc.
 \$146,541

 TDHCA HOME Loan
 22,177

 Additional Financing
 0

 Additional Financing
 0

 Additional Financing
 0

 TOTAL DEBT SERVICE
 \$168,718

Alliant Mortgage Co, Inc	\$1,664,256	Amort	360
Int Rate	8.00%	DCR	1.35

TDHCA HOME Loan	\$500,000	Amort	360
Int Rate	2.00%	Subtotal DCR	1.17
Additional Financing	\$0	Amort	0

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.17	

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.17	

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME	at 2	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIA	AL GROSS R	RENT	\$548,208	\$559,172	\$570,356	\$581,763	\$593,398	\$655,159	\$723,349	\$798,636	\$973,532
Secondar	ry Income		14,400	14,688	14,982	15,281	15,587	17,209	19,000	20,978	25,572
Other Su	pport Income	9:	0	0	0	0	0	0	0	0	0
Other Su	pport Income	e:	0	0	0	0	0	0	0	0	0
POTENTIA	AL GROSS II	NCOME	562,608	573,860	585,337	597,044	608,985	672,369	742,349	819,614	999,104
Vacancy	& Collection	Loss	(42,192)	(43,040)	(43,900)	(44,778)	(45,674)	(50,428)	(55,676)	(61,471)	(74,933)
Employee	e or Other No	on-Rental l	0	0	0	0	0	0	0	0	0
EFFECTIV	E GROSS II	NCOME	\$520,416	\$530,821	\$541,437	\$552,266	\$563,311	\$621,941	\$686,673	\$758,143	\$924,172
EXPENSE	Sat 3	3.00%									
General 8	& Administrat	tive	\$26,250	\$27,038	\$27,849	\$28,684	\$29,545	\$34,250	\$39,705	\$46,030	\$61,860
Managem	nent		20,816	21232.17312	21,657	22,090	22,532	24,877	27,466	30,325	36,966
Payroll &	Payroll Tax		78,740	81,102	83,535	86,041	88,623	102,738	119,101	138,071	185,556
Repairs 8	& Maintenand	oe oe	42,100	43,363	44,664	46,004	47,384	54,931	63,680	73,823	99,211
Utilities			24,500	25,235	25,992	26,772	27,575	31,967	37,058	42,961	57,736
Water, Se	ewer & Trash	h	32,000	32,960	33,949	34,967	36,016	41,753	48,403	56,112	75,410
Insurance	•		17,600	18,128	18,672	19,232	19,809	22,964	26,622	30,862	41,476
Property	Тах		49,500	50,985	52,515	54,090	55,713	64,586	74,873	86,799	116,650
Reserve	for Replacen	nents	20,000	20,600	21,218	21,855	22,510	26,095	30,252	35,070	47,131
TDHCA C	Compliance F	ee	3,200	3,296	3,395	3,497	3,602	4,175	4,840	5,611	7,541
Other		_	7,680	7,910	8,148	8,392	8,644	10,021	11,617	13,467	18,098
TOTAL EX	PENSES	_	\$322,386	\$331,849	\$341,592	\$351,624	\$361,951	\$418,357	\$483,618	\$559,130	\$747,635
NET OPER	RATING INC	OME	\$198,030	\$198,971	\$199,845	\$200,642	\$201,360	\$203,584	\$203,055	\$199,013	\$176,536
DE	EBT SERVIC	E									
First Lien F	inancing		\$146,541	\$146,541	\$146,541	\$146,541	\$146,541	\$146,541	\$146,541	\$146,541	\$146,541
Second Lie	en		22,177	22,177	22,177	22,177	22,177	22,177	22,177	22,177	22,177
Other Fina	ncing		0	0	0	0	0	0	0	0	0
Other Fina	ncing		0	0	0	0	0	0	0	0	0
Other Fina	ncing	_	0	0	0	0	0	0	0	0	0
NET CASH	H FLOW	_	\$29,312	\$30,254	\$31,127	\$31,924	\$32,642	\$34,866	\$34,338	\$30,295	\$7,819
DEBT CO	VERAGE RA	TIO	1.17	1.18	1.18	1.19	1.19	1.21	1.20	1.18	1.05

#### HTC ALLOCATION ANALYSIS -Meadow Vista, Weatherford, HTC 9% / HOME #10130

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$460,000	\$460,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$669,000	\$669,000	\$669,000	\$669,000
Construction Hard Costs	\$4,252,030	\$4,586,965	\$4,252,030	\$4,586,965
Contractor Fees	\$688,945	\$688,945	\$688,945	\$688,945
Contingencies	\$246,052	\$246,052	\$246,052	\$246,052
Eligible Indirect Fees	\$360,500	\$360,500	\$360,500	\$360,500
Eligible Financing Fees	\$438,980	\$438,980	\$438,980	\$438,980
All Ineligible Costs	\$409,525	\$409,525		
Developer Fees			\$998,326	
Developer Fees	\$1,005,826	\$1,005,826		\$1,005,826
Development Reserves	\$100,000	\$100,000		
TOTAL DEVELOPMENT COSTS	\$8,630,858	\$8,965,793	\$7,653,833	\$7,996,268

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$7,653,833	\$7,996,268
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$9,949,983	\$10,395,148
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$9,949,983	\$10,395,148
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$895,498	\$935,563

Syndication Proceeds 0.6999 \$6,267,862 \$6,548,288

Total Tax Credits (Eligible Basis Method) \$895,498 \$935,563

Syndication Proceeds \$6,267,862 \$6,548,288

Requested Tax Credits \$896,376

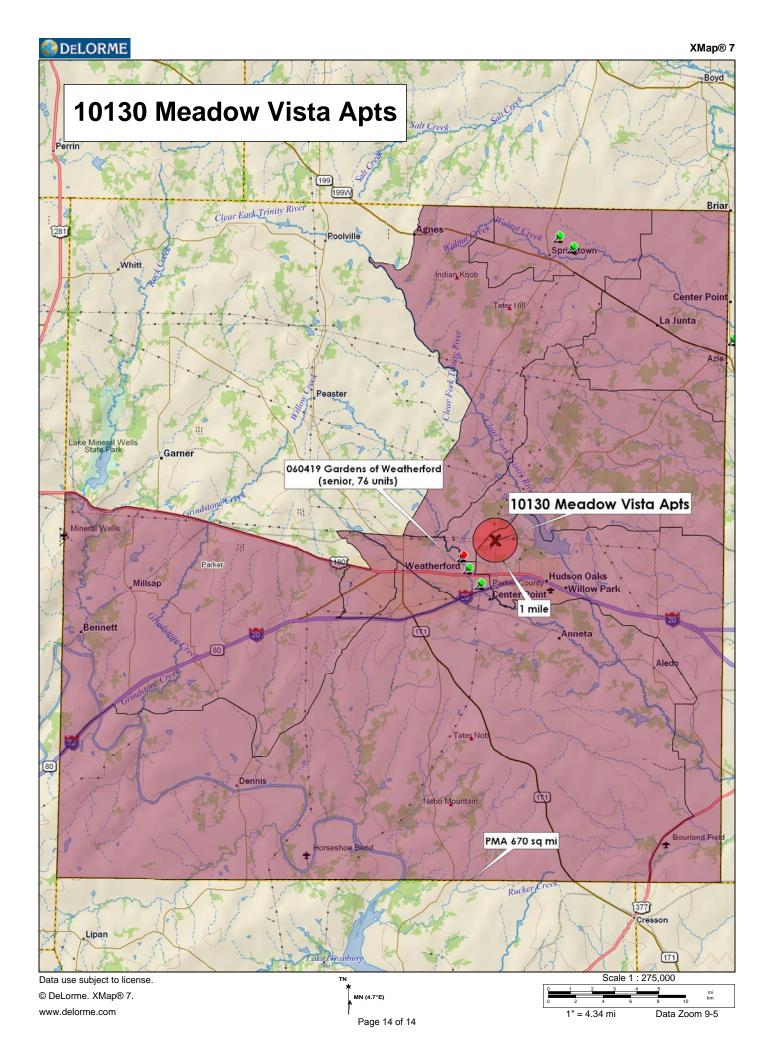
Syndication Proceeds \$6,274,004

Gap of Syndication Proceeds Needed \$6,466,602

Total Tax Credits (Gap Method) \$923,893

Recommended Tax Credits 895,498

Syndication Proceeds \$6,267,862





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Guadalupe Crossing, TDHCA Number 10131**

	BASIC DEVELOPMENT INFORMATION									
Site Address: End	d of Sunflower L	·	DEVELO	TIVILIVI IIVI	<del>MINIMON</del>	Development	#:	10131		
City: Cor	mfort	R	egion:	9	Р	opulation Serve		General		
•	ndall		Code:	78013		Allocation		Rural		
HTC Set Asides: □At-Risk □Nonprofit □USDA □Rural Rescue HTC Housing Activity*:					NC					
HOME Set Asides:	□снро	Preserv	ation [	General						
	*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO									
	*HTC Housing Activi					C, Single Room Occupa	ancy=SRO			
Owner:				Orossing An	<u>ENT TEAM</u> artments, L.F	)				
	d Dhana:		•	• .		•				
Owner Contact and	a Phone:	•		l, (830) 257-5						
Developer:			•	J	ilders, L.L.C.					
Housing General C	Contractor:	G.G. MacD	onald, Ind	C.						
Architect:		Archon Co	poration							
Market Analyst: Mark C. Temple & Associates, L.L.C.										
Syndicator: Alliant Capital, LTD										
Supportive Services: J C V			J C Ventures, L.L.C.							
Consultant and Co	ntact:	N/A,								
		UN	IT/BUII DI	ING INFORM	MATION					
Unit Breakdown:	<u>30% 40% 5</u>		TIT DOILD		otal Restricte	ad I Inite:		68		
Onit Breakdown.		62 6			larket Rate U			0		
		<u> </u>	BR 5 BR		wner/Employ			0		
		28 24	0 0	<del></del>	otal Developi			68		
Type of Building:					otal Developi			\$8,113,731		
☐ Duplex	✓ 5 units or n	more per build	dina	N	umber of Re	sidential Buildin	gs:	5		
☐ Triplex	☐ Detached I	•	J	Н	OME High To	otal Units:		0		
☐ Fourplex		om Occupano	у	Н	OME Low To	otal Units:		0		
☐ Townhome	☐ Transitiona	•	•							
	*Note: I	If Development Co	st = \$0, an Ur	nderwriting Report	has not been com	pleted.				
		<u></u>	UNDING	INFORMAT	<u>ION</u>					
			Applica		Department					
Compositivo House	oing Tay Cradit	A mount:	Reque: \$858,8		Analysis*	Amort	Term	Rate		
Competitive House		Amount.			\$858,688	0	0	0.000/		
HOME Activity Fu				\$0 \$a	\$0	0	0	0.00%		
HOME CHDO Op	-			\$0	\$0					
*Note: If an Underwriting Re	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Guadalupe Crossing, TDHCA Number 10131**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Wentworth, District 25, NC Points: 0 US Representative: Smith, District 21, S

TX Representative: Miller, District 73, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Kenneth Rusch, County Commissioner, Precinct 4 S, Anne Reissig, County Commissioner of Kendall

Individuals and Businesses: In Support: 32 In Opposition: 43

**Quantifiable Community Participation Input:** 

#### Community Input Other than Quantifiable Community Participation Input:

Total Score for All Input: 6

814 A Texas Bistro, S, Millard Kuykendall, Chef/Owner

Greater Comfort Area Chamber of Commerce, S, Linda Cook, President

Lindner Enterprises, S, Gary L. Lindner, Colonel, USAF (ret)

Russell C. Busby Attorney at Law, S, Russell C. Busby, Attorney

Immanuel Lutheran Church, S, Bob Kaul, Pastor

James Avery, S, Chris Avery, CEO

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review and acceptance, by Commitment, of evidence of Department approval of the utility allowances calculated by UA Pro, and reflected in this underwriting report, or alternatively evidence of Department approval of utility allowances for the one bedroom units between \$82-127, two bedroom units between \$100-156, and three bedrooms between \$116-181.
- 2. Receipt, review and acceptance, by Commitment, of a firm commitment from Southeast Texas Housing Finance Corporation for the anticipated \$260,000 loan with the terms of the funds clearly stated.
- 3. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.
- 4. Receipt of a firm commitment of funding from the Southeast Texas Housing Finance Corporation in the amount of \$260,000, or a commitment from a qualifying substitute source in an amount not less than \$260,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the Kendall County and CAHFC must be provided authorizing the CAHFC to act on behalf of the Kendall County in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## **Guadalupe Crossing, TDHCA Number 10131**

## **COMPLIANCE EVAULATION SUMMARY:** ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 36 Total # Monitored: 31 RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON: \$858.688 Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a significant portion of their total targeted sub-regional allocation when Rural tax credits are collapsed. **HOME Activity Funds:** Loan Amount: \$0 **HOME CHDO Operating Expense Grant: Grant Amount:** \$0 Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



#### Real Estate Analysis Division Underwriting Report

	, communication ()	idei wiitii iç	y Report			
REPORT DATE: 06/23/10	PROGRAM:	9% HTC		FILE NUMBE	ER: <b>10</b>	131
	DEV	/ELOPMEI	VT			
	Guada	lupe Cro	ossing			
Location: End of Sunflower Lan	е				Re	gion: 9
City: Comfort County: Kendall Zip: 78013						
Key Attributes: General, Rural,	New Construction	n, and Mu	Itifamily			
	ALI	LOCATIO	N			
	RE	EQUEST		RECON	/IMENDAT	ION
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$858,688			\$858,688		
	CC	ONDITION	S			
<ol> <li>Receipt, review and acceptar allowances calculated by UA Department approval of utility units between \$100-156, and the second se</li></ol>	Pro, and reflected allowances for the nree bedrooms be nce, by Commitmenticipated \$260,000 for the proposed de	I in this un le one bed etween \$1 ent, of a f 00 loan wi	derwriting redroom units In 16-181.  irm commitments the the terms it yet change,	port, or alternate port, or alternate poetween \$82-12 ment from Southof the funds clethe transaction	tively evice 27, two be east Texa arly state	dence of edroom s Housing d.
	SAL	IENT ISSUI	ES			
	TDHCA SE	T-ASIDES f	or LURA			
Income Limit		ent Limit		Number of U	Jnits	
50% of AMI		% of AMI		62		
60% of AMI	00	)% of AMI		6		
STRENGTHS/MITIGATING		<u> </u>		WEAKNESSES/I		
<ul> <li>The Developer has experience credit properties in Texas with developments providing 2,747</li> <li>Overall occupancy in the PMA</li> </ul>	a total of 22 units.		subject prop	ector reported perty and conding re not good, ar ble."	ition of su	rrounding

10131 Guadalupe Crossing.xlsx printed: 6/23/2010

#### STRENGTHS/MITIGATING FACTORS

#### WEAKNESSES/RISKS

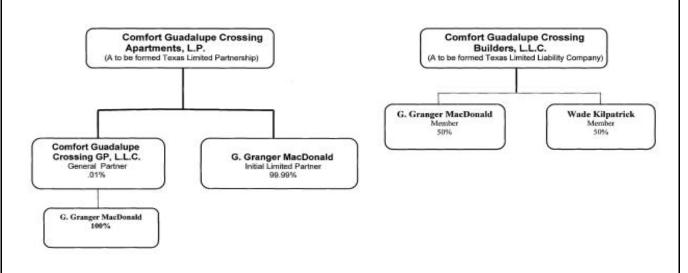
- The gross capture rate of 9% is well below the maximum of 30% applicable to this development.
- There are no existing apartment developments within Comfort.
- Good access to IH-10.

#### PREVIOUS UNDERWRITING REPORTS

None

#### **DEVELOPMENT TEAM**

#### OWNERSHIP STRUCTURE



#### **CONTACT**

Contact: Granger MacDonald Phone: (830) 257-5323 Fax: (830) 257-3168 Email:

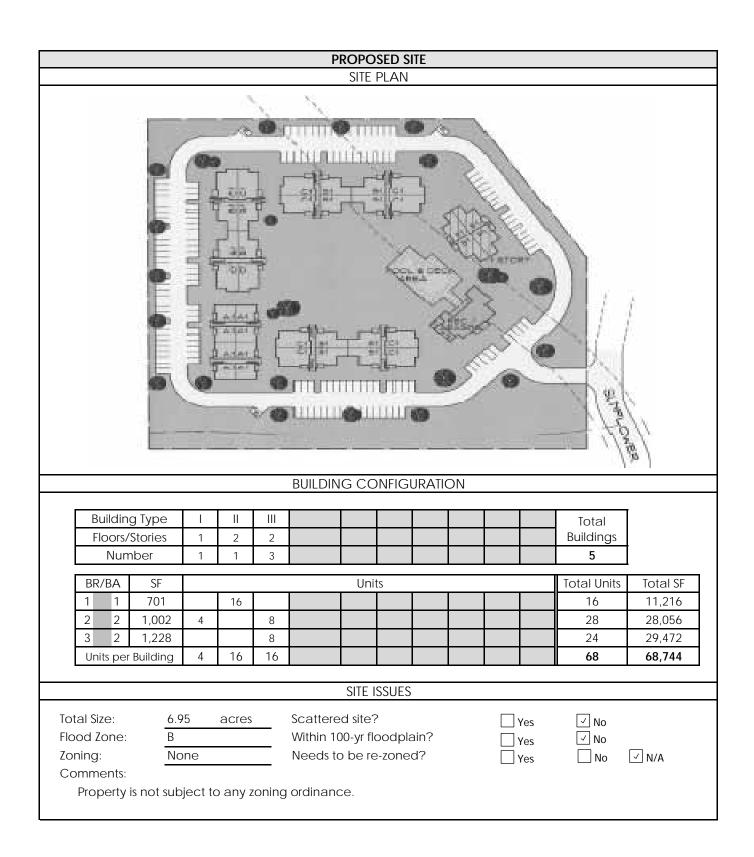
gmacdonald@macdonald-companies.com

#### **IDENTITIES of INTEREST**

- The Applicant, Developer, General Contractor and Supportive Services are related entities. These are common relationships for HTC-funded developments.
- The seller is regarded as a related party due to the fact that Wade Kilpatrick is part-owner of Comfort Partners, L.P. the seller of the 6.95 acres and has a 50% interest in the Developer.

This section intentionally left blank.

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			IL	DHCA SITE II	13PECTIO	IV			
spector:	: TDRAS	Staff					Date:	4/8/2	2010
verall As	ssessmen	t:							
Exce		Acce	eptable	✓ Question	nable	Poor		Ur	acceptable
urroundii	_	. 10			F .				
North: South:		ate 10			East: West:	Idlewilde Bo	ulevara		
South.	FIVI 47	<u> </u>			west.	Highway 87			
			HIGHLIGHT	TS of ENVIRC	ONMENTA	L REPORTS			
rovider:	Alpha	Testing, Inc.					Date:	3/1/2	2010
ecoaniz	ed Enviro	nmental Co	nditions (REC:	s) and Other	Concerns				
_						onmental cor	ditions in a	connec	ction with
Site." (p									
				MARKET A	NALYSIS				
ovider:	Mark 1	Temple					Date:	2/26	/2010
ontact:		Temple					Phone: (210) 496-949		
	Numb	er of Revision	ns:	1	Date of I	Last Applican	t Revision:	6,	/9/2010
imary M	larket Are	ea (PMA):	664 sq	ı. miles	15 mile e	quivalent radio	IS		
The Pri	mary Ma	rket Area is c	defined as be	ing all of Ker	ndall Coun	ty.			
			ELICIE	BLE HOUSEHC	NI DO DV INIC	COME			
				ndall County					
НН	30%	of AMI		of AMI	-	)% of AMI		50% of	A
size	min	max	min	max		1			AIVII
SIZC					min	max	mir	ı	max
1					min \$23,96				
					_	6 \$26,100			max
1					\$23,96	6 \$26,100 6 \$29,850	\$34,4	91	max 
1 2					\$23,96 \$23,96	6 \$26,100 6 \$29,850 1 \$33,550	\$34,4 \$34,4	91	max  \$35,820
1 2 3					\$23,96 \$23,96 \$28,73	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300	\$34,4 \$34,4 \$39,9	91 91 909	max  \$35,820 \$40,260
1 2 3 4					\$23,96 \$23,96 \$28,73 \$33,25	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300	\$34,4 \$34,4 \$39,9	91 91 909	max  \$35,820 \$40,260 \$44,760
1 2 3 4 5 5 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6		  	  		\$23,96 \$23,96 \$28,73 \$33,25 \$33,25	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300 7 \$40,300	\$34,4 \$34,4 \$39,9 \$39,9	91 91 909	max  \$35,820 \$40,260 \$44,760 \$48,360
1 2 3 4 5 6		  	    RDABLE HOUS	    SING INVENTO	\$23,96 \$23,96 \$28,73 \$33,25 \$33,25	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300 7 \$40,300	\$34,4 \$34,4 \$39,9 \$39,9 \$39,9 	91 91 909 909 Poget C	max  \$35,820 \$40,260 \$44,760 \$48,360
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1 2 3 4 5 6		    AFFOF	    RDABLE HOUS	SING INVENTO	\$23,96 \$23,96 \$28,73 \$33,25 \$33,25 	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300 7 \$40,300	\$34,4 \$34,4 \$39,9 \$39,9 \$39,9  AREA	91 91 909 909 909 Green Cultation Use Cultation Cultatio	max  \$35,820 \$40,260 \$44,760 \$48,360 
1 2 3 4 5 6		    AFFOF	    RDABLE HOUS	SING INVENTO	\$23,96 \$23,96 \$28,73 \$33,25 \$33,25 	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300 7 \$40,300 	\$34,4 \$34,4 \$39,9 \$39,9 \$39,9  AREA	91 91 909 909 909 Green Cultation Use Cultation Cultatio	max \$35,820 \$40,260 \$44,760 \$48,360 omp Total
1 2 3 4 5 6		    AFFOF	RDABLE HOUS Develo	SING INVENTO	\$23,96 \$23,96 \$28,73 \$33,25 \$33,25  DRY in PRIM	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300 7 \$40,300 	\$34,4 \$34,4 \$39,9 \$39,9 \$39,9  AREA Tar Popu	91 91 909 909 909 Green Cultation Use Cultation Cultatio	max  \$35,820 \$40,260 \$44,760 \$48,360 
1 2 3 4 5 6	   	    AFFOF	RDABLE HOUS Develo	SING INVENTO	\$23,96 \$23,96 \$28,73 \$33,25 \$33,25  DRY in PRIM	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300 7 \$40,300 MARY MARKET  Comparable E	\$34,4 \$34,4 \$39,9 \$39,9  AREA Tar Popul	191 199 199 199 199 199 199 199 199 199	max  \$35,820 \$40,260 \$44,760 \$48,360 
1 2 3 4 5 6 File #	   	AFFOR	RDABLE HOUS Develo	ING INVENTO	\$23,96 \$23,96 \$28,73 \$33,25 \$33,25  DRY in PRIM	6 \$26,100 6 \$29,850 1 \$33,550 7 \$37,300 7 \$40,300 MARY MARKET  Comparable E	\$34,4 \$34,4 \$39,9 \$39,9 \$39,9  AREA Tar Popul Pevelopme	191 199 199 199 199 199 199 199 199 199	max \$35,820 \$40,260 \$44,760 \$48,360  omp Total Units

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no proposed, under construction, or unstabilized comparable developments in the PMA that will impact the demand for the subject.

Terraces at Cibolo (#07604) in Boerne is currently in lease-up. As a senior development it is not considered comparable to the subject.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	12,000	12,000
Potential Demand from the Primary Market Area	611	758
Potential Demand from Other Sources	0	0
GROSS DEMAND	611	758
Subject Affordable Units	68	68
Unstabilized Comparable Units	13	0
RELEVANT SUPPLY	81	68
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	13%	9%

#### Demand Analysis:

The oldest tax credit property in Boerne, Creekside Apartments (#98154) reports 80% occupancy. The Market Analyst has included the 13 vacant units at Creekside in determining the Gross Capture rate.

The Market Analyst identifies Gross Demand fro 611 units in the PMA, resulting in a Gross Capture Rate of 13% for a total supply of 81 units (68 at the subject and 13 vacant units at Creekside).

The Underwriter's demographic calculation identifies Gross Demand for 758 units in the PMA. The Real Estate Analysis do not consider vacant units at previously stabilized properties when calculating a Gross Capture Rate; as a result, the Underwriter determines a Gross Capture Rate of 9% for the 68 units at the subject.

The maximum Gross Capture Rate for rural developments targeting family households is 30%; this indicates sufficient demand to support the proposed development.

Underwriting analysis of PMA Demand by Unit Type										
		Market Analyst					Underwriter			
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/50%		171	16	0	9%		61	16	0	26%
2 BR/50%		154	25	0	16%		58	25	0	43%
2 BR/60%		163	3	7	6%		16	3	0	19%
3 BR/50%		190	21	0	11%		33	21	0	64%
3 BR/60%		233	3	6	4%		45	3	0	7%

#### Primary Market Occupancy Rates:

"There are no apartment projects located in the City of Comfort. The only apartment projects located in the Kendall County Market Area are located in the City of Boerne ... Multi-family units surveyed represented 7 apartment projects totaling 814 units in the Kendall County Market Area; the occupancy level of the market area is presently 96.1 percent." (p. VII-1)

There are three HTC properties in Boerne. Terraces at Cibolo (#07604) is a senior development currently in lease-up. Park Meadows (#01461), with 100 units, reports 97% occupancy. The oldest property, Creekside Apartments (#98154) reports 80% occupancy.

#### Absorption Projections:

"According to the Comfort Chamber of Commerce, Boerne Chamber of Commerce and Claritas, Inc., present absorption trends of apartment projects located in the Comfort and Boerne, Kendall County Market Area range from 7 to 10 units per month. The strength of this immediate market area is further supported by the continued and projected indicators of increasing occupancy levels and rental rates. Based upon current positive multi-family indicators and present absorption levels of 7 to 10 units per month, it is estimated that a 95.+ percent occupancy level can be achieved in a 11 to 16 month time frame." (p. IX-3,4)

#### Market Impact:

"According to the City of Comfort and the Comfort Chamber of Commerce, a Comprehensive Housing Affordability Strategy (CHAS) Report has not been performed for the City of Comfort due to Comfort being an unincorporated city. Further verification with the City of Comfort and the Comfort Chamber of Commerce confirmed the tremendous need for affordable housing in the City of Comfort. Both organizations stood ready to assist sponsors with potential projects that met this objective." (p. IX-6)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

		<b>OPERATING PR</b>	ROFORMA ANALYSIS	
Income:	Number of Revisions:	One	Date of Last Applicant Revision:	6/18/2010
allowa applica publish 2010 re	nces calculated by UA Pro ations. The Underwriter's ar led earlier in the application ent limits, income would inc	o as of June 17, 2 nalysis is based o on round, before crease by 1% an	it were calculated by subtracting the to 2010 from the 2010 HUD rent limits which on 2009 rents, for consistency with under 2 2010 rent limits were released. If the U d the DCR would be 1.17 and the reco equired to pay all electric utility costs p	n apply to HTC rwriting report nderwriter used mmendation
Of note	e, the utility allowances ca	alculated by UA	Pro have not been approved by the De	epartment as of

Of note, the utility allowances calculated by UA Pro have not been approved by the Department as of the date of this report. Because of this, the Underwriter performed a sensitivity analysis to determine the range of utility allowances in which the development's DCR would fall within a 1.15 to 1.35 and in which the neither the analysis nor recommendation for funding would be materially affected. This range is: \$82-127 for one bedroom units, \$100-156 for two bedroom units, and \$116-181 for three bedroom units. Therefore, this report is conditioned on receipt, by commitment, of evidence of Department approval of utility allowances within this range.

The Applicant's estimate of secondary income and vacancy and collection loss are within the Department's guidelines. Overall the Applicant's effective gross income is within 5% of the Underwriter's estimate.

Expense: Number of Revisions:	None	Date of Last Applic	ant Revision:	N/A
The Applicant's total annual open Underwriter's estimate of \$4,275,				
Conclusion:  The Applicant's estimate of net of Applicant's year one pro forma is coverage ratio (DCR). Based on 1.20 falls within the Department's	used to determir the proposed per	ne the development's	s debt capacity	and debt
Feasibility: The underwriting 30-year proform factor for expenses in accordance gross income, expense and net coremains above 1.15 and continue as feasible.	ce with current TD operating income	HCA guidelines. The were utilized resultin	Applicant's base g in a debt cove	e year effective erage ratio that
	ACQUISITION	N INFORMATION		
	APPRAI	SED VALUE		
Provider: Gipson Real Estate Servi Number of Revisions: None		Applicant Revision:	Date: N/A	2/18/2010
Land Only: 6.95 acres	\$375,000	As of:	2/18/2010	
Existing Buildings: (as-is)	\$0	As of:	27 107 20 10	_
Total Development: (as-is)	\$375,000	As of:	2/18/2010	<del>-</del> -
	ASSESS	SED VALUE		
Land Only: 32.009 acres	\$273,080	Tax Year:		2009
Prorated 1 acre:	\$8,531	Valuation	by:	Kendall CAD
Prorated 6.95 acres:	\$59,293	Tax Rate:		1.794551
	EVIDENCE of PR	ROPERTY CONTROL		
Type: Commercial Contract - Uni	improved Propert	y	Acre	eage: 6.95
Contract Expiration: 9/15/201	0 V	'alid Through Board D	ate?	✓ Yes No
Acquisition Cost: \$350,000	С	Other:		
Seller: Comfort Partners, LP Comments: The acquisition is an identity of in Partners, LP, and is a 50% owner of	terest transaction	elated to Developmo		✓ Yes No Seller, Comfort

# CONSTRUCTION COST ESTIMATE EVALUATION COST SCHEDULE Number of Revisions: One Date of Last Applicant Revision: 6/18/2010 Acquisition Value: The acquisition is considered an identity of interest purchase since the seller will have a 50% interest as the

The acquisition is considered an identity of interest purchase since the seller will have a 50% interest as the Developer. The Underwriter calculated the land cost by taking the original acquisition price plus allowable holding expenses which included property taxes, interest expense, insurance costs and a calculated return on equity of 10%, to establish a per acre price of \$21,030. For the 6.95, the allowable identity of interest acquisition cost is \$146,161. The Applicant claimed an acquisition cost of \$350,000; therefore, the recommended financing structure reflects an adjustment to the Applicant's total cost to deduct the overstatement of acquisition cost in the Applicant's development cost schedule.

#### Off-Site Cost:

The Applicant claimed off-site costs of \$200K for a water well and sanitary sewers and provided sufficient third party certification through an engineer's certification to justify these costs.

#### Sitework Cost:

The Applicant claimed sitework costs over the Departments maximum guideline of \$9,000 per unit and provided sufficient third party certification through a detailed certified cost estimate by a licensed engineer to justify these costs. In addition, these costs have been reviewed by the Applicant's CPA, Reznick Group, P.C., to preliminarily opine that \$915,000 of the total \$975,000 will be considered eligible.

#### Direct Construction Cost:

The Underwriter's direct construction cost estimate was determined by averaging a per square foot cost for direct construction cost of two developments similar in size and in their rural locations that have recently been completed by the Applicant. The average cost per square foot of \$56.01 was multiplied by the square footage in the subject development to determine a direct construction cost of \$3,850,452. The Underwriter's estimate is \$977 higher than the Applicant's.

#### Contingency & Fees:

The Applicant's contractor's fees are overstated by a nominal \$1 and the eligible portion of each fee has been adjusted downward by that amount.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a rural area and it is located in an eligible QCT with less than 40% HTC units per households in the tract.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$7,340,190 and the 9% applicable percentage rate supports annual tax credits of \$858,802. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

PROPOSED FINANCIN	IG STRUCTUI	RE	
SOURCES & USES Number of Revisions: None	Date of La	st Applicant Revision:	N/A
Source: Alliant Mortgage Company, Inc.	Туре:	Interim Financing	
Principal: \$2,595,700 Interest Rate: 6.7 Comments:	75%	Fixed Term: 24	months
The commitment indicates a loan amount of \$2,619,300; \$2,595,700. The interest rate is based on the prime rate p of the construction loan. At the time of underwriting, the	lus 350 bp ar	nd will be variable for the	
Source: Southeast Texas Housing Finance Corporation	Туре:	Interim Financing	
Principal: \$260,000 Interest Rate: AFR Comments:		Fixed Term: TBD	months –
The Applicant has applied for this loan but has not recein requested terms are a loan at AFR for a term of 12 month. Therefore, by Commitment a firm commitment from Sour anticipated \$260,000 with the terms of the funds clearly: Of note, the interim period interest on this loan was not religible interim interest.	hs or placem theast Texas stated will be	ent in service, whichever Housing Finance Corpora e required.	is longer. tion for the
Source: J. Mark Stevenson	Туре:	Interim Financing	
Principal: \$170,000 Interest Rate: 8.0%  Comments:  A commitment for this loan was provided. The loan will me permanent phase. Of note, the interim period interest or Applicant's claimed eligible interim interest.	nature at cor		
Source: Alliant Mortgage Company, Inc.	Type:	Permanent Financing	
Principal: \$2,595,700 Interest Rate: 8.0%	_		months years
Comments:  The commitment indicates a loan amount of \$2,619,300; \$2,595,700. The rate will be set and rate locked at the tin based on a spread of approximately 400 bp above the underwriting was 3.33%. However, the rate is projected to used in the recommended financing structure. Of note, 10-year Treasury is subject to change.	ne of constru 10-year Treas by the lender	ction loan closing. The rasury Bill which at the time to be 8%; therefore, this r	ite will be of ate was
Source: Alliant Capital, Ltd.	Туре:	Syndication	
Proceeds: \$5,495,051 Syndication Rate:	64%	Anticipated HTC: \$	858,688

### CONCLUSIONS Recommended Financing Structure: The Applicant's total development cost estimate after the site acquisition adjustment due to the identity of interest issue less the permanent loan of \$2,595,700 indicates the need for \$5,518,031 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$862,279 annually would be required to fill this gap in financing. The three possible tax credit allocations are: Allocation determined by eligible basis: \$858,802 \$862,279 Allocation determined by gap in financing: Allocation requested by the Applicant: \$858,688 The allocation amount originally requested by the Applicant is recommended. A tax credit allocation of \$858,688 per year for 10 years results in total equity proceeds of \$5,495,051 at a syndication rate of \$0.64 per tax credit dollar. The Underwriter's recommended financing structure indicates the need for \$22,980 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from

Underwriter:		Date:	June 23, 2010
	Carl Hoover		
Manager of Real Estate Analysis:		Date:	June 23, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	June 23, 2010
	Brent Stewart		

development cashflow within one year of stabilized operation.

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# **UNIT MIX/RENT SCHEDULE**

Guadalupe Crossing, Comfort, 9% HTC #10131

LOCATION	DATA	UNIT D	ISTRIB	JTION
CITY:	Comfort	# Beds	# Units	% Total
COUNTY:	Kendall	Eff		
SUB-MARKET:		1	16	23.5%
PROGRAM REGION:	9	2	28	41.2%
RURAL RENT USED:	No	3	24	35.3%
IREM REGION:		4		
		TOTAL	68	100.0%

	Other Unit Desgination									
PROGRAMS:										
Rent Limit	Eff	1	2	3	4	Total Units				
MISC										

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	130%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:	9.00%							

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT D	ESCRIP	TION		PROGE	RAM REN	T LIMITS	AF	PPLICA	NT REN	RENTS TDHCA RENTS				MARKET RENTS		
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent		Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market	TDHCA Savings to Market
TC 50%	16	1	1	701	\$699	\$120	\$579	\$4	\$0.83	\$583	\$9,328	\$9,264	\$579	\$0.83	\$0	\$771	\$192
TC 50%	25	2	2	1,002	\$838	\$147	\$691	\$5	\$0.69	\$696	\$17,400	\$17,275	\$691	\$0.69	\$0	\$921	\$230
TC 60%	3	2	2	1,002	\$1,006	\$147	\$859	\$6	\$0.86	\$865	\$2,595	\$2,577	\$859	\$0.86	\$0	\$921	\$62
TC 50%	21	3	2	1,228	\$970	\$171	\$799	\$5	\$0.65	\$804	\$16,884	\$16,779	\$799	\$0.65	\$0	\$1,079	\$280
TC 60%	3	3	2	1,228	\$1,164	\$171	\$993	\$6	\$0.81	\$999	\$2,997	\$2,979	\$993	\$0.81	\$0	\$1,079	\$86
TOTAL:	68			68,744							\$49,204	\$48,874					
AVG:				1,011				\$5	\$0.72	\$724			\$719	\$0.71	\$0	\$941	(\$223)
ANNUAL:				·					·		\$590,448	\$586,488					

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Guadalupe Crossing, Comfort, 9% HTC #10131

		Gua	dalupe Cros	ssing, Comfort,	9% HTC #1013	<b>3</b> 7		
	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$586,488	\$590,448			
Secondary Income Other Support Income:		Per Unit Per Month:	\$15.00	12,240	12,240	\$15.00 \$0.00	Per Unit Per Month Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$598,728	\$602,688			
Vacancy & Collection Loss		ential Gross Income:	-7.50%	(44,905)	(45,204)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Ur	nits or Concess	sions		0	Φ557 40.4			
EFFECTIVE GROSS INCOME				\$553,823	\$557,484			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT	<b>****</b>	<b>#07.050</b>	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.74%	\$386	0.38	\$26,265	\$27,650	\$0.40	\$407	4.96%
Management	4.00%	\$326	0.32	22,153	22,403	0.33	329	4.02%
Payroll & Payroll Tax	12.10%	\$985	0.97	66,992	68,439	1.00	1,006	12.28%
Repairs & Maintenance	8.12%	\$662	0.65	44,994	42,600	0.62	626	7.64%
Utilities	3.48%	\$284	0.28	19,284	14,400	0.21	212	2.58%
Water, Sewer, & Trash	4.37%	\$356	0.35	24,192	25,400	0.37	374	4.56%
Property Insurance	2.58%	\$210	0.21	14,296	15,000	0.22	221	2.69%
Property Tax 1.794551	8.51%	\$693	0.69	47,103	42,000	0.61	618	7.53%
Reserve for Replacements	3.07%	\$250	0.25	17,000	17,000	0.25	250	3.05%
TDHCA Compliance Fees	0.49%	\$40	0.04	2,720	2,720	0.04	40	0.49%
Other: Supp. Serv.	1.03%	\$84	0.08	5,712	5,712	0.08	84	1.02%
TOTAL EXPENSES	52.49%	\$4,275	\$4.23	\$290,711	\$283,324	\$4.12	\$4,167	50.82%
NET OPERATING INC	47.51%	\$3,869	\$3.83	\$263,113	\$274,160	\$3.99	\$4,032	49.18%
DEBT SERVICE								
Alliant Mortgage Company, Inc.				\$228,556	\$228,551			
Second Lien				\$0				
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				228,556	228,551			
NET CASH FLOW				\$34,557	\$45,609			
AGGREGATE DEBT COVERAGE	RATIO			1.15	1.20			
RECOMMENDED DEBT COVERA	GE RATIO				1.20			
<b>CONSTRUCTION COST</b>								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	1.80%	\$2,149	\$2.13	\$146,161	\$350,000	\$5.09	\$5,147	4.21%
Off-Sites	2.46%	\$2,941	\$2.91	200,000	200,000	2.91	2,941	2.40%
Sitework	11.28%	\$13,456	\$13.31	915,000	915,000	13.31	13,456	11.00%
Direct Construction	47.45%	\$56,624	\$56.01	3,850,452	3,849,475	56.00	56,610	46.28%
Contingency 5.00%	2.94%	\$3,503	\$3.47	238,224	238,224	3.47	3,503	2.86%
Contractor's Fees 14.00%	8.22%	\$9,809	\$9.70	667,028	667,028	9.70	9,809	8.02%
Indirect Construction	4.36%	\$5,206	\$5.15	354,000	354,000	5.15	5,206	4.26%
Ineligible Costs	4.03%	\$4,814	\$4.76	327,379	327,379	4.76	4,814	3.94%
Developer's Fees 15.00%	11.80%	\$14,080	\$13.93	957,416	957,416	13.93	14,080	11.51%
Interim Financing	4.42%	\$5,280	\$5.22	359,048	359,048	5.22	5,280	4.32%
Reserves	1.23%	\$1,471	\$1.45	100,000	100,000	1.45	1,471	1.20%
TOTAL COST	100.00%	\$1,471	\$1.45	\$8,114,708	\$8,317,570	\$120.99	\$122,317	100.00%
Construction Cost Recap	69.88%	\$83,393	\$82.49	\$5,670,704	\$5,669,727	\$82.48	\$83,378	68.17%
•	00.0070	<b>\$00,000</b>	<b>402.40</b>	\$0,070,707	ψο,σσο,τ.Σ.		φου,υ	30.1778
SOURCES OF FUNDS		<b>***</b>	<b>A</b> CT	¢0 505 700	ΦΩ <u>τος</u> <u>700</u> Ι	RECOMMENDED	1 .	
Alliant Mortgage Company, Inc.	31.99%	\$38,172	\$37.76	\$2,595,700	\$2,595,700	\$2,595,700	· ·	ee Available
Second Lien	0.00%	\$0	\$0.00	0	E 405 054	0 E 40E 0E4	\$957	
HTC Syndication Proceeds	67.72%	\$80,810	\$79.93	5,495,051	5,495,051	5,495,051		ee Deferred
Deferred Developer Fees	2.80%	\$3,336	\$3.30	226,819	226,819	22,980		%
Additional (Excess) Funds Req'd	-2.50%	(\$2,983)	(\$2.95)	(202,862)	0	0	15-Yr Cumula	tive Cash Flow

**TOTAL SOURCES** 

\$8,114,708

\$8,317,570

\$8,113,731

\$972,230

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Guadalupe Crossing, Comfort, 9% HTC #10131

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

	,			
CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.50	\$3,746,476
Adjustments				
Exterior Wall Finish	0.40%		\$0.22	\$14,986
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.05%		1.66	114,268
Roofing			0.00	0
Subfloor			(0.16)	(10,999)
Floor Cover			2.41	165,673
Breezeways	\$22.48	9,831	3.21	220,992
Balconies	\$22.23	6,275	2.03	139,494
Plumbing Fixtures	\$845	156	1.92	131,820
Rough-ins	\$420	68	0.42	28,560
Built-In Appliances	\$1,850	68	1.83	125,800
Exterior Stairs	\$1,900	16	0.44	30,400
Enclosed Corridors	\$44.58	0	0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	127,176
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$74.38	2,968	3.21	220,766
Other: fire sprinkler	\$2.25	68,744	2.25	154,674
SUBTOTAL			75.79	5,210,086
Current Cost Multiplier	0.99		(0.76)	(52,101)
Local Multiplier	0.86		(10.61)	(729,412)
TOTAL DIRECT CONSTRUC	CTION COST	S	\$64.42	\$4,428,573
Plans, specs, survy, bld prm	3.90%		(\$2.51)	(\$172,714)
Interim Construction Interest	3.38%		(2.17)	(149,464)
Contractor's OH & Profit	11.50%		(7.41)	(509,286)
NET DIRECT CONSTRUCTI	ON COSTS		\$52.33	\$3,597,108

### PROPOSED PAYMENT COMPUTATION

Alliant Mortgage Company, Inc.	\$2,595,700	Amort	360
Int Rate	8.00%	DCR	1.15
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.15
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.15
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.15
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.15

RECOMMENDED	FINANCING ST	RUCTURE API	PLICANT'S		
Alliant Mortgage Comp	oany, Inc.	\$228,556			
Second Lien	-	0			
Additional Financing		0			
Additional Financing		0			
Additional Financing		0			
TOTAL DEBT SERV	/ICE	\$228,556			
Alliant Mortgage Company, Inc.	\$2,595,700	Amort	360		
Int Rate	8.00%	DCR	1.20		
Second Lien	\$0	Amort			
Int Rate	0.00%	Subtotal DCR	1.20		
Additional Financing	\$0	Amort	0		
Int Rate	0.00%	Aggregate DCR	1.20		
Additional Financing	\$0	Amort	0		
Int Rate	0.00%	Subtotal DCR	1.20		
Additional Financing	\$0	Amort	0		

Aggregate DCR

### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

Int Rate

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$590,448	\$602,257	\$614,302	\$626,588	\$639,120	\$705,640	\$779,084	\$860,171	\$1,048,544
Secondary Incom	e	12,240	12,485	12,734	12,989	13,249	14,628	16,150	17,831	21,736
Other Support Inc	ome:	0	0	0	0	0	0	0	0	0
Other Support Inc	ome:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	602,688	614,742	627,037	639,577	652,369	720,268	795,234	878,003	1,070,280
Vacancy & Collec	tion Loss	(45,204)	(46,106)	(47,028)	(47,968)	(48,928)	(54,020)	(59,643)	(65,850)	(80,271)
Employee or Othe	er Non-Rental L	. 0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$557,484	\$568,636	\$580,009	\$591,609	\$603,441	\$666,248	\$735,591	\$812,152	\$990,009
EXPENSES at	3.00%									
General & Admini	strative	\$27,650	\$28,480	\$29,334	\$30,214	\$31,120	\$36,077	\$41,823	\$48,484	\$65,159
Management		22,403	22851.15838	23,308	23,774	24,250	26,774	29,560	32,637	39,784
Payroll & Payroll	Гах	68,439	70,492	72,607	74,785	77,029	89,297	103,520	120,008	161,281
Repairs & Mainte	nance	42,600	43,878	45,194	46,550	47,947	55,583	64,436	74,699	100,390
Utilities		14,400	14,832	15,277	15,735	16,207	18,789	21,781	25,250	33,935
Water, Sewer & T	rash	25,400	26,162	26,947	27,755	28,588	33,141	38,420	44,539	59,857
Insurance		15,000	15,450	15,914	16,391	16,883	19,572	22,689	26,303	35,348
Property Tax		42,000	43,260	44,558	45,895	47,271	54,800	63,529	73,647	98,976
Reserve for Repla	acements	17,000	17,510	18,035	18,576	19,134	22,181	25,714	29,810	40,062
TDHCA Complian	nce Fee	2,720	2,802	2,886	2,972	3,061	3,549	4,114	4,770	6,410
Other		5,712	5,883	6,060	6,242	6,429	7,453	8,640	10,016	13,461
TOTAL EXPENSE	S	\$283,324	\$291,600	\$300,119	\$308,890	\$317,919	\$367,216	\$424,227	\$490,164	\$654,662
NET OPERATING	INCOME	\$274,160	\$277,036	\$279,890	\$282,719	\$285,522	\$299,031	\$311,365	\$321,989	\$335,347
DEBT SEI	RVICE									
First Lien Financin	g	\$228,556	\$228,556	\$228,556	\$228,556	\$228,556	\$228,556	\$228,556	\$228,556	\$228,556
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	,	\$45,604	\$48,480	\$51,334	\$54,163	\$56,967	\$70,475	\$82,809	\$93,433	\$106,791
DEBT COVERAG	E RATIO	1.20	1.21	1.22	1.24	1.25	1.31	1.36	1.41	1.47

### HTC ALLOCATION ANALYSIS -Guadalupe Crossing, Comfort, 9% HTC #10131

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$350,000	\$146,161		
Purchase of buildings				
Off-Site Improvements	\$200,000	\$200,000		
Sitework	\$915,000	\$915,000	\$915,000	\$915,000
Construction Hard Costs	\$3,849,475	\$3,850,452	\$3,849,475	\$3,850,452
Contractor Fees	\$667,028	\$667,028	\$667,027	\$667,028
Contingencies	\$238,224	\$238,224	\$238,224	\$238,224
Eligible Indirect Fees	\$354,000	\$354,000	\$354,000	\$354,000
Eligible Financing Fees	\$359,048	\$359,048	\$359,048	\$359,048
All Ineligible Costs	\$327,379	\$327,379		
Developer Fees				
Developer Fees	\$957,416	\$957,416	\$957,416	\$957,416
Development Reserves	\$100,000	\$100,000		
TOTAL DEVELOPMENT COSTS	\$8,317,570	\$8,114,708	\$7,340,190	\$7,341,168

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$7,340,190	\$7,341,168
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$9,542,246	\$9,543,518
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$9,542,246	\$9,543,518
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$858,802	\$858,917

Syndication Proceeds 0.6399 \$5,495,782 \$5,496,514

Total Tax Credits (Eligible Basis Method) \$858,802 \$858,917

Syndication Proceeds \$5,495,782 \$5,496,514

Requested Tax Credits \$858,688 Syndication Proceeds \$5,495,051

Gap of Syndication Proceeds Needed \$5,518,031

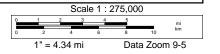
Total Tax Credits (Gap Method) \$862,279

Recommended Tax Credits 858,688

Syndication Proceeds \$5,495,051

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Page 15 of 15





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Seaside Manor, TDHCA Number 10132

		BASIC DEVE	LOPMENT IN	IFORMATIO	<u>N</u>	
Site Address: SW	C of FM 1069 and	Gallion St.			Development #:	10132
City: Ing	leside	Region:	10		Population Served:	Elderly
County: Sar	n Patricio	Zip Code	78362		Allocation:	Urban
HTC Set Asides:	□At-Risk □Nonp	profit USDA	$\Box$ Rural F	Rescue H	TC Housing Activity*:	NC
HOME Set Asides:	CHDO	Preservation	<b>✓</b> General			
	*HTC Housing Activity: F	tehabilitation=RH, Adap	tive Reuse=ADR	New Construction	n=NC, Single Room Occupancy	/=SRO
		OWNER A	ND DEVELO	PMENT TEAM	<u></u>	
Owner:	Ir	ngleside Seaside	Manor Apai	tments, L.P.		
Owner Contact an	d Phone: J	ustin MacDonald	, (830) 257-	5323		
Developer:	lr	ngleside Seaside	Manor Build	lers, L.L.C.		
Housing General (	Contractor: G	G.G. MacDonald,	Inc.			
Architect:	А	rchon Corporatio	on			
Market Analyst:	N	lark C. Temple 8	. Associates	. L.L.C.		
Syndicator:		Iliant Capital, LTI		,		
Supportive Services: J C Ventures, L.L.C.						
Consultant and Contact: N/A,						
Consultant and Oc	Triadi.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
		<u>UNIT/BUII</u>	LDING INFO	RMATION		
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u>	<u> </u>		Total Restr		100
	10 0 10			Market Rat		0
		R 3 BR 4 BR 5			ployee Units:	0
Type of Building:	0 50 50	0 0	0		lopment Units: lopment Cost*:	100 \$0
					Residential Buildings:	
☐ Duplex☐ Triplex	<ul><li>☐ 5 units or mor</li><li>☐ Detached Res</li></ul>				h Total Units:	0
✓ Fourplex	☐ Single Room			ū	V Total Units:	20
☐ Townhome	☐ Transitional	Occupancy				
		velopment Cost = \$0, ar	n Underwriting Re	port has not been	completed.	
		FUNDIN	IG INFORM	ATION		
			licant	Departme	nt	
Compositive House	cing Tay Cradit Am	<u>Req</u> nount: \$1,103		Analysis*	<u> </u>	erm Rate
HOME Activity Fu	sing Tax Credit Am		0,000		60 0	0 0.00%
,	perating Grant Amo		\$0		60 60	0.0076
·	•	ted and the application is	s recommended f	or an award, the c		the Applicant Request
	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Seaside Manor, TDHCA Number 10132

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Zaffirini, District 21, S Points: 7 US Representative: Ortiz, District 27, NC

TX Representative: Hunter, District 32, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Rural Economic Assistance League, Inc., S, Gloria Ramos, Executive Director

Ingleside Chamber of Commerce, S, Matt Sablatura, Chair Elect Ingleside Chamber of

Commerce

Community Action Corporation of South Texas, S, Rafael Trevino, Jr., Executive Director

### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Seaside Manor, TDHCA Number 10132**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 206 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Champion Homes at Copperridge, TDHCA Number 10134

	BASIC DE	VELOPMENT I	NFORMATION				
Site Address: 5602 Maple	Ave.			Development #:	10134		
City: Dallas	Regio	on: 3	Р	opulation Served:	General		
County: Dallas	Zip Co	ode: 75235		Allocation:	Urban		
HTC Set Asides: □At-Risk	□Nonprofit □USE	DA □Rural	Rescue HTC	Housing Activity*:	NC		
HOME Set Asides: □CH	HOME Set Asides: □CHDO □Preservation □General						
*HTC Hous	ing Activity: Rehabilitation=RH, A	daptive Reuse=ADF	R, New Construction=NC	s, Single Room Occupancy=SRO			
	OWNER	AND DEVELO	PMENT TEAM				
Owner:	Chicory Court I		_				
Owner Contact and Phone:	Saleem Jafar, (	(972) 701-555	1				
Developer:	Odyssey Resid	ential Holdings	s, LP				
Housing General Contractor	r: Odyssey Resid	ential Constru	ction, LP				
Architect:	BGO Architects						
Market Analyst:	Gerald A. Teel						
Syndicator:	First Sterling Fi						
Supportive Services: N/A							
Consultant and Contact: N/A,							
Consultant and Contact.	1N/A,						
	<u>UNIT/B</u>	BUILDING INFO	<u>ORMATION</u>				
Unit Breakdown: 30% 4	<u>10%</u> <u>50%</u> <u>60%</u>		Total Restricte		107		
7	0 47 53		Market Rate U		0		
	BR 2 BR 3 BR 4 BR		Owner/Employ		0		
	32 55 20 0	0	Total Develop		107		
Type of Building:			Total Develop		\$0		
	its or more per building			sidential Buildings:	1		
l '	ched Residence		HOME High To		0		
	le Room Occupancy		TIOWIE LOW TO	ital Offits.	O		
□ rownnome □ rran	sitional *Note: If Development Cost = \$1	0. on Underwriting P	apart has not been com	nlatad			
				pieteu.			
	·	DING INFORM pplicant	Department				
		lequest_	Analysis*	Amort Term	Rate		
Competitive Housing Tax	Credit Amount: \$1,	378,758	\$0				
HOME Activity Fund Amou	unt:	\$0	\$0	0 0	0.00%		
HOME CHDO Operating 0	Grant Amount:	\$0	\$0				
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Champion Homes at Copperridge, TDHCA Number 10134

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Carona, District 16, S Points: 14 US Representative: Johnson, District 30, NC

TX Representative: Hodge, District 100, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 1 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Champion Homes at Copperridge, TDHCA Number 10134

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 212 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended due to \$2 million cap violation.		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Champion Homes at Canyon Creek, TDHCA Number 10135**

		BASIC DEVEL	OPMENT IN	IFORMATIO	<u>N</u>		
Site Address: 170	0 N. Minnesota A	ve.			Developmen	t #:	10135
City: Bro	wnsville	Region:	11		Population Serve	ed:	General
County: Car	meron	Zip Code:	78521		Allocati	on:	Urban
HTC Set Asides:	☐At-Risk ☐Non	profit USDA	$\square$ Rural F	Rescue F	ITC Housing Activi	ty*:	NC
HOME Set Asides:	$\Box$ CHDO	$\Box$ Preservation	□General				
	*HTC Housing Activity: F	Rehabilitation=RH, Adapti	ve Reuse=ADR,	New Constructio	n=NC, Single Room Occup	oancy=SRO	
		OWNER AN	ID DEVELOR	PMENT TEAN	<u>/</u>		
Owner:	C	Chicory Court Stre	am, L.P.				
Owner Contact and	d Phone:	Saleem Jafar, (972	2) 701-5551				
Developer:	C	Odyssey Residenti	al Holdings	LP			
Housing General C	Contractor: C	Odyssey Residenti	al Construc	tion L.L.C.			
Architect:	k	K+ Architects					
Market Analyst:	C	Serald A. Teel Cor	mpanv. Inc				
Syndicator:		First Sterling Finan					
Supportive Services: TBD							
Consultant and Co		N/A,					
Consultant and Co	intact.	W/A,					
		UNIT/BUIL	<u>DING INFO</u>	RMATION			
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u>	<u> </u>		Total Rest	ricted Units:		100
	6 0 45			Market Ra			0
		R 3 BR 4 BR 5 E			ployee Units:		0
Type of Buildings	0 16 49	35 0 0	)		lopment Units:		100
Type of Building:					lopment Cost*: Residential Buildir	uae.	\$0 8
☐ Duplex☐ Triplex	✓ 5 units or mo				h Total Units:	igs.	0
☐ Fourplex	☐ Single Room			-	v Total Units:		0
☐ Townhome	☐ Transitional	Occupancy					
		evelopment Cost = \$0, an	Underwriting Re	oort has not beer	completed.		
FUNDING INFORMATION							
		Appli	cant	Departme	nt		
Compositive House	sing Tay Cradit An	Requ		Analysis*	Amort \$0	Term	Rate
·	sing Tax Credit An	nount: \$1,348			•	0	0.000/
HOME Activity Fu	\$0 •••		\$0 0 No.	0	0.00%		
	perating Grant Am		\$0		<b>\$</b> 0		_
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Champion Homes at Canyon Creek, TDHCA Number 10135**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Lucio, District 27, S Points: 7 US Representative: Ortiz, District 27, NC

TX Representative: Oliveira, District 37, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Champion Homes at Canyon Creek, TDHCA Number 10135**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:	_	
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score:199 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended due to \$2 million cap violation.		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Evergreen at Richardson, TDHCA Number 10136**

	BAS	IC DEVELOPMENT	INFORMATION	<u>I</u>	
Site Address: SW	C of Renner Rd. & N. Star	r Rd.		Development #:	10136
City: Rich	nardson	Region: 3		Population Served:	Eldery
County: Coll	in .	Zip Code: 75082	2	Allocation:	Urban
HTC Set Asides:	$\square$ At-Risk $\square$ Nonprofit $^{\lceil}$	□USDA □Rura	al Rescue H	TC Housing Activity*:	NC
HOME Set Asides:	<b>✓</b> CHDO □Prese	ervation Gene	ral		
	*HTC Housing Activity: Rehabilitation	n=RH, Adaptive Reuse=A	DR, New Construction=	=NC, Single Room Occupancy=SRO	
	<u>O</u> '	WNER AND DEVEL	OPMENT TEAM		
Owner:	Evergree	n Richardson Seni	ior Community, I	L.P.	
Owner Contact and	d Phone: Don Mais	son, (214) 941-052	3		
Developer:	Churchill	Residential, Inc.			
Housing General C	Contractor: ICI Cons	truction, Inc.			
Architect:	GTF Des	igns			
Market Analyst:	Integra R	ealty Resources			
Syndicator:	National	Equity fund, Inc.			
Supportive Service	es: PWA Coa	alition of Dallas, In	c.		
Consultant and Co	ntact: N/A,				
	1	JNIT/BUILDING IN	FORMATION		
Unit Breakdown:	30% 40% 50% 60%	SINII/ BOILDING III	Total Restric	cted Units:	170
On Broakdown.	9 0 77 84		Market Rate		0
	Eff 1 BR 2 BR 3 BR	4 BR 5 BR	Owner/Emp		0
	0 85 85 0	0 0	Total Develo	opment Units:	170
Type of Building:			Total Develo	opment Cost*:	\$0
☐ Duplex	✓ 5 units or more per bu	uilding	Number of F	Residential Buildings:	6
☐ Triplex	$\square$ Detached Residence		_	Total Units:	27
☐ Fourplex	☐ Single Room Occupa	ncy	HOME Low	Total Units:	7
☐ Townhome	☐ Transitional				
	*Note: If Development	Cost = \$0, an Underwriting	Report has not been o	completed.	
		FUNDING INFOR			
		Applicant Request	Departmen Analysis*	t Amort Term	Rate
Competitive Hous	sing Tax Credit Amount:	\$2,000,000	\$2,000,000		
HOME Activity Fu	ınd Amount:	\$2,000,000	\$2,000,000	0 0	0.00%
HOME CHDO Op	perating Grant Amount:	\$50,000	\$50,000	0	
*Note: If an Underwriting Re	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).				



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Evergreen at Richardson, TDHCA Number 10136**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, NC Points: 0 US Representative: Hensarling, District 5, NC

TX Representative: Miklos, District 101, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

S, Jerry Madden, State Representative District 67

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$1,400,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1,400,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$600,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$600,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Evergreen at Richardson, TDHCA Number 10136**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASI	ED ON:
Competitive Housing Tax Credits: ✓ Score: 222		\$2,000,000
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$2,000,000
HOME CHDO Operating Expense Grant:	Grant Amount:	\$50,000
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feasi	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Evergreen at Wylie, TDHCA Number 10137**

	BAS	IC DEVELOPMENT	INFORMATIO	<u>N</u>			
Site Address: App	prox. the 600 to 700 Block	of S. McCreary Rd.		Development #:	10137		
City: Wyl	ie	Region: 3		Population Served:	Elderly		
County: Coll	lin Z	Zip Code: 75098		Allocation:	Urban		
HTC Set Asides:	□At-Risk □Nonprofit □	□USDA □Rura	Rescue H	TC Housing Activity*:	NC		
HOME Set Asides:	HOME Set Asides:   ☐ CHDO ☐ Preservation ☐ General						
	*HTC Housing Activity: Rehabilitation	n=RH, Adaptive Reuse=AD	R, New Construction	n=NC, Single Room Occupancy=SR0	)		
	<u>O</u> 1	WNER AND DEVELO	OPMENT TEAM	<u>1</u>			
Owner:	Evergree	n Wylie Senior Con	nmunity, L.P.				
Owner Contact and	d Phone: Don Mais	on, (214) 941-0523	3				
Developer:	Churchill	Residential, Inc.					
Housing General C	Contractor: ICI Const	ruction, Inc.					
Architect:	GTF Des	igns					
Market Analyst:	Integra R	ealty Resources					
Syndicator:	National I	Equity Fund, Inc.					
Supportive Service	es: PWA Coa	alition of Dallas, Inc					
Consultant and Co	ntact: N/A,						
	1	JNIT/BUILDING INF	ORMATION				
Unit Breakdown:	<u>30%</u> 40% 50% 60%	NATI DOLLDING IN	Total Restr	icted Units:	160		
Onit Dicardown.	8 0 72 80		Market Rat		0		
	Eff 1 BR 2 BR 3 BR	4 BR 5 BR		oloyee Units:	0		
	0 80 80 0	0 0	Total Devel	lopment Units:	160		
Type of Building:			Total Devel	lopment Cost*:	\$0		
☐ Duplex	✓ 5 units or more per bu	ıilding	Number of	Residential Buildings:	5		
☐ Triplex	☐ Detached Residence		•	n Total Units:	25		
☐ Fourplex	☐ Single Room Occupar	ncy	HOME Low	Total Units:	7		
☐ Townhome	☐ Transitional						
	*Note: If Development 0	Cost = \$0, an Underwriting	Report has not been	completed.			
		FUNDING INFORI					
		Applicant Request	Departmer Analysis*	nt Amort Term	Rate		
Competitive Hous	sing Tax Credit Amount:	\$1,936,192		50	1.0.0		
HOME Activity Fu	and Amount:	\$2,000,000	\$	0 0	0.00%		
HOME CHDO Op	perating Grant Amount:	\$50,000	\$	60			
*Note: If an Underwriting Re	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Evergreen at Wylie, TDHCA Number 10137**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Shapiro, District 8, S Points: 14 US Representative: Hall, District 4, NC

TX Representative: Laubenberg, District 89, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Woodbridge Association, Inc., Donald Herzog Letter Score: 24 S or O: S

There is a need within the Sachse/Wylie area for senior living.

Community Input Other than Quantifiable Community Participation Input:

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Evergreen at Wylie, TDHCA Number 10137**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
$\hfill \square$ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 215 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



# Competitive Housing Tax Credit Program

**Development Information, Public Input and Board Summary** 

# **Mason Senior Apartment Homes, TDHCA Number 10142**

	BASI	C DEVELOPMEN	T INFORMAT	<u>ION</u>	
Site Address: W. side	e of Mason Rd., N. of Fr	anz Rd.		Development #:	10142
City: Housto	on F	Region: 6		Population Served:	Elderly
County: Harris	Z	ip Code: 7744	9	Allocation:	Urban
HTC Set Asides: □At	t-Risk $\square$ Nonprofit $\square$	□USDA □Rur	al Rescue	HTC Housing Activity*:	NC
HOME Set Asides:	□CHDO □Preser	vation $\Box$ Gene	eral		
*н	TC Housing Activity: Rehabilitation	=RH, Adaptive Reuse=A	ADR, New Constru	ction=NC, Single Room Occupanc	/=SRO
	OW	VNER AND DEVE	LOPMENT TE	AM	
Owner:	Mason Se	nior Apartments	LP		
Owner Contact and Pl	hone: Kenneth G	G. Cash, (281) 49	3-0700		
Developer:	Stonearch	Development, Ir	nc.		
Housing General Con	tractor: Stonearch	Builders, L.L.C.			
Architect:	Daniel Ma	zilu/ The Thomps	son Nelson G	Group	
Market Analyst:		t Market Data, L.I		·	
Syndicator:	Raymond				
Supportive Services:	TBD	odi.iioo			
Consultant and Conta					
Consultant and Conta	ICI. IVA,				
	<u>UI</u>	NIT/BUILDING IN	<u>IFORMATION</u>	<u>l</u>	
Unit Breakdown: 3	<u>80%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total Re	estricted Units:	120
	6 0 54 60			Rate Units:	0
_	Eff 1 BR 2 BR 3 BR 4			Employee Units:	0
	0 42 78 0	0 0		evelopment Units:	120
Type of Building:	a			velopment Cost*: of Residential Buildings	\$14,997,021
l <u> </u>	5 units or more per bui	lding		ligh Total Units:	8 0
Triplex	Detached Residence			ow Total Units:	0
☐ Fourplex ☐ Townhome ☐	☐ Single Room Occupan ☐ Transitional	СУ	TIONE	ow rotal orlino.	
La rowillome L	*Note: If Development C	ost = \$0 an Underwritin	g Report has not b	een completed	
		FUNDING INFO			
		Applicant	Departr	nent	
		Request	Analysis	s* <u>Amort</u> To	erm Rate
Competitive Housing	g Tax Credit Amount:	\$1,451,258	\$1,451	,258	
HOME Activity Fund	Amount:	\$0		\$0 0	0 0.00%
HOME CHDO Opera	ating Grant Amount:	\$0		\$0	
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Mason Senior Apartment Homes, TDHCA Number 10142

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Patrick, District 7, NC Points: 0 US Representative: McCaul, District 10, NC

TX Representative: Callegari, District 132, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

S, Glenn Hegar, State Senator District 18 O, David B. Turkel, Director, Harris County

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

North Mason Property Owners Association, Thomas G. Steinweg

Letter Score: 24 S or O: S

The Association supports the building of Senior Tax Credit Multi-Family homes or apartments within the boundary of the North Mason Property Owners Association, because it will be a benefit to the Association and the neighborhood.

#### Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 3. Receipt, review and acceptance by commitment of a commitment signed by the lender including terms of financing; including interest rate, term, and amortization period for the CAHFC & Mark Elkins contraction loans.
- 4. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.
- 5. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$750,000, or a commitment from a qualifying substitute source in an amount not less than \$750,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Houston and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Houston in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Mason Senior Apartment Homes, TDHCA Number 10142**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 216 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,451,258
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).

### Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/16/10 PROGRAM: 9% HTC FILE NUMBER: 10142

#### **DEVELOPMENT** Mason Senior Apartment Homes Location: West side of Mason Rd. North of Franz Rd. Region: 77449 City: Houston County: Harris Zip: OCT √ DDA Key Attributes: Elderly, New Construction, Urban ALLOCATION **REQUEST** RECOMMENDATION TDHCA Program **Amount** Interest | Amort/Term Amount Interest | Amort/Term Housing Tax Credit (Annual) \$1,451,258 \$1,451,258

### **CONDITIONS**

- 1 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 3 Receipt, review and acceptance by commitment of a commitment signed by the lender including terms of financing; including interest rate, term, and amortization period for the CAHFC & Mark Elkins contraction loans.
- 4 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

### SALIENT ISSUES

TDHCA SET-ASIDES for LURA						
Income Limit	Rent Limit	Number of Units				
30% of AMI	30% of AMI	6				
50% of AMI	50% of AMI	54				
60% of AMI	60% of AMI	60				

This section intentionally left blank.

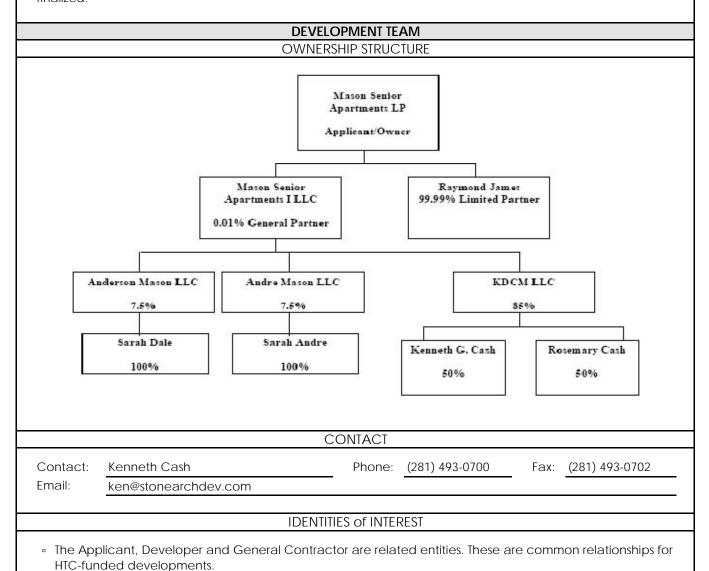
#### STRENGTHS/MITIGATING FACTORS

Overall occupancy in the PMA is 94.1%

- WEAKNESSES/RISKS
- Proposed rents for the 60% two bedroom units, which account for half of the total units, are \$75 less than program max. Per the Applicant, this is due to the Applicant's past experience with 60% two bedroom units leasing up slowly.
- The principals of the Applicant have experience developing and owning 596 Housing Tax Credit units.
- Proposed rents are on average 21% lower than market rents.

### PREVIOUS UNDERWRITING REPORTS

Manson Apartment Homes (TDHCA #09272) was submitted during the 2009 tax credit cycle and a preliminary underwriting analysis was performed. However, it appears the development ultimately may not have scored high enough to receive an allocation during the competitive round and the underwriting analysis was never finalized.



#### PROPOSED SITE SITE PLAN 00000 00000 MASON ROAD **BUILDING CONFIGURATION Building Type** Ш Ш IV Total Floors/Stories 2 Buildings 2 Number 5 8 1 1 BR/BA SF Units Total Units Total SF 760 14 14 14 42 31,920 2 1,000 12 14 78 78,000 8 12 Units per Building 26 28 8 26 120 109,920 SITE ISSUES Total Size: Scattered site? acres Yes No Flood Zone: Zone X Within 100-yr floodplain? ✓ No Yes N/A Needs to be re-zoned? Zoning: ✓ N/A Yes ☐ No Comments: No zoning in Houston.

			TD	HCA SITE IN	ISPECTIC	N				
Inspecto	or: <u>Man</u> u	ıfactured Ho	using Staff					Date:	5/2	1/2010
_	Assessmen	_		По <b>:</b>						
	cellent ding Uses:	L✓ Acc	eptable	Questio	onable		Poor		∟∪∪	nacceptable
North	-	nt & residenti	al		East:	Ма	ıson Rd & va	acant		
South	n: Franz	Rd, vacant 8	& residential		West:	vac	cant			
			HIGHLIGHTS	S of ENIVIDO	NIN /ENIT /	ΛΙ DI	EDODIS			
Provider	· DCH I	Environmenta	al Consultants,		/INIVILINIA	<u> </u>	LF OKI3	Date:	3/1/	/2009
					0			Date.	37 17	2007
_			nditions (RECs) ct evidence ir				rironmental	conditio	ns exi	st at the site.
conc	<ul> <li>The Applicant provided the results of a noise assessment completed by an acoustics consultant, which concluded: "the day night sound level (DNL) at the site is 70 dBA. This is categorized by HUD as a 'Normally Unacceptable' level. Further noise study will be required during the design phase."</li> </ul>									
Rece asses HUD deve	Any funding recommendation will be subject to the following conditions:  Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.  Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.									
				MARKET AN	VALYSIS					
Provider	· Apart	MarketData						Date:	2/2/	4/2010
Contact		II Jack						Phone:		0) 530-0040
	Numb	oer of Revisio	ns: nc	ne	Date of	Last	Applicant R	Revision:		N/A
The P	Primary Market Area (PMA): 47 sq. miles 4 mile equivalent radius  The Primary Market Area is defined by 15 census tracts at the southwest corner of Harris County along the boundaries with Waller and Fort Bend Counties.									
			ELIGIBL	e househoi	LDS BY IN	CON	ЛE			
			Har	ris County In	come Lir	nits				
НН	30%	of AMI	40% of	f AMI	50	0% о	f AMI	6	60% of	f AMI
size	min	max	min	max	min		max	min		max
1	\$8,592	\$13,400			\$14,35		\$22,350	\$20,6	_	\$26,820
2	\$8,592	\$15,300			\$14,35	_	\$25,500	\$20,6	_	\$30,600
3	\$10,344	\$17,250			\$17,20	J8	\$28,700	\$20,6	64	\$34,440
4									-+	
5										

	Affordable Housing Inventory in Primary Market Area								
File#	Development	Туре	Target Population	Comp Units	Total Units				
	Proposed, Under Construction, and Unstabilized Comparable Developments								
	None								
Other Affordable Developments in PMA since 2006									
	Other Arrordable Developments in PiviA since	2006							
060628	Lancaster Apts	new	family	n/a	252				
060628		new	family	n/a	252				

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no proposed, under construction, or unstabilized comparable units in the PMA.

OVERALL DEMAND ANALYSIS						
	Market Analyst	Underwriter				
Total Households in the Primary Market Area	29,569	29,569				
Target Households in the Primary Market Area	7,745	8,384				
Potential Demand from the Primary Market Area	1,766	1,910				
Potential Demand from Other Sources	0	0				
GROSS DEMAND	1,766	1,910				
Subject Affordable Units	120	120				
Unstabilized Comparable Units	0	0				
RELEVANT SUPPLY	120	120				
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	6.8%	6.3%				

### Demand Analysis:

The Market Analyst identified Gross Demand for 1,766 units from income-eligible 1-3 person senior household sin the PMA; and a Gross Capture Rate of 6.8% for the subject 120 units. The underwriting analysis includes all senior households. The Underwriter has identified Gross Demand for 1,910 units, and a Gross Capture Rate of 6.3%.

The maximum Gross Capture Rate for developments targeting senior households is 10%; the analysis indicates sufficient demand to support the proposed development.

underwriting analysis of PMA Demand by Unit Type										
			Market A	Analyst			Underwriter			
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		78	3	0	4%		198	3	0	2%
1 BR/50%		127	39	0	31%		373	39	0	10%
2 BR/30%		28	3	0	11%		133	3	0	2%
2 BR/50%		70	15	0	21%		319	15	0	5%
2 BR/60%		97	60	0	62%		159	60	0	38%

#### Primary Market Occupancy Rates:

The market study reports 94.1% overall occupancy for 5,227 units in the PMA. One-bedroom units are at 93.3% an two-bedroom units are at 94.9%. (p. 50)

Seventy-eight of the 120 subject units (65% of the total) are two-bedroom units, and 60 of these (50% of the total) are designated with rent and income restrictions at 60% of AMI. The maximum net rent for a two-bedroom unit at 60% of AMI is \$775, but the Applicant's pro forma indicates only \$713 net rent for these units, claiming this is necessary to be competitive and achieve a reasonable lease-up period. The market study does not support this assertion.

The market study provides data on five comparable income-restricted properties, two of which are restricted to seniors. The two-bedroom units at both senior projects are 100% occupied. Providence Place Seniors has 10 2BR/60% units, and each are reported to be leased at \$745. (This is less than the maximum, but more than the Applicant's proposed rent). Villas of Park Grove has 35 2BR/60% units, and they are all renting for \$775.

Two of the non-senior properties contain a total of 231 2BR/60% units, and each is achieving the maximum program net rents. (The fifth property has rents set by USDA.)

#### Absorption Projections:

"The nearest senior project, Providence Place, reported that it achieved a stabilized occupancy of 90%+ in just eight months of leasing. Today, the project reports an occupancy of 99%." (p. 54)

#### Market Impact:

"We assess that the PMA could immediately absorb 95 units without the overall occupancy of the PMA falling below 93%. The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. Newer "affordable" units have been easily absorbed." (p. 58)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS							
Income:	Number of Revisions:	3	Date of Last Applicant Revision:	7/13/2010			
utility al	llowances as of July 1, 2009,	maintained	nit were generally calculated by subtra- by the Harris County Housing Authority, by with the analyses published earlier th	from the 2009			
		•	ogram, in accordance with §1.32(d)(1)(i m 2009 to 2010. If the Underwriter and A	•			
			y 1.35 and 1.37, respectively, and the reto pay electric and natural gas utility c				

It should be noted, the Applicant chose not to anticipate the max tax credit rents for the 60% two bedroom units as achievable, but rather utilized rents that are \$62 less for these units. Also of note, the 60% two bedroom units account for half of the total units. Per the Applicant, this is due to the Applicant's past experience with 60% two bedroom units leasing up slowly.

The Applicant's vacancy and collection loss assumptions are in line with current TDHCA underwriting guidelines; however, secondary income is above the \$20 per unit per month maximum due to carport and detached garage fees per unit per month. Despite the differences in rents and secondary income, the Applicant's effective gross income is within 5% of the Underwriter's estimate.

Expense:	Number of Revisions:	2	Date of Last Applicant Revision	on: 7/13/2010					
Underw the App	The Applicant's total annual operating expense projection at \$4,365 per unit is not within 5% of the Underwriter's estimate of \$4,284, derived from the TDHCA database, and third-party data sources. Of note, the Applicant's estimate of property tax is 17% higher than the Underwriter's estimate of approximately \$32K/unit based on a 10% cap rate and the Underwriter's NOI.								
The App Underw propose	Conclusion:  The Applicant's net operating income is not within 5% of the Underwriter's estimates; therefore, the Underwriter's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.29, which is within the Department's DCR guideline of 1.15 to 1.35.								
factor f base ye covera	Feasibility:  The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.								
			N INFORMATION						
			SED VALUE						
Land Only:		\$1,101,524 \$0	Tax Year:	2009 Harris CAD					
Existing Bui 1 acre:		\$108,900	Valuation by:	паніз САЛ					
Total Prora	ta: 9 acres	\$980,101	Tax Rate:	2.24432					
		EVIDENCE of P	ROPERTY CONTROL						
Type: U	nimproved Commercia	l Property Contrac	et	Acreage: 9					
Contract E	xpiration: 1/20/2	:011 \	/alid Through Board Date?	✓ Yes No					
Acquisition			Other:						
Seller: N	lason & Franz Partners,	_P	Related to Development Team?	☐ Yes ✓ No					
	CC	NSTRUCTION CO	ST ESTIMATE EVALUATION						
COST SCHI				Revision: N/A					
		310113.	Date of Last Applicant	REVISION. N/A					
The site	Acquisition Value:  The site cost of \$163,350 per acre or \$12,251 per unit is assumed to be reasonable since the acquisition is an arm's-length transaction.								
The App	itework Cost: The Applicant's claimed sitework costs of \$8,500 per unit are within current Department guidelines. Therefore, further third party substantiation is not required.								
The App Swift Re provide									

#### Reserves:

The Syndicator is requiring the project to capitalize the following reserve accounts: rent-up reserve of \$82,556, reserve for replacements of \$30,000, and an operating reserve of \$222,815. The Underwriter has used the rent-up & replacement reserve requirements in addition to the typical TDHCA operating reserve calculation.

#### Ineligible Costs:

The Underwriter's ineligible cost is adjusted for carport and detached garages. Specifically, the Underwriter determined carports & detached garages to be \$244,266 based on Marshall & Swift; however, the Applicant has included \$162K for these costs.

#### Contingency & Fees:

The Applicant's contractor's & developer fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in the Hurricane Rita GO Zone an it is located in an eligible QCT with less than 40% HTC units per households in the tract.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$12,403,915 supports annual tax credits of \$1,451,258 This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

PROPOSED FINANCIN	NG STRUCTURE					
SOURCES & USES Number of Revisions: 2	Date of Last Applicant Revision: 5/25/2010					
Source: CAHFC	Type: Interim Financing					
Principal: \$750,000 Interest Rate: AFR Comments:	Fixed Term: TBD months					
The Applicant has applied for \$750K in interim financing year or PIS date and an interest rate at or below AFR. O was not provided, construction period interest for this so eligible basis.	f note, because a specific estimated interest rate					
Source: Mark Elkins/Mason & Franz Partners	Type: Interim Financing					
Principal: \$305,000 Interest Rate: TBD	Fixed Term: 12 months					
Comments:  The Applicant will receive a construction loan in the amount of \$305K, with terms TBD; funds are contingent upon award of tax credits. Of note, because an estimated interest rate was not provided, construction period interest for this source was not included by the Underwriter in eligible basis.						
Source: Dougherty Mortgage	Type: Interim to Permanent Financing					
Principle: \$4,127,800 Interest Rate: 6.70  Comments:  The interest rate is anticipated to be 6.17% plus 0.45% m	ortgage insurance premium. The lender has					
identified a debt service payment of \$297,087 based or results in an amortized interest rate of 6.7%, inclusive of 1	· ·					

Source:	Raymond James		Туре:	Syndication		
Proceeds:	\$10,738,235	Syndication Rate:	74%	Anticipated HTC:	\$	1,451,258
Amount:	\$130,986		Туре:	Deferred Developer	Fees	

### **CONCLUSIONS**

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$4,127,800 indicates the need for \$10,869,221 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,468,961 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,451,258Allocation determined by gap in financing:\$1,468,961Allocation requested by the Applicant:\$1,451,258

The allocation amount determined by the eligible basis calculation / Applicant's request is recommended. A tax credit allocation of \$1,451,258 per year for 10 years results in total equity proceeds of \$10,738,235 at a syndication rate of \$0.74 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$130,986 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.

Underwriter:		Date:	July 16, 2010
	Diamond Unique Thompson		
Manager of Real Estate Analysis:		Date:	July 16, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	July 16, 2010
	Brent Stewart		

## **UNIT MIX/RENT SCHEDULE**

Mason Senior Apartment Homes, Houston, 9% HTC #10142

LOCATIO	LOCATION DATA			UNIT DISTRIBUTION		
CITY:	Houston		# Beds	# Units	% Total	
-						
COUNTY:	Harris		Eff			
SUB-MARKET:			1	42	35.0%	
PROGRAM REGION:	6		2	78	65.0%	
RURAL RENT USED:	No		3			
IREM REGION:	Houston		4			
			TOTAL	120	100.0%	

	Other Unit Desgination										
PF	ROGRAMS										
Rent Limit	Eff	1	2	3	4	Total Units					
MISC											

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:								
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:								
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:								

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT DESCRIPTION PROGRAM RENT LIMITS APPLICANT RENTS			ΓS		TDHCA	RENTS		MARKET	RENTS							
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent		Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per NRA	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	3	1	1	760	\$358	\$71	\$287	\$0	\$0.38	\$287	\$861	\$861	\$287	\$0.38	\$0	\$680	\$393
TC 50%	39	1	1	760	\$598	\$71	\$527	\$0	\$0.69	\$527	\$20,553	\$20,553	\$527	\$0.69	\$0	\$680	\$153
TC 30%	3	2	2	1,000	\$431	\$86	\$345	(\$1)	\$0.34	\$344	\$1,032	\$1,035	\$345	\$0.35	\$0	\$905	\$560
TC 50%	15	2	2	1,000	\$717	\$86	\$631	\$0	\$0.63	\$631	\$9,465	\$9,465	\$631	\$0.63	\$0	\$905	\$274
TC 60%	60	2	2	1,000	\$861	\$86	\$775	(\$62)	\$0.71	\$713	\$42,780	\$46,500	\$775	\$0.78	\$0	\$905	\$130
TOTAL:	120			109,920							\$74,691	\$78,414					
AVG:				916				(\$31)	\$0.68	\$622			\$653	\$0.71	\$0	\$826	(\$173)
ANNUAL:											\$896,292	\$940,968			·		

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Mason Senior Apartment Homes, Houston, 9% HTC #10142

MOOME			Mason Se	по Араги	ient nomes, no		C #10142		
INCOME POTENTIAL GROSS F		Rentable Sq Ft:			**************************************	\$896,292			
Secondary Income	VEIN1	-	er Unit Per Month:	\$20.00	28,800	14,400	\$10.00	Per Unit Per Month	
Other Support Income: 0	Carports (7			φ20.00	20,000	24,480	\$10.00	Per Unit Per Month	
Other Support Income:		, , ,	,			,	\$0.00	Per Unit Per Month	
POTENTIAL GROSS II	NCOME				\$969,768	\$935,172			
Vacancy & Collection Lo	oss	% of Poter	ntial Gross Income:	-7.50%	(72,733)	(70,140)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-		its or Conces	sions		0	****			
EFFECTIVE GROSS II	NCOME				\$897,035	\$865,032			
<u>EXPENSES</u>		% OF EGI	PER UNIT	PER SQ FT	<b>#</b> 40.044	<b>#</b> 40.000	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	е	4.88%	\$365	0.40	\$43,811	\$42,000	\$0.38	\$350	4.86%
Management		5.00%	\$374	0.41	44,852	41,625	0.38	347	4.81%
Payroll & Payroll Tax		13.69%	\$1,023	1.12	122,788	116,955	1.06	975	13.52%
Repairs & Maintenance		7.31%	\$546	0.60	65,560	60,000	0.55	500	6.94%
Utilities		3.24%	\$242	0.26	29,070	35,160	0.32	293	4.06%
Water, Sewer, & Trash		4.65%	\$348	0.38	41,724 38,472	43,440	0.40	362	5.02%
Property Insurance		4.29%	\$321	0.35		41,760	0.38	348	4.83%
Property Tax	2.24432	9.70%	\$725	0.79	86,990	102,000	0.93	850	11.79%
Reserve for Replacemen		3.34%	\$250	0.27	30,000	30,000	0.27	250	3.47%
TDHCA Compliance Fee	es	0.54%	\$40	0.04	4,800	4,800	0.04	40	0.55%
Other: TOTAL EXPENSES		0.67% 57.31%	\$50 \$4,284	0.05 \$4.68	6,000 \$514,067	6,000 \$523,740	0.05 \$4.76	50 \$4,365	0.69% 60.55%
NET OPERATING INC		42.69%	\$3,191	\$3.48	\$382,968	\$341,292	\$3.10	\$2,844	39.45%
DEBT SERVICE	,	42.09%	<b>Ф</b> 3,191	<b></b>	φ302,900	φ341,292	\$3.10	<b>Φ</b> 2, <b>044</b>	39.45%
Dougherty Mortgage					\$297,087	\$297,087			
Second Lien					\$0	Ψ291,001			
Additional Financing					\$0				
TOTAL DEBT SERVIC	:F				297.087	297,087			
NET CASH FLOW	, L				\$85,882	\$44,205			
AGGREGATE DEBT COV	VEDAGE E	ATIO			1.29	1.15			
RECOMMENDED DEBT					1.29	1.15			
CONSTRUCTION COS					0				
Description	Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or		10.33%	\$12,496	\$13.64	\$1,499,553	\$1,499,553	\$13.64	\$12,496	10.00%
Off-Sites	bidg)	0.00%	\$12,490	\$0.00	0	ψ1,499,333 0	0.00	0	0.00%
Sitework		7.03%	\$8,500	\$9.28	1,020,040	1,020,040	9.28	8,500	6.80%
Direct Construction		46.13%	\$55,796	\$60.91	6,695,574	7,072,377	64.34	58,936	47.16%
Contingency	6.29%	3.35%	\$4,046	\$4.42	485,545	485,545	4.42	4,046	3.24%
Contractor's Fees	13.78%	7.79%	\$9,421	\$10.28	1,130,511	1,130,511	10.28	9,421	7.54%
Indirect Construction		2.59%	\$3,136	\$3.42	376,330	376,330	3.42	3,136	2.51%
Ineligible Costs		3.34%	\$4,044	\$4.41	485,223	513,553	4.67	4,280	3.42%
Developer's Fees	15.00%	10.76%	\$13,013	\$14.21	1,561,517	1,617,000	14.71	13,475	10.78%
Interim Financing		4.84%	\$5,851	\$6.39	702,112	702,112	6.39	5,851	4.68%
Reserves		3.84%	\$4,649	\$5.08	557,863	580,000	5.28	4,833	3.87%
TOTAL COST		100.00%	\$120,952.23	\$132.04	\$14,514,268	\$14,997,021	\$136.44	\$124,975	100.00%
Construction Cost Reca	ар	64.29%	\$77,764	\$84.90	\$9,331,670	\$9,708,473	\$88.32	\$80,904	64.74%
SOURCES OF FUNDS	3						RECOMMENDED		
Dougherty Mortgage	_	28.44%	\$34,398	\$37.55	\$4,127,800	\$4,127,800	\$4,127,800	Developer F	ee Available
Second Lien		0.00%	\$0 \$0	\$0.00	0	0	0	\$1,61	
Raymond James		73.98%	\$89,485	\$97.69	10,738,235	10,738,235	10,738,235		ee Deferred
Deferred Developer Fees	•	0.90%	\$1,092	\$1.19	130,986	130,986	130,986		%
Additional (Excess) Funds		-3.33%	(\$4,023)	(\$4.39)	(482,753)	0	0		tive Cash Flow
TOTAL SOURCES		0.5070	(ψ .,520)	(400)	\$14,514,268	\$14,997,021	\$14,997,021		3,973
					Ţ : 1,5 : 1, <del>2</del> 00	Ţ,OO.,OE.	Ţ. 1,007,0E1	ı ,,50	-,

# MULTIFAMILY COMPARATIVE ANALYSIS (continued) Mason Senior Apartment Homes, Houston, 9% HTC #10142

91249

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$55.21	\$6,068,975
Adjustments				
Exterior Wall Finish	3.20%		\$1.77	\$194,207
Elderly	3.00%		1.66	182,069
9-Ft. Ceilings	3.40%		1.88	206,345
Roofing			0.00	0
Subfloor			(0.16)	(17,587)
Floor Cover			5.58	613,793
Breezeways	\$22.48	10,406	2.13	233,927
Balconies	\$22.48	6,655	1.36	149,595
Plumbing Fixtures	\$845	234	1.80	197,730
Rough-ins	\$420	240	0.92	100,800
Built-In Appliances	\$1,850	120	2.02	222,000
Exterior Stairs	\$1,900	6	0.10	11,400
Enclosed Corridors	\$45.29		0.00	0
Elevators	\$70,000	3	1.91	210,000
Garages (Attached)	\$27.84	9,240	2.34	257,260
Carports	\$9.70	14,400	1.27	139,680
Heating/Cooling			1.85	203,352
Garages (Detached)	\$18.44	11,143	1.87	205,507
Comm &/or Aux Bldgs	\$69.44	5,500	3.47	381,906
Other: fire sprinkler	\$2.25	115,420	2.36	259,695
SUBTOTAL			89.34	9,820,656
Current Cost Multiplier	0.99		(0.89)	(98,207)
Local Multiplier	0.88		(10.72)	(1,178,479)
TOTAL DIRECT CONSTRU	CTION COS	TS	\$77.73	\$8,543,970
Plans, specs, survy, bld prm	3.90%		(\$3.03)	(\$333,215)
Interim Construction Interes	3.38%		(2.62)	(288,359)
Contractor's OH & Profit	11.50%		(8.94)	(982,557)
NET DIRECT CONSTRUCT	ION COSTS		\$63.14	\$6,939,840

#### PROPOSED PAYMENT COMPUTATION

Dougherty Mortgage	\$4,127,800	Amort	480
Int Rate	6.70%	DCR	1.29
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.29
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.29
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.29
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.29

### RECOMMENDED FINANCING STRUCTURE:

Dougherty Mortgage	\$297,087
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$297,087

Dougherty Mortgage	\$4,127,800	Amort	480
Int Rate	6.70%	DCR	1.29
Second Lien	\$0	Amort	0

Int Rate	0.00%	Subtotal DCR	1.29
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.29

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.29

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.29

### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$940,968	\$959,787	\$978,983	\$998,563	\$1,018,534	\$1,124,544	\$1,241,587	\$1,370,813	\$1,671,013
Secondary Incom	e	28,800	29,376	29,964	30,563	31,174	34,419	38,001	41,956	51,144
Other Support Inc	come: Carports	0	0	0	0	0	0	0	0	0
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	969,768	989,163	1,008,947	1,029,126	1,049,708	1,158,963	1,279,588	1,412,769	1,722,157
Vacancy & Collec	tion Loss	(72,733)	(74,187)	(75,671)	(77,184)	(78,728)	(86,922)	(95,969)	(105,958)	(129,162)
Employee or Othe	er Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$897,035	\$914,976	\$933,276	\$951,941	\$970,980	\$1,072,040	\$1,183,619	\$1,306,811	\$1,592,996
EXPENSES at	3.00%									
General & Admini	istrative	\$43,811	\$45,126	\$46,479	\$47,874	\$49,310	\$57,164	\$66,268	\$76,823	\$103,244
Management		44,852	45,749	46,664	47,597	48,549	53,602	59,181	65,341	79,650
Payroll & Payroll 1	Гах	122,788	126,471	130,266	134,174	138,199	160,210	185,728	215,309	289,358
Repairs & Mainter	nance	65,560	67,527	69,553	71,640	73,789	85,542	99,166	114,961	154,498
Utilities		29,070	29,942	30,840	31,766	32,719	37,930	43,971	50,974	68,505
Water, Sewer & T	rash	41,724	42,976	44,265	45,593	46,961	54,440	63,111	73,163	98,325
Insurance		38,472	39,626	40,815	42,039	43,301	50,197	58,192	67,461	90,662
Property Tax		86,990	89,600	92,288	95,056	97,908	113,502	131,580	152,537	204,997
Reserve for Repla	acements	30,000	30,900	31,827	32,782	33,765	39,143	45,378	52,605	70,697
TDHCA Complian	nce Fee	4,800	4,944	5,092	5,245	5,402	6,263	7,260	8,417	11,312
Other		6,000	6,180	6,365	6,556	6,753	7,829	9,076	10,521	14,139
TOTAL EXPENSE	s	\$514,067	\$529,041	\$544,454	\$560,321	\$576,655	\$665,822	\$768,911	\$888,113	\$1,185,387
NET OPERATING	INCOME	\$382,968	\$385,935	\$388,821	\$391,620	\$394,325	\$406,219	\$414,708	\$418,699	\$407,609
DEBT SEF	RVICE									
First Lien Financing	g	\$297,087	\$297,087	\$297,087	\$297,087	\$297,087	\$297,087	\$297,087	\$297,087	\$297,087
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	'	\$85,882	\$88,849	\$91,735	\$94,533	\$97,238	\$109,132	\$117,621	\$121,612	\$110,523
DEBT COVERAGE	E RATIO	1.29	1.30	1.31	1.32	1.33	1.37	1.40	1.41	1.37

### HTC ALLOCATION ANALYSIS -Mason Senior Apartment Homes, Houston, 9% HTC #10142

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$1,499,553	\$1,499,553		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$1,020,040	\$1,020,040	\$1,020,040	\$1,020,040
Construction Hard Costs	\$7,072,377	\$6,695,574	\$7,072,377	\$6,695,574
Contractor Fees	\$1,130,511	\$1,130,511	\$1,130,511	\$1,130,511
Contingencies	\$485,545	\$485,545	\$485,545	\$485,545
Eligible Indirect Fees	\$376,330	\$376,330	\$376,330	\$376,330
Eligible Financing Fees	\$702,112	\$702,112	\$702,112	\$702,112
All Ineligible Costs	\$513,553	\$485,223		
Developer Fees				
Developer Fees	\$1,617,000	\$1,561,517	\$1,617,000	\$1,561,517
Development Reserves	\$580,000	\$557,863		
TOTAL DEVELOPMENT COSTS	\$14,997,021	\$14,514,268	\$12,403,915	\$11,971,629

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$12,403,915	\$11,971,629
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$16,125,090	\$15,563,118
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$16,125,090	\$15,563,118
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,451,258	\$1,400,681

Syndication Proceeds 0.7399 \$10,738,235 \$10,364,000

Total Tax Credits (Eligible Basis Method) \$1,451,258 \$1,400,681

Syndication Proceeds \$10,738,235 \$10,364,000

Requested Tax Credits \$1,451,258

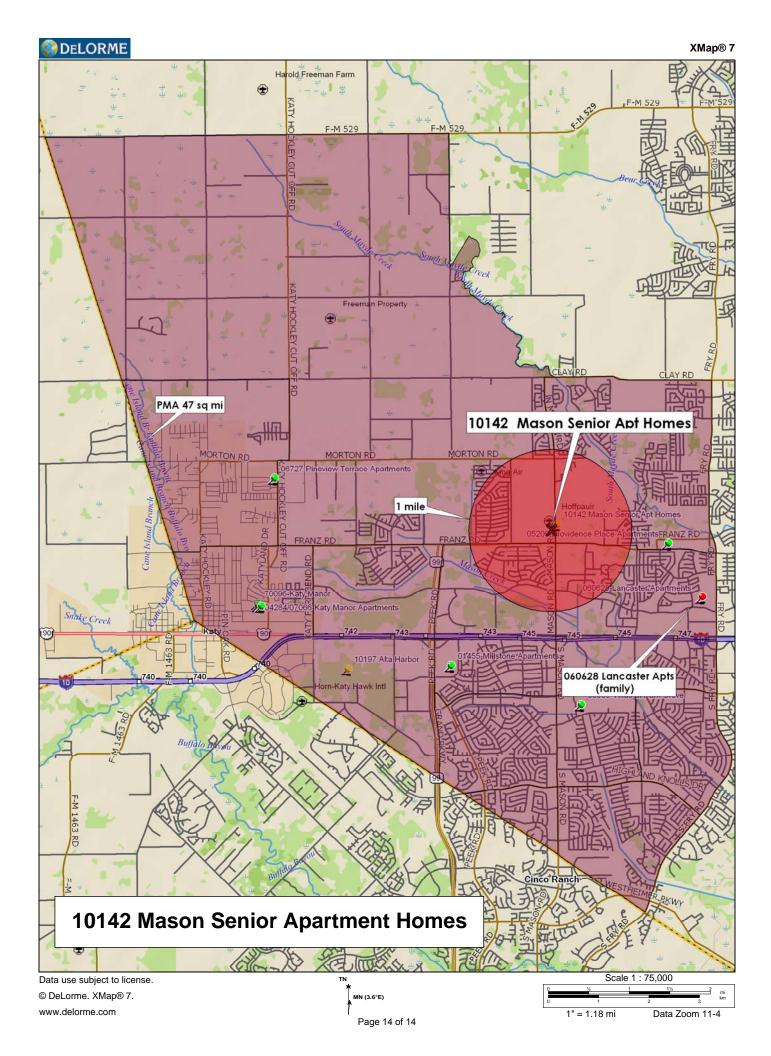
Syndication Proceeds \$10,738,235

Gap of Syndication Proceeds Needed \$10,869,221

Total Tax Credits (Gap Method) \$1,468,961

Recommended Tax Credits 1,451,258

Syndication Proceeds \$10,738,235





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Oak Creek Townhomes, TDHCA Number 10143

BASIC DEVELOPMENT INFORMATION										
Site Address:	1110 Broadway St.				evelopment #:	10143				
City:	Marble Falls	Region:	7	Popu	lation Served:	General				
County:	Burnet	Zip Code:	78654		Allocation:	Rural				
HTC Set Asides: □At-Risk □Nonprofit □USDA □Rural Rescue HTC Housing Activity*: RH										
HOME Set Asic	HOME Set Asides: □CHDO □Preservation ☑General									
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO										
OWNER AND DEVELOPMENT TEAM										
Owner:		THF Marble Falls F	Redevelopmer	nt Venture, LP						
Owner Contact	and Phone:	Dennis Hoover, (51	12) 756-6809							
Developer:		THF Development	Company, LL	C						
Housing Gener	ral Contractor:	THF Development	Company, LL	С						
Architect:		Cameron Alread								
Market Analyst	<u>.</u>	Ed Ipser, Ipser and	Associates							
Syndicator:		Michel and Associa	ates							
Supportive Services: N/A										
Consultant and	Contact:	N/A, Dennis Hoove	er							
		UNIT/BUILI	DING INFORM	MATION						
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>50</u>	0% 60%		otal Restricted U	nits:	80				
	4 0 3	36 40	M	larket Rate Units	:	0				
	Eff 1 BR 2	BR 3 BR 4 BR 5 B	<u>BR</u> C	wner/Employee	Units:	0				
		4 12 0 0		otal Developmer		80				
Type of Buildin	g:			otal Developmer		\$0				
☐ Duplex	5 units or m	ore per building		lumber of Reside	J	5				
☐ Triplex	☐ Detached R			OME High Total		14				
☐ Fourplex	_	n Occupancy	П	OME Low Total	Units:	4				
☐ Townhome	☐ Transitional	Development Cost = \$0, an	Underwriting Report	has not been complete	d					
			G INFORMAT		G.					
		Appli	cant [	 Department						
O a man a titis sa I	lavaira Tava Ova dit A	Requ		Analysis*	Amort Term	<u>Rate</u>				
•	lousing Tax Credit A			\$1,019,154	_					
HOME Activit	y Fund Amount:	\$2,000,	,000	\$2,000,000	0 0	0.00%				
HOME CHDC	Operating Grant Ar	mount:	\$0	\$0						
*Note: If an Underwriti	ng Report has not been comp		recommended for a		unt recommended is the Appli	cant Request				



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Oak Creek Townhomes, TDHCA Number 10143

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Fraser, District 24, S Points: 14 US Representative: Conaway, District 11, NC

TX Representative: Aycock, District 54, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, George Russell, Mayor City of Marble Resolution of Support from Local Government ✓

Falls

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Marble Falls Resident Advisory Board, Esther J. Lopez Letter Score: 24 S or O: S

To better our standard of living and to make our place of living a safer place and more accessible to handicap

residents.

### **Community Input Other than Quantifiable Community Participation Input:**

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$2,000,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$2,000,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

### Oak Creek Townhomes, TDHCA Number 10143

# COMPLIANCE EVAULATION SUMMARY: ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 77 Total # Monitored: 65

# RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON: Competitive Housing Tax Credits: ✓ Score: 193 ☐ Meeting a Required Set-Aside Credit Amount\*: \$1,019,154 Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a significant portion of their total targeted sub-regional allocation when Rural tax credits are collapsed. HOME Activity Funds: Loan Amount: \$2,000,000 HOME CHDO Operating Expense Grant: Grant Amount: \$0 Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Woodlawn Ranch Apts, TDHCA Number 10150

BASIC DEVELOPMENT INFORMATION											
Site Address: 33	0 W. Cheryl Dr.				Development #:	10150					
City: Sa	n Antonio	Region	: 9	F	Population Served:	General					
County: Be	xar	Zip Cod	le: 78228		Allocation:	Urban					
HTC Set Asides: ☑At-Risk ☐Nonprofit ☐USDA ☐Rural Rescue HTC Housing Activity*: NC											
HOME Set Asides	: CHDO	Preservation	□Genera	I							
	*HTC Housing Activity:	: Rehabilitation=RH, Ad	aptive Reuse=ADR	R, New Construction=N	C, Single Room Occupancy=SRO						
	OWNER AND DEVELOPMENT TEAM										
Owner:		Hillcrest SA Apa	rtments, LP								
Owner Contact ar	nd Phone:	Stephen J. Popp	oon, (210) 68	82-1500							
Developer:		Hogan Real Esta	ate Services								
Housing General	Contractor:	Galaxy Builders,	Ltd								
Architect:		Gonzalez Newel	l, Bender, Inc	c. Architects							
Market Analyst:		Apartment Mark	et Data, L.L.C	D.							
Syndicator:		Royal Bank of C	anada								
Supportive Services: HomeSpring Residential Services											
Consultant and Co	ontact:	Stephen J. Popp	oon, Stepher	n J. Poppoon							
		<u>UNIT/BL</u>	IILDING INFO	<u>ORMATION</u>							
Unit Breakdown:	<u>30% 40% 50</u>	<u></u>		Total Restricte	ed Units:	200					
	10 0 9	0 100		Market Rate U	Jnits:	52					
	<u>Eff</u> 1 BR 2 E	<u> 3 BR 4 BR</u>	<u>5 BR</u>	Owner/Employ	yee Units:	0					
	0 72 14	10 40 0	0	Total Develop		252					
Type of Building:				Total Develop		\$0					
☐ Duplex	✓ 5 units or mo				esidential Buildings:	12					
☐ Triplex	Detached Re			HOME High T		0					
☐ Fourplex	☐ Single Room	n Occupancy		HOME Low To	otai Units:	0					
☐ Townhome	☐ Transitional										
	*Note: If D	Development Cost = \$0,			npleted.						
		·	<u>ING INFORM</u> plicant	<u>IAIION</u> Department							
			quest	Analysis*	Amort Term	Rate					
Competitive Hou	ısing Tax Credit A		00,000	\$2,000,000							
HOME Activity F	und Amount:		\$0	\$0	0 0	0.00%					
HOME CHDO O	perating Grant An	nount:	\$0	\$0							
*Note: If an Underwriting R	Report has not been comp		n is recommended inancial Feasibility		t amount recommended is the Applic	cant Request					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Woodlawn Ranch Apts, TDHCA Number 10150

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Van De Putte, District 26, S Points: 14 US Representative: González, District 20, NC

TX Representative: Martinez Fischer, District 116, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

University Park Neighborhood Association, Rick Idar Letter Score: 24 S or O: S

The contribution for neighborhood revitalization and the preservation of affordable housing.

### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 0

Marianist Ligustrum Community, S, Rev. Rudy Ves, S.M.

Congregation of the Daughters of Mary Immaculate, S, Sr. Marcy Loehrlein, FMI, Province

Treasurer

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a firm commitment from the City of San Antonio HOME for funding in the amount of \$1,500,000, or a commitment from a qualifying substitute source in an amount not less than \$1,500,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the San Antonio Housing Trust in the amount of \$750,000, or a commitment from a qualifying substitute source in an amount not less than \$750,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



### MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

### Woodlawn Ranch Apts, TDHCA Number 10150

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASI	ED ON:
Competitive Housing Tax Credits: ✓ Score: 211 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$2,000,000
Recommendation: Competitive in At-Risk Set-Aside		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Penert has not been completed, the gradit amount recommended in the Applicant Pagues	t (nanding the Financial Feed	ibility (Analysis)



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Sunflower Estates, TDHCA Number 10151**

BASIC DEVELOPMENT INFORMATION									
Site Address: 40	04 Lion's Villa Ave.	·			Development	#:	10151		
City: La	a Feria	Region:	11		Population Serve	ed:	General		
County: C	ameron	Zip Code	: 78559		Allocation	on:	Rural		
HTC Set Asides:	□At-Risk □No	onprofit USDA	$\square$ Rural F	Rescue HT	C Housing Activit	ty*:	NC		
HOME Set Asides: □CHDO □Preservation ☑General									
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO									
OWNER AND DEVELOPMENT TEAM									
Owner:		Duke's Highway,	LP						
Owner Contact a	nd Phone:	Sunny K. Philip, (9	956) 797-226	61					
Developer:		Lynd Developmer	nt Partners						
Housing General	Contractor:	Geofill Materials 7	echnologies	s, LLC					
Architect:		Lloyd Walker Jary	& Associate	es					
Market Analyst:		Apartment Market	t Data, L.L.C	<b>).</b>					
Syndicator: PNC Multifamily Capital									
Supportive Services: Region One Education Service Center									
Consultant and C	Contact:	Sandi Williams Ho	ousing and C	Community De	velopment, Sand	i Williams			
		<u>UNIT/BUI</u>	LDING INFO	RMATION					
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50</u>	<u>0%</u> 60%		Total Restric	ted Units:		77		
	4 0 3	36 37		Market Rate	Units:		2		
		BR 3 BR 4 BR 5		Owner/Empl	•		0		
<b>-</b> (5 ""		14 24 0	0		pment Units:		79		
Type of Building:					pment Cost*:		\$0 10		
☐ Duplex		ore per building			tesidential Buildin	igs:	10 4		
☐ Triplex	☐ Detached R			HOME High			4		
<ul><li>☐ Fourplex</li><li>☐ Townhome</li></ul>	☐ Single Roon	n Occupancy		TIOME LOW	rotar orms.		7		
= rowinomo		Development Cost = \$0, a	n Underwriting Re	port has not been co	ompleted.				
		FUNDI	NG INFORM	ATION					
			licant	Department		_			
Competitive Ho	using Tax Credit A		uest 0,136	Analysis* \$0	<u>Amort</u>	Term	Rate		
HOME Activity	· ·		2,008	\$0		0	0.00%		
·	Operating Grant Ar		<b>\$</b> 0	\$0					
		pleted and the application i	is recommended f		dit amount recommende	d is the Applic	ant Request		



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Sunflower Estates, TDHCA Number 10151**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Lucio, District 27, S Points: 14 US Representative: Hinojosa, District 15, NC

TX Representative: Ybarra, District 43, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 6 In Opposition: 0

**Quantifiable Community Participation Input:** 

City of La Feria TIRZ #1 Property Owners Association, Lance Elliott Letter Score: 24 S or O: S

The TIRZ Property Owners Association was formed in part to have input on residential development within the zone. The developer has agreed to include amenities and social services that will benefit the residents of the development and the development will provide housing opportunities for city residents who will be employed in future zone commercial development.

### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 0

Property Owners Association City of La Feria, S, Lance F. Elliott, Zone Administrator

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$792,008 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$792,008, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a firm commitment of funding from the Rio Grande Valley Multibank in the amount of \$195,907.82, or a commitment from a qualifying substitute source in an amount not less than \$195,907.82, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



### MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Sunflower Estates, TDHCA Number 10151**

<u>COMPLIANCE EVAULATION SUMMARY:</u>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 211 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
LIOME Astivity Funda	Loon Amount	ФО.
HOME Activity Funds:	Loan Amount:	\$0 \$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Shady Oaks, TDHCA Number 10152**

BASIC DEVELOPMENT INFORMATION										
Site Address: 4320	0 S. Congress Ave.			Development #:	10152					
City: Aus	tin	Region: 7	•	Population Served:	General					
County: Trav	vis Z	Zip Code: 7	8745	Allocation:	Urban					
HTC Set Asides:	At-Risk <b>☑</b> Nonprofit	□usda □	Rural Rescue	HTC Housing Activity*:	RH					
HOME Set Asides: □CHDO □Preservation □General										
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO										
OWNER AND DEVELOPMENT TEAM										
Owner:	Shady Oa	aks Housing,	LP							
Owner Contact and	l Phone: Walter M	oreau, (512) 4	147-2026							
Developer:	Foundation	on Communiti	es, Inc.							
Housing General C	ontractor: Renovation	ons Solution o	of Texas							
Architect:	John Ricl	kard								
Market Analyst:	O'Connei	r & Associates	3							
Syndicator:	Wells Fa	rgo Bank								
Supportive Services: Foundation Communities Inc										
Consultant and Cor	ntact: N/A,									
		JNIT/BUILDIN	G INFORMATIO	N						
Unit Breakdown:	30% 40% 50% 60%			estricted Units:	238					
	24 0 166 48			Rate Units:	0					
	Eff 1 BR 2 BR 3 BR	<u>4 BR</u> <u>5 BR</u>	Owner/I	Employee Units:	0					
	0 156 82 0	0 0	Total De	evelopment Units:	238					
Type of Building:			Total De	evelopment Cost*:	\$20,047,850					
☐ Duplex	✓ 5 units or more per bu	uilding	Numbei	of Residential Buildings:	10					
☐ Triplex	$\square$ Detached Residence			High Total Units:	0					
☐ Fourplex	☐ Single Room Occupa	ncy	HOME	Low Total Units:	0					
☐ Townhome	☐ Transitional									
	*Note: If Development (	Cost = \$0, an Unde	writing Report has not b	peen completed.						
		•	<u>IFORMATION</u>							
		Applicant Request	Departi Analysi		erm Rate					
Competitive Hous	ing Tax Credit Amount:	\$1,339,983		\$0	<u>itate</u>					
HOME Activity Fu	nd Amount:	\$0	)	\$0 0	0 0.00%					
HOME CHDO Op	erating Grant Amount:	\$0	)	\$0						
*Note: If an Underwriting Rep	port has not been completed and the (per	application is recon	nmended for an award, Feasibility Analysis).	the credit amount recommended is	the Applicant Request					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Shady Oaks, TDHCA Number 10152**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Watson, District 14, NC Points: 0 US Representative: Doggett, District 25, NC

TX Representative: Rodríguez, District 51, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

South Congress Combined Neighborhood Plan Contact Team, Emily Layton Letter Score: 24 S or O: S

Shady Oaks is in disrepair and is the epicenter of crime in our immediate neighborhood. Foundation Communities owns another apartment property in our neighborhood that is well maintained. We look forward to the improvements Foundation Communities plans at Shady Oaks.

### **Community Input Other than Quantifiable Community Participation Input:**

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance by Cost Certification of final documentation for the \$500k loan from Foundation Communities including an attorney opinion that the funds are not treated as federal grant funds that must be deducted from eligible basis.
- 2. Should the terms and rates of the proposed financing change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Shady Oaks, TDHCA Number 10152**

### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 9

Total # Monitored: 9

### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 225 ✓ Meeting a Required Set-Aside Credit Amount\*: \$0

Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

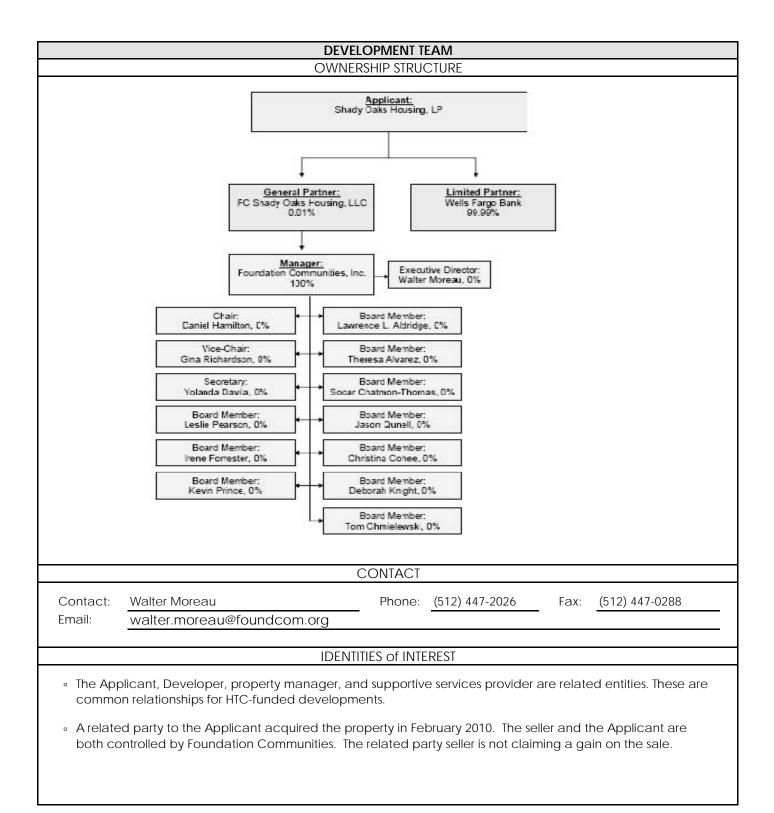
Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



### Real Estate Analysis Division Underwriting Report

REPORT DATE: 06/28/1	0 PROGRAM:	9%	LIHTC	file numbe	ER: <b>10152</b>
		DEVELOPM	ENT		
		Shady Oa	aks		
Location:	4320 South	Congress A	venue		Region: 7
City: Austin	County:	Travis	Zip:	78745	QCT DDA
Key Attributes:	General, Acquisition	n/Rehabilita	ation, Non-Pro	ofit, Multifamily [	_
		ALLOCATI	ON		
			ON		
TDHCA Program	Amount	REQUEST	Amort/Term	Amount	OMMENDATION Interest Amort/Term
Housing Tax Credit (Annual)	\$1,339,983	interest	Amont/ Term	\$1,339,983	interest Amony remi
		CONDITIO	MIC		
1 Receipt, review, and acc		CONDITIC			
2 Should the terms and rate adjustment to the credit	allocation amount ma		anted.	nsaction should	be re-evaluated and an
Income		A SET-ASIDES  Rent Limit		Number of	 f l Inits
30% of .		30% of AM		24	OTIICS
50% of .		50% of AM		166	
60% of .	AMI	60% of AM	l	48	
STRENGTHS/MITIG	ATING FACTORS			WEAKNESSES	S/RISKS
<ul> <li>Low capture rate of 2.3% occupancy will mitigate</li> </ul>	•	0	Declining ov	verall market oc	ccupancy since 2008.
<ul> <li>Average occupancy on overall market occupance</li> </ul>		eeds •	_	ontingency may	ed developer exists, the y not cover potential
<ul> <li>Experienced non-profit d LIHTC properties.</li> </ul>	eveloper and operate	or of			
<ul> <li>Significant local financia costs).</li> </ul>	support (15% of total				



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### **PROPOSED SITE** SITE PLAN CONGRESS AVENUE SAINT ELMO DRIVE **BUILDING CONFIGURATION Building Type** 5 9 3 4 6 8 10 Floors/Stories 2 2 2 2 2 2 2 2 **Total Buildings** Number 1 1 1 1 1 1 10 BR/BA Total Units SF Units Total SF 628 132 82,896 20 24 16 24 48 1 1 642 8 24 15,408 4 4 4 4 2 840 53,760 2 4 20 64 16 8 16 2 2 866 4 4 2 4 4 18 15,588 Units per Building 8 24 20 28 24 28 52 10 20 24 238 167,652 SITE ISSUES Total Size: Scattered site? 9.3 acres ✓ No Yes Flood Zone: Zone X Within 100-yr floodplain? ✓ No Yes Zoning: CS-MU-NP Needs to be re-zoned? √ No Yes N/A **TDHCA SITE INSPECTION** Inspector: TDHCA Manufactured Housing Staff 5/20/2010 Date: Overall Assessment: Excellent Questionable Poor ✓ Acceptable Unacceptable Surrounding Uses: North: Goodwill Industries, Business **Residential Homes** East: Apartments, Residential Homes Warehouses, Apartments South: West: Comments: None. HIGHLIGHTS of ENVIRONMENTAL REPORTS Provider: **Environmental Support Services** 1/23/2010 Date: Recognized Environmental Concerns (RECs) and Other Concerns: "ESS identified no existing or potential Recognized Environmental Conditions (as defined by the American

Society for Testing and Materials (ASTM) Standard E-1527-05) affecting the property." (p. 17)

- "Due to characteristics of Radon and EPA recommendations regarding residential testing for Radon, testing is recommended to understand the potential for Radon at the subject site." (p. 17)
- "Suspect ceiling texture tested as non asbestos. Other suspect asbestos containing materials tested as non asbestos." (p. 16)
   "To obtain a permit for renovations, the asbestos survey conducted in this study needs to be available on site and presented to inspectors upon request." (p. 17)

		MARKET ANALYSIS								
Provider:	O'Connor & Associates				Date:	2/25/2010				
Contact:	Robert Coe				Phone:	(713) 375-4279				
	Number of Revisions:		none	Date of Last Applican	t Revision:	N/A				
Primary Ma	rket Area (PMA):	19	sq. miles	2 mile equivalent radiu	IS					
The Prim	ary Market Area is define	ed by	24 census tr	acts in South Austin, from La	ady Bird Lal	ke to William Cannon				

The Primary Market Area is defined by 24 census tracts in South Austin, from Lady Bird Lake to William Cannon Drive along I35.

	ELIGIBLE HOUSEHOLDS BY INCOME									
	Travis County Income Limits									
НН	HH 30% of AMI 40% of AMI		50% c	of AMI	60% of AMI					
size	min	max	min	max	min	max	min	max		
1	\$14,126	\$15,400			\$23,520	\$25,650	\$28,251	\$30,780		
2	\$14,126	\$17,600			\$23,520	\$29,300	\$28,251	\$35,160		
3	\$16,971	\$19,800			\$28,286	\$33,000	\$33,943	\$39,600		
4										
5										
6										

	Affordable Housing Inventory in Primary Market Area								
File #	Development	Comp Units	Total Units						
	Proposed, Under Construction, and Unstabilized Comparable Developments								
none									
	Other Affordable Developments in PMA since	2006							
060192	Skyline Terrace	adaptive reuse	supportive housing	n/a	100				
	Stabilized Affordable Developments in PMA (pr	e-2006)							
	Total Properties ( pre-2006 )	6		Total Units	1,044				

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no proposed, under construction, or unstabilized comparable units in the PMA.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	44,830	42,851
Potential Demand from the Primary Market Area	8,714	10,522
Potential Demand from Other Sources	0	0
GROSS DEMAND	8,714	10,522
Subject Affordable Units	238	238
Unstabilized Comparable Units	0	0
RELEVANT SUPPLY	238	238
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	2.7%	2.3%

### Demand Analysis:

The Market Analyst identifies Gross Demand for 8,714 units in the PMA, resulting in a Gross Capture rate of 2.7% for the subject 238 units.

The Market Analyst's calculations are based on demographic data from Claritas. The underwriting analysis is based on Ribbon Demographics HISTA data. While this is also sourced from Claritas data, the HISTA report provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, the HISTA report indicates a higher concentration of renter households in the target income range. The Underwriter calculates Gross Demand for 10,522 units, resulting in a Gross Capture Rate of 2.3%.

The maximum Gross Capture Rate for an urban development targeting family households is 10%. The underwriting analysis indicates sufficient demand to support the proposed development.

Underwriting analysis of PMA Demand by Unit Type													
			Market A	nalyst			Underwriter						
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate			
1 BR/30%		1,940	16	0	1%		360	16	0	4%			
1 BR/50%		1,100	109	0	10%		749	109	0	15%			
1 BR/60%		1,439	31	0	2%		871	31	0	4%			
2 BR/30%		2,126	8	0	0%		281	8	0	3%			
2 BR/50%		1,151	57	0	5%		631	57	0	9%			
2 BR/60%		1,166	17	0	1%		789	17	0	2%			

### Primary Market Occupancy Rates:

The market study provides data indicating the overall occupancy trend for the PMA. Quarterly reports for 2009 ranged between 90% and 91%; this is down slightly from a range of 92% to 93% during 2008.

"The HTC properties we were able to contact all reported a waiting list ... the most recently constructed Family HTC in the subject PMA is Woodway Square. Woodway Square reported typically being 95% to 98% occupied with a waitlist, has a current occupancy of 89%." (p. 41)

### Absorption Projections:

"The most recent HTC project which came on-line was Cityview at the Park, which was completed in August 2008, and attained 99% occupancy in September 2008. Recent market-rate Family projects ... reported average absorption ranging from II units to 42 units per month, and lease-up ranging from five months to 14 months. Considering the strong absorption history of similar properties and the lack of available quality affordable Family units in this market, we project that the subject property will lease an average of 15 to 20 units per month until achieving stabilized occupancy." (p. 71)

### Market Impact:

"As the competing projects in the subject property's primary market area have high occupancy rates, and the nearest existing HTC projects also have an occupancy rate which approximates stabilized levels, it appears there is a shortage of affordable housing. The subject property should be highly competitive in this market, and should achieve stabilized occupancy within 6 months after completion ... Based on our analysis of the subject property's primary market area, there is sufficient demand to construct and successfully re-absorb the Shady Oaks." (p. 71)

### Comments:

The Applicant reports the subject is currently 60% occupied; this is partly due to some uninhabitable units, and partly due to allowed attrition in anticipation of the proposed rehabilitation. As the Market Analyst reports, there appears to be sufficient demand to achieve stabilized occupancy following the rehabilitation.

		OPERATING P	RO FORMA ANALYSIS							
Income:	Number of Revisions:	None	Date of Last Applicant Revision	: N/A						
allowa rent lim sewer, and co were u for the	nces as maintained by the hits. Tenants will be require and trash expenses. The A bllection loss assumptions o tilized in this analysis per co subject result in a potentia	Austin Housing A d to pay for all e applicant's secon f -7.5% are inline urrent underwritir al increase of \$16	type were calculated by subtrace Authority as of September 2009 fro electric utilities while the development of the current underwriting guideling guidelines. 2009 HTC rents composed annually for gross rents collected in the still within the underwriting	om 2009 HTC Gross Program nent will pay for water, nit/month and vacancy nes. 2009 HTC Rent Limits appared to 2010 HTC rents cted. Using the 2010 rents						
Expense:	Number of Revisions:	None	Date of Last Applicant Revision	: <u>N/A</u>						
estima the 659 and IRI The pro Code 9 the pe years, i owner subjec Centra credits	tes of \$4,149 per unit annu life init for initial feasibility read that the formula in the property is unable to apply for states: "If the property is own from whom the organ of the organization is not the changed ownership in 200 to be ineligible for a propulation of the ineligible for a propulation which will cause the owner the uncertainty surrounding the surro	ally. The Applical equirements. The amparable develor a property tax ned for the purpization is acquired original owner of and therefore erty tax exemptical Corp, will transfership "clock" to r	stimates per unit of \$4,273 are with ant's projected expense to income underwriter's expense estimates a lopments.  exemption because Section 11.18 pose of rehabilitating a housing product the project must have owned the project." The Applicant repithe Applicant's purchase of the project. In turn, Foundation Communitier ownership to the Limited Partner estart the 5 year requirement for a potion, the Underwriter has not fact	e ratio is 58% which is below are derived from TDHCA 325 (I)(2) of the Texas Tax oject on the property: (2) he project for at least 5 forts that the previous roperty in 2010 causes the ties' non-profit affiliate, or upon closing of the tax a property tax exemption.						
Underv develo	plicant's effective gross in vriter's estimates; therefore pment's debt capacity. Th	the Applicant's e proposed perr	g expenses, and net operating inco year-1 operating pro forma will be manent financing structure results epartment's DCR guideline of 1.15	e used to determine the in an initial year's debt						
Feasibility:  The underwriting 30-year pro forma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible for the long-term.										
		ACQUISITI	ON INFORMATION							
		ASSE	ESSED VALUE							
Land Only	9.3 acres	\$1,620,432	Tax Year:	2009						
Existing Bu	ildings:	\$6,345,807	Valuation by:	Travis CAD						
	ssed Value:	\$7,966,239	Tax Rate:	2.2064						
Comment										
2009 a	ssessed value with 2008 tax	crates.								

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EVIDEN	CE of PROPERTY CONTROL		
Type: Warranty Deed		Acreage:	9.3
Contract Expiration: 8/31/2010	Valid Through Board Date?	✓ Yes	No
Acquisition Cost: \$8,050,000	Other:		
Central Texas/PC Mutual Housing Seller: Corp.	Related to Development Team?	✓ Yes	☐ No
Comments: The seller is a non-profit affiliate of Foundation and 100% manager of FC Shady Oaks Housi		nd Developer of	the subject
	TITLE		
Comments:  There are two liens reported on title: Mechanic of \$731,250 (not yet recorded); & Mechanic \$239,990 (not yet recorded). The Applicant purchase closing which shows both liens to considered to be free and clear of all Mechanic Construction.	c's and Materialman's affidavit and cla provided the HUD settlement stateme have been paid in full at closing. The nanic's and Materialman's liens as of th	nim of lien in the a ent dated 2/4/20 refore the proper	amount of 10 from the ty is
CONSTRUCTION	ON COST ESTIMATE EVALUATION		
Acquisition Value:  The Applicant's claimed acquisition cost, increlated party's acquisition cost as confirmed claiming an acquisition cost in excess of the REA rules. The Applicant's acquisition cost is  The Applicant is not claiming eligible basis of only be claimed on the acquisition of an excownership requirement. On 10/6/1994, the 17/27/2006 the Kokinada Corp changed its in the property to Salaam Memsaab LP. On 2/2 property from Salaam Memsaab LP. Only for application is unable to claim acquisition or	d by a settlement statement dated 2/4 e related party's acquisition cost, no a used in the Underwriter's analysis.  In the building acquisition cost becausisting development when the previous Kokinada Corp purchased the subject name to Austin Kokinada, LP. On 8/8/2/4/2010 Central Texas/PC Mutual House pur years has passed since the last characteristics.	se acquisition cress owner meets the property. Then 2006, Austin Kokinsing Corp purcha	ed under the edits can e 10-year on ada LP sold ised the
Site Work Cost:  The Applicant's claimed total site work costs guidelines, and no further third-party justification Underwriter identified site work costs totaling.  Direct Construction Cost:  The Applicant's direct construction cost estimates construction cost classification differences be estimates. In accordance with current under construction cost estimate of \$6,195,150 construction cost estimate of \$6,195,150 construction cost estimates.	ation is required at this time. Based or g \$1,054,850 (or \$4,432 per unit).  mate is not within 5% of the Underwrite between the Applicant's estimates an erwriting guidelines the Underwriter re	n the PCA report er's. This is a resul d the PCA Provid lied on the PCA's	the t of direct er's
30% Increase to Eligible Basis  The development qualifies for a 30% increases	se in eligible basis because it is locate	d within an eligib	le QCT with

less than 40% HTC units per household in the tract.

### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; however, since this is an acquisition/rehabilitation deal the Underwriter's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. Given the differences in the site work and direct construction cost analysis the Underwriter's and Applicant's site work plus direct construction costs are both equal to \$7,250,000; and are therefore considered to be reasonable. An eligible basis of \$11,452,850 supports annual tax credits of \$1,339,983. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds in order to determine the recommended allocation.

FINANCING S	RUCTURE
SOURCES & USES Number of Revisions: 0	Date of Last Applicant Revision: N/A
Source: Wachovia Bank	Type: Interim Financing
Principal: \$11,700,000 Interest Rate: 5.0%  Comments:  This loan will carry an interest rate of LIBOR plus 3% with a payment during the construction period.	<u>—</u>
Source: Wachovia Bank	Type: Permanent Financing
Principal: \$6,750,000 Interest Rate: 8.25  Comments:  The permanent loan will carry a fixed interest rate of 8.25 amortization schedule with a term of 18 years.	<u> </u>
Source: Austin Housing Finance Corp.	Type: Grant - Interim to Permanent
Principal: \$3,000,000 Interest Rate: 0.00 Comments:  These funds are sourced from the Affordable Housing Get a 0% interest rate and a term of 99 years. Payments are of the loan period contingent upon compliance with the 12/10/2009 by the Board of Directors of the Austin HFC for are not Federal funds.  Source: NeighborWorks America	eneral Obligation Bond proceeds. The funds will have deferred on an annual basis and forgiven at the end e loan program. These funds were approved on
Principal: \$500,000 Conditions: None of	lescribed.
Comments:  NeighborWorks America is a national, congressionally charged with investing in affordable housing developme and private funds. NeighborWorks has granted these fur the funds to the Applicant. The structure of the loan has eventual structure will prevent the funds from being ded surrounding this structure, this recommendation will provi at cost certification indicating the treatment of the fund loan indicates it can be repaid at AFR over a 30-year per	ents. Their sources of funds include appropriations ands to Foundation Communities who intends to loan not been determined, but it is anticipated that the ucted from eligible basis. Due to the uncertainty de a condition that an opinion letter will be provided son eligible basis. The Underwriter's analysis on the
Source: Wells Fargo Bank	Type: <b>Syndication</b>
Proceeds: \$9,110,976 Syndication Rate:	68% Anticipated HTC: \$ 1,339,983
Amount: \$686,874	Type: Deferred Developer Fees

### **CONCLUSIONS**

Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$6,750,000; \$3,000,000 in General Obligation funds, and a private grant of \$500,000 indicates the need for \$9,797,850 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,441,004 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$1,339,983
Allocation determined by gap in financing: \$1,441,004
Allocation requested by the Applicant: \$1,339,983

The allocation amount requested by the Applicant is recommended and supported by the eligible basis calculation. A tax credit allocation of \$1,339,983 per year for 10 years results in total equity proceeds of \$9,110,976 at a syndication rate of \$0.68 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$686,874 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cash flow within 15 years of stabilized operation.

Underwriter:	Colton Sanders	Date:	June 28, 2010
Manager of Real Estate Analysis:	Audrey Martin	Date:	June 28, 2010
Director of Real Estate Analysis:	Brent Stewart	Date:	June 28, 2010

### **UNIT MIX/RENT SCHEDULE**

Shady Oaks, Austin, 9% LIHTC #10152

LOCATIO	UN	
CITY:	# Bed	
COUNTY:	Travis	Eff
SUB-MARKET:		1
ROGRAM REGION:	7	2
URAL RENT USED:	No	3
IREM REGION:	Austin	4
		TOTA

UNIT DISTRIBUTION										
# Beds # Units % Total										
Eff										
1	156	65.5%								
2	82	34.5%								
3										
4										
TOTAL	238	100.0%								

	Other Unit Desgination											
PROGRAMS:												
Rent Limit	Eff	1	2	3	4	Total Units						
MISC												

OTHER ASSUMPTIONS									
DEVELOPMENT ACTIVITY:									
REVENUE GROWTH:									
EXPENSE GROWTH:									
HIGH COST ADJUSTMENT:									
APPLICABLE FRACTION:									
APP % - ACQUISITION:									
APP % - CONSTRUCTION:									

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT	DESCRI	PTION		PROGI	RAM RENT	LIMITS		APPLICANT RENTS TDHCA RENTS					MARKET RENTS			
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit		Delta to Max Program	Market Rent	Savings to Market
TC 30%	13	1	1	628	\$412	\$71	\$341	\$0	\$0.54	\$341	\$4,433	\$4,433	\$341	\$0.54	\$0	\$755	\$414
TC 50%	92	1	1	628	\$686	\$71	\$615	\$0	\$0.98	\$615	\$56,580	\$56,580	\$615	\$0.98	\$0	\$755	\$140
TC 60%	27	1	1	628	\$824	\$71	\$753	\$0	\$1.20	\$753	\$20,331	\$20,331	\$753	\$1.20	\$0	\$755	\$2
TC 30%	3	1	1	642	\$412	\$71	\$341	\$0	\$0.53	\$341	\$1,023	\$1,023	\$341	\$0.53	\$0	\$755	\$414
TC 50%	17	1	1	642	\$686	\$71	\$615	\$0	\$0.96	\$615	\$10,455	\$10,455	\$615	\$0.96	\$0	\$755	\$140
TC 60%	4	1	1	642	\$824	\$71	\$753	\$0	\$1.17	\$753	\$3,012	\$3,012	\$753	\$1.17	\$0	\$755	\$2
TC 30%	6	2	2	840	\$495	\$93	\$402	\$0	\$0.48	\$402	\$2,412	\$2,412	\$402	\$0.48	\$0	\$900	\$498
TC 50%	45	2	2	840	\$825	\$93	\$732	\$0	\$0.87	\$732	\$32,940	\$32,940	\$732	\$0.87	\$0	\$900	\$168
TC 60%	13	2	2	840	\$990	\$93	\$897	\$0	\$1.07	\$897	\$11,661	\$11,661	\$897	\$1.07	\$0	\$900	\$3
TC 30%	2	2	2	866	\$495	\$93	\$402	\$0	\$0.46	\$402	\$804	\$804	\$402	\$0.46	\$0	\$900	\$498
TC 50%	12	2	2	866	\$825	\$93	\$732	\$0	\$0.85	\$732	\$8,784	\$8,784	\$732	\$0.85	\$0	\$900	\$168
TC 60%	4	2	2	866	\$990	\$93	\$897	\$0	\$1.04	\$897	\$3,588	\$3,588	\$897	\$1.04	\$0	\$900	\$3
TOTAL:	238			167,652							\$156,023	\$156,023					
AVG:				704				\$0	\$0.93	\$656	·		\$656	\$0.93	\$0	\$805	(\$149)
ANNUAL:								•	•	•	\$1,872,276	\$1,872,276		•			

### PROFORMA ANALYSIS & DEVELOPMENT COSTS

### Shady Oaks, Austin, 9% LIHTC #10152

		,	Silady Caks	s, Austili, 9% Li	H1C#10132			
<b>INCOME</b> Total	Net Rentable Sq Ft:	<u>167,652</u>		TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$1,872,276	\$1,872,276			
Secondary Income	Pe	er Unit Per Month:	\$11.00	31,416	31,416	\$11.00	Per Unit Per Month	
Other Support Income:	_				0	\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOM				\$1,903,692	\$1,903,692			
Vacancy & Collection Loss	tial Gross Income:	-7.50%	(142,777)	(142,776)	-7.50%	of Potential Gross I	ncome	
Employee or Other Non-Rental EFFECTIVE GROSS INCOM		JIIS		\$1,760,915	\$1,760,916			
EXPENSES	% OF EGI	PER UNIT	PER SQ FT	\$1,700,913	ψ1,700,910	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.79%	\$355	0.50	\$84,375	\$67,354	\$0.40	\$283	3.82%
Management	5.00%	\$370	0.53	88,046	88,046	0.53	370	5.00%
Payroll & Payroll Tax	14.89%	\$1,102	1.56	262,276	262,276	1.56	1,102	14.89%
					133,994			
Repairs & Maintenance Utilities	6.88% 3.19%	\$509 \$236	0.72 0.33	121,177 56,106	30,255	0.80 0.18	563 127	7.61% 1.72%
				-	-			
Water, Sewer, & Trash	5.48%	\$406	0.58	96,534 28,202	148,750 35,224	0.89	625	8.45%
Property Insurance	1.60%	\$118	0.17		-	0.21	148	2.00%
Property Tax 2.206		\$601	0.85	143,119	143,574	0.86	603	8.15%
Reserve for Replacements	4.05%	\$300	0.43	71,400	71,400	0.43	300	4.05%
TDHCA Compliance Fees	0.54%	\$40	0.06	9,520	9,520	0.06	40	0.54%
Other: TOTAL EXPENSES	1.51%	\$112	0.16	26,630	26,630	0.16	112	1.51%
	56.07%	\$4,149	\$5.89	\$987,385	\$1,017,023	\$6.07	\$4,273	57.76%
NET OPERATING INC	43.93%	\$3,250	\$4.61	\$773,531	\$743,893	\$4.44	\$3,126	42.24%
DEBT SERVICE				<b>****</b>	<b>****</b>			
Wachovia Bank				\$608,526	\$608,526			
Austin Housing Finance Corp.				\$0	\$0			
NeighborWorks America				\$0	\$0			
TOTAL DEBT SERVICE				608,526	608,526			
NET CASH FLOW				\$165,005	\$135,367			
AGGREGATE DEBT COVERAG				1.27	1.22			
RECOMMENDED DEBT COVER	RAGE RATIO			1.17				
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	or % of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	40.25%	\$33,908	\$48.14	\$8,070,000	\$8,070,000	\$48.14	\$33,908	40.25%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	5.26%	\$4,432	\$6.29	1,054,850	600,000	3.58	2,521	2.99%
Direct Construction	30.90%	\$26,030	\$36.95	\$6,195,150	6,650,000	39.67	27,941	33.17%
Contingency 4.48	4 1.62%	\$1,366	\$1.94	325,000	325,000	1.94	1,366	1.62%
Contractor's Fees 12.14	% 4.39%	\$3,697	\$5.25	880,000	880,000	5.25	3,697	4.39%
Indirect Construction	3.42%	\$2,884	\$4.09	686,500	686,500	4.09	2,884	3.42%
Ineligible Costs	0.87%	\$735	\$1.04	175,000	175,000	1.04	735	0.87%
Developer's Fees 15.00	% 7.45%	\$6,277	\$8.91	1,493,850	1,493,850	8.91	6,277	7.45%
Interim Financing	4.08%	\$3,435	\$4.88	817,500	817,500	4.88	3,435	4.08%
Reserves	1.75%	\$1,471	\$2.09	350,000	350,000	2.09	1,471	1.75%
TOTAL COST	100.00%	\$84,234.66	\$119.58	\$20,047,850	\$20,047,850	\$119.58	\$84,235	100.00%
Construction Cost Recap	42.17%	\$35,525	\$50.43	\$8,455,000	\$8,455,000	\$50.43	\$35,525	42.17%
SOURCES OF FUNDS						RECOMMENDED	_	
Wachovia Bank	33.67%	\$28,361	\$40.26	\$6,750,000	\$6,750,000	\$6,750,000	Developer F	ee Available
Austin Housing Finance Corp. 14.96% \$12,605			\$17.89	3,000,000	3,000,000	3,000,000	\$1,49	3,850
NeighborWorks America 2.49% \$2,101			\$2.98	500,000	500,000	500,000		
Wells Fargo Bank	45.45%	\$38,281	\$54.34	9,110,976	9,110,976	9,110,976	% of Dev. F	ee Deferred
Deferred Developer Fees	3.43%	\$2,886	\$4.10	686,874	686,874	686,874	46	6%
Additional (Excess) Funds Regid		\$0	\$0.00	0	0	0		tive Cash Flow
, , ,		-						
TOTAL SOURCES				\$20,047,850	\$20,047,850	\$20,047,850	\$2,34	6,718

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Shady Oaks, Austin, 9% LIHTC #10152

### <u>DIRECT CONSTRUCTION COST ESTIMATE</u> Marshall & Swift Residential Cost Handbook

Average Quality Multiple Residence Basis							
CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT			
Base Cost			\$50.00	\$8,382,600			
Adjustments							
Exterior Wall Finish	6.80%		\$3.40	\$570,017			
Elderly			0.00	0			
9-Ft. Ceilings	3.00%		1.50	251,478			
Roofing			0.00	0			
Subfloor			1.33	223,536			
Floor Cover			2.41	404,041			
Other:			0.00	0			
Carports	\$9.70	0	0.00	0			
Heating/Cooling			1.85	310,156			
Garages	\$30.00	0	0.00	0			
Comm &/or Aux Bldgs	\$0.00	0	0.00	0			
Other: fire sprinkler	\$2.15	0	0.00	0			
SUBTOTAL			64.36	10,789,998			
Current Cost Multiplier	0.99		(0.64)	(107,900)			
Local Multiplier	0.90		(6.44)	(1,079,000)			
TOTAL DIRECT CONSTRUC	CTION COSTS	3	\$57.28	\$9,603,099			
Plans, specs, survy, bld prm	3.90%		(\$2.23)	(\$374,521)			
Interim Construction Interest	3.38%		(1.93)	(324,105)			
Contractor's OH & Profit	11.50%		(6.59)	(1,104,356)			
NET DIRECT CONSTRUCT		\$46.53	\$7,800,117				

### PROPOSED PAYMENT COMPUTATION

Wachovia Bank	\$6,750,000	Amort	360
Int Rate	8.25%	DCR	1.27
Austin Housing Finance Corp.	\$3,000,000	Amort	0
Int Rate	Int Rate 0.00%		1.27
NeighborWorks America	\$500,000	Amort	0
Int Rate	0.00%	Aggregate DCR	1.27

### RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Wachovia Bank	\$608,526
Austin Housing Finance Corp.	0
NeighborWorks America	26,675
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$635,201

ı	Wachovia Bank	\$6,750,000	Amort	360	
	Int Rate	8.25%	DCR	1.22	

Austin Housing Finance Corp.	\$3,000,000	Amort	0
Int Rate	0.00%	Subtotal DCR	1.22

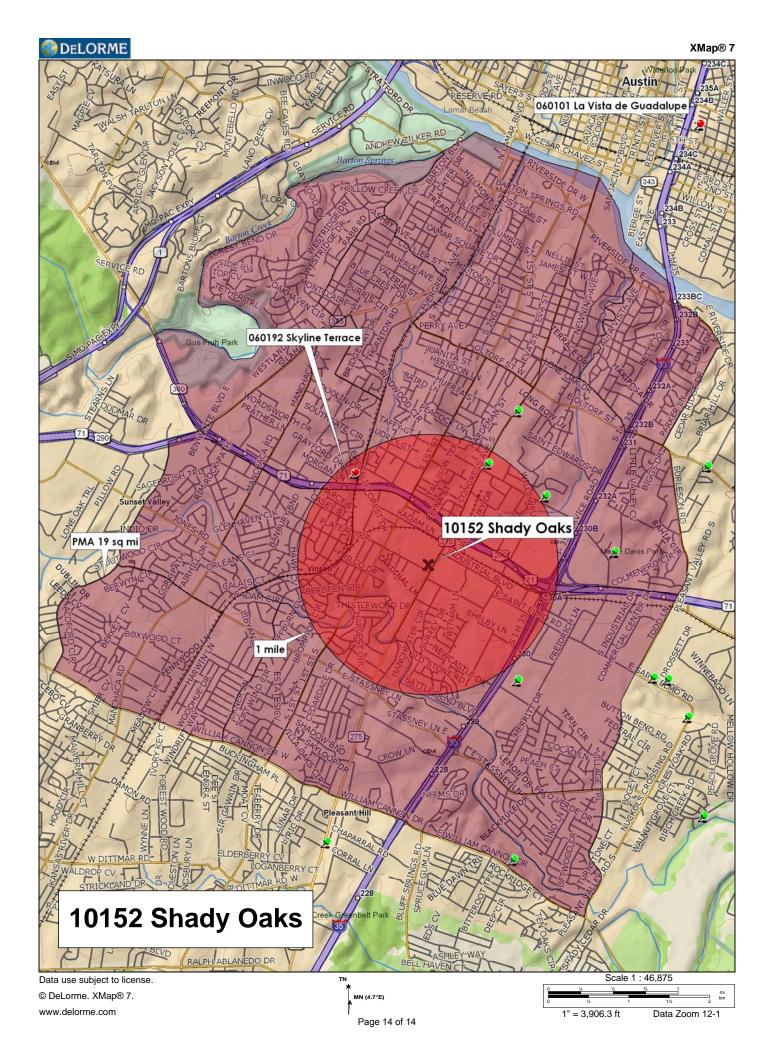
NeighborWorks America	\$500,000	Amort	360
Int Rate	3.42%	Aggregate DCR	1.17

### $\underline{\text{OPERATING INCOME \& EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)}}$

POTENTIAL GRO Secondary Incor Other Support Ir Other Support Ir POTENTIAL GRO Vacancy & Colle Employee or Oth	me ncome:	\$1,872,276 31,416	\$1,909,722 32,044	\$1,947,916	\$1,986,874	\$2,026,612	\$2,237,543	\$2,470,428	\$2,727,553	\$3,324,871
Other Support In Other Support In POTENTIAL GRO Vacancy & Colle Employee or Oth	ncome:		32,044							
Other Support In POTENTIAL GRO Vacancy & Colle Employee or Oth		0		32,685	33,339	34,006	37,545	41,453	45,767	55,790
POTENTIAL GRO Vacancy & Colle Employee or Oth		0	0	0	0	0	0	0	0	0
Vacancy & Colle	ncome:	0	0	0	0	0	0	0	0	0
Employee or Oth	OSS INCOME	1,903,692	1,941,766	1,980,601	2,020,213	2,060,617	2,275,088	2,511,881	2,773,320	3,380,661
	ection Loss	(142,776)	(145,632)	(148,545)	(151,516)	(154,546)	(170,632)	(188,391)	(207,999)	(253,550)
EFFECTIVE GRO	her Non-Rental	. 0	0	0	0	0	0	0	0	0
	OSS INCOME	\$1,760,916	\$1,796,133	\$1,832,056	\$1,868,697	\$1,906,071	\$2,104,457	\$2,323,490	\$2,565,321	\$3,127,112
EXPENSES at	3.00%									
General & Admir	nistrative	\$67,354	\$69,375	\$71,456	\$73,600	\$75,808	\$87,882	\$101,879	\$118,106	\$158,724
Management		88,046	89806.6293	91,603	93,435	95,304	105,223	116,174	128,266	156,356
Payroll & Payroll	Tax	262,276	270,144	278,249	286,596	295,194	342,211	396,716	459,903	618,071
Repairs & Mainte	enance	133,994	138,014	142,154	146,419	150,811	174,832	202,678	234,959	315,766
Utilities		30,255	31,163	32,098	33,060	34,052	39,476	45,763	53,052	71,298
Water, Sewer &	Trash	148,750	153,213	157,809	162,543	167,419	194,085	224,998	260,834	350,539
Insurance		35,224	36,281	37,369	38,490	39,645	45,959	53,279	61,765	83,008
Property Tax		143,574	147,881	152,317	156,887	161,594	187,331	217,168	251,758	338,341
Reserve for Rep	lacements	71,400	73,542	75,748	78,021	80,361	93,161	107,999	125,200	168,259
TDHCA Complia	ance Fee	9,520	9,806	10,100	10,403	10,715	12,421	14,400	16,693	22,435
Other		36,150	37,235	38,352	39,502	40,687	47,168	54,680	63,389	85,190
TOTAL EXPENS	ES	\$1,026,543	\$1,056,458	\$1,087,254	\$1,118,956	\$1,151,590	\$1,329,748	\$1,535,735	\$1,773,926	\$2,367,985
NET OPERATING	G INCOME	\$734,373	\$739,675	\$744,802	\$749,742	\$754,481	\$774,708	\$787,755	\$791,395	\$759,127
DEBT SE	RVICE									
First Lien Financii	ng	\$608,526	\$608,526	\$608,526	\$608,526	\$608,526	\$608,526	\$608,526	\$608,526	\$608,526
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		26,675	26,675	26,675	26,675	26,675	26,675	26,675	26,675	26,675
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOV	W	\$99,172	\$104,474	\$109,601	\$114,540	\$119,280	\$139,507	\$152,554	\$156,194	\$123,926
DEBT COVERAG		1.21	1.22	1.22	1.23	1.24	1.27	1.29	1.30	1.25

### HTC ALLOCATION ANALYSIS -Shady Oaks, Austin, 9% LIHTC #10152

CATEGORY	APPLICANT'S TOTAL AMOUNTS	TDHCA TOTAL AMOUNTS	APPLICANT'S ACQUISITION ELIGIBLE BASIS	TDHCA ACQUISITION ELIGIBLE BASIS	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost						
Purchase of land	\$8,070,000	\$8,070,000				
Purchase of buildings						
Off-Site Improvements						
Sitework	\$600,000	\$1,054,850			\$600,000	\$1,054,850
Construction Hard Costs	\$6,650,000	\$6,195,150			\$6,650,000	\$6,195,150
Contractor Fees	\$880,000	\$880,000			\$880,000	\$880,000
Contingencies	\$325,000	\$325,000			\$325,000	\$325,000
Eligible Indirect Fees	\$686,500	\$686,500			\$686,500	\$686,500
Eligible Financing Fees	\$817,500	\$817,500			\$817,500	\$817,500
All Ineligible Costs	\$175,000	\$175,000				
Developer Fees		-				
Developer Fees	\$1,493,850	\$1,493,850			\$1,493,850	\$1,493,850
Development Reserves	\$350,000	\$350,000				
TOTAL DEVELOPMENT COSTS	\$20,047,850	\$20,047,850			\$11,452,850	\$11,452,850
All grant proceeds used to finance costs B.M.R. loans used to finance cost in eligi Non-qualified non-recourse financing Non-qualified portion of higher quality uni Historic Credits (on residential portion on TOTAL ELIGIBLE BASIS High Cost Area Adjustment TOTAL ADJUSTED BASIS	ble basis its [42(d)(3)]				\$11,452,850 130% \$14,888,705	\$11,452,850 130% \$14,888,705
Applicable Fraction			100%	100%	100%	100%
TOTAL QUALIFIED BASIS					\$14,888,705	\$14,888,705
Applicable Percentage			4.00%	4.00%	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS					\$1,339,983	\$1,339,983
	yndication Proceeds otal Tax Credits (Eligib Synd	0.6799 ble Basis Method) lication Proceeds			\$9,110,979 \$1,339,983 \$9,110,979	\$9,110,979 \$1,339,983 \$9,110,979
			\$1,339,983 \$9,110,976			
			\$9,797,850 \$1,441,004	\$9,797,850 \$1,441,004		
	Recomme	nded Tax Credits		[	1,339	,983
		Recommended Tax Credits Syndication Proceeds				





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Britain Way, TDHCA Number 10153**

BASIC DEVELOPMENT INFORMATION							
Site Address:	1954 Shoaf				Development #:	10153	
City:	Irving	Region:	3	Р	opulation Served:	General	
County:	Dallas	Zip Code:	75061		Allocation:	Urban	
HTC Set Aside	s: □At-Risk □No	onprofit $\Box$ USDA	□Rural F	Rescue HTC	Housing Activity*:	RH	
HOME Set Asi	des: □CHDO	Preservation	□General				
	*HTC Housing Activi	ty: Rehabilitation=RH, Adapt	ive Reuse=ADR,	New Construction=NC	c, Single Room Occupancy=	SRO	
OWNER AND DEVELOPMENT TEAM							
Owner:		Irving Britain Way	Apartments	LP			
Owner Contac	t and Phone:	Deepak Sulakhe, (	(214) 632-15	565			
Developer:		OM Housing, LLC					
Housing Gene	eral Contractor:	TBD					
Architect:		TGK Architecture,	Inc				
Market Analys	t:	Apartment Market	Data, L.L.C				
Syndicator:		Raymond James					
Supportive Services: N/A							
Consultant and	d Contact:	S2A Development	Consulting	LLC, Sarah And	derson		
		<u>UNIT/BUIL</u>	DING INFO	RMATION			
Unit Breakdov	vn: <u>30%</u> <u>40%</u> <u>5</u>	<u>60%</u> 60%		Total Restricte	ed Units:	168	
	9 0	76 83		Market Rate U	nits:	0	
		BR 3 BR 4 BR 5 I	<u>BR</u>	Owner/Employ		0	
- (5 ""		80 44 0 0	)	Total Develop		168	
Type of Buildin	_			Total Develop		\$0 17	
☐ Duplex		nore per building		HOME High T	sidential Buildings:	17 27	
<ul><li>☐ Triplex</li><li>☐ Fourplex</li></ul>	☐ Detached F	residence om Occupancy		HOME Low To		9	
☐ Tourplex☐ Townhome	☐ Transitiona	• •					
		f Development Cost = \$0, an	Underwriting Re	port has not been com	pleted.		
		FUNDIN	IG INFORM	<u>ATION</u>			
		Appl		Department	A T	Doto	
Competitive	Housing Tax Credit	Requ Amount: \$1,627		Analysis* \$1,627,680	Amort Ter	<u>m Rate</u>	
·	ty Fund Amount:		),000	\$500,000	0	0 0.00%	
HOME CHD	Amount:	\$0	\$0				
Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Britain Way, TDHCA Number 10153**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Harris, District 9, NC Points: 0 US Representative: Sessions, District 32, NC

TX Representative: Harper-Brown, District 105, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

S, Thomas D. Spink, Irving City Council Place 1

Individuals and Businesses: In Support: 11 In Opposition: 0

**Quantifiable Community Participation Input:** 

Britain Way Resident's Council, Robert E. Maxheimer Letter Score: 24 S or O: S

The rehab of Britainway would improve the quality of housing for the neighborhood and the City of Irving.

### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 0

Greater Irving Las Colinas Texas Chamber of Commerce, S, Chris E. Wallace, President and

Chief Executive Officer

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$950,000, or a commitment from a qualifying substitute source in an amount not less than \$950,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Irving and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Irving in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



### MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Britain Way, TDHCA Number 10153**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 0		
Total # Monitored: 0		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 225 ☐ Meeting a Required Set-Aside		\$1,627,680
Recommendation: Has a competitive score within its allocation type and region		
LIOME Activity Eurodo	Loop Amounts	\$500,000
HOME CURO Charating Funance Creati	Loan Amount:	\$500,000
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Sedona Ranch, TDHCA Number 10158

BASIC DEVELOPMENT INFORMATION						
Site Address:	6101 Old Denton R			<u>-</u>	elopment #:	10158
City:	Fort Worth	Region:	3	Populat	ion Served:	Elderly
County:	Tarrant	Zip Code	e: 76131		Allocation:	Urban
HTC Set Asides	s: □At-Risk □Ne	onprofit $\Box$ USDA	Rural I	Rescue HTC Housi	ing Activity*:	NC
HOME Set Asid	les: CHDO	Preservation	Genera			
	*HTC Housing Activi	ity: Rehabilitation=RH, Adap	otive Reuse=ADR	, New Construction=NC, Single	Room Occupancy=SF	0
OWNER AND DEVELOPMENT TEAM						
Owner:		Fossil Ridge II, LF	•			
Owner Contact	and Phone:	Chris Applequist,	(817) 501-9	577		
Developer:		N/A				
Housing Gener	ral Contractor:	Galaxy Builders, I	₋td			
Architect:		Kelly Grossman A	rchitects LL	С		
Market Analyst		O'Connor & Asso	ciates			
Syndicator:		JER Hudson Hou	sing Capital			
Supportive Services: TBD						
Consultant and Contact: S. Anderson Consulting, Sarah Anderson						
UNIT/BUILDING INFORMATION						
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>5</u>	50% <u>60%</u>		Total Restricted Unit	s:	172
	9 0	78 85		Market Rate Units:		0
		<u> 2 BR 3 BR 4 BR 5</u>	<u>BR</u>	Owner/Employee Un		0
T (D 7.1)		77 0 0	0	Total Development U		172
Type of Buildin	_			Total Development ( Number of Residenti		\$18,802,817 3
☐ Duplex		more per building		HOME High Total Ur	ū	0
☐ Triplex ☐ Fourplex	☐ Detached F	om Occupancy		HOME Low Total Un		0
☐ Townhome	☐ Transitiona	• •				
	*Note: It	If Development Cost = \$0, a	n Underwriting Re	eport has not been completed.		
		<u>FUNDII</u>	NG INFORM	<u>ATION</u>		
			licant	Department	Λ : a ::	Doto
Competitive H	lousing Tax Credit		uest 0,000	Analysis* \$0	Amort Term	<u>Rate</u>
·	y Fund Amount:		\$0	\$0	0 (	0.00%
HOME CHDO Operating Grant Amount:			\$0	\$0		
Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Sedona Ranch, TDHCA Number 10158

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Nelson, District 12, S Points: 14 US Representative: Granger, District 12, NC

TX Representative: Geren, District 99, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

The Crossing at Fossil Creek Home Owner Association, Larry Stevens Letter Score: 24 S or O: S

While we have opposed the general expansion of affordable housing neighboring our homes due to the large presence of existing affordable housing surrounding and boarding our neighborhood, we do, however, support the development of this proposed development for seniors. As a matter of fact, the support across our neighborhood is overwhelming for such a project. We believe that there is a present and growing need for senior housing and that it would be the most compatible with our community and the existing infrastructure.

### **Community Input Other than Quantifiable Community Participation Input:**

### **General Summary of Comment:**

### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, by commitment, of a commitment from East TX HFC for the \$1.4 in interim funds, with the terms clearly indicated.
- 2. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines and that any subsequent recommendations have been incorporated into the development plans.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 4. Receipt, review, and acceptance, by Cost Certification, of evidence that the de minimis environmental conditions identified in the ESA have been removed and properly disposed of as recommended.
- 5. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated, and an adjustment to the credit allocation amount may be warranted.



### MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

### Sedona Ranch, TDHCA Number 10158

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 216 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



recommendations were implemented.

### Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/20/10 PROGRAM: 9% HTC FILE NUMBER: **10158/09264** 

DEVELOPMENT							
Sedona Ranch							
Location: 6101 Old Denton Rd					Region: 3		
City: Fort Worth	County: Tarra	ınt	Zip:	76131	QCT	DDA	
Key Attributes: Elderly, New Construction, Urban							
ALLOCATION							
	AL	LOCATIO	N				
		EQUEST	N .	RECO	MMENDAT	ION	
TDHCA Program			Amort/Term	RECO Amount	MMENDAT Interest	ION Amort/Term	
TDHCA Program  Housing Tax Credit (Annual)	R	EQUEST	Ī		1		
	R Amount	EQUEST	Ī	Amount	ı		
	Amount \$1,940,000	EQUEST	Amort/Term	Amount	ı		
	Amount \$1,940,000 Counce, by commitr	Interest ONDITION	Amort/Term	Amount \$1,940,000	Interest	Amort/Term	

HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.

3 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment

- 4 Receipt, review, and acceptance, by Cost Certification, of evidence that the de minimis environmental conditions identified in the ESA have been removed and properly disposed of as recommended.
- 5 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

### SALIENT ISSUES

TDHCA SET-ASIDES for LURA					
Income Limit	Rent Limit	Number of Units			
30% of AMI	30% of AMI	9			
50% of AMI	50% of AMI	78			
60% of AMI	60% of AMI	85			

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### STRENGTHS/MITIGATING FACTORS

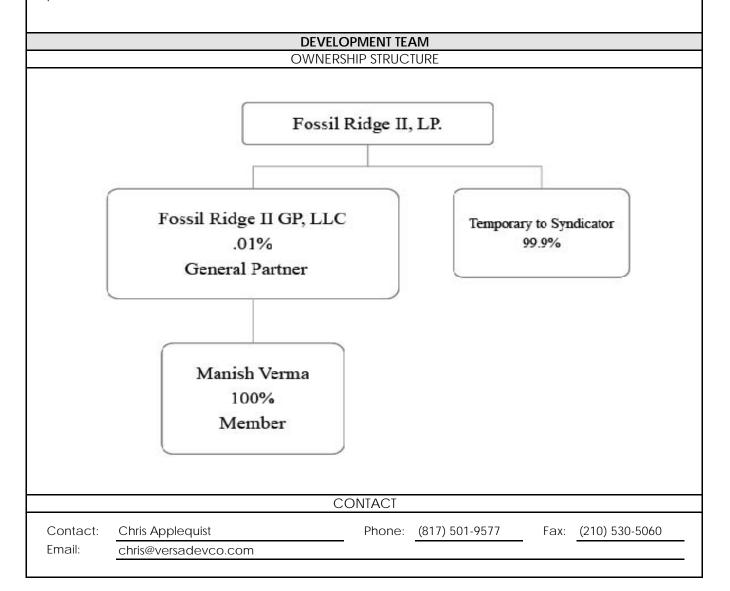
- Proposed rents are on average 15% lower than market rents.
- The principals of the Applicant have experience developing and owning 1712 Housing Tax Credit units.
- Comparable developments in the PMA have occupancies between 90% and 97%.

### WEAKNESSES/RISKS

- Future development of parcels between site and Old Denton Rd. could diminish visibility of site
- The overall occupancy rate for all operating apartment projects in this market area is 83.19%.

### PREVIOUS UNDERWRITING REPORTS

Sedona Ranch (TDHCA#09264) was submitted during the 2009 HTC cycle; however, it does not appear that the development scored high enough during the competitive round for an underwriting evaluation to be performed.



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## **IDENTITIES of INTEREST**

- The Applicant, Developer, and General Contractor are related entities. These are common relationships for HTC-funded developments.
- The seller is also regarded as a related party to the General Partner. The acquisition price will be based upon the lesser of the declared price, the appraised value, and the original acquisition and holding cost.
   This is discussed at greater length in the construction cost section of this report.

#### **PROPOSED SITE** SITE PLAN **BUILDING CONFIGURATION Building Type** Ш Total Floors/Stories 3 3 3 **Buildings** Number 1 1 1 3 Total Units BR/BA SF Units Total SF 1 716 51 18 26 95 68,020 2 2 1,001 77 77,077 41 21 15 92 172 39 41 145,097 Units per Building SITE ISSUES Total Size: 10.25 Scattered site? acres ✓ No Yes Flood Zone: Zone X Within 100-yr floodplain? ✓ No Yes Zoning: Med Density MF Needs to be re-zoned? Yes ✓ No □ N/A

TDHCA SITE INSPECTION											
Inspector: Manufactured Housing	Date:	4/16/2010									
Overall Assessment:	,										
Excellent Acceptable Questionable Poo	r	Unacceptable									
Surrounding Uses:											
North: residential & commercial East: Old Denton vacant	Rd, I-35, co	ommercial &									
South: residential West: residential											
LUCHUICHTE of ENVIRONMENTAL REPORTS											
HIGHLIGHTS of ENVIRONMENTAL REPORTS											
Provider: Frost geoSciences	Date:	3/31/2010									
Recognized Environmental Conditions (RECs) and Other Concerns:											
<ul> <li>"No RECs were identified on the Site; No off-site RECs were identified during regulatory review." (p. 17)</li> </ul>	the site rec	connaissance or									
<ul> <li>"De minimis environmental conditions were identified in connection with the assessment. Those conditions include tires, metal sheeting, construction mat dumping located throughout the Site. FGS recommends these materials be disposed." (p. 17)</li> </ul>	erials, and	promiscuous									
"The project site is located less than 1000 feet from I.H. 35W. Stop signs are located within the residential subdivision immediately south of the project site. The nearest railroad is approximately one to two miles to the southwest. Several airports are located within a 15 mile radius of the project site. Given the proximity of these facilities to the project site FGS recommends that a Noise Study be performed." (p. 6)											
<ul> <li>Any funding recommendation will be subject to the following conditions:</li> <li>Receipt, review, and acceptance, before the 10% Test, of documentation t assessment has been completed to determine the requirements for the projection HUD guidelines, and that any subsequent recommendations have been included by the commendation of the projection of the pr</li></ul>	oosed deve	elopment to satisfy									
<ul> <li>Receipt, review, and acceptance, by Cost Certification, of documentation recommendations were implemented.</li> </ul>	that all no	ise assessment									
<ul> <li>Receipt, review, and acceptance, by Cost Certification, of evidence that the conditions identified in the ESA have been removed and properly disposed</li> </ul>											
MARKET ANALYSIS											
Provider: O'Connor & Associates	Date:	3/24/2010									
Contact: Daniel Hollander	Phone:	(713) 686-9955									
Number of Revisions: none Date of Last Applican	nt Revision:	N/A									
Primary Market Area (PMA): 57 sq. miles 4 mile equivalent radii The Primary Market Area is defined by 8 census tracts in Fort Worth along Int 820.		V north of Interstate									
Secondary Market Area (SMA):  The Market Analyst defined a Secondary Market Area containing 15 census south of the Primary Market Area.	tracts to th	ne east and the									

10158 Sedona Ranch.xlsx printed: 7/20/2010

#### Extended Market Area:

There is an unstabilized 2008 senior development, Heritage Park Vista (#08233), located within the PMA, four miles northeast of the subject. Eighty-five percent of the population of the subject PMA is also targeted by the market area for Heritage Park Vista. (The Market Analyst failed to identify this property, and did not include it in calculating a Gross Capture Rate for the subject.) There are also two proposed 2010 senior developments in the surrounding area: Silver Springs at Chapel Hill (#10089) is located seven miles northwest of the subject, and Willow Bay Apartments (#10062) is located six miles west of the subject. Six percent of the subject PMA population is targeted by the market areas for Chapel Hill and Willow Bay. Given the close proximity of all these senior developments (all within less than a 5 mile radius), the Underwriter has evaluated the supply and demand for an Extended Market Area formed by the combined Primary Market Areas for the four separate properties.

	ELIGIBLE HOUSEHOLDS BY INCOME													
	Tarrant County Income Limits													
НН	HH 30% of AMI		40% of	AMI	50% c	of AMI	60% c	of AMI						
size	e min	max	min	max	min	max	min	max						
1	\$8,904	\$13,850			\$14,832	\$23,100	\$17,808	\$27,720						
2	\$8,904	\$15,850						\$14,832	\$26,400	\$17,808	\$31,680			
3	\$10,680	\$17,800			\$17,808	\$29,700	\$21,384	\$35,640						
4														
5														
6														

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA												
File #	Development	Туре	Target Population	Comp Units	Total Units								
	Proposed, Under Construction, and Unstabilized Comparable Developments												
08233	Heritage Park Vista	new	senior	135	140								
	Other Affordable Developments in PMA since	2006											
	None												
	Stabilized Affordable Developments in PMA (pre-2006)												
	Total Properties ( pre-2006 ) 5 Total Units												

	COMPARABLE SUPPLY In SECONDARY MARKET										
10089	Silver Springs at Chapel Hill	new	senior	100	100						
10062	Willow Bay Apts	new	senior	124	124						

Proposed, Under Construction, and Unstabilized Comparable Supply:

The Market Analyst failed to identify any unstabilized comparable units within the PMA. But Heritage Park Vista (#08233) is a 2008 senior development with 140 total units located 4 miles northeast of the subject.

The Underwriter has also noted two proposed 2010 senior developments in the surrounding area: Silver Springs at Chapel Hill (#10089), with a total of 100 units, is located outside the PMA, but only seven miles northwest of the subject; and Willow Bay Apartments (#10062), with 124 units, is locate outside the PMA, but only six miles west of the subject.

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42,487 8,489 1,289	9,760 2,024	Extended Market 120,480 35,846 9,936
1,289	42,487 9,760	120,480 35,846
1,289	9,760	120,480 35,846
1,289		<u> </u>
	2,024	9,936
10		
10	21	
429	682	
1,728	2,727	9,936
172	172	172
0	135	359
172	307	531
	1,728 172 0	1,728     2,727       172     172       0     135

#### Demand Analysis:

The 2010 Real Estate Analysis Rules state that "the Market Analyst should use demographic data specific to the elderly population for an elderly Development, if available, and should avoid making adjustments from more general demographic data". The market study disregards this guideline. The senior household population is estimated indirectly as the proportion of seniors to adults, and the senior household growth rate is determined based on a general national trend by doubling the overall household growth rate for the PMA.

The underwriting analysis has relied on available demographic data specific to the senior households in the PMA.

The Market Analyst calculates Potential Demand from the PMA for 1,289 units, based on an estimated 8,489 senior households; and demand for 10 units from households with Section 8 Vouchers. The Market Analyst also includes demand for 429 units as the maximum permitted from the Secondary Market (Secondary Market demand is limited to 25% of total demand). These add up to Gross Demand for 1,728 units, and the Market Analyst reports a Gross Capture Rate of 9.95% for the 172 subject units. However, the Market Analyst failed to include the 135 restricted units at Heritage Park Vista in the Relevant Supply. If the units at Heritage Park Vista are included in the Market Analyst's calculations, the result is a Gross Capture Rate greater than 17%, exceeding the 10% maximum rate for senior developments.

The Market Analyst's calculations are based on demographic data from Claritas. The underwriting analysis is based on Ribbon Demographics HISTA data. While this is also sourced from Claritas data, the HISTA report provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, the HISTA report indicates a greater number of senior households than the Market Analyst's indirect estimate; and the HISTA report also indicates a higher concentration of senior households in the target income range. The Underwriter calculates Potential Demand from the PMA for 2,024 units, based on 9,760 senior households. The Underwriter also calculates demand for 21 units from households with Section 8 vouchers, and demand for 682 units from the Secondary Market Area; this results in Gross Demand for 2,727 units, and a Gross Capture rate of 11.26% for a total relevant Supply of 307 units. This exceeds the 10% maximum Gross Capture Rate.

The Underwriter has also evaluated the overall supply and demand for an Extended Market Area formed by the combined Primary Market Areas for the subject property, Heritage Park Vista, Silver Springs at Chapel Hill, and Willow Bay Apartments. This analysis indicates Gross Demand for 9,936 units from a total of 35,846 senior households, and a Gross Capture Rate of 5.3% for a total Relevant Supply of 531 units.

The Extended Market Area analysis indicates sufficient demand to support the proposed development.

	PMA DEMAND by UNIT TYPE													
			Market A	Analyst			Underwriter							
Unit Type		Demand	Demand Subject Comp Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate						
1 BR/30%		195	4	0	2%		178	5	4	5%				
1 BR/50%		102	39	0	38%		377	43	25	18%				
1 BR/60%		648	43	0	7%		254	47	40	34%				
2 BR/30%		205	4	0	2%		100	4	3	7%				
2 BR/50%		125	39	0	31%		260	35	24	23%				
2 BR/60%		807	43	0	5%		201	38	39	38%				

#### Primary Market Occupancy Rates:

"According to the most recent 2010 O'Connor and Associates O'ConnorData - Fort Worth Area Apartment Survey, there were 36 operating apartment projects in this market area containing a total of 9,900 units. The overall occupancy rate for all operating apartment projects in this market area was 83.19%." (p. 34)

"The closest HTC projects to the subject, within the subject's PMA are Iron Wood Ranch, a 280-unit Family project and the Garden Gate Apartments a 240-unit Family project. Both of these projects reported 100% occupancy with waiting lists. The rent comparables reported current occupancies ranging from 80% to 97%, with an average occupancy of 91.4%." (p. 77) The Underwriter notes that the rent comparable listed as 80% occupied is Franklin Park at Hometown, an "independent seniors complex" that offers one meal per day included with the rent, which is more than double the rent at the other comparables. The occupancy reported for the other four properties is 90%, 94%, 96%, and 97%.

#### Absorption Projections:

"We were unable to locate any Elderly market-rate or HTC developments which have been completed and stabilized with the past 24 months with or near the subject PMA." (p. 78) Data is presented for six market rate properties. The most recent, completed in January of 2010, is reported to have leased-up at 116 units per month. Two properties completed during 2009 report absorption of 28 and 27 units per month. Two properties completed during 2007 report absorption of 32 and 27 units per month. And one completed during 2004 is listed at 15 units per month.

"Considering the strong absorption history of similar properties and the (lack of) available quality affordable Elderly units in this market, we project that the subject property will lease an average of 10 to 20 units per month until achieving stabilized occupancy." (p. 78)

### Market Impact:

"Based on the high occupancy levels of the existing properties in the market, along with the low level of recent construction, we project that the subject property will have minimal sustained negative impact upon the existing apartment market. Managers interviewed all indicated a need for Elderly affordable housing. All mangers interviewed indicated minimal to no impact from the opening of the most recent HTC properties." (p. 79)

### Comments:

The Market Analyst failed to note a competing property in the Primary Market Area; if the units at Heritage Park Vista had been included, the Market Analyst's calculations would indicate a Gross Capture Rate of more than 17%, significantly higher than the 10% limit.

Applying demographic data that more specifically reflects the senior population of the PMA, the Underwriter identifies significantly more demand, but the calculated Gross Capture Rate of 11.3% still exceeds the limit.

The immediate Primary Market Area does not meet the demand guidelines for feasibility. But the subject PMA overlaps with the market area for Heritage Park Vista, which extends to the east, and with the market area for two additional proposed senior developments to the west. The analysis of the Extended Market Area indicates sufficient demand to support the subject property as well as the proposed and unstabilized senior units in the area.

	(	OPERATING PR	OFORMA ANALYSIS									
Income:	Number of Revisions:	1	Date of Last Applicant	t Revision:	6/17/2010							
allowar gross re continu increas would i affecte	The Applicant's projected rents collected per unit were calculated by subtracting tenant-paid utility allowances as of January 1, 2010, maintained by the Fort Worth Housing Authority, from the 2009 program gross rent limits. Of note, for consistency with the analyses published earlier this year, the Underwriter has continued to utilize the 2009 program, in accordance with §1.32(d)(1)(iii) of the 2010 REA rules. Rent limits increased approximately 2% from 2009 to 2010. If the Underwriter and Applicant utilized 2010 rents, DCR would increase to approximately 1.20 and 1.22, respectively, and the recommendation would not be affected. Tenants will be required to pay electric utility costs only.  The Applicant's secondary income and vacancy and collection loss assumptions are in line with current TDHCA underwriting guidelines and effective gross income is within 5% of the Underwriter's estimate.											
IDHUA	underwriting guideimes and	d effective gros	SS INCOME IS WILHIN 576 OF I	the underwine	rs esumate.							
Expense:	Number of Revisions:	None	Date of Last Applicant	t Revision:	N/A							
The Applicant's total annual operating expense projection at \$4,424 per unit is not within 5% of the Underwriter's estimate of \$4,502, derived from the TDHCA database, and third-party data sources. The Underwriter adjusted utilities and water, sewer, & trash expenses to account for the large amount of community space and amenities that will be provided to the tenants. Moreover, the Applicant's estimate is in line with the TDHCA database and as such is considered reasonable. Of note, the Applicant's estimate of property tax is 6% lower than the Underwriter's estimate of \$28K/unit based on a 10% cap rate and NOI.												
Conclusion	n:											
the Und develo The pro	Conclusion:  The Applicant's effective gross income, operating expenses, and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma will be used to determine the development's debt capacity.  The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.15, which is within the Department's DCR guideline of 1.15 to 1.35.											
Feasibility.												
The und factor f year ef covera	Feasibility:  The underwriting 30-year pro forma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.											
			N INFORMATION									
		APPRA	ISED VALUE									
Provider: Number of	O'Connor & Associates of Revisions: None	 Date of La	ast Applicant Revision:	Date: N/A	3/27/2010							
Land Only		\$1,430,000	• •	3/4/2010	<del></del>							
1 acre:		\$1,430,000	As of:  As of:	3/4/2010								
Pro rated	10.25 acres	\$1,046,964		3/4/2010								
		ASSES	SED VALUE									
Land Only	r: 24.36 acres	\$2,922,720	Tax Year:		2009							
1 acre:		\$120,000	Valuation by	<u></u> τ: Τε	arrant CAD							
Pro rated	10.25 acres	\$1,230,000	Tax Rate:		2.6048							

EVIDENC	CE of PROPERTY CONTROL
Type: Purchase & Sale Agreement	Acreage: 24.356
Contract Expiration: 6/1/2011	Valid Through Board Date? ✓ Yes No
Acquisition Cost: \$3,000,000	Other: 10.25 acres will be used for the Subject
Seller: Fossil Ridge, Ltd	Related to Development Team?
CONSTRUCTIO	ON COST ESTIMATE EVALUATION
COST SCHEDULE Number of Revisions:	None Date of Last Applicant Revision: N/A
Acquisition Value:	The Date of East Applicant Nevision.
revised acquisition cost of \$1,347,955. Of not Applicant revised their acquisition calculated the Subject 10.25 acres. However, since this Applicant did not revise their cost schedule. Also of note, per §1.32(e)(1)(B)(iii) of the 20° the Underwriter exceed the lesser of the orisubparagraph plus costs identified in clause evidenced by clause (ii)(II)(-a-) of this subposed valuation for 14 acres of \$1,430,000. This equation underwriter has used this value.	umentation of holding costs, including taxes that support the ote, subsequent to a request from the Underwriter, the cion to accurately pro rate taxes and the costs of re-platting for is calculation does not include any return on equity, the eto reflect the lower amount.  10 REA rules, "In no instance will the acquisition cost utilized by riginal acquisition cost evidenced by clause (ii)(I) of this et (ii)(II)(-b-) of this subparagraph, or the "as-is" value conclusion paragraph." The submitted appraisal indicates an 'as is' quates to \$1,046,964 for the Subject 10.25 acres; therefore, the
of profit on the identity of interest transfer to	o the partnership.
Sitework Cost:  The Applicant's claimed sitework costs of \$ Therefore, further third party substantiation	8,894 per unit are within current Department guidelines. is not required.
Direct Construction Cost:  The Applicant's direct construction cost est Swift Residential Cost Handbook-derived est construction costs consisting of subcontract	timate is \$281.5K or 3% higher than the Underwriter's Marshall & stimate. Of note, the Applicant included \$261K as "other" direct ctor & contractor general liability, builder's risk insurance, P&P riter reallocated these costs to the appropriate line items.
Contingency & Fees: The Applicant's contractor's and develope expenses, and profit are all within the maxi	er's fees for general requirements, general and administrative imums allowed by TDHCA guidelines.
30% Increase to Eligible Basis The development qualifies for a 30% increa less than 40% HTC units per households in the	ase in eligible basis because it is located in an eligible QCT with ne tract.
Applicant's cost schedule will be used to d	within 5% of the Underwriter's estimate; therefore, the letermine the development's need for permanent funds and to f \$17,155,911 supports annual tax credits of \$2,007,242. This

figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

PROPOSED FINANCIN	G STRUCTURE										
SOURCES & USES Number of Revisions: None	Date of Last Applicant Revision: N/A										
Source: East TX HFC	Type: Interim Financing										
Principal: \$1,400,000 Interest Rate: AFR Fixed Term: TBD months  Comments:  The Applicant has applied for interim financing with requested minimum terms of the later of one year or PIS date and an interest rate at or below AFR. Because this loan has not yet been committed, this report is conditioned on receipt, review, and acceptance, by commitment, of a commitment for this source, with the terms clearly indicated. Of note, interim interest from this source was not used to justify the Applicant's claimed eligible interim interest.											
Source: Single Family Investments, Ltd.	Type: Interim Financing										
Principal: \$420,000 Interest Rate: 8.0% Fixed Term: 12 months  Comments:  Single Family Investments, Ltd has provided a commitment for a construction period loan of \$420K. The interest rate will be fixed at 8.0%. The loan has a term of 12 months.											
Source: Dougherty & Company LLC	Type: Interim to Permanent Financing										
Principal: \$6,100,000 Interest Rate: 6.75% Fixed Amort: 480 months  Comments:  The interest rate is anticipated to be 6.22% plus 0.45% mortgage insurance premium. The lender has identified a debt service payment of \$441,658 based on a loan constant of 7.240295%; this effectively results in an amortized interest rate of 6.75%, inclusive of MIP. This is the rate that is reflected in the analysis.											
Source: Hudson Housing Capital	Type: Syndication										
Proceeds: \$12,608,000 Syndication Rate:	65% Anticipated HTC: \$ 1,940,000	0									
Amount: \$551,277	Type: Deferred Developer Fees										

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## CONCLUSIONS

Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$6.1M indicates the need for \$12,702,817 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,954,590 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$2,007,242
Allocation determined by gap in financing: \$1,954,590
Allocation requested by the Applicant: \$1,940,000

The allocation amount determined by the Applicant's request is recommended. A tax credit allocation of \$1,940,000 per year for 10 years results in total equity proceeds of \$12,608,000 at a syndication rate of \$0.65 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$94,817 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.

Underwriter:		Date:	July 20, 2010
	Diamond Unique Thompson		_
Manager of Real Estate Analysis:		Date:	July 20, 2010
	Audrey Martin		_
Director of Real Estate Analysis:		Date:	July 20, 2010
	Brent Stewart		

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## **UNIT MIX/RENT SCHEDULE**

Sedona Ranch, Fort Worth, 9% HTC #10158/09264

LOCATION	LOCATION DATA UNIT DISTRIBUTION						Oth		OTHER ASSUMPTIONS				
CITY:	Fort Worth	# Beds	# Units	% Total	PF	ROGRAMS	:				DEVELOPMENT ACTIVITY:	New	
COUNTY:	Tarrant	Eff			Rent Limit	Eff	1	2	3	4	Total Units	REVENUE GROWTH:	2.00%
SUB-MARKET:		1	95	55.2%								EXPENSE GROWTH:	3.00%
PROGRAM REGION:	3	2	77	44.8%		-	$\bigcap$	Π/	,\			HIGH COST ADJUSTMENT:	130%
RURAL RENT USED:	No	3					VA	11/.	<u> </u>			APPLICABLE FRACTION:	100%
IREM REGION:	Fort Worth	4										APP % - ACQUISITION:	N/A
	<u>'</u>		172	100.0%								APP % - CONSTRUCTION:	9.00%

						U	NIT MIX	/ MONT	HLY R	ENT SC	HEDULE						
UNIT DESCRIPTION					PROGE	RAM REN	T LIMITS	APPLICANT RENTS				TDHCA RENTS				MARKET RENTS	
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	5	1	1	716	\$371	\$69	\$302	\$0	\$0.42	\$302	\$1,510	\$1,510	\$302	\$0.42	\$0	\$700	\$398
TC 50%	43	1	1	716	\$618	\$69	\$549	\$0	\$0.77	\$549	\$23,607	\$23,607	\$549	\$0.77	\$0	\$700	\$151
TC 60%	47	1	1	716	\$742	\$69	\$673	\$0	\$0.94	\$673	\$31,631	\$31,631	\$673	\$0.94	\$0	\$700	\$27
TC 30%	4	2	2	1,001	\$445	\$84	\$361	\$0	\$0.36	\$361	\$1,444	\$1,444	\$361	\$0.36	\$0	\$850	\$489
TC 50%	35	2	2	1,001	\$742	\$84	\$658	\$0	\$0.66	\$658	\$23,030	\$23,030	\$658	\$0.66	\$0	\$850	\$192
TC 60%	38	2	2	1,001	\$891	\$84	\$807	\$0	\$0.81	\$807	\$30,666	\$30,666	\$807	\$0.81	\$0	\$850	\$43
TOTAL:	172		_	145,097			_	_		-	\$111,888	\$111,888	_	_	_	_	
AVG:	_			844				\$0	\$0.77	\$651			\$651	\$0.77	\$0	\$767	(\$117)
ANNUAL:				·						·	\$1,342,656	\$1,342,656	·				

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Sedona Ranch, Fort Worth, 9% HTC #10158/09264

	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT	-	Dar I Init Dar Manth	\$15.00	\$1,342,656 30,960	\$1,342,656 30,960	\$15.00	Per Unit Per Month	
Secondary Income Other Support Income:	۲	Per Unit Per Month:	\$15.00	30,900	30,900	\$15.00 \$0.00		
POTENTIAL GROSS INCOME				\$1,373,616	\$1,373,616	φυ.υυ	Per Unit Per Month	ı
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(103,021)	(103,020)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental Un	its or Concess	sions		0	, ,			
EFFECTIVE GROSS INCOME				\$1,270,595	\$1,270,596			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.92%	\$364	0.43	\$62,574	\$58,980	\$0.41	\$343	4.64%
Management	5.00%	\$369	0.44	63,530	63,530	0.44	369	5.00%
Payroll & Payroll Tax	14.08%	\$1,040	1.23	178,876	172,911	1.19	1,005	13.61%
Repairs & Maintenance	7.58%	\$560	0.66	96,287	95,571	0.66	556	7.52%
Utilities	4.74%	\$350	0.42	60,261	58,320	0.40	339	4.59%
Water, Sewer, & Trash	6.87%	\$507	0.60	87,256	88,272	0.61	513	6.95%
Property Insurance	2.82%	\$209	0.25	35,873	40,627	0.28	236	3.20%
Property Tax 2.6048	9.87%	\$729	0.86	125,447	118,500	0.82	689	9.33%
Reserve for Replacements	3.38%	\$250	0.30	43,000	43,000	0.30	250	3.38%
TDHCA Compliance Fees	0.54%	\$40	0.05	6,880	6,880	0.05	40	0.54%
Other: Supportive Services	1.13%	\$84	0.10	14,407	14,407	0.10	84	1.13%
TOTAL EXPENSES	60.95%	\$4,502	\$5.34	\$774,391	\$760,998	\$5.24	\$4,424	59.89%
NET OPERATING INC	39.05%	\$2,885	\$3.42	\$496,204	\$509,598	\$3.51	\$2,963	40.11%
DEBT SERVICE								
Dougherty & Company LLC				\$441,658	\$441,658			
Second Lien				\$0				
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				441,658	441,658			
NET CASH FLOW				\$54,546	\$67,940			
AGGREGATE DEBT COVERAGE F	RATIO			1.12	1.15			
RECOMMENDED DEBT COVERAG	E RATIO				1.15			
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT		PER UNIT	
Acquisition Cost (site or bldg)		LICONII	<u> </u>	IDHCA	741 1 2107411	PER SQ FT	PER UNII	% of TOTAL
	5.67%	\$6,087	\$7.22	\$1,046,964	\$1,503,424	\$10.36	\$8,741	7.81%
Off-Sites	5.67% 0.00%		·					
Off-Sites Sitework		\$6,087	\$7.22	\$1,046,964	\$1,503,424	\$10.36	\$8,741	7.81%
	0.00%	\$6,087 \$0	\$7.22 \$0.00	\$1,046,964 0	\$1,503,424 0	\$10.36 0.00	\$8,741 0	7.81% 0.00%
Sitework	0.00% 8.28%	\$6,087 \$0 \$8,894	\$7.22 \$0.00 \$10.54	\$1,046,964 0 1,529,703	\$1,503,424 0 1,529,703	\$10.36 0.00 10.54	\$8,741 0 8,894	7.81% 0.00% 7.94%
Sitework Direct Construction	0.00% 8.28% 48.23%	\$6,087 \$0 \$8,894 \$51,820	\$7.22 \$0.00 \$10.54 \$61.43	\$1,046,964 0 1,529,703 8,913,094	\$1,503,424 0 1,529,703 9,194,641	\$10.36 0.00 10.54 63.37	\$8,741 0 8,894 53,457	7.81% 0.00% 7.94% 47.74%
Sitework Direct Construction Contingency 6.45%	0.00% 8.28% 48.23% 3.64%	\$6,087 \$0 \$8,894 \$51,820 \$3,915	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64	\$1,046,964 0 1,529,703 8,913,094 673,437	\$1,503,424 0 1,529,703 9,194,641 673,437	\$10.36 0.00 10.54 63.37 4.64	\$8,741 0 8,894 53,457 3,915	7.81% 0.00% 7.94% 47.74% 3.50%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07%	0.00% 8.28% 48.23% 3.64% 7.86%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252	\$10.36 0.00 10.54 63.37 4.64 10.02	\$8,741 0 8,894 53,457 3,915 8,449	7.81% 0.00% 7.94% 47.74% 3.50% 7.55%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction	0.00% 8.28% 48.23% 3.64% 7.86% 8.21%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011	\$10.36 0.00 10.54 63.37 4.64 10.02	\$8,741 0 8,894 53,457 3,915 8,449 8,826	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00%	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97% 1.40%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506 \$107,436.27	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000 \$18,479,039	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000 \$19,259,277	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79 \$132.73	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506 \$111,973	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97% 1.40%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506 \$107,436.27	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000 \$18,479,039	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000 \$19,259,277	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79 \$132.73	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506 \$111,973 \$74,715	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97% 1.40% 100.00%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506 \$107,436.27	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79 \$127.36	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000 \$18,479,039 \$12,569,486	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000 \$19,259,277 \$12,851,033	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79 \$132.73 \$88.57 RECOMMENDED	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506 \$111,973 \$74,715	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34% 100.00%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Dougherty & Company LLC	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97% 1.40% 100.00% 68.02%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506 \$107,436,27 \$73,078	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79 \$127.36 \$86.63	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000 \$18,479,039 \$12,569,486	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000 \$19,259,277 \$12,851,033	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79 \$132.73 \$88.57 RECOMMENDED \$6,100,000	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506 \$111,973 \$74,715 Developer F \$2,23	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34% 100.00% 66.73%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Dougherty & Company LLC Second Lien	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97% 1.40% 100.00% 68.02%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506 \$107,436.27 \$73,078	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79 \$127.36 \$86.63	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000 \$18,479,039 \$12,569,486	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000 \$19,259,277 \$12,851,033	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79 \$132.73 \$88.57  RECOMMENDED \$6,100,000 0	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506 \$111,973 \$74,715	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34% 100.00% 66.73%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Dougherty & Company LLC Second Lien Hudson Housing Capital	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97% 1.40% 100.00% 68.02%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506 \$107,436.27 \$73,078	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79 \$127.36 \$86.63	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000 \$18,479,039 \$12,569,486 \$6,100,000 0 12,608,000	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000 \$19,259,277 \$12,851,033 \$6,100,000 0 12,608,000	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79 \$132.73 \$88.57 RECOMMENDED \$6,100,000 0 12,608,000	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506 \$111,973 \$74,715  Developer F \$2,23 % of Dev. F	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34% 100.00% 66.73%
Sitework Direct Construction Contingency 6.45% Contractor's Fees 13.07% Indirect Construction Ineligible Costs Developer's Fees 15.00% Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Dougherty & Company LLC Second Lien Hudson Housing Capital Deferred Developer Fees	0.00% 8.28% 48.23% 3.64% 7.86% 8.21% 1.85% 11.88% 2.97% 1.40% 100.00% 68.02%  33.01% 0.00% 68.23% 2.98%	\$6,087 \$0 \$8,894 \$51,820 \$3,915 \$8,449 \$8,826 \$1,982 \$12,765 \$3,193 \$1,506 \$107,436.27 \$73,078 \$35,465 \$0 \$73,302 \$3,205	\$7.22 \$0.00 \$10.54 \$61.43 \$4.64 \$10.02 \$10.46 \$2.35 \$15.13 \$3.78 \$1.79 \$127.36 \$86.63	\$1,046,964 0 1,529,703 8,913,094 673,437 1,453,252 1,518,011 340,942 2,195,496 549,140 259,000 \$18,479,039 \$12,569,486 \$6,100,000 0 12,608,000 551,277	\$1,503,424 0 1,529,703 9,194,641 673,437 1,453,252 1,518,011 340,942 2,237,727 549,140 259,000 \$19,259,277 \$12,851,033 \$6,100,000 0 12,608,000 551,277	\$10.36 0.00 10.54 63.37 4.64 10.02 10.46 2.35 15.42 3.78 1.79 \$132.73 \$88.57 RECOMMENDED \$6,100,000 0 12,608,000 94,817	\$8,741 0 8,894 53,457 3,915 8,449 8,826 1,982 13,010 3,193 1,506 \$111,973 \$74,715  Developer F \$2,23 % of Dev. F 4 15-Yr Cumula	7.81% 0.00% 7.94% 47.74% 3.50% 7.55% 7.88% 1.77% 11.62% 2.85% 1.34% 100.00% 66.73% Fee Available 7,727 Fee Deferred %

## MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Sedona Ranch, Fort Worth, 9% HTC #10158/09264

#### **DIRECT CONSTRUCTION COST ESTIMATE**

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$52.41	\$7,604,688
Adjustments				
Exterior Wall Finish	2.40%		\$1.26	\$182,513
Elderly	3.00%		1.57	228,141
9-Ft. Ceilings	3.30%		1.73	250,955
Roofing			0.00	0
Subfloor			1.33	193,463
Floor Cover			2.41	349,684
Breezeways	\$23.05	0	0.00	0
Balconies	\$23.05	9,537	1.51	219,796
Plumbing Fixtures	\$845	308	1.79	260,260
Rough-ins	\$420	344	1.00	144,480
Built-In Appliances	\$1,850	172	2.19	318,200
Exterior Stairs	\$1,900	16	0.21	30,400
Enclosed Corridors	\$42.49	36,270	10.62	1,541,151
Elevators	\$81,175.00	5	2.80	405,875
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	268,429
Parking Garage	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$68.55	6,147	2.90	421,364
Other: fire sprinkler	\$2.25	151,244	2.35	340,299
SUBTOTAL			87.94	12,759,696
Current Cost Multiplier	0.99		(0.88)	(127,597)
Local Multiplier	0.87		(11.43)	(1,658,760)
TOTAL DIRECT CONSTRUC	CTION COSTS	3	\$75.63	\$10,973,339
Plans, specs, survy, bld prm	3.90%		(\$2.95)	(\$427,960)
Interim Construction Interest	3.38%		(2.55)	(370,350)
Contractor's OH & Profit	11.50%		(8.70)	(1,261,934)
NET DIRECT CONSTRUCTI	ON COSTS	,	\$61.43	\$8,913,094

#### PROPOSED PAYMENT COMPUTATION

Dougherty & Company I	\$6,100,000	Amort	480
Int Rate	6.75%	DCR	1.12
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.12
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.12
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.12

## RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Dougherty & Company LLC	\$441,658
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$441,658

Dougherty & Company I	\$6,100,000	Amort	480
Int Rate	6.75%	DCR	1.15

Second Lien	\$0 Amort		0
Int Rate	0.00%	Subtotal DCR	1.15
	1		1
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.15

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.15

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.15

## OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$1,342,656	\$1,369,509	\$1,396,899	\$1,424,837	\$1,453,334	\$1,604,598	\$1,771,606	\$1,955,996	\$2,384,349
Secondary Incom	ne	30,960	31,579	32,211	32,855	33,512	37,000	40,851	45,103	54,980
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	OSS INCOME	1,373,616	1,401,088	1,429,110	1,457,692	1,486,846	1,641,598	1,812,457	2,001,099	2,439,329
Vacancy & Colle	ction Loss	(103,020)	(105,082)	(107,183)	(109,327)	(111,513)	(123,120)	(135,934)	(150,082)	(182,950)
Employee or Oth	er Non-Rental	ι <u></u> 0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$1,270,596	\$1,296,007	\$1,321,927	\$1,348,365	\$1,375,333	\$1,518,478	\$1,676,523	\$1,851,017	\$2,256,379
EXPENSES at	3.00%									
General & Admin	istrative	\$58,980	\$60,749	\$62,572	\$64,449	\$66,383	\$76,956	\$89,213	\$103,422	\$138,990
Management		63,530	64800.5388	66,097	67,418	68,767	75,924	83,826	92,551	112,819
Payroll & Payroll	Tax	172,911	178,098	183,441	188,945	194,613	225,610	261,543	303,200	407,476
Repairs & Mainte	enance	95,571	98,438	101,391	104,433	107,566	124,698	144,560	167,584	225,219
Utilities		58,320	60,070	61,872	63,728	65,640	76,094	88,214	102,264	137,435
Water, Sewer & 7	Trash	88,272	90,920	93,648	96,457	99,351	115,175	133,519	154,785	208,019
Insurance		40,627	41,846	43,101	44,394	45,726	53,009	61,452	71,240	95,740
Property Tax		118,500	122,055	125,717	129,488	133,373	154,616	179,242	207,790	279,253
Reserve for Repl	acements	43,000	44,290	45,619	46,987	48,397	56,105	65,041	75,401	101,332
TDHCA Complia	nce Fee	6,880	7,086	7,299	7,518	7,744	8,977	10,407	12,064	16,213
Other		14,407	14,839	15,284	15,743	16,215	18,798	21,792	25,263	33,951
TOTAL EXPENSE	ES	\$760,998	\$783,193	\$806,040	\$829,561	\$853,773	\$985,962	\$1,138,809	\$1,315,565	\$1,756,448
NET OPERATING	SINCOME	\$509,598	\$512,814	\$515,886	\$518,805	\$521,559	\$532,517	\$537,714	\$535,451	\$499,931
DEBT SE	RVICE									
First Lien Financin	ng	\$441,658	\$441,658	\$441,658	\$441,658	\$441,658	\$441,658	\$441,658	\$441,658	\$441,658
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOV	v	\$67,940	\$71,156	\$74,229	\$77,147	\$79,902	\$90,859	\$96,056	\$93,793	\$58,273
DEBT COVERAG	E RATIO	1.15	1.16	1.17	1.17	1.18	1.21	1.22	1.21	1.13

## HTC ALLOCATION ANALYSIS -Sedona Ranch, Fort Worth, 9% HTC #10158/09264

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$1,503,424	\$1,046,964		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$1,529,703	\$1,529,703	\$1,529,703	\$1,529,703
Construction Hard Costs	\$9,194,641	\$8,913,094	\$9,194,641	\$8,913,094
Contractor Fees	\$1,453,252	\$1,453,252	\$1,453,252	\$1,453,252
Contingencies	\$673,437	\$673,437	\$673,437	\$673,437
Eligible Indirect Fees	\$1,518,011	\$1,518,011	\$1,518,011	\$1,518,011
Eligible Financing Fees	\$549,140	\$549,140	\$549,140	\$549,140
All Ineligible Costs	\$340,942	\$340,942		
Developer Fees				
Developer Fees	\$2,237,727	\$2,195,496	\$2,237,727	\$2,195,496
Development Reserves	\$259,000	\$259,000		
TOTAL DEVELOPMENT COSTS	\$19,259,277	\$18,479,039	\$17,155,911	\$16,832,133

Deduct from Basis:	_	
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$17,155,911	\$16,832,133
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$22,302,684	\$21,881,773
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$22,302,684	\$21,881,773
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$2,007,242	\$1,969,360

Syndication Proceeds 0.6499 \$13,045,001 \$12,798,807

Total Tax Credits (Eligible Basis Method) \$2,007,242 \$1,969,360

Syndication Proceeds \$13,045,001 \$12,798,807

Requested Tax Credits \$1,940,000

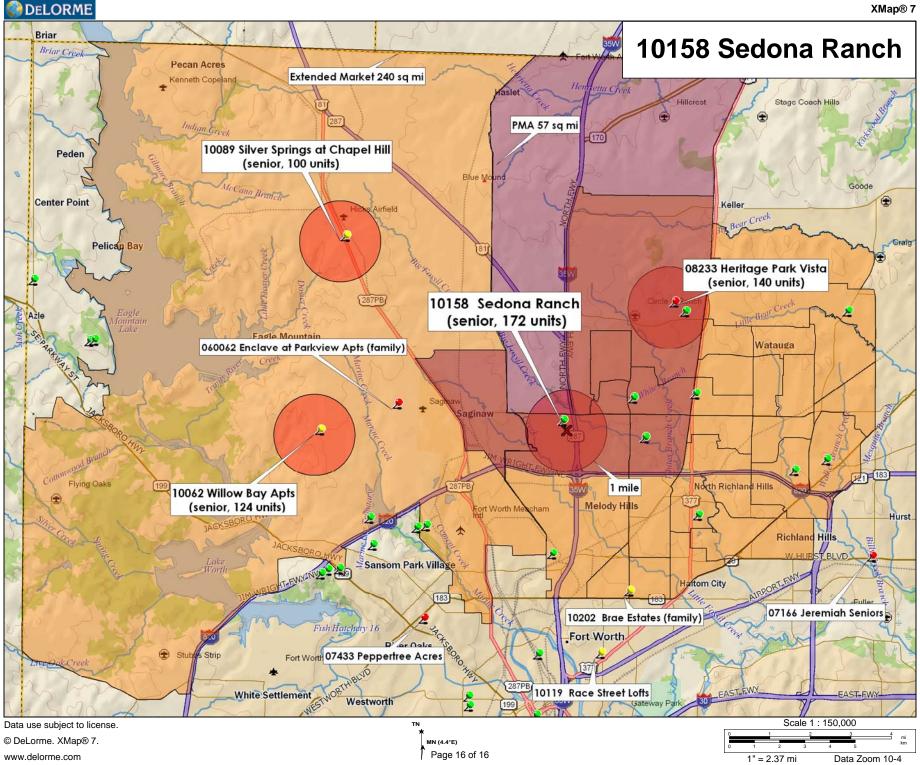
Syndication Proceeds \$12,608,000

Gap of Syndication Proceeds Needed \$12,702,817

Total Tax Credits (Gap Method) \$1,954,590

Recommended Tax Credits 1,940,000

Syndication Proceeds \$12,608,000





## MULTIFAMILY FINANCE DIVISION

July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Creekside Place, TDHCA Number 10160**

	BAS	SIC DEVELOPMENT	INFORMATION		
Site Address: SW	C of Turner Dr. & Morriso	n Dr.		Development #:	10160
City: Nev	w Braunfels	Region: 9	Pop	oulation Served:	Elderly
County: Coi	mal	Zip Code: 78130	)	Allocation:	Urban
HTC Set Asides:	□At-Risk <b>☑</b> Nonprofit	□USDA □Rura	ll Rescue HTC H	lousing Activity*:	NC
HOME Set Asides:	□CHDO □Prese	ervation □Gener	ral		
	*HTC Housing Activity: Rehabilitation	on=RH, Adaptive Reuse=AD	DR, New Construction=NC, S	Single Room Occupancy=SRO	
	0	WNER AND DEVEL	OPMENT TEAM		
Owner:		w Braunfels Reserv			
Owner Contact an	d Phone: Fernando	o S. Godinez, (210)	978-0500		
Developer:	VDC Cre	ekside, LLC			
Housing General (	Contractor: Galaxy B	uilders, Ltd			
Architect:	Gonzalez	z Newell, Bender, Ir	nc. Architects		
Market Analyst:	O'Conno	r & Associates			
Syndicator:	Hudson I	Housing Capital, LL	.C		
Supportive Service	es: TBD				
Consultant and Co	ontact: S. Ander	son Consulting, Sa	rah Anderson		
	<u> </u>	JNIT/BUILDING INF	ORMATION		
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total Restricted	Units:	176
	27 0 62 87		Market Rate Un	its:	0
	Eff 1 BR 2 BR 3 BR	·	Owner/Employe		0
Type of Building:	0 101 75 0	0 0	Total Developm		176
i i voe di bullana.			Total Davalanm	ant Caat*:	ΦΩ
	✓ 5 units or more per by	ilding	Total Developm  Number of Resi		\$0 2
☐ Duplex	✓ 5 units or more per bu	uilding	•	dential Buildings:	\$0 2 0
	✓ 5 units or more per bu  ☐ Detached Residence ☐ Single Room Occupa	_	Number of Resi	dential Buildings: al Units:	2
☐ Duplex ☐ Triplex	☐ Detached Residence	_	Number of Residual HOME High Tot	dential Buildings: al Units:	2
☐ Duplex☐ Triplex☐ Fourplex	<ul><li>☐ Detached Residence</li><li>☐ Single Room Occupa</li><li>☐ Transitional</li></ul>	ncy	Number of Residual HOME High Tot	dential Buildings: al Units: al Units:	2
☐ Duplex☐ Triplex☐ Fourplex	<ul><li>☐ Detached Residence</li><li>☐ Single Room Occupa</li><li>☐ Transitional</li></ul>	ncy	Number of Residence HOME High Tote HOME Low Tote Report has not been comple	dential Buildings: al Units: al Units:	2
☐ Duplex☐ Triplex☐ Fourplex	<ul><li>☐ Detached Residence</li><li>☐ Single Room Occupa</li><li>☐ Transitional</li></ul>	ncy  Cost = \$0, an Underwriting  FUNDING INFOR  Applicant	Number of Residence Number of Residence HOME High Total HOME Low Total Report has not been comples MATION Department	dential Buildings: al Units: al Units:	2 0 0
☐ Duplex ☐ Triplex ☐ Fourplex ☐ Townhome	<ul><li>☐ Detached Residence</li><li>☐ Single Room Occupa</li><li>☐ Transitional</li></ul>	ncy  Cost = \$0, an Underwriting  FUNDING INFOR	Number of Residence Number of Residence HOME High Total HOME Low Total Report has not been compless MATION	dential Buildings: al Units: al Units:	2
☐ Duplex ☐ Triplex ☐ Fourplex ☐ Townhome	☐ Detached Residence ☐ Single Room Occupa ☐ Transitional  *Note: If Development  sing Tax Credit Amount:	ncy  Cost = \$0, an Underwriting  FUNDING INFOR  Applicant  Request	Number of Residence Number of Residence HOME High Total HOME Low Total Report has not been comples MATION  Department Analysis*	dential Buildings: al Units: al Units:	2 0 0

\*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



## MULTIFAMILY FINANCE DIVISION

July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Creekside Place, TDHCA Number 10160**

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Wentworth, District 25, S Points: 14 US Representative: Smith, District 21, NC

TX Representative: Miller, District 73, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Creekside Place, TDHCA Number 10160**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 207 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request	(pending the Financial Feas	ibility Analysis).



## MULTIFAMILY FINANCE DIVISION

July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Promontory Pointe, TDHCA Number 10162**

	BASIC DEVELOPMENT INFORMATION								
Site Address:	NWC I-35 and Flei	scher Dr.		De	evelopment #:	10162			
City:	Austin	Region:	7	Popul	ation Served:	General			
County:	Travis	Zip Code	: 78728		Allocation:	Urban			
HTC Set Aside	s: □At-Risk □N	onprofit $\Box$ USDA	□Rural R	Rescue HTC Hou	sing Activity*:	NC			
HOME Set Asid	des: □CHDO	Preservation	□General						
	*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
		OWNER AI	ND DEVELOR	PMENT TEAM					
Owner:		VDC Travis Rese	rve I, LP						
Owner Contac	t and Phone:	Sarah Andre, (512	2) 698-3369						
Developer:		VDC Promontory	Pointe, L.L.C	<b>).</b>					
Housing Gene	ral Contractor:	Galaxy Builders, L	.td.						
Architect:		TBD							
Market Analys	t:	O'Connor & Assoc	ciates						
Syndicator:		Hudson Housing (	Capital, LLC						
Supportive Se	rvices:	TBD							
Consultant and	d Contact:	S. Anderson Cons	sulting, Sarah	n Anderson					
		<u>UNIT/BUI</u>	DING INFO	RMATION					
Unit Breakdow	ın: <u>30% 40%</u> <u>5</u>	50% <u>60%</u>		Total Restricted Ur	nits:	200			
	10 0	90 100		Market Rate Units:		0			
		2 BR 3 BR 4 BR 5	<u>BR</u>	Owner/Employee U		0			
- (5 ""		104 72 0	0	Total Development		200			
Type of Buildir	_			Total Development		\$0 10			
☐ Duplex		nore per building		Number of Resider HOME High Total	-	10			
<ul><li>☐ Triplex</li><li>☐ Fourplex</li></ul>	☐ Detached I	Residence om Occupancy		HOME Low Total U		0			
☐ Tourplex☐ Townhome	☐ Transitiona	• •							
			n Underwriting Rep	port has not been completed					
		FUNDIN	IG INFORM	<u>ATION</u>					
			licant	Department	–	5.			
Competitive I	Housing Tax Credit		<u>uest</u>	Analysis* \$0	Amort Term	<u>Rate</u>			
•	ty Fund Amount:	ψ.,σ.	\$0	\$0	0 0	0.00%			
FICIVIE ACTIVI	cy i aira i aireanna								
		Amount:	\$0	\$0					



## MULTIFAMILY FINANCE DIVISION

July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Promontory Pointe, TDHCA Number 10162**

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Watson, District 14, NC Points: 0 US Representative: McCaul, District 10, NC

TX Representative: Strama, District 50, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

East Wells Branch Neighborhood, Charles Collins Letter Score: 24 S or O: S

Development of the vacant tract will help improve a sewer line in the area, prevent unauthorized use of the

vacant tract, and apartments are preferred over industrial.

Community Input Other than Quantifiable Community Participation Input:

Total Score for All Input: 0

First Baptist Church Wells Branch, S, Dr. Ed Humphrey, Pastor

**General Summary of Comment:** 

CONDITIONS OF COMMITMENT



## MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Promontory Pointe, TDHCA Number 10162**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 203 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



## MULTIFAMILY FINANCE DIVISION

July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## La Risa, TDHCA Number 10169

		<b>BASIC DEVE</b>	LOPMENT IN	IFORMATION					
Site Address:	800 Babcock Rd.				Development #:	10169			
City:	San Antonio	Region:	9	P	opulation Served:	General			
County:	Bexar	Zip Code	: 78201		Allocation:	Urban			
HTC Set Asides	:: □At-Risk <b>☑</b> N	onprofit $\Box$ USDA	□Rural F	Rescue HTC	Housing Activity*:	RH			
HOME Set Asid	es: CHDO	Preservation	□General						
	*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
OWNER AND DEVELOPMENT TEAM									
Owner:		VDC Babcock, LP							
Owner Contact	and Phone:	Jerry Du Terroill, (	210) 822-63	333					
Developer:		VDC La Risa, LLC	;						
Housing Gener	al Contractor:	Galaxy Builders, L	td						
Architect:		Gonzalez Newell,	Bender, Inc.	Architects					
Market Analyst	:	O'Conner & Assoc	ciates						
Syndicator:		Hudson Housing (	Capital, LLC						
Supportive Ser	vices:	TBD							
Consultant and	Contact:	S. Anderson Cons	ulting, Sara	h Anderson					
		<u>UNIT/BUIL</u>	DING INFO	RMATION					
Unit Breakdowr	n: <u>30%</u> <u>40%</u> <u>5</u>	<u>60%</u> 60%		Total Restricte	d Units:	237			
	12 0	108 117		Market Rate U	nits:	0			
		BR 3 BR 4 BR 5	<u>BR</u>	Owner/Employ		0			
		88 0 0 0	0	Total Developr		237			
Type of Building	_			Total Developr		\$22,302,526			
Duplex		nore per building		HOME High To	sidential Buildings:	30 0			
☐ Triplex☐ Fourplex	☐ Detached I	Residence Im Occupancy		HOME Low To		0			
☐ Townhome	☐ Transitiona					· ·			
		f Development Cost = \$0, ar	Underwriting Re	port has not been comp	oleted.				
		FUNDIN	IG INFORM	ATION					
		Appl	icant	Department					
Competitive H	lousing Tax Credit	Requirements Amount: \$1,963		Analysis* \$1,963,404	Amort Term	Rate_			
·	y Fund Amount:	7 iii 10 iii.	\$0	\$1,903,404	0	0.00%			
	Operating Grant A	Amount:	\$0 \$0	\$0 \$0		0.0070			
					amount recommended is the A	Applicant Request			
	Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).								



## MULTIFAMILY FINANCE DIVISION

July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## La Risa, TDHCA Number 10169

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

### State and Federal Officials with Jurisdiction:

TX Senator: Van De Putte, District 26, S Points: 14 US Representative: González, District 20, NC

TX Representative: Martinez Fischer, District 116, NC Points; 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Sunshine Estates Neighborhood Association, Randolph Murdock Letter Score: 24 S or O: S

The rehab would be a benefit to the community as a whole as well as the residents of the apartments.

## **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

## **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance by commitment of a firm commitment from the City of San Antonio defining the terms of the funds to be provided.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 3. Should the terms and rates of the proposed financing change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.
- 4. Receipt of a firm commitment from the City of San Antonio Housing and Neighborhood Services Agency for funding in the amount of \$3,182,500, or a commitment from a qualifying substitute source in an amount not less than \$3,182,500, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## La Risa, TDHCA Number 10169

## **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 16

Total # Monitored: 13

## RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 225 ✓ Meeting a Required Set-Aside Credit Amount\*: \$1,963,404

Recommendation: Has a competitive score within its allocation type and region

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

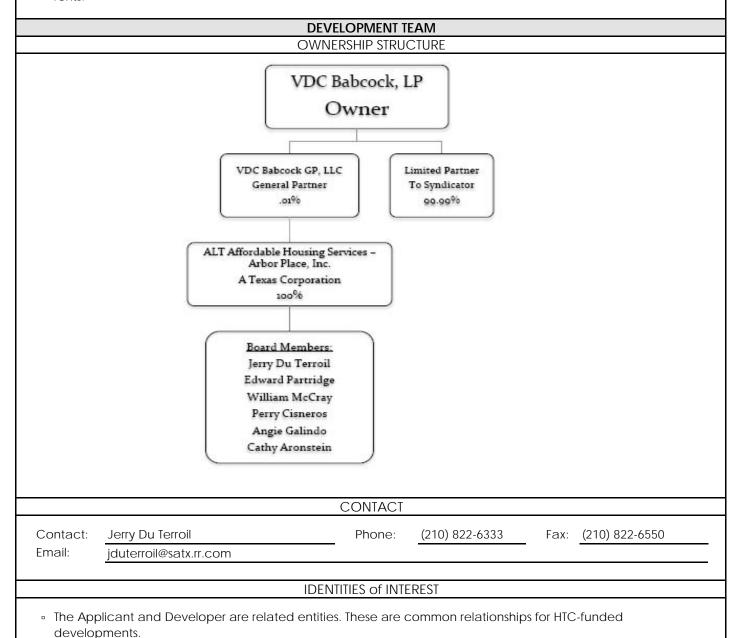
# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

## Real Estate Analysis Division Underwriting Report

REPORT DATE:	07/19/10	PROGRAM:	9%	LIHTC	FILE NUMBI	ER:	10169
		D	EVELOPME	NT			
			La Risa				
Location: 800 Ba	bcock					Regi	ion: 9
City: San Antonio		County: Bexar		Zip:	78201	_	
-	Coporal Acquisit		ifamily	Zip.	70201	L QCT	L DDA
Key Attributes:	General, Acquisit	ion/Renab, iviun	шапшу				
		ļ	ALLOCATIO	ON			
			REQUEST		RECO	OMMENDAT	ION
TDHCA Program		Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (A	nnual)	\$1,963,404			\$1,954,346		
		(	CONDITIO	VIS			
the terms of the Receipt, review, completed to id	lentify the preser cedures, consiste	rided. ce, by Cost Certi nce of asbestos-	fication, of containing	documenta	tion that a com lead-based pa	prehensive int, and tha	survey was It appropriate
3 Should the terms adjustment to the	s and rates of the ne credit allocation				action should b	e re-evalua	ated and an
		Si	ALIENT ISSU	JES			
		TDHCA S	SET-ASIDES f	or LURA			
	Income Limit		Rent Limit		Number of	Units	
	30% of AMI		30% of AM		12		
	50% of AMI		50% of AM		108		
STRENGT  The Developme	60% of AMI  HS/MITIGATING F	ACTORS	60% of AM	•	117 WEAKNESSES		n contration
TDHCA funded o		enence wiiii IIII	E "	of Affordabl the Gross Ca	Market Area ha e Housing, and apture Rate lim nts targeting fa	the PMA doi: it of 10% for	oes not meet urban

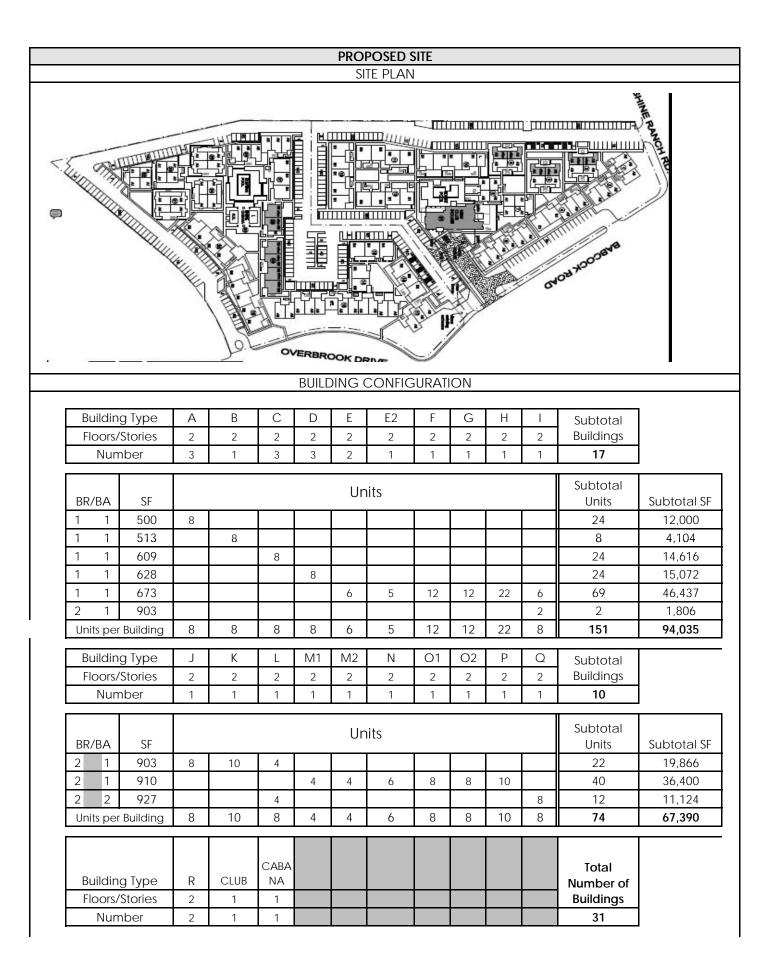
This section intentionally left blank.

- An Extended Market analysis of supply and demand considering all proposed and unstabilized comparable properties in the area indicates a marginally acceptable Gross Capture Rate of 9.8%.
- Proposed rents are on average 19% below market rents.



This section intentionally left blank.

- The seller is regarded as a related party due to this being an identity of interest transaction.



BR/BA	SF				Ur	nits			Total Number of Units	Total SF
2 2	936	6							12	11,232
Units per	Building	6	0	0					237	172,657

#### Comment:

All buildings have a total of two stories; however buildings 1 & 4 (A & D) have 1 story sections. Building 1 (A) has 1 one-story unit and building 4 (D) has 2 one-story units.

#### **Demolition Activities:**

Three of the existing buildings (buildings #1, 11, & 16) will be completely demolished in order to construct a new clubhouse which will be visible from Babcock Road. Demolition for unit interiors will include, but no limited to, removal and disposal of all cabinets, countertops, interior doors, interior trims, mini-blinds, hardware, plumbing fixtures, electrical fixtures, flooring, HVAC equipment, and appliances. Drywall replacement will depend on specific unit issues with regard to plumbing and electrical repairs and/or replacement. The PCA report estimates \$261,147 for asbestos abatement as an "immediately necessary repairs and replacements".

#### Rehabilitation Activities:

The development was built in 1971 currently consists of 254 units, on approximately 9.928 acres, and including thirty-two residential buildings. one clubhouse, and one office. The site acreage will remain the same. Three residential buildings will be demolished in order to construct a new clubhouse. The demolished buildings will include buildings one, eleven, and sixteen. The demolition of these building will result in a total unit count of 237 units. This will consist of one club house and thirty residential buildings. Rehabilitation activities include kitchen upgrades, bathroom upgrades, and energy efficient appliances. Furthermore, the interiors of the units will be modernized to included dishwashers, garbage disposals, and ceiling fans. The community center, pool, and all other common areas will be renovated.

#### The current unit mix is:

32 - Efficiency units

132 - One-bedroom / One-bath units

64 - Two-bedroom / One-bath units

26 - Two-bedroom / Two-bath units

#### The proposed unit mix is:

149- One-bedroom / One-bath units

64 - Two-bedroom / One-bath units

24 - Two-bedroom / Two-bath units

#### Tenant Relocation Plan:

The scope of work may require the temporary relocation of some of the residents on a building by building basis. The rehabilitation activities will be performed in phases taking down one building at a time for renovations. Each building consists of approximately 10 units. Residents will be relocated to a comparable unit within the La Risa complex as necessary. If such a unit is unavailable the tenant will be relocated to a comparable unit within the same neighborhood and the development owner will pay all associated relocation costs. The owner has budgeted \$340K for tenant relocation expenses.

		CITE IOCUTE		
		SITE ISSUES		
Total Size:	9.928 acres	Scattered site?	Yes	✓ No
Flood Zone:	Zone X	Within 100-yr floodplain?	Yes	✓ No
Zoning:	MF-33	Needs to be re-zoned?	Yes	✓ No N/A
		<del>-</del>		

This section intentionally left blank.

			TDHCA SI	te inspectio	NC					
Inspector:		TDHCA N	Manufactured Hou	using Staff		Date:	4/14/2010			
Overall Ass	essment:									
Excell	ent	Acceptable	Que:	stionable	Poor		Unacceptable			
Surroundin North:	g Uses:	Residentia	al	East:	Residential	Nursina	Home, Church			
South:		Residentia		West:	Residential	Residen				
					-		·····			
HIGHLIGHTS of ENVIRONMENTAL REPORTS										
Provider:	Targus A	ssociates, LLC				Date:	3/24/2010			
Recognize	d Environr	nental Concerns	(RECs) and Other	Concerns:						
• "Based	upon the i	information obtai		in this report,			aled no evidence of			
within the and Ma progres that an demolit										
15, 2010 commo structur busines at the s activitie	) This wa on areas w es constru s environm ubject pro es should b	as not a compreherer not sampled cted prior to 1979 nental risk. Targus perty in accordate conducted in a	to satisfy HUD req 9. Based on the re recommends tha ince with HUD rec accordance with	ditionally, suf uirements co esults of the sut tenants cor uirements for state and fec	ficient apartmel ncerning LBP as urvey, LBP does atinued to be no pre 1978 housin deral regulations	nt units, be sessment not appe stified that ng. Renot s and ma	ouilding exterior and s in residential			
<ul> <li>Receiption</li> <li>complete</li> <li>abatem</li> </ul>	t, review, a eted to ide	and acceptance entify the presence edures, consistent	e of asbestos-con	ition, of docu Itaining-mate	mentation that rials or lead-bas	ed paint	ehensive survey was , and that appropriate nolition and removal			
			MARKE	T ANALYSIS						
Provider:	O'Conno	or & Associates				Date:	3/26/2010			
Contact:	Kenneth	ı Araiza				Phone:	(713) 686-9955			
	Number	of Revisions:	None	Date of La	ast Applicant Re	vision:	N/A			
Primary Ma	arket Area	(PMA):	11 sq. miles	2 mile e	equivalent radius					
The Prin		et Area is defined	·		•	at the int	erchange of Interstate			
Extended I	•		55 sq. miles	1	equivalent radius					
The Unc	derwriter a	lso considered ar	•	et Area which	•	s south fr	om the PMA to US 90,			

	ELIGIBLE HOUSEHOLDS BY INCOME										
	Bexar County Income Limits										
НН	30%	of AMI	40% of	AMI	50% of	F AMI	60%	of AMI			
size	min	max	min	max	min	max	min	max			
1	\$11,006	\$12,000			\$18,377	\$20,000	\$22,046	\$24,000			
2	\$11,006	\$13,700			\$18,377	\$22,900	\$22,046	\$27,480			
3	\$13,234	\$15,450			\$22,046	\$25,750	\$26,469	\$30,900			
4											
5											
6											

	Affordable Housing Inventory in Primary Market Area								
File #	Development	Туре	Target Population	Comp Units	Total Units				
	Proposed, Under Construction, and Unstabilized Comparable Developments								
10150	Woodlawn Ranch	recon	family	168	252				
	Other Affordable Developments in PMA since 2	2006							
	None								
	Stabilized Affordable Developments in PMA ( pre-2006 )								
	Total Properties ( pre-2006 )	5	To	otal Units	748				

	Comparable supply in extended market							
10114	Terrace at Haven for Hope	new	family	92	140			
10118	San Juan III	new	family	79	139			
08401	Artisan at San Pedro	new	family	164	252			
07171	San Juan II	recon	family	75	144			
	Other Affordable Developments in EXTENDED MARKET since 2006							
10076	Darson Marie Terrace	new	senior	n/a	57			
08200	Ingram Square	rehab	family	n/a	120			
08418	Mirabella	new	senior	n/a	172			
07095	Las Palmas Gardens	rehab	family	n/a	100			
07173	West End Baptist Manor	rehab	family	n/a	50			
07198	West Durango Plaza	rehab	family	n/a	82			
	Stabilized Affordable Developments in EXTENDED MARKE	T ( pre-20	006)					
	Total Properties (pre-2006) 20 Total Units 2,706							

Proposed, Under Construction, and Unstabilized Comparable Supply:

The Market Analyst did not identify any unstabilized comparable properties in the PMA that would impact the calculation of supply and demand. The market study points out that Chaminade Apartments received an HTC award in 2009, but is not listed on the Department's inventory.

Chaminade Apartments did return the 2009 HTC award. However, there is a current 2010 application, Woodlawn Ranch (#10150), which is a proposed demolition of the 200 units at Chaminade Apartments and reconstruction of 252 new units. Woodlawn Ranch must therefore be factored into the Relevant Supply in determining the Capture Rate for the subject PMA.

The Underwriter has also noted four comparable developments in the surrounding area that are targeting a significant portion of the same population targeted by the subject and Woodlawn Ranch. The Underwriter has therefore also considered the overall supply and demand for an Extended Market Area formed by the combined Primary Market Areas for the six comparable developments (including the subject).

Since the subject only contains one-and two-bedroom units, only one- and two-bedroom units at the comparable properties are included in the supply.

There are also at least two other comparable properties that were not included. Enclave Gardens is a 2007 tax exempt bond project located just outside the subject PMA to the northeast; based on Department reports Enclave Gardens appears to have achieved stabilized operation. CityView Apartments is a 2008 tax exempt bond project located at the eastern edge of the Extended Market Area; the PMA for CityView extends almost entirely to the east, so there is no overlap with the subject PMA and only minimal overlap with the Extended Market

OVERALL DEMA	AND ANALYSIS					
	Market Analyst	Underwriter				
	РМА	РМА	La Risa / Woodlawn Extended Market	Overall Extended Market		
Total Households in the Primary Market Area	23,160	23,160	41,907	90,415		
Potential Demand from the Primary Market Area	2,249	2,413	3,803	8,319		
Potential Demand from Other Sources	0	0	0	0		
GROSS DEMAND	2,249	2,413	3,803	8,319		
Subject Affordable Units	237	237	237	237		
Unstabilized Comparable Units	0	168	168	578		
RELEVANT SUPPLY	237	405	405	815		
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	10.5%	16.8%	10.7%	9.8%		

#### Demand Analysis:

The Market Analyst identifies Gross Demand for 2,249 units from eligible households in the PMA, and reports a Gross Capture Rate of 10.5%. The Market Analyst acknowledges that this exceeds the maximum Gross Capture Rate of 10%, and incorrectly states that the limit does not apply because the subject is existing housing that is more than 50% occupied.

The exception to the Capture Rate limit only applies to existing Affordable Housing, a defined term in the Real Estate Analysis Rules that refers specifically to developments that have been previously funded through the Department's programs, or has rents restricted by LURA or deed. The subject property does not meet this definition; the subject is currently 70% occupied, and there is no way to know how many current tenants will be income eligible under the proposed HTC restrictions. The subject must therefore be considered unstabilized, and is subject to the Gross Capture Rate limit as a criterion for feasibility.

The Underwriter determined Gross Demand for 2,413 units in the PMA, and a gross Capture Rate of 16.8% for a Relevant Supply of 405 units (237 at the subject and 168 comparable units at Woodlawn Ranch). This Capture Rate significantly exceeds the 10% maximum.

The Primary Market Area designated for Woodlawn Ranch is larger than the subject PMA and actually includes most of the subject PMA; Gross Demand for 3,803 units was calculated for the two combined PMA's, and a Gross Capture Rate of 10.7%, also exceeding the 10% limit.

But there are four additional comparable properties located in the surrounding area, two current 2010 applications, a 2008 tax exempt bond project, and a 2007 HTC development. The six total properties are all located within a three mile radius, and significant portions of the population are included in two or more market areas. The area defined by the six combined PMA's has a population of 90,000 households; Gross Demand for 8,319 units was determined for this area, and a Gross Capture Rate of 9.8% for a total Relevant Supply of 815 units. This result barely satisfies the 10% maximum Gross Capture Rate.

Underwriting analysis of PMA Demand by Unit Type																										
			Market	Analyst			Underwriter																			
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate																
1 BR/30%		228	8	0	4%		131	8	2	8%																
1 BR/50%		269	67	0	25%		196	67	30	50%																
1 BR/60%																		348	74	0	21%		177	74	24	55%
2 BR/30%		196	4	0	2%		136	4	6	7%																
2 BR/50%		231	41	0	18%		178	41	42	47%																
2 BR/60%		265	43	0	16%		174	43	64	61%																

#### Primary Market Occupancy Rates:

The market study reports overall occupancy for the PMA. Quarterly readings have declined consistently from 93% in 1Q08 to 87% in 4Q09. (p. 51)

The market study reports occupancy for four affordable properties in the PMA. Chaminade Apartments (which is proposed to be demolished for the reconstruction of Woodlawn Ranch) is currently 96% occupied; Tigoni Villas and Primrose at Monticello Park, both funded in 2003, report 89% and 91% respectively; and Babcock Villas, a 1997 tax exempt bond project is only 80% occupied. (p. 55)

### Absorption Projections:

"We were unable to locate any Family market-rate developments which have been renovated and stabilized within the past 24 months within the subject PMA. The most recent HTC project which came on-line was Tigoni Villas and Primrose at Monticello Park. Tigoni Villas reported a four month absorption period or 31 units per month. Primrose at Monticello Park (Seniors) indicate an II-month lease up or 20 units per month. Considering the strong absorption history of similar properties and the lack of available quality affordable Family units in this market, we project that the subject property will be leased up at the completion of renovations." (p. 107)

#### Market Impact:

"As with most rolling rehab projects, pre-leasing will take place during the renovation phase but the owners expect the majority of the tenants in place to income qualify. Based on our analysis of the subject property's primary market area, there is sufficient demand to renovate and successfully absorb the La Risa." (p. 108)

#### Comments:

The subject is located in an area with a high concentration of existing affordable housing, and a significant quantity of unstabilized, under construction, and proposed affordable units. The immediate Primary Market Area does not meet the Gross Capture Rate guidelines for feasibility. But an evaluation of an Extended Market Area indicates a marginally acceptable level of demand for the subject as well as the additional unstabilized units in the region.

The overconcentration of the area and the declining trend in occupancy are cause for concern. But these are mitigated by the fact that several of the comparable properties report higher than average occupancy, and the subject itself is 70% occupied with a reasonable expectation that most tenants will remain through the rehabilitation.

The market analysis provides sufficient information on which to base a funding recommendation.

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OPERATING PRO FORMA ANALYSIS										
Income: Number of Revisions:	1	ate of Last Applican	t Revision: 5/	27/2010						
The Applicant's projected rents col allowances as of 6/1/2009 as main: Program rent limits. Tenants will be \$15/unit/month for laundry, phone tenants free of charge. Vacancy a income and vacancy and collection were utilized in this analysis per curt the subject will result a potential into the 60% rent level are limited by magross rent to \$1,116 annually using the subject will result an annually using the subject will result annually using the subject will result annually using the subject will result annually using the subject will result annually using the subject will result annually using the subject will result annually using the subject will result annually using the subject will result annually using the subject will result annually using the subject will result and subject will r	tained by the San required to pay for cable, and late for and collection loss on loss assumption rent underwriting gorease of \$1,757 a arket conditions w	Antonio Housing Author all electric utilities. ees collected. Of not es of -7.5% are assums are within current Tiguidelines. 2009 HTC nnually for potential quich effectively reduced.	nority from the 20 Secondary incorder, 100 carports wheed. The Application DHCA guidelines rents compared gross rents, howed ces the potential	me is estimated at will be provided to ant's secondary 2009 HTC Rent Limits to 2010 HTC rents for ever, the 2 BR units at						
Expense: Number of Revisions:	1	ate of Last Applican	t Revision: 5/	27/2010						
The Applicant's total annual operating expense projection per unit of \$3,857 is within 5% of the Underwriter's estimate of \$3,835 per unit. The Applicant's projected expense to income ratio is 61.7% which is below the 65% limit for initial feasibility requirements. The Underwriter's expense estimates are derived from historical operating statements, TDHCA, and IREM database figures. The only expense line-item to significantly diverge from database figures is the Applicant's annual property tax estimate of \$129,700 based on an NOI Capitalization Value of \$23,924/unit/year. The Underwriter evaluated the historical operating statements and found that the Underwriter's operating expenses per unit are within \$140 of the historicals as adjusted for current property tax estimated, replacement reserves, TDHCA compliance fees, and supportive services.										
Conclusion:  The Applicant's effective gross incounderwriter's estimates; therefore, development's debt capacity. The coverage ratio (DCR) of 1.19, which	the Applicant's yea proposed perma	ar-one operating pro nent financing struct	forma will be use ure results in an in	ed to determine the nitial year's debt						
Feasibility:  The underwriting 30-year pro forma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible for the long-term.										
ACQUISITION INFORMATION										
APPRAISED VALUE										
Provider: O'C  Number of Revisions: None	Connor & Associat	es applicant Revision:	Date: N/A	3/12/2010						
	_			-						
Land Only: 9.928 acres Existing Buildings: (as-is)	\$910,000 \$5,110,000	As of:	3/12/2010 3/12/2010	-						
Total Development: (as-is)	\$6,020,000	As of: As of:	3/12/2010	-						

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Comments:

The appraisal report lists the following breakdown of Market Value opinions:

- "as is, as restricted" Market Value of the Fee Simple Estate = \$6,020,000
- "as is, unrestricted" Market Value of the Fee Simple Estate = \$6,160,000.

	ASSESSED \	/ALUE			
Land Only: 9.928 acres Existing Buildings: Total Assessed Value:	\$973,040 \$5,215,130 \$6,188,170	Tax Year: Valuation by: Tax Rate:	2009 Bexar CAD 2.560297		
	EVIDENCE of PROPE	ERTY CONTROL			
Type: Exclusive Option Agreen	pent		Acreage:	9.928	
	ntract Expiration: 6/1/2011 Valid Through Board Date? ion Price: \$6,363,000 Other:  er: ALT Affordable Housing Services, Inc. Related to Development Tea				
· —	<u> </u>	odgii bodi'd bato.	✓ Yes	∟ No	
		to Development Team?	✓ Yes	□ No	
	TITLE				
Page 2160, Official Public Reco Abstract of Judgment by Frank \$150.00, filed for record on ma Property of Bexar County, Texa	G. Halvorson against ALT Ay 4, 2006 and recoded Volu	Affordable Housing Service ume 12173, Page 1308, Off			
COST SCHEDULE Number of Rev		Date of Last Applicant F	Revision: N/A		
Acquisition Value: The Applicant's total claimed a of \$640,914 per acre or \$26,848 acquisition cost, and an existin building acquisition value of \$5 provided sufficient documenta Underwriter pro rated this cost building value of \$5,389,960.	B per unit. An appraisal wa g building value of \$5,110,0 5,215,130 which is equal to ation to support an identity	s provided which supported to the Applicant has clathed Bexar CAD existing buit of interest acquisition cost	ed the Applican imed an eligible Iding value. The of \$6,363,000. T	t's total e existing e Applicant he	
Site Work Cost:  The Applicant's claimed site we further third-party justification is estimates of \$4,234 per unit wh purposes; therefore both the U	s required at this time. The ich included \$336,300 for c	Underwriter evaluated the demolition costs which is a	PCA report's sitence of the properties of the pr	e work costs st for basis	
Direct Construction Cost:  The Applicant's direct construction PCA Report. The Underwrite	tion cost estimate is within	5% of the Underwriter's cos	st estimate as de		

## Contingency & Fees:

The Applicant's estimate of contingency, contractor fees, and developer fees all fall within REA guidelines based on the Applicant's costs. However, because the Underwriter's direct construction costs are lower than the Applicant's estimate, the Underwriter's maximum eligible contingency and developer fees are \$10,952 and \$17,595 lower, respectively, than the Applicant's estimates.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it proposes to provide an additional 10% of units at 30% of AMFI in excess of those 30% units committed for scoring purposes, and because it is located in a census tract that has a median family income ("MFI") that is higher than the MFI for the county in which the census tract is located.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; however, since this is an acquisition/rehabilitation development the Underwriter's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$20,481,393 supports annual tax credits of \$1,954,346. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds in order to determine the recommended allocation.

		FINANCING S	STOLICTUDE							
SOURCES &	& <i>USES</i> Number of Re			ast Applicant Revision: N/A						
Source:	Dougherty & Comp		Type:	Interim to Permanent Financing						
Principal:	\$4,850,000			Fixed Amort: 480 months						
Comments:  The interest rate includes a note rate of 5.97% and MIP of 0.45% for a total rate of 6.42%. The lender has identified a debt service payment of \$340,736 based on a loan constant of 7.0254845%; this effectively results in an amortized interest rate of 6.5%, inclusive of MIP. This is the rate that is reflected in the analysis. The term letter will expire on August 1, 2010.										
Source:	City of San Antonio		Туре:	Interim to Permanent Local Government Loan						
Principal: \$3,182,500 Interest Rate: 3.00% Fixed Amort: 480 months  Comments:										
Departr amount 40 years these fu	ment's Rental Rehabili of \$3,182,500 with an s. The Underwriter has unds are yet to be awa	tation Program requesting f interest rate at or below Al assumed that, as proposed arded, this report is condition	inancing term FR, assumed b d, the loan wil oned upon rec	housing & Neighborhood Services as for an interim to permanent loan in the by the Applicant to be 3%, with a term of a mortize over 40 years at 3% interest. As ceipt, review, and acceptance by ing the structure of these funds.  Interim Private Loan						
Principal:	\$500,000	Interest Rate: 7		Fixed Amort: 6 months						
Source:	Hudson Housing Ca	oital, LLC.	 Туре:	Syndication						
Proceeds:	\$13,742,000	Syndication Rate:	70%	Anticipated HTC: \$ 1,963,404						
Amount:	\$645,334		Туре:	Deferred Developer Fees						

## **CONCLUSIONS**

#### Recommended Financing Structure:

The Underwriter's total development cost estimate less the permanent loan of \$4,850,000 and additional permanent funds of \$3,182,500 indicates the need for \$14,270,026 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$2,038,846 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,954,346Allocation determined by gap in financing:\$2,038,846Allocation requested by the Applicant:\$1,963,404

The allocation amount determined by eligible basis is recommended. A tax credit allocation of \$1,954,346 per year for 10 years results in total equity proceeds of \$13,678,605 at a syndication rate of \$0.70 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$591,421 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cash flow within 15 years of stabilized operation.

Underwriter:	Colton Sanders	Date:	July 19, 2010
Manager of Real Estate Analysis:	Audrey Martin	Date:	July 19, 2010
Director of Real Estate Analysis:	Brent Stewart	Date:	July 19, 2010

## **UNIT MIX/RENT SCHEDULE**

La Risa, San Antonio, 9% LIHTC #10169

LOCATIO	ON DATA
CITY:	San Antonio
COUNTY:	Bexar
SUB-MARKET:	
ROGRAM REGION:	9
RURAL RENT USED:	No
IREM REGION:	San Antonio

UNIT DISTRIBUTION								
# Beds # Units % Tota								
149	62.9%							
88	37.1%							
237	100.0%							
	# Units 149 88							

1	Other Unit Desgination												
1	P	ROGRAMS	S:										
1	Rent Limit	Eff	1	2	3	4	Total Unit						
þ													
,													
'n	MISC												
,	MISC												

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:								
REVENUE GROWTH:								
EXPENSE GROWTH:								
HIGH COST ADJUSTMENT:								
APPLICABLE FRACTION:								
APP % - ACQUISITION:								
APP % - CONSTRUCTION:								

						UN	IIT MIX /	MONTHI	Y RENT	SCHED	ULE						
	UNIT	DESCRI	PTION		PROG	RAM RENT	LIMITS	APPLICANT RENTS				TDHCA RENTS			MARKET RENTS		
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per NRA	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	2	1	1	500	\$321	\$64	\$257	\$0	\$0.51	\$257	\$514	\$514	\$257	\$0.51	\$0	\$575	\$318
TC 50%	11	1	1	500	\$536	\$64	\$472	\$0	\$0.94	\$472	\$5,192	\$5,192	\$472	\$0.94	\$0	\$575	\$103
TC 60%	11	1	1	500	\$643	\$64	\$579	\$0	\$1.16	\$579	\$6,369	\$6,325	\$575	\$1.15	(\$4)	\$575	\$0
TC 30%	1	1	1	513	\$321	\$64	\$257	\$0	\$0.50	\$257	\$257	\$257	\$257	\$0.50	\$0	\$575	\$318
TC 50%	4	1	1	513	\$536	\$64	\$472	\$0	\$0.92	\$472	\$1,888	\$1,888	\$472	\$0.92	\$0	\$575	\$103
TC 60%	3	1	1	513	\$643	\$64	\$579	\$0	\$1.13	\$579	\$1,737	\$1,725	\$575	\$1.12	(\$4)	\$575	\$0
TC 30%	1	1	1	609	\$321	\$64	\$257	\$0	\$0.42	\$257	\$257	\$257	\$257	\$0.42	\$0	\$622	\$365
TC 50%	11	1	1	609	\$536	\$64	\$472	\$0	\$0.78	\$472	\$5,192	\$5,192	\$472	\$0.78	\$0	\$622	\$150
TC 60%	12	1	1	609	\$643	\$64	\$579	\$0	\$0.95	\$579	\$6,948	\$6,948	\$579	\$0.95	\$0	\$622	\$43
TC 30%	1	1	1	628	\$321	\$64	\$257	\$0	\$0.41	\$257	\$257	\$257	\$257	\$0.41	\$0	\$630	\$373
TC 50%	10	1	1	628	\$536	\$64	\$472	\$0	\$0.75	\$472	\$4,720	\$4,720	\$472	\$0.75	\$0	\$630	\$158
TC 60%	13	1	1	628	\$643	\$64	\$579	\$0	\$0.92	\$579	\$7,527	\$7,527	\$579	\$0.92	\$0	\$630	\$51
TC 30%	3	1	1	673	\$321	\$64	\$257	\$0	\$0.38	\$257	\$771	\$771	\$257	\$0.38	\$0	\$648	\$391
TC 50%	31	1	1	673	\$536	\$64	\$472	\$0	\$0.70	\$472	\$14,632	\$14,632	\$472	\$0.70	\$0	\$648	\$176
TC 60%	35	1	1	673	\$643	\$64	\$579	\$0	\$0.86	\$579	\$20,265	\$20,265	\$579	\$0.86	\$0	\$648	\$69
TC 30%	1	2	1	903	\$386	\$88	\$298	\$0	\$0.33	\$298	\$298	\$298	\$298	\$0.33	\$0	\$750	\$452
TC 50%	11	2	1	903	\$643	\$88	\$555	\$0	\$0.61	\$555	\$6,105	\$6,105	\$555	\$0.61	\$0	\$750	\$195
TC 60%	12	2	1	903	\$772	\$88	\$684	\$0	\$0.76	\$684	\$8,208	\$8,208	\$684	\$0.76	\$0	\$750	\$66
TC 30%	1	2	1	910	\$386	\$88	\$298	\$0	\$0.33	\$298	\$298	\$298	\$298	\$0.33	\$0	\$750	\$452
TC 50%	18	2	1	910	\$643	\$88	\$555	\$0	\$0.61	\$555	\$9,990	\$9,990	\$555	\$0.61	\$0	\$750	\$195
TC 60%	21	2	1	910	\$772	\$88	\$684	\$0	\$0.75	\$684	\$14,364	\$14,364	\$684	\$0.75	\$0	\$750	\$66
TC 30%	1	2	2	927	\$386	\$88	\$298	\$0	\$0.32	\$298	\$298	\$298	\$298	\$0.32	\$0	\$775	\$477
TC 50%	6	2	2	927	\$643	\$88	\$555	\$0	\$0.60	\$555	\$3,330	\$3,330	\$555	\$0.60	\$0	\$775	\$220
TC 60%	5	2	2	927	\$772	\$88	\$684	\$0	\$0.74	\$684	\$3,420	\$3,420	\$684	\$0.74	\$0	\$775	\$91
TC 30%	1	2	2	936	\$386	\$88	\$298	\$0	\$0.32	\$298	\$298	\$298	\$298	\$0.32	\$0	\$775	\$477
TC 50%	6	2	2	936	\$643	\$88	\$555	\$0	\$0.59	\$555	\$3,330	\$3,330	\$555	\$0.59	\$0	\$775	\$220
TC 60%	5	2	2	936	\$772	\$88	\$684	\$0	\$0.73	\$684	\$3,420	\$3,420	\$684	\$0.73	\$0	\$775	\$91
TOTAL:	237			172,657					ı	1	\$129,885	\$129,829		ı	1		
AVG:				729				\$0	\$0.75	\$548			\$548	\$0.75	(\$0)	\$674	(\$126)
ANNUAL:											\$1,558,620	\$1,557,948					

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# La Risa, San Antonio, 9% LIHTC #10169

		•	-a Misa, Ga	TAIROINO, 370	EII110 #10103			
INCOME Total Net POTENTIAL GROSS RENT	Rentable Sq Ft:			TDHCA \$1,557,948	\$1,558,620			
Secondary Income	F	Per Unit Per Month:	\$15.00	42,660	42,660	\$15.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$1,600,608	\$1,601,280			
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(120,046)	(120,096)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Ur	its or Conces	sions		0	0			
EFFECTIVE GROSS INCOME				\$1,480,562	\$1,481,184			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.10%	\$318	0.44	\$75,454	\$77,765	\$0.45	\$328	5.25%
Management	5.00%	\$312	0.43	74,028	74,060	0.43	312	5.00%
Payroll & Payroll Tax	14.96%	\$934	1.28	221,473	222,852	1.29	940	15.05%
Repairs & Maintenance	7.62%	\$476	0.65	112,747	117,099	0.68	494	7.91%
Utilities	3.50%	\$219	0.30	51,840	57,420	0.33	242	3.88%
Water, Sewer, & Trash	5.55%	\$347	0.48	82,134	91,704	0.53	387	6.19%
Property Insurance	3.05%	\$191	0.26	45,217	43,164	0.25	182	2.91%
Property Tax 2.560297	9.84%	\$614	0.84	145,630	129,700	0.75	547	8.76%
Reserve for Replacements	4.80%	\$300	0.41	71,100	71,100	0.41	300	4.80%
TDHCA Compliance Fees	0.64%	\$40	0.05	9,480	9,480	0.05	40	0.64%
Other: Supportive Services	1.34%	\$84	0.11	19,852	19,852	0.11	84	1.34%
TOTAL EXPENSES	61.39%	\$3,835	\$5.26	\$908,954	\$914,196	\$5.29	\$3,857	61.72%
NET OPERATING INC	38.61%	\$2,412	\$3.31	\$571,608	\$566,988	\$3.28	\$2,392	38.28%
DEBT SERVICE								
Dougherty & Company, LLC				\$340,736	\$340,736			
City of San Antonio				\$136,714	\$136,715			
Rivercity Capital (Interim)				\$0	\$0			
TOTAL DEBT SERVICE				477,450	477,451			
NET CASH FLOW				\$94,158	\$89,537			
AGGREGATE DEBT COVERAGE	RATIO			1.20	1.19			
RECOMMENDED DEBT COVERA	GE RATIO				1.19			
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	28.53%	\$26,848	\$36.85	\$6,363,000	\$6,363,000	\$36.85	\$26,848	28.38%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	2.99%	\$2,815	\$3.86	667,092	667,092	3.86	2,815	2.98%
Direct Construction	37.03%	\$34,842	\$47.83	8,257,583	8,363,940	48.44	35,291	37.31%
Contingency 10.00%	4.00%	\$3,766	\$5.17	892,468	903,419	5.23	3,812	4.03%
Contractor's Fees 12.86%	5.66%	\$5,326	\$7.31	1,262,305	1,262,305	7.31	5,326	5.63%
Indirect Construction	6.70%	\$6,305	\$8.65	1,494,299	1,494,299	8.65	6,305	6.67%
Ineligible Costs	2.53%	\$2,376	\$3.26	563,197	563,197	3.26	2,376	2.51%
Developer's Fees 10.73%	8.91%	\$8,380	\$11.50	1,986,043	1,986,043	11.50	8,380	8.86%
Interim Financing	2.46%	\$2,317	\$3.18	549,239	549,239	3.18	2,317	2.45%
Reserves	1.20%	\$1,128	\$1.55	267,300	267,300	1.55	1,128	1.19%
TOTAL COST	100.00%	\$94,103.48	\$129.17	\$22,302,526	\$22,419,834	\$129.85	\$94,598	100.00%
Construction Cost Recap	49.68%	\$46,749	\$64.17	\$11,079,448	\$11,196,756	\$64.85	\$47,244	49.94%
SOURCES OF FUNDS						RECOMMENDED		
Dougherty & Company, LLC	21.75%	\$20,464	\$28.09	\$4,850,000	\$4,850,000	\$4,850,000	Developer F	ee Available
City of San Antonio	14.27%	\$13,428	\$18.43	3,182,500	3,182,500	3,182,500	\$1,98	6,043
Hudson Housing Capital	61.62%	\$57,983	\$79.59	13,742,000	13,742,000	13,678,605	% of Dev. F	ee Deferred
Deferred Developer Fees	2.89%	\$2,723	\$3.74	645,334	645,334	591,421	30	1%
Additional (Excess) Funds Reg'd	-0.53%	(\$495)	(\$0.68)	(117,309)	0	0		ive Cash Flow
TOTAL SOURCES	2.0070	(+ .50)	(+=:00)	\$22,302,526	\$22,419,834	\$22,302,526	\$1,37	
				<del>+,502,020</del>	Ψ==, . 10,00 τ	<b>4</b> 22,302,020	Ψ.,57	-,

# MULTIFAMILY COMPARATIVE ANALYSIS (continued) La Risa, San Antonio, 9% LIHTC #10169

# DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis						
CATEGORY FACTOR		UNITS/SQ FT	PER SF	AMOUNT		
Base Cost			\$0.00	\$0		
Adjustments						
Exterior Wall Finish	0.00%		\$0.00	\$0		
Elderly			0.00	0		
9-Ft. Ceilings	0.00%		0.00	0		
Roofing			0.00	0		
Subfloor			1.33	230,209		
Floor Cover			2.41	416,103		
Breezeways	\$23.05	0	0.00	0		
Balconies	#DIV/0!	0	#DIV/0!	#DIV/0!		
Plumbing Fixtures	\$845	(755)	(3.70)	(637,975)		
Rough-ins	\$420	0	0.00	0		
Built-In Appliances	\$1,850	237	2.54	438,450		
Exterior Stairs	\$1,900	0	0.00	0		
Enclosed Corridors	(\$9.92)		0.00	0		
Other:			0.00	0		
Other:			0.00	0		
Carports	\$9.70	0	0.00	0		
Heating/Cooling			1.85	319,415		
Garages	\$30.00	0	0.00	0		
Comm &/or Aux Bldgs	\$0.00	0	0.00	0		
Other: fire sprinkler	\$2.15	172,657	2.15	371,213		
SUBTOTAL			#DIV/0!	#DIV/0!		
Current Cost Multiplier	0.99		#DIV/0!	#DIV/0!		
Local Multiplier	0.90		#DIV/0!	#DIV/0!		
TOTAL DIRECT CONSTRU	CTION COST	rs	#DIV/0!	#DIV/0!		
Plans, specs, survy, bld prm	3.90%		#DIV/0!	#DIV/0!		
Interim Construction Interest	3.38%		#DIV/0!	#DIV/0!		
Contractor's OH & Profit	11.50%		#DIV/0!	#DIV/0!		
NET DIRECT CONSTRUCT	ION COSTS		#DIV/0!	#DIV/0!		

# PROPOSED PAYMENT COMPUTATION

Dougherty & Company, LLC	\$4,850,000	Amort	480
Int Rate	6.50%	DCR	1.68
City of San Antonio	\$3,182,500	Amort	480
Int Rate	3.00%	Subtotal DCR	1.20
Rivercity Capital (Interim)	\$0	Amort	
Int Rate		Aggregate DCR	1.20
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.20
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.20

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S

	NOI:	
Dougherty & Company, LLC		\$340,736
City of San Antonio		136,714
Rivercity Capital (Interim)		0
Additional Financing		0
Additional Financing		0
TOTAL DEBT SERVICE		\$477,450

Dougherty & Company, LLC		c \$4,850,000	Amort	480	
	Int Rate	6.50%	DCR	1.66	

City of San Antonio	\$3,182,500	Amort	480
Int Rate	3.00%	Subtotal DCR	1.19
Rivercity Capital (Interim)	\$0	Amort	0

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.19

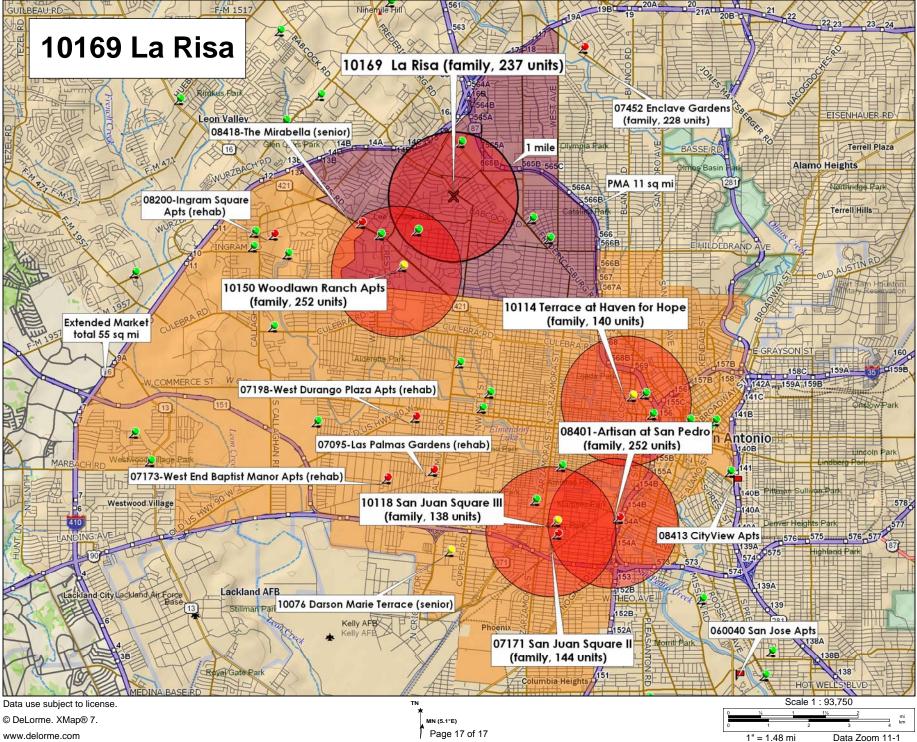
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.19

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$1,558,620	\$1,589,792	\$1,621,588	\$1,654,020	\$1,687,100	\$1,862,695	\$2,056,566	\$2,270,615	\$2,767,867
Secondary Incom	ne	42,660	43,513	44,383	45,271	46,177	50,983	56,289	62,148	75,758
Other Support In	come:	0	0	0	0	0	0	0	0	0
Other Support In	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	1,601,280	1,633,306	1,665,972	1,699,291	1,733,277	1,913,678	2,112,855	2,332,763	2,843,625
Vacancy & Colle	ction Loss	(120,096)	(122,498)	(124,948)	(127,447)	(129,996)	(143,526)	(158,464)	(174,957)	(213,272)
Employee or Oth	er Non-Rental	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$1,481,184	\$1,510,808	\$1,541,024	\$1,571,844	\$1,603,281	\$1,770,152	\$1,954,391	\$2,157,805	\$2,630,353
EXPENSES at	3.00%									
General & Admir	nistrative	\$77,765	\$80,098	\$82,501	\$84,976	\$87,525	\$101,466	\$117,627	\$136,361	\$183,258
Management		74,060	75541.2	77,052	78,593	80,165	88,509	97,721	107,891	131,519
Payroll & Payroll	Tax	222,852	229,538	236,424	243,517	250,822	290,772	337,084	390,773	525,166
Repairs & Mainte	enance	117,099	120,612	124,230	127,957	131,796	152,788	177,123	205,334	275,951
Utilities		57,420	59,143	60,917	62,744	64,627	74,920	86,853	100,686	135,314
Water, Sewer &	Trash	91,704	94,455	97,289	100,207	103,214	119,653	138,711	160,804	216,106
Insurance		43,164	44,459	45,793	47,166	48,581	56,319	65,289	75,688	101,719
Property Tax		129,700	133,591	137,599	141,727	145,978	169,229	196,183	227,430	305,647
Reserve for Repl	lacements	71,100	73,233	75,430	77,693	80,024	92,769	107,545	124,674	167,552
TDHCA Complia	nce Fee	9,480	9,764	10,057	10,359	10,670	12,369	14,339	16,623	22,340
Other		29,332	30,212	31,118	32,052	33,013	38,272	44,367	51,434	69,123
TOTAL EXPENSE	S	\$923,676	\$950,646	\$978,410	\$1,006,992	\$1,036,415	\$1,197,065	\$1,382,841	\$1,597,698	\$2,133,695
NET OPERATING	NCOME	\$557,508	\$560,162	\$562,614	\$564,853	\$566,866	\$573,087	\$571,550	\$560,107	\$496,658
DEBT SE	RVICE									
First Lien Financin	ng	\$340,736	\$340,736	\$340,736	\$340,736	\$340,736	\$340,736	\$340,736	\$340,736	\$340,736
Second Lien		136,714	136,714	136,714	136,714	136,714	136,714	136,714	136,714	136,714
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	V	\$80,058	\$82,712	\$85,164	\$87,403	\$89,416	\$95,637	\$94,099	\$82,657	\$19,207
DEBT COVERAG	E RATIO	1.17	1.17	1.18	1.18	1.19	1.20	1.20	1.17	1.04

# HTC ALLOCATION ANALYSIS -La Risa, San Antonio, 9% LIHTC #10169

	APPLICANT'S TOTAL	TDHCA	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL					1211071
	TOTAL	TOTAL	ACQUISITION	ACQUISITION	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost						
Purchase of land	\$1,147,870	\$973,040				
Purchase of buildings	\$5,215,130	\$5,389,960	\$5,215,130	\$5,389,960		
Off-Site Improvements	<b>*</b>	<b>****</b>			4007.000	<b>***</b>
Sitework	\$667,092	\$667,092			\$667,092	\$667,092
Construction Hard Costs	\$8,363,940	\$8,257,583			\$8,363,940	\$8,257,583
Contractor Fees	\$1,262,305	\$1,262,305			\$1,262,305	\$1,262,305
Contingencies	\$903,419	\$892,468			\$903,103	\$892,468
Eligible Indirect Fees	\$1,494,299	\$1,494,299			\$1,494,299	\$1,494,299
Eligible Financing Fees	\$549,239	\$549,239			\$549,239	\$549,239
All Ineligible Costs	\$563,197	\$563,197				
Developer Fees  Developer Fees	\$1,986,043	\$1,986,043			\$1,986,043	\$1,968,448
Development Reserves	\$267,300	\$267,300			φ1,500,045	ψ1,500,440
TOTAL DEVELOPMENT COSTS	\$22,419,834	\$22,302,526	\$5,215,130	\$5,389,960	\$15,226,021	\$15,091,433
Non-qualified non-recourse financing Non-qualified portion of higher quality units Historic Credits (on residential portion only) TOTAL ELIGIBLE BASIS High Cost Area Adjustment TOTAL ADJUSTED BASIS Applicable Fraction TOTAL QUALIFIED BASIS Applicable Percentage	[42(d)(3)]		\$5,215,130 \$5,215,130 100% \$5,215,130 3.50%	\$5,389,960 \$5,389,960 100% \$5,389,960 3.50%	\$15,226,021 130% \$19,793,828 100% \$19,793,828 9.00%	\$15,091,433 1309 \$19,618,863 1009 \$19,618,863 9.009
TOTAL AMOUNT OF TAX CREDITS			\$182,530	\$188,649	\$1,781,444	\$1,765,698
	dication Proceeds	0.6999	\$1,277,537	\$1,320,365	\$12,468,453	\$12,358,240
Total Tax Credits (Eligible Basis Syndication Requested Ta					\$1,963,974 \$13,745,990 \$1,963,404	\$1,954,346 \$13,678,605
Syndication Proceed					\$13,742,000	
Gap of Syndication Proceeds No Total Tax Credits (Gap Me					\$14,387,334 \$2,055,607	\$14,270,02 \$2,038,84
	Total Tax Credits					
		ed Tax Credits		ſ		64,346





# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# HomeTowne at Garland, TDHCA Number 10171

BASIC DEVELOPMENT INFORMATION							
Site Address: 152	20 Castle Dr.			De	evelopment #:	10171	
City: Gai	rland	Region:	3	Popu	lation Served:	Elderly	
County: Dal	las	Zip Code:	75040		Allocation:	Urban	
HTC Set Asides:	☐At-Risk ☐Nonprofit	□USDA	□Rural Re	escue HTC Hou	using Activity*:	NC	
HOME Set Asides:	□CHDO □Pre	servation	□General				
	*HTC Housing Activity: Rehabilit	otion DII Adoptiv	va Davisa ADD A	law Construction NC Since	wla Daam Ossunansu CD	0	
					gie Room Occupancy=3R	<u> </u>	
Owner:		OWNER ANI Fowne at Gai		VICINI ICAIVI			
Owner Contact an	d Phone: Carla S	Simmons, (8°	17) 742-185	1			
Developer:	Develo	ping Hope					
Housing General (	Contractor: Integra	ited Construc	ction and De	velopment, LP			
Architect:	Archite	ettura, Inc.					
Market Analyst:	O'Coni	ner & Associa	ates				
Syndicator:	JER H	udson Housi	ng Capital				
Supportive Service	d Housing Fi	inance Corp					
Consultant and Co	ontact: N/A,						
UNIT/BUILDING INFORMATION							
Unit Breakdown:	<u>30% 40% 50% 60</u>	,		Total Restricted U	nite:	144	
Onit Breakdown.	8 0 65 71			Market Rate Units		0	
	Eff 1 BR 2 BR 3 B			Owner/Employee I		0	
	0 57 87 0	0 0		Total Developmen	t Units:	144	
Type of Building:				Total Developmen	t Cost*:	\$17,396,917	
☐ Duplex	✓ 5 units or more per	building		Number of Reside	ntial Buildings:	16	
☐ Triplex	☐ Detached Residend	ce		HOME High Total	Units:	0	
☐ Fourplex	☐ Single Room Occu	pancy		HOME Low Total I	Jnits:	0	
☐ Townhome	$\square$ Transitional						
	*Note: If Developme	ent Cost = \$0, an U	Underwriting Repo	ort has not been completed	i.		
FUNDING INFORMATION							
		Applio		Department		<b>5</b> .	
Competitive House	sing Tax Credit Amount:	Reque \$1,434,		Analysis* \$0	Amort Term	Rate	
HOME Activity Fu		Ψ1,101,	\$0	\$0	0 0	0.00%	
·	perating Grant Amount:		\$0	\$0 \$0	0 0	0.0070	
	eport has not been completed and	the application is		·	Int recommended is the A	pplicant Request	
i i i i i i i i i i i i i i i i i i i		(pending the Finar			3000	FF34 1.044001	



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# HomeTowne at Garland, TDHCA Number 10171

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, S Points: 7 US Representative: Johnson, District 3, NC

TX Representative: Driver, District 113, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Ronald E. Jones, Mayor of Garland Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Bittercreek Meadows HOA, Kathryn Grigsby

The development will be an asset to our community because it will provide a quality senior development that will serve Garlands aging population while economically benefiting our immediate area and cmmunity as a whole and replace what is now an empty field that attracts litter, crime and noisy dirt bike/ATV riders.

Letter Score: 24

S or O: S

# **Community Input Other than Quantifiable Community Participation Input:**

# **General Summary of Comment:**

# **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance by Commitment, of a firm commitment from the Garland Housing Finance Corporation for the anticipated \$860,000 loan with the terms of the funds clearly stated.
- 2. Receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain.
- 3. Receipt, review, and acceptance, by Commitment, of evidence that the abatement liens listed in Schedule C of the title commitment have been released.
- 4. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# HomeTowne at Garland, TDHCA Number 10171

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 13		
Total # Monitored: 12		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 216 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



# Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/19/10 PROGRAM: 9% HTC FILE NUMBER: 10171

# HomeTowne at Garland Location: 1520 Castle Drive Region: 3 City: Garland County: Dallas Zip: 75040 QCT DDA Key Attributes: Elderly, New Construction, Urban

# **ALLOCATION**

	R	REQUEST		RECOMMENDATION		
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$1,434,894			\$1,434,894		

# **CONDITIONS**

- 1 Receipt, review, and acceptance by Commitment, of a firm commitment from the Garland Housing Finance Corporation for the anticipated \$860,000 loan with the terms of the funds clearly stated.
- 2 Receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain.
- 3 Receipt, review, and acceptance, by Commitment, of evidence that the abatement liens listed in Schedule C of the title commitment have been released.
- 4 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

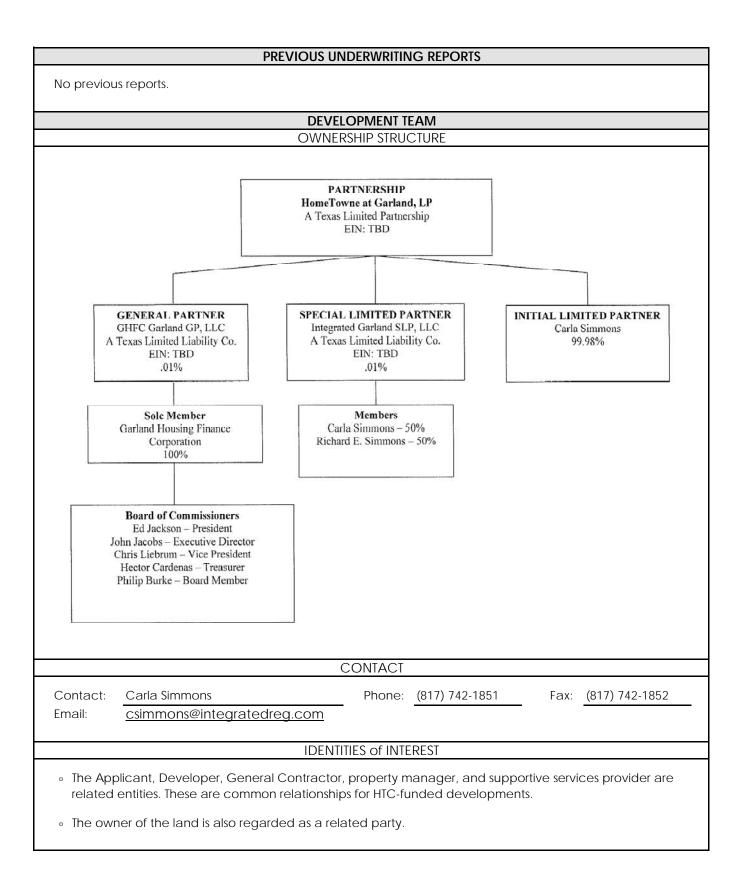
# SALIENT ISSUES

TDHCA SET-ASIDES for LURA						
Income Limit	Rent Limit	Number of Units				
30% of AMI	30% of AMI	8				
50% of AMI	50% of AMI	65				
60% of AMI	60% of AMI	71				

### STRENGTHS/MITIGATING FACTORS

### WEAKNESSES/RISKS

- Proposed rents are on average 33% lower than market rents.
- Average occupancy within the PMA is 88.6%.
- Occupancy for the existing senior development in the PMA is reported at 96%.



10171 HomeTowne at Garland.xlsx printed: 7/19/2010

PROPOSED SITE							
SITE PLAN							
Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III	157 parking stalls to be provided Or per minimum City Standards at the time of Submittal Review 40 Garages and 40 Carports  Type1						
Type III 13 Type III 11 Type III 10 Type III 10 Type III 10	Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III  Type III						
BUILD	DING CONFIGURATION						
Building Type I II III IV Floors/Stories 3 3 1 1 Number 2 2 11 1	Buildings						
BR/BA SF	Units Total Units Total SF						
1 1 780 9 8 2 1	57 44,460						
2 2 1,028 15 15 2 5							
Units per Building 24 23 4 6	144 133,896						
SITE ISSUES							
Total Size: 12.863 acres Scat							
Flood Zone: X and AE With Zoning: PD Nee Any funding recommendation will be subject Receipt, review, and acceptance, by cos	hin 100-yr floodplain?						
drives, parking and amenities are not more	re than 6 inches below the floodplain, or a Letter of Map evision ("LOMR-F") indicating that the development is no longer						

Inspector: Manufactured Housing Staff  Overall Assessment:  Excellent  Vacceptable  Ouestionable  Poor  Una Surrounding Uses:  North: Vacant land and commercial beyond  East: Residential  South: Vacant land and residential beyond  West: Vacant land	2010								
Excellent Acceptable Questionable Poor Una Surrounding Uses:  North: Vacant land and commercial beyond East: Residential									
Surrounding Uses:  North: Vacant land and commercial beyond East: Residential									
North: Vacant land and commercial beyond East: Residential	cceptable								
South: Vacant land and residential beyond West: Vacant land									
LIIOUHIOUTO CENNUDONIMENTAL REPORTO									
HIGHLIGHTS of ENVIRONMENTAL REPORTS									
rovider: Phase Engineering, Inc. Date: 3/31/2	2010								
ecognized Environmental Conditions (RECs) and Other Concerns:									
The assessment revealed no Recognized Environmental Conditions in connection with the pro	perty.								
MARKET ANALYSIS									
rovider: O'Connor & Associates Date: 2/4/20	010								
	375-4279								
Number of Revisions:  Date of Last Applicant Revision:									
rimary Market Area (PMA): 28 sq. miles 3 mile equivalent radius									
The Primary Market Area is defined by 19 census tracts in northeast Dallas County.									
econdary Market Area (SMA): 52 sq. miles 4 mile equivalent radius									
Evergreen at Richardson (#10136) is a proposed senior development located less than 6 miles	north of t								
subject. The Primary Market Area defined for Evergreen at Richardson includes three census tr									
are common to the subject PMA.									
ELIGIBLE HOUSEHOLDS BY INCOME									
Dallas County Income Limits									
HH 30% of AMI 40% of AMI 50% of AMI 60% of AI	ΜI								
size min max min max min max min	max								
	\$28,380								
	\$32,460								
	\$36,480								
4 5									
5 6									
AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA									
Lette # Letter Live Live Live Live Live Live Live Live	mp Total nits Units								
Proposed, Under Construction, and Unstabilized Comparable Developments									
None									
Other Affordable Developments in PMA since 2006  10221 Residences at Rowlett Creek new family n.	/2 160								
	/a   160								
Stabilized Affordable Developments in PMA (pre-2006)									
Total Properties (pre-2006) 2 Total U	nits 388								
COMPARABLE SUPPLY IN SECONDARY MARKET									
	70 170								

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no unstabilized or proposed comparable units located within the Primary Market Area. There are, however, several proposed senior developments in the surrounding area. Evergreen at Richardson (#10136) is located less than 6 miles north of the subject. The Primary Market Area defined for Evergreen at Richardson includes three census tracts that are common to the subject PMA; these 3 tracts contain 22% of the overall population of the subject PMA, and 23% of the senior population. The underwriting analysis therefore includes the 170 units at Evergreen at Richardson in the calculation of the Gross Capture Rate for the subject.

Creekside Village (#10009) is a proposed senior development located 3 miles southeast of the subject, and Evergreen at Wylie (#10137) is a proposed senior development located 6 miles to the north. The PMA's defined for Creekside and Wylie are adjacent to, but not coincident with the subject PMA. Since the market analyses for these applications are not directly targeting the same population as the subject, they have not been included in the underwriting analysis.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	33,899	33,899
Senior Households in the Primary Market Area	8,712	10,490
Potential Demand from the Primary Market Area	2,173	3,488
Potential Demand from Other Sources	0	0
GROSS DEMAND	2,173	3,488
Subject Affordable Units	144	144
Unstabilized Comparable Units	0	170
RELEVANT SUPPLY	144	314
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	6.6%	9.0%

# **Demand Analysis:**

The 2010 Real Estate Analysis Rules state that "the Market Analyst should use demographic data specific to the elderly population for an elderly Development, if available, and should avoid making adjustments from more general demographic data." The market study disregards this guideline. The senior household population is estimated indirectly as the proportion of seniors to adults, and the senior household growth rate is determined based on a general national trend by doubling the overall household growth rate for the PMA. The underwriting analysis has relied on available demographic data specific to the senior households in the PMA.

The Market Analyst identifies Gross Demand for 2,173 units from an estimated total of 8,712 senior households in the PMA; and a Gross Capture Rate of 6.6% for the 144 subject units. The Underwriter identifies Gross Demand for 3,488 units from a total of 10,490 senior households in the PMA; and a Gross Capture Rate of 9.0% for a total Relevant Supply of 314 units (the 144 subject units and 170 at Evergreen at Richardson).

The maximum Gross Capture Rate for developments targeting senior households is 10%; the analysis indicates sufficient demand to support the proposed development, as well as the comparable development targeting the same population.

Underwriting analysis of PMA Demand by Unit Type										
			Market	Analyst				Under	writer	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		224	3	0	1%		385	3	5	2%
1 BR/50%		361	26	0	7%		717	26	38	9%
1 BR/60%		885	28	0	3%		376	28	42	19%
2 BR/30%		339	5	0	1%		211	5	4	4%
2 BR/50%		221	39	0	18%		456	39	39	17%
2 BR/60%		995	43	0	4%		338	43	42	25%

# Primary Market Occupancy Rates:

The market study presents quarterly occupancy data for the PMA. Overall occupancy is shown as being 88.63% in 4Q09, reflecting a slow but steady decline from 93% in 1H08. (p. 35) "The occupancies of the rent comparables included in this study range from 85% to 100%; with an average of 91 %. These occupancies are very favorable in the present economy. The average occupancy for apartments in the subject's primary market area was reported at 88.19% in the most recent O'Connor Data (March 2010) apartment market data program for the subject's primary market area ... there is one existing Seniors HTC project (Primrose Park Place) within the subject's primary market area. Primrose Park Place is reportedly 96% occupied with a waiting list. There are no Family HTC projects in the PMA. Other affordable housing complexes within the Garland Rowlett submarket include Bradford Place [60% occupied, 73% pre-leased, and under renovation], Legacy Pointe (100% occupied), Meadows (80% occupied), Centerville Pointe (94% occupied), and River Glen [96% occupied]." (p. 38)

# Absorption Projections:

"The most recent HTC project which came on-line was Primrose Park Place ... in November 2006 ... achieving 90% in November 2007, which equates to an average absorption of 17 units per month. Considering the strong absorption history of similar properties and the lack of available quality affordable Seniors units in this market, we project that the subject property will lease an average of 10 to 20 units per month until achieving stabilized occupancy." (p. 82)

# Market Impact:

"Based on the high occupancy levels of the existing properties in the market, along with the low level of recent construction, we project that the subject property will have minimal sustained negative impact upon the existing apartment market. Managers interviewed all indicated a need for seniors affordable housing (and) minimal to no impact from the opening of the most recent HTC properties." (p. 82)

# Comments:

The market study provides sufficient information on which to base a funding recommendation.

	OPERATING PROFORMA ANALYSIS							
Income:	Number of Revisions:	One	Date of Last Applicant Revision:	5/25/2010				
as of contra the 20	January 1, 2010, maintained ast, for consistency with the	by the City of analyses pub dance with §1	alculated by subtracting the tenant-pa of Garland Housing Agency from the 20 lished earlier this year, the Underwriter's .32(d)(1)(iii) of the 2010 REA Rules. Tena	10 HTC rent limits. In analysis is based on				

The Applicant's estimate of secondary income is based only on fees that will be charged to tenants for the use of carports and garages. Because the Applicant's estimate of \$13.75 per unit per month falls within the range allowed by the REA Rules, the Underwriter did not request supporting information for this estimate, and the Underwriter's analysis reflects secondary income equal to the Applicant's estimate. The Applicant's estimate of vacancy and collection loss is also within the Department's guidelines, and the Applicant's effective gross income is within 5% of the Underwriter's estimate. Of note, because the Applicant proposes to charge a fee for the use of the carports and garages, the cost to construct those amenities cannot be included in eligible basis.

Expense:	Number of Revisions:	Two	Date of Last Applicant Revision:	6/25/2010
LAPOI ISC.	Namber of Nevisions.	1 4 4 0	Bate of East Applicant Revision.	0/20/2010

The Applicant's total annual operating expense projection of \$3,478 per unit is within 5% of the Underwriter's estimate of \$3,527, derived from the TDHCA database and IREM. The Applicant's property insurance estimate was supported by an email dated June 25, 2010 from an insurance provider stating that an insurance estimate of \$0.30 - \$0.37 per square foot seems adequate for this project. Of note, the land transfer is structured as a ground lease with the Garland Housing Finance Corporation, an instrumentality of the City of Garland, as the lessor and the Applicant as the lessee; this structure allows the Applicant to claim a tax exemption. Both the Applicant's pro forma and the Underwriter's pro forma assume a 100% tax exemption.

#### Conclusion:

The Applicant's effective gross income, operating expenses, and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in a projected debt coverage ratio (DCR) of 1.18, which falls within the Department's guidelines.

#### **Feasibility**

The Underwriting 30-year pro forma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses, in accordance with current TDHCA guidelines. The Applicant's year one pro forma was used, resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible for the long-term.

l l	ACQUISITION IN	FORMATION							
	ASSESSED VALUE								
Land Only: 19.3 acres \$	8840,270	Tax Year:	2009						
Existing Buildings:	\$0	Valuation by:	Dallas CAD						
1 Acre Pro Rata:	\$43,560	Tax Rate:	0						
Total Assessed Value:	\$560,311	Tax Rate:	Exempt						
EVII	DENCE of PROP	ERTY CONTROL							
Type: Contract for Lease			Acreage: 12.863						
Contract Expiration: 12/31/2010	Valid T	hrough Board Date?	✓ Yes						
Acquisition Cost: \$223,363	Other:								
Seller: Garland Housing Finance Corp	Relate	d to Development Team?	✓ Yes No						
	TITLE								
Comments: The title commitment reflects a 19.209 development.	9 acre tract; how	vever, only 12.863 acres will	be used for the						

Schedule C of the title commitment reflects seven abatement liens from the City of Garland. At the time of this report, the liens had not been released; therefore, receipt, review, and acceptance, by Commitment, of evidence that the liens listed in Schedule C of the title commitment have been released is a condition of this report.

CONSTRUCTION COST ESTIMATE EVALUATION							
COST SCHEDULE Number of Revisions: Two Date of Last Applicant Revision: 7/2/2010							
Acquisition Value:  The land transfer will be structured as a 55-year term ground lease with the Garland Housing Finance Corporation, an instrumentality of the City of Garland and the sole member of the general partner. The Contract for Lease identifies a one time upfront payment in the amount of \$223,363. The Applicant did not provide an appraisal or documentation for the original acquisition cost of the land but submitted a Statement of Net Assets for the Garland Housing Finance Corporation as of September 30, 2009 reflecting an asset value of \$333,560 for the land. However, this asset value is for 19.209 acres, out of which 12.863 acres will be used for the development. The lease payment in the Contract for Lease is consistent with the prorated asset value for the acreage to be used for the development. Of note, the recommended credit amount would remain unchanged even if the acquisition cost claimed by the Applicant were removed from the development costs.							
Site Work Cost:  The Applicant's claimed site work costs of \$8,742 per unit are within current Department guidelines.  Therefore, further third party substantiation is not required.							
Direct Construction Cost:  The Applicant's direct construction cost estimate is \$605K or 7% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.							
Ineligible Costs:  The Underwriter's analysis reflects an adjustment for the difference between the Applicant's estimate and the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate for the costs of carports and garages.							
Contingency & Fees:  The Applicant's contractor fees, contingency, and developer fee are all within the Department's guidelines.							
Conclusion:  The Applicant's total development cost estimate is within 5% of the Underwriter's estimate. Therefore, the Applicant's cost schedule will be used to determine the Development's need for permanent funds and to calculate eligible basis. An eligible basis of \$15,943,270 supports annual tax credits in the amount of \$1,434,894. This figure will be compared to the Applicant's request and the credits calculated based on the gap in need for permanent funds to determine the recommended allocation.							
PROPOSED FINANCING STRUCTURE							
SOURCES & USES Number of Revisions: Three Date of Last Applicant Revision: 7/2/2010							
Source: Comunidad Corporation Type: Interim Financing							

2.0%

Interest Rate:

Principal:

\$345,000

✓ Fixed

Term:

24

months

Source:	Source: Garland Housing Finance Corporation			Type:	Interim	Financing		
Principal: Comments	\$860,000	Interest Rate:	AFR	_	Fixed	Term:	24	months
The App with a 2 of a firn with the include	policant will submit an a 24-month term at the a in commitment from the e terms of the funds cl the interest for this lo ecommendation.	 Applicable Federal ne Garland Housing early stated is a co	Rate. Red g Finance endition of	ceipt, rev Corporat this repo	iew, and tion for th rt. Of not	acceptance e anticipate, the Unde	ce by C ed \$860 erwriter	ommitment, ),000 loan did not
Source:	Sterling Bank, N.A.			Type:	Interim	Financing		
Principal: Comments		Interest Rate:	6.0%	[	Fixed	Term:	30	months -
	at a variable rate of P	rime floating plus i	.00% subje					
Source:	Sterling Bank, N.A.			Туре:	Perma	nent Financ	cing	
Principal:	\$5,127,090	Interest Rate:	7.5%	_ [	✓ Fixed	Amort: Term:	360 15	months years
Permar	Comments:  Permanent loan interest rate to be locked at no later than construction loan closing. As of May 24, 2010, 7.50% assumed underwriting interest rate.							
Source:	Hudson Housing Ca	pital		Type:	Syndic	ation		
Proceeds: Comments	\$11,478,004 s:	Syndication I	Rate: 8	30%	Anticip	oated HTC:	\$	1,434,894
The equity proceeds identified above are based on the syndication proposal provided and are \$1,146 greater than the amount identified by the Applicant, \$11,476,858. The difference appears to be due to the ownership percentage attributed to the limited partner. The syndication proposal indicates a 99.99% limited partnership interest will be acquired; however, the Applicant is attributing a 99.98% ownership interest to the limited partner.						es a 99.99%		
Amount:	\$792,968			Туре:	Deferre	ed Develop	er Fees	
		CO	NCLUSIO	NS				
Recommended Financing Structure:  The Applicant's total development cost estimate less the permanent loan of \$5,127,090 indicates the need for \$12,269,827 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,533,882 annually would be required to fill this gap in financing. The three possible tax credit allocations are:								
Д	Illocation determined	by eligible basis:				\$1,434,894	l	
	Illocation determined	, ,	g:			<b>\$1,434,89</b> 4 \$1,533,882		
Д		by gap in financin	g:				2	

10171 HomeTowne at Garland.xlsx printed: 7/19/2010

syndication rate of \$0.80 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$791,823 in additional permanent funds. Deferred developer fee in this amount appears to be repayable from development cash flow within 10 years of stabilized operation.

Underwriter:		Date:	July 19, 2010
	Rosalio Banuelos		
Manager of Real Estate Analysis:		Date:	July 19, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	July 19, 2010
	Brent Stewart		

# **UNIT MIX/RENT SCHEDULE**

HomeTowne at Garland, Garland, 9% HTC #10171

LOCATION DATA								
CITY:	Garland							
COUNTY:	Dallas							
SUB-MARKET:								
PROGRAM REGION:	3							
RURAL RENT USED:								
IREM REGION:	-							

UNIT DISTRIBUTION										
# Beds # Units % Total										
Eff										
1	57	39.6%								
2	87	60.4%								
3										
4										
TOTAL	144	100.0%								

	Other Unit Desgination											
PF	PROGRAMS:											
Rent Limit	Eff	1	2	3	4	Total Units						
MISC												

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	100%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:	9.00%							

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UNIT DESCRIPTION PROGRAM RENT LIMITS		APPLICANT RENTS		TDHCA RENTS			OTHER UNIT DESIGNATION		RKET INTS									
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Program	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	0	Market Rent	TDHCA Savings to Market
TC 30%		3	1	1	780	\$380	\$133	\$247	\$4	\$0.32	\$251	\$753	\$741	\$247	\$0.32	\$0		\$805	\$558
TC 50%		26	1	1	780	\$633	\$133	\$500	\$8	\$0.65	\$508	\$13,208	\$13,000	\$500	\$0.64	\$0		\$805	\$305
TC 60%		28	1	1	780	\$760	\$133	\$627	\$9	\$0.82	\$636	\$17,808	\$17,556	\$627	\$0.80	\$0		\$805	\$178
TC 30%		5	2	2	1,028	\$456	\$170	\$286	\$5	\$0.28	\$291	\$1,455	\$1,430	\$286	\$0.28	\$0		\$985	\$699
TC 50%		39	2	2	1,028	\$760	\$170	\$590	\$8	\$0.58	\$598	\$23,322	\$23,010	\$590	\$0.57	\$0		\$985	\$395
TC 60%		43	2	2	1,028	\$912	\$170	\$742	\$10	\$0.73	\$752	\$32,336	\$31,906	\$742	\$0.72	\$0		\$985	\$243
TOTAL:		144			133,896							\$88,882	\$87,643						
AVG:					930				\$9	\$0.66	\$617			\$609	\$0.65	\$0	\$0	\$914	(\$305)
ANNUAL:												\$1,066,584	\$1,051,716						

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# HomeTowne at Garland, Garland, 9% HTC #10171

INCOME Total Net	Rentable Sq Ft:	77077	oromno uc	TDHCA	APPLICANT			
POTENTIAL GROSS RENT	Reniable 34 Ft.			\$1,051,716	\$1,066,584			
Secondary Income	F	Per Unit Per Month:	\$13.75	23,760	0	\$0.00	Per Unit Per Month	ı
Other Support Income: Garages ar	nd Carports			0	23,760	\$13.75	Per Unit Per Month	ı
Other Support Income:						\$0.00	Per Unit Per Month	ı
POTENTIAL GROSS INCOME				\$1,075,476	\$1,090,344			
Vacancy & Collection Loss		ntial Gross Income:	-7.50%	(80,661)	(81,780)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental Uni EFFECTIVE GROSS INCOME	its or Concess	sions		994,815	\$1,008,564			
EXPENSES	% OF EGI	PER UNIT	PER SQ FT	ψ994,013	ψ1,000,304	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.27%	\$364	0.39	\$52,388	\$50,000	\$0.37	\$347	4.96%
Management	5.00%	\$345	0.37	49,741	50,428	0.38	350	5.00%
Payroll & Payroll Tax	15.05%	\$1,040	1.12	149,757	157,025	1.17	1,090	15.57%
Repairs & Maintenance	8.36%	\$577	0.62	83,121	73,000	0.55	507	7.24%
Utilities	3.34%	\$231	0.25	33,264	24,760	0.18	172	2.45%
Water, Sewer, & Trash	5.20%	\$359	0.39	51,696	57,700	0.43	401	5.72%
Property Insurance	4.06%	\$281	0.30	40,400	40,400	0.30	281	4.01%
Property Tax Exempt	0.00%	\$0	0.00	0	0	0.00	0	0.00%
Reserve for Replacements	3.62%	\$250	0.27	36,000	36,000	0.27	250	3.57%
TDHCA Compliance Fees	0.58%	\$40	0.04	5,760	5,760	0.04	40	0.57%
Other: Cable & Supportive Srvcs.	0.57%	\$40	0.04	5,700	5,700	0.04	40	0.57%
TOTAL EXPENSES	51.05%	\$3,527	\$3.79	\$507,826	\$500,773	\$3.74	\$3,478	49.65%
NET OPERATING INC	48.95%	\$3,382	\$3.64	\$486,989	\$507,791	\$3.79	\$3,526	50.35%
DEBT SERVICE	10.0070	ψ0,002	ψο.σ.	<b>\$</b> .55,555	φουτ,τοι	ψοσ	<b>\$0,020</b>	00.0070
Sterling Bank, N.A.				\$430,192	\$430,192			
Additional Financing				\$0	ψ.00,.0 <u>2</u>			
TOTAL DEBT SERVICE				430,192	430,192			
NET CASH FLOW				\$56,797	\$77,599			
AGGREGATE DEBT COVERAGE F	ΡΑΤΙΟ			1.13	1.18			
RECOMMENDED DEBT COVERAGE				1.13	1.18			
CONSTRUCTION COST				ı	22.75			
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	1.34%	\$1,551	\$1.67	\$223,363	\$223,363	\$1.67	\$1,551	1.28%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	7.55%	\$8,742	\$9.40	1,258,800	1,258,800	9.40	8,742	7.24%
Direct Construction	52.32%	\$60,617	\$65.19	8,728,893	9,333,527	69.71	64,816	53.65%
Contingency 5.30%	3.17%	\$3,678	\$3.96	529,616	529,616	3.96	3,678	3.04%
Contractor's Fees 14.00%	8.83%	\$10,225	\$11.00	1,472,423	1,482,927	11.08	10,298	8.52%
Indirect Construction	5.11%	\$5,923	\$6.37	852,900	852,900	6.37	5,923	4.90%
Ineligible Costs	5.03%	\$5,829	\$6.27	839,362	855,284	6.39	5,939	4.92%
Developer's Fees 15.00%	11.92%	\$13,810	\$14.85	1,988,570	2,071,000	15.47	14,382	11.90%
Interim Financing	2.48%	\$2,878	\$3.10	414,500	414,500	3.10	2,878	2.38%
Reserves	2.25%	\$2,604	\$2.80	375,000	375,000	2.80	2,604	2.16%
TOTAL COST	100.00%	\$115,857.13	\$124.60	\$16,683,427	\$17,396,917	\$129.93	\$120,812	100.00%
Construction Cost Recap	71.87%	\$83,262	\$89.55	\$11,989,732	\$12,604,870	\$94.14	\$87,534	72.45%
SOURCES OF FUNDS						RECOMMENDED		
Sterling Bank, N.A.	30.73%	\$35,605	\$38.29	\$5,127,090	\$5,127,090	\$5,127,090	Developer F	ee Available
Additional Financing	0.00%	\$0	\$0.00	0	0	0	\$2,07	
HTC Syndication Proceeds	68.80%	\$79,708	\$85.72	11,478,004	11,476,858	11,478,004		ee Deferred
Deferred Developer Fees	4.75%	\$5,507	\$5.92	792,968	792,968	791,823		3%
Additional (Excess) Funds Reg'd	-4.28%	(\$4,963)	\$5.92 (\$5.34)	(714,635)	1 92,908	791,823		tive Cash Flow
TOTAL SOURCES	-4.20%	(44,503)	(ψυ.υ <del>4</del> )	\$16,683,427	\$17,396,917	\$17,396,917	15-Yr Cumula \$1,74	
TO THE GOORGEO				ψ10,000,427	ψ17,000,017	ψ17,330,317	Ι Ψ1,74	0,000

# MULTIFAMILY COMPARATIVE ANALYSIS (continued)

HomeTowne at Garland, Garland, 9% HTC #10171

# DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook
Average Quality Multiple Residence and Townhouse Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$58.10	\$7,779,669
Adjustments				
Exterior Wall Finish	6.03%		\$3.50	\$468,896
Elderly	3.00%		1.74	233,390
9-Ft. Ceilings	3.75%		2.18	291,738
Roofing			0.00	(
Subfloor			0.72	96,950
Floor Cover			2.64	354,112
Breezeways	\$21.91		0.00	(
Balconies	\$22.10	3,600	0.59	79,568
Plumbing Fixtures	\$823	173	1.06	142,445
Rough-ins	\$425	244	0.77	103,580
Built-In Appliances	\$2,056	144	2.21	296,10
Exterior Stairs	\$1,900	18	0.26	34,20
Enclosed Corridors	\$48.18	23,634	8.50	1,138,74
Other: Elevators	\$81,175	2	1.21	162,350
Other:			0.00	(
Carports	\$9.70	8,000	0.58	77,60
Heating/Cooling			1.85	248,10
Garages	\$17.40	8,000	1.04	139,16
Comm &/or Aux Bldgs	\$72.33	3,899	2.11	281,970
Other: fire sprinkler	\$2.25	161,429	2.71	363,21
SUBTOTAL			91.80	12,291,79
Current Cost Multiplier	0.99		(0.92)	(122,91
Local Multiplier	0.90		(9.18)	(1,229,18
TOTAL DIRECT CONSTRU	CTION COS	TS	\$81.70	\$10,939,70
Plans, specs, survy, bld prn	3.90%		(\$3.19)	(\$426,64
Interim Construction Interes	3.38%		(2.76)	(369,21
Contractor's OH & Profit	11.50%		(9.40)	(1,258,06
NET DIRECT CONSTRUCT	ION COSTS		\$66.36	\$8,885,77

#### PROPOSED PAYMENT COMPUTATION

Sterling Bank, N.A.	\$5,127,090	Amort	360
Int Rate	7.50%	DCR	1.13
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.13
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.13
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.13
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.13

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

ALILIOAN	O NOI.
Sterling Bank, N.A.	\$430,192
Additional Financing	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$430,192

Additional Financing TOTAL DEBT SER	VICE	9 \$430,192	
Sterling Bank, N.A.	\$5,127,090	Amort	360
Int Rate	7.50%	DCR	1.18
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.18
<b>Additional Financing</b>	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.18
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.18
•		•	
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.18

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GI	ROSS RENT	\$1,066,584	\$1,087,916	\$1,109,674	\$1,131,867	\$1,154,505	\$1,274,667	\$1,407,335	\$1,553,811	\$1,894,088
Secondary Inc	ome	0	0	0	0	0	0	0	0	0
Other Support	Income: Garage	es 23,760	24,235	24,720	25,214	25,719	28,395	31,351	34,614	42,194
Other Support	Income:	0	0	0	0	0	0	0	0	0
POTENTIAL GI	ROSS INCOME	1,090,344	1,112,151	1,134,394	1,157,082	1,180,223	1,303,062	1,438,686	1,588,425	1,936,282
Vacancy & Col	llection Loss	(81,780)	(83,411)	(85,080)	(86,781)	(88,517)	(97,730)	(107,901)	(119,132)	(145,221)
Employee or O	ther Non-Rental	ıı 0	0	0	0	0	0	0	0	0
EFFECTIVE GF	ROSS INCOME	\$1,008,564	\$1,028,740	\$1,049,314	\$1,070,301	\$1,091,707	\$1,205,332	\$1,330,784	\$1,469,293	\$1,791,060
EXPENSES at	3.00%						<u> </u>			
General & Adn	ninistrative	\$50,000	\$51,500	\$53,045	\$54,636	\$56,275	\$65,239	\$75,629	\$87,675	\$117,828
Management		50,428	51437.1924	52,466	53,515	54,586	60,267	66,539	73,465	89,553
Payroll & Payro	oll Tax	157,025	161,736	166,588	171,585	176,733	204,882	237,514	275,344	370,039
Repairs & Mair	ntenance	73,000	75,190	77,446	79,769	82,162	95,248	110,419	128,006	172,029
Utilities		24,760	25,503	26,268	27,056	27,868	32,306	37,452	43,417	58,349
Water, Sewer	& Trash	57,700	59,431	61,214	63,050	64,942	75,285	87,276	101,177	135,974
Insurance		40,400	41,612	42,860	44,146	45,471	52,713	61,109	70,842	95,205
Property Tax		0	0	0	0	0	0	0	0	0
Reserve for Re	eplacements	36,000	37,080	38,192	39,338	40,518	46,972	54,453	63,126	84,836
TDHCA Comp	liance Fee	5,760	5,933	6,111	6,294	6,483	7,515	8,713	10,100	13,574
Other		5,700	5,871	6,047	6,229	6,415	7,437	8,622	9,995	13,432
TOTAL EXPEN	SES	\$500,773	\$515,292	\$530,237	\$545,619	\$561,453	\$647,865	\$747,726	\$863,147	\$1,150,820
NET OPERATION	NG INCOME	\$507,791	\$513,447	\$519,078	\$524,681	\$530,254	\$557,468	\$583,058	\$606,146	\$640,240
DEBT S	SERVICE						<del></del>			
First Lien Finance	cing	\$430,192	\$430,192	\$430,192	\$430,192	\$430,192	\$430,192	\$430,192	\$430,192	\$430,192
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing	ı	0	0	0	0	0	0	0	0	0
Other Financing	ı	0	0	0	0	0	0	0	0	0
Other Financing	1	0	0	0	0	0	0	0	0	0
NET CASH FLO	OW	\$77,599	\$83,255	\$88,885	\$94,489	\$100,062	\$127,275	\$152,866	\$175,954	\$210,048
DEBT COVERA	AGE RATIO	1.18	1.19	1.21	1.22	1.23	1.30	1.36	1.41	1.49

# HTC ALLOCATION ANALYSIS -HomeTowne at Garland, Garland, 9% HTC #10171

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$223,363	\$223,363		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$1,258,800	\$1,258,800	\$1,258,800	\$1,258,800
Construction Hard Costs	\$9,333,527	\$8,728,893	\$9,333,527	\$8,728,893
Contractor Fees	\$1,482,927	\$1,472,423	\$1,482,927	\$1,472,423
Contingencies	\$529,616	\$529,616	\$529,616	\$529,616
Eligible Indirect Fees	\$852,900	\$852,900	\$852,900	\$852,900
Eligible Financing Fees	\$414,500	\$414,500	\$414,500	\$414,500
All Ineligible Costs	\$855,284	\$839,362		
Developer Fees				
Developer Fees	\$2,071,000	\$1,988,570	\$2,071,000	\$1,988,570
Development Reserves	\$375,000	\$375,000		
TOTAL DEVELOPMENT COSTS	\$17,396,917	\$16,683,427	\$15,943,270	\$15,245,702

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$15,943,270	\$15,245,702
High Cost Area Adjustment	100%	100%
TOTAL ADJUSTED BASIS	\$15,943,270	\$15,245,702
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$15,943,270	\$15,245,702
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,434,894	\$1,372,113

Syndication Proceeds 0.7999 \$11,478,006 \$10,975,808

Total Tax Credits (Eligible Basis Method) \$1,434,894 \$1,372,113

Syndication Proceeds \$11,478,006 \$10,975,808

Requested Tax Credits \$1,434,894

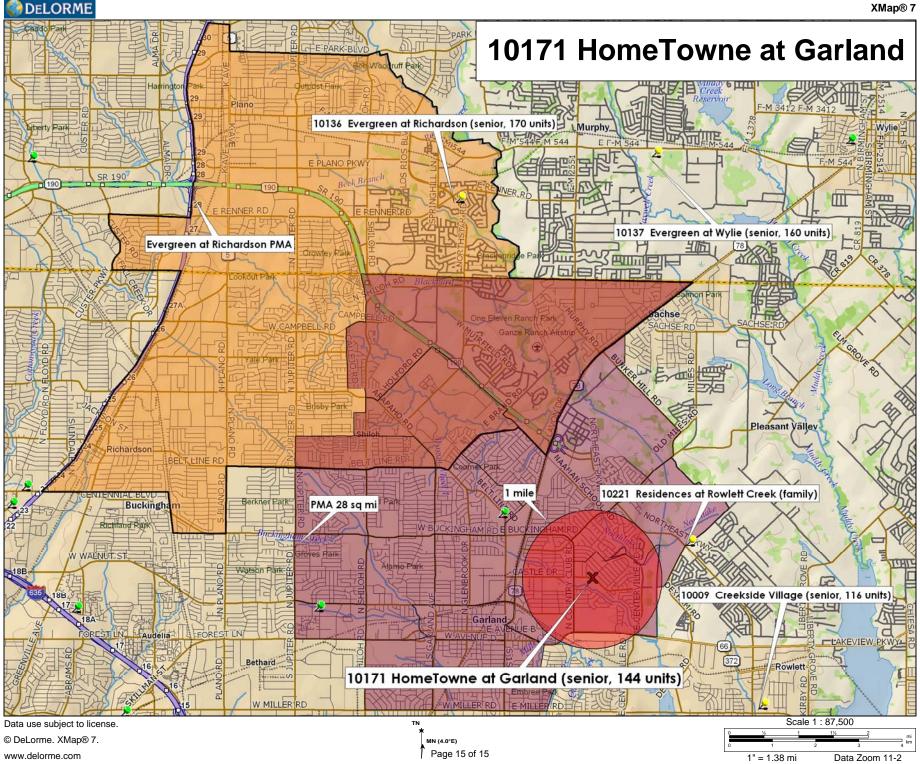
Syndication Proceeds \$11,478,004

Gap of Syndication Proceeds Needed \$12,269,827

Total Tax Credits (Gap Method) \$1,533,882

Recommended Tax Credits 1,434,894

Syndication Proceeds \$11,478,004





# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Canyon Square Village, TDHCA Number 10176

		BASIC	<u>DE VELO</u>	PMENT INFO	<u>ORMATION</u>		
Site Address:	8622 & 8624 N. Lo	oop Rd.				Development #:	10176
City:	El Paso	Re	gion:	13	F	Population Served:	General
County:	El Paso	Zip	Code:	79907		Allocation:	Urban
HTC Set Aside	s: □At-Risk □N	lonprofit $\Box$ U	ISDA	□Rural Re	scue HTC	Housing Activity*:	NC
HOME Set Asi	des: CHDO	Preserva	ition [	General			
	*HTC Housing Activ	rity: Rehabilitation=Rl	H, Adaptive	Reuse=ADR, Ne	ew Construction=N	C, Single Room Occupancy=	SRO
		OWN	IER AND	DEVELOPN	MENT TEAM		
Owner:		Canyon Squ					
Owner Contac	ct and Phone:	Ike J. Monty	, (915) 5	99-1245			
Developer: Investment Builders, Inc.							
Housing Gene	eral Contractor:	Investment E	Builders,	Inc.			
Architect:		Dimensions	Architec	ets			
Market Analys	t:	Ipser & Asso	ociates, I	Inc.			
Syndicator: Raymond James							
Supportive Se	Supportive Services: Texas Rio Grande Legal Aide						
Consultant an	d Contact:	S2A Develop	oment Co	onsulting, L	LC, Sarah Ar	nderson	
		<u>UNI</u>	T/BUILDI	ING INFOR	<u>MATION</u>		
Unit Breakdov	vn: <u>30%</u> <u>40%</u> <u>5</u>	<u>50%</u> <u>60%</u>		٦	Total Restricte	ed Units:	104
	6 0	47 51			Market Rate U		0
		2 BR 3 BR 4 E			Owner/Emplo	-	0
Type of Buildi		44 40 4	1 0		Γotal Develop Γotal Develop		104 \$12,002,725
✓ Duplex	_	more per buildi	ina		•	esidential Buildings:	15
☐ Triplex	☐ Detached	•	irig		HOME High T	•	0
✓ Fourplex		om Occupancy	,	H	HOME Low To	otal Units:	0
Townhome	☐ Transitiona	-					
	*Note: I	If Development Cost	= \$0, an Un	nderwriting Repor	rt has not been con	npleted.	
		<u>Fl</u>	JNDING	INFORMAT	<u>rion</u>		
			Applica Reques		Department Analysis*	Amort Ter	m Rate
Competitive	Housing Tax Credit	Amount:	\$1,293,1		\$1,293,104	Amort Ter	III INdie
HOME Activi	ty Fund Amount:		;	\$0	\$0	0	0 0.00%
HOME CHD	O Operating Grant A	Amount:	;	\$0	\$0		
*Note: If an Underwri	ting Report has not been cor			commended for a		t amount recommended is the	e Applicant Request



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Canyon Square Village, TDHCA Number 10176

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Shapleigh, District 29, S Points: 14 US Representative: Reyes, District 16, NC

TX Representative: Chávez, District 76, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, John F. Cook, Mayor of El Paso Resolution of Support from Local Government

S, Steve Ortega, City Representative-District 7

Individuals and Businesses: In Support: 1 In Opposition: 0

**Quantifiable Community Participation Input:** 

# **Community Input Other than Quantifiable Community Participation Input:**

# **General Summary of Comment:**

# **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance by Carryover of a firm commitment from the City of El Paso describing the terms of the proposed funds.
- 2. Receipt, review, and acceptance by Carryover of a release of lien noted on Schedule C of the title policy described as a "resolution lien" for the payment of \$357.41 to the City of El Paso as filed on 8/11/2009.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that the two septic tanks have been properly decommissioned or removed and disposed of.
- 4. Receipt, review, and acceptance, by Cost Certification, of documentation that the irrigation water well has been properly plugged and capped.
- 5. Receipt, review, and acceptance, by Cost Certification, of documentation that stockpile of used tires has been removed and properly recycled or disposed of.
- 6. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 7. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the tax credit allocation may be warranted.
- 8. Receipt of a firm commitment from the City of El Paso HOME for funding in the amount of \$613,200, or a commitment from a qualifying substitute source in an amount not less than \$613,200, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# Canyon Square Village, TDHCA Number 10176

# COMPLIANCE EVAULATION SUMMARY: ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 28 Total # Monitored: 27

RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: Socre: 209 Meeting a Required Set-Aside Credit Amount\*: \$1,293,104

Recommendation: Has a competitive score within its allocation type and region

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: Grant Amount: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

# Real Estate Analysis Division Underwriting Report

REPORT DATE:	05/26/10	PROGRAM:	9%	HTC	FILE NUMBEI	R:	10176
		DE\	VELOPMEN	JT			
		Canyon	Square '	Village			
Location:		8622 & 8624 N	North Loop	Road		Re	gion: 13
City: EII	Paso	County:	El Paso	Zip:	79907	QCT	DDA
Key Attributes:	General, Urbai	n, New Constructi	on (2/4-pl∈	xes & Multifa	mily building typ	es)	
		ΛΙ	LOCATIO	AI			
				V .	DECOL	45.45.15.4.71	
TDHCA Program	TDHCA Program		REQUEST Interest	Amort/Term	Amount	/IMENDATION Interest	Amort/Term
Housing Tax Credit (A	Annual)	Amount \$1,293,104			\$1,293,104		
		C	ONDITION	<u> </u>			
terms of the proceedings of the procedures, compared to the procedures of the procedure of	pposed funds.  a, and acceptance "resolution lien" for a, and acceptance decommissioned blugged and cap and acceptance and properly receptance and acceptance and properly receptance and acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance acceptance a	ce, by Cost Certific ce, by Cost Certific ce, by Cost Certific ce, by Cost Certific ce, by Cost Certific ycled or disposed ce, by Cost Certific ce of asbestos-ce elevant regulations	f a release \$357.41 to cation, of c disposed of cation, of c cation, of c cation, of c cation, of c containing-r s, were follow	of lien noted the City of El documentation documentation atterials, and the cowed for the content of the company of the content of the company of the content of the company of the company of the content of the conten	on Schedule C Paso as filed on on that the two s on that the irrigation that stockpile on that a compress that appropriate demolition and the transaction s	of the title 8/11/2009 eptic tanks tion water of used tire ehensive sure te abatem removal of	policy  s have  well has  es has  urvey was  nent f any such
		SAL	LIENT ISSUE	:S			
		TDHCA SI	ET-ASIDES fo	or LURA			
	Income Limit		Rent Limi	-	Number of L	Inits	1

30% of AMI

50% of AMI

60% of AMI

6

47

51

30% of AMI

50% of AMI

60% of AMI

### STRENGTHS / MITIGATING FACTORS

 The principal of the Applicant has experience developing 1,976 HTC units.

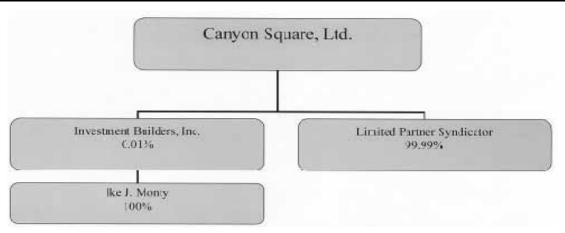
- WEAKNESSES / RISKS
- The gross capture rate based on an extended market area of 8.3% (which considers all PMAs overlapping the subject PMA), is significantly higher than the gross capture rate when only the PMA is considered, 2.7%.
- Physical occupancy within the PMA is 96% and leased occupancy is 96.3%.
- The market analyst expects the subject to lease to a 92.5% occupancy level within 5-6 months based on historical absorption rates.

# PREVIOUS UNDERWRITING REPORTS

This application was previously underwritten during the 2009 HTC cycle as TDHCA file # 09306. The application did not receive a 2009 HTC allocation due to insufficient funds remaining for this development as a result of HTC program scoring rankings. The Applicant has re-applied for the 2010 9% HTC cycle.

# **DEVELOPMENT TEAM**

OWNERSHIP STRUCTURE



# CONTACT

Contact: Ike J. Monty Phone: (915) 599-1245 Fax: (915) 594-0434

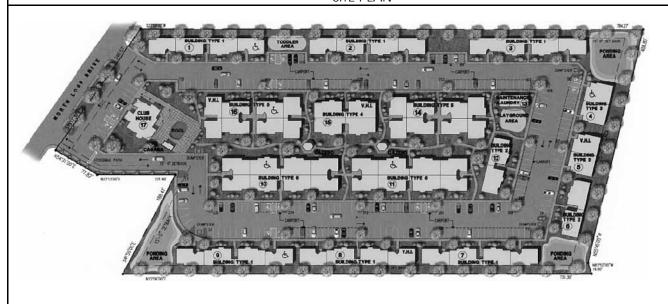
Email: ibihousing@investmentbuildersinc.com

# **IDENTITIES of INTEREST**

- The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.
- The seller is regarded as a related-party due to the identities of interest involved in the purchase.

# **PROPOSED SITE**

SITE PLAN



# **BUILDING CONFIGURATION**

	2	/4-Plexe	es	Mult	ifamily	Units			
Building Type	I	II	III	IV	V	VI			Total
Floors/Stories	1	1	1	2	2	2			Buildings
Number	6	2	2	1	2	2			15

BR/BA	SF		Units						Total Units	Total SF		
1 1	700					8					16	11,200
2 2	950	2				8	8				44	41,800
3 2	1,050	2	2		8		8				40	42,000
4 2	1,250			2							4	5,000
Units p	er Building	4	2	2	8	16	16				104	100,000

# SITE ISSUES

Total Size: Flood Zone:	7.471 acres Zone X & X Shaded	Scattered site? Within 100-yr floodplain?	☐ Yes ☐ Yes	✓ No ✓ No
Zoning:	PR-II	Needs to be re-zoned?	Yes	✓ No
Comments:				

In a letter dated 2/23/2010 the City of El Paso verified that the site is zoned appropriately for development of the subject property. There are some existing structures on the site that will be demolished prior to the start of construction. The existing structures consist of houses, animal stall and corral, sheds, and miscellaneous farm-type buildings. The Phase I ESA reports these structures on an a map depicting the current status of the site.

	TDHCA SITE INSPECTIO	DN	
Inspector: Manufactured Housing Staff		Da	ate: 4/13/2009
Overall Assessment:			
☐ Excellent ☐ Acceptable Surrounding Uses:	Questionable	Poor	Unacceptable
North: Residential, Interstate 10 about 1 mil	e East:	Residential, retail cen	ter & restaurants
South: Vacant, Residential & Mexico borde	west:	Apartments & House	es
Comments:  "The sign for the project was across the stree	et according to the 'X' on	the man. The proposed	l site is annroximately 3
blocks from Spanish Creek Apartments which			
lots of access. Close to 3 large shopping area	s, within 1 mile of Interst	ate 10. Also about 2 mi	les from Mexico."
HIGHLIGH	HTS of ENVIRONMENTA	AL REPORTS	
Provider: EFI Global		Da	ate: 3/26/2009
Recognized Environmental Concerns (RECs)			
This assessment has revealed no evidence of Property with the exception of the following:	recognized environme	ntal conditions in conr	nection with the Subject
Two septic tanks utilized by residences loc If the septic tanks have not been previous transportation company and filled accord Abandoned Tanks, Boreholes, Cesspools, a ground and disposed of.	sly decommissioned, the ding to TCEQ, Chapter 2	ey should be emptied l 185 - On-Site Sewage f	by an authorized waste acilities, §285.36.
<ul> <li>An irrigation water well was identified nea properly plugged and capped before ab</li> </ul>		erty. The irrigation wa	iter well should be
<ul> <li>A stockpile of used automotive tires identi removed and disposed of properly or recy</li> </ul>	_		nal stalls should be
<ul> <li>A total of 5 permanent building structures 2009 Suspect asbestos containing mate our site observations, it is EFI's opinion that will be required prior to demolition or reno</li> </ul>	rials were observed at a testing for asbestos cor	all five of these building ntaining materials (ACN	g structures. Based on
Any funding recommendation will be subject Receipt, review, and acceptance, by Cosbeen properly decommissioned or remove	st Certification, of docu		o septic tanks have
<ul> <li>Receipt, review, and acceptance, by Cos been properly plugged and capped.</li> </ul>	st Certification, of docu	mentation that the irriç	gation water well has
<ul> <li>Receipt, review, and acceptance, by Co- been removed and properly recycled or of</li> </ul>		mentation that stockp	ile of used tires has
<ul> <li>Receipt, review, and acceptance, by Co- completed to identify the presence of ask procedures, consistent with all relevant re- materials.</li> </ul>	oestos-containing-mate	rials, and that appropr	riate abatement

MARKET ANALYSIS								
Provider:	Ipser & Associates		Date:	3/5/2010				
Contact:	Ed Ipser		Phone:	817-927-2838				
	Number of Revisions:	None	Date of Last Applicant Revision:	N / A				
Primary Ma	arket Area (PMA):	22.5 sq. miles	3 mile equivalent radius					
northw	est; Interstate 10 to the no	rtheast: and Winn Rd	l Anodaca Pd S Moon Pd N Moon [	Dd and Old				
Hueco	Tanks Rd. to the southeast		., Apodaca Kd., 3. Moon Kd., N. Moon i	ku., anu Olu				
Hueco Extended The Ma	Market Area: rket Analyst did not define	:. 296 sq. miles e a Secondary Marke	.  10 mile equivalent radius et Area, but there are a number of prop	osed, under				
Hueco Extended The Ma constru	Market Area: rket Analyst did not define ction, or unstabilized com	296 sq. miles e a Secondary Marke parable properties ir		osed, under overlap the				
Hueco Extended The Ma constru subject	Market Area: rket Analyst did not define ction, or unstabilized com PMA. The Underwriter has	296 sq. miles e a Secondary Marke parable properties ir s therefore considere	10 mile equivalent radius et Area, but there are a number of prop the area whose primary market areas ed the overall demand for the Extended	osed, under overlap the d Market Area that				
Hueco Extended The Ma constru subject include the ma	Market Area: rket Analyst did not define ction, or unstabilized com PMA. The Underwriter has s all the overlapping PMA: rket area is bounded by R	296 sq. miles e a Secondary Marke parable properties ir s therefore considere s. This area consists c anch Rd. 1109, Tornil	10 mile equivalent radius  et Area, but there are a number of prop  in the area whose primary market areas  ed the overall demand for the Extended  of a total of 29 census tracts. The southwallo Guadalupe Rd., Valle Verde, Highwa	osed, under overlap the d Market Area that ward extension of ny 20, OT Smith Rd.,				
Extended The Ma constru subject include the ma and Int	Market Area: rket Analyst did not define ction, or unstabilized com PMA. The Underwriter has s all the overlapping PMA rket area is bounded by R erstate 10 to the south; the	296 sq. miles a Secondary Marke parable properties ir s therefore considere s. This area consists o anch Rd. 1109, Tornil e Hudspeth County li	10 mile equivalent radius  et Area, but there are a number of prop  in the area whose primary market areas  ed the overall demand for the Extended  of a total of 29 census tracts. The south	osed, under overlap the d Market Area that ward extension of ny 20, OT Smith Rd., lvd. to the north,				

			ELIGIBL	.E HOUSEHOLE	OS BY INCOM	E					
	El Paso County Income Limits										
НН	H 30% of AMI		40% c	of AMI	50% of AMI		60% c	of AMI			
size	e min	max	min	max	min	max	min	max			
1					\$14,640	\$15,950	\$17,589	\$19,140			
2	\$10,560	\$10,950			\$14,640	\$18,250	\$17,589	\$21,900			
3	\$10,560	\$12,350			\$17,554	\$20,500	\$21,086	\$24,600			
4	\$12,206	\$13,700			\$20,297	\$22,800	\$24,377	\$27,360			
5	\$12,206	\$14,800			\$20,297	\$24,600	\$24,377	\$29,520			
6					\$22,663	\$26,450	\$27,189	\$31,740			

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA									
File #	Development	Туре	Target Population	Comp Units	Total Units					
	Proposed, Under Construction, and Unstabilized Comparable	e Developr	nents							
	None									
	Other Affordable Developments in PRIMARY MARKET ARE	A since 200	)6							
07235	Woodchase Senior Community	new	senior	n/a	128					
060080	Spanish Creek Townhomes	new	family	n/a	136					
	Stabilized Affordable Developments in DMA (pre 2004)									
	Stabilized Affordable Developments in PMA (pre-2006)  Total Properties (pre-2006) 11 Total Units 917									

	AFFORDABLE HOUSING INVENTORY IN EXTENDED MAR	Ket area			
File #	Development	Туре	Target Population	Comp Units	Total Units
	Proposed, Under Construction, and Unstabilized Comparable	e Developr	ments		
10022	Presidio Dolores	new	family	36	36
10025	Presidio Palms II	new	family	80	80
09131	Presidio Palms	new	family	80	80
08301	Ysleta del Sur Pueblo	new	family	60	60
08163	San Elizario Palms	new	family	80	80
08183	Desert Villas	new	family	94	94
	Other Affordable Developments in Surrounding Area s	ince 2006			
08160	Tres Palmas	new	family	n/a	172
07108	Paseo Palms	new	family	n/a	180
07432	Sierra Vista Apts	rehab	family	n/a	106
07428	El Nido Apts	rehab	family	n/a	104
060032	Mission Palms	new	family	n/a	76
	Stabilized Affordable Developments in Surrounding Area	( pre-2006	)		
	Total Properties ( pre-2006 )	19	Tota	al Units	1002

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are two relatively recent developments located within one mile of the subject. Woodchase Senior Community is a 2007 development; Woodchase targets seniors, and therefore does not impact the demand calculation for the subject, which targets family households. Spanish Creek Townhomes (#060080) is a new construction 136-unit family development; Spanish Creek has achieved stabilized occupancy and therefore does not impact the demand calculations for the subject. There are no other proposed, under construction, or unstabilized comparable properties located within the Primary Market Area as defined by the Market Analyst.

However, the Underwriter has identified six such developments, located outside the subject PMA, whose primary market areas overlap the subject market area. They are therefore targeting some of the same population as the subject. These six developments contain a total of 430 units.

Several other recent developments were noted in the surrounding area. Tres Palmas (#08160) and Paseo Palms (#07108) are new construction family developments that would be considered comparable to the subject. They have not been included in the demand analysis because the primary market areas for these developments are north of Interstate 10 and do not intersect with the subject PMA. Sierra Vista (#07432) and El Nido (#07428) are rehabilitation projects of fully occupied developments; and Mission Palms (#060032) is a 2006 development that has achieved stabilized occupancy.

OVERALL DEMAND ANALYSIS								
	Market Analyst	Underwriter	Underwriter					
	Primary M	Extended Market						
Total Households in the Primary Market Area	23,941	25,267	50,434					
Potential Demand from the Primary Market Area	2,978	3,907	6,413					
Potential Demand from Other Sources	0	0	0					
GROSS DEMAND	2,978	3,907	6,413					
Subject Affordable Units	104	104	104					
Unstabilized Comparable Units	0	0	430					
RELEVANT SUPPLY	104	104	534					
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	3.5%	2.7%	8.3%					

# Demand Analysis:

The Market Analyst determined Gross Demand for 2,978 units in the Primary Market Area, resulting in a Gross Capture Rate of 3.5% for the 104 proposed units.

The Market Analyst's calculations are based on demographics derived from US census data and other sources. The underwriting analysis is based on Ribbon Demographics HISTA data, which provides a detailed breakdown of households based on income, size, tenure, and age. For the subject market area, the HISTA report indicates that 46% of renter households are income-eligible, as compared to 36% determined by the Market Analyst. The Underwriter calculates Gross Demand for 3,907 units in the PMA, resulting in a Gross Capture Rate of 2.7%.

There are six proposed or unstabilized comparable developments with primary market areas that overlap the subject PMA. This Extended Market Area contains approximately double the number of households as the subject PMA (50K as compared to 25K). The Underwriter has determined Gross Demand for 6,413 units in the Extended Market Area; the Relevant Supply is 534 units (the 104 subject units and 430 comparable units); this results in a Gross Capture Rate of 8.3%.

The maximum Gross Capture Rate for an urban development targeting family households is 10%. The underwriting analysis indicates sufficient demand to support the proposed development.

		PMA D	EMAND by	UNIT TYPE	E				
		Market	Analyst				Under	writer	
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/50%	96	8	0	8%		111	8	0	7%
1 BR/60%	94	8	0	9%		103	8	0	8%
2 BR/30%	183	3	0	2%		85	3	0	4%
2 BR/50%	278	20	0	7%		213	20	0	9%
2 BR/60%	232	21	0	9%		169	21	0	12%
3 BR/30%	206	3	0	2%		116	3	0	3%
3 BR/50%	254	17	0	7%		186	17	0	9%
3 BR/60%	304	20	0	7%		208	20	0	10%
4 BR/50%	5	2	0	41%		106	2	0	2%
4 BR/60%	8	2	0	26%		119	2	0	2%

## Primary Market Occupancy Rates:

"Occupancy of the 14 properties surveyed is high, with a physical occupancy of 96.0%, and leased occupancy rate of 96.3%. There were 4 locations which reported 100% occupancy, and another 6 that had an occupancy rate of 95% or greater." (p. 2-18)

# Absorption Projections:

The Market Analyst reports absorption rates for three developments in recent years were 34, 15, and 7 units per month, averaging 19 units per month.

"Average absorption for the subject is estimated at 18 to 20 units per month, and it is expected that a 5 to 6 month lease-up period will be required to achieve 92.5% occupancy of the 104 units. Most of the tenants could be expected to relocate from higher cost and/or older multi-family complexes." (p. 2-20)

### Market Impact:

"Census data from 2000 show that approximately 64.1% of renters in the market area were paying 30% or more of income for rent in 2000 ... with 54.6% of those paying 35% or more. HTC rental apartments provide affordable housing that can ease this rent burden. Existing HTC housing in the market area has been readily absorbed with a need for continued development, redevelopment, and in-fill). The nearby Spanish Creek filled 136 units to 90% occupancy in about 9 months, between February 2008 and November 2008, and has maintained a very long waiting list over the last year." (p. 3-6)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

	OPERATING PRO	FORMA ANALYSIS		
Income: Number of Revisions:	1	Date of Last Applica	nt Revision:	4/16/2010
The Applicant's projected rents col as of 9/1/2009 as maintained by th for Apartment or 2/4-Plex, from the electricity, cooling electric, and na expenses. The Applicant's seconda TDHCA underwriting guidelines. Cathe cost to construct these ameniti income is within 5% of the Underwrithe 2010 HTC Rent Limits have not be	e City of El Paso He 2009 Program Gro atural gas utility con ary income and va arports and garage es is included in el iter's projections.	ousing Authority, and a loss HTC rent limits. Tena sts. The development vacancy and collection es are being provided ligible basis. The Applic 2009 HTC Rent Limits we	idjusted according ints will be required will pay for water, so loss assumptions ar to tenants at no cheant The Applicant' ere utilized in this ar	to building types to general ewer, and trash e within current arge; therefore, s effective gross
Expense: Number of Revisions:	3	Date of Last Applica	ınt Revision:	5/20/2010
The Applicant's total annual operar Underwriter's expense per unit projet figures. Management fee of 4% is lapproximately \$9500 less than the high estimate at \$358/unit annually. The Applicant reports that the City subject, but that a portion of the parameter 1.95 with a 9% capitalization rate. It therefore, the Underwriter used the estimated annual property tax expannual property taxes. The Applicated development (#08183 - Desert Villate property management company. Penn. This requirement is based on replacement reserve expense of \$350.	ection of \$3,489 per ower than the type Underwriter's estimate.  of El Paso does not roperty taxes have a Supporting document full effective tax rense of \$57,158 as ant reports that a 4 s) and that a similar Reserves for repla 0.6% of the direct	er unit as estimated fro ical 5% fee based on Nated, and reserves for it give a full or partial perbe waived resulting nentation from the apprate of 2.5863 and an construction cost. The	m TDHCA and IREM IOI, property taxes replacement is corroperty tax exemption an effective tax raisal district was neapitalization rate of their eached with the relative per year are reconstruction.	I database are estimated asidered to be a  sion for the rate estimated at ot provided; if 9% for an 1 \$47,719 in last HTC ated-party juired by Davis
Conclusion:				
The Applicant's effective gross inco Underwriter's estimates; therefore, development's debt capacity. The Underwriter's calculation. The prop ratio (DCR) of 1.18, which within the	the Applicant's yea Applicant's estima osed permanent fi	ar-1operating pro form ated debt service is with inancing structure resu	a will be used to de hin 1% (or \$1,886 le: Its in an initial year'	etermine the ss than) of the
Eogsibility:				
Feasibility: The underwriting 30-year pro formal factor for expenses in accordance effective gross income, expense all remains above 1.15 and continued feasible for the long-term.	with current TDHC nd net operating in	CA guidelines. As noted ncome were utilized re	above, the Applic sulting in a debt co	ant's base year overage ratio that
		N INFORMATION		
	APPRAI	SED VALUE		
Provider: Zac	our & Associates, l	Inc.	Date:	3/30/2010
Number of Revisions: 1	Date of Las	st Applicant Revision:	4/8/2010	
Land Only: 7.471 acres	\$908,000	As of:	3/18/2010	
Existing Buildings: (as-is)	\$0	As of:	3/18/2010	
Total Development: (as-is)	\$908,000	As of:	3/18/2010	
Comments:				
Appraisal provider used the Sales C	Comparison Appro	ach to reach the appr	aised value.	

		<u>Assessed val</u>	<u>UE</u>		
Land Only: 7.395	acres \$156	,002	Tax Year:	2009	
Existing Buildings:	\$52,		Valuation by:	El Paso C	AD
Total Assessed Value:	\$208	,926	Tax Rate:	2.58633	3
development site is a the El Paso CAD acre	pproximately 7.4 acres. age reported is not 100% evelopment site which t	The applicatior 6 accurate. The he Underwriter	ound that the sum of eac a reports 7.471 acres and a Boundary Survey within has assumed to be the m	the Applicant re	ports that reports
	EVIDENC	E of PROPERTY	CONTROL		
Type: Assignmer	nt & Assumption of Commer	rcial Contract-Im	proved Property	Acreage:	7.471
Contract Expiration:	8/1/2010	Valid Thro	ugh Board Date?	✓ Yes	No
Acquisition Cost:	\$888,000	Other:			
Seller: Lower Valley De	evelopment, LLC	Related to	Development Team?	✓ Yes	☐ No
a Principal of Dimensi Then on 2/16/2009 the	ons Architects, Inc. whic	h is the archited and assumed f v for further disc	ya, a member of Lower V ct for this proposed deve rom Investment Builders, ussion.	lopment.	
		TITLE			
Lower Valley Develop during the underwritir	ment, LLC to the City of	El Paso as filed rd will be condi	s described to secure pa on 8/11/2009. A release tioned upon receipt, revi subject property.	of lien was not p	provided
	CONSTRUCTIO	N COST ESTIM	ATE EVALUATION		
COST SCHEDULE Nur	mber of Revisions:	0	Date of Last Applicant R	evision:	N/A
documented. The Ap documentation to sup return is limited to 10% costs from property to	oplicant has provided a 1 oport the holding costs. 5 on identity of interest tr	breakdown of t The Applicant ansactions. The	50 per acre or \$8,538 per ne holding costs, but did used a 15% rate of return e Applicant also included ements/- maintenance, re	not provide any n, however the ra d undocumented	ite of
of return over 3 years \$627,192. The Applica to support the holding Value to the aforeme difference in eligible	(\$141.8K) plus \$12,682 in ant reports that the Relat g costs over the previous ntioned \$627,192. The a	property taxes ted-Party Seller 36 months. The ward recomme this analysis. Ho	original purchase price for a total documented a s unable to provide some erefore, the Underwriter handation is not materially bwever, upon cost certification value.	acquisition cost on the documents ilmited the Action affected by the	of entation equisition

### Site Work Cost:

The Applicant's claimed site work costs of \$8,752 per unit are within current Department guidelines, and no further third-party justification is required at this time.

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is 4% or approximately \$259K higher than the Underwriter's *Marshall & Swift Residential Cost Handbook* derived estimate based on average quality multifamily and average quality 2/4-plex construction costs depending on building type. The Underwriter and Applicant included the cost to construct carports and garages within the eligible basis calculation as the development is not expected to collect secondary income for either of these amenities

# 30% Increase to Eligible Basis:

The development qualifies for a 30% increase in eligible basis because it is proposed to be located within one-quarter mile of existing major bus transfer centers and/or regional or local commuter rail transportation stations and it is located in a census tract that has a median family income ("MFI") that is higher than the MFI for the county in which the census tract is located.

## Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$11,052,173 supports annual tax credits of \$1,293,104. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation. The Underwriter adjusted the Recommended Financing Section to calculate the recommended financing structure based on the Underwriter's limited acquisition cost as described above.

While the Applicant's cost schedule is used, it is reduced for analysis purposes by the disallowed land acquisition cost (\$266k). This reduces the underwritten sources to \$12,002,725 by the same amount.

		PROPOSED FIN	NANCING S	<b>TRUCTURE</b>		
SOURCES &	USES Number of Re	evisions:	1 D	ate of Last	: Applicant Revisior	1: 4/16/2010
Source:	First National Bank			Type:	Interim Financing	
Principal: Comments:	\$4,650,000	Interest Rate:	6.5%		Fixed Term:	24 months
	able interest rate is base e of 6.5%.	ed on the Prime Rat	e, as publish	ed in the V	Vall Street Journal,	plus 200 bps with a
Source:	Davis Penn Mortgage	Co HUD 221(d)(4)		Type:	Interim & Permane	ent Financing
Interim Loa Permanent Comments:	\$2,547,600	Interest Rate: Interest Rate:	6.2%	_	Fixed Amort: Amort:	24 months 480 months
5.75% fix	ed rate plus 0.45% Mort	gage Insurance Pre	emium.			
Source:	City of El Paso			Type:	Local Government	t Loan or Grant
Principal: Comments:	\$613,200	Conditions:	Receipt of L	HTC alloca	ation	
The term funds wi contribu	ns of these funds are "to Il be used during the int tion will not be a grant ance by carryover of a	erim construction p from the City. The a	eriod and re award will be	paid from condition	permanent debt if ned upon receipt, r	decided that this eview, and

funds.

Source:	Hunt Development G	roup		Туре:	Private Party - Interin	n Loan
Principal:	\$250,000	Conditions:	Receipt of LI	HTC allo	cation	
extension	if needed. Interest wate of 5.45%. These fu	vill accrue at the LIBO	OR rate (curre	ently 0.4!	onths and an available 5%) plus 500 bps for an ding sources upon cor	underwritten
Source:	Raymond James Tax	Credit Fund		Type:	Syndication	
Proceeds:	\$9,309,417	Syndication	Rate:	72%	Anticipated HTC:	\$ 1,293,104
Amount:		\$406,516		Type:	Deferred Developer	Fees
	t describes the deferrence ted 15 year repayment	·	be repaid fro	om cash	flow with interest accr	ruing at AFR over
The Applic	-	re: nent cost estimate le	•		n of \$2,547,600 indicat	
The Applic \$9,715,93: annually we also annually we are sufficiently be also annually we are sufficiently be also annually we are sufficiently be also as a sufficient be a sufficient be also as a sufficient be a sufficient be a sufficient be also as a	cant's total developm 3 in gap funds. Based would be required to ocation determined b ocation requested by ation amount request t's eligible development ults in total equity proderwriter's recommend	re: nent cost estimate le I on the submitted sy fill this gap in financ  y eligible basis: y gap in financing: the Applicant: ed by the Applicant ont costs is recomme ceeds of \$9,310,417 and d contractor fees in	ess the perma yndication te cing. The thre t and confirm ended. A tax at a syndicat	rms, a ta e possib ed by th credit al ion rate he need		s1,349,570 s are: ation of the per year for 10 dollar.
The Application \$9,715,93: annually with the Allocation Applicant years result of the Understands. Decash flow	cant's total developm 3 in gap funds. Based would be required to ecation determined be ecation requested by ation amount request t's eligible development wits in total equity production.	re: nent cost estimate le I on the submitted sy fill this gap in financ  y eligible basis: y gap in financing: the Applicant: ed by the Applicant ont costs is recomme ceeds of \$9,310,417 and ded financing structued ded contractor fees in	ess the perma yndication te cing. The thre t and confirm ended. A tax at a syndicat ure indicates t this amount a	ed by the credit alion rate the need appear t	\$1,293,104 \$1,293,104 \$1,349,570 \$1,293,104  se eligible basis calcula location of \$1,293,104 of \$0.72 per tax credit	ation of the per year for 10 dollar.  Donal permanent development
The Application \$9,715,93: annually with allocation and allocation	cant's total developm 3 in gap funds. Based would be required to ecation determined be ecation requested by ation amount request t's eligible development with in total equity processive in total equity processive in the second of the second	re: nent cost estimate le I on the submitted sy fill this gap in financ  y eligible basis: y gap in financing: the Applicant: ed by the Applicant ont costs is recomme ceeds of \$9,310,417 and ded financing structued ded contractor fees in	ess the perma yndication te ting. The thre t and confirm ended. A tax at a syndicat ure indicates t this amount a	ed by the credit all ion rate he need appear the recent	x credit allocation of \$ le tax credit allocation \$1,293,104 \$1,349,570 \$1,293,104 le eligible basis calcula location of \$1,293,104 of \$0.72 per tax credit differ \$145,708 in addition to be repayable from control by the control of the control of \$1,293,104 of \$0.72 per tax credit differ \$145,708 in addition to be repayable from control of \$1,293,104	ation of the per year for 10 dollar.  Donal permanent development  May 26, 2010
The Applic \$9,715,93: annually with Alloca Alloca Applicant years result of the Under Standard Cash flow Underwriter:  Manager of	cant's total developm 3 in gap funds. Based would be required to ecation determined be ecation requested by ation amount request t's eligible development wits in total equity production.	re: nent cost estimate le I on the submitted sy fill this gap in financ  y eligible basis: y gap in financing: the Applicant: ed by the Applicant ont costs is recomme ceeds of \$9,310,417 and ded financing structued ded contractor fees in	ess the perma yndication te cing. The thre t and confirm ended. A tax at a syndicat ure indicates t this amount a	ed by the credit all ion rate the need appear the series tin	\$1,293,104 \$1,293,104 \$1,349,570 \$1,293,104  se eligible basis calcula location of \$1,293,104 of \$0.72 per tax credit	ation of the per year for 10 dollar.  Donal permanent development

### **UNIT MIX/RENT SCHEDULE**

Canyon Square Village, El Paso, 9% HTC #10176

		-			
LOCATIO	ĺ	UNIT	DISTRIBU	JTION	
CITY:	El Paso	1	# Beds	# Units	% Total
COUNTY:	El Paso	1	Eff		
SUB-MARKET:		1	1	16	15.4%
PROGRAM REGION:	13		2	44	42.3%
RURAL RENT USED:	No	1	3	40	38.5%
IREM REGION:	El Paso	1	4	4	3.8%
	_		TOTAL	104	100.0%

	Other Unit Desgination									
PI	ROGRAMS	):								
Rent Limit	Eff	1	2	3	4	Total Units				
MISC										

OTHER ASS	SUMPTION	NS
DEVELOPMENT ACTIVITY:	New	
REVENUE GROWTH:	2.00%	
EXPENSE GROWTH:	3.00%	
HIGH COST ADJUSTMENT:		
APPLICABLE FRACTION:	100.00%	
APP % - ACQUISITION:		
APP % - CONSTRUCTION:		

UNIT MIX / MONTHLY RENT SCHEDULE																	
	UNIT	DESCRI	PTION		PROG	RAM RENT	LIMITS		APPLICA	NT RENTS	3	TDHCA RENTS			MARKET RENTS		
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 50%	8	1	1	700	\$427	\$67	\$360	\$0	\$0.51	\$360	\$2,880	\$2,880	\$360	\$0.51	\$0	\$685	\$325
TC 60%	8	1	1	700	\$513	\$67	\$446	\$0	\$0.64	\$446	\$3,568	\$3,568	\$446	\$0.64	\$0	\$686	\$240
TC 30%	3	2	2	950	\$308	\$83	\$225	(\$1)	\$0.24	\$224	\$672	\$675	\$225	\$0.24	\$0	\$810	\$585
TC 50%	20	2	2	950	\$512	\$83	\$429	\$0	\$0.45	\$429	\$8,580	\$8,580	\$429	\$0.45	\$0	\$810	\$381
TC 60%	12	2	2	950	\$615	\$97	\$518	\$0	\$0.55	\$518	\$6,216	\$6,216	\$518	\$0.55	\$0	\$810	\$292
TC 60%	9	2	2	950	\$615	\$83	\$532	\$0	\$0.56	\$532	\$4,788	\$4,788	\$532	\$0.56	\$0	\$810	\$278
TC 30%	3	3	2	1,050	\$356	\$98	\$258	(\$1)	\$0.24	\$257	\$771	\$774	\$258	\$0.25	\$0	\$900	\$642
TC 50%	17	3	2	1,050	\$592	\$98	\$494	\$0	\$0.47	\$494	\$8,398	\$8,398	\$494	\$0.47	\$0	\$900	\$406
TC 60%	4	3	2	1,050	\$711	\$98	\$613	\$0	\$0.58	\$613	\$2,452	\$2,452	\$613	\$0.58	\$0	\$900	\$287
TC 60%	16	3	2	1,050	\$711	\$121	\$590	\$0	\$0.56	\$590	\$9,440	\$9,440	\$590	\$0.56	\$0	\$900	\$310
TC 50%	2	4	2	1,250	\$661	\$142	\$519	\$0	\$0.42	\$519	\$1,038	\$1,038	\$519	\$0.42	\$0	\$965	\$446
TC 60%	2	4	2	1,250	\$793	\$142	\$651	\$0	\$0.52	\$651	\$1,302	\$1,302	\$651	\$0.52	\$0	\$965	\$314
TOTAL:	104			100,000	_			_	_	_	\$50,105	\$50,111	_		-	_	
AVG:				962				(\$0)	\$0.50	\$482			\$482	\$0.50	\$0	\$831	(\$350)
ANNUAL:											\$601,260	\$601,332					

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Canyon Square Village, El Paso, 9% HTC #10176

NOME			Can	yon Square	village, El Pas	6, 9% HIC #10	176		
Page   Page		Rentable Sq Ft:				4			
POTENTIAL GROSS INCOME									
Page   Page		- 1	Per Unit Per Month:	\$8.00		,	\$8.00	Per Unit Per Month	
ERFECTIVE GROSS INCOME  EXPENSES  Society Soci									
PEPEN PRINSES   N. OF ECI   PER JUNIT   PER JUNIT   PER JUNIT   S. OF ECI	•			-7.50%	, , ,	, , ,	-7.50%	of Potential Gross I	ncome
Septemble Sep		is or Conces	sions			_			
Ceneral & Administrative		% OF FOL	DEDLINIT	DED SO ET	\$303,407	\$363,404	DED SO ET	DED LINIT	% OF FOL
Management					¢20.0E2	¢22.471			
Peyroll & Payroll Tax							*****		
Repairs & Maintenance	<del>-</del>								
Water, Sewer, \$ Trash   6.21%   \$337   0.35   \$35.092   \$29.244   \$28.600   0.29   \$275   \$5.08%   \$ Water, Sewer, \$ Trash   6.21%   \$337   0.35   \$35.092   \$29.000   \$15.600   \$016   \$150   \$2.78%   \$ Property Insurance   0.354%   \$1912   0.20   20,0000   \$15.600   \$016   \$150   \$2.78%   \$ \$100   \$150   \$150   \$2.78%   \$ \$100   \$150   \$2.78%   \$ \$100   \$150   \$2.78%   \$ \$100   \$2.000   \$1.5600   \$2.00					· ·				
Water, Sewer, & Trash	•								
Property Insurance					· ·				
Property Tax   2.586333   10.111%   \$550   0.57   \$57,158   \$47,719   0.48   \$459   8.44%     Reserve for Replacements   8.32%   \$343   0.36   35,722   37,232   0.37   358   6.59%     TDHCA Compliance Fees   0.74%   \$40   0.04   41,160   41,160   0.04   40   0.74%     Other: Texas Margin Tax   0.81%   \$44   0.05   4.606   4.606   0.05   44   0.81%     TOTAL EXPENSES   64.17%   \$3.489   \$3.53   \$362,851   \$363,496   \$3.53   \$3.495   64.29%     NET OPERATING INC   35.83%   \$1,948   \$2.03   \$202,616   \$201,908   \$3.53   \$3.495   64.29%     DEBT SERVICE									
Reserve for Replacements	Property Insurance	3.54%	\$192	0.20	20,000	15,600	0.16	150	2.76%
TDHCA Compliance Fees	Property Tax 2.586333	10.11%	\$550	0.57	57,158	47,719	0.48	459	8.44%
Combination   Combination	Reserve for Replacements	6.32%	\$343	0.36	35,722	37,232	0.37	358	6.59%
NET OPERATING INC   35.89%   \$3.83   \$362,851   \$363,496   \$5.202   \$1,941   35.71%	TDHCA Compliance Fees	0.74%	\$40	0.04	4,160	4,160	0.04	40	0.74%
NET OPERATING INC   35.83%   \$1.948   \$2.03   \$2.02,616   \$2.01,908   \$2.02   \$1.941   35.71%	Other: Texas Margin Tax	0.81%	\$44	0.05	4,606	4,606	0.05	44	0.81%
Second   S	TOTAL EXPENSES	64.17%	\$3,489	\$3.63	\$362,851	\$363,496	\$3.63	\$3,495	64.29%
ST72,488   ST74,374   ST72,488   ST74,374   ST74,487	NET OPERATING INC	35.83%	\$1,948	\$2.03	\$202,616	\$201,908	\$2.02	\$1,941	35.71%
Solition   Solition	DEBT SERVICE								
Additional Financing Additional Financing Additional Financing Additional Financing  Additional Financing  Deferred Developer Fees  0 0 0 0  TOTAL DEBT SERVICE  NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  CONSTRUCTION COST  Describion Factor   Salf	HUD D-4 (Davis Penn Mortgage Co.)	)			\$172,488	\$174,374			
Deferred Developer Fees  TOTAL DEBT SERVICE  NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Description Factor Security States Security States Security Securi	First National Bank (Interim Only)				\$0	\$0			
Deferred Developer Fees  TOTAL DEBT SERVICE  NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Description Factor Security States Security States Security Securi	Additional Financing				\$0	\$0	\$37.276.07		
Deferred Developer Fees	<del>-</del>				0	0			
TOTAL DEBT SERVICE  NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Pessiplion  Factor  Net of Total  Net					0	0			
NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Description Factor	· ·								
AGGREGATE DEBT COVERAGE RATIO RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Description Factor   Solution   Factor   Solution						,			
Description   Factor   Section   Factor   Section   S	AGGREGATE DERT COVERAGE P	ATIO							
CONSTRUCTION COST           Description         Factor         % of TOTAL         PER UNIT         PER SQFT         TDHCA         APPLICANT         PER QFT         PER UNIT         % of TOTAL           Acquisition Cost (site or bidg)         5.37%         \$6,031         \$6.27         \$627,192         \$888,000         \$8.88         \$8,538         7.24%           Off-Sites         0.00%         \$0         0.00         0         0.00         0         0.00%         0         0.0					1.17				
Description         Factor Solution         Well TOTAL PER UNIT PER SOFT         PER SOFT TIDHCA         APPLICANT         PER SOFT PER SOFT PER UNIT PER SOFT PER UNIT PER SOFT PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PROPRIES PER UNIT PACHATA PACHATA PROPRIES PER UNIT PACHATA PACHAT					ı				
Acquisition Cost (site or bidg)  6.37%	·								
Off-Sites         0.00%         \$0         \$0.00         0         0         0.00         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         0         0.00%         2.4%         2.2%         \$9.10         910,180         910,21         900         900         900         900         900         900         900         900         900         900         900									
Sitework         7.79%         \$8,752         \$9,10         910,180         910,180         9.10         8,752         7,42%           Direct Construction         50,95%         \$57,247         \$59,54         5,953,687         6,212,678         62,13         59,737         50,66%           Contingency         5,00%         2,94%         \$3,300         \$3,43         343,193         356,143         3.56         3,424         2,90%           Contractor's Fees         14,00%         8,22%         \$9,240         \$9,61         960,941         997,199         9,97         9,588         8,13%           Indirect Construction         3,49%         \$3,924         \$4,08         408,140         408,140         4.08         3,924         3,33%           Ineligible Costs         1,97%         \$2,209         \$2,30         229,760         229,760         2.30         2,209         1,87%           Developer's Fees         15,00%         11,98%         \$13,464         \$14.00         1,400,216         1,409,200         14.09         13,550         11.49%           Interim Financing         6,49%         \$7,295         \$7,59         \$75,633         \$75,8633         7,59         7,59         7,295         6,19%				***-					
Direct Construction         50.95%         \$57,247         \$59.54         5,953,687         6,212,678         62.13         59,737         50.66%           Contingency         5.00%         2.94%         \$3,300         \$3.43         343,193         356,143         3.56         3,424         2.90%           Contractor's Fees         14.00%         8.22%         \$9,240         \$9,611         960,941         997,199         9.97         9,588         8.13%           Indirect Construction         3.49%         \$3,924         \$4.08         408,140         408,140         4.08         3,924         3.33%           Ineligible Costs         1.97%         \$2,209         \$2.30         229,760         229,760         2.30         2,209         1.87%           Developer's Fees         15.00%         11.98%         \$13,464         \$14.00         1,400,216         1,409,200         14.09         13,550         11.49%           Interim Financing         6.49%         \$7,295         \$7.59         758,633         758,633         7.59         7,295         6.19%           Reserves         0.80%         \$900         \$0.94         93,600         93,600         0.94         90.0         0.76%           TOTAL COST									
Contingency 5.0% 2.94% \$3,300 \$3.43 343,193 356,143 3.56 3,424 2.90% Contractor's Fees 14.00% 8.22% \$9,240 \$9,611 960,941 997,199 9.97 9,588 8.13% Indirect Construction 3.4.9% \$3,924 \$4.08 408,140 408,140 4.08 3,924 3.33% Ineligible Costs 1.97% \$2,209 \$2.30 229,760 229,760 2.30 2,209 1.87% Developer's Fees 15.00% 11.98% \$13,464 \$14.00 1,400,216 1,409,200 14.09 13,550 11.49% Interim Financing 6.4.9% \$7,295 \$7.59 758,633 758,633 7.59 7,295 6.19% Reserves 0.80% \$900 \$0.94 93,600 93,600 0.94 900 0.76% TOTAL COST 100.00% \$112,360.99 \$116.86 \$11,685,543 \$12,263,533 \$122.64 \$117,919 100.00% Construction Cost Recap 69.90% \$78,538 \$81.68 \$8,168,002 \$8,476,200 \$84.76 \$81,502 69.12% \$\$\$\$CURCES OF FUNDS \$\$\$\$\$CURCES OF FUNDS \$\$\$\$\$CURCES OF FUNDS \$\$\$\$\$CURCES OF FUNDS \$\$\$\$\$\$A\$\$\$CURCES OF SUNDS \$\$\$\$\$A\$\$\$A\$\$\$A\$\$\$A\$\$\$A\$\$\$A\$\$\$A\$\$\$A\$\$\$A									
Contractor's Fees 14.00% 8.22% \$9,240 \$9,611 960,941 997,199 9.97 9,588 8.13% Indirect Construction 3.49% \$3,924 \$4.08 408,140 408,140 4.08 3,924 3.33% Ineligible Costs 1.97% \$2,209 \$2.30 229,760 229,760 2.30 2,209 1.87% Developer's Fees 15.00% 11.98% \$13,464 \$14.00 1,400,216 1,409,200 14.09 13,550 11.49% Interim Financing 6.49% \$7,295 \$7.59 758,633 758,633 7.59 7,295 6.19% Reserves 0.80% \$900 \$0.94 93,600 93,600 0.94 900 0.76% TOTAL COST 100.00% \$112,360.99 \$116.86 \$11,685,543 \$12,263,533 \$122.64 \$117,919 100.00% Construction Cost Recap 69.90% \$78,538 \$81.68 \$8,168,002 \$8,476,200 \$84.76 \$81,502 69.12% \$		50.95%	\$57,247						
Indirect Construction         3.49%         \$3,924         \$4.08         408,140         408,140         4.08         3,924         3.33%           Ineligible Costs         1,97%         \$2,209         \$2.30         229,760         229,760         2.30         2,209         1.87%           Developer's Fees         15.00%         11,98%         \$13,464         \$14.00         1,400,216         1,409,200         14.09         13,550         11.49%           Interim Financing         6.49%         \$7,295         \$7,59         758,633         758,633         7.59         7,295         6.19%           Reserves         0.80%         \$900         \$0.94         93,600         93,600         0.94         900         0.76%           TOTAL COST         100.00%         \$112,360.99         \$116.86         \$11,685,543         \$12,263,533         \$122.64         \$117,919         100.00%           Construction Cost Recap         69.90%         \$78,538         \$81.68         \$8,168,002         \$8,476,200         \$84.76         \$81,502         69.12%           SOURCES OF FUNDS           HUD D-4 (Davis Penn Mortgage Co.         21.80%         \$22,496         \$25,48         \$2,547,600         \$2,547,600         \$2,547,600 <td>• •</td> <td>2.94%</td> <td>\$3,300</td> <td>\$3.43</td> <td></td> <td></td> <td>3.56</td> <td>3,424</td> <td>2.90%</td>	• •	2.94%	\$3,300	\$3.43			3.56	3,424	2.90%
Ineligible Costs		8.22%	\$9,240	\$9.61			9.97	9,588	8.13%
Developer's Fees         15.00%         11.98%         \$13.464         \$14.00         1,400,216         1,409,200         14.09         13.550         11.49%           Interim Financing         6.49%         \$7.295         \$7.59         758,633         758,633         7.59         7,295         6.19%           Reserves         0.80%         \$900         \$0.94         93,600         93,600         0.94         900         0.76%           TOTAL COST         100.00%         \$112,360.99         \$116.86         \$11,685,543         \$12,263,533         \$122.64         \$117,919         100.00%           Construction Cost Recap         69.90%         \$78,538         \$81.68         \$8,168,002         \$8,476,200         \$84.76         \$81,502         69.12%           SOURCES OF FUNDS           HUD D-4 (Davis Penn Mortgage Co.         21.80%         \$24,496         \$25.48         \$2,547,600         \$2,547,600         \$2,547,600         Developer Fee Available           First National Bank (Interim Only)         0.00%         \$0         0         0         \$2,547,600         \$1,409,200           Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         % of Dev. Fee	Indirect Construction	3.49%	\$3,924	\$4.08	408,140	408,140	4.08	3,924	3.33%
Interim Financing         6.49%         \$7.295         \$7.59         \$758,633         \$758,633         \$7.59         \$7.295         6.19%           Reserves         0.80%         \$900         \$0.94         93,600         93,600         0.94         900         0.76%           TOTAL COST         100.00%         \$112,360.99         \$116.86         \$11,685,543         \$12,263,533         \$122.64         \$117,919         100.00%           Construction Cost Recap         69.90%         \$78,538         \$81.68         \$8,168,002         \$8,476,200         \$84.76         \$81,502         69.12%           SOURCES OF FUNDS           HUD D-4 (Davis Penn Mortgage Co.         21.80%         \$24,496         \$25.48         \$2,547,600         \$2,547,600         \$2,547,600         Developer Fee Available           First National Bank (Interim Only)         0.00%         \$0.00         0         0         \$1,409,200           Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         9,309,417         % of Dev. Fee Deferred           Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10% <t< td=""><td>Ineligible Costs</td><td>1.97%</td><td>\$2,209</td><td>\$2.30</td><td>229,760</td><td>229,760</td><td>2.30</td><td>2,209</td><td>1.87%</td></t<>	Ineligible Costs	1.97%	\$2,209	\$2.30	229,760	229,760	2.30	2,209	1.87%
Reserves         0.80%         \$900         \$0.94         93,600         93,600         0.94         900         0.76%           TOTAL COST         100.00%         \$112,360.99         \$116.86         \$11,685,543         \$12,263,533         \$122.64         \$117,919         100.00%           Construction Cost Recap         69.90%         \$78,538         \$81.68         \$8,168,002         \$8,476,200         \$84.76         \$81,502         69.12%           SOURCES OF FUNDS           HUD D-4 (Davis Penn Mortgage Co.         21.80%         \$24,496         \$25.48         \$2,547,600         \$2,547,600         \$2,547,600         Developer Fee Available           First National Bank (Interim Only)         0.00%         \$0         0         0         \$1,409,200           Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         % of Dev. Fee Deferred           Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10%           Additional (Excess) Funds Req'd         -4.95%         (\$5,558)         (\$5.78)         (577,990)         0         0         15-Yr Cumulative Cash Flow	Developer's Fees 15.00%	11.98%	\$13,464	\$14.00	1,400,216	1,409,200	14.09	13,550	11.49%
TOTAL COST Construction Cost Recap 69.90% \$78,538 \$81.68 \$8,168,002 \$8,476,200 \$84.76 \$81,502 69.12%  SOURCES OF FUNDS HUD D-4 (Davis Penn Mortgage Co. 21.80% \$24,496 \$25.48 \$2,547,600 \$2,547,600 \$2,547,600 Developer Fee Available First National Bank (Interim Only) 0.00% \$0 \$0.00 0 \$1,409,200  Raymond James (HTC Syndicator) 79.67% \$89,514 \$93.09 9,309,417 9,309,417 9,309,417 9,309,417 9,309,417  Deferred Developer Fees 3.48% \$3,909 \$4.07 406,516 406,516 145,708 10%  Additional (Excess) Funds Req'd 4.95% (\$5,558) (\$5.78) (\$577,990) 0 0 0 15-Yr Cumulative Cash Flow	Interim Financing	6.49%	\$7,295	\$7.59	758,633	758,633	7.59	7,295	6.19%
Construction Cost Recap 69.9% \$78,538 \$81.68 \$8,168,002 \$8,476,200 \$84.76 \$81,502 69.12%  SOURCES OF FUNDS  HUD D-4 (Davis Penn Mortgage Co. 21.80% \$24,496 \$25.48 \$2,547,600 \$2,547,600 \$2,547,600 \$2,547,600 \$2,547,600 \$1,409,200 \$2,547,600 \$2,547,600 \$3,000 \$2,547,600 \$3,000	Reserves	0.80%	\$900	\$0.94	93,600	93,600	0.94	900	0.76%
SOURCES OF FUNDS           HUD D-4 (Davis Penn Mortgage Co. 21.80%         \$24.496         \$25.48         \$2,547,600         \$2,547,600         \$2,547,600         Developer Fee Available           First National Bank (Interim Only)         0.00%         \$0         0         0         0         0         \$1,409,200           Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         % of Dev. Fee Deferred           Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10%           Additional (Excess) Funds Req'd         -4.95%         (\$5,558)         (\$5.78)         (577,990)         0         0         15-Yr Cumulative Cash Flow	TOTAL COST	100.00%	\$112,360.99	\$116.86	\$11,685,543	\$12,263,533	\$122.64	\$117,919	100.00%
HUD D-4 (Davis Penn Mortgage Co.         21.80%         \$24.496         \$25.48         \$2,547,600         \$2,547,600         \$2,547,600         Developer Fee Available           First National Bank (Interim Only)         0.00%         \$0         \$0.00         0         0         0         \$1,409,200           Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         % of Dev. Fee Deferred           Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10%           Additional (Excess) Funds Req'd         -4.95%         (\$5,558)         (\$5.78)         (577,990)         0         0         15-Yr Cumulative Cash Flow	Construction Cost Recap	69.90%	\$78,538	\$81.68	\$8,168,002	\$8,476,200	\$84.76	\$81,502	69.12%
HUD D-4 (Davis Penn Mortgage Co.         21.80%         \$24.496         \$25.48         \$2,547,600         \$2,547,600         \$2,547,600         Developer Fee Available           First National Bank (Interim Only)         0.00%         \$0         \$0.00         0         0         0         \$1,409,200           Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         % of Dev. Fee Deferred           Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10%           Additional (Excess) Funds Req'd         -4.95%         (\$5,558)         (\$5.78)         (577,990)         0         0         15-Yr Cumulative Cash Flow	SOURCES OF FUNDS						RECOMMENDED		
First National Bank (Interim Only)         0.00%         \$0         \$0.00         0         0         0         \$1,409,200           Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         % of Dev. Fee Deferred           Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10%           Additional (Excess) Funds Req'd         -4.95%         (\$5,558)         (\$5.77,990)         0         0         15-Yr Cumulative Cash Flow		21 80%	\$24.496	\$25.48	\$2 547 600	\$2 547 600		Developer F	ee Available
Raymond James (HTC Syndicator)         79.67%         \$89,514         \$93.09         9,309,417         9,309,417         9,309,417         % of Dev. Fee Deferred           Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10%           Additional (Excess) Funds Req'd         -4.95%         (\$5,558)         (\$5.78)         (577,990)         0         0         15-Yr Cumulative Cash Flow	, , ,								
Deferred Developer Fees         3.48%         \$3,909         \$4.07         406,516         406,516         145,708         10%           Additional (Excess) Funds Req'd         -4.95%         (\$5,558)         (\$5.78)         (577,990)         0         0         15-Yr Cumulative Cash Flow	•		• •						
Additional (Excess) Funds Req'd 4.95% (\$5,558) (\$5.78) (577,990) 0 0 15-Yr Cumulative Cash Flow					, ,			ł	
	· ·							1	
101AL SOURCES \$11,685,543 \$12,263,533 \$12,002,725 \$382,282		-4.95%	(\$5,558)	(\$5.78)	` ' '			ł	
	TOTAL SOURCES				\$11,685,543	\$12,263,533	\$12,002,725	\$382	,,282

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Canyon Square Village, El Paso, 9% HTC #10176

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook

# Average Quality Multiple Residence Basis (Town Home & Multi-family Costs depending on building type)

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$58.93	\$5,893,100
Adjustments				
Exterior Wall Finish	0.00%		\$0.00	\$0
Elderly	0.00%		0.00	0
9-Ft. Ceilings	0.00%		0.00	0
Roofing			0.00	0
Subfloor			0.15	15,000
Floor Cover			7.58	758,015
Breezeways	\$29.81	7,054	2.10	210,244
Balconies	\$21.54	8,157	1.76	175,677
Plumbing Fixtures - MF	\$845	224	1.89	189,280
Rough-ins - MF	\$420	72	0.30	30,240
Built-In Appliances - MF	\$1,850	72	1.33	133,200
Plumbing Fixtures - TH	\$1,015	60	0.61	60,900
Rough-ins - TH	\$445	0	0.00	0
Built-in Appliances - TH	\$2,525	32	0.81	80,800
Exterior Stairs	\$1,900	18	0.34	34,200
Enclosed Corridors	\$49.01	0	0.00	0
Carports	\$10.80	20,800	2.25	224,640
Heating/Cooling			1.85	185,000
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$73.29	3,350	2.46	245,513
Other: fire sprinkler	\$2.15	0	0.00	0
SUBTOTAL			82.36	8,235,809
Current Cost Multiplier	0.99		(0.82)	(82,358)
Local Multiplier	0.90		(8.24)	(823,581)
TOTAL DIRECT CONSTRUC	CTION COSTS	S	\$73.30	\$7,329,870
Plans, specs, survy, bld prmi	3.90%		(\$2.86)	(\$285,865)
Interim Construction Interest	3.38%		(2.47)	(247,383)
Contractor's OH & Profit	11.50%		(8.43)	(842,935)
NET DIRECT CONSTRUCTI	ON COSTS		\$59.54	\$5,953,687

#### PROPOSED PAYMENT COMPUTATION

HUD D-4 (Davis Penn	\$2,547,600	Amort	480
Int Rate	6.20%	DCR	1.17
First National Bank (I	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.17
Deferred Developer F	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.17
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.17
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.17

#### RECOMMENDED FINANCING STRUCTURE APPLICANT'S

	NOI:					
HUD D-4 (Davis Pe	\$172,488					
First National Bank	First National Bank (Interim Only)					
Deferred Developer	Fees	0				
Additional Financing	g	0				
Additional Financing	g	0				
TOTAL DEBT SE	RVICE	\$172,488				
HUD D-4 (Davis Penn	CO 547 000	Amort				
HUD D-4 (Davis Feili	\$2,547,600	Amort				
Int Rate	6.20%	DCR				
· · · · · · · · · · · · · · · · · · ·						

Deferred Developer	F \$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.17

1.17

Additional Financin	g \$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.17	

Additional Financing	<b>\$</b> 0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.17

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME	at 2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL	GROSS RENT	\$601,260	\$613,285	\$625,551	\$638,062	\$650,823	\$718,561	\$793,350	\$875,922	\$1,067,744
Secondary	Income	9,984	10,184	10,387	10,595	10,807	11,932	13,174	14,545	17,730
Other Supp	oort Income:	0	0	0	0	0				
Other Supp	oort Income:	0	0	0	0	0	0	0	0	0
POTENTIAL	GROSS INCOME	611,244	623,469	635,938	648,657	661,630	730,493	806,523	890,467	1,085,474
Vacancy &	Collection Loss	(45,840)	(46,760)	(47,695)	(48,649)	(49,622)	(54,787)	(60,489)	(66,785)	(81,411)
Employee of	or Other Non-Rental U	٥ ل	0	0	0	0	0	0	0	0
EFFECTIVE	GROSS INCOME	\$565,404	\$576,709	\$588,243	\$600,008	\$612,008	\$675,706	\$746,034	\$823,682	\$1,004,064
EXPENSES	at 3.00%									
General &	Administrative	\$33,471	\$34,475	\$35,509	\$36,575	\$37,672	\$43,672	\$50,628	\$58,692	\$78,877
Manageme	nt	22,900	23,358	23,825	24,302	24,788	27,367	30,216	33,361	40,667
Payroll & P	ayroll Tax	102,960	106,049	109,230	112,507	115,882	134,339	155,736	180,541	242,632
Repairs & N	Maintenance	33,280	34,278	35,307	36,366	37,457	43,423	50,339	58,357	78,427
Utilities		28,600	29,458	30,342	31,252	32,190	37,317	43,260	50,150	67,398
Water, Sev	ver & Trash	32,968	33,957	34,976	36,025	37,106	43,016	49,867	57,810	77,691
Insurance		15,600	16,068	16,550	17,047	17,558	20,354	23,596	27,355	36,762
Property Ta	эх	47,719	49,151	50,625	52,144	53,708	62,262	72,179	83,676	112,453
Reserve for	r Replacements	37,232	38,349	39,499	40,684	41,905	48,579	56,317	65,287	87,740
TDHCA Co	ompliance Fee	4,160	4,285	4,413	4,546	4,682	5,428	6,292	7,295	9,803
Other		8,766	9,029	9,300	9,579	9,866	11,438	13,259	15,371	20,658
TOTAL EXP	PENSES	\$367,656	\$378,457	\$389,577	\$401,026	\$412,813	\$477,196	\$551,690	\$637,893	\$853,107
NET OPER	ATING INCOME	\$197,748	\$198,252	\$198,666	\$198,982	\$199,194	\$198,510	\$194,344	\$185,790	\$150,957
DEE	BT SERVICE									
First Lien Fir	nancing	\$172,488	\$172,488	\$172,488	\$172,488	\$172,488	\$172,488	\$172,488	\$172,488	\$172,488
Second Lien		0	0	0	0	0	0	0	0	0
Other Finance	cing	0	0	0	0	0	0	0	0	0
Other Finance	cing	0	0	0	0	0	0	0	0	0
Other Finance	cing	0	0	0	0	0	0	0	0	0
NET CASH	FLOW	\$25,260	\$25,764	\$26,178	\$26,494	\$26,706	\$26,022	\$21,855	\$13,301	(\$21,531)
DEBT COVI	ERAGE RATIO	1.15	1.15	1.15	1.15	1.15	1.15	1.13	1.08	0.88

#### HTC ALLOCATION ANALYSIS -Canyon Square Village, El Paso, 9% HTC #10176

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$888,000	\$627,192		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$910,180	\$910,180	\$910,180	\$910,180
Construction Hard Costs	\$6,212,678	\$5,953,687	\$6,212,678	\$5,953,687
Contractor Fees	\$997,199	\$960,941	\$997,199	\$960,941
Contingencies	\$356,143	\$343,193	\$356,143	\$343,193
Eligible Indirect Fees	\$408,140	\$408,140	\$408,140	\$408,140
Eligible Financing Fees	\$758,633	\$758,633	\$758,633	\$758,633
All Ineligible Costs	\$229,760	\$229,760		
Developer Fees				
Developer Fees	\$1,409,200	\$1,400,216	\$1,409,200	\$1,400,216
Development Reserves	\$93,600	\$93,600		
TOTAL DEVELOPMENT COSTS	\$12,263,533	\$11,685,543	\$11,052,173	\$10,734,991

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$11,052,173	\$10,734,991
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$14,367,825	\$13,955,488
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$14,367,825	\$13,955,488
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,293,104	\$1,255,994

Syndication Proceeds 0.7199 \$9,309,419 \$9,042,251

Total Tax Credits (Eligible Basis Method) \$1,293,104 \$1,255,994

Syndication Proceeds \$9,309,419 \$9,042,251

Requested Tax Credits \$1,293,104

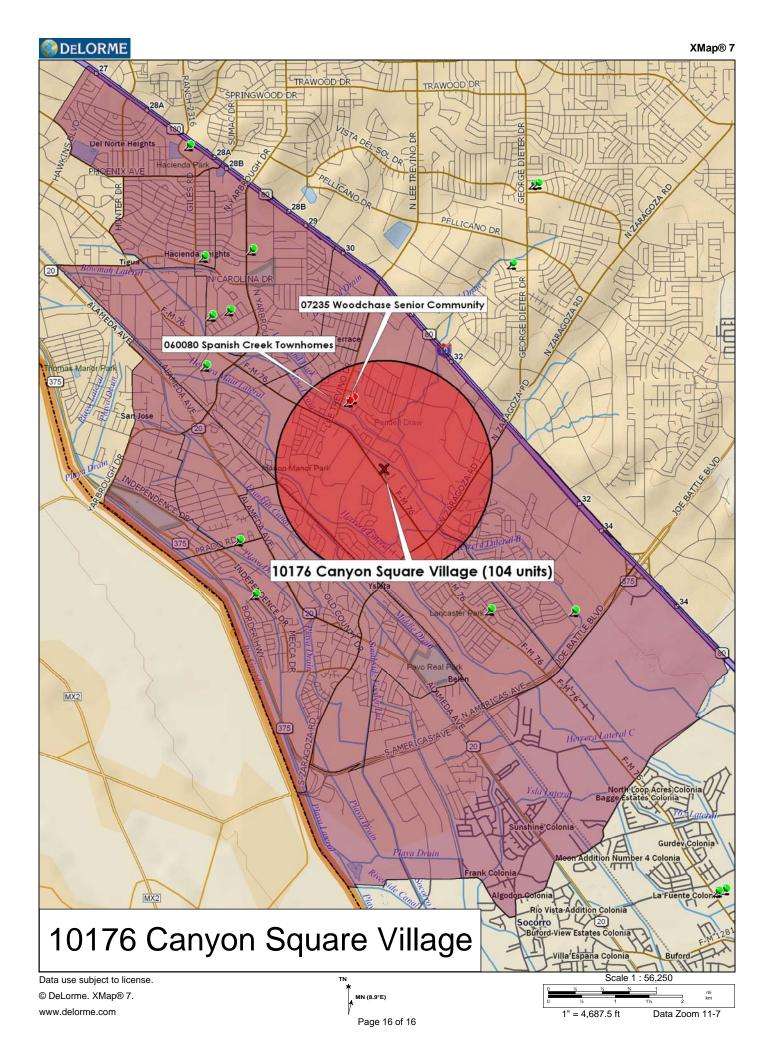
Syndication Proceeds \$9,309,417

Gap of Syndication Proceeds Needed \$9,715,933

Total Tax Credits (Gap Method) \$1,349,570

Recommended Tax Credits \$1,293,104

Syndication Proceeds \$9,309,417





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Cypress Creek at Fayridge, TDHCA Number 10178

		<b>BASIC DEV</b>	ELOPMENT I	NFORMATION .						
Site Address:	NEC of Beltway 8 a	and Fayridge Dr.			Development #:	10178				
City:	Houston	Region	: 6	Po	pulation Served:	General				
County:	Harris	Zip Cod	le: 77048		Allocation:	Urban				
HTC Set Asides	s: □At-Risk □N	onprofit $\Box$ USD $^{\mu}$	A □Rural	Rescue HTC H	Housing Activity*:	NC				
HOME Set Asid	HOME Set Asides: □CHDO □Preservation □General									
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO										
OWNER AND DEVELOPMENT TEAM										
Owner:		Cypress Creek F	ayridge LP							
Owner Contact	and Phone:	Stuart B. Shaw,	(512) 220-80	00						
Developer:		SSFP CCFD XV	II, LLC							
Housing Gener	al Contractor:	Bonner Carringto	on Constructi	ion, LLC						
Architect:		Kelly Grossman	Architects LL	C dba Chiles Arcl	nitect					
Market Analyst	:	O'Connor & Asso	ociates							
Syndicator:		Apollo Equity Pa	rtners							
Supportive Ser	vices:	TBD								
Consultant and	Contact:	State Street Hou	sing Advisor	s, L.P., Jeff Spice	r					
		UNIT/BU	IILDING INFO	ORMATION						
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>5</u>	50% 60%		Total Restricted	Units:	148				
		66 74		Market Rate Un	Market Rate Units: 3					
	<u>Eff</u> 1 BR 2	<u> 2 BR 3 BR 4 BR 5</u>	<u>5 BR</u>	Owner/Employe	er/Employee Units: 0					
	0 24	64 56 8	0	•		151				
Type of Buildin	g:			•		\$20,847,648				
☐ Duplex	5 units or n	nore per building			•					
☐ Triplex	Detached F			_	evelopment Units: 151					
☐ Fourplex	_	m Occupancy		HOME LOW TO	ai Units:	0				
☐ Townhome	☐ Transitiona	II f Development Cost = \$0,	an Underwriting R	enort has not been comple	eted					
	TVOIC. 1		ING INFORM		cicu.					
			plicant	Department						
		Re	quest	Analysis*	Amort Term	Rate				
Competitive H	Competitive Housing Tax Credit Amount: \$2,000,000 \$2,000,000									
HOME Activit	y Fund Amount:		\$0	\$0	0 0	0.00%				
HOME CHDC	Operating Grant A	Amount:	\$0	\$0						
*Note: If an Underwriting	Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Cypress Creek at Fayridge, TDHCA Number 10178

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ellis, District 13, NC Points: 0 US Representative: Green, District 9, NC

TX Representative: Coleman, District 147, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 23

**Quantifiable Community Participation Input:** 

Minnetex Civic Club, Inc., Mark McMillen Letter Score: 24 S or O: S

The housing would be an asset to our neighborhood.

#### Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance, by cost certification, of an as-built survey verifying no buildings or improvements are located in the 100-year floodplain; or, if buildings or improvements are found to be in the floodplain, receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain.
- 2. Receipt, review, and acceptance, by the 10% Test, of documentation that a subsurface investigation was conducted to evaluate if soil and/or groundwater have been affected by potential releases from the historical oil/gas exploration and production activity, and evidence that any subsequent recommendations have been implemented.
- 3. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 4. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5. Receipt, review and acceptance, by Commitment, of a firm commitment from the City of Houston clearly stating the terms of the HOME funds.
- 6. Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.
- 7. Receipt of a firm commitment from the City of Houston Housing and Community Development Department for funding in the amount of \$1,300,000, or a commitment from a qualifying substitute source in an amount not less than \$1,300,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Cypress Creek at Fayridge, TDHCA Number 10178

<u>COMPLIANCE EVAULATION SUMMARY:</u>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 10		
Total # Monitored: 8		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASE	ED ON:
Competitive Housing Tax Credits: ✓ Score: 210 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$2,000,000
Recommendation: Has a competitive score within the Hurricane Ike counties		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



Key Attributes:

#### Real Estate Analysis Division Underwriting Report

REPORT DATE: 06/25/10 HTC 9% PROGRAM: FILE NUMBER: 10178 DEVELOPMENT Cypress Creek at Fayridge Location: Northeast of intersection of Beltway 8 & Fayridge Dr. Region: 6 City: Houston County: Harris 77048 Zip: QCT ✓ DDA

#### **ALLOCATION**

General, New Construction, Urban

	REQUEST			RECC	MMENDATIO	ON
TDHCA Program	Amount Interest Amort/Term			Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$2,000,000			\$2,000,000		

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, by cost certification, of an as-built survey verifying no buildings or improvements are located in the 100-year floodplain; or, if buildings or improvements are found to be in the floodplain, receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain.
- 2 Receipt, review, and acceptance, by the 10% Test, of documentation that a subsurface investigation was conducted to evaluate if soil and/or groundwater have been affected by potential releases from the historical oil/gas exploration and production activity, and evidence that any subsequent recommendations have been implemented.
- 3 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD quidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 4 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5 Receipt, review and acceptance, by Commitment, of a firm commitment from the City of Houston clearly stating the terms of the HOME funds.
- 6 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

#### SALIENT ISSUES

TDHCA SET-ASIDES for LURA								
Income Limit	Rent Limit	Number of Units						
30% of AMI	30% of AMI	8						
50% of AMI	50% of AMI	66						
60% of AMI	60% of AMI	74						

#### STRENGTHS/MITIGATING FACTORS

- The principals of the Applicant have experience developing and owning over 1,700 Housing Tax Credit units.
- The non-conventional sources of local financing for this development could be safely replaced by deferral of developer & contractor fees if needed.
- Average occupancy at five out of six HTC properties in the area is 94%.
- A property similar to the subject, developed by the Applicant, located within six miles, was completely absorbed within five months.
- Proposed rents for the tax credit units are on average 35% lower than the achievable market rents for those units.
- Market units are being offered at 23% below the market analyst's achievable market rents. The discount to market may aid in the absorption of these units, and if necessary, rents could be increased to the achievable market rents.

#### WEAKNESSES/RISKS

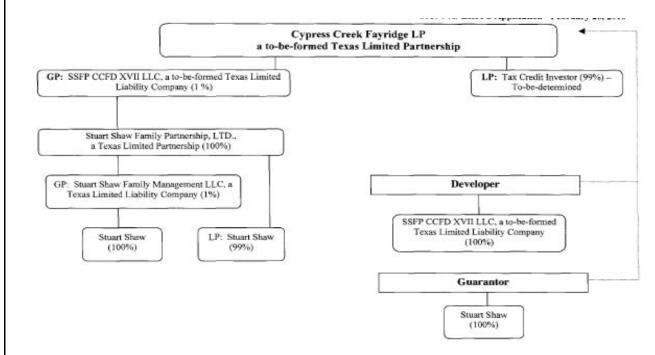
 Overall occupancy in the PMA for 2009 ranged between 84-86%

#### PREVIOUS UNDERWRITING REPORTS

No previous reports.

## DEVELOPMENT TEAM





#### CONTACT

Contact: Stuart Shaw Phone: (512) 220-8000 Fax: (512) 329-9002

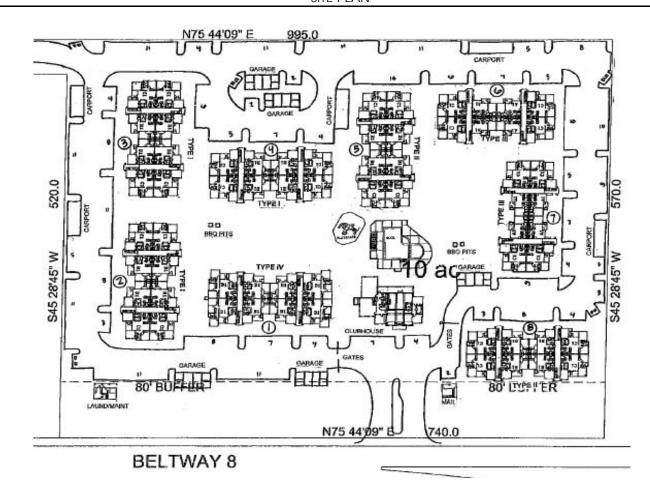
Email: stuart@bonnercarrington.com

#### **IDENTITIES of INTEREST**

- The Applicant, Developer, and General Contractor are related entities. These are common relationships for HTC-funded developments.
- The seller is also regarded as a related party to the General Partner. The acquisition price will be based upon the lesser of the declared price, the appraised value, and the original acquisition and holding cost. This is discussed at greater length in the construction cost section of this report.

#### **PROPOSED SITE**

#### SITE PLAN



#### **BUILDING CONFIGURATION**

Building Type	I	Ш	III	IV				
Floors/Stories	3	2	3	3				Total Buildings
Number	3	2	2	1				8

BF	R/BA	SF		Units								Total Units	Total SF	
1	1	700			12								24	16,800
2	2	1,000	12	8		12							64	64,000
3	2	1,200	8	8	8								56	67,200
4	2	1,325				8							8	10,600
Ur	its per	Building	20	16	20	20							152	158,600

SITE ISSUES										
Total Size: Flood Zone: Zoning: Comments:	10 acres Zones AE & X N/A	Scattered site? Within 100-yr floo Needs to be re-z		☐ Yes☐ Yes	;	No No No V/A				
According to the 2010 QAP §20.6(a) "Any Development proposing New Construction or Reconstruction and located within the one-hundred (100) year floodplain as identified by the Federal Emergency Management Agency (FEMA) Flood Insurance Rate Maps must develop the site so that all finished ground floor elevations are at least one foot above the flood plain and parking and drive areas are no lower than six inches below the floodplain, subject to more stringent local requirements. If no FEMA Flood Insurance Rate Maps are available for the proposed Development, flood zone documentation must be provided from the local government with jurisdiction identifying the one-hundred (100) year floodplain.										
		TDHCA SITE	INSPECTI	ON						
Overall Asse		Staff			Date:	5/18/2010				
Excelle Surrounding		Questiona	able	Poor		Unacceptable				
North: South:	Residential & vacant Beltway 8 & vacant		East: West:	Mykawa Rd, re Fayridge Dr &		& commercial				
	11	GHLIGHTS of ENVIF		AL DEDODIC						
Provider:	Terracon Consultants, Ir		CONVIEN	AL REPORTS	Date:	3/25/2010				
<ul><li>"Based o historica Terracor</li></ul>	I Environmental Concerr in the scope of services, I on-site/adjacent oil/ga i recommends that a sub en affected by potentia	limitations, and findir s exploration and pro ssurface investigation	ngs of this oduction ( n be conc	E&P) activities re	epresent a	an REC to the site.				
Urban De	8 runs east and west ad evelopment guidelines a ends that a noise study b	nd based on the pro	eximity of a			9				
<ul><li>Receipt, conduct historica</li></ul>	recommendation will b review, and acceptanc ed to evaluate if soil and loil/gas exploration and en implemented.	e, by the 10% Test, o d/or groundwater ha	f docume ve been a	ntation that a su affected by pote	ential rele	eases from the				
assessme	review, and acceptancent has been completedes, and that any subsequ	to determine the re-	quirement	s for the propos	ed devel	opment to satisfy HUD				
	review, and acceptanc endations were impleme	•	on, of do	cumentation tha	at all noise	e assessment				
		MARKET	ANALYSIS	·						
Provider: Contact:	O'Connor & Associates Robert Coe Number of Revisions:	none	Date of	Last Applicant I	Date: Phone: Revision:	3/24/2010 (713) 375-4279 N / A				
-	ket Area (PMA): ary Market Area is define	68 sq. miles ed by 10 census tract		equivalent radius Houston, along I	Beltway 8	B between 145 and				

	ELIGIBLE HOUSEHOLDS BY INCOME										
	Harris County Income Limits										
НН	HH 30% of AMI 40% of AMI 50% of AMI 60% of AMI										
size	min	max	min	max	min	max	min	max			
1	\$12,274	\$13,400			\$20,503	\$22,350	\$24,583	\$26,820			
2	\$12,274	\$15,300			\$20,503	\$25,500	\$24,583	\$30,600			
3	\$14,777	\$17,250			\$24,583	\$28,700	\$29,520	\$34,440			
4	\$17,074	\$19,150			\$28,423	\$31,900	\$34,114	\$38,280			
5	\$17,074	\$20,700			\$28,423	\$34,450	\$34,114	\$41,340			
6					\$31,714	\$37,000					

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA										
File #	Development	Туре	Target Population	Comp Units	Total Units						
Proposed, Under Construction, and Unstabilized Comparable Developments											
	None										
	Other Affordable Developments in PMA since	2006									
	None										
	Stabilized Affordable Developments in PMA (pre-2006)										
	Total Properties ( pre-2006 )	5	-	Total Units	1,218						

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no proposed, under construction, or unstabilized comparable units in the PMA that will impact the demand for the subject.

There are several comparable projects in the surrounding area. South Acres Ranch I & II are located four miles northwest of the subject; they consist of 129 single-family four-bedroom units. The Primary Market Area defined for the South Acres Ranch properties is adjacent to the subject PMA, but does not target the same population. Regency Park is a 2007 tax exempt bond development located seven miles east of the subject; it is located one mile beyond the subject PMA, and it is currently 95% occupied, so it has not been considered in determining a capture rate for the subject.

OVERALL DEMAND ANALYSIS								
	Market Analyst	Underwriter						
Total Households in the Primary Market Area	38,358	38,358						
Potential Demand from the Primary Market Area	6,443	3,600						
Potential Demand from Other Sources	110	0						
GROSS DEMAND	6,553	3,600						
Subject Affordable Units	148	148						
Unstabilized Comparable Units	0	0						
RELEVANT SUPPLY	148	148						
	0.00/	4.40/						
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	2.3%	4.1%						

#### Demand Analysis:

The Market Analyst reports Potential Demand for 6,443 units from income-eligible renter households in the PMA. This seems overstated. Based on the demographic data provided for household income for all households, the Market Analyst's conclusion implies that 64% of households are renters, which is inconsistent with the data. The Market Analyst also includes Potential Demand for 110 units from households with Section 8 Vouchers. Overall the Market Analyst reports Gross Demand for 6,553 units, and a Gross Capture Rate of 2.3% for the subject 148 units.

The Market Analyst's calculations are based on demographic data from Claritas. The underwriting analysis is based on Ribbon Demographics HISTA data. While this is also sourced from Claritas, the HISTA data provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, HISTA indicates that 37% of renter households are income-eligible. The Underwriter calculates Gross Demand for 3,600 units, resulting in a Gross Capture Rate of 4.1%.

Demand from households with Section 8 Vouchers was not considered because sufficient demand was identified without it.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development.

	UNDER	WRITING ANA	LYSIS of F	PMA DEMA	٩NE	D by UNIT	TYPE					
		Market A	nalyst			Underwriter						
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate			
1 BR/30%	125	2	0	2%		66	2	0	3%			
1 BR/50%	213	10	0	5%		162	10	0	6%			
1 BR/60%	318	12	0	4%		179	12	0	7%			
2 BR/30%	88	3	0	3%		54	3	0	6%			
2 BR/50%	238	28	0	12%		174	28	0	16%			
2 BR/60%	319	31	0	10%		222	31	0	14%			
3 BR/30%	30	3	0	10%		26	3	0	12%			
3 BR/50%	101	24	0	24%		83	24	0	29%			
3 BR/60%	162	27	0	17%		109	27	0	25%			
4 BR/50%	41	4	0	10%		40	4	0	10%			
4 BR/60%	32	4	0	13%		28	4	0	14%			

#### Primary Market Occupancy Rates:

The market study reports there are 12,736 units in the zip codes containing the PMA. Overall occupancy by quarter for 2009 ranged between 84-86%; this is down from 2008 readings between 89-91%. The market study also identifies six HTC properties either in the PMA or just outside. All were built between 2000 and 2005. One property is reported to be 81% occupied; the remaining five properties report occupancies between 90-99% and averaging 94.4%.

#### Absorption Projections:

"We were unable to locate any Family HTC development which has been completed within the past 48 months within the subject PMA ... three market-rate Family properties have been completed within the past three years located within the zip codes containing the subject PMA ... Carrington Park @ Gulf Pointe ... attained stabilized occupancy in June 2008, which equates to an average absorption of approximately 63 units per month. Cobblestone Park II ... attained stabilized occupancy in September 2009, which equates to an average absorption of approximately 61 units per month. Landmark @ City Park was completed in April 2009... which equates to an average absorption of approximately 33 units per month." (p. 35)

Additionally, Cypress Creek at Reed Road (#07291), a similar property developed by the Applicant, is located six miles northwest of the subject. Data reported to the Department indicates that Cypress Creek at Reed Road began leasing in September 2009 and was 100% occupied in February 2010.

printed: 6/24/2010

#### Market Impact:

"Due to the overall lack of recently-constructed Family affordable housing projects in the subject's primary market area, and based on the performance of the current low income housing projects, it appears as though there is pent-up demand in the subject's primary market area." (p. 41)

#### Comments:

Overall occupancy in the market area is low, but occupancy of comparable affordable properties is above average; new market rate properties have been readily absorbed; a property similar to the subject, developed by the Applicant, located within six miles, was completely absorbed within five months; and the Gross Capture Rate as determined by the Underwriter is well below the maximum. This suggests that a new affordable property will perform well in this market. Overall, the market study provides sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS										
ncome: Number of Revisi	ons: 2	Date of Last Applicant Revision:	6/24/2010							
allowances as of January rent limits. Of note, althou earlier this year, the Under of the 2010 REA rules. Tena electric & natural gas utilit For the market rate units, t achievable but rather utili market rents for the two at the same unit types. If the indicated by the Market A would increase the Applicused the Market Analysts a	1, 2010, maintained by gh 2010 rent limits have writer has continued to parts will be required to pay costs. The Applicant chose not zed rents that are \$235 and three-bedroom units Applicant were able to analyst, an additional \$1 ant's DCR to 1.19, and we achievable market rents		the 2009 program gross the analyses published nce with §1.32(d)(1)(iii) will be required to pay et Analyst as aer, the Applicant's than the 60% rents for or these units as eved per month. This tion. The Underwriter							
guidelines, as is secondary Additionally, despite the A Underwriter's estimate.	income, which include pplicant's use of lower I	mptions are in line with current TDHC, es fees for carports, garages, and stor Market rate rents effective gross inco	rage spaces. me is within 5% of the							
estimate of \$4,676, derived of general & administrative savings in other areas such the development to adjus The Applicant's estimate of the Applicant has provide consisting of a manager &	al operating expense p d from the TDHCA datal e is 23% higher than the n as repairs and mainten t expense costs as nece f payroll & payroll tax is d a preliminary staffing a assistant, maintenance	Date of Last Applicant Revision: projection at \$4,509 per unit is within 5 base, and third-party data sources. The Underwriter's estimate; however, the nance (discussed in more detail belowessary, while maintaining an acceptar also 22% higher than the Underwriter plan for the 152-unit development, in the supervisor, porter & leasing staff. Fur ase and as such is considered reason	the Applicant's estimate ere is potential for ow), that should allow able level of feasibility. It's estimate; however, adicating a full time staff orthermore, the							
and maintenance expens lke) in the past two years, construction developmen maintenance expenses.  Also of note, the Applican	es for Houston area develowing account for inflated table the Subject, would to estimate of property 35K/unit is based on a 1	Inderwriter's current estimate; howevelopments affected by inclement wed database figures. It is reasonable to operate more efficiently, thus reduct tax is 9% lower than the Underwriter's 10% cap rate and substantiated by Not salightly overstated.	eather (i.e. Hurricane to assume that a new cing repairs and estimate; however, the							

#### Conclusion:

The Applicant's effective gross income, operating expenses, and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.16, which is within the Department's DCR guideline of 1.15 to 1.35.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

	ACQUISITION IN	FORMATION			
	APPRAISED	VALUE			
Provider: O'Connor & Associates			Date:	2/16/20	10
Number of Revisions: None	Date of Last Applic	ant Revision:	N/A		
Land Only: 10 acres	\$1,310,000	As of: 2/16/	2010	_	
Comments:  The Applicant ordered and include the transfer of ownership. (This is disacquisition cost claimed in the approximent required under Department gu	scussed further under olication is not greate	"Acquisition Value" belo	w.) How	ever, bec	ause the
	ASSESSED	VALUE			
Land Only: 39.7 acres	\$1,730,560	Tax Year:		2010	1
1 acre:	\$43,560	Valuation by:		Harris C	
Total Pro rata: 10.0 acres	\$435,600	Tax Rate:		2.523	<u>/</u>
	EVIDENCE of PROP	ERTY CONTROL			
Type: Purchase and Sale Agreeme	nt		Acrea	age:	10
Contract Expiration: 12/31/2010	) Valid T	hrough Board Date?		✓ Yes	No
Acquisition Cost: \$1,698,840	Other:	\$3.00 per square foot			
Seller: Stuart Shaw Family Partnership, L	td Relate	d to Development Team	?	✓ Yes	No
CON	STRUCTION COST ES	TIMATE EVALUATION			
COST SCHEDULE Number of Revisions	s: <u>2</u>	Date of Last Applican	it Revisio	n:	6/24/2010
Acquisition Value:  The Applicant provided a Purchase a larger 13 acre tract from a third p gross square foot or \$130,680 per ac between Stuart Shaw Family Partne transferred. However, an amendme acres. Subsequently, the 10 acre Suequivalent cost of \$130,680 per ac	party seller, Richard G cre (\$1,698,840 total) ership and Cypress Cr ent to the contract, c ubject site will be sold	asaway & Marcella Berr The original purchase of eek Fayridge LP reflect to lated 2/13/10, revises the to the Applicant, Cypre	hardt fo contract, hat the e land pu	or a cost control, dated 1, entire 13 aurchase a	of \$3 per /8/10, acres will be rea to 10

Accordingly, the Underwriter has calculated a land acquisition cost for the subject 10 acres by multiplying the original contract price for the 13 acres of \$130,680 per acre times the subject 10 acres to achieve a prorated land value of \$1,306,800.

Additionally, the Applicant has included \$107,500 in closing costs & \$239,580 for a detention pond tie-in, to bring the total acquisition price to \$1,698,840. Similar to the site acreage being acquired, the tie-in rights to the detention pond are first being purchased by the Stuart Shaw Family Partnership for \$239,580, and then being purchased by the Applicant for the same price.

#### Sitework Cost:

The Applicant claimed sitework costs over the Departments maximum guideline of \$9,000 per unit largely due to on-site paving, utility extension across the site, extensive landscaping & flood plain mitigation. The Applicant provided sufficient third party certification through a detailed certified cost estimate by an engineer to justify these costs. In addition, these costs have been reviewed by the Applicant's CPA, Novogradac, to preliminarily opine that all of the total \$2,740,042 will be considered eligible. The CPA has indicated that this opinion of eligibility has taken into account the effect of the recent IRS Technical Advisory Memorandums on the eligibility of sitework costs.

#### Direct Construction Cost:

The Applicant's revised direct construction cost estimate is \$295K or 4% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate. Of note, garages, storage and carports are being provided for a fee, and as a result the both the Applicant and Underwriter have excluded the cost of these amenities from eligible basis.

#### Ineligible Costs:

Of note, the Underwriter's ineligible cost is adjusted for carports, garages, and storage. Specifically, the Underwriter determined carports, storage, and garages to be \$91,568 based on Marshall & Swift; however, the Applicant has included \$120K for these costs.

#### Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are both nominally over 14% & 15% of the Applicant's adjusted eligible basis by \$1; therefore the eligible portion of the Applicant's developer fee must be reduced by the same amount.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in the Hurricane Rita GO Zone.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$17,759,052 supports annual tax credits of \$2,020,165. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

P	PROPOSED FINANCING STRUCTURE									
SOURCES & USES Number of Revisions:	cant Revision:	5/3/2010								
Source: Brock Investment Group, Inc. Type: Interim Financing										
***************************************	est Rate: 7.0%	Fixed	Term: 15	months						
Comments:  Brock Investment Group has provide will be the greater of prime + 2.0% or months or completion of constructio	r 7.0%. The loan has a t	•		ne interest rate						

Source:	City of Houston			Type:	Interim	to Permar	nent Fina	ncing			
Principal:	\$1,300,000	Interest Rate:	1.0%	<del>_</del>	✓ Fixed	Amort:	360	months			
Comments:  The Applicant has indicated an intent to apply for City of Houston HOME funds. The intent to apply indicates a request for the \$1.3M loan amortized over 30 years at a 1% interest rate. Should the City funds ultimately, not be received, there appears to be sufficient developer and contractor fee to fill the gap from available cash flow. Nevertheless, any funding recommendation will be conditioned upon receipt, review and acceptance, by Commitment, of a firm commitment from the City of Houston clearly stating the terms of the HOME funds.											
Source:	Chase			Туре:	Interim	to Permane	nt Financi	ng			
Interim:	\$10,750,000	Interest Rate:	3.85%	_	Fixed	Term:	24	months			
Permanent: Comments:	\$4,920,000	Interest Rate:	8.75%	_	✓ Fixed	Amort:	360	months —			
The Interim Rate Index is LIBOR + 350 bps with an underwriting rate of 6.5%. The term sheet indicates an alternate rate of Chase Bank Floating Rate plus 1%. The Underwriter assumed a rate equal to LIBOR at the tim the underwriting was completed plus 350 bps. The Permanent Rate Index will be fixed at a spread over the 10 Year Treasury, and was underwritten at 8.75%. The term on the permanent loan will be 18 years.  Source: RBC Capital Markets Type: Syndication											
Proceeds:	\$13,598,640	Syndication Rat	e: <u>68</u>	3%	Anticip	ated HTC:	\$	2,000,000			
Amount:	\$1,029,010			Type:	Deferre	ed Develor	er Fees				
Amount: 5	\$1,029,010	COI	NCLUSION		Deferre	ed Develor	per Fees				
Recommend The Applic Houston for tax credit tax credit Allo Allo The alloca \$2M per y credit dol The Under	ded Financing Struct cant's total develop funds indicates the national allocation of \$2,151 allocations are:  cocation determined location determined by ation amount determined by ation amount determined for 10 years resultar.	ture: benent cost estimate I benent for \$14,627,648 i 1,340 annually would by eligible basis: by gap in financing: y the Applicant: mined by the Applica ults in total equity pro- aded financing structed	ess the per in gap fund be require ant's reques acceeds of \$ ure indicat	manends. Based to fill st is rec. 13,598,	t loan of \$ ed on the this gap in ommende 640 at a sy	4,920,000 a submitted in financing \$2,020,16 \$2,151,34 \$2,000,00 ad. A tax condication 1,029,008 in	and \$1,30 syndicat . The thro 55 10 00 redit allo rate of \$	on terms, a ee possible cation of 0.68 per tax			
Recommend The Applic Houston for tax credit tax credit Allo Allo The alloca \$2M per y credit dol The Under permaner cashflow	ded Financing Struct cant's total develop funds indicates the national allocation of \$2,151 allocations are:  cocation determined location requested by ation amount determined allocation amount determined for 10 years resultar.	ture: benent cost estimate I benent for \$14,627,648 i 1,340 annually would by eligible basis: by gap in financing: y the Applicant: mined by the Applica ults in total equity pro- aded financing structed	ess the per in gap fund be require ant's reques acceeds of \$ ure indicat	manends. Based to fill st is rec. 13,598,	t loan of \$ ed on the this gap in ommende 640 at a sy	4,920,000 a submitted in financing \$2,020,16 \$2,151,34 \$2,000,00 ad. A tax condication 1,029,008 in	and \$1,30 syndicat . The thro 55 10 00 redit allo rate of \$	on terms, a ee possible cation of 0.68 per tax			
Recommend The Applic Houston for tax credit tax credit Allo Allo The alloca \$2M per y credit dol The Under	ded Financing Struct cant's total develop funds indicates the national allocation of \$2,151 allocations are:  cocation determined location requested by ation amount determined allocation amount determined for 10 years resultar.	ture:  ment cost estimate I need for \$14,627,648 if 1,340 annually would  by eligible basis: by gap in financing: y the Applicant: mined by the Applicate ults in total equity produced financing structed developer fees in this abilized operation.	ess the per in gap fund be require ant's reques oceeds of \$ ure indicate amount ap	manends. Based to fill st is rec. 13,598, es the reppear t	t loan of \$ ed on the this gap in ommende 640 at a sy	4,920,000 a submitted in financing \$2,020,16 \$2,151,34 \$2,000,00 ad. A tax condication 1,029,008 in	and \$1,30 syndicat . The thro 55 10 00 redit allo rate of \$ n additio	on terms, a ee possible cation of 0.68 per tax			
Recommend The Applic Houston for tax credit tax credit Allo Allo The alloca \$2M per y credit dol The Under permaner cashflow	ded Financing Struct cant's total develop funds indicates the national allocation of \$2,151 allocations are:  cocation determined location requested by ation amount determined allocation amount determined for 10 years resultar.	ture: breed for \$14,627,648 in the language of the second for \$14,627,648 in the language of t	ess the per in gap fund be require ant's reques oceeds of \$ ure indicate amount ap	manends. Based to fill st is rec. 13,598, es the reppear t	t loan of \$ ed on the this gap in ommende 640 at a sy	\$2,020,000 \$2,020,16 \$2,020,16 \$2,151,34 <b>\$2,000,00</b> ed. A tax condication 1,029,008 in	and \$1,30 syndicat . The thro 55 10 00 redit allo rate of \$ n addition develop	on terms, a ee possible cation of 0.68 per tax			

### **UNIT MIX/RENT SCHEDULE**

Cypress Creek at Fayridge, Houston, HTC 9% #10178

LOCATION DATA									
CITY:	Houston								
COUNTY:	Harris								
SUB-MARKET:									
PROGRAM REGION:	6								
RURAL RENT USED:	No								
IREM REGION:	Houston								

UNIT DISTRIBUTION											
# Beds # Units % Total											
Eff											
1	24	15.8%									
2	64	42.1%									
3	56	36.8%									
4	8	5.3%									
TOTAL	152	100.0%									

			Othe	r Unit Des	gination		
	Pi	ROGRAMS	<b>i</b> :	HOME			
	Rent Limit	Eff	1	2	3	4	Total Units
6	LH	\$558	\$598	\$717	\$829	\$925	8
6	НН	\$640	\$714	\$866	\$1,044	\$1,145	22
6							
6							
6							

OTUED ACCUMPTIONS									
OTHER ASSUMPTIONS									
DEVELOPMENT ACTIVITY:	New								
REVENUE GROWTH:	2.00%								
EXPENSE GROWTH:	3.00%								
HIGH COST ADJUSTMENT:	130%								
APPLICABLE FRACTION:	97.23%								
APP % - ACQUISITION:	N/A								
APP % - CONSTRUCTION:	9.00%								

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	U	INIT DESC	CRIPTION			PROGI	RAM RENT	LIMITS		APPLICA	NT RENT	s	TDHCA RENTS				OTHER UNIT DESIGNATIO N	MARKET	TRENTS
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	HOME	Market Rent	TDHCA Savings to Market
TC 30%	LH	2	1	1	700	\$358	\$53	\$305	\$0	\$0.44	\$305	\$610	\$610	\$305	\$0.44	\$0	\$598	\$885	\$580
TC 50%	HH	10	1	1	700	\$598	\$53	\$545	\$0	\$0.78	\$545	\$5,450	\$5,450	\$545	\$0.78	\$0	\$714	\$885	\$340
TC 60%	HH	12	1	1	700	\$717	\$53	\$664	\$0	\$0.95	\$664	\$7,968	\$7,932	\$661	\$0.94	(\$3)	\$714	\$885	\$224
TC 30%	LH	3	2	2	1,000	\$431	\$68	\$363	(\$1)	\$0.36	\$362	\$1,086	\$1,089	\$363	\$0.36	\$0	\$717	\$1,085	\$722
TC 50%		28	2	2	1,000	\$717	\$68	\$649	\$0	\$0.65	\$649	\$18,172	\$18,172	\$649	\$0.65	\$0		\$1,085	\$436
TC 60%		31	2	2	1,000	\$861	\$68	\$793	\$0	\$0.79	\$793	\$24,583	\$24,583	\$793	\$0.79	\$0		\$1,085	\$292
MR		2	2	2	1,000		\$68		NA	\$0.85	\$850	\$1,700	\$2,170	\$1,085	\$1.09	NA		\$1,085	\$0
TC 30%	LH	3	3	2	1,200	\$498	\$82	\$416	(\$1)	\$0.35	\$415	\$1,245	\$1,248	\$416	\$0.35	\$0	\$829	\$1,265	\$849
TC 50%		24	3	2	1,200	\$829	\$82	\$747	\$0	\$0.62	\$747	\$17,928	\$17,928	\$747	\$0.62	\$0		\$1,265	\$518
TC 60%		27	3	2	1,200	\$995	\$82	\$913	\$0	\$0.76	\$913	\$24,651	\$24,651	\$913	\$0.76	\$0		\$1,265	\$352
MR		1	3	2	1,200		\$82		NA	\$0.79	\$950	\$950	\$1,265	\$1,265	\$1.05	NA		\$1,265	\$0
MR		1	3	2	1,200		\$82		NA	\$0.79	\$950	\$950	\$1,265	\$1,265	\$1.05	NA		\$1,265	\$0
TC 50%		4	4	2	1,325	\$925	\$104	\$821	\$0	\$0.62	\$821	\$3,284	\$3,284	\$821	\$0.62	\$0		\$1,445	\$624
TC 60%		4	4	2	1,325	\$1,110	\$104	\$1,006	\$0	\$0.76	\$1,006	\$4,024	\$4,024	\$1,006	\$0.76	\$0		\$1,445	\$439
TOTAL:		152			158,600					1	ı	\$112,601	\$113,671						
AVG:	_				1,043				(\$0)	\$0.71	\$741			\$748	\$0.72	(\$0)	\$142	\$1,139	(\$391)
ANNUAL:												\$1,351,212	\$1,364,052						

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

### Cypress Creek at Fayridge, Houston, HTC 9% #10178

NCOME   TORICA   APPLICANT   TORICA   APPLICANT   TORICA   APPLICANT   TORICA   APPLICANT   TORICA			Cypres	s Creek at I	Fayriage, Houst	on, HIC 9% #1	10178		
Second style   December   Second   S		l Net Rentable Sq F	Ft:						
Debt Support Income Garagos					+ , ,				
POTENTIAL CROSS INCOME	•			\$20.00	36,480	,		Per Unit Per Month	
Pacengroyae Collection   Loss   Substitution   S		•	rage		¢4 400 522		\$12.50	Per Unit Per Month	
Employee of Chimer More Rental Units or Concessions   S1,285,4616   S1,285,4616   S1,285,4616   S1,285,4616   S1,285,4616   S1,285,4616   S1,285,4616   S1,285,4616   S1,285,4616   S1,285,4618   S1,			tantial Casas Income	7.500/			7.500/	of Detection Occasion	
### STAPLINE SI NO FECI   PERILINIT   ST.295.492   \$1,283.616   PERILINIT   \$1,095.492   \$1,283.616   PERILINIT   \$1,005   \$1,00	•			-7.50%	, , ,	(104,070)	-7.50%	or Potential Gross I	ncome
Septent Septembers   No.Per D			310113			\$1,283,616			
Management   5,00%   3426   0.41   6.47.75   6.4.181   0.40   4.22   5,00%   5.00%			PER UNIT	PER SQ FT	<b>4</b> 1,2 3, 13 2	<b>+</b> 1,=22,012	PER SQ FT	PER UNIT	% OF EGI
Management   5,00%   3426   0.41   6.47.75   6.4.181   0.40   4.22   5,00%   5.00%	<u> </u>		\$365		\$55.494	\$42,650			
Payroll R Payroll Tax									
Poperis & Maintenance	· ·								
Marker, Sewer, A Traish									
Marter, Sewer, & Traish   4.38%   \$373   0.36   \$66,724   \$66,200   0.35   370   4.38%   \$70     Property Insurance	·				<u> </u>				
Property Insurance									
Property Tax					· · ·	,			
Reserve for Replacements	. ,				<u> </u>				
TOTIAC Supportive Services   0.48%   \$39   0.04   \$5,920   \$6,080   0.04   40   0.47%     Others Supportive Services   0.31%   \$26   0.03   \$4,000   \$4,000   0.03   \$26   0.31%     NET OPERATING INC   \$45,14%   \$3,847   \$3.69   \$584,762   \$598,260   \$3.77   \$3,936   \$46,61%     DEBT SERVICE	• •				- , -				
Chem: Supportive Services   0.31%   \$26   0.03   \$4,000   0.03   26   0.31%   \$10	·				<u> </u>	· · · · · · · · · · · · · · · · · · ·			
TOTAL EXPENSES   S4.86%   \$4.48   \$710,730   \$685,356   \$4.32   \$4,509   \$3.39%     NET OPERATING INC   45.14%   \$3.847   \$3.890   \$584,762   \$598,260   \$3.77   \$3.936   46.61%     DEBT SERVICE	·				1 '				
NET OPERATING INC   46,14%   \$3,847   \$3.69   \$584,762   \$598,260   \$3.77   \$3,936   46,61%	• •				•				
Per Service   Sade		-							
S464,468		45.14%	\$3,847	\$3.69	\$584,762	\$598,260	\$3.77	\$3,936	46.61%
Second   Second	<u> </u>				<b>A</b> 404400	<b>*</b> 40.4.400			
Additional Financing Additional Financing Additional Financing CO Additional Financing TOTAL DEBT SERVICE NET CASH FLOW STO,118 S83,616 AGGREGATE DEBT COVERAGE RATIO T.1.14 1.16 RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Pescription Factor S10,80 S10,					<u> </u>	·			
Additional Financing Additional Financing Additional Financing Additional Financing  TOTAL DEBT SERVICE NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO RECOMMENDED DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  CONSTRUCTION COST  Basington  Bactor	•					\$50,176			
Additional Financing	Additional Financing								
TOTAL DEBT SERVICE NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  Description  Factor  Description  Factor  Meditional Description  Factor  Meditors  AGREGATE DEBT COVERAGE RATIO  1.14  1.16  1.16  1.16  DESCRIPTION COST  Description  Part Meditors  1.14  1.16  1.16  DESCRIPTION COST  Description  Part Meditors  TOTAL APPLICANT  PER SQ.FT  TOHCA APPLICANT  PER SQ.FT  TOHCA APPLICANT  PER SQ.FT  PER UNIT  1.16  DESCRIPTION COST  TOHCA APPLICANT  PER SQ.FT  Meditors  1.10  TOHCA APPLICANT  PER SQ.FT  PER UNIT  Meditors  1.10  PER SQ.FT  TOHCA APPLICANT  PER SQ.FT  PER UNIT  N. ed TOTAL  PER SQ.FT  N. ed TOTAL  N. ed	Additional Financing								
NET CASH FLOW  AGGREGATE DEBT COVERAGE RATIO  CONSTRUCTION COST  Description Radio Modern Deby Coverage Ratio 1.14 1.16  RECOMMENDED DEBT COVERAGE RATIO 1.14 1.16  CONSTRUCTION COST  Description Radio Modern Deby Coverage Ratio 1.14 1.16  Acquisition Cost (site or bidg) 8.02% \$10,881 \$10.43 \$1,653,880 \$1,653,880 \$10.43 \$10.43 \$10.43 \$1,653,880 \$10.43 \$10.4	· ·				<b>—</b>				
AGGREGATE DEBT COVERAGE RATIO  RECOMMENDED DEBT COVERAGE RATIO  Description   Factor   Per Nort   Per SOFT   TDHCA   APPLICANT   Per SOFT   Per Unit   % of TOTAL   Per SOFT   Per Unit   Per S						•			
Per Construction Cost   Per Unit   Per Unit   Per Unit   Per Unit   Per Unit   Per Unit   Secription   Per Unit   Per Unit   Secription   Per Unit   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription   Per Unit   Secription	NET CASH FLOW				\$70,118	\$83,616			
CONSTRUCTION COST           Description         Factor         % of TOTAL         PER UNIT         PER SOFT         TDHCA         APPLICANT         PER SOFT         PER UNIT         % of TOTAL           Acquisition Cost (site or bidg)         8.02%         \$10.881         \$10.43         \$1,653,880         \$10.43         \$10,881         7.93%           Off-Sites         0.00%         \$0         0.00         0         0.00         0         0.00%           Sitework         13.28%         \$18.027         \$17.28         2,740,042         2,740,042         17.28         18,027         13.14%           Direct Construction         40.59%         \$55,096         \$52.80         8,374,550         8,464,835         53.37         55,690         40.60%           Contractor's Fees         14.00%         7.60%         \$10,320         \$9.89         1,568,684         9.89         10,320         7.52%           Indirect Construction         7.07%         \$9,594         \$9.20         1,458,350         1,458,350         9.20         9,594         7.00%           Indirect Construction         7.07%         \$9,594         \$9.20         1,458,350         1,458,350         9.20         9,594         7.00% <t< td=""><td></td><td></td><td></td><td></td><td>1.14</td><td></td><td></td><td></td><td></td></t<>					1.14				
Pactipation		RAGE RATIO				1.16			
Acquisition Cost (site or bldg)  8.02% \$10,881 \$10.43 \$1,653,880 \$1,653,880 \$10.43 \$10.43 \$10.881 7.93% Off-Sites 0.00% \$0 \$0.00 0 0 0.00 0 0.00% Sitework 13.28% \$18.027 \$17.28 \$2,740,042 \$2,740,042 \$17.28 \$18.027 \$13.14% Direct Construction 40.59% \$55.096 \$52.80 8,374,550 8,464,835 53.37 55.690 40.60% Contingency 5.04% \$2.72% \$3.686 \$3.53 \$560,244 \$560,244 \$3.53 \$3.686 \$2.69% Contractor's Fees 14.00% 7.60% \$10,320 \$9.89 \$1,568,684 \$1.568,684 9.89 \$10,320 7.52% Indirect Construction 7.07% \$9.594 \$9.20 \$1,458,350 \$1,458,350 \$9.20 \$9.594 \$7.00% Ineligible Costs \$3.71% \$5.038 \$4.83 \$765,828 \$794,260 5.01 \$5.225 3.81% Developer's Fees \$15.00% \$11.16% \$15,515 \$14.52 \$2,302,856 \$2,316,399 \$14.61 \$15,239 \$11.11% Interim Financing \$3.15% \$4.280 \$4.10 \$650,500 \$650,500 \$4.10 \$4.280 \$3.12% Reserves \$2.70% \$3.660 \$33.51 \$556,340 \$640,454 \$4.04 \$4.214 \$3.07% \$\$\$\$Construction Cost Recap \$44.19% \$87,128 \$83.50 \$13,243,520 \$13,333,805 \$84.07 \$87,722 \$63.99% \$\$\$\$\$Construction Cost Recap \$4.19% \$89,465 \$85.74 \$13,598,640 \$13,598,640 \$13,598,640 \$60.000 \$2,316,398 \$\$\$\$\$\$\$Clity of Houston \$6.30% \$8,553 \$8.20 \$1,300,000 \$4,920,000 \$4,920,000 \$2,316,398 \$\$\$\$\$\$\$Clity of Houston \$6.50.9% \$89,465 \$85.74 \$13,598,640 \$13,598,640 \$13,598,640 \$60.000 \$2,316,398 \$\$\$\$\$\$\$Additional (Excess) Funds Req'd \$4.99% \$6,770 \$6.49 \$1,000,000 \$1,000,000 \$1,000,000 \$1,500,000 \$4.990,	CONSTRUCTION COST								
Off-Sites         0.00%         \$0         \$0.00         0         0         0.00%         0         0.00%           Sitework         13.28%         \$18,027         \$17.28         2,740,042         2,740,042         17.28         18,027         13.14%           Direct Construction         40.59%         \$55,096         \$52.80         8,374,550         8,464,835         53.37         55,690         40.60%           Contingency         5.04%         2.72%         \$3,686         \$3.53         \$560,244         560,244         3.53         3,686         2.69%           Contractor's Fees         14.00%         7.60%         \$10,320         \$9.89         1,568,684         1,568,684         9.89         10,320         7.52%           Indirect Construction         7.07%         \$9.594         \$9.20         1,458,350         1,458,350         9.20         9.594         7.00%           Ineligible Costs         3.71%         \$5,038         \$4.83         765,828         794,260         5.01         5.225         3.81%           Developer's Fees         15.00%         \$11.16%         \$15,150         \$14.52         2,302,856         2,316,399         14.61         15,239         11.11%           Interim Fin	<u>Description</u> <u>Fac</u>	tor % of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Sitework         13.28%         \$18,027         \$17.28         2,740,042         2,740,042         17.28         18,027         13.14%           Direct Construction         40.59%         \$55.096         \$52.80         8,374,550         8,464,835         53.37         55,690         40.60%           Contingency         5.04%         2.72%         \$3,686         \$3.53         560,244         560,244         3.53         3,686         2.69%           Contractor's Fees         14.00%         7.60%         \$10,320         \$9.89         1,568,684         1,568,684         9.89         10,320         7.52%           Indirect Construction         7.07%         \$9.594         \$9.20         1,458,350         1,458,350         9.20         9,594         7.00%           Ineligible Costs         3.71%         \$5,038         \$4.83         765,828         794,260         5.01         5,225         3.81%           Developer's Fees         15.00%         11.16%         \$15,150         \$14.52         2,302,856         2,316,399         14.61         15,239         11.11%           Interim Financing         3.15%         \$4,280         \$4.10         650,500         650,500         4.10         4,280         3.12% <tr< td=""><td>Acquisition Cost (site or bldg)</td><td>8.02%</td><td>\$10,881</td><td>\$10.43</td><td>\$1,653,880</td><td>\$1,653,880</td><td>\$10.43</td><td>\$10,881</td><td>7.93%</td></tr<>	Acquisition Cost (site or bldg)	8.02%	\$10,881	\$10.43	\$1,653,880	\$1,653,880	\$10.43	\$10,881	7.93%
Direct Construction         40.59%         \$55,096         \$52.80         8,374,550         8,464,835         53.37         55,690         40.60%           Contingency         5.04%         2.72%         \$3,686         \$3.53         560,244         560,244         3.53         3,686         2.69%           Contractor's Fees         14.00%         7.60%         \$10,320         \$9.89         1,568,684         1,568,684         9.89         10,320         7.52%           Indirect Construction         7.07%         \$9,594         \$9.20         1,458,350         1,458,350         9.20         9,594         7.00%           Ineligible Costs         3.71%         \$5,038         \$4.83         765,828         794,260         5.01         5,225         3.81%           Developer's Fees         15.00%         11.16%         \$15,150         \$14.52         2,302,856         2,316,399         14.61         15,239         11.11%           Interim Financing         3.15%         \$4,280         \$4.10         650,500         650,500         4.10         4.280         3.12%           Reserves         2.70%         \$3,660         \$351         556,340         640,454         4.04         4.214         3.07%           <	Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Contingency 5.04% 2.72% \$3,686 \$3.53 \$560,244 \$560,244 \$3.53 \$3,686 \$2.69% \$Contractor's Fees 14.00% 7.60% \$10,320 \$9.89 1,568,684 1,568,684 9.89 10,320 7.52% Indirect Construction 7.07% \$9,594 \$9.20 1,458,350 1,458,350 9.20 9,594 7.00% Ineligible Costs 3.71% \$5,038 \$4.83 765,828 794,260 5.01 5,225 3.81% Developer's Fees 15.00% 11.16% \$15,150 \$14.52 2,302,856 2,316,399 14.61 15,239 11.11% Interim Financing 3.15% \$4,280 \$4.10 650,500 650,500 4.10 4,280 3.12% Reserves 2.70% \$3,660 \$3.51 556,340 640,454 4.04 4,214 3.07% TOTAL COST 100.00% \$135,732.06 \$130.08 \$20,631,273 \$20,847,648 \$131.45 \$137,156 100.00% \$Construction Cost Recap 64.19% \$87,128 \$83.50 \$13,243,520 \$13,333,805 \$84.07 \$87,722 63.96% \$Construction Cost Recap 65.91% \$89,465 \$85.74 13,598,640 13,598,640 13,598,640 % of Dev. Fee Deferred Developer Fees 4.99% \$6,770 \$6.49 1,029,010 1,029,010 1,029,000 \$44.920,000 \$44.920,000 \$44.90 \$44	Sitework	13.28%	\$18,027	\$17.28	2,740,042	2,740,042	17.28	18,027	13.14%
Contractor's Fees 14.00% 7.60% \$10,320 \$9.89 1,568,684 1,568,684 9.89 10,320 7.52% Indirect Construction 7.07% \$9,594 \$9.20 1,458,350 1,458,350 9.20 9,594 7.00% Ineligible Costs 3.71% \$5,038 \$4.83 765,828 794,260 5.01 5,225 3.81% Developer's Fees 15.00% 11.16% \$15,150 \$14.52 2,302,856 2,316,399 14.61 15,239 11.11% Interim Financing 3.15% \$4,280 \$4.10 650,500 650,500 4.10 4,280 3.12% Reserves 2.70% \$3,660 \$3.51 556,340 640,454 4.04 4,214 3.07% TOTAL COST 100.00% \$135,732.06 \$130.08 \$20,631,273 \$20,847,648 \$131.45 \$137,156 100.00% Construction Cost Recap 64.19% \$87,128 \$83.50 \$13,243,520 \$13,333,805 \$84.07 \$87,722 63.96% SOURCES OF FUNDS RECOMMENDED City of Houston 6.30% \$8,553 \$8.20 1,300,000 \$4,920,000 \$4,920,000 \$2,316,398 RBC Capital Markets 65.91% \$89,465 \$85.74 13,598,640 13,598,640 13,598,640 % of Dev. Fee Deferred Developer Fees 4.99% \$6,770 \$6.49 1,029,010 1,029,010 1,029,008 44% Additional (Excess) Funds Req'd -1.05% (\$1,424) (\$1.36) (216,377) (2) 0 15-Yr Cumulative Cash Flow	Direct Construction	40.59%	\$55,096	\$52.80	8,374,550	8,464,835	53.37	55,690	40.60%
Indirect Construction 7.07% \$9,594 \$9.20 1,458,350 1,458,350 9.20 9,594 7.00% Ineligible Costs 3.71% \$5,038 \$4.83 765,828 794,260 5.01 5,225 3.81% Developer's Fees 15.00% 11.16% \$15,150 \$14.52 2,302,856 2,316,399 14.61 15,239 11.11% Interim Financing 3.15% \$4,280 \$4.10 650,500 650,500 4.10 4,280 3.12% Reserves 2.70% \$3,660 \$3.51 556,340 640,454 4.04 4,214 3.07% TOTAL COST 100.00% \$135,732.06 \$130.08 \$20,631,273 \$20,847,648 \$131.45 \$137,156 100.00% Construction Cost Recap 64.19% \$87,128 \$83.50 \$13,243,520 \$13,333,805 \$84.07 \$87,722 63.96% SOURCES OF FUNDS  Chase 23.85% \$32,368 \$31.02 \$4,920,000 \$4,920,000 \$4,920,000 \$2,316,398 City of Houston 6.30% \$8,553 \$8.20 1,300,000 1,300,000 1,300,000 \$2,316,398 RBC Capital Markets 65.91% \$89,465 \$85.74 13,598,640 13,598,640 13,598,640 % of Dev. Fee Deferred Developer Fees 4.99% \$6,770 \$6.49 1,029,010 1,029,010 1,029,000 15-Yr Cumulative Cash Flow Additional (Excess) Funds Req'd -1.05% (\$1,424) (\$1.36) (216,377) (2) 0 15-Yr Cumulative Cash Flow	Contingency 5.04	1% 2.72%	\$3,686	\$3.53	560,244	560,244	3.53	3,686	2.69%
Developer's Fees   15.00%   11.16%   \$15,150   \$14.52   2,302,856   2,316,399   14.61   15,239   11.11%     Interim Financing   3.15%   \$4,280   \$4.10   650,500   650,500   4.10   4,280   3.12%     Reserves   2.70%   \$3,660   \$3.51   556,340   640,454   4.04   4,214   3.07%     TOTAL COST   100.00%   \$135,732.06   \$130.08   \$20,631,273   \$20,847,648   \$131.45   \$137,156   100.00%     Construction Cost Recap   64.19%   \$87,128   \$83.50   \$13,243,520   \$13,333,805   \$84.07   \$87,722   63.96%     SOURCES OF FUNDS	Contractor's Fees 14.0	0% 7.60%	\$10,320	\$9.89	1,568,684	1,568,684	9.89	10,320	7.52%
Ineligible Costs   3.71%   \$5,038   \$4.83   765,828   794,260   5.01   5,225   3.81%	Indirect Construction	7.07%	\$9,594	\$9.20	1,458,350	1,458,350	9.20		7.00%
Developer's Fees   15.00%   11.16%   \$15,150   \$14.52   2,302,856   2,316,399   14.61   15,239   11.11%	Ineligible Costs	3.71%	\$5,038	\$4.83	765,828	794,260	5.01	5,225	3.81%
Interim Financing         3.15%         \$4,280         \$4.10         650,500         650,500         4.10         4,280         3.12%           Reserves         2.70%         \$3,660         \$3.51         556,340         640,454         4.04         4,214         3.07%           TOTAL COST         100.00%         \$135,732.06         \$130.08         \$20,631,273         \$20,847,648         \$131.45         \$137,156         100.00%           Construction Cost Recap         64.19%         \$87,128         \$83.50         \$13,243,520         \$13,333,805         \$84.07         \$87,722         63.96%           SOURCES OF FUNDS         RECOMMENDED           Chase         23.85%         \$32,368         \$31.02         \$4,920,000         \$4,920,000         \$4,920,000         Developer Fee Available           City of Houston         6.30%         \$8,553         \$8.20         1,300,000         1,300,000         1,300,000         \$2,316,398           RBC Capital Markets         65.91%         \$89,465         \$85.74         13,598,640         13,598,640         13,598,640         % of Dev. Fee Deferred           Deferred Developer Fees         4.99%         \$6,770         \$6.49         1,029,010         1,029,010         1,029,008         44%     <	=				· · · · · · · · · · · · · · · · · · ·				
Reserves         2.70%         \$3,660         \$3.51         556,340         640,454         4.04         4,214         3.07%           TOTAL COST         100.00%         \$135,732.06         \$130.08         \$20,631,273         \$20,847,648         \$131.45         \$137,156         100.00%           Construction Cost Recap         64.19%         \$87,128         \$83.50         \$13,243,520         \$13,333,805         \$84.07         \$87,722         63.96%           SOURCES OF FUNDS           Chase         23.85%         \$32,368         \$31.02         \$4,920,000         \$4,920,000         \$4,920,000         Developer Fee Available           City of Houston         6.30%         \$8,553         \$8.20         1,300,000         1,300,000         1,300,000         \$2,316,398           RBC Capital Markets         65.91%         \$89,465         \$85.74         13,598,640         13,598,640         13,598,640         % of Dev. Fee Deferred           Deferred Developer Fees         4.99%         \$6,770         \$6.49         1,029,010         1,029,010         1,029,008         44%           Additional (Excess) Funds Req'd         -1.05%         (\$1,424)         (\$1.36)         (216,377)         (2)         0         15-Yr Cumulative Cash Flow	·		. ,						
TOTAL COST         100.00%         \$135,732.06         \$130.08         \$20,631,273         \$20,847,648         \$131.45         \$137,156         100.00%           Construction Cost Recap         64.19%         \$87,128         \$83.50         \$13,243,520         \$13,333,805         \$84.07         \$87,722         63.96%           SOURCES OF FUNDS           Chase         23.85%         \$32,368         \$31.02         \$4,920,000         \$4,920,000         \$4,920,000         Developer Fee Available           City of Houston         6.30%         \$8,553         \$8.20         1,300,000         1,300,000         1,300,000         \$2,316,398           RBC Capital Markets         65.91%         \$89,465         \$85.74         13,598,640         13,598,640         13,598,640         % of Dev. Fee Deferred           Deferred Developer Fees         4.99%         \$6,770         \$6.49         1,029,010         1,029,010         1,029,008         44%           Additional (Excess) Funds Req'd         -1.05%         (\$1,424)         (\$1.36)         (216,377)         (2)         0         15-Yr Cumulative Cash Flow	3					,			
Construction Cost Recap         64.19%         \$87,128         \$83.50         \$13,243,520         \$13,333,805         \$84.07         \$87,722         63.96%           SOURCES OF FUNDS           Chase         23.85%         \$32,368         \$31.02         \$4,920,000         \$4,920,000         \$4,920,000         Developer Fee Available           City of Houston         6.30%         \$8,553         \$8.20         1,300,000         1,300,000         1,300,000         \$2,316,398           RBC Capital Markets         65.91%         \$89,465         \$85.74         13,598,640         13,598,640         13,598,640         % of Dev. Fee Deferred           Deferred Developer Fees         4.99%         \$6,770         \$6.49         1,029,010         1,029,010         1,029,008         44%           Additional (Excess) Funds Req'd         -1.05%         (\$1,424)         (\$1.36)         (216,377)         (2)         0         15-Yr Cumulative Cash Flow					1	,			
SOURCES OF FUNDS           Chase         23.85%         \$32,368         \$31.02         \$4,920,000         \$4,920,000         \$4,920,000         Developer Fee Available           City of Houston         6.30%         \$8,553         \$8.20         1,300,000         1,300,000         1,300,000         \$2,316,398           RBC Capital Markets         65.91%         \$89,465         \$85.74         13,598,640         13,598,640         13,598,640         % of Dev. Fee Deferred           Deferred Developer Fees         4.99%         \$6,770         \$6.49         1,029,010         1,029,010         1,029,008         44%           Additional (Excess) Funds Req'd         -1.05%         (\$1,424)         (\$1.36)         (216,377)         (2)         0         15-Yr Cumulative Cash Flow									
Chase         23.85%         \$32,368         \$31.02         \$4,920,000         \$4,920,000         \$4,920,000         Developer Fee Available           City of Houston         6.30%         \$8,553         \$8.20         1,300,000         1,300,000         1,300,000         \$2,316,398           RBC Capital Markets         65.91%         \$89,465         \$85.74         13,598,640         13,598,640         13,598,640         % of Dev. Fee Deferred           Deferred Developer Fees         4.99%         \$6,770         \$6.49         1,029,010         1,029,010         1,029,008         44%           Additional (Excess) Funds Req'd         -1.05%         (\$1,424)         (\$1.36)         (216,377)         (2)         0         15-Yr Cumulative Cash Flow	·		70.,0	,	7.5,5,5	<b>,</b> , ,		,,,,,,	
City of Houston         6.30%         \$8,553         \$8.20         1,300,000         1,300,000         1,300,000         \$2,316,398           RBC Capital Markets         65.91%         \$89,465         \$85.74         13,598,640         13,598,640         13,598,640         43,598,640         65.91%         66.91%         66.91%         66.49         1,029,010         1,029,010         1,029,010         1,029,008         44%           Additional (Excess) Funds Req'd         -1.05%         (\$1,424)         (\$1.36)         (216,377)         (2)         0         15-Yr Cumulative Cash Flow		00.0=0:	<b>#</b> 00.053	<b>#04.00</b>	¢4 000 000	\$4,000,000		1	4
RBC Capital Markets 65.91% \$89,465 \$85.74 13,598,640 13,598,640 13,598,640 % of Dev. Fee Deferred Developer Fees 4.99% \$6,770 \$6.49 1,029,010 1,029,010 1,029,008 44% Additional (Excess) Funds Req'd -1.05% (\$1,424) (\$1.36) (216,377) (2) 0 15-Yr Cumulative Cash Flow									
Deferred Developer Fees         4.99%         \$6,770         \$6.49         1,029,010         1,029,010         1,029,008         44%           Additional (Excess) Funds Req'd         -1.05%         (\$1,424)         (\$1.36)         (216,377)         (2)         0         15-Yr Cumulative Cash Flow	•								·
Additional (Excess) Funds Req'd -1.05% (\$1,424) (\$1.36) (216,377) (2) 0 15-Yr Cumulative Cash Flow	•							-	
	·								
101AL SOURCES \$20,631,273   \$20,847,648   \$20,847,648   \$1,815,352	. , , .	-1.05%	(\$1,424)	(\$1.36)	· · · · · · · · · · · · · · · · · · ·	` /		1 .	
	TOTAL SOURCES				\$20,631,273	\$20,847,648	\$20,847,648	\$1,81	5,352

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Cypress Creek at Fayridge, Houston, HTC 9% #10178

#### **DIRECT CONSTRUCTION COST ESTIMATE**

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.05	\$8,571,779
Adjustments				
Exterior Wall Finish	0.00%		\$0.00	\$0
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.00%		1.62	257,153
Roofing			0.00	0
Subfloor			1.26	199,548
Floor Cover			2.41	382,226
Breezeways	\$23.05	12,552	1.82	289,271
Balconies	\$22.75	9,792	1.40	222,735
Plumbing Fixtures	\$845	384	2.05	324,480
Rough-ins	\$420	304	0.81	127,680
Built-In Appliances	\$1,850	152	1.77	281,200
Exterior Stairs	\$1,900	56	0.67	106,400
Enclosed Corridors	\$44.13	0	0.00	0
Carports (30)	\$9.70	6,000	0.37	58,200
Heating/Cooling			1.85	293,410
Garages (10)	\$17.80	4,000	0.45	71,200
Comm & Aux Bldgs	\$68.16	6,432	2.76	438,379
Other: fire sprinkler	\$2.25	158,600	2.25	356,850
SUBTOTAL			75.54	11,980,511
Current Cost Multiplier	0.99		(0.76)	(119,805
Local Multiplier	0.88		(9.06)	(1,437,661
TOTAL DIRECT CONSTRUC	TION COSTS	3	\$65.72	\$10,423,045
Plans, specs, survy, bld prmts	3.90%		(\$2.56)	(\$406,499
Interim Construction Interest	3.38%		(2.22)	(351,778
Contractor's OH & Profit	11.50%		(7.56)	(1,198,650
NET DIRECT CONSTRUCTION	ON COSTS		\$53.38	\$8,466,118

#### PROPOSED PAYMENT COMPUTATION

Chase	\$4,920,000	Amort	360
Int Rate	8.75%	DCR	1.26
City of Houston	\$1,300,000	Amort	360
Int Rate	1.00%	Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14

# RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Chase	\$464,468
City of Houston	50,176
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$514,644

Chase	\$4,920,000	Amort	360
Int Rate	8.75%	DCR	1.29

City of Houston	\$1,300,000	Amort	360
Int Rate	1.00%	Subtotal DCR	1.16

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.16	

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.16	

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.16	

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME	at 2.009	% YE	AR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIA	L GROSS RENT	\$1,35	1,212	\$1,378,236	\$1,405,801	\$1,433,917	\$1,462,595	\$1,614,823	\$1,782,896	\$1,968,461	\$2,399,543
Secondary	Income	1	3,680	13,954	14,233	14,517	14,808	16,349	18,050	19,929	24,294
Other Sup	port Income: Gara	ages, ( 2	2,800	23,256	23,721	24,196	24,679	27,248	30,084	33,215	40,489
Other Sup	port Income:		0	0	0	0	0	0	0	0	0
POTENTIA	L GROSS INCO	ME 1,38	7,692	1,415,446	1,443,755	1,472,630	1,502,082	1,658,420	1,831,030	2,021,605	2,464,325
Vacancy 8	Collection Loss	(10	4,076)	(106,158)	(108,282)	(110,447)	(112,656)	(124,382)	(137,327)	(151,620)	(184,824)
Employee	or Other Non-Re	ntal Ur	0	0	0	0	0	0	0	0	0
EFFECTIVE	E GROSS INCO	ME \$1,28	3,616	\$1,309,287	\$1,335,473	\$1,362,183	\$1,389,426	\$1,534,039	\$1,693,703	\$1,869,985	\$2,279,501
EXPENSES	3.009	%									
General &	Administrative	\$4	2,650	\$43,930	\$45,247	\$46,605	\$48,003	\$55,649	\$64,512	\$74,787	\$100,508
Manageme	ent	6	4,181	65464.3293	66,774	68,109	69,471	76,702	84,685	93,499	113,975
Payroll & F	Payroll Tax	21	3,025	219,416	225,998	232,778	239,762	277,949	322,219	373,541	502,007
Repairs &	Maintenance	4	7,220	48,637	50,096	51,599	53,147	61,611	71,424	82,801	111,277
Utilities		4	3,000	44,290	45,619	46,987	48,397	56,105	65,041	75,401	101,332
Water, Ser	wer & Trash	5	6,200	57,886	59,623	61,411	63,254	73,328	85,008	98,547	132,439
Insurance		4	9,400	50,882	52,408	53,981	55,600	64,456	74,722	86,623	116,414
Property T	ax	12	1,600	125,248	129,005	132,876	136,862	158,660	183,931	213,226	286,558
Reserve fo	or Replacements	3	8,000	39,140	40,314	41,524	42,769	49,581	57,478	66,633	89,549
TDHCA C	ompliance Fee		6,080	6,262	6,450	6,644	6,843	7,933	9,197	10,661	14,328
Other			4,000	4,120	4,244	4,371	4,502	5,219	6,050	7,014	9,426
TOTAL EX	PENSES	\$68	5,356	\$705,275	\$725,778	\$746,884	\$768,609	\$887,194	\$1,024,268	\$1,182,733	\$1,577,815
NET OPER	ATING INCOME	\$59	8,260	\$604,013	\$609,695	\$615,299	\$620,817	\$646,844	\$669,435	\$687,252	\$701,686
DE	BT SERVICE										
First Lien Fi	inancing	\$46	4,468	\$464,468	\$464,468	\$464,468	\$464,468	\$464,468	\$464,468	\$464,468	\$464,468
Second Lier	n	5	0,176	50,176	50,176	50,176	50,176	50,176	50,176	50,176	50,176
Other Finan	icing		0	0	0	0	0	0	0	0	0
Other Finan	icing		0	0	0	0	0	0	0	0	0
Other Finan	icing		0	0	0	0	0	0	0	0	0
NET CASH	FLOW	\$8	3,617	\$89,369	\$95,051	\$100,655	\$106,173	\$132,201	\$154,791	\$172,608	\$187,043
DEBT COV	ERAGE RATIO		1.16	1.17	1.18	1.20	1.21	1.26	1.30	1.34	1.36

#### HTC ALLOCATION ANALYSIS -Cypress Creek at Fayridge, Houston, HTC 9% #10178

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$1,653,880	\$1,653,880		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$2,740,042	\$2,740,042	\$2,740,042	\$2,740,042
Construction Hard Costs	\$8,464,835	\$8,374,550	\$8,464,835	\$8,374,550
Contractor Fees	\$1,568,684	\$1,556,043	\$1,568,683	\$1,556,043
Contingencies	\$560,244	\$560,244	\$560,244	\$560,244
Eligible Indirect Fees	\$1,458,350	\$1,458,350	\$1,458,350	\$1,458,350
Eligible Financing Fees	\$650,500	\$650,500	\$650,500	\$650,500
All Ineligible Costs	\$794,260	\$765,828		
Developer Fees			\$2,316,398	\$2,300,959
Developer Fees	\$2,316,399	\$2,302,856		
Development Reserves	\$640,454	\$556,340		
TOTAL DEVELOPMENT COSTS	\$20,847,648	\$20,618,632	\$17,759,052	\$17,640,689

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$17,759,052	\$17,640,689
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$23,086,767	\$22,932,896
Applicable Fraction	97%	97%
TOTAL QUALIFIED BASIS	\$22,446,277	\$22,296,674
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$2,020,165	\$2,006,701

Syndication Proceeds 0.6799 \$13,735,748 \$13,644,200

Total Tax Credits (Eligible Basis Method) \$2,020,165 \$2,006,701

Syndication Proceeds \$13,735,748 \$13,644,200

Requested Tax Credits \$2,000,000

Syndication Proceeds \$13,598,640

Gap of Syndication Proceeds Needed \$14,627,648

Total Tax Credits (Gap Method) \$2,151,340

Recommended Tax Credits 2,000,000

Syndication Proceeds \$13,598,640



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Cypress Creek at Four Seasons Farm, TDHCA Number 10183

	<b>BASIC DEVELO</b>	DPMENT INFORMA	<u>ation</u>		
Site Address: 0.1 Miles East of In	tersection of FM 150	and Lehman Rd.	Development #	#: 10183	
City: Kyle	Region:	7	Population Served	d: General	
County: Hays	Zip Code:	78640	Allocation	n: Urban	
HTC Set Asides: □At-Risk □No	onprofit $\Box$ USDA	☐Rural Rescue	HTC Housing Activity	*: NC	
HOME Set Asides: ☐CHDO	Preservation	General			
*HTC Housing Activi	ty: Rehabilitation=RH, Adaptiv	e Reuse=ADR, New Constr	ruction=NC, Single Room Occupar	ncy=SRO	
	OWNER ANI	D DEVELOPMENT T	EAM		
Owner:	Cypress Creek Fou	r Seasons Farm, Ll	Р		
Owner Contact and Phone:	Stuart B. Shaw, (51	2) 220-8000			
Developer:	SSFP CCFS XVI LL	_C			
Housing General Contractor:	Bonner Carrington (	Construction, LLC			
Architect:	Kelly Grossman Arc	chitects LLC dba Ch	hiles Architect		
Market Analyst:	O'Conner & Associa	ates			
Syndicator:	Apollo Equity Partne	ers			
Supportive Services:	TBD				
Consultant and Contact:	State Street Housin	g Advisors, L.P., Je	eff Spicer		
	UNIT/BUILD	ING INFORMATIO	D <u>N</u>		
Unit Breakdown: <u>30%</u> <u>40%</u> <u>5</u>	60% 60%		estricted Units:	148	
	66 74	Market	Rate Units:	1	
<u>Eff</u> <u>1 BR</u> <u>2</u>	BR 3 BR 4 BR 5 B	R Owner/	/Employee Units:	2	
	64 56 8 0		evelopment Units:	151	
Type of Building:			evelopment Cost*:	\$0	
l <u> </u>	nore per building		er of Residential Building		
☐ Triplex ☐ Detached F			High Total Units: Low Total Units:	0	
☐ Fourplex ☐ Single Roo☐ Townhome ☐ Transitiona	m Occupancy	TIONIL	Low Total Offits.	O	
	เเ f Development Cost = \$0, an L	Inderwriting Report has not	been completed.		
		G INFORMATION			
	Applic	ant Depart			
Competitive Housing Tax Credit	<u>Reque</u> Amount: \$2,000,0		sis* <u>Amort</u> \$0	Term Rate	
HOME Activity Fund Amount:	Amount. \$2,000,	\$0	\$0	0 0.00%	
HOME CHDO Operating Grant A	mount:	\$0	\$0	3.0070	
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Cypress Creek at Four Seasons Farm, TDHCA Number 10183

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Wentworth, District 25, S Points: 14 US Representative: Doggett, District 25, NC

TX Representative: Rose, District 45, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Cypress Creek at Four Seasons Farm, TDHCA Number 10183

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASI	ED ON:
Competitive Housing Tax Credits: ✓ Score: 203 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended due to \$2 million cap violation.		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Cypress Creek at Veterans Memorial, TDHCA Number 10184

BASIC DEVELOPMENT INFORMATION						
Site Address:	Approx. 8500 Block	k of Veterans Memo	orial Dr.		Development #:	10184
City:	Houston	Region:	6	Po	pulation Served:	General
County:	Harris	Zip Code	: 77088		Allocation:	Urban
HTC Set Asides	s: □At-Risk □No	onprofit $\Box$ USDA	$\Box$ Rural F	Rescue HTC H	Housing Activity*:	NC
HOME Set Asia	les: CHDO	$\Box$ Preservation	□General			
	*HTC Housing Activit	ity: Rehabilitation=RH, Adap	tive Reuse=ADR	New Construction=NC,	Single Room Occupancy=SRO	
		OWNER A	ND DEVELO	PMENT TEAM		
Owner:		Cypress Creek VI	Л, LP			
Owner Contact	and Phone:	Stuart B. Shaw, (5	512) 220-800	00		
Developer:		SSFP CCVM XV,	LLC			
Housing Gene	ral Contractor:	Bonner Carringtor	n Construction	on, LLC		
Architect: Kelly Grossman Archite				C dba Chiles Arcl	hitect	
Market Analyst: O'Connor & Associates						
Syndicator: Apollo Equity Partners						
Supportive Services: TBD						
Consultant and	Consultant and Contact: State Street Housing Advisors, L.P., Jeff Spicer					
UNIT/BUILDING INFORMATION						
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>5</u>	<u>50%</u> <u>60%</u>		Total Restricted	I Units:	148
	8 0	66 74		Market Rate Un	nits:	4
		<u> 2 BR 3 BR 4 BR 5</u>		Owner/Employe		0
Time of Dividio		64 56 8	0	Total Developm		152 \$0
Type of Building:		Total Development Cost*:  Number of Residential Buildings:				
<ul><li>☐ Duplex</li><li>☐ Triplex</li></ul>	<ul><li>✓ 5 units or m</li><li>☐ Detached F</li></ul>	nore per building		HOME High Tot	<u>-</u>	8
☐ Fourplex		om Occupancy		HOME Low Total		0
☐ Townhome	☐ Transitiona					
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.						
		<u>FUNDI</u>	NG INFORM	<u>ATION</u>		
			licant	Department Analysis*	Amort Torm	Poto
Competitive Housing Tax Credit Amount: Request \$2,000,000				\$0	Amort Term	<u>Rate</u>
HOME Activity Fund Amount:			\$0	\$0	0 0	0.00%
HOME CHDO Operating Grant Amount:		Amount:	\$0	\$0		
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Cypress Creek at Veterans Memorial, TDHCA Number 10184

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Whitmire, District 15, S Points: 14 US Representative: Jackson Lee, District 18, NC

TX Representative: Turner, District 139, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

O, David B. Turkel, Director, Harris County

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 1

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Cypress Creek at Veterans Memorial, TDHCA Number 10184

COMPLIANCE EVAULATION SUMMARY:								
✓ No unresolved issues of material non-compliance or audit findings:								
Total # Developments in Portfolio: 10	Total # Developments in Portfolio: 10							
Total # Monitored: 8								
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:								
Competitive Housing Tax Credits: ✓ Score: 208 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0						
Recommendation: Not Recommended due to \$2 million cap violation.								
HOME Activity Funds:	Loan Amount:	\$0						
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0						
Recommendation:								
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Mariposa at Calder Drive, TDHCA Number 10186

BASIC DEVELOPMENT INFORMATION									
Site Address: N.	side of FM 517	approx. 1/5 mi W. o	of FM 646		Development #:	10186			
City: Lea	ague City	Region:	6	Po	pulation Served:	Elderly			
County: Ga	lveston	Zip Code	e: 77539		Allocation:	Urban			
HTC Set Asides:	□At-Risk □N	onprofit $\Box$ USDA	$\Box$ Rural	Rescue HTC I	Housing Activity*:	NC			
HOME Set Asides:	CHDO	Preservation	□Genera	l					
	*HTC Housing Activi	ity: Rehabilitation=RH, Ada	otive Reuse=ADR	, New Construction=NC,	Single Room Occupancy=SRC	)			
		OWNER A	ND DEVELO	PMENT TEAM					
Owner:		Mariposa Calder Drive, LP							
Owner Contact an	d Phone:	Stuart B. Shaw, (	512) 220-80	00					
Developer:		SSFP MCD XVIII	SSFP MCD XVIII, LLC						
Housing General (	Contractor:	Bonner Carringto	Bonner Carrington Construction, LLC						
Architect:		Kelly Grossman A	Kelly Grossman Architects LLC dba Chiles Architect						
Market Analyst:		O'Connor & Asso	ciates						
Syndicator:		Apollo Equity Par	pollo Equity Partners						
Supportive Service	es:	TBD							
Consultant and Contact: State Street Housing Advisors, L.P., Jeff Spicer									
UNIT/BUILDING INFORMATION									
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>5</u>	50% <u>60%</u>		Total Restricted	d Units:	172			
	9 0	77 86		Market Rate Ur	nits:	4			
		<u> 2 BR 3 BR 4 BR 5</u>		Owner/Employe		0			
Towns of Decilations	0 102	74 0 0	0	Total Developm		176 \$0			
Type of Building:		Total Development Cost*:  Number of Residential Buildings:							
☐ Duplex☐ Triplex	<ul><li>✓ 5 units or n</li><li>☐ Detached F</li></ul>	nore per building		HOME High To	_	4			
☐ Fourplex		om Occupancy		HOME Low Tot		0			
☐ Townhome	☐ Transitiona	• •							
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.									
FUNDING INFORMATION									
			olicant	Department	A	Data			
Competitive Hou	sing Tax Credit		quest 0,000	Analysis* \$0	Amort Term	<u>Rate</u>			
HOME Activity Fund Amount:			\$0	\$0	0 0	0.00%			
HOME CHDO Operating Grant Amount:		Amount:	\$0	\$0					
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Mariposa at Calder Drive, TDHCA Number 10186

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Jackson, District 11, NC Points: 0 US Representative: Paul, District 14, S

TX Representative: Taylor, District 24, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 61

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

Total Score for All Input: 4

League City Texas, O, Tony Allender, AICP, Director of Land Management

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Mariposa at Calder Drive, TDHCA Number 10186

RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:						
\$0						
\$0						
\$0						
<b>~</b>						
á						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Pinnacle at North Chase, TDHCA Number 10198

BASIC DEVELOPMENT INFORMATION								
Site Address: E. side of N. E	Broadway, S. of Loop 323		Development a	#: 10198				
City: Tyler	Region:	4	Population Served	d: General				
County: Smith	Zip Code:	75702	Allocation	n: Urban				
HTC Set Asides: □At-Risk	$\Box$ Nonprofit $\Box$ USDA	☐Rural Rescue	HTC Housing Activity	*: NC				
HOME Set Asides: □CHE	OO Preservation	General						
*HTC Housin	g Activity: Rehabilitation=RH, Adaptiv	e Reuse=ADR, New Cons	truction=NC, Single Room Occupa	ncy=SRO				
	OWNER AN	D DEVELOPMENT	<u>[EAM</u>					
Owner:	Pinnacle at North C	Pinnacle at North Chase, LLC						
Owner Contact and Phone:	Lisa Stephens, (30	Lisa Stephens, (305) 854-7100						
Developer:	PHG Lone Star, LL	PHG Lone Star, LLC						
Housing General Contractor:	TBD	TBD						
Architect:	Paul Miller/Miller SI	Paul Miller/Miller Slayton Architects						
Market Analyst:	Apartment Market I	Data, L.L.C.						
Syndicator:	Wells Fargo Bank,	N.A.						
Supportive Services:	TBD							
Consultant and Contact:	Consultant and Contact: S2A Development Consulting, LLC, Sarah Anderson							
	<u>UNIT/BUILI</u>	DING INFORMATION	<u>DN</u>					
Unit Breakdown: 30% 40	<u>0% 50% 60%</u>	Total F	Restricted Units:	120				
6	0 54 59		t Rate Units:	0				
	BR 2 BR 3 BR 4 BR 5 B		/Employee Units:	1				
	32 64 20 4 0		Development Units:	120 \$14,752,511				
Type of Building:			Total Development Cost*: \$14,752,511  Number of Residential Buildings: 6					
<ul><li>☐ Duplex</li><li>☐ Triplex</li><li>☐ Detached Residence</li></ul>			HOME High Total Units: 0					
	Room Occupancy		Low Total Units:	0				
	itional							
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.								
FUNDING INFORMATION								
	Applio		rtment	Torm Boto				
Competitive Housing Tax C	Requiredit Amount: \$1,473,		sis*	Term Rate				
HOME Activity Fund Amour	nt:	\$0	\$0 0	0 0.00%				
HOME CHDO Operating G		4 -	<b>.</b> .					
TIONE CITE Operating of	rant Amount:	\$0	\$0					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Pinnacle at North Chase, TDHCA Number 10198

#### PUBLIC COMMENT SUMMARY

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Deuell, District 2, NC Points: 0 US Representative: Gohmert, District 1, NC

TX Representative: Berman, District 6, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Joel Baker, County Judge

S, JoAnn Hampton, Commissioner, Precinct 4

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

North Chase Neighborhood Organization, Ed Thompson Letter Score: 24 S or O: S

The North Chase Neighborhood Organization feels Pinnacle at North Chase will be a catalyst towards fulfilling the need for affordable housing in Tyler. We strongly support TDHCA tax credit application #10198.

#### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 0

Waits Law Firm, S, VaLita F. Waits, Attorney at Law

Texas College, S, Dwight J. Fennell, President

Boys & Girls Club, S, Ron Vickery, Chief Professional Officer

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**

1. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Pinnacle at North Chase, TDHCA Number 10198

COMPLIANCE EVAULATION SUMMARY:							
✓ No unresolved issues of material non-compliance or audit findings:							
Total # Developments in Portfolio: 0							
Total # Monitored: 0							
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASEI	D ON:						
Competitive Housing Tax Credits: ✓ Score: 216 ☐ Meeting a Required Set-Aside Credit Amount*:	\$1,473,851						
Recommendation: Has a competitive score within the Hurricane Ike counties							
HOME Activity Funday	¢o						
HOME Activity Funds: Loan Amount:	\$0						
HOME CHDO Operating Expense Grant: Grant Amount:	\$0						
Recommendation:							

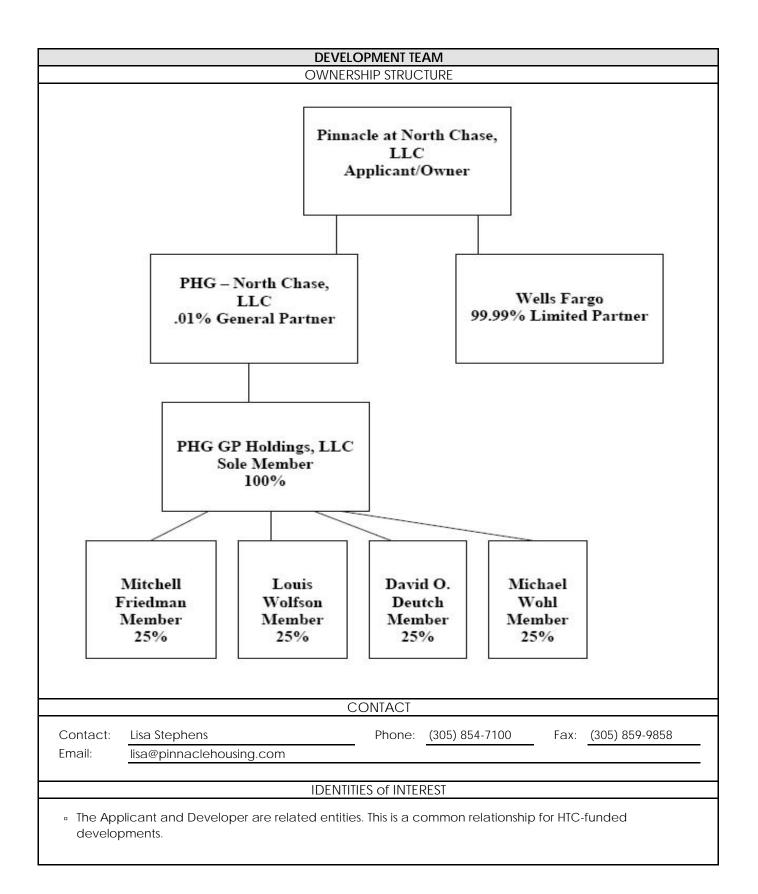
\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

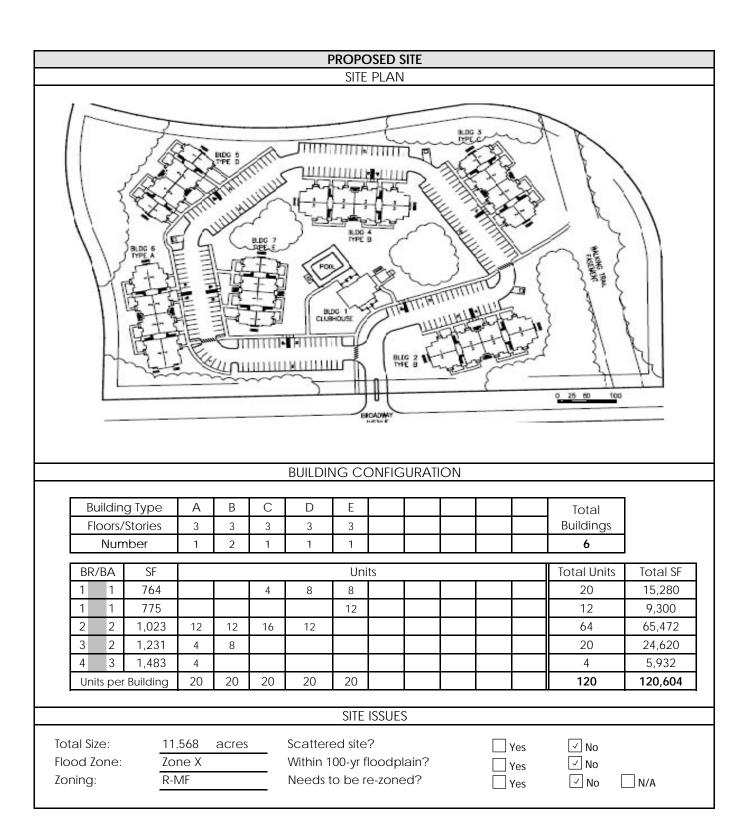


### Real Estate Analysis Division Underwriting Report

Building Homes	s. Strengthening Comi	munities. Un	derwriting	g Report				
REPORT DATE: 06/	REPORT DATE: 06/21/10 PROGRAM: HTC 9%					BER: <b>10</b> 1	198	
		DEV	/ELOPME	NT				
		Pinnacle	at Nort	h Chase				
Location: East of Nor	th Broadway, S	outh of Loop	323			Re(	gion: 4	_
City: Tyler	Cou	ınty: Smith		Zip:	75702	☑ QCT	DDA	
Key Attributes: Gen	eral, New Cons	truction, Urba	an					-
		AL	LOCATIC	N				
		RE	EQUEST		RECOMMENDATION			
TDHCA Program		Amount	Interest	Amort/Term	Amount	Interest	Amort/Term	1
Housing Tax Credit (Annua	al) \$	1,473,851			\$1,473,851			
		C	ONDITION	.10				
1 Should the terms an evaluated and an a	•	ne credit allo	•	nount may be	_	ction should	d be re-	
		TDHCA SI	et-Asides	for LURA			1	
Inco	ome Limit	Rent Limit			Number of Units			
	% of AMI	30% of Al		11	6			
	% of AMI	50% of AMI			54			
609	% of AMI	60	% of AM	ļ	59		]	
STRENGTHS/MITIGATING FACTORS					WEAKNESSES			_
<ul> <li>Affordable projects average 94% occupancy and all but one of these projects is 95% occupied or higher.</li> <li>Site's location at the undeveloped, north end of Broadway may limit traffic to the development.</li> </ul>								
<ul> <li>Gross capture rate is</li> </ul>	s 3.2%.							
<ul> <li>Unit capture rate for</li> </ul>	each unit type	e is 12% or les	S.					
<ul> <li>Visibility is good due</li> </ul>	to frontage or	ı Broadway.						
PREVIOUS UNDERWRITING REPORTS								
No previous reports.								

10198 Pinnacle at North Chase.xlsx printed: 6/21/2010





		T	DHCA SITE I	NSPECTIO	N					
nspector: Man	ufactured Ho	using Staff					Date:	4/9	/2010	
verall Assessme	_									
Excellent		eptable	Question	nable		Poor		<u></u> □ ι	Jnaccep <sup>-</sup>	table
urrounding Uses North: Loop	: 323 & undev	aloned land		East:	undevel	oned la	and			
1401til. <u>200</u> p	7 323 & dilacv	сюрса іапа			North Bro	•		unde	evelop	ed
South: unde	eveloped land	l			land	,				
				•						
		HIGHLIGH	ITS of ENVIR	ONMENTA	L REPOR	RTS				
rovider: Phas	e Engineering	, Inc.					Date:	3/2	4/2010	)
ecognized Envir	onmental Co	nditions (REC	Cs) and Other	r Concerns:	:					
This assessme						l condi	tions in	conr	nection	n with
the property."			o .							
			MARKET A	NALYSIS						
rovider: Apar	tment Market	Data					Date:	3/5	/2010	
	ell Jack						Phone:		0) 530-	0040
Num	ber of Revisio	ns: no	one	Date of L	.ast Appli	cant R	evision:			Α
rimary Market A	rea (PMA):	123 sc	q. miles	6 mile ed	quivalent	radius				
The Primary M to Lake Palest		defined by 22	2 census trac		assing th	e City o	of Tyler a	and e	extendi	ng we
•		ELIGI	BLE HOUSEHO	ts encomp	COME	e City o	of Tyler a	and e	extendi	ng we
to Lake Palest	ne.	ELIGI Sr	BLE HOUSEHO	ots encomp OLDS BY INC	COME	e City (				ng we
to Lake Palest	ne. % of AMI	ELIGI Sr 40%	BLE HOUSEHO mith County I of AMI	DLDS BY INC	COME nits % of AMI		(	50% c	of AMI	
to Lake Palest	ne.	ELIGI Sr	BLE HOUSEHO	ots encomp OLDS BY INC	COME nits % of AMI	e City o		50% c		ах
to Lake Palest  HH 30° size min	% of AMI	ELIGI Sr 40% min	BLE HOUSEHO mith County I of AMI max	DLDS BY INC Income Lim 50	COME nits % of AMI m 0 \$19	ıax	min	50% c	of AMI ma	эх 220
to Lake Palest  HH 30° size min 1 \$10,663	% of AMI max \$11,600	ELIGI Sr 40% min	BLE HOUSEHO mith County I of AMI max	DLDS BY INCome Lim 50 min \$17,760	COME nits % of AMI m 0 \$19	iax ,350	min \$21,2	60% c	of AMI ma \$23, \$26,	220 520 880
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4	% of AMI max \$11,600 \$13,300	ELIGI Sr 40% min	BLE HOUSEHO mith County I of AMI max	DLDS BY INCome Lim 50 min \$17,760 \$17,760 \$21,326	COME  nits  % of AMI  m  0 \$19  0 \$22  6 \$24  7 \$27	,350 ,100 ,900	min \$21,2 \$21,2 \$25,6 \$29,5	91 91 11	\$23, \$26, \$29,	220 520 880 180
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5	% of AMI  max \$11,600 \$13,300 \$14,950	ELIGI Sr 40% min	BLE HOUSEHOMITH County I  of AMI  max	DLDS BY INC Income Lim 50 min \$17,760 \$21,326	COME  nits  % of AMI  m  0 \$19  0 \$22  6 \$24  7 \$27	ax ,350 ,100	min \$21,2 \$21,2 \$25,6 \$29,5 \$29,5	50% c 91 91 11 54	s23, \$26, \$29, \$33,	220 520 880 180 820
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4	% of AMI max \$11,600 \$13,300 \$14,950	ELIGI Sr 40% min	BLE HOUSEHOMITH County I	DLDS BY INCome Lim 50 min \$17,760 \$17,760 \$21,326	COME  nits  % of AMI  m  0 \$19  0 \$22  6 \$24  7 \$27	,350 ,100 ,900	min \$21,2 \$21,2 \$25,6 \$29,5	50% c 91 91 11 54	\$23, \$26, \$29,	220 520 880 180 820
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5	% of AMI  max  \$11,600  \$13,300  \$14,950	ELIGI Sr 40% min	BLE HOUSEHOMITH County I  of AMI  max	DLDS BY INC Income Lim 50 min \$17,760 \$21,326 \$24,617 \$24,617	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$27	,350 ,100 ,900 ,650 ,850	min \$21,2 \$21,2 \$25,6 \$29,5 \$29,5 \$32,9	50% c 91 91 11 54	s23, \$26, \$29, \$33,	220 520 880 180 820
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5	% of AMI  max  \$11,600  \$13,300  \$14,950	ELIGI Sr 40% min RDABLE HOU	BLE HOUSEHOMITH County I	DLDS BY INC Income Lim 50 min \$17,760 \$21,326 \$24,617 \$24,617	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$27	,350 ,100 ,900 ,650 ,850	*21,2 \$21,2 \$25,6 \$29,5 \$29,5 \$32,9	91 91 11 54 54 49	\$23, \$26, \$29, \$33, \$35, \$38,	220 520 880 180 820 460
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5 6	% of AMI  max \$11,600 \$13,300 \$14,950 AFFOR	ELIGI Sr 40% min RDABLE HOU:	BLE HOUSEHOMITH County I	DLDS BY INC Income Lim	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$27 7 \$29	,350 ,100 ,900 ,650 ,850 	min \$21,2 \$21,2 \$25,6 \$29,5 \$29,5 \$32,9 REA	50% c 91 91 11 54 54 49	\$23, \$26, \$29, \$33, \$35, \$38,	220 520 880 180 820 460
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5 6	% of AMI  max  \$11,600  \$13,300  \$14,950	ELIGI Sr 40% min RDABLE HOU	BLE HOUSEHOMITH County I	DLDS BY INC Income Lim	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$27 7 \$29	,350 ,100 ,900 ,650 ,850 	min \$21,2 \$21,2 \$25,6 \$29,5 \$32,9 REA Targ Popul	60% c 91 91 11 54 54 49	\$23, \$26, \$29, \$33, \$35, \$38,	220 520 880 180 820 460
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5 6	% of AMI  max \$11,600 \$13,300 \$14,950 AFFOR	ELIGI Sr 40% min RDABLE HOU	BLE HOUSEHOMITH County I  of AMI  max     SING INVENTOR	DLDS BY INC Income Lim	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$29 1 MARY MA	ax ,350 ,100 ,900 ,650 ,850  RKET AF Type	min \$21,2 \$21,2 \$25,6 \$29,5 \$32,9 REA	60% c 91 91 11 54 54 49	\$23, \$26, \$29, \$33, \$35, \$38,	220 520 880 180 820 460 Total Units
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5 6 File #	% of AMI  max \$11,600 \$13,300 \$14,950 AFFOI	ELIGI Sr 40% min RDABLE HOU	BLE HOUSEHOMITH County I	DLDS BY INC Income Lim	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$29 1 MARY MA	,350 ,100 ,900 ,650 ,850  RKET AF Type ble Dev reuse	min \$21,2 \$21,2 \$25,6 \$29,5 \$29,5 \$32,9 REA Tare Popul Velopme	91 91 91 11 54 54 49 get ation	\$23, \$26, \$29, \$33, \$35, \$38, Comp Units	220 520 880 180 820 460 Total Units
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5 6 Fille # 07086 Moor	of AMI max \$11,600 \$13,300 \$14,950 AFFOI	ELIGI Sr 40% min RDABLE HOUS Develo	BLE HOUSEHOMITH County I  of AMI  max     SING INVENTOR	DLDS BY INC Income Lim	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$29 1 MARY MA	,350 ,100 ,900 ,650 ,850  RKET AF Type ble Dev reuse 2006 rehal	min \$21,2 \$21,2 \$25,6 \$29,5 \$32,9 REA Tan Popul Velopme e fan	91 91 11 54 54 49 get ation ents	\$23, \$26, \$29, \$33, \$35, \$38, Comp Units	220 520 880 180 820 460 Total Units
HH 300 min 1 \$10,663 2 \$10,663 3 \$12,789 4 5 6 File # 07086 Moor 10274 Gran 10026 Silver	% of AMI  max \$11,600 \$13,300 \$14,950 AFFOI	ELIGI Sr 40% min RDABLE HOU: Development Construction	BLE HOUSEHOMITH County I  of AMI  max     SING INVENTOR	DLDS BY INC Income Lim	COME nits % of AMI m 0 \$19 0 \$22 6 \$24 7 \$29 1 MARY MA	,350 ,100 ,900 ,650 ,850  RKET AF Type ble Dev reuse	min \$21,2 \$21,2 \$25,6 \$29,5 \$32,9 REA Tare Popul Velopme e fan	91 91 91 11 54 54 49 get ation ents hilly	\$23, \$26, \$29, \$33, \$35, \$38, Comp Units	220 520 880 180 820 460 Total Units

Proposed, Under Construction, and Unstabilized Comparable Supply:

Moore Grocery Lofts (#07086) is the only unstabilized development in the PMA targeting family households.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	36,383	15,299
Potential Demand from the Primary Market Area	6,509	6,403
Potential Demand from Other Sources	0	0
GROSS DEMAND	6,509	6,403
Subject Affordable Units	120	119
Unstabilized Comparable Units	88	88
RELEVANT SUPPLY	208	207
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	3.2%	3.2%

#### Demand Analysis:

The Market Analyst identified Gross Demand for 6,509 family units in the PMA based on all income-eligible households. This results in a Gross Capture Rate of 3.2% for the total Relevant Supply of 208 units (120 at the subject and 88 at Moore grocery Lofts).

The underwriting analysis limits the demand to households of six or less, and excludes the employee-occupied unit at the subject; this results in Gross Demand for 6,403 units, and a Gross Capture Rate of 3.2% for the total Relevant Supply of 207 units.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development.

	UNDERWE	riting ana	LYSIS of P	MA DEMA	AND	by UNIT 1	TYPE		
		Market A	Analyst				Unde	rwriter	
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%	487	3	7	2%		208	3	0	1%
1 BR/50%	675	17	0	3%		352	17	0	5%
1 BR/60%	159	12	15	17%		290	12	0	4%
2 BR/30%	201	3	2	2%	1	166	3	0	2%
2 BR/50%	307	35	0	11%	1	304	35	0	12%
2 BR/60%	367	26	50	21%		322	25	0	8%
3 BR/50%	146	2	0	1%		124	2	0	2%
3 BR/60%	194	18	12	15%		180	18	0	10%
4 BR/60%	115	4	0	3%		93	4	0	4%

#### Primary Market Occupancy Rates:

The Market Analyst reports overall occupancy in the PMA at 91.8% for a total of 8,948 units.

### Absorption Projections:

"There has been one affordable project completed in recent years from which to obtain new absorption data. Moore Grocery Lofts, consisting of 88 LIHTC family units, opened in 2009 and is already 95.5% occupied." (p. 54)

### Market Impact:

"The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. Newer affordable family units have been easily absorbed. Today, Affordable projects average 94% occupancy and all but one of these projects is 95% occupied or higher." (p. 58)

#### Comments:

The market study provides sufficient inf	ormation on w	hich to base a funding re	ecommendatio	n.
OPE	RATING PROF	ORMA ANALYSIS		
Income: Number of Revisions:	None D	ate of Last Applicant Rev	vision:	N/A
The Applicant's projected rents collect allowances as of July 1, 2009, maintain limits. Of note, for consistency with the to utilize the 2009 program, in accorda approximately 2% from 2009 to 2010. If increase to approximately 1.23 and 1.2 Tenants will be required to pay electric The Applicant's secondary income and TDHCA underwriting guidelines and eff	ed by the Tyle analyses pub nce with §1.32 the Underwrite 26, respectively utility costs or d vacancy and	r Housing Authority, from lished earlier this year, the 2(d)(1)(iii) of the 2010 REA er and Applicant utilized 2 y, and the recommendat nly. d collection loss assumpti	the 2009 progra e Underwriter ha rules. Rent limit 2010 rents, DCR tion would not b ions are in line v	am gross rent as continued s increased would be affected.
Expense: Number of Revisions:	None D	ate of Last Applicant Rev	vision:	N/A
The Applicant's total annual operating Underwriter's estimate of \$3,781, derive the Applicant's estimate of property ta Underwriter's estimate of \$23K/unit is backles of note, the Applicant's TDHCA co	ed from the TD x is 13% higher ased on a 10%	HCA database, and third than the Underwriter's es cap rate and substantia	I-party data sou stimate; howeve Ited by the Und	rces. Of note, er, the
Conclusion:  The Applicant's effective gross income the Underwriter's estimates; therefore, development's debt capacity. The procoverage ratio (DCR) of 1.20, which is a second conclusion.	the Applicant' posed permai	s year one pro forma will nent financing structure re	be used to dete esults in an initia	ermine the
Feasibility:  The underwriting 30-year proforma utilifactor for expenses in accordance wit year effective gross income, expense a ratio that remains above 1.15 and con characterized as feasible for the long-tile.	h current TDHC and net opera tinued positive	CA guidelines. As noted a ting income were utilized	above, the Appl d resulting in a d	licant's base lebt coverage

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ACQU	IISITION INFORMA	TION		
,	Assessed value			
Land Only:       100 acres       \$330,3         1 acre:       \$3,30         Total Prorata:       11.568 acres       \$38,1	00 Va	x Year: aluation by: x Rate:	2010 Smith C. 2.0048	AD
EVIDENC	E of PROPERTY CO	ONTROL		
Type: Purchase & Sale Agreement			Acreage:	11.568
Contract Expiration: 8/31/2010	Valid Through	Board Date?	✓ Yes	☐ No
Acquisition Cost: \$450,000	Other:			
Seller: North Chase Development LLC	Related to Dev	velopment Team?	Yes	✓ No
CONSTRUCTIO	N COST ESTIMATE	EVALUATION		
COST SCHEDULE Number of Revisions:	None Date	of Last Applicant I	Revision:	N/A
Acquisition Value: The site cost of \$38,900 per acre or \$3,750 p arm's-length transaction.	er unit is assumed t	o be reasonable si	nce the acquis	iition is an
The Applicant claimed off-site costs of \$811, provided sufficient third party certification to Sitework Cost:  The Applicant's claimed sitework costs of \$7 Therefore, further third party substantiation is	hrough an enginee 7,329 per unit are wi	r to justify these co	osts.	
Direct Construction Cost:  The Applicant's direct construction cost esti Swift Residential Cost Handbook-derived est Reserves:  The Syndicator is requiring the project to ca \$244,207, reserve for replacements of \$30,00	itimate. apitalize the followin	g reserve account	s: rent-up reser	ve of
used these reserve requirements in lieu the t			170. The origin	Willer Has
Contingency & Fees: The Applicant's contractor's and developer expenses, and profit are all within the maxin	_		eral and admin	istrative
30% Increase to Eligible Basis  The development qualifies for a 30% increase less than 40% HTC units per households in the 30% of AMFI in excess of those 30% units cortains.	e tract and it propo	ses to provide an		
Conclusion:  The Applicant's total development cost is w cost schedule will be used to determine the eligible basis. An eligible basis of \$12,597,01 compared to the Applicant's request and the permanent funds to determine the recommendation.	e development's ne 17 supports annual t he tax credits calcu	ed for permanent ax credits of \$1,47	funds and to c 3,851. This figur	alculate e will be

		PROPOSED FI		JINOCIO	IKE			
SOURCES &	<i>USES</i> Number of R	evisions: Nor	ne	Date of La	st Applic	ant Revisio	on:	N/A
Source:	Adam Rubin			Туре:	Interim	Financing	9	
Principal:	\$300,000	Interest Rate:	TBD	_ [	Fixed	Term:	12	months
	:: Dlicant will receive a of tax credits.	bridge loan in the a	mount of	\$300K, with	n terms TI	BD; funds a	are cont	ngent upon
Source:	City of Tyler			Type:	In Kind	I Contribut	ion	
				_	٦	At	NI/A	ma a matha a
Principal: Comments		Interest Rate:	N/A	L	_ Fixed	Amort:	N/A	months
Comments	of Tyler has agreed			n in the an  Type:	nount of		or off site	9
Comments The City construc	or Tyler has agreed ction.				nount of	\$811,382 f	or off site	9
Comments The City construct Source:	wof Tyler has agreed ction.  Wells Fargo  \$7,070,053  t: \$2,836,875	to provide an in-kin	d donation	Type:	nount of	\$811,382 f	or off site	ing
Comments The City construct Source: Interim: Permanent Comments The inte	wof Tyler has agreed ction.  Wells Fargo  \$7,070,053  t: \$2,836,875	Interest Rate: Interest Rate: Interest Rate:	6.00% 7.50% on LIBOR -	Type:	Interim Fixed Fixed With a 69	\$811,382 for the Permane Term: Amort: % floor. The	ent Finance 24 360 e permai	months months ment interest
Comments The City construct Source: Interim: Permanent Comments The interiate is b	wells Fargo  \$7,070,053  \$2,836,875  rim interest index wil	Interest Rate: Interest Rate: Interest Rate:	6.00% 7.50% on LIBOR -	Type:	Interim Fixed Fixed With a 69	\$811,382 for the Permane Term: Amort: % floor. The r of 7.5%. T	ent Finance 24 360 e permai	months months ment interest
Comments The City construct Source: Interim: Permanent Comments The inte rate is b years.	wells Fargo  \$7,070,053  \$2,836,875  s:  rim interest index will assed on the 10 Year	Interest Rate: Interest Rate: Interest Rate:	6.00% 7.50% on LIBOR - us 400 basi	Type:	Interim Fixed Fixed with a 69 th a floo	\$811,382 for the Permane Term: Amort: % floor. The r of 7.5%. T	or off site ent Finance 24 360 e permai he term	months months

### CONCLUSIONS Recommended Financing Structure: The Applicant's total development cost estimate less the permanent loan of \$2,836,875 and \$811,382 inkind City contribution indicates the need for \$11,104,254 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,480,715 annually would be required to fill this gap in financing. The three possible tax credit allocations are: Allocation determined by eligible basis: \$1,473,851 Allocation determined by gap in financing: \$1,480,715 Allocation requested by the Applicant: \$1,473,851 The allocation amount determined by the Applicant's request is recommended. A tax credit allocation of \$1,473,851 per year for 10 years results in total equity proceeds of \$11,052,777 at a syndication rate of \$0.75 per tax credit dollar. The Underwriter's recommended financing structure indicates the need for \$51,477 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within two years of stabilized operation.

Underwriter:			June 21, 2010
	Diamond Unique Thompson		
Manager of Real Estate Analysis:		Date:	June 21, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	June 21, 2010
	Brent Stewart		

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## **UNIT MIX/RENT SCHEDULE**

Pinnacle at North Chase, Tyler, HTC 9% #10198

LOCATION	DATA	UNIT D	DISTRIBU	JTION
CITY:	Tyler	# Beds	# Units	% Total
COUNTY:	Smith	Eff		
SUB-MARKET:		1	32	26.7%
PROGRAM REGION:	4	2	64	53.3%
RURAL RENT USED:	No	3	20	16.7%
IREM REGION:	NA	4	4	3.3%
		TOTAL	120	100.0%

	Other Unit Desgination								
PR	ROGRAMS								
Rent Limit	Eff	1	2	3	4	Total Units			
	ſ	$ \setminus                                   $	$\Pi$						
		$V_{\Lambda}$	/ .						
	L								

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	130%							
APPLICABLE FRACTION:	100%							
APP % - ACQUISITION:	N/A							
APP % - CONSTRUCTION:	9.00%							

						UNI	T MIX / N	MONTHL	Y REN	IT SCHE	DULE						
	UNIT D	ESCRIP	ΓΙΟΝ		PROGI	RAM REN	T LIMITS	Al	PPLICA	NT RENT	rs	TDHCA RENTS				MARKET RENTS	
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	3	1	1	764	\$311	\$101	\$210	\$0	\$0.27	\$210	\$630	\$630	\$210	\$0.27	\$0	\$780	\$570
TC 50%	17	1	1	764	\$518	\$101	\$417	\$0	\$0.55	\$417	\$7,089	\$7,089	\$417	\$0.55	\$0	\$780	\$363
TC 60%	12	1	1	775	\$621	\$101	\$520	\$0	\$0.67	\$520	\$6,240	\$6,240	\$520	\$0.67	\$0	\$785	\$265
TC 30%	3	2	2	1,023	\$373	\$135	\$238	\$0	\$0.23	\$238	\$714	\$714	\$238	\$0.23	\$0	\$910	\$672
TC 50%	35	2	2	1,023	\$622	\$135	\$487	\$0	\$0.48	\$487	\$17,045	\$17,045	\$487	\$0.48	\$0	\$910	\$423
TC 60%	25	2	2	1,023	\$747	\$135	\$612	\$0	\$0.60	\$612	\$15,300	\$15,300	\$612	\$0.60	\$0	\$910	\$298
EO	1	2	2	1,023		\$135			\$0.00	\$0	\$0	\$0	\$910	\$0.89	NA	\$910	\$0
TC 50%	2	3	2	1,231	\$718	\$170	\$548	\$0	\$0.45	\$548	\$1,096	\$1,096	\$548	\$0.45	\$0	\$1,005	\$457
TC 60%	18	3	2	1,231	\$862	\$170	\$692	\$0	\$0.56	\$692	\$12,456	\$12,456	\$692	\$0.56	\$0	\$1,005	\$313
TC 60%	4	4	3	1,483	\$961	\$203	\$758	\$0	\$0.51	\$758	\$3,032	\$3,032	\$758	\$0.51	\$0	\$1,345	\$587
TOTAL:	120			120,604							\$63,602	\$63,602					
AVG:				1,005				\$0	\$0.53	\$530			\$530	\$0.53	\$0	\$906	(\$376)
ANNUAL:											\$763,224	\$763,224					

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Pinnacle at North Chase, Tyler, HTC 9% #10198

INCOME Total	Net Rentable Sq Ft:			TDHCA	APPLICANT	90		
POTENTIAL GROSS RENT	Not itomasio oq i ti	•		\$763,224	\$763,224			
Secondary Income	F	Per Unit Per Month:	\$20.00	28,800	28,800	\$20.00	Per Unit Per Month	ı
Other Support Income:						\$0.00	Per Unit Per Month	ı
POTENTIAL GROSS INCOM	ΙE			\$792,024	\$792,024			
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(59,402)	(59,400)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental		sions		0				
EFFECTIVE GROSS INCOM				\$732,622	\$732,624			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.60%	\$342	0.34	\$41,027	\$35,800	\$0.30	\$298	4.89%
Management	5.00%	\$305	0.30	36,631	36,631	0.30	305	5.00%
Payroll & Payroll Tax	15.13%	\$924	0.92	110,875	104,125	0.86	868	14.21%
Repairs & Maintenance	9.94%	\$607	0.60	72,850	72,950	0.60	608	9.96%
Utilities	3.62%	\$221	0.22	26,546	25,300	0.21	211	3.45%
Water, Sewer, & Trash	6.64%	\$406	0.40	48,676	45,600	0.38	380	6.22%
Property Insurance	3.69%	\$225	0.22	27,033	29,280	0.24	244	4.00%
Property Tax 2.004	89 7.55%	\$461	0.46	55,335	62,500	0.52	521	8.53%
Reserve for Replacements	4.09%	\$250	0.25	30,000	30,000	0.25	250	4.09%
TDHCA Compliance Fees	0.65%	\$40	0.04	4,760	4,800	0.04	40	0.66%
Other:	0.00%	\$0	0.00	0	0	0.00	0	0.00%
TOTAL EXPENSES	61.93%	\$3,781	\$3.76	\$453,733	\$446,986	\$3.71	\$3,725	61.01%
NET OPERATING INC	38.07%	\$2,324	\$2.31	\$278,889	\$285,638	\$2.37	\$2,380	38.99%
DEBT SERVICE								
Wells Fargo				\$238,030	\$238,030			
City of Tyler - In Kind Contribution	n			\$0				
Additional Financing				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				238,030	238,030			
NET CASH FLOW				\$40,859	\$47,608			
AGGREGATE DEBT COVERAG				1.17	1.20			
RECOMMENDED DEBT COVE	RAGE RATIO			l	1.20			
CONSTRUCTION COST								
<u>Description</u> <u>Factors</u>	<del>_</del>	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	3.14%	\$3,750	\$3.73	\$450,000	\$450,000	\$3.73	\$3,750	3.05%
Off-Sites	5.65%	\$6,762	\$6.73	811,382	811,382	6.73	6,762	5.50%
Sitework	6.13%	\$7,329	\$7.29	879,497	879,497	7.29	7,329	5.96%
Direct Construction	46.32%	\$55,410	\$55.13	6,649,161	7,009,170	58.12	58,410	47.51%
Contingency 7.00		\$4,392	\$4.37	527,006	551,733	4.57	4,598	3.74%
Contractor's Fees 13.69				4 400 0=0	4 400 070			
		\$9,189	\$9.14	1,102,678	1,102,678	9.14	9,189	7.47%
Indirect Construction	6.21%	\$7,424	\$7.39	890,933	890,933	7.39	7,424	6.04%
Indirect Construction Ineligible Costs	6.21% 2.76%	\$7,424 \$3,303	\$7.39 \$3.29	890,933 396,412	890,933 396,412	7.39 3.29	7,424 3,303	6.04% 2.69%
Indirect Construction Ineligible Costs Developer's Fees 15.00	6.21% 2.76% % 11.08%	\$7,424 \$3,303 \$13,259	\$7.39 \$3.29 \$13.19	890,933 396,412 1,591,092	890,933 396,412 1,605,000	7.39 3.29 13.31	7,424 3,303 13,375	6.04% 2.69% 10.88%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing	6.21% 2.76%	\$7,424 \$3,303	\$7.39 \$3.29	890,933 396,412 1,591,092 558,006	890,933 396,412 1,605,000 558,006	7.39 3.29	7,424 3,303	6.04% 2.69%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves	6.21% 2.76% % 11.08% 3.89% 3.47%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13	890,933 396,412 1,591,092 558,006 497,700	890,933 396,412 1,605,000 558,006 497,700	7.39 3.29 13.31 4.63 4.13	7,424 3,303 13,375 4,650 4,148	6.04% 2.69% 10.88% 3.78% 3.37%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST	6.21% 2.76% % 11.08% 3.89% 3.47% 100.00%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148 \$119,615.56	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13 \$119.02	890,933 396,412 1,591,092 558,006 497,700 \$14,353,868	890,933 396,412 1,605,000 558,006 497,700 \$14,752,511	7.39 3.29 13.31 4.63 4.13 \$122.32	7,424 3,303 13,375 4,650 4,148 \$122,938	6.04% 2.69% 10.88% 3.78% 3.37% 100.00%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST Construction Cost Recap	6.21% 2.76% % 11.08% 3.89% 3.47%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13	890,933 396,412 1,591,092 558,006 497,700	890,933 396,412 1,605,000 558,006 497,700	7.39 3.29 13.31 4.63 4.13	7,424 3,303 13,375 4,650 4,148	6.04% 2.69% 10.88% 3.78% 3.37%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST	6.21% 2.76% % 11.08% 3.89% 3.47% 100.00%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148 \$119,615.56	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13 \$119.02	890,933 396,412 1,591,092 558,006 497,700 \$14,353,868 \$9,158,343	890,933 396,412 1,605,000 558,006 497,700 \$14,752,511 \$9,543,078	7.39 3.29 13.31 4.63 4.13 \$122.32 \$79.13 RECOMMENDED	7,424 3,303 13,375 4,650 4,148 \$122,938 \$79,526	6.04% 2.69% 10.88% 3.78% 3.37% 100.00%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST Construction Cost Recap	6.21% 2.76% % 11.08% 3.89% 3.47% 100.00%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148 \$119,615.56	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13 \$119.02	890,933 396,412 1,591,092 558,006 497,700 \$14,353,868 \$9,158,343	890,933 396,412 1,605,000 558,006 497,700 \$14,752,511 \$9,543,078	7.39 3.29 13.31 4.63 4.13 \$122.32 \$79.13  RECOMMENDED \$2,836,875	7,424 3,303 13,375 4,650 4,148 \$122,938 \$79,526	6.04% 2.69% 10.88% 3.78% 3.37% 100.00% 64.69%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS	6.21% 2.76% % 11.08% 3.89% 3.47% 100.00% 63.80%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148 \$119,615.56 \$76,320	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13 \$119.02 \$75.94	890,933 396,412 1,591,092 558,006 497,700 \$14,353,868 \$9,158,343 \$2,836,875 811,382	890,933 396,412 1,605,000 558,006 497,700 \$14,752,511 \$9,543,078 \$2,836,875 811,382	7.39 3.29 13.31 4.63 4.13 \$122.32 \$79.13  RECOMMENDED \$2,836,875 811,382	7,424 3,303 13,375 4,650 4,148 \$122,938 \$79,526  Developer F \$1,60	6.04% 2.69% 10.88% 3.78% 3.37% 100.00% 64.69%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Wells Fargo	6.21% 2.76% % 11.08% 3.89% 3.47% 100.00% 63.80%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148 \$119,615.56 \$76,320	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13 \$119.02 \$75.94	890,933 396,412 1,591,092 558,006 497,700 \$14,353,868 \$9,158,343	890,933 396,412 1,605,000 558,006 497,700 \$14,752,511 \$9,543,078	7.39 3.29 13.31 4.63 4.13 \$122.32 \$79.13  RECOMMENDED \$2,836,875	7,424 3,303 13,375 4,650 4,148 \$122,938 \$79,526  Developer F \$1,60	6.04% 2.69% 10.88% 3.78% 3.37% 100.00% 64.69%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Wells Fargo City of Tyler - In Kind Contribution	6.21% 2.76% % 11.08% 3.89% 3.47% 100.00% 63.80%  19.76% n 5.65%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148 \$119,615.56 \$76,320 \$23,641 \$6,762	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13 \$119.02 \$75.94 \$23.52 \$6.73	890,933 396,412 1,591,092 558,006 497,700 \$14,353,868 \$9,158,343 \$2,836,875 811,382	890,933 396,412 1,605,000 558,006 497,700 \$14,752,511 \$9,543,078 \$2,836,875 811,382	7.39 3.29 13.31 4.63 4.13 \$122.32 \$79.13  RECOMMENDED \$2,836,875 811,382	7,424 3,303 13,375 4,650 4,148 \$122,938 \$79,526  Developer F \$1,60 % of Dev. F	6.04% 2.69% 10.88% 3.78% 3.37% 100.00% 64.69%
Indirect Construction Ineligible Costs Developer's Fees 15.00 Interim Financing Reserves TOTAL COST Construction Cost Recap SOURCES OF FUNDS Wells Fargo City of Tyler - In Kind Contribution Wells Fargo	6.21% 2.76% 11.08% 3.89% 3.47% 100.00% 63.80%  19.76% 77.00% 0.36%	\$7,424 \$3,303 \$13,259 \$4,650 \$4,148 \$119,615.56 \$76,320 \$23,641 \$6,762 \$92,106	\$7.39 \$3.29 \$13.19 \$4.63 \$4.13 \$119.02 \$75.94 \$23.52 \$6.73 \$91.65	890,933 396,412 1,591,092 558,006 497,700 \$14,353,868 \$9,158,343 \$2,836,875 811,382 11,052,777	890,933 396,412 1,605,000 558,006 497,700 \$14,752,511 \$9,543,078 \$2,836,875 811,382 11,052,777	7.39 3.29 13.31 4.63 4.13 \$122.32 \$79.13  RECOMMENDED \$2,836,875 811,382 11,052,777	7,424 3,303 13,375 4,650 4,148 \$122,938 \$79,526  Developer F \$1,60 % of Dev. F	6.04% 2.69% 10.88% 3.78% 3.37% 100.00% 64.69%

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Pinnacle at North Chase, Tyler, HTC 9% #10198

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$53.80	\$6,488,326
Adjustments				
Exterior Wall Finish	2.80%		\$1.51	\$181,673
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.35%		1.80	217,359
Roofing			0.00	0
Subfloor			1.33	160,805
Floor Cover			6.46	779,102
Breezeways	\$23.05	8,280	1.58	190,826
Balconies	\$22.81	4,118	0.78	93,925
Plumbing Fixtures	\$845	276	1.93	233,220
Rough-ins	\$420	120	0.42	50,400
Built-In Appliances	\$1,850	120	1.84	222,000
Exterior Stairs	\$1,900	48	0.76	91,200
Enclosed Corridors	\$43.88		0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	223,117
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$75.35	2,734	1.71	205,999
Other: fire sprinkler	\$2.25	120,604	2.25	271,359
SUBTOTAL			78.02	9,409,313
Current Cost Multiplier	0.99		(0.78)	(94,093)
Local Multiplier	0.88		(9.36)	(1,129,118)
TOTAL DIRECT CONSTRUC	S	\$67.88	\$8,186,102	
Plans, specs, survy, bld prmi	3.90%		(\$2.65)	(\$319,258)
Interim Construction Interest	3.38%		(2.29)	(276,281)
Contractor's OH & Profit	11.50%		(7.81)	(941,402)
NET DIRECT CONSTRUCTI		\$55.13	\$6,649,161	

#### PROPOSED PAYMENT COMPUTATION

Wells Fargo	\$2,836,875	Amort	360
Int Rate	7.50%	DCR	1.17
City of Tyler - In Kind Contribution	\$811,382	Amort	
Int Rate		Subtotal DCR	1.17
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.17
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.17
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.17

## RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Wells Fargo	\$238,030
City of Tyler - In Kind Contribution	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$238,030

Wells Fargo	\$2,836,875	Amort	360
Int Rate	7.50%	DCR	1.20
City of Tyler - In Kind			

Contribution	\$811,382	\$811,382 Amort		
Int Rate	0.00%	Subtotal DCR	1.20	

			•
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.20

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.20	

### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$763,224	\$778,488	\$794,058	\$809,939	\$826,138	\$912,123	\$1,007,058	\$1,111,873	\$1,355,367
Secondary Incom	9	28,800	29,376	29,964	30,563	31,174	34,419	38,001	41,956	51,144
Other Support Inc	ome:	0	0	0	0	0	0	0	0	0
Other Support Inc	ome:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	792,024	807,864	824,022	840,502	857,312	946,542	1,045,059	1,153,829	1,406,512
Vacancy & Collec	tion Loss	(59,400)	(60,590)	(61,802)	(63,038)	(64,298)	(70,991)	(78,379)	(86,537)	(105,488)
Employee or Othe	r Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$732,624	\$747,275	\$762,220	\$777,465	\$793,014	\$875,551	\$966,679	\$1,067,292	\$1,301,023
EXPENSES at	3.00%									
General & Admini	strative	\$35,800	\$36,874	\$37,980	\$39,120	\$40,293	\$46,711	\$54,151	\$62,776	\$84,365
Management		36,631	37363.5282	38,111	38,873	39,650	43,777	48,334	53,364	65,051
Payroll & Payroll 1	Гах	104,125	107,249	110,466	113,780	117,194	135,860	157,498	182,584	245,377
Repairs & Mainter	nance	72,950	75,139	77,393	79,714	82,106	95,183	110,343	127,918	171,911
Utilities		25,300	26,059	26,841	27,646	28,475	33,011	38,269	44,364	59,621
Water, Sewer & T	rash	45,600	46,968	48,377	49,828	51,323	59,498	68,974	79,960	107,459
Insurance		29,280	30,158	31,063	31,995	32,955	38,204	44,289	51,343	69,000
Property Tax		62,500	64,375	66,306	68,295	70,344	81,548	94,537	109,594	147,285
Reserve for Repla	cements	30,000	30,900	31,827	32,782	33,765	39,143	45,378	52,605	70,697
TDHCA Complian	ice Fee	4,800	4,944	5,092	5,245	5,402	6,263	7,260	8,417	11,312
Other	_	0	0	0	0	0	0	0	0	0
TOTAL EXPENSE	s	\$446,986	\$460,029	\$473,456	\$487,279	\$501,509	\$579,198	\$669,032	\$772,924	\$1,032,079
NET OPERATING	INCOME	\$285,638	\$287,245	\$288,764	\$290,186	\$291,505	\$296,354	\$297,647	\$294,368	\$268,944
DEBT SEF	RVICE									
First Lien Financing	9	\$238,030	\$238,030	\$238,030	\$238,030	\$238,030	\$238,030	\$238,030	\$238,030	\$238,030
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing	-	0	0	0	0	0	0	0	0	0
NET CASH FLOW		\$47,608	\$49,215	\$50,734	\$52,155	\$53,475	\$58,324	\$59,617	\$56,338	\$30,914
DEBT COVERAGE	RATIO	1.20	1.21	1.21	1.22	1.22	1.25	1.25	1.24	1.13

### HTC ALLOCATION ANALYSIS -Pinnacle at North Chase, Tyler, HTC 9% #10198

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$450,000	\$450,000		
Purchase of buildings				
Off-Site Improvements	\$811,382	\$811,382		
Sitework	\$879,497	\$879,497	\$879,497	\$879,497
Construction Hard Costs	\$7,009,170	\$6,649,161	\$7,009,170	\$6,649,161
Contractor Fees	\$1,102,678	\$1,102,678	\$1,102,678	\$1,102,678
Contingencies	\$551,733	\$527,006	\$551,733	\$527,006
Eligible Indirect Fees	\$890,933	\$890,933	\$890,933	\$890,933
Eligible Financing Fees	\$558,006	\$558,006	\$558,006	\$558,006
All Ineligible Costs	\$396,412	\$396,412		
Developer Fees				
Developer Fees	\$1,605,000	\$1,591,092	\$1,605,000	\$1,591,092
Development Reserves	\$497,700	\$497,700		
TOTAL DEVELOPMENT COSTS	\$14,752,511	\$14,353,868	\$12,597,017	\$12,198,374

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)	·	
TOTAL ELIGIBLE BASIS	\$12,597,017	\$12,198,374
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$16,376,122	\$15,857,886
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$16,376,122	\$15,857,886
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,473,851	\$1,427,210

Syndication Proceeds 0.7499 \$11,052,777 \$10,703,002

Total Tax Credits (Eligible Basis Method) \$1,473,851 \$1,427,210

Syndication Proceeds \$11,052,777 \$10,703,002

Requested Tax Credits \$1,473,851

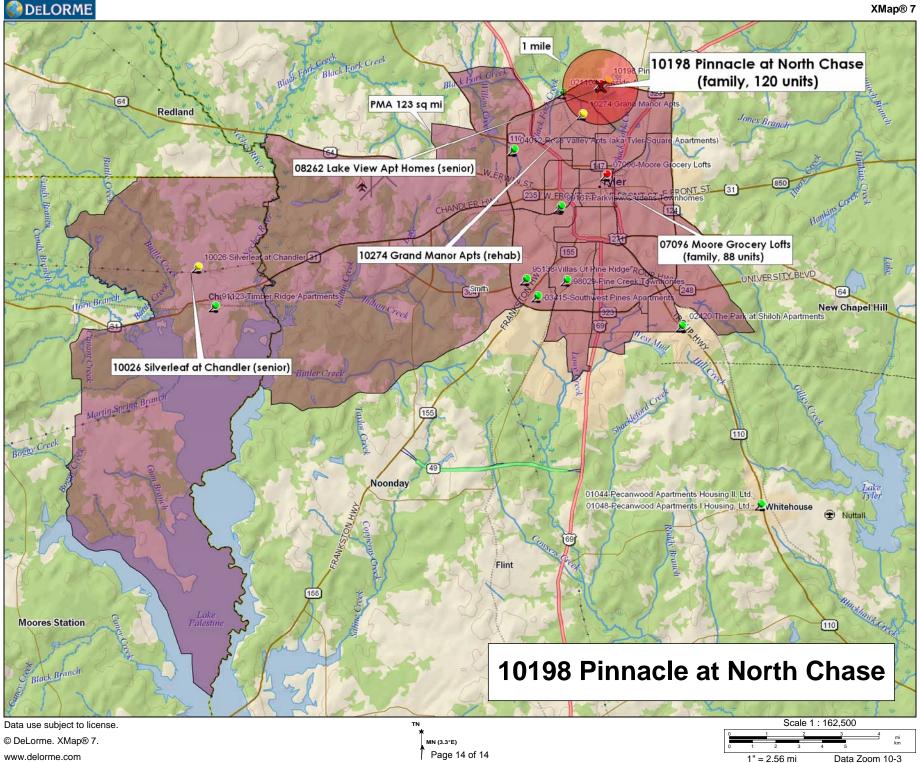
Syndication Proceeds \$11,052,777

Gap of Syndication Proceeds Needed \$11,104,254

Total Tax Credits (Gap Method) \$1,480,715

Recommended Tax Credits 1,473,851

Syndication Proceeds \$11,052,777





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Hillside West Seniors, TDHCA Number 10200

BASIC DEVELOPMENT INFORMATION						
Site Address: Near 32 I	Pinnacle Park Blvd.				Development #:	10200
City: Dallas		Region:	3		Population Served:	Elderly
County: Dallas	Z	Zip Code:	75211		Allocation:	Urban
HTC Set Asides: □At-R	isk $\square$ Nonprofit $\square$	USDA	□Rural R	escue HT	C Housing Activity*:	NC
HOME Set Asides:	HOME Set Asides: □CHDO □Preservation □General					
*HTC	Housing Activity: Rehabilitation	n=RH, Adaptiv	e Reuse=ADR,	New Construction=	-NC, Single Room Occupancy=SRC	)
	OV	WNER ANI	D DEVELOP	MENT TEAM		
Owner:	Hillside W	est Senio	rs, LP			
Owner Contact and Pho	ne: Brandon B	3olin, (214	I) 994-8331			
Developer:	GFD Opp	ortunity II,	LLC			
Housing General Contra	ctor: K W A Co	nstruction	ı, LP			
Architect:	RPGA De	sign Grou	ıp, Inc.			
Market Analyst:	lpser & As	ssociates,	Inc.			
Syndicator:	Boston Ca	apital				
Supportive Services: TBD						
Consultant and Contact:	Anderson	Capital, L	LC, Terri L	. Anderson		
	U	NIT/BUILD	ING INFO	RMATION		
Unit Breakdown: 30%				Total Restric	cted Units:	130
7	0 65 58			Market Rate	Units:	0
<u>Eff</u>	1 BR 2 BR 3 BR	<u>4 BR</u> <u>5 B</u>	<u>R</u>	Owner/Emp	loyee Units:	0
0	58 72 0	0 0			opment Units:	130
Type of Building:					opment Cost*:	\$0
l	units or more per bu	ilding			Residential Buildings:	5
_ ' '	Detached Residence			HOME High HOME Low		0
	Single Room Occupar	псу		HOIVIE LOW	Total Offits.	0
│ □ Townhome □ T	ransitional *Note: If Development C	`net - \$0 an l	Inderwriting Rer	oort has not heen c	ompleted	
	Note: Il Bevelopment e		G INFORMA		ompiotou.	
		Applic		Department	t	
		Reque	est	Analysis*	Amort Term	Rate
Competitive Housing T	ax Credit Amount:	\$1,632,	728	\$0	)	
HOME Activity Fund Amount: \$0				\$0	0 0	0.00%
HOME CHDO Operatir	ng Grant Amount:		\$0	\$0	)	
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Hillside West Seniors, TDHCA Number 10200

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: West, District 23, NC Points: 0 US Representative: Sessions, District 32, NC

TX Representative: Alonzo, District 104, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

S, Rafael Anchia, State Representative-District 103

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Urban Campus Property Owners Association, Inc., Rick Williamson Letter Score: 24 S or O: S

The Urban Campus Property Owners Association supports the application of the Hillside West Seniors development for competitive tax credits from the TDHCA. These credits will help to finance the proposed Hillside West Seniors multifamily project which will be a great addition to our Association and to the community as a whole. Quality housing for active seniors is greatly lacking in the area and we believe that this project will help solve that problem.

### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Hillside West Seniors, TDHCA Number 10200

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 2		
Total # Monitored: 0		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 216 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Brae Estates, TDHCA Number 10202**

BASIC DEVELOPMENT INFORMATION												
Site Address: 3715 NE 28th St. and 3650 Kimbo	Rd.	Developme	ent #:	10202								
City: Fort Worth Region	on: 3	Population Se	rved:	General								
County: Tarrant Zip Co	ode: 76111-5	5136 Alloca	ation:	Urban								
HTC Set Asides: □At-Risk □Nonprofit □USI	DA 🗆 Rural I	Rescue HTC Housing Act	ivity*:	NC								
HOME Set Asides: □CHDO □Preservation □General												
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO												
OWNER AND DEVELOPMENT TEAM												
Owner: Bonnie Brae, LP												
Owner Contact and Phone: Kim McCaslin Schliker, (817) 477-0797												
Developer: Bonnie Brae D												
Housing General Contractor: Twin Cities Eq	uipment Co., In	C.										
Architect: Architetura, Inc.												
Market Analyst: Ipser & Associates, Inc.												
Syndicator: Hudson Housin	ng Capital, LLC	:										
Supportive Services: TBD												
Consultant and Contact: Anderson Cap	ital, LLC, Terri	L. Anderson										
<u>UNIT/I</u>	BUILDING INFO	<u>DRMATION</u>										
Unit Breakdown: <u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total Restricted Units:		68								
7 0 61 0		Market Rate Units:		0								
<u>Eff</u> <u>1 BR</u> <u>2 BR</u> <u>3 BR</u> <u>4 BR</u>	· · ·	Owner/Employee Units:		0								
0 0 10 42 16	0	Total Development Units:		68								
Type of Building:		Total Development Cost*:  Number of Residential Builder	dinae:	\$0 68								
<ul><li>☐ Duplex</li><li>☐ 5 units or more per building</li><li>☐ Triplex</li><li>☑ Detached Residence</li></ul>		HOME High Total Units:	uirigs.	0								
☐ Fourplex ☐ Single Room Occupancy		HOME Low Total Units:		0								
☐ Townhome ☐ Transitional												
*Note: If Development Cost = \$	0, an Underwriting Re	eport has not been completed.										
<u>FUN</u>	DING INFORM	IATION										
	Applicant	Department	. T	Data								
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,292,507 \$0												
HOME Activity Fund Amount:												
HOME CHDO Operating Grant Amount: \$0 \$0												
*Note: If an Underwriting Report has not been completed and the application the complete and the complete and the	tion is recommended e Financial Feasibility		nded is the Applic	ant Request								



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Brae Estates, TDHCA Number 10202**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Nelson, District 12, NC Points: 0 US Representative: Granger, District 12, NC

TX Representative: Burnam, District 90, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Charlie Geren, State Representative

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Bonnie Brae Neighborhood Association, Robert Chesser Letter Score: 24 S or O: S

Best use for the property in our area. Best housing for area in terms of affordability. Economic development.

**Community Input Other than Quantifiable Community Participation Input:** 

### **General Summary of Comment:**



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## **Brae Estates, TDHCA Number 10202**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 212 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Riverplace Apts, TDHCA Number 10211**

BASIC DEVELOPMENT INFORMATION													
Site Address: 1304 West Ave. A Development #: 10211													
City: Hooks	F	Region: 4		Population Serve	ed:	General							
County: Bowie	Z	ip Code: 7	5561	Allocation	on:	Rural							
HTC Set Asides: ✓At-R	Risk $\square$ Nonprofit $lacksquare$	USDA □I	Rural Rescue	HTC Housing Activit	y*:	RH							
HOME Set Asides: □CHDO □Preservation ☑General													
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO													
OWNER AND DEVELOPMENT TEAM													
Owner: HVM Hooks, Ltd.													
Owner Contact and Pho	one: Dennis Ho	over, (512) 7	56-6809										
Developer:	Dennis Ho	over											
Housing General Contra	actor: F & H Con	struction Co,	LLC										
Architect:	Architetura	a, Inc.											
Market Analyst:	lpser & As	sociates, Inc.											
Syndicator:	Michel and	d Associates											
Supportive Services:	N/A												
Consultant and Contact:	: N/A,												
	111	NIT/RIIII DING	INFORMATION	J.									
Unit Breakdown: 30%	<u>5.</u> % 40% 50% 60%	VIII/ BOILBING		stricted Units:		28							
2 2				Rate Units:		12							
Eff		BR 5BR		Employee Units:		0							
0	12 24 4	0 0	Total De	evelopment Units:		40							
Type of Building:			Total De	evelopment Cost*:		\$0							
☐ Duplex ✓ 5	units or more per bui	lding	Number	of Residential Buildin	gs:	5							
☐ Triplex ☐ □	Detached Residence	-	HOME H	High Total Units:		11							
☐ Fourplex ☐ S	Single Room Occupan	су	HOME L	₋ow Total Units:		3							
$\square$ Townhome $\square$ T	Fransitional												
	*Note: If Development Co	ost = \$0, an Under	vriting Report has not b	een completed.									
		FUNDING IN	<u>FORMATION</u>										
		Applicant	Departr		Torm	Doto							
Competitive Housing T	Tax Credit Amount:	Request \$245,813	Analysis \$245		Term	Rate							
HOME Activity Fund A		\$1,313,082	\$1,313	3,082 0	0	0.00%							
HOME CHDO Operation	ng Grant Amount:	\$0		\$0									
*Note: If an Underwriting Report has	s not been completed and the a	pplication is recom	mended for an award, teasibility Analysis).	he credit amount recommende	d is the Applic	ant Request							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Riverplace Apts, TDHCA Number 10211

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Eltife, District 1, S Points: 14 US Representative: Hall, District 4, NC

TX Representative: Frost, District 1, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

#### **General Summary of Comment:**

- 1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$1,235,082 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1,235,082, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$78,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$78,000, as required by §50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Riverplace Apts, TDHCA Number 10211**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASI	 ED ON:
Competitive Housing Tax Credits: ✓ Score: <b>184</b> ✓ Meeting a Required Set-Aside	Credit Amount*:	\$245,813
Recommendation: Competitive in USDA Allocation		
HOME Activity Funds:	Loan Amount:	\$1,313,082
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Longbridge Apts, TDHCA Number 10212

BASIC DEVELOPMENT INFORMATION													
Site Address: 921 N. Tyus St. Development #: 10212													
City: Groesbeck	Region: 8	3	Population Served:	General									
County: Limestone													
HTC Set Asides: ✓ At-Risk	onprofit 🗹 USDA 🗆	Rural Rescue H	TC Housing Activity*:	RH									
HOME Set Asides: □CHDO □Preservation ☑General													
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO													
OWNER AND DEVELOPMENT TEAM													
Owner: HVM Groesbeck Longbridge, Ltd.													
Owner Contact and Phone:	Dennis Hoover, (512)	756-6809											
Developer:	Dennis Hoover												
Housing General Contractor:	F & H Construction Co	, LLC -Ben Farmer											
Architect:	Architetura, Inc.												
Market Analyst: Ipser & Associates, Inc.													
Syndicator:	·												
Supportive Services:	N/A												
Consultant and Contact:	N/A,												
	HNIT/RHII DIN	G INFORMATION											
Unit Breakdown: <u>30%</u> 40% <u>5</u>	·	Total Restr	icted Units:	28									
<del></del>	12 14	Market Rat		0									
	BR 3 BR 4 BR 5 BR		oloyee Units:	0									
	16 6 0 0	•	opment Units:	28									
Type of Building:			opment Cost*:	\$0									
✓ Duplex □ 5 units or m	nore per building	Number of	Residential Buildings:	13									
☐ Triplex ☐ Detached F	. •	HOME High	n Total Units:	5									
✓ Fourplex ☐ Single Roo	m Occupancy	HOME Low	Total Units:	2									
☐ Townhome ☐ Transitiona	I												
*Note: If	Development Cost = \$0, an Unde	rwriting Report has not been	completed.										
	<u>Funding II</u>	NFORMATION .											
	Applicant			D-4-									
Competitive Housing Tax Credit	Request Amount: \$206,362		Amort Term	Rate									
HOME Activity Fund Amount:	\$567,779			0.00%									
·	HOME CHDO Operating Grant Amount: \$0 \$0												
*Note: If an Underwriting Report has not been com		nmended for an award, the c Feasibility Analysis).	redit amount recommended is the Ap	oplicant Request									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Longbridge Apts, TDHCA Number 10212

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ogden, District 5, S Points: 7 US Representative: Edwards, District 17, NC

TX Representative: Cook, District 8, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Jackie Levingston, Mayor City of Resolution of Support from Local Government

Groesbeck

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Longbridge Tenants Assoc., Stephanie Owen Letter Score: 24 S or O: S

We support this tax credit application due to several of the upgrades are for a more energy efficient complex.

### **Community Input Other than Quantifiable Community Participation Input:**

### **General Summary of Comment:**

- 1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$567,769 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$567,769 as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of approval from the USDA-RD for the USDA 515 Transfer Loan of \$436,643, or a commitment from a qualifying substitute source in an amount not less than \$436,643, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Longbridge Apts, TDHCA Number 10212**

### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 64

Total # Monitored: 63

### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 206 ✓ Meeting a Required Set-Aside Credit Amount\*: \$206,362

Recommendation: Competitive in USDA Allocation

HOME Activity Funds: Loan Amount: \$567,779

HOME CHDO Operating Expense Grant: Grant Amount: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Heritage Square Apts, TDHCA Number 10213**

BASIC DEVELOPMENT INFORMATION												
Site Address: 7626 Hwy 60 South Development #: 10213												
City: Wa	allis		Region:	6		Population	Serve	d:	General			
County: Au:	stin		Zip Code:	77485		·	llocatio		Rural			
HTC Set Asides:	✓At-Risk □N	onprofit 💆	USDA	□Rural F	Rescue F	HTC Housing	Activity	<b>/*</b> :	RH			
HOME Set Asides: □CHDO ☑Preservation ☑General												
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO												
	*HTC Housing Activi	ity: Rehabilitatior	n=RH, Adaptiv	e Reuse=ADR,	New Construction	on=NC, Single Roo	m Occupa	incy=SRO				
		·		D DEVELOR	PMENT TEA	<u>M</u>						
Owner:		HVM Wal										
Owner Contact an	d Phone:	Dennis Ho	oover, (51	2) 756-680	9							
Developer:		Dennis Ho	oover									
Housing General (	Contractor:	F & H Co	nstruction	Co, LLC								
Architect:		Architetur	a, Inc.									
Market Analyst:		Ipser & As	ssociates,	Inc.								
Syndicator:		Michel an	d Associa	tes								
Supportive Service	es:	N/A										
Consultant and Co	ontact:	N/A,										
			INIT/RI III Γ	DING INFO	RMATION							
Unit Breakdown:	30% 40% 5	<u>50%</u> 60%	NATIO DOILE	ZIIVO IIVI O		tricted Units:			24			
Onit Breakdown.		16 7			Market Ra				0			
		2 BR 3 BR	4 BR 5 B	R		nployee Units	:		0			
		12 4	0 0	_		elopment Uni			24			
Type of Building:						elopment Cos			\$0			
☐ Duplex	✓ 5 units or n	more per bu	ilding		Number of	f Residential	Building	gs:	4			
□ Triplex	☐ Detached F	•	J		HOME Hiç	gh Total Units	S:		5			
☐ Fourplex	☐ Single Roo	m Occupar	ncy		HOME Lo	w Total Units	:		2			
☐ Townhome	☐ Transitiona	al										
	*Note: I	If Development C	Cost = \$0, an L	Inderwriting Re	port has not bee	n completed.						
			<u>FUNDING</u>	G INFORM	<u>ATION</u>							
			Applic		Departme			_				
Competitive Hou	sing Tay Credit	Amount:	Reque		Analysis*		mort	Term	<u>Rate</u>			
·	Competitive Housing Tax Credit Amount:       \$206,231       \$206,231         HOME Activity Fund Amount:       \$626,111       \$626,111       0       0       0.00%											
			ψυΖυ,				0	0	0.00%			
HOME CHDO O	perating Grant A	Amount:		\$0		\$0						
*Note: If an Underwriting R	eport has not been con			ecommended for		credit amount reco	mmended	is the Applic	cant Request			



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Heritage Square Apts, TDHCA Number 10213**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Hegar, District 18, S Points: 14 US Representative: McCaul, District 10, NC

TX Representative: Kolkhorst, District 13, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Tony I, Salazar, Jr., Mayor City of Wallis Resolution of Support from Local Government ✓

S, Charles Hinze Jr., City Administrator

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

- 1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$581,261 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$581,261, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$44,850 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$44,850, as required by §50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Heritage Square Apts, TDHCA Number 10213

### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 64

Total # Monitored: 63

### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 196 ✓ Meeting a Required Set-Aside Credit Amount\*: \$206,231

Recommendation: Competitive in USDA Allocation

HOME Activity Funds: Loan Amount: \$626,111

HOME CHDO Operating Expense Grant: Grant Amount: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Casa Ricardo, TDHCA Number 10220

BASIC DEVELOPMENT INFORMATION												
Site Address:	200 W. Yoakum Av					 Developme	nt #:	10220				
City:	Kingsville	Re	egion:	10		Population Ser	ved:	Elderly				
County:	Kleberg	Zip	Code:	78363		Alloca	tion:	Rural				
HTC Set Asides	s: □At-Risk □N	onprofit $\Box$ (	JSDA	□Rural R	Rescue F	HTC Housing Acti	vity*:	RH				
HOME Set Asides: ☐CHDO ☐Preservation ☑General												
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO												
OWNER AND DEVELOPMENT TEAM												
Owner:		Casa Ricard	do, Ltd.									
Owner Contact	and Phone:	Socorro "Co	ory" Hind	osoja, (361)	592-6783							
Developer:		Leslie Holle	man & A	Associates,	Inc.							
Housing Gener	al Contractor:	Brownstone	Constru	uction, Ltd								
Architect:		Brownstone	Archite	cts & Planr	ners, Inc.							
Market Analyst	:	The Gerald	A. Teel	Company								
Syndicator:		Hudson Ho	using Ca	apital								
Supportive Ser	vices:	Better Texa	ns, Inc									
Consultant and	Contact:	N/A,										
		UN	IT/RUII D	ING INFO	RMATION							
Unit Breakdow	n: <u>30%</u> 40% <u>5</u>	<u>514</u> 50% 60%	III DOILD			ricted Units:		60				
		27 30			Market Ra			0				
	<u>Eff</u> 1 BR 2	BR 3 BR 4	BR 5 BI	<u>R</u>	Owner/Em	ployee Units:		0				
	0 57	3 0	0 0		Total Deve	elopment Units:		60				
Type of Buildin	g:					elopment Cost*:		\$6,664,931				
☐ Duplex	✓ 5 units or n	nore per build	ling			Residential Build	lings:	2				
☐ Triplex	Detached F				_	gh Total Units:		0				
☐ Fourplex	_	m Occupanc	у		HOIVIE LO	w Total Units:		19				
☐ Townhome	☐ Transitiona	រ f Development Cos	st = \$0 an U	Inderwriting Rer	oort has not bee	n completed						
				S INFORMA		· completed.						
		-	Applic		Departme	ent						
Competitive	Request Analysis* Amort Term Rate											
	-		\$650,5		\$650,5			0.000/				
	HOME Activity Fund Amount: \$2,000,000 \$2,000,000 30 30 0.00%											
HOME CHDC	Operating Grant A	Amount:		\$0		\$0						
*Note: If an Underwriti	ng Report has not been con			ecommended fo		credit amount recommen	ded is the Appl	icant Request				



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Casa Ricardo, TDHCA Number 10220

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Lucio, District 27, S Points: 14 US Representative: Ortiz, District 27, NC

TX Representative: Ybarra, District 43, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 2 In Opposition: 0

**Quantifiable Community Participation Input:** 

Kingsville Resident Association, Reina Sustaita

The proposed development will replace the old units with new affordable units. The proposed development will provide additional tenant services and amenities that are not currently provided to the existing tenants.

Letter Score: 24

S or O: S

### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

- 1. Receipt, review, and acceptance of documentation by cost certification verifying no buildings and/or improvements to include drives are located in the 100-year floodplain; that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ('LOMRF") indicating that the development is no longer within the 100 year floodplain.
- 2. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3. Receipt, review, and acceptance, by cost certification, of documentation that all noise assessment recommendations were implemented.
- 4. Receipt, review, and acceptance, by cost certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 5. Receipt, review, and acceptance, by cost certification, of an executed Project-based Section 8 Rental Assistance contract for at least 36 Unites of the development.
- 6. Receipt, review, and acceptance, by cost certification, of an attorney's opinion affirming that the Kingsville Public Facility, Inc. cash flow loan can be repaid at or by maturity and can be considered valid debt.
- 7. Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.
- 8. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$2,000,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$2,000,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

## Casa Ricardo, TDHCA Number 10220

## **COMPLIANCE EVAULATION SUMMARY:** ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 16 Total # Monitored: 13 RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON: Competitive Housing Tax Credits: ✓ Score: 218 ☐ Meeting a Required Set-Aside Credit Amount\*: \$650,580 Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a significant portion of their total targeted sub-regional allocation when Rural tax credits are collapsed. **HOME Activity Funds:** \$2,000,000 Loan Amount: **HOME CHDO Operating Expense Grant: Grant Amount:** \$0 Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



Amount

\$2,000,000

\$650,580

Interest

0.00%

TDHCA Program

**HOME Activity Funds** 

Housing Tax Credit (Annual)

### Real Estate Analysis Division Underwriting Report

REPORT DATE:	06/11/10	PROGRAM:	HTC 9% / HOME	FILE NU	JMBER: <b>10220</b>	
		DI	EVELOPMENT			
		C	asa Ricardo			
Location: 200 V	V. Yoakum Avenu	е			Region: 10	
City: Kingsville		County: Kleb	erg Zip	78363	QCT	
Key Attributes:	Elderly, Reconsti	ruction, Rural				_
		^	LLOCATION			
		P	LLOCATION			
		DE⊜HEST		DECOMM/	IENDATION	7

# CONDITIONS

Amort/Term

30/30

Amount

\$2,000,000

\$650,580

Interest

0.00%

Amort/Term

30/30

Lien Position

1st

- 1 Receipt, review, and acceptance of documentation by cost certification verifying no buildings and/or improvements to include drives are located in the 100-year floodplain; that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain.
- 2 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 3 Receipt, review, and acceptance, by cost certification, of documentation that all noise assessment recommendations were implemented.
- 4 Receipt, review, and acceptance, by cost certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 5 Receipt, review, and acceptance, by cost certification, of an executed Project-based Section 8 Rental Assistance contract for at least 36 units of the development.
- 6 Receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that the Kingsville Public Facility, Inc. cash flow loan can be repaid at or by maturity and can be considered valid debt.
- 7 Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.

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### SALIENT ISSUES

TDHCA SET-ASIDES for LURA										
Income Limit	Rent Limit	Number of Units								
30% of AMI	30% of AMI	3								
50% of AMI	50% of AMI	27								
60% of AMI	60% of AMI	30								

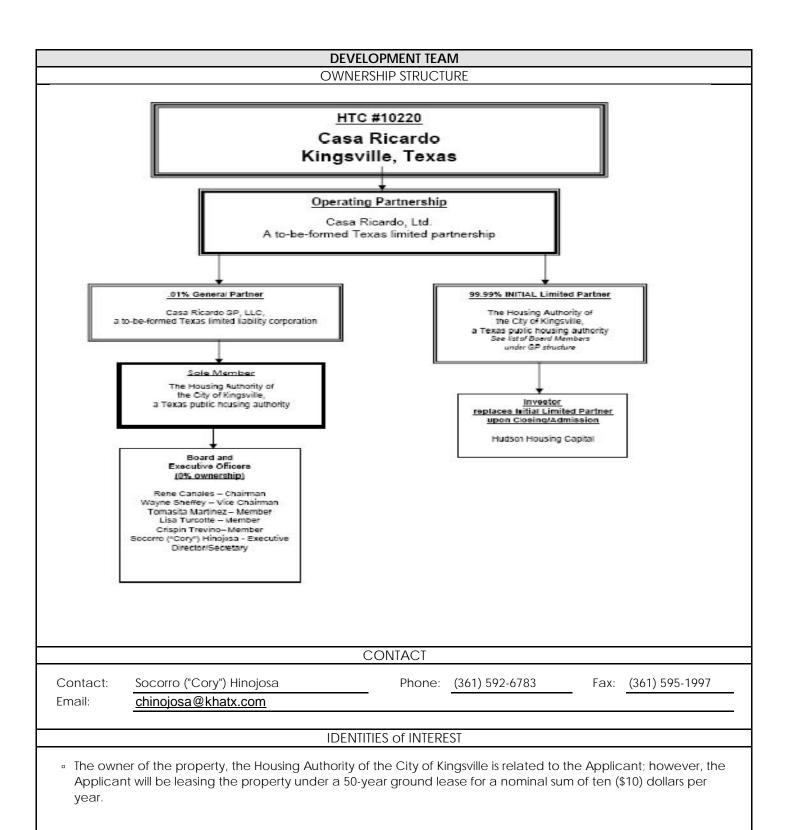
### STRENGTHS WEAKNESSES

- The principal of the Developer has participated in the development of 568 Housing Tax Credit units.
- The development has an expense to income ratio over 65%, but this is mitigated by the ongoing Project-based Section 8 Rental Assistance subsidy.
- There are no unstabilized comparables in the PMA.
- The Gross Capture Rate for the 24 HTC units is 4.5% and the Gross Capture Rate for the 36 voucher-supported units is 4.6%.
- Proposed rents are on average 40% lower than market rents.

I	ΡI	RF	V	IO	115	ш	ΝГ	FF	5//	/RI	ΠΝΙ	G	RI	-P	$\cap$	RΤ	2
	_	$\sim$	. v	ı	uJ	u	VI.	JLI	v v i	<i>i</i> N I I	ıııv	u	NI		v	NI	

No previous reports.

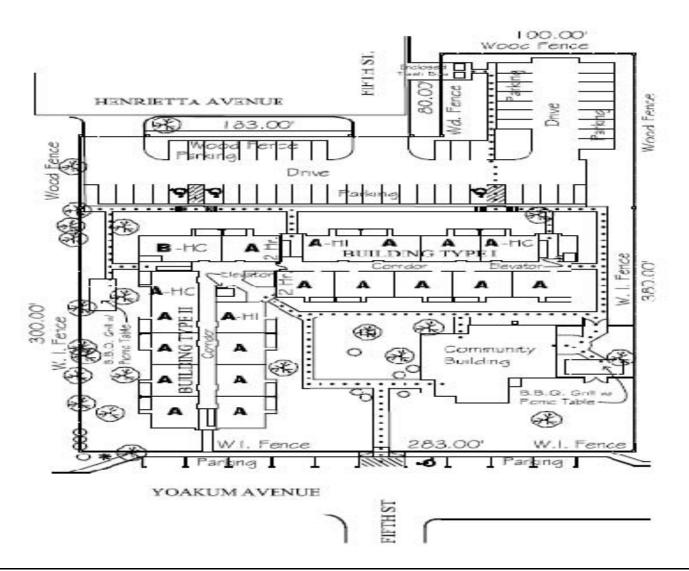
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SITE PLAN



### **BUILDING CONFIGURATION**

Building Type	Α	В	С	D	E	F	G	Н	ı	J	Total
Floors/Stories	3	3									Buildings
Number	1	1									2

BR/BA	SF				Uı	nits			Total Units	Total SF
1 1	750	27	30						57	42,750
2 1	980		3						3	2,940
Units pe	er Building	27	33						60	45,690

### Comment:

The subject development will consist of one building that is separated in two based upon firewalls.

## Property Condition Assessment: A Property Condition Assessment current apartment units on the

A Property Condition Assessment (PCA) report was submitted with the application which indicates that the current apartment units on the subject property can be rehabilitated at a cost of approximately \$3.02M (sitework, direct construction, contractor fees, and contingency), compared to \$4.06M for the construction on new units as is proposed. The PCA report indicates that every major component of the development will require replacement during the 37 year study period.

Relocation Plan for Displaced Tenants During Demolition & Reconstruction

The Kingsville Housing Authority (KHA) and the Applicant will coordinate the relocation of tenants of the existing tobe-demolished units. Vouchers will be used for the relocations and the Applicant will pay moving expenses. The Housing Authority will make other public housing units in Kingsville available, or to the extent necessary, will coordinate relocations with other Housing Authorities in the nearby cities of Corpus Christi, Robstown and Alice. Residents will be reimbursed for actual and reasonable expenses and will be given a choice for the Housing Authority to move them with their staff or a moving contractor.

Authority to move them with their staff or a moving contractor.							
SITE ISSUES							
Total Size: Flood Zone:	2.13 A4, B	acres Scattered site Within 100-yr f			=	☐ Yes ✓ Yes	✓ No  No
Zoning:	C-2		Needs to be r				☑ No ☐ N/A
Comments:  The subject property is currently zoned C-2 which allows multifamily dwellings as a permitted use.							
According to the ESA provider, the subject site lies within Zones A4 and B, which are areas determined to be within the 100 and 500-year floodplains. According to the 2010 QAP §50.6(a) "Any Development proposing New Construction or Reconstruction and located within the 100 year floodplain as identified by the Federal Emergency Management Agency (FEMA) Flood Insurance Rate Maps must develop the site so that all finished ground floor elevations are at least one foot above the flood plain and parking and drive areas are no lower than six inches below the floodplain, subject to more stringent local requirements.  Any funding recommendation will be subject to the following condition:  Receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain.							
TDHCA SITE INSPECTION							
Inspector: Overall Asse	TDRA Staff					Date:	4/14/2010
Exceller Surrounding	t	Acceptable	Questi	onable	Poo	r	Unacceptable
North: Commercial / Main Thoroughfare / East: Library / Bank / Gas Station Residential						on	
South: Church			West: Community Ce		Center / Residential		
HIGHLIGHTS of ENVIRONMENTAL REPORTS							
Provider:	rovider: Astex Environmental Services, Inc.					Date:	2/10/2010
Recognized Environmental Concerns (RECs) and Other Concerns:  This assessment has revealed no recognized environmental conditions with the property.							

- Thermal System Insulation, 12" floor tile and associated mastic adhesive, HVAC pipe mastic (black), insulation or coatings on bottoms of all sinks, and window calk around all porch windows have been identified as asbestoscontaining materials.
- "The subject site does lie within 3000 feet of an active rail line. The rail line is the Union Pacific railroad with tracks located approximately 145 feet east of the subject property (photo #19). The calculated noise level from the railroad is 67.3722 DNL." HUD guidelines define noise levels "Exceeding 65 Ldn but not exceeding 75 Ldn (as) Normally Unacceptable (Appropriate sound attenuation measures must be provided)". (p. 28)

Any funding recommendation will be subject to the following conditions:

- Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise
  assessment has been completed to determine the requirements for the proposed development to satisfy HUD
  guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- Receipt, review, and acceptance, by cost certification, of documentation that all noise assessment recommendations were implemented.
- Receipt, review, and acceptance, by cost certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.

						_
		MARKET	ANALYSIS			
Provider:	Gerald A. Teel Co.			Date:	2/16/2010	
Contact:	Tim Treadway		_	Phone:	(713) 467-5858	
	Number of Revisions:	none	Date of Last Applicant Re	evision:	N/A	
Primary Mar	rket Area (PMA):	1,093 sq. miles	19 mile equivalent radius			
The Prima	ary Market Area is defined	d as all of Kleberg Co	ounty.			

	ELIGIBLE HOUSEHOLDS BY INCOME										
	Kleberg County Income Limits										
HH PBV / 30% PBV / 50% 50% of AMI					AMI	PBV .	/ 60%				
size	min	max	min	max	min	max	min	max			
1	\$0	\$9,600	\$0	\$15,950	\$10,248	\$15,950	\$0	\$19,140			
2	\$0	\$10,950	\$0	\$18,250	\$10,248	\$18,250	\$0	\$21,900			
3					\$12,288	\$20,500	\$0	\$24,600			
4											
5											
6											

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA								
File #	# Development Type Target Population C								
	Proposed, Under Construction, and Unstabilized Comparable Developments								
	none								
	Other Affordable Developments in PMA since 2006	5							
09245	Heights at Corral	recon	family	n/a	80				
07199	Kingsville LULAC Manor	rehab	family	n/a	88				
	Stabilized Affordable Developments in PMA (pre-2006)								
	Total Properties ( pre-2006 )	2	Tota	al Units	248				

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no unstabilized comparable units that impact the demand for the subject.

OVERALL DEMAND AN	IALYSIS			
	Market Analyst	Unde	rwriter	
	Total Units	HTC Units	PBV Units	
Total Households in the Primary Market Area	10,728	10,	654	
Target Households in the Primary Market Area	2,685	3,934		
Potential Demand from the Primary Market Area	1,435	684	788	
Potential Demand from Other Sources	0	0	0	
GROSS DEMAND	1,435	684	788	
Subject Affordable Units	60	24	36	
Unstabilized Comparable Units	0	0	0	
RELEVANT SUPPLY	60	24	36	
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	4.2%	3.5%	4.6%	

#### Demand Analysis:

The subject property will include 60 total units. Project-based vouchers will provide rental assistance for 36 units, which will have maximum income restrictions at 30%, 50%, and 60% of AMI. The remaining 24 units will be subject to Housing Tax Credit restrictions at 50% of AMI.

The Market Analyst calculates demand for all 60 units based on the HTC restrictions, without considering the project-based vouchers; the Analyst incorrectly determines household income-eligibility based on tenant-paid rents (net of an assumed utility allowance); and the Analyst only considers households aged 62 and above (whereas households aged 55 and above are eligible). Under these criteria, the Market Analyst determines Gross Demand for 1,435 units, indicating a Gross Capture Rate of 4.2% for the 60 subject units.

The underwriting analysis considers demand separately for the HTC-only units, for which tenant-eligibility is subject to a minimum income, and the units supported by the project-based vouchers, for which there is no minimum income. Based on the HTC restrictions at 50% of AMI, the Underwriter determines Gross Demand for 684 units, indicating a Gross Capture Rate of 3.5% for the 24 HTC units.

Gross Demand for the voucher-supported units is assumed to consist of all senior households below the maximum income for a 3-person household at 60% of AMI, excluding all households that were counted as eligible for the 24 HTC units. Gross Demand for 788 units indicates a Gross Capture Rate of 4.6% for the 36 proposed voucher-supported units.

The maximum Gross Capture Rate for a senior development is 10%; the subject is therefore considered feasible in terms of market demand.

Moreover, the subject application is for replacement of existing affordable housing that is more than 50% occupied; therefore, the gross capture rate limit is not a criteria for feasibility.

Underwriting analysis of PMA Demand by Unit Type										
		Marke	t Analyst							
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate	
1 BR / PBV / 30%	142	3	0	2%		402	3	0	1%	
1 BR / PBV / 50%	390	)E	0	6%		244	23	0	9%	
1 BR / HTC / 50%	390	25			'	662	3	0	0.5%	
1 BR / PBV / 60%	320	29	0	9%		789	28	0	4%	
2 BR / HTC / 50%	161	2	0	1%		254	1	0	0.4%	
2 BR / PBV / 60%	176	1	0	1%		438	2	0	0.5%	

The Market Analyst's calculations are based on HTC limits at 30%, 50%, and 60%, and do not take into account the project-based vouchers.

#### Primary Market Occupancy Rates:

"All HTC communities interviewed for the purposes of this report are at high occupancy levels and it was reiterated by managers that there were currently long waiting lists for the HTC properties." (p. 94)

#### Absorption Projections:

"The subject property is for reconstruction of an older Senior Public Housing Project. It is replacing units on a 1 to 1 basis, and this is the same for the tenants, which will be offered the new housing on a 1 to 1 basis. Thus in effect, the subject units are already absorbed" (p. 69)

#### Market Impact:

"The subject property will have minimal affect on the market, and will open up the market to a greater pool of possible senior renters. There is no similar product in this market. The existing Casa Ricardo is the only senior property in Kingsville according to the Kingsville Housing Authority. It is the product that the subject will be replacing. As this is replacement product, the effect on the market will be negligible, other than to improve the existing conditions of those that will reside at the property." (p. 94)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

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	C	PERATING F	PROFORMA ANALYSIS					
Income:	Number of Revisions:	0	Date of Last Applicant Revision:	N/A				
for 36 of allowand the Hous pool of v as Projec they hav The Appl	Projected rents collected per unit were calculated by using the Project-based Section 8 rental assistance rates for 36 of the units, Low HOME rental rates on 19 of the units and Housing Tax Credit rents less tenant-paid utility allowances on 5 units. Tenant-paid utility allowances are based on a schedule dated 1/1/2010, maintained by the Housing Authority of the City of Kingsville. The Section 8 vouchers are to come from the Housing Authority's pool of vouchers. Under HUD rules, Housing Authorities are allowed to assign 20% of their assigned voucher pool as Project-Based vouchers. The Housing Authority has provided a commitment for the subject vouchers, but they have not executed a contract with the Applicant yet. Tenants will be required to pay electrical costs. The Applicant's secondary income and vacancy and collection loss assumptions are in line with current TDHCA underwriting guidelines.							
Expense:	Number of Revisions:	0	Date of Last Applicant Revision:	N/A				
estimate estimate manage market a utilities is	of \$3,638, derived from the Tile of \$55,380 for Payroll and Payrement company. The property and is familiar with staffing req	OHCA datab yroll Taxes ba y manageme uirement in t er's estimate	ojection at \$3,596 per unit is within 5% of the ase, and third-party data sources. The Und sed upon a staffing plan provided by the pent company manages several other prope hat market. Additionally, while the Applicar, the Applicant's total utilities and water, several considered reasonable.	erwriter used an proposed property erties in the subject of the su				

#### Conclusion:

The Applicant's effective gross income, operating expenses and net operating income are all within 5% of the Underwriter's estimates; therefore, the Applicant's year one proforma will be used to determine the development's debt capacity. The proforma and estimated debt service as proposed by the Applicant result in a debt coverage ratio (DCR) of 1.35 which is within the Department's acceptable range of 1.15 to 1.35.

It should be noted however that both the Applicant's and the Underwriter's expense to income ratios are above the Department's maximum 65%; however, the 2010 Real Estate Analysis Rules §1.32(i)(6)(B)(i) provide that a transaction with a ratio greater than 65% will be re-characterized as feasible if "the Development will receive Project-based Section 8 Rental Assistance for at least 50% of the units and a firm commitment with terms including contract rent and number of units is submitted at application." The Applicant provided a commitment for Project-Based Section 8 Rental Assistance on 36 of the 60 total units, and as such the subject development meets this feasibility exception. The Applicant does not have an executed contract for the 36 units at the time of this application; however, the Housing Authority of Kingsville has provided a letter of commitment to provide a 15-year contract to the Applicant for the 36 units from it pool of existing Housing Choice Vouchers upon the approval of the Housing Tax Credits by the Department. As stated above, under HUD rules, Housing Authorities are allowed to assign 20% of their assigned voucher pool as Project-based vouchers.

Accordingly, receipt, review, and acceptance, by cost certification, of an executed Project-based Section 8 Rental Assistance contract be provided for at least 36 units of the development is a condition of this report.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Underwriter's base year effective gross income, expenses and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

ACQUISITION INFORMATION									
ASSESSED VALUE									
Land Only: 1.949 acres	\$72,300	Tax Year:	2009						
Existing Buildings:	\$0	Valuation by:	Kleberg CAD						
1 acre:	37,096	_							
Total Prorata: 2.13 acres	\$79,014	 TD-+-	2.05/21						
Total Assessed Value:  Comment:	\$79,014	Tax Rate:	2.85631						
Although there are currently improvements on the subject property, the County Appraisal District does not indicate a value for any improvements.									
	EVIDENCE of PROPERT	Y CONTROL							
Type: Contract For Lease			Acreage: 2.13						
Contract Expiration: 3/1/20	011 Valid Thro	ugh Board Date?	✓ Yes						
Acquisition Cost: N/A	Other:	This will be a 50-year ground lease.							
Lessor: Housing Authority of Kingsvill	le Related to	Development Team?	✓ Yes No						
CON	NSTRUCTION COST ESTIM	ATE EVALUATION							
COST SCHEDULE Number of Revision	ns: 0	Date of Last Applicant F	Revision: N/A						
Acquisition Value:									
The Applicant has not claimed any Authority of Kingsville is an affiliate of per year. The subject site currently demolished for the construction of	of the Applicant and will b has a 60 unit Public Housi	e providing a 50-year grong ng Development that will	ound lease at a cost of \$10						

#### Sitework Cost:

The Applicant has estimated total sitework costs of \$14,830 per unit which is not within the Department's normal acceptable guidelines and therefore third party substantiation is required and has been provided; however, \$350,000 of the estimated sitework cost will be for the demolition of the existing development. If the demolition cost is deducted, sitework cost is \$8,997 which is considered to be within the department's acceptable guideline.

#### **Direct Construction Cost:**

The Applicant's direct construction cost estimate is \$48K or 2% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.

#### Contingency & Fees:

A PHA Advisory Fee of \$105K is included in development costs, but has been excluded from eligible basis. The Underwriter considers this developer fee. Total developer fee plus the PHA Advisory fee is less than 15% of total costs less developer fee; because of this, and because the fee has not been included in eligible basis, this fee is in line with the Department guidelines.

#### Reserves

The syndicator is requiring an operating reserve of \$187,796. Although this is greater than the standard reserve allowed by Department rule, the Underwriter used this reserve figure.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a rural area and the development site is in an eligible QCT with less than 40% HTC units per household in the tract.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$5,560,517 supports annual tax credits of \$650,580. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

PROPOSED FINANCING STRUCTURE								
SOURCES &	USES Number of Revisi	ons: 1	С	Date of Last A	Applicant Revision	: 3	3/25/2010	
Source:	JP Morgan Chase Bank			Туре:	Interim Financing	)		
Principal: Comments:	\$2,700,000	Interest Rate:	3.85%	Fi	ixed Term:	24	months	
The lender's rate is the one-month LIBOR plus 3.5%, adjusted monthly on a 360 day basis or an alternate rate of CB Floating (prime rate with a floor equal to the one month LIBOR rate on any day + 2.5%) plus 1%. The one-month LIBOR plus 3.5% on the date of the commitment would have been 3.85%. The underwriting rate used by Chase is 6.5%.								
Source:	TDHCA HOME Loan			Туре:	Interim to Perma	nent Fina	ancing	
Principal: Comments:	\$2,000,000	Interest Rate:	0.0%	✓ F	ixed Amort:	360	months	
The Applicant has requested this interim-to-permanent HOME loan that will be in a second lien position during construction when the first lien interim construction loan (JP Morgan Chase) is in place; however, the HOME loan will move to a first lien position when the JP Morgan Chase construction loan is paid off.								
Source:	Kingsville Public Facility	, Inc.		Туре:	Interim to Perma	nent Fina	ancing	
Principal:	\$200,000	Interest Rate:	5.00%	_	Amort:	360	months	
This loan recomm review a	Comments:  This loan is to be repaid as a cashflow loan with payment to be made from available cash flow. The recommended financing structure does not show sufficient cash flow to repay the loan. Accordingly, receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt is a condition of this report.							

Source: HUD	Relocation Vou	chers	Туре:	Project-Based Section 8 Vouchers
Principal: \$	349,128	Conditions:		
units and const	ruction of new c		alue of the relo	months during the demolition of old ocation assistance is effectively dgeted relocation costs.
Source: Huds	son Housing Cap	ital	Туре:	Syndication
Proceeds: \$	4,033,196	Syndication Rate:	62%	Anticipated HTC: \$ 650,580
Amount: \$82,	607		Туре:	Deferred Developer Fees
		CONCLUSIO	ONS	
Underwriter rec 30 years be pro during the inter Morgan Chase The Applicant's of \$349,128 ind credit allocations are Allocations Allocations	evaluation of incommends that a covided for the co- im construction. Bank construction at total development is total development in of \$663,905 and the condition of the condition determined is ton determined in on requested by	formation provided by the as \$2,000,000 HOME loan at a sustruction of this elderly developeriod, but will become a find loan is paid off.  ent cost estimate less the part of \$4,115,803 in gap funds. In a part of the subject of \$4,000 period to the subjec	en interest rate velopment. This rst lien loan in the ermanent loans Based on the sofill this gap in f	d other third party sources, the of 0% with an amortization and term of s loan will be in a second lien position he permanent loan stage when the JP of \$2,200,000 and relocation vouchers submitted syndication terms, a tax financing. The three possible tax credit  \$650,580 \$650,580 \$650,580 \$650,580 \$650,580
allocation of \$6 \$0.62 per tax co The Underwrite	p50,580 per year redit dollar. er's recommende d developer fee:	for 10 years results in total e	quity proceeds ates the need f	frecommended. A tax credit so of \$4,033,196 at a syndication rate of for \$82,607 in additional permanent om development cashflow within 15
Underwriter:				Date: June 11, 2010
		D.P. Burrell		
Manager of Real I	Estate Analysis:	Audrey Martin		Date: June 11, 2010

Brent Stewart

Date:

June 11, 2010

Director of Real Estate Analysis:

#### **UNIT MIX/RENT SCHEDULE**

Casa Ricardo, Kingsville, HTC 9% / HOME #10220

LOCATION DATA						
CITY:	Kingsville					
COUNTY:	Kleberg					
SUB-MARKET:						
PROGRAM REGION:	10					
RURAL RENT USED:	No					
IREM REGION:						

UNIT DISTRIBUTION								
# Beds	# Beds # Units % Total							
Eff								
1	57	95.0%						
2	3	5.0%						
3								
4								
TOTAL	60	100.0%						

Other Unit Desgination									
PI	ROGRAMS	S:	HOME	PBV					
Rent Limit	Eff	1	2	3	4	Total Units			
PBV		\$518	\$569			36			
LH	\$398	\$427	\$512	\$592	\$661	19			
Misc	#N/A	#N/A	#N/A	#N/A	#N/A				

OTHER ASSUMPTIONS									
DEVELOPMENT ACTIVITY:	Reconstruction								
REVENUE GROWTH:	2.00%								
EXPENSE GROWTH:	3.00%								
HIGH COST ADJUSTMENT:	130%								
APPLICABLE FRACTION:	100.00%								
APP % - ACQUISITION:									
APP % - CONSTRUCTION:	9.00%								

	UNIT MIX / MONTHLY RENT SCHEDULE																		
UNIT DESCRIPTION PROGRAM RENT LIMITS						APPLICAN	NT RENTS	3		TDHCA RENTS				MARKE	T RENTS				
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	PBV	Market Rent	TDHCA Savings to Market
TC 30%	PBV	3	1	1	750	\$256	\$76	\$180	\$338	\$0.69	\$518	\$1,554	\$1,554	\$518	\$0.69	\$338	\$518	\$755	\$237
TC 50%	PBV	3	1	1	750	\$427	\$76	\$351	\$167	\$0.69	\$518	\$1,554	\$1,554	\$518	\$0.69	\$167	\$518	\$755	\$237
TC 50%		4	1	1	750	\$427	\$76	\$351	\$0	\$0.47	\$351	\$1,404	\$1,404	\$351	\$0.47	\$0		\$755	\$404
TC 50%	LH	19	1	1	750	\$427	\$76	\$351	\$0	\$0.47	\$351	\$6,669	\$6,669	\$351	\$0.47	\$0		\$755	\$404
TC 60%	PBV	28	1	1	750	\$513	\$76	\$437	\$81	\$0.69	\$518	\$14,504	\$14,504	\$518	\$0.69	\$81	\$518	\$755	\$237
TC 50%		1	2	1	980	\$512	\$96	\$416	\$0	\$0.42	\$416	\$416	\$416	\$416	\$0.42	\$0		\$880	\$464
TC 60%	PBV	2	2	1	980	\$615	\$96	\$519	\$50	\$0.58	\$569	\$1,138	\$1,138	\$569	\$0.58	\$50	\$569	\$880	\$311
TOTAL:		60			45,690							\$27,239	\$27,239						
AVG:					762				\$65	\$0.60	\$454			\$454	\$0.60	\$65	\$313	\$761	(\$307)
ANNUAL:												\$326,868	\$326,868						

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Casa Ricardo, Kingsville, HTC 9% / HOME #10220

INCOME Total Net I	Rentable Sq Ft		rticarao, rti	TDHCA	APPLICANT			
POTENTIAL GROSS RENT	·			\$326,868	\$326,868			
Secondary Income		Per Unit Per Month:	\$5.00	3,600	3,600	\$5.00	Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$330,468	\$330,468			
Vacancy & Collection Loss		ential Gross Income:	-7.50%	(24,785)	(24,780)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Units	s or Concess	ions		0	Ф20 <u>г</u> соо			
EFFECTIVE GROSS INCOME EXPENSES	av 05 501	DED LINE	DED 00 ET	\$305,683	\$305,688	DED 00 ET	DED LINET	ev 05 501
	% OF EGI	PER UNIT	PER SQ FT	<b>CO4.000</b>	<b>#00.000</b>	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	6.90%	\$351	0.46	\$21,083	\$23,200	\$0.51	\$387	7.59%
Management	5.00%	\$255	0.33	15,284	15,284	0.33	255	5.00%
Payroll & Payroll Tax	18.12%	\$923	1.21	55,380	55,380	1.21	923	18.12%
Repairs & Maintenance	10.77%	\$548	0.72	32,908	32,160	0.70	536	10.52%
Utilities	4.53%	\$231	0.30	13,860	9,900	0.22	165	3.24%
Water, Sewer, & Trash	6.89%	\$351	0.46	21,050	21,600	0.47	360	7.07%
Property Insurance	11.44%	\$583	0.77	34,980	34,500	0.76	575	11.29%
Property Tax 2.85631	0.00%	\$0	0.00	0	0	0.00	0	0.00%
Reserve for Replacements	4.91%	\$250	0.33	15,000	15,000	0.33	250	4.91%
TDHCA Compliance Fees	0.79%	\$40	0.05	2,400	2,400	0.05	40	0.79%
Other: Supportive Srv/Security	2.06%	\$105	0.14	6,310	6,310	0.14	105	2.06%
TOTAL EXPENSES	71.40%	\$3,638	\$4.78	\$218,255	\$215,734	\$4.72	\$3,596	70.57%
NET OPERATING INC	28.60%	\$1,457	\$1.91	\$87,428	\$89,954	\$1.97	\$1,499	29.43%
DEBT SERVICE				<b>***</b>	<b>***</b>			
TDHCA HOME Loan				\$66,667	\$66,667			
Kingsville Public Facility, Inc.				\$0				
HUD Relocation Vouchers				\$0				
Additional Financing				0				
Additional Financing				0	00.007			
TOTAL DEBT SERVICE				66,667	66,667			
NET CASH FLOW				\$20,761	\$23,287			
AGGREGATE DEBT COVERAGE R				1.31	1.35			
RECOMMENDED DEBT COVERAGE	ERATIO			L	1.35			
CONSTRUCTION COST								
Description Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	0.00%	\$0	\$0.00	\$0	\$0	\$0.00	\$0	0.00%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	8.22%	\$8,997	\$11.81	539,800	539,800	11.81	8,997	8.10%
Direct Construction	43.00%	\$47,080	\$61.83	2,824,798	2,873,000	62.88	47,883	43.11%
Contingency 5.00%	2.56%	\$2,804	\$3.68	168,230	170,640	3.73	2,844	2.56%
Contractor's Fees 14.00%	7.17%	\$7,851	\$10.31	471,044	477,792	10.46	7,963	7.17%
Indirect Construction	8.59%	\$9,408	\$12.36	564,500	564,500	12.36	9,408	8.47%
Ineligible Costs	13.50%	\$14,777	\$19.41	886,618	886,618	19.41	14,777	13.30%
Developer's Fees 15.00%	10.91%	\$11,945	\$15.69	716,681	725,285	15.87	12,088	10.88%
Interim Financing	3.19%	\$3,492	\$4.59	209,500	209,500	4.59	3,492	3.14%
Reserves	2.86%	\$3,130	\$4.11	187,796	217,796	4.77	3,630	3.27%
TOTAL COST	100.00%	\$109,482.76	\$143.77	\$6,568,966	\$6,664,931	\$145.87	\$111,082	100.00%
Construction Cost Recap	60.95%	\$66,731	\$87.63	\$4,003,871	\$4,061,232	\$88.89	\$67,687	60.93%
SOURCES OF FUNDS						RECOMMENDED	i	
TDHCA HOME Loan	30.45%	\$33,333	\$43.77	\$2,000,000	\$2,000,000	\$2,000,000	Developer F	ee Available
Kingsville Public Facility, Inc.	3.04%	\$3,333	\$4.38	200,000	200,000	200,000	\$725	,285
HUD Relocation Vouchers	5.31%	\$5,819	\$7.64	349,128	349,128	349,128		
Hudson Housing Capital - HTC Equity	61.40%	\$67,220	\$88.27	4,033,196	4,033,196	4,033,196	% of Dev. F	ee Deferred
Deferred Developer Fees	1.26%	\$1,377	\$1.81	82,607	82,607	82,607	11	%
Additional (Excess) Funds Req'd	-1.46%	(\$1,599)	(\$2.10)	(95,965)	0	0	15-Yr Cumula	ive Cash Flow
TOTAL SOURCES				\$6,568,966	\$6,664,931	\$6,664,931	\$249	,209

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Casa Ricardo, Kingsville, HTC 9% / HOME #10220

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$55.08	\$2,516,566
Adjustments				
Exterior Wall Finish	0.00%		\$0.00	\$0
Elderly	3.00%		1.65	75,497
9-Ft. Ceilings	3.00%		1.65	75,497
Roofing			0.00	0
Subfloor			1.33	60,920
Floor Cover			2.18	99,627
Breezeways	\$23.05	0	0.00	0
Balconies	\$23.05	5,280	2.66	121,686
Plumbing Fixtures	\$845	0	0.00	0
Rough-ins	\$420	120	1.10	50,400
Built-In Appliances	\$1,850	60	2.43	111,000
Elevators	\$53,600	2	2.35	107,200
Enclosed Corridors	\$45.16	12000	11.86	541,910
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	84,527
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$71.16	4,125	6.42	293,520
Other: fire sprinkler	\$2.25	45,690	2.25	102,803
SUBTOTAL			92.82	4,241,151
Current Cost Multiplier	0.99		(0.93)	(42,412)
Local Multiplier	0.83		(15.78)	(720,996)
TOTAL DIRECT CONSTRU	CTION COST	rs	\$76.12	\$3,477,744
Plans, specs, survy, bld prm	3.90%		(\$2.97)	(\$135,632)
Interim Construction Interest	3.38%		(2.57)	(117,374)
Contractor's OH & Profit	11.50%		(8.75)	(399,941)
NET DIRECT CONSTRUCT	ION COSTS		\$61.83	\$2,824,798

#### PROPOSED PAYMENT COMPUTATION

TDHCA HOME Loar	\$2,000,000	Amort	360
I DITICATIONIL LOGI	\$2,000,000	Amon	300
Int Rate	0.00%	DCR	1.31
Kingsville Public Fa	\$200,000	Amort	0
Int Rate	5.00%	Subtotal DCR	1.31
<b>HUD Relocation Vo</b>	\$349,128	Amort	
Int Rate		Aggregate DCR	1.31
Additional Financin	\$0	Amort	
Int Rate		Subtotal DCR	1.31
Additional Financin	\$0	Amort	
Int Rate		Aggregate DCR	1.31

#### RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

TDHCA HOME Loan	\$66,667
Kingsville Public Facility, Inc.	(
LILID D. L. C. V. L.	

Kingsville Public Fac HUD Relocation Vouchers 0 Additional Financing 0 Additional Financing 0 TOTAL DEBT SERVICE \$66,667

TDHCA HOME Loar	\$2,000,000	Amort	360
Int Rate	0.00%	DCR	1.35

Kingsville Public Fa	\$200,000	Amort	0
let Dete	5.000/	0.11.1.1000	4.05

HUD Relocation Vo	\$349,128	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.35	

Additional Financin	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.35

Additional Financin	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.35

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$326,868	\$333,405	\$340,073	\$346,875	\$353,812	\$390,638	\$431,295	\$476,185	\$580,467
Secondary Incom	ne	3,600	3,672	3,745	3,820	3,897	4,302	4,750	5,245	6,393
Other Support In	come:	0	0	0	0	0				
Other Support In	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	330,468	337,077	343,819	350,695	357,709	394,940	436,046	481,429	586,860
Vacancy & Collection	ction Loss	(24,780)	(25,281)	(25,786)	(26,302)	(26,828)	(29,620)	(32,703)	(36,107)	(44,014)
Employee or Oth	er Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$305,688	\$311,797	\$318,032	\$324,393	\$330,881	\$365,319	\$403,342	\$445,322	\$542,845
EXPENSES at	3.00%									
General & Admin	nistrative	\$23,200	\$23,896	\$24,613	\$25,351	\$26,112	\$30,271	\$35,092	\$40,681	\$54,672
Management		15,284	15589.41991	15,901	16,219	16,544	18,265	20,167	22,266	27,142
Payroll & Payroll	Tax	55,380	57,041	58,753	60,515	62,331	72,258	83,767	97,109	130,507
Repairs & Mainte	enance	32,160	33,125	34,119	35,142	36,196	41,962	48,645	56,393	75,787
Utilities		9,900	10,197	10,503	10,818	11,143	12,917	14,975	17,360	23,330
Water, Sewer &	Trash	21,600	22,248	22,915	23,603	24,311	28,183	32,672	37,876	50,902
Insurance		34,500	35,535	36,601	37,699	38,830	45,015	52,184	60,496	81,302
Property Tax		0	0	0	0	0	0	0	0	0
Reserve for Repl	lacements	15,000	15,450	15,914	16,391	16,883	19,572	22,689	26,303	35,348
TDHCA Complia	nce Fee	2,400	2,472	2,546	2,623	2,701	3,131	3,630	4,208	5,656
Other		8,710	8,971	9,240	9,518	9,803	11,365	13,175	15,273	20,526
TOTAL EXPENSE	ES .	\$218,134	\$224,525	\$231,105	\$237,879	\$244,853	\$282,939	\$326,995	\$377,964	\$505,171
NET OPERATING	NCOME	\$87,554	\$87,272	\$86,928	\$86,514	\$86,028	\$82,381	\$76,347	\$67,358	\$37,674
DEBT SE	RVICE									
First Lien Financin	ng	\$66,667	\$66,667	\$66,667	\$66,667	\$66,667	\$66,667	\$66,667	\$66,667	\$66,667
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	٧	\$20,887	\$20,605	\$20,261	\$19,848	\$19,361	\$15,714	\$9,680	\$691	(\$28,992)
DEBT COVERAG	E RATIO	1.31	1.31	1.30	1.30	1.29	1.24	1.15	1.01	0.57

#### HTC ALLOCATION ANALYSIS -Casa Ricardo, Kingsville, HTC 9% / HOME #10220

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land				
Purchase of buildings				
Off-Site Improvements				
Sitework	\$539,800	\$539,800	\$539,800	\$539,800
Construction Hard Costs	\$2,873,000	\$2,824,798	\$2,873,000	\$2,824,798
Contractor Fees	\$477,792	\$471,044	\$477,792	\$471,044
Contingencies	\$170,640	\$168,230	\$170,640	\$168,230
Eligible Indirect Fees	\$564,500	\$564,500	\$564,500	\$564,500
Eligible Financing Fees	\$209,500	\$209,500	\$209,500	\$209,500
All Ineligible Costs	\$886,618	\$886,618		
Developer Fees			\$725,285	
Developer Fees	\$725,285	\$716,681		\$716,681
Development Reserves	\$217,796	\$187,796		
TOTAL DEVELOPMENT COSTS	\$6,664,931	\$6,568,966	\$5,560,517	\$5,494,552

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$5,560,517	\$5,494,552
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$7,228,672	\$7,142,917
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$7,228,672	\$7,142,917
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$650,580	\$642,863

Syndication Proceeds 0.6199 \$4,033,199 \$3,985,353

Total Tax Credits (Eligible Basis Method) \$650,580 \$642,863

Syndication Proceeds \$4,033,199 \$3,985,353

\$4,033,196

Requested Tax Credits \$650,580

Gap of Syndication Proceeds Needed \$4,115,803

Total Tax Credits (Gap Method) \$663,905

**Syndication Proceeds** 

Recommended Tax Credits 650,580

Syndication Proceeds \$4,033,196



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Residences at Rowlett Creek, TDHCA Number 10221

	BASIC DEVELOPMENT INFORMATION								
Site Address:	SWC of Firewheel	Pkwy. & Castle Dr.			Development #:	10221			
City:	Garland	Region	3	Po	opulation Served:	General			
County:	Dallas	Zip Code	e: 75040		Allocation:	Urban			
HTC Set Asides	:: □At-Risk □No	onprofit $\Box$ USDA	Rural	Rescue HTC	Housing Activity*:	NC			
HOME Set Asides: □CHDO □Preservation □General									
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO									
	OWNER AND DEVELOPMENT TEAM								
Owner:		Rowlett Creek Ho	ousing Partn	ers, Ltd.					
Owner Contact	and Phone:	Dan Allgeier, (97	2) 573-3411						
Developer:		NuRock Develop	ment Group	, Inc					
Housing Gener	al Contractor:	NuRock Constru	ction, LLC						
Architect:		Morton Gruber &	Associates						
Market Analyst	:	Ipser & Associate	es, Inc.						
Syndicator:		Boston Capital							
Supportive Services: NuRock Housing Foundation I, Inc									
Consultant and	Contact:	N/A,							
		UNIT/BU	ILDING INFO	ORMATION					
Unit Breakdow	n: 30% 40% 5	50% 60%		Total Restricte	d Units:	160			
		72 80		Market Rate U		0			
	<u>Eff</u> 1 BR 2	<u> </u>	BR	Owner/Employ	ee Units:	0			
	0 0	88 64 8	0	Total Developn	nent Units:	160			
Type of Buildin	g:			Total Developn	nent Cost*:	\$0			
$\square$ Duplex	5 units or m	nore per building			sidential Buildings:	33			
☐ Triplex	$\square$ Detached F	Residence		HOME High To		0			
☐ Fourplex		m Occupancy		HOME Low To	tal Units:	0			
☐ Townhome	☐ Transitiona	al							
	*Note: If	f Development Cost = \$0, a			oleted.				
			NG INFORM	<u></u>					
			olicant quest	Department Analysis*	Amort Term	Rate			
Competitive H	lousing Tax Credit		0,000	\$0					
HOME Activity	y Fund Amount:		\$0	\$0	0 0	0.00%			
HOME CHDC	Operating Grant A	Amount:	\$0	\$0					
*Note: If an Underwriting	ng Report has not been com		is recommended nancial Feasibility		amount recommended is the Appli	cant Request			



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Residences at Rowlett Creek, TDHCA Number 10221

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, NC Points: 0 US Representative: Johnson, District 3, NC

TX Representative: Driver, District 113, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Douglas Athas, District 1 Representative Garland City

Council

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



#### MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Residences at Rowlett Creek, TDHCA Number 10221

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 194 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Citrus Gardens, TDHCA Number 10222**

BASIC DEVELOPMENT INFORMATION									
Site Address: 2100 Grapefru	it		Development #:	10222					
City: Brownsville	Region:	11	Population Served:	General					
County: Cameron	Zip Code:	78521-2915	Allocation:	Urban					
HTC Set Asides: □At-Risk	□Nonprofit □USDA □	Rural Rescue	HTC Housing Activity*:	RH					
HOME Set Asides: □CHDO □Preservation □General									
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO									
OWNER AND DEVELOPMENT TEAM									
Owner:	BHA Citrus Gardens,								
Owner Contact and Phone:	Antonio Juarez, 95654	118315							
Developer:	Brownstone Affordable	e Housing, Ltd							
Housing General Contractor:	Brownstone Construct	tion, Ltd							
Architect:	Brownstone Architects	s & Planners, Inc							
Market Analyst:	The Gerald A. Teel Co	·							
Syndicator:	Hudson Housing Capi	• •							
Supportive Services:	Brownsville Housing A								
Consultant and Contact:	N/A,	diffority							
Consultant and Contact.	IV/A,								
	<u>UNIT/BUILDIN</u>	ig information	<u>l</u>						
Unit Breakdown: 30% 40	<u>% 50% 60%</u>	Total Re	estricted Units:	148					
8 0			Rate Units:	0					
	3R 2BR 3BR 4BR 5BR		Employee Units:	0					
0 18	8 72 58 0 0		evelopment Units:	148					
Type of Building:			evelopment Cost*: of Residential Buildings:	\$18,637,323 33					
_ '	or more per building		ligh Total Units:	0					
l '	ned Residence Room Occupancy		ow Total Units:	0					
☐ Townhome ☐ Transit	, ,								
	lote: If Development Cost = \$0, an Under	erwriting Report has not b	een completed.						
		NFORMATION							
	Applican		nent						
Compatitive Haveing Tay Co	Request			n Rate					
Competitive Housing Tax Cr				0 0000					
HOME Activity Fund Amoun			\$0 0	0 0.00%					
HOME CHDO Operating Gra	ant Amount: \$	0	\$0						
*Note: If an Underwriting Report has not be	en completed and the application is reco (pending the Financial	mmended for an award, t Feasibility Analysis).	he credit amount recommended is the	Applicant Request					



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Citrus Gardens, TDHCA Number 10222

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Lucio, District 27, S Points: 7 US Representative: Ortiz, District 27, NC

TX Representative: Oliveira, District 37, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Jose Flores, President Citrus Gardens Asso.

Brownsville HA

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Citrus Gardens and Annex Resident Assoc., Jose Francisco Flores Letter Score: 24 S or O: S

We support this application...the future of our community because we need new and more low rent homes.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, by 10% Test, of evidence of HUD approval of the disposition of the property.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 3. Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of lead in the drinking water as a result of the subject property plumbing, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the elimination of any identified sources of lead.
- 4. Receipt, review and acceptance, by Cost Certification, of an executed HAP contract with rents at or above the levels reflected in this analysis.
- 5. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.



#### MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Citrus Gardens, TDHCA Number 10222

## COMPLIANCE EVAULATION SUMMARY: ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 13 Total # Monitored: 8

Total # Monitored. •		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASE	ED ON:
Competitive Housing Tax Credits: ✓ Score: 222 ☐ Meeting a Required Set-Aside	Credit Amount":	\$1,807,115
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



#### Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/14/10 PROGRAM: 9% HTC FILE NUMBER: 10222

# DEVELOPMENT Citrus Gardens Location: 2100 Grapefruit Region: 11 City: Brownsville County: Cameron Zip: 78521 ✓ QCT □ DDA Key Attributes: General, Urban, Reconstruction, and Townhome

#### **ALLOCATION**

	RE	QUEST		RECOMMENDATION			
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term	
Housing Tax Credit (Annual)	\$1,807,115			\$1,807,115			

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, by 10% Test, of evidence of HUD approval of the disposition of the property.
- 2 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 3 Receipt, review, and acceptance, by Cost Certification, of documentation that a comprehensive survey was completed to identify the presence of lead in the drinking water as a result of the subject property plumbing, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the elimination of any identified sources of lead.
- 4 Receipt, review and acceptance, by Cost Certification, of an executed HAP contract with rents at or above the levels reflected in this analysis.
- 5 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

#### SALIENT ISSUES

TDHCA SET-ASIDES for LURA								
Income Limit	Rent Limit	Number of Units						
30% of AMI	30% of AMI	8						
50% of AMI	50% of AMI	66						
60% of AMI	60% of AMI	74						

10222 Citrus Gardens.xlsx printed: 7/14/2010

#### STRENGTHS/MITIGATING FACTORS

#### WEAKNESSES/RISKS

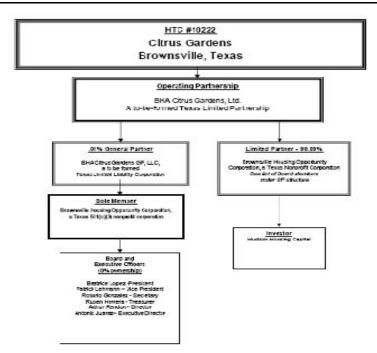
- Overall occupancy in the market area is 94.6%.
- The gross capture rate is 5.1%.
- The Developer has experience developing tax credit properties in Texas with a total 11 developments providing 1,042 units.
- Proposed rents are on average 34% lower than market rents.

#### PREVIOUS UNDERWRITING REPORTS

None

#### **DEVELOPMENT TEAM**

#### **OWNERSHIP STRUCTURE**



#### CONTACT

Contact: Antonio Juarez Phone: (956) 541-8315 Fax: (956) 541-7860

Email: ajuarez@txbha.com

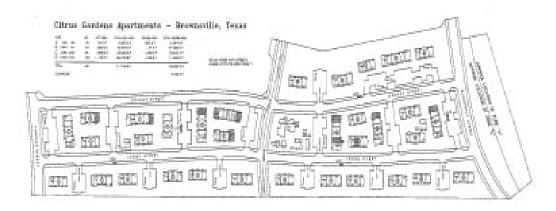
#### **IDENTITIES of INTEREST**

 The Applicant and supportive services provide are related entities. Additionally, the Developer, General Contractor, and architect are related entities. These are common relationships for HTC-funded developments.

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#### **PROPOSED SITE**

#### SITE PLAN



#### BUILDING CONFIGURATION

Building Type	1	2	3	4	5	6			Total
Floors/Stories	1&2	1&2	1&2	1&2	2	1&2			Buildings
Number	4	9	5	2	12	1			33

BR/BA	SF		Units								Total Units	Total SF	
1 1	750	2		2								18	13,500
2 1	980		2		2		2					24	23,520
2 2	1,000	2		2	2	2	2					48	48,000
3 2	1,150		2	2	2	2	2					58	66,700
Units pe	r Building	4	4	6	6	4	6					148	151,720

#### **Development Plan:**

The existing Citrus Gardens development is a public housing development. The reconstructed development proposed will not contain any public housing units; therefore, once the current residents are relocated, the operating assistance to the development will cease. Upon completion of the reconstructed development, the Brownsville Housing Authority will execute a new HAP contact for project based vouchers to assist 74 of the 148 units.

The proposed reconstruction will involve the demolition and reconstruction of 148 units of affordable multifamily apartments. The development will include the new construction of thirty-three residential buildings plus one clubhouse/community building on approximately 26.26 acres.

#### Relocation Plan:

All existing tenants will be relocated as part of the reconstruction. In February 2010 the Brownsville Housing Authority began meeting with groups of Citrus Gardens residents and explained initial information on the planned demolition and replacement housing development. No resident will lose their housing assistance. All residents will receive a Housing Choice Voucher that will allow them to rent housing of their choice at another location. The Housing Authority will assist all residents to locate new hosing they can move to and will also provide counseling and other services. Residents will be reimbursed for actual and reasonable relocation expenses as supported by receipts, and given a choice for the Housing Authority to move them with their staff or a moving contractor and an allowance. The Applicant has included \$1,241,740 in tenant relocation costs in the development cost schedule. The Brownsville Housing Authority is contributing \$1,133,640 in tenant relocation vouchers, which will offset the portion of relocation costs being that are excluded from eligible basis.

			SITE IS	SUES		
Total Size: Flood Zone Zoning: Comments	Apartn:	acres	Scattered site Within 100-yr Needs to be I	floodplain e-zoned?	? Yes Yes	✓ No ✓ No ✓ No
year lea		-be-formed pa			ner of the subject site ha ens, Ltd. In order to allow	
			TDHCA SITE I	NSPECTIO	ON	
Inspector:	Manufacture	ed Housing Sta	ff		Date:	4/9/2010
Overall Ass						
Excelle	_	Acceptable	Quest	ionable	Poor	Unacceptable
Surrounding North:	_	nd commercia	al hevond	East:	Residential and a park	hevond
South:		Girls School ar	<u> </u>	West:	A middle school and rebeyond	_
		HIGHI	GHTS of ENVIR	ONMENT.	ΔI REP∩RTS	
Danidala a	A - t F du			SINIVILINI		2/1/2010
Provider:		mental Servic	es, inc. (RECs) and Othe		Date:	2/1/2010
commo newer 1 green c found in storage	n use areas wa 2 inch floor tile olor floor tile a 1 the hallway c room (were d lead based	as conducted be located in all and associated of the Head State all) analyzed paint survey w	during this assest dwelling units a lablack mastic in art The HVAC of to contain asbestas conducted for	sment and some some some some some some some some	terials within the dwelling dall of black adhesive une Community and Officing units The 12" floor tiles mastic located in the C8)  essment and at least one painted surfaces were for	nderneath the se Building The 9" e, cream color Office Building, e hundred ninety-
	sed paint." (p.		was not within th	ie Scope	of Work for this Assessme	nt however due to
,			lead in water is	•		
Any funding	g recommend	ation will be su	ubject to the foll	owing co	nditions:	
was cor appropi	mpleted to ide	entify the prese ent procedures	nce of asbestos , consistent with	-containir	ocumentation that a cor ig-materials or lead-base nt regulations, were follo	ed paint, and that
was cor plumbin	mpleted to ide ig, and that ap	entify the prese opropriate aba	nce of lead in th	ne drinking ures, cons	ocumentation that a cor g water as a result of the sistent with all relevant re	subject property
			MARKET A	NALYSIS		
Provider:	Gerald A. Tee	el Company			Date:	2/16/2010
Contact:	Tim Treadway				Phone:	
	Number of R	evisions:	none	Date of	Last Applicant Revision:	N/A

The Primary Market Area is defined by 23 census tracts that make up the City of Brownsville.

	ELIGIBLE HOUSEHOLDS BY INCOME											
	Cameron County Income Limits											
НН	HH 30% of AMI 40% of AMI 50% of AMI 60% of AMI											
size	min	max	min	max	min	max	min	max				
1	\$0	\$9,600			\$0	\$15,950	\$0	\$19,140				
2	\$0	\$10,950			\$0	\$18,250	\$0	\$21,900				
3	\$0	\$12,350			\$0	\$20,500	\$0	\$24,600				
4	\$0	\$13,700			\$0	\$22,800	\$0	\$27,360				
5	\$0	\$14,800			\$0	\$24,600	\$0	\$29,520				
6												

	Affordable Housing Inventory in Primary Market Area										
File #	Development	Туре	Target Population	Comp Units	Total Units						
	Proposed, Under Construction, and Unstabilized Comparate	ole Develo	opments								
10135	Champion Homes at Canyon Creek	new	family	100	100						
09181	Bowie Garden	new	family	86	86						
	Other Affordable Developments in PMA since	2006									
07402	Rockwell Manor	rehab	family	n/a	126						
060024	Cunningham Manor	rehab	family	n/a	104						
	<u> </u>	•	•								
	Stabilized Affordable Developments in PMA (pre	-2006)									
Total Properties ( pre-2006 ) 4 Total Units											

Proposed, Under Construction, and Unstabilized Comparable Supply:

The Market Analyst acknowledges that Bowie Gardens (#09181), a 2009 HTC project, is located within the PMA, but fails to include Bowie Gardens in the Relevant Supply when calculating the Capture Rate. The Market Analyst incorrectly states that Bowie Gardens does not need to be included because "no units are being added to the market as a result of the subject's construction, the addition of the Bowie Garden project does not appear to impact the subject. Additionally, there is a time difference of roughly a year between the time of these two properties coming on-line, giving the Bowie property ample time to lease up." (p. 97)

The Real Estate Analysis Rules require that a Gross Capture Rate be determined even for Replacement Housing, and that all comparable units that have not achieved stabilized operation at the time of application be included in the relevant Supply. The underwriting analysis includes the units at Bowie Gardens as well as another 2010 application, Champion Homes at Canyon Creek (#10135)

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	22,886	22,767
Potential Demand from the Primary Market Area	4,106	6,604
Potential Demand from Other Sources	0	0
GROSS DEMAND	4,106	6,604
Subject Affordable Units	148	148
Unstabilized Comparable Units	0	186
RELEVANT SUPPLY	148	334
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	3.6%	5.1%

#### Demand Analysis:

The Market Analyst identifies gross Demand for 4,106 units based on income-eligible households in the PMA; and a Gross Capture Rate of 3.6% for the 148 subject units.

Since half of the units at the subject will be covered by a HAP Rental Assistance contract, the minimum income for potential tenants at the property is essentially zero. Based on this, the Underwriter has identified Gross Demand for 6,604 units; and a Gross Capture Rate of 5.1% for a total Relevant Supply of 334 units.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development. It should also be noted that the subject application proposes the replacement of existing Affordable Housing; as such, the Gross Capture Rate limit is not a criterion for feasibility.

		UNDERWR	ITING ANA	YSIS of Pi	MA DEMA	ND	by UNIT T	YPE		
			Market A	Analyst				Unde	rwriter	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		433	1	0	0%		1,053	1	10	1%
1 BR/50%	]	220	8	0	4%		1,345	8	16	2%
1 BR/60%		108	9	0	8%		1,456	9	17	2%
2 BR/30%		519	4	0	1%	1	985	4	3	1%
2 BR/50%		465	34	0	7%	1	1,483	34	22	4%
2 BR/60%		428	34	0	8%		1,666	34	64	6%
3 BR/30%		197	3	0	2%	1	1,182	3	2	0%
3 BR/50%		225	24	0	11%		1,851	24	16	2%
3 BR/60%		471	31	0	7%		2,100	31	39	3%

#### Primary Market Occupancy Rates:

The market study reports 94.6% overall occupancy for a total of 3,832 units in the Brownsville market. (p. 32)

#### Absorption Projections:

"There are no new properties in Brownsville and the most recent construction is dated with respect to absorption comparables. Stoneleigh leased 162 units in 15 months for a rate of approximately 11 units per month. It opened in January 2007. La Villita Apartments leased 12 units/mo following its expansion in 2005. Considering the relatively good occupancies, absorption is not considered to be an impediment to a successful operation of the proposed subject. The most data suggests absorption of 12 units per month. This would be considered minimal in most markets." (p. 39)

#### Market Impact:

"The subject property will have minimal affect on the market, and will open up the market to a greater pool of possible renters. There is similar product in this market, but the large number of renters coupled with the low income of the populace tend to support the need for the subject. Although the newer market rents properties have relatively low rents, the subject rents will be below market and allow a segment of the market to experience newer housing. Additionally, it appears that there may be some nominal excess demand, based on occupancy levels reported." (p. 106)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

		OPERATING PR	OFORMA ANALYSIS	
Income:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A
for proj vouche Underw contrac five uni	ect based vouchers to ass ers will come from the Brov riter's projected rents for t ct rents identified by the H	sist 74 of the tota vnsville Housing the 74 units with lousing Authority the Brownsville H	nent, the project owner will execute a al 148 units. Per the Applicant, these p Authority's existing voucher pool. The Aproposed project based vouchers are releast tenant-paid utility allowances for Housing Authority. A HAP contract by condition of this report.	roject based Applicant's and e based on r apartments with
the ten	ant-paid utility allowance	s for apartments	s for the 74 HTC-only units were calcula with five units or more maintained by dit rent limits which apply to HTC applic	the Brownsville
fewer u each c units in building Applica at least all units require allowar allowar	units, and for buildings with ategory, which would requise the building. However, the gs with five or more units want has indicated that each one HAP unit in each build in the building. With at lead to utilize the HAP utility ance for buildings with five	n five or more un quire the use of c e Brownsville Hou vill be used for a ch building in the Iding, the utility a ast one HAP unit allowances, whic or more units. As	les separate utility allowances for build lits. The subject development has build different utility allowances depending using Authority has indicated that the ll units covered under the HAP contract development will have at least one hallowances stated in the HAP contract in each building, the entire development has the Housing Authority states will be a a result, the Underwriter's analysis reflected.	dings that fall in on the number of allowance for ct. Further, the HAP unit. If there is must be used for nent will be equal to the ects these
was eva increas	aluated using 2009 limits. I e by 1.2% and DCR would	f the Underwrite I be 1.20 and 1.2	for 2010 applications began; therefore r and Applicant used 2010 rent limits, i 24, respectively, and the recommenda pay all electric utility costs.	ncome would
	ment's guidelines. Overall		nd vacancy and collection loss are wi effective gross income is within 5% of t	
Expense:	Number of Revisions:	None	Date of Last Applicant Revision:	N/A
Underw The App Underw Applica adminis afforda Browns days te require	writer's estimate of \$3,776, policant's budget shows se writer's estimates, specifica ant's property manageme stration costs tend to run leable housing in the Browns wille area as their water arend to reduce the need forment to heat common are	derived from the veral line item end weral line item end weral & a nt company UAI ower because would area. They not sewer expension right-time conteas during the word sever expension of the weral weral line in the weral line item.	projection at \$3,676 per unit is within 50 at TDHCA database, IREM, and third-pastimates that deviate when compared dministrative (20% lower) and utilities (3 H Property Management, L.P. stated the seldom have to advertise due to the also explained that utilities tend to runge are simply lower than most markets himon area lighting, and that there is a vinter months.	arty data sources. If to the If to the If to the If to the If the lower). The If the lower in the If the longer If
			e, the Applicant provided a staffing pla	

insurance quote for the subject property of \$87,000 which the Underwriter has also used.

payroll expenses which the Underwriter has used. Additionally, the Applicant provided a property

The annual reserve for replacement expense of \$362 per unit exceeds TDHCA's guideline for new construction of \$250 per unit due to the fact that HUD requires this and bases there number on total construction costs.

#### Conclusion:

The Applicant's estimate of total expenses and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the proposed permanent financing structure the calculated DCR of 1.20 falls within the Department's guidelines.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. The Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible.

ACQUIS	SITION INFORMATION							
Existing Buildings: Tax Exer	mpt Valuation by:	2010 Cameron CAD N/A						
EVIDENCE	of PROPERTY CONTROL							
Existing Buildings: Tax Exempt Valuation by: Cameron CAD								
Acquisition Cost: \$0								
Seller: Housing Authority City of Brownsville Related to Development Team? Yes No								
CONSTRUCTION	COST ESTIMATE EVALUATION							
COST SCHEDULE Number of Revisions:	One Date of Last Applica	ant Revision: 6/24/2010						
The Brownsville Housing Authority has owned the property back to the partnership. No accost schedule. The Applicant provided a startructure involving \$0 for acquisition cost is a on this documentation in determining an acreceipt, review, and acceptance, by 10% Te	quisition cost was included in the tement from the Applicant's attor cceptable under HUD regulation quisition cost of \$0. Additionally, t	Applicant's development ney, verifying that a s. The Underwriter has relied he report is conditioned on						
The Applicant claimed sitework costs over the costs reflect the proposed demolition of the utilities. The Applicant provided sufficient thir estimate by a licensed engineer to justify the Applicant's CPA, Thomas Stephen & Compa	existing structures, and replacemed party certification through a dese costs. In addition, these costs	ent of all underground etailed certified cost have been reviewed by the						

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is \$242K or 3% higher than the Underwriter's Marshall & Swift Residential Cost Handbook-derived estimate.

#### Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract, it is proposed to be located within one-quarter mile of existing major bus transfer centers and/or regional or local commuter rail transportation stations; it is located in a census tract that has a median family income ("MFI") that is higher than the MFI for the county in which the census tract is located; it is proposed to be located in a school attendance zone that has an academic rating of "Exemplary" or "Recognized"; it is proposed in a census tract that has no greater than 10% poverty population; and it is in a Hurricane Ike eligible county.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$15,445,428 and the 9% applicable percentage rate supports annual tax credits of \$1,807,115. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

	PROPO:	SED FINANCING STRUC	CTURE							
SOURCES	& USES Number of Revisions:	None Date of	f Last Applicant Revision:	N/A						
Source:	Davis Penn Mortgage	Туре	e: Interim & Permanent Fi	nancing						
Principal:	\$5,021,200 Interest Ra	ate: <u>5.6%</u>	Fixed Amort: 480 Term: 40	months years						
loan a debt se	s: erest rate will be 5.6% during the c stated interest rate of 5.6% plus a ervice payment of \$337,480 based ared interest rate of 6.1413%, inclusi	0.45% mortgage insurar I on a loan constant of 6	nce premium. The lender has 5.7211%; this effectively result	identified a s in an						
Source:	Brownsville Housing Opportunity	/ Corporation Type	e: Interim & Permanent Fi	nancing						
Principal:	\$750,000 Interest Ra	ate: AFR	Fixed Amort: N/A Term: 30	months years						
Comments:  The loan will accrue interest at the long-term AFR presently at 3.94% to be fixed at the date of closing.  The loan shall be repaid from available net cash flow when the primary loan is repaid. Based on the recommended pro forma there will be sufficient cash flow to repay the principal and accrued interest.										
Source:	Brownsville Housing Authority	Туре	e: Relocation Vouchers							
approx	\$1,133,640  is:  bwnsville Housing Authority plans to timate 18 month period during the tion assistance is effectively contrib	demolition and recons	truction of the property. The							

Source:	Hudson Housing Cap	ital	Туре:	Syndication								
Proceeds:	\$11,202,993	Syndication Rate:	62%	Anticipated HTC:	\$	1,807,115						
Amount:	\$529,490		Туре:	Deferred Developer	Deferred Developer Fees							

#### CONCLUSIONS

#### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$5,021,200 provided by Davis-Penn Mortgage through the HUD-221(d)4 program and the Brownsville Housing Opportunity Corporation loan of \$750,000 and the relocation funds of \$1,133,640 provided by the Brownsville Housing Authority indicates the need for \$11,732,483 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,892,525 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$1,807,115
Allocation determined by gap in financing: \$1,892,525
Allocation requested by the Applicant: \$1,807,115

The allocation amount determined by the Applicant's requested amount / eligible basis is recommended. A tax credit allocation of \$1,807,115 per year for 10 years results in total equity proceeds of \$11,202,993 at a syndication rate of \$0.62 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$529,490 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within seven years of stabilized operation.

Underwriter:		Date:	July 14, 2010
	Carl Hoover		
Manager of Real Estate Analysis:		Date:	July 14, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	July 14, 2010
	Brent Stewart		

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#### **UNIT MIX/RENT SCHEDULE**

Citrus Gardens, Brownsville, 9% HTC #10222

LOCATION DATA	l .	UNIT D	ISTRIB	JTION		
CITY:	Brownsville	# Beds	# Units	% Total	Р	ROGRA
COUNTY:	Cameron	Eff			Rent Limit	Eff
SUB-MARKET:		1	18	12.2%	HAP	
PROGRAM REGION:	11	2	72	48.6%		
RURAL RENT USED:	No	3	58	39.2%		
IREM REGION:		4				
		TOTAL	148	100.0%	MISC	

	Other Unit Desgination										
Р	PROGRAMS:										
Rent Limit	Eff 1		2	3	4	Total Units					
HAP		\$576	\$660	\$816		74					
MISC		\$0	\$0	\$0							

ОТНЕ	ER ASSUMPTIONS	
DEVELOPMENT ACTIVITY:	Reconstruction	
REVENUE GROWTH:	2.00%	
EXPENSE GROWTH:	3.00%	
HIGH COST ADJUSTMENT:	130%	
APPLICABLE FRACTION:	100.00%	
APP % - ACQUISITION:	N/A	
APP % - CONSTRUCTION:	9.00%	

	UNIT MIX / MONTHLY RENT SCHEDULE																		
UNIT DESCRIPTION PROGRAM RENT LIMITS APPLICANT RENTS						TI	DHCA REN	NTS		OTHER UNIT DESIGNATION	MARKE	ET RENTS							
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Program	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	НАР		TDHCA Savings to Market
TC 30%	HAP	1	1	1	750	\$256	\$74	\$182	\$319.53	\$0.67	\$502	\$502	\$502	\$502	\$0.67	\$320	\$576	\$685	\$183
TC 50%	HAP	8	1	1	750	\$427	\$74	\$353	\$148.53	\$0.67	\$502	\$4,016	\$4,020	\$502	\$0.67	\$149	\$576	\$685	\$183
TC 60%		9	1	1	750	\$513	\$74	\$439	(\$0.47)	\$0.59	\$439	\$3,951	\$3,955	\$439	\$0.59	\$0		\$685	\$246
TC 30%	HAP	4	2	1	980	\$308	\$100	\$208	\$351.53	\$0.57	\$560	\$2,240	\$2,242	\$560	\$0.57	\$352	\$660	\$800	\$240
TC 50%	HAP	20	2	1	980	\$512	\$100	\$412	\$147.53	\$0.57	\$560	\$11,200	\$11,209	\$560	\$0.57	\$148	\$660	\$800	\$240
TC 50%	HAP	14	2	2	1,000	\$512	\$100	\$412	\$147.53	\$0.56	\$560	\$7,840	\$7,847	\$560	\$0.56	\$148	\$660	\$830	\$270
TC 60%		34	2	2	1,000	\$615	\$100	\$515	(\$0.47)	\$0.52	\$515	\$17,510	\$17,526	\$515	\$0.52	\$0		\$830	\$315
TC 30%	HAP	3	3	2	1,150	\$356	\$126	\$230	\$459.53	\$0.60	\$690	\$2,070	\$2,071	\$690	\$0.60	\$460	\$816	\$950	\$260
TC 50%	HAP	24	3	2	1,150	\$592	\$126	\$466	\$223.53	\$0.60	\$690	\$16,560	\$16,571	\$690	\$0.60	\$224	\$816	\$950	\$260
TC 60%		31	3	2	1,150	\$711	\$126	\$585	(\$0.47)	\$0.51	\$585	\$18,135	\$18,150	\$585	\$0.51	\$0		\$950	\$365
TOTAL:		148			151,720							\$84,024	\$84,094						
AVG:					1,025				\$98.91	\$0.55	\$568			\$568	\$0.55	\$99	\$353	\$855	(\$286)
ANNUAL:	•									•		\$1,008,288	\$1,009,123		•				

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Citrus Gardens, Brownsville, 9% HTC #10222

		• • • • • • • • • • • • • • • • • • • •	ac caracii		0701110111011	_		
INCOME Total Net F POTENTIAL GROSS RENT	Rentable Sq Ft:			TDHCA \$1,009,123	<b>APPLICANT</b> \$1,008,288			
Secondary Income	ı	Per Unit Per Month:	\$10.00	17,760	17,760	\$10.00	Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
Other Support Income: POTENTIAL GROSS INCOME				\$1,026,883	\$1,026,048	\$0.00	Per Unit Per Month	
Vacancy & Collection Loss	% of Pote	ntial Gross Income:	-7.50%	(77,016)	(76,956)	-7.50%	of Potential Gross I	ncome
Employee or Other Non-Rental Units			7.0070	0	(10,000)	1.0070	or rotomar cross in	noome
EFFECTIVE GROSS INCOME				\$949,867	\$949,092			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT	. ,	, ,	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.71%	\$302	0.30	\$44,758	\$35,600	\$0.23	\$241	3.75%
Management	5.00%	\$321	0.31	47,493	47,455	0.31	321	5.00%
Payroll & Payroll Tax	14.68%	\$942	0.92	139,398	139,178	0.92	940	14.66%
Repairs & Maintenance	6.90%	\$443	0.43	65,539	65,928	0.43	445	6.95%
Utilities	3.98%	\$256	0.25	37,849	24,000	0.16	162	2.53%
Water, Sewer, & Trash	6.39%	\$410	0.40	60,703	70,800	0.47	478	7.46%
Property Insurance	9.16%	\$588	0.57	87,000	85,100	0.56	575	8.97%
Property Tax N/A	0.00%	\$0	0.00	0	0	0.00	0	0.00%
Reserve for Replacements	5.65%	\$362	0.35	53,646	53,646	0.35	362	5.65%
TDHCA Compliance Fees	0.62%	\$40	0.04	5,920	5,920	0.04	40	0.62%
Other: Supp. Serv. & Security	1.73%	\$111	0.11	16,470	16,470	0.11	111	1.74%
TOTAL EXPENSES	58.83%	\$3,776	\$3.68	\$558,775	\$544,096	\$3.59	\$3,676	57.33%
NET OPERATING INC	41.17%	\$2,643	\$2.58	\$391,091	\$404,996	\$2.67	\$2,736	42.67%
DEBT SERVICE		<u> </u>					·	
Davis Penn Mortgage				\$337,482	\$337,480			
Brownsville Housing Opportunity				\$0				
Brownsville Housing Vouchers				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				337,482	337,480	\$1,635.26		
NET CASH FLOW				\$53,609	\$67,516			
AGGREGATE DEBT COVERAGE RA				1.16	1.20 1.20			
CONSTRUCTION COST				ı	0			
Description Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	0.00%	\$0	\$0.00	\$0	\$0	\$0.00	\$0	0.00%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	12.59%	\$15,577	\$15.19	2,305,384	2,305,384	15.19	15,577	12.37%
Direct Construction	42.19%	\$52,199	\$50.92	7,725,481	7,967,500	52.51	53,834	42.75%
Contingency 5.12%	2.81%	\$3,471	\$3.39	513,644	513,644	3.39	3,471	2.76%
Contractor's Fees 13.64%	7.86%	\$9,718	\$9.48	1,438,204	1,438,204	9.48	9,718	7.72%
Indirect Construction	4.37%	\$5,406	\$5.27	800,100	800,100	5.27	5,406	4.29%
Ineligible Costs	13.79%	\$17,058	\$16.64	2,524,611	2,524,611	16.64	17,058	13.55%
Developer's Fees 15.00%	10.81%	\$13,367	\$13.04	1,978,318	2,014,621	13.28	13,612	10.81%
Interim Financing	2.22%	\$2,743	\$2.68	405,975	405,975	2.68	2,743	2.18%
Reserves	3.37%	\$4,171	\$4.07	617,284	667,284	4.40	4,509	3.58%
TOTAL COST	100.00%	\$123,709.47	\$120.68	\$18,309,001	\$18,637,323	\$122.84	\$125,928	100.00%
Construction Cost Recap	65.45%	\$80,964	\$78.98	\$11,982,713	\$12,224,732	\$80.57	\$82,600	65.59%
SOURCES OF FUNDS						RECOMMENDED	_	
Davis Penn Mortgage	27.42%	\$33,927	\$33.10	\$5,021,200	\$5,021,200	\$5,021,200	Developer F	ee Available
Brownsville Housing Opportunity	4.10%	\$5,068	\$4.94	750,000	750,000	750,000	\$2,01	4,621
Brownsville Housing Vouchers	6.19%	\$7,660	\$7.47	1,133,640	1,133,640	1,133,640		
HTC Syndication Proceeds	61.19%	\$75,696	\$73.84	11,202,993	11,202,993	11,202,993	% of Dev. F	ee Deferred
Deferred Developer Fees	2.89%	\$3,578	\$3.49	529,490	529,490	529,490	26	6%
Additional (Excess) Funds Req'd	-1.79%	(\$2,218)	(\$2.16)	(328,322)	0	C		tive Cash Flow
TOTAL SOURCES				\$18,309,001	\$18,637,323	\$18,637,323	\$1,29	3,210

## MULTIFAMILY COMPARATIVE ANALYSIS (continued) Citrus Gardens, Brownsville, 9% HTC #10222

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Townhouse Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT	
Base Cost			\$62.11	\$9,423,011	
Adjustments					
Exterior Wall Finish	0.00%		\$0.00	\$0	
Elderly	0.00%		0.00	0	
9-Ft. Ceilings	3.00%		1.86	282,690	
Roofing			0.00	0	
Subfloor			(1.35)	(204,306)	
Floor Cover			3.20	485,504	
Breezeways	\$23.05	0	0.00	0	
Balconies	\$20.78	15,130	2.07	314,401	
Plumbing Fixtures	\$1,015	22	0.15	22,330	
Rough-ins	\$445	148	0.43	65,860	
Built-In Appliances	\$2,525	148	2.46	373,700	
Exterior Stairs	\$1,900	0	0.00	0	
Enclosed Corridors	\$52.19	0	0.00	0	
Wind	\$1.55	151,720	1.55	235,166	
Maintenance Building	\$49.89	300	0.10	14,966	
Carports	\$9.70	0	0.00	0	
Heating/Cooling			1.86	282,199	
Garages	\$30.00	0	0.00	0	
Comm &/or Aux Bldgs	\$73.33	3,336	1.61	244,616	
Other: fire sprinkler	\$2.25	155,056	2.30	348,876	
SUBTOTAL			78.36	11,889,013	
Current Cost Multiplier	0.99		(0.78)	(118,890)	
Local Multiplier	0.81		(14.89)	(2,258,913)	
TOTAL DIRECT CONSTRU	CTION COS	TS	\$62.69	\$9,511,211	
Plans, specs, survy, bld prn	3.90%		(\$2.44)	(\$370,937)	
Interim Construction Interes	3.38%		(2.12)	(321,003)	
Contractor's OH & Profit	11.50%		(7.21)	(1,093,789)	
NET DIRECT CONSTRUCT	ION COSTS		\$50.92	\$7,725,481	

#### PROPOSED PAYMENT COMPUTATION

Davis Penn Mortga	\$5,021,200	Amort	480
Int Rate	6.14%	DCR	1.16
Brownsville Housii	\$750,000	Amort	0
Int Rate	3.94%	Subtotal DCR	1.16
Brownsville Housii	\$1,133,640	Amort	0
Int Rate	0.00%	Aggregate DCR	1.16
Additional Financii	\$0	Amort	
Int Rate		Subtotal DCR	1.16
Additional Financii	\$0	Amort	
Int Rate		Aggregate DCR	1.16

#### RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

<u>/</u>	<del>0</del>
Davis Penn Mortgage	\$337,482
Brownsville Housing Opportunity	0
Brownsville Housing Vouchers	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$337,482

Davis Penn Mortga	\$5,021,200	Amort	480
Int Rate	6.14%	DCR	1.20
Brownsville Housin	\$750.000	Amort	0
	,		

Brownsville Housii	\$1,133,640	Amort	0
Int Rate	0.00%	Aggregate DCR	1.20

Additional Financii	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.20

Additional Financii	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.20

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GR	OSS RENT	\$1,008,288	\$1,028,454	\$1,049,023	\$1,070,003	\$1,091,403	\$1,204,997	\$1,330,415	\$1,468,885	\$1,790,563
Secondary Incor	me	17,760	18,115	18,478	18,847	19,224	21,225	23,434	25,873	31,539
Other Support In	ncome:	0	0	0	0	0	0	0	0	0
Other Support In	ncome:	0	0	0	0	0	0	0	0	0
POTENTIAL GR	OSS INCOME	1,026,048	1,046,569	1,067,500	1,088,850	1,110,627	1,226,222	1,353,849	1,494,758	1,822,102
Vacancy & Colle	ection Loss	(76,956)	(78,493)	(80,063)	(81,664)	(83,297)	(91,967)	(101,539)	(112,107)	(136,658)
Employee or Oth	ner Non-Rental	ι 0	0	0	0	0	0	0	0	0
EFFECTIVE GR	OSS INCOME	\$949,092	\$968,076	\$987,438	\$1,007,187	\$1,027,330	\$1,134,256	\$1,252,310	\$1,382,651	\$1,685,444
EXPENSES at	3.00%									
General & Admi	nistrative	\$35,600	\$36,668	\$37,768	\$38,901	\$40,068	\$46,450	\$53,848	\$62,425	\$83,894
Management		47,455	48403.9368	49,372	50,359	51,367	56,713	62,616	69,133	84,272
Payroll & Payroll	Tax	139,178	143,353	147,654	152,083	156,646	181,595	210,519	244,049	327,981
Repairs & Maint	enance	65,928	67,906	69,943	72,041	74,203	86,021	99,722	115,605	155,364
Utilities		24,000	24,720	25,462	26,225	27,012	31,315	36,302	42,084	56,558
Water, Sewer &	Trash	70,800	72,924	75,112	77,365	79,686	92,378	107,091	124,148	166,845
Insurance		85,100	87,653	90,283	92,991	95,781	111,036	128,721	149,223	200,544
Property Tax		0	0	0	0	0	0	0	0	0
Reserve for Rep	lacements	53,646	55,255	56,913	58,620	60,379	69,995	81,144	94,068	126,419
TDHCA Complia	ance Fee	5,920	6,098	6,281	6,469	6,663	7,724	8,955	10,381	13,951
Other		16,470	16,964	17,473	17,997	18,537	21,490	24,912	28,880	38,813
TOTAL EXPENS	ES	\$544,096	\$559,944	\$576,259	\$593,053	\$610,341	\$704,717	\$813,830	\$939,996	\$1,254,640
NET OPERATIN	G INCOME	\$404,996	\$408,132	\$411,179	\$414,134	\$416,990	\$429,539	\$438,480	\$442,655	\$430,804
DEBT SE	ERVICE									
First Lien Financi	ng	\$337,482	\$337,482	\$337,482	\$337,482	\$337,482	\$337,482	\$337,482	\$337,482	\$337,482
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLO	W	\$67,514	\$70,650	\$73,697	\$76,652	\$79,508	\$92,057	\$100,998	\$105,173	\$93,322
DEBT COVERAG	GE RATIO	1.20	1.21	1.22	1.23	1.24	1.27	1.30	1.31	1.28

#### HTC ALLOCATION ANALYSIS -Citrus Gardens, Brownsville, 9% HTC #10222

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land				
Purchase of buildings				
Off-Site Improvements				
Sitework	\$2,305,384	\$2,305,384	\$2,305,384	\$2,305,384
Construction Hard Costs	\$7,967,500	\$7,725,481	\$7,967,500	\$7,725,481
Contractor Fees	\$1,438,204	\$1,438,204	\$1,438,204	\$1,438,204
Contingencies	\$513,644	\$513,644	\$513,644	\$513,644
Eligible Indirect Fees	\$800,100	\$800,100	\$800,100	\$800,100
Eligible Financing Fees	\$405,975	\$405,975	\$405,975	\$405,975
All Ineligible Costs	\$2,524,611	\$2,524,611		
Developer Fees				
Developer Fees	\$2,014,621	\$1,978,318	\$2,014,621	\$1,978,318
Development Reserves	\$667,284	\$617,284		
TOTAL DEVELOPMENT COSTS	\$18,637,323	\$18,309,001	\$15,445,428	\$15,167,106

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$15,445,428	\$15,167,106
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$20,079,056	\$19,717,238
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$20,079,056	\$19,717,238
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,807,115	\$1,774,551

Syndication Proceeds 0.6199 \$11,202,993 \$11,001,119

Total Tax Credits (Eligible Basis Method) \$1,807,115 \$1,774,551

Syndication Proceeds \$11,202,993 \$11,001,119

Requested Tax Credits \$1,807,115

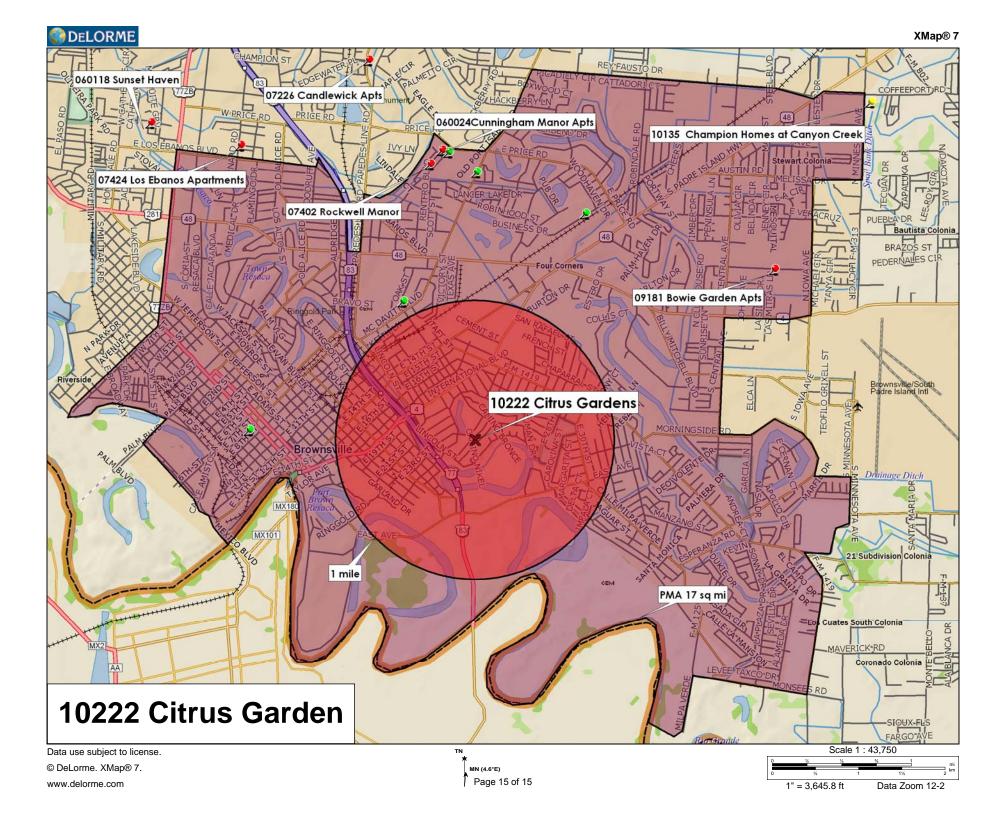
Syndication Proceeds \$11,202,993

Gap of Syndication Proceeds Needed \$11,732,483

Total Tax Credits (Gap Method) \$1,892,525

Recommended Tax Credits 1,807,115

Syndication Proceeds \$11,202,993





July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Sunset Terrace Senior Village, TDHCA Number 10223**

	BAS	IC DEVELOPMENT	INFORMATIC	<u> </u>			
Site Address: 700 W	V. Egly			Development #:	10223		
City: Pharr		Region: 11		Population Served:	Elderly		
County: Hidalç	go Z	Zip Code: 78577	7	Allocation:	Urban		
HTC Set Asides: □A	At-Risk <b>☑</b> Nonprofit	□USDA □Rura	al Rescue	HTC Housing Activity*:	NC		
HOME Set Asides:	HOME Set Asides: □CHDO □Preservation ☑General						
*+	HTC Housing Activity: Rehabilitation	n=RH, Adaptive Reuse=A	DR, New Construction	on=NC, Single Room Occupancy=S	RO		
OWNER AND DEVELOPMENT TEAM							
Owner:		errace Senior Villa		_			
Owner Contact and F	Phone: J. Fernan	do Lopez, (956) 7	83-1316				
Developer:	Leslie Ho	lleman & Associat	es, Inc (Co-De	ev.)			
Housing General Cor	ntractor: Brownsto	ne Construction, L	_td.				
Architect:	Brownsto	ne Architects & Pl	anners, Inc				
Market Analyst:	The Gera	ıld A. Teel Compai	ny, Inc.				
Syndicator:		lousing Capital	•				
Supportive Services:							
Consultant and Cont		7.4					
Concentant and Cont	1471,						
	<u>L</u>	<u>INIT/BUILDING IN</u>	<u>FORMATION</u>				
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>			ricted Units:	80		
	12 0 28 40		Market Ra		0		
	Eff 1 BR 2 BR 3 BR			ployee Units:	0		
Tune of Duildings	0 80 0 0	0 0		elopment Units:	80		
Type of Building:				elopment Cost*:  f Residential Buildings:	\$0 1		
l <u> </u>	✓ 5 units or more per bu	ilding		gh Total Units:	0		
☐ Triplex	☐ Detached Residence	201	-	w Total Units:	22		
☐ Fourplex☐ Townhome☐ ☐	<ul><li>☐ Single Room Occupar</li><li>☐ Transitional</li></ul>	icy					
		Cost = \$0, an Underwriting	Report has not beer	n completed.			
	·	FUNDING INFOR		•			
		Applicant	Departme	ent			
		Request	Analysis*	Amort Terr	n Rate		
Competitive Housin	ng Tax Credit Amount:	\$837,980		\$0			
HOME Activity Fund	d Amount:	\$2,000,000		\$0 0	0 0.00%		
HOME CHDO Oper	rating Grant Amount:	\$0		\$0			
*Note: If an Underwriting Report	ort has not been completed and the	application is recommend ading the Financial Feasibi	ed for an award, the ility Analysis).	credit amount recommended is the	Applicant Request		



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Sunset Terrace Senior Village, TDHCA Number 10223**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Lucio, District 27, S Points: 7 US Representative: Hinojosa, District 15, NC

TX Representative: Flores, District 36, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Daniel King, Superintendent

Individuals and Businesses: In Support: 2 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



#### MULTIFAMILY FINANCE DIVISION July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Sunset Terrace Senior Village, TDHCA Number 10223**

COMPLIANCE EVAULATION SUMMARY:								
☐ No unresolved issues of material non-compliance or audit findings:								
Total # Developments in Portfolio:								
Total # Monitored:								
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:								
Competitive Housing Tax Credits: ✓ Score: 193 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0						
Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.								
HOME Activity Funds:	Loan Amount:	\$0						
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0						
Recommendation:								
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).								



July 29, 2010

## Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### North MacGregor Arms, TDHCA Number 10225

BASIC DEVELOPMENT INFORMATION								
Site Address: 353	33 N. MacGregor				Development #:	10225		
City: Ho	uston	Region:	6	F	opulation Served:	General		
County: Ha	rris	Zip Code	e: 77004		Allocation:	Urban		
HTC Set Asides: ✓At-Risk □Nonprofit □USDA □Rural Rescue HTC Housing Activity*: RH								
HOME Set Asides: □CHDO □Preservation □General								
*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
OWNER AND DEVELOPMENT TEAM								
Owner: NMA Rehab, Ltd.								
Owner Contact and Phone: Janet Miller, (713) 526-8999								
Developer:	Developer: NMA 2010 Rehab, LLC							
Housing General Contractor: Milan, Inc.								
Architect: Dan Burbine Associates								
Market Analyst:	٦	The Gerald A. Teel Company, Inc.						
Syndicator:	E	Evanston Financial						
Supportive Services: TBD								
Consultant and Co	nd Contact: N/A,							
UNIT/BUILDING INFORMATION								
Unit Breakdown:	<u>30% 40% 509</u>			Total Restricte	ed Units:	64		
	4 0 29			Market Rate Units: 0				
	Eff 1 BR 2 B	<u> 3 BR 4 BR 5</u>	BR	Owner/Employee Units: 0				
	0 16 24	1 24 0	0	Total Develop		64		
Type of Building:				Total Development Cost*:		\$0		
☐ Duplex		more per building  Number of Residential Buildings:		8				
☐ Triplex	☐ Detached Re	HOME L. Tarallare		0				
☐ Fourplex		Occupancy HOME Low Total Units: 0			U			
□ Townhome □ Transitional  *Note: If Development Cost = \$0, on Underwriting Perpett has not been completed.								
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.  FUNDING INFORMATION								
Applicant Department								
Request Analysis* Amort Term				Rate				
Competitive Housing Tax Credit Amount: \$690,966 \$0			0 0	0.000/				
HOME Activity Fund Amount: \$0		\$0	0 0	0.00%				
HOME CHDO Operating Grant Amount: \$0 \$0								
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).								



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### North MacGregor Arms, TDHCA Number 10225

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ellis, District 13, S Points: 7 US Representative: Jackson Lee, District 18, NC

TX Representative: Coleman, District 147, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 1 In Opposition: 0

**Quantifiable Community Participation Input:** 

Macgregor Super Neighborhood Council #83, Tomaro Bell Letter Score: 24 S or O: S

The project will enhance the quality of life of its residents as well as supporting the uplifting of the community.

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## North MacGregor Arms, TDHCA Number 10225

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 190 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Regues	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Red Oak Apts, TDHCA Number 10226

	BASIC DEVE	LOPMENT INFOR	RMATION										
Site Address: 413 & 507 We	est Red Oak Rd.		Development #:	10226									
City: Red Oak	Region:	3	Population Served:	General									
County: Ellis	Zip Code	e: 75154	Allocation:	Rural									
HTC Set Asides: ✓At-Risk	□Nonprofit <b>☑</b> USDA	□Rural Resc	ue HTC Housing Activity*:	RH									
HOME Set Asides: □CHD	OO Preservation	<b>✓</b> General											
*HTC Housing	g Activity: Rehabilitation=RH, Adap	otive Reuse=ADR, New 0	Construction=NC, Single Room Occupancy=	-SRO									
OWNER AND DEVELOPMENT TEAM  Owner: HPD Red Oak LP													
Owner:	HPD Red Oak LP	•											
Owner Contact and Phone:	Paul Patierno, (62	26) 698-6357											
Developer:	Highland Property	lighland Property Development, LLC											
Housing General Contractor:	Highland Property	/ Construction, In	С										
Architect:	Architetura, Inc.												
Market Analyst:	N/A												
Syndicator:	Boston Capital	Boston Capital											
Supportive Services:	Red Oak ISD	Red Oak ISD											
Consultant and Contact:	N/A,												
	IINIT/RIII	LDING INFORMA	VOIT										
Unit Breakdown: 30% 40	<u>514117 Bot</u> 1% 50% 60%		tal Restricted Units:	116									
29 (	<del></del>		rket Rate Units:	0									
	<u>3R 2 BR 3 BR 4 BR 5</u>		ner/Employee Units:	1									
0 4			tal Development Units:	116									
Type of Building:		Tot	tal Development Cost*:	\$12,093,982									
☐ Duplex ☐ 5 units	s or more per building	Nu	mber of Residential Buildings:	19									
l	hed Residence	HC	ME High Total Units:	86									
✓ Fourplex □ Single	Room Occupancy	HC	ME Low Total Units:	29									
☐ Townhome ☐ Transi	itional												
*1	Note: If Development Cost = \$0, a	n Underwriting Report ha	as not been completed.										
	<u>FUNDII</u>	NG INFORMATIO	<u>ON</u>										
			epartment	Data									
Competitive Housing Tax C			nalysis* <u>Amort</u> <u>Te</u> 1,029,742	<u>rm</u> <u>Rate</u>									
HOME Activity Fund Amoun			1,150,000 30	18 0.00%									
HOME CHDO Operating Gr	ant Amount:	\$0	\$0										
*Note: If an Underwriting Report has not be	een completed and the application pending the Fir	is recommended for an a nancial Feasibility Analys	award, the credit amount recommended is the	ne Applicant Request									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Red Oak Apts, TDHCA Number 10226

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Averitt, District 22, S Points: 7 US Representative: Barton, District 6, NC

TX Representative: Pitts, District 10, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government □

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

- 1. Receipt, review, and acceptance, by cost certification, of final documentation that USDA-RD has approved the transfer price as proposed by the Applicant.
- 2. Receipt, review and acceptance by carryover of documentation of approval of a parity second lien.
- 3. Receipt, review, and acceptance, by cost certification, of documentation of USDA approval of a 14% overall increase in rents.
- 4. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.
- 5. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$850,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$850,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 6. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$300,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$300,000, as required by §50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# Red Oak Apts, TDHCA Number 10226

#### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 1

Total # Monitored: 1

#### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 203 ✓ Meeting a Required Set-Aside Credit Amount\*: \$1,029,742

Recommendation: Competitive in USDA Allocation

HOME Activity Funds: Loan Amount: \$1,150,000

HOME CHDO Operating Expense Grant: \$0

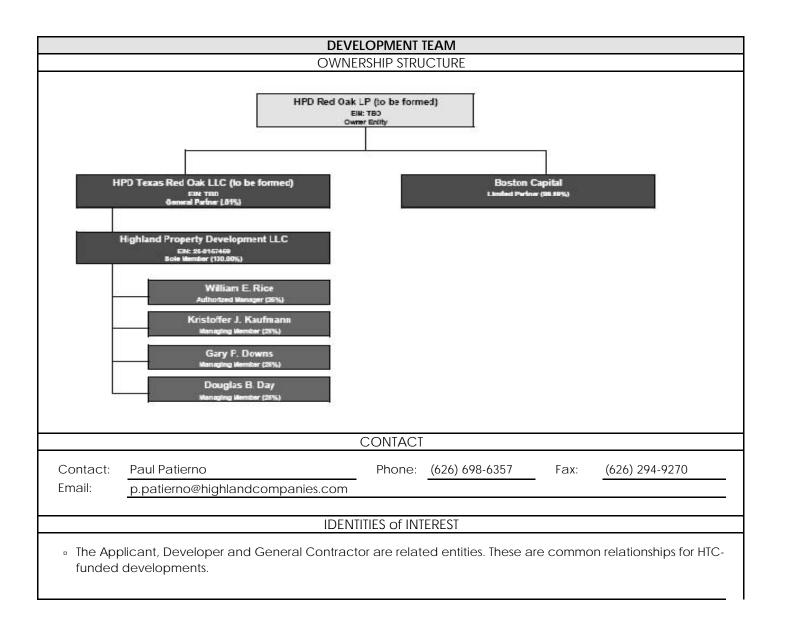
Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



### Real Estate Analysis Division Underwriting Report

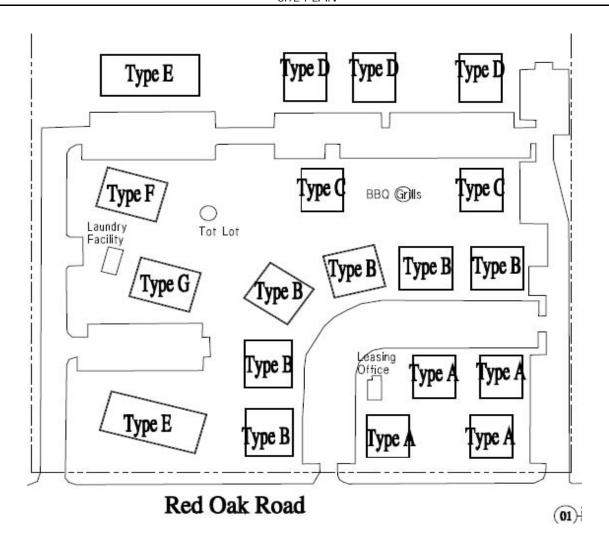
REPORT DATE:	07/14/10 P	ROGRAM	: HTC 9%/	НОМЕ	FILE NUN	ИВЕR: <b>10</b>	226							
			DEVELOPM	IFNIT										
		Por	d Oak Apa											
Location: 413 &	507 West Red Oak		и Оак Ара	пинена		D <sub>O</sub>	gion: 3							
		County: Ellis		Zip: 75	15/									
City: Red Oak														
key Attributes:	Attributes: General, Acquisition/Rehabilitation, Rural, At-Risk/Preservation, USDA													
	ALLOCATION													
	REQUEST RECOMMENDATION  TOUGA Program Amount Interest Amount/Torm Amount Interest Amount/Torm Lieu Peritian													
TDHCA Program	n Amount	Interest	Amort/Term	Amount	Interest	Amort/Term	Lien Position							
HOME Activity Funds	\$1,150,000	0%	40/40	\$1,150,000	0.00%	30/18	Parity 2nd							
Housing Tax Credit (Annual)	\$1,029,742			\$1,029,742										
			CONDITIC	NS										
<ul><li>3 Receipt, review increase in ren</li><li>4 Should the tern</li></ul>	v and acceptance v, and acceptance ts. ns and rates of the p an adjustment to the	, by cost ce	ertification, o	f documentation	on of USD.	A approval of a	a 14% overall							
_			SALIENT ISS	SUES										
		IDHC	A SET-ASIDES											
	Income Limit	IDITO	Rent Limit		Number	of Units								
	30% of AMI		30% of AN		2'									
	50% of AMI		50% of AM	11	2'	9								
	60% of AMI		60% of AM	11	5	7								
	THS/MITIGATING FACTOR assistance will be a units.			Proposed rents market rents.		SSES/RISKS verage 2% high	ner than							
				Applicant's and ratios are abov		iter's expense t	o income							



This section intentionally left blank.

### PROPOSED SITE

SITE PLAN



#### **BUILDING CONFIGURATION**

Building Type	Α	В	С	D	E	F	G		
Floors/Stories									Total Buildings
Number	4	6	2	3	2	1	1		19

BR/BA	SF					Uni	ts			Total Units	Total SF
			Verr	nillion	Square	e Phas	еl				
1 1	642	4								16	10,272
2 1	796		4							24	19,104
2 1	796									0	0
			Vern	nillion S	Square	Phase	e II			0	0
1 1	638			8						16	10,208
2 1	774				8					24	18,576
				West	ern Oa	aks				0	0
1 1	638						8			8	5,104
2 1								8		28	21,672
Units per	Building	4	4	8	8	10	8	8		116	84,936

otal Size: Flood Zone: Zoning:	Z	.07 acres one X -Apartments	Wi	attered site' thin 100-yr fl eeds to be re	oodplain?	Yes Yes Yes	✓ No ✓ No ✓ No	o 🗌 N/A	
			1	TDHCA SITE	INSPECTION	J			
man a atar	Alovon	dra Camalala					Data: 4/	15 /2010	
nspector: <u> </u>		dra Gamble					Date: <u>4/</u>	15/2010	
Excellent		✓ Acceptal	hle	Questi	onable	Poor		Unacceptable	
Surrounding l			<b>5</b> 10					Onacceptable	
North: \(\)	Vacant	<u>.</u>			East: N.	Hillside St, res	sidential & cor	mmercial	_
South: F	Red Oa	ak Rd, residenti	al		West: Va	cant			•
						252255			
			HIGHLIGH	ITS of ENVI	RONMENTAL	. REPORTS			
	•	bility to ensure azard requirem		·		a in compliar	nce with all sta	ate and fede	raı
				MARKEI	ANALYSIS				
							Date: 2/	9/2010	
_		& Associates, Ir	nc.				24.0.		
Contact:	Jerry Sh	errill					Phone: 81	7-557-1791	
Contact:  Primary Mark "The subje	Jerry Sh Numbe ket Area ect is loo	errill r of Revisions: a (PMA): cated in Red C	no sq Dak, Ellis Co	•	0 mile equiv	Applicant Royalent radius	Phone: 81 evision: the City of Dal	7-557-1791 N / A	
Primary Mark "The subje intersection downtown border. Ell	Jerry Sh Numbe ket Area ect is loo on of IH In Fort V Ilis Cour	errill r of Revisions: a (PMA):	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1°	. miles unty, Texas roximately 1 Waxahach 11,360 in the	0 mile equiv which is loca 18 miles south lie and 2 mile e year 2000 at	Applicant Revalent radius ted south of the of downtows south of the of it had an	Phone: 81 evision: the City of Dal n Dallas, 34 mi e Ellis County & estimated por	7-557-1791  N / A  llas at the iles southeast a Dallas Cour oulation of 14	nty 18,186
Primary Mark "The subje intersection downtown border. Ell	Jerry Sh Numbe ket Area ect is loo on of IH In Fort V Ilis Cour	errill r of Revisions: a (PMA): cated in Red C -35E and FM 60 Vorth, 9 miles n nty had a popu	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1° 33.19% ove	. miles unty, Texas roximately 1 F Waxahach 11,360 in the r year 2000	0 mile equiv which is loca 18 miles south lie and 2 mile e year 2000 at	Applicant Revalent radius ted south of to of downtow south of the and it had an tion has incress.	Phone: 81 evision: the City of Dal n Dallas, 34 mi e Ellis County & estimated por	7-557-1791  N / A  llas at the iles southeast a Dallas Cour oulation of 14	nty 18,186
Primary Mark "The subje intersectic downtown border. Ell in 2008 wh	Jerry Sh Numbe ket Area ect is loo on of IH In Fort V Ilis Cour	errill r of Revisions: a (PMA): cated in Red C -35E and FM 60 Vorth, 9 miles n nty had a popu	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1° 33.19% ove ELIGIB	. miles unty, Texas roximately 1 F Waxahach 11,360 in the r year 2000 LE HOUSEHO	0 mile equiv which is loca 18 miles south lie and 2 mile e year 2000 ar while popula	Applicant Revalent radius ted south of to of downtow south of the and it had an tion has incress.	Phone: 81 evision: the City of Dal n Dallas, 34 mi e Ellis County & estimated por	7-557-1791  N / A  llas at the iles southeast a Dallas Cour oulation of 14	nty 18,186
Primary Mark "The subje intersection downtown border. Ell	Jerry Sh Numbe ket Area ect is loo on of IH yn Fort V Ilis Cour hich is a	errill r of Revisions: a (PMA): cated in Red C -35E and FM 60 Vorth, 9 miles n nty had a popu	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1° 33.19% ove ELIGIB	. miles unty, Texas roximately 1 F Waxahach 11,360 in the r year 2000 LE HOUSEHO	0 mile equivolente of the property of the prop	Applicant Revalent radius ted south of to of downtow south of the and it had an tion has incress.	Phone: 81 evision: the City of Dal n Dallas, 34 mi e Ellis County & estimated por	7-557-1791 N / A llas at the iles southeast Dallas Cour oulation of 14 atewide." (p.	nty 18,186
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Primary Mark "The subje intersection downtown border. Ell in 2008 where the state of the state o	Jerry Sh Numbe ket Area ect is loo on of IH /n Fort V Illis Cour hich is a 30% min 029	errill or of Revisions: a (PMA): cated in Red Cl-35E and FM 66 Vorth, 9 miles n nty had a populan increase of  of AMI  max  \$14,200  \$16,250	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1' 33.19% ove  ELIGIB 40% c min	. miles unty, Texas roximately 1 F Waxahach 11,360 in the r year 2000 LE HOUSEHO lis County In of AMI max	0 mile equivable which is local 8 miles south lie and 2 mile by year 2000 at while popula DLDS BY INCO acome Limits 50% come 1 min \$21,703	Applicant Revalent radius ted south of to downtows south of the and it had an antion has incresome.  Of AMI  max  \$23,650  \$27,050	Phone: 81 evision: the City of Dal n Dallas, 34 mi e Ellis County 8 estimated popeased 16.7% st  60% o min \$26,057	7-557-1791 N/A  las at the lies southeast Dallas Courbulation of 14 atewide." (p.	nty 18,186
Primary Mark "The subje intersection downtown border. Ell in 2008 where the size of the si	Jerry Sh Numbe ket Area ect is loo on of IH yn Fort V Illis Cour thich is a 30% min 029 029 634	r of Revisions: a (PMA): cated in Red Classe and FM 60 Vorth, 9 miles noty had a popular increase of of AMI max \$14,200	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1° 33.19% ove ELIGIB EI 40% c min	. miles unty, Texas roximately 1 F Waxahach 11,360 in the r year 2000 LE HOUSEHO lis County In of AMI max	0 mile equivable which is local 18 miles south ite and 2 mile be year 2000 at while popula DLDS BY INCO acome Limits  50% come south ite and the south ite and 2 min \$21,703	Applicant Revalent radius ted south of to fowntow south of the and it had an ation has incressored AMI max \$23,650	Phone: 81 evision: the City of Dal n Dallas, 34 m e Ellis County 8 estimated popeased 16.7% st  60% o min \$26,057	7-557-1791 N / A  las at the iles southeast Dallas Courbulation of 14 atewide." (p.	nty 18,186
Primary Mark "The subje intersection downtown border. Ell in 2008 where the size of the si	Jerry Sh Number ket Area ect is loo on of IH yn Fort V Illis Cour thich is a 30% min 029 029 634	r of Revisions: a (PMA): cated in Red Classe and FM 60 Vorth, 9 miles noty had a popular increase of  of AMI  max \$14,200 \$16,250 \$18,250	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1° 33.19% ove  ELIGIB  40% c  min	. miles unty, Texas roximately 1 F Waxahach 11,360 in the r year 2000  LE HOUSEHO lis County In of AMI max	0 mile equivable which is local 18 miles south ite and 2 mile be year 2000 at while popular DLDS BY INCO acome Limits 50% come min \$21,703 \$26,057	Applicant Revalent radius ted south of to fowntows south of the and it had an tion has incresome.  The state of the state	Phone: 81 evision: the City of Dal n Dallas, 34 mi e Ellis County & estimated por eased 16.7% st  60% o min \$26,057 \$26,057 \$31,269	7-557-1791 N / A  las at the less southeast Dallas Courbulation of 14 atewide." (p.  f AMI  max \$28,380 \$32,460 \$36,480	nty 18,186
Primary Mark "The subje intersection downtown border. Ell in 2008 where the state of the state o	Jerry Sh Numbe ket Area ect is loo on of IH /n Fort V Illis Cour hich is a 30% min 029	errill or of Revisions: a (PMA): cated in Red Cl-35E and FM 66 Vorth, 9 miles n nty had a populan increase of  of AMI  max  \$14,200  \$16,250	no sq Dak, Ellis Co 64. It is app orthwest of ulation of 1' 33.19% ove  ELIGIB 40% c min	. miles unty, Texas roximately 1 F Waxahach 11,360 in the r year 2000 LE HOUSEHO lis County In of AMI max	0 mile equivable which is local 8 miles south lie and 2 mile by year 2000 at while popula DLDS BY INCO acome Limits 50% come 1 min \$21,703	Applicant Revalent radius ted south of to downtows south of the and it had an antion has incresome.  Of AMI  max  \$23,650  \$27,050	Phone: 81 evision: the City of Dal n Dallas, 34 mi e Ellis County 8 estimated popeased 16.7% st  60% o min \$26,057	7-557-1791 N/A  las at the lies southeast Dallas Courbulation of 14 atewide." (p.	nty 18,1

Capture rate limits do not apply to existing Affordable Housing that is at least 80% occupied and that provides a leasing preference to existing tenants. The Applicant has provided a rent roll indicating the property is currently 88% occupied. Given the current occupancy and the fact that the rehabilitation will not require extended displacement of tenants, market absorption is not a concern.

		OPERATING	PROFORMA ANALYSIS	
Income:	Number of Revisions:	3	Date of Last Applicant Revision:	7/9/2010
existing of the 1 Tax Cre are \$20 maximorent ind	USDA-RD Rental Assistance a 116 total units. The proposed edit program rent limits for the 0 to \$105 higher than current um HTC program rents, an ac	agreements. To contract rente units restricted approved USI ditional \$1661 oss of \$64K in	anticipated increase to contract rents. The terms of the Rental Assistance agreets are less than current HOME rent limits are do to 50% and 60% AMI; however, the proposed to the proposed to 50% and 60% AMI; however, the proposed to 50% and 60% and 60% and 60% and 60% and 60% and 60% and 60% and 60% and 60% and 60% and 60%	ement include only 41 as well as the Housing coposed contract rents ble to achieve the ersely if the proposed
and red			ent will be restricted to the proposed USI ned upon documentation of USDA's ap	
		-	and collection loss assumptions are in li me is within 5% of the Underwriter's estim	
Expense:	Number of Revisions:	1	Date of Last Applicant Revision:	7/9/2010
estimat third pa expens estimat reason	te of \$4,181, derived from act arty sources. Of note, the App te estimates are 35%, 26% & 1 tes are based on actual oper	tual operating olicant's gene 2% lower than ating expense	projection at \$4,111 per unit is within 5% g history of the development, the TDHCA ral and administrative, utilities, and waten the Underwriter's respectively; howevees for the three projects, and is therefore payroll is 21% lower than the Underwriter.	A database and other er, sewer, trash er, the Underwriter's e considered
extrem and ma is there	ely low, even for a project th aintenance is 14% higher that fore considered reasonable.	at would be s n the Underwi The Applican	are for payroll since the actual expenses haring staff. Also of note, the Applicant' riter's estimate; however, it is consistent this property tax estimate is 44% higher the tilizes an 8.5% cap rate and is based on	s estimate of repairs with the database and nan the Underwriter's
Conclusio	n:			

The Applicant's estimate of effective gross income, total expenses and net operating income are within 5%; therefore, the Applicant's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). The proposed permanent financing structure results in an initial year's debt coverage ratio of 1.29 which falls within the Department's guidelines.

The Applicant's expense to income ratio of 68.69% and the Underwriter's ratio of 69.91% are both above the Department's 65% maximum; however the development can be considered acceptable pursuant to Section 1.32(i)(6)(B)(vi) of the 2010 Real Estate Analysis Rules because the units not receiving USDA-RD rental assistance do not propose rents that are less than the proposed USDA-RD rental assistance contract rents. Additionally, the risk associated with having a high expense to income ratio is mitigated because the development will have USDA Rural Development subsidies for 41 of the units.

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#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Applicant's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that meets the Department's guidelines. As previously mentioned, the development qualifies for an exception to the expense to income ratio limitation; therefore, the development can be characterized as feasible.

	ACQUI:	SITION IN	FORMATION			
	AF	PPRAISED	VALUE			
Provider: Sherrill & Associates				Date:	2/9/201	10
Number of Revisions: None	Date of	Last App	icant Revision:	N/A		
Land Only: 7.07 acres	<del></del> \$141,5	000	As of:	2/9/2010		
Existing Buildings: (as-is)	\$1,767,		As of:	2/9/2010	<del>_</del>	
Total Development: (as-is)	\$1,909,0	000	As of:	2/9/2010	<u> </u>	
	A	SSESSED	VALUE			
Land Only: 7.07 acres	\$307,970	0	Tax Year:		2009	
Existing Buildings:	\$1,416,62		<ul> <li>Valuation by</li> </ul>	/:	Ellis CA	
Total Assessed Value:	\$1,724,59	90	Tax Rate:		2.59859	99
	LVIDENCE	of DDOD	ERTY CONTROL			
	EVIDENCE	. OI PROP	ERIT CONTROL			
Type: Purchase Option				Acrea	ge: 7	'.07
Contract Expiration: 12/1/20	10	Valid Th	rough Board Dat	e?	✓ Yes	☐ No
Acquisition Cost: \$3,650,000	_	Other:				
Seller: Rogers and Rogers Investor Vermillion Square Apartme and Western Apartments,	ents, Ltd.,	Related	to Development	:Team?	Yes	✓ No
Co	ONSTRUCTION	I COST ES	TIMATE EVALUA	TION		
COST SCHEDULE Number of Revision	ons:	1	Date of Last Ap	plicant Revisior	1:	5/24/2010
Acquisition Value: The Applicant has provided a co		•	•		•	

The Applicant has provided a contract for the purchase of the subject for \$516,266 or \$31K per unit. The Seller is not related to the buyer; however, the transfer must be approved by USDA-RD. History suggests that an acceptable transfer price is approximately the outstanding balance on the USDA 515 loans plus any exit taxes and original equity in the property. However, although the current purchase price exceeds this amount, the Applicant has provided a letter from USDA preliminarily accepting the proposed price. Furthermore, the Applicant asserts that the aforementioned process for determining purchase price is generally applied by USDA for "properties that are still situated in truly rural areas, whose values may be less than the USDA debt. In the case of the Red Oak Properties, I believe these properties were evaluated in more of a real estate perspective due to the City of Red Oak's proximity to Dallas...and also the growth of the City of Red Oak and surrounding corridors..." Receipt, review, and acceptance, by cost certification, of final documentation that USDA-RD has approved the transfer price as proposed by the Applicant is a condition of this report.

The Applicant has estimated eligible building basis of \$3,285,000 or 90% of the total acquisition price. The Underwriter has used a higher building eligible basis pursuant to the methodology for determining land value as outlined in the REA rules.

#### Sitework Cost:

The Applicant has estimated sitework costs of \$8,322 per unit, is slightly higher than the estimate (\$7,829/unit) in the proposed work write-up/Property Condition Assessment (PCA). This is an unusually high amount for a rehabilitation on a site that has been previously developed; however, although not required, the Applicant provided a third party certification through a detailed certified cost estimate by an architect to justify these costs. In addition, these costs have been reviewed by the Applicant's CPA, Novogradac, to preliminarily opine that all of the total \$965,313 will be considered eligible. The underwriting analysis will reflect the estimate provided in the PCA.

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is \$57K or 1% lower than the estimate provided in the Capital Needs Assessment (CNA). The underwriting analysis will reflect the CNA value.

#### Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in an eligible QCT with less than 40% HTC units per households in the tract and it is located in a rural area.

#### Conclusion:

The Underwriter's cost schedule was derived from information presented in the Application materials submitted by the Applicant. Any deviations from the Applicant's estimates are due to program and underwriting guidelines. Therefore, the Underwriter's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$11,502,666 supports annual tax credits of \$1,030,893. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED F	INANCII	NG STRUCT	URE			
SOURCES &	USES Number of Re	visions: Nor	ne	Date of Las	t Applic	ant Revision	1:	N/A
Source:	TDHCA HOME			Type:	Perma	nent Financi	ing	
Principal: Comments	\$1,150,000	Interest Rate:	0.0%	<b>4</b>	Fixed	Amort:	480	months
perman recomm	licant has requested ent component is rec nended an 18 year te	juested to have an	40 year te	erm and am consistent v	nortization	on; however first lien.	the Un	
Source:	USDA - RD			Туре:	,	nent Financi		
Principal: Comments	\$1,833,897	Interest Rate:	1.0%		Fixed	Amort:	360	months
Interest current	rate: 9% & 8.5%, subsi palance projected b	y the Applicant of \$7		(balance a	as of Jun	e 23, 2010 c	of \$1,859	,441).
Source:	Boston Capital Finar	nce LLC		Туре:	Interim	to Permanent	Financir	ig
Interim:	\$4,100,000	Interest Rate:	6.75%		Fixed	Term:	24	months
Permanent		Interest Rate:	6.75%	✓	Fixed	Amort:	360	months
Comments			<b>T</b>	0.45.1	***	, 750/ G	T1 1	
	interim & permanen ent loan will be 18 ye		,		, with a	5./5% floor.	ine tern	on the

Source: Boston Capital Finance	e LLC	Туре:	Syndication		
Proceeds: \$7,310,437	Syndication Rate:	71%	Anticipated HTC:	\$	1,029,742
Amount: \$604,648		Туре:	Deferred Developer	Fees	
	CONCLU	ISIONS			
Recommended Financing Structure The Underwriter's total developer and requested \$1,150,000 HOM syndication terms, a tax credit a The three possible tax credit allo	ment cost estimate less t E loan indicates the nee Ilocation of \$7,915,085 a	ed for \$1,114,9	912 in gap funds. Base	ed on the s	submitted
Allocation determined by	eligible basis:		\$1,030,893		
Allocation determined by	gap in financing:		\$1,114,912		
Allocation requested by t	ne Applicant:		\$1,029,742		
The allocation amount determir \$1,029,742 per year for 10 years tax credit dollar.					
The Underwriter's recommende funds. Deferred developer and cashflow within 15 years of stab	contractor fees in this a			•	
The HOME award amount is beliprorata share of development of				award is	below the
Return on Equity: This is a USDA-RD transaction, in than 8% per annum on the borre replacement reserves. USDA-RE	ower's original investme	nt, with any e	excess cash flow going		of no more
Underwriter:			Date:	July 1	14, 2010
	Diamond Unique Th	nompson			
Manager of Real Estate Analysis:	,	•	Date:	July 1	14, 2010

July 14, 2010

Date:

Audrey Martin

Brent Stewart

Director of Real Estate Analysis:

					NIT MIX/R		-							
			Re	ed Oak A	oartments, Re	d Oak, F	ITC 9%/I	HOME #1	10226					
LOCATION DATA		UNIT	DISTRIBU	JTION	Other Unit Desgination						OTHER	ASSUMPTIONS		
CITY:	Red Oak	# Beds	# Units	% Total	PRO	PROGRAMS: USDA HOME			DEVELOPMENT ACTIVITY:	Acq/Rehab				
COUNTY:	Ellis	Eff			Rent Limit	Eff	1	2	3	4	Total Units	REVENUE GROWTH:	2.00%	
SUB-MARKET:		1	40	34.5%	USDA - VP1		\$395	\$455				EXPENSE GROWTH:	3.00%	
PROGRAM REGION:	3	2	76	65.5%	USDA - VP2		\$445	\$525				HIGH COST ADJUSTMENT:	130%	
RURAL RENT USED:		3			USDA - WO		\$430	\$510				APPLICABLE FRACTION:	100.00%	
IREM REGION:	NA	4			LH	\$591	\$633	\$760	\$878	\$980	29	APP % - ACQUISITION:	3.50%	
	TOTAL 116 100.0% HH \$671 \$744 \$905 \$1,109 \$1,218 86												9.00%	

							UNIT	MIX / MONT	HLY REN	NT SCHE	DULE								
	UNIT	DESCRIP	TION			PRO	GRAM REI	NT LIMITS	APPLICANT RENTS					TDHCA RENTS				MARKE	T RENTS
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	USDA	Market Rent	TDHCA Savings to Market
TC 30%	HH / 60% Income / RA	4	1	1	642	\$380	\$100	\$280	\$185	\$0.72	\$465	\$1,860	\$1,860	\$465	\$0.72	\$185	\$395	\$470	\$5
TC 50%	LH / 50% Income	4	1	1	642	\$633	\$100	\$533	(\$68)	\$0.72	\$465	\$1,860	\$1,860	\$465	\$0.72	(\$68)	\$395	\$470	\$5
TC 60%	HH / 60% Income	8	1	1	642	\$760	\$100	\$660	(\$195)	\$0.72	\$465	\$3,720	\$3,720	\$465	\$0.72	(\$195	\$395	\$470	\$5
TC 30%	HH / 60% Income / RA	6		1	796	\$456	\$149	\$307	\$253	\$0.70	\$560	\$3,360	\$3,360	\$560	\$0.70	\$253	\$455	\$555	(\$5)
	LH / 50%	-	2																
TC 50%	Income / RA LH / 50%	3	2	1	796	\$760	\$149	\$611	(\$51)	\$0.70	\$560	\$1,680	\$1,680	\$560	\$0.70	(\$51)	\$455	\$555	(\$5)
TC 50%	Income / RA HH / 60%	3	2	1	796	\$760	\$149	\$611	(\$51)	\$0.70	\$560	\$1,680	\$1,680	\$560	\$0.70	(\$51)	\$455	\$555	(\$5)
TC 60%	Income	12	2	1	796	\$912	\$149	\$763	(\$203)	\$0.70	\$560	\$6,720	\$6,720	\$560	\$0.70	(\$203)	\$455	\$555	(\$5)
	HH / 60%																		
TC 30%	Income / RA LH / 50%	4	1	1	638	\$380	\$89	\$291	\$174	\$0.73	\$465	\$1,860	\$1,860	\$465	\$0.73	\$174	\$445	\$460	(\$5)
TC 50%	Income / RA	4	1	1	638	\$633	\$89	\$544	(\$79)	\$0.73	\$465	\$1,860	\$1,860	\$465	\$0.73	(\$79)	\$445	\$460	(\$5)
TC 60%	HH / 60% Income	8	1	1	638	\$760	\$89	\$671	(\$206)	\$0.73	\$465	\$3,720	\$3,720	\$465	\$0.73	(\$206)	\$445	\$460	(\$5)
TC 30%	HH / 60% Income / RA	6	2	1	774	\$456	\$112	\$344	\$216	\$0.72	\$560	\$3,360	\$3,360	\$560	\$0.72	\$216	\$525	\$515	(\$45)
TC 50%	LH / 50% Income / RA	2	2	1	774	\$760	\$112	\$648	(\$88)	\$0.72	\$560	\$1,120	\$1,120	\$560	\$0.72	(\$88)	\$525	\$515	(\$45)
TC 50%	LH / 50% Income	4	2	1	774	\$760	\$112	\$648	(\$88)	\$0.72	\$560	\$2,240	\$2,240	\$560	\$0.72	(\$88)	\$525	\$515	(\$45)
TC 60%	HH / 60% Income	12	2	1	774	\$912	\$112	\$800	(\$240)	\$0.72	\$560	\$6,720	\$6,720	\$560	\$0.72	(\$240	\$525	\$515	
10 00 %	income	12	2		774	ψ912	ψ112	φ600	(\$240)	\$0.72	\$300	\$0,720	\$0,720	\$300	90.72	(\$240)	φ323	φ313	(φ43)
	HH / 60%												4	_			1		
TC 30%	Income / RA LH / 50%	2	1	1	638	\$380	\$82	\$298	\$167	\$0.73	\$465	\$930	\$930	\$465	\$0.73	\$167	\$430	\$510	\$45
TC 50%	Income HH / 60%	2	1	1	638	\$633	\$82	\$551	(\$86)	\$0.73	\$465	\$930	\$930	\$465	\$0.73	(\$86)	\$430	\$510	\$45
TC 60%	Income HH / 60%	4	1	1	638	\$760	\$82	\$678	(\$213)	\$0.73	\$465	\$1,860	\$1,860	\$465	\$0.73	(\$213)	\$430	\$510	\$45
TC 30%	Income / RA LH / 50%	7	2	1	774	\$456	\$107	\$349	\$211	\$0.72	\$560	\$3,920	\$3,920	\$560	\$0.72	\$211	\$510	\$530	(\$30)
TC 50%	Income	7	2	1	774	\$760	\$107	\$653	(\$93)	\$0.72	\$560	\$3,920	\$3,920	\$560	\$0.72	(\$93)	\$510	\$530	(\$30)
TC 60%	HH / 60% Income	13	2	1	774	\$912	\$107	\$805	(\$245)	\$0.72	\$560	\$7,280	\$7,280	\$560	\$0.72	(\$245)	\$510	\$530	(\$30)
EO	EO	1	2	1	774		\$107			\$0.00	\$0	\$0	\$0	\$560	\$0.72	N.A		\$530	(\$30)
TOTAL:		116			84,936					T		\$60,600	\$60,600						
AVG:					732				(\$75)	\$0.71	\$522			\$522	\$0.72	(\$75	\$467	\$513	\$10
ANNUAL:												\$727,200	\$727,200						

### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Red Oak Apartments, Red Oak, HTC 9%/HOME #10226

			К Арагипен	ts, Red Oak, Hi		10220		
	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT Secondary Income	-	Oor I Init Dor Month	\$16.66	\$727,200 23,196	\$727,200 23,196	\$16.66	Dor Unit Dor Month	
Other Support Income:	F	Per Unit Per Month:	\$16.66	23,190	23,190	\$16.66 \$0.00	Per Unit Per Month Per Unit Per Month	
POTENTIAL GROSS INCOME				\$750,396	\$750,396	φ0.00	rei Oliit rei Moliti	
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(56,280)	(56,280)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental Uni	ts or Concess	sions		0				
EFFECTIVE GROSS INCOME				\$694,116	\$694,116			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.80%	\$287	0.39	\$33,307	\$22,200	\$0.26	\$191	3.20%
Management	8.13%	\$487	0.66	56,455	55,680	0.66	480	8.02%
Payroll & Payroll Tax	14.26%	\$853	1.17	98,983	78,500	0.92	677	11.31%
Repairs & Maintenance	8.76%	\$524	0.72	60,784	69,000	0.81	595	9.94%
Utilities	2.55%	\$152	0.21	17,679	13,000	0.15	112	1.87%
Water, Sewer, & Trash	13.16%	\$788	1.08	91,373	80,000	0.94	690	11.53%
Property Insurance	3.26%	\$195	0.27	22,646	28,000	0.33	241	4.03%
Property Tax 2.598599	9.16%	\$548	0.75	63,603	90,000	1.06	776	12.97%
Reserve for Replacements	5.01%	\$300	0.41	34,800	34,800	0.41	300	5.01%
TDHCA Compliance Fees	0.66%	\$40	0.05	4,600	4,640	0.05	40	0.67%
Other: After school tutoring	0.14%	\$9	0.01	1,000	1,000	0.01	9	0.14%
TOTAL EXPENSES	69.91%	\$4,183	\$5.71	\$485,231	\$476,820	\$5.61	\$4,111	68.69%
NET OPERATING INC	30.09%	\$1,801	\$2.46	\$208,885	\$217,296	\$2.56	\$1,873	31.31%
DEBT SERVICE								
Boston Capital Finance LLC				\$93,009	\$93,009			
USDA - RD				\$46,623	\$46,623			
TDHCA HOME				\$28,750	\$28,750			
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				168,382	168,382			
NET CASH FLOW				\$40,503	\$48,914			
AGGREGATE DEBT COVERAGE R	ATIO			1.24	1.29			
RECOMMENDED DEBT COVERAGE	E RATIO				1.22			
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	30.18%	\$31,466	\$42.97	\$3,650,000	\$3,650,000	\$42.97	\$31,466	30.18%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	7.51%	\$7,829	\$10.69	908,197	965,313	11.37	8,322	7.98%
Direct Construction	33.73%	\$35,171	\$48.03	4,079,803	4,022,687	47.36	34,678	33.26%
Contingency 10.00%	4.12%	\$4,300	\$5.87	498,800	498,800	5.87	4,300	4.12%
Contractor's Fees 12.73%	5.77%	\$6,020	\$8.22	698,320	698,320	8.22	6,020	5.77%
Indirect Construction	2.58%	\$2,693	\$3.68	312,410	312,410	3.68	2,693	2.58%
Ineligible Costs	0.80%	\$836	\$1.14	96,946	96,946	1.14	836	0.80%
Developer's Fees 14.91%	12.34%	\$12,870	\$17.58	1,492,909	1,492,909	17.58	12,870	12.34%
Interim Financing	1.41%	\$1,467	\$2.00	170,197	170,197	2.00	1,467	1.41%
Reserves	1.54%	\$1,607	\$2.19	186,400	186,400	2.19	1,607	1.54%
TOTAL COST	100.00%	\$104,258.47	\$142.39	\$12,093,982	\$12,093,982	\$142.39	\$104,258	100.00%
Construction Cost Recap	51.14%	\$53,320	\$72.82	\$6,185,120	\$6,185,120	\$72.82	\$53,320	51.14%
SOURCES OF FUNDS						RECOMMENDED		
Boston Capital Finance LLC	9.88%	\$10,302	\$14.07	\$1,195,000	\$1,195,000	\$1,195,000	Developer F	ee Available
USDA - RD	15.16%	\$15,809	\$21.59	1,833,897	1,833,897	1,833,897	\$1,49	
TDHCA HOME	9.51%	\$9,914	\$13.54	1,150,000	1,150,000	1,150,000	†	_,
Boston Capital Finance LLC	60.45%	\$63,021	\$86.07	7,310,437	7,310,437	7,310,437	% of Dev. F	ee Deferred
Deferred Developer Fees	5.00%	\$5,212	\$7.12	604,648	604,648	604,648		l%
Additional (Excess) Funds Reg'd	0.00%	\$5,212 \$0	\$0.00	004,048	004,048	004,040		tive Cash Flow
TOTAL SOURCES	0.00%	φυ	φυ.υυ	\$12,093,982	\$12,093,982	\$12,093,982	\$1,11	
TOTAL GOUNGES				Ψ12,033,302	ψ12,033,302	ψ12,033,302	ا با با	0,010

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Red Oak Apartments, Red Oak, HTC 9%/HOME #10226

#### DIRECT CONSTRUCTION COST ESTIMATE Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis CATEGORY FACTOR UNITS/SQ FT PER SF \$0.00 Exterior Wall Finish 0.00% \$0 0.00 Elderly 9-Ft. Ceilings 0.00% 0.00 Roofing 0.00 113,248 1.33 Subfloor Floor Cover 2.41 204,696 Breezeways \$23.05 0.00 #DIV/0! #DIV/0! Balconies #DIV/0! 0 Plumbing Fixtures (580) 0.00 \$420 0.00 Rough-ins Built-In Appliances \$1,850 116 2.53 214,600 \$1,900 0.00 Exterior Stairs 0 0.00 Enclosed Corridors (\$9.92) Other: 0.00 0.00 Other: Carports \$9.70 0 0.00 157,132 Heating/Cooling 1.85 Garages \$30.00 0.00 Comm &/or Aux Bldgs \$0.00 0.00 Other: fire sprinkler \$2.25 2.25 191,106 SUBTOTAL #DIV/0! #DIV/0! Current Cost Multiplier 0.99 #DIV/0! #DIV/0! #DIV/0! #DIV/0!

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TOTAL DIRECT CONSTRUCTION COSTS

3.38%

Plans, specs, survy, bld pm 3.90%

Contractor's OH & Profit 11.50%

NET DIRECT CONSTRUCTION COSTS

nterim Construction Intere

#### PROPOSED PAYMENT COMPUTATION

Boston Capital Fine	\$1,195,000	Amort	360
Int Rate	6.75%	DCR	2.25
USDA - RD	\$1,833,897	Amort	600
Int Rate	1.00%	Subtotal DCR	1.50
TDHCA HOME	\$1,150,000	Amort	480
Int Rate	0.00%	Aggregate DCR	1.24
Additional Financir	\$0	Amort	
Int Rate		Subtotal DCR	1.24
Additional Financia	\$0	Amort	
Int Rate		Aggregate DCR	1.24

## RECOMMENDED FINANCING STRUCTURE APPLICANT'S NOI:

Boston Capital Finance LLC	\$93,009
USDA - RD	46,623
TDHCA HOME	38,333
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$177,966

Boston Capital Fine	\$1,195,000	Amort	360	
Int Rate	6.75%	DCR	2.34	
USDA - RD	\$1,833,897	Amort	600	
Int Rate	1.00%	Subtotal DCR	1.56	
TDHCA HOME	\$1,150,000	Amort	360	
Int Rate	0.00%	Aggregate DCR	1.22	
Additional Financia	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.22	

Additional Financii	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.22

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

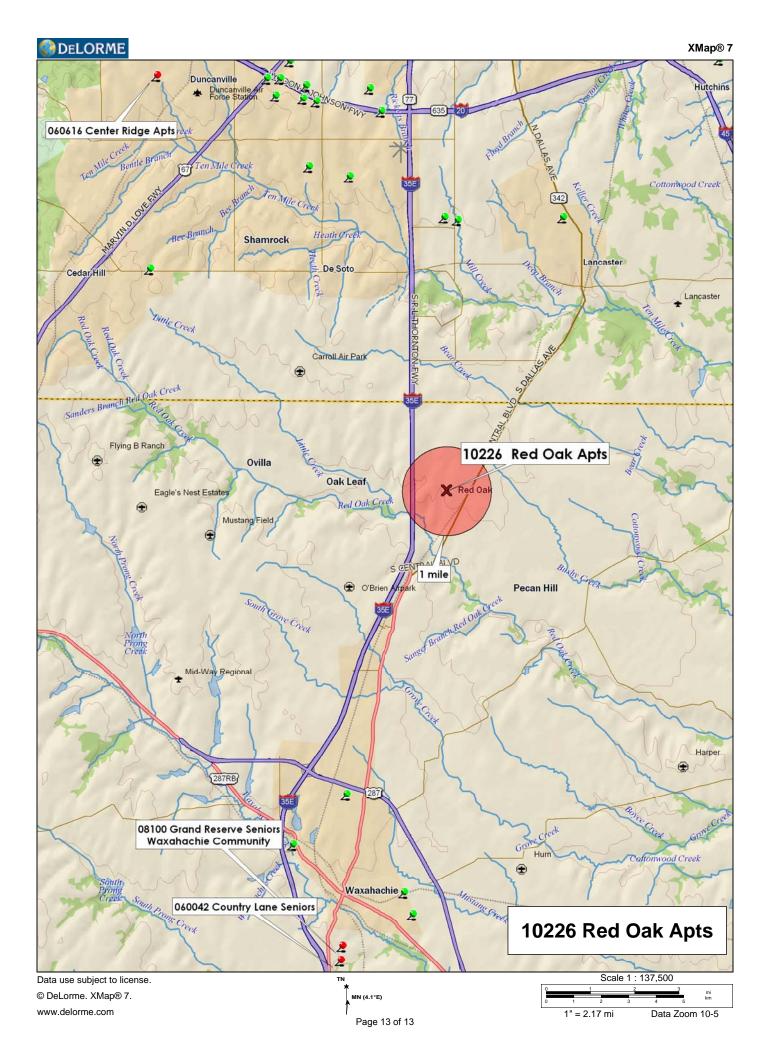
INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROSS	S RENT	\$727,200	\$741,744	\$756,579	\$771,710	\$787,145	\$869,071	\$959,525	\$1,059,393	\$1,291,394
Secondary Income		23,196	23,660	24,133	24,616	25,108	27,721	30,607	33,792	41,192
Other Support Incor	me: RA > Ne	0	0	0	0	0	0	0	0	0
Other Support Incor	me:	0	0	0	0	0	0	0	0	0
POTENTIAL GROSS	S INCOME	750,396	765,404	780,712	796,326	812,253	896,793	990,132	1,093,185	1,332,587
Vacancy & Collection	on Loss	(56,280)	(57,405)	(58,553)	(59,724)	(60,919)	(67,259)	(74,260)	(81,989)	(99,944
Employee or Other I	Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS	S INCOME	\$694,116	\$707,999	\$722,159	\$736,602	\$751,334	\$829,533	\$915,872	\$1,011,196	\$1,232,643
EXPENSES at	3.00%									
General & Administ	trative	\$22,200	\$22,866	\$23,552	\$24,259	\$24,986	\$28,966	\$33,579	\$38,928	\$52,316
Management		55,680	56793.6245	57,929	59,088	60,270	66,543	73,469	81,115	98,879
Payroll & Payroll Ta	ıx	78,500	80,855	83,281	85,779	88,352	102,425	118,738	137,650	184,990
Repairs & Maintena	ance	69,000	71,070	73,202	75,398	77,660	90,029	104,369	120,992	162,603
Utilities		13,000	13,390	13,792	14,205	14,632	16,962	19,664	22,796	30,635
Water, Sewer & Tra	ash	80,000	82,400	84,872	87,418	90,041	104,382	121,007	140,280	188,525
Insurance		28,000	28,840	29,705	30,596	31,514	36,534	42,353	49,098	65,984
Property Tax		90,000	92,700	95,481	98,345	101,296	117,430	136,133	157,816	212,091
Reserve for Replace	ements	34,800	35,844	36,919	38,027	39,168	45,406	52,638	61,022	82,008
TDHCA Compliance	e Fee	4,640	4,779	4,923	5,070	5,222	6,054	7,018	8,136	10,934
Other	_	1,000	1,030	1,061	1,093	1,126	1,305	1,513	1,754	2,357
TOTAL EXPENSES	_	\$476,820	\$490,568	\$504,717	\$519,279	\$534,267	\$616,035	\$710,481	\$819,587	\$1,091,323
NET OPERATING IN	NCOME	\$217,296	\$217,431	\$217,442	\$217,323	\$217,067	\$213,498	\$205,391	\$191,610	\$141,320
DEBT SERV	/ICE									
First Lien Financing		\$93,009	\$93,009	\$93,009	\$93,009	\$93,009	\$93,009	\$93,009	\$93,009	\$93,009
Second Lien		46,623	46,623	46,623	46,623	46,623	46,623	46,623	46,623	46,623
Other Financing		38,333	38,333	38,333	38,333	38,333	38,333	38,333	38,333	38,333
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing	_	0	0	0	0	0	0	0	0	0
NET CASH FLOW	_	\$39,330	\$39,465	\$39,476	\$39,357	\$39,102	\$35,533	\$27,425	\$13,644	(\$36,646
DEBT COVERAGE	RATIO	1.22	1,22	1,22	1,22	1.22	1.20	1.15	1.08	0.79

### HTC ALLOCATION ANALYSIS -Red Oak Apartments, Red Oak, HTC 9%/HOME #10226

TOTAL	PLICANT'S	TDHCA	APPLICANT'S	TDHCA		
Acquisition Cost	QUISITION	ACQUISITION	REHAB/NEW	REHAB/NEW		
Purchase of buildings \$3,285,000 \$3,342,030 \$3,  Off-Site Improvements  Sitework \$965,313 \$908,197  Construction Hard Costs \$4,022,687 \$4,079,803  Contractor Fees \$698,320 \$698,320  Contingencies \$498,800 \$498,800  Eligible Indirect Fees \$312,410 \$312,410  Eligible Financing Fees \$170,197 \$170,197  All Ineligible Costs \$96,946 \$96,946  Developer Fees  Developer Fees \$1,492,909 \$1,492,909 \$ Development Reserves \$186,400 \$186,400  TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis B.M.R. loans used to finance cost in eligible basis Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  0.7099 \$  Total Tax Credit	BIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS		
Purchase of buildings \$3,285,000 \$3,342,030 \$3,  Off-Site Improvements  Sitework \$965,313 \$908,197  Construction Hard Costs \$4,022,687 \$4,079,803  Contractor Fees \$698,320 \$698,320  Contingencies \$498,800 \$498,800  Eligible Indirect Fees \$312,410 \$312,410  Eligible Financing Fees \$170,197 \$170,197  All Ineligible Costs \$96,946 \$96,946  Developer Fees  Developer Fees \$1,492,909 \$1,492,909 \$ Development Reserves \$186,400 \$186,400  TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis B.M.R. loans used to finance cost in eligible basis Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  0.7099 \$  Total Tax Credit						
Off-Site Improvements         \$965,313         \$908,197           Construction Hard Costs         \$4,022,687         \$4,079,803           Contractor Fees         \$698,320         \$698,320           Contingencies         \$498,800         \$498,800           Eligible Indirect Fees         \$312,410         \$312,410           Eligible Financing Fees         \$170,197         \$170,197           All Ineligible Costs         \$96,946         \$96,946           Developer Fees         Developer Fees         \$96,946         \$96,946           Developer Fees         \$1,492,909         \$1,492,909         \$1,492,909         \$3,4						
Sitework	,285,000	\$3,342,030				
Construction Hard Costs         \$4,022,687         \$4,079,803           Contractor Fees         \$698,320         \$698,320           Contingencies         \$498,800         \$498,800           Eligible Indirect Fees         \$312,410         \$312,410           Eligible Financing Fees         \$170,197         \$170,197           All Ineligible Costs         \$96,946         \$96,946           Developer Fees         \$1,492,909         \$1,492,909         \$1,492,909           Developer Fees         \$12,093,982         \$12,093,982         \$3,           Development Reserves         \$12,093,982         \$12,093,982         \$3,           Deduct from Basis:           All grant proceeds used to finance costs in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis         B.M.R. loans used to finance cost in eligible basis						
Contractor Fees			\$965,313	\$908,197		
Substitute			\$4,022,687	\$4,079,803		
Eligible Indirect Fees \$312,410 \$312,410 Eligible Financing Fees \$170,197 \$170,197 All Ineligible Costs \$96,946 \$96,946  Developer Fees  Developer Fees \$1,492,909 \$1,492,909 \$ Development Reserves \$186,400 \$186,400  TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis B.M.R. loans used to finance cost in eligible basis Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)] Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS High Cost Area Adjustment TOTAL ADJUSTED BASIS Applicable Fraction TOTAL QUALIFIED BASIS Applicable Percentage TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit			\$698,320	\$698,320		
Eligible Financing Fees \$170,197 \$170,197  All Ineligible Costs \$96,946 \$996,946  Developer Fees  Developer Fees \$1,492,909 \$1,492,909 \$  Development Reserves \$186,400 \$186,400  TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis B.M.R. loans used to finance cost in eligible basis Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)] Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS \$3,  High Cost Area Adjustment  TOTAL ADJUSTED BASIS \$3,  Applicable Fraction  TOTAL QUALIFIED BASIS \$3,  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS \$  Total Tax Credit			\$498,800	\$498,800		
All Ineligible Costs \$96,946 \$96,946  Developer Fees  Developer Fees \$1,492,909 \$1,492,909 \$  Development Reserves \$186,400 \$186,400  TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis B.M.R. loans used to finance cost in eligible basis Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)] Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS High Cost Area Adjustment  TOTAL ADJUSTED BASIS Applicable Fraction  TOTAL QUALIFIED BASIS Applicable Percentage TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit			\$312,410	\$312,410		
Developer Fees Developer Fees Strategies Str			\$170,197	\$170,197		
Developer Fees \$1,492,909 \$1,492,909 \$  Development Reserves \$186,400 \$186,400  TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis  B.M.R. loans used to finance cost in eligible basis  Non-qualified non-recourse financing  Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit						
Development Reserves \$186,400 \$186,400   TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis B.M.R. loans used to finance cost in eligible basis Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)]   Historic Credits (on residential portion only)   TOTAL ELIGIBLE BASIS \$3, High Cost Area Adjustment   TOTAL ADJUSTED BASIS \$3, Applicable Fraction   TOTAL QUALIFIED BASIS \$3, Applicable Percentage   TOTAL AMOUNT OF TAX CREDITS \$  Total Tax Credit			-			
TOTAL DEVELOPMENT COSTS \$12,093,982 \$12,093,982 \$3,  Deduct from Basis:  All grant proceeds used to finance costs in eligible basis B.M.R. loans used to finance cost in eligible basis Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)] Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS High Cost Area Adjustment  TOTAL ADJUSTED BASIS Applicable Fraction  TOTAL QUALIFIED BASIS Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit	\$492,750	\$498,448	\$1,000,159	\$994,461		
Deduct from Basis:  All grant proceeds used to finance costs in eligible basis  B.M.R. loans used to finance cost in eligible basis  Non-qualified non-recourse financing  Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit		<del></del>				
All grant proceeds used to finance costs in eligible basis  B.M.R. loans used to finance cost in eligible basis  Non-qualified non-recourse financing  Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  0.7099  Total Tax Credit	,777,750	\$3,840,478	\$7,667,886	\$7,662,188		
All grant proceeds used to finance costs in eligible basis  B.M.R. loans used to finance cost in eligible basis  Non-qualified non-recourse financing  Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  0.7099  Total Tax Credit						
B.M.R. loans used to finance cost in eligible basis  Non-qualified non-recourse financing  Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit						
B.M.R. loans used to finance cost in eligible basis  Non-qualified non-recourse financing  Non-qualified portion of higher quality units [42(d)(3)]  Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit						
Non-qualified non-recourse financing Non-qualified portion of higher quality units [42(d)(3)] Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS High Cost Area Adjustment  TOTAL ADJUSTED BASIS Applicable Fraction  TOTAL QUALIFIED BASIS Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit						
Non-qualified portion of higher quality units [42(d)(3)] Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS \$3, High Cost Area Adjustment  TOTAL ADJUSTED BASIS \$3, Applicable Fraction  TOTAL QUALIFIED BASIS \$3, Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS \$  Syndication Proceeds 0.7099 \$  Total Tax Credit						
Historic Credits (on residential portion only)  TOTAL ELIGIBLE BASIS \$3,  High Cost Area Adjustment  TOTAL ADJUSTED BASIS \$3,  Applicable Fraction  TOTAL QUALIFIED BASIS \$3,  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS \$  Syndication Proceeds 0.7099 \$  Total Tax Credit						
TOTAL ELIGIBLE BASIS  High Cost Area Adjustment  TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit						
High Cost Area Adjustment  TOTAL ADJUSTED BASIS \$3,  Applicable Fraction  TOTAL QUALIFIED BASIS \$3,  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS \$  Syndication Proceeds 0.7099 \$  Total Tax Credit	,777,750	\$3,840,478	\$7,667,886	\$7,662,188		
TOTAL ADJUSTED BASIS  Applicable Fraction  TOTAL QUALIFIED BASIS  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit	, ,		130%	130%		
Applicable Fraction  TOTAL QUALIFIED BASIS \$3,  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS \$  Syndication Proceeds 0.7099 \$  Total Tax Credit	,777,750	\$3,840,478	\$9,968,252	\$9,960,844		
TOTAL QUALIFIED BASIS \$3,  Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS \$  Syndication Proceeds 0.7099 \$  Total Tax Credit	100%	100%	100%	100%		
Applicable Percentage  TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit						
TOTAL AMOUNT OF TAX CREDITS  Syndication Proceeds  Total Tax Credit	,777,750	\$3,840,478	\$9,968,252	\$9,960,844		
Syndication Proceeds 0.7099 \$  Total Tax Credit	3.50%	3.50%	9.00%	9.00%		
Total Tax Credit	3132,221	\$134,417	\$897,143	\$896,476		
	\$938,677	\$954,263	\$6,369,076	\$6,364,343		
Gap of Synd			\$1,029,364	\$1,030,893		
Gap of Synd	Syndic	ation Proceeds	\$7,307,753	\$7,318,606		
Gap of Synd	Requested Tax Credits					
Gap of Synd	·					
Gap of Synd	Syndication Proceeds					
	dication Pr	oceeds Needed	\$7,915,085	\$7,915,085		
Total 1	Tax Credit	s (Gap Method)	\$1,114,912	\$1,114,912		
		ded Tax Credits	1,029			

**Syndication Proceeds** 

\$7,310,437





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Tarrington Court Apts, TDHCA Number 10227**

BASIC DEVELOPMENT INFORMATION										
Site Address: Approx.	1/2 mile NEC of I-45 a	and S. Sar	m Houston	Pkwy. E. on t	Development	#:	10227			
City: Houston	1 F	Region:	6	F	Population Serve	ed:	Elderly			
County: Harris	Z	Zip Code:	77034		Allocation	n:	Urban			
HTC Set Asides: □At-I	Risk $\square$ Nonprofit $\square$	USDA	□Rural F	Rescue HTC	Housing Activit	y*:	NC			
HOME Set Asides:	□CHDO □Preser	rvation	□General							
*HTC	C Housing Activity: Rehabilitation	n=RH, Adaptiv	ve Reuse=ADR,	New Construction=N	C, Single Room Occup	ancy=SRO				
OWNER AND DEVELOPMENT TEAM										
Owner:	Tarringtor	n Court Ap	partments,	LP						
Owner Contact and Pho	one: J. Steve F	ord, (713	) 334-5514							
Developer:	Tarringtor	n Court De	evelopers, l	LC						
Housing General Contr	actor: Tarringtor	n Court Co	ontractors,	LLC						
Architect:	Mucasey 8	& Associa	ates, AIA							
Market Analyst:	O'Connor	& Associa	ates							
Syndicator:	TBD									
Supportive Services: Texas Inter-Faith Housing Corporation										
Consultant and Contac	t: LBK, Ltd.,	Lily Kavtl	hekar	•						
		NIIT/DI III F	DING INFO	DMATION						
Unit Breakdown: 30	<u>5</u> 0% 40% 50% 60%	INIT/ BUILL	JING INFO	Total Restrict	od Unite:		153			
Offit Breakdown. 30				Market Rate I			0			
Ei		4 BR 5 B	SR.	Owner/Emplo			0			
(	0 89 64 0	0 0		Total Develop	153					
Type of Building:				Total Develop	ment Cost*:		\$0			
☐ Duplex ✓	5 units or more per bui	ilding			esidential Buildin	gs:	16			
☐ Triplex ☐	Detached Residence			HOME High T			0			
☐ Fourplex ☐	Single Room Occupan	ncy		HOME Low T	otal Units:		0			
☐ Townhome ☐	Transitional									
	*Note: If Development C				npleted.					
			G INFORM							
		Applio Requ		Department Analysis*	Amort	Term	Rate			
Competitive Housing	Tax Credit Amount:	\$1,990,		\$1,990,250	<u></u>					
HOME Activity Fund A	Amount:		\$0	\$0	0	0	0.00%			
HOME CHDO Operat	HOME CHDO Operating Grant Amount: \$0 \$0									
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request										



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Tarrington Court Apts, TDHCA Number 10227

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Jackson, District 11, S Points: 7 US Representative: Olson, District 22, NC

TX Representative: Legler, District 144, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

O, Kirk Lewis, Pasadena I.S.D

Individuals and Businesses: In Support: 0 In Opposition: 154

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

#### **CONDITIONS OF COMMITMENT**

1. Receipt of a firm commitment from the Houston Housing Finance Corporation for funding in the amount of \$500,000, or a commitment from a qualifying substitute source in an amount not less than \$500,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Tarrington Court Apts, TDHCA Number 10227**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 207 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,990,250
Recommendation: Has a competitive score within the Hurricane Ike counties		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Wintersprings Apts, TDHCA Number 10228

BASIC DEVELOPMENT INFORMATION									
Site Address:	Approx. 6000 Block	k of Atascocita	Rd.			Development	#:	10228	
City:	Humble	Re	gion:	6	Po	pulation Serve	d:	Elderly	
County:	Harris	Zip	Code:	77346		Allocatio	n:	Urban	
HTC Set Asides	s:   At-Risk   N	Ionprofit $\Box$ U	SDA	□Rural R	escue HTC H	lousing Activity	<b>/*</b> :	NC	
HOME Set Asid	les: CHDO	Preserva	tion	□General					
	*HTC Housing Activi	rity: Rehabilitation=RI	H, Adaptiv	re Reuse=ADR,	New Construction=NC, S	Single Room Occupa	ncy=SRO		
OWNER AND DEVELOPMENT TEAM									
Owner:		Winterspring	s Apar	tments, L.P					
Owner Contact	and Phone:	J. Steve Ford	d, (713)	) 334-5514					
Developer:		Winterspring	s Deve	elopers, L.L	.C.				
Housing Gener	ral Contractor:	Winterspring	s Cont	ractors, L.L	.C.				
Architect:		Mucasey & A	Associa	ites, AIA					
Market Analyst	:	O'Connor &	Associa	ates					
Syndicator:		N/A							
Supportive Services: Texas Inter-Faith Housing Corp									
Consultant and	Contact:	Lily Kavtheka	ar, Lily	Kavthekar					
UNIT/BUILDING INFORMATION									
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>5</u>	50% 60%	I/ DOILL	<u> </u>	Total Restricted	l Inits:		156	
On Breakdow		70 78			Market Rate Un			0	
	<u>Eff</u> 1 BR 2	2 BR 3 BR 4 E	<u> 5 B</u>	<u>R</u>	Owner/Employee Units:			0	
	0 104	52 0 0	0		Total Developm	ent Units:		156	
Type of Buildin	g:				Total Developm	ent Cost*:		\$0	
☐ Duplex	✓ 5 units or r	more per buildi	ng		Number of Resi	_	gs:	21	
☐ Triplex	Detached I				HOME High Tot			0	
☐ Fourplex		om Occupancy			HOME Low Tota	ai Units:		0	
☐ Townhome	☐ Transitiona		- ¢0 on l	Indonwriting Bor	oort has not been comple	atod			
	Note. 1	•			•	steu.			
		10	Applic		Department				
			Reque	est	Analysis*	Amort	Term	Rate	
·	lousing Tax Credit	Amount: \$	51,998, <sup>-</sup>		\$0	_	_		
	y Fund Amount:			\$0	\$0	0	0	0.00%	
HOME CHDC	Operating Grant A	Amount:		\$0	\$0				
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Wintersprings Apts, TDHCA Number 10228

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Whitmire, District 15, NC Points: 0 US Representative: Poe, District 2, NC

TX Representative: Crabb, District 127, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

Total Score for All Input: 6

Newland Communities, S, Ted Nelson,

**General Summary of Comment:** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Wintersprings Apts, TDHCA Number 10228

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 173 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended due to \$2 million cap violation.		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request	(pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Hannover Park, TDHCA Number 10229

BASIC DEVELOPMENT INFORMATION									
Site Address:	Approx. 2828 FM 2	-			evelopment #:	10229			
City:	Spring	Region:	6	Popu	lation Served:	Intg			
County:	Harris	Zip Code	: 77388		Allocation:	Urban			
HTC Set Asides	s: □At-Risk □N	Ionprofit $\Box$ USDA	□Rural F	Rescue HTC Ho	using Activity*:	NC			
HOME Set Asia	des: □CHDO	$\Box$ Preservation	□General						
	*HTC Housing Activ	vity: Rehabilitation=RH, Adap	tive Reuse=ADR	New Construction=NC, Sin	gle Room Occupancy=SRO				
OWNER AND DEVELOPMENT TEAM									
Owner:		Hannover Park Lt	d						
Owner Contact	t and Phone:	Paula Burns, (713	3) 669-4547						
Developer:		Burchfield Develo	pment Grou	p L.P.					
Housing Gene	ral Contractor:	Watermark Const	ruction, L.L.	C.					
Architect:		Mucasey and Ass	ociates						
Market Analyst	::	O'Conner & Asso	ciates						
Syndicator:		Raymond James							
Supportive Services: N/A									
Consultant and	Contact:	N/A,							
		HNIT/RHI	LDING INFO	PMATION					
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>5</u>	50% 60%	LDIIVO IIVI C	Total Restricted U	nite:	142			
Offit Breakdow		63 71		Market Rate Units		0			
		2 BR 3 BR 4 BR 5	<u>BR</u>		vner/Employee Units:				
	0 52	36 0 54	0	Total Developmen	t Units:	142			
Type of Buildin	g:			Total Developmen	t Cost*:	\$0			
$\square$ Duplex	5 units or r	more per building		Number of Reside	•	59			
☐ Triplex	Detached	Residence		HOME High Total		0			
☐ Fourplex		om Occupancy		HOME Low Total	Units:	0			
☐ Townhome	☐ Transitiona								
	^Note: I	If Development Cost = \$0, as		•	J.				
		' <u>-</u>	<u>NG INFORM</u> licant	Department					
		Req	uest	Analysis*	Amort Term	Rate			
Competitive H	Housing Tax Credit	Amount: \$2,000	0,000	\$0					
HOME Activity Fund Amount:			\$0	\$0	0 0	0.00%			
HOME CHDO	HOME CHDO Operating Grant Amount: \$0 \$0								
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request									



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Hannover Park, TDHCA Number 10229

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Patrick, District 7, O Points: -7 US Representative: Poe, District 2, O

TX Representative: Riddle, District 150, O Points: -7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 3 In Opposition: 613

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Hannover Park, TDHCA Number 10229

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 175 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	(pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Evergreen Residences-3800 Willow, TDHCA Number 10232**

BASIC DEVELOPMENT INFORMATION						
Site Address: 3800	Willow			Developmer	nt #:	10232
City: Dallas	S	Region:	3	Population Serv	red:	General
County: Dallas	S	Zip Code:	75226	Allocat	ion:	Urban
HTC Set Asides: □	At-Risk □Nonprofit	□USDA	□Rural Rescue	HTC Housing Activ	ity*:	SRO
HOME Set Asides:	□CHDO □Prese	ervation [	General			
*	HTC Housing Activity: Rehabilitati			<u>-</u>	pancy=SRO	
OWNER AND DEVELOPMENT TEAM Owner: EVERgreen Residential, Ltd						
Owner Contact and I	G		14) 954-0430			
Developer:		main Corpo	·			
Housing General Co		•	ction Co., Ltd			
Architect:		Greene, Inc				
Market Analyst: Apartment Market Data, L.L.C.						
Syndicator: N/A						
Supportive Services: First Presbyterian Church -Stewpot						
Consultant and Cont	tact: State Sti	eet Housin	g Advisors, L.P., Je	en Spicer		
UNIT/BUILDING INFORMATION						
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total R	estricted Units:		100
	100 0 Market Rate Units:					0
	Eff 1 BR 2 BR 3 BR 4 BR 5 BR Owner/Employee Units:					0
100 0 0 0 0 Total Development Units:					100 \$0	
Type of Building: Total Development Co			evelopinent Cost .			
			Numbe	r of Residential Buildi	nas:	1
Tripley	☐ 5 units or more per b	J		r of Residential Buildi High Total Units:	ngs:	1 0
☐ Triplex☐ Fourplex☐	Detached Residence		HOME	r of Residential Buildi High Total Units: Low Total Units:	ngs:	
l ·	·		HOME	High Total Units:	ngs:	0
☐ Fourplex	<ul><li>□ Detached Residence</li><li>✓ Single Room Occupa</li><li>□ Transitional</li></ul>	ancy	HOME	High Total Units: Low Total Units:	ngs:	0
☐ Fourplex	<ul><li>□ Detached Residence</li><li>✓ Single Room Occupa</li><li>□ Transitional</li></ul>	ancy  Cost = \$0, an U	HOME HOME	High Total Units: Low Total Units:	ngs:	0
☐ Fourplex	<ul><li>□ Detached Residence</li><li>✓ Single Room Occupa</li><li>□ Transitional</li></ul>	Cost = \$0, an U  FUNDING Applica	HOME HOME  Inderwriting Report has not HOME HOME HOME HOME HOME HOME HOME HOME	High Total Units:  Low Total Units:  been completed.  ment		0
☐ Fourplex ☐ Townhome	<ul> <li>□ Detached Residence</li> <li>✓ Single Room Occupa</li> <li>□ Transitional</li> <li>*Note: If Development</li> </ul>	Cost = \$0, an U  FUNDING Applica Reque	HOME HOME  Inderwriting Report has not  INFORMATION  ant Depart st Analys	High Total Units:  Low Total Units:  been completed.  ment is* Amort		0
☐ Fourplex ☐ Townhome	□ Detached Residence ☑ Single Room Occupa □ Transitional  *Note: If Development  and Tax Credit Amount:	Cost = \$0, an U  FUNDING Applica	HOME HOME  Inderwriting Report has not  INFORMATION  ant Depart st Analys	High Total Units:  Low Total Units:  been completed.  ment	<u>Term</u>	0
☐ Fourplex ☐ Townhome  Competitive Housin HOME Activity Fun	□ Detached Residence ☑ Single Room Occupa □ Transitional  *Note: If Development  and Tax Credit Amount:	Cost = \$0, an U  FUNDING  Applica Reque	HOME HOME  Inderwriting Report has not  INFORMATION  In Depart In Analys  In Analys  In Home	High Total Units:  Low Total Units:  been completed.  ment is* Amort	<u>Term</u>	0 0 Rate



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Evergreen Residences-3800 Willow, TDHCA Number 10232**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: West, District 23, NC Points: 0 US Representative: Johnson, District 30, NC

TX Representative: Branch, District 108, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 4 In Opposition: 54

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Evergreen Residences-3800 Willow, TDHCA Number 10232**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 210 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		40
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Kleberg Commons, TDHCA Number 10233**

BASIC DEVELOPMENT INFORMATION						
Site Address:	12700 Klegerg Rd.				Development #:	10233
City:	Dallas	Region:	3	Рорг	ulation Served:	Elderly
County:	Dallas	Zip Code	e: 75253		Allocation:	Urban
HTC Set Aside:	s: □At-Risk □No	onprofit USDA	□Rural f	Rescue HTC Ho	ousing Activity*:	NC
HOME Set Asia	des: □CHDO	Preservation	□General			
	*HTC Housing Activity	y: Rehabilitation=RH, Adap	otive Reuse=ADR	, New Construction=NC, Sin	ngle Room Occupancy=SRO	
		OWNER A	ND DEVELO	PMENT TEAM		
Owner:		Kleberg Leased F		_		
Owner Contac	t and Phone:	Dale Lancaster, 6	017078715			
Developer:		Arrington Develop	ers, L.L.C.			
Housing Gene	ral Contractor:	Quad States Con	struction, L.L	C.		
Architect:		Ikemire Architects	8			
Market Analys	t:	Apartment Marke	t Data, L.L.C			
Syndicator:		Alliant Capital, LT	D			
Supportive Services: TBD						
Consultant and Contact: State Street Housing Advisors, L.P., Jeff Spicer						
		<u>UNIT/BUI</u>	LDING INFO	<u>PRMATION</u>		
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>5</u> 6	<u>0%</u> <u>60%</u>		Total Restricted U	Jnits:	200
	30 0 7	70 100		Market Rate Units	s:	0
		BR 3 BR 4 BR 5	BR	Owner/Employee		0
T (5 ""		00 0 0	0	Total Developme		200
Type of Buildin	_			Total Developme  Number of Resident		\$0 50
Duplex Duling of more per building			HOME High Tota	· ·	0	
<ul><li>☐ Triplex</li><li>✓ Fourplex</li></ul>		n Occupancy		HOME Low Total		0
☐ Townhome	☐ Transitional					
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.						
FUNDING INFORMATION						
			licant	Department	Amort Torm	Doto
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$2,000,000 \$0						
HOME Activity Fund Amount: \$0 \$0 0 0.00°					0.00%	
HOME CHDO Operating Grant Amount:			\$0	\$0		
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### **Kleberg Commons, TDHCA Number 10233**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Deuell, District 2, S Points: 14 US Representative: Johnson, District 30, NC

TX Representative: Mallory Caraway, District 110, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Kleberg Commons, TDHCA Number 10233**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 203 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	st (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Villas of Giddings, TDHCA Number 10235**

BASIC DEVELOPMENT INFORMATION								
Site Address: 40 le	ots in the Rolling	Oaks subdivis	ion		Deve	lopment	#:	10235
City: Gide	dings	Regio	on: 7		Population	on Serve	ed:	General
County: Lee		Zip Co	ode: 78942			Allocation	on:	Rural
HTC Set Asides:	At-Risk □Nor	nprofit USI	DA Rural	Rescue	HTC Housir	ng Activit	y*:	NC
HOME Set Asides:	$\Box$ CHDO	Preservatio	n <b>⊻</b> Genera	I				
	*HTC Housing Activity:	Rehabilitation=RH, A	Adaptive Reuse=ADR	, New Construct	ion=NC, Single R	oom Occup	ancy=SRO	
		OWNER	AND DEVELO	PMENT TEA	<u>M</u>			
Owner:	(	GS Old Dentor	Housing, LP					
Owner Contact and	l Phone:	Jeffrey S. Spic	er, (214) 346-0	707				
Developer:	;	State Street Ho	ousing Develop	ment, LP				
Housing General C	ontractor:	GS Housing Co	onstruction, LP					
Architect:	I	BGO Architects	s, Inc.					
Market Analyst:	,	Apartment Mar	ket Data, L.L.C	<b>.</b>				
Syndicator:	1	RBC Capital m	arkets					
Supportive Services: TBD								
Consultant and Co	ntact: I	N/A,						
		UNIT/F	BUILDING INFO	ORMATION				
Unit Breakdown:	<u>30% 40% 50</u>	·	701251110 HII C		stricted Units	·		36
Om Broakdown	2 0 16			Market R				0
	<u>Eff</u> 1 BR 2 E	<u> 3 BR 4 BR</u>	<u>5 BR</u>	Owner/Er	mployee Uni	ts:		1
	0 0 0	28 8	0	Total Dev	elopment U	nits:		36
Type of Building:				Total Dev	elopment C	ost*:		\$0
☐ Duplex	☐ Duplex ☐ 5 units or more per building			Number of Residential Buildings:			36	
☐ Triplex	✓ Detached Re	☑ Detached Residence			HOME High Total Units:			17
☐ Fourplex	☐ Single Room	m Occupancy HOME Low Total Units: 5			5			
☐ Townhome	☐ Transitional							
*Note: If Development Cost = \$0, an Underwriting Report has not been completed.								
FUNDING INFORMATION								
			pplicant	Departm		∧ mort	Torm	Pate
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$751,056 \$0								
HOME Activity Fund Amount: \$2,000,000 \$0 0 0.00%					0.00%			
HOME CHDO Op	erating Grant Am	nount:	\$0		\$0			
*Note: If an Underwriting Re	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

### Villas of Giddings, TDHCA Number 10235

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Ogden, District 5, NC Points: 0 US Representative: McCaul, District 10, NC

TX Representative: Kleinschmidt, District 17, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

Total Score for All Input: 0

Rotary Club of Giddings, S, Jonathan Noack, Secretary

**General Summary of Comment:** 



# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Villas of Giddings, TDHCA Number 10235

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score:192 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Viking Road Apts, TDHCA Number 10236

BASIC DEVELOPMENT INFORMATION						
Site Address: Inters	section of Viking Rd. and	Ventura Rd.		Development #:	10236	
City: Amar	rillo I	Region: 1		Population Served:	General	
County: Rand	dall Z	Zip Code: 79119	1	Allocation:	Urban	
HTC Set Asides:	At-Risk □Nonprofit □	□USDA □Rura	l Rescue HT	C Housing Activity*:	NC	
HOME Set Asides:	□CHDO □Preser	rvation Gener	al			
*	HTC Housing Activity: Rehabilitation	n=RH, Adaptive Reuse=AD	DR, New Construction=I	NC, Single Room Occupancy=SR	O	
	OV	VNER AND DEVEL	OPMENT TEAM			
Owner:		/iking Road Apartn				
Owner Contact and	Phone: Justin Zim	nmerman, (417) 89	90-3239			
Developer:	Zimmerma	an Properties, L.L.	C.			
Housing General Co	ontractor: Zimmerma	an Properties Con	struction, L.L.C.			
Architect:		Associates	•			
Market Analyst:		ealty Resources				
Syndicator:	Raymond	-				
Supportive Services	•	er-Faith Housing C	`ornoration			
• •		er-railir nousing C	огрогацоп			
Consultant and Con	tact: N/A,					
	<u>U</u>	NIT/BUILDING INF	ORMATION			
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>		Total Restric	ted Units:	132	
	7 0 59 65		Market Rate	Units:	0	
	Eff 1 BR 2 BR 3 BR	<u>4 BR 5 BR</u>	Owner/Empl	•	1	
	0 24 60 48	0 0	Total Develo	•	132	
Type of Building:	_			pment Cost*:	\$13,590,000	
l <u> </u>	✓ 5 units or more per bui	ilding		esidential Buildings:	6	
☐ Triplex	☐ Detached Residence		HOME High		0	
☐ Fourplex	☐ Single Room Occupan	ncy	FIGNIE LOW	Total Offits.	U	
☐ Townhome	Transitional	Cost = \$0, an Underwriting	Danart has not been as	amplotod		
	Note. II Development C	FUNDING INFOR		impleted.		
		Applicant	Department			
		Request	Analysis*	Amort Term	Rate	
Competitive Housin	ng Tax Credit Amount:	\$1,417,000	\$1,417,000			
HOME Activity Fund Amount: \$0			\$0	0 0	0.00%	
HOME CHDO Ope	erating Grant Amount:	\$0	\$0			
*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Viking Road Apts, TDHCA Number 10236

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Seliger, District 31, NC Points: 0 US Representative: Thornberry, District 13, NC

TX Representative: Smithee, District 86, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Debra McCartt, Mayor Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

# Community Input Other than Quantifiable Community Participation Input:

Total Score for All Input: 6

Amarillo Council on Alcoholism and Drug Abuse, The City of Amarillo continues to have a need for new housing for its residents and our organization is in support of new housing of an affordable nature.

Arden Road Christian Church, The City of Amarillo continues to have a need for new housing for its residents and our organization is in support of new housing of an affordable nature. Second Chance, The City of Amarillo continues to have a need for new housing for its residents and our organization is in support of affordable housing.

# **General Summary of Comment:**

# **CONDITIONS OF COMMITMENT**

- 1. Receipt, review and acceptance, by Commitment, of a firm commitment from Capital Area Housing Finance Corporation for the anticipated \$680,000 loan with the terms of the funds clearly stated.
- 2. Receipt, review, and acceptance, by cost certification, of evidence that the recommendations of the ESA provider with regard to radon gas have been implemented, and verification that radon levels within the finished development are acceptable.
- 3. Receipt, review, and acceptance, before %10 Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into development plans.
- 4. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.
- 6. Receipt of a firm commitment of funding from the Capital Area Housing Finance Corporation (CAHFC) in the amount of \$680,000, or a commitment from a qualifying substitute source in an amount not less than \$680,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. Additionally an executed interlocal agreement between the City of Amarillo and CAHFC must be provided authorizing the CAHFC to act on behalf of the City of Amarillo in providing these funds. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# Viking Road Apts, TDHCA Number 10236

# **COMPLIANCE EVAULATION SUMMARY:** ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 17 Total # Monitored: 10 RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON: \$1,417,000 Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a significant portion of their total targeted sub-regional allocation when tax credits are collapsed state-wide. **HOME Activity Funds:** Loan Amount: \$0 **HOME CHDO Operating Expense Grant: Grant Amount:** \$0 Recommendation:

# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

Real Estate Analysis Division Underwriting Report

REPORT DATE: 05/20/10 PROGRAM: 9% HTC FILE NUMBER: 10236

DEVELOPMENT						
Viking Road Apartments						
		-				
Location: Inter	section of Viking Road and Ventura Road	Region:1				
City: Amarillo	County: Randall Zip: 79119	OCT DDA				
Key Attributes:	General, Urban, New Construction, and Multifamily					
	ALLOCATION					

# ALLOCATION

	REQUEST			REQUEST			RECON	/IMENDAT	ION
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term			
Housing Tax Credit (Annual)	\$1,417,000			\$1,417,000					

# **CONDITIONS**

- 1 Receipt, review and acceptance, by Commitment, of a firm commitment from Capital Area Housing Finance Corporation for the anticipated \$680,000 loan with the terms of the funds clearly stated.
- 2 Receipt, review, and acceptance, by cost certification, of evidence that the recommendations of the ESA provider with regard to radon gas have been implemented, and verification that radon levels within the finished development are acceptable.
- 3 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 4 Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 5 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

# **SALIENT ISSUES**

TDHCA SET-ASIDES for LURA						
Income Limit	Rent Limit	Number of Units				
30% of AMI	30% of AMI	7				
50% of AMI	40% of AMI	59				
60% of AMI	50% of AMI	65				
EO	N/A	1				

This section intentionally left blank.

# STRENGTHS/MITIGATING FACTORS

- The Applicant and Developer have experience developing and managing tax credit developments in Texas (916 units developed).
- Proposed rents are on average 33% lower than market rents.
- Current occupancy for comparable developments within the PMA is 94%.
- The gross capture rate for the extended market, which includes a 2008 HTC development outside the PMA currently in lease-up, is 2.6%.

# WEAKNESSES/RISKS

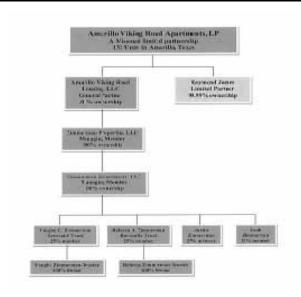
 Overall average occupancy within the PMA is 88%.

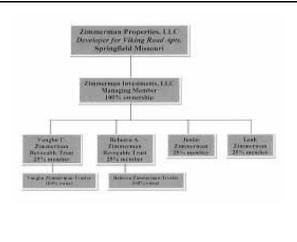
# PREVIOUS UNDERWRITING REPORTS

None

# **DEVELOPMENT TEAM**

# **OWNERSHIP STRUCTURE**





# **CONTACT**

Contact: Justin Zimmerman Phone: (417) 890-3239 Fax: (417) 883-6343

Email: jzimmerman@wilhoitproperties.com

# **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.

This section intentionally left blank.

#### **PROPOSED SITE** SITE PLAN **BUILDING CONFIGURATION Building Type** 1,3&5 2&4 6 Total Floors/Stories 3 Buildings Number 3 2 6 Total Units BR/BA SF Units Total SF 712 17,088 24 12 57,840 2 2 964 12 12 60 1,131 48 54,288 2 12 12 24 24 12 132 129,216 Units per Building SITE ISSUES Total Size: 7.00 Scattered site? acres ✓ No Yes С Flood Zone: Within 100-yr floodplain? ✓ No Yes Zoning: Light Commercial Needs to be re-zoned? ✓ No Yes N/A Comments: Zimmerman Properties, LLC is only going to develop 7.0 acres for this property and the remaining 3.0 acres will be left for future development; therefore, the 7.0 acres will equate to a purchase price of \$914,760. TDHCA SITE INSPECTION Inspector: Manufactured Housing Staff Date: 4/1/2010 Overall Assessment: Questionable Excellent Acceptable Poor Unacceptable Surrounding Uses: North: Church and Retail beyond Church and Residential beyond East: South: Restaurants and Vacant Land beyond West: Highway and Residential beyond

# Provider: Kaw Valley Engineering Date: 3/22/2010

Recognized Environmental Conditions (RECs) and Other Concerns:

- "This assessment has revealed no evidence of recognized environmental conditions in connection with the property." (p. 18)
- "Measured radon levels in the vicinity of the project site reached a maximum of 33.1 pCi/L with an average of 5.7 pCi/L in Randall County, Texas. The regional testing was performed in basements or the lowest level of living space, which tend to yield a higher concentration than is observed in slab-ongrade buildings. Site-specific radon testing would need to be performed in any future structure in order to determine the exact radon level that may concentrate within any building. It is our opinion that the use of a visquene vapor barrier beneath concrete slabs and outside of basement walls will preclude any excessive radon migration into any future building" (p. 17)
- "The subject property is near Interstate Highway 27 which may produce loud noise; therefore, it is recommended that a noise study be conducted." (p. 18)

Any funding recommendation will be subject to the following conditions:

demand to support both developments.

- Receipt, review, and acceptance, by cost certification, of evidence that the recommendations of the ESA provider with regard to radon gas have been implemented, and verification that radon levels within the finished development are acceptable.
- Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise
  assessment has been completed to determine the requirements for the proposed development to
  satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the
  development plans.
- Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.

MARKET ANALYSIS						
Provider:	Integra Realty Resourc	es DFW		Date:	3/25/2010	
Contact:	Amy D.B. White			Phone:	(972) 960-1222	
	Number of Revisions:	None	Date of Last Applicant	Revision:	N/A	
Primary Market Area (PMA): 28 sq. miles 3 mile equivalent radius  The Primary Market Area is defined by 26 census tracts comprising the south half of Amarillo.						
Extended Market Area: 82 sq. miles 5 mile equivalent radius  The subject property is located at the south end of Amarillo near Interstate 27. Jason Avenue Residential (# 08414) is a 2008 HTC / Tax-Exempt Bond development located at the north end of the city, about 10 miles from the subject, also near Interstate 27; it is currently in lease-up. Jason Avenue is an intergenerational development; the Primary Market Area for the family-targeted units at Jason Avenue consisted of the north half of Amarillo.						
Approxi	mately 20% of the targe	t population for the	e subject property is locat	ted within	7 census tracts	

along Interstate 40 that are common to both market areas. In addition to calculating demand for the subject PMA, the Underwriter has examined whether the combined market areas provide sufficient

This section intentionally left blank.

	ELIGIBLE HOUSEHOLDS BY INCOME								
	Randall County Income Limits								
НН	30%	of AMI	40% c	of AMI	50% c	of AMI	60% c	of AMI	
size	min	max	min	max	min	max	min	max	
1	\$10,663	\$11,600			\$17,760	\$19,350	\$21,291	\$23,220	
2	\$10,663	\$13,300			\$17,760	\$22,100	\$21,291	\$26,520	
3	\$12,789	\$14,950			\$21,326	\$24,900	\$25,611	\$29,880	
4	\$14,777	\$16,600			\$24,617	\$27,650	\$29,554	\$33,180	
5	\$14,777	\$17,950			\$24,617	\$29,850	\$29,554	\$35,820	
6									

	Affordable Housing Inventory in Primary Market Area							
File #	Development	Туре	Target Population	Comp Units	Total Units			
	Proposed, Under Construction, and Unstabilized Comparable Developments							
	none							
	Other Affordable Developments in PMA since	2006						
07429	Win-Lin Village Apts	rehab	family	n/a	50			
	Stabilized Affordable Developments in PMA ( pre-2006 )							
	Total Properties ( pre-2006 )	3	Tota	al Units	308			

	RECENT SUPPLY in the EXTENDED MARKET						
08414	Jason Avenue Residential	new	intergen	140	252		
09315	The Canyons Retirement Community	new	senior	n/a	111		
07430	Spring Terrace Apts	rehab	family	n/a	50		
060074	Amarillo Gardens Apts	rehab	family	n/a	100		
Stabilized Affordable Developments in Extended Market (pre-2006)							
_	Total Properties ( pre-2006			al Units	1,128		

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no comparable developments within the Primary Market Area that will impact the determination of demand for the subject.

Jason Avenue Residential is a 2008 development in the Extended Market Area, and is currently in lease-up. Jason Avenue has a total of 252 units; 96 of the units are designated for seniors; of the 156 family units, 16 are four-bedroom units; the remaining 140 units are considered comparable to the proposed subject.

OVERALL DEMAND ANALYSIS						
	Market Analyst	Under	writer			
	Primary Market	Primary Market	Extended Market Area			
Total Households in the Primary Market Area	39,224	40,521	66,174			
Potential Demand from the Primary Market Area	3,949	5,596	10,513			
Potential Demand from Other Sources	0	0	0			
GROSS DEMAND	3,949	5,596	10,513			
Subject Affordable Units	131	131	131			
Unstabilized Comparable Units	0	0	140			
RELEVANT SUPPLY	131	131	271			
Relevant Supply / Gross Demand = GROSS CAPTURE RATE	3.3%	2.3%	2.6%			

# Demand Analysis:

The Market Analyst incorrectly determined income-eligibility based on tenant-paid rents (i.e. net of the utility allowance) rather than the HTC gross rent limit. This would tend to overstate the demand, because it indicates a lower minimum eligible income; however, the Market Analyst applied the income percentage to the general household population, and also applied a general renter percentage adjustment, resulting in lower overall demand than the underwriting analysis.

Based on Gross Demand for 3,949 units the Market Analyst determines a Gross Capture Rate of 3.3% for the 131 restricted units at the subject.

The underwriting analysis is based on a HISTA Data report from Ribbon Demographics, which provides a detailed breakdown of households by income, size, tenure, and age. The HISTA data for the subject PMA indicates a higher concentration of renter households in the target income range. Gross Demand for 5,596 units indicates a Gross Capture Rate of 2.3% for the 131 restricted units at the subject.

As explained above, the Underwriter has also examined the supply and demand for the combined market areas of both the subject and Jason Avenue Residential. This analysis identified Gross Demand for 10,513 units in the Extended Market Area, indicating a Gross Capture Rate of 2.6% for 271 units (131 restricted units at the subject, and 140 comparable units at Jason Avenue).

These results are well below the maximum Gross Capture Rate of 10% for urban developments targeting family households, indicating sufficient demand to support the subject development.

Underwriting analysis of PMA Demand by Unit Type									
		Market	Analyst				Unde	rwriter	
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%	333	1	not re	ported		178	1	0	1%
1 BR/50%	471	11	not re	ported		298	11	0	4%
1 BR/60%	582	12	not re	ported		257	12	0	5%
2 BR/30%	138	3	not re	ported		130	3	0	2%
2 BR/50%	203	27	not re	ported		259	27	0	10%
2 BR/60%	250	29	not re	ported		272	29	0	11%
3 BR/30%	60	3	not re	ported		45	3	0	7%
3 BR/50%	75	21	not re	ported		93	21	0	23%
3 BR/60%	95	24	not re	ported		109	24	0	22%

# Primary Market Occupancy Rates:

"The average occupancy level for all rental properties within the PMA is 88% ... The occupancy rate for the existing LIHTC properties within the PMA is 96%." (pp. 41-43)

#### Absorption Projections:

"Based upon data gathered by Integra Realty Resources DFW ... For each decade examined, average annual absorption in the PMA was 175 units per year, or 15 units per month. Based on our Demand Analysis ... a new project, the size of the subject as proposed with 132 units, is likely to be absorbed within 9 months of opening, equating to an absorption pace of approximately 15.00 units per month." (p. 46)

# Market Impact:

"The subject is located in an area with average occupancy levels, below average rents, and no new projects, other than the subject, forecast to come online within the next 24 months ... we conclude there to be sufficient unmet demand to support the development of the subject." (pp. 64-65)

Comments:								
The market study provides :	sufficient information	on which to base a funding re	commendation.					
	OPERATING PI	ROFORMA ANALYSIS						
Income: Number of Revision	ons: None	Date of Last Applicant Revision	on: N/A					
allowances as of October rent limits which apply to H	The Applicant's projected rents collected per unit were calculated by subtracting the tenant-paid utility allowances as of October 1, 2009, maintained by the Amarillo City Housing Authority from the 2009 HUD rent limits which apply to HTC applications since the 2010 rent limits were not available at the time of the this analysis. Tenants will be required to pay all electric utility costs.							
	•	and vacancy and collection log s effective gross income is withi						
Expense: Number of Revision	ons: None	Date of Last Applicant Revision	on: N/A					
Underwriter's estimate of \$: The Applicant's budget sho the database averages, sp lower). The Applicant expla up the bulk of the G&A exp developments their accou property tax estimates are Texas portfolio. The Applica but is supported by actual	The Applicant's total annual operating expense projection at \$3,600 per unit is not within 5% of the Underwriter's estimate of \$3,804, derived from the TDHCA database, IREM, and third-party data sources. The Applicant's budget shows several line item estimates that deviate significantly when compared to the database averages, specifically: general & administrative (47% lower) and property taxes (21% lower). The Applicant explained that the lower G&A estimate is because the accounting budget makes up the bulk of the G&A expense and with the long term relationship with their accounting firm and 60+ developments their accounting costs are below that of most developers. The Applicant explained that property tax estimates are based on actual expenses at existing developments within the Applicant's Texas portfolio. The Applicant's repairs and maintenance estimate is lower than the TDHCA database, but is supported by actual operating expenses at other developments in the Applicant's portfolio, and for that reason the Applicant's estimate has been used by the Underwriter.							
Conclusion:  The Applicant's estimate of total expenses and net operating income are not within 5% of the Underwriter's estimates; therefore, the Underwriter's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the proposed permanent financing structure the calculated DCR of 1.12 falls below the Department's guidelines; however, DCR under the recommended financing structure falls within the Department's guidelines at 1.17.  Feasibility:  The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. The Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow under the recommended structure. Therefore, the development can be characterized as feasible.								
ACQUISITION INFORMATION  ASSESSED VALUE								
Land Only: 13.45 acres Prorated 7.0 acres: Total Assessed Value:	\$643,550 \$334,933 \$334,933	Tax Year:  Valuation by:  Tax Rate:	2009 Randall CAD 2.15278					

This section intentionally left blank.

EVIDENCE	of PROPERTY CONTROL	
Type: Commercial Contract - Unimproved	Property	Acreage: 10.00
Contract Expiration: 10/31/2010	Valid Through Board Date?	✓ Yes
Acquisition Cost: \$1,306,800	develop 7.0 acres for remaining 3.0 acres development; there	ies, LLC is only going to or this property and the will be left for future efore, the 7.0 acres will use price of \$914,760.
Seller: Rockrose Development LLC	Related to Development Tea	m? Yes Vo
CONSTRUCTION	COST ESTIMATE EVALUATION	
COST SCHEDULE Number of Revisions:	None Date of Last Applica	ant Revision: N/A
Acquisition Value:		
The site cost of \$914,760 which is \$130,680 p the acquisition is an arm's-length transaction	•	med to be reasonable since
Sitework Cost:  The Applicant's claimed sitework costs of \$9  Therefore, further third party substantiation		Department guidelines.
Direct Construction Cost:  The Applicant's direct construction cost est Swift Residential Cost Handbook-derived es	_	he Underwriter's Marshall &
Reserves:  Raymond James the equity provider has re months of stabilized operating expenses less service as required by the Department; the provider of \$410,402 will be used.  Contingency & Fees:  The Applicant's contractor's and developer expenses, and profit are all within the maxim	s management fees and reserve refore, the larger reserve figure r s fees for general requirements,	e for replacements plus debt required by the equity
30% Increase to Eligible Basis  The development qualifies for a 30% increa additional 10% of units at 30% of AMFI in exlocated in a census tract that has a medial county in which the census tract is located 10% poverty population.	cess of those 30% units committent family income ("MFI") that is hig	ed for scoring purposes; it is ther than the MFI for the
Conclusion:  The Applicant's total development cost is water Applicant's development cost schedule will permanent funds and to calculate eligible percentage rate supports annual tax credit Applicant's request and the tax credits calculate the recommended allocation.	be used to determine the deve pasis. An eligible basis of \$12,11 s of \$1,417,280. This figure will be	elopment's need for 3,500 and the 9% applicable e compared to the
PROPOSED	FINANCING STRUCTURE	
SOURCES & USES Number of Revisions:	None Date of Last Applica	
Source: Great Southern Bank	Type: Interim	Financing
Principal: \$10,200,000 Interest Rate Comments:  Priced at Great Southern Bank Prime rate fle		Term: 24 months

Finance Corporation	Туре:	Interim Financing	g
nterest Rate: AFF	3 [	Fixed Term:	12 months
ds; therefore, by Cor	mmitment a fi	rm commitment fro	om Capital Area
	Туре:	Permanent Finar	ncing
nterest Rate: 8.0	<u>%</u>	Fixed Amort:	360 months
rrent 15 year FHLB+27	78 bp rate wa	s 4.819+2.78= 7.6%,	, which was the rate
	Туре:	Syndication	
Syndication Rate:	68%	Anticipated HTC	\$ 1,417,000
	Туре:	Deferred Develo	per Fees
CONCLU	SIONS		
ent cost estimate less ls. Based on the subrequired to fill this gap religible basis: reap in financing: he Applicant: ned by the Applicant ar for 10 years results i	mitted syndica in financing.	ation terms, a tax c The three possible \$1,417,286 \$1,421,466 \$1,417,006 amount is recomme	eredit allocation of tax credit  0 6 0 ended. A tax credit
d financing structure veloper and contrac	tor fees in this	amount appear to	
		Date:	May 20, 2010
Carl Hoover		Date:	May 20, 2010
Audrev Martin		Date:	May 20, 2010
riadicy martin			
	nterest Rate: AFI funderwriting. Also a ds; therefore, by Cor or the anticipated \$68  In the 15 year FHLB pl frent 15 year FHLB pl frent 15 year FHLB pl frent 15 year fHLB pl frent 15 year fHLB pl frent 15 year fHLB pl frent 15 year fHLB pl frent 15 year fHLB pl frent 15 year fHLB pl frent 15 year fHLB pl frent 15 year fHLB pl frent 16 year fHLB pl frent 17 year fHLB pl frent 18 year fHLB pl frent 19 year fHLB pl f	nterest Rate: AFR  Funderwriting. Also at the time of us; therefore, by Commitment a find the anticipated \$680,000 with the or the anticipated \$680,000 with the or the anticipated \$680,000 with the or the anticipated \$680,000 with the or the anticipated \$680,000 with the or the anticipated \$680,000 with the or the anticipated \$680 with the submitted syndical sequired to fill this gap in financing.  Type:  CONCLUSIONS  e:  ent cost estimate less the permanents. Based on the submitted syndical sequired to fill this gap in financing.  Type:  CONCLUSIONS  e:  ent cost estimate less the permanents. Based on the submitted syndical sequired to fill this gap in financing.  Type:  CONCLUSIONS  e:  ent cost estimate less the permanents. Based on the submitted syndical sequired to fill this gap in financing.  Type:  CONCLUSIONS  e:  ent cost estimate less the permanents. Based on the submitted syndical sequired to fill this gap in financing.  Type:  CONCLUSIONS  e:  ent cost estimate less the permanents. Based on the submitted syndical syndic	Interest Rate: AFR Fixed Term:  Tunderwriting. Also at the time of underwriting thereds: therefore, by Commitment a firm commitment from the anticipated \$680,000 with the terms of the fundant the anticipated \$680,000 with the terms of the fundant the anticipated \$680,000 with the terms of the fundant the anticipated \$680,000 with the terms of the fundant the anticipated \$680,000 with the terms of the fundant the anticipated \$680,000 with the terms of the fundant the anticipated \$680 with an underwriting the structure. Also the terms of the loan will be based.  Type: Syndication  Type: Syndication  Type: Syndication  Type: Deferred Develor  CONCLUSIONS  Type: Deferred Develor  CONCLUSIONS  Type: Deferred Develor  Ent cost estimate less the permanent loan of \$3,925,000 as. Based on the submitted syndication terms, a tax of the applicant that the applicant is a submitted and the applicant in the financing: \$1,417,000 and by the Applicant's requested amount is recommendant for 10 years results in total equity proceeds of \$9,63 at credit dollar.  In the first year of stabilized operation.  Date:  Carl Hoover  Date:  Date:

# **UNIT MIX/RENT SCHEDULE**

# Viking Road Apartments, Amarillo, 9% HTC #10236

LOCATION DATA				
CITY:	Amarillo			
COUNTY:	Randall			
SUB-MARKET:				
PROGRAM REGION:	1			
RURAL RENT USED:				
IREM REGION:				

UNIT	UNIT DISTRIBUTION						
# Beds	# Units	% Total					
Eff							
1	24	18.2%					
2	60	45.5%					
3	48	36.4%					
4							
TOTAL	132	100.0%					

	Other Unit Desgination							
	DOOD 4140			manon				
P	ROGRAMS	<b>5</b> :						
Rent Limit	Eff	1	2	3	4	Total Units		
MISC								

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:						
APP % - CONSTRUCTION:	9.00%					

	UNIT MIX / MONTHLY RENT SCHEDULE																
	UNIT	DESCRI	PTION		PROG	RAM RENT	LIMITS		APPLICAI	NT RENTS	3		TDHCA	RENTS		MARKE	T RENTS
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program		Net Rent per Unit	_	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	1	1	1	712	\$311	\$66	\$245	\$0	\$0.34	\$245	\$245	\$245	\$245	\$0.34	\$0	\$630	\$385
TC 50%	11	1	1	712	\$518	\$66	\$452	\$0	\$0.63	\$452	\$4,972	\$4,972	\$452	\$0.63	\$0	\$630	\$178
TC 60%	12	1	1	712	\$621	\$66	\$555	(\$5)	\$0.77	\$550	\$6,600	\$6,660	\$555	\$0.78	\$0	\$630	\$75
TC 30%	3	2	2	964	\$373	\$83	\$290	\$0	\$0.30	\$290	\$870	\$870	\$290	\$0.30	\$0	\$770	\$480
TC 50%	27	2	2	964	\$622	\$83	\$539	\$0	\$0.56	\$539	\$14,553	\$14,553	\$539	\$0.56	\$0	\$770	\$231
TC 60%	29	2	2	964	\$747	\$83	\$664	(\$4)	\$0.68	\$660	\$19,140	\$19,256	\$664	\$0.69	\$0	\$770	\$106
EO	1	2	2	964	#N/A	\$83	#N/A	#N/A	\$0.68	\$660	\$660	\$660	\$660	\$0.68	#N/A	\$770	\$110
TC 30%	3	3	2	1,131	\$431	\$100	\$331	\$0	\$0.29	\$331	\$993	\$993	\$331	\$0.29	\$0	\$900	\$569
TC 50%	21	3	2	1,131	\$718	\$100	\$618	\$0	\$0.55	\$618	\$12,978	\$12,978	\$618	\$0.55	\$0	\$900	\$282
TC 60%	24	3	2	1,131	\$862	\$100	\$762	(\$2)	\$0.67	\$760	\$18,240	\$18,288	\$762	\$0.67	\$0	\$900	\$138
TOTAL:	132			129,216							\$79,251	\$79,475					
AVG:				979				#N/A	\$0.61	\$600			\$602	\$0.62	#N/A	\$792	(\$190)
ANNUAL:											\$951,012	\$953,700					

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# Viking Road Apartments, Amarillo, 9% HTC #10236

			5	,	,			
	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT				\$953,700	\$951,012			
Secondary Income Other Support Income:	P	er Unit Per Month:	\$6.00	9,504	9,504	\$6.00 \$0.00	Per Unit Per Month Per Unit Per Month	
Other Support Income:						\$0.00	Per Unit Per Month	
POTENTIAL GROSS INCOME				\$963,204	\$960,516	φυ.υυ	rei Olit rei Moltil	
Vacancy & Collection Loss	% of Poter	ntial Gross Income:	-7.50%	(72,240)	(72,036)	-7.50%	of Potential Gross Income	
Employee or Other Non-Rental Uni				0	, , ,			
EFFECTIVE GROSS INCOME				\$890,964	\$888,480			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.02%	\$339	0.35	\$44,694	\$23,488	\$0.18	\$178	2.64%
Management	5.00%	\$337	0.34	44,548	44,424	0.34	337	5.00%
Payroll & Payroll Tax	13.80%	\$932	0.95	122,975	120,000	0.93	909	13.51%
Repairs & Maintenance	5.05%	\$341	0.35	45,000	45,000	0.35	341	5.06%
Utilities	3.76%	\$254	0.26	33,476	40,000	0.31	303	4.50%
Water, Sewer, & Trash	4.96%	\$335	0.34	44,196	55,000	0.43	417	6.19%
Property Insurance	3.12%	\$210	0.21	27,771	25,000	0.19	189	2.81%
Property Tax 2.15278	9.23%	\$623	0.64	82,266	65,000	0.50	492	7.32%
Reserve for Replacements	3.70%	\$250	0.26	33,000	33,000	0.26	250	3.71%
TDHCA Compliance Fees	0.59%	\$40	0.04	5,240	5,280	0.04	40	0.59%
Other: Supp. Serv.	2.13%	\$144	0.15	19,008	19.008	0.15	144	2.14%
TOTAL EXPENSES	56.36%	\$3,804	\$3.89	\$502,174	\$475,200	\$3.68	\$3,600	53.48%
NET OPERATING INC	43.64%	\$2,945	\$3.01	\$388,790	\$413,280	\$3.20	\$3,131	46.52%
DEBT SERVICE	10.0170	\$2,0 TO	ψο.σ τ	φοσο,: σσ	ψ110,200	Ψ0.20	φο,τοτ	10.0270
Great Southern Bank				\$345,603	\$345,603			
Second Lien				\$0	ψ3+3,003			
				\$0				
Additional Financing				0				
Additional Financing				0				
Additional Financing TOTAL DEBT SERVICE				345,603	345,603			
NET CASH FLOW				\$43,186	\$67,677			
	4.710							
AGGREGATE DEBT COVERAGE R RECOMMENDED DEBT COVERAG				1.12	1.20			
	ERATIO			1.17				
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	6.77%	\$6,930	\$7.08	\$914,760	\$914,760	\$7.08	\$6,930	6.73%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	8.80%	\$9,000	\$9.19	1,188,000	1,188,000	9.19	9,000	8.74%
Direct Construction	49.68%	\$50,830	\$51.93	6,709,548	6,772,530	52.41	51,307	49.83%
Contingency 6.65%	3.89%	\$3,977	\$4.06	525,000	525,000	4.06	3,977	3.86%
Contractor's Fees 14.00%	8.19%	\$8,376	\$8.56	1,105,657	1,114,470	8.62	8,443	8.20%
Indirect Construction	1.77%	\$1,811	\$1.85	239,000	239,000	1.85	1,811	1.76%
Ineligible Costs	1.11%	\$1,137	\$1.16	150,060	150,060	1.16	1,137	1.10%
Developer's Fees 15.00%	11.62%	\$11,888	\$12.14	1,569,256	1,580,000	12.23	11,970	11.63%
Interim Financing	5.14%	\$5,261	\$5.37	694,500	694,500	5.37	5,261	5.11%
Reserves	3.04%	\$3,109	\$3.18	410,402	411,680	3.19	3,119	3.03%
TOTAL COST	100.00%	\$102,319.57	\$104.52	\$13,506,183	\$13,590,000	\$105.17	\$102,955	100.00%
Construction Cost Recap	70.55%	\$72,183	\$73.74	\$9,528,205	\$9,600,000	\$74.29	\$72,727	70.64%
SOURCES OF FUNDS						RECOMMENDED		
Great Southern Bank	29.06%	\$29,735	\$30.38	\$3,925,000	\$3,925,000	\$3,925,000	Developer Fee /	Available
Second Lien	0.00%	\$0	\$0.00	0		C	-	
Additional Financing	0.00%	\$0	\$0.00	0		C		
Additional Financing	0.00%	\$0	\$0.00	0		C		
Additional Financing	0.00%	\$0	\$0.00	0		0		
HTC Syndication Proceeds	71.34%	\$72,990	\$74.56	9,634,636	9,634,636	9,634,636		Deferred
Deferred Developer Fees				30,364	30,364	30,364		, o. o. i o u
•	0.22%	\$230	\$0.23	(83,817)	0	30,364		Cook Florr
Additional (Excess) Funds Req'd	-0.62%	(\$635)	(\$0.65)	` ' '				
TOTAL SOURCES				\$13,506,183	\$13,590,000	\$13,590,000	\$1,137,6	)Z

# MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Viking Road Apartments, Amarillo, 9% HTC #10236

#### **DIRECT CONSTRUCTION COST ESTIMATE**

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$54.36	\$7,024,128
Adjustments				
Exterior Wall Finish	0.40%		\$0.22	\$28,097
Elderly			0.00	0
9-Ft. Ceilings			0.00	0
Roofing			0.00	0
Subfloor			1.33	172,288
Floor Cover			2.41	311,411
Breezeways	\$23.05	10,087	1.80	232,472
Balconies	\$22.10	14,666	2.51	324,160
Plumbing Fixtures	\$845	324	2.12	273,780
Rough-ins	\$420	264	0.86	110,880
Built-In Appliances	\$1,850	132	1.89	244,200
Exterior Stairs	\$1,900	44	0.65	83,600
Enclosed Corridors	\$44.44		0.00	0
Other:			0.00	0
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	239,050
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$78.19	2,046	1.24	159,967
Other: fire sprinkler	\$2.25	129,216	2.25	290,736
SUBTOTAL			73.48	9,494,767
Current Cost Multiplier	0.99		(0.73)	(94,948)
Local Multiplier	0.88		(8.82)	(1,139,372)
TOTAL DIRECT CONSTRUC	S	\$63.93	\$8,260,447	
Plans, specs, survy, bld prmi	3.90%		(\$2.49)	(\$322,157)
Interim Construction Interest	3.38%		(2.16)	(278,790)
Contractor's OH & Profit	11.50%		(7.35)	(949,951)
NET DIRECT CONSTRUCTI	ON COSTS		\$51.93	\$6,709,548

# PROPOSED PAYMENT COMPUTATION

Great Southern Bank	\$3,925,000	Amort	360
Int Rate	8.00%	DCR	1.12
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.12
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.12
Additional Financing	\$0	Amort	
Int Rate	**	Subtotal DCR	1.12
	•		
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.12

# RECOMMENDED FINANCING STRUCTURE:

Great Southern Bank	\$332,561
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$332,561

Great Southern Bank	\$3,925,000	Amort	360
Int Rate	7.60%	DCR	1.17

Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.17

Additional Financing \$0		Amort	0			
Int Rate	0.00%	Aggregate DCR	1.17			
Additional Financing \$0		Amort	0			
Int Rate	0.00%	Subtotal DCR	1.17			

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.17

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GROS	SS RENT	\$953,700	\$972,774	\$992,229	\$1,012,074	\$1,032,316	\$1,139,760	\$1,258,387	\$1,389,361	\$1,693,623
Secondary Income	Ð	9,504	9,694	9,888	10,086	10,287	11,358	12,540	13,846	16,878
Other Support Inc	ome:	0	0	0	0	0				
Other Support Inc	ome:	0	0	0	0	0	0	0	0	0
POTENTIAL GROS	SS INCOME	963,204	982,468	1,002,117	1,022,160	1,042,603	1,151,118	1,270,927	1,403,206	1,710,501
Vacancy & Collect	tion Loss	(72,240)	(73,685)	(75,159)	(76,662)	(78,195)	(86,334)	(95,320)	(105,240)	(128,288)
Employee or Othe	r Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GROS	SS INCOME	\$890,964	\$908,783	\$926,959	\$945,498	\$964,408	\$1,064,784	\$1,175,608	\$1,297,966	\$1,582,213
EXPENSES at	3.00%									
General & Adminis	strative	\$44,694	\$46,035	\$47,416	\$48,838	\$50,304	\$58,316	\$67,604	\$78,371	\$105,324
Management		44,548	45,439	46,348	47,275	48,220	53,239	58,780	64,898	79,111
Payroll & Payroll T	Гах	122,975	126,665	130,464	134,378	138,410	160,455	186,011	215,638	289,799
Repairs & Mainter	nance	45,000	46,350	47,741	49,173	50,648	58,715	68,067	78,908	106,045
Utilities		33,476	34,480	35,514	36,580	37,677	43,678	50,635	58,700	78,888
Water, Sewer & T	rash	44,196	45,522	46,887	48,294	49,743	57,665	66,850	77,497	104,150
Insurance		27,771	28,604	29,462	30,346	31,256	36,235	42,006	48,696	65,444
Property Tax		82,266	84,734	87,276	89,895	92,591	107,339	124,435	144,255	193,866
Reserve for Repla	cements	33,000	33,990	35,010	36,060	37,142	43,058	49,915	57,866	77,767
TDHCA Complian	ce Fee	5,240	5,397	5,559	5,726	5,898	6,837	7,926	9,188	12,348
Other		19,008	19,578	20,166	20,771	21,394	24,801	28,751	33,331	44,794
TOTAL EXPENSE	s	\$502,174	\$516,794	\$531,843	\$547,335	\$563,282	\$650,337	\$750,981	\$867,348	\$1,157,536
NET OPERATING	INCOME	\$388,790	\$391,989	\$395,115	\$398,163	\$401,125	\$414,447	\$424,627	\$430,618	\$424,677
DEBT SER	RVICE									
First Lien Financing	9	\$332,561	\$332,561	\$332,561	\$332,561	\$332,561	\$332,561	\$332,561	\$332,561	\$332,561
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	:	\$56,228	\$59,428	\$62,554	\$65,601	\$68,564	\$81,886	\$92,066	\$98,056	\$92,116
DEBT COVERAGE	RATIO	1.17	1.18	1.19	1.20	1.21	1.25	1.28	1.29	1.28

# HTC ALLOCATION ANALYSIS -Viking Road Apartments, Amarillo, 9% HTC #10236

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$914,760	\$914,760		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$1,188,000	\$1,188,000	\$1,188,000	\$1,188,000
Construction Hard Costs	\$6,772,530	\$6,709,548	\$6,772,530	\$6,709,548
Contractor Fees	\$1,114,470	\$1,105,657	\$1,114,470	\$1,105,657
Contingencies	\$525,000	\$525,000	\$525,000	\$525,000
Eligible Indirect Fees	\$239,000	\$239,000	\$239,000	\$239,000
Eligible Financing Fees	\$694,500	\$694,500	\$694,500	\$694,500
All Ineligible Costs	\$150,060	\$150,060		
Developer Fees				
Developer Fees	\$1,580,000	\$1,569,256	\$1,580,000	\$1,569,256
Development Reserves	\$411,680	\$410,402		
TOTAL DEVELOPMENT COSTS	\$13,590,000	\$13,506,183	\$12,113,500	\$12,030,961

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$12,113,500	\$12,030,961
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$15,747,550	\$15,640,249
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$15,747,550	\$15,640,249
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$1,417,280	\$1,407,622

Syndication Proceeds 0.6799 \$9,636,536 \$9,570,875

Total Tax Credits (Eligible Basis Method) \$1,417,280 \$1,407,622

Syndication Proceeds \$9,636,536 \$9,570,875

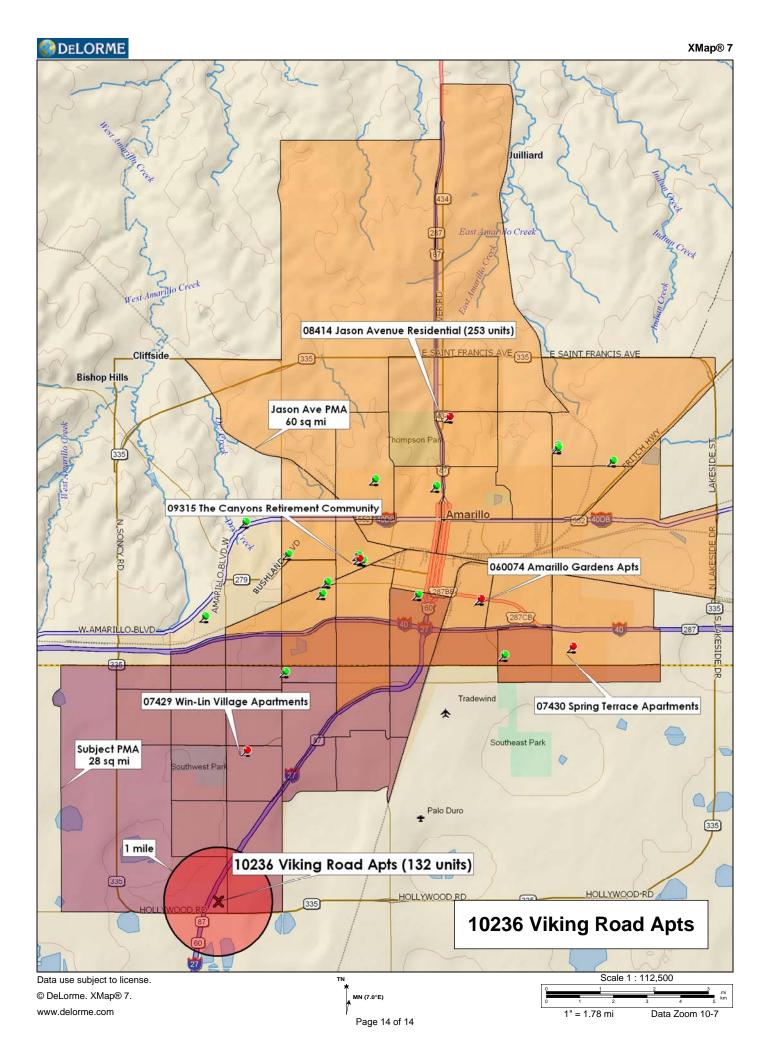
Requested Tax Credits \$1,417,000 Syndication Proceeds \$9,634,636

Gap of Syndication Proceeds Needed \$9,665,000

Total Tax Credits (Gap Method) \$1,421,466

Recommended Tax Credits 1,417,000

Syndication Proceeds \$9,634,636





# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Prince Hall Plaza, TDHCA Number 10238**

	BASIC DEVELOP	MENT INFORMAT	<u> </u>				
Site Address: 700 Doris St.			Development #:	10238			
City: Navasota	Region:	8	Population Served:	General			
County: Grimes	Zip Code:	77868	Allocation:	Rural			
HTC Set Asides: ☑At-Risk ☐	Nonprofit $\Box$ USDA $\Box$	Rural Rescue	HTC Housing Activity*:	RH			
HOME Set Asides: ☐CHDO	☐ Preservation ✓	General					
*HTC Housing Acti	vity: Rehabilitation=RH, Adaptive R	Reuse=ADR, New Constru	uction=NC, Single Room Occupancy=S	SRO			
	OWNER AND	DEVELOPMENT TE	EAM				
Owner:	Prince Hall Plaza Ass	ociates, LP					
Owner Contact and Phone:	K.T. (Ike) Akbari, (409	9) 724-0020					
Developer:	Prince Hall Plaza Dev	elopers JV					
Housing General Contractor: Icon Builders, L.L.C.							
Architect:	Long Architects, Inc.						
Market Analyst: Gerald A. Teel & Company							
Syndicator: N/A							
Supportive Services: Itex Property Management, L.L.C.							
Consultant and Contact:	Baristone Developer's						
Concanant and Contact.	Banatana Bavalapara	,,					
	<u>UNIT/BUILDIN</u>	<u>ng informatioi</u>	<u>N</u>				
Unit Breakdown: 30% 40%			estricted Units:	60			
3 0	27 30		Rate Units:	0			
Eff 1 BR 0 12	2 BR 3 BR 4 BR 5 BR 22 22 4 0		Employee Units: evelopment Units:	0 60			
Type of Building:	22 22 4 0		evelopment Cost*:	\$6,590,199			
	more per building		r of Residential Buildings:	30			
l ·	Residence		High Total Units:	0			
l '	om Occupancy		Low Total Units:	0			
☐ Townhome ☐ Transition							
*Note:	If Development Cost = \$0, an Und	lerwriting Report has not b	been completed.				
	FUNDING	INFORMATION					
	Applicar			Б. /			
Competitive Housing Tax Credi	Reques t Amount: \$640,71		<u>is*                                    </u>	<u>m</u> <u>Rate</u>			
HOME Activity Fund Amount:	\$354,59			40 0.00%			
HOME CHDO Operating Grant		60	\$0				
*Note: If an Underwriting Report has not been co	ompleted and the application is reco (pending the Financia	ommended for an award,	the credit amount recommended is the	Applicant Request			



# MULTIFAMILY FINANCE DIVISION

July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Prince Hall Plaza, TDHCA Number 10238

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Ogden, District 5, S Points: 7 US Representative: Edwards, District 17, NC

TX Representative: Kolkhorst, District 13, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

# Community Input Other than Quantifiable Community Participation Input:

# **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2. Receipt, review, and acceptance, by cost certification, of documentation that all noise assessment recommendations were implemented.
- 3. Receipt, review, and acceptance, by cost certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials.
- 4. Receipt, review, and acceptance, by cost certification, that HUD has approved the Applicant's assumption of the Flexible Subsidy loan, at a rate of 1%, with repayment to be from available cash flow.
- 5. Receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that the HUD Flex Subsidy cash flow loan can be repaid at or by maturity and can be considered valid debt.

Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.

6. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$354,594 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$354,594, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Prince Hall Plaza, TDHCA Number 10238

# **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 16

Total # Monitored: 10

# RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 219 ✓ Meeting a Required Set-Aside Credit Amount\*: \$624,203

Recommendation: Competitive in At-Risk Set-Aside

HOME Activity Funds: Loan Amount: \$354,594

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



# Real Estate Analysis Division Underwriting Report

PROGRAM: HTC 9% / HOME REPORT DATE: 10238 07/21/10 FILE NUMBER: **DEVELOPMENT Prince Hall Plaza** Location: 700 Doris Street Region: City: Navasota County: Grimes Zip: 77868 QCT \_\_\_ DDA Key Attributes: General, Acquisition/Rehabilitation, At-Risk, Rural **ALLOCATION REQUEST** RECOMMENDATION TDHCA Program **Amount** Interest Amort/Term Amount Interest Amort/Term Lien Position 40/40 **HOME Activity Funds** \$354,594 0.00% \$354,594 0.00% 40/40 2nd Housing Tax Credit (Annual) \$640,710 \$624,203 **CONDITIONS** 1 Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans. 2 Receipt, review, and acceptance, by cost certification, of documentation that all noise assessment recommendations were implemented. 3 Receipt, review, and acceptance, by cost certification, of documentation that a comprehensive survey was completed to identify the presence of asbestos-containing-materials or lead-based paint, and that appropriate abatement procedures, consistent with all relevant regulations, were followed for the demolition and removal of any such materials. 4 Receipt, review, and acceptance, by cost certification, that HUD has approved the Applicant's assumption of the Flexible Subsidy loan, at a rate of 1%, with repayment to be from available cash flow. 5 Receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that the HUD Flex Subsidy cash flow loan can be repaid at or by maturity and can be considered valid debt. 6 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted. SALIENT ISSUES TDHCA SET-ASIDES for LURA Income Limit Rent Limit Number of Units 30% of AMI 30% of AMI 3

50% of AMI

60% of AMI

27

30

50% of AMI

60% of AMI

# STRENGTHS/MITIGATING FACTORS

- The primary principal of the Applicant has developed approximately 2,300 affordable housing units.
- The two other HTC properties in the market targeting families report 100% occupancy, and other comparable projects have a weighted average occupancy of 97%.
- The subject property has an indicated capture rate of 17.4% at the 60% rent levels, 22.8% at the 50% rent levels and 4.3% at the 30% rent levels.
- The Department's calculation of the Overall Capture Rate for the entire 60 units is 5.5%.
- The subject property is already existing and absorbed in the market.

#### WEAKNESSES/RISKS

- The Applicant's expense to income ratio of 64.35% is slightly below the Department's maximum guideline, reflecting extensive deep rent targeting, but is still acceptable.
- The development is dependant to a large part on their HUD loan being structured as a cash flow loan.

# PREVIOUS UNDERWRITING REPORTS

No previous reports.

#### **DEVELOPMENT TEAM** OWNERSHIP STRUCTURE Prince Hall Plaza Developers JV Prince Hall Plaza Apartments Developer of Project Prince Hall Plaza Associates, LP Owner Limited Partnersip 100% Owner Prince Hall Plaza GP, LLC Prince Hall Plaza SLP, LLC 99.99% Itex Developers, LLC Maven Developers, LLC Premiere Affordable 75% - Member/Manage 0.0051% - General Partner 0.0049% - Special Limited Partner Investor Limited Partner Housing, LLC 5% - Member Nautical Affordable Housing, Inc. Itex Apartment Preservation, LLC Donald R. Ball The Itex Group, LLC Kenneth D. Baugh II Debra Washington 100% - Sole Member/Manager 100% - Sole Member/Manager 100% - Sole 100% - Sole 91% -9% - Member Member/Manager Member/Manager Member/Manager The Itex Group, LLC K.T. (Ike) Akbari Donald R. Ball 100% - Sole 100% - Sole Member/Manager 0% - Executive Director Member/Manager K.T. (Ike) Akbari Betty Ball 100% - Sole Member/Manager 0% - Director John Wolf 0% - Director Karen Borel 0% - Director Billy Joe Smith 0% - Director

# CONTACT

Contact: K.T. Akbari Phone: (409)724-0020 Fax: (409) 721-6603

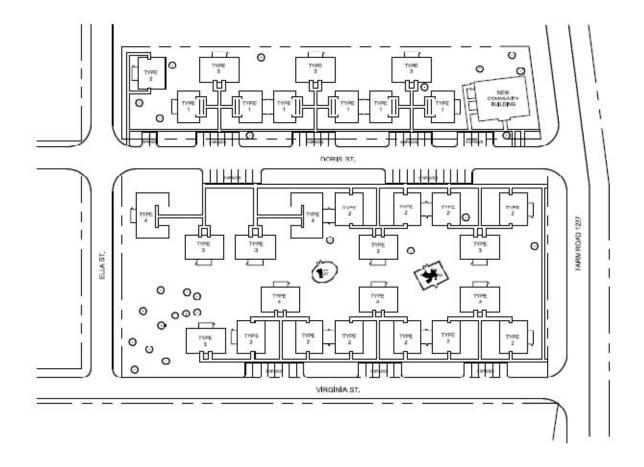
Email: ikeakbari@itexmgt.com

# **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, Property Manager, and Supportive Services Provider are related entities. These are common relationships for HTC-funded developments.

# PROPOSED SITE

# SITE PLAN



# **BUILDING CONFIGURATION**

Building Type	Α	В	С	D	Е	F	G	Н	I	J	Total
Floors/Stories	1	1	1	1							Buildings
Number	6	11	11	2							30

BR/BA		SF		Units							Total Units	Total SF	
1 1		584	2									12	7,008
2 1		723		2								22	15,906
3 1		800			2							22	17,600
4 1		1,010				2						4	4,040
Units p	er Bu	uilding	2	2	2	2						60	44,554

# Rehabilitation Summary:

The plan calls for the rehabilitation of each of the 30 one story buildings. The community building will be demolished and rebuilt at the same location. The improvements consist of the replacement of roofs, windows, doors, exterior siding, interior flooring, cabinets, faucets, tub/showers, appliances, HVAC, landscaping, drives and interior and exterior painting. The Applicant provided a Property Condition Assessment (PCA) which confirms the need for the proposed improvements.

# Relocation Plan:

Leasing at the development has now been suspended and no new leases are being entered into or executed in preparation for the acquisition and rehabilitation of the subject property. It is anticipated that upon the award of the requested housing tax credits that a number of tenants will be relocated to other units on-site so that a cluster of units will be made available for renovation. Upon the renovation of those units, tenants will then be moved into the newly renovated units. This process will continue until all renovations are completed. It is not anticipated that any tenants will be relocated off site. Relocation costs are to be paid by the Applicant. \$50K is being budgeted for these expenses.

		CITE ICCLIEC						
		SITE ISSUES						
Total Size: Flood Zone: Zoning:	4.77 acres  X  R-3 Multifamily Residential	Scattered site? Within 100-yr floodplain? Needs to be re-zoned?	Yes Yes	✓ No ✓ No ✓ No				
		TDHCA SITE INSPECTI	ON					
Inspector: TDR	A Staff			Date: 4/1/2010				
Overall Assessme	ent:							
Excellent Surrounding Uses	Acceptable s:	Questionable	Poor	Unacceptable				
	is Street / Apartments ginia Street	East: West:	FM 1227 Ella Street					
Provider: Medina Consulting Company, Inc. Date: 3/30/2010								
Based on the Environmenta property, and ESA recomme	results of the assessmen al Conditions, as defined d no further assessment is endations:	by ASTM, were identified in s recommended. However	n connection with MCC did make t	ermined that no Recognized in the activities of the subject the following Non-ASTM Phase I the Site, MCC recommends a				
survey for asb activities and	pestos containing materi I that the future demoliti	als (ACMs) be performed o on or renovation be perforr estos containing materials if	n the structures p med in accordan	rior to any construction ce with state and local				
LBP hazards c		res on the Site, an Operatio		e in 2004, identified LBP and nce Plan should be developed				
	•	HUD requirements for appli se Survey be performed for		unding or				
Comments:								

#### .......

Accordingly, it is a condition of this report that all of the recommendations of the ESA provider be completed and that any results that require further action must be followed by the Applicant in accordance with local, state or federal regulations, as applicable.

		MARKI	T ANALYSIS			
Provider:	Gerald A. Teel Compan	y, Inc.		Date:	3/25/2010	
Contact:	Tim Treadway			Phone:	(713) 467-5858	
	Number of Revisions:	none	Date of Last Applicant Re	vision:	N/A	
Primary Ma	rket Area (PMA):	802 sq. miles	16 mile equivalent radius			
The Prim	ary Market Area is define	d as being all of G	rimes County.			

	ELIGIBLE HOUSEHOLDS BY INCOME												
	Rural Income Limits												
НН	30% of AMI 40% of AMI		50%	of AMI	60% (	of AMI							
size	min	max	min	max	min	max	min	max					
1	\$0	\$10,770			\$0	\$17,950	\$0	\$21,540					
2	\$0	\$12,300			\$0	\$20,500	\$0	\$24,600					
3	\$0	\$13,860			\$0	\$23,100	\$0	\$27,720					
4					\$0	\$25,650	\$0	\$30,780					
5					\$0	\$27,700	\$0	\$33,240					
6					\$0	\$29,750	\$0	\$35,700					

	PROPOSED, UNDER CONSTRUCTION & UNSTABILIZED COMPARABLE DEVELOPMENTS										
File #	Development	Population Served	Total Units	Comp Units							
	Primary Market Area										
	none										
	Stabilized Affordable Developments in PMA										
	Total Properties ( pre-2006 )	3	Total Uni	its 128							

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are no unstabilized comparable properties located within the PMA.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	8,603	8,636
Potential Demand from the Primary Market Area	360	1,089
Potential Demand from Other Sources	0	0
GROSS DEMAND	360	1,089
Subject Affordable Units	80	60
Unstabilized Comparable Units	0	0
RELEVANT SUPPLY	80	60
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	22.2%	5.5%

# Demand Analysis:

The Market Analyst determined eligible incomes based on a 35% rent to income ratio; and the Market Analyst misstated the number of subject units as 80 rather than 60, resulting in a Gross Capture Rate of 22.2%.

All of the units at the subject are covered by a HAP contract, so the minimum income is effectively zero. So the underwriting analysis identifies a much larger demand pool of 1,089, indicating a Gross Capture Rate of 5.5% for the 60 units at the subject.

The maximum Gross Capture Rate for rural developments targeting families is 30%; the calculated results indicates sufficient demand to support the subject development.

Underwriting analysis of PMA Demand by Unit Type										
		Market Analyst						Underw	vriter	
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%		36	1	0	3%		237	1	0	0%
1 BR/50%		65	5	0	8%		337	2	0	1%
1 BR/60%		55	6	0	11%		382	6	0	2%
2 BR/30%		56	1	0	2%		154	1	0	1%
2 BR/50%		52	10	0	19%		229	21	0	9%
2 BR/60%		51	11	0	22%		267	1	0	0%
3 BR/30%		24	1	0	4%		17	10	0	58%
3 BR/50%		23	10	0	43%		142	11	0	8%
3 BR/60%		20	11	0	55%		164	1	0	1%
4 BR/50%		5	2	0	40%		47	3	0	6%
4 BR/60%		11	2	0	18%		60	2	0	3%

# Primary Market Occupancy Rates:

There are "two (family) HTC properties in the vicinity, both within a 3 mile radius of the subject property. Laredo Heights and Navasota Landing are both operating at a current occupancy level of 100%." (p. 28)

# Absorption Projections:

The subject is currently 83% occupied, and effectively it is already absorbed into the market. "Due to no new product being constructed in the PMA in the last 10 years, no absorption data can be analyzed, although it is apparent the majority of demand will come from lateral movement in the market." (p. 29)

# Market Impact:

As an existing property, the subject is not expected to have a significant impact on the market. "The supply in the subject submarket has been consistent as no new product has been added in the PMA in many years. This trend is likely to continue, and most of the supply will be from older properties being rehabilitated." (p. 29)

# Comments:

The market study provides sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS						
Income:	Number of Revisions:	5	Date of Last Applicant	Revision:	7/21/2010	
rental rathe curreffective the 201 required tenants approxilimits by credits.	plicant's projected rents collates for all 60 units less tenar ently approved Project-bas e 3/1/2010 and are schedul 1 year and anticipates that d to pay electrical costs; how to pay electrical and gas e mately 0.58% in 2010, but be the Underwriter and Application	nt-paid utility all ed Section 8 re ed to expire 2, the rents will be wever, in the fu xpenses (excluse ecause all units ant would not	lowances. The Applicant's ents. Current rents and uti (28/2011. The Applicant in a approved to be effectivature the Applicant plans the ding water heaters). Rent are covered by a Section change the analysis, nor a	s projected rer dilities were applitends to reque e 3/1/2011. Co o obtain appro- t limits in Grime in 8 contract, the affect the reco	nts are 3% higher than coroved by HUD to be est the 3% increase for currently tenants are coval from HUD for es County increased ne use of 2010 rent commended tax	
	olicant's secondary income by and collection loss rate of			guideilles. 11	ie Applicant used a	

The Underwriter has not assumed an increase to current HAP rents, but rather has based rents on the most recent HAP Contract rents (effective 3/1/2010), net of utility allowances approved by HUD. The Underwriter's estimate of secondary income is equal to the Applicant's, and the Underwriter has assumed the standard vacancy and collection loss of 7.5%. Based on these assumptions, the Underwriter's pro forma results in a DCR of 1.18, which is within the Department's standard range of 1.15 and 1.35, and an expense to income ratio of 64.85%, which is below the Department's maximum of 65%.

The Underwriter's analysis indicates that a rental increase is not necessary for feasibility under Department guidelines; therefore, evidence of approval of increased rents is not necessary. Any increase to the current rents will improve the development's DCR, and if the proposed rents were to be achieved, the DCR under the recommended financing structure would increase to 1.29.

Expense:	Number of Revisions:	1	Date of Last Applicant Revision:	6/7/2010	

The Applicant's total annual operating expense projection at \$4,119 per unit is not within 5% of the Underwriter's estimate of \$3,907, derived from the TDHCA database and third-party data sources. The Applicant's revised budget however has some line item estimates that deviate significantly when compared to the Underwriter's estimates, specifically: their management fee is 6% of effective gross income rather than the standard 5%; and repairs and maintenance is 13% higher than the Underwriter's average. The Applicant's use of a 6% management fee is due to the fact that this development is both an HTC and Section 8 property, and the Applicant anticipates more paperwork and compliance than is required on a non-Section 8 development. The Underwriter used the standard 5% fee, as a management agreement supporting the Applicant's 6% was not available. Regarding repairs and maintenance, while the Applicant estimated expense deviates from the Underwriter's estimate, the Applicant's estimate is generally in line with the TDHCA database, and as such is considered to be reasonable. It should also be noted that the Applicant and the PCA provider both used a replacement reserve of \$300 per unit per year, which is the Department's normal reserve requirement for rehabilitation developments, accordingly, the Underwriter used \$300 per unit per year for replacement reserves.

#### Conclusion:

Neither of the Applicant's effective gross income, operating expenses, nor net operating income are within 5% of the Underwriter's estimates; therefore, the Underwriter's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.18, and an expense to income ratio of 64.85%.

# Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Underwriter's base year effective gross income, expenses and net operating income were utilized resulting in a debt coverage ratio of 1.18, which is within the Department's acceptable range of 1.15 and 1.35, and the expense to income ratio of 64.85% is below the Department's maximum 65% ratio. Therefore, the development can be characterized as feasible for the long-term.

Date:	3/10/2010
N/A	
10/2010	
10/2010	<del>_</del>
10/2010	_

	ASSESSED	VALUE					
Land Only: 4.77 acres  Existing Buildings:  Total Assessed Value:  Comment:	\$31,800 \$557,350 \$589,150	Tax Year: Valuation by: Tax Rate:	2009 Grimes CAD 2.264952				
The subject property had a Co 2009.	unty Assessed Value of \$!	589,150 and a County Appra	ised Value of \$2,129,840 for				
	EVIDENCE of PRO	PERTY CONTROL					
Type: Purchase and Sale Agre	ement		Acreage: 4.772				
Contract Expiration: 12/31	/2010 Valid 1	hrough Board Date?	✓ Yes No				
Acquisition Cost: \$1,129,885	Other:						
Seller: Prince Hall Plaza Charita	ble Trust Relate	d to Development Team?	☐ Yes ☑ No				
	TITL	E					
<ul> <li>The Title Company is requiring the satisfactory recordable releases of the following:</li> <li>a. Deed of Trust dated June 6, 1968 executed by I.H. Clayborn, Bobby G. Webber and J.D. Paley, Trustees of Prince Hall Plaza Charitable Trust to George W. Kesler, Trustee, recorded in Vol. 49, Page 349, Deed of Trust Records of Grimes County, Texas, securing note of even date in the original amount of \$573,600 and other obligations payable to the order of the Prudential Insurance Company of America.</li> <li>b. Mechanic's Lien (Claim of Lien) dated October 20, 2003, executed by Maintenance Warehouse/America Corp. in the amount of \$3,352.65 recorded in Vol. 1060, Page 514, Real Property Records of Grimes County, Texas.</li> <li>c. UCC Financing Statement filed on November 24, 2003 under Financing Statement File No. 17166, recorded in Vol. 1062, Page 213, Real Property Records of Grimes County, Texas, showing Prince Hall Plaza Charitable Trust as Debtor and the Secretary of Housing and Urban Development as Secured Party.</li> <li>d. UCC Financing Statement Amendment filed on October 6, 2008 under Financing Statement File No. 17166, recorded in Volume 1282, Page 668, Real Property Records of Grimes County, Texas, showing Prince Hall Plaza Charitable Trust as Debtor and the Secretary of Housing and Urban Development of Washington, D.C. as Secured Party.</li> <li>e. Lien Affidavit - Original Contractor recorded in Vol. 1331, page 304, Real Property Records of Grimes County, Texas, on February 11, 2010 by Pete Jensen, Jr., President of Jensen Commercial, Inc. in the amount of \$56,535.54 against Prince Hall Charitable Trust dba Prince Hall Apartment Complexes.</li> <li>NOTE: The Title company is concerned that the Deed of Trust was executed in 1968 and no other Deed of Trust was recorded thereafter, yet UCC Statements were filed recently showing a different Secured Party. Issuing title company should make inquiries as to whether other possibly recorded liens are in existence.</li> </ul>							
	CONSTRUCTION COST E	STIMATE EVALUATION					
COST SCHEDULE Number of Rev	risions: None	Date of Last Applicant Re	vision: N/A				
Acquisition Value: The purchase price of \$1,129,8 claimed a building value of \$1 Department guidelines, the Un the Underwriter allocated 89.5 rata land value cited in the ap	,078,885 for the purpose of derwriter utilized a lower 1% (\$1,011,366) to building	of calculating acquisition bas building value. Of the \$1,129 gs and 10.49% (\$118,519) to la	sis; however, pursuant to ,885 contract sales price,				

# Sitework Cost:

Since this is a proposed rehabilitation the associated sitework costs are less than the Department's maximum allowable. The Applicant has estimated sitework costs of \$7,000 per unit, which is somewhat high for a rehabilitation, but is consistent with the estimate in the Property Condition Assessment (PCA). According to the PCA, the majority of the required sitework will be for overlay of parking lots (\$120K), the replacement of all underground utilities (\$100K), installation of irrigation system and landscape (\$65K), replacement of overhead electrical lines (\$45K), and replacement of water lines (\$30K).

#### Direct Construction Cost:

The Applicant's direct construction cost estimate is the same as that provided in the Property Condition Assessment (PCA). The underwriting analysis will also reflect the PCA value.

# Ineligible Costs:

Because the Underwriter's acquisition basis is lower than the Applicant's, the eligible developer fee according to the Underwriter's costs is lower than the Applicant's estimate. The Underwriter has moved the difference between the Applicant's eligible developer fee, and the allowable eligible developer fee using the Underwriter's cost into the ineligible cost line item in the Underwriter's cost schedule.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is rural.

#### Conclusion:

The Underwriter's cost schedule was derived from information presented in the Application materials submitted by the Applicant. Any deviations from the Applicant's estimates are due to program and underwriting guidelines. This is an acquisition/rehabilitation development; therefore, the Underwriter's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$6,150,214 supports annual tax credits of \$624,203. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		FINANC	ing stru	ICTURE				
SOURCES &	USES Number of Revi	sions: 1	D	ate of Last	: Applicant	Revision:	5/1	2/2010
Source:	Davis-Penn Mortgage	!		Туре:	Interim & P	ermanent	Financ	ing
at stated service p	\$1,357,300 \$1,357,300 est rate will be 6.25% do interest rate of 6.25% payment of \$98,579 bas 776%, inclusive of MIP.	olus a 0.45% mortga sed on a loan const	ge insura ant of 7.2	up to 2 ye nce premii 6%; this eff	um. The ler ectively res	nder has ide	entified	l a debt
Source:	TDHCA HOME			Туре:	Interim to I	Permanent	Financ	ing
	\$354,594 is to be in a third lien p ent loan phase.	Interest Rate: osition during the c	0.00% onstructio	_	Fixed and in a sec	Amort: cond lien p	480 position	months during the

Source:	wacnovia Bank, N.A. Type:					Interim Financing			
Principal:	\$500,000	Interest Rate:	LIBOR + 30	00 bps (Flo	or of 5%)	Term:	12	months	
Comments	:								
points, v	via's loan is to be monthly vith a floor of 5%. This lo on the 3 month Libor plus	an is to be in a se	econd lien	position d	luring the c	onstructio	n period	. The rate	
Source:	HUD Flex Subsidy Loan	·		Туре:		nt Financir			
Principal:	\$599,885	Interest Rate:	1.0%		Fixed	Amort:	N/A	months	
Comments	:			<u></u>					
be from docume review, a	licant proposes to assum available cash flow, and entation that HUD has ap and acceptance, by co Subsidy loan, at a rate o	d a term of at lead oproved their ass st certification, the	ast 40 years umption a nat HUD ha	s; howeve nd deferra as approve	r, to date, the al of the sub ed the Appl	ne Applica ject Ioan. icant's ass	ant has n Accord umption	not provided lingly, receipt, of the	
Source:	Wells Fargo - HTC Equit	у		Туре:	Syndicati	on			
Proceeds:	\$4,388,418	Syndication	Rate:	58.5%	Anticipat	ed HTC:	\$	640,709	
Amount:	\$6			Type:	Deferred	Develope	r Fees		

# ANALYSIS OF ABILITY TO REPAY CASH FLOW LOANS:

The Underwriter evaluated several scenarios based on a variety of assumptions in order to evaluate the ability for the HUD Flexible Subsidy cash flow loan to be repaid. The Underwriter performed this analysis using both the recommended financing structure, based on the Underwriter's pro forma, and using the Applicant's pro forma.

# Recommended Financing Structure (Underwriter's Pro Forma):

The Underwriter's first evaluated whether the loan can be amortized over the Applicant's requested 40 year term for the Flexible Subsidy loan; the Underwriter's pro forma shows insufficient NOI to amortize the loan. Additionally, the Underwriter's pro forma indicates that there is insufficient cash flow to repay the note over the 40 year term. There appears however to be sufficient reversion value based on the Underwriter's year 40 NOI to retire any outstanding debt.

#### Applicant's Pro Forma:

Option 1, Amortization of Part of HUD Flex Subsidy Loan and Cashflow of a Portion: According to the Applicant's proforma the development could support the amortization of \$210K of the HUD Flex Subsidy Loan and be at a 1.15 DCR, with the balance of approximately \$389K being set to be paid based on cashflow. Under this scenario, there still would not be sufficient cashflow to pay the loan in full at the 40 year maturity; however, there would be sufficient reversion value based on the Applicant's year 40 NOI to retire the outstanding debt.

**Option 2, Cashflow Set for the Entire HUD Flex Subsidy Loan:** Under this scenario where the entire \$599K is set as a cashflow loan, the Applicant's proforma indicate that there is not sufficient cashflow nor reversion value to pay the loan in full in or by year 40.

#### Condition:

Because both the Applicant's pro forma and the recommended financing structure show insufficient cash flow to repay the HUD Flexible Subsidy cash flow note, this report is conditioned on receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that the cash flow loan can be repaid at or by maturity and can be considered valid debt.

# **CONCLUSIONS**

#### Recommended Financing Structure:

The Underwriter recommends that a HOME loan in the amount of \$354,594 be provided to the Applicant with an amortization and term of 40 years, and an interest rate of 0.0% per annum. The loan should be in a third lien position during the interim construction phase and in a second lien position in the permanent loan phase.

The Underwriter's total development cost estimate less the permanent loans of \$2,311,779 indicates the need for \$4,278,420 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$624,678 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$624,203
Allocation determined by gap in financing: \$624,678
Allocation requested by the Applicant: \$640,710

The allocation amount determined by the Underwriter's calculation of the eligible basis is recommended. A tax credit allocation of \$624,203 per year for 10 years results in total equity proceeds of \$4,275,169 at a syndication rate of \$0.6850 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$3,252 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within one year of stabilized operation.

The HOME award amount is below the 221(d)(3) limit for this project. In addition, the HOME award is below the prorata share of development cost based on the number HOME units to total units.

Underwriter:		Date:	July 21, 2010
	D.P. Burrell		_
Manager of Real Estate Analysis:		Date:	July 21, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	July 21, 2010
	Brent Stewart		

# **UNIT MIX/RENT SCHEDULE**

Prince Hall Plaza, Navasota, HTC 9% / HOME #10238

LOCATION DATA					
CITY:	Navasota				
COUNTY:	Grimes				
SUB-MARKET:					
PROGRAM REGION:	8				
RURAL RENT USED:	Yes				
IREM REGION:					
	·				

ON Total
Total
20.0%
36.7%
36.7%
6.7%
100.0%

Other Unit Desgination							
PR	OGRAMS:		HOME	Sec 8			
Rent Limit	Eff	1	2	3	4	Total Units	
HH	\$511	\$559	\$625	\$769	\$838	(	
Sec 8	\$0	\$425	\$526	\$581	\$628	54	
Misc	#N/A	#N/A	#N/A	#N/A	#N/A		

OTHER ASSUMPTIONS							
DEVELOPMENT ACTIVITY:	Acq/Rehab						
REVENUE GROWTH:	2.00%						
EXPENSE GROWTH:	3.00%						
HIGH COST ADJUSTMENT:	130%						
APPLICABLE FRACTION:	100.00%						
APP % - ACQUISITION:	4.00%						
APP % - CONSTRUCTION:	9.00%						

	UNIT MIX / MONTHLY RENT SCHEDULE																		
	UN	IT DESC	RIPTION			PROG	RAM REN	LIMITS		APPLICAI	NT RENTS	3		TDHCA I	RENTS			MARKE	T RENTS
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Section 8	Market Rent	TDHCA Savings to Market
TC 30%	Sec 8/LH/30% Income	1	1	1	584	\$288	\$52	\$236	\$203	\$0.75	\$439	\$439	\$425	\$425	\$0.73	\$189	\$425	\$510	\$85
TC 50%	Sec 8/HH/60% Income	2	1	1	584	\$480	\$52	\$428	\$11	\$0.75	\$439	\$878	\$850	\$425	\$0.73	(\$3)	\$425	\$510	\$85
TC 50%	Sec 8	3	1	1	584	\$480	\$52	\$428	\$11	\$0.75	\$439	\$1,317	\$1,275	\$425	\$0.73	(\$3)	\$425	\$510	\$85
TC 60%	Sec 8	6	1	1	584	\$576	\$52	\$524	(\$85)	\$0.75	\$439	\$2,634	\$2,550	\$425	\$0.73	(\$99)	\$425	\$510	\$85
TC 30%	Sec 8/LH/30% Income	1	2	1	723	\$346	\$83	\$263	\$281	\$0.75	\$544	\$544	\$526	\$526	\$0.73	\$263	\$526	\$610	\$84
TC 50%	Sec 8	10	2	1	723	\$577	\$83	\$494	\$50	\$0.75	\$544	\$5,440	\$5,260	\$526	\$0.73	\$32	\$526	\$610	\$84
TC 60%	Sec 8	11	2	1	723	\$693	\$83	\$610	(\$66)	\$0.75	\$544	\$5,984	\$5,786	\$526	\$0.73	(\$84)	\$526	\$610	\$84
TC 30%	Sec 8/HH/60% Income	1	3	1	800	\$400	\$118	\$282	\$320	\$0.75	\$602	\$602	\$581	\$581	\$0.73	\$299	\$581	\$685	\$104
TC 50%	Sec 8	10	3	1	800	\$666	\$118	\$548	\$54	\$0.75	\$602	\$6,020	\$5,810	\$581	\$0.73	\$33	\$581	\$685	\$104
TC 60%	Sec 8	11	3	1	800	\$800	\$118	\$682	(\$80)	\$0.75	\$602	\$6,622	\$6,391	\$581	\$0.73	(\$101)	\$581	\$685	\$104
TC 50%	Sec 8/HH/60% Income	1	4	1	1,010	\$743	\$149	\$594	\$57	\$0.64	\$651	\$651	\$628	\$628	\$0.62	\$34	\$628	\$780	\$152
TC 50%	Sec 8	1	4	1	1,010	\$743	\$149	\$594	\$57	\$0.64	\$651	\$651	\$628	\$628	\$0.62	\$34	\$628	\$780	\$152
TC 60%	Sec 8	2	4	1	1,010	\$892	\$149	\$743	(\$92)	\$0.64	\$651	\$1,302	\$1,256	\$628	\$0.62	(\$115)	\$628	\$780	\$152
TOTAL:		60		_	44,554							\$33,084	\$31,966						
AVG:					743				(\$5)	\$0.74	\$551			\$533	\$0.72	(\$23)	\$533	\$629	(\$96)
ANNUAL:												\$397,008	\$383,592						

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# Prince Hall Plaza, Navasota, HTC 9% / HOME #10238

			,		• , • , • . • •			
	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS RENT			***	\$383,592	\$397,056			
Secondary Income	Р	er Unit Per Month:	\$10.00	7,200	7,200	\$10.00	Per Unit Per Month	
Other Support Income: POTENTIAL GROSS INCOME				\$390,792	\$404.256	\$0.00	Per Unit Per Month	
Vacancy & Collection Loss	% of Poten	tial Gross Income:	-7.50%	(29,309)	(20,208)	-5.00%	of Potential Gross	ncome
Employee or Other Non-Rental Unit	ts or Concess	ions		0	( , ,			
EFFECTIVE GROSS INCOME				\$361,483	\$384,048			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.79%	\$349	0.47	\$20,934	\$18,600	\$0.42	\$310	4.84%
Management	5.00%	\$301	0.41	18,074	23,043	0.52	384	6.00%
Payroll & Payroll Tax	11.83%	\$713	0.96	42,770	46,000	1.03	767	11.98%
Repairs & Maintenance	10.01%	\$603	0.81	36,183	40,952	0.92	683	10.66%
Utilities	3.67%	\$221	0.30	13,262	14,200	0.32	237	3.70%
Water, Sewer, & Trash	5.75%	\$347	0.47	20,795	21,400	0.48	357	5.57%
Property Insurance	6.64%	\$400	0.54	24,000	24,000	0.54	400	6.25%
Property Tax 2.264952	8.05%	\$485	0.65	29,094	29,624	0.66	494	7.71%
Reserve for Replacements	4.98%	\$300	0.40	18,000	18,000	0.40	300	4.69%
TDHCA Compliance Fees	0.66%	\$40	0.05	2,400	2,400	0.05	40	0.62%
Supportive Svr./Cable/Security	2.46%	\$148	0.20	8,900	8,900	0.20	148	2.32%
TOTAL EXPENSES	64.85%	\$3,907	\$5.26	\$234,412	\$247,119	\$5.55	\$4,119	64.35%
NET OPERATING INC	35.15%	\$2,118	\$2.85	\$127,071	\$136,929	\$3.07	\$2,282	35.65%
DEBT SERVICE								
Davis-Penn Mortgage				\$98,579	\$98,618			
TDHCA HOME Loan				\$8,865	\$8,791			
HUD Flex Subsidy Loan				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				107,444	107,409			
NET CASH FLOW				\$19,627	\$29,520			
AGGREGATE DEBT COVERAGE R				1.18	1.27			
RECOMMENDED DEBT COVERAG	E RATIO			1.18				
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	17.14%	\$18,831	\$25.36	\$1,129,885	\$1,129,885	\$25.36	\$18,831	16.86%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	6.37%	\$7,000	\$9.43	420,000	420,000	9.43	7,000	6.27%
Direct Construction	36.42%	\$40,000	\$53.87	2,400,000	2,400,000	53.87	40,000	35.82%
Contingency 10.00%	4.28%	\$4,700	\$6.33	281,971	281,971	6.33	4,700	4.21%
Contractor's Fees 13.97%	5.98%	\$6,566	\$8.84	393,954	393,954	8.84	6,566	5.88%
Indirect Construction	8.32%	\$9,142	\$12.31	548,500	548,500	12.31	9,142	8.19%
Ineligible Costs	1.97%	\$2,167	\$2.92	129,995	119,921	2.69	1,999	1.79%
Developer's Fees 15.00%	12.17%	\$13,370	\$18.01	802,202	812,276	18.23	13,538	12.12%
Interim Financing	4.43%	\$4,870	\$6.56	292,222	292,222	6.56	4,870	4.36%
Reserves	2.91%	\$3,191	\$4.30	191,470	301,474	6.77	5,025	4.50%
TOTAL COST	100.00%	\$109,836.66	\$147.91	\$6,590,199	\$6,700,203	\$150.38	\$111,670	100.00%
Construction Cost Recap	53.05%	\$58,265	\$78.46	\$3,495,925	\$3,495,925	\$78.46	\$58,265	52.18%
SOURCES OF FUNDS						RECOMMENDED	_	
Davis-Penn Mortgage	20.60%	\$22,622	\$30.46	\$1,357,300	\$1,357,300	\$1,357,300	Developer F	ee Available
TDHCA HOME Loan	5.38%	\$5,910	\$7.96	354,594	354,594	354,594	\$812	,276
HUD Flex Subsidy Loan	9.10%	\$9,998	\$13.46	599,885	599,885	599,885	]	
Wells Fargo - HTC Equity	66.59%	\$73,140	\$98.50	4,388,418	4,388,418	4,275,169	% of Dev. F	ee Deferred
Deferred Developer Fees	0.00%	\$0	\$0.00	6	6	3,252	0	%
Additional (Excess) Funds Req'd	-1.67%	(\$1,833)	(\$2.47)	(110,004)	0	0	15-Yr Cumula	tive Cash Flow
TOTAL SOURCES				\$6,590,199	\$6,700,203	\$6,590,199	\$303	,397
							_	

# MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Prince Hall Plaza, Navasota, HTC 9% / HOME #10238

# DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook
Average Quality Multiple Residence Basis

Average Quality Multiple Residence Basis									
CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT					
Base Cost			\$50.00	\$2,227,700					
Adjustments									
Exterior Wall Finish	0.00%		\$0.00	\$0					
Elderly			0.00	0					
9-Ft. Ceilings	0.00%		0.00	0					
Roofing			0.00	0					
Subfloor			1.33	59,405					
Floor Cover			2.41	107,375					
Breezeways	\$23.05	0	0.00	0					
Balconies	#DIV/0!	0	#DIV/0!	#DIV/0!					
Plumbing Fixtures	\$845	(300)	(5.69)	(253,500)					
Rough-ins	\$420	0	0.00	0					
Built-In Appliances	\$1,850	60	2.49	111,000					
Exterior Stairs	\$1,900	0	0.00	0					
Enclosed Corridors	\$40.08		0.00	0					
Other:			0.00	0					
Other:			0.00	0					
Carports	\$9.70	0	0.00	0					
Heating/Cooling			1.85	82,425					
Garages	\$30.00	0	0.00	0					
Comm &/or Aux Bldgs	\$0.00	0	0.00	0					
Other: fire sprinkler	\$2.15	44,554	2.15	95,791					
SUBTOTAL			#DIV/0!	#DIV/0!					
Current Cost Multiplier	0.99		#DIV/0!	#DIV/0!					
Local Multiplier	0.90		#DIV/0!	#DIV/0!					
TOTAL DIRECT CONSTRU	ICTION COST	rs	#DIV/0!	#DIV/0!					
Plans, specs, survy, bld prn	3.90%		#DIV/0!	#DIV/0!					
Interim Construction Interes	3.38%		#DIV/0!	#DIV/0!					
Contractor's OH & Profit	11.50%		#DIV/0!	#DIV/0!					
NET DIRECT CONSTRUCT	TION COSTS		#DIV/0!	#DIV/0!					

# PROPOSED PAYMENT COMPUTATION

Davis-Penn Mortgage	\$1,357,300	Amort	480
Int Rate	6.78%	DCR	1.29
TDHCA HOME Loan	\$354,594	Amort	480
Int Rate	0.00%	Subtotal DCR	1.18
HUD Flex Subsidy Loa	\$599,885	Amort	0
Int Rate	1.00%	Aggregate DCR	1.18
Additional Financing	\$0	Amort	
Int Rate		Subtotal DCR	1.18
Additional Financing	\$0	Amort	
Int Data		A DOD	4.40

# RECOMMENDED FINANCING STRUCTURE:

TOTAL DEBT SERVICE	\$107,444
Additional Financing	0
Additional Financing	0
HUD Flex Subsidy Loan	0
TDHCA HOME Loan	8,865
Davis-Penn Mortgage	\$98,579

Davis-Penn Mortgage	\$1,357,300	Amort	480
Int Rate	6.78%	DCR	1.29

TDHCA HOME Loan	\$354,594	Amort	480
Int Rate	0.00%	Subtotal DCR	1.18

HUD Flex Subsidy Loa	\$599,885	Amort	0	
Int Rate	1.00%	Aggregate DCR	1.18	

Additional Financing	\$0	Amort	0
Int Rate	1.00%	Subtotal DCR	1.18

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Aggregate DCR	1.18	

# OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$383,592	\$391,264	\$399,089	\$407,071	\$415,212	\$458,428	\$506,141	\$558,821	\$681,200
Secondary Incom	ie	7,200	7,344	7,491	7,641	7,794	8,605	9,500	10,489	12,786
Other Support Inc	come:	0	0	0	0	0				
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	390,792	398,608	406,580	414,712	423,006	467,033	515,642	569,310	693,986
Vacancy & Collect	ction Loss	(29,309)	(29,896)	(30,493)	(31,103)	(31,725)	(35,027)	(38,673)	(42,698)	(52,049)
Employee or Othe	er Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	ISS INCOME	\$361,483	\$368,712	\$376,086	\$383,608	\$391,280	\$432,005	\$476,969	\$526,612	\$641,937
EXPENSES at	3.00%									
General & Admin	istrative	\$20,934	\$21,562	\$22,209	\$22,875	\$23,561	\$27,314	\$31,664	\$36,708	\$49,332
Management		18,074	18,436	18,804	19,180	19,564	21,600	23,848	26,331	32,097
Payroll & Payroll	Tax	42,770	44,053	45,375	46,736	48,138	55,805	64,694	74,998	100,791
Repairs & Mainte	nance	36,183	37,269	38,387	39,538	40,725	47,211	54,730	63,448	85,268
Utilities		13,262	13,660	14,069	14,492	14,926	17,304	20,060	23,255	31,252
Water, Sewer & 7	Γrash	20,795	21,418	22,061	22,723	23,405	27,132	31,454	36,464	49,004
Insurance		24,000	24,720	25,462	26,225	27,012	31,315	36,302	42,084	56,558
Property Tax		29,094	29,967	30,866	31,792	32,746	37,961	44,008	51,017	68,562
Reserve for Repla	acements	18,000	18,540	19,096	19,669	20,259	23,486	27,227	31,563	42,418
TDHCA Complian	nce Fee	2,400	2,472	2,546	2,623	2,701	3,131	3,630	4,208	5,656
Other		8,900	9,167	9,442	9,725	10,017	11,612	13,462	15,606	20,973
TOTAL EXPENSE	S	\$234,412	\$241,264	\$248,317	\$255,579	\$263,054	\$303,872	\$351,079	\$405,680	\$541,911
NET OPERATING	INCOME	\$127,071	\$127,449	\$127,769	\$128,030	\$128,226	\$128,133	\$125,890	\$120,931	\$100,026
DEBT SEI	RVICE									
First Lien Financin	g	\$98,579	\$98,579	\$98,579	\$98,579	\$98,579	\$98,579	\$98,579	\$98,579	\$98,579
Second Lien		8,865	8,865	8,865	8,865	8,865	8,865	8,865	8,865	8,865
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	<i>'</i>	\$19,627	\$20,005	\$20,325	\$20,586	\$20,782	\$20,689	\$18,446	\$13,488	(\$7,418)
DEBT COVERAG	E RATIO	1.18	1.19	1.19	1.19	1.19	1.19	1.17	1.13	0.93

# HTC ALLOCATION ANALYSIS -Prince Hall Plaza, Navasota, HTC 9% / HOME #10238

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	ACQUISITION	ACQUISITION	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost						
Purchase of land	\$51,000	\$118,519				
Purchase of buildings	\$1,078,885	\$1,011,366	\$1,078,885	\$1,011,366		
Off-Site Improvements						
Sitework	\$420,000	\$420,000			\$420,000	\$420,000
Construction Hard Costs	\$2,400,000	\$2,400,000			\$2,400,000	\$2,400,000
Contractor Fees	\$393,954	\$393,954			\$393,954	\$393,954
Contingencies	\$281,971	\$281,971			\$281,971	\$281,971
Eligible Indirect Fees	\$548,500	\$548,500			\$548,500	\$548,500
Eligible Financing Fees	\$292,222	\$292,222			\$292,222	\$292,222
All Ineligible Costs	\$119,921	\$129,995				
Developer Fees				\$151,705		\$650,497
Developer Fees	\$812,276	\$802,202	\$161,822		\$650,454	
Development Reserves	\$301,474	\$191,470				
TOTAL DEVELOPMENT COSTS	\$6,700,203	\$6,590,199	\$1,240,707	\$1,163,070	\$4,987,101	\$4,987,144
Deduct from Basis:			T			ı
All grant proceeds used to finance cos	ts in eligible basis					
B.M.R. loans used to finance cost in eligible basis						
Non-qualified non-recourse financing						
Non-qualified portion of higher quality units [42(d)(3)]					·	
Historic Credits (on residential portion only)						
			04.040.707	Φ4 400 070	<b>04.007.404</b>	04.007.444

Syndication Proceeds	0.6849	\$297,416	\$278,805	\$3,996,329	\$3,996,363
TOTAL AMOUNT OF TAX CREDITS		\$43,425	\$40,707	\$583,491	\$583,496
Applicable Percentage		3.50%	3.50%	9.00%	9.00%
TOTAL QUALIFIED BASIS		\$1,240,707	\$1,163,070	\$6,483,231	\$6,483,287
Applicable Fraction		100%	100%	100%	100%
TOTAL ADJUSTED BASIS		\$1,240,707	\$1,163,070	\$6,483,231	\$6,483,287
High Cost Area Adjustment				130%	130%
TOTAL ELIGIBLE BASIS		\$1,240,707	\$1,163,070	\$4,987,101	\$4,987,144
Historic Credits (on residential portion only)					
Non-qualified portion of higher quality units [42(d)(3)]					
Non-qualified non-recourse financing					

Total Tax Credits (Eligible Basis Method) \$626,916 \$624,203

Syndication Proceeds \$4,293,745 \$4,275,169

Requested Tax Credits \$640,710 Syndication Proceeds \$4,388,223

 Gap of Syndication Proceeds Needed
 \$4,388,424
 \$4,278,420

 Total Tax Credits (Gap Method)
 \$640,739
 \$624,678

Recommended Tax Credits \$624,203.32
Syndication Proceeds \$4,275,169

16 of 16

Data Zoom 9-4

1" = 4.73 mi

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July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Prince Hall Gardens, TDHCA Number 10239**

	BASIC	DEVELO	PMENT INFORM	<u>ATION</u>					
Site Address: 1800 E. Ro	bert			Developme	nt #: 10239				
City: Fort Worth	Re	gion:	3	Population Serv	ved: General				
County: Tarrant	Zip	Code:	76104	Allocat	tion: Urban				
HTC Set Asides: ✓At-Risl	k $\square$ Nonprofit $\square$ U	SDA	☐Rural Rescue	HTC Housing Activ	vity*: RH				
HOME Set Asides:	HDO □Preserva	tion [	General						
*HTC Ho	using Activity: Rehabilitation=R	H Adaptive	Reuse=ADR New Con	struction=NC, Single Room Occi	ipancy=SRO				
			DEVELOPMENT	<del>-</del>	aparity—St (S				
Owner:			Associates, LP	ILAW					
Owner Contact and Phone	e: K.T. (Ike) Ak	bari, (40	09) 724-0020						
Developer:	Prince Hall (	Sardens	Developers, JV						
Housing General Contract	or: Icon Builders	s, L.L.C,							
Architect:	Long Archite	ects, Inc.							
Market Analyst:	Gerald A. Te	el & Co	mpany						
Syndicator:	N/A								
Supportive Services:	Itex Property	/ Manag	ement, LLC						
Consultant and Contact:	Baristone De	eveloper	s, L.L.C.,						
UNIT/BUILDING INFORMATION									
Unit Breakdown: 30%	40% 50% 60%			Restricted Units:	100				
5	0 45 50		Marke	et Rate Units:	0				
<u>Eff</u>	1 BR 2 BR 3 BR 4 B	<u> 5 BR</u>	<u>R</u> Owne	er/Employee Units:	0				
0	12 44 44 0	0		Development Units:	100				
Type of Building:				Development Cost*:	\$11,002,461				
☐ Duplex 🗹 5 u	nits or more per buildi	ng		per of Residential Build	•				
☐ Triplex ☐ Det	tached Residence			E High Total Units:	0				
'	gle Room Occupancy		НОМ	E Low Total Units:	0				
│ □ Townhome □ Tra	ınsitional								
	*Note: If Development Cost								
FUNDING INFORMATION									
Applicant Department Request Analysis* Amort Term Rate									
Competitive Housing Tax Credit Amount: \$1,096,944 \$1,064,555									
HOME Activity Fund Amo	ount:		\$0	\$0 0	0 0.00%				
HOME CHDO Operating	Grant Amount:		\$0	\$0					
*Note: If an Underwriting Report has no			commended for an awa	rd, the credit amount recommend	ded is the Applicant Request				



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### Prince Hall Gardens, TDHCA Number 10239

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Davis, District 10, S Points: 7 US Representative: Burgess, District 26, NC

TX Representative: Veasey, District 95, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Roy C. Brooks, County Commissioner Precinct 1 S, Stephen E. Ogden, State Senator, District 5

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

- 1. Receipt, review, and acceptance, prior to start of construction, of evidence that all Phase 1 ESA recommendations have been carried out.
- 2. Receipt, Review, and acceptance, by Commitment Notice, of a commitment from the City of Fort Worth to provide a HOME loan in the amount of \$555,000, with the terms of financing provided, including the rate, term and amortization period.
- 3. Receipt, review, and acceptance, by cost certification, of a fully executed Project-Based Section 8 Rental Assistance contract reflecting approval of rents net of utility allowances of at least \$442 for the one bedroom units, \$558 for the two bedrooms, and \$709 for the three bedroom units
- 4. Receipt, review, and acceptance, by cost certification, that HUD has approved the Applicant's assumption of the Flexible Subsidy loan, at a rate of 1% and with repayment to be from available cash flow.
- 5. Receipt, review, and acceptance, by cost certification, of an attorney's opinion affirming that the City of Fort Worth HOME loan and the HUD Fled Subsidy loan can be repaid at or by maturity and can be considered valid debt.
- 6. Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.
- 7. Receipt of a firm commitment from the City of Fort Worth for funding in the amount of \$555,000, or a commitment from a qualifying substitute source in an amount not less than \$555,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Prince Hall Gardens, TDHCA Number 10239**

#### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 15

Total # Monitored: 9

#### RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 211 ✓ Meeting a Required Set-Aside Credit Amount\*: \$1,064,555

Recommendation: Competitive in At-Risk Set-Aside

HOME Activity Funds: Loan Amount: \$0

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).

# TEXAS DEPARTMENT OF HOUSING & COMMUNITY AFFAIRS Building Homes. Strengthening Communities.

Real Estate Analysis Division Underwriting Report

REPORT DATE: 06/25/10 PROGRAM: HTC 9% FILE NUMBER: 10239

# DEVELOPMENT Prince Hall Gardens Location: 1800 E. Robert Street Region: 3 City: Fort Worth County: Tarrant Zip: 76104 ✓ QCT DDA Key Attributes: General, Acquisition/Rehabilitation, At-Risk, Urban

#### **ALLOCATION**

	REC		RECON	MENDAT	ION	
TDHCA Program	Amount	Interest	Amort/Term	Amount Interest Amo		Amort/Term
Housing Tax Credit (Annual)	\$1,096,944			\$1,064,555		

#### **CONDITIONS**

- 1 Receipt, review, and acceptance, prior to start of construction, of evidence that all Phase I ESA recommendations have been carried out.
- 2 Receipt, review, and acceptance, by Commitment Notice, of a commitment from the City of Fort Worth to provide a HOME loan in the amount of \$555,000, with the terms of financing provided, including the rate, term and amortization period.
- 3 Receipt, review, and acceptance, by cost certification, of a fully executed Project-Based Section 8 Rental Assistance contract reflecting approval of rents net of utility allowances of at least \$442 for the one bedroom units, \$558 for the two bedroom units, and \$709 for the three bedroom units.
- 4 Receipt, review, and acceptance, by cost certification, that HUD has approved the Applicant's assumption of the Flexible Subsidy loan, at a rate of 1%, and with repayment to be from available cash flow.
- 5 Receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that the City of Fort Worth HOME loan and the HUD Flex Subsidy loan can be repaid at or by maturity and can be considered valid debt.
- 6 Should the terms and rates of the proposed debt or syndication change, the transaction should be re-evaluated and an adjustment to the credit allocation amount may be warranted.

#### **SALIENT ISSUES**

	TDHCA SET-ASIDES for LURA	
Income Limit	Rent Limit	Number of Units
30% of AMI	30% of AMI	5
50% of AMI	50% of AMI	45
60% of AMI	60% of AMI	50

#### STRENTGHS / MITIGATING FACTORS

- The principal of the special limited partner, and majority-interest Developer has experience developing and managing 2,300 tax credit units in Texas.
- The indicated capture rate at the 60% rent level is 2.1%, at the 50% rent level it is 1.7% and at the 30% rent level it is .01%.
- The subject property is already existing and absorbed in the market.

#### WEAKNESSES / RISKS

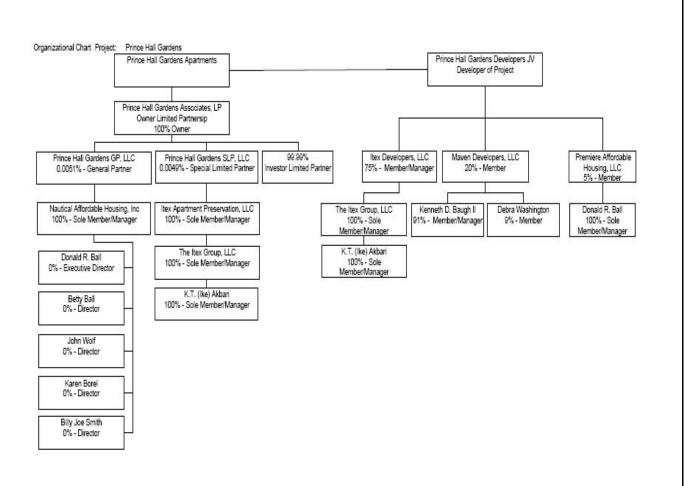
- The Applicant's high expense to income ratio of 64.96% is slightly below the Department's maximum guideline, reflecting extensive deep rent targeting, but is still acceptable.
- Average occupancy within 2 miles of the subject development is 81.1%
- The development is dependant to a large part to two of their loans being structured as cash flow loans.

#### PREVIOUS UNDERWRITING REPORTS

No previous reports.

#### **DEVELOPMENT TEAM**

**OWNERSHIP STRUCTURE** 



#### CONTACT

Contact: K.T. (lke) Akbari Phone: (409) 724-0020 Fax: (409) 721-6603

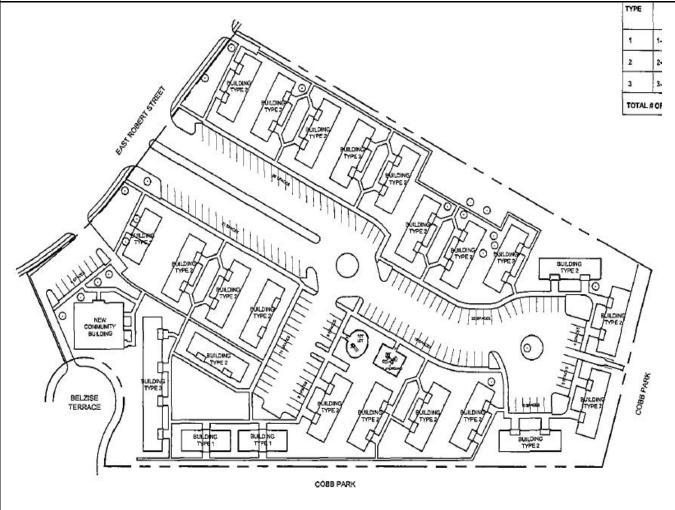
Email: <u>ikeakbari@itexmgt.com</u>

#### **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor, property manager, and supportive services provider are related entities. These are common relationships for HTC-funded developments.

#### PROPOSED SITE

#### SITE PLAN



#### **BUILDING CONFIGURATION**

Building Type	Α	В	С	D	Е	F	G	Н	- 1	J	Total
Floors/Stories	2	2	2								Buildings
Number	3	20	1								24

BR.	/BA	SF		Units							Total Units	Total SF	
1	1	563	4									12	6,756
2	1	726		2	4							44	31,944
3	1	876		2	4							44	38,544
Uni	ts per	r Building	4	4	8							100	77,244

#### The plan calls for the replacement of roofs, windows, doors, exterior siding, stairs, interior flooring, cabinets, appliances, HVAC, landscaping, and interior and exterior painting. The Applicant provided a Property Condition Assessment (PCA) to substantiate the work needed. Relocation Plan: Leasing at the development has now been suspended and no new leases are being entered into or executed in preparation for the acquisition and rehabilitation of the subject property. It is anticipated that upon the award of the requested housing tax credits that a number of tenants will be relocated to other units on-site so that a cluster of units will be made available for renovation. Upon the renovation of those units, tenants will then be moved into the newly renovated units. This process will continue until all renovations are completed. It is not anticipated that any tenants will be relocated off site. Relocation costs are to be paid by the Applicant. \$50K is being budgeted for these expenses. SITE ISSUES Total Size: 6.002 Scattered site? ✓No Flood Zone: X and AE Within 100-yr floodplain? No D-Heavy Density Multi-family Zoning: Needs to be re-zoned? ✓ No N/A Comments: The ESA provider, Medina Consulting Company, Inc., stated in its report that the eastern half of the Site is located in Zone AE, which is a special flood hazard area inundated by the 100-year flood according to the FEMA, National Flood Insurance Program Flood Insurance Rate Map, Map Number 48439C0310K for Tarrant County. However, according to the 2010 QAP §50.6(a) "no buildings or roads that are part of a Development proposing Rehabilitation or Adaptive Reuse, with the exception of Developments with federal funding assistance from HUD or TX USDA-RHS, will be permitted in the 100 year floodplain unless they already meet the requirements established for New Construction." The subject property currently has HUD financing under a HAP contract, which meets the requirement for HUD financing under the rule. TDHCA SITE INSPECTION Inspector: Manufactured Housing Staff Date: 5/20/2010 Overall Assessment: Excellent Questionable ✓ Acceptable Poor Unacceptable Surrounding Uses: Apartments / Residential Apartments / Residential North: East: Cobb Park / Vacant South: West: Vacant land / Residential HIGHLIGHTS of ENVIRONMENTAL REPORTS Provider: Medina Consulting Company, Inc. (MCC) Date: 3/29/2010 Recognized Environmental Concerns (RECs) and Other Concerns: Based on the results of the assessment MCC "determined that no "Recognized Environmental Conditions", as defined by ASTM, were identified in connection with activities of the property. No further assessment is recommended based on the available information as of the date of the report." However, "since no asbestos survey has been conducted for the buildings located at the Site, MCC recommends a survey for asbestos

Rehabilitation Summary:

containing materials (ACM's) be performed on the structures prior to any construction activities and that the future demolition or renovation be performed in accordance with state and local regulations regarding disturbing ACM's if found to be present. MCC also recommends a Noise Survey be performed for the Site."

Additionally, the eastern half of the Site is located in Zone AE which is a special flood hazard area inundated by the 100-year flood, according to FEMA National Flood Insurance Program Flood Insurance Map, Map Number 48439C0310K for Tarrant County. Therefore, MCC recommended that "the area of the property located within Zone AE should be determined so the areas within the floodplain will be in compliance with floodplain management requirements."

Accordingly, it is a condition of this report that all of the recommendations of the ESA provider be completed and that any results that require further action must be followed by the Applicant in accordance with local, state or federal regulations, as applicable.

			MARK	(ET AI	IALYSIS			
Provider:	The Gerald A. Teel Co					Date:	3/1/2010	
Contact:	Tim Treadway					Phone:		
	Number of Revisions:		one	_	Date of Last Applicant R	Revision:	6/14/2010	
Primary Ma	rket Area (PMA):	27	sq. miles		3 mile equivalent radius			
The Drive	any Market Area defined	lin the	ariainal mar	rkot st	idu did not conform to th	0 2010 roc	al Estata Analysis	

The Primary Market Area defined in the original market study did not conform to the 2010 real Estate Analysis Rules. The Market Analyst provided a revised market study which identifies a PMA defined by 27 census tracts in central Fort Worth, between I20 and I30, and between I35W and I820.

	ELIGIBLE HOUSEHOLDS BY INCOME											
	Tarrant County Income Limits											
НН	30%	of AMI	40	% of AMI	50%	of AMI	60% (	of AMI				
size	min	max	min	max	min	max	min	max				
1	\$0	\$13,850			\$0	\$23,100	\$0	\$27,720				
2	\$0	\$15,850			\$0	\$26,400	\$0	\$31,680				
3	\$0	\$17,800			\$0	\$29,700	\$0	\$35,640				
4	\$0	\$19,800			\$0	\$33,000	\$0	\$39,600				
5	\$0	\$21,400			\$0	\$35,650	\$0	\$42,780				
6												

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARK	CET AREA							
File #	Development	Туре	Target Population	Comp Units	Total Units				
	Proposed, Under Construction, and Unstabilized Comparable	e Developi	ments						
10117	Terrell Homes I	new	family	54	54				
07149	Residences at Eastland	new	family	140	146				
060415	Village Creek	new	family	252	252				
	Other Affordable Developments in PMA since 2	006							
08298	Residences at Stalcup	rehab	family	n/a	92				
07403	Amelia Parc Senior Apts	new	senior	n/a	196				
	Stabilized Affordable Developments in PMA (pre-	2006 )							
	Total Properties (pre-2006) 4 Total Units 708								

Proposed, Under Construction, and Unstabilized Comparable Supply:

There are two unstabilized family properties, and one proposed family property, with a total of 452 units that must be factored into the Gross Capture rate calculation for the subject PMA.

OVERALL DEMAND ANALYSIS		
	Market Analyst	Underwriter
Total Households in the Primary Market Area	30,645	30,645
Target Households in the Primary Market Area	0	0
Potential Demand from the Primary Market Area	7,250	8,547
Potential Demand from Other Sources	0	0
GROSS DEMAND	7,250	8,547
Subject Affordable Units	100	100
Unstabilized Comparable Units	0	446
RELEVANT SUPPLY	100	546
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	1.4%	6.4%

#### Demand Analysis:

The Market Analyst identifies Gross Demand for 7,250 units from income-eligible households in the PMA, indicating a Gross Capture Rate of 1.4% for the 100 subject units. The Market Analyst did not include any unstabilized comparable units in the supply.

All of the units at the subject are covered by a Section 8 HAP contract, and renewal of this contract is a condition of this report. With 100% rental assistance, the minimum income is effectively zero. So the underwriting analysis includes all eligible households under the maximum income at 60% of AMI. The Underwriter identifies Gross Demand for 8,547 units, and a Gross Capture Rate of 6.4% for a total Relevant Supply of 546 units.

The maximum Gross Capture Rate for an urban development targeting family households is 10%. The analysis indicates sufficient demand to support the subject as well as the additional unstabilized units in the PMA.

		PMA DE	MAND by	/ UNIT TYPE	E				
		Market Ar	nalyst				Under	writer	
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%	1,513	1	0	0%		1,734	1	0	0%
1 BR/50%	522	5	0	1%		2,524	5	0	0%
1 BR/60%	333	6	0	2%		2,820	6	72	3%
2 BR/30%	898	2	0	0%		1,353	2	15	1%
2 BR/50%	387	20	0	5%		2,174	20	0	1%
2 BR/60%	432	22	0	5%		2,420	22	196	9%
3 BR/30%	256	2	0	1%		972	2	2	0%
3 BR/50%	305	20	0	7%		1,516	20	13	2%
3 BR/60%	274	22	0	8%		1,772	22	117	8%

#### Primary Market Occupancy Rates:

"Demand will not support the addition of new product as is illustrated by the submarket's 83.3% occupancy. The demand through household growth will most likely improve this existing vacancy. Micro Market occupancies were 83.3%. A two mile radius of the subject indicates 81.1% and the rent comparables average 88.6%. In lower income neighborhoods such as this, the weaknesses are often more apparent than in better neighborhoods. The best product for the money will likely maintain the highest occupancies" (p. 34)

The Market Analyst reports on five comparable properties with a wide range of occupancy, from 76% to 97%, and averaging 88.6%.

#### Absorption Projections:

The Market Analyst reports the changes in average rents and occupancies for the comparable properties over the previous year. "These properties illustrate a monthly average absorption range between -1 and 3 units. Demographics indicate that new household growth will be equal to 273 units per annum over the next five years with approximately 35.5% of those households renting indicating a natural absorption of 97 units per year or approximately 8 units per month." (p. 34)

#### Market Impact:

"The property has already been accepted, the lowered rents will further appeal to a segment of the population not accustomed to receiving higher quality housing. Plus the units will be offered to the existing tenants on a 1 to 1 basis." (p. 97)

#### Comments:

Overall occupancy in the PMA is quite low. But the subject's HAP contract provides a significant market advantage. The subject is currently 81% occupied, due to units in need of repair as well as allowed attrition in anticipation of the proposed rehabilitation. The market analysis indicates sufficient demand to support the subject. Plus, as existing Affordable Housing, the project is not subject to the capture rate limit. The analysis provides sufficient information on which to base a funding recommendation.

OPERATING PROFORMA ANALYSIS	

Income:	Number of Revisions:	1	Date of Last Applicant Revision:	5/17/2010
---------	----------------------	---	----------------------------------	-----------

The development currently operates under a HAP contract for all 100 units. The development is currently all-bills-paid; therefore, the HAP contract rents do not include an allowance for utilities. The Applicant intends to change the utility payment structure, and to require tenants to pay all electric and gas utilities. Because the current HAP contract does not estimate a utility allowance, the Applicant has used the utility allowances published by the Fort Worth Housing Authority as of 1/1/10 to estimate net rents.

The Applicant's rents are based on a projected increase to the current HAP Contract rents, net of utility allowances from the Fort Worth Housing Authority. The Applicant's proposed rents represent an increase of 8% on average to the most recent HAP contract rents, which become effective on July 1, 2010, less utility allowances. Of note, the Applicant intends to include 10 HOME units in the development in connection with the HOME loan from the City of Fort Worth.

The Applicant's secondary income and vacancy and collection loss assumptions are in line with current TDHCA underwriting guidelines.

The Underwriter has not assumed an increase to current HAP rents, but rather has based rents on the most recent HAP Contract rents (effective 7/1/10), net of utility allowances from the Fort Worth Housing Authority. The Underwriter's estimate of secondary income is equal to the Applicant's, and the Underwriter has assumed the standard vacancy and collection loss of 7.5%. Based on these assumptions, the Underwriter's pro forma results in a DCR of 1.14, which is below the Department's standard minimum DCR of 1.15, and an expense to income ratio of 67.63%, which is above the Department's maximum of 65%. However, because the development has Project-Based Section 8 Rental Assistance for at least 50% of the units, the development is exempt from the both the minimum DCR requirement and the maximum expense to income ratio pursuant to Section 1.32(i)(6)(B)(i) of the 2010 Real Estate Analysis Rules. Additionally, because the development operates under a HAP contract, it is reasonable to assume that the development will have lower vacancy and collection losses than projected, which would increase DCR and decrease the expense to income ratio.

The Underwriter's analysis indicates that a rental increase is not necessary for feasibility under Department guidelines; therefore, evidence of approval of increased rents is not necessary. Any increase to the current rents will improve the development's DCR, and if the proposed rents were to be achieved, DCR under the recommended financing structure would increase to 1.33.

HUD approval of the proposed change in the utility payment structure is needed. Therefore, this report is conditioned on receipt, review, and acceptance of a fully executed Project-Based Section 8 Rental Assistance contract reflecting approval of rents net of utility allowances of at least \$442 for the one bedroom units, \$558 for the two bedroom units, and \$709 for the three bedroom units.

The Applicant's total annual operating expense projection at \$4,825 per unit is within 5% of the Underwriter's
estimate of \$4,658, derived from actual operating history of the development, the TDHCA database, and third-
party data sources. The Applicant's revised budget however has several line item estimates that deviate
significantly when compared to the Underwriter's estimates, specifically: management fee is 6% of effective
gross income rather than the standard 5%; utilities are 58% lower than the Underwriter's average; and property
insurance is 25% higher than the Underwriter's estimate. The Applicant's use of a 6% management fee is due to
the fact that this development is both an HTC and Section 8 property, and the Applicant anticipates more

paperwork and compliance than is required on a non-Section 8 development. The Underwriter used the

standard 5% fee, as a management agreement supporting the Applicant's 6% was not available.

Date of Last Applicant Revision:

N/A

Λ

Regarding utilities, the Applicant states that their future office and common area utilities will be lower based upon their use of green building and energy efficiency materials that will be installed during renovations. Compared to all data points available to the Underwriter, the Applicant's utility expense estimate appears to be significantly understated. The Applicant stated that the estimated property insurance is based on premiums being paid at other developments in their portfolio. The Underwriter's estimate is based on an insurance quote that was provided for the development; however, the quote does not include business income insurance. Because this coverage will be a part of the policy, it is reasonable to assume that the actual insurance cost will be higher than the estimate used by the Underwriter.

#### Conclusion:

Expenses: Number of Revisions:

The Applicant's expenses are within 5% of the Underwriter's estimate, but effective gross income and net operating income are not; therefore, the Underwriter's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.14 and an expense to income ratio of 67.63%.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio of 1.14 and an expense to income ratio of 67.63%. These are acceptable due to the exception to the DCR minimum and expense to income ratio maximum for developments with at least 50% of the units covered under a Project-Based Section 8 Rental Assistance contract, pursuant to Section 1.32(i)(6)(B)(i) of the 2010 REA Rules. Therefore, the development can be characterized as feasible for the long-term.

	APPRAISED	VALUE		
Provider: Gerald A. Teel Comp	any, Inc.		Date:	3/4/2010
Number of Revisions: None	Date of Last Applica	ınt Revision:	N/A	
Land Only: 6.002 acres	\$390,000	As of:	3/4/2010	
Existing Buildings: (as-is)	\$670,000	As of:	3/4/2010	
Total Development: (as-is)	\$1,060,000	As of:	3/4/2010	<u> </u>
	ASSESSED	VALUE		
Land Only: 6.35 acres	\$276,600	Tax Year:		2009
Existing Buildings:	\$2,005,444	Valuation	by:	Tarrant CAD
Total Assessed Value:	\$2,282,044	Tax Rate:		2.826567

EVIDENCE	of PROPERTY CONTROL	
Type: Purchase and Sale Agreement		Acreage: 6.002
Contract Expiration: 12/31/2010	Valid Through Board Date?	✓ Yes
Acquisition Cost: \$1,650,000	Other:	
Seller: Prince Hall Garden I Charitable Trust	Related to Development Team?	☐ Yes ✓ No
	TITLE	
Comments:  The title company, First American Title is requiring following items:	g that satisfactory recordable release	es be provided for the
* The subject property has the following State Tobelong the closing on the purchase:	ax Liens and Abstracts of Judgment t	that must be released
* State Tax Lien filed 3/16/2005 in Clerk's File No. the amount of \$1,216.03.	D205073258 of the official records o	f Tarrant County, Texas in
* State Tax Lien filed 10/17/2007 in Clerk's File Nother the amount of \$797.83.	o. D207371903 of the Official records	of Tarrant County, Texas in
* Abstract of Judgment in favor of Texas Bank fi of Tarrant County, Texas in the amount of \$26,40 Cause No. 202-011920-2, Tarrant County, Texas.		
* Abstract of Judgment in favor of Stellar Acquis XXXX, Ltd., dba Prince Hall Gardens, filed 1/22/2 County, Texas in the amount of \$1,812.78; togeth JC07-00331L, Tarrant County, Texas.	0038 in File No. D208021557, of the O	fficial records, of Tarrant
CONSTRUCTION	COST ESTIMATE EVALUATION	
COST SCHEDULE Number of Revisions:	0 Date of Last Applicant	Revision: N/A
Acquisition Value:  The purchase price of \$1,650,000 is considered reclaimed a building value of \$1,373,400 for the purchase purchase, the Underwriter utilized at the Underwriter allocated 63% (\$1,042,925) to build and value cited in the appraisal submitted by the	urpose of calculating acquisition bas a lower building value. Of the \$1,650 uildings and 37% (\$607,075) to land, c	sis; however, pursuant to ,000 contract sales price,
Sitework Cost:  The Applicant has estimated sitework costs of \$9 development, but has been confirmed by the PPCA, the majority of the required sitework will be replacement of water lines (\$120K), and overlay below the limit for which additional information	roperty Condition Assessment (PCA) e for the replacement of all undergro of parking lots (\$220K). Total sitework	provider. According to the ound utilities (\$235K),
Direct Construction Cost:  The Applicant's direct construction cost is the sa Assessment (PCA). The underwriting analysis refle	·	Property Condition

#### Interim Interest Expense:

The Underwriter reduced the Applicant's eligible interim financing fees by \$11,296 to bring the eligible interest expense down to one year of fully drawn interest expense. This results in an equivalent reduction to the Applicant's eligible basis estimate.

#### Contingency & Fees:

The Applicant's developer fee also exceeds 15% of the Applicant's adjusted eligible basis by \$1,604 and therefore the eligible portion of the Applicant's developer fee must be reduced by the same amount. The overstatement of the developer fee is due to the Applicant's overstatement of interest expense.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because the site is in an eligible QCT with less than 40% HTC units per household in the tract.

#### Conclusion:

The Underwriter's cost schedule was derived from information presented in the Application materials submitted by the Applicant. Any deviations from the Applicant's estimates are due to program and underwriting guidelines. Therefore, the Underwriter's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$9,939,341 supports annual tax credits of \$1,064,555. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSE	D FINANCING	STRUCTUR	Έ			
SOURCES &	USES Number of Re	evisions:	0	Date of Las	st Applicar	nt Revision	n: <u>N/</u>	A
Source:	Wachovia Bank			Туре:	Interim Fi	inancing		
Principal: Comments	\$4,000,000	Interest Rate:	5.0%		Fixed	Term:	24	months
LIBOR p	rest rate is to be a flo lus 300 bp) if set at th ction loan at 6%.							
Source:	Wachovia Bank			Туре:	Permane	ent Financi	ing	
Principal:	\$2,220,124	Interest Rate:	8.0%		Fixed	Amort:	360	months
•	: manent loan is to hav on the 10-year treasu		•		-			
Source:	City of Fort Worth			Type:	Permane	ent Financi	ing	
Principal: Comments	\$555,000 :	Interest Rate:	AFR		Fixed	Amort:	N/A	months
report, v of Fort V the City	olicant has requested with a 40 year term; h Worth; accordingly, ro of Fort Worth to provortization period is a	owever, to date n eceipt, review, an ide a HOME loan,	o commitmer d acceptance with the terms	nt to provide e, by Comm	e funding h iitment No	nas been p tice, of a	orovide commit	d by the City ment from

Source:	HUD Flex Subsidy L	.oan		Туре:	Permanent Financing	9	
Principal:	\$483,685	Interest Rate:	1.0%		Amort: 1	V/A	months
Comments	:	•			_		
from ava docume review,	ailable cash flow, a entation that HUD h and acceptance, b	assume an existing HUD nd a term of at least 20 as approved their assun by cost certification, tha ate of 1% with repayme	years; howenption and of t HUD has a	ever, to da deferral c pproved	ate, the Applicant has of the subject loan. Ac the Applicant's assump	not pro cording otion o	ovided gly, receipt, f the
Source:	Wells Fargo			Туре:	Syndication		
Proceeds:	\$7,677,840	Syndication Rate	: <u>7</u>	0%	Anticipated HTC:	\$	1,096,944
Amount:	\$158,245			Type:	Deferred Developer	Fees	

#### ANALYSIS OF ABILITY TO REPAY CASH FLOW LOANS:

The Underwriter evaluated several scenarios based on a variety of assumptions in order to evaluate the ability for City of Fort Worth HOME and HUD Flexible Subsidy cash flow loans to be repaid. The Underwriter performed this analysis using both the recommended financing structure, based on the Underwriter's pro forma, and using the Applicant's pro forma.

#### Recommended Financing Structure (Underwriter's Pro Forma):

The Underwriter's first evaluated whether the loans could be amortized over the stated terms (40 years for the HOME loan and 20 years for the Flexible Subsidy loan); the Underwriter's pro forma shows insufficient NOI to amortize the loans. analysis shows that this loan could not be repaid if assumed to be an amortizing loan over 40 years.

The Underwriter also evaluated the structure as proposed. When both loans are assumed to be cash flow loans, the Underwriter's pro forma shows insufficient cash flow to repay the loans over the stated terms. There appears to be sufficient reversion value based on the Underwriter's year 20 NOI to retire any outstanding debt; however, there appears to be insufficient reversion value based on the year 30 and year 40 NOI.

#### Applicant's Pro Forma:

The Applicant's pro forma indicates that if the loans were assumed to amortize, year one DCR would be acceptable; however, there would be insufficient cash flow to repay deferred developer fee. When both loans are assumed to be cash flow loans, the Applicant's pro forma shows sufficient cash flow to repay the 2nd lien City of Fort Worth HOME loan, but insufficient cash flow to repay the HUD Flexible Subsidy loan. However, based on the Applicant's pro forma, there appears to be sufficient reversion value based on the year 20, year 30, and year 40 NOI to retire the balance of any outstanding debt at those dates.

#### Condition:

Because the recommended financing structure shows insufficient cash flow to repay the cash flow notes, this report is conditioned on receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that each of the cash flow loans can be repaid at or by maturity and can be considered valid debt.

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Underwriter's total development cost estimate less the permanent loans of \$3,258,809 indicates the need for \$7,743,652 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$1,106,347 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,064,555Allocation determined by gap in financing:\$1,106,347Allocation requested by the Applicant:\$1,096,944

The allocation amount determined by the Underwriter's calculation of the eligible basis is recommended. A tax credit allocation of \$1,064,555 per year for 10 years results in total equity proceeds of \$7,451,141 at a syndication rate of \$0.70 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$292,512 in additional permanent funds. Deferred developer fees in this amount appear to be repayable from development cashflow within 15 years of stabilized operation.

Of note, an analysis of the application information indicates that the Applicant's eligible basis supports credits that are less than the amount requested by the Applicant. The Applicant requested housing tax credits of \$1,096,944; however, the Applicant's eligible basis supports an allocation of \$1,077,857, when adjusted for the overstatement of eligible interim interest and developer fee, and for the use of a larger applicable percentage on the acquisition eligible basis than allowed by REA Rules. Additionally, this amount (\$1,077,857) is based on an acquisition eligible basis that is higher than allowed by the REA Rules; the recommended tax credits, which are based on the Underwriter's cost schedule, reflect an adjustment to acquisition basis to the amount allowed under Department guidelines.

Underwriter:		Date:	June 25, 2010
	D.P. Burrell		
Manager of Real Estate Analysis:	<u> </u>	Date:	June 25, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	June 25, 2010
	Brent Stewart		

#### **UNIT MIX/RENT SCHEDULE**

Prince Hall Gardens, Fort Worth, HTC 9% #10239

LOCATION DATA	
CITY:	Fort Worth
COUNTY:	Tarrant
SUB-MARKET:	
PROGRAM REGION:	3
RURAL RENT USED:	No
IREM REGION:	Fort Worth

UNIT	DISTRIBU	ITION							
# Beds # Units % Total									
Eff									
1	12	12.0%							
2	44	44.0%							
3	44	44.0%							
4									
TOTAL	100	100.0%							

		Other	Unit Des	gination		
PF	ROGRAMS	):	Sec 8			
Rent Limit	Eff	1	2	3	4	Total Units
Sec 8		\$442	\$558	\$709		100
LH		\$618	\$742	\$858		(
HH		\$689	\$838	\$1,082		(
MISC		\$0	\$0	\$0		

OTHER	ASSUME	PTIONS	
DEVELOPMENT ACTIVITY:	Acq/Rehab		
REVENUE GROWTH:	2.00%		
EXPENSE GROWTH:	3.00%		
HIGH COST ADJUSTMENT:	130%		
APPLICABLE FRACTION:	100.00%		
APP % - ACQUISITION:	3.50%		
APP % - CONSTRUCTION:	9.00%		

								UNIT M	IX / MON	THLY RE	ENT SCH	IEDULE								
	UNIT DESCRIPTION PROGRAM RENT LIMITS							APPLICANT RENTS				TDHCA RENTS					MARKE	T RENTS		
Туре	Other Designation		# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Sec 8	Market Rent	TDHCA Savings to Market
TC 30%	Sec 8	LH	1	1	1	563	\$371	\$68	\$303	\$181	\$0.86	\$484	\$484	\$442	\$442	\$0.79	\$139	\$442	\$600	\$158
TC 50%	Sec 8	НН	5	1	1	563	\$618	\$68	\$550	(\$66)	\$0.86	\$484	\$2,420	\$2,210	\$442	\$0.79	(\$108)	\$442	\$600	\$158
TC 60%	Sec 8		6	1	1	563	\$742	\$68	\$674	(\$190)	\$0.86	\$484	\$2,904	\$2,652	\$442	\$0.79	(\$232)	\$442	\$600	\$158
TC 30%	Sec 8	LH	2	2	1	726	\$445	\$81	\$364	\$243	\$0.84	\$607	\$1,214	\$1,116	\$558	\$0.77	\$194	\$558	\$665	\$107
TC 50%	Sec 8		20	2	1	726	\$742	\$81	\$661	(\$54)	\$0.84	\$607	\$12,140	\$11,160	\$558	\$0.77	(\$103)	\$558	\$665	\$107
TC 60%	Sec 8		22	2	1	726	\$891	\$81	\$810	(\$203)	\$0.84	\$607	\$13,354	\$12,276	\$558	\$0.77	(\$252)	\$558	\$665	\$107
TC 30%	Sec 8	LH	2	3	1	876	\$515	\$90	\$425	\$334	\$0.87	\$759	\$1,518	\$1,418	\$709	\$0.81	\$284	\$709	\$730	\$21
TC 50%	Sec 8		20	3	1	876	\$858	\$90	\$768	(\$9)	\$0.87	\$759	\$15,180	\$14,180	\$709	\$0.81	(\$59)	\$709	\$730	\$21
TC 60%	Sec 8		22	3	1	876	\$1,029	\$90	\$939	(\$180)	\$0.87	\$759	\$16,698	\$15,598	\$709	\$0.81	(\$230)	\$709	\$730	\$21
TOTAL:			100			77,244							\$65,912	\$61,052						
AVG:						772				(\$98)	\$0.85	\$659			\$611	\$0.79	(\$147)	\$611	\$686	(\$75)
ANNUAL:													\$790,944	\$732,624						

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Prince Hall Gardens. Fort Worth, HTC 9% #10239

			Princ	e Hall Gard	ens, Fort Worth	, пто 9% #102	39		
INCOME	Total Net	Rentable Sq Ft:			TDHCA	APPLICANT			
POTENTIAL GROSS R	ENT				\$732,624	\$790,944			
Secondary Income		1	Per Unit Per Month:	\$10.00	12,000	12,000	\$10.00	Per Unit Per Month	
Other Support Income:							\$0.00	Per Unit Per Month	
POTENTIAL GROSS IN					\$744,624	\$802,944			
Vacancy & Collection Los			ntial Gross Income:	-7.50%	(55,847)	(60,216)	-7.50%	of Potential Gross II	ncome
Employee or Other Non-F EFFECTIVE GROSS IN		s or Concessio	ons		0	¢740.700			
EXPENSES	NCOIVIE	% OF EGI	PER UNIT	PER SQ FT	\$688,777	\$742,728	PER SQ FT	PER UNIT	% OF EGI
General & Administrative				<u> </u>	\$33,712	\$22.200			· · · · · · · · · · · · · · · · · · ·
		4.89%	\$337	0.44 0.45	34,439	\$33,200 44,563	\$0.43 0.58	\$332 446	4.47%
Management		5.00%	\$344		103,998	107,000			6.00%
Payroll & Payroll Tax		15.10%	\$1,040	1.35	· · · · · · · · · · · · · · · · · · ·		1.39	1,070	14.41%
Repairs & Maintenance		7.80%	\$537	0.70	53,694	64,300	0.83	643	8.66%
Utilities		5.19%	\$357	0.46	35,714	15,000	0.19	150	2.02%
Water, Sewer, & Trash		7.06%	\$487	0.63	48,660	46,600	0.60	466	6.27%
Property Insurance		4.65%	\$320	0.41	32,000	40,000	0.52	400	5.39%
Property Tax	2.826567	11.14%	\$767	0.99	76,730	84,944	1.10	849	11.44%
Reserve for Replacement		4.36%	\$300	0.39	30,000	30,000	0.39	300	4.04%
TDHCA Compliance Fees		0.58%	\$40	0.05	4,000	4,000	0.05	40	0.54%
Supportive Svr/Cable TV	/Security	1.87%	\$129	0.17	12,900	12,900	0.17	129	1.74%
TOTAL EXPENSES		67.63%	\$4,658	\$6.03	\$465,846	\$482,507	\$6.25	\$4,825	64.96%
NET OPERATING INC		32.37%	\$2,229	\$2.89	\$222,931	\$260,221	\$3.37	\$2,602	35.04%
DEBT SERVICE									
Wachovia Bank					\$195,486	\$194,191			
Second Lien					\$0				
City of Ft. Worth HOME Fu	unds				0				
HUD Flex Subsidy Loan					0			\$38,560	
Additional Financing	_				0				
TOTAL DEBT SERVIC	E				195,486	194,191			
NET CASH FLOW					\$27,446	\$66,030			
AGGREGATE DEBT COV					1.14	1.34			
RECOMMENDED DEBT C		E RATIO			1.14				
CONSTRUCTION COS	<u>1</u>								
<u>Description</u>	Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or b	oldg)	15.00%	\$16,500	\$21.36	\$1,650,000	\$1,650,000	\$21.36	\$16,500	14.87%
Off-Sites		0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework		8.18%	\$9,000	\$11.65	899,999	899,999	11.65	9,000	8.11%
Direct Construction		39.95%	\$43,955	\$56.90	\$4,395,501	4,395,501	56.90	43,955	39.62%
Contingency	10.00%	4.81%	\$5,295	\$6.85	529,497	529,497	6.85	5,295	4.77%
Contractor's Fees	13.97%	6.72%	\$7,398	\$9.58	739,780	739,780	9.58	7,398	6.67%
Indirect Construction		5.49%	\$6,035	\$7.81	603,500	603,500	7.81	6,035	5.44%
Ineligible Costs		1.51%	\$1,660	\$2.15	166,048	166,048	2.15	1,660	1.50%
Developer's Fees	15.00%	11.78%	\$12,964	\$16.78	1,296,436	1,347,611	17.45	13,476	12.15%
Interim Financing		3.92%	\$4,317	\$5.59	431,704	431,704	5.59	4,317	3.89%
Reserves		2.64%	\$2,900	\$3.75	289,996	331,254	4.29	3,313	2.99%
TOTAL COST		100.00%	\$110,024.61	\$142.44	\$11,002,461	\$11,094,894	\$143.63	\$110,949	100.00%
		59.67%	\$65,648	\$84.99	\$6,564,777	\$6,564,777	\$84.99	\$65,648	59.17%
Construction Cost Recap	)	33.07 /6	+,						
Construction Cost Recap	)	33.0778	-	QAP §49.9(i)(8	) points awarded fo	r costs less than	\$0.00	per square fo	ot
SOURCES OF FUNDS		39.0178	-	QAP §49.9(i)(8	) points awarded fo	r costs less than	\$0.00 RECOMMENDED	per square fo	ot
·		20.18%	-	<b>QAP §49.9(i)(8</b> \$28.74	\$2,220,124	\$2,220,124			
SOURCES OF FUNDS			2006				RECOMMENDED	Developer F	ee Available
SOURCES OF FUNDS Wachovia Bank		20.18%	<b>2006</b> \$22,201	\$28.74	\$2,220,124	\$2,220,124	\$2,220,124	Developer F \$1,340	ee Available
SOURCES OF FUNDS Wachovia Bank City of Ft. Worth HOME Ft	unds	20.18% 5.04%	<b>2006</b> \$22,201 \$5,550	\$28.74 \$7.19	\$2,220,124 555,000	\$2,220,124 555,000	\$2,220,124 555,000	Developer F \$1,346	ee Available 3,007
SOURCES OF FUNDS Wachovia Bank City of Ft. Worth HOME Ft HUD Flex Subsidy Loan	unds	20.18% 5.04% 4.40%	\$22,201 \$5,550 \$4,837	\$28.74 \$7.19 \$6.26	\$2,220,124 555,000 483,685	\$2,220,124 555,000 483,685	\$2,220,124 555,000 483,685	Developer F \$1,346	ee Available 5,007 ee Deferred

(92,433)

\$11,002,461

0

\$11,002,461

\$11,094,894

15-Yr Cumulative Cash Flow

\$359,759

(\$1.20)

-0.84%

Additional (Excess) Funds Req'd

**TOTAL SOURCES** 

(\$924)

# MULTIFAMILY COMPARATIVE ANALYSIS (continued) Prince Hall Gardens, Fort Worth, HTC 9% #10239

DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook

Average Quality Multiple Residence Basis

CATEGORY	CATEGORY FACTOR UNITS/SQ FT PER SF		PER SF	AMOUNT
Base Cost			\$50.00	\$3,862,200
Adjustments				
Exterior Wall Finish	0.00%		\$0.00	\$0
Elderly			0.00	0
9-Ft. Ceilings	0.00%		0.00	0
Roofing			0.00	0
Subfloor			1.33	102,992
Floor Cover			2.41	186,158
Breezeways	\$23.05	0	0.00	0
Balconies	#DIV/0!	0	#DIV/0!	#DIV/0!
Plumbing Fixtures	\$845	(500)	(5.47)	(422,500)
Rough-ins	\$420	0	0.00	0
Built-In Appliances	\$1,850	100	2.40	185,000
Exterior Stairs	\$1,900	0	0.00	0
Enclosed Corridors	\$40.08		0.00	0
Other:			0.00	0
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	142,901
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$0.00	0	0.00	0
Other: fire sprinkler	\$2.15	77,244	2.15	166,075
SUBTOTAL			#DIV/0!	#DIV/0!
Current Cost Multiplier	0.99		#DIV/0!	#DIV/0!
Local Multiplier	0.90		#DIV/0!	#DIV/0!
TOTAL DIRECT CONSTRU	CTION COST	rs	#DIV/0!	#DIV/0!
Plans, specs, survy, bld prmt	3.90%		#DIV/0!	#DIV/0!
Interim Construction Interest	3.38%		#DIV/0!	#DIV/0!
Contractor's OH & Profit	11.50%		#DIV/0!	#DIV/0!
NET DIRECT CONSTRUCT	ION COSTS		#DIV/0!	#DIV/0!

#### PROPOSED PAYMENT COMPUTATION

Wachovia Bank	\$2,220,124	Amort	360
Int Rate	8.00%	DCR	1.14
Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.14
-			
City of Ft. Worth HOME Funds	\$555,000	Amort	0
Int Rate	3.94%	Aggregate DCR	1.14
HUD Flex Subsidy Loan	\$483,685	Amort	0
Int Rate	1.00%	Subtotal DCR	1.14
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.14

#### RECOMMENDED FINANCING STRUCTURE:

Wachovia Bank	\$195,486
Additional Financing	0
City of Ft. Worth HOME Funds	0
HUD Flex Subsidy Loan	0
Additional Financing	0
TOTAL DEBT SERVICE	\$195,486

Wachovia Bank	\$2,220,124	Amort	360
Int Rate	8.00%	DCR	1.14

Additional Financing	\$0	Amort	0	
Int Rate	0.00%	Subtotal DCR	1.14	

City of Ft. Worth HOME Funds	\$555,000	Amort	0
Int Rate	3.94%	Aggregate DCR	1.14

HUD Flex Subsidy			
Loan	\$483,685	Amort	0
Int Rate	1.00%	Subtotal DCR	1.14

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.14

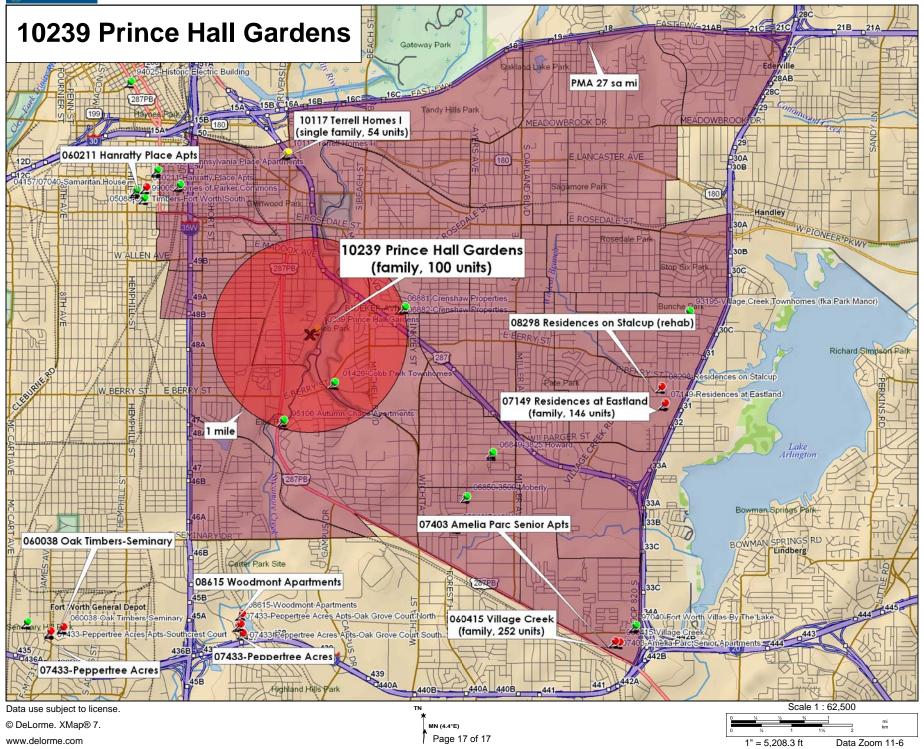
#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$732,624	\$747,276	\$762,222	\$777,466	\$793,016	\$875,553	\$966,682	\$1,067,295	\$1,301,026
Secondary Incor	ne	12,000	12,240	12,485	12,734	12,989	14,341	15,834	17,482	21,310
Other Support In	icome:	0	0	0	0	0				
Other Support In	icome:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	744,624	759,516	774,707	790,201	806,005	889,895	982,516	1,084,777	1,322,337
Vacancy & Colle	ction Loss	(55,847)	(56,964)	(58,103)	(59,265)	(60,450)	(66,742)	(73,689)	(81,358)	(99,175)
Employee or Oth	er Non-Rental I	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$688,777	\$702,553	\$716,604	\$730,936	\$745,555	\$823,153	\$908,827	\$1,003,418	\$1,223,161
EXPENSES at	3.00%									
General & Admir	nistrative	\$33,712	\$34,723	\$35,765	\$36,837	\$37,943	\$43,986	\$50,992	\$59,113	\$79,443
Management		34,439	35,128	35,830	36,547	37,278	41,158	45,441	50,171	61,158
Payroll & Payroll	Tax	103,998	107,118	110,331	113,641	117,051	135,694	157,306	182,361	245,078
Repairs & Mainte	enance	53,694	55,304	56,964	58,673	60,433	70,058	81,216	94,152	126,533
Utilities		35,714	36,785	37,889	39,025	40,196	46,598	54,020	62,624	84,162
Water, Sewer &	Trash	48,660	50,120	51,623	53,172	54,767	63,490	73,603	85,326	114,671
Insurance		32,000	32,960	33,949	34,967	36,016	41,753	48,403	56,112	75,410
Property Tax		76,730	79,032	81,403	83,845	86,360	100,115	116,061	134,546	180,819
Reserve for Rep	lacements	30,000	30,900	31,827	32,782	33,765	39,143	45,378	52,605	70,697
TDHCA Complia	nce Fee	4,000	4,120	4,244	4,371	4,502	5,219	6,050	7,014	9,426
Other		12,900	13,287	13,686	14,096	14,519	16,832	19,512	22,620	30,400
TOTAL EXPENSE	≣S	\$465,846	\$479,477	\$493,510	\$507,957	\$522,830	\$604,046	\$697,983	\$806,646	\$1,077,797
NET OPERATING	NCOME	\$222,931	\$223,076	\$223,094	\$222,979	\$222,725	\$219,107	\$210,844	\$196,773	\$145,365
DEBT SE	RVICE									
First Lien Financi	ng	\$195,486	\$195,486	\$195,486	\$195,486	\$195,486	\$195,486	\$195,486	\$195,486	\$195,486
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOV	V	\$27,446	\$27,590	\$27,608	\$27,493	\$27,239	\$23,621	\$15,358	\$1,287	(\$50,121)
DEBT COVERAG	E RATIO	1.14	1.14	1.14	1.14	1.14	1.12	1.08	1.01	0.74

#### HTC ALLOCATION ANALYSIS -Prince Hall Gardens, Fort Worth, HTC 9% #10239

CATEGORY	APPLICANT'S TOTAL AMOUNTS	TDHCA TOTAL AMOUNTS	APPLICANT'S ACQUISITION ELIGIBLE BASIS	TDHCA ACQUISITION ELIGIBLE BASIS	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost	•		<u> </u>	<u> </u>	•	
Purchase of land	\$276,600	\$607,075				
Purchase of buildings	\$1,373,400	\$1,042,925	\$1,373,400	\$1,042,925		
Off-Site Improvements						
Sitework	\$899,999	\$899,999			\$899,999	\$899,999
Construction Hard Costs	\$4,395,501	\$4,395,501			\$4,395,501	\$4,395,501
Contractor Fees	\$739,780	\$739,780			\$739,780	\$739,780
Contingencies	\$529,497	\$529,497			\$529,497	\$529,497
Eligible Indirect Fees	\$603,500	\$603,500			\$603,500	\$603,500
Eligible Financing Fees	\$431,704	\$431,704			\$431,704	\$431,704
All Ineligible Costs	\$166,048	\$166,048				
Developer Fees			\$206,010	\$156,439	\$1,139,997	\$1,139,997
Developer Fees	\$1,347,611	\$1,296,436				
Development Reserves	\$331,254	\$289,996				
TOTAL DEVELOPMENT COSTS	\$11,094,894	\$11,002,461	\$1,579,410	\$1,199,363	\$8,739,978	\$8,739,978
All grant proceeds used to finance cos B.M.R. loans used to finance cost in el Non-qualified non-recourse financing Non-qualified portion of higher quality Historic Credits (on residential portion TOTAL ELIGIBLE BASIS High Cost Area Adjustment TOTAL ADJUSTED BASIS Applicable Fraction	ligible basis units [42(d)(3)]		\$1,579,410 \$1,579,410 100%	\$1,199,363 \$1,199,363 100%	\$8,739,978 130% \$11,361,971 100%	\$8,739,978 130% \$11,361,971 100%
TOTAL QUALIFIED BASIS			\$1,579,410	\$1,199,363	\$11,361,971	\$11,361,971
Applicable Percentage			3.50%	3.50%	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDIT	rs		\$55,279	\$41,978	\$1,022,577	\$1,022,577
Sy	ndication Proceeds	0.6999	\$386,917	\$293,815	\$7,157,326	\$7,157,326
Total	Tax Credits (Eligible	Basis Method)			\$1,077,857	\$1,064,555
	Syndic	cation Proceeds			\$7,544,243	\$7,451,141
	•	sted Tax Credits			\$1,096,944 \$7,677,840	
•	•				\$7,836,085	\$7 7 <i>1</i> 2 652
Gap of Syndication Proceeds Needed Total Tax Credits (Gap Method)					\$1,119,553	\$7,743,652 \$1,106,347
	Recommend	ded Tax Credits		[	\$1,064	1,555
	Syndic	ation Proceeds			\$7,451	,141







July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Timberland Trails Apts, TDHCA Number 10241**

BASIC DEVELOPMENT INFORMATION								
Site Address: 2205 N	. Timberland Dr.			I	Development #:	10241		
City: Lufkin		Region:	5	Pop	ulation Served:	General		
County: Angelin	ia Z	Zip Code:	75901		Allocation:	Rural		
HTC Set Asides: □At-	-Risk <b>☑</b> Nonprofit □	USDA	□Rural Re	escue HTC H	ousing Activity*:	NC		
HOME Set Asides:	<b>✓</b> CHDO □Prese	rvation	□General					
*1.17		DU A L	D 400 N	0 / / 10 0				
^HI!	C Housing Activity: Rehabilitation				ingle Room Occupancy=SRO			
Owner:	OWNER AND DEVELOPMENT TEAM Owner: Timberland Trails I, LP							
Owner Contact and Ph	none: John D. N	/lathews, (	972) 291-62	00				
Developer:	Timberlar	nd Trails D	evelopers, L	L.C.				
Housing General Cont	ractor: Galaxy B	uilders, Ltd	d					
Architect:	AG Assoc	ciates Arch	nitects					
Market Analyst:	Patrick O	'Conner &	Associates					
Syndicator:	Raymond	James Ta	ax Credit fun	ds, Inc.				
Supportive Services:	DETCOG	ГСОG						
Consultant and Contact	ct: Mary Hen	derson As	ssociates,					
		INIT/RI III C	DING INFOR	ΜΑΤΙΩΝ				
Unit Breakdown: 30	<u>9</u> 0 <u>% 40% 50% 60%</u>	NIII/ BOILE		Total Restricted	l Inits:	80		
	4 0 44 32			Market Rate Unit		0		
<u> </u>	Eff 1 BR 2 BR 3 BR	4 BR 5 B	<u>R</u> (	Owner/Employee	e Units:	0		
	0 24 28 28	0 0	-	Total Developme	ent Units:	80		
Type of Building:			-	Total Developme	ent Cost*:	\$0		
☐ Duplex ✓	5 units or more per bu	ilding	1	Number of Resid	lential Buildings:	17		
☐ Triplex ☐	Detached Residence	_	ŀ	HOME High Tota	al Units:	12		
✓ Fourplex	Single Room Occupar	псу	ŀ	HOME Low Tota	l Units:	19		
☐ Townhome ☐	Transitional							
	*Note: If Development (	Cost = \$0, an U	Inderwriting Repo	rt has not been complet	ted.			
FUNDING INFORMATION								
		Applic		Department	A	Date		
Competitive Housing	Tax Credit Amount:	Reque \$858,9		Analysis* \$0	<u>Amort</u> <u>Term</u>	Rate		
HOME Activity Fund		\$2,000,0		\$0	0 0	0.00%		
HOME CHDO Opera	ting Grant Amount:		\$0	\$0				
*Note: If an Underwriting Report h			ecommended for		ount recommended is the Appl	icant Request		



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Timberland Trails Apts, TDHCA Number 10241**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Nichols, District 3, S Points: 7 US Representative: Gohmert, District 1, NC

TX Representative: McReynolds, District 12, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

#### **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Buckner Children and Family Service, S, Judy Morgan, administrator

Lufkin Rotary Club, S, Mark Dunn, President

#### **General Summary of Comment:**

#### **CONDITIONS OF COMMITMENT**



#### **MULTIFAMILY FINANCE DIVISION** July 29, 2010

#### **Competitive Housing Tax Credit Program** Development Information, Public Input and Board Summary

# **Timberland Trails Apts, TDHCA Number 10241**

COMPLIANCE EVAULATION SUMMARY:						
☐ No unresolved issues of material non-compliance or audit findings:						
Total # Developments in Portfolio:						
Total # Monitored:						
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:				
Competitive Housing Tax Credits: ✓ Score: 198 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0				
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.					
HOME Activity Funds:	Loan Amount:	\$0				
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0				
Recommendation:						
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).				



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Green Briar Village Phase II, TDHCA Number 10246**

BASIC DEVELOPMENT INFORMATION									
Site Address: 901	Airport Dr.					Develo	pment	:#:	10246
City: Wic	hita Falls	Re	gion:	2		Population	Serve	ed:	General
County: Wic	chita	Zip	Code:	76306		А	llocation	on:	Urban
HTC Set Asides:	☐At-Risk ☐No	nprofit $\Box$ U	SDA	□Rural F	Rescue F	HTC Housing	Activit	y*:	NC
HOME Set Asides:	HOME Set Asides: □CHDO □Preservation □General								
	*HTC Housing Activity: Rehabilitation=RH, Adaptive Reuse=ADR, New Construction=NC, Single Room Occupancy=SRO								
OWNER AND DEVELOPMENT TEAM									
Owner:	<del></del>								
Owner Contact and	d Phone:	Randy Steve	enson, (	(817) 261-5	5088				
Developer:		Rocky Ridge	Develo	oper, LP					
Housing General C	Contractor:	TBD							
Architect:		Beeler, Gues	st, Owe	ns Archite	cts, LP				
Market Analyst:		Ipser & Asso	ciates,	Inc.					
Syndicator:		N/A							
Supportive Services: TBD									
Consultant and Co	ntact:	N/A,							
		HMI	T/RIIII D	ING INFO	RMATION				
Unit Breakdown:	<u>30% 40% 50</u>	0% 60%	I/ DOILD	onvo nvi o		ricted Units:			36
Offit Breakdown.		17 17			Market Ra				0
		BR 3 BR 4 E	3R 5 BI	R		ployee Units	:		0
	0 12 1	16 8 0	0	<del></del>	Total Deve	lopment Uni	ts:		36
Type of Building:					Total Deve	elopment Cos	st*:		\$4,088,290
☐ Duplex	✓ 5 units or m	ore per buildi	ng		Number of	Residential	Buildin	gs:	3
☐ Triplex	☐ Detached R	esidence			HOME Hig	h Total Units	s:		0
✓ Fourplex	$\square$ Single Roor	n Occupancy			HOME Lov	w Total Units	:		0
☐ Townhome	$\square$ Transitional								
	*Note: If	Development Cost	= \$0, an U	Inderwriting Re	port has not beer	completed.			
		<u>Fl</u>		S INFORM					
			Applic		Departme	_	mort	Torm	Pata
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$438,723 \$438,447									
HOME Activity Fu	und Amount:			\$0	;	\$0	0	0	0.00%
HOME CHDO Op	HOME CHDO Operating Grant Amount: \$0 \$0								
*Note: If an Underwriting Re	eport has not been comp			ecommended f		credit amount reco	mmende	d is the App	licant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

#### **Green Briar Village Phase II, TDHCA Number 10246**

#### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Estes, District 30, NC Points: 0 US Representative: Thornberry, District 13, NC

TX Representative: Farabee, District 69, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

East Lynwood Residents Organization, James Esther

1. This development will create needed additional affordable housing opportunities for our area. 2. Educational support services provided by the apartment project are available to residents of our neighborhood. 3. The facility will provide our neighborhood the opportunity of additional jobs during the construction phase as well as potential job opportunities after completion of this phase.

#### Community Input Other than Quantifiable Community Participation Input:

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

Letter Score: 24

S or O: S

- 1. Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.
- 2. Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.
- 3. Receipt, review, and acceptance, by Commitment, of evidence of Department approval of the utility allowances calculated by UA Pro, and reflected in this underwriting report, or alternatively evidence of Department approval of utility allowances for the one bedroom unites between \$39-64, two bedroom units between \$52-87, and three bedrooms between \$66-109.
- 4. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the credit allocation amount may be warranted.
- 5. Receipt of a firm commitment from the City of Wichita Falls for development based rental subsidy funding in the amount of \$210,900, or a commitment from a qualifying substitute source in an amount not less than \$210,000, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided and the rental subsidy for each unit. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



#### MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# **Green Briar Village Phase II, TDHCA Number 10246**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 202 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$438,447
Recommendation: Recommended because without this award included, this sub-region's allo significant portion of their total targeted sub-regional allocation when tax of		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).

#### Real Estate Analysis Division Underwriting Report

REPORT DAT	E: 06/30/10	PROGRAM:	HTC 9%	FILE NUMBER: 10246					
DEVELOPMENT									
Green Briar Village Phase II									
Location: 9	01 Airport Drive				Regio	on: 2	i		
City: Wichita	a Falls	County: Wich	ita Zip	o: <u>76306</u>	ОСТ	DDA			
Key Attributes	s: General, New (	Construction, Urban	1		_	_			
,	·								
		AL	LOCATION						
		R	EQUEST	RECOM	MENDATION	ON	1		
TDHCA Progra		Amount	Interest Amort/Te		Interest	Amort/Term	1		
Housing Tax Cr	edit (Annual)	\$438,723		\$438,447			l		
		C	ONDITIONS		_		_		
assessmen guidelines 2 Receipt, re	at has been complete, , and that any subsective, and accepta	ed to determine the quent recommend nce, by Cost Certifi	e requirements for t ations have been i	tation that a compre the proposed develop ncorporated into the ntation that all noise	oment to developr	satisfy HUD ment plans.			
recommendations were implemented.  3 Receipt, review and acceptance, by Commitment, of evidence of Department approval of the utility allowances calculated by UA Pro, and reflected in this underwriting report, or alternatively evidence of Department approval of utility allowances for the one bedroom units between \$39-64, two bedroom units between \$52-87, and three bedrooms between \$66-109.									
4 Should the terms and rates of the proposed debt or syndication change, the transaction should be re- evaluated and an adjustment to the credit allocation amount may be warranted.									
		SAI	LIENT ISSUES						
Γ		TDHCA SI	ET-ASIDES for LURA			]			
	Income Lim		Rent Limit	Number of U	nits	]			
<u> </u>	30% of AM		30% of AMI	2		1			
	50% of AM	I	50% of AMI	17					

#### STRENGTHS/MITIGATING FACTORS

60% of AMI

#### WEAKNESSES/RISKS

- HTC units in the PMA are 98% occupied.
- Deferred developer fee is equal to 94% of cumulative 15-year cash flow.
- The capture rate for the 36 units is 2.6%.
- The Market Analyst forecasts the development should achieve 92.5% occupancy within a 3 month lease-up period.

60% of AMI

 The principal of the developer has experience developing 328 units in Wichita Falls, including Green Briar Phase I.

#### PREVIOUS UNDERWRITING REPORTS

None, however this is a second phase to an original 76 unit development, Green Briar Village Phase I, that was allocated tax credits in 2005 and was completed in 2008. This second phase will share the existing common area built at Green Briar Village Phase I. Green Briar Village Phase II residents will have use of the existing Phase I community room, recreation and fitness room, office, laundry, enclosed sun porch, business center with internet service, pool, and service coordinator.

#### **DEVELOPMENT TEAM**

**OWNERSHIP STRUCTURE** 

#### ORGANIZATION CHART GREEN BRIAR VILLAGE PHASE II WICHITA FALLS, TX



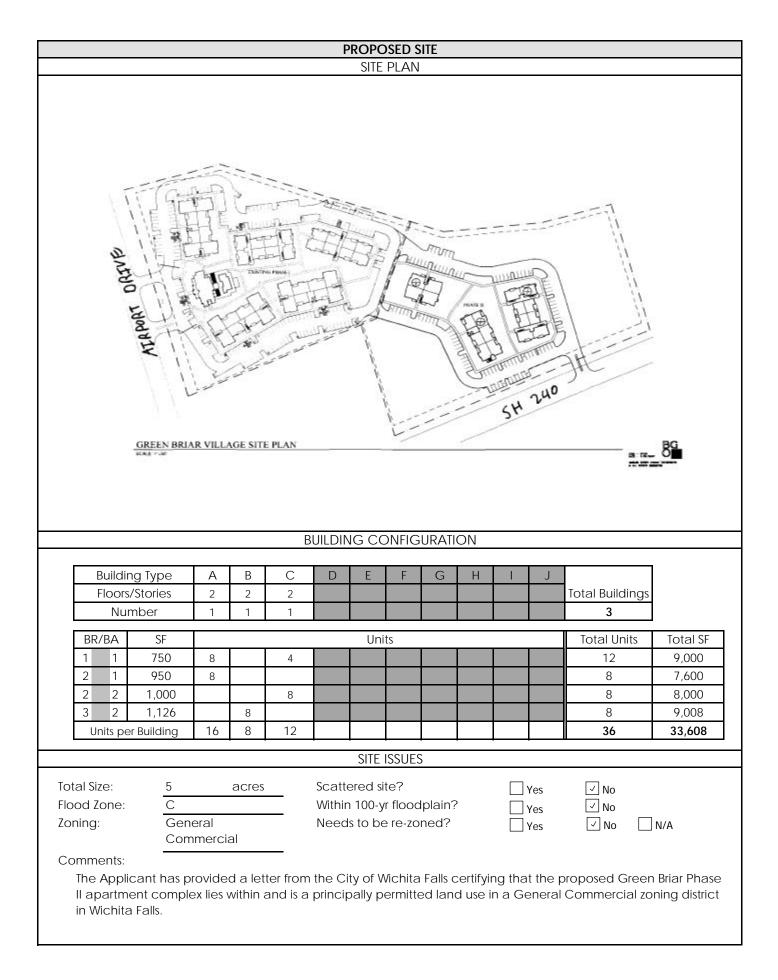
#### CONTACT

Contact: Randy Stevenson Phone: (817) 261-5088 Fax: (817) 261-5095

Email: Randy@swrealtors.net

#### **IDENTITIES of INTEREST**

- The Applicant, Developer, General Contractor, and property manager are related entities. These are common relationships for HTC-funded developments.
- The seller is also regarded as a related party to the General Partner. The acquisition price will be based upon the lesser of the declared price, the appraised value, and the original acquisition and holding cost. This is discussed at greater length in the construction cost section of this report.



TDHCA SITE INSPECTION								
Inspect	or: Manu	factured Housi	ng Staff				Date:	4/15/2010
Overall	Assessmen	it:	<del>-</del>					
· <del></del>	cellent	✓ Acce	eptable	Questio	nable	Poor		Unacceptable
	ding Uses:	m.t			Foot: C	room Drior Dh	000   / ) / 6	acant Pasture
Nortl Sout		nt Pasture			_	acant Pastur		dcani Pasiure
3041	vaca	Tit i datare			<u> </u>	acant rastar		
			HIGHLIGHT:	S of ENVIRO	NMENTAL	REPORTS		
Provide	r: Risk m	nanagement Sp	pecialties				Date:	3/24/2010
"Afte envir othe "Base Any fun Rece asse: guid	Recognized Environmental Concerns (RECs) and Other Concerns:  "After performing this assessment, we conclude that this assessment has revealed no evidence of recognized environmental conditions in connection with the Subject Site that warrant further investigation at this time, other than the recommended completion of a noise study." (p. 13)  "Based on the proximity of Sheppard Air Force Base, a noise study of the Site is recommended." (p. 12)  Any funding recommendation will be subject to the following conditions:  Receipt, review, and acceptance, before the 10% Test, of documentation that a comprehensive noise assessment has been completed to determine the requirements for the proposed development to satisfy HUD guidelines, and that any subsequent recommendations have been incorporated into the development plans.  Receipt, review, and acceptance, by Cost Certification, of documentation that all noise assessment recommendations were implemented.							
				MARKET AN	2ΙΖΥ ΙΔΙ			
Provide	r. Incor	<sup>0</sup> Associatos In		WITHKELTTH	W (E   3 3		Date:	3/8/2010
Contac	<u> </u>	& Associates, In	IC.				Phone:	817-927-2838
Comac		per of Revisions:	nor	ne	Date of La	st Applicant F		N / A
Primary	Market Are			ı. miles				
-		ea (FiviA). Irket Area is def				ivalent radius		
	•	t Area (SMA):		ı. miles		ivalent radius		
	,	,		1				
			ELIGIBL	.E HOUSEHOL	DS BY INCO	OME		
			Wich	nita County I	ncome Limi	ts		
НН	30	% of AMI	40% of			of AMI		60% of AMI
size	min	max	min	max	min	max	min	max
1	\$10,183	\$11,100			\$16,971	\$18,500		
2	\$10,183	\$12,700			\$16,971	\$21,100	\$24,41	11 \$25,320
3					\$20,331	\$23,750	\$24,47	11 \$28,500
4					\$23,520	\$26,400	\$28,2	
5					\$23,520	\$28,500	\$28,2	17 \$34,200
1, [			· · · · · · · · · · · · · · · · · · ·	I		I		

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MARKET AREA									
File #	Development	Туре	Target Population	Comp Units	Total Units					
	Proposed, Under Construction, and Unstabilized Comparable Developments									
07114	Washington Village	new	family	96	96					
	Other Affordable Developments in PMA since	2006								
060005	Green Briar Village	new	family	n/a	76					
	Stabilized Affordable Developments in PMA ( pre-2006 )									
	Total Properties (pre-2006)	4	1	otal Units	536					

Proposed, Under Construction, and Unstabilized Comparable Supply:

There is one unstabilized comparable development in the PMA. Washington Village is a 2007 HTC project with 96 units.

The subject is a second phase development. The first phase, Green Briar Village Apartments, is a 2005 HTC development with 76 units. Department data indicates the phase I property has been fully occupied since at least December 2008.

OVERALL DEMAND ANALYSIS							
	Market Analyst	Underwriter					
Total Households in the Primary Market Area	37,752	38,359					
Potential Demand from the Primary Market Area	4,939	5,145					
Potential Demand from Other Sources	0	0					
GROSS DEMAND	4,939	5,145					
Subject Affordable Units	36	36					
Unstabilized Comparable Units	96	96					
RELEVANT SUPPLY	132	132					
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	2.7%	2.6%					

#### Demand Analysis:

The Market Analyst identified Gross Demand for 4,939 units in the PMA; and a Gross Capture Rate of 2.7% for a total relevant Supply of 132 units (the 36 subject units and 96 at Washington Village).

The underwriting analysis is based on Ribbon Demographics HISTA data, which provides a more detailed breakdown of households based on income, size, tenure, and age. For the subject market area, the HISTA report indicates a higher concentration of renter households in the target income range. The Underwriter calculates Gross Demand for 5,145 units, resulting in a Gross Capture Rate of 2.6%.

The maximum Gross Capture Rate for urban developments targeting family households is 10%; the analysis indicates sufficient demand to support the proposed development.

Underwriting analysis of PMA Demand by Unit Type									
		Market A	Analyst				erwriter		
Unit Type	Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate
1 BR/30%	215	2	4			175	2	4	3%
1 BR/50%	354	10	20			290	10	20	10%
2 BR/50%	411	7	4			276	5	4	3%
2 BR/60%	492	9	36			169	11	36	28%
3 BR/50%	261	2	2			161	2	2	2%
3 BR/60%	211	6	30			185	6	30	19%

#### Primary Market Occupancy Rates:

The market study reports 97.8% occupancy for 276 HTC units in the PMA, and 90.1% occupancy for 1,404 conventional units. (p. 3-3)

#### **Absorption Projections:**

"I&A received absorption data from 3 properties, two of which are HTC properties. Woodview Apartment Homes (HTC) began preleasing in November 2003 before opening on January 8, 2004. By June 14, 2004, the 104-unit HTC project was 90% occupied, which indicated absorption rate ranging from 13 to 18 units per month. Northpark Village Phase I, with 100 units, opened in January 2003 and achieved 100% occupancy in June 2003, suggesting a monthly absorption rate of 20 units. Northpark Village Phase II with 116-units opened in February 2006 and based on its 74.1% physical occupancy rate in March 2007, absorption has been 7 units per month. The newest complex, Washington Village (HTC) began leasing in January 2009 with one building in the complex complete. As the other five buildings were finished, units continued to be filled, reaching 90% occupancy in its 96 units in November 2009. These data yield an absorption rate of about 9 units per month." (p. 2-18)

#### Market Impact:

"The newest HTC family apartment location in Wichita Falls has 98% occupancy in its 96 units. Overall occupancy in 276 units in 3 HTC complexes, is also 98%. The 2000 Census reports that 57% of 6,296 renters earning under \$20,000 per year have a rent burden of over 35% in Wichita Falls. The subject would provide additional affordable units in a market where there are relatively few options." (p. 3-6)

#### Comments:

The market study provides sufficient information on which to base a funding recommendation.

		OPERATING F	PROFORMA ANALYSIS					
Income:	Number of Revisions:	2	Date of Last Applicant Revision:	6/15/2010				
The Applicant's and Underwriter's projected rents collected per unit were calculated by subtracting tenant-paid utility allowances as of 9/29/2009, calculated by UA Pro Utility Group (for Green Briar Phase I), from the 2009 program gross rent limits. The UA Pro utility allowances for Green Briar Phase I, which have been approved by the TDHCA Compliance Division, have been used because the unit floor plans for the subject are the same as for Green Briar Phase I. Tenants will be required to pay electric utilities.  The utility allowances for the subject, Green Briar Phase II have not been approved by the TDHCA Compliance Division. Because of this, the Underwriter performed a sensitivity analysis to determine the range of utility allowances in which the development's DCR would fall within a 1.15 to 1.35 and in which the neither the analysis nor recommendation for funding would be materially affected. This range is: \$39-64 for one bedroom units, \$52-87 for two bedroom units, and \$66-109 for three bedroom units. Therefore, this report is conditioned on receipt, by commitment, of evidence of Department approval of utility allowances within this range.  Rent limits increased approximately 1% in 2010. The use of 2010 rent limits by the Underwriter and Applicant would not materially change the analysis, nor affect the recommended tax credits.  The Applicant's secondary income and vacancy and collection loss assumptions are in line with current TDHCA								
Expense:	writing guidelines.  Number of Revisions:	0	Date of Last Applicant Revision:	N/A				
The Ap Unden datab that de The Ap Unden	oplicant's total annual operati writer's estimate of \$3,815, der ase, and third-party data sour eviate significantly when com oplicant based their estimate of writer's estimate. Additionally, te that is lower than the data	rived from act ces. The Appli pared to the control of the properties of the properties of the properties of the Applicant	rojection at \$3,607 per unit is not within 5 ual operating history of the developmer icant's revised budget however has one database averages, specifically: propererties in their portfolio which are slightly provided a staffing plan to substantiate. The Underwriter utilized the estimate su	nt, the TDHCA e line item estimate rty Taxes (\$4K lower). ower than the a payroll expense				

#### Conclusion:

The Applicant's effective gross income is within 5% of the Underwriter's estimates; however, expenses and net operating income are not; therefore, the Underwriter's year one pro forma will be used to determine the development's debt capacity. The proposed permanent financing structure results in an initial year's debt coverage ratio (DCR) of 1.18, which is within the Department's DCR guideline of 1.15 to 1.35. Additionally, the Underwriter's expense to income ratio of 61.20% is acceptable and within the Departments guidelines.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

	ACQUISI	TION INFORMATION					
	AS	SESSED VALUE					
Land Only: 5 acres Existing Buildings: Total Assessed Value:	\$108,900 \$0 \$108,900	Valuation by:	2010 Wichita ( 2.2860	CAD			
	EVIDENCE (	of PROPERTY CONTROL					
Type: Unimproved Property C	Contract		Acreage:	5			
Contract Expiration: 12	/31/2010	Valid Through Board Date?	✓ Yes	No			
Acquisition Cost: \$92,400		Other:		_			
Seller: Southwest Housing Prov	viders, LLC	Related to Development Team	? ✓ Yes	No			
	CONSTRUCTION	COST ESTIMATE EVALUATION					
Statement from the purchase 4/24/2006. Southwest Housing Friberg, Executor of the estate	of interest transaction e of the subject 5.0 g Providers purchase of Anne Edwards nt is for a slightly lov	Date of Last Applican  on, and accordingly, the Applicar acre site for \$92,500 by Southwes sed the property in an arms length Friberg. The sales price of the pro ver amount of \$92,400; therefore,	nt has provided a t Housing Provide n transaction from perty by Southwe	ers, LLC on n Emil F est Housing			
Sitework Cost:  The Applicant's proposed total site work cost of \$7,889 per unit is within the Department's guidelines, therefore no further third party substantiation is required.  Direct Construction Cost:  The Applicant's direct construction cost estimate is \$153K or 8% higher than the Underwriter's Marshall & Swift							
Residential Cost Handbook-d		,					
	fully drawn interes	e interim financing fees by \$2,361 t st expense. This results in an equiva					

#### Contingency & Fees:

The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.

#### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it proposes to provide an additional 10% of units at 30% of AMFI in excess of those 30% units committed for scoring purposes.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$3,747,408 supports annual tax credits of \$438,447. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

FINANCING STRUCTURE									
SOURCES & USES Number of Revision Source: Stearns Bank			ast Applica	nt Revision o Permane		N/A cing			
Permanent: \$800,000 I  Comments:  The interim construction loan will I with a floor interest rate of 7.5%. 1	nterest Rate: 8	equal to the Wa		Amort:					
and a 15-year term.  Source: Deferred Developer Fee	S	Туре:	Syndicat	tion					
Proceeds: \$3,071,061	Syndication Rate:	70%		ited HTC:	\$	438,723			
Amount: \$217,229	Amount: \$217,229				er Fees				
	CONCL	JSIONS							
The Applicant's total developmer \$3,288,290 in gap funds. Based or would be required to fill this gap in	n the submitted syndi n financing. The three	cation terms, a	tax credit a	allocation ations are:					
Allocation determined by e	•			\$438,447					
Allocation determined by g Allocation requested by the			\$469,756 \$438,723						
The allocation amount determine credit allocation of \$438,447 per yrate of \$0.70 per tax credit dollar.	d by the eligible basi			ant is reco					
The Underwriter's recommended financing structure indicates the need for \$219,162 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within 15 years of stabilized operation.									
Underwriter:				Date:	June	30, 2010			
Manager of Real Estate Analysis:	D.P. Burrell			Date:	June	30, 2010			
Director of Real Estate Analysis:	Audrey Martin			Date:	luno	30, 2010			
Director of Near Estate Arialysis.	Rront Stowart			<b>D</b> ate.	June	30, 2010			

#### **UNIT MIX/RENT SCHEDULE**

Green Briar Village Phase II, Wichita Falls, HTC 9% #10246

LOCATIO		UNIT DISTRIBUTION				
CITY:	Wichita Falls		# Beds	# Units	% Total	
COUNTY:	COUNTY: Wichita		Eff			
SUB-MARKET:			1	12	33.3%	
PROGRAM REGION:	2		2	16	44.4%	
RURAL RENT USED:	No		3	8	22.2%	
IREM REGION: NA			4			
			TOTAL	36	100.0%	

	Other Unit Desgination							
PROGRAMS:								
Rent Limit	Eff	1	2	3	4	Total Units		
MISC								

OTHER ASSUMPTIONS								
DEVELOPMENT ACTIVITY:	New							
REVENUE GROWTH:	2.00%							
EXPENSE GROWTH:	3.00%							
HIGH COST ADJUSTMENT:	130%							
APPLICABLE FRACTION:	100.00%							
APP % - ACQUISITION:								
APP % - CONSTRUCTION:	9.00%							

UNIT MIX / MONTHLY RENT SCHEDULE																	
UNIT DESCRIPTION				PROGRAM RENT LIMITS			APPLICANT RENTS			TDHCA RENTS				MARKET RENTS			
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	Rent per	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 30%	2	1	1	750	\$297	\$63	\$234	\$0	\$0.31	\$234	\$468	\$468	\$234	\$0.31	\$0	\$550	\$316
TC 50%	10	1	1	750	\$495	\$63	\$432	\$0	\$0.58	\$432	\$4,320	\$4,320	\$432	\$0.58	\$0	\$550	\$118
TC 50%	5	2	1	950	\$593	\$85	\$508	\$0	\$0.53	\$508	\$2,540	\$2,540	\$508	\$0.53	\$0	\$690	\$182
TC 60%	3	2	1	950	\$712	\$85	\$627	\$0	\$0.66	\$627	\$1,881	\$1,881	\$627	\$0.66	\$0	\$690	\$63
TC 60%	8	2	2	1,000	\$712	\$85	\$627	\$0	\$0.63	\$627	\$5,016	\$5,016	\$627	\$0.63	\$0	\$698	\$71
TC 50%	2	3	2	1,126	\$686	\$107	\$579	\$0	\$0.51	\$579	\$1,158	\$1,158	\$579	\$0.51	\$0	\$790	\$211
TC 60%	6	3	2	1,126	\$823	\$107	\$716	\$0	\$0.64	\$716	\$4,296	\$4,296	\$716	\$0.64	\$0	\$790	\$74
TOTAL:	36			33,608							\$19,679	\$19,679					-
AVG:				934				\$0	\$0.59	\$547			\$547	\$0.59	\$0	\$667	(\$121)
ANNUAL:									\$236,148	\$236,148							

#### PROFORMA ANALYSIS & DEVELOPMENT COSTS

#### Green Briar Village Phase II, Wichita Falls, HTC 9% #10246

		Green bri	ai village i	mase II, Wichita		#10240			
	Rentable Sq Ft			TDHCA	APPLICANT				
POTENTIAL GROSS RENT				\$236,148	\$236,148				
Secondary Income POTENTIAL GROSS INCOME	Per Unit Per Month: \$15.0			6,480 \$242,628	6,480 \$242,628	\$15.00	Per Unit Per Month		
Vacancy & Collection Loss	% of Pote	ntial Gross Income:	-7.50%	(18,197)	(18,192)	-7.50%	of Potential Gross	ncome	
Employee or Other Non-Rental Un			1.0070	0	(10,102)	1.0070	or r diomain droop		
EFFECTIVE GROSS INCOME				\$224,431	\$224,436				
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT			PER SQ FT	PER UNIT	% OF EGI	
General & Administrative	6.00%	\$374	0.40	\$13,461	\$11,450	\$0.34	\$318	5.10%	
Management	5.00%	\$312	0.33	11,222	11,250	0.33	313	5.01%	
Payroll & Payroll Tax	10.25%	\$639	0.68	23,000	23,000	0.68	639	10.25%	
Repairs & Maintenance	10.38%	\$647	0.69	23,290	19,900	0.59	553	8.87%	
Utilities	3.97%	\$248	0.27	8,916	12,000	0.36	333	5.35%	
Water, Sewer, & Trash	6.25%	\$390	0.42	14,024	14,000	0.42	389	6.24%	
Property Insurance	4.67%	\$291	0.31	10,482	10,000	0.30	278	4.46%	
Property Tax 2.286059	8.87%	\$553	0.59	19,902	15,200	0.45	422	6.77%	
Reserve for Replacements	4.01%	\$250	0.27	9,000	9,000	0.27	250	4.01%	
TDHCA Compliance Fees	0.64%	\$40	0.04	1,440	1,440	0.04	40	0.64%	
Other: Supportive Svr & Security	1.17%	\$73	0.08	2,620	2,620	0.08	73	1.17%	
TOTAL EXPENSES	61.20%	\$3,815	\$4.09	\$137,357	\$129,860	\$3.86	\$3,607	57.86%	
NET OPERATING INC	38.80%	\$2,419	\$2.59	\$87,074	\$94,576	\$2.81	\$2,627	42.14%	
DEBT SERVICE									
Stearns Bank				\$73,816	\$74,440				
Second Lien				\$0					
Additional Financing				\$0					
TOTAL DEBT SERVICE				73,816	74,440				
NET CASH FLOW				\$13,258	\$20,136				
AGGREGATE DEBT COVERAGE I	RATIO			1.18	1.27				
RECOMMENDED DEBT COVERAG	GE RATIO			1.18					
<b>CONSTRUCTION COST</b>									
Description Factor	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL	
Acquisition Cost (site or bldg)	2.35%	\$2,567	\$2.75	\$92,400	\$92,400	\$2.75	\$2,567	2.26%	
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%	
Sitework	7.23%	\$7,889	\$8.45	284,000	284,000	8.45	7,889	6.95%	
Direct Construction	46.49%	\$50,748	\$54.36	1,826,923	1,980,000	58.91	55,000	48.43%	
Contingency 5.36%	2.88%	\$3,144	\$3.37	113,200	113,200	3.37	3,144	2.77%	
Contractor's Fees 14.00%	7.92%	\$8,649	\$9.26	311,377	316,960	9.43	8,804	7.75%	
Indirect Construction	9.44%	\$10,306	\$11.04	371,000	371,000	11.04	10,306	9.07%	
Ineligible Costs	5.41%	\$5,902	\$6.32	212,482	212,482	6.32	5,902	5.20%	
Developer's Fees 14.52%	11.58%	\$12,639	\$13.54	455,000	455,000	13.54	12,639	11.13%	
Interim Financing	5.78%	\$6,312	\$6.76	227,248	227,248	6.76	6,312	5.56%	
Reserves	0.92%	\$1,000	\$1.07	36,000	36,000	1.07	1,000	0.88%	
TOTAL COST	100.00%	\$109,156.39	\$116.93	\$3,929,630	\$4,088,290	\$121.65	\$113,564	100.00%	
Construction Cost Recap	64.52%	\$70,431	\$75.44	\$2,535,500	\$2,694,160	\$80.16	\$74,838	65.90%	
SOURCES OF FUNDS						RECOMMENDED			
Stearns Bank	20.36%	\$22,222	\$23.80	\$800,000	\$800,000	\$800,000	Developer F	ee Available	
Second Lien	0.00%	\$0	\$0.00	0	0	0	<u> </u>		
NEF, Inc HTC Equity	78.15%	\$85,307	\$91.38	3,071,061	3,071,061	3,069,128		ee Deferred	
Deferred Developer Fees	5.53%	\$6,034	\$6.46	217,229	217,229	219,162			
Additional (Excess) Funds Reg'd	-4.04%	(\$4,407)	(\$4.72)	(158,660)	0	0			
TOTAL SOURCES	7.04/0	(ψτ,τυ1)	(ΨΤ.1 Δ)	\$3,929,630	\$4,088,290	\$4,088,290	\$233		
				ψ0,020,000	ψ 1,000,200	ψ1,500,200	J \$200	,	

printed: 6/29/2010

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Green Briar Village Phase II, Wichita Falls, HTC 9% #10246

DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook

Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$55.35	\$1,860,119
Adjustments				
Exterior Wall Finish	5.20%		\$2.88	\$96,726
Elderly	0.00%		0.00	0
9-Ft. Ceilings	3.65%		2.02	67,894
Roofing			0.00	0
Subfloor			(0.16)	(5,377)
Floor Cover			3.10	104,185
Breezeways	\$22.48	2,316	1.55	52,064
Balconies	\$22.48	4,000	2.68	89,920
Plumbing Fixtures	\$845	48	1.21	40,560
Rough-ins	\$420	72	0.90	30,240
Built-In Appliances	\$1,850	36	1.98	66,600
Exterior Stairs	\$1,900	8	0.45	15,200
Enclosed Corridors	\$45.43	0	0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	62,175
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$0.00	0	0.00	0
Other: fire sprinkler	\$2.25	33,608	2.25	75,618
SUBTOTAL			76.05	2,555,923
Current Cost Multiplier	0.99		(0.76)	(25,559)
Local Multiplier	0.89		(8.37)	(281,152)
TOTAL DIRECT CONSTRU	CTION COS	TS	\$66.92	\$2,249,213
Plans, specs, survy, bld prm	3.90%		(\$2.61)	(\$87,719)
Interim Construction Interes	3.38%		(2.26)	(75,911)
Contractor's OH & Profit	11.50%		(7.70)	(258,659)
NET DIRECT CONSTRUCT	ION COSTS		\$54.36	\$1,826,923

#### PROPOSED PAYMENT COMPUTATION

Stearns Bank	\$800,000	Amort	360
Int Rate	8.50%	DCR	1.18
Second Lien	\$0	Amort	
Int Rate		Subtotal DCR	1.18
Additional Financine	\$0	Amort	
Int Rate		Aggregate DCR	1.18
Additional Financine	\$0	Amort	
Int Rate		Subtotal DCR	1.18
Additional Financine	\$0	Amort	
Int Rate		Aggregate DCR	1.18

### RECOMMENDED FINANCING STRUCTURE:

Stearns Bank	\$73,816
Second Lien	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$73,816

Stearns Bank	\$800,000	Amort	360
Int Rate	8.50%	DCR	1.18
-			

Second Lien	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.18

Additional Financin	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.18

Additional Financin	<b>i</b> \$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.18

Additional Financir	<b>i</b> \$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.18

### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$236,148	\$240,871	\$245,688	\$250,602	\$255,614	\$282,219	\$311,592	\$344,023	\$419,362
Secondary Incom	ie	6,480	6,610	6,742	6,877	7,014	7,744	8,550	9,440	11,507
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	242,628	247,481	252,430	257,479	262,628	289,963	320,142	353,463	430,870
Vacancy & Collect	tion Loss	(18,197)	(18,561)	(18,932)	(19,311)	(19,697)	(21,747)	(24,011)	(26,510)	(32,315)
Employee or Othe	er Non-Rental (	. 0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$224,431	\$228,920	\$233,498	\$238,168	\$242,931	\$268,216	\$296,132	\$326,953	\$398,554
EXPENSES at	3.00%									
General & Admin	istrative	\$13,461	\$13,865	\$14,281	\$14,710	\$15,151	\$17,564	\$20,361	\$23,605	\$31,723
Management		11,222	11,446	11,675	11,908	12,147	13,411	14,807	16,348	19,928
Payroll & Payroll	Тах	23,000	23,690	24,401	25,133	25,887	30,010	34,790	40,331	54,201
Repairs & Mainte	nance	23,290	23,989	24,708	25,450	26,213	30,388	35,228	40,839	54,884
Utilities		8,916	9,183	9,459	9,743	10,035	11,633	13,486	15,634	21,011
Water, Sewer & 1	Γrash	14,024	14,445	14,878	15,324	15,784	18,298	21,212	24,591	33,048
Insurance		10,482	10,797	11,120	11,454	11,798	13,677	15,855	18,380	24,702
Property Tax		19,902	20,499	21,114	21,748	22,400	25,968	30,104	34,899	46,901
Reserve for Repla	acements	9,000	9,270	9,548	9,835	10,130	11,743	13,613	15,782	21,209
TDHCA Complian	nce Fee	1,440	1,483	1,528	1,574	1,621	1,879	2,178	2,525	3,393
Other		2,620	2,699	2,780	2,863	2,949	3,419	3,963	4,594	6,174
TOTAL EXPENSE	S	\$137,357	\$141,365	\$145,492	\$149,740	\$154,113	\$177,989	\$205,598	\$237,527	\$317,174
NET OPERATING	INCOME	\$87,074	\$87,554	\$88,006	\$88,428	\$88,818	\$90,227	\$90,534	\$89,427	\$81,381
DEBT SE	RVICE									
First Lien Financin	g	\$73,816	\$73,816	\$73,816	\$73,816	\$73,816	\$73,816	\$73,816	\$73,816	\$73,816
Second Lien		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	1	\$13,258	\$13,738	\$14,190	\$14,612	\$15,003	\$16,411	\$16,719	\$15,611	\$7,565
DEBT COVERAG	E RATIO	1.18	1.19	1.19	1.20	1.20	1.22	1.23	1.21	1.10

## HTC ALLOCATION ANALYSIS -Green Briar Village Phase II, Wichita Falls, HTC 9% #10246

CATEGORY	APPLICANT'S TOTAL AMOUNTS	TDHCA TOTAL AMOUNTS	APPLICANT'S REHAB/NEW ELIGIBLE BASIS	TDHCA REHAB/NEW ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$92,400	\$92,400		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$284,000	\$284,000	\$284,000	\$284,000
Construction Hard Costs	\$1,980,000	\$1,826,923	\$1,980,000	\$1,826,923
Contractor Fees	\$316,960	\$295,529	\$316,960	\$295,529
Contingencies	\$113,200	\$113,200	\$113,200	\$113,200
Eligible Indirect Fees	\$371,000	\$371,000	\$371,000	\$371,000
Eligible Financing Fees	\$227,248	\$227,248	\$227,248	\$227,248
All Ineligible Costs	\$212,482	\$212,482		
Developer Fees				
Developer Fees	\$455,000	\$455,000	\$455,000	\$455,000
Development Reserves	\$36,000	\$36,000		
TOTAL DEVELOPMENT COSTS	\$4,088,290	\$3,913,782	\$3,747,408	\$3,572,901

Deduct from Basis:		
All grant proceeds used to finance costs in eligible basis		
B.M.R. loans used to finance cost in eligible basis		
Non-qualified non-recourse financing		
Non-qualified portion of higher quality units [42(d)(3)]		
Historic Credits (on residential portion only)		
TOTAL ELIGIBLE BASIS	\$3,747,408	\$3,572,901
High Cost Area Adjustment	130%	130%
TOTAL ADJUSTED BASIS	\$4,871,631	\$4,644,771
Applicable Fraction	100%	100%
TOTAL QUALIFIED BASIS	\$4,871,631	\$4,644,771
Applicable Percentage	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS	\$438,447	\$418,029

Syndication Proceeds 0.7000 \$3,069,128 \$2,926,206

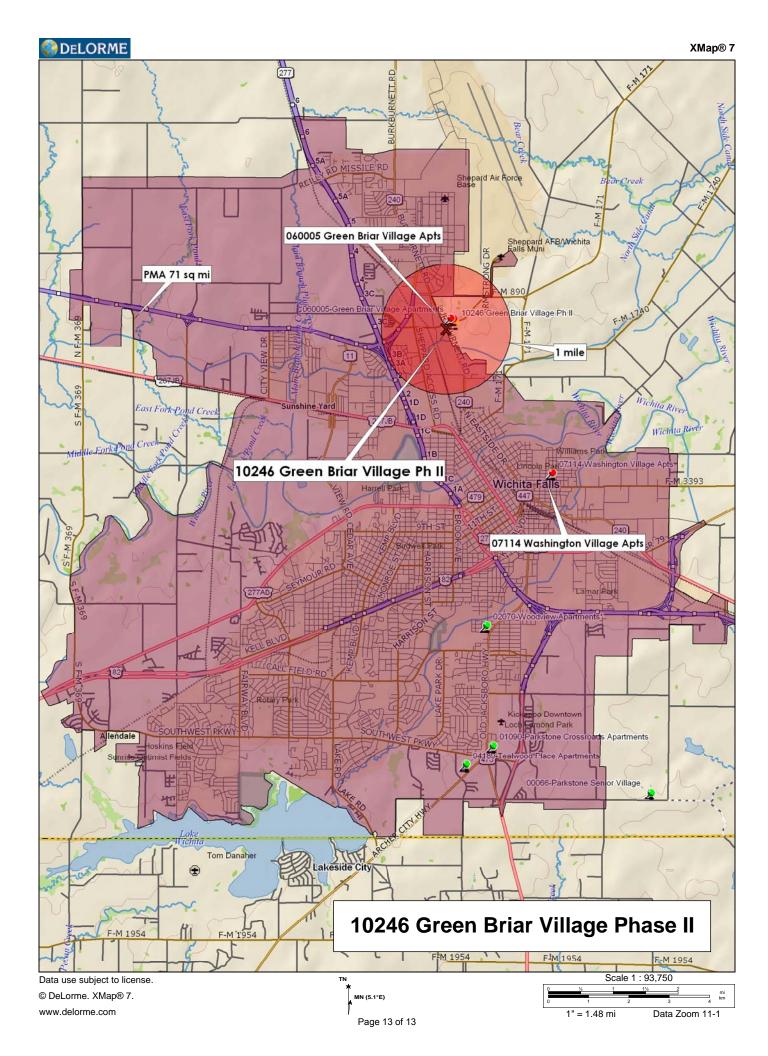
Total Tax Credits (Eligible Basis Method) \$438,447 \$418,029

Syndication Proceeds \$3,069,128 \$2,926,206

Requested Tax Credits \$438,723 Syndication Proceeds \$3,071,061

Gap of Syndication Proceeds Needed \$3,288,290

Total Tax Credits (Gap Method) \$469,756





July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Willow Meadow Place Apts, TDHCA Number 10250

		BASIC DEVELO	PMENT INFORMA	TION	_	
Site Address: 1063	30 Beechnut			Developmen	t #: 1025	50
City: Hous	ston	Region:	6	Population Serv	ed: Genera	al
County: Harri	is	Zip Code:	77072	Allocati	on: Urba	ın
HTC Set Asides:	At-Risk □Nonprof	it USDA	☐Rural Rescue	HTC Housing Activi	ity*: R	Н
HOME Set Asides:	□CHDO □P	Preservation	General			
	*HTC Housing Activity: Rehal	oilitation=RH, Adaptive	Reuse=ADR, New Const	ruction=NC, Single Room Occup	pancy=SRO	
		OWNER AND	DEVELOPMENT T	<u>EAM</u>		
Owner:	WM	Apartments, Ltd	d.			
Owner Contact and	Phone: M. D	ale Dodson, 97	29301153			
Developer:	King	-dalcor Affordab	ole Housing, L.L.C.			
Housing General Co	ontractor: N/A					
Architect:	N/A					
Market Analyst:	Butle	er Burgher Grou	p, L.L.C.			
Syndicator:	Allia	nt Capital, LTD				
Supportive Services	s: N/A					
Consultant and Con	ntact: N/A,					
		LINIT/RI III D	ING INFORMATIC	INI		
Unit Breakdown:	<u>30%</u> 40% 50% 6	60%		estricted Units:	328	ρ
Offit Breakdown.		161		Rate Units:		0
				Employee Units:		0
		20 0 0	<del>_</del>	evelopment Units:	328	8
Type of Building:			Total D	evelopment Cost*:	\$	0
☐ Duplex	✓ 5 units or more p	er building	Numbe	r of Residential Buildir	ngs: 20	0
☐ Triplex	☐ Detached Reside	ence		High Total Units:	(	0
☐ Fourplex	☐ Single Room Occ	cupancy	HOME	Low Total Units:		0
☐ Townhome	☐ Transitional					
	*Note: If Develop	oment Cost = \$0, an Ur	nderwriting Report has not	been completed.		
		·	INFORMATION			
		Applica Reque			Term Rate	
Competitive Housi	ing Tax Credit Amou			\$0 Amort	Term Rate	
HOME Activity Fur	nd Amount:		\$0	\$0 0	0 0.00%	
HOME CHDO Ope	erating Grant Amoun	t:	\$0	\$0		
*Note: If an Underwriting Rep	port has not been completed a	nd the application is re	commended for an award itial Feasibility Analysis).	, the credit amount recommende	ed is the Applicant Request	



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Willow Meadow Place Apts, TDHCA Number 10250

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ellis, District 13, NC Points: 0 US Representative: Green, District 9, NC

TX Representative: Thibaut , District 133, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

Total Score for All Input: 0

International District, S, David Hawes, Executive Director

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Willow Meadow Place Apts, TDHCA Number 10250

COMPLIANCE EVAULATION SUMMARY:							
☐ No unresolved issues of material non-compliance or audit findings:							
Total # Developments in Portfolio:							
Total # Monitored:							
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:					
Competitive Housing Tax Credits: ✓ Score: 179 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0					
Recommendation: Not Recommended: Does not have a competitive score within its allocation type and region.							
HOME Activity Funds:	Loan Amount:	\$0					
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0					
Recommendation:							
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).					



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Brookswood Apts, TDHCA Number 10253**

BASIC DEVELOPMENT INFORMATION									
Site Address: 444	Jefferson St.				Developm	ent #:	10253		
City: We	st Columbia	Region:	6		Population Se	rved:	Elderly		
County: Braz	zoria	Zip Code:	77486-27	779	Alloc	ation:	Rural		
HTC Set Asides:   ✓	At-Risk Nonprofit	<b>✓</b> USDA	□Rural R	escue F	ITC Housing Act	tivity*:	RH		
HOME Set Asides:	□CHDO □Prese	ervation	<b>✓</b> General						
	*HTC Housing Activity: Rehabilitation	on=RH, Adaptiv	e Reuse=ADR, I	New Constructio	n=NC, Single Room Oo	ccupancy=SRO			
	<u>O</u>	WNER ANI	D DEVELOP	MENT TEAN	<u>/</u>				
Owner:	Owner: PK Brookswood Apartments LP								
Owner Contact and	d Phone: Ronald F	otterpin, (5	otterpin, (517) 347-2001						
Developer:	Megan &	an & Associates X, L.L.C.							
Housing General C	Contractor: PK Cons	truction, L.	L.C						
Architect:	Mucasey	ucasey & Associates, Architects							
Market Analyst:	N/A	/A							
Syndicator:	Michel &	Associates	3						
Supportive Service	es: TBD								
Consultant and Co	ntact: Donald E	. Nichols, I	Donald E. N	lichols					
		UNIT/BUILD	DING INFOR	RMATION					
Unit Breakdown:	30% 40% 50% 60%				ricted Units:		50		
	3 0 22 25			Market Rat	te Units:	0			
	Eff 1 BR 2 BR 3 BR	4 BR 5 B	<u>R</u>	Owner/Em	ployee Units:		0		
	0 50 0 0	0 0		Total Deve	lopment Units:		50		
Type of Building:				Total Deve	lopment Cost*:		\$4,651,725		
☐ Duplex	✓ 5 units or more per be	uilding			Residential Buil	dings:	10		
☐ Triplex	☐ Detached Residence			ū	h Total Units:		9		
☐ Fourplex	☐ Single Room Occupa	incy		HOME Lov	v Total Units:		16		
☐ Townhome	Transitional								
	*Note: If Development	Cost = \$0, an L	Inderwriting Rep	ort has not been	completed.				
			<u>G INFORMA</u>						
		Applic Reque		Departme Analysis*	nt Amo	rt Term	Rate		
Competitive Hous	sing Tax Credit Amount:	\$321,0		\$321,40		101111	itato		
HOME Activity Fu	and Amount:	\$1,651,	152	\$1,651,1	52 36	0 360	3.00%		
HOME CHDO Op	perating Grant Amount:		\$0	(	\$O				
*Note: If an Underwriting Re	eport has not been completed and the		ecommended fo		credit amount recomme	nded is the Appl	icant Request		



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Brookswood Apts, TDHCA Number 10253**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Huffman, District 17, NC Points: 0 US Representative: Paul, District 14, S

TX Representative: Bonnen, District 25, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Brooks Manor Residents Council, Brenda Bittner Letter Score: 24 S or O: S

We feel the deleloper will make improvements to the units and property that will greatly benefit the residents.

#### **Community Input Other than Quantifiable Community Participation Input:**

#### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. Receipt, review, and acceptance, by commitment, of a CPA letter identifying the amount of sitework costs that may be included in eligible basis.
- 2. Receipt, review, and acceptance, by carryover, of USDA/RD approval of the Applicant's assumption and restructure of the existing USDA/RD loan, and acceptance of the additional HOME loan funds and a parity first lien.
- 3. Receipt, review, and acceptance, by cost certification, that there is no seller or residual receipt note for the equity or any portion of the equity to be paid to the seller.
- 4. Receipt, review and acceptance, by carryover, of approval from the USDA National Office of the equity requested in association with the proposed transfer.
- 5. Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the allocation amount may be warranted.
- 6. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$1,651,152 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1,651,152, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 7. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$93,064 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$93,064, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Brookswood Apts, TDHCA Number 10253**

### **COMPLIANCE EVAULATION SUMMARY:**

✓ No unresolved issues of material non-compliance or audit findings:

Total # Developments in Portfolio: 6

Total # Monitored: 0

## RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON:

Competitive Housing Tax Credits: ✓ Score: 183 ✓ Meeting a Required Set-Aside Credit Amount\*: \$321,409

Recommendation: Competitive in USDA Allocation

HOME Activity Funds: Loan Amount: \$1,651,152

HOME CHDO Operating Expense Grant: \$0

Recommendation:

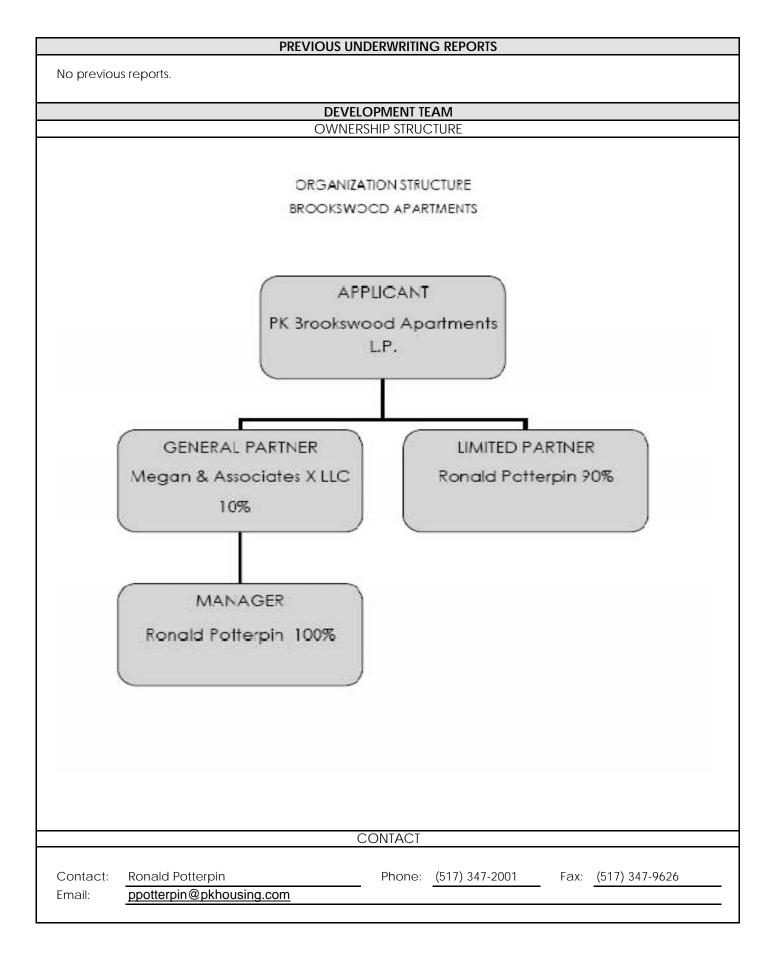
\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



Section 8 rental assistance subsidies.

Real Estate Analysis Division Underwriting Report

REPORT DATE: HTC 9% 10253 07/21/10 PROGRAM: FILE NUMBER: DEVELOPMENT **Brookswood Apartments** Location: 444 Jefferson Street Region: 6 City: West Columbia County: Brazoria Zip: 77486 ☐ DDA QCT Key Attributes: Elderly, Acquisition/Rehabilitation, Rural, At-Risk, USDA **ALLOCATION** REQUEST RECOMMENDATION TDHCA Program **Amount** Amort/Term **Amount** Interest Interest Amort/Term Lien Position **HOME Activity Funds** 3.50% 360/380 3.50% 360/360 Parity 1st \$1,651,152 \$1,651,152 Housing Tax Credit \$321,049 \$321,049 (Annual) **CONDITIONS** 1 Receipt, review, and acceptance, by commitment, of a CPA letter identifying the amount of sitework costs that may be included in eligible basis. 2 Receipt, review, and acceptance, by carryover, of USDA/RD approval of the Applicant's assumption and restructure of the existing USDA/RD loan, and acceptance of the additional HOME loan funds and a parity first lien. 3 Receipt, review, and acceptance, by cost certification, that there is no seller or residual receipt note for the equity or any portion of the equity to be paid to the seller. 4 Receipt, review and acceptance, by carryover, of approval from the USDA National Office of the equity requested in association with the proposed transfer. 5 Should the terms and rates of the proposed debt or syndication change, the transaction should be reevaluated and an adjustment to the allocation amount may be warranted. **SALIENT ISSUES** TDHCA SET-ASIDES for LURA Rent Limit Number of Units Income Limit 30% of AMI 30% of AMI 3 22 50% of AMI 50% of AMI 25 60% of AMI 60% of AMI STRENGTHS/MITIGATING FACTORS WEAKNESSES/RISKS Property maintains high occupancy Principal has limited LIHTC development (approximately 96%) due to USDA/RD and HUD experience in Texas.



## **IDENTITIES of INTEREST**

 The Applicant, Developer, General Contractor and property manager are related entities. These are common relationships for HTC-funded developments.

## **PROPOSED SITE**

### SITE PLAN



### **BUILDING CONFIGURATION**

Building Type	А	В					Total
Floors/Stories	1	1					Buildings
Number	5	5					10

BR/	/BA	SF		Units						Total Units	Total SF			
1	1	605	4	4 6					50	30,250				
Uni	ts pei	r Building	4	6									50	30,250

#### Rehabilitation Summary:

The plan calls for: updates of kitchens and bathrooms consisting of new countertops, appliances, and cabinets, reglazing of tubs and tile, replacement of interior doors and windows, and updates to heating and air conditioning within the units. Additionally, the replacement of roofs, windows, doors, exterior siding, stairs, landscaping, drives, parking, fencing, and interior and exterior painting. The Applicant provided a Capital Needs Assessment (CNA) as an acceptable substitute for the required Property Condition Assessment (PCA) and the CNA confirms these improvements.

Relocation Plan:										
The units will be rehabilitated in groups of four. Tenants will be notified of the rehabilitation schedule with sufficient time to prepare for the move. The rehabilitation of each group of units will be completed in one week. Each unit will be emptied of most or all of the tenant's personal items on Monday of the week for the rehab by the Applicant's staff. The work will be performed during the week and on Friday afternoon of that same week the tenant's personal items will be moved back into the unit. The tenant will stay at a local motel (at the expense of the Applicant) during the week that the renovations are being performed in their unit. The Applicant has budgeted \$50K to cover the cost of relocation for the tenants.										
	SITE ISSUES									
	Scattered site? Within 100-yr floodplain? Needs to be re-zoned?  O from the City of West Columbia, the fect the location of the subject prop		lo							
	TDHCA SITE INSPECTION									
	IDHCA SHE INSPECTION									
Inspector: TDRA Staff  Overall Assessment:  ✓ Excellent										
HIG	SHLIGHTS of ENVIRONMENTAL REF	PORTS								
No environmental site assessment was provided. The QAP specifies that "Developments whose funds have been obligated by TRDO-USDA (are) not required to supply (an environmental assessment); however, the Applicants of such Developments are hereby notified that it is their responsibility to ensure that the Development is maintained in compliance with all state and federal environmental hazard requirements."										
	MARKET ANALYSIS									
Provider: The Gill Group  Contact: Samuel Gill  Number of Revisions:	none Date of Last Ap		1/8/2010 173-624-6614 N / A							
area has the following boundaries: West – Matagorda County. The ma to be strong. The market area is cu strong. Due to the stability of the e	sq. miles 0 mile equivaled on sists of the Township of West Column North – Fort Bend County; East – Brackeup and trends of the economy a currently at low unemployment, and the conomy and the maintained unemployment growth trend will be maintained.	nbia-Brazoria, Texas. Izos River; South – Gu nd growth of the ma he economy seems oloyment rate, it is th	ulf of Mexico; and arket area appear to be continually							

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	ELIGIBLE HOUSEHOLDS BY INCOME										
	Brazoria County Income Limits										
НН	30%	30% of AMI 40% of AMI		50% of AMI		60% of AMI					
size	min	max	min	max	min	max	min	max			
1	\$9,624	\$15,000			\$16,056	\$25,000	\$19,272	\$30,000			
2	\$9,624	\$17,100			\$16,056	\$28,550	\$19,272	\$34,260			
3											
4											
5											
6											

### Primary Market Occupancy Rates:

"There were seven affordable housing properties surveyed in the market area. There were 26 vacant units of the total 410 units surveyed. Therefore, an affordable housing vacancy rate of six percent was determined. There were seven conventional properties surveyed in the market area. Of the 881 units surveyed, 37 were vacant. An overall market vacancy of four percent was determined ... At the time of the site visit, the subject was 96 percent occupied with a waiting list of two applicants" (pp. 50-51)

#### Comments:

rents.

quidelines.

USDA Developments with occupancy greater than 80% are not required to provide a market study. The required appraisal provides similar information regarding the market area and comparable market rents.

Capture rate limits do not apply to existing Affordable Housing that is at least 80% occupied and that provides a leasing preference to existing tenants. The Appraiser indicates that the subject property is currently 96% occupied. Given the current occupancy and the fact that the rehabilitation will not require extended displacement of tenants, market absorption is not a concern.

		OPERATING P	ROFORMA ANALYSIS	
Income:	Number of Revisions:	3	Date of Last Applicant Revision:	7/20/2010
applica approv Project	ation the Applicant's net rer red by HUD; however, the c -based rents that was effec	nts were anticipa urrent owner ha tive June 1, 2010	I Section 8 rental assistance on all the unated Project-based Section 8 rents that is since received approval for an incread. The currently approved rents are slight at the time of application.	had not been use of the Section 8
Project above, Housing the rec reflects	-based Section 8 rents that the rent increases were eff g Tax Credit rent limits have ommended tax credits sinc market rents that are subst	were not availa fective 6/1/2010 been published te the Project-ba antially below So	than the Applicant's because the Underble to the Applicant at the time of applicant at the time of applicant at the time of applicant at the time of applicant and the section 8 rental indicates the section 8 rental contract is in place action 8 contract levels, which suggests ithout rental assistance or subsidies.	ication. As stated crease, the 2010 I have no effect on e. The appraisal
			rive USDA Rental Assistance. However, e	

This section intentionally left blank.

The Applicant estimated secondary income of \$9 per unit which is well below the Department's maximum allowable \$20 per unit. Additionally, the Applicant's estimate of vacancy and collection loss is within TDHCA

Expense:	Number of Revisions:	1	Date of Last Applicant Revision:	7/20/2010
Expense.	Number of Revisions.	Į.	Date of Last Applicant Revision.	1/20/2010

The Applicant's total annual operating expense projection of \$3,989 per unit is not within 5% of the Underwriter's estimate of \$4,285 derived from the TDHCA database and the property's historical operating statements. The Applicant's estimates of several line items differ significantly from the Underwriter's, specifically, general and administrative (26% lower), management fees (8.8% higher), payroll and payroll taxes (20% lower), and water, sewer & trash (33% lower).

While the Applicant's estimate of G&A is significantly lower than the historical operating expense of the development, it is generally in line with the TDHCA database, and as such is considered to be comparable. The Applicant's use of an 8.8% management fee is due to the fact that this development is an HTC, USDA/RD and Section 8 property, and the Applicant anticipates more paperwork and compliance than is required on a non-USDA/RD, Section 8 development. The Underwriter utilized a 6.4% management fee, consistent with the operating history of the development. The Applicant reported that payroll is also high based upon this being an HTC, USDA/RD and Section 8 property. The Applicant's water, sewer and trash estimate is significantly lower than the database and historical operating expenses of the development. The Underwriter utilized actual expenses from 2009 to estimate water, sewer, and trash. It is reasonable to expect, however, that these expenses may decrease following rehabilitation.

The Applicant has estimated a reserve account expense of \$500 per unit per year. The Underwriter has relied on this estimate, as it is greater than the standard \$300/unit/year required for rehabilitation developments, and greater than the amount necessary to fund the Capital Needs Assessment provider's estimate of capital needs over the next 15 years.

#### Conclusion:

The Applicant's estimate of effective gross income and net operating income are within 5% of the Underwriter's estimate; however, expenses are not; therefore, the Underwriter's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). The Underwriter's DCR of 1.24 is within the Department's acceptable range of 1.15 and 1.35. Additionally, the Underwriter's expense to income ratio of 58.49% is acceptable and below the Department's normal maximum guideline of 65%.

#### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. As noted above, the Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cashflow. Therefore, the development can be characterized as feasible for the long-term.

	APPRAISEE	) VALUE		
Provider: Gill Group			Date:	2/15/2010
Number of Revisions: 0	Date of Last Ap	plicant Revision:	N/A	
Land Only: 5.05 acres	\$192,000	As of:	2/15/2010	
Existing Buildings: (as-is)	\$1,108,000	As of:	2/15/2010	_
Total Development: (as-is)	\$1,300,000	As of:	2/15/2010	_
	ASSESSED	VALUE		
Land Only: 5.04 acres	\$62,570	Tax Year:		2009
Existing Buildings:	\$1,071,590	Valuation b	y:	Brazoria CAD
Total Assessed Value:	\$1,134,160	Tax Rate:		2.738186

EVIDENCE	of PROPERTY CONTROL									
Type: Option to Purchase Real Property		Acreage: 5	.0482							
Contract Expiration: 5/15/2011	Valid Through Board Date?	✓ Yes	□ No							
Acquisition Cost: \$1,216,280	Other:									
Seller: West Columbia Apt. Associates, Ltd.	Related to Development Team	? Yes	✓ No							
Comments:  The acquisition cost is equal to \$350,000 plus the outstanding principal balance of the USDA loan. The amount listed above is the Applicant's estimate based on this methodology for determining the acquisition cost. In addition, for the stated acquisition price, the Applicant will acquire the existing reserve accounts, including a Maintenance Reserve Account of not less than \$110,000.										
CONSTRUCTION COST ESTIMATE EVALUATION										
Acquisition Value: The acquisition cost of \$24,326 per unit is assum transaction. However, in addition to assuming the also paying an additional \$350K to the seller the Money Contract does not state that there will be development. Accordingly, it is a condition of the equity or any portion of the equity if tax credits.  Typically with USDA transfers, equity is only allow prior discussions with USDA staff some sales and they are approved by the USDA National Office National Office for approval. Therefore, any fur review and acceptance, by carryover, of apprequested in association with the proposed transport of the Applicant attributed the entire acquisition basis. However, this is not an accurate both land and buildings. Therefore, the Underword land and buildings as reflected by the Applicant The Applicant's total acquisition cost includes \$15,000 in closing costs and \$350,000 as equity \$1,161,251 in acquisition basis for purposes of depreviously including the entire \$350K equity to the acquisition of the acquisity to the acquisity including the entire \$350K equity to the acquisity including the entire \$350K equity to the acquisity including the entire \$350K equity to the acquisity including the entire \$350K equity to the acquisity including the entire \$350K equity to the acquisition to the acquisity to the acquisity including the entire \$350K equity to the acquisition to the acquisity to the acquisition to the acquisition to the acquisity to the acquisition to the acquisity to the acquisition to the acquisity to the acquisition to the acquisition to the acquisity to the acquisition	the existing USDA loan that exist on at will be in the form of cash to the period a seller note if tax credits are not this report that there be no seller or are allocated to the Applicant.  Wed to be paid and go back into the transfers with this type structure are as any equity being requested in a main grecommendation will be controval from the USDA National Officensfer.  Expression of the funds because writer has appropriately allocated and the seller. As a result, the Applicated recommending the acquisition credits.	quisition is an arm this property, the eseller at closing of awarded for the residual receipt the property. However, as the property of the seller into the equity personal control of the eseller into the eselle	e Applicant is The Earnest are note for the  vever, in as long as d to the eccipt, ayment  he is acquiring equity to the  uilding basis, ed a total ted							
accurate. Therefore, the Underwriter has approbased on the Applicant's prorata values for eabasis is \$914,280.  Sitework Cost:  The Applicant claimed sitework costs of \$9,518 \$9,000 per unit; however, the Applicant provide estimate by John M. Kelley, a registered archite reviewed by the Applicant's CPA, McCartney amount of these costs that may be included in review, and acceptance, by commitment, of a be included in eligible basis. The major sitework paving \$333K, asphalt for pedestrian paving \$4	periately distributed the \$350K betwoch. As a result, the Underwriter's call per unit which is over the Department of third party certification through ect to justify these costs. In addition, and the Company, P.C.; however, the P.C.; however, the Company, P.C.; however, the P.C.;	ween land and balculated acquisionent's maximum of a detailed certifien, these costs happed and not opine to some to sitework cost	guideline of ied cost ve been as to the on receipt, s that may							

#### Direct Construction Cost:

The Applicant's direct construction cost is the same as that of the Underwriter's estimate which was derived from the third party Capital Needs Assessment. The underwriting analysis will reflect the CNA value.

#### Ineligible Costs:

Because the Underwriter's acquisition basis is lower than the Applicant's, the eligible developer fee according to the Underwriter's costs is lower than the Applicant's estimate. The Underwriter has moved the difference between the Applicant's eligible developer fee, and the allowable eligible developer fee using the Underwriter's cost into the ineligible cost line item.

#### Interim Interest Expense:

The Applicant's interim interest expense is overstated by \$43,234, and accordingly, an adjustment of this amount has been made removing it from eligible basis and moving it into ineligible costs.

#### Contingency & Fees:

The Applicant's developer fee also exceeds 15% of the Applicant's adjusted eligible basis by \$6,179 and therefore the eligible portion of the Applicant's developer fee must be reduced by the same amount.

### 30% Increase to Eligible Basis

The development qualifies for a 30% increase in eligible basis because it is located in a rural area. The Applicant did not include this increase in the application; however, the Department made an adjustment to include the increase in its calculations.

#### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; however, since this is a rehabilitation development the Underwriter's cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. A total eligible basis of \$4,053,948 supports total annual tax credits of \$388,095. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		FINAN	CING STRU	CTURE					
SOURCES &	& USES Number of Re	evisions:	<u>1</u> C	ate of Las	t Applic	ant Revisio	on:	5/27/2010	
Source:	First Financial Bank			Type:	Interim	Financing	l		
Principal: Comments	\$3,169,657 s:	Interest Rate:	6.25%	_	Fixed	Term:	18	months	
	rest rate is to be the veen 6.25%. The TDHC								
Source:	USDA/RD			Type:	Permai	nent Finan	cing		
Principal: Comments	\$866,280	Interest Rate:	1.00%	✓	] Fixed	Amort: Term:	360 30	months years	
The Applicant is proposing to assume the existing USDA/RD loan; however, they are also proposing that the loan be restructured and recasted at new rates and terms. The Department will require a parity first lien on the Department's HOME funds. Accordingly, receipt, review, and approval, by carryover, of USDA/RD approval of the Applicant's assumption and restructure of the existing USDA/RD loan, acceptance of the additional HOME loan funds and parity first lien is a condition of this report.									
Source:	TDHCA HOME Loan			Туре:	Permai	nent Finan	cing		
Principal:	\$1,651,152	Interest Rate:	3.50%	_	Fixed	Amort:	360	months	
						Term:	30	years	

This section intentionally left blank.

Source:	Michel Associates, Ltd.		Туре:	Syndication						
Proceeds:	\$2,024,673	Syndication Rate:	63%	Anticipated HTC: \$ 321,409						
Amount:	\$109,620		Type: Existing Reserves							
Comments:										
This has estimate was sub	The existing reserve balances will be transferred to the partnership and be retained for future capital needs. This has been reflected as both a source and a use of funds. The Underwriter has used a slightly higher reserve estimate based on information provided to the Department by the Applicant since the original application was submitted. The Underwriter used a reserve amount of \$110,000 which is consistent with the minimum balance required in the option for purchase.									
Amount:	\$0		Туре:	Deferred Developer	Fees					
		OONOLUG	ONO							

#### **CONCLUSIONS**

#### Recommended Financing Structure:

The Underwriter recommends HOME funds of \$1,651,152, at a rate of 3.5% with an amortization and term of 30 years. However, the HOME loan should be in a parity lien position with the USDA loan and its amortization and term should be fully amortized over a term equal to the term of the USDA loan; accordingly, it is a condition of this report that a USDA/RD parity lien agreement be provided for the TDHCA HOME loan by Carryover.

The Underwriter's total development cost estimate less the permanent loans and reserve funds of \$2,627,432 indicates the need for \$2,024,293 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$321,349 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis: \$388,095
Allocation determined by gap in financing: \$321,349
Allocation requested by the Applicant: \$321,049

The allocation amount determined by the Applicant's request of \$321,049 is recommended. A tax credit allocation of \$321,049 per year for 10 years results in total equity proceeds of \$2,022,405 at a syndication rate of \$0.63 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$1,887 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within 1 years of stabilized operation.

The HOME award amount is below the 221(d)(3) limit for this project. In addition, the HOME award is below the prorata share of development cost based on the number HOME units to total units.

## Return on Equity:

This is a USDA/RD transaction, in which the Applicant is restricted by the loan agreement to a return of no more than 8% per annum on the borrower's original investment, with any excess cash flow going to fund replacement reserves. USDA/RD will manage this return on equity restriction.

Underwriter:		Date:	July 21, 2010
	D.P. Burrell		_
Manager of Real Estate Analysis:		Date:	July 21, 2010
	Audrey Martin		_
Director of Real Estate Analysis:		Date:	July 21, 2010
	Brent Stewart		

## **UNIT MIX/RENT SCHEDULE**

Brookswood Apartments, West Columbia, HTC 9% #10253

LOCATION DATA	UNIT DISTRIBUTION				
CITY:	West Columbia	# Beds	# Units	% Total	
COUNTY:	Brazoria	Eff			
SUB-MARKET:		1	50	100.0%	
PROGRAM REGION:	6	2			
RURAL RENT USED:	No	3			
IREM REGION:		4			
		TOTAL	50	100.0%	

Other Unit Desgination PROGRAMS: HOME Sec 8 USDA	
PROGRAMS: HOME Sec 8 USDA	
Rent Limit Eff 1 2 3 4 Tota	l Units
LH \$547 \$610 \$701 \$928 \$1,035	16
HH \$547 \$610 \$701 \$967 \$1,038	9
USDA #N/A #N/A #N/A #N/A #N/A	50
Sec 8 \$651	50
MISC	

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	Acq/Rehab					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:	3.50%					
APP % - CONSTRUCTION:	9.00%					

UNIT MIX / MONTHLY RENT SCHEDULE																			
	UNIT DESCRIPTION				PROG	RAM RENT	LIMITS		APPLICAI	NT RENTS			TDHCA R	ENTS		OTHER UNIT DESIGNATIO N		T RENTS	
Туре	Other Designation	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent	Delta to Max Program	-	Net Rent per Unit		Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Sec 8	Market Rent	TDHCA Savings to Market
TC 30%	LH / 30% Income	3	1	1	605	\$401	\$78	\$323	\$312	\$1.05	\$635	\$1,905	\$1,953	\$651	\$1.08	\$328	\$651	\$475	(\$176)
TC 50%	LH / 50% Income	13	1	1	605	\$669	\$78	\$591	\$44	\$1.05	\$635	\$8,255	\$8,463	\$651	\$1.08	\$60	\$651	\$475	(\$176)
TC 50%	HH / 60% Income	9	1	1	605	\$669	\$78	\$591	\$44	\$1.05	\$635	\$5,715	\$5,859	\$651	\$1.08	\$60	\$651	\$475	
TC 60%	RA	25	1	1	605	\$803	\$78	\$725	(\$90)	\$1.05	\$635	\$15,875	\$16,275	\$651	\$1.08	(\$74)	\$651	\$475	(\$176)
TOTAL:		50			30,250							\$31,750	\$32,550						
AVG:					605				(\$7)	\$1.05	\$635			\$651	\$1.08	\$9	\$651	\$475	\$176
ANNUAL:												\$381,000	\$390,600						

## PROFORMA ANALYSIS & DEVELOPMENT COSTS

## Brookswood Apartments, West Columbia, HTC 9% #10253

INCOME Total Net	Rentable Sq Ft:	Diconor	roou Aparti	TDHCA	APPLICANT	70 II 10200		
POTENTIAL GROSS RENT	rtentable oq i t.			\$390,600	\$381,000			
Secondary Income	Р	er Unit Per Month:	\$9.00	5,400	5,400	\$9.00	Per Unit Per Month	1
Other Support Income:						\$0.00	Per Unit Per Month	1
POTENTIAL GROSS INCOME				\$396,000	\$386,400			
Vacancy & Collection Loss	% of Poten	tial Gross Income:	-7.50%	(29,700)	(28,980)	-7.50%	of Potential Gross	Income
Employee or Other Non-Rental Uni	ts or Concess	ions		0				
EFFECTIVE GROSS INCOME				\$366,300	\$357,420			
<u>EXPENSES</u>	% OF EGI	PER UNIT	PER SQ FT	<b></b>	<b>*</b> • • • • • • • • • • • • • • • • • • •	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	4.57%	\$335	0.55	\$16,736	\$12,350	\$0.41	\$247	3.46%
Management	6.37%	\$466	0.77	23,323	31,500	1.04	630	8.81%
Payroll & Payroll Tax	10.09%	\$739	1.22	36,972	29,500	0.98	590	8.25%
Repairs & Maintenance	8.40%	\$616	1.02	30,776	28,000	0.93	560	7.83%
Utilities	2.68%	\$197	0.32	9,831	9,880	0.33	198	2.76%
Water, Sewer, & Trash	4.17%	\$305	0.50	15,258	10,200	0.34	204	2.85%
Property Insurance	4.00%	\$293	0.48	14,666	15,000	0.50	300	4.20%
Property Tax 2.738186	10.84%	\$794	1.31	39,704	36,000	1.19	720	10.07%
Reserve for Replacements	6.83%	\$500	0.83	25,000	25,000	0.83	500	6.99%
TDHCA Compliance Fees	0.55%	\$40	0.07	2,000	2,000	0.07	40	0.56%
Other:	0.00%	\$0	0.00	0	0	0.00	0	0.00%
TOTAL EXPENSES	58.49%	\$4,285	\$7.08	\$214,264	\$199,430	\$6.59	\$3,989	55.80%
NET OPERATING INC	41.51%	\$3,041	\$5.03	\$152,036	\$157,990	\$5.22	\$3,160	44.20%
DEBT SERVICE								_
TDHCA HOME Loan				\$88,973	\$88,973			
USDA/RD				\$33,436	\$33,436			
Existing Reserves				\$0				
Additional Financing				0				
Additional Financing				0				
TOTAL DEBT SERVICE				122,409	122,409			
NET CASH FLOW				\$29,628	\$35,581			
AGGREGATE DEBT COVERAGE R	ATIO			1.24	1.29			
RECOMMENDED DEBT COVERAG	E RATIO			1.24	_			
CONSTRUCTION COST								
<u>Description</u> <u>Factor</u>	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)	26.47%	\$24,626	\$40.70	\$1,231,280	\$1,231,280	\$40.70	\$24,626	26.47%
Off-Sites	0.00%	\$0	\$0.00	0	0	0.00	0	0.00%
Sitework	10.23%	\$9,518	\$15.73	475,920	475,920	15.73	9,518	10.23%
Direct Construction	27.17%	\$25,278	\$41.78	1,263,913	1,263,913	41.78	25,278	27.17%
Contingency 5.00%	1.87%	\$1,740	\$2.88	86,992	86,992	2.88	1,740	1.87%
Contractor's Fees 14.00%	5.24%	\$4,872	\$8.05	243,577	243,577	8.05	4,872	5.24%
Indirect Construction	5.10%	\$4,748	\$7.85	237,424	237,424	7.85	4,748	5.10%
Ineligible Costs	2.81%	\$2,616	\$4.32	130,777	87,553	2.89	1,751	1.88%
Developer's Fees 15.00%	11.37%	\$10,576	\$17.48	528,776	572,000	18.91	11,440	12.30%
Interim Financing	6.52%	\$6,061	\$10.02	303,066	303,066	10.02	6,061	6.52%
Reserves	3.22%	\$3,000	\$4.96	150,000	150,000	4.96	3,000	3.22%
TOTAL COST	100.00%	\$93,034.49	\$153.78	\$4,651,725	\$4,651,725	\$153.78	\$93,035	100.00%
Construction Cost Recap	44.51%	\$41,408	\$68.44	\$2,070,402	\$2,070,402	\$68.44	\$41,408	44.51%
-	7.1.0170	<i>ϕ,</i>	<b>700</b>	<b>4</b> =,010,10=	<i>4</i> =,0.0,.0=		<i>ϕ,</i>	7.1.0.7,0
SOURCES OF FUNDS	05.500	000.000	054.50	¢4 654 450	¢4 654 450	RECOMMENDED	1	- , ,,
TDHCA HOME Loan	35.50%	\$33,023	\$54.58	\$1,651,152	\$1,651,152	\$1,651,152		ee Available
LICDA/DD	40.0001		\$28.64	866,280	866,280	866,280	\$565	,0∠ I
USDA/RD	18.62%	\$17,326		400.000	400.000	440.000		
Existing Reserves	2.36%	\$2,192	\$3.62	109,620	109,620	110,000		
Existing Reserves HTC Syndication Proceeds	2.36% 43.53%	\$2,192 \$40,493	\$3.62 \$66.93	2,024,673	2,024,673	2,022,405	-	ee Deferred
Existing Reserves HTC Syndication Proceeds Deferred Developer Fees	2.36% 43.53% 0.00%	\$2,192 \$40,493 \$0	\$3.62 \$66.93 \$0.00	2,024,673	2,024,673	2,022,405 1,887	0	%
Existing Reserves HTC Syndication Proceeds	2.36% 43.53%	\$2,192 \$40,493	\$3.62 \$66.93	2,024,673	2,024,673	2,022,405	0 15-Yr Cumula	% tive Cash Flow

#### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Brookswood Apartments, West Columbia, HTC 9% #10253

#### DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook
Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$50.00	\$1,512,500
Adjustments				
Exterior Wall Finish	0.00%		\$0.00	\$0
Elderly			0.00	0
9-Ft. Ceilings	0.00%		0.00	0
Roofing			0.00	0
Subfloor			1.33	40,333
Floor Cover			2.41	72,903
Breezeways	\$23.05	0	0.00	0
Balconies	#DIV/0!	0	#DIV/0!	#DIV/0!
Plumbing Fixtures	\$845	(250)	(6.98)	(211,250
Rough-ins	\$420	0	0.00	0
Built-In Appliances	\$1,850	50	3.06	92,500
Exterior Stairs	\$1,900	0	0.00	0
Enclosed Corridors	\$40.08		0.00	0
Other:			0.00	0
Other:			0.00	0
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	55,963
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$0.00	0	0.00	0
Other: fire sprinkler	\$2.15	30,250	2.15	65,038
SUBTOTAL			#DIV/0!	#DIV/0!
Current Cost Multiplier	0.99		#DIV/0!	#DIV/0!
Local Multiplier	0.90		#DIV/0!	#DIV/0!
TOTAL DIRECT CONSTRU	CTION COS	TS	#DIV/0!	#DIV/0!
Plans, specs, survy, bld pm	3.90%		#DIV/0!	#DIV/0!
Interim Construction Interes	3.38%		#DIV/0!	#DIV/0!
Contractor's OH & Profit	11.50%		#DIV/0!	#DIV/0!
NET DIRECT CONSTRUCT	ION COSTS		#DIV/0!	#DIV/0!

#### PROPOSED PAYMENT COMPUTATION

TDHCA HOME Loar	\$1,651,152	Amort	360
Int Rate	3.50%	DCR	1.71
USDA/RD	\$866,280	Amort	360
Int Rate	1.00%	Subtotal DCR	1.24
Existing Reserves	\$109,620	Amort Aggregate DCR	1.24
Existing Reserves Int Rate	\$109,620	Amort Aggregate DCR	1.24
	\$109,620 \$0		1.24

### RECOMMENDED FINANCING STRUCTURE:

TOTAL DEBT SERVICE	\$122,409
Additional Financing	0
Additional Financing	0
Existing Reserves	0
USDA/RD	33,436
TDHCA HOME Loan	\$88,973

LICD A /DD		A t	
Int Rate	3.50%	DCR	1.71
TDHCA HOME Loar	\$1,651,152	Amort	360

Int Rate	1.00%	Subtotal DCR	1.24

Int Rate	0.00%	Aggregate DCR	1.24
•	•	•	· · · · · · · · · · · · · · · · · · ·
Additional Financia		A t	

Additional Financii	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.24

Subtotal DCR

0.00%

Int Rate

#### OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE

INCOME at	2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL GRO	SS RENT	\$390,600	\$398,412	\$406,380	\$414,508	\$422,798	\$466,803	\$515,388	\$569,030	\$693,645
Secondary Incom	ne	5,400	5,508	5,618	5,731	5,845	6,453	7,125	7,867	9,590
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
Other Support Inc	come:	0	0	0	0	0	0	0	0	0
POTENTIAL GRO	SS INCOME	396,000	403,920	411,998	420,238	428,643	473,257	522,514	576,897	703,234
Vacancy & Collect	ction Loss	(29,700)	(30,294)	(30,900)	(31,518)	(32,148)	(35,494)	(39,189)	(43,267)	(52,743)
Employee or Othe	er Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE GRO	SS INCOME	\$366,300	\$373,626	\$381,099	\$388,720	\$396,495	\$437,762	\$483,325	\$533,630	\$650,492
EXPENSES at	3.00%									
General & Admin	istrative	\$16,736	\$17,238	\$17,755	\$18,288	\$18,836	\$21,836	\$25,314	\$29,346	\$39,439
Management		23,323	23,789	24,265	24,750	25,245	27,873	30,774	33,977	41,417
Payroll & Payroll	Tax	36,972	38,081	39,223	40,400	41,612	48,240	55,923	64,830	87,126
Repairs & Mainte	nance	30,776	31,699	32,650	33,629	34,638	40,155	46,551	53,965	72,525
Utilities		9,831	10,126	10,430	10,743	11,065	12,827	14,870	17,239	23,167
Water, Sewer & 7	Trash	15,258	15,716	16,187	16,673	17,173	19,908	23,079	26,755	35,956
Insurance		14,666	15,105	15,559	16,025	16,506	19,135	22,183	25,716	34,560
Property Tax		39,704	40,895	42,122	43,385	44,687	51,804	60,055	69,621	93,564
Reserve for Repla	acements	25,000	25,750	26,523	27,318	28,138	32,619	37,815	43,838	58,914
TDHCA Complia	nce Fee	2,000	2,060	2,122	2,185	2,251	2,610	3,025	3,507	4,713
Other		0	0	0	0	0	0	0	0	0
TOTAL EXPENSE	≣S	\$214,264	\$220,458	\$226,834	\$233,397	\$240,151	\$277,008	\$319,589	\$368,793	\$491,383
NET OPERATING	SINCOME	\$152,036	\$153,168	\$154,264	\$155,324	\$156,344	\$160,755	\$163,736	\$164,837	\$159,109
DEBT SE	RVICE									
First Lien Financin	ıg	\$88,973	\$88,973	\$88,973	\$88,973	\$88,973	\$88,973	\$88,973	\$88,973	\$88,973
Second Lien		33,436	33,436	33,436	33,436	33,436	33,436	33,436	33,436	33,436
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
Other Financing		0	0	0	0	0	0	0	0	0
NET CASH FLOW	٧	\$29,628	\$30,759	\$31,856	\$32,915	\$33,935	\$38,346	\$41,327	\$42,428	\$36,701
DEBT COVERAG	E RATIO	1.24	1.25	1.26	1.27	1.28	1.31	1.34	1.35	1.30

## HTC ALLOCATION ANALYSIS -Brookswood Apartments, West Columbia, HTC 9% #10253

	T					
	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	ACQUISITION	ACQUISITION	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost		<b>***</b>				
Purchase of land	\$70,029	\$317,000	04.404.054	<b>#044.000</b>	1	
Purchase of buildings	\$1,161,251	\$914,280	\$1,161,251	\$914,280		
Off-Site Improvements	<b>#</b> 475 000	<b>#</b> 475 000			# 47F 000	<b>475.000</b>
Sitework	\$475,920	\$475,920			\$475,920	\$475,920
Construction Hard Costs	\$1,263,913	\$1,263,913			\$1,263,913	\$1,263,913
Contractor Fees	\$243,577	\$243,577			\$243,577	\$243,577
Contingencies	\$86,992	\$86,992			\$86,992	\$86,992
Eligible Indirect Fees	\$237,424	\$237,424			\$237,424	\$237,424
Eligible Financing Fees	\$303,066	\$303,066			\$303,066	\$303,066
All Ineligible Costs	\$87,553	\$130,777	<b>*</b> 474.400	£407.4.40	<b>COO4</b> CO4	<b>#204 004</b>
Developer Fees	<b>#</b> 570,000	<b>\$500.770</b>	\$174,188	\$137,142	\$391,634	\$391,634
Developer Fees  Development Reserves	\$572,000 \$150,000	\$528,776 \$150,000				
•	i			<b>A</b>		
TOTAL DEVELOPMENT COSTS	\$4,651,725	\$4,651,725	\$1,335,439	\$1,051,422	\$3,002,526	\$3,002,526
Deduct from Basis:						
All grant proceeds used to finance costs	in eligible basis					
B.M.R. loans used to finance cost in eligi	ble basis					
Non-qualified non-recourse financing						
Non-qualified portion of higher quality uni	ts [42(d)(3)]					
Historic Credits (on residential portion on	y)					
TOTAL ELIGIBLE BASIS			\$1,335,439	\$1,051,422	\$3,002,526	\$3,002,526
High Cost Area Adjustment					130%	130%
TOTAL ADJUSTED BASIS			\$1,335,439	\$1,051,422	\$3,903,284	\$3,903,284
Applicable Fraction			100%	100%	100%	100%
TOTAL QUALIFIED BASIS			\$1,335,439	\$1,051,422	\$3,903,284	\$3,903,284
Applicable Percentage			3.50%	3.50%	9.00%	9.00%
TOTAL AMOUNT OF TAX CREDITS			\$46,740	\$36,800	\$351,296	\$351,296
Syndication Proceeds 0.6299			\$294,435	\$231,815	\$2,212,939	\$2,212,939
Total Tax C	redits (Eligible	Basis Method)			\$398,036	\$388,095
Syndication Proceeds					\$2,507,374	\$2,444,754
	Request	ed Tax Credits			\$321,049	
			\$2,022,405			

\$2,024,293

\$321,349

\$2,024,293

\$321,349

**Gap of Syndication Proceeds Needed** 

**Total Tax Credits (Gap Method)** 



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Colony at Lake Granbury, TDHCA Number 10257

	BASIC DEVELOPMENT INFORMATION					
Site Address: SW	C Hwy 4 & Thorp Springs	Rd.		Development #:	10257	
City: Gra	inbury	Region: 3		Population Served:	Elderly	
County: Hoo	od Z	Zip Code: 7604	18	Allocation:	Rural	
HTC Set Asides:	$\square$ At-Risk $\square$ Nonprofit $\square$	□USDA □Rur	ral Rescue	HTC Housing Activity*:	NC	
HOME Set Asides:	□CHDO □Prese	rvation <a> Gene</a>	eral			
	*HTC Housing Activity: Rehabilitation	n=RH, Adaptive Reuse=/	ADR, New Construc	tion=NC, Single Room Occupancy=SRO		
	Ol	WNER AND DEVE	LOPMENT TEA	AM_		
Owner:	The Colo	ny at Lake Granb	ury, Ltd.			
Owner Contact and	d Phone: Rick J. De	eyoe, (512) 306-9	9206			
Developer:	The Colo	ny at Lake Granb	ury Developm	ent, L.L.C.		
Housing General C	Contractor: Realtex C	Construction, L.L.C	C.			
Architect:	Northfield	Design Associat	es			
Market Analyst:	Apartmer	nt Market Data, L.	L.C.			
Syndicator:	PNC Mult	ifamily Capital				
Supportive Services: Texas Inter-Faith Housing Corporation						
Consultant and Co		3				
	,					
		<u>INIT/BUILDING IN</u>				
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>50%</u> <u>60%</u>			stricted Units:	80	
	4 0 36 40	4 DD - 5 DD		tate Units:	0	
	Eff 1 BR 2 BR 3 BR 0 32 48 0			mployee Units: velopment Units:	0 80	
Type of Building:	0 32 46 0	0 0		velopment Cost*:	\$0 \$0	
	F with an man nor ho	المانية		of Residential Buildings:	10	
☐ Duplex☐ Triplex	<ul><li>✓ 5 units or more per bu</li><li>☐ Detached Residence</li></ul>	illaing		igh Total Units:	6	
☐ Fourplex	☐ Single Room Occupar	nev		ow Total Units:	10	
☐ Townhome	☐ Transitional	Ю				
		Cost = \$0, an Underwritin	ng Report has not be	een completed.		
		FUNDING INFO	RMATION			
		Applicant	Departm			
Compotitive House	sing Tay Cradit Amount	Request	Analysis	* Amort Term \$0	Rate	
	sing Tax Credit Amount:	\$964,787			0.000/	
HOME Activity Fu		\$990,000		\$0 0 0	0.00%	
HOME CHDO Op	perating Grant Amount:	\$0		\$0		
*Note: If an Underwriting Re	eport has not been completed and the (pen	application is recommending the Financial Feasil	ded for an award, th	e credit amount recommended is the Ap	plicant Request	



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Colony at Lake Granbury, TDHCA Number 10257

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Averitt, District 22, S Points: 7 US Representative: Edwards, District 17, NC

TX Representative: Keffer, District 60, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## The Colony at Lake Granbury, TDHCA Number 10257

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 207 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
•	Grant Amount:	\$0 \$0
HOME CHDO Operating Expense Grant:  Recommendation:	Grant Amount.	ΦО
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Las Brisas Manor, TDHCA Number 10262

BASIC DEVELOPMENT INFORMATION						
Site Address:	1970 US Hwy 277 S.				Development #:	10262
City:	Del Rio	Region	: 11	P	opulation Served:	Elderly
County:	Val Verde	Zip Cod	e: 78840		Allocation:	Rural
HTC Set Asides	∷ □At-Risk □Nor	nprofit USDA	. □Rural I	Rescue HTC	Housing Activity*:	NC
HOME Set Asid	es: CHDO	Preservation	<b>✓</b> General			
	*HTC Housing Activity:	Rehabilitation=RH, Ada	ptive Reuse=ADR	New Construction=NC	, Single Room Occupancy=SRO	
		OWNER A	ND DEVELO	PMENT TEAM		
Owner:		Las Brisas Mano	r, L.P.			
Owner Contact	and Phone:	Mark du Mas, (7	70) 431-9696			
Developer:		The Paces Foun	dation, Inc.			
Housing Gener	al Contractor:	Galaxy Builders,	Ltd.			
Architect:		Martin Riley Asso	ociates - Arch	itects, P.C.		
Market Analyst	:	Apartment Marke	et Data, L.L.C	<b>).</b>		
Syndicator:	,	Wachovia				
Supportive Services: Wedge Management						
Consultant and	Contact:	S2A Consulting,	Sarah Ander	son		
		<u>UNIT/BU</u>	ILDING INFO	RMATION		
Unit Breakdown	n: <u>30%</u> <u>40%</u> <u>50</u>	<u>%</u> 60%		Total Restricte	d Units:	48
	3 0 22	2 23		Market Rate U	nits:	0
		BR 3 BR 4 BR 5		Owner/Employ		0
- (5	0 15 3	3 0 0	0	Total Developr		48
Type of Building	_			Total Developr		\$0
☐ Duplex	✓ 5 units or mo			HOME High To	sidential Buildings:	1 12
☐ Triplex	<ul><li>☐ Detached Re</li><li>☐ Single Room</li></ul>			HOME Low To		3
<ul><li>☐ Fourplex</li><li>☐ Townhome</li></ul>	☐ Single Room	Occupancy				
		evelopment Cost = \$0,	an Underwriting Re	port has not been comp	oleted.	
		FUND	ING INFORM	ATION		
			olicant	Department		5.
Competitive H	lousing Tax Credit A		quest_ 98,724	Analysis* \$0	<u>Amort</u> <u>Term</u>	Rate
·	y Fund Amount:		7,548	\$0	0 0	0.00%
HOME CHDO	Operating Grant An	nount:	\$0	\$0		
*Note: If an Underwriting	ng Report has not been compl		is recommended in is recommended in ancial Feasibility		amount recommended is the Appl	icant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Las Brisas Manor, TDHCA Number 10262

## **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Uresti, District 19, NC Points: 0 US Representative: Rodriguez, District 23, NC

TX Representative: Gallegos, District 74, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

S, Ramiro Ramon, County Commissioner of Val Verde S, Jesus E. Ortiz, County Commissioner of Val Verde

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Life on the Hill, Deyanira A. Aljabali Letter Score: 24 S or O: S

Providing high quality, much needed affordable housing to seniors with the Del Rio, Val Verde County

community.

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Las Brisas Manor, TDHCA Number 10262

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score: 215 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Travis Street Plaza Apts, TDHCA Number 10266**

		<u>Basic d</u>	<u>EVELO</u>	<u>PMENT INF</u>	ORMATION		
Site Address: 4	1500 Travis					Development #:	10266
City: H	Houston	Reg	jion:	6	F	Population Served:	General
County: H	Harris	Zip (	Code:	77002		Allocation:	Urban
HTC Set Asides:	□At-Risk □No	onprofit US	SDA	□Rural R	escue HTC	C Housing Activity*:	NC
HOME Set Aside	es: CHDO	Preservati	ion 🗆	General			
	*HTC Housing Activity	ity: Rehabilitation=RH	, Adaptive	Reuse=ADR, N	lew Construction=N	C, Single Room Occupancy=S	RO
		OWNE	D VND		MENT TEAM		
Owner:		Travis Street			VILIVI ILAIVI		
Owner Contact	and Phone:	Tim Cantwell,	(310)	568-9100			
Developer:		Cloudbreak H	louston	ı, L.L.C.			
Housing Genera	al Contractor:	TBD					
Architect:		Suarez Archit	ects, In	nc.			
Market Analyst:		Apartment Ma	arket Da	ata, LLC			
Syndicator:		Raymond Jor	nes				
Supportive Serv	Supportive Services: TBD						
Consultant and	Contact:	S2A Develop	ment C	onsulting, I	LC.,		
		UNITA	/BUILDI	ING INFOR	<u>RMATION</u>		
Unit Breakdown	: <u>30%</u> <u>40%</u> <u>5</u>	50% 60%			Total Restrict	ed Units:	192
	10 0	87 95			Market Rate l	Jnits:	0
		<u> 2 BR 3 BR 4 BI</u>		<del></del>	Owner/Emplo	•	0
T (D 7.8)	188 4	0 0 0	0		Total Develop		192
Type of Building	<u></u>				Total Develop	esidential Buildings:	\$0 1
☐ Duplex	✓ 5 units or n  □ Detached F	nore per buildin	ıg		HOME High T	-	0
☐ Triplex ☐ Fourplex		m Occupancy			HOME Low T		0
☐ Townhome	☐ Transitiona						
	*Note: If	f Development Cost =	\$0, an Un	nderwriting Repo	ort has not been cor	npleted.	
		<u>FU</u>	NDING	INFORMA	TION		
			Applica		Department	, . <del>.</del>	5.
Competitive Ho	ousing Tax Credit		Reque: 1,374,1		Analysis* \$1,374,101	<u>Amort</u> <u>Terr</u>	n <u>Rate</u>
HOME Activity	Fund Amount:			\$0	\$0	0	0 0.00%
HOME CHDO	Operating Grant A	Amount:		\$0	\$0		
*Note: If an Underwriting	g Report has not been com			commended for ial Feasibility Ar		it amount recommended is the	Applicant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## Travis Street Plaza Apts, TDHCA Number 10266

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ellis, District 13, NC Points: 0 US Representative: Culberson, District 7, NC

TX Representative: Coleman, District 147, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

<u>Individuals and Businesses:</u> In Support: 4 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

#### **General Summary of Comment:**

#### CONDITIONS OF COMMITMENT

1. Receipt of a firm commitment from the City of Houston Housing and Community Development Department for funding in the amount of \$5,728,598, or a commitment from a qualifying substitute source in an amount not less than \$5,728,598, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. The Local Political Subdivision must attest to the fact that any funds committed were not first provided to the Local Political Subdivision by the Applicant, the Developer, Consultant, Related Party or any individual or entity acting on behalf of the proposed Application, unless the Applicant itself is a Local Political Subdivision or subsidiary. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Travis Street Plaza Apts, TDHCA Number 10266**

COMPLIANCE EVAULATION SUMMARY:		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 0		
Total # Monitored: 0		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 210 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,374,101
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	(pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Gateway to Eden, TDHCA Number 10270**

BASIC DEVELOPMENT INFORMATION					
Site Address: Gra	nt/Rudder and Kelly St.			Development #:	10270
City: Ede	en l	Region: 12		Population Served:	General
County: Cor	ncho Z	Zip Code: 76837		Allocation:	Rural
HTC Set Asides:	$\square$ At-Risk $\square$ Nonprofit $\square$	□USDA □Rural	Rescue HT	C Housing Activity*:	NC
HOME Set Asides:	□CHDO □Preser	vation  Genera	al		
	*HTC Housing Activity: Rehabilitation	=RH, Adaptive Reuse=AD	R, New Construction=N	NC, Single Room Occupancy=SRO	
	OV	VNER AND DEVELO	OPMENT TEAM		
Owner:	Gateway t	to Eden, LP			
Owner Contact and	d Phone: Ethan Hor	ne, (512) 484-1727	7		
Developer:	R.L. Horn	e, Ethan Horne			
Housing General C	Contractor: TBD				
Architect:	Hatch + U	Illand Owen Archite	ects		
Market Analyst:	Ed Ipser,	Ipser and Associate	es		
Syndicator:	National E	Equity Fund, Inc.			
Supportive Services: Eden State Bank					
Consultant and Co	ntact: Emily Hor	ne,			
		NIT/BUILDING INF			
Unit Breakdown:		INIT/BUILDING INF	Total Restric	tod Unite:	17
Offit Breakdown.	30% 40% 50% 60% 1 0 0 16		Market Rate		0
	Eff 1 BR 2 BR 3 BR	4 BR 5 BR	Owner/Emplo		0
	0 0 0 17	0 0	Total Develo	•	17
Type of Building:			Total Develo	pment Cost*:	\$0
☐ Duplex	$\square$ 5 units or more per bu	ilding	Number of R	esidential Buildings:	17
☐ Triplex	✓ Detached Residence		HOME High		7
☐ Fourplex	☐ Single Room Occupan	псу	HOME Low 1	Total Units:	2
☐ Townhome	☐ Transitional				
	*Note: If Development C	cost = \$0, an Underwriting F	Report has not been co	mpleted.	
		FUNDING INFORM			
		Applicant Request	Department Analysis*	Amort Term	Rate
Competitive House	sing Tax Credit Amount:	\$268,527	\$268,527		raio
HOME Activity Fu	und Amount:	\$639,436	\$639,436	0 0	0.00%
HOME CHDO Op	perating Grant Amount:	\$0	\$0		
*Note: If an Underwriting Re	eport has not been completed and the a	application is recommended ding the Financial Feasibilit	d for an award, the cred y Analysis).	dit amount recommended is the Applic	cant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Gateway to Eden, TDHCA Number 10270**

### **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Duncan, District 28, NC Points: 0 US Representative: Conaway, District 11, NC

TX Representative: Hilderbran, District 53, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Eugene Spann, Mayor City of Eden Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 21 In Opposition: 0

**Quantifiable Community Participation Input:** 

## **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 0

Corrections Corporation Of America Eden Detention Center, S, Keith E. Hall, Warden

Economic Development, S, Kathy Keane, Coordinator

Eden Community Child Care Center, Inc., S, Laura Bowden, Director United States Postal Service, S, Betty Berry, Postmaster for Eden Texas

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$639,436 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$639,436, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



## MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Gateway to Eden, TDHCA Number 10270**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 136 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$268,527
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$639,436
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

## **Hudson Manor, TDHCA Number 10271**

		BASIC DEVE	LOPMENT IN	NFORMATION			
Site Address:	4280 Old Union Rd.				Development	#:	10271
City:	Hudson	Region:	5		Population Serve	d:	Elderly
County:	Angelina	Zip Code	e: 75904		Allocatio	n:	Rural
HTC Set Asides	∷ □At-Risk □No	onprofit USDA	$\square$ Rural F	Rescue HT	C Housing Activity	y*:	NC
HOME Set Asid	es: CHDO	Preservation	<b>✓</b> General				
	*HTC Housing Activity	y: Rehabilitation=RH, Adap	otive Reuse=ADR,	, New Construction=	NC, Single Room Occupa	ancy=SRO	
		OWNER A	ND DEVELO	PMENT TEAM			
Owner:		Hudson Manor, L	td.				
Owner Contact	and Phone:	H. Elizabeth Your	ng, (713) 626	6-1400			
Developer:		Artisan American	Group				
Housing Gener	al Contractor:	Inland General C	onstruction C	Company			
Architect:		Russell Stogsdill					
Market Analyst:	:	O'Conner & Asso	ciates				
Syndicator:		Evanston Financi	al Corp.				
Supportive Services: American Supportive Services, Inc.							
Consultant and	Contact:	Tim Smith, Tim S	mith				
		<u>UNIT/BUI</u>	LDING INFO	<u>PRMATION</u>			
Unit Breakdowr	n: <u>30%</u> <u>40%</u> <u>5</u> 6	<u>0%</u> 60%		Total Restric	cted Units:		80
	4 0 3	36 40		Market Rate	Units:		0
	<u>Eff</u> 1 BR 2	BR 3 BR 4 BR 5	BR	Owner/Empl	loyee Units:		0
		40 0 0	0		pment Units:		80
Type of Building	g:				pment Cost*:		\$0
☐ Duplex		ore per building			Residential Building	gs:	8
Triplex	☐ Detached R			HOME High			40
☐ Fourplex		m Occupancy		HOWE LOW	Total Offits.		36
☐ Townhome	☐ Transitional	Development Cost = \$0, a	n Undonwriting Do	port has not been a	ompleted		
	Note. II		NG INFORM	•	ompieteu.		
		·	licant	Department	t		
		Red	uest	Analysis*	Amort	Term	Rate
Competitive H	lousing Tax Credit A	Amount: \$95	5,313	\$955,313	3		
HOME Activity	y Fund Amount:	\$51	7,970	\$517,970	0	0	0.00%
HOME CHDO	Operating Grant A	mount:	\$0	\$0	)		
*Note: If an Underwriting	Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Hudson Manor, TDHCA Number 10271**

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Nichols, District 3, S Points: 7 US Representative: Gohmert, District 1, NC

TX Representative: McReynolds, District 12, S Points: 7 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

### **General Summary of Comment:**

## **CONDITIONS OF COMMITMENT**

1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$517,970 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$517,970, as required by \$50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# **Hudson Manor, TDHCA Number 10271**

# COMPLIANCE EVAULATION SUMMARY: ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 9 Total # Monitored: 7

l otal # Monitored: 7		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BASE	DON:
Competitive Housing Tax Credits: ✓ Score: 208 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$955,313
Recommendation: Has a competitive score within the Hurricane Ike counties		
HOME Activity Funds:	Loan Amount:	\$517,970
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Grand Manor Apts, TDHCA Number 10274**

BASIC DEVELOPMENT INFORMATION						
Site Address:	2700 N. Grand Ave				Development #:	10274
City:	Tyler	Region:	4	Рор	ulation Served:	General
County:	Smith	Zip Code:	75702		Allocation:	Urban
HTC Set Aside:	s: ☑At-Risk □No	onprofit $\Box$ USDA	□Rural F	descue HTC Ho	ousing Activity*:	RH
HOME Set Asia	des: □CHDO	Preservation	□General			
	*HTC Housing Activit	ty: Rehabilitation=RH, Adapt	ive Reuse=ADR,	New Construction=NC, Si	ngle Room Occupancy-	=SRO
		OWNER AN	ID DEVELOF	PMENT TEAM		
Owner:		Tyler Leased Hous	sing Associa	tes I, LP		
Owner Contac	t and Phone:	Owen Metz, 76335	45618			
Developer:		Tyler Leased Hous	sing Develop	ment 1, L.L.C.		
Housing Gene	ral Contractor:	Weis Builders, Inc				
Architect:		BKV Group				
Market Analys	alyst: CA Partners, Inc.					
Syndicator: Alliant Capital, Ltd.						
Supportive Services: Housing Services Incorporated						
Consultant and Contact: State Street Housing Advisors, L.P., Jeff Spicer						
		<u>UNIT/BUIL</u>	DING INFO	<u>RMATION</u>		
Unit Breakdow	Unit Breakdown: 30% 40% 50% 60% Total Restricted Units: 120					120
	6 0	54 60		Market Rate Unit	s:	0
		<u> BR 3 BR 4 BR 5 I</u>	<u>3R</u>	Owner/Employee	Units:	0
		40 32 0 0	)	Total Developme		120
Type of Buildin	_			Total Developme		\$0
☐ Duplex		nore per building		Number of Resid HOME High Tota	•	19 0
<ul><li>☐ Triplex</li><li>☐ Fourplex</li></ul>	☐ Detached F	Residence Im Occupancy		HOME Low Total		0
☐ Townhome	☐ Transitiona	• •				· ·
		f Development Cost = \$0, an	Underwriting Re	oort has not been complete	ed.	
FUNDING INFORMATION						
Applicant Department						
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$1,197,939 \$0				<u>rm Rate</u>		
·	ty Fund Amount:	¥ 1,1 0	\$0	\$0	0	0 0.00%
HOME CHDO	O Operating Grant A	Amount:	\$0	\$0		
*Note: If an Underwriti	ing Report has not been com	npleted and the application is			ount recommended is th	ne Applicant Request



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Grand Manor Apts, TDHCA Number 10274**

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Deuell, District 2, S Points: 14 US Representative: Gohmert, District 1, NC

TX Representative: Berman, District 6, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: S, Barbara R. Bass, Mayor of Tyler Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

**Community Input Other than Quantifiable Community Participation Input:** 

**General Summary of Comment:** 

**CONDITIONS OF COMMITMENT** 



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Grand Manor Apts, TDHCA Number 10274**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 196 ✓ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	sibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Hudson Green, TDHCA Number 10279**

		BASIC DEVELOPMENT INFORMATION				N		
Site Address: 8	40 Mt. Carmel Rd.					 Developm	ent #:	10279
City: H	udson	Re	egion:	5		Population Se	erved:	General
County: A	ngelina	Zip	Code:	75904		Alloc	ation:	Rural
HTC Set Asides:	□At-Risk □No	onprofit $\Box$	JSDA	□Rural R	lescue F	ITC Housing Ac	tivity*:	NC
HOME Set Aside	s: CHDO	Preserva	ation [	<b>✓</b> General				
	*HTC Housing Activity	y: Rehabilitation=R	tH, Adaptive	e Reuse=ADR,	New Constructio	n=NC, Single Room O	ccupancy=SRO	
		OWN	IER AND	D DEVELOP	MENT TEAN	<u>//</u>		
Owner:		Hudson Gre	en, Ltd.					
Owner Contact a	and Phone:	H. Elizabeth	Young,	(713) 626-	-1400			
Developer:		Artisan Ame	erican C	orp.				
Housing Genera	l Contractor:	Inland Gene	eral Con	struction C	ompany			
Architect:		Stogsdill Ard	chitects					
Market Analyst:		O'Conner &	Associa	ates				
Syndicator: Evanston Financial Corp.								
Supportive Services: American Supportive Services, Inc.								
Consultant and Contact: Tim Smith, Tim Smith								
		UNI	IT/BUILD	ING INFO	RMATION			
Unit Breakdown:	<u>30%</u> <u>40%</u> <u>5</u> 6	<u>0%</u> <u>60%</u>			Total Resti	ricted Units:		80
	4 0 3	36 40			Market Ra	te Units:		0
		BR 3 BR 4	BR <u>5 BI</u>	<u>R</u>		ployee Units:		0
		40 0 (	0 0			lopment Units:		80
Type of Building:						elopment Cost*:	alia ara	\$0
☐ Duplex	✓ 5 units or m	•	ing			Residential Buil h Total Units:	aings:	8
☐ Triplex☐ Fourplex	☐ Detached R	kesidence m Occupancy	,		_	v Total Units:		0
☐ Townhome	☐ Transitional		/					-
		Development Cos	t = \$0, an U	Inderwriting Rep	oort has not been	completed.		
FUNDING INFORMATION								
	Applicant Department							
Request Analysis* Amort Term Rate  Competitive Housing Tax Credit Amount: \$919,550 \$919,550				Kale				
HOME Activity	Fund Amount:		\$415,0	000	\$415,00	00	0 0	0.00%
HOME CHDO	Operating Grant A	mount:		\$0	Ş	\$0		
*Note: If an Underwriting	Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).							



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Hudson Green, TDHCA Number 10279**

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Nichols, District 3, S Points: 14 US Representative: Gohmert, District 1, NC

TX Representative: McReynolds, District 12, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

Individuals and Businesses: In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Community Input Other than Quantifiable Community Participation Input:

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$415,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$415,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Hudson Green, TDHCA Number 10279**

<b>COMPLIANCE EVAULATION SUMMARY:</b>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 9		
Total # Monitored: 7		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 208 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$919,550
Recommendation: Has a competitive score within the Hurricane Ike counties		
HOME Activity Funds:	Loan Amount:	\$415,000
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Lufkin Pioneer Crossing, TDHCA Number 10283**

	BASIC DEVEL	OPMENT INFORI	MATION		
Site Address: 1805 N John	Reddit		Development	#: 10283	
City: Lufkin	Region:	5	Population Serve	d: General	
County: Angelina	Zip Code:	75904	Allocatio	n: Rural	
HTC Set Asides: □At-Risk	□Nonprofit □USDA	□Rural Rescu	e HTC Housing Activity	y*: NC	
HOME Set Asides: □CHI	OO Preservation	<b>✓</b> General			
*HTC Housin	g Activity: Rehabilitation=RH, Adapt	ive Reuse=ADR, New Co	onstruction=NC, Single Room Occupa	ancy=SRO	
	OWNER AN	ND DEVELOPMEN	IT TEAM	=	
Owner:	Lufkin PC, LLC				
Owner Contact and Phone:	Noor Jooma, 2142	2532444			
Developer:	Accent Developers	s, L.L.C.			
Housing General Contractor:	Urban Progress, C	CDC			
Architect:	Cross Architects				
Market Analyst:	mark C. Temple &	Associates, L.L.	О.		
Syndicator:	N/A				
Supportive Services:	N/A				
Consultant and Contact:	N/A,				
LINIT/PLIII DINIC INICODMATIONI					
Unit Breakdown: 30% 40	UNIT/BUILDING INFORMATION  Unit Breakdown: 30% 40% 50% 60% Total Restricted Units: 80				
	0 36 40		ket Rate Units:	0	
	BR 2 BR 3 BR 4 BR 5 E		ner/Employee Units:	0	
0 3	32 40 8 0 0	) Tota	al Development Units:	80	
Type of Building:		Tota	al Development Cost*:	\$0	
☐ Duplex ☑ 5 unit	s or more per building	Num	nber of Residential Building	_	
☐ Triplex ☐ Detac	hed Residence		ME High Total Units:	16	
☐ Fourplex ☐ Single	e Room Occupancy	HON	ME Low Total Units:	4	
☐ Townhome ☐ Trans	itional				
,	Note: If Development Cost = \$0, an	Underwriting Report has	not been completed.		
FUNDING INFORMATION					
	Appli Requ		partment alysis* Amort	Torm Pate	
Competitive Housing Tax C			alysis* <u>Amort</u> 8945,626	Term Rate	
HOME Activity Fund Amou	nt: \$2,000	),000 \$2	,000,000	0 0.00%	
HOME CHDO Operating G	rant Amount:	\$0	\$0		
*Note: If an Underwriting Report has not b		recommended for an av ancial Feasibility Analysis		I is the Applicant Request	



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Lufkin Pioneer Crossing, TDHCA Number 10283**

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: Nichols, District 3, S Points: 14 US Representative: Gohmert, District 1, NC

TX Representative: McReynolds, District 12, NC Points: 0 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government ✓

S, Mark Homer, State Representative District 3

Individuals and Businesses: In Support: 0 In Opposition: 1

**Quantifiable Community Participation Input:** 

# **Community Input Other than Quantifiable Community Participation Input:**

Total Score for All Input: 6

Texas Metal Casting Co., O, Mark A. Pope, Vice President

# **General Summary of Comment:**

## CONDITIONS OF COMMITMENT

- 1. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$1,800,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$1,800,000, as required by §50.9(i)(5) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.
- 2. Receipt of a commitment of funding from the Texas Department of Housing and Community Affairs for \$200,000 in HOME funds, or a commitment from a qualifying substitute source in an amount not less than \$200,000, as required by \$50.9(i)(28) of the 2010 QAP. The commitment must clearly identify the terms of the funding provided. If the terms or amount of funding are different than those of the source for which points were awarded, the Application may be reevaluated for financial feasibility.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program

Development Information, Public Input and Board Summary

# **Lufkin Pioneer Crossing, TDHCA Number 10283**

# COMPLIANCE EVAULATION SUMMARY: ✓ No unresolved issues of material non-compliance or audit findings: Total # Developments in Portfolio: 10 Total # Monitored: 5 RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY COMMITTEE IS BASED ON: Competitive Housing Tax Credits: ✓ Score: 211 ☐ Meeting a Required Set-Aside Credit Amount\*: \$945,626 Recommendation: Recommended because without this award included, this sub-region's allocation shortfall would have been a significant portion of their total targeted sub-regional allocation when Rural tax credits are collapsed.

HOME Activity Funds: Loan Amount: \$2,000,000

HOME CHDO Operating Expense Grant: \$0

Recommendation:

\*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Atmos Lofts, TDHCA Number 10284**

		BASIC DEVEL	OPMENT IN	FORMATION		
Site Address:	1900 Jackson St.				Development #:	10284
City:	Dallas	Region:	3	Pop	ulation Served:	General
County:	Dallas	Zip Code:	75201		Allocation:	Urban
HTC Set Aside	s: □At-Risk □No	onprofit $\Box$ USDA	□Rural R	Rescue HTC H	ousing Activity*:	ADR
HOME Set Asi	des: CHDO	Preservation	□General			
	*HTC Housing Activit	y: Rehabilitation=RH, Adaptiv	ve Reuse=ADR,	New Construction=NC, S	ingle Room Occupancy=SRO	
		OWNER AN	D DEVELOF	PMENT TEAM		
Owner:		Atmos LIHTC LLC		<u> </u>		
Owner Contac	t and Phone:	Ted Hamilton, (214	741-5100			
Developer:		Hamilton Atmos De	eveloper, L.	L.C.		
Housing Gene	ral Contractor:	Andres Construction	n			
Architect: Merriman Associates/Architects, Inc.						
Market Analyst: Apartment Market Data, L.L.C.						
Syndicator: Wells Fargo						
Supportive Se	rvices:	TBD				
Consultant and Contact: State Street Housing Advisors, L.P., Jeff Spicer						
		<u>UNIT/BUILI</u>	DING INFO	RMATION		
Unit Breakdow	n: <u>30%</u> <u>40%</u> <u>5</u>	<u>0%</u> <u>60%</u>		Total Restricted	Units:	107
	6 0	48 53		Market Rate Unit		0
		BR 3 BR 4 BR 5 B		Owner/Employee		0
Type of Buildin		14 0 0 0		Total Developme		107 \$0
Type of Buildir	_	ana mar buildina		Total Developme Number of Resid		φυ 1
<ul><li>☐ Duplex</li><li>☐ Triplex</li></ul>	□ Detached F	nore per building		HOME High Total	ŭ	0
☐ Fourplex		m Occupancy		HOME Low Tota		0
☐ Townhome	☐ Transitiona					
	*Note: If	Development Cost = \$0, an	Underwriting Rep	port has not been complet	ted.	
FUNDING INFORMATION						
		Applio Regu		Department Analysis*	Amort Term	Rate
Competitive	Housing Tax Credit			\$1,336,488	VIIIOIT 16IIII	<u>Naie</u>
HOME Activity Fund Amount: \$0			\$0	\$0	0 0	0.00%
HOME CHD	O Operating Grant A	mount:	\$0	\$0		
Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request (pending the Financial Feasibility Analysis).						



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# **Atmos Lofts, TDHCA Number 10284**

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

**State and Federal Officials with Jurisdiction:** 

TX Senator: West, District 23, NC Points: 0 US Representative: Johnson, District 30, NC

TX Representative: Branch, District 108, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government

<u>Individuals and Businesses:</u> In Support: 0 In Opposition: 0

**Quantifiable Community Participation Input:** 

Downtown Residents Council, Steve Shepherd Letter Score: 24 S or O: S

We need a more diverse residential population representing all economic strata. This makes a true urban

environment and neighborhood.

# Community Input Other than Quantifiable Community Participation Input:

Total Score for All Input: 0

Central Dallas Ministries, S, Larry M. James, President and CEO

**General Summary of Comment:** 

### **CONDITIONS OF COMMITMENT**



# MULTIFAMILY FINANCE DIVISION July 29, 2010

Competitive Housing Tax Credit Program
Development Information, Public Input and Board Summary

# **Atmos Lofts, TDHCA Number 10284**

COMPLIANCE EVAULATION SUMMARY:		
☐ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio:		
Total # Monitored:		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	ED ON:
Competitive Housing Tax Credits: ✓ Score: 225 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$1,336,488
Recommendation: Has a competitive score within its allocation type and region		
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Feas	ibility Analysis).



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Magnolia Place Apts, TDHCA Number 10290

	BASIC DEVELOPMEN	IT INFORMATION				
Site Address: Wenda St. at the	e 9500 Block of Cullen Blvd.		lopment #: 10290			
City: Houston	Region: 6	Population	on Served: Elderly			
County: Harris	Zip Code: 7705	•	Allocation: Urban			
HTC Set Asides: □At-Risk □	$\square$ Nonprofit $\square$ USDA $\square$ Rui	ral Rescue HTC Housir	ng Activity*: NC			
HOME Set Asides: □CHDO	□ Preservation □ Gen	eral				
*LITC Housing A	-thit - Dahahilitatian DH Adoptive Pouga-	ADD New Construction NC Single D	Oppured CDO			
TIC Tousing A	ctivity: Rehabilitation=RH, Adaptive Reuse=		50m Occupancy=5KO			
Owner:	OWNER AND DEVE One Mag Partners, L.P.	<u>:LOPIVIENT TEAIVI</u>				
Owner Contact and Phone:	Bert Magill, 7137856006					
Developer:	San Jacinto Realty Service	es, L.L.C.				
Housing General Contractor:	William Taylor & Co., Inc.					
Architect:	Thompson Nelson Group					
Market Analyst: Apartment Market Data, L.L.C.						
Syndicator: Hudson Housing Capital						
Supportive Services: TBD						
Consultant and Contact:	N/A,					
LINIT/DUIL DING INFORMATION						
UNIT/BUILDING INFORMATION  Unit Breakdown: 30% 40% 50% 60% Total Restricted Units: 144						
0 0	130 14	Market Rate Units:	. 144			
	R 2 BR 3 BR 4 BR 5 BR	Owner/Employee Uni				
0 72	72 0 0 0	Total Development U				
Type of Building: Total Development Cost*: \$18,359,500						
	or more per building	Number of Residentia	ıl Buildings: 5			
	ed Residence	HOME High Total Uni	ts: 0			
l '	toom Occupancy	HOME Low Total Unit	ts: 0			
☐ Townhome ☐ Transition	• •					
*Not	e: If Development Cost = \$0, an Underwriting	ng Report has not been completed.				
	FUNDING INFO	RMATION				
	Applicant	 Department				
	Request		Amort Term Rate			
Competitive Housing Tax Cred	dit Amount: \$1,995,026	\$0				
HOME Activity Fund Amount:	\$0	\$0	0 0 0.00%			
HOME CHDO Operating Gran	nt Amount: \$0	\$0				
*Note: If an Underwriting Report has not been	completed and the application is recommen	*Note: If an Underwriting Report has not been completed and the application is recommended for an award, the credit amount recommended is the Applicant Request				



July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Magnolia Place Apts, TDHCA Number 10290

# **PUBLIC COMMENT SUMMARY**

Guide: "S" = Support, "O" = Opposition, "N" = Neutral, "NC" or Blank = No Comment

State and Federal Officials with Jurisdiction:

TX Senator: Ellis, District 13, NC Points: 0 US Representative: Green, District 9, NC

TX Representative: Edwards, District 146, S Points: 14 US Senator: NC

**Local Officials and Other Public Officials:** 

Mayor/Judge: NC Resolution of Support from Local Government 🗸

S, Wanda Adams, City of Houston Council Member

District D

Individuals and Businesses: In Support: 0 In Opposition: 0

Quantifiable Community Participation Input:

Southeast Coalition of Civic Clubs, L.E. Chamberlain

The neighborhood in which the development has considered for development is an aging community. Out primary purpose for this new development is to improve the general welfare of our community with new growth and development. Our community residents are basically comprised of senior citizens. We need to revitalize our community with newer affordable housing for senior citizens.

Letter Score: 24

S or O: S

# **Community Input Other than Quantifiable Community Participation Input:**

### **General Summary of Comment:**

### **CONDITIONS OF COMMITMENT**

- 1. If any buildings, drives, parking areas, or amenities are located within the Flood Hazard Area, then receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain."
- 2. Receipt, review, and acceptance, by commitment, of a commitment from the General Partner One Mag Development, LLC to provide a loan to the partnership One Mag Partners, L.P. in the amount of \$920,000, with the terms of financing provided, including the rate, term and amortization period.
- 3. Receipt, review, and acceptance, by commitment, of a commitment from the City of Houston to provide a HOME loan to the General Partner One Mag Development, LLC in the amount of \$920,000, with the terms of financing provided, including the rate, term and amortization period.
- 4. Receipt, review, and acceptance, by Cost Certification, of an attorney opinion clearly establishing that the proposed HACDC loan can be considered to be a valid debt with the reasonable expectation that it will be repaid in full.
- 5. Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.



# MULTIFAMILY FINANCE DIVISION July 29, 2010

# Competitive Housing Tax Credit Program Development Information, Public Input and Board Summary

# Magnolia Place Apts, TDHCA Number 10290

<u>COMPLIANCE EVAULATION SUMMARY:</u>		
✓ No unresolved issues of material non-compliance or audit findings:		
Total # Developments in Portfolio: 7		
Total # Monitored: 6		
RECOMMENDATION BY THE EXECUTIVE AWARD AND REVIEW ADVISORY	COMMITTEE IS BAS	SED ON:
Competitive Housing Tax Credits: ✓ Score:199 ☐ Meeting a Required Set-Aside	Credit Amount*:	\$0
Recommendation: Not Recommended: Does not have a competitive score within its allocation	n type and region.	
HOME Activity Funds:	Loan Amount:	\$0
HOME CHDO Operating Expense Grant:	Grant Amount:	\$0
Recommendation:		
*Note: If an Underwriting Report has not been completed, the credit amount recommended is the Applicant Reques	t (pending the Financial Fea	sibility Analysis).



# Real Estate Analysis Division Underwriting Report

REPORT DATE: 07/13/10 PROGRAM: 9% HTC FILE NUMBER: 10290

# DEVELOPMENT Magnolia Place Apartments Location: Wenda Street at the 9500 Block of Cullen Blvd. Region: 6 City: Houston County: Harris Zip: 77051 ✓ QCT ✓ DDA Key Attributes: Elderly, Urban, New Construction, and Multifamily

# **ALLOCATION**

	RI	EQUEST		RECO	MENDAT	ION
TDHCA Program	Amount	Interest	Amort/Term	Amount	Interest	Amort/Term
Housing Tax Credit (Annual)	\$1,995,026			\$1,995,026		

### **CONDITIONS**

- 1 If any buildings, drives, parking areas, or amenities are located within the Flood Hazard Area, then receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain."
- 2 Receipt, review, and acceptance, by commitment, of a commitment from the City of Houston to provide a HOME loan to the General Partner One Mag Development, LLC in the amount of \$920,000, with the terms of financing provided, including the rate, term and amortization period.
- 3 Receipt, review, and acceptance, by commitment, of a commitment from the General Partner One Mag Development, LLC to provide a loan to the partnership One Mag Partners, L.P. in the amount of \$920,000, with the terms of financing provided, including the rate, term and amortization period.
- 4 Receipt, review, and acceptance, by Cost Certification, of an attorney opinion clearly establishing that the proposed HACDC loan can be considered to be a valid debt with the reasonable expectation that it will be repaid in full.
- 5 Should the terms or amounts of the proposed debt or equity change, the transaction should be reevaluated and an adjustment to the credit amount may be warranted.

# **SALIENT ISSUES**

TDHCA SET-ASIDES for LURA				
Income Limit	Rent Limit	Number of Units		
50% of AMI	50% of AMI	130		
60% of AMI	60% of AMI	14		

# STRENGTHS/MITIGATING FACTORS

- Overall occupancy is 97% for more than 2,000
- HTC units in the PMA.
- The Developer has experience developing tax credit properties in Texas with a total of seven developments providing 1,056 units.
- Proposed rents are on average 43% below market rents.

# WEAKNESSES/RISKS

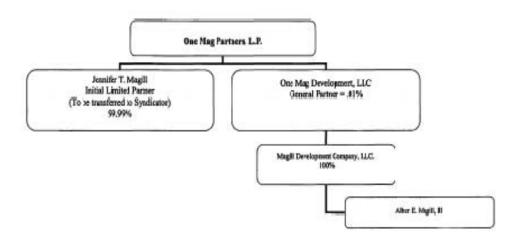
- The Underwriter's and Applicant's expense to income ratios both approach 65%. An expense to income ratio above 65% reflects an increased risk that the development will not be able to sustain even a moderate period of flat income and rent growth with rising expenses.
- The development does not have frontage on Cullen Blvd., which may affect visibility of the site to potential tenants.

### PREVIOUS UNDERWRITING REPORTS

None

# **DEVELOPMENT TEAM**

OWNERSHIP STRUCTURE



# CONTACT

Contact: Bert Magill Phone: (713) 785-6006 Fax: (713) 785-6004

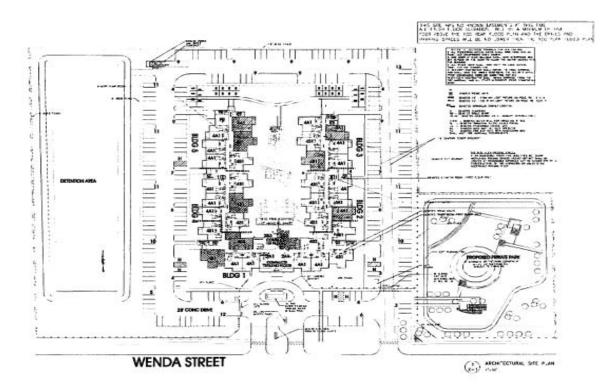
awm3@att.net Email:

# **IDENTITIES of INTEREST**

• The Applicant and Developer are related entities. These are common relationships for HTC-funded developments.

# **PROPOSED SITE**

# SITE PLAN



# Comments:

The 9.292 acre site also contains to the far west a detention area and the area to the far east side is a private park area for the subject development.

# **BUILDING CONFIGURATION**

Building Type	I	II	III	IV	V			Total
Floors/Stories	4	4	4	4	4			Buildings
Number	1	1	1	1	1			5

BR.	/BA	SF		Units								Total Units	Total SF
1	1	850	20	12	16	8	16					72	61,200
2	2	1,050	16	12	8	16	8					60	63,000
2	2	1,050	8									8	8,400
2	2	1,050	4									4	4,200
Uni	its per	Building	48	24	24	24	24					144	136,800

# SITE ISSUES

Scattered site? Total Size: 9.292 acres Yes ✓ No Within 100-yr floodplain? Flood Zone: ✓ No Yes Zoning: No zoning Needs to be re-zoned? No N/A Yes Comments:

The ESA reports that the site is in Flood Zone X; however, based on the FIRM provided, it appears that a small portion of the site fronting Cullen Blvd may be in Flood Hazard Area AE.

Any funding recommendation will be subject to the following condition:

If any buildings, drives, parking areas, or amenities are located within the Flood Hazard Area, then receipt, review, and acceptance, by cost certification, of an architectural engineer's certification that the finished ground floor elevation for each building is at least one foot above the floodplain and that all drives, parking and amenities are not more than 6 inches below the floodplain, or a Letter of Map Amendment ("LOMA") or Letter of Map Revision ("LOMR-F") indicating that the development is no longer within the 100 year floodplain."

		TDHCA SITE INSF	ECTION		
Inspector:	Manufactured Housing Staff			Date:	5/7/2010
Overall Ass	essment:				
Excelle	ent	Questiona	ole Poor		Unacceptable
Surrounding	g Uses:				
North:	Business and Residential beyo	nd Ea	st: Undevelope beyond	d land and	Residential
South:	Multifamily housing and Reside	lential W	est: Undevelope	d land	
	HIGHLIGI	HTS of ENVIRON	MENTAL REPORTS		
Provider:	Phase Engineering, Inc.			Date:	3/5/2010
_	d Environmental Conditions (RE essment revealed no Recognize			ection with	the site.
		MARKET ANA	LYSIS		
Provider:	Apartment MarketData			Date:	3/12/2010
Contact:	Darrell Jack			Phone:	(210) 530-0040
	Number of Revisions: r	none D	ate of Last Applican	t Revision:	N/A
The Prim	rket Area (PMA): 26 s ary Market Area is defined by 2 3 at Loop 610.	•	mile equivalent radions south central Harris		n the east side of

				ELIGIBI	LE HOUSEHO	LDS BY INCO	ME						
	Harris County Income Limits												
НН	HH 30% of AMI			40% of	f AMI	50% c	of AMI	60% of AMI					
size	Э	min	max	min	max	min	max	min	max				
1						\$14,352	\$22,350	\$17,208	\$26,820				
2						\$14,352	\$25,500	\$17,208	\$30,600				
3						\$17,208 \$28,700		\$20,664	\$34,440				
4													
5													
6													

	AFFORDABLE HOUSING INVENTORY IN PRIMARY MAP	rket area	١							
File #	Development	Туре	Target Population	Comp Units	Total Units					
	Proposed, Under Construction, and Unstabilized Comparable Developments									
060217	Mariposa at Reed Road	new	senior	172	180					
	Other Affordable Developments in PMA since 2006									
10225	North MacGregor Arms	rehab	family	n/a	64					
10084	Perry Street Apts	new	SRO	n/a	160					
09817	Bayou Bend	rehab	family	n/a	107					
09170	South Acres Ranch II	new	family	n/a	49					
08126	South Acres Ranch	new	family	n/a	81					
07291	Cypress Creek at Reed Road	new	family	n/a	132					
	Stabilized Affordable Developments in PMA ( pre-2006 )									
	Total Properties ( pre-2006 )	13	Tota	al Units	2,414					

# Proposed, Under Construction, and Unstabilized Comparable Supply:

There is a significant amount of recent and proposed HTC development in the PMA, but only one senior project comparable to the subject. Mariposa at Reed Road (#060217, fka Reed Road Residential), with a total of 180 units, is located less than two miles to the west.

OVERALL DEMAND ANALYSIS								
	Market Analyst	Underwriter						
Total Households in the Primary Market Area	29,756	31,917						
Target Households in the Primary Market Area	12,252	15,399						
Potential Demand from the Primary Market Area	3,732	4,553						
Potential Demand from Other Sources	0	0						
GROSS DEMAND	3,732	4,553						
Subject Affordable Units	144	144						
Unstabilized Comparable Units	172	172						
RELEVANT SUPPLY	316	316						
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE	8.5%	6.9%						

# Demand Analysis:

The Market Analyst identifies Gross Demand for 3,732 units based on income-eligible senior households of three persons or less; and a Gross Capture Rate of 8.5% for a total Relevant Supply of 316 units. The Underwriter identifies Gross Demand for 4,553 units based on all income-eligible senior households in the PMA; and a Gross Capture Rate of 6.9%.

The maximum Gross Capture Rate for developments targeting senior households is 10%; the analysis indicates sufficient demand to support the proposed development.

	Underwriting analysis of PMA Demand by Unit Type													
			Market Analyst					Underwriter						
Unit Type		Demand	Subject Units	Comp Units	Unit Capture Rate		Demand	Subject Units	Comp Units	Unit Capture Rate				
1 BR/50%		285	70	0	25%		1,151	70	0	6%				
1 BR/60%		293	2	84	29%		395	2	84	22%				
2 BR/50%		221	60	0	27%		1,113	60	0	5%				
2 BR/60%		218	12	70	38%		483	12	70	17%				

# Primary Market Occupancy Rates:

The market study reports on 13 HTC properties in the PMA with a total of 2,239 units, with current occupancies ranging from 92% to 100%, and averaging 97%. (p. 53)

# Absorption Projections:

"Mariposa at Reed Road (LIHTC) Seniors was built in 2008 and leased up 90% of its 180 units in 14 months." (p. 52) This comparable property is still categorized as Unstabilized because it has not been above 90% for 12 consecutive months, but is has effectively been absorbed by the market.

# Market Impact:

"The proposed project is not likely to have a dramatically detrimental effect on the balance of supply and demand in this market. New affordable senior units have been easily absorbed. Today, stabilized affordable projects are just 97% occupied'. (p. 57)

Comments:  The market study provides sufficient information on which to base a funding recommendation.									
OPERATING PRO	FORMA ANALYSIS								
Income: Number of Revisions: None	Date of Last Applicant Revision: N/A N/A								
allowances as of January 1, 2010, maintained by th Credit rent limits which apply to HTC applications. 2 applications began; therefore, the development w Applicant used 2010 rent limits, income would incre	vere calculated by subtracting the tenant-paid utility e Houston Housing Authority from the 2009 Housing Tax 010 rent limits were released after underwriting for 2010 as evaluated using 2009 limits. If the Underwriter and ase by 2% and DCR would be 1.30 and 1.30, have been affected. Tenants will be required to pay all								
The Applicant's estimate of secondary income and Department's guidelines. Overall the Applicant's eff estimate.	vacancy and collection loss are within the ective gross income is within 5% of the Underwriter's								
Expense: Number of Revisions: None	Date of Last Applicant Revision: N/A N/A								
	DHCA database, IREM, and third-party data sources. mates that deviate significantly when compared to the ninistrative (41% lower), payroll & payroll tax (12%								
to the fact that being a new property much of the Applicant explained the difference in payroll exper two office and two maintenance staff personnel willine with the IREM average for the area and is conslower repair and maintenance estimate is that the for less maintenance. The Applicant stated that the components incorporated into the development policilusive of water, sewer, and trash) is within 6% of reasonable. Finally, the Applicant explained the difference in payroll explained the difference in payroll experience.	lans. Of note, the Applicant's overall utility expenses the Underwriter's estimate and as a result is considered								

# Conclusion:

The Applicant's estimate of total expenses and net operating income are within 5% of the Underwriter's estimates; therefore, the Applicant's year one pro forma is used to determine the development's debt capacity and debt coverage ratio (DCR). Based on the proposed permanent financing structure the calculated DCR of 1.22 falls within the Department's guidelines.

### Feasibility:

The underwriting 30-year proforma utilizes a 2% annual growth factor for income and a 3% annual growth factor for expenses in accordance with current TDHCA guidelines. The Underwriter's base year effective gross income, expense and net operating income were utilized resulting in a debt coverage ratio that remains above 1.15 and continued positive cash flow. Therefore, the development can be characterized as feasible.

A COUNTION INFORMATION								
	ACQUISITION II  ASSESSED							
Land Only: 11.3 acres Existing Buildings: Prorated 9.292 acres:	\$577,388 \$51,051 \$474,366	Tax Year: Valuation by: Tax Rate:	2009 Harris CAD 2.5237					
	EVIDENCE of PRO	PERTY CONTROL						
Type: Commercial Contract	- Unimproved Property		Acreage: 9.292					
Contract Expiration: 4/15 Acquisition Cost: \$900,000	5/2011 Valid	Through Board Date?	✓ Yes					
Seller: Israel Sella	Relat	ted to Development Team?	Yes Vo					
C	ONSTRUCTION COST E	STIMATE EVALUATION						
COST SCHEDULE Number of Re	evisions: One	Date of Last Applicant	Revision: 7/8/2010					
Acquisition Value: The site cost of \$900,000 whice acquisition is an arm's-length	•	\$6,250 per unit is assumed t	o be reasonable since the					
Sitework Cost:  The Applicant's claimed sitev Contributing factors to the sit well as relatively large parkin detailed certified cost estima have been reviewed by the \$2,565,000 of the total \$2,565	tework costs are a large g areas. The Applicant p ate by a registered archi Applicant's CPA, Novogr	detention pond on the west provided sufficient third part tect to justify these costs. In radac & Company, to prelin	stern portion of the site as by certification through a n addition, these costs					
Direct Construction Cost: The Applicant's direct construction Swift Residential Cost Handbo		457K or 5.6% higher than the	e Underwriter's Marshall &					
	Contingency & Fees:  The Applicant's contractor's and developer's fees for general requirements, general and administrative expenses, and profit are all within the maximums allowed by TDHCA guidelines.							
30% Increase to Eligible Basis The development qualifies fo GO Zone.	or a 30% increase in eligit	ole basis because it is locate	ed in the Hurricane Rita					

### Conclusion:

The Applicant's total development cost is within 5% of the Underwriter's estimate; therefore, the Applicant's development cost schedule will be used to determine the development's need for permanent funds and to calculate eligible basis. An eligible basis of \$17,051,500 and the 9% applicable percentage rate supports annual tax credits of \$1,995,026. This figure will be compared to the Applicant's request and the tax credits calculated based on the gap in need for permanent funds to determine the recommended allocation.

		PROPOSED FI	NANCING	STRUCTU	RE				
SOURCES &	<i>USES</i> Number of Re	evisions:	1	Date of La	st Applic	ant Revision	on:	7/8/2010	
Source:	Capital One Bank			Туре:	Interim	Financing	9		
Principal:	\$10,000,000	Interest Rate:	5.25%	_	Fixed	Term:	24	months	
Interest shall accrue at a variable rate, which will be determined using the Bank's lending rate which is currently 3.50% + the one month LIBOR rate which is presently 0.25% with a floor rate of 5.25%.									
Source:	Capital One Bank			Туре:	Perma	nent Finar	ncing		
Principal:	\$3,250,000	Interest Rate:	8.0%		Fixed	Amort: Term:	360 15	months years	
	rest rate shall accruent. Currently, the indic	cative 24-month for	ward lock	-	ould be 8				
Jource.	Development Depa	0		Type.		- a r cimai			
Principal:	\$920,000	Interest Rate:	0.0%	_	Fixed	Amort:	N/A	months	
Comments	::					Term:	15	years	
	olicant is proposing a		•		_		-	maturity	

The Applicant is proposing a \$920,000 loan from the City of Houston Housing and Community Development Department, at 0% interest, and a 10 year term with no payments required until maturity. Since HOME funds are sourced from the federal government, if HHCDD loaned the funds to the Applicant at these terms, the funds would have to be excluded from eligible basis, due to the option for forgiveness.

Therefore, the City of Houston's Housing and Community Development's loan will be made to the General Partner One Mag Development, LLC and in turn will then lend the Partnership One Mag Partners, L.P. the \$920,000 to be repaid with 0% interest over a term of 15 years from available cash flow; therefore; the funds would not be excluded from eligible basis because the loan terms outlined by the General Partner One Mag Development, LLC will not indicate an option for forgiveness. This report is conditioned on receipt, review, and acceptance, by commitment, of a commitment from the Houston Housing and Community Development to provide a loan to the General Partner One Mag Development, LLC, and a commitment from the General Partner One Mag Development, LLC to provide a loan to the partnership One Mag Partners, L.P., in the amount of \$920,000, with the terms of financing provided, including the rate, term and amortization period.

The Underwriter's pro forma indicates sufficient cash flow to allow for repayment of the loan in year 15. However, the recommended pro forma, the Applicant's pro forma, indicates insufficient cash flow to repay the loan. Because the ultimate source of the loan is federal, in order for the loan to be considered valid debt, the loan must be repayable. As a result, this report is conditioned on receipt, review and acceptance, by cost certification, of an attorney's opinion affirming that the loan can be repaid at or by maturity and can be considered valid debt.

Source:Hudson Housing CapitalType:SyndicationProceeds:\$13,965,182Syndication Rate:70%Anticipated HTC:\$ 1,995,026Amount:\$224,318Type:Deferred Developer Fees

# CONCLUSIONS

### Recommended Financing Structure:

The Applicant's total development cost estimate less the permanent loan of \$3,250,000 and the \$920,000 loan from the City of Houston Housing & Community Development indicates the need for \$14,189,500 in gap funds. Based on the submitted syndication terms, a tax credit allocation of \$2,027,071 annually would be required to fill this gap in financing. The three possible tax credit allocations are:

Allocation determined by eligible basis:\$1,995,026Allocation determined by gap in financing:\$2,027,071Allocation requested by the Applicant:\$1,995,026

The allocation amount determined by the Applicant's requested amount / eligible basis is recommended. A tax credit allocation of \$1,995,026 per year for 10 years results in total equity proceeds of \$13,965,182 at a syndication rate of \$0.70 per tax credit dollar.

The Underwriter's recommended financing structure indicates the need for \$224,318 in additional permanent funds. Deferred developer and contractor fees in this amount appear to be repayable from development cashflow within four years of stabilized operation.

Underwriter:		Date:	July 13, 2010
	Carl Hoover		
Manager of Real Estate Analysis:		Date:	July 13, 2010
	Audrey Martin		
Director of Real Estate Analysis:		Date:	July 13, 2010
	Brent Stewart		_

10290 Magnolia Place.xlsx printed: 7/13/2010

# **UNIT MIX/RENT SCHEDULE**

Magnolia Place Apartments, Houston, 9% HTC #10290

LOCATION	I DATA	UNIT D	ISTRIB	JTION
CITY:	Houston	# Beds	# Units	% Total
COUNTY:	Harris	Eff		
SUB-MARKET:		1	72	50.0%
PROGRAM REGION:	6	2	72	50.0%
RURAL RENT USED:	No	3		
IREM REGION:	Houston	4		
		TOTAL	144	100.0%

	Other Unit Desgination								
PF	ROGRAMS								
Rent Eff 1			2	3	4	Total Units			
MISC									

OTHER ASSUMPTIONS						
DEVELOPMENT ACTIVITY:	New					
REVENUE GROWTH:	2.00%					
EXPENSE GROWTH:	3.00%					
HIGH COST ADJUSTMENT:	130%					
APPLICABLE FRACTION:	100.00%					
APP % - ACQUISITION:						
APP % - CONSTRUCTION:	9.00%					

	UNIT MIX / MONTHLY RENT SCHEDULE																
UNIT DESCRIPTION				PROGE	RAM REN	T LIMITS	Al	PPLICA	NT REN	гѕ		TDHCA	RENTS		MARKET	RENTS	
Туре	# Units	# Beds	# Baths	NRA	Gross Rent	Tenant Paid Utilities (Verified)	Max Net Program Rent		Rent per NRA	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent per	Delta to Max Program	Market Rent	TDHCA Savings to Market
TC 50%	70	1	1	850	\$598	\$81	\$517	\$0	\$0.61	\$517	\$36,190	\$36,190	\$517	\$0.61	\$0	\$905	\$388
TC 60%	2	1	1	850	\$717	\$81	\$636	\$0	\$0.75	\$636	\$1,272	\$1,272	\$636	\$0.75	\$0	\$905	\$269
TC 50%	60	2	2	1,050	\$717	\$105	\$612	\$0	\$0.58	\$612	\$36,720	\$36,720	\$612	\$0.58	\$0	\$1,120	\$508
TC 60%	12	2	2	1,050	\$861	\$105	\$756	\$0	\$0.72	\$756	\$9,072	\$9,072	\$756	\$0.72	\$0	\$1,120	\$364
TOTAL:	144			136,800							\$83,254	\$83,254					_
AVG:				950				\$0	\$0.61	\$578			\$578	\$0.61	\$0	\$1,013	(\$434)
ANNUAL:											\$999,048	\$999,048	_		·		

# PROFORMA ANALYSIS & DEVELOPMENT COSTS

# Magnolia Place Apartments, Houston, 9% HTC #10290

INCOME Total Net Rer POTENTIAL GROSS RENT								
POTENTIAL GROSS RENT	ntable Sq Ft:			TDHCA	APPLICANT			
				\$999,048	\$999,048			
Secondary Income	Р	er Unit Per Month:	\$20.00	34,560	34,560	\$20.00	Per Unit Per Month	
POTENTIAL GROSS INCOME			7.500/	\$1,033,608	\$1,033,608	7.500/		
Vacancy & Collection Loss Employee or Other Non-Rental Units		tial Gross Income:	-7.50%	(77,521)	(77,520)	-7.50%	of Potential Gross	ncome
EFFECTIVE GROSS INCOME	or Corress	10115		\$956,087	\$956,088			
EXPENSES	% OF EGI	PER UNIT	PER SQ FT	ψοσο,σοι	ψοσο,σσο	PER SQ FT	PER UNIT	% OF EGI
General & Administrative	5.50%	\$365	0.38	\$52,573	\$31,000	\$0.23	\$215	3.24%
Management	5.00%	\$332	0.35	47,804	46,331	0.34	322	4.85%
Payroll & Payroll Tax	15.41%	\$1,023	1.08	147,345	165,000	1.21	1,146	17.26%
Repairs & Maintenance	8.38%	\$556	0.59	80,124	55,000	0.40	382	5.75%
Utilities	4.20%	\$279	0.29	40,176	24,000	0.18	167	2.51%
Water, Sewer, & Trash	5.34%	\$355	0.37	51,048	62,000	0.45	431	6.48%
Property Insurance	5.01%	\$333	0.35	47,880	60,000	0.44	417	6.28%
Property Tax 2.5237	9.31%	\$618	0.65	89,036	115,000	0.84	799	12.03%
Reserve for Replacements	3.77%	\$250	0.05	36,000	36,000	0.26	250	3.77%
TDHCA Compliance Fees	0.60%	\$40	0.04	5,760	5,760	0.04	40	0.60%
Other: Supp. Serv. & Cable TV	0.73%	\$49	0.05	7,000	7,000	0.05	49	0.73%
TOTAL EXPENSES	63.25%	\$4,200	\$4.42	\$604,748	\$607,091	\$4.44	\$4,216	63.50%
NET OPERATING INC	36.75%	\$2,440	\$2.57	\$351,340	\$348,997	\$2.55	\$2,424	36.50%
DEBT SERVICE	00.1070	Ψ2,140	ΨΣ.07	ψοσ1,σ1σ	ψο 10,007	Ψ2.50	ΨΣ,-12-1	00.0070
Capital One				\$286,168	\$286,168			
City of Houston - HOME Funds				\$0	Ψ200,100			
TOTAL DEBT SERVICE				286,168	286,168			
NET CASH FLOW				\$65,171	\$62,829			
AGGREGATE DEBT COVERAGE RAT	TIO			1.23	1.22			
RECOMMENDED DEBT COVERAGE				1.25	1.22			
CONSTRUCTION COST				L				
	% of TOTAL	PER UNIT	PER SQ FT	TDHCA	APPLICANT	PER SQ FT	PER UNIT	% of TOTAL
Acquisition Cost (site or bldg)			<u> </u>	\$900,000	\$900,000			<u> </u>
Off-Sites	5.02%	\$6,250	\$6.58	9900,000	\$900,000 0	\$6.58	\$6,250 0	4.90%
Sitework	0.00%	\$0 \$47.040	\$0.00	2,565,000	2,565,000	0.00		0.00%
Direct Construction	14.30% 45.77%	\$17,813 \$57,000	\$18.75 \$60.00	8,208,000	8,665,000	18.75 63.34	17,813 60,174	13.97% 47.20%
Contingency 4.64%	2.79%	\$3,472	\$3.65	500,000	500,000	3.65	3,472	2.72%
Contractor's Fees 13.44%	8.45%	\$3,472 \$10,521	\$3.03 \$11.07	1,515,000	1,515,000	11.07	10,521	8.25%
Indirect Construction	6.04%	\$7,524	\$7.92	1,083,500	1,083,500	7.92	7,524	5.90%
Ineligible Costs	1.72%	\$2,139	\$2.25	308,000	308,000	2.25	2,139	1.68%
				2,100,000	2,100,000			
Developer's Fees 14.49% Interim Financing	11.71%	\$14,583 \$4,336	\$15.35	623,000	623,000	15.35	14,583	11.44%
9	3.47%	\$4,326	\$4.55	· · · · · ·	•	4.55	4,326	3.39%
Reserves TOTAL COST	0.74%	\$919	\$0.97	132,392	100,000	0.73	694	0.54%
Construction Cost Recap	71.30%	\$124,547.86 <b>\$88,806</b>	\$131.10 <b>\$93.48</b>	\$17,934,892 <b>\$12,788,000</b>	\$18,359,500 <b>\$13,245,000</b>	\$134.21 <b>\$96.82</b>	\$127,497 <b>\$91,979</b>	100.00% 72.14%
•	71.30%	<i>400,000</i>	φ <del>9</del> 3.40	\$12,766,000	\$13,243,000		φ91,979	72.14%
SOURCES OF FUNDS				#0.0=0.00= I	Φ0.070.007 I	RECOMMENDED	1 .	
0. 11.10	18.12%	\$22,569	\$23.76	\$3,250,000	\$3,250,000	\$3,250,000	•	ee Available
Capital One	= 4000		UC 70	920,000	920,000	920,000	\$2,10	U.UUU
City of Houston - HOME Funds	5.13%	\$6,389	\$6.73	· ·	40.005.400		1 ' '	,
City of Houston - HOME Funds Hudson Housing Capital	77.87%	\$96,980	\$102.08	13,965,182	13,965,182	13,965,182	% of Dev. F	ee Deferred
City of Houston - HOME Funds Hudson Housing Capital Deferred Developer Fees	77.87% 1.25%	\$96,980 \$1,558	\$102.08 \$1.64	13,965,182 224,318	224,318	13,965,182 224,318	% of Dev. F	ee Deferred
City of Houston - HOME Funds Hudson Housing Capital	77.87%	\$96,980	\$102.08	13,965,182		13,965,182	% of Dev. F	ree Deferred % tive Cash Flow

### MULTIFAMILY COMPARATIVE ANALYSIS (continued)

Magnolia Place Apartments, Houston, 9% HTC #10290

# DIRECT CONSTRUCTION COST ESTIMATE

Marshall & Swift Residential Cost Handbook Average Quality Multiple Residence Basis

CATEGORY	FACTOR	UNITS/SQ FT	PER SF	AMOUNT
Base Cost			\$53.68	\$7,342,971
Adjustments				
Exterior Wall Finish	3.20%		\$1.72	\$234,975
Elderly	3.00%		1.61	220,289
9-Ft. Ceilings	3.40%		1.83	249,661
Roofing			0.00	0
Subfloor			2.62	358,416
Floor Cover			2.41	329,688
Breezeways	\$23.05	0	0.00	0
Balconies	\$23.33	13,992	2.39	326,433
Plumbing Fixtures	\$845	216	1.33	182,520
Rough-ins	\$420	288	0.88	120,960
Built-In Appliances	\$1,850	144	1.95	266,400
Interior Stairs	\$1,900	18	0.25	34,200
Enclosed Corridors	\$46.90	15,040	5.16	705,326
Elevators	\$70,300	3	1.54	210,900
Carports	\$9.70	0	0.00	0
Heating/Cooling			1.85	253,080
Garages	\$30.00	0	0.00	0
Comm &/or Aux Bldgs	\$67.38	7,000	3.45	471,625
Other: fire sprinkler	\$2.25	136,800	2.25	307,800
SUBTOTAL			84.91	11,615,244
Current Cost Multiplier	0.99		(0.85)	(116,152)
Local Multiplier	0.88		(10.19)	(1,393,829)
TOTAL DIRECT CONSTRU	CTION COS	TS	\$73.87	\$10,105,263
Plans, specs, survy, bld prn	3.90%		(\$2.88)	(\$394,105)
Interim Construction Interes	3.38%		(2.49)	(341,053)
Contractor's OH & Profit	11.50%		(8.49)	(1,162,105)
NET DIRECT CONSTRUCT	TON COSTS		\$60.00	\$8,208,000

### PROPOSED PAYMENT COMPUTATION

Capital One	\$3,250,000	Amort	360
Int Rate	8.00%	DCR	1.23
City of Houston - HOME Funds	\$920,000	Amort	0
Int Rate	0.00%	Subtotal DCR	1.23
Additional Financing	\$0	Amort	
Int Rate	•	Aggregate DCR	1.23
Additional Financing	\$0	Amort	
Int Rate	•	Subtotal DCR	1.23
Additional Financing	\$0	Amort	
Int Rate		Aggregate DCR	1.23

# RECOMMENDED FINANCING STRUCTURE

| APPLICANT'S NOI:
Capital One	\$286,168
City of Houston - HOME Funds	0
Additional Financing	0
Additional Financing	0
Additional Financing	0
TOTAL DEBT SERVICE	\$286,168

Capital One	\$3,250,000	Amort	360
Int Rate	8.00%	DCR	1.22

City of Houston - HOME Funds	\$920,000	Amort	0
Int Rate	0.00%	Subtotal DCR	1.22

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.22

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Subtotal DCR	1.22

Additional Financing	\$0	Amort	0
Int Rate	0.00%	Aggregate DCR	1.22

## OPERATING INCOME & EXPENSE PROFORMA: RECOMMENDED FINANCING STRUCTURE (APPLICANT'S NOI)

INCOME a	at 2.00%	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15	YEAR 20	YEAR 30
POTENTIAL (	GROSS RENT	\$999,048	\$1,019,029	\$1,039,410	\$1,060,198	\$1,081,402	\$1,193,955	\$1,318,223	\$1,455,424	\$1,774,154
Secondary In	ncome	34,560	35,251	35,956	36,675	37,409	41,302	45,601	50,347	61,373
Other Suppo	ort Income:	0	0	0	0	0	0	0	0	0
Other Suppo	ort Income:	0	0	0	0	0	0	0	0	0
POTENTIAL (	GROSS INCOME	1,033,608	1,054,280	1,075,366	1,096,873	1,118,811	1,235,257	1,363,824	1,505,772	1,835,527
Vacancy & C	Collection Loss	(77,520)	(79,071)	(80,652)	(82,265)	(83,911)	(92,644)	(102,287)	(112,933)	(137,665)
Employee or	Other Non-Rental L	0	0	0	0	0	0	0	0	0
EFFECTIVE (	GROSS INCOME	\$956,088	\$975,209	\$994,713	\$1,014,608	\$1,034,900	\$1,142,613	\$1,261,537	\$1,392,839	\$1,697,863
EXPENSES :	at 3.00%									
General & Ad	dministrative	\$31,000	\$31,930	\$32,888	\$33,875	\$34,891	\$40,448	\$46,890	\$54,359	\$73,054
Management	t	46,331	47257.5903	48,203	49,167	50,150	55,370	61,133	67,495	82,277
Payroll & Pay	yroll Tax	165,000	169,950	175,049	180,300	185,709	215,288	249,577	289,328	388,833
Repairs & Ma	laintenance	55,000	56,650	58,350	60,100	61,903	71,763	83,192	96,443	129,611
Utilities		24,000	24,720	25,462	26,225	27,012	31,315	36,302	42,084	56,558
Water, Sewe	er & Trash	62,000	63,860	65,776	67,749	69,782	80,896	93,781	108,717	146,107
Insurance		60,000	61,800	63,654	65,564	67,531	78,286	90,755	105,210	141,394
Property Tax	<	115,000	118,450	122,004	125,664	129,434	150,049	173,948	201,653	271,005
Reserve for F	Replacements	36,000	37,080	38,192	39,338	40,518	46,972	54,453	63,126	84,836
TDHCA Con	mpliance Fee	5,760	5,933	6,111	6,294	6,483	7,515	8,713	10,100	13,574
Other		7,000	7,210	7,426	7,649	7,879	9,133	10,588	12,275	16,496
TOTAL EXPE	ENSES	\$607,091	\$624,840	\$643,113	\$661,924	\$681,290	\$787,034	\$909,333	\$1,050,792	\$1,403,744
NET OPERAT	TING INCOME	\$348,997	\$350,369	\$351,600	\$352,683	\$353,609	\$355,579	\$352,204	\$342,047	\$294,118
DEBT	T SERVICE									
First Lien Fina	ancing	\$286,168	\$286,168	\$286,168	\$286,168	\$286,168	\$286,168	\$286,168	\$286,168	\$286,168
Second Lien		0	0	0	0	0	0	0	0	0
Other Financin	ing	0	0	0	0	0	0	0	0	0
Other Financia	ing	0	0	0	0	0	0	0	0	0
Other Financin	ing	0	0	0	0	0	0	0	0	0
NET CASH F	LOW	\$62,829	\$64,201	\$65,432	\$66,515	\$67,441	\$69,410	\$66,036	\$55,879	\$7,950
DEBT COVER	RAGE RATIO	1.22	1.22	1.23	1.23	1.24	1.24	1.23	1.20	1.03

# HTC ALLOCATION ANALYSIS -Magnolia Place Apartments, Houston, 9% HTC #10290

	APPLICANT'S	TDHCA	APPLICANT'S	TDHCA
	TOTAL	TOTAL	REHAB/NEW	REHAB/NEW
CATEGORY	AMOUNTS	AMOUNTS	ELIGIBLE BASIS	ELIGIBLE BASIS
Acquisition Cost				
Purchase of land	\$900,000	\$900,000		
Purchase of buildings				
Off-Site Improvements				
Sitework	\$2,565,000	\$2,565,000	\$2,565,000	\$2,565,000
Construction Hard Costs	\$8,665,000	\$8,208,000	\$8,665,000	\$8,208,000
Contractor Fees	\$1,515,000	\$1,515,000	\$1,515,000	\$1,515,000
Contingencies	\$500,000	\$500,000	\$500,000	\$500,000
Eligible Indirect Fees	\$1,083,500	\$1,083,500	\$1,083,500	\$1,083,500
Eligible Financing Fees	\$623,000	\$623,000	\$623,000	\$623,000
All Ineligible Costs	\$308,000	\$308,000		
Developer Fees				
Developer Fees	\$2,100,000	\$2,100,000	\$2,100,000	\$2,100,000
Development Reserves	\$100,000	\$132,392		
TOTAL DEVELOPMENT COSTS	\$18,359,500	\$17,934,892	\$17,051,500	\$16,594,500

Deduct from Basis:				
All grant proceeds used to finance costs in eligible basis				
B.M.R. loans used to finance cost in eligible basis				
Non-qualified non-recourse financing				
Non-qualified portion of higher quality units [42(d)(3)]				
Historic Credits (on residential portion only)				
TOTAL ELIGIBLE BASIS	\$17,051,500	\$16,594,500		
High Cost Area Adjustment	130%	130%		
TOTAL ADJUSTED BASIS	\$22,166,950	\$21,572,849		
Applicable Fraction	100%	100%		
TOTAL QUALIFIED BASIS	\$22,166,950	\$21,572,849		
Applicable Percentage	9.00%	9.00%		
TOTAL AMOUNT OF TAX CREDITS	\$1,995,026	\$1,941,556		

Syndication Proceeds 0.7000 \$13,965,179 \$13,590,895

Total Tax Credits (Eligible Basis Method) \$1,995,026 \$1,941,556

Syndication Proceeds \$13,965,179 \$13,590,895

Requested Tax Credits \$1,995,026

Syndication Proceeds \$13,965,182

Gap of Syndication Proceeds Needed \$14,189,500

Total Tax Credits (Gap Method) \$2,027,071

Recommended Tax Credits 1,995,026

Syndication Proceeds \$13,965,179

